

EDA IP

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Defining the Question

A. Specifying the Data Analytic Question

Identify which individuals are most likely to click on ads

B. Defining the Metric for Success

Research will be considered a success when data is thoroughly cleaned and relationship/ effect of variables on target variable 'Click on Ad' is determined

c. Understanding Context

A Kenyan entrepreneur has created an online cryptography course and would want to advertise it on her blog. She currently targets audiences originating from various countries. In the past, she ran ads to advertise a related course on the same blog and collected data in the process

D. Experimental Design

Reading the data Checking the data Cleaning dataset Univariate Analysis Bivariate Analysis Conclusions

E. Data Relevance

link to dataset <http://bit.ly/IPAdvertisingData>

2. Reading the Data

```
library(readr)
df <- read_csv("C:/Users/ADMIN/Downloads/advertising.csv")
```

```
## Rows: 1000 Columns: 10
## -- Column specification -----
## Delimiter: ","
## chr (3): Ad Topic Line, City, Country
```

```
## dbl (6): Daily Time Spent on Site, Age, Area Income, Daily Internet Usage, ...
## dtm (1): Timestamp
##
## i Use 'spec()' to retrieve the full column specification for this data.
## i Specify the column types or set 'show_col_types = FALSE' to quiet this message.
```

```
View(df)
```

3. Checking the Data

```
# tail of dataset
```

```
head(df)
```

```
## # A tibble: 6 x 10
##   'Daily Time Spent~' Age 'Area Income' 'Daily Interne~' 'Ad Topic Line' City
##           <dbl> <dbl>         <dbl>         <dbl> <chr>         <chr>
## 1           69.0   35         61834.         256. Cloned 5thgene~ Wrig~
## 2           80.2   31         68442.         194. Monitored nati~ West~
## 3           69.5   26         59786.         236. Organic bottom~ Davi~
## 4           74.2   29         54806.         246. Triple-buffere~ West~
## 5           68.4   35         73890.         226. Robust logisti~ Sout~
## 6           60.0   23         59762.         227. Sharable clien~ Jami~
## # ... with 4 more variables: Male <dbl>, Country <chr>, Timestamp <dtm>,
## #   'Clicked on Ad' <dbl>
```

```
# tail of dataset
```

```
tail(df)
```

```
## # A tibble: 6 x 10
##   'Daily Time Spent~' Age 'Area Income' 'Daily Interne~' 'Ad Topic Line' City
##           <dbl> <dbl>         <dbl>         <dbl> <chr>         <chr>
## 1           43.7   28         63127.         173. Front-line bif~ Nich~
## 2           73.0   30         71385.         209. Fundamental mo~ Duff~
## 3           51.3   45         67782.         134. Grass-roots co~ New ~
## 4           51.6   51         42416.         120. Expanded intan~ Sout~
## 5           55.6   19         41921.         188. Proactive band~ West~
## 6           45.0   26         29876.         178. Virtual 5thgen~ Ronn~
## # ... with 4 more variables: Male <dbl>, Country <chr>, Timestamp <dtm>,
## #   'Clicked on Ad' <dbl>
```

```
#checking size of dataframe
```

```
dim(df)
```

```
## [1] 1000  10
```

The dataset has 1000 rows and 10 variables

```
#checking columns
```

```
colnames(df)
```

```
## [1] "Daily Time Spent on Site" "Age"
## [3] "Area Income"              "Daily Internet Usage"
## [5] "Ad Topic Line"            "City"
## [7] "Male"                     "Country"
## [9] "Timestamp"                "Clicked on Ad"
```

4. Cleaning dataset

```
# Identifying missing data in dataset
```

```
colSums(is.na(df))
```

```
## Daily Time Spent on Site      Age      Area Income
##                0                0                0
##      Daily Internet Usage      Ad Topic Line      City
##                0                0                0
##                Male      Country      Timestamp
##                0                0                0
##      Clicked on Ad
##                0
```

No presence of null values

```
#finding null values
```

```
is.null(df)
```

```
## [1] FALSE
```

```
#checking unique values of age variable
```

```
unique(df$Age)
```

```
## [1] 35 31 26 29 23 33 48 30 20 49 37 24 41 36 40 52 28 34 22 57 53 39 46 32 25
## [26] 43 45 50 47 27 42 38 54 21 60 55 44 58 56 51 19 59 61
```

```
#checking unique values of Male variable
```

```
unique(df$Male)
```

```
## [1] 0 1
```

