

PIZZA SALES SQL QUERIES

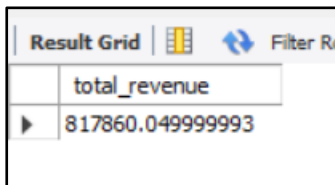
Dataset link:

<https://www.kaggle.com/datasets/shilongzhuang/pizza-sales>

A. KPI's

1. Total Revenue:

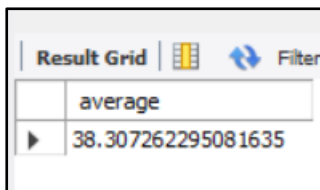
```
select sum(total_price) as total_revenue from pizza_sales;  
  
#as is alias(temporary name)
```



	total_revenue
▶	817860.0499999993

2. Average Order Value

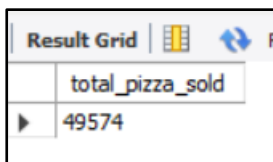
```
select sum(total_price)/ count(distinct order_id) as average from  
pizza_sales;
```



	average
▶	38.307262295081635

3. Total Pizzas Sold

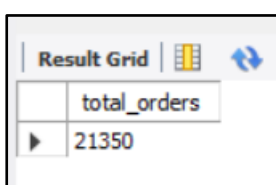
```
select sum(quantity) as total_pizza_sold from pizza_sales;
```



	total_pizza_sold
▶	49574

4. Total Orders

```
select count(distinct order_id) as total_orders from pizza_sales;
```

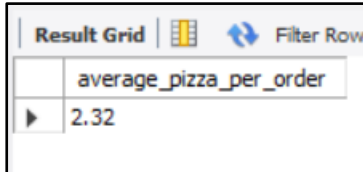


	total_orders
▶	21350

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5. Average Pizzas Per Order

```
select cast(sum(quantity) / count(distinct order_id) as decimal(10,2)) as  
average_pizza_per_order from pizza_sales;
```



Result Grid		Filter Row
	average_pizza_per_order	
▶	2.32	

B. Daily Trend for Total Orders (Weekdays)

#ensure that the column is of type
VARCHAR or TEXT

```
ALTER TABLE pizza_sales MODIFY  
order_date VARCHAR(255);
```

#Update the column to convert the text
to a DATE type

```
UPDATE pizza_sales  
SET order_date =  
DATE_FORMAT(STR_TO_DATE(order_date,  
'%d-%m-%Y'), '%Y-%m-%d');
```

#alter the column to type DATE

```
ALTER TABLE pizza_sales MODIFY  
order_date DATE;
```

#extracting weekdays using datetime
function

```
select dayname(order_date) as  
order_day, count(distinct order_id) as  
total_orders from pizza_sales group  
by(dayname(order_date));
```

Output:

Result Grid		Filter Rows:
	order_day	total_orders
►	Friday	3538
	Monday	2794
	Saturday	3158
	Sunday	2624
	Thursday	3239
	Tuesday	2973
	Wednesday	3024

C. Monthly Trend for Orders

```
select monthname(order_date) as order_month, count(distinct order_id) as  
total_orders from pizza_sales group by(monthname(order_date)) order by  
total_orders desc; #month-names
```

```
select month(order_date) as order_month, count(distinct order_id) as  
total_orders from pizza_sales group by(month(order_date)); #month-number
```

Result Grid		Filter Rows:
	order_month	total_orders
►	July	1935
	May	1853
	January	1845
	August	1841
	March	1840
	April	1799
	November	1792
	June	1773
	February	1685
	December	1680
	September	1661
	October	1646

Output

D. Category wise sales of pizza in % (total price*100/total price)

```
select pizza_category, sum(total_price)*100/ (select sum(total_price) from
pizza_sales) as percent_total_sales from pizza_sales group by
pizza_category;
```

#Month wise

```
select pizza_category, sum(total_price) as total_sales,
sum(total_price)*100/ (select sum(total_price) from pizza_sales where
month(order_date)=1) as percent_total_sales
from pizza_sales where month(order_date)=1
group by pizza_category;
```

Output



	pizza_category	percent_total_sales
▶	Classic	26.9059602556699
	Veggie	23.682590927384783
	Supreme	25.45631126009884
	Chicken	23.955137556847493

	pizza_category	total_sales	percent_total_sales
▶	Classic	18619.4	2.276599767894295
	Veggie	17055.400000000027	2.0853690065922863
	Supreme	17929.749999999996	2.1922760501628793
	Chicken	16188.75	1.9794034443912671

