Overview

Fiscal Year 2014 Recommended Operating Budget

City Council Work Session

March 26, 2013

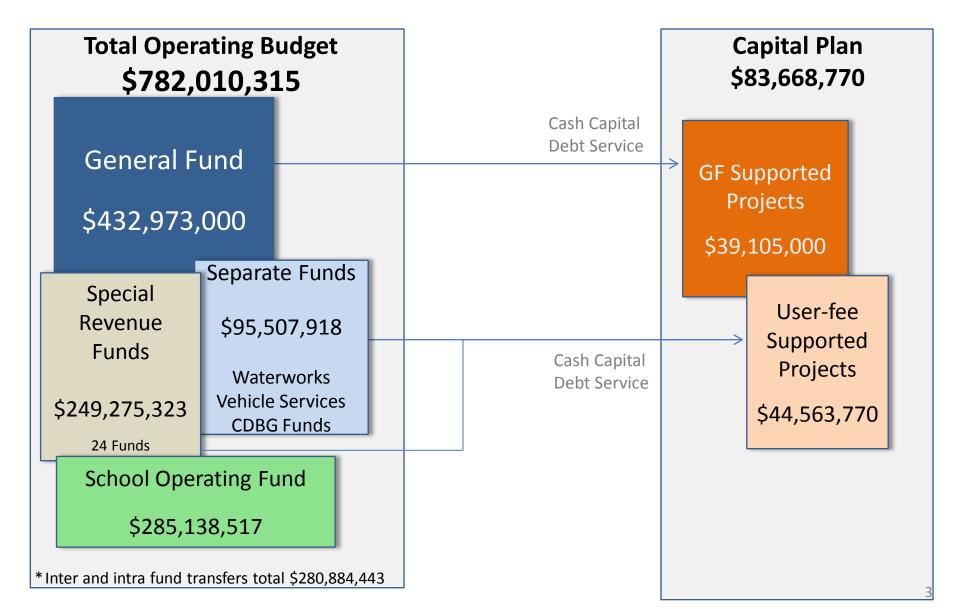
Department of Budget & Evaluation

Forming the FY 2014 Operating Budget Impacts: Revenue and Expenses

- Major Revenue Impacts
 - Real Estate Assessment decline continues
 - State Revenue loss continues
- Major Expense Considerations
 - Pension and Healthcare Costs
 - Denbigh Community Center and 311 for 12 months
 - Desire to provide Salary Adjustment
 - Provide increased Contribution to Schools
 - Maintaining Services
 - Strengthen Funding for Strategic Priorities

