

RSA[®]Conference2019

San Francisco | March 4–8 | Moscone Center



BETTER.

SESSION ID: STR-W12

The fallacy of the "Zero Trust Network"

Paul Simmonds

CEO & CISO

The Global Identity Foundation

@simmonds_paul



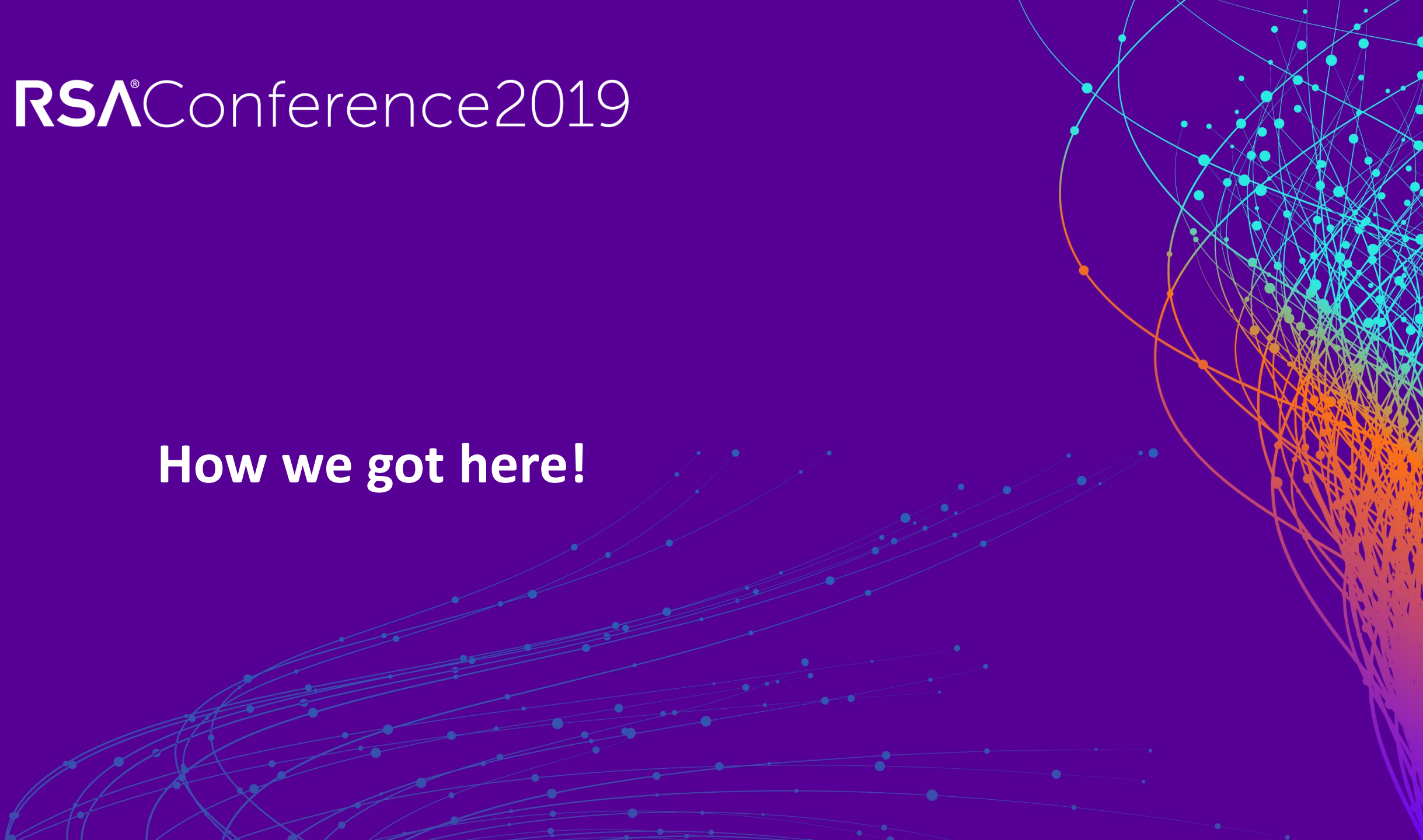
#RSAC

Agenda

- How we got here!
- A little background – and a history lesson
- What Zero Trust is not, and what it may be
- Reacting to a Zero Trust strategy
- What you should be doing when you go back to work

RSA[®]Conference2019

How we got here!



Our industry loves marketing Buzzwords

- Early 90's – Viruses (are they real?)
- Mid-90's – Wardialing
- Late 90's – “Deep Packet Inspection” Firewalls
- Early 2000's – The year(s) of PKI
- Mid 2000's – Deperimeterization (thank you Jericho Forum)
- Late 2000's – “Next Generation” Firewalls
- Early 2010's – “Defence in depth” & APT's
- Mid 2010's – AI & Big Data
- And now – Zero Trust

So many vendors, so many “Zero Trust” products!

Therefore; Select your products with care!



Is it just the marketing department jumping on the buzzword-bandwaggon?

So many vendors, so many “Zero Trust” products!

- Akamai
- AlgoSec
- Amazon AWS
- Aporeto
- Centrify
- Cloud Harmonics
- Cloudflare
- Cymbel
- Cyxtera
- Double Octopus
- Duo Security (Cisco)
- ForgeRock
- Google (BeyondCorp)
- Guardicore
- Jump Cloud
- Luminate
- Microsoft
- Netronome
- Okta
- PaloAlto Networks
- Panda Security
- Plixer
- ScaleFT
- SecureCircle
- Tripwire
- Zentera
- Zscaler

... and many more



So on to the history . . .



