```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns
df=pd.read csv("Customer Churn.csv")
df.head(10)
   customerID gender SeniorCitizen Partner Dependents tenure
PhoneService \
  7590-VHVEG Female
                                          Yes
                                                       No
                                                                1
No
1 5575-GNVDE
                 Male
                                           No
                                                       No
                                                               34
Yes
2 3668-QPYBK
                 Male
                                           No
                                                       No
                                                                2
Yes
3
  7795 - CF0CW
                 Male
                                           No
                                                       No
                                                               45
No
4 9237-HQITU
               Female
                                           No
                                                       No
                                                                2
Yes
5 9305-CDSKC
               Female
                                           No
                                                       No
                                                                8
Yes
6 1452-KIOVK
                 Male
                                           No
                                                               22
                                                      Yes
Yes
7 6713-0K0MC
               Female
                                           No
                                                       No
                                                               10
No
  7892-P00KP
               Female
                                          Yes
                                                       No
                                                               28
8
Yes
9 6388-TABGU
                 Male
                                           No
                                                      Yes
                                                               62
Yes
      MultipleLines InternetService OnlineSecurity ...
DeviceProtection
0 No phone service
                                 DSL
                                                  No
No
                                 DSL
1
                 No
                                                 Yes
Yes
                                 DSL
2
                 No
                                                 Yes
                                                    . . .
No
3 No phone service
                                 DSL
                                                 Yes ...
Yes
4
                         Fiber optic
                 No
                                                  No
No
5
                Yes
                         Fiber optic
                                                  No
Yes
6
                Yes
                         Fiber optic
                                                  No ...
No
7 No phone service
                                 DSL
                                                 Yes
No
8
                         Fiber optic
                Yes
                                                  No ...
```