City of Newport News Financial Plan

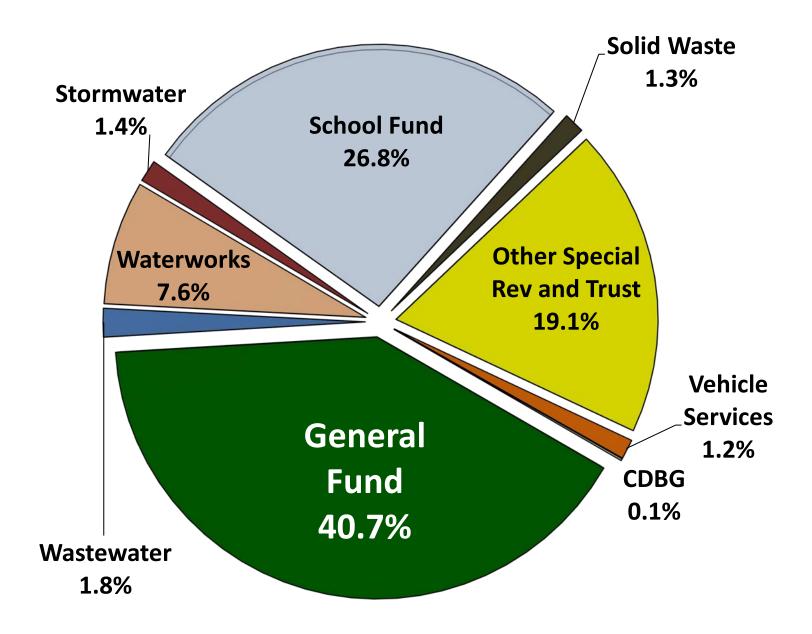
FY 2014 - **\$866 million**



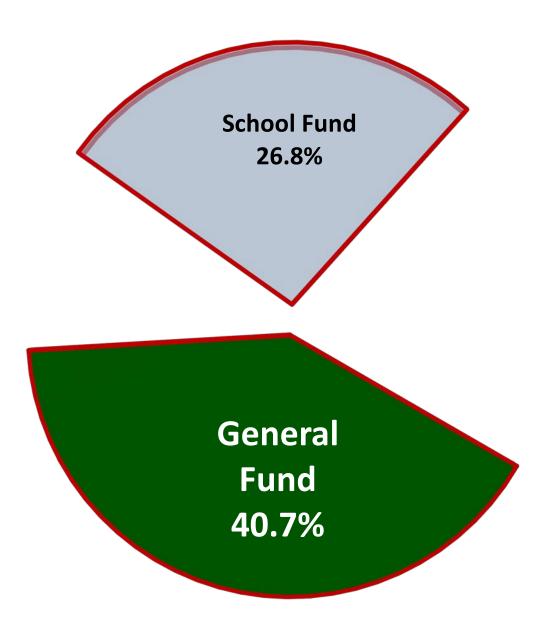
FY 2014 Total Operating Budget

| | FY 2013 | FY 2014 | \$ | % |
|---------------------------------|---------|---------|--------|--------|
| \$ figures in millions | Adopted | Mgr Rec | Change | Change |
| General Fund | \$414.5 | \$433.0 | \$18.5 | 4.5% |
| City Transfer to Schools | 113.4 | 115.3 | 1.9 | 1.7% |
| Net General Fund | 301.1 | 317.7 | 16.6 | 5.5% |
| | | | | |
| School Fund | 281.0 | 285.1 | 4.1 | 1.5% |
| | | | | |
| Waterworks Fund | 81.4 | 81.2 | (0.2) | (0.2%) |
| Wastewater Fund | 18.8 | 18.7 | (0.2) | (0.9%) |
| Solid Waste Fund | 13.3 | 13.6 | 0.3 | 2.3% |
| Stormwater Fund | 12.9 | 14.4 | 1.5 | 11.3% |
| All Other Special Rev and Trust | 38.6 | 51.3 | 12.7 | 32.9% |
| | | | | |
| Total Operating Budget | \$747.2 | \$782.0 | \$34.8 | 4.7% |