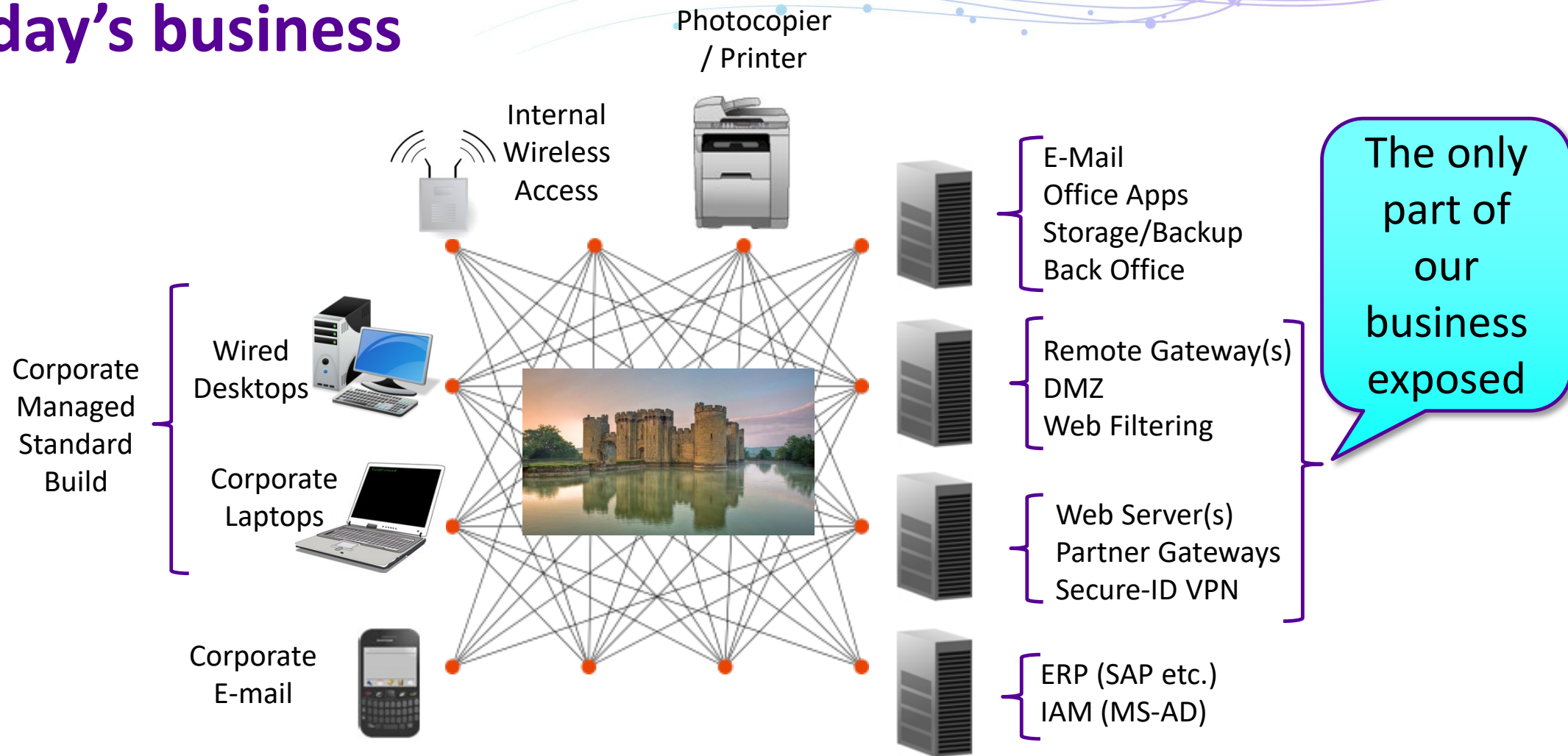
RSA[®]Conference2019

A little background

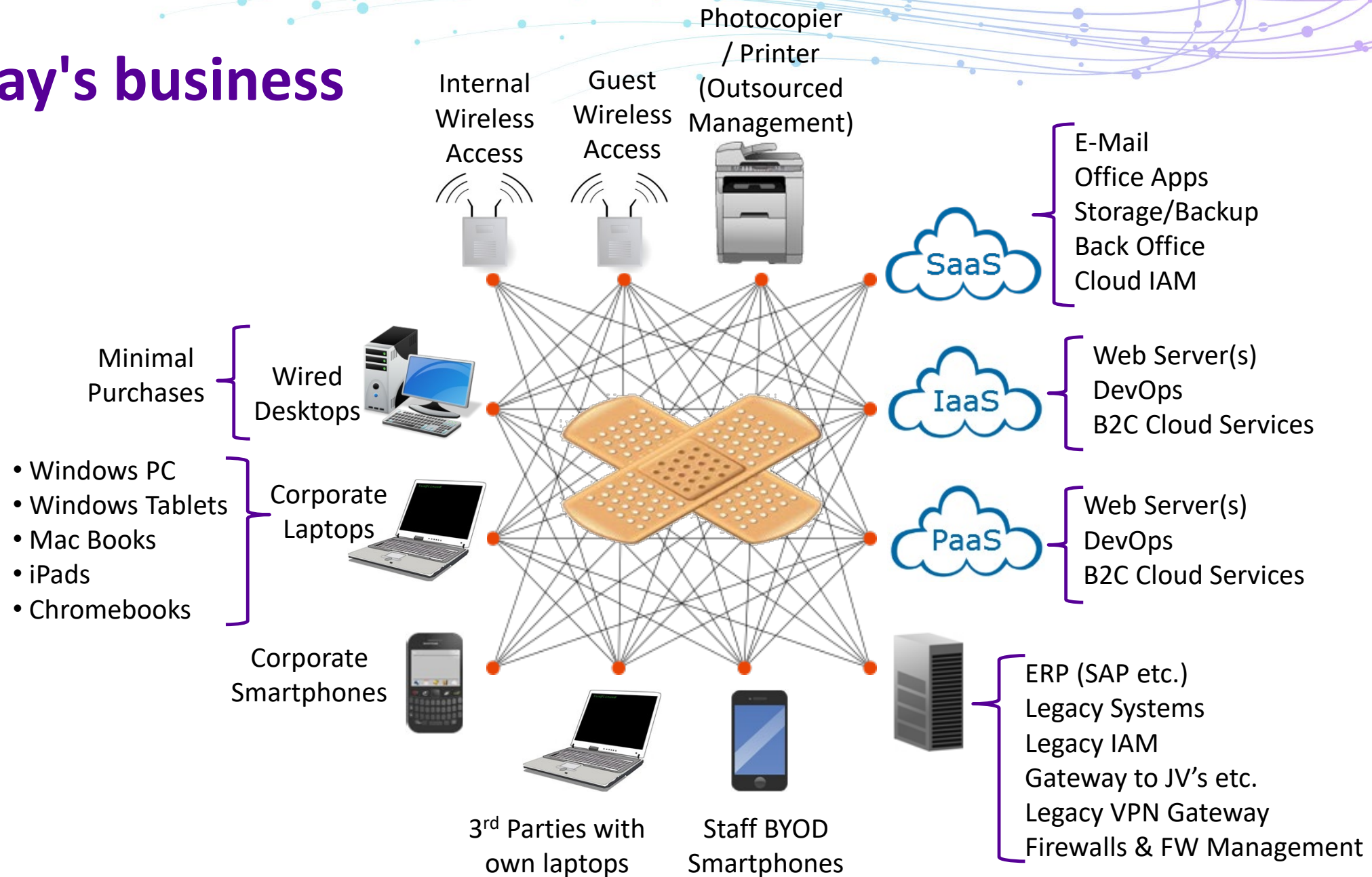
.... and a history lesson



Yesterday's business



Today's business



Tomorrow's business

Zero Trust

Minimal Purchases

- Windows PC
- Windows Tablets
- Mac Books
- iPads
- Chromebooks

Partner
Direct
Connection

Wired
Desktops

Corporate
Laptops

Plant /
