

the adventures of alice & bob



Managing security and privacy risks of personal devices in enterprises

Speaker : Dr. Chenxi Wang

Job Title : Vice President

Company Name : Forrester Research

Forrester Research

A global market research firm based in Boston, USA
US, Europe, Australia, Japan, China
<http://www.forrester.com>

Chenxi Wang, Ph.D.

Vice President & Principal Analyst, Security & Risk

<http://www.forrester.com/rb/search/results.jsp?N=0+11724>

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A man with brown hair, wearing a white button-down shirt, is looking down at a black smartphone he is holding with both hands. He is outdoors, with a blurred background of green trees and a building. The image is semi-transparent, allowing the text to be overlaid.

Agenda

Mobile consumerization in enterprises

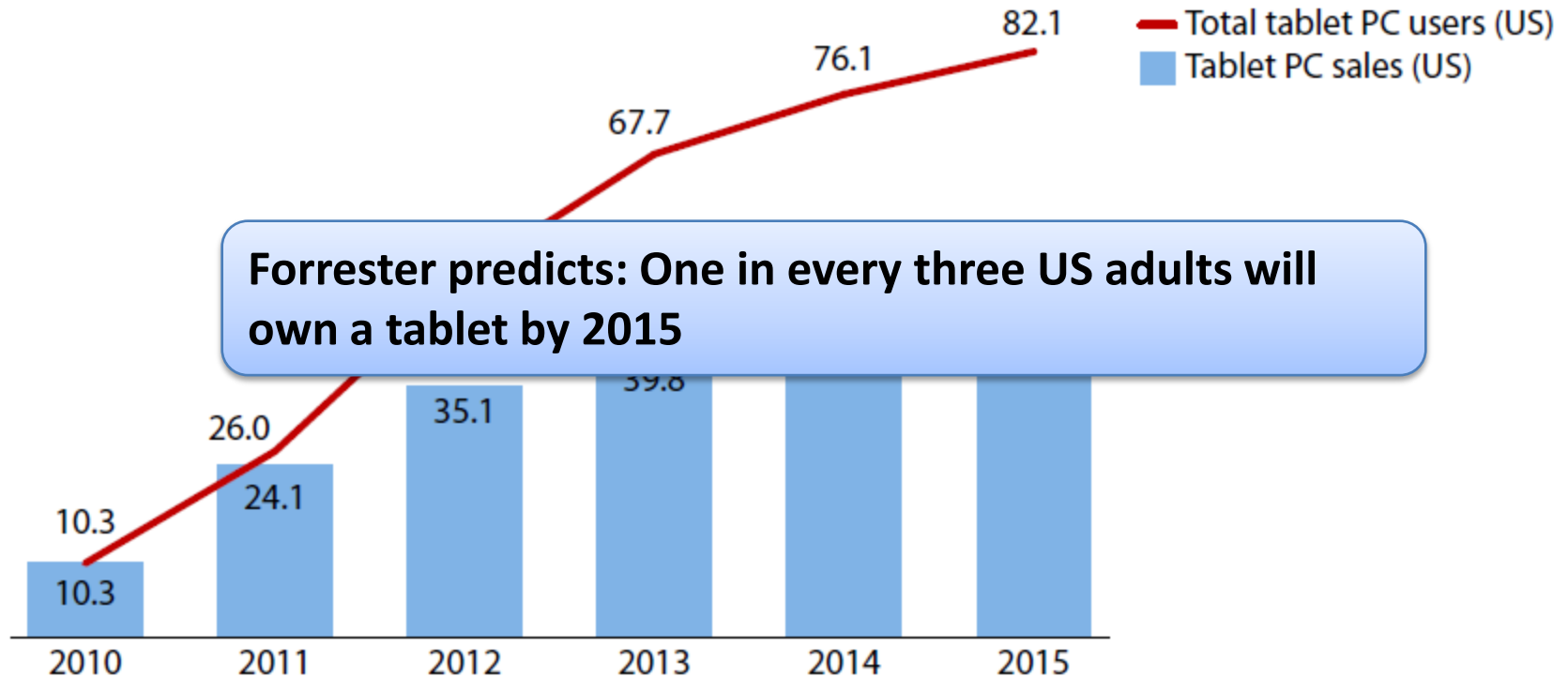
Information control is a difficult proposition