Yes									
9	N	lo	DSL		Yes				
No									
Tech	nSupport Stre	amingTV Str	eamingMov	ies	Contract				
-		\							
0	No	No		No	Month-to-month				
Yes	No	No		No	One weer				
1 No	No	No		No	One year				
2	No	No		No	Month-to-month				
Yes	110	110		110	nonen co monen				
3	Yes	No		No	One year				
No									
4	No	No		No	Month-to-month				
Yes	Ma	Voc		Voc	Month to month				
5 Yes	No	Yes		Yes	Month-to-month				
6	No	Yes		No	Month-to-month				
Yes		. 55			co morrer				
7	No	No		No	Month-to-month				
No	.,,	.,		.,					
8	Yes	Yes		Yes	Month-to-month				
Yes 9	No	No		No	One year				
No	110	140		110	one year				
0		mentMethod [MonthlyCh						
0 1		onic check		29.85 56.95		No No			
2		iled check		53.8		Yes			
2 3 Bar	nk transfer (42.30		No			
4	•	onic check		70.70		Yes			
5		onic check		99.6		Yes			
	Credit card (89.10		No			
7 8		iled check onic check	1	29.7		No			
	rk transfer (1	.04 . 80 .1 . 56		Yes No			
	·	•		JU . I.	5-07.33	NO			
[10 rows x 21 columns]									
# GETTING DATA INFORMATION df.info()									
Rangel Data d	s 'pandas.cor Index: 7043 e columns (tota Column	entries, 0 to il 21 columns	7042	Dty	oe				
0 0	customerID	7043 n	on-null	obje	 2C†				

```
1
     gender
                       7043 non-null
                                        object
 2
     SeniorCitizen
                       7043 non-null
                                        int64
3
     Partner
                       7043 non-null
                                        object
 4
                       7043 non-null
     Dependents
                                        object
 5
     tenure
                       7043 non-null
                                        int64
 6
                       7043 non-null
                                        object
     PhoneService
 7
     MultipleLines
                       7043 non-null
                                        object
 8
                       7043 non-null
                                        object
     InternetService
 9
     OnlineSecurity
                       7043 non-null
                                        object
 10 OnlineBackup
                       7043 non-null
                                        object
 11
     DeviceProtection
                       7043 non-null
                                        object
 12
    TechSupport
                       7043 non-null
                                        object
 13
    StreamingTV
                       7043 non-null
                                        object
 14 StreamingMovies
                       7043 non-null
                                        object
 15 Contract
                       7043 non-null
                                        object
 16 PaperlessBilling
                       7043 non-null
                                        object
 17
     PaymentMethod
                       7043 non-null
                                        object
                       7043 non-null
 18 MonthlyCharges
                                        float64
 19
    TotalCharges
                       7043 non-null
                                        object
20
    Churn
                       7043 non-null
                                        object
dtypes: float64(1), int64(2), object(18)
memory usage: 1.1+ MB
# REPLACING BLANKS WITH O AS TENURE IS 0 AND NO CHARGES RECORDED
df["TotalCharges"]=df["TotalCharges"].replace(" ","0")
# CHANGING DATA TYPE OBJECT TO FLOAT
df["TotalCharges"]=df["TotalCharges"].astype("float")
# GETTING UPDATED DAT INFORMATION
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 7043 entries, 0 to 7042
Data columns (total 21 columns):
#
     Column
                       Non-Null Count
                                        Dtype
- - -
     -----
                                        ----
0
                       7043 non-null
                                        object
     customerID
 1
     gender
                       7043 non-null
                                        object
 2
     SeniorCitizen
                       7043 non-null
                                        int64
 3
                       7043 non-null
     Partner
                                        object
 4
                       7043 non-null
                                        object
     Dependents
 5
     tenure
                       7043 non-null
                                        int64
 6
                       7043 non-null
     PhoneService
                                        object
 7
     MultipleLines
                       7043 non-null
                                        object
 8
                       7043 non-null
     InternetService
                                        object
 9
     OnlineSecurity
                       7043 non-null
                                        object
 10
                       7043 non-null
    OnlineBackup
                                        object
 11
     DeviceProtection
                       7043 non-null
                                        object
 12
     TechSupport
                       7043 non-null
                                        object
```

```
13
    StreamingTV
                       7043 non-null
                                       object
 14 StreamingMovies
                       7043 non-null
                                       object
 15 Contract
                       7043 non-null
                                       object
 16 PaperlessBilling
                       7043 non-null
                                       object
17 PaymentMethod
                       7043 non-null
                                       object
                       7043 non-null
18 MonthlyCharges
                                       float64
19
    TotalCharges
                       7043 non-null
                                       float64
20 Churn
                       7043 non-null
                                       object
dtypes: float64(2), int64(2), object(17)
memory usage: 1.1+ MB
# CHECKS NULL VALUES
df.isnull().sum()
customerID
                    0
```

gender 0 SeniorCitizen 0 Partner 0 0 Dependents 0 tenure PhoneService 0 0 MultipleLines 0 InternetService 0 OnlineSecurity 0 OnlineBackup DeviceProtection 0 TechSupport 0 0 StreamingTV 0 StreamingMovies 0 Contract PaperlessBilling 0 0 PaymentMethod MonthlyCharges 0 TotalCharges 0 0 Churn

dtype: int64

RETRIVING STATISTICS ANALYSIS

df.describe()

