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The Measure of Success: Security Metrics to Tell Your Story

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How to Tell Your Story



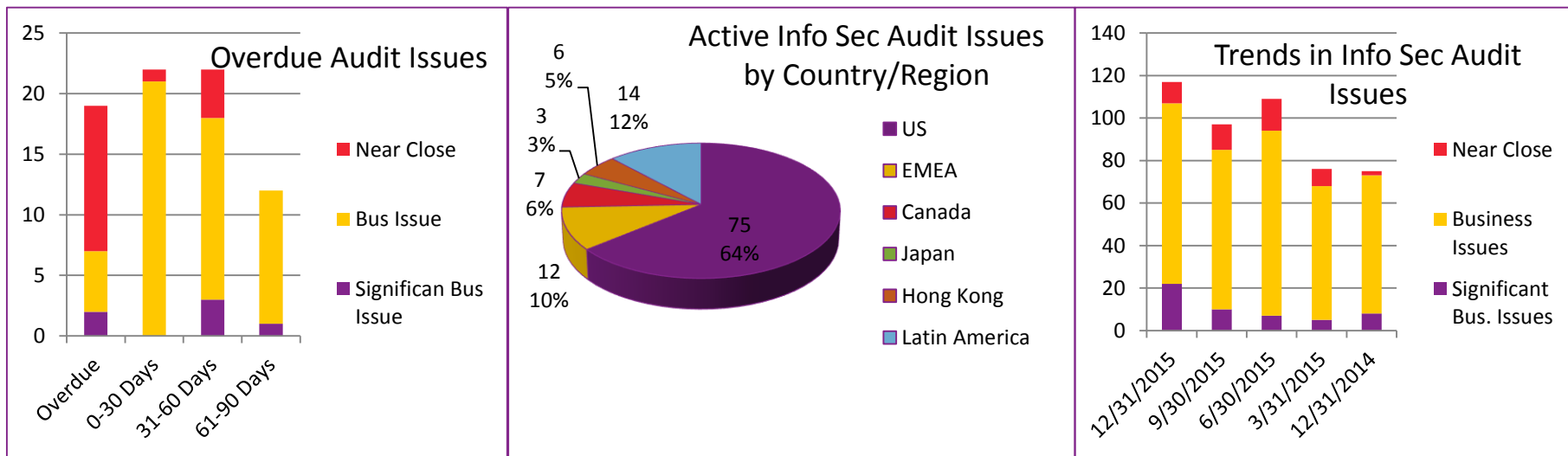
- Audience
- What Good Looks Like
- Responsibility and Accountability
- Data Availability
- Single Source of Truth & Repeatability
- “As Is” State
- Frequency