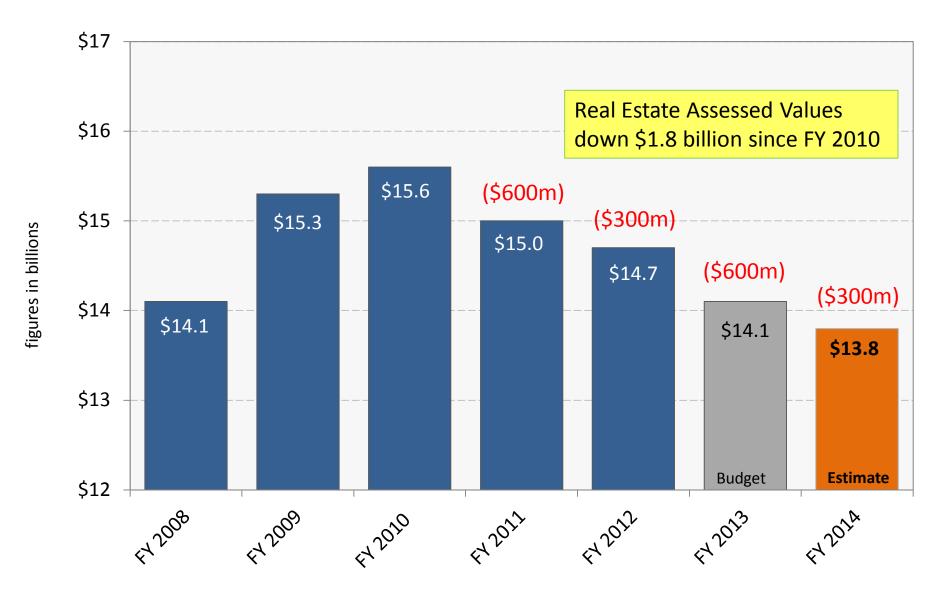
Operating Budget Composition



Operating Budget Composition



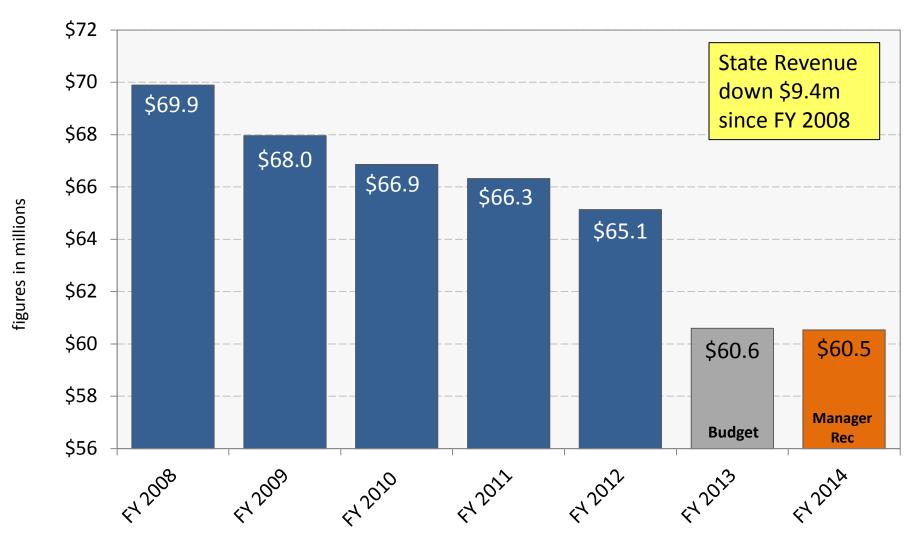
Real Estate Assessed Values



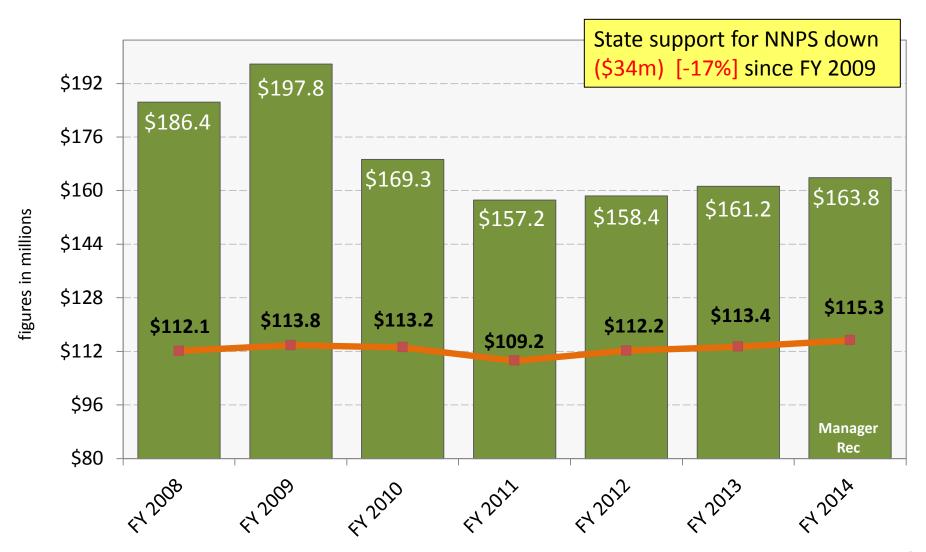
State Revenue

General Fund

State Reimbursement for Mandated Programs



State Support for Newport News Public Schools



General Fund Revenue

Change in General Fund Revenues

| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
|-------------------------------|---------|---------|---------|--------|--------|
| \$ figures in millions | Actual | Adopted | Mgr Rec | Change | Change |
| Real Estate Tax ¹ | \$162.6 | \$156.8 | \$169.8 | \$12.9 | 8.2% |
| Personal Property Tax | 45.5 | 47.5 | 50.8 | 3.2 | 6.8% |
| State Aid ² | 65.1 | 60.6 | 60.5 | (0.1) | (0.1%) |
| Sales Tax | 21.7 | 21.6 | 22.6 | 1.0 | 4.7% |
| Utility Taxes ³ | 7.2 | 7.8 | 7.7 | (0.1) | (0.7%) |
| Machinery and Tools Tax | 17.4 | 16.8 | 17.7 | 0.9 | 5.4% |
| Meal Tax | 18.8 | 20.5 | 22.1 | 1.6 | 7.9% |
| BPOL Tax | 16.1 | 15.5 | 15.5 | 0.0 | 0.0% |
| All Other Taxes / Fees | 63.2 | 67.4 | 66.3 | (1.1) | (1.6%) |
| | | | | | |
| Total Operating Budget | \$417.6 | \$414.5 | \$433.0 | \$2.3 | 0.6% |

¹ Includes Public Service Corporations, Tax Relief, and Delinquencies

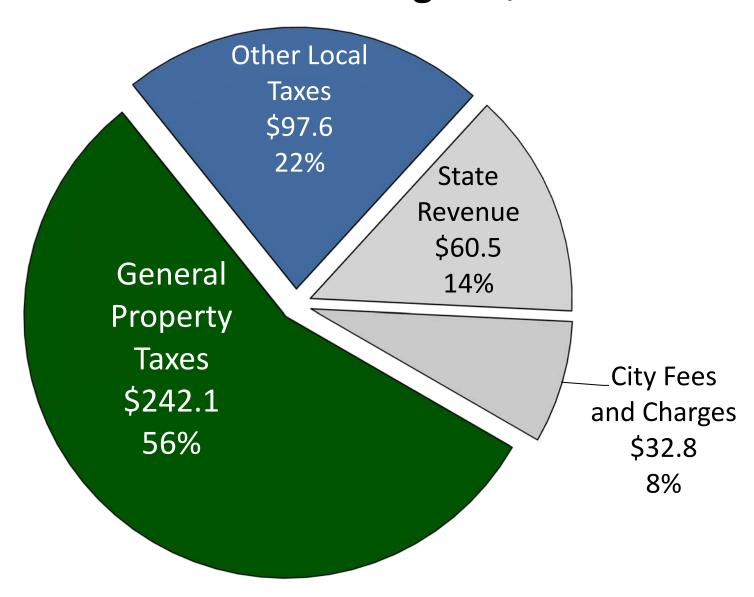
² Includes Shared Expenses and Categorical Aid