Mobile security and privacy – a closer look

Mobility trends and recommendations

Tablets saw enthusiastic adoption by US consumers

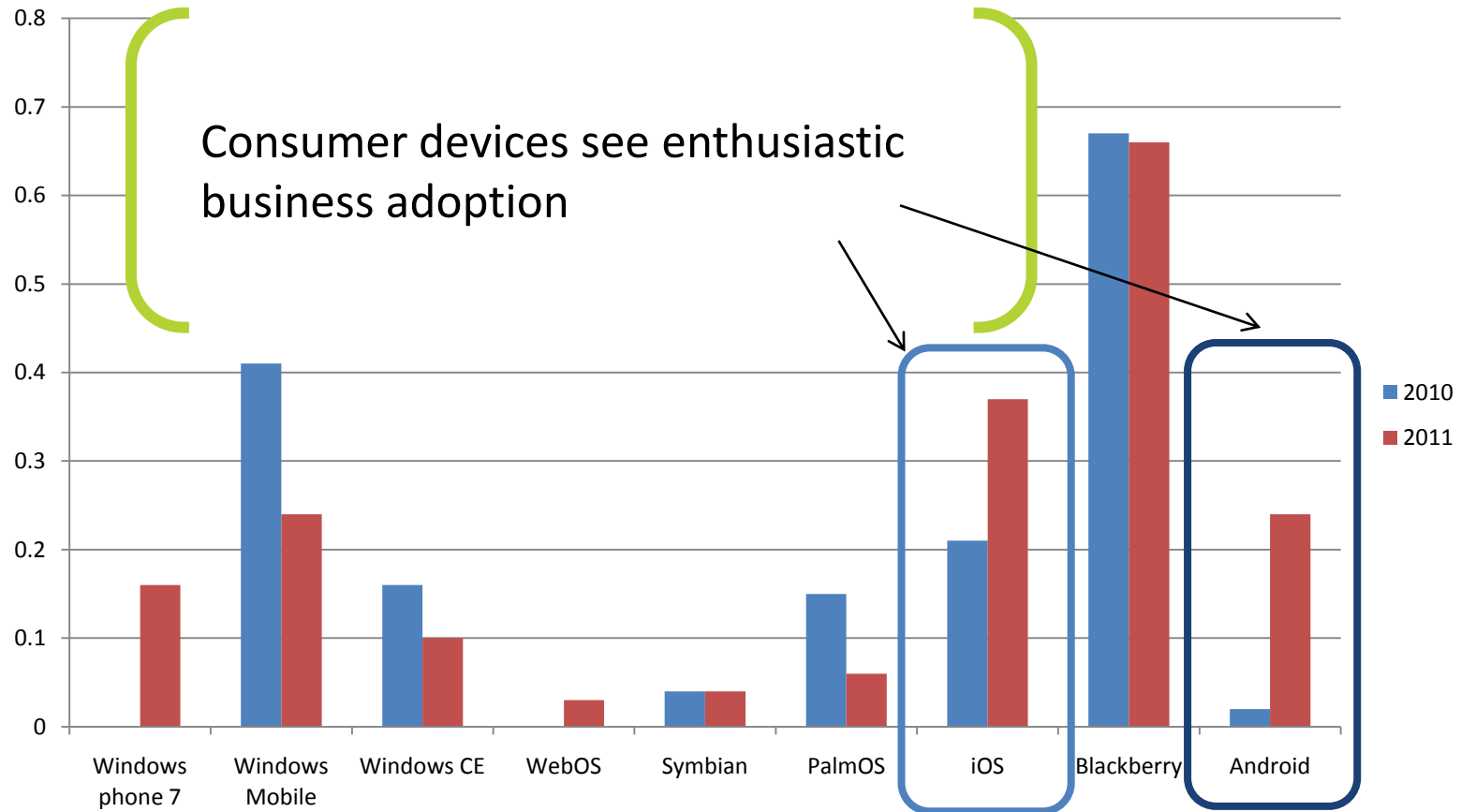
Forrester's US consumer tablet forecast, released Jan. 4, 2011:



Source: Forrester Research eReader Forecast, 2010 To 2015 (US)

Note: All numbers in millions of US adults

Consumerization is entrenched in corporations



Source: Sample Size = 1051

Enterprise And SMB Networks And Telecommunications Survey, North America And Europe, Q1 2011

Source: Sample size =908, Enterprise And SMB Networks And Telecommunications Survey, North America And Europe, Q1 2010

BYOD is catching on in a big way...