Operational Report Examples



Information Security Audit Issues

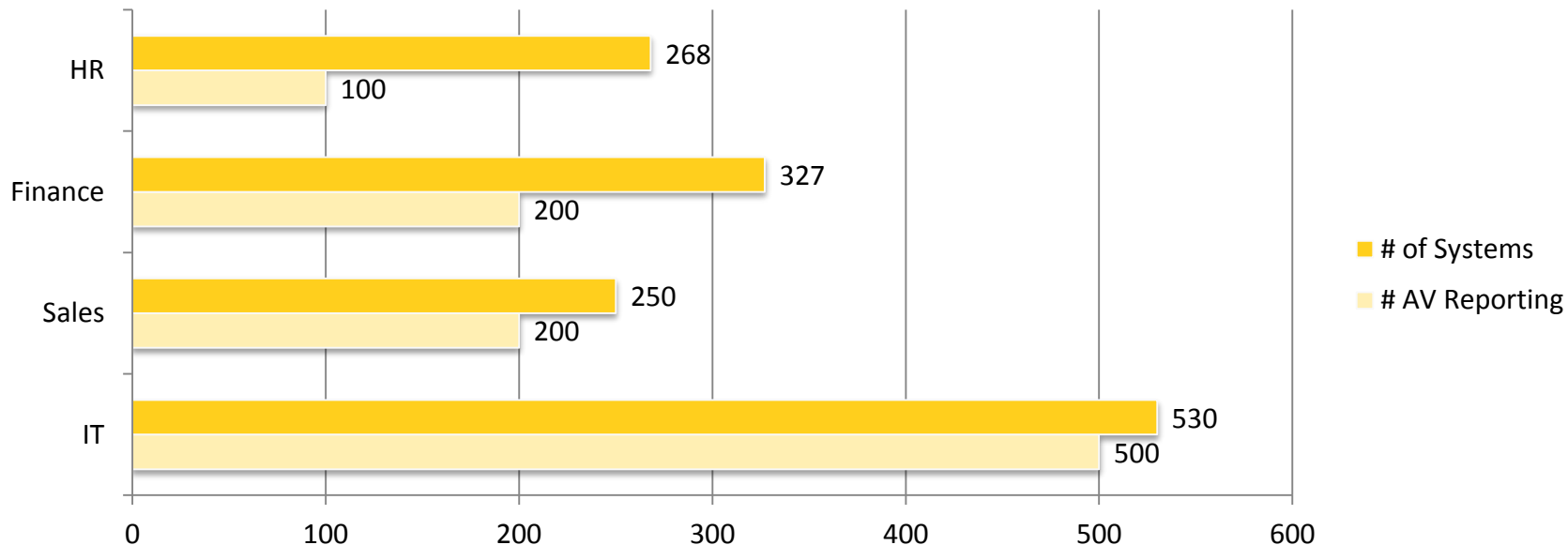


Operational Report Examples



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Anti-Virus Coverage

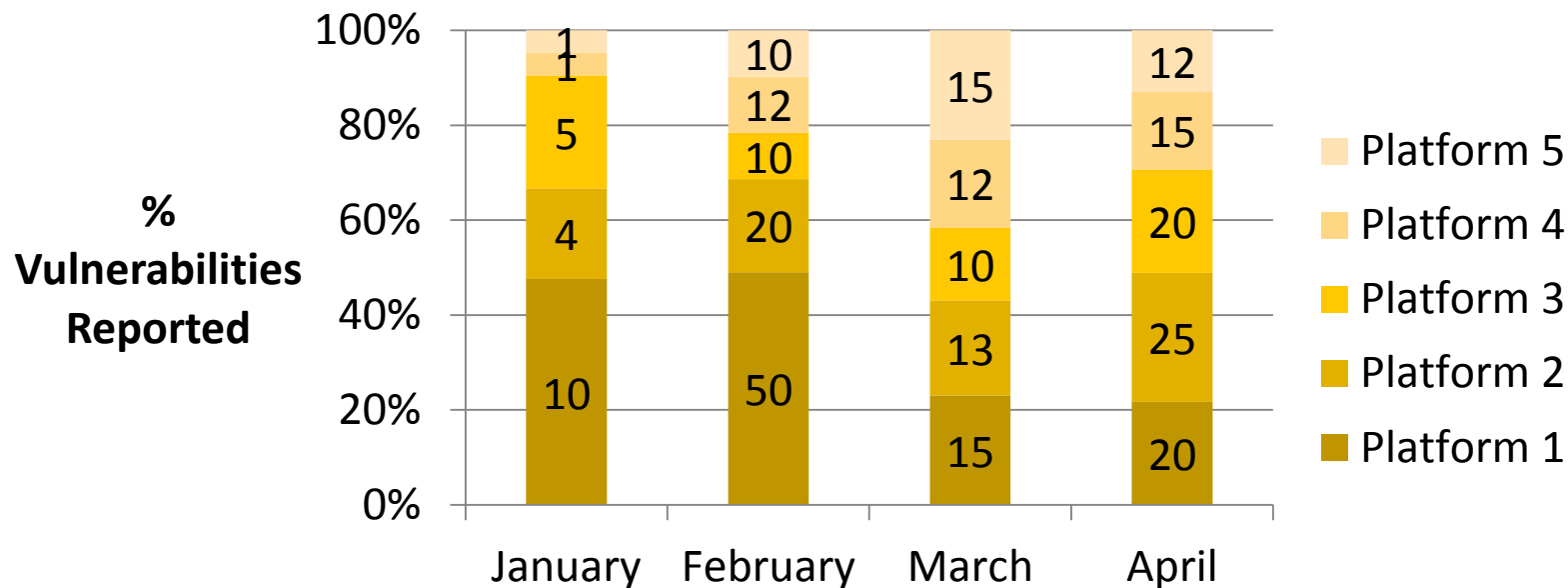


Operational Report Examples



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Platform Vulnerability Distribution