Manufacturing

3rd Parties with
own laptops

Staff BYOD
Smartphones

Wireless
Access

Photocopier / Printer
(Outsourced Management)

SaaS

IaaS

PaaS

ERP (SAP etc.)

E-Mail
Office Apps
Storage/Backup
Back Office
Cloud IAM

Web Server(s)
DevOps
B2C Cloud Services
API Services

Web Server(s)
DevOps
B2C Cloud Services
API Services

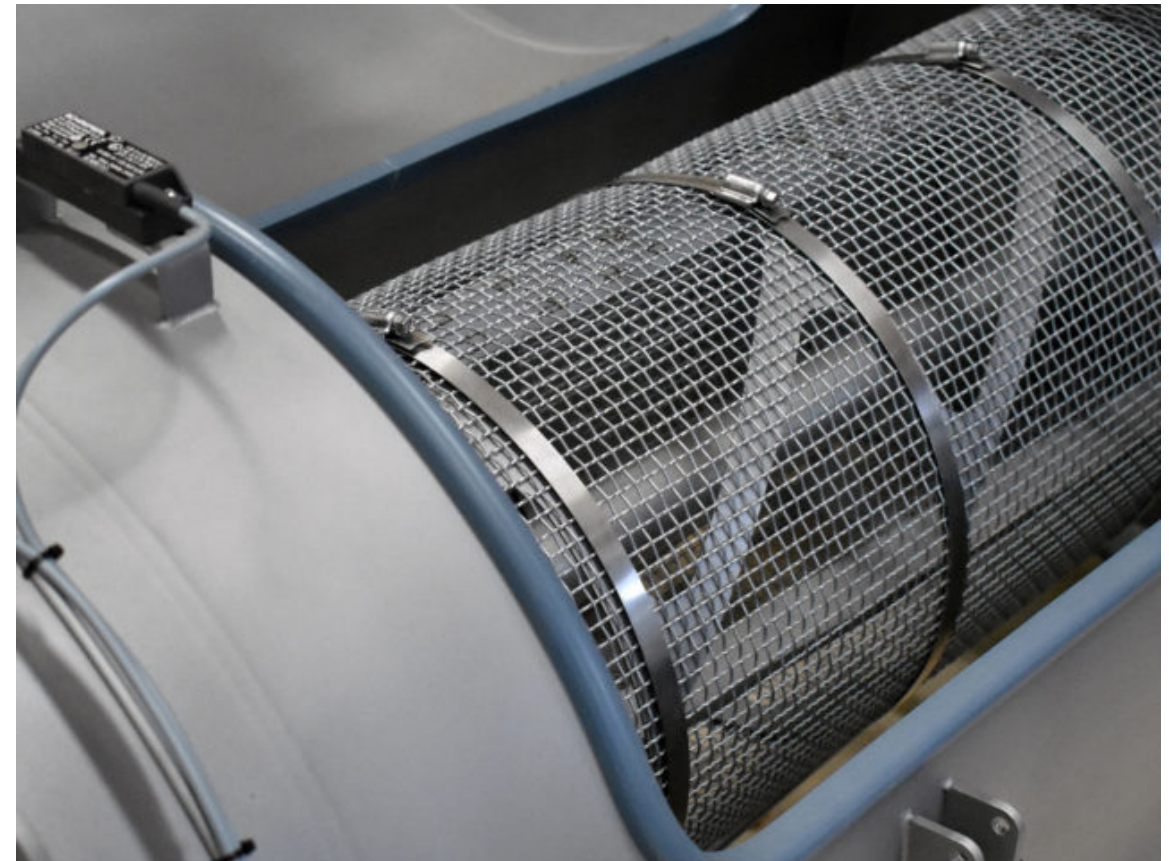


... and our border?