More than half
already support
personal devices to
some extent

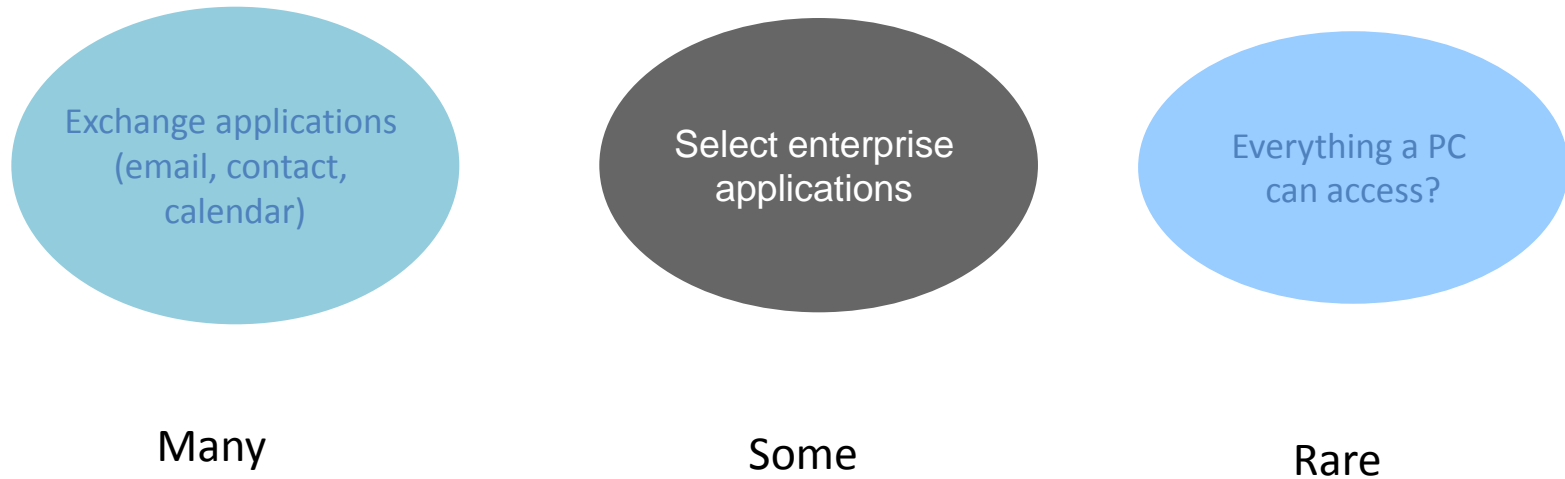
Base: 1,009 mobile technologies and services decision-makers at North American and European companies

Source: Enterprise And SMB Networks And Telecommunications Survey, North America And Europe, Q1 2011