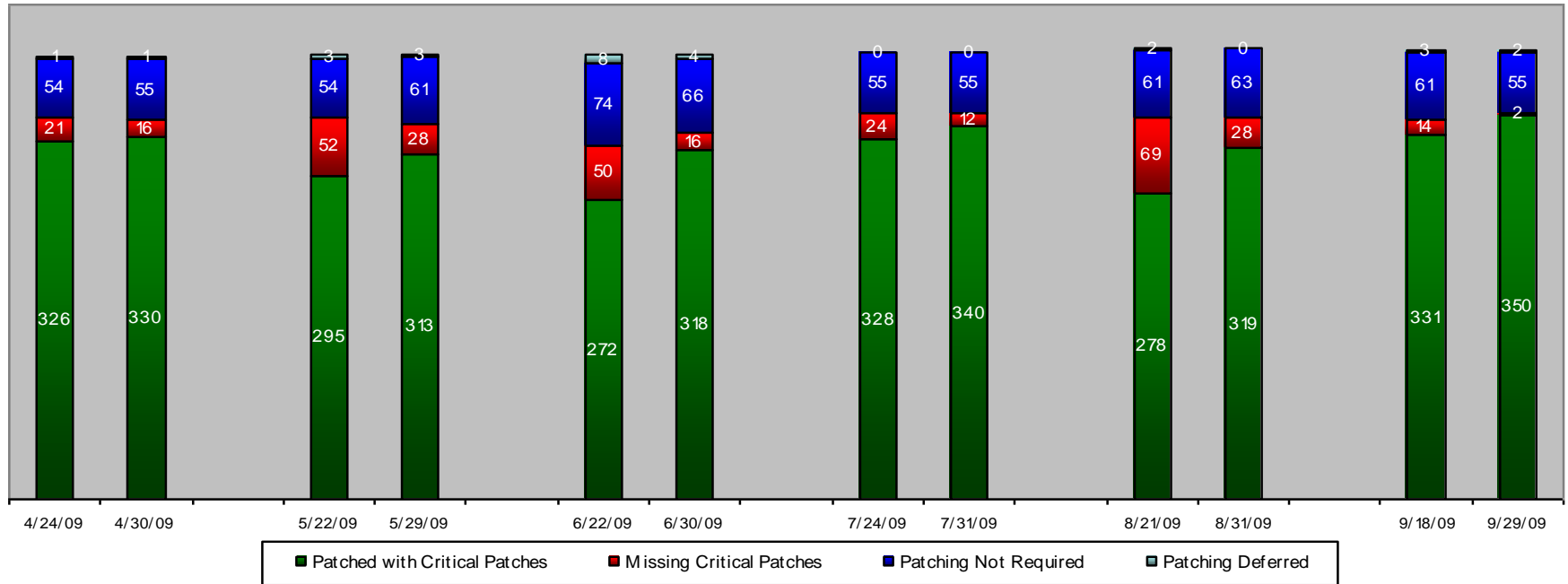


Operational Report Examples



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Patching Status for all Workstations
Data gathered 10 days after release of patche and at the end of the month



