## Carrefour

Daisy Lynn

2022-04-01

```
library(readr)
library(caret)
## Loading required package: ggplot2
## Loading required package: lattice
library(corrplot)
## corrplot 0.92 loaded
library(ggplot2)
library(tidyverse)
## -- Attaching packages ------ tidyverse 1.3.1 --
## v tibble 3.1.6 v dplyr 1.0.8
## v tidyr 1.2.0 v stringr 1.4.0
## v purrr 0.3.4 v forcats 0.5.1
## -- Conflicts ------ tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag() masks stats::lag()
## x purrr::lift() masks caret::lift()
library(dplyr)
library(GGally)
## Registered S3 method overwritten by 'GGally':
    method from
##
    +.gg ggplot2
library(Rtsne)
library(superml)
## Loading required package: R6
```

```
library(clustvarsel)

## Loading required package: mclust

## Package 'mclust' version 5.4.9

## Type 'citation("mclust")' for citing this R package in publications.

##

## Attaching package: 'mclust'

## The following object is masked from 'package:purrr':

##

## map

## Package 'clustvarsel' version 2.3.4

## Type 'citation("clustvarsel")' for citing this R package in publications.

library(mclust)
```

### Loading dataset

Below dataset will be used for the practice of dimensionality reduction and feature selection

```
## Rows: 1000 Columns: 16
## -- Column specification -------
## Delimiter: ","
## chr (7): Invoice ID, Branch, Customer type, Gender, Product line, Date, Pay...
## dbl (8): Unit price, Quantity, Tax, cogs, gross margin percentage, gross in...
## time (1): Time
##
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
head(data1)
```

```
## # A tibble: 6 x 16
##
    'Invoice ID' Branch 'Customer type' Gender 'Product line'
                                                                     'Unit price'
##
    <chr>>
                 <chr> <chr>
                                       <chr> <chr>
                                                                           <dbl>
## 1 750-67-8428 A
                       Member
                                      Female Health and beauty
                                                                            74.7
## 2 226-31-3081 C
                       Normal
                                      Female Electronic accessories
                                                                            15.3
## 3 631-41-3108 A
                       Normal
                                       Male Home and lifestyle
                                                                            46.3
## 4 123-19-1176 A
                       Member
                                       Male Health and beauty
                                                                            58.2
## 5 373-73-7910 A
                       Normal
                                                                            86.3
                                       Male Sports and travel
## 6 699-14-3026 C
                        Normal
                                       Male Electronic accessories
                                                                            85.4
## # ... with 10 more variables: Quantity <dbl>, Tax <dbl>, Date <chr>,
      Time <time>, Payment <chr>, cogs <dbl>, 'gross margin percentage' <dbl>,
     'gross income' <dbl>, Rating <dbl>, Total <dbl>
```

```
## [1] 1000 16

There are 1000 records and 16 variables
```

```
# Identifying missing data in dataset
colSums(is.na(data1))
```

##	Invoice ID	Branch	Customer type
##	0	0	0
##	Gender	Product line	Unit price
##	0	0	0
##	Quantity	Tax	Date
##	0	0	0
##	Time	Payment	cogs
##	0	0	0
##	gross margin percentage	gross income	Rating
##	0	0	0
##	Total		
##	0		

NO missing values

### Dimensionality reduction

```
Label<-data1$Branch
data1$Branch<-as.factor(data1$Branch)

# Assign colors
colors = rainbow(length(unique(data1$Branch)))
names(colors) = unique(data1$Branch)</pre>
```

```
# Creating a new dataframe which specifies which features to be used
data_use <- data1[, c(2:8, 11, 12, 14, 15, 16)]
head(data_use)</pre>
```

