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TRANSFORM

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A Sanity Check on Technology.

Viewpoints of Security Professionals

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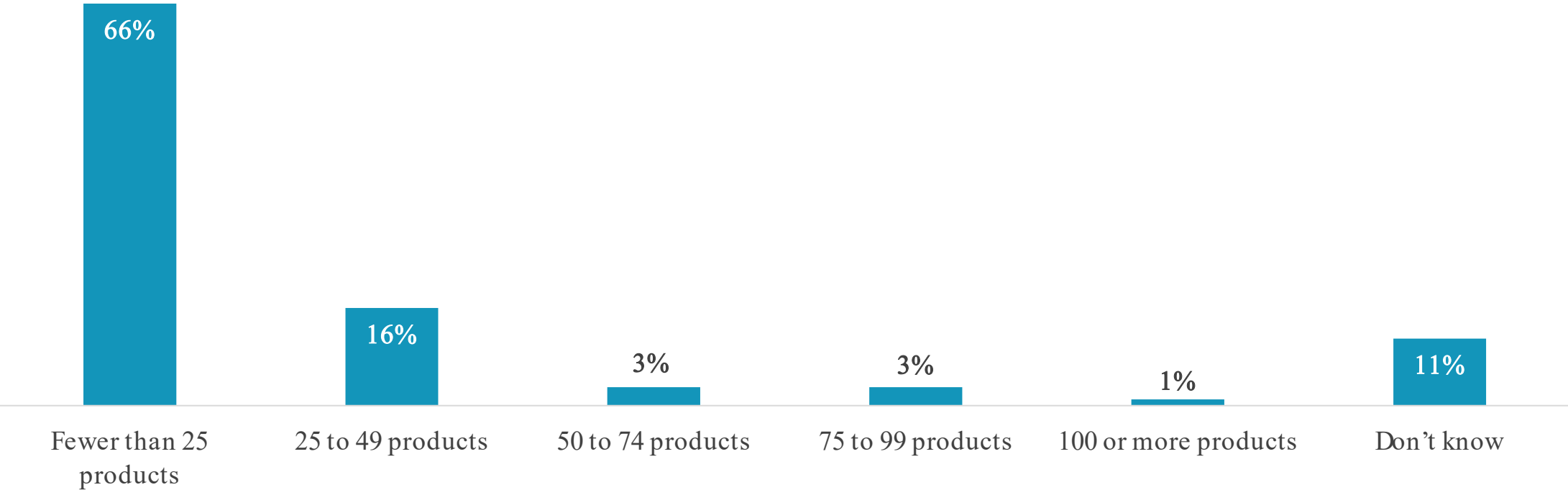
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Number of Security Products Used

In your estimation, how many different cybersecurity technology products (do not count services) does your organization currently use (i.e., endpoint security products, network security products, database security, application security, cloud security, et



Biggest Security Technology Management Challenges

Which of the following represent the biggest challenges associated with managing an assortment of security products from different vendors? (Percent of respondents, N=280, three response accepted)

Each security technology demands its own training, implementation, management, and operations, straining my organization's resources

45%

It is difficult to get a complete picture of our security status using many disparate security technologies

36%

The security staff has to aggregate results from independent security technologies, making overall security operations complex and time-consuming

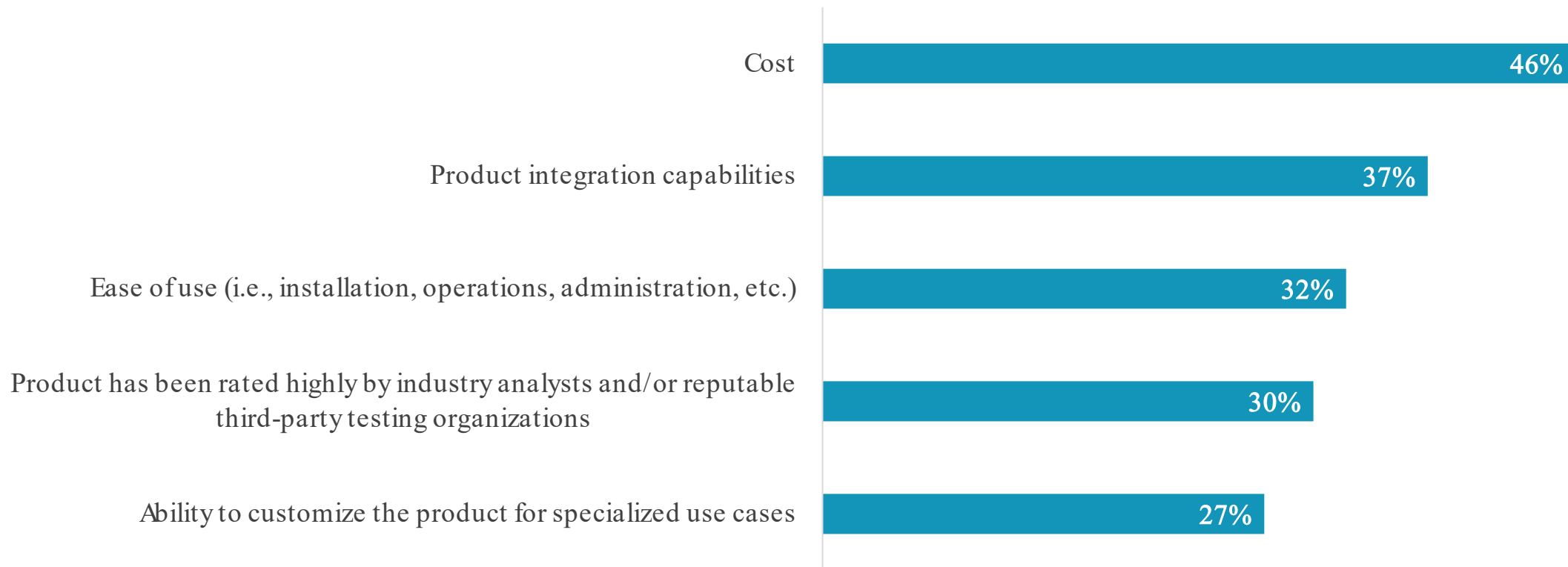
33%

My organization doesn't have enough staff or skills to manage our security technologies appropriately