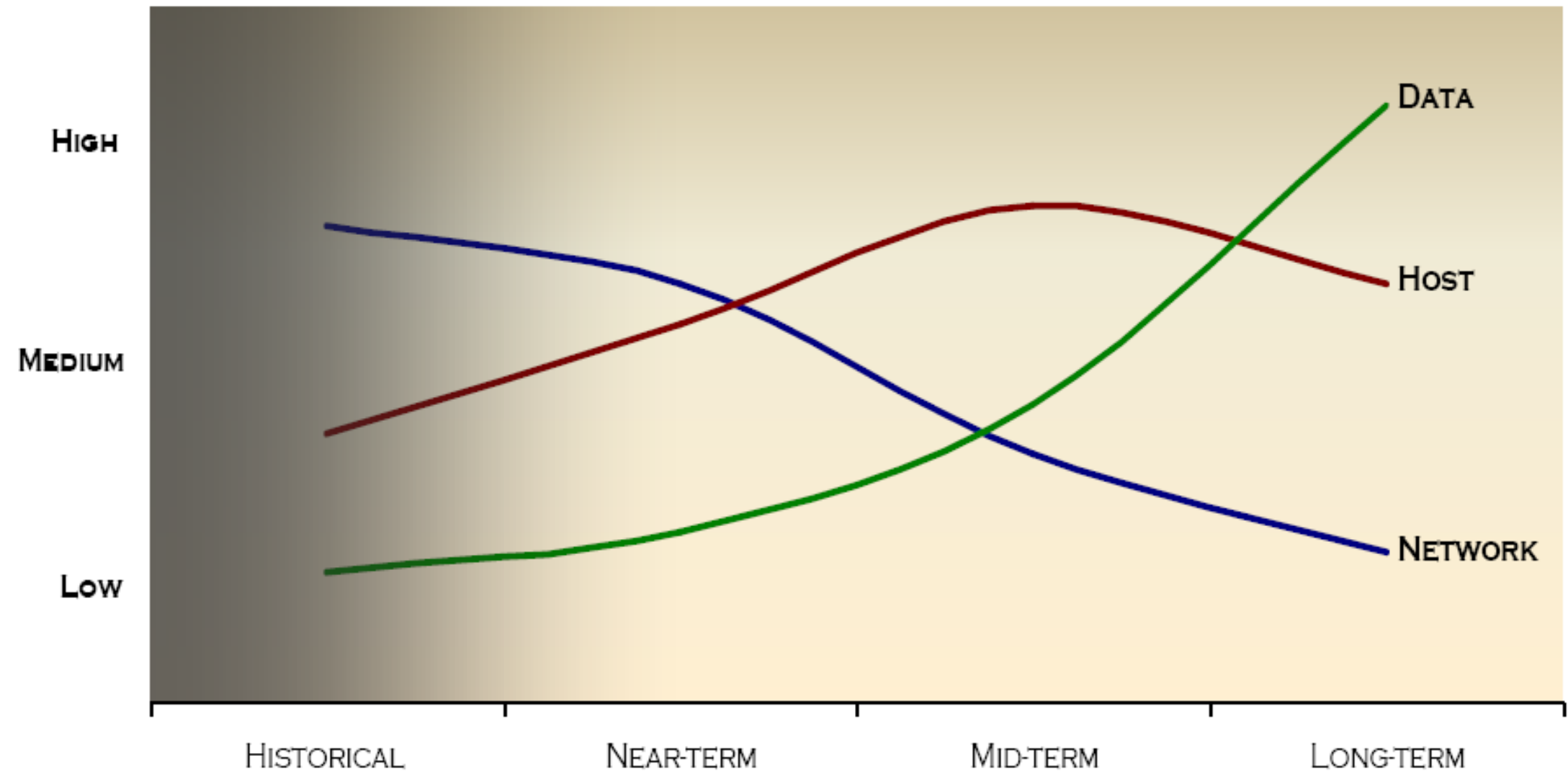
This is what we fool ourselves into thinking we deliver