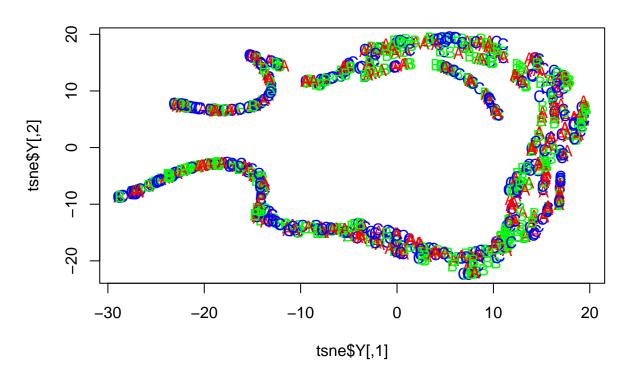
```
## # A tibble: 6 x 12
    Branch 'Customer type' Gender 'Product line'
                                                           'Unit price' Quantity
                                                                                    Tax
##
   <fct> <chr>
                            <chr> <chr>
                                                                  <dbl>
                                                                           <dbl> <dbl>
                        Female Health and beauty
Female Electronic accessor~
Male Home and lifestyle
## 1 A
            Member
                                                                   74.7
                                                                               7 26.1
## 2 C
           Normal
                                                                               5 3.82
                                                                  15.3
## 3 A
          Normal
                                                                  46.3
                                                                              7 16.2
                                                                   58.2
## 4 A
           Member
                            Male Health and beauty
                                                                              8 23.3
```

```
## 5 A
            Normal
                            Male
                                   Sports and travel
                                                                86.3
                                                                            7 30.2
## 6 C
           Normal
                            Male
                                   Electronic accessor~
                                                                85.4
                                                                            7 29.9
## # ... with 5 more variables: Payment <chr>, cogs <dbl>, 'gross income' <dbl>,
## # Rating <dbl>, Total <dbl>
unique(data_use$Payment)
## [1] "Ewallet"
                                   "Credit card"
                     "Cash"
lbl <- LabelEncoder$new()</pre>
data_new <- data_use %>%
  mutate(`Customer type` = factor(lbl$fit_transform(.$`Customer type`)),
         Gender = factor(lbl$fit_transform(.$Gender)),
         `Product line` = factor(lbl$fit transform(.$`Product line`)),
         Payment = factor(lbl$fit_transform(.$Payment)))
#viewing the new dataset
head(data_new)
## # A tibble: 6 x 12
    Branch 'Customer type' Gender 'Product line' 'Unit price' Quantity Tax
                                                                  <dbl> <dbl>
    <fct> <fct>
                            <fct> <fct>
                                                          <dbl>
## 1 A
                                                          74.7
                                                                      7 26.1
           Ω
                            0
                                   0
## 2 C
           1
                            0
                                   1
                                                          15.3
                                                                      5 3.82
## 3 A
                                   2
                                                          46.3
                                                                      7 16.2
           1
                            1
## 4 A
           0
                            1
                                                          58.2
                                                                      8 23.3
## 5 A
                                   3
                                                                      7 30.2
            1
                            1
                                                          86.3
## 6 C
                            1
                                   1
                                                          85.4
                                                                      7 29.9
## # ... with 5 more variables: Payment <fct>, cogs <dbl>, 'gross income' <dbl>,
## # Rating <dbl>, Total <dbl>
# Executing the algorithm
tsne <- Rtsne(data_new,dims = 2, perplexity=30, verbose=TRUE, max_iter = 500)
## Performing PCA
## Read the 1000 x 19 data matrix successfully!
## OpenMP is working. 1 threads.
## Using no_dims = 2, perplexity = 30.000000, and theta = 0.500000
## Computing input similarities...
## Building tree...
## Done in 0.20 seconds (sparsity = 0.101260)!
## Learning embedding...
## Iteration 50: error is 58.761062 (50 iterations in 0.12 seconds)
## Iteration 100: error is 51.508937 (50 iterations in 0.09 seconds)
## Iteration 150: error is 50.183960 (50 iterations in 0.11 seconds)
## Iteration 200: error is 49.655824 (50 iterations in 0.10 seconds)
## Iteration 250: error is 49.399839 (50 iterations in 0.11 seconds)
## Iteration 300: error is 0.574251 (50 iterations in 0.10 seconds)
```

```
## Iteration 350: error is 0.415194 (50 iterations in 0.10 seconds)
## Iteration 400: error is 0.365160 (50 iterations in 0.10 seconds)
## Iteration 450: error is 0.347704 (50 iterations in 0.10 seconds)
## Iteration 500: error is 0.338604 (50 iterations in 0.12 seconds)
## Fitting performed in 1.04 seconds.
## Plotting our graph
```

```
# Plotting our graph
#
plot(tsne$Y, t='n', main="tsne")
text(tsne$Y, labels=data_new$Branch, col=colors[data_new$Branch])
```