30%

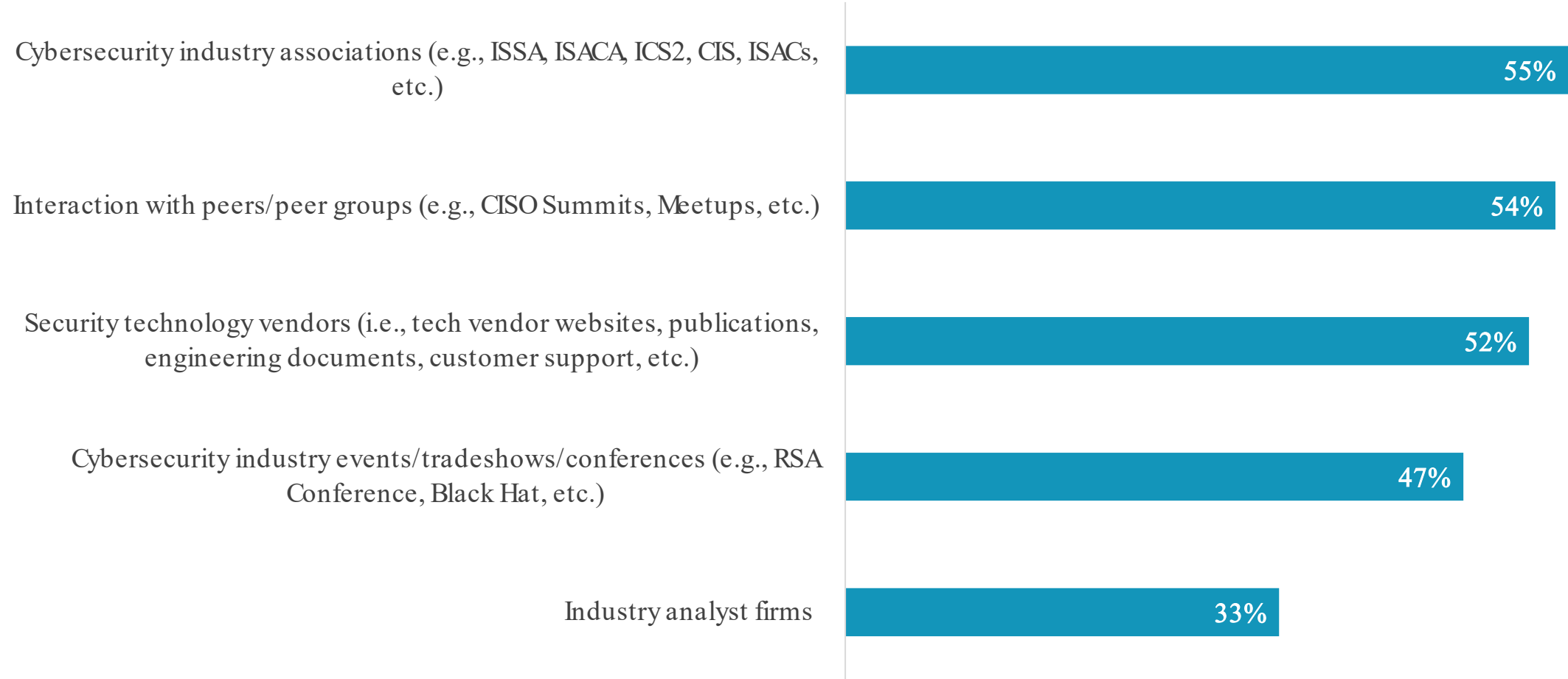
Important Product Considerations

Which of the following product considerations are most important to your organization when purchasing cybersecurity technologies? (Percent of respondents, N=280, three responses accepted)