	SeniorCitizen	tenure	MonthlyCharges	TotalCharges
count	7043.000000	7043.000000	7043.000000	7043.000000
mean	0.162147	32.371149	64.761692	2279.734304
std	0.368612	24.559481	30.090047	2266.794470
min	0.000000	0.000000	18.250000	0.000000
25%	0.000000	9.000000	35.500000	398.550000
50%	0.000000	29.000000	70.350000	1394.550000
75%	0.000000	55.000000	89.850000	3786.600000
max	1.000000	72.000000	118.750000	8684.800000

```
# RETRIVING SUM OF PARTICULAR COLUMN
df["TotalCharges"].sum()
16056168.7
# RETRIVING SUM
df.sum()
customerID
                   7590 - VHVEG5575 - GNVDE3668 - OPYBK7795 - CF0CW9237 - H. . . .
                   FemaleMaleMaleFemaleFemaleFemaleFemale...
gender
SeniorCitizen
                   YesNoNoNoNoNoNoNoYesNoYesNoYesNoNoYesNoNoYesNo...
Partner
Dependents
                   tenure
                                                              227990
                   NoYesYesNoYesYesYesYesYesYesYesYesYesYesY...
PhoneService
MultipleLines
                   No phone serviceNoNoNo phone serviceNoYesYesNo...
InternetService
                   DSLDSLDSLFiber opticFiber opticFiber opticD...
OnlineSecurity
                   NoYesYesYesNoNoNoYesNoYesYesNo internet servic...
                   YesNoYesNoNoYesNoNoYesNoNo internet serviceN...
OnlineBackup
DeviceProtection
                   NoYesNoYesNoYesNoNoYesNoNoNo internet serviceY...
                   NoNoNoYesNoNoNoYesNoNoNo internet serviceNoN...
TechSupport
StreamingTV
                   NoNoNoNoNoYesYesNoYesNoNoNo internet serviceYe...
StreamingMovies
                   NoNoNoNoNoYesNoNoYesNoNoNo internet serviceYes...
Contract
                   Month-to-monthOne yearMonth-to-monthOne yearMo...
PaperlessBilling
                   YesNoYesNoYesYesYesNoYesNoYesNoNoYesYesNoNoNoN...
PaymentMethod
                   Electronic checkMailed checkMailed checkBank t...
MonthlyCharges
                                                            456116.6
TotalCharges
                                                          16056168.7
Churn
                   NoNoYesNoYesYesNoNoYesNoNoNoYesNoNoNoYesNo...
dtype: object
# RETRIVING DUPLICATE VALUES
df["customerID"].duplicated()
0
       False
1
       False
2
       False
3
       False
4
       False
7038
       False
7039
       False
7040
       False
7041
       False
7042
       False
Name: customerID, Length: 7043, dtype: bool
# CONVERTING VALUES INTO ANOTHER VALUES
def conv(value):
   if value==1:
```

```
return"Yes"
    else:
        return"No"
df["SeniorCitizen"]=df["SeniorCitizen"].apply(conv)
# GETTING DATA
df.head(10)
   customerID gender SeniorCitizen Partner Dependents tenure
PhoneService \
  7590-VHVEG Female
                                    0
                                          Yes
                                                      No
                                                                1
No
1 5575-GNVDE
                 Male
                                           No
                                                      No
                                                               34
Yes
2 3668-QPYBK
                                           No
                                                                2
                 Male
                                                      No
Yes
3 7795-CF0CW
                 Male
                                           No
                                                               45
                                                      No
No
                                                                2
4 9237-HQITU
               Female
                                           No
                                                      No
Yes
5 9305-CDSKC
               Female
                                    0
                                           No
                                                      No
                                                                8
Yes
6 1452-KIOVK
                 Male
                                    0
                                           No
                                                     Yes
                                                               22
Yes
7 6713-0K0MC
               Female
                                           No
                                                      No
                                                               10
No
8 7892-P00KP
               Female
                                          Yes
                                                      No
                                                               28
Yes
9 6388-TABGU
                 Male
                                    0
                                           No
                                                     Yes
                                                               62
Yes
      MultipleLines InternetService OnlineSecurity ...
DeviceProtection \
0 No phone service
                                 DSL
                                                 No
No
1
                 No
                                 DSL
                                                Yes ...
Yes
                                 DSL
                                                Yes
2
                 No
No
                                 DSL
3 No phone service
                                                Yes ...
Yes
                                                 No ...
                        Fiber optic
4
                 No
No
                        Fiber optic
                                                 No ...
5
                Yes
Yes
                        Fiber optic
                                                 No ...
6
                Yes
No
7 No phone service
                                 DSL
                                                Yes ...
No
```