#### tsne



model was a success and the dimension has been reduced to a lower one, this helps to flexibly and easily work with the data

#### Feature Selection

##

1 A

```
feature<- data_new
feature

## # A tibble: 1,000 x 12

## Branch 'Customer type' Gender 'Product line' 'Unit price' Quantity Tax
## <fct> <fct> <fct> <fct> <dbl> <dbl> <dbl> </dbl>
```

74.7

7 26.1

0

```
## 2 C
                                                                      5 3.82
                                                          15.3
## 3 A
                            1
                                   2
                                                          46.3
                                                                     7 16.2
            1
                                                                      8 23.3
## 4 A
            0
                            1
                                   0
                                                          58.2
## 5 A
                                   3
                                                          86.3
                                                                     7 30.2
                            1
            1
## 6 C
            1
                            1
                                   1
                                                          85.4
                                                                     7 29.9
## 7 A
                            0
                                   1
                                                          68.8
                                                                      6 20.7
            0
## 8 C
                            0
                                   2
                                                          73.6
                                                                     10 36.8
            1
## 9 A
                            0
                                   0
                                                          36.3
                                                                      2 3.63
            0
## 10 B
            0
                            0
                                   4
                                                          54.8
                                                                      3 8.23
## # ... with 990 more rows, and 5 more variables: Payment <fct>, cogs <dbl>,
## # 'gross income' <dbl>, Rating <dbl>, Total <dbl>
```

```
#Changing the factor columns to numeric
#Branch
feature$Branch <- factor(feature$Branch)</pre>
feature$Branch <- as.numeric(feature$Branch)</pre>
# Customer type
feature$`Customer type` <- factor(feature$`Customer type`)</pre>
feature$`Customer type` <- as.numeric(feature$`Customer type`)</pre>
# Gender
feature$Gender <- factor(feature$Gender)</pre>
feature$Gender <- as.numeric(feature$Gender)</pre>
# Product line
feature$`Product line` <- factor(feature$`Product line`)</pre>
feature$`Product line` <- as.numeric(feature$`Product line`)</pre>
#Payment
feature$Payment <- factor(feature$Payment)</pre>
feature$Payment <- as.numeric(feature$Payment)</pre>
```

```
#checking if the data type has changed
head(feature)
```

```
## # A tibble: 6 x 12
    Branch 'Customer type' Gender 'Product line' 'Unit price' Quantity
                                                                  <dbl> <dbl>
##
      <dbl>
                     <dbl> <dbl>
                                           <dbl>
                                                         <dbl>
                                                                      7 26.1
## 1
                         1
                                 1
                                                1
                                                          74.7
## 2
         3
                         2
                                 1
                                                2
                                                          15.3
                                                                      5 3.82
## 3
                         2
                                 2
                                                3
                                                          46.3
                                                                      7 16.2
         1
                                 2
                                                                      8 23.3
## 4
                                                          58.2
         1
                          1
                                                1
## 5
         1
                          2
                                 2
                                                4
                                                          86.3
                                                                      7 30.2
## 6
                          2
                                 2
                                                2
                                                          85.4
                                                                      7 29.9
## # ... with 5 more variables: Payment <dbl>, cogs <dbl>, 'gross income' <dbl>,
## # Rating <dbl>, Total <dbl>
```