But at best - this is what we actually deliver



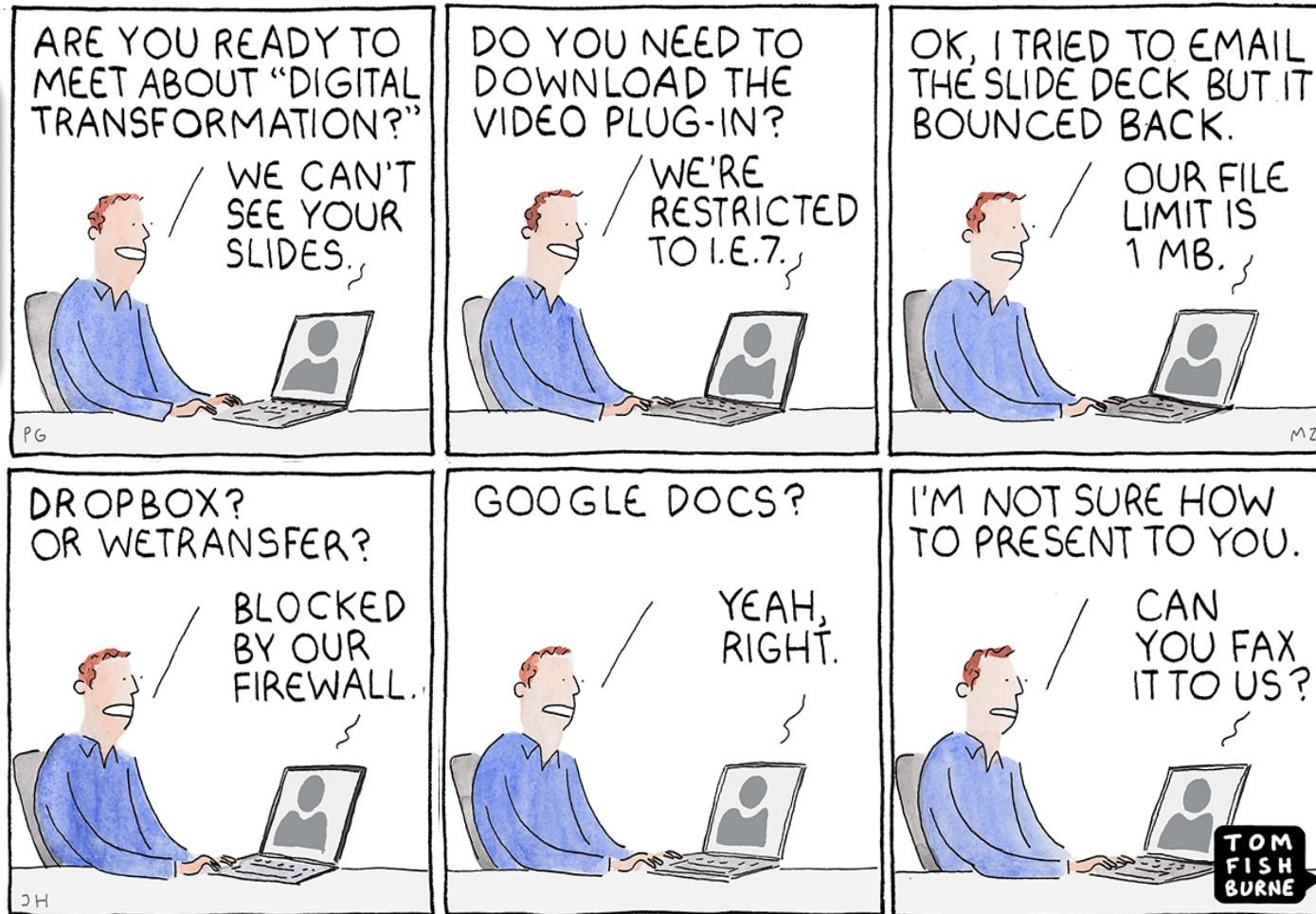
Evolution of Information Security Technology



Source: Dan Hitchcock
<https://moveheworld.files.wordpress.com/2008/01/evolutionofinformationsecuritytechnologies.pdf>

And this is how the business see us . . .

“Digital Transformation is about collaboration”



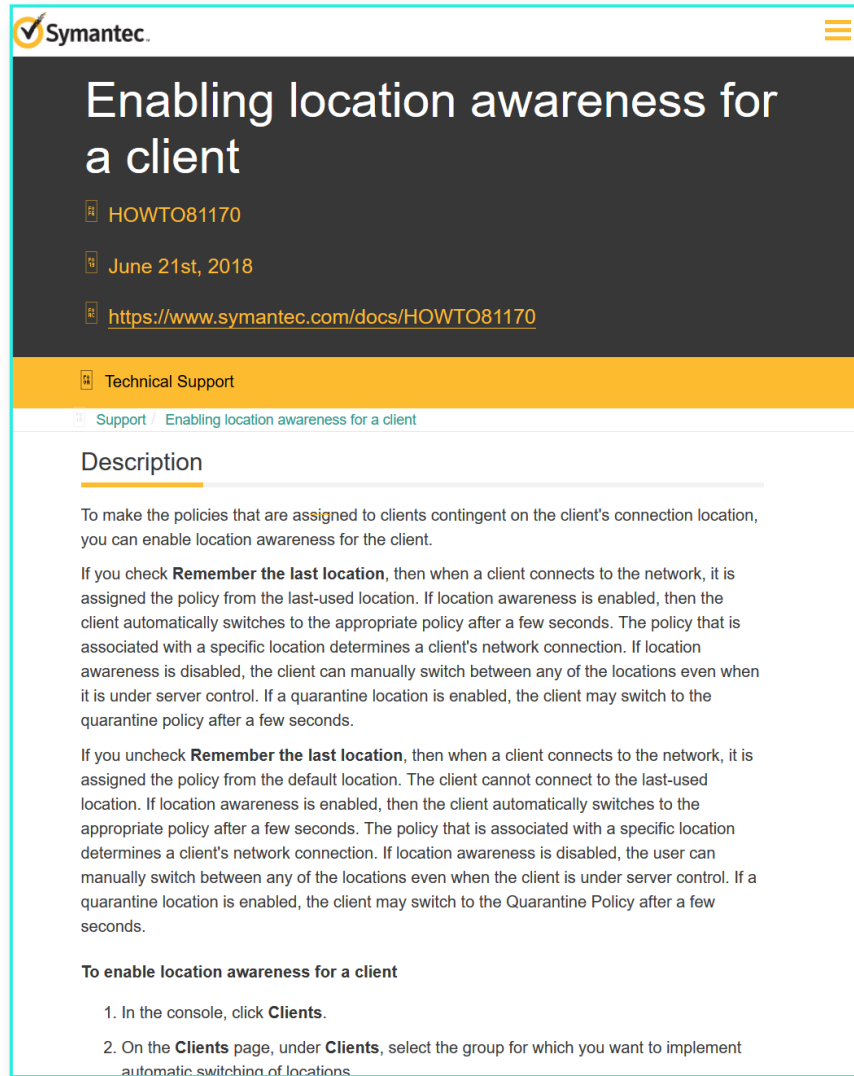
“How do I collaborate with what my partners are using?”