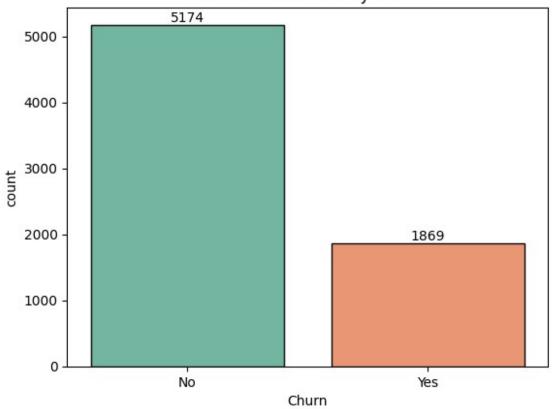
```
8
                 Yes
                         Fiber optic
                                                   No ...
Yes
9
                  No
                                  DSL
                                                  Yes ...
No
  TechSupport StreamingTV StreamingMovies
                                                    Contract
PaperlessBilling
                                              Month-to-month
            No
                         No
Yes
1
            No
                         No
                                          No
                                                    One year
No
                                              Month-to-month
            No
2
                         No
                                          No
Yes
3
           Yes
                         No
                                                    One year
                                          No
No
            No
                         No
                                          No
                                              Month-to-month
Yes
5
            No
                       Yes
                                         Yes
                                              Month-to-month
Yes
                       Yes
                                              Month-to-month
6
            No
                                          No
Yes
7
            No
                         No
                                          No
                                              Month-to-month
No
8
           Yes
                       Yes
                                         Yes
                                              Month-to-month
Yes
9
            No
                         No
                                          No
                                                    One year
No
                PaymentMethod MonthlyCharges
                                                TotalCharges Churn
0
             Electronic check
                                         29.85
                                                        29.85
                                                                 No
                                         56.95
1
                 Mailed check
                                                       1889.5
                                                                 No
2
                 Mailed check
                                         53.85
                                                       108.15
                                                                Yes
3
   Bank transfer (automatic)
                                         42.30
                                                      1840.75
                                                                 No
4
             Electronic check
                                                       151.65
                                         70.70
                                                                Yes
5
             Electronic check
                                         99.65
                                                        820.5
                                                                Yes
6
     Credit card (automatic)
                                        89.10
                                                       1949.4
                                                                 No
7
                 Mailed check
                                         29.75
                                                        301.9
                                                                 No
8
             Electronic check
                                        104.80
                                                      3046.05
                                                                Yes
   Bank transfer (automatic)
                                         56.15
                                                      3487.95
                                                                 No
[10 rows x 21 columns]
# COUNT OF CUSTOMERS BY CHURNS
a=sns.countplot(x="Churn",data=df,palette='Set2',edgecolor="k")
for container in a.containers:
    a.bar_label(container)
plt.title("Count of customers by churns")
plt.show()
```

```
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel_19496\3299501778.py:1: FutureWarning:

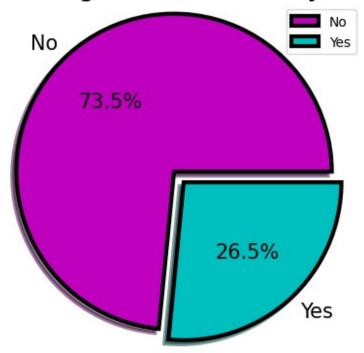
Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legend=False` for the same effect.

a=sns.countplot(x="Churn",data=df,palette='Set2',edgecolor="k")
```