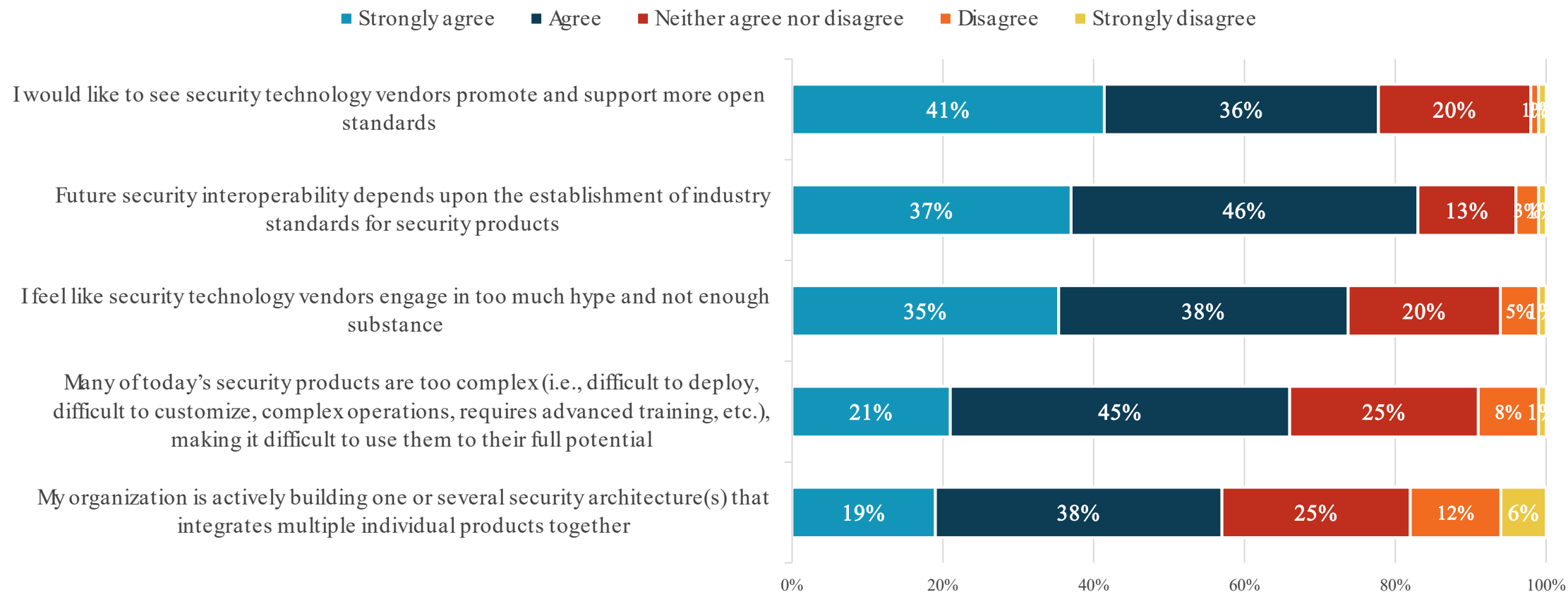
Resources Used for Product Research

Which of the following sources of information does your organization typically use in order to research cybersecurity solutions? (Percent of respondents, N=280, multiple responses accepted)



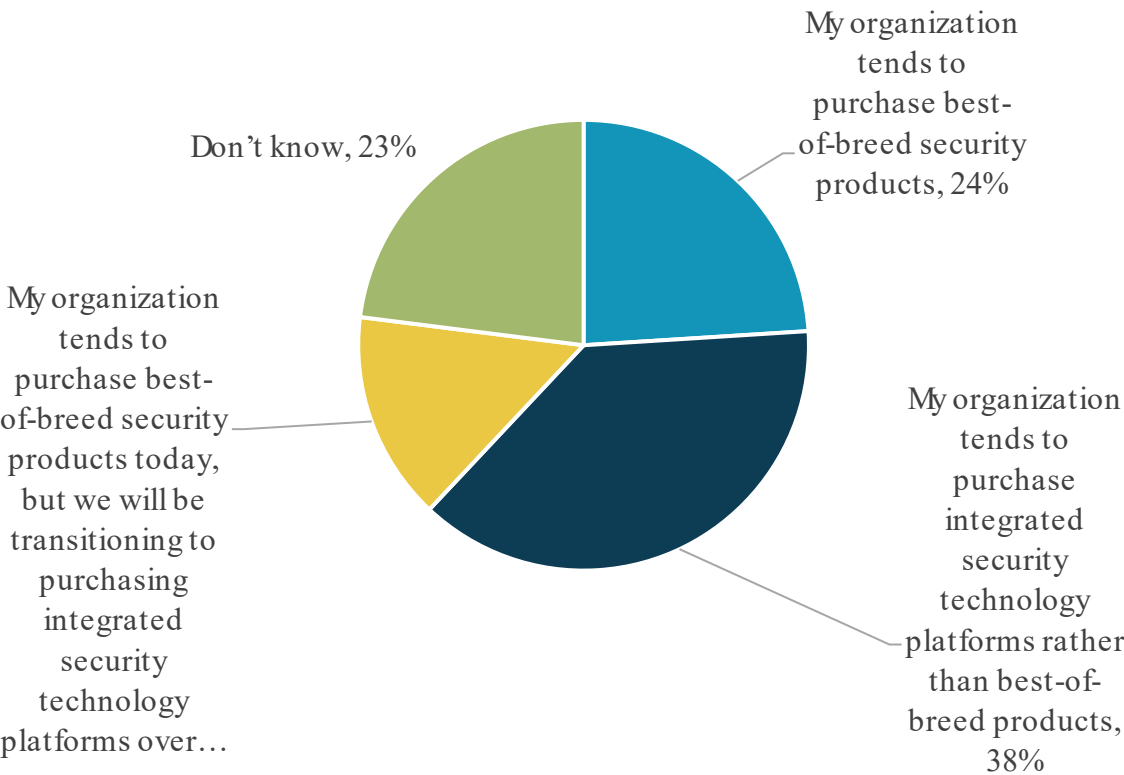
Security Professionals' Opinions

Please indicate whether you agree or disagree with each of the following statements. (Percent of respondents, N=280)