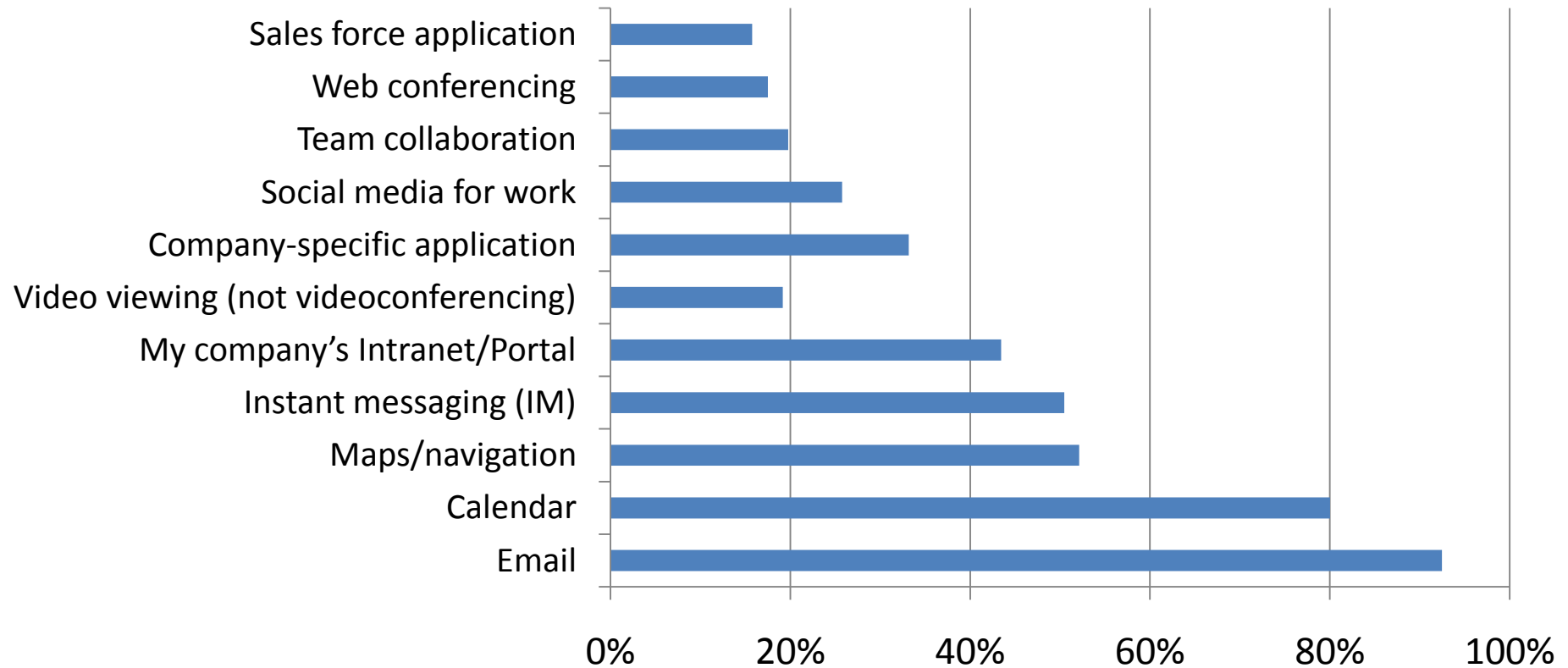
Consumerization complicates
enterprise information control

We see three levels of mobile access...