Above results show if individual is male or not 0 represents no and 1 represents yes

```
#checking unique values of Clicked on Ad variable
```

```
unique(df$`Clicked on Ad`)
```

```
## [1] 0 1
```

checking if audience clicked on Ad or not 0 means no 1 means yes

```
#checking unique values of Country variable
```

```
unique(df$Country)
```

```
## [1] "Tunisia"
## [2] "Nauru"
## [3] "San Marino"
## [4] "Italy"
## [5] "Iceland"
## [6] "Norway"
## [7] "Myanmar"
## [8] "Australia"
## [9] "Grenada"
## [10] "Ghana"
## [11] "Qatar"
## [12] "Burundi"
## [13] "Egypt"
## [14] "Bosnia and Herzegovina"
## [15] "Barbados"
## [16] "Spain"
## [17] "Palestinian Territory"
## [18] "Afghanistan"
## [19] "British Indian Ocean Territory (Chagos Archipelago)"
## [20] "Russian Federation"
## [21] "Cameroon"
## [22] "Korea"
## [23] "Tokelau"
## [24] "Monaco"
## [25] "Tuvalu"
## [26] "Greece"
## [27] "British Virgin Islands"
## [28] "Bouvet Island (Bouvetoya)"
## [29] "Peru"
## [30] "Aruba"
## [31] "Maldives"
## [32] "Senegal"
## [33] "Dominica"
## [34] "Luxembourg"
## [35] "Montenegro"
## [36] "Ukraine"
## [37] "Saint Helena"
## [38] "Liberia"
## [39] "Turkmenistan"
## [40] "Niger"
```

[41] "Sri Lanka"
 ## [42] "Trinidad and Tobago"
 ## [43] "United Kingdom"
 ## [44] "Guinea-Bissau"
 ## [45] "Micronesia"
 ## [46] "Turkey"
 ## [47] "Croatia"
 ## [48] "Israel"
 ## [49] "Svalbard & Jan Mayen Islands"
 ## [50] "Azerbaijan"
 ## [51] "Iran"
 ## [52] "Saint Vincent and the Grenadines"
 ## [53] "Bulgaria"
 ## [54] "Christmas Island"
 ## [55] "Canada"
 ## [56] "Rwanda"
 ## [57] "Turks and Caicos Islands"
 ## [58] "Norfolk Island"
 ## [59] "Cook Islands"
 ## [60] "Guatemala"
 ## [61] "Cote d'Ivoire"
 ## [62] "Faroe Islands"
 ## [63] "Ireland"
 ## [64] "Moldova"
 ## [65] "Nicaragua"
 ## [66] "Montserrat"
 ## [67] "Timor-Leste"
 ## [68] "Puerto Rico"
 ## [69] "Central African Republic"
 ## [70] "Venezuela"
 ## [71] "Wallis and Futuna"
 ## [72] "Jersey"
 ## [73] "Samoa"
 ## [74] "Antarctica (the territory South of 60 deg S)"
 ## [75] "Albania"
 ## [76] "Hong Kong"
 ## [77] "Lithuania"
 ## [78] "Bangladesh"
 ## [79] "Western Sahara"
 ## [80] "Serbia"
 ## [81] "Czech Republic"
 ## [82] "Guernsey"
 ## [83] "Tanzania"
 ## [84] "Bhutan"
 ## [85] "Guinea"
 ## [86] "Madagascar"
 ## [87] "Lebanon"
 ## [88] "Eritrea"
 ## [89] "Guyana"
 ## [90] "United Arab Emirates"
 ## [91] "Martinique"
 ## [92] "Somalia"
 ## [93] "Benin"
 ## [94] "Papua New Guinea"