E. % of Sales by Pizza Size

```
#percentage of total sales of pizza based on size
select pizza_size, cast(sum(total_price) as decimal(10,2)) as total_sales,
cast(sum(total_price)*100/ (select sum(total_price) from pizza_sales)as
decimal(10,2)) as percent_total_sales
from pizza_sales
group by pizza_size
order by percent_total_sales desc;
```

Output

Result Grid			 Filter Rows:	
	pizza_size	total_sales	percent_total_sales	
▶	L	375318.70	45.89	
	M	249382.25	30.49	
	S	178076.50	21.77	
	XL	14076.00	1.72	
	XXL	1006.60	0.12	

F. Total Pizzas Sold by Pizza Category

```
select pizza_category, sum(quantity) as total_pizza_sold from pizza_sales
where month(order_date)=2
group by(pizza_category)
order by total_pizza_sold desc;
```

Output

pizza_category	total_pizza_sold
Classic	1178
Supreme	964
Veggie	944
Chicken	875

G. Top 5 Pizzas by Revenue

#top 5 best sellers by revenue, total quantity and total orders

```
select pizza_name, sum(total_price) as total_revenue from pizza_sales
group by pizza_name order by total_revenue desc limit 5;
```

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Result Grid			Filter Rows:
	pizza_name	total_revenue	
▶	The Thai Chicken Pizza	43434.25	
	The Barbecue Chicken Pizza	42768	
	The California Chicken Pizza	41409.5	
	The Classic Deluxe Pizza	38180.5	
	The Spicy Italian Pizza	34831.25	

H. Bottom 5 Pizzas by Revenue

```
select pizza_name, sum(total_price) as total_revenue from pizza_sales
group by pizza_name order by total_revenue asc limit 5;
```

pizza_name	total_revenue
The Brie Carre Pizza	11588.4999999999
The Green Garden Pizza	13955.75
The Spinach Supreme Pizza	15277.75
The Mediterranean Pizza	15360.5
The Spinach Pesto Pizza	15596

I. Top 5 Pizzas by Quantity

#top 5 highest and lowest sellers by revenue, total quantity and total orders

```
select pizza_name, sum(total_price) as total_revenue from pizza_sales
group by pizza_name order by total_revenue desc limit 5;
```

Output

pizza_name	total_pizza_sold
The Classic Deluxe Pizza	2453
The Barbecue Chicken Pizza	2432
The Hawaiian Pizza	2422
The Pepperoni Pizza	2418
The Thai Chicken Pizza	2371

J. Bottom 5 Pizzas by Quantity

```
select pizza_name, sum(quantity) as total_pizza_sold from pizza_sales  
group by pizza_name order by total_pizza_sold asc limit 5;
```

Output

pizza_name	total_pizza_sold
The Brie Carre Pizza	490
The Mediterranean Pizza	934
The Calabrese Pizza	937
The Spinach Supreme Pizza	950
The Soppressata Pizza	961

K. Top 5 Pizzas by Total Orders

```
select pizza_name, count(distinct order_id) as total_pizza_ordered from  
pizza_sales group by pizza_name order by total_pizza_ordered desc limit  
5;
```

pizza_name	total_pizza_ordered
The Classic Deluxe Pizza	2329
The Hawaiian Pizza	2280
The Pepperoni Pizza	2278
The Barbecue Chicken Pizza	2273
The Thai Chicken Pizza	2225

L. Bottom 5 Pizzas by Total Orders

```
select pizza_name, count(distinct order_id) as total_pizza_ordered from pizza_sales  
group by pizza_name order by total_pizza_ordered asc limit 5;
```

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pizza_name	total_pizza_ordered
The Brie Carre Pizza	480
The Mediterranean Pizza	912
The Calabrese Pizza	918
The Spinach Supreme Pizza	918
The Chicken Pesto Pizza	938

NOTE

If we want to apply the pizza_category or pizza_size filters to the above queries we can use WHERE clause

```
select pizza_name, count(distinct order_id) as total_pizza_ordered from  
pizza_sales where pizza_category='classic' group by pizza_name order by  
total_pizza_ordered desc limit 5;
```

pizza_name	total_pizza_ordered
The Classic Deluxe Pizza	2329
The Hawaiian Pizza	2280
The Pepperoni Pizza	2278
The Big Meat Pizza	1811
The Napolitana Pizza	1421

Analysis point: from the above query we can say that **The Classic Deluxe Pizza** is the most ordered pizza from the **Category** called **Classic**.

(similarly we can extract on the basis of **pizza size** as both are the categorical attributes)