³ Includes Telecommunications, Consumption, Wireless and Electric/Gas Utility

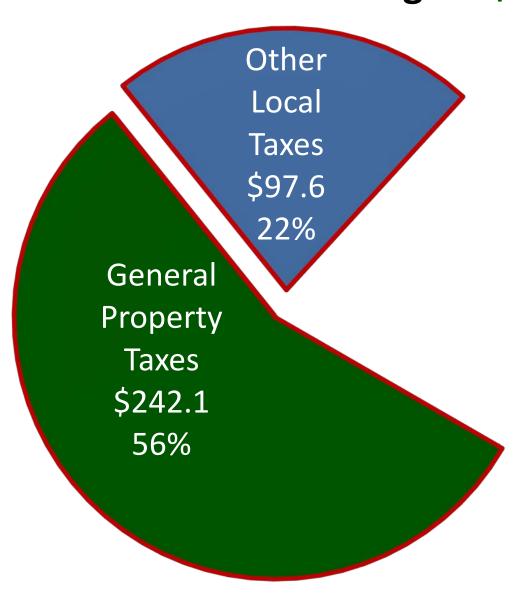
General Fund Revenues

| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
|--------------------------------|---------|---------|---------|--------|---------|
| \$ figures in millions | Actual | Adopted | Mgr Rec | Change | Change |
| General Property Taxes | \$229.5 | \$225.1 | \$242.1 | \$17.0 | 7.6% |
| | | | | | |
| Other Revenues | | | | | |
| Other Local Taxes | 91.7 | 93.8 | 97.6 | 3.8 | 4.1% |
| Permits, Fees, Reg Licenses | 3.6 | 3.4 | 3.1 | (0.3) | (9.5%) |
| Fines and Forfeitures | 2.7 | 2.8 | 2.7 | (0.1) | (4.1%) |
| Rev from Use of Money and Prop | 2.1 | 2.3 | 2.3 | 0.1 | 2.5% |
| Charges for Services | 5.5 | 6.5 | 5.4 | (1.1) | (17.3%) |
| Miscellaneous Revenue | 17.5 | 17.7 | 18.0 | 0.3 | 1.8% |
| Recovered Costs | 9.5 | 9.9 | 10.0 | 0.1 | 0.7% |
| Non-Categorical Aid | 0.9 | 0.7 | 0.8 | 0.0 | 3.2% |
| Shared Expenses | 9.1 | 9.1 | 9.3 | 0.1 | 1.5% |
| Categorical Aid | 34.3 | 32.0 | 31.1 | (0.9) | (2.8%) |
| Non-Revenue Receipts | 10.7 | 10.6 | 10.1 | (0.5) | (4.7%) |
| Payments from Other Funds | 0.5 | 0.5 | 0.5 | (0.0) | (0.3%) |
| Use of Fund Balance | 0.0 | 0.0 | 0.0 | 0.0 | |
| | | | | | |
| Total Revenues | \$417.6 | \$414.5 | \$433.0 | \$1.5 | 0.4% |

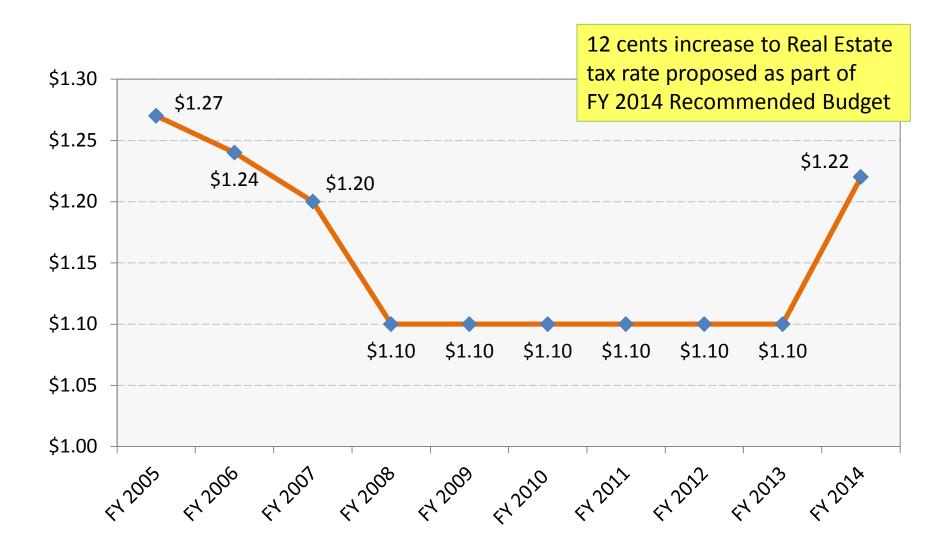
General Fund Revenue FY 2014 Recommended Budget - \$433 million



General Fund Revenue FY 2014 Recommended Budget - \$433 million



Real Estate Tax Rate



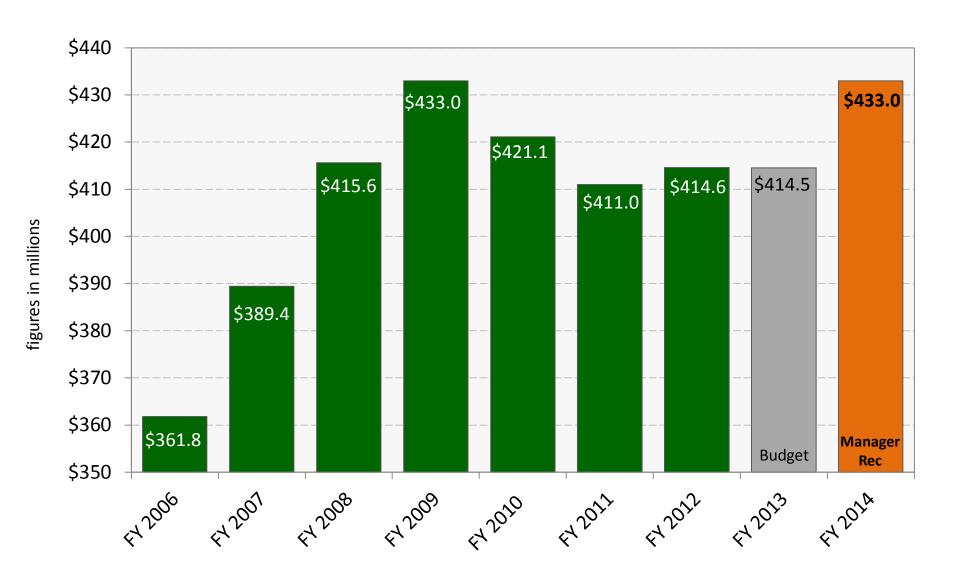
Real Estate Tax Revenue



Proposed Rate and Fee Changes

| | FY 2013 | FY 2014 | |
|------------------------------------|---------|----------|------------|
| figures in millions | Adopted | Estimate | Difference |
| Real Estate Tax at Current Rate | \$151.4 | \$148.5 | (\$2.9) |
| Real Estate Tax at Proposed Rate | 0.0 | 16.0 | 16.0 |
| Lodging Tax Increment | 3.1 | 4.0 | 0.9 |
| Amusement Tax (2.5% rate increase) | 0.5 | 0.6 | 0.2 |
| | | | |
| Total | \$155.0 | \$169.1 | \$14.1 |