“But YOU stop us from working effectively”

“It works just fine from my home PC”

© marketoonist.com

Right problem, wrong solution



The screenshot shows a Symantec technical support page. The title is 'Enabling location awareness for a client'. Below the title, it says 'HOWTO81170' and 'June 21st, 2018'. A link to the document is provided: <https://www.symantec.com/docs/HOWTO81170>. The page is categorized under 'Technical Support' and 'Support'. The 'Description' section explains that policies are assigned to clients based on their connection location. It details how enabling location awareness affects policy assignment and how to manually switch locations. The 'To enable location awareness for a client' section lists two steps: 1. In the console, click **Clients**. 2. On the **Clients** page, under **Clients**, select the group for which you want to implement automatic switching of locations.

- We need to run insecure protocols on the Intranet
- We've made it secure, but
let's downgrade the security when "inside" the Intranet!
- D'oh!



What Zero Trust is not

... and what it may be

What Zero Trust is not . . .

- About “trusting no one”
- A “next-generation perimeter”
- And certainly not “VPN modernization”
- An off-the-shelf product
- An IT-only project
- A one-off project
- About eliminating your Intranet (but could be!)

What Zero Trust should be in your organization . . .

- A business ENABLER!
- An (architectural) state of mind
- When there is no (security) difference between the Internet and Intranet
- A combination of processes and technologies
- Reduced complexity
- A unified experience - greater flexibility and productivity for staff and partners

RSA®Conference2019

Reacting to a Zero Trust strategy



Zero Trust: Network

- There is no “DMZ” or “VPN” anymore: no security perimeter
- The “Intranet” may be retained for QoS (but not security)
- It’s application and user-centric, not infrastructure-centric: dynamic, evolving
- All network sessions must have authentication and authorization
- Enforce the network to only allow encrypted protocols
- There is more than one way to implement it:
 - Network Micro-segmentation (lots of tiny firewalls)
 - Software-Defined Perimeter (lots of tiny VPN tunnels)
 - Identity-Aware Proxy (next-gen Web Access Management)

And you’ll probably end up using all of these

Zero Trust: Legacy

- Identifying legacy will be key to any Zero Trust transformation
- Once identified then have a strategy for dealing with it:
 - Plan to replace it
 - Upgrade it
 - Put it on a totally isolated network
 - Isolate it (possibly using Network Micro-segmentation)
 - Use an identity aware firewall
 - Encapsulate insecure protocols
 - Use a data-diode

Or some mix of all the above!

Zero Trust: Access Management

- Least Privilege
 - every access limited to a specific user, device, and app or resource only
- Centralized
 - policies are standardized across common IT systems
 - policies are defined by the business (with the support of IT)
- Dynamic
 - access decisions are made in real-time
 - common requirements, individual attributes and context influence each decision
- Adaptive
 - open to support new authentication methods
 - constantly evolving, reacting to environment changes (machine learning, AI, etc.)