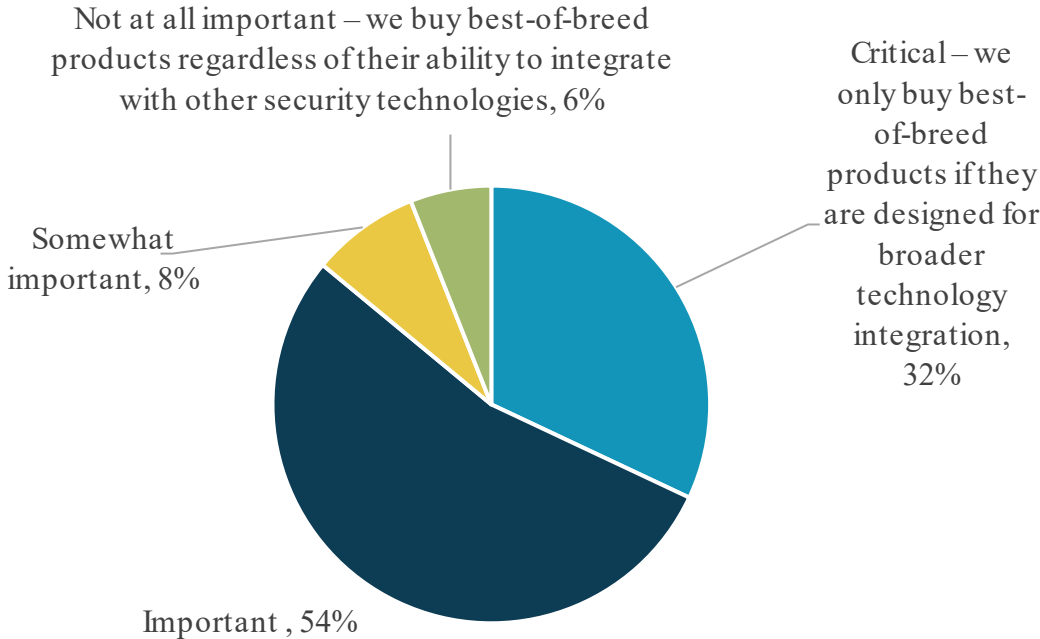


Product Strategies

Which of the following statements about best-of-breed cybersecurity products most closely aligns with your organization’s outlook? (Percent of respondents, N=280)

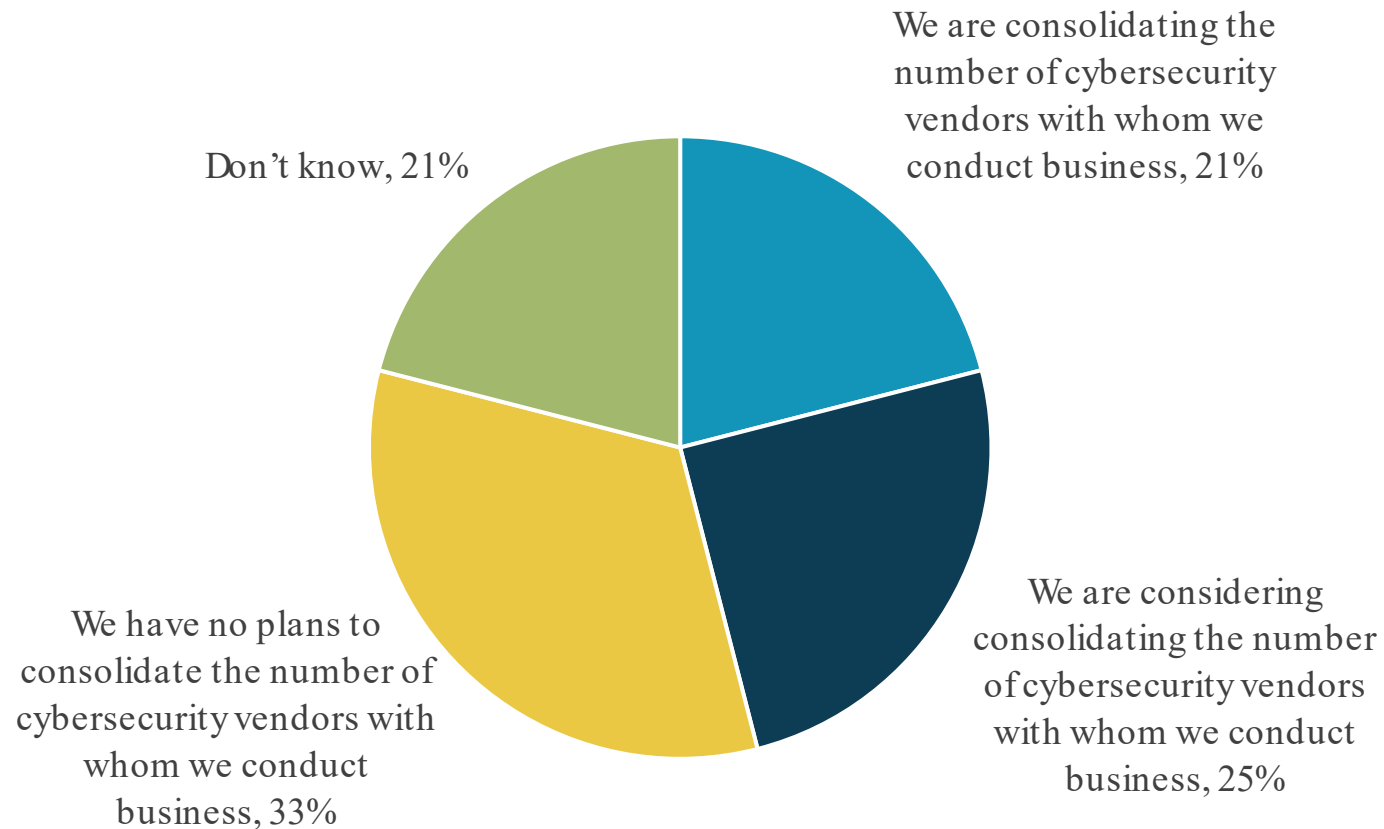


How important is the ability of these best-of-breed products to integrate with other security technologies?