Operational Report Examples

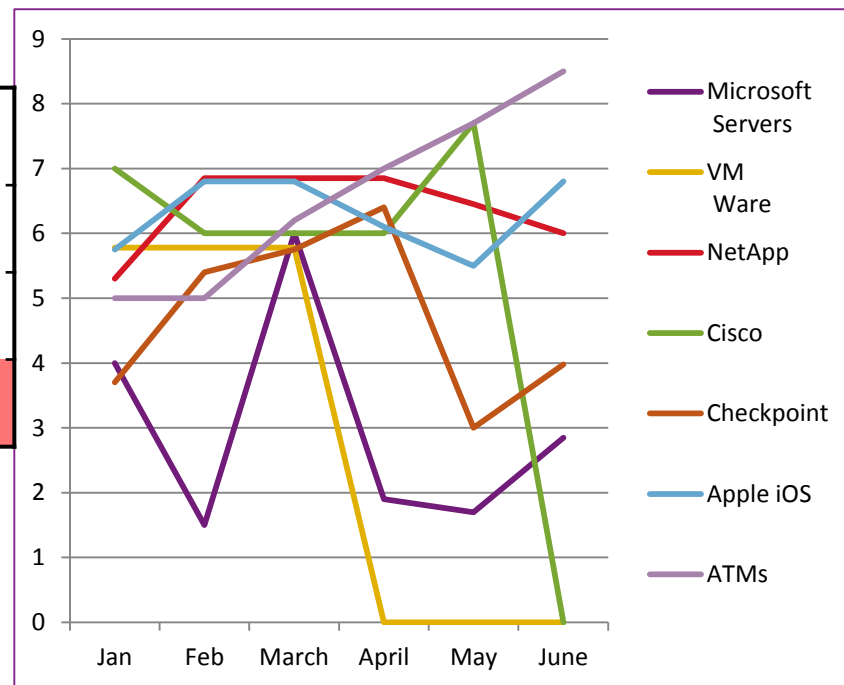


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Patch Management Risk by Platform*

	Microsoft Servers	VM Ware	NetApp	Cisco	Checkpoint	Apple iOS	ATMs
GREEN (0-3)		0.00%	2.34%				
YELLOW (4-7)	5.32%			4.40%		7.25%	
RED (8-10)							7.98%

*Data is not actual



Operational Report Examples

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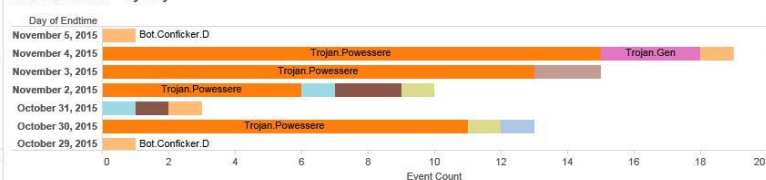
Malware Detected by Geo Location



