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TRANSFORM

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Open XDR: A Strategy for Evolving Security Needs

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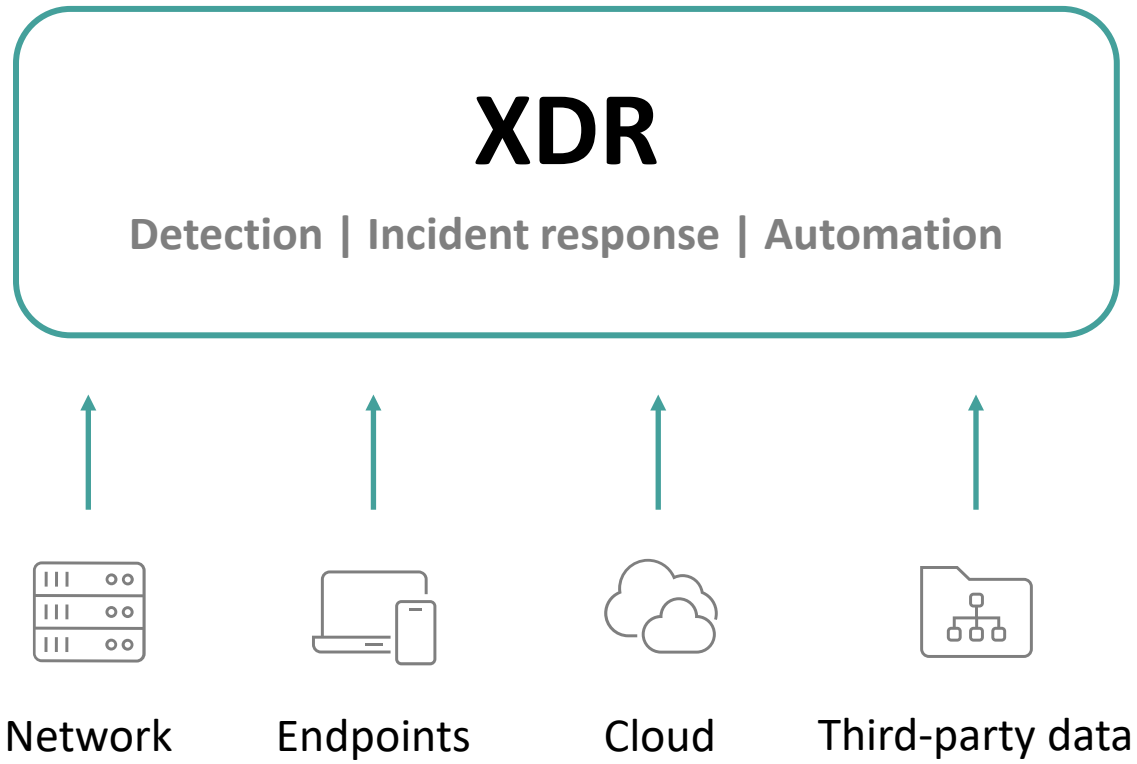
Agenda

- What is XDR?
- What is driving the need for XDR?
- Why XDR, and why now?
- The road to XDR
- The benefits of open XDR
- Stronger, smarter integrations
- Open XDR in action

What is XDR?

Whatever you want it to be . . .

So, what is XDR?



XDR is a **new approach** to detection and response.

What is driving the need for XDR?

Security teams are drowning from defense in depth

Disparate security point products

Overwhelming number of alerts

Difficulty in conducting investigations

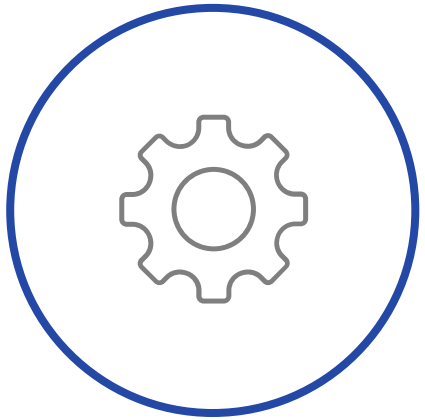
How an XDR solution can help reduce risks

Business

Increase efficiency with scalable, flexible, and **existing solutions**

Technology

Deep integrations with **best-of-breed** security vendors to identify threats



Operations

Investigate threats more effectively with **current tools**

Why XDR, and why now?

Increase efficiency in security operations and help improve time to detect, respond, and recover

Expand telemetry	Boost threat intelligence; improve security analytics	Automate and orchestrate select workflows and process
Increase visibility and information gathering	Increase detection accuracy and time to detection	Improve response and recovery

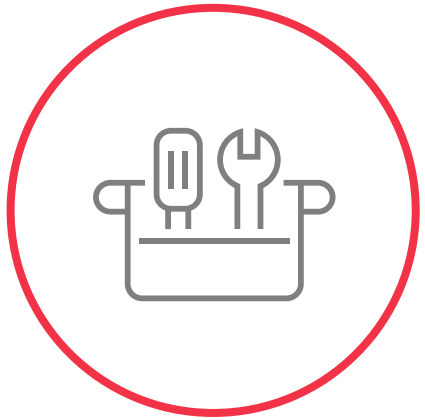
The road to XDR

Use cases

1. Prevent malware and ransomware on your endpoint
2. Detect and respond to attackers in your network
3. Unified view into your security posture
4. Augment your security team
5. Embrace digital transformation