Count of customers by churns

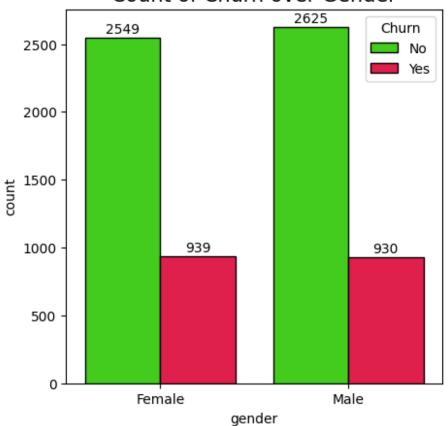


percentage of customer by churn

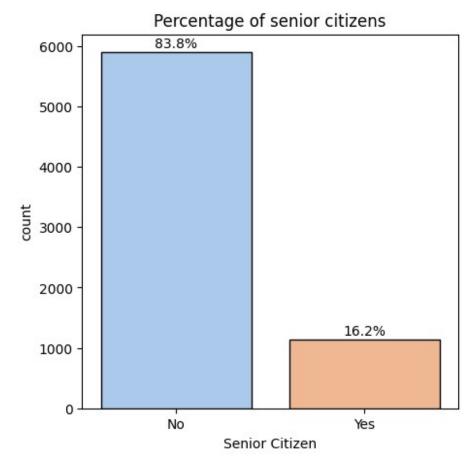


```
# COUNT OF CHURN BY GENDER
plt.figure(figsize=(5, 5))
b=sns.countplot(df,x="gender",hue="Churn",palette='prism',edgecolor="k")
for container in b.containers:
    b.bar_label(container, fmt='%d', padding=1)
plt.title("Count of Churn over Gender",fontsize=15)
plt.show()
```

Count of Churn over Gender

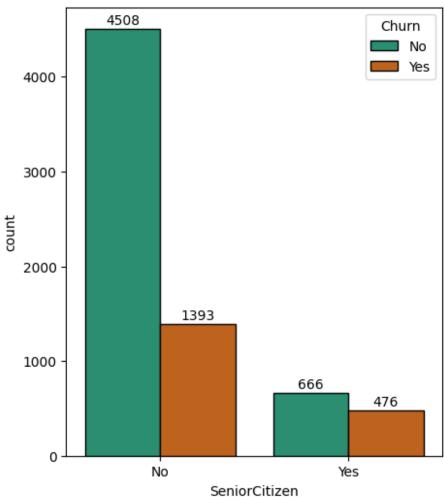


```
# PERCENTAGE OF CUSTOMER BY SENIOR CITIZEN
plt.figure(figsize=(5,5))
c=sns.countplot(df,x="SeniorCitizen",palette="pastel",edgecolor="k")
plt.xlabel("Senior Citizen")
total = len(df)
for container in c.containers:
    c.bar label(container, fmt=lambda x: f"{(x/total)*100:.1f}%",
padding=1)
plt.title("Percentage of senior citizens")
plt.show()
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel_19496\647545826.py:2: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  c=sns.countplot(df,x="SeniorCitizen",palette="pastel",edgecolor="k")
```



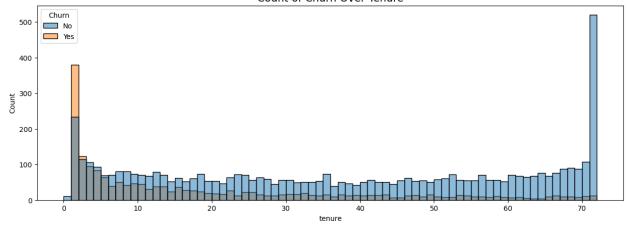
```
# COUNT OF CHURN BY SENIOR CITIZEN
plt.figure(figsize=(5,6))
a=sns.countplot(df,x="SeniorCitizen",hue="Churn",palette="Dark2",edgec
olor="k")
for container in a.containers:
    a.bar_label(container,fmt="%d",padding=1)
plt.title("Count of churn over Senior Citizen", fontsize=15)
plt.show()
```

Count of churn over Senior Citizen



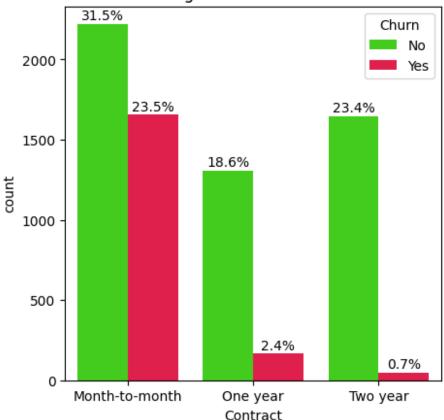
```
# COUNT OF CHURN BY TENURE
plt.figure(figsize=(15,5))
sns.histplot(df,x="tenure",hue="Churn",bins=72)
plt.title("Count of Churn Over Tenure",size=15)
plt.show()
```