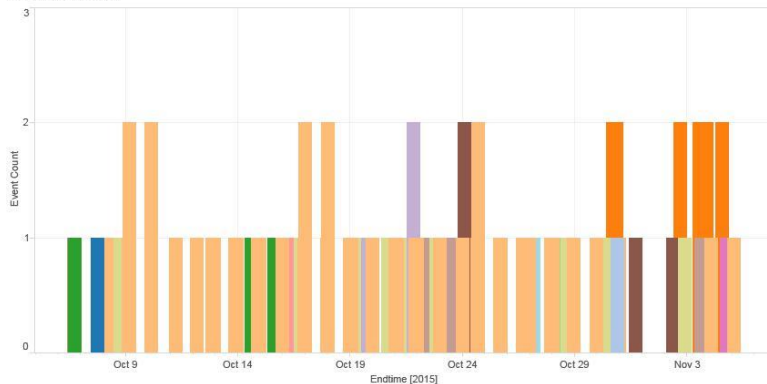
Malware Event Name



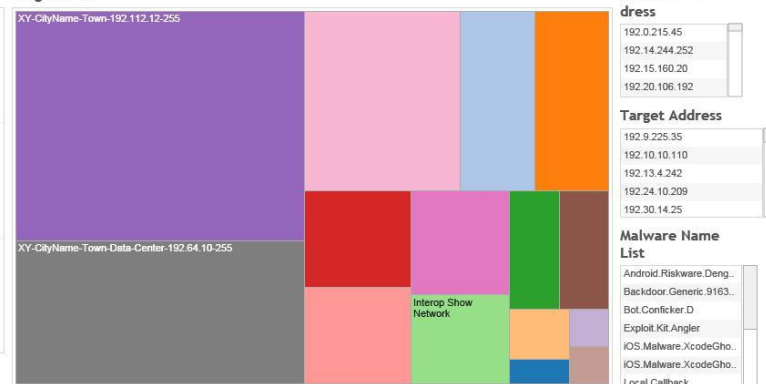
Malware Name - By Day



Malware vs Time



Target Zone





Executive Discussions

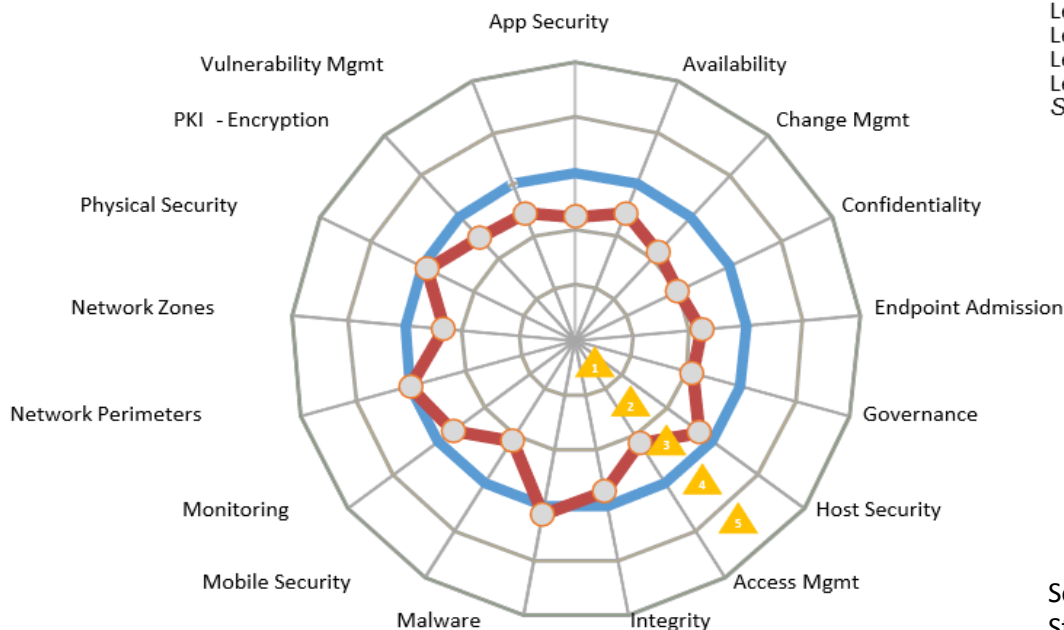


Executive Discussions



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Security Assessments Conducted 2011 through 2014
Over 40 Agencies comprising over 80% of State FTEs



▲ Maturity Level Definitions

Level 1: Initial/Ad Hoc
Level 2: Developing/Reactive
Level 3: Defined/Proactive
Level 4: Managed
Level 5: Optimized
Source: Gartner

— Due Diligence Standard
— State of the State

Source: The State of Texas;
State of the State Report, Jan. 2015



Compliance & Control

Status	Ref #	Security Metric		Service Group	6-Month	Threshold
R	ENT-CR03	Critical information assets / systems where identified compliance requirements	75%	Security Operations		
R	ENT-CR06	Unresolved legal and/or regulatory IT / IS focused issues (aging list)	50%	Security Operations		
A	ENT-GF03	Unresolved critical internal IT / IS focused audit issues (aging list)	10	Security Operations		



Infrastructure

Status	Ref #	Security Metric		Service Group	6-Month	Threshold
R	ENT-CR05	Deployed laptops, removable media and mobile devices	50%	Security Operations		
A	ENT-S001	End point devices (laptops, workstations, servers)	10	Security Operations		
A	ENT-S002	Vulnerability scanning frequency not performed to	12	Security Operations		



3rd Party Vendor Risk

Status	Ref #	Security Metric		Service Group	6-Month	Threshold
R	ENT-CR01	Third-party contracts w/o information security language	50%	Compliance Reporting		
R	ENT-CR02	Information security risks that are related to third-party relationships	N	Governance, Financials &		

