

# **RSA**<sup>®</sup>Conference2019

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**BETTER.**

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## **Making Privacy Personal: Profiling Users' Privacy Management Strategies on Social Networking Sites**

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#RSAC

# What is Privacy?

- **Privacy** is an **interpersonal boundary process** by which a person or group regulates interaction with others by altering the degree of openness of the self to others (Altman 1975).
  - **Boundary mechanisms** are behaviors people use to achieve their desired level of privacy.





# The Environment and Social Behavior

Privacy • Personal Space • Territory • Crowding

Irwin Altman



“We should attempt to design **responsive environments**, which permit easy alternation between a state of separateness and a state of togetherness.

Environments that emphasize only either **very little** interaction or a **great deal** of interaction are . . . too static and will not be responsive to changing **privacy needs**.”  
(Altman 1975)

# A New Era of “Frictionless Sharing”

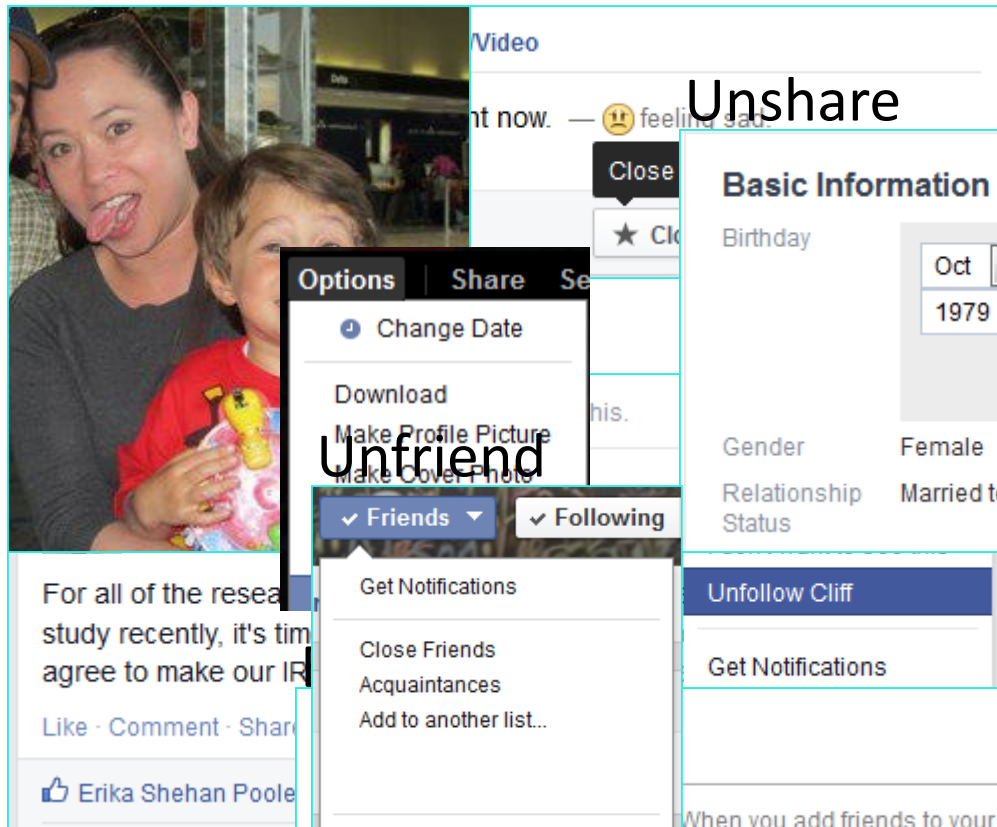
"People have really gotten comfortable not only **sharing more information** and **different kinds**, but more openly and with more people. **That social norm is just something that has evolved over time.**" (Zuckerberg 2010)



