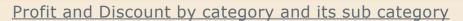
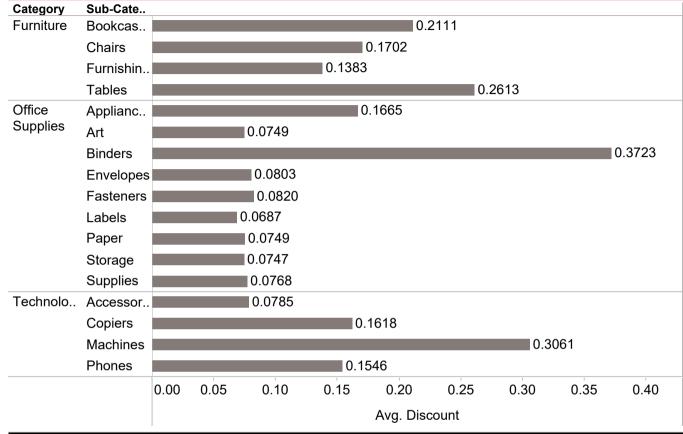


Count of Discount for each Discount (group). The marks are labeled by count of Discount. for most of time there were ZERO discounts on items, which represents the highest count [4,798] and highest discount given is 0.450 which of the least COUNT [11]





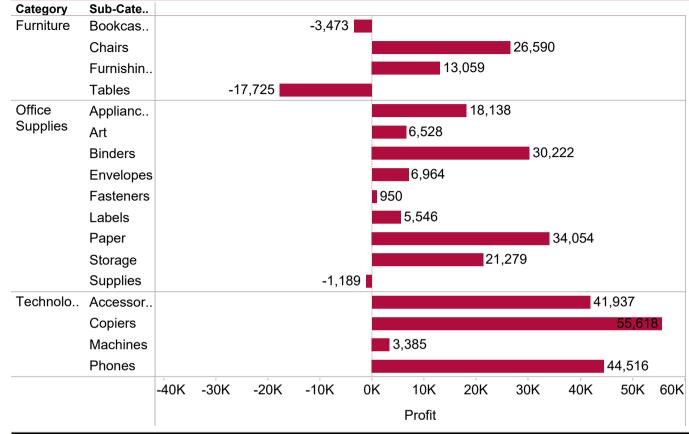
Average of Discount and sum of Profit for each Sub-Category broken down by Category.

Important to notice how the profits vary when the discount is increased or decreased. Even though ITEM: TABLE had the highest discount: the loss declined upto:

"-17,725".

Similary for Machines under Technology: JUST [\$3385] for having highest discounts among all items under technology.

Profit and Discount by category and its sub category



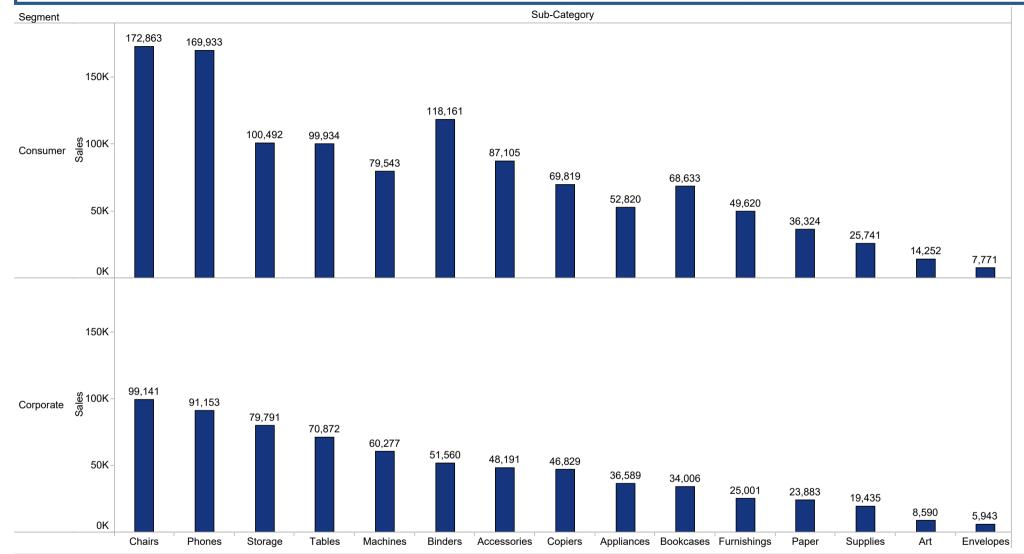
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Total Sales of ITEMS [accessories] made by the Consumer and Corporate