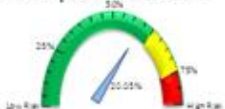
Dashboard

Information Security Executive Dashboard

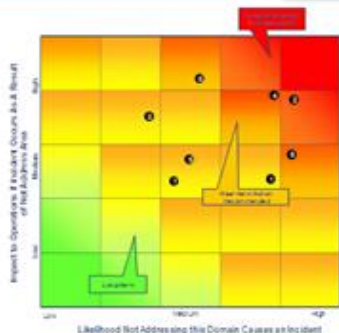
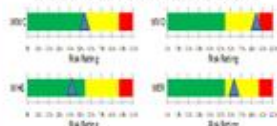
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Enterprise IS Posture



Business Unit IS Posture



Security Domain	Accountable Individual(s)
1. Compliance & Control	Jane Doe
2. Data Protection	Jane Doe
3. Infrastructure	Jane Doe
4. Applications	Jane Doe
5. Governance & Risk Management	Jane Doe
6. 3rd Party Vendor Risk	Jane Doe
7. Legal & Regulatory	Jane Doe
8. Security Awareness & Education	Jane Doe

Compliance & Control

Status	Risk	Security Status	Service Group	Score	Threshold
Red	High	Critical information systems are under compliance requirements	Security Operations	75%	100%
Red	High	Information systems are not regularly updated	Security Operations	50%	100%
Yellow	Medium	Information systems are not regularly updated	Security Operations	10%	100%

Data Protection

Status	Risk	Security Status	Service Group	Score	Threshold
Red	High	Accounts with critical information systems are not protected	Security Operations	50%	100%
Yellow	Medium	Accounts with critical information systems are not protected	Security Operations	10%	100%

Infrastructure

Status	Risk	Security Status	Service Group	Score	Threshold
Red	High	Critical information systems are not protected	Security Operations	50%	100%
Yellow	Medium	Critical information systems are not protected	Security Operations	10%	100%
Yellow	Medium	Information systems are not protected	Security Operations	10%	100%

Applications

Status	Risk	Security Status	Service Group	Score	Threshold
Red	High	Critical applications have not been updated	Compliance Reporting	50%	100%
Red	High	Critical applications have not been updated	Compliance Reporting	10%	100%
Red	High	Critical applications have not been updated	Security Operations	75%	100%

Governance & Risk Management

Status	Risk	Security Status	Service Group	Score	Threshold
Yellow	Medium	Information systems are not protected	Security Operations	10%	100%
Yellow	Medium	Information systems are not protected	Security Operations	10%	100%
Green	Low	Information systems are not protected	Security Operations	10%	100%

3rd Party Vendor Risk

Status	Risk	Security Status	Service Group	Score	Threshold
Red	High	Third party vendors are not protected	Compliance Reporting	50%	100%
Red	High	Third party vendors are not protected	Compliance Reporting	10%	100%

Legal & Regulatory

Status	Risk	Security Status	Service Group	Score	Threshold
Yellow	Medium	Critical information systems are not protected	Security Operations	10%	100%
Yellow	Medium	Critical information systems are not protected	Security Operations	10%	100%

Security Awareness & Education

Status	Risk	Security Status	Service Group	Score	Threshold
Green	Low	Employees are not regularly trained	Security Operations	10%	100%
Green	Low	Employees are not regularly trained	Security Operations	10%	100%