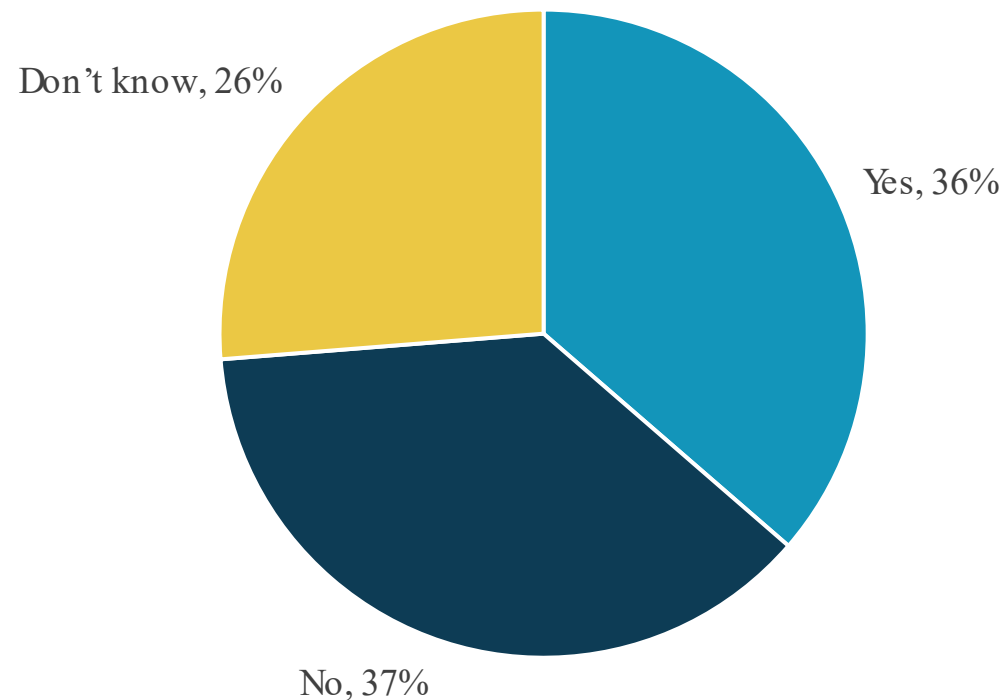
Vendor Consolidation Plans

Which of the following statements regarding the consolidation of cybersecurity vendors with whom your organization conducts business is most accurate? (Percent of respondents, N=280)



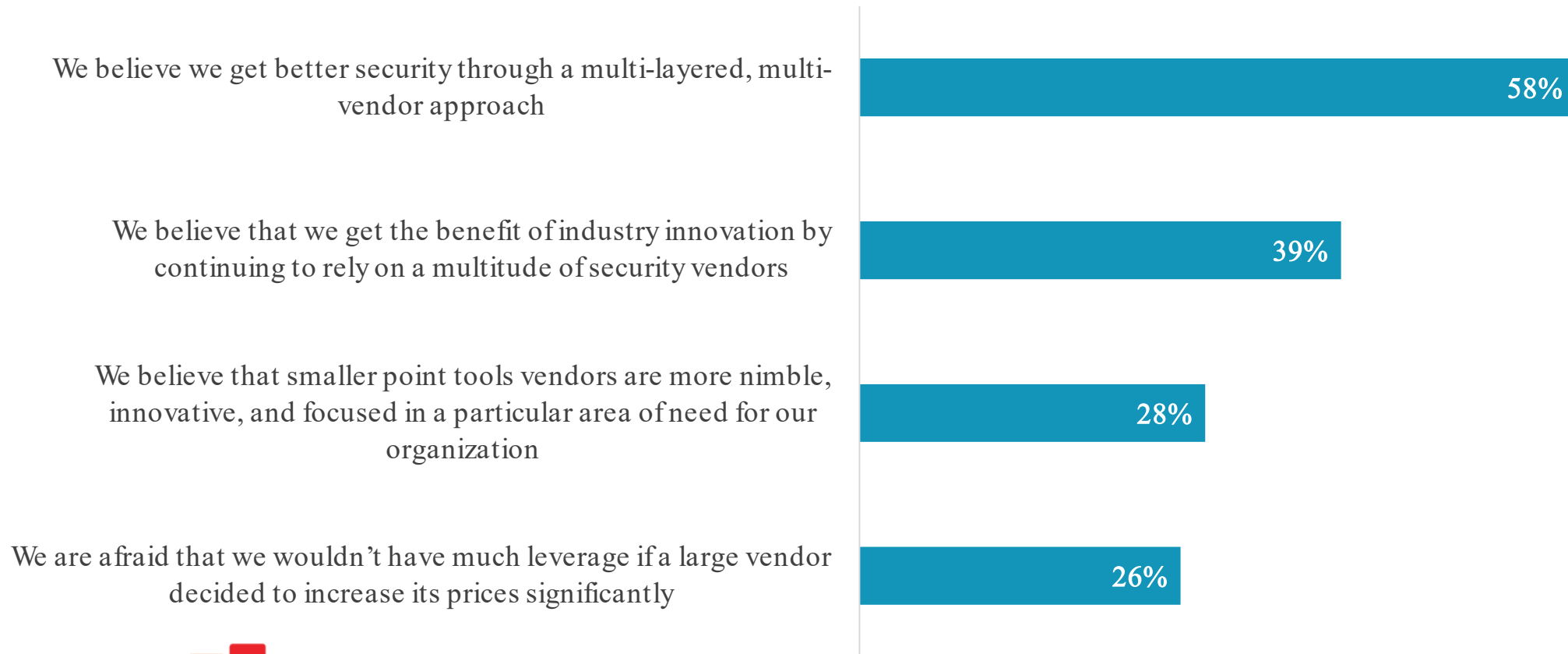
Would Organizations Buy From a Single Vendor?

Do you believe that your organization would ever consider buying a significant amount of its security technologies (as well as managed services) from a single enterprise-class security vendor? (Percent of respondents, N=280)