Count of Churn Over Tenure



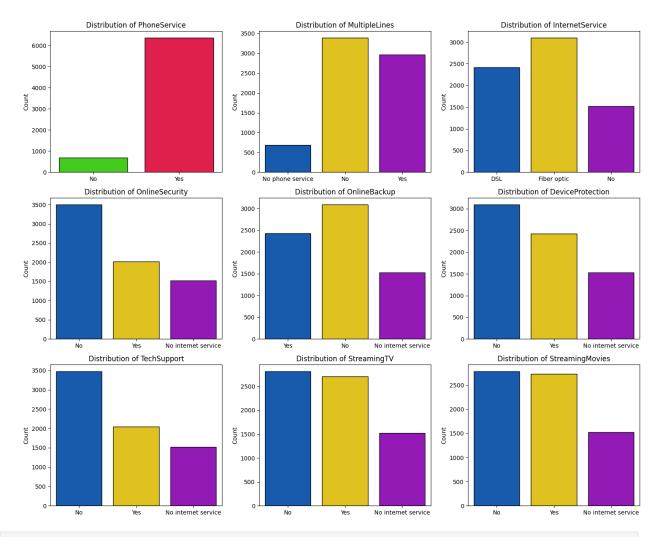
```
# PERCENTAGE OF CHURN BY TENURE
plt.figure(figsize=(5,5))
a=sns.countplot(df,x='Contract',palette="prism",hue="Churn")
total = len(df)
for container in a.containers:
    a.bar_label(container, fmt=lambda x: f"{(x/total)*100:.1f}%",
padding=1)
plt.title("Percentage of Churn over Contract")
plt.show()
```

Percentage of Churn over Contract

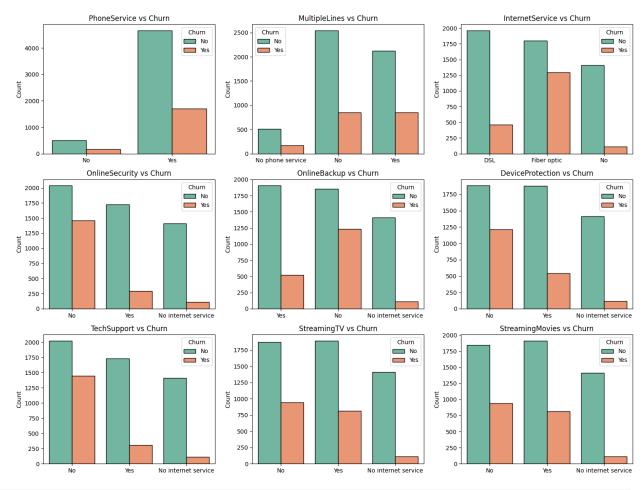


```
for i, col in enumerate(columns):
    sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i])
    axes[i].set title(f"Distribution of {col}", fontsize=12)
    axes[i].set xlabel("")
    axes[i].set ylabel("Count")
plt.tight layout()
plt.show()
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
```

```
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
C:\Users\Sagar Joshi\AppData\Local\Temp\
ipykernel 19496\4122712889.py:14: FutureWarning:
Passing `palette` without assigning `hue` is deprecated and will be
removed in v0.14.0. Assign the `x` variable to `hue` and set
`legend=False` for the same effect.
  sns.countplot(data=df, x=col, palette="prism", edgecolor="k",
ax=axes[i]) # Countplot
```



Churn Count Across Different Services



```
# PERCENTAGE OF CHURN BY PAYMENT METHOD
plt.figure(figsize=(15,5))
a=sns.countplot(df,x='PaymentMethod',palette="prism",hue="Churn")
total = len(df)
for container in a.containers:
    a.bar_label(container, fmt=lambda x: f"{(x/total)*100:.1f}%",
padding=1)
plt.title("Percentage of Churn over PaymentMethod",size=15)
plt.show()
```