Board Reports



Board Reports - Dashboard

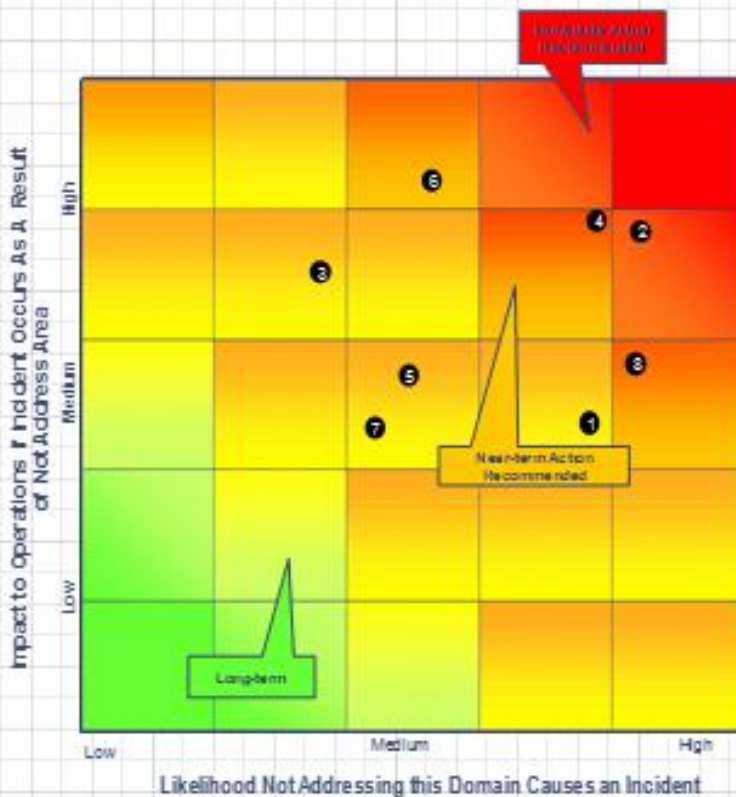


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Enterprise IS Posture



Business Unit IS Posture



Security Domain	Accountable Individual(s)
1 Compliance & Control	Jane Doe
2 Data Protection	Jane Doe
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4 Applications	Jane Doe
5 Governance & Risk Management	Jane Doe
6 3 rd Party Vendor Risk	Jane Doe
7 Legal & Regulatory	Jane Doe
8 Security Awareness & Education	Jane Doe

Board Reports - Dashboard



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#	Key Cyber Risk Metrics	Risk Tolerance		Value				Trend
		Warning	Breach	Q1 2013	Q2 2013	Q3 2014	Q4 2014	
1	# of Severity 1 Cyber Risk Incidents	2	3	4	2	2	2	Steady
2	Financial Impact (\$MM) Attributed to Severity 1 or 2 Incidents	\$2.5	\$5	\$6.2	\$3.5	\$1.3	\$1.8	Worse
3	# of Tier 1 Institutional Clients Impacted by a Severity 1 or 2 Incident	5	12	28	11	4	4	Steady
4	# of Retail Gold Clients Impacted by a Severity 1 or 2 Incident	50K	250K	0	0	18K	28K	Worse
5	Open Regulatory MRIAs, MRAs	3	10	8	7	6	5	Better
6	Open Severity 1 Audit Issues	5	8	9	8	6	6	Steady
7	# of Open High Risk Self-Identified Issues	5	10	3	3	3	4	Worse
8	# of Hours of Severe Service Degradation	10	20	18	11	15	9	Better
9	# of Key Open Cyber Risk Positions Not Filled within 120 Days	3	5	0	0	2	1	Better
10	% of Tier 2 Metrics that are Not Green	10	20	11	13	10	9	Better