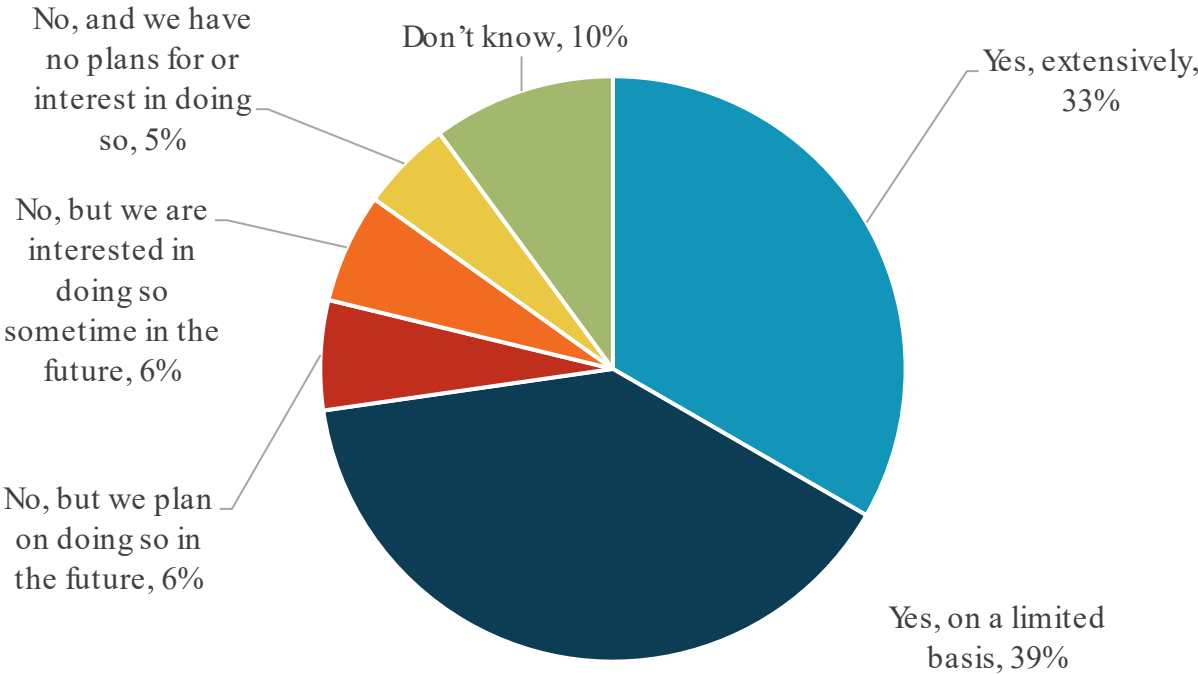
Why Organizations Wouldn't Buy from One Vendor

Why do you believe that your organization would not consider buying a significant amount of its cybersecurity technologies from a single enterprise-class vendor? (Percent of respondents, N=104, multiple responses accepted)

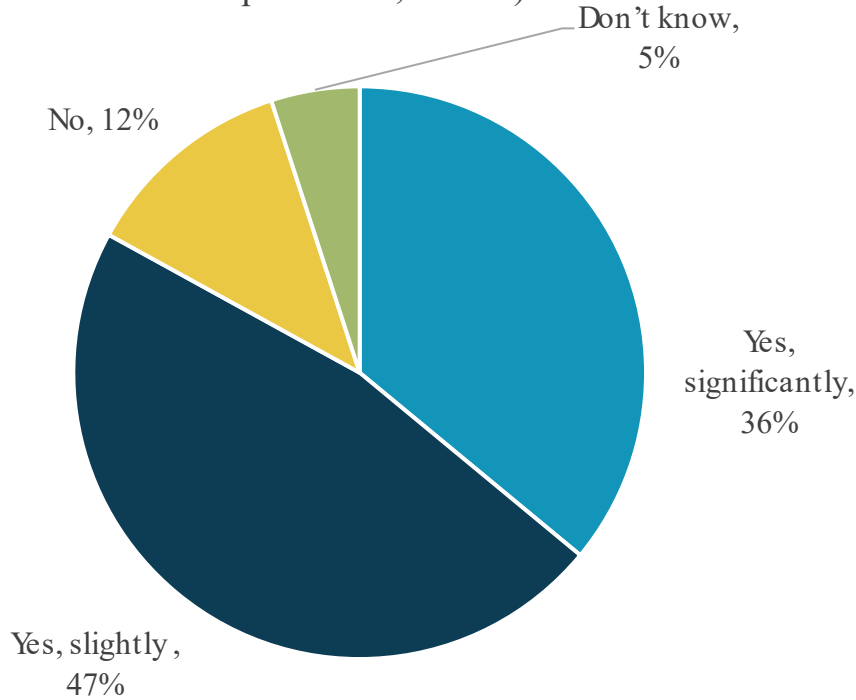


Vendor Risk Assessment

Does your organization do any kind of vendor risk assessment of cybersecurity technology and services vendors such as evaluating vendors' development processes, cyber supply chains, security certifications, etc.?
(Percent of respondents, N=280)