More specifically

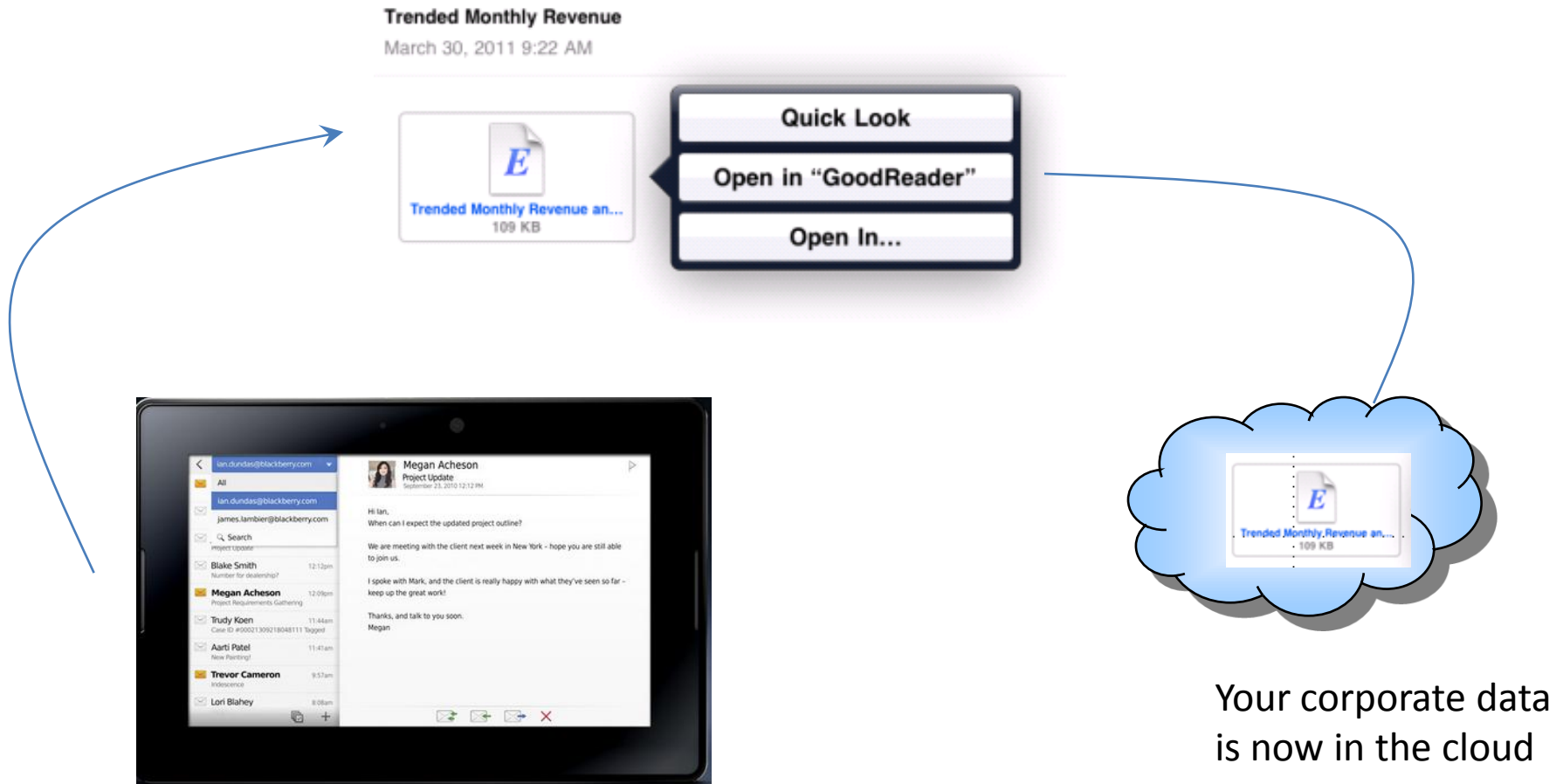
“Which mobile applications do you use on your smartphone for work?”
(Multiple responses accepted)



Sample Size: 971

Source: Workforce Employee Survey, Q3 2010

Data exposure can happen without explicit notice



Consumer devices complicate enterprise control



Consumer apps may process corporate data and back up to the cloud

Co-mingle of
email
accounts

No clear separation of personal and business emails

Privacy
concerns

Consumer apps may access private corporate info.
Corporate management may compromise user privacy.

Legal
concerns

Managing personal devices may conflict with privacy regulations



Corporations are struggling to gain information control on consumer devices

How do traditional endpoint security requirements translate to mobile endpoints?

PCs	Mobile endpoints
Anti-malware	Relevant but less urgent
Data protection (e.g., endpoint encryption)	More important
Data leak prevention	Equally as important
Device compliance	Equally as important
Endpoint management	Usage-driven
Appropriate Internet browsing	Policy compliance while on company premise
Device security (password entry, auto-lock)	More important
Application management	More important

A few mobile-specific requirements

Mobile endpoints	PCs
Device wipe	Less relevant
Device access control	May or may not be relevant
Device seizure for discovery	Not relevant for company-owned PCs

Data protection vs. Data leak prevention

Data protection:
Prevent unauthorized
access to data

Encryption

Authentication

Data leak prevention:
Prevent authorized users
from doing stupid or
malicious things

App control

Device & media
control

App-data access
control

Is native mobile security good enough?

Device level
security (pass-
word, lock,
wipe)

- Prevents casual attacks, but no deterrent to determined or inside attacks

Data
encryption

- Not available on all platforms and applications.

