

Contact

www.linkedin.com/in/govind-mundhra-0802b824 (LinkedIn)
www.paradigmshift.vc/ (Company)

Top Skills

Controllership Functions

Business Planning

Financial Planning

Languages

English (Professional Working)

Hindi (Native or Bilingual)

Govind Mundhra

Founding GP@Paradigm Shift Capital | Early Stage VC Investor
| Former CFO@WeWork India | InMobian for Life | Badminton Enthusiast

Bangalore Urban

Summary

- Learner for Life
- Hustler , adding value through my work, have a sense of fun & joy in what I do
- Shatter glass ceiling , explorer, comfort zone is not for me
- Sports , Music (I record too :))
- Accountant turned Investor

Experience

Paradigm Shift Capital

Founding General Partner

July 2020 - Present (10 months)

Global

WeWork India

CFO - WeWork India

May 2018 - October 2020 (2 years 6 months)

Bengaluru Area, India

As someone who believes strongly in challenging myself alongside constant learning, I moved to one of the fastest paced start up globally WeWork.

WeWork in India : 2017 saw us open our first real estate asset in Bangalore to our members . Being part of unprecedented growth & scale (35x Asset Base, 20x Rev Growth) to strategy in early stage startup to executing those strategies and topping it up with building a team , truly class apart - that's the part of the journey I fulfilled.

Working with people is another aspect I feel connected to. I have contributed to building strong, free thinking, high performing teams who take pride in their work and enjoy what they do.

InMobi

Finance Director

May 2014 - May 2018 (4 years 1 month)

Bangalore

Global Head of Business Finance And Partnering

Head of Global Financial Planning & Analysis

Head of Global Accounts Receivables Function - Credit & Collections

Finance Lead for Strategic Partnerships and M&A

Achievements

- First of a kind , Industry first mover on unlocking Capital from Restricted Countries
- Led InMobi Finance Team to be awarded Best Enabling Function of the company
- Pioneer on many a first financial milestone achievements at InMobi
- Brought in deep understanding of Deal Structuring and Contract Negotiations
- Best in class Tax Restructuring for all major markets for effective Business Functioning

Dell Global Services

Senior Finance Manager

May 2012 - May 2014 (2 years 1 month)

Bengaluru Area, India

- Action oriented dash board to Mgt for Rev growth and margin expansion balance
- Drive 3-year strategic plan with focus areas and Investments required
- Championing GDO org through key metrics including competition analysis, Headcount, Order Book, Backlog Rev
- Cross-selling exercise for fueling Rev growth

Achievements

- Part of Finance Talent Program at Dell – chosen directly from CFO's office
- Appreciation by Services CFO for driving cross-selling exercise for Rev growth
- Rewarded as “Most Valuable Player” in Services segment
- Rewarded in Services Finance for ownership on integrating operational metrics for key decision making

IBM India

Business Finance Manager

February 2009 - March 2012 (3 years 2 months)

Bengaluru Area, India

India Business Financial Analyst (Jan'11 – Mar'12)

Roles and responsibilities -

- End-to-end responsibility for India South Asia region financials and reporting to CEO
- Preparing the financial plan/ budget for IBM Domestic Business across India/South Asia based on market projections, backlog revenue from current portfolio and forward looking assessments
- Prioritize investments in line with the overall growth strategy
- Assist management with strategic inputs for 3 year and 5 year plan

IBM System and Technology Group (STG) Business Financial Analyst (Feb'09 – Jan'11)

- Ownership with Brand Leads over Annual Fall Cycle Planning and analyze revenue growth, margin expansion and roadmap for succeeding years
- Preparing Monthly MIS and quarterly variance reports with regards to Revenue and GP metrics
- Continued focus and engagement with Brand teams for improvement in PTI
- Commercial contract nuances introduced , Capex proposals simplified, and Inventory management improved
- Introduced Country Financial Health card for Corporate Governance

Achievements

- Rewarded by Country Business Leader for being Trusted Business partner & Advisor
- Recognized under Talent Sparks for successive years as Top Talent in Finance function
- Recognized for Finance contribution to growth of Revenue and Gross Profit
- Appreciated for expense optimization deck to CFO project office team

Wipro Technologies

Asst Manager - Finance & Accounts

April 2006 - January 2009 (2 years 10 months)

Roles and responsibilities – Business Analyst and Assistance to Central Delivery function

- Release of monthly Standard Profit and Loss for Wipro Technology division
- Operating Margin analysis and identifying key initiatives for improvement
- Detailed analysis on cost elements and arrive at cost optimization proposals
- Preparation of Onsite Development Centre P&L model and reports

Roles and responsibilities – Controllership function

- Overall Controllership experience incl financials finalization, Audit closure, GAAP Consolidation, SOX and STP frameworks, ERP automation, among others
- Integration of acquired subsidiaries and smooth transition into SAP

Achievements

- Savings during visit to Portugal and Germany for post-acquisition integration exercise
- Recognized by CFO for driving cost optimization and streamlining process impacting I&E
- SPOC from Controllership for successful SAP transition from 4.6B to ECC6 version

Education

The Institute of Chartered Accountants of India
ACA, Finance

St. Xavier's College, University of Calcutta
Bachelor of Commerce