



Says

What have we heard them say?
What can we imagine them saying?

What can i provide different types of designed ?

Where should I start the company?

How can i deliver products to the people?

Do you think is the items are good quality?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

Customized products

Smart kitchen

Interiors should be fully designed in technology ways

The environment should be such that it feels good



Team 15

Advertising

Good quality products

QR code scanning details

Free delivery

Competition

Demand

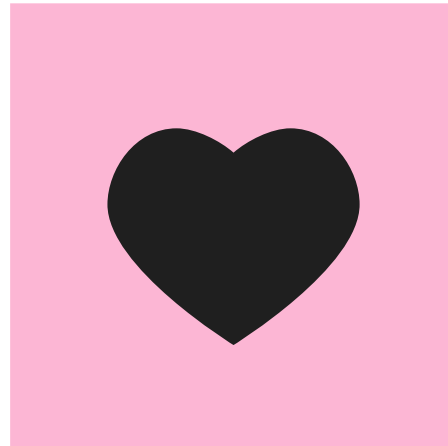
Price

Inadequate



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?