- Metrics within acceptable thresholds

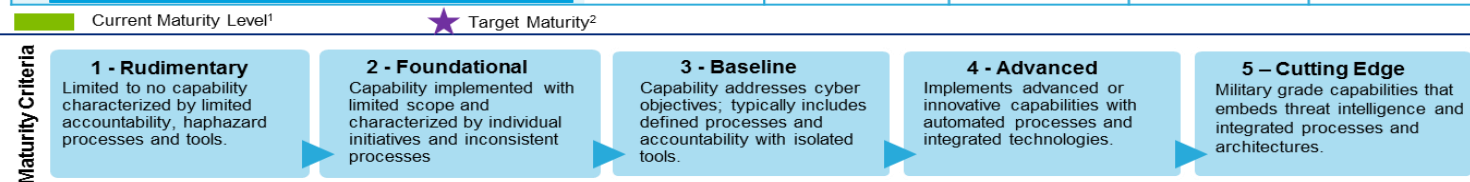
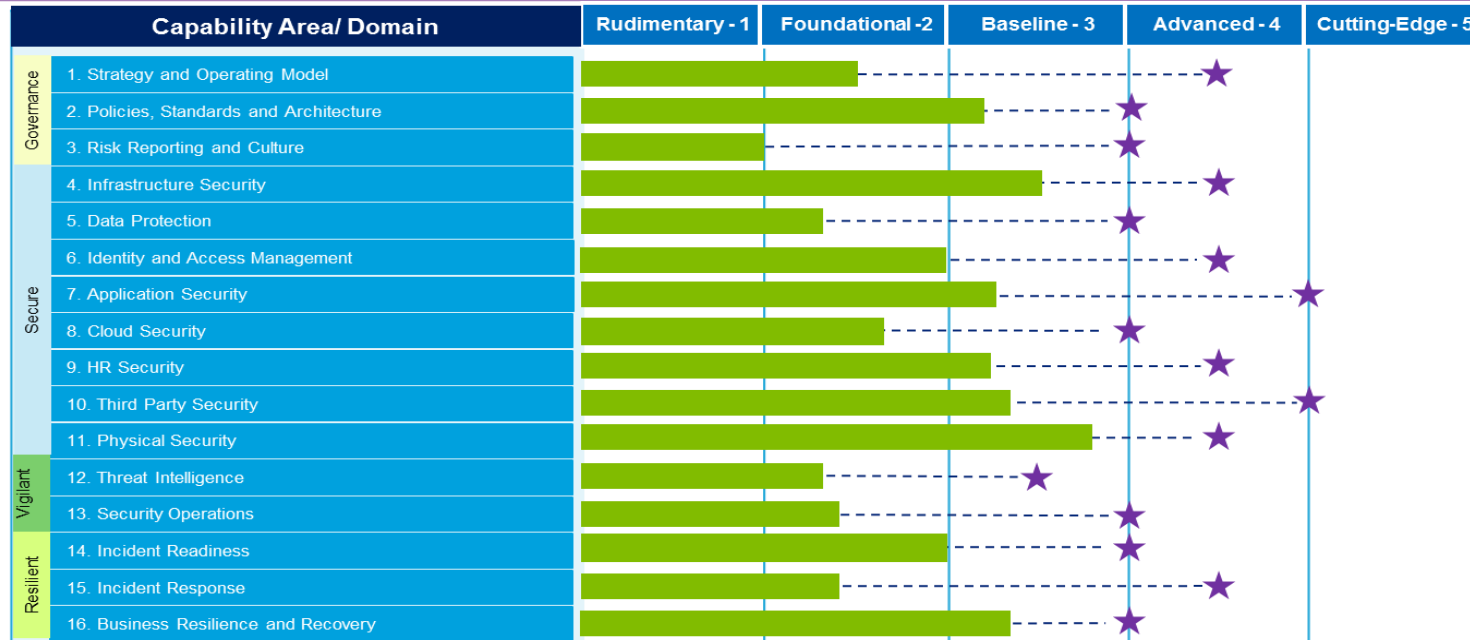
- Metrics above threshold

- Metrics significantly above thresholds

Board Reports – Program Maturity



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Board Reports - Measures



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- Current threats to business
- Security program strategy
- Key trends in cybersecurity
- Performance against goals & objectives
- Exposure to key 3rd parties
- Spending vs. priorities
- Meeting internal standards
- Security initiatives supporting business objectives
- Management/staff experience
- Tracking key projects



Applying These Examples



Applying These Examples



- **Next week** you should:
 - Identify your audience, their concerns/values, and their language
 - Determine responsibility and accountability
 - Define the metrics that are important to your organization
 - *Start somewhere and improve as needed*



Applying These Examples (cont'd.)

- In the **first month** following this presentation you should:
 - Agree on what “Good” looks like
 - Determine data sources, availability, and repeatability
 - Develop the metrics, KPIs, and KRIs that best align with your objectives
- Within **six months** you should:
 - Design a package of reports for senior committees and the board
 - Determine reporting frequency