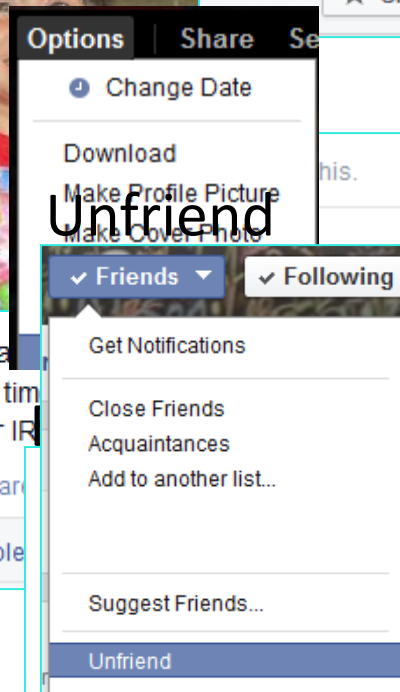


# A Myriad of Privacy Options

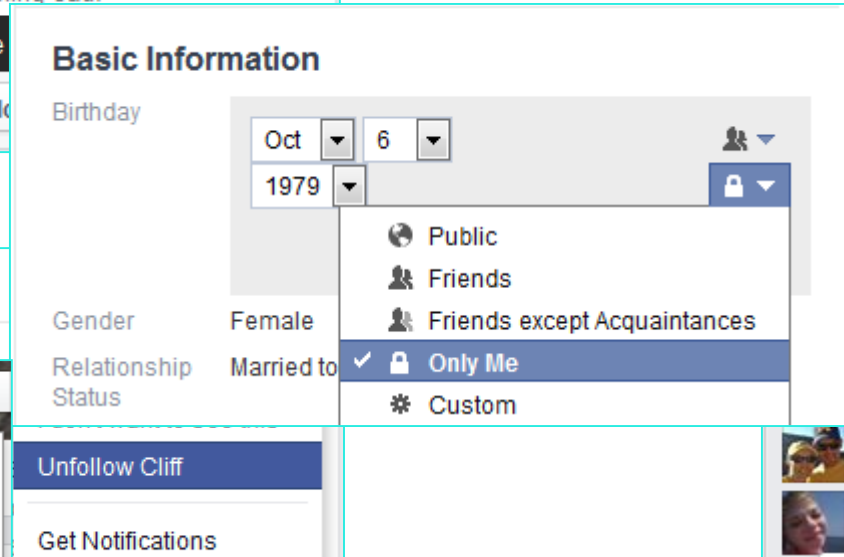
Imagine



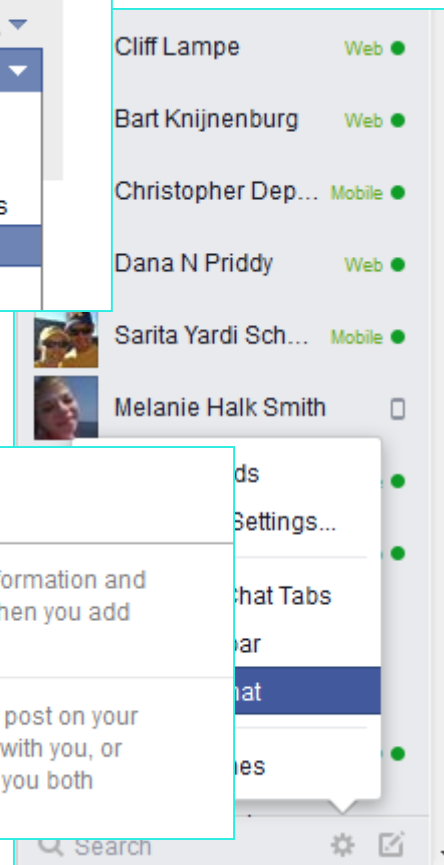
Unshare



Unfriend



Privacy Settings



## **Research:** How Do People Manage Their Privacy on Social Networking Sites?

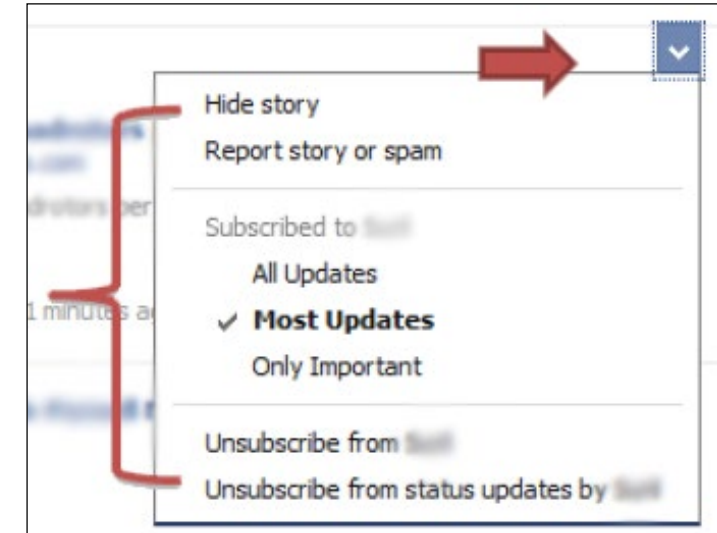
Wisniewski, P., Islam, N., Lipford, H.R., and Wilson, D.C. (2016) **“Framing and Measuring Multi-Dimensional Interpersonal Privacy Preferences of Social Networking Site Users,”** Communications of the Association of Information Systems, 38, Article 10. <http://aisel.aisnet.org/cais/vol38/iss1/10>

Wisniewski, P., Knijnenburg, B.P., Lipford, H.R. (2017) **“Making Privacy Personal: Profiling Social Network Users to Inform Privacy Education and Nudging,”** *International Journal of Human-Computer Studies*, 98(2017), pp. 95-108. doi: 10.1016/j.ijhcs.2016.09.006

