

#### Filter

Tillel	
region	All
market	All
division	ΑII

### **Customer Sales Performance Report** All values are in USD

Customer	2019	2020	2021	21 vs 20
Acclaimed Stores	1.42M	2.89M	10.92M	278.08%
All-Out		0.16M	0.81M	395.70%
Amazon	12.17M	37.51M	82.09M	118.87%
Argos (Sainsbury's)	0.35M	0.74M	2.27M	205.98%
Atlas Stores	0.18M	0.67M	3.17M	370.34%
Atliq e Store	7.18M	23.67M	52.98M	123.83%
AtliQ Exclusive	9.58M	17.68M	61.12M	245.77%
BestBuy	0.85M	1.77M	6.31M	256.08%
Boulanger	0.24M	0.83M	4.07M	392.93%
Chip 7	0.60M	1.32M	5.51M	316.07%
Chiptec		0.42M	3.02M	622.03%
Control	0.91M	2.20M	7.67M	249.23%
Coolblue	0.46M	1.18M	4.25M	260.00%
Costco	1.14M	2.75M	9.29M	237.37%
Croma	1.67M	2.47M	7.55M	205.11%
Currys (Dixons Carphone)	0.29M	0.76M	1.87M	146.94%
Digimarket	0.80M	1.72M	4.14M	141.05%
Ebay	2.61M	6.27M	15.17M	142.16%
Electricalsara Stores	0.12M	0.65M	1.85M	185.96%
Electricalsbea Stores		0.14M	0.72M	404.64%
Electricalslance Stores	0.10M	0.75M	2.35M	213.34%
Electricalslytical	1.80M	2.61M	11.94M	357.50%
Electricalsocity	2.34M	3.46M	12.42M	258.75%
Electricalsquipo Stores	0.18M	0.68M	3.64M	435.32%
Elite	0.42M	0.83M	4.13M	395.52%
Elkjøp	0.46M	1.32M	5.16M	291.90%
Epic Stores	0.41M	0.94M	4.19M	346.06%
Euronics	0.36M	0.88M	3.90M	344.67%
Expert	0.79M	1.77M	6.43M	263.98%
Expression	1.65M	2.99M		228.24%
Ezone	1.53M	2.02M	7.92M	291.62%
Flawless Stores	0.07M	0.46M		296.28%
Flipkart	2.94M	8.35M	19.29M	131.03%
Fnac-Darty	0.54M	0.82M	2.87M	249.77%
Forward Stores	0.56M	1.50M	4.07M	171.97%
Girias	1.55M	2.07M	8.67M	319.29%
Info Stores	0.07M	0.48M	1.84M	284.09%
Insight	0.42M	1.01M		171.84%
Integration Stores		0.16M	1.44M	<mark>7</mark> 87.19%
Leader	4.68M	5.97M	18.80M	214.81%



Logic Stores	0.17M	0.93M	4.81M _415.17%
Lotus	1.48M	2.11M	8.09M 282.61%
Neptune	0.99M	3.42M	16.11M 371.50%
Nomad Stores	0.53M	1.63M	4.02M 146.89%
Notebillig	0.25M	0.39M	1.12M <mark> </mark> 187.39%
Nova		0.01M	0.35M <mark>2564.92%</mark>
Novus	1.87M	3.73M	9.85M 164.20%
Otto	0.26M	0.40M	1.20M 198.58%
Premium Stores	0.46M	1.10M	3.88M 253.09%
Propel	1.59M	2.46M	10.83M 340.64%
Radio Popular	0.51M	1.45M	5.27M 262.56%
Radio Shack	0.81M	1.75M	5.44M 211.51%
Reliance Digital	1.62M	2.57M	9.73M 277.90%
Relief	0.39M	1.01M	4.06M 303.57%
Sage	4.83M	6.44M	20.70M 221.52%
Saturn	0.23M	0.38M	1.19M 210.46%
Sorefoz	0.55M	1.07M	4.66M 333.63%
Sound	0.56M	1.67M	4.36M 160.26%
Staples	1.24M	2.85M	8.75M 206.95%
Surface Stores	0.09M	0.53M	2.12M 298.80%
Synthetic	1.89M	4.42M	12.19M 175.98%
Taobao	0.22M	1.33M	3.30M 148.66%
UniEuro	0.60M	1.61M	7.35M 357.03%
Vijay Sales	1.73M	2.15M	8.53M 297.78%
Viveks	1.55M	2.24M	7.78M 248.10%
walmart	1.26M	2.63M	9. <b>73M</b> 270.45%
Zone	0.34M	1.56M	5.26M 236.20%
Grand Total	87.48M	196.69M	598.88M 204.48%