General Fund Operating Budget



General Fund Expenses

General Fund Only Expenditure Increases

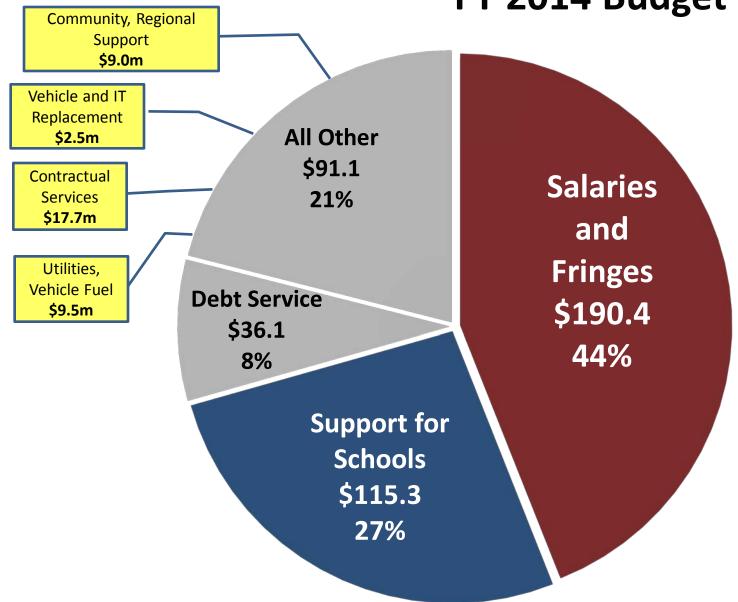
- Pension Increase, Health Insurance Premium
- Increased Contribution to Schools
- Provide full year Salary Adjustment
- Denbigh Community Center and 311 fully operational for 12 months
- Restoration of funding: Street Paving, Vehicle and IT equipment
- Provide funding for Strategic Priorities

General Fund Expenditures

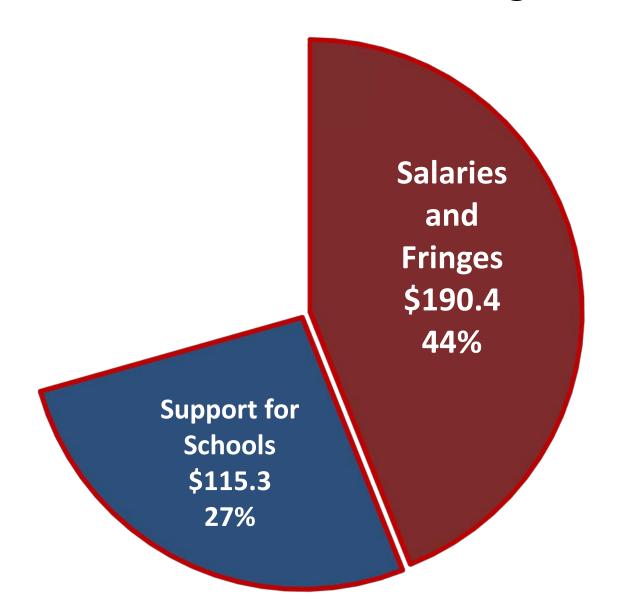
| | FY 2012 | FY 2013 | FY 2014 | \$ | % |
|------------------------------|---------|---------|---------|--------|--------|
| \$ figures in millions | Actual | Adopted | Mgr Rec | Change | Change |
| Salaries | \$117.2 | \$118.9 | \$127.7 | \$8.8 | 7.4% |
| Fringe Benefits ¹ | 57.1 | 63.8 | 62.7 | (1.1) | (1.7%) |
| Utilities | 6.9 | 6.7 | 6.7 | 0.0 | 0.0% |
| Fuel | 2.8 | 3.0 | 2.8 | (0.2) | (6.7%) |
| Other | 83.3 | 74.6 | 81.7 | 7.1 | 9.5% |
| City Support for Schools | 112.2 | 113.4 | 115.3 | 1.9 | 1.7% |
| Debt Service | 35.1 | 34.1 | 36.1 | 2.0 | 5.9% |
| | | | | | |
| Total Expenditures | \$414.6 | \$414.5 | \$433.0 | \$18.5 | 4.5% |

¹ Includes FICA, Retirement, Group Health, Dental, Vision Care, Group Life, and Workers' Compensation

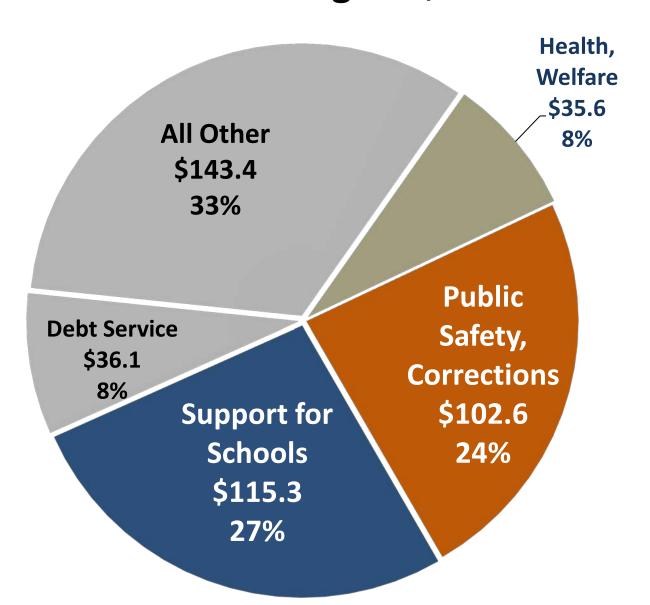
General Fund Expenditures FY 2014 Budget - \$433m