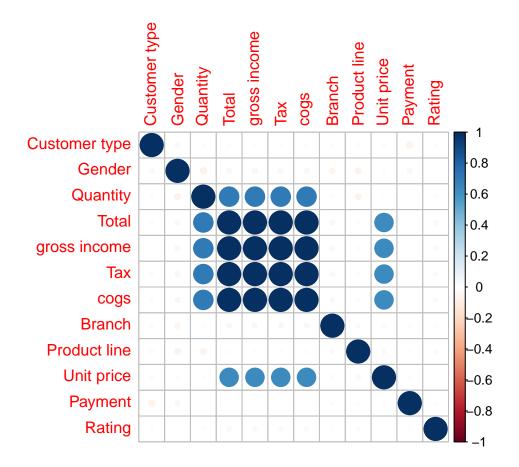
the data types have been changed

#### Filter Method

```
# Calculating the correlation matrix
# ---
#
correlationMatrix <- cor(feature)</pre>
# Find attributes that are highly correlated
#
highlyCorrelated <- findCorrelation(correlationMatrix, cutoff=0.75)</pre>
highlyCorrelated
## [1] 9 12 7
names(feature[,highlyCorrelated])
## [1] "cogs" "Total" "Tax"
cogs, total and tax have a high correlation
#removing the variables with a higher correlation
feature_clean <- feature[-highlyCorrelated]</pre>
head(feature_clean)
## # A tibble: 6 x 9
     Branch 'Customer type' Gender 'Product line' 'Unit price' Quantity Payment
##
      <dbl>
                      <dbl> <dbl>
                                              <dbl>
                                                           <dbl>
                                                                     <dbl>
                                                            74.7
                                                                        7
## 1
          1
                           1
                                                  1
                                                                                 1
                                  1
## 2
          3
                           2
                                                  2
                                                            15.3
                                                                        5
                                                                                 2
                                  1
                           2
## 3
                                  2
                                                  3
                                                            46.3
                                                                        7
                                                                                 3
          1
## 4
          1
                           1
                                  2
                                                  1
                                                            58.2
                                                                        8
                                                                                 1
                           2
                                  2
                                                            86.3
                                                                        7
## 5
          1
                                                  4
                                                                                 1
## 6
          3
                           2
                                  2
                                                  2
                                                            85.4
                                                                         7
                                                                                 1
## # ... with 2 more variables: 'gross income' <dbl>, Rating <dbl>
```

cogs, total and tax have been removed

```
#lets check how the original correlation was
corrplot(cor(feature), order = 'hclust')
```



#lets check how the correlation is after removing the highly correlated variables
corrplot(cor(feature\_clean), order = 'hclust')



Comparing the original correlation to the clean correlation, our correlation matrix has improved. The above correlation for the clean dataset shows variables with a high enough significance level

#### Wrapper Method

```
#qreedy search
greedy = clustvarsel(feature, G = 1:5)
greedy
## Variable selection for Gaussian model-based clustering
## Stepwise (forward/backward) greedy search
##
##
##
    Variable proposed Type of step
                                      BICclust Model G
                                                           BICdiff Decision
##
                  Tax
                                Add
                                     -7382.354
                                                   V 4
                                                          389.0238 Accepted
##
                                     55117.386
                                                 VEV 3
                                                         2502.9883 Accepted
         gross income
                                Add
##
             Quantity
                                Add -16164.602
                                                 VVI 5 -66967.5199 Rejected
##
                                    -7392.222
                                                   V 3
                                                         2512.8564 Rejected
                  Tax
                            Remove
##
## Selected subset: Tax, gross income
```

algorithm selected Tax and gross income, they'll be used for the model

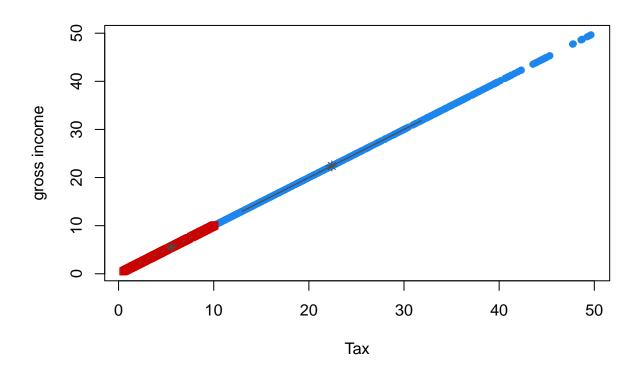
```
Subset1 = feature[,greedy$subset]
model = Mclust(Subset1, G = 1:5)
summary(model)
```

```
Gaussian finite mixture model fitted by EM algorithm
##
## Mclust VEV (ellipsoidal, equal shape) model with 2 components:
##
##
    log-likelihood
                      n df
                                 BIC
                                          ICL
##
          27364.17 1000 10 54659.26 54524.45
##
## Clustering table:
##
     1
         2
## 564 436
```

model has chosen 2clusters 1 with 564, 2 with 436

```
plot(model,c("classification"))
```

## Warning in sqrt(rev(sort(ev\$values))): NaNs produced



our two variables chosen by the greedy algorithm have a good linear relationship.

The model can be considered a success since it was able to pick variables and compare the well

# Conclusions

two methods were used to determine which features contribute the most information to the dataset some of these features are gross income , tax, quantity