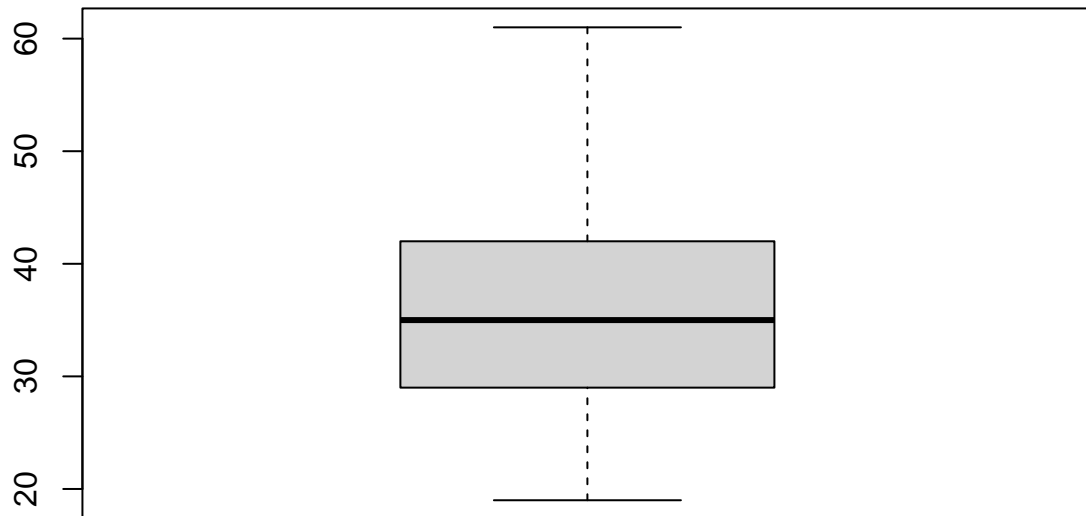
[95] "Uzbekistan"
[96] "South Africa"
[97] "Hungary"
[98] "Falkland Islands (Malvinas)"
[99] "Saint Martin"
[100] "Cuba"
[101] "United States Minor Outlying Islands"
[102] "Belize"
[103] "Kuwait"
[104] "Thailand"
[105] "Gibraltar"
[106] "Holy See (Vatican City State)"
[107] "Netherlands"
[108] "Belarus"
[109] "New Zealand"
[110] "Togo"
[111] "Kenya"
[112] "Palau"
[113] "Cambodia"
[114] "Costa Rica"
[115] "Liechtenstein"
[116] "Angola"
[117] "Equatorial Guinea"
[118] "Mongolia"
[119] "Brazil"
[120] "Chad"
[121] "Portugal"
[122] "Malawi"
[123] "Singapore"
[124] "Kazakhstan"
[125] "China"
[126] "Vietnam"
[127] "Mayotte"
[128] "Jamaica"
[129] "Bahamas"
[130] "Algeria"
[131] "Fiji"
[132] "Argentina"
[133] "Philippines"
[134] "Suriname"
[135] "Guam"
[136] "Antigua and Barbuda"
[137] "Georgia"
[138] "Jordan"
[139] "Saudi Arabia"
[140] "Sao Tome and Principe"
[141] "Cyprus"
[142] "Kyrgyz Republic"
[143] "Pakistan"
[144] "Seychelles"
[145] "Mauritania"
[146] "Chile"
[147] "Poland"
[148] "Estonia"

[149] "Latvia"
[150] "Bahrain"
[151] "Colombia"
[152] "Brunei Darussalam"
[153] "Taiwan"
[154] "Saint Pierre and Miquelon"
[155] "Finland"
[156] "French Southern Territories"
[157] "Sierra Leone"
[158] "Tajikistan"
[159] "Ecuador"
[160] "Switzerland"
[161] "France"
[162] "Malaysia"
[163] "Mauritius"
[164] "Japan"
[165] "Greenland"
[166] "Guadeloupe"
[167] "Belgium"
[168] "Honduras"
[169] "Paraguay"
[170] "French Guiana"
[171] "Northern Mariana Islands"
[172] "American Samoa"
[173] "Austria"
[174] "Tonga"
[175] "New Caledonia"
[176] "United States of America"
[177] "Morocco"
[178] "Macedonia"
[179] "Gabon"
[180] "Uganda"
[181] "Saint Lucia"
[182] "Niue"
[183] "Zambia"
[184] "Congo"
[185] "Pitcairn Islands"
[186] "Anguilla"
[187] "Sweden"
[188] "Indonesia"
[189] "Mexico"
[190] "Haiti"
[191] "Gambia"
[192] "El Salvador"
[193] "Libyan Arab Jamahiriya"
[194] "Saint Barthelemy"
[195] "Reunion"
[196] "Panama"
[197] "Dominican Republic"
[198] "Zimbabwe"
[199] "Swaziland"
[200] "Saint Kitts and Nevis"
[201] "Burkina Faso"
[202] "Heard Island and McDonald Islands"

```
## [203] "Bolivia"
## [204] "Netherlands Antilles"
## [205] "French Polynesia"
## [206] "Germany"
## [207] "Malta"
## [208] "Sudan"
## [209] "Lao People's Democratic Republic"
## [210] "Isle of Man"
## [211] "Macao"
## [212] "United States Virgin Islands"
## [213] "Djibouti"
## [214] "Mali"
## [215] "Romania"
## [216] "Cayman Islands"
## [217] "Ethiopia"
## [218] "Uruguay"
## [219] "Comoros"
## [220] "Vanuatu"
## [221] "Nepal"
## [222] "Yemen"
## [223] "India"
## [224] "Cape Verde"
## [225] "Slovenia"
## [226] "Denmark"
## [227] "Syrian Arab Republic"
## [228] "Andorra"
## [229] "Namibia"
## [230] "Slovakia (Slovak Republic)"
## [231] "Armenia"
## [232] "South Georgia and the South Sandwich Islands"
## [233] "Kiribati"
## [234] "Marshall Islands"
## [235] "Bermuda"
## [236] "Mozambique"
## [237] "Lesotho"
```

```
#finding outliers in the Age column
```