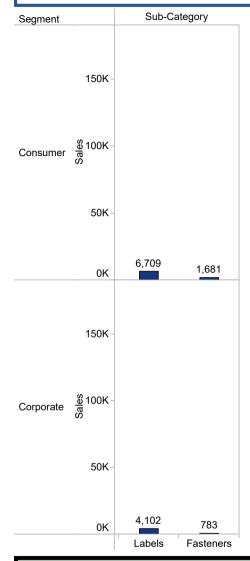


Sum of Sales for each Sub-Category broken down by Segment. The view is filtered on Segment, keeping Consumer and Corporate.

Highest sales under the Consumer Segments has happend in **Chairs as a sub - Category**Highest sales under the Corporate Segments has happend in **Chairs as a sub - Category**

Consumers Third most important requirement is: Binders Corporates Third most important requirement is: Storage

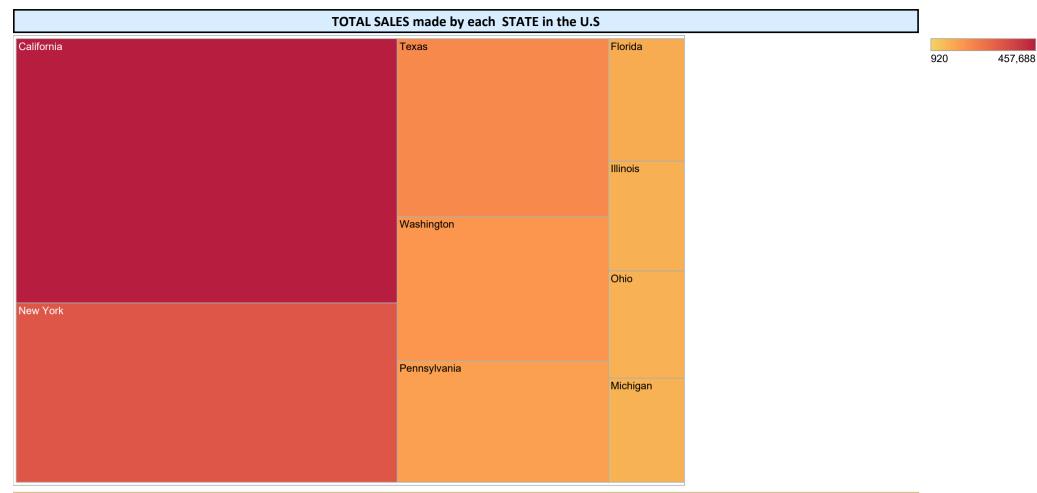
Total Sales of ITEMS [accessories] made by the Consumer and Corporate



<u>Sum of Sales for each Sub-Category broken down by Segment</u>. The view is filtered on Segment, keeping Consumer and Corporate.

Highest sales under the Consumer Segments has happend in Chairs as a sub - Category Highest sales under the Corporate Segments has happend in Chairs as a sub - Category

Consumers Third most important requirement is: Binders Corporates Third most important requirement is: Storage

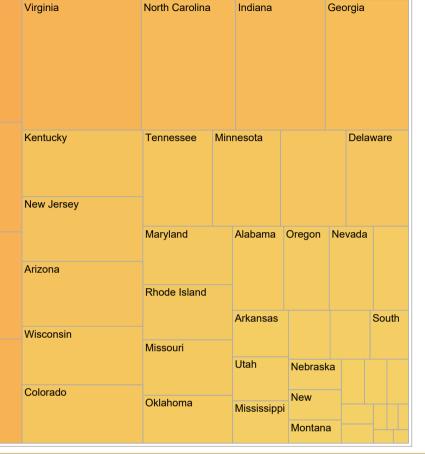


This Tree map represents the sum of sales in the states of U.S

California has the highest sales and the lowest is North Dakota The sale ranges from 920 to 457688

TOTAL SALES made by each STATE in the U.S

920 457,688



This Tree map represents the sum of sales in the states of U.S

California has the highest sales and the lowest is North Dakota The sale ranges from 920 to 457688