# User Studies on Social Networking Site Privacy

- **Semi-Structured Interviews: 21 SNS users**
  - Asked about how they managed social interactions and resolved conflicts with others in their social networks
- **Web-based survey: 308 SNS users**
  - Recruited participants 18-years-old or older with an active Facebook account
  - Asked to log into their accounts to report privacy behaviors
- **Privacy Behaviors:** The subset of privacy features and/or settings that Facebook users leverage in order to manage privacy boundaries
  - Includes but is not limited to personal disclosure decisions
  - Self-reported privacy settings, frequency of use, or count of behavior

## Managing News Feed Example



*How often have you done the following to modify posts on your News Feed?"*

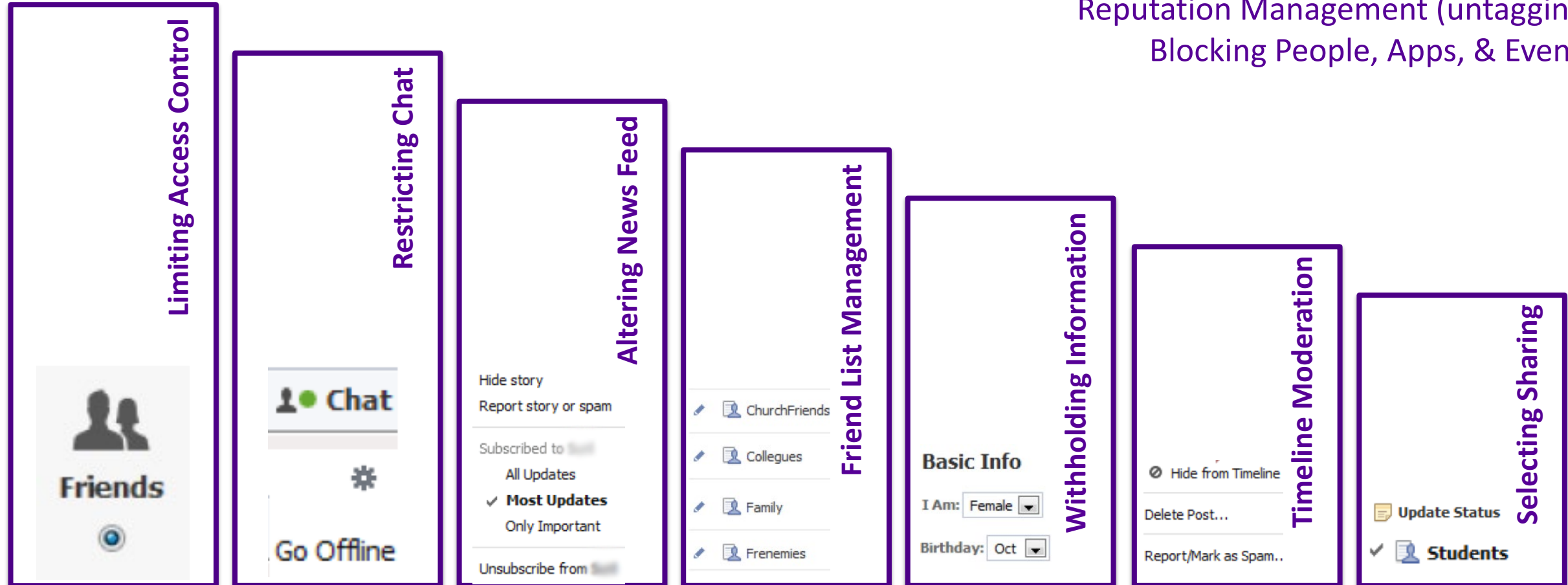
- Hid a story
- Reported Story or Spam
- Changed friend subscription settings
- Unsubscribed from a friend
- Unsubscribed from status updates from a friend.

