

Introduction to Business Problem

Example of VLOOKUP in Marketing Dataset

1. Use the VLOOKUP function and select the search_key which will be the **ID** column in the first sheet. As you are going to map this id with the id column of the second workbook.

search_key: **B2**

| | B | C | D | E | F | G | H | I | J | K |
|---|------|------------|------------|----------------|--------|---------|----------|-------------|---------|-------------|
| | ID | Year_Birth | Education | Marital_Status | Income | Kidhome | Teenhome | Dt_Customer | Recency | |
| 0 | 5524 | 1957 | Graduation | Single | 58138 | 0 | 0 | 04-09-2012 | 58 | =VLOOKUP(B2 |
| 1 | 2174 | 1954 | Graduation | Single | 46344 | 1 | 1 | 08-03-2014 | 38 | |
| 2 | 4141 | 1965 | Graduation | Together | 71613 | 0 | 0 | 21-08-2013 | 26 | |
| 3 | 6182 | 1984 | Graduation | Together | 26646 | 1 | 0 | 10-02-2014 | 26 | |

2. The second parameter is range and as the dataset is in a different workbook you will use the IMPORTRANGE function and will pass the spreadsheet URL along with the range of columns that we want to import from the sheet2.

| | A | B | C | D | E |
|---|------|-----------|----------------|--------------|-------------------|
| 1 | ID | MntFruits | MntSweetProduc | NumWebPurcha | NumStorePurchases |
| 2 | 5524 | 88 | 88 | 8 | 4 |
| 3 | 2174 | 1 | 1 | 1 | 2 |
| 4 | 4141 | 49 | 21 | 8 | 10 |
| 5 | 6182 | 4 | 3 | 2 | 4 |

- URL of the second sheet is provided inside the IMPORTRANGE function as the first parameter.

```
=VLOOKUP(A2, IMPORTRANGE("https://docs.google.com/spreadsheets/d/1W0905VHEk9vAC2DzKPkIea0UsUHRhijr1jv8WeT0dzo/edit#gid=2013721095", "marketing_campaign_df2!$A$2:$E$2241"))
```

- You have to provide the range of columns that we want to import from sheet 2 to sheet 1 as the second parameter which is done by adding the

sheet name followed by '!' and adding the cell values of starting cell to the end cell.

3. Add the index of column you want to import using VLOOKUP as the third parameter.

```
=VLOOKUP(A2,IMPORTRANGE("https://docs.google.com/spreadsheets/d/1W0905VHEk9vAC2DzKPkIea0UsUHRhijr1jv8WeT0dzo/edit#gid=2013721095", "marketing_campaign_df2!$A$2:$E$2241"),{2,3,4,5},0)
```

4. The last step is to specify is_sorted value as 0 (False) or 1 (True). Here, you will use 0. Type it as '0'.

```
=VLOOKUP(A2,IMPORTRANGE("https://docs.google.com/spreadsheets/d/1W0905VHEk9vAC2DzKPkIea0UsUHRhijr1jv8WeT0dzo/edit#gid=2013721095", "marketing_campaign_df2!$A$2:$E$2241"),{2,3,4,5},0)
```

5. If you want all the respective column values from sheet 2, use the ARRAYFORMULA function.

```
=ARRAYFORMULA(VLOOKUP($A$2,IMPORTRANGE("https://docs.google.com/spreadsheets/d/1W0905VHEk9vAC2DzKPkIea0UsUHRhijr1jv8WeT0dzo/edit#gid=2013721095", "marketing_campaign_df2!$A$2:$E$2241"),{2,3,4,5},0))
```

6. After applying the function, this will be the result.

| A | B | C | D | E | F | G | H | I | J | K |
|------|------------|------------|----------------|--------|---------|----------|-----------|----------------|--------------|----------------|
| ID | Year_Birth | Education | Marital_Status | Income | Kidhome | Teenhome | MntFruits | MntSweetProduc | NumWebPurcha | NumStorePurcha |
| 5524 | 1957 | Graduation | Single | 58138 | 0 | 0 | 88 | 88 | 8 | 4 |
| 2174 | 1954 | Graduation | Single | 46344 | 1 | 1 | 1 | 1 | 1 | 2 |
| 4141 | 1965 | Graduation | Together | 71613 | 0 | 0 | 49 | 21 | 8 | 10 |
| 6182 | 1984 | Graduation | Together | 26646 | 1 | 0 | 4 | 3 | 2 | 4 |
| 5324 | 1981 | PhD | Married | 58293 | 1 | 0 | 43 | 27 | 5 | 6 |
| 7446 | 1967 | Master | Together | 62513 | 0 | 1 | 42 | 42 | 6 | 10 |
| 965 | 1971 | Graduation | Divorced | 55635 | 0 | 1 | 65 | 49 | 7 | 7 |
| 6177 | 1985 | PhD | Married | 33454 | 1 | 0 | 10 | 1 | 4 | 4 |
| 4855 | 1974 | PhD | Together | 30351 | 1 | 0 | 0 | 3 | 3 | 2 |
| 5899 | 1950 | PhD | Together | 5648 | 1 | 1 | 0 | 1 | 1 | 0 |
| 1994 | 1983 | Graduation | Married | | 1 | 0 | 5 | 2 | 1 | 2 |
| 387 | 1976 | Basic | Married | 7500 | 0 | 0 | 16 | 1 | 2 | 3 |
| 2125 | 1959 | Graduation | Divorced | 63033 | 0 | 0 | 61 | 112 | 3 | 8 |
| 8180 | 1952 | Master | Divorced | 59354 | 1 | 1 | 2 | 5 | 6 | 5 |
| 2569 | 1987 | Graduation | Married | 17323 | 0 | 0 | 14 | 1 | 1 | 3 |
| 2114 | 1946 | PhD | Single | 82800 | 0 | 0 | 22 | 68 | 7 | 12 |
| 9736 | 1980 | Graduation | Married | 41850 | 1 | 1 | 5 | 13 | 3 | 3 |
| 4939 | 1946 | Graduation | Together | 37760 | 0 | 0 | 5 | 12 | 4 | 6 |
| 6565 | 1949 | Master | Married | 76995 | 0 | 1 | 80 | 16 | 11 | 9 |
| 2278 | 1985 | 2n Cycle | Single | 33812 | 1 | 0 | 17 | 24 | 2 | 3 |
| 9360 | 1982 | Graduation | Married | 37040 | 0 | 0 | 2 | 38 | 4 | 5 |
| 5376 | 1979 | Graduation | Married | 2447 | 1 | 0 | 1 | 1 | 0 | 0 |
| 1993 | 1949 | PhD | Married | 58607 | 0 | 1 | 0 | 0 | 2 | 9 |
| 4047 | 1954 | PhD | Married | 65324 | 0 | 1 | 0 | 32 | 6 | 9 |
| 1409 | 1951 | Graduation | Together | 40689 | 0 | 1 | 3 | 6 | 7 | 5 |
| 7892 | 1969 | Graduation | Single | 18589 | 0 | 0 | 4 | 12 | 2 | 3 |

Finally, data from two Google spreadsheets are merged into one.