



CHETAN SAMBYAL

FINANCE & MARKETING

Experience

- 070189-64480
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- Jawali distt. Kangra , Himachal Pradesh
- [Chetansambyal.vercel.app](https://chetansambyal.vercel.app)

Education

- Bachelor in commerce**
wazir Ram Singh govt. college
Dehri(H.P)
2018-2021
- Master of Business Administration**
Himachal Pradesh Regional
Centre Dharamshala
2021-2023

Expertise

- Problem Solving
- Team Work
- Leadership
- Time Management
- Communication Skill

Language

- English
- Hindi

Work experience

Role - Sales(CIC)

Company name - JUST DIAL PVT LTD.

Periods - 2 Months

Role - Sale Executive

Company Name - GULIANI ASSOCIATE PVT. LTD.

Periods - 6 MONTHS

Responsibilities :

- Identified new business opportunities and generated leads through cold calling and referrals
- Built and maintained strong relationships with clients.
- Developed and implemented sale strategies to maximize revenue.
- Collaborated with cross-functional teams to ensure customer requirements were met.
- Manage phone calls and follow up customer.

Internship (3 Jan 2023 - 28 feb 2023)

I did a 56days internship at Kangra Central Co-operative Bank Ltd. Jawali and role played at customers service department.

.The duration of internship for 56 days and during the course of internship there were various lessons and I am able to learn

Computer Knowledge

- Basic computer knowledge
- typing speed 25-35 WPM
- 3 months tally ERP 9 knowledge

Seminars

- Attended IIMA webinar on how to get a placement in MNC.
- Attended webinar on Association of Mutual Funds in India(AMFI).

Career Objective

Seeking an entry level position in finance Department of a reputable organization where I can expand my knowledge, learning, skills & contribute to the growth of organization

Certification

- Certificate in Tally ERP9

Personality traits

- Proactive
- Analytical
- Quick Learner