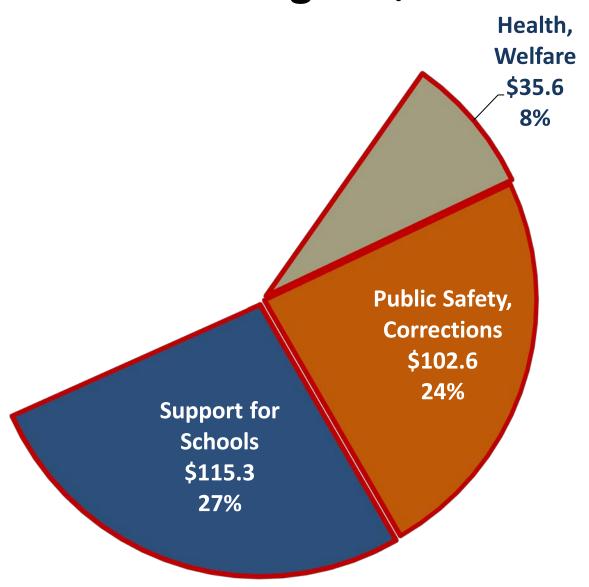
General Fund Expenditures FY 2014 Budget - \$433m

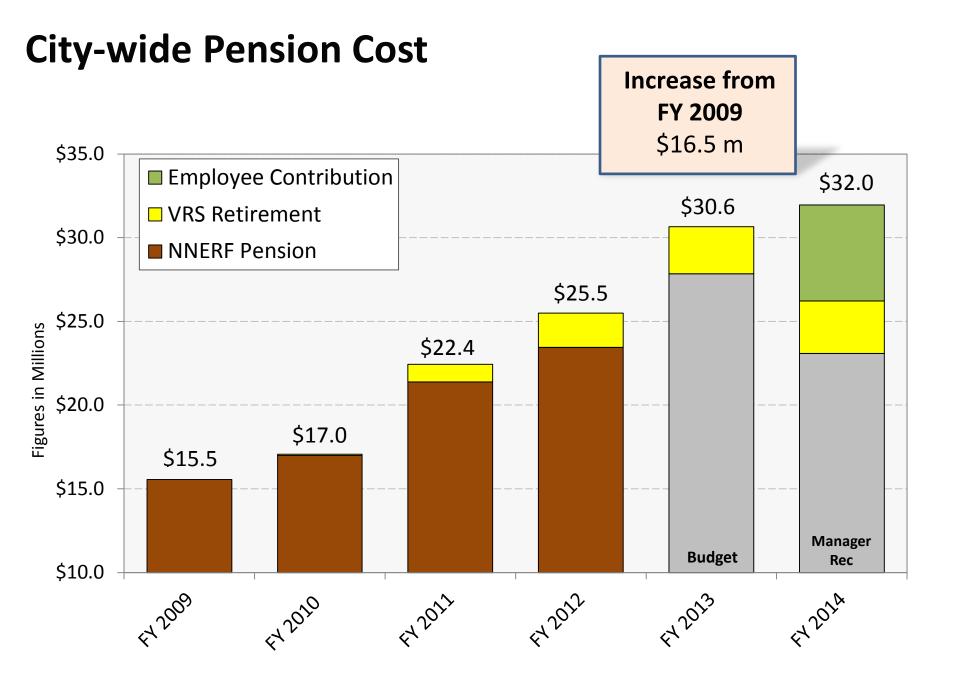


General Fund Expenditure Categories FY 2014 Budget - \$433m



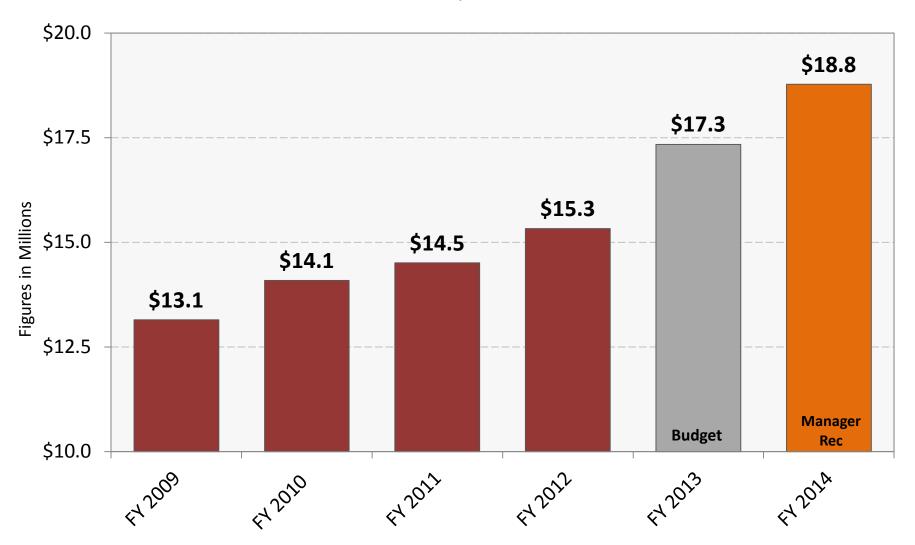
General Fund Expenditure Categories FY 2014 Budget - \$433m



