# **ANSHADHA UPASANI**

# **Associate Data Scientist**

📞 +91 95033 16418 🏻 anshadhaupasani@gmail.com 🕜 https://linkedin.com/in/anshadha-upasani 👂 Pune, India

# SUMMARY

I am an Associate Data Scientist specializing in economics and data analytics with a knack for translating insights into actionable business strategies. With proficiency in Python, R, SQL, and BI tools, I thrive in collaborative settings, translating stakeholder needs into impactful data products. My experience spans multiple research and data-driven projects showcasing effective stakeholder management and decision-making capabilities

# **EXPERIENCE**

# **Analytical Data Scientist**

### **MASTERFLOW TECHNOLOGIES**

A tech company specializing in data solutions

- · Lead analytics workstreams across multiple departments and manage stakeholder deliverables
- · Designed end-to-end data pipelines using PySpark and SQL for scalable data analysis
- Processed large datasets with Hive and Impala; improved query efficiency bv 35%
- · Built Tableau and Power BI dashboards to track business KPIs and deliver real-time insights
- · Collaborated with product teams to benchmark digital strategies across industry verticals
- · Used Python, R, and SQL to automate reporting workflows and predictive
- · Delivered stakeholder presentations using Excel, Word, and PowerPoint

# Jr. Associate Researcher, Monitoring & Evaluation

### **VOWLE'S OF PEOPLES ORGANISATION**

An NGO focused on rural community development

- · Designed and led hypothesis-driven economic research projects in rural communities
- Trained cross-functional field teams to implement monitoring and data collection
- Used Excel, Python, and R to create M&E reports, dashboards, and policy recommendations
- Conducted surveys and interviews to evaluate social impact initiatives

### Market Research Analyst

### **MASTERFLOW TECHNOLOGIES**

A tech company specializing in data solutions

- · Conducted competitive and behavioural market research for digital
- · Developed predictive models using Python (pandas, matplotlib) to analyse user investment patterns
- Produced visual dashboards in Tableau; reported on market size and revenue potential
- Presented findings to senior business leaders, supporting strategic decisions

# **EDUCATION**

### B.A. Economics

### Savitribai Phule Pune University

### **KEY ACHIEVEMENTS**

### **Bank Call-Prediction Model** Achievement

Built a Random Forest pipeline with SMOTE achieving 88% accuracy, significantly reducing unnecessary calls in the Bank Call-Prediction Model project

# SKILLS

Big Data	DLP	Ecor	nometric	s ERP
GitHub	Hadoo	р <b>Н</b> і	iveQL	IBM
Impala	MongoDB MatplotLib			
Microsof	Power B	1		
Microsoft Power Point MLOps NLP				
Numpy	Pandas pySpark			Python
Random Forest Scikit-Learn SQL				
Survey Design Tableau Tally				
Time Series XGBoost Tally ERP				
Deployment Benchmark				
Machine learning Statistics				
Consume	r behavi	or F	Persuas	ion
Technolo	gy adapt	ation m	nodel	

# **PROJECTS**

### **Bank Call-Prediction Model**

Predictive analytics project focused on improving call efficiency

· Built Random Forest pipeline with SMOTE; achieved 88% accuracy and reduced unnecessary calls by 30%

### Credit-Risk Scoring

Developed a credit-risk scoring model for better assessment

· Trained model to classify loan defaulters (AUC 0.91); added explainability using SHAP

# **LANGUAGES**

Hindi **English** Native Native Marathi Proficient

# **TRAINING / COURSES**

### **B.A. Economics**

Key Courses: International Finance, Microeconomics, Digital Marketing, Statistics

# **PROJECTS**

# Loan Portfolio Analytics

Analyzed loan data to monitor risk in financial portfolios

• Queried ₹100 Cr loan data to produce dashboards tracking NPA trends and risk indicators

# **Direct Marketing Optimization**

Optimized marketing strategies to enhance campaign effectiveness

• Simulated campaign outcomes across 40k customers; increased ROI by 18%, reduced cost by 12%