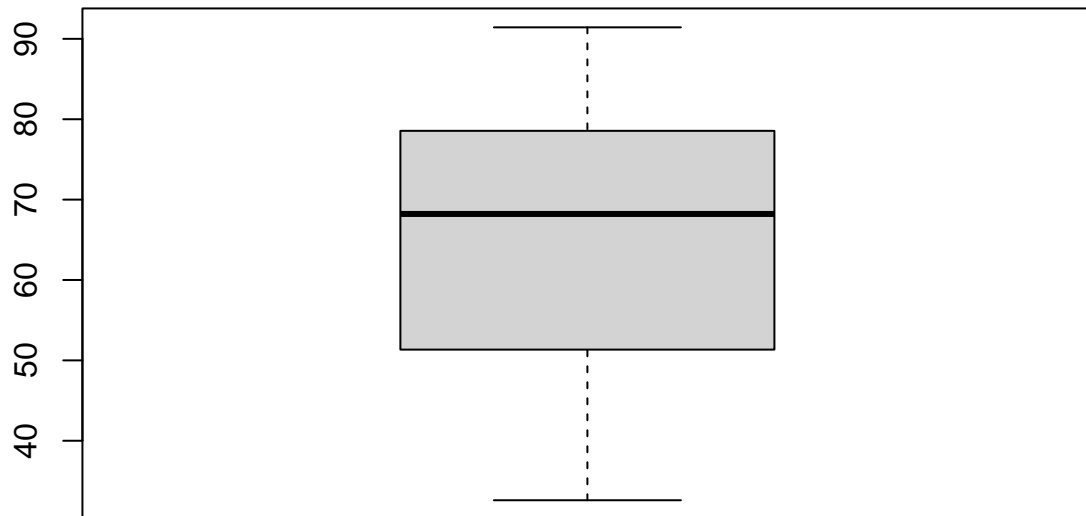
```
boxplot(df$Age)
```

No presence of outliers

```
#finding outliers in the Daily Time Spent on Site column
```

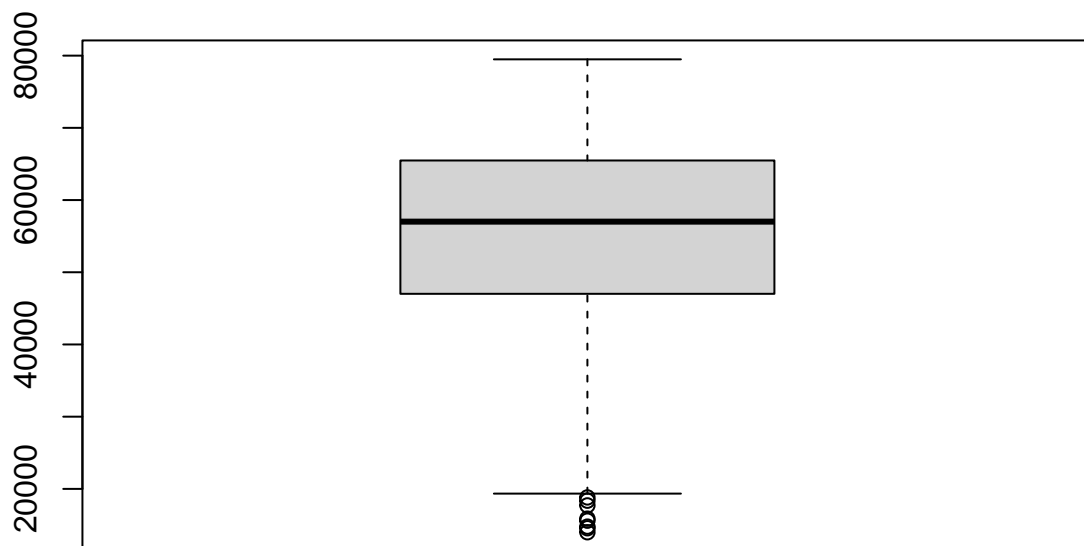
```
boxplot(df$`Daily Time Spent on Site`)
```



No presence of outliers

```
#finding outliers in the Area Income column
```

```
boxplot(df$`Area Income`)
```



There is presence of outliers but they won't be removed since they represent real data

#finding duplicates

```
duplicates <- df[duplicated(df),]
duplicates
```

```
## # A tibble: 0 x 10
## # ... with 10 variables: Daily Time Spent on Site <dbl>, Age <dbl>,
## #   Area Income <dbl>, Daily Internet Usage <dbl>, Ad Topic Line <chr>,
## #   City <chr>, Male <dbl>, Country <chr>, Timestamp <dtm>,
## #   Clicked on Ad <dbl>
```