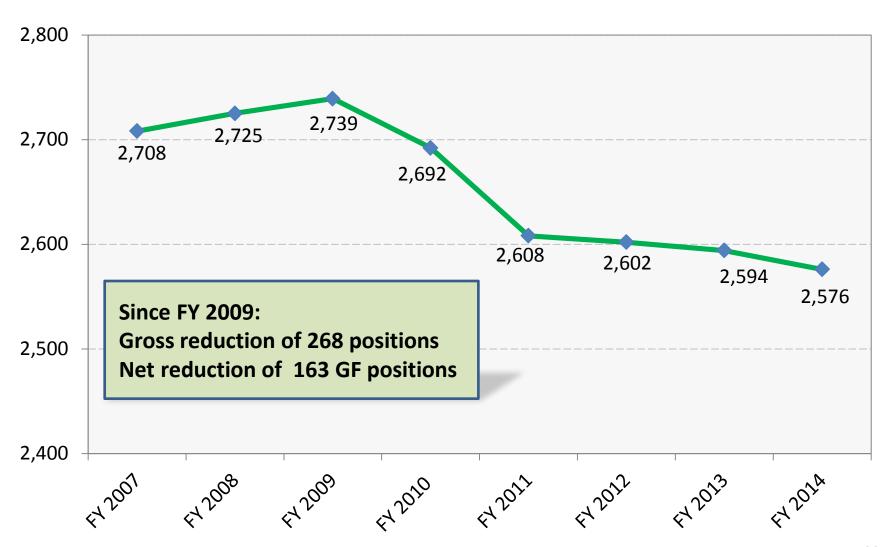


General Fund Healthcare

Group Health



General Fund Positions



General Fund Positions

| | Eliminated Filled | Eliminated Vacant | Transferred | Added |
|-----------------------------|--------------------------|--------------------------|-------------|-------|
| City Clerk | | | | |
| Executive Assistant | | -1 | | |
| City Manager | | | | |
| Executive Assistant | | -1 | | |
| Admin Assistant II | | | 1 | |
| Human Resources | | | | |
| Admin Assistant II | | | -1 | |
| Purchasing | | | | |
| Senior Printer | | -1 | | |
| Printer II | -1 | | | |
| Warehouse | | -1 | | |
| Information Technology | | | | |
| Sr Web Developer | | -1 | | |
| Circuit Court | | | | |
| Admin Coordinator | -1 | | | |
| Police | | | | |
| Youth & Gang Violence Coord | | | | 1 |
| Warehouse | -1 | | | |
| Sheriff | | | | |
| Deputy | | -2 | | |
| Juvenile Services | | | | |
| Detention Specialist | | | | 2 |
| Asst Director | | -1 | | |

General Fund Positions

| | Eliminated Filled | Eliminated Vacant | Transferred | Added |
|------------------------------------|--------------------------|--------------------------|-------------|-------|
| Public Works | | | | |
| Dispatchers | -2 | | -3 | |
| Human Services | | | | |
| Financial Analyst - SS | | -1 | | |
| Social Worker II | | -1 | | |
| Employment Services Wrkr | | -1 | | |
| Business Project Mgr B | | -1 | | |
| Libraries | | | | |
| Supervising Librarian | -1 | | | |
| Sr ISS | -1 | | | |
| Computer Lab Specialists | -1 | | | |
| Planning | | | | |
| Research Planner | | -1 | | |
| 311 Customer Service Center | | | | |
| Configuration Analyst | | | | 1 |
| Call Takers | | | | 2 |

Citywide (all funds) eliminated 34 positions, added or transferred 23, for a net decrease of 11 positions

What's Been Implemented

- Staffing reductions more than 268 positions
 (net decrease in General Fund of 163 positions)
- Savings from hiring freeze
- Adjustments to service levels
- Delayed vehicle and equipment replacement
- Increased use of technology
- Reductions to Community Support Grant program
- Use of cash capital in lieu of debt for capital projects
- Delay/defer street maintenance work
- Converted Tax Relief program from abatement to deferral

FY 2014 Major Adjustments

| Unfunded Requests = \$21m | | |
|--|--------------------------|------------|
| Ciniditated Hequiests \(\pi \) | Increase | Decrease |
| School Support | 1,900,000 | |
| Street Paving | 1,500,000 | |
| Salary Adjustment (2%) | 2,550,000 | |
| Total Retirement | | 3,524,000 |
| "Right-size" Department Budgets, Efficiencies, Consolidation | | 23,000,000 |
| Information Technology Investment | 950,000 | |
| Capital Budget Impact | 3,400,000 | |
| Operating Equipment | \checkmark | |
| Affordable Care Act | 507,000 | |
| Hampton Roads Transit | 551,000 | |
| Hampton Roads Regional Jail | 234,000 | |
| Strategic Priorities | | |
| Community Maintenance and Renewal | 152,000 | |
| Economic Dev and Redev (incl. Museums/Cultural Attractions) | 650,0 <mark>0</mark> 0 | |
| Max Emphasis on Public Safety | 1, <mark>100,0</mark> 00 | |
| Sustainable Local Governmental Policies | | 150,000 |
| Fiscal Management, Efficient Ops (incr 311, consolidations) | 123,000 | 200,000 |

FY 2014 Right-size, Efficiency, Consolidation

| | Increase | Decrease |
|--|----------|----------|
| New and Additional Attrition Credits | | 110,000 |
| Close Magruder Pool Consolidation | | 30,527 |
| Repurpose West Avenue Library | | 230,105 |
| Consolidation of Library Computer Lab Specialist | | 231,839 |
| Service Reductions | | √ |
| | | |