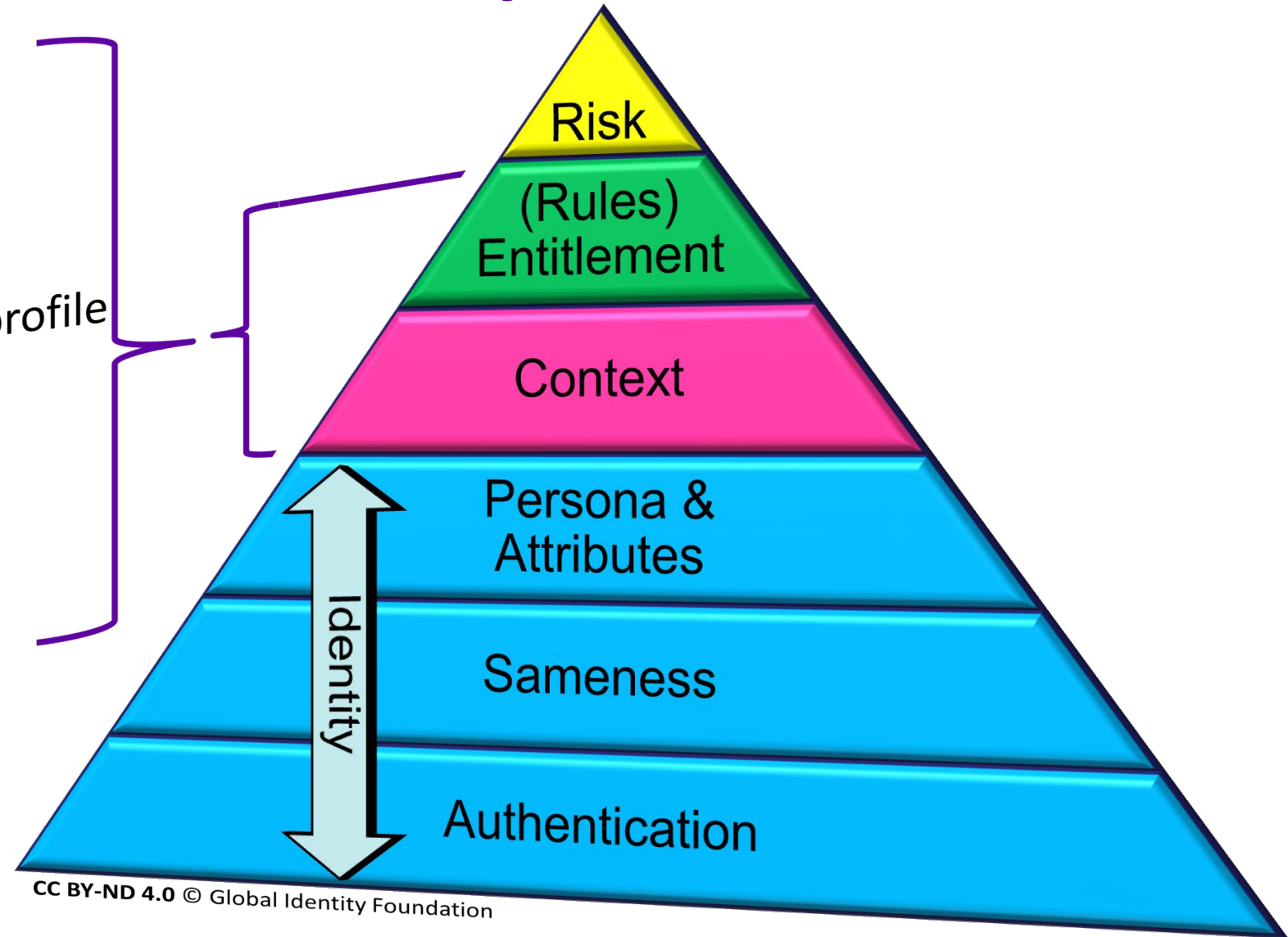
Zero Trust: Data

- Asset Discovery
 - You cannot protect what you don't even know exists
- Data Discovery & Classification
 - Not all data is created equal, and every organization has its own data taxonomy
- Data Flows
 - Identifying sensitive data flows & protocols between apps, users, external parties, frenemies, partners & the devices is the foundation for securing them
- Data Protection
 - All sensitive data must be encrypted at rest and in transfer [and preferably in processing – but that's a whole separate talk]

Zero Trust: Identity - CONTEXT is key

External Information

- Geo-spatial Location
- Geo-network Location
- Historic transaction info.
- Normative transactional profile
- Code-base trust-level
- Code-execution trust
- Device identity trust
- Organization identities
- Transaction risk level



What strategies should I employ?

- Always start with a long-term, business-driven strategy
- “Rip and replace”: sounds good, doesn’t work
- Think beyond security, focus on business enablers
 - Reduction of infrastructure complexity
 - Hybrid-cloud ready
 - Enterprise mobility
 - Compliance
- Identify your key assets and biggest risks (don’t leave this to IT)
- Do not expect to achieve the goal in one step (or ever)
- Reuse and incorporate existing security, monitoring, orchestration tools

Zero Trust: Data

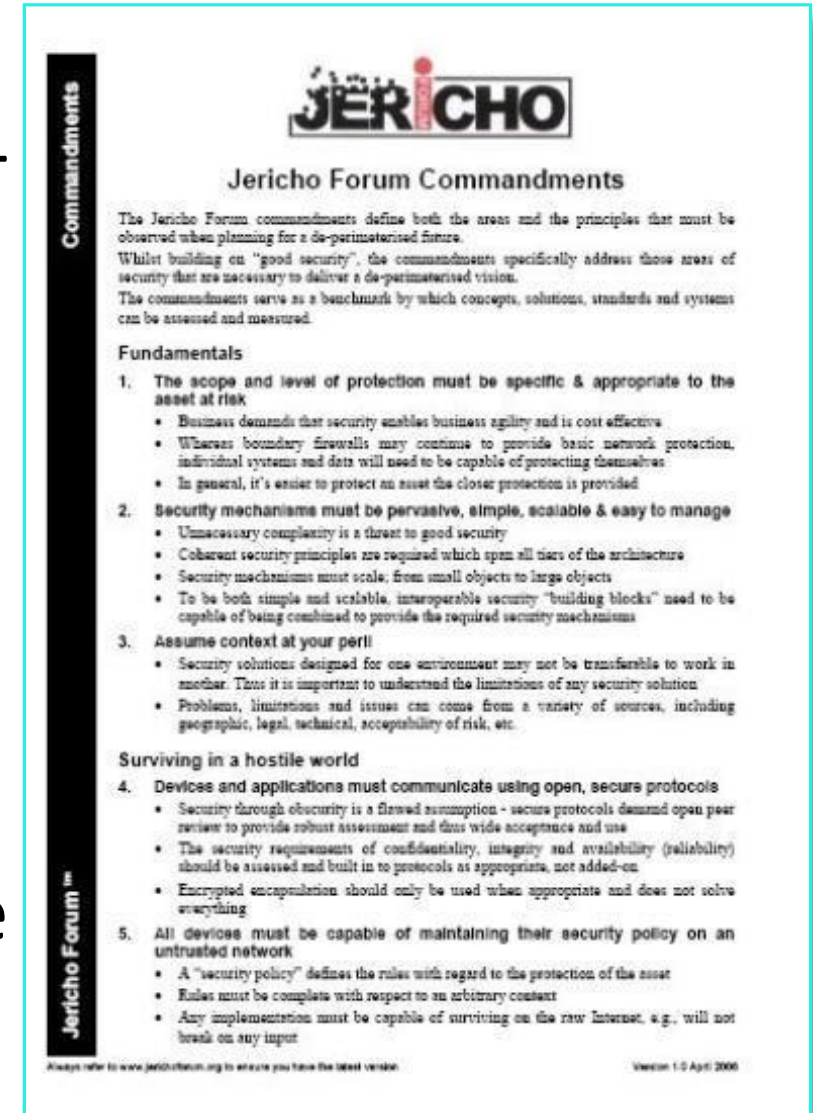
- Adopt the principle of Least Privilege
 - Data access should be limited to a specific user, device, and app or resource only
 - Think who/what needs access
 - then work out how to limit the access
- Contextual Access Control
 - Data access policies must be defined by the business (with the support of IT)
 - Access decisions should be made in real-time
- It must operate outside of your “locus of control”
 - Because businesses need to interact with the outside world!



FAIL

Get back to fundamentals

- Use only inherently secure protocols - JF#4
 - Design for the Internet - JF#5
 - Base your access control on multiple trust attributes (not just “user”) – JF#6
 - Ensure data is secure by default – JF#11
- Stretch goal;
- Be able to use trust attributes from outside of your “locus-of-control” – JF#8



RSA®Conference2019

**What you should be doing when you
go back to work**



Summary

- “Zero Trust” is an (architectural) state of mind
- “Zero Trust” is not a product solution you can buy!
- There are quick wins, as well as long term strategy!
- You need to align security architecture with business strategy!
- Design for “Internet” and implement on the Intranet & Internet!