App store
review & code
signing

- No universal control, not fool proof

OS-level
segregation

- Doesn't provide the controls you need

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Consumerization proliferation in the enterprise

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Three schools of thought

- Trust
 - Communicate the policies and trust that your employees will do the right thing
- Trust but verify
 - Communicate the policies
 - Have a monitoring piece to verify that mobile users are doing the right thing
 - Deal with policy violation out of band
- Oversight
 - You do not necessarily trust your employees do the right thing
 - Technologies are used to enforce the right behavior
 - Companies who have DLP requirements are in this camp

There is a lot of confusion regarding vendor solutions

	Walled garden	MDM	VDI or virtual app publishing
Vendors	Good technologies	MobileIron, AirWatch, McAfee, BoxTone, Tangoe	Citrix
User experience	Impacted	Seamless	Impacted
Management functionality	Narrow to medium	Broad	Narrow
Data protection	Strong	Medium	Strong

They are not the same!

Criteria	AirWatch	BoxTone	Cisco Systems	Good Technology	Juniper Networks	Kaspersky	Mobile Active Defense	McAfee	MobileIron	Sybase	Trend Micro	Zenprise
Antimalware												
App control												
Authentication												
Certificate management												
Data leak prevention												
Device compliance policy, management and NAC												
Device security and theft protection												
Encryption												
Network security												
OTA device management												
Privacy control												
Selective wipe												
SMS archiving												
URL filtering												

No focus

Relevant domain

Some focus

Substantial focus

Core focus

Security And Management Criteria Evaluation (Android)

Criteria	AirWatch	BoxTone	Cisco Systems	Good Technology	Juniper Networks	Kaspersky	McAfee	Mobile Active Defense	MobileIron	Sybase	Trend Micro	Zenprise
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*Available for devices with MAD's custom firmware only

†For Samsung Android devices

Security And Management Criteria Evaluation (Android) (Cont.)

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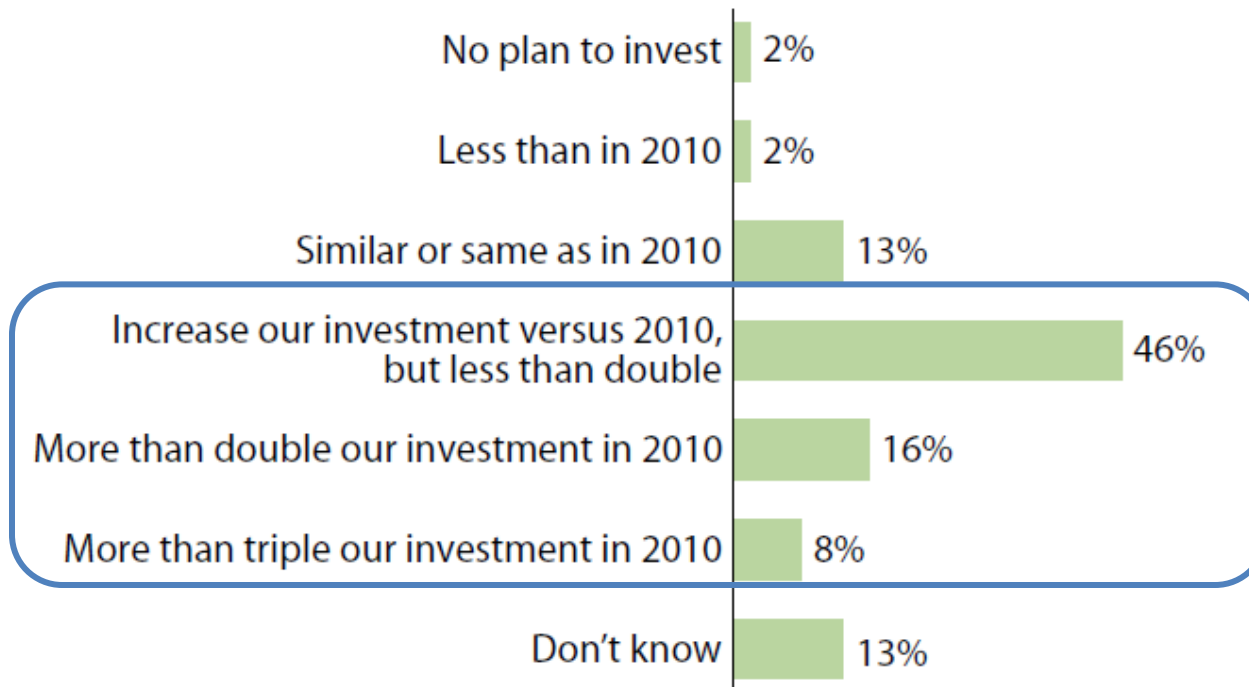
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70% firms are increasing mobile investment

“What kind of investment in mobile do you foresee your company making in 2011?”