Other Funds





Local Funding for Schools

\$115,300,000

 Operating increase of \$1.9 million or 1.7% from the current fiscal year

| | FY 2013 | FY 2014 |
|-------------------------------------|---------------|---------------|
| | Budget | Recommended |
| Total Proposed General Fund Support | \$113,400,000 | \$115,300,000 |
| Comprised of | | |
| Base School Support for Operations | 97,087,718 | 97,914,210 |
| Recommended Increase | 1,200,000 | 1,900,000 |
| School Technology Plan Operations | 2,409,570 | 2,409,570 |
| School Debt Service | 12,102,712 | 12,476,220 |
| Grounds Maintenance | 600,000 | 600,000 |



Waterworks

\$81,200,000

 Operating decrease of (\$200,000) or (0.2%) from the current fiscal year

- Impact of increased Retirement, Health Insurance, Salary Adjustment
- Have Attrition Credit, deferred or eliminated programs
- Recommendation of eliminated positions 12 in FY 2014
- Demand for water continues to decline; need to shift emphasis from volume-driven revenue framework



Waterworks

\$81,200,000

| | FY 2013 | FY 2014 |
|--------------------------------------|------------|-------------|
| Rate structure changes | Current | Recommended |
| Volumetric Rates | | |
| Single-Family Residential Bi-monthly | | |
| R1 Low Usage Lifeline* | \$3.08/HCF | \$3.08/HCF |
| R2 Normal Use* | \$3.55/HCF | \$3.55/HCF |
| | | |

^{*} While there is no proposed rate change to R1 and R2, the Low Usage Lifeline maximum threshold will be decreased from 6 HCF to 4 HCF rate per HCF is proposed

Meter Fees

Proposed increases to monthly and bimonthly meter fees to continue shift of revenue dependency from volumetric rates



Solid Waste

\$13,595,800

Operating increase of \$307,100 or 2.3% from the current fiscal year

- Retirement, Health Insurance, Salary Adjustment, and Contractual Obligations continue to increase
- No proposed changes in services
- Budget defines costs associated with Community Maintenance effort and Hazardous Waste program



Solid Waste

\$13,595,800

- Medium Container
 - Increase of 40 cents per week, \$20.80 per year
- Large Container
 - Increase of 50 cents per week, \$26.00 per year

| | FY 2013 | FY 2014 |
|------------------------|---------|-------------|
| Rate structure changes | Current | Recommended |
| Container Size | Cost | per week |
| Medium (60 gallons) | \$4.60 | \$5.00 |
| Standard (90 gallons) | \$5.75 | \$6.25 |

* Note: Rate for 60-gallon container is set 20% less than rate for a standard 90-gallon container



Wastewater

\$18,684,000

 Operating decrease of (\$161,000) or (0.9%) from the current fiscal year

- Projected Revenues will remain steady, requiring use of Fund Balance (Reserves) to offset increased cost of operation
- Retirement and Health Insurance costs continue to increase
- Federally-mandated Regional Consent order continues to drive costs
- Continued "Right-sizing" of contractual services and supplies
- Added and transferred positions from General Fund in support of the mandated Regional Consent Order



Wastewater

\$18,684,000

- Sewer User Fee
 - Increase of 42 cents per Hundred Cubic Feet (HCF) per month

| | FY 2013 | FY 2014 |
|------------------------|---------|-------------|
| Rate structure changes | Current | Recommended |
| Sewer User Fee | | |
| Rate per HCF used | \$2.79 | \$3.21 |
| | | |



Stormwater

\$14,374,000

Operating increase of \$1.5m or 11.3% from the current fiscal year

- Impact of Federal and State Stormwater Regulation
- 2 major components
 - MS4 Municipal Separate Storm Sewer System
 - TMDL Total Maximum Daily Load; Chesapeake Bay Preservation Act
- Retirement and Health Insurance costs continue to increase
- Added and transferred positions from General Fund in anticipation of State-mandated programs



Stormwater

\$14,374,000

- Stormwater Management Fee
 - Increase of 55 cents per Equivalent Residential Unit (ERU) per month; \$6.60 per year

| | FY 2013 | FY 2014 |
|---------------------------|---------|-------------|
| Rate structure changes | Current | Recommended |
| Stormwater Management Fee | | |
| Rate/ ERU per month | \$7.45 | \$8.00 |
| Annual Rate per 1 ERU | \$89.40 | \$96.00 |



Peninsula Regional Animal Shelter

\$1,557,000

 New fund for FY 2014 with total projected operating expenditures of \$1.6m

- Potential opening after October 2013
- Shared service operation with cost shared with Hampton, York County, and Poquoson
- Newport News share of operating expenses and debt service equals \$696,071, which represents 45% of the total annual cost
- SPCA will provide sheltering services at current rate until opening

Impact on Typical Household

| | Weekly | Monthly | Annual |
|----------------------|----------|----------|----------|
| | Increase | Increase | Increase |
| Real Estate Tax | \$3.23 | \$13.98 | \$167.78 |
| Stormwater Fee | 0.13 | 0.55 | 6.60 |
| Solid Waste Fee | 0.50 | 2.17 | 26.00 |
| Sewer User Fee | 0.53 | 2.31 | 27.72 |
| Water Fees and Rates | 1.70 | 7.36 | 88.26 |
| | | | |
| Total Impact | \$6.08 | \$26.36 | \$316.36 |

Next Steps

- ✓ City Council adopts Public Hearing Schedule
- ✓ Topic-specific presentations during April Work Sessions
- ✓ Position Papers distributed by April 5th
- ✓ Budget available on City's webpage at http://www.nngov.com
- ✓ Hard copies available at each public library and in the Budget and Evaluation office
- ✓ FY 2014 Budget Advertisement for Public Hearings will be in Daily Press on April 1st and April 7th
- ✓ Contact Department of Budget and Evaluation at 926-8733

end