

# Let us help you make it all work better.

You have a big job.

The smooth operation of your company's mission-critical IT infrastructure is on your shoulders. It's a burden that's always foremost in your mind — and, possibly, breathing down your neck.

In a position like yours, it seems you can never meet all the needs your company *already* has, much less handle the IT-related items it wants to add to your plate. Here are some examples.

To get more work done at a lower cost, your company is considering investing in robotic process automation. How can your team make that work most effectively with your infrastructure? Can you manage the automation centrally so individual business units and employees can't go rogue, only to incur problems that you still end up fixing?

Like many other large companies, you still have plenty of data and applications on mainframes. But what about that mainframe modernization effort mired at Square One because it'll take too much money and time? And there's the pressure you've received to make those large systems' assets more user-friendly to access. Wouldn't you rather not have to maintain that 3270 terminal emulation software no one even likes?

Which applications, and versions, do your company's employees use? Are they using unauthorized applications? What about this same kind of data for your company's ever-growing number of off-site workers? How can you get all that data in real time?

Perhaps this all sounds familiar.

Perhaps you wish you had more help answering all these questions — help that would actually pay for itself.





# Let's think about what some answers for your needs might look like.

You already know that *process automation* is a huge cost saver and output booster. You also know that it must be implemented correctly. Your team must be able to install and manage the automation centrally. (You *don't* want business units or individuals doing their own automation "thing" with non-standard scripts and macros.) Moreover, the automation product your company chooses must be able to handle more than just simple tasks. Indeed, the greatest savings come in automating even complex, high-value tasks (or, to put it another way, complex tasks that cost your company a boatload if done incorrectly). And, unlike most automation software, it must be able to interface effectively with your larger systems.

Indeed, just getting at those systems' critical data and applications is essential. The most effective *mainframe integration and modernization* products will allow employees the necessary access — without the expense and inefficiency of changing the larger systems or installing and maintaining connectivity software one PC at a time.

Your company needs to know how many people it really needs to get things done, what they're actually doing on company time, and how they can fulfill necessary tasks with a minimum of overtime. To obtain that kind of business intelligence so your company can make the right decisions about its workforce, you need *desktop analytics*. The right analytics product can help your company determine, in real time, how efficiently FTEs are working and how they can improve. It also can show you which processes are best done by humans, and which can be handled by automation.



## Want help finding them?

You have a big job, and the big problems that go with it. We'd like to help you find answers to those problems.

We're **OpenConnect**, an enterprise software company based in Dallas. We've spent decades helping companies around the globe solve problems similar to yours. And we'd love to learn more about your specific needs, so we could start thinking about what we could do for you.

First, of course, you'll want to know more about us. So, please, visit **[openconnect.com](http://openconnect.com)**, and contact us at your convenience.

But you might not want to wait too long. You know all too well that problems left unfixed rarely get solved by inaction — or, more aptly, "There's always another bug."

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*To learn more about how OpenConnect helps companies solve problems like yours, visit **[openconnect.com](http://openconnect.com)**.*

*Then contact OpenConnect at **[sales@openconnect.com](mailto:sales@openconnect.com)** or 800.551.5881.*