



Finance



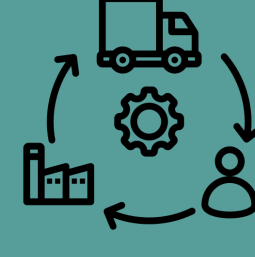
Sales



Marketing



Supply Chain



Executive



FILTERS



Select Benchmark

vs LY

vs Target

2018

2019

2020

2021

2022  
EST

Q1

Q2

Q3

Q4

YTD

YTG

BY REGION, MARKET

All

BY CUSTOMER

All

BY SEGMENT, CATEGORY, PRODUCT

All

ABBREVIATIONS

BM = Benchmark | LY = Last Year

NS = Net Sales | GM = Gross Margin

Chg = Change | COGS = Cost of Goods Sold

RC% = Revenue Contribution | ABS = Absolute

EI = Excess Inventory | OOS = Out of Stock

ALL VALUES ARE IN MILLION \$

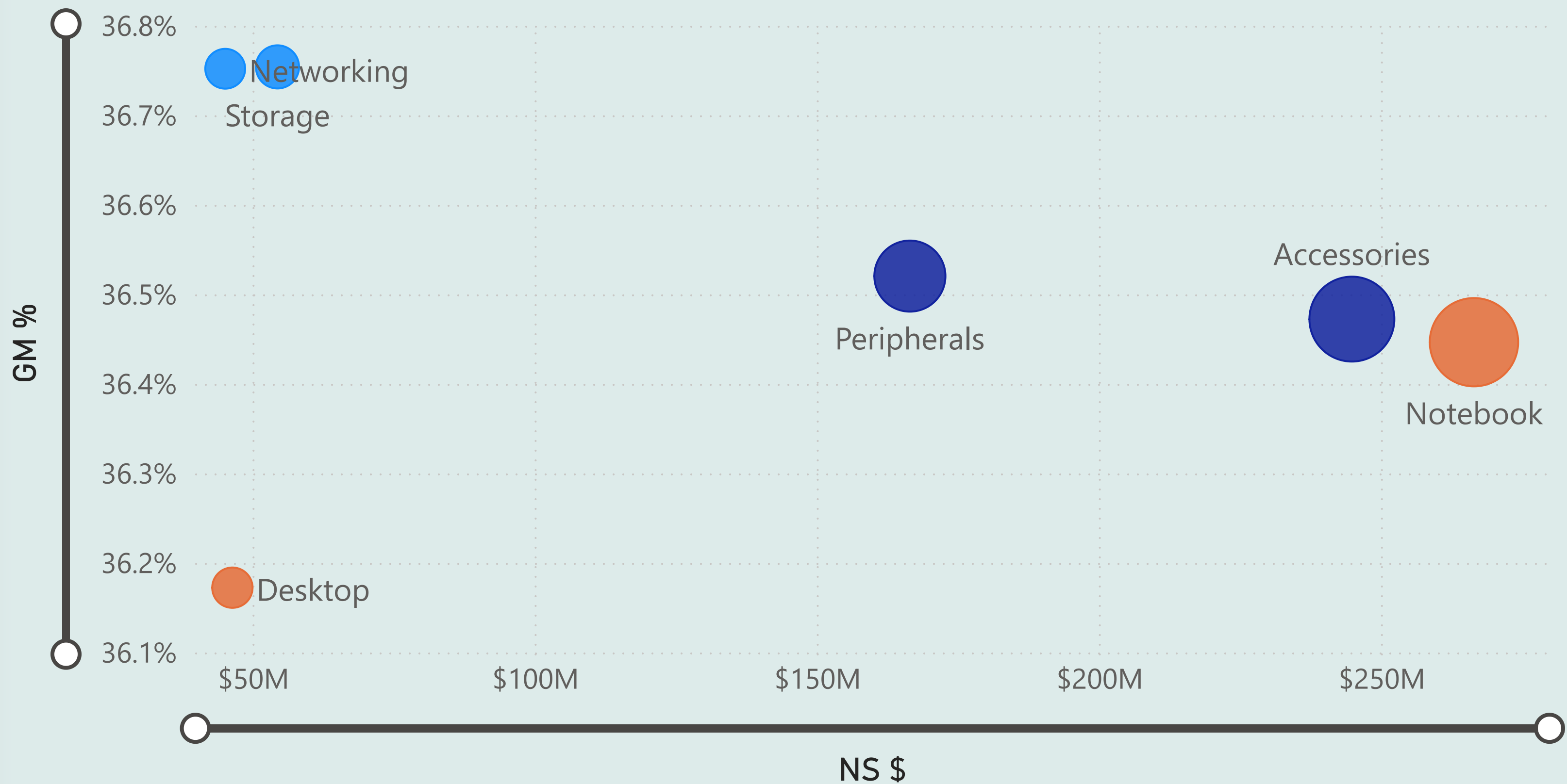
Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
<div>+ Accessories</div>	\$244.85M	\$89.30M	36.47%	-16.28M	-6.65%
<div>+ Desktop</div>	\$46.43M	\$16.79M	36.17%	-3.27M	-7.04%
<div>+ Networking</div>	\$45.16M	\$16.60M	36.75%	-2.91M	-6.44%
<div>+ Notebook</div>	\$266.49M	\$97.12M	36.45%	-17.71M	-6.64%
<div>+ Peripherals</div>	\$166.51M	\$60.81M	36.52%	-11.02M	-6.62%
<div>+ Storage</div>	\$54.42M	\$20.00M	36.75%	-3.46M	-6.36%

Show NP%

Performance Matrix

division N & S P & A PC



Region / Market / Customer Performance

region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
<div>+ APAC</div>	\$441.98M	\$156.21M	35.34%	-33.33M	-7.54%
<div>+ EU</div>	\$200.77M	\$76.98M	38.34%	2.81M	1.40%
<div>+ LATAM</div>	\$3.16M	\$1.19M	37.54%	0.20M	6.18%
<div>+ NA</div>	\$177.94M	\$66.25M	37.23%	-24.32M	-13.67%

Unit Economics