No presence of duplicates

5. Univariate Analysis

getting the summary of our numerical columns

```
summary(df)
```

```
## Daily Time Spent on Site      Age      Area Income      Daily Internet Usage
## Min.      :32.60          Min.      :19.00      Min.      :13996      Min.      :104.8
```

```
## 1st Qu.:51.36      1st Qu.:29.00  1st Qu.:47032  1st Qu.:138.8
## Median :68.22      Median :35.00  Median :57012  Median :183.1
## Mean   :65.00      Mean   :36.01  Mean   :55000  Mean   :180.0
## 3rd Qu.:78.55      3rd Qu.:42.00  3rd Qu.:65471  3rd Qu.:218.8
## Max.   :91.43      Max.   :61.00  Max.   :79485  Max.   :270.0
## Ad Topic Line      City      Male      Country
## Length:1000      Length:1000      Min.   :0.000  Length:1000
## Class :character  Class :character  1st Qu.:0.000  Class :character
## Mode  :character  Mode  :character  Median :0.000  Mode  :character
##                                     Mean   :0.481
##                                     3rd Qu.:1.000
##                                     Max.   :1.000
## Timestamp          Clicked on Ad
## Min.   :2016-01-01 02:52:10  Min.   :0.0
## 1st Qu.:2016-02-18 02:55:42  1st Qu.:0.0
## Median :2016-04-07 17:27:29  Median :0.5
## Mean   :2016-04-10 10:34:06  Mean   :0.5
## 3rd Qu.:2016-05-31 03:18:14  3rd Qu.:1.0
## Max.   :2016-07-24 00:22:16  Max.   :1.0
```

```
# finding range of Age variable
Age.range <- range(df$Age)
Age.range
```

```
## [1] 19 61
```

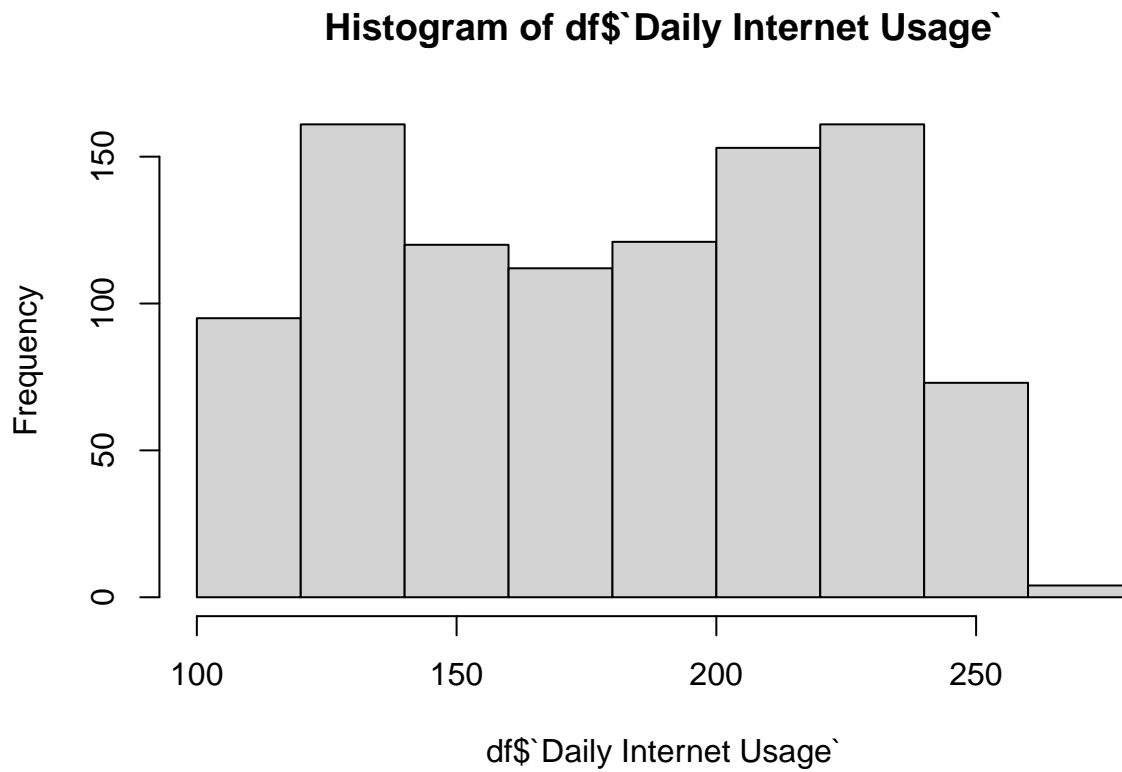
```
# finding range of Daily Time Spent on Site variable
TimeSpent.range <- range(df$`Daily Time Spent on Site` )
TimeSpent.range
```

```
## [1] 32.60 91.43
```

```
#Variance of Area Income variable
AreaIncome.variance <- var(df$`Area Income`)
#
AreaIncome.variance
```

```
## [1] 179952406
```