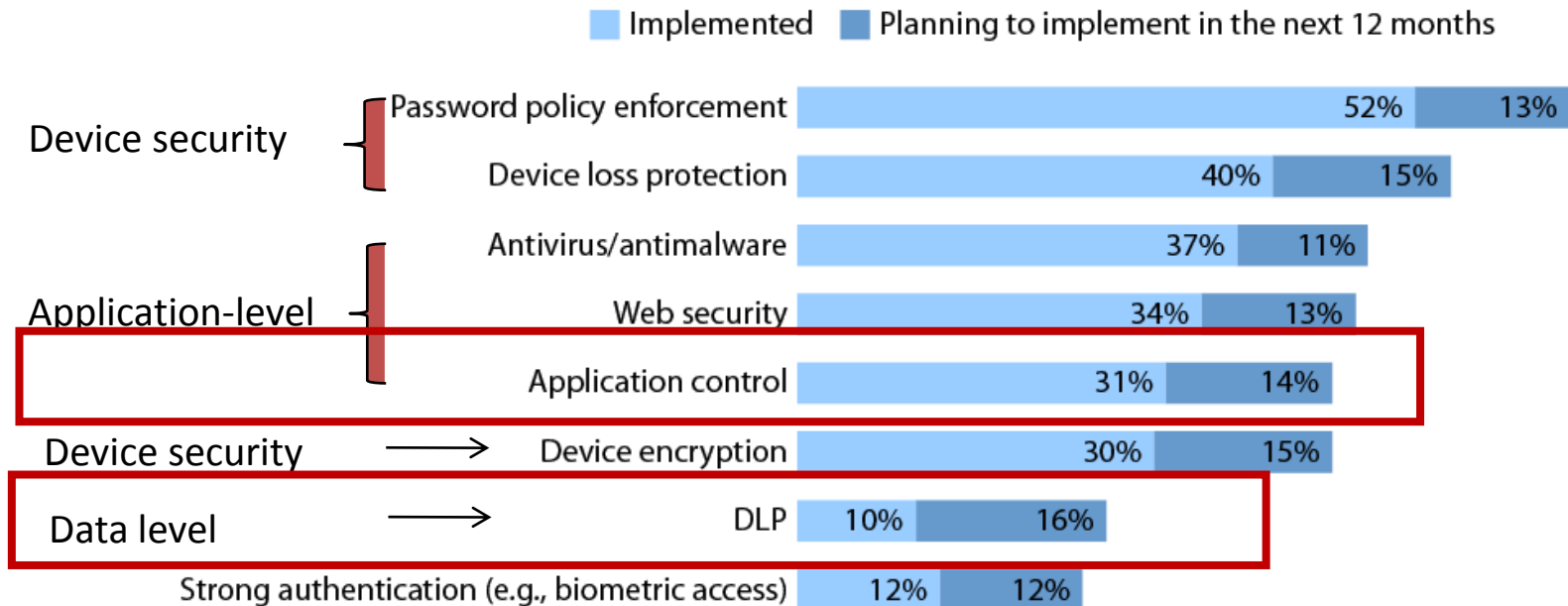
Base: 178 respondents

Source: Forrester's Q3 2010 Global Mobile Maturity Online Survey

Firms should increase adoption in app and data-level controls

RSAC CONFERENCE CHINA 2011
NOVEMBER 2-3 | CHINA WORLD HOTEL | BEIJING

“What are your firm’s plans to adopt the following mobile security technologies?”



