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Microsoft Hiring Team Microsoft Sydney, Australia

**Subject: Application for Digital Solution Area Specialist**

Dear Microsoft Hiring Team,

I am writing to express my enthusiastic interest in the Digital Solution Area Specialist position, an opportunity that was kindly brought to my attention by **Elaine Xu** from your Global Talent Acquisition team. Having reviewed the role and its focus on helping customers solve complex security challenges, I am confident that my technical background and passion for problem-solving align perfectly with the goals of your team.

While my professional experience has been rooted in data engineering, the core of my work has always been designing solutions and solving complex problems for clients. At Genese Solution, I led a project team to engineer a serverless medical report generator for a US healthcare provider, a project that required deep consultation to understand business needs and resulted in a 40% reduction in report processing times. This experience has honed my ability to translate intricate business requirements into effective, impactful technical solutions—a skill I am eager to apply to the security challenges your customers face.

The job description's emphasis on leveraging AI to drive customer success particularly resonates with me. My postgraduate studies and competitive Artificial Intelligence Fellowship have provided me with a strong foundation in Machine Learning, Deep Learning, and NLP. I am excited by the prospect of combining this AI knowledge with Microsoft's industry-leading security platforms to help clients modernize their security posture. Furthermore, my current role at Woolworths has given me daily, hands-on experience in business relationship management and delivering high-quality customer service in a fast-paced environment.

I am especially drawn to the fact that this is an Early in Profession (EiP) role. I am a dedicated and fast learner, and the opportunity for intensive onboarding and mentorship is precisely the kind of environment where I thrive. I am keen to build on my AWS and Python foundation and develop deep expertise in Microsoft's security and cloud ecosystems.

Thank you for considering my application. My blend of technical aptitude, consultative experience, and customer focus makes me a strong candidate for this role. I am very eager to discuss how I can contribute to your team’s success.

Sincerely,

Rohan Chhetry