# Common Privacy Behaviors on Facebook

Most Common

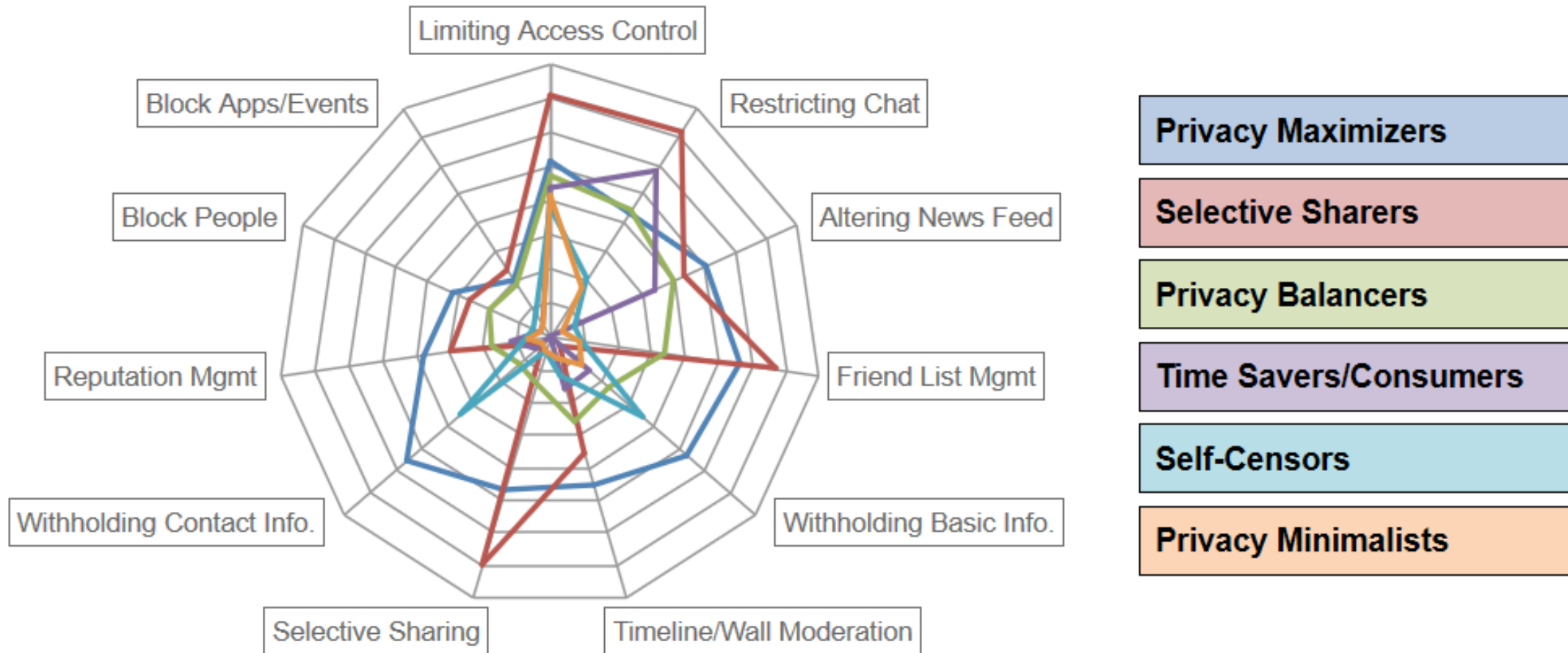
Least Common

Reputation Management (untagging)  
Blocking People, Apps, & Events



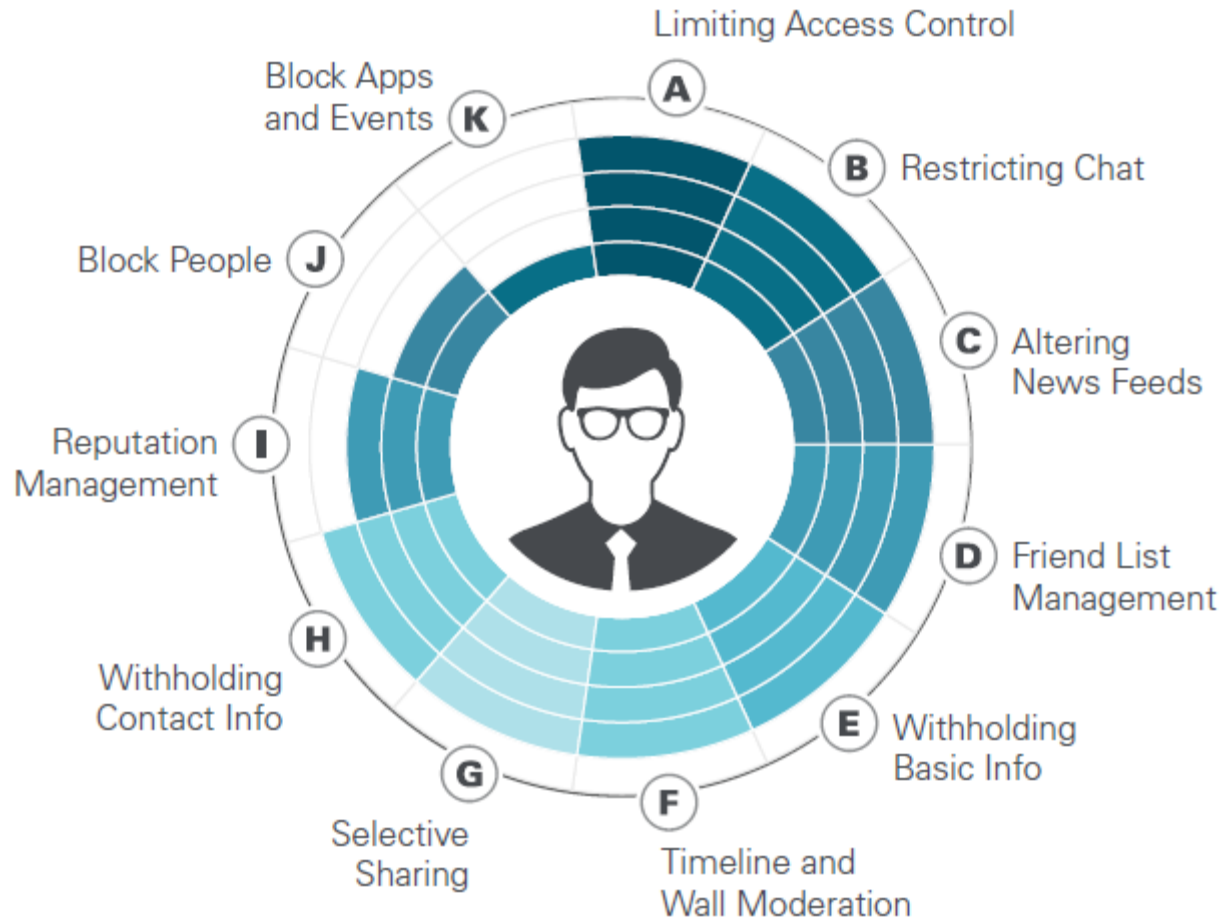


# Six Unique Privacy Management Profiles

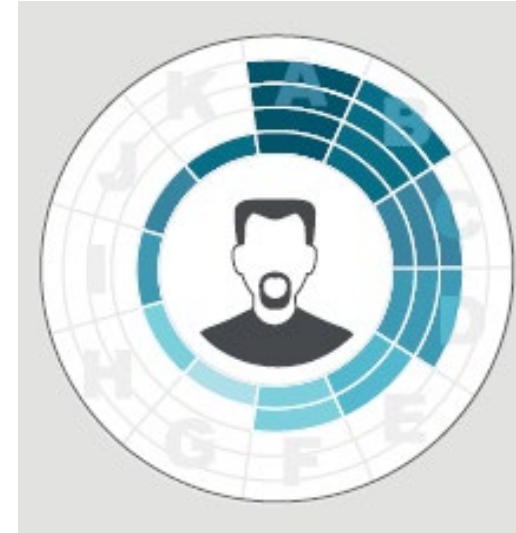


Interactive Visualization: <http://www.usabart.nl/chart/>

# Privacy Maximizers to Minimizers



**Privacy Maximizers (10%)**



**Privacy Balancers (36%)**

- Largest profile
- Used common settings
- Did not engage with more advanced privacy controls