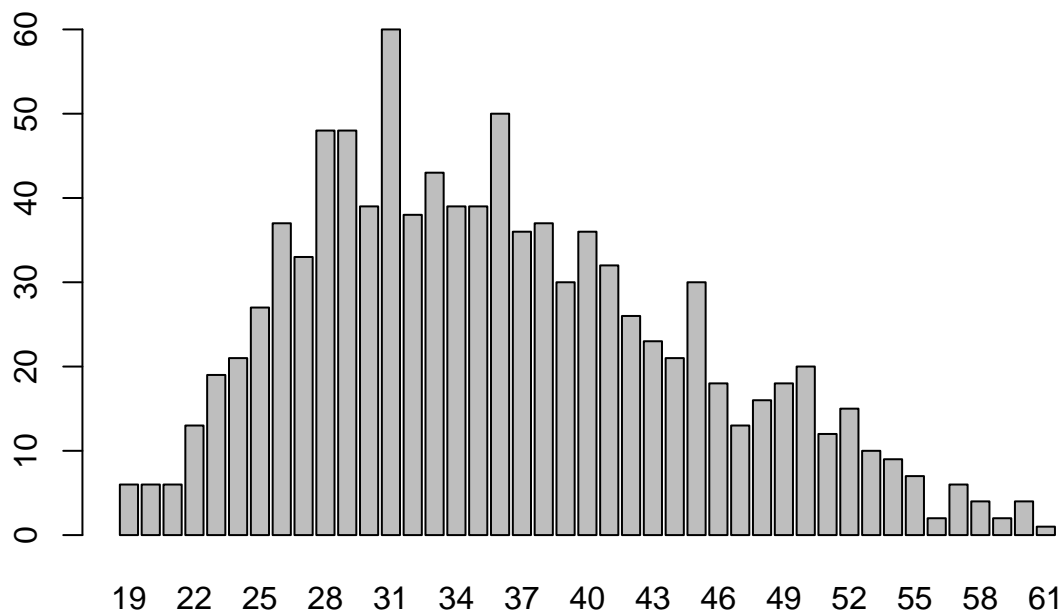
```
#Histogram visualization on Daily Internet Usage
hist(df$`Daily Internet Usage`)
```



From above visualization most of the daily internet usage was between 200 to 250

#Barplot visualization for Age variable

```
Age <- df$ Age
Age_frequency <- table(Age)
barplot(Age_frequency)
```



From above visualization most of the audience are 31 yrs of age

6. Bivariate and Multivariate Analysis

#Covariance between Daily Time Spent on Site and Daily Internet Usage

```
TimeSpentonSite <- df$`Daily Time Spent on Site`
```

```
#
```

```
InternetUsage<- df$`Daily Internet Usage`
```

```
#
```

```
cov(TimeSpentonSite,InternetUsage)
```

```
## [1] 360.9919
```

The result is positive, meaning that the variables are positively related.

#Covariance between age and Area Income

```
Age <- df$Age
```

```
#
```

```
Income<- df$`Area Income`
```

```
#  
cov(Age, Income)
```

```
## [1] -21520.93
```

The result is negative, meaning that the variables are negatively related.

```
#Correlation between age and clicked on ad
```

```
Age <- df$Age  
#  
Ad<- df$`Clicked on Ad`  
  
#  
cor(Age, Ad)
```

```
## [1] 0.4925313
```

There is a moderate positive correlation between the two variables

```
#Correlation between Male and clicked on ad
```

```
Male <- df$Male  
#  
Ad<- df$`Clicked on Ad`  
  
#  
cor(Male, Ad)
```

```
## [1] -0.03802747
```

Weak negative correlation

```
#Correlation between Ad and Internet Usage
```

```
InternetUsage<- df$`Daily Internet Usage`  
#  
Ad<- df$`Clicked on Ad`  
  
#  
cor(InternetUsage, Ad)
```

```
## [1] -0.7865392
```

Strong negative relation

```
#Correlation between Ad and Timespent on site
```

```
TimeSpentonSite <- df$`Daily Time Spent on Site`  
#
```

```
Ad<- df$`Clicked on Ad`  
  
#  
cor(TimeSpentonSite, Ad)
```

```
## [1] -0.7481166
```

Strong negative relationship

#Correlation between Male and Daily Internet Usage

```
Male <- df$Male  
#  
InternetUsage<- df$`Daily Internet Usage`  
  
#  
cor(Male, InternetUsage)
```

```
## [1] 0.02801233
```