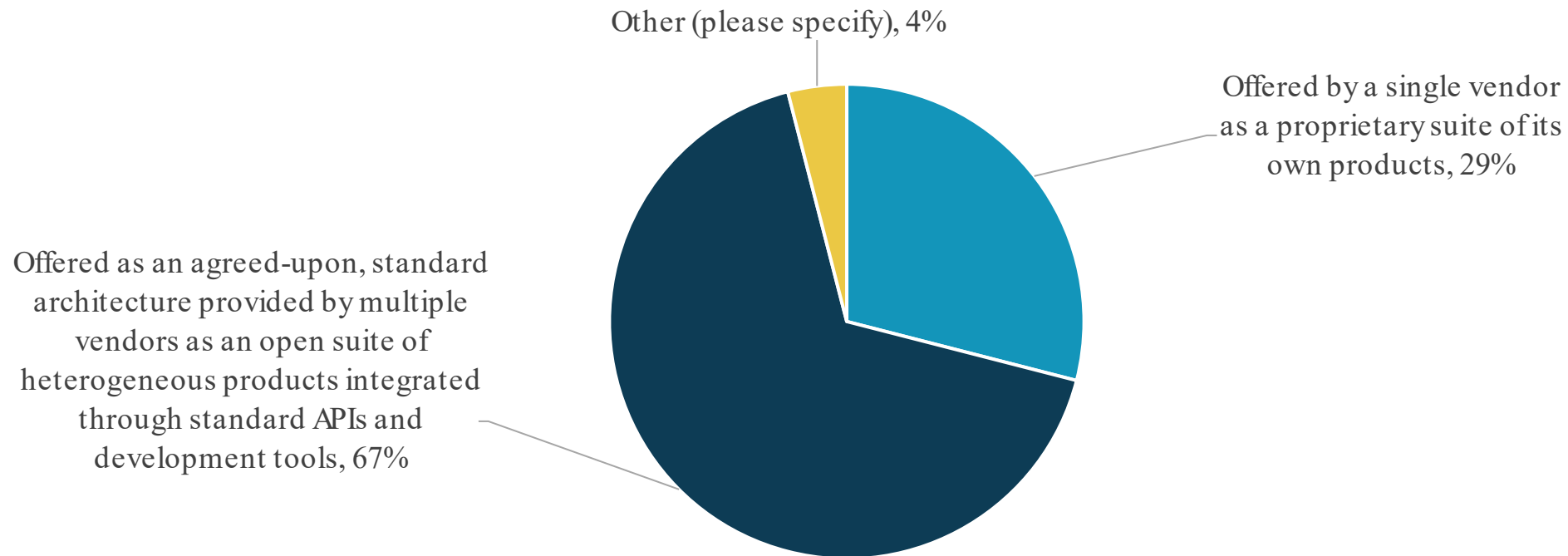


Has your organization increased its focus on vendor risk assessment activity as a result of the supply chain attacks of 2020 and 2021 (e.g., SolarWinds, Kaseya, etc.)? (Percent of respondents, N=219)



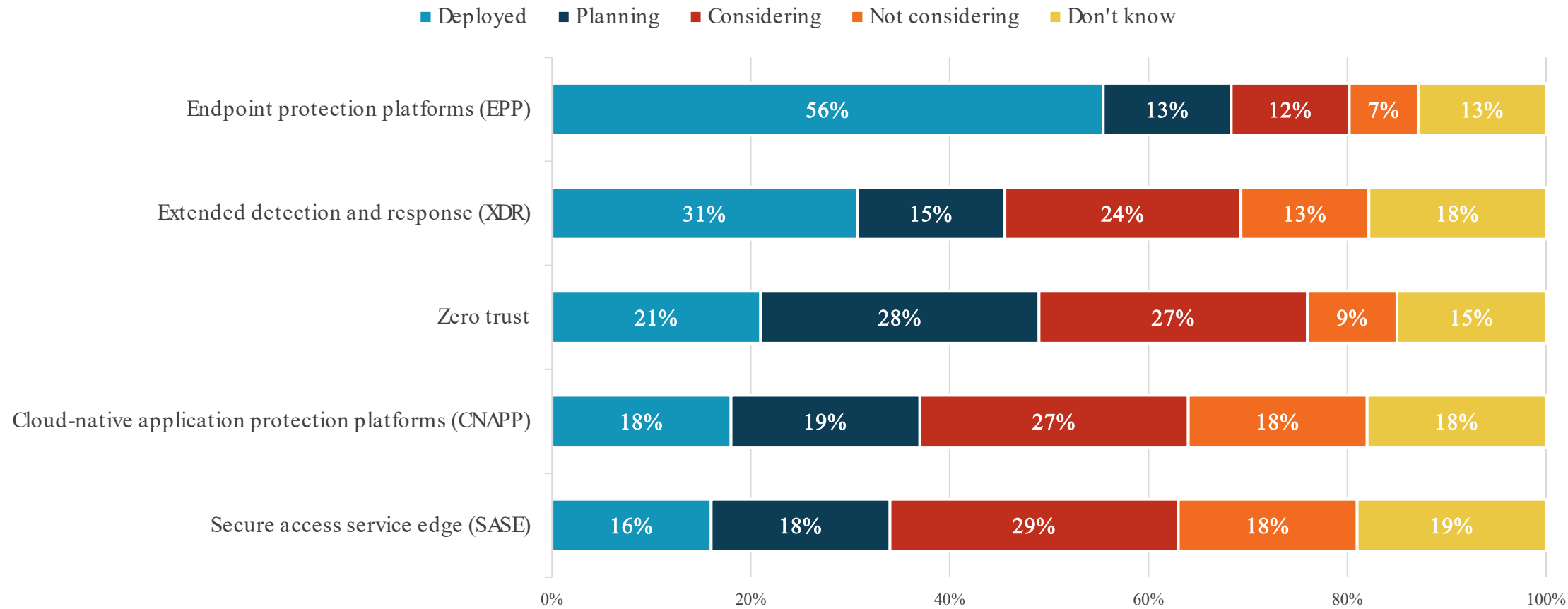
What is a Cybersecurity Technology Platform?

In your opinion, which of the following most closely aligns with your organization's definition of a cybersecurity "platform"? (Percent of respondents, N=280)