**Privacy Minimalists (22%)**

- Second largest profile
- Often unaware of advanced settings
- Exhibited some self-censorship

## Time Savers/Consumers (17%)

- Focused more on passive consumption
- Minimized distractions by restricting chat availability or altering News Feed
- Did some withholding, moderation, and reputation management

*“I don't unfriend them but I just cut off their news feed. I hide their status updates from my news feed, and if I am that interested in what she is doing then I'll just go to her page and check her out.”*

*–Tia, Administrative Assistant, 37*

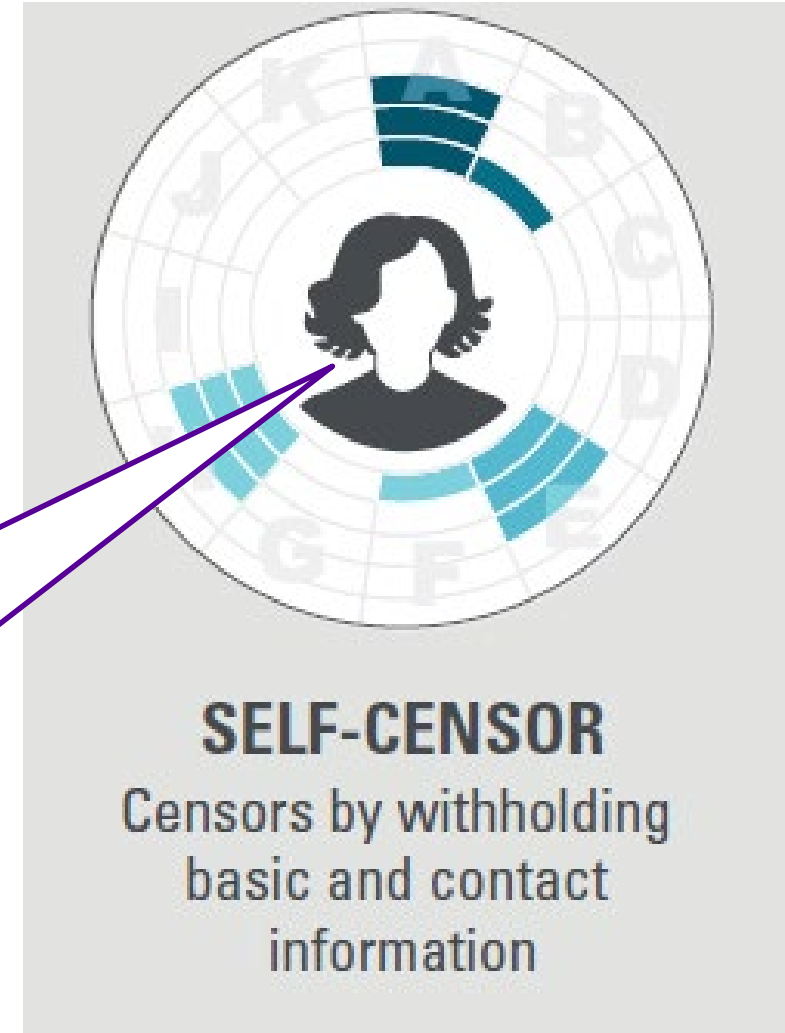


# Self-Censor Profile (11%)

- These SNS users often mistrusted access level controls to work as expected
- As a result, they managed their privacy through self-censorship, which often made them feel socially disconnected from others

*“I may show my marriage status, and that’s about it. I just don’t provide [personal information] through the social network with any more information than I would give a stranger.”*