There is a positive correlation between the above variables although very weak

#Correlation between age and Area Income

```
Age <- df$Age  
#  
Income<- df$`Area Income`  
  
#  
cor(Age, Income)
```

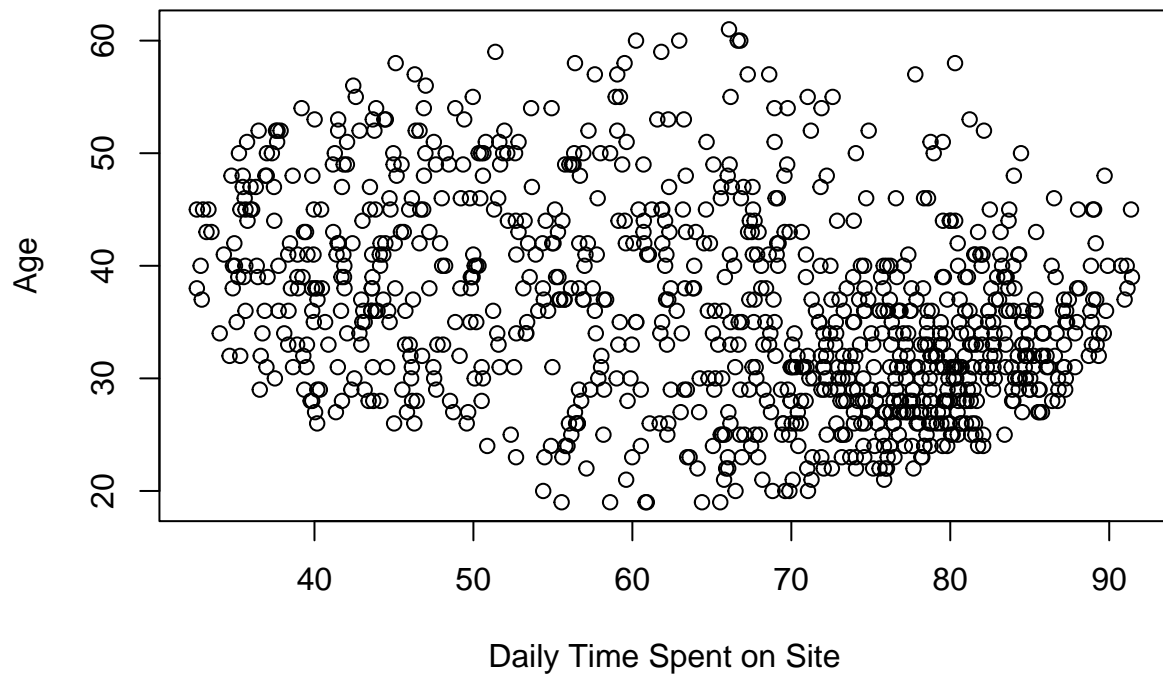
```
## [1] -0.182605
```

There is a weak negative correlation between the above variables

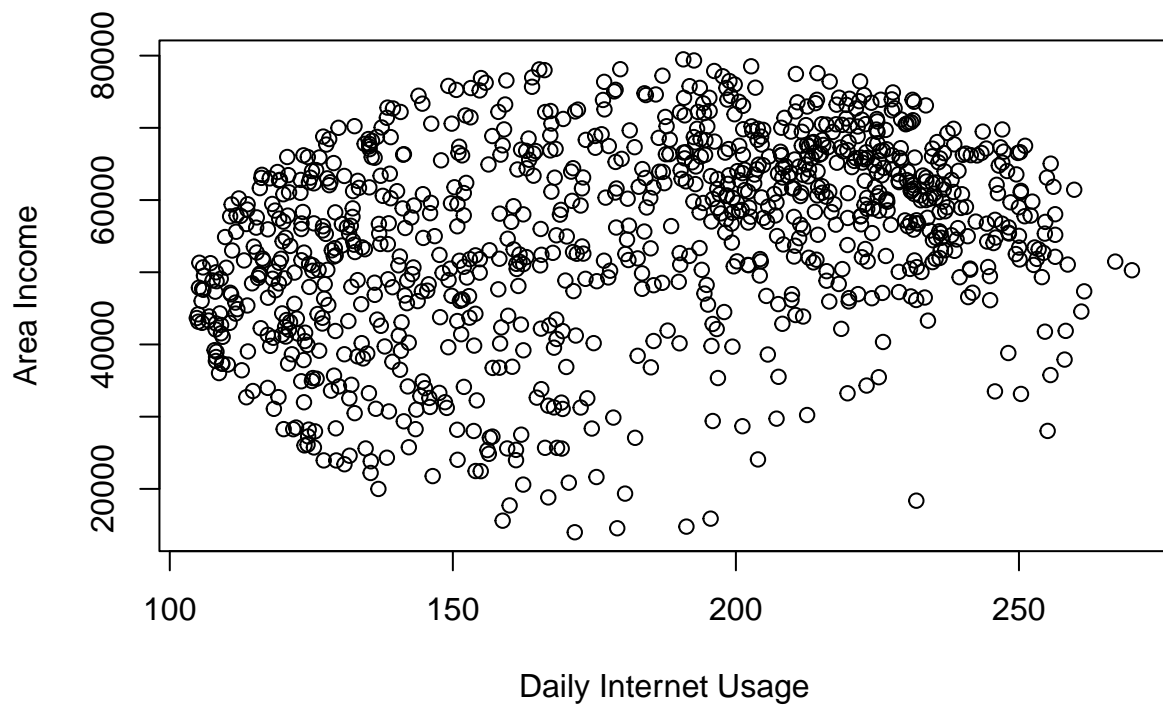
6.1 Visualization

#Scatter plot on the relation between Daily Time Spent on Site and Age

```
TimeSpentonSite <- df$`Daily Time Spent on Site`  
#  
Age<- df$`Age`  
  
#  
plot(TimeSpentonSite, Age, xlab="Daily Time Spent on Site", ylab="Age")
```

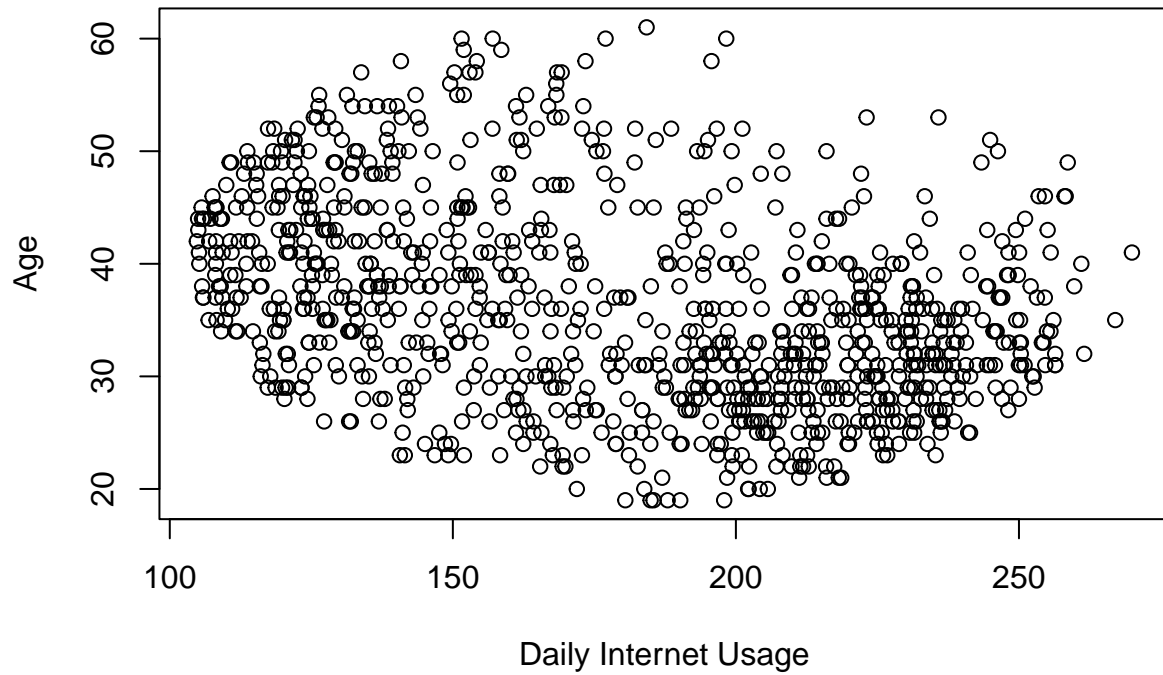



```
#Scatter plot on the relation between Area Income and Daily Internet Usage  
  
Income <- df$`Area Income`  
#  
InternetUsage<- df$`Daily Internet Usage`  
  
#  
plot(InternetUsage, Income, xlab="Daily Internet Usage", ylab="Area Income")
```



#Scatter plot on the relation between Daily Internet usage and Age

```
Internet <- df$`Daily Internet Usage`  
#  
Age<- df$`Age`  
#  
plot(Internet, Age, xlab="Daily Internet Usage", ylab="Age")
```



7. Conclusions

The relationship between most of our variables and the click on Ad variable is negative this means that if a variable being compared to click on ad increases the other decreases

e.g comparing Daily Internet Usage and Click on Ad, if Internet Usage increases the chance of clicking on the Ad decreases

Although for the Age variable, an increase in Age increases chance of clicking on Ad