The benefits of open XDR

Automated threat detection and incident response



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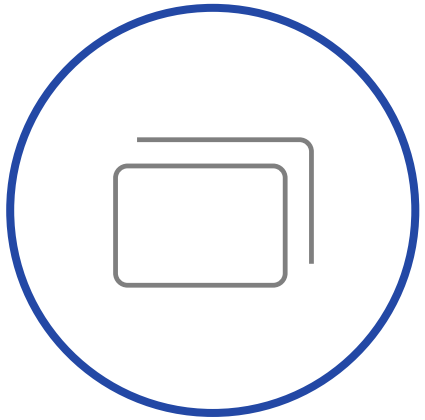


Single pane of glass

Stronger, smarter integrations

While businesses are looking for the easy button with XDR, it can be challenging to go all-in with a single security platform

- Integrating best-in-breed partners will leverage existing investments
- API integrations extend and adapt to your cyber defenses

The need for deep integrations

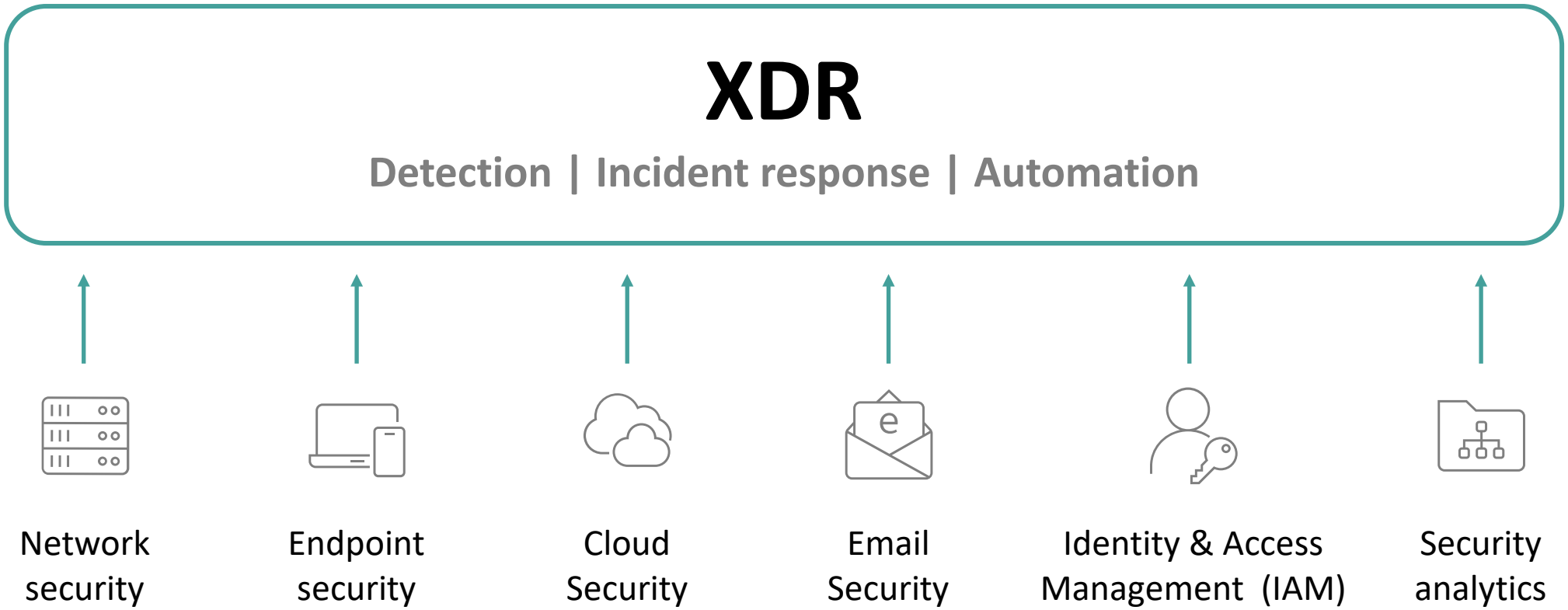
Basic integrations

- Translate raw log data into normalized events for analysis

Deep integrations

- Translate raw log data into normalized events for analysis
- Collect and enrich log data
- Perform threat analysis
- Coordinate response actions
- Provide security orchestration
- Access to built-in dashboards

Key integrations by category



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Open XDR in Action

Scenario 1:

Leverage multiple integrations for more actionable context

Scenario 2:

Gain visibility across your environment

Scenario 3:

Faster time
to respond

Importance of Managed Services

- Bringing together technology, infrastructure, and expertise
- Helping to implement complex solutions
- Incident response planning

Planning for your XDR Strategy

- What outcomes are you driving for?
- What does your current security stack look like?
- Does the vendor's roadmap align to your strategy?
- Will you need help deploying the solution?

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Thank you!

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