*–Larry, Software Engineer, 54*



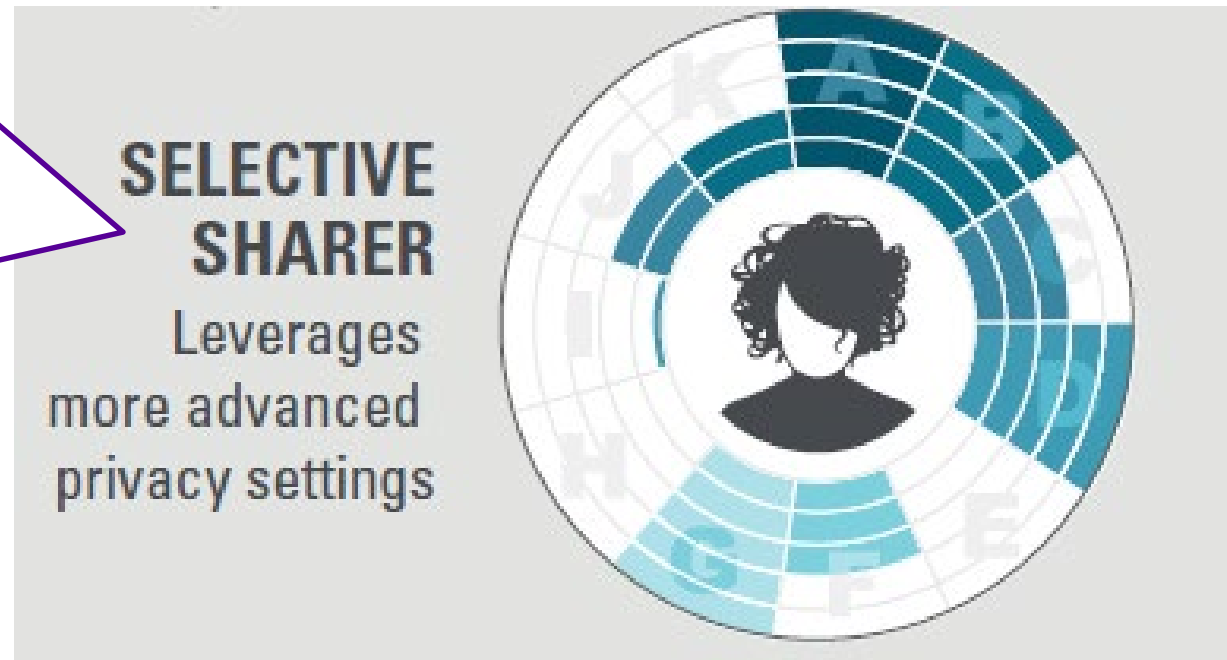


## Selective Sharer Profile (5%)

- Instead of self-censoring, these SNS users shared content with selected groups of people
- However, with large networks this often became unmanageable

*“My wife and I have had to make her father unable to see any of our photos of a niece, since she is black. [Her] dad is a horrible racist so his knowing about her would negatively affect her and no one deserves that.”*

*–Allen, Technical Services, 31*



# Key Implications

- **Privacy strategies extend *beyond* disclosure decisions**
  - Some privacy settings were leveraged more often than others
  - A spectrum from Privacy Minimalists to Maximizers
  - Self-Censors vs. Selective Sharers
- **SNS users employ different *subsets* of privacy features**
  - Exhibiting a multidimensional pattern from which emerged unique privacy management strategies
  - Privacy behaviors were often tied to physical groupings within the interface design

# Key Implications Continued . . .

- **Privacy behavior *frequency of use* provides valuable insights**
  - Low use highlights opportunities for privacy redesign and/or user education (i.e. *Friend List Management vs. Selective Sharing*)
- **Profiling users offers new *opportunities***
  - user-centered privacy design, privacy personalization, intelligent user-interface (IUI) design, notifications, recommendations, and nudging
- **Next Steps**
  - Develop a better understanding of antecedents and outcomes associated with various privacy profiles

# Applying the Research

- **Privacy is NOT a binary decision** between disclosing and not disclosing information with others
  - Different people manage their privacy in different ways
- Users can simultaneously **share personal information** and have a distinct **privacy management strategy**
  - It doesn't have to be a zero-sum game
- Give users **multiple ways** to manage both their **information privacy** and **interpersonal boundaries** with others
  - Facilitate a personalized experience for different users



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Thank you!



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