Easy wins . . .

- Simple strategy
 - Move to HTML5 delivered applications
 - Mandate those apps must deliver over HTTPS
- Only fight battles big enough to matter
 - Find and eliminate insecure protocols
 - Improve processes around user identity
- Only fight battles small enough to win
 - Only argue for change at a major upgrade or replacement
 - If PC/Windows/AD add device certificates (and leverage them . . .)

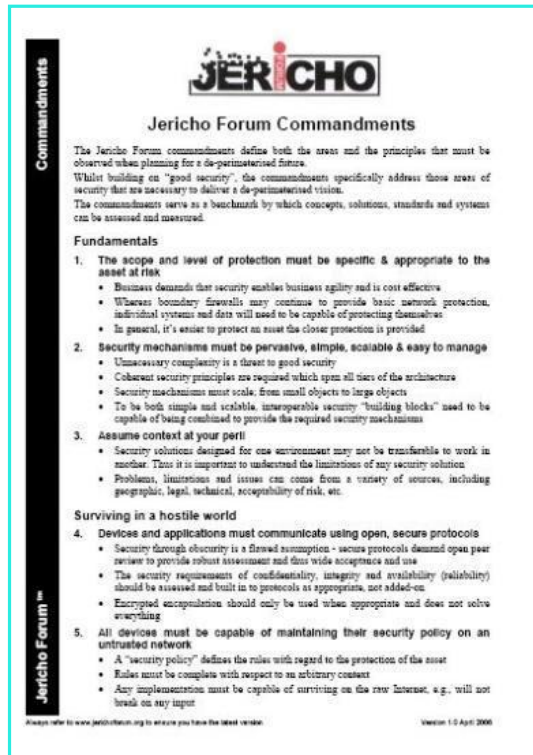
Apply What You Have Learned Today

- Next week you should:
 - Plan how you can identity all your devices and their locations
 - Develop an Internet mentality for your Intranet
- In three months following this presentation you should:
 - Have talked to the business to understand their strategy and needs
 - Understand and have plans / solutions for your legacy
 - Have a roadmap to eliminate insecure protocol
 - Worked with IT to understand the refresh strategy
 - Worked with purchasing to get a “heads-up” new systems

Apply What You Have Learned Today

- Within six months you should:
 - Have aligned medium term business strategy with a security strategy
 - Worked with business to provide ROI costing to drive security enablement
 - Develop a series of “cookie-cutter” approaches that people support
- Longer term
 - Work with business to ensure all new (and upgraded) systems use a “Zero Trust” or “De-perimeterized” approach to security
 - Develop metrics to demonstrate increased security and ROI

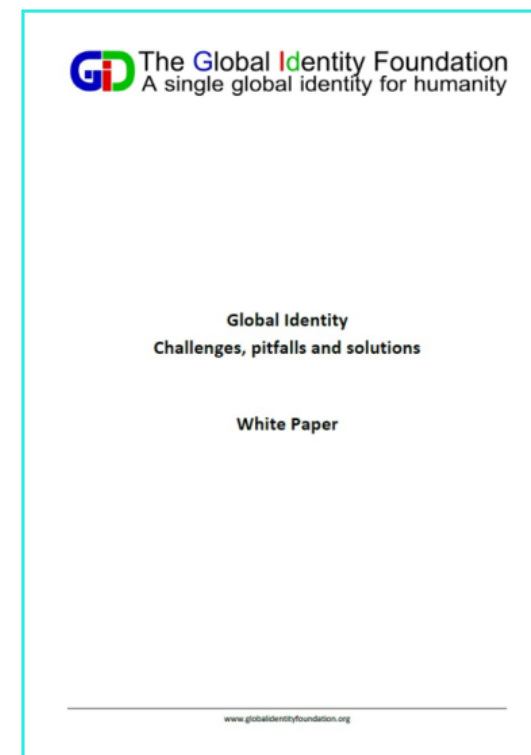
Free Resources & Further Reading



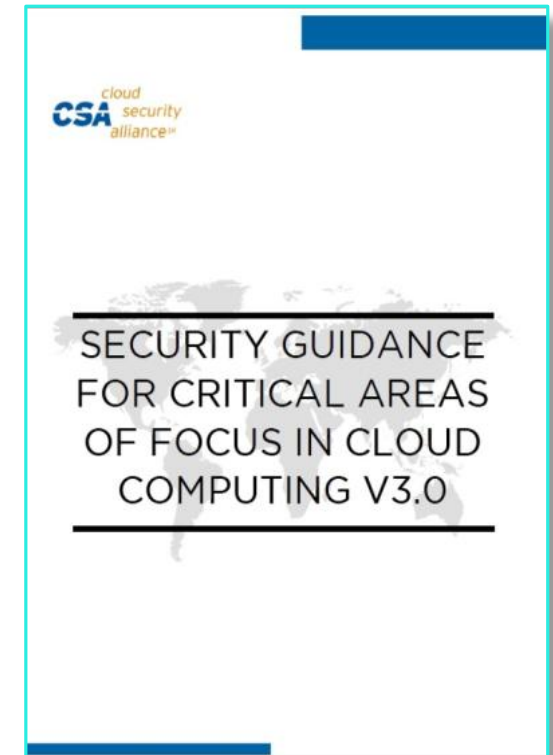
Jericho Forum
Commandments



Google
BeyondCorp



Global Identity – "Challenges
Pitfalls & Solution"



CSA
Guidelines

All freely available: Use Google; or linked at: www.globalidentityfoundation.org

Questions

omments Questions & Comment

Questions & Comments

Questions & Commen

ions & Comments