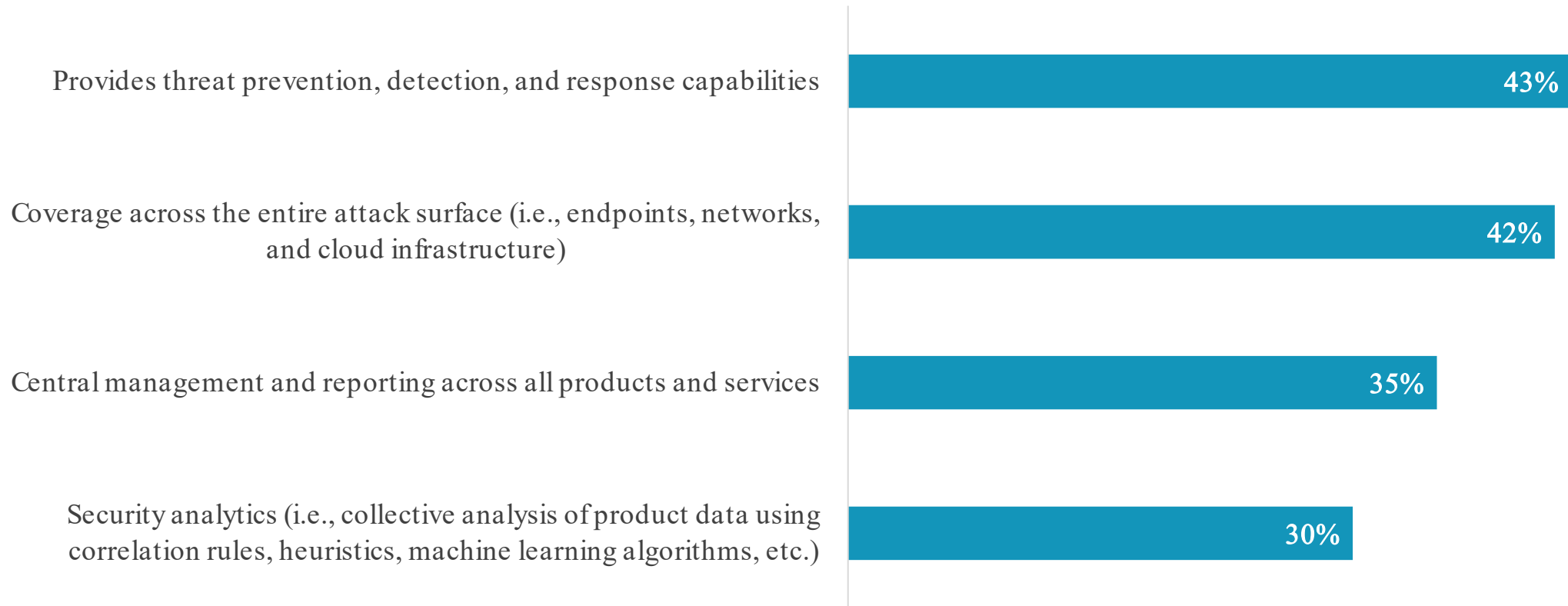
Platform Plans

Is your organization currently, or planning on, procuring and deploying any of the following security technology “platforms”? (Percent of respondents, N=280)



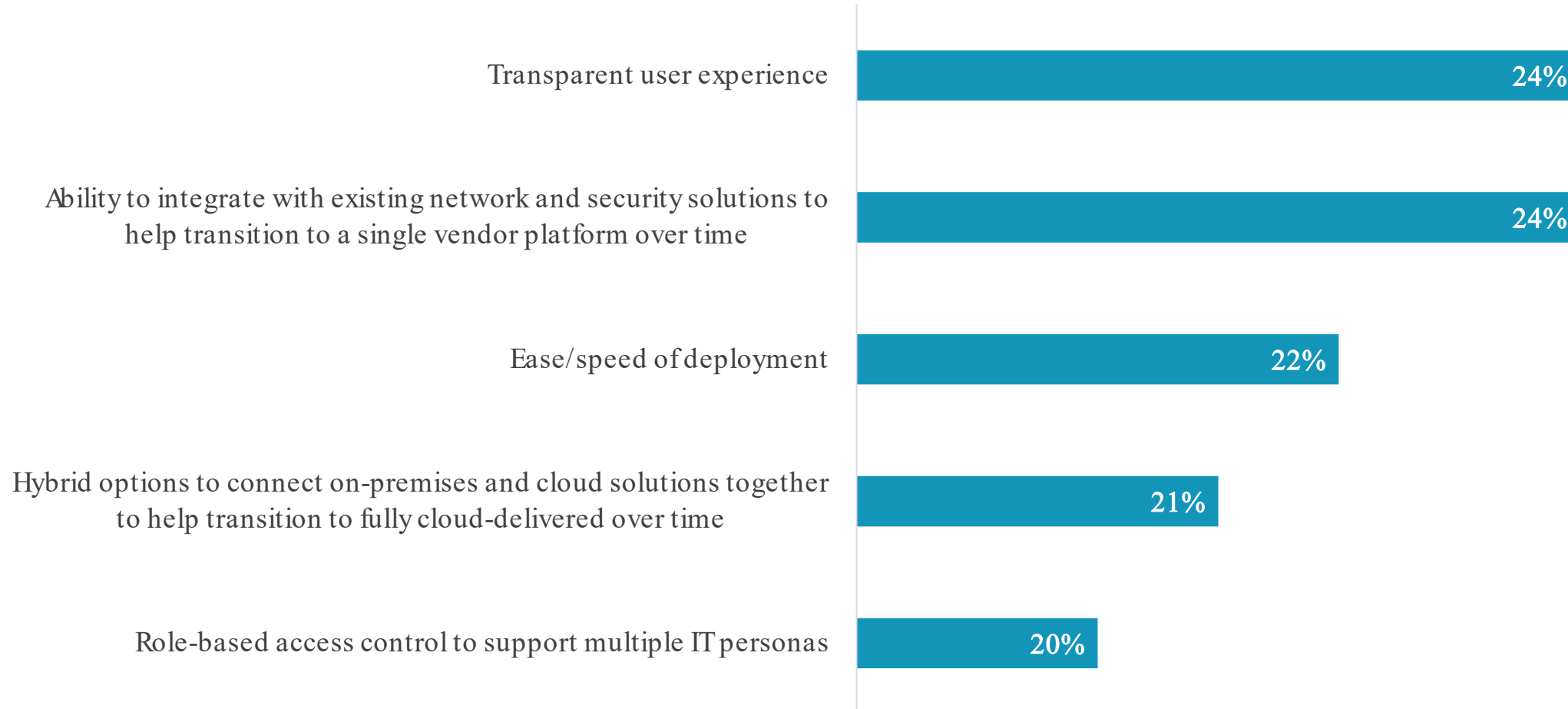
Important Platform Attributes: Threat Management

Which of the following would you consider the most important attributes of a cybersecurity “platform” for threat detection and response? (Percent of respondents, N=280, three responses accepted)