Base: 1,033 North American and European IT executives and technology decision-makers

Source: Forrsights Security Survey, Q3 2010

June 2011 “Tablets Pave Way For Mobile Development: Security Pros Must Get Ahead Of App Dev Wave”

Security Technologies Commonly Used In Mobile Implementations

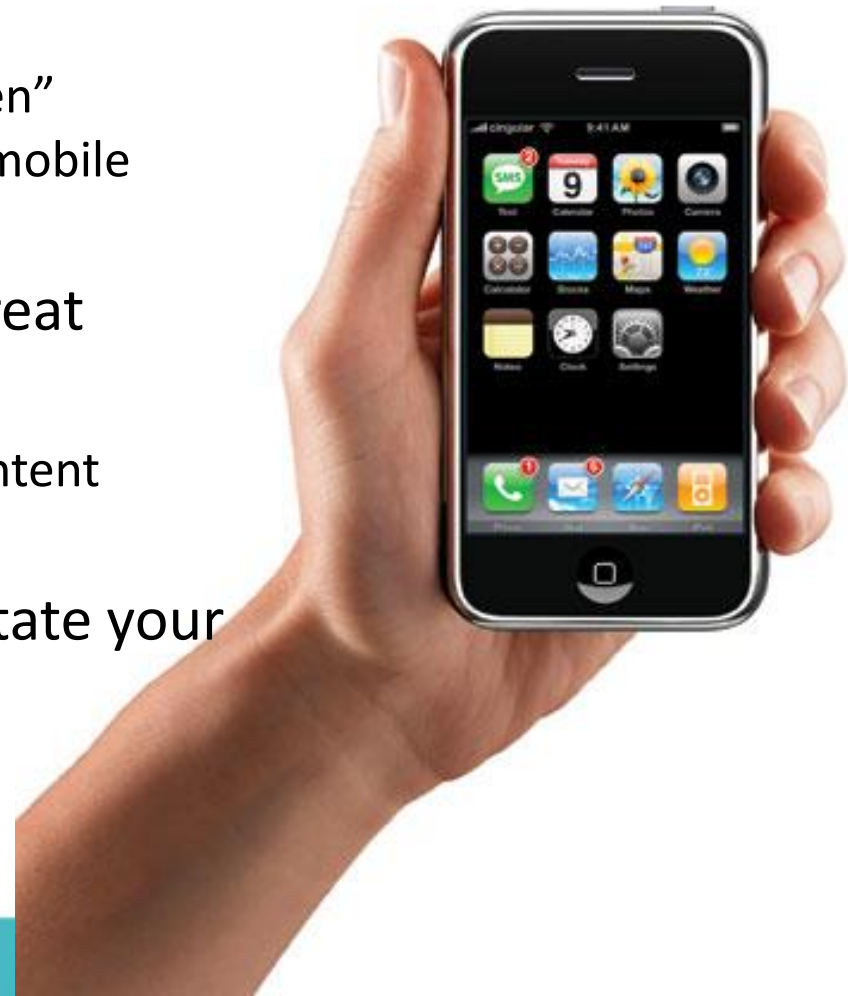
No. 1: User experience is paramount

- The native smartphone user experience should be preserved
- Security at the expense of user experience should be avoided



No. 2: Protect against the most prevalent risk, not the corner cases

- Do not demand a security level unachievable on PCs
 - If you are NOT using “walled garden” applications on PCs, why do it on mobile devices?
- Focus on the most prevalent threat
 - Could be device loss
 - Could be the lack of consistent content management
- Risk-based approach should dictate your resource investment



No. 3: Go native first

- iOS data protection capability
 - PIN-based encryption provides file-level encryption
 - Secure messaging is built in
- Android-3LM provides similar functions
 - Manufacturers are filling some of the gaps
- DLP/NAC/App mgmt/Strong Authentication are lacking



No. 4: Cover your bases, but remember to be clever with personal devices

- You may not be able to directly mandate what a user can or cannot do on his own devices
- Set policies for must-haves (e.g., must have certain security features enabled)
- Recommend best practices (e.g., do not go to questionable sources for apps)
- Regulate access to corporate resources based on policy compliance



No. 5: Think enterprise-wide, not mobile specific

- Mobile device security/management should be part of a larger endpoint management strategy
- Data protection should be an enterprise wide initiative
- Choose a technology that integrates well with other tools within your infrastructure and system



Questions?

Chenxi Wang, Ph.D.
cwang@forrester.com
VP & Principal Analyst
Twitter: @chenxiwang
Blog: chenxiwang.wordpress.com