#### Filter

region All division All

### **Market Performance vs Target**

All values are in USD

Customer	2019	2020	2021	target21	2021 - Target	%
Australia	3.88M	10.70M	20.99M	23.20M	-2.21M	-9 <mark>.54%</mark>
Austria		0.12M	2.84M	3.17M	-0.33M	-10.50%
Bangladesh	0.48M	2.26M	6.95M	7.67M	-0.72M	-9 <mark>.35%</mark>
Canada	4.76M	12.17M	35.06M	40.13M	-5.07M	-12.63%
China	1.43M	5.42M	22.89M	24.95M	-2.07M	-8. <mark>28%</mark>
France	4.04M	7.47M	25.94M	28.13M	-2.19M	-7. <mark>78%</mark>
Germany	2.56M	4.69M	12.01M	13.53M	-1.53M	-1 <mark>1.29%</mark>
India	30.82M	49.77M	161.26M	170.81M	-9.55M	-5.5 <mark>9%</mark>
Indonesia	2.52M	6.21M	18.41M	20.80M	-2.38M	-1 <mark>1.45%</mark>
Italy	2.90M	4.46M	11.72M	12.77M	-1.05M	-8. <mark>22%</mark>
Japan		1.88M	7.92M	8.25M	-0.33M	-3.96 <mark>%</mark>
Netherlands	0.23M	3.36M	7.98M	8.64M	-0.66M	-7. <mark>59%</mark>
Newzealand		1.99M	11.40M	12.80M	-1.40M	-1 <mark>0.95%</mark>
Norway		2.48M	13.68M	15.11M	-1.44M	-9 <mark>.50%</mark>
Pakistan	0.62M	4.69M	5.66M	6.18M	-0.52M	-8.48%
Philiphines	5.69M	13.37M	31.86M	34.35M	-2.50M	-7. <mark>27%</mark>
Poland	0.41M	2.79M	5.19M	6.13M	-0.94M	-15.35%
Portugal	0.75M	3.59M	11.83M	12.34M	-0.51M	-4.12 <mark>%</mark>
South Korea	12.80M	17.28M	48.97M	53.33M	-4.36M	-8. <mark>18%</mark>
Spain		1.77M	12.62M	14.40M	-1.79M	-12.39%
Sweden	0.05M	0.23M	1.77M	1.96M	-0.20M	-10.00%
United Kingdom	2.00M	8.08M	34.15M	37.13M	-2.98M	-8. <mark>02%</mark>
USA	11.53M	31.92M	87.78M	98.02M	-10.24M	-10.44%
Grand Total	87.48M	196.69M	598.88M	653.82M	-54.94M	-8.40%



#### Filter

region	All
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division	All

### Product Performance vs Target

All values are in USD

Product	2020	2021	21 vs 20
AQ Electron 4 3600 Desktop Processor	3.02M	19.35M	541.26%
AQ GT 21	0.78M	4.38M	461.14%
AQ Home Allin1	0.67M	5.16M	668.99%
AQ LION x1	0.05M	0.84M	1619.49%
AQ LION x2	0.05M	0.94M	1668.87%
AQ LION x3	0.07M	1.23M	1692.25%
AQ Mx NB	0.03M	1.44M	5623.52%
AQ Pen Drive DRC	0.65M	3.81M	487.66%
AQ Smash 2	0.43M	11.21M	2489.49%
AQ Zion Saga	0.69M	3.64M	428.55%
Grand Total	6.43M	51.99M	708.04%



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region	All
customer	All

# Division Level Reportable All values are in USD

Division	2020	2021	21 vs 20
N & S	51.38M	94.73M	84.38%
P & A	105.24M	338.38M	221.53%
PC	40.07M	165.76M	313.70%
Grand Total	196.69M	598.88M	204.48%



#### Filter

region	All
customer	All
division	All

Product	Qty
AQ Gamers	3.38M
AQ Gamers Ms	3.98M
AQ Master wired x1 Ms	4.15M
AQ Master wireless x1	3.37M
AQ Master wireless x1 N	4.13M
Grand Total	19.00M

### Top 5 Products

All values are in USD

#### Filter

region	All
customer	All
division	All

Product	Qty
AQ Gamer 1	51.72
AQ GEN Z	63.06
AQ Home Allin1	15.22
AQ HOME Allin1 Gen 2	8.85
AQ Smash 2	36.03
Grand Total	174.89

### **Bottom 5 Products**

All values are in USD



### Filter

region	All
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division	All

New Products 2021
All values are in USD

Product	2020	2021
AQ Clx3		4.39M
AQ Electron 3 3600 Desktop Processor		14.21M
AQ Gen Y		19.52M
AQ GEN Z		11.70M
AQ HOME Allin1 Gen 2		3.51M
AQ Lumina Ms		4.21M
AQ Marquee P3		4.86M
AQ Marquee P4		1.68M
AQ Maxima Ms		13.66M
AQ MB Lito		2.85M
AQ MB Lito 2		2.29M
AQ Qwerty		21.98M
AQ Qwerty Ms		15.41M
AQ Trigger		20.74M
AQ Trigger Ms		17.90M
AQ Wi Power Dx3		17.25M
Grand Total		176.16M