

ACQUISITION & MERGER SPECIALISTS

Project: AUTOLYCUS – EBD 1450

Our Service to our clients

Marketing
Valuation Report
Acquisition of Merger Services

In Search of Excellence Established in 1989

European Business Development
P O Box 570
Weybridge
Surrey KT13 9YY

Tel. 01932 701701 - Fax. 01932 706706

Email. <u>broker@business-affairs.co.uk</u> Website. <u>www.business-affairs.co.uk</u>

EUROPEAN BUSINESS DEVELOPMENT

In Search of Excellence

PO Box 570 Weybridge Surrey KT13 9YY

Tel. 01932 701701 - Fax. 01932 706706 Email. <u>Broker@business-affairs.co.uk</u> www.business-affairs.co.uk

Project: AUTOLYCUS - EBD 1450

Location: South UK

FOR SALE

Healthcare Professional Recruitment Agency Sales T/O £17m - Pre-Tax £1m

This is a leading, privately owned specialist recruitment agency providing employment for locum and permanent healthcare related staff to the public, private and voluntary sectors.

Growth has been founded on quality and service and significant investments have been made to ensure the continuation of this business.

European Business Development

Compliments

Terry D King

Terry D King Senior Partner

Key Facts

The Opportunity

The purchaser will acquire a business that:

- Has shown almost five-fold growth in the last five years/
- Has maintained gross margins in a highly competitive market.
- Is a National contract supplier for Medical and Allied Health Professionals (AHP) and Hospital Doctors?
- Has UK and overseas locations with plans for further inspection.
- Has preferred supplier status with numerous Local Authorities.
- Has potential for further growth, particularly in key higher-margin services.
- Has build a strong second tier management.

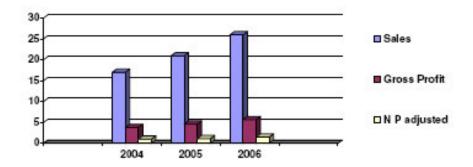
Potential Acquirers:

- Companies in healthcare recruitment, seeking to enhance market share.
- Companies in the wider recruitment sector, looking to develop another service line.
- Companies serving the health industry look to expand into niche sector.

Profile of financial performance

Year end £000's	2004 Management	2005 Budget	2006 Forecast
Sales	17,000	21,000	26,000
Gross Profit	3,800	4,600	5,700
Adjusted net profit	1,000	1,1000	1,500

Historic & Forecast Performance £ 000's



Contact Details

Contact: Terry D King

European Business Development

Tel: 01932 701701 – Fax. 01932 706706

Email: <u>Broker@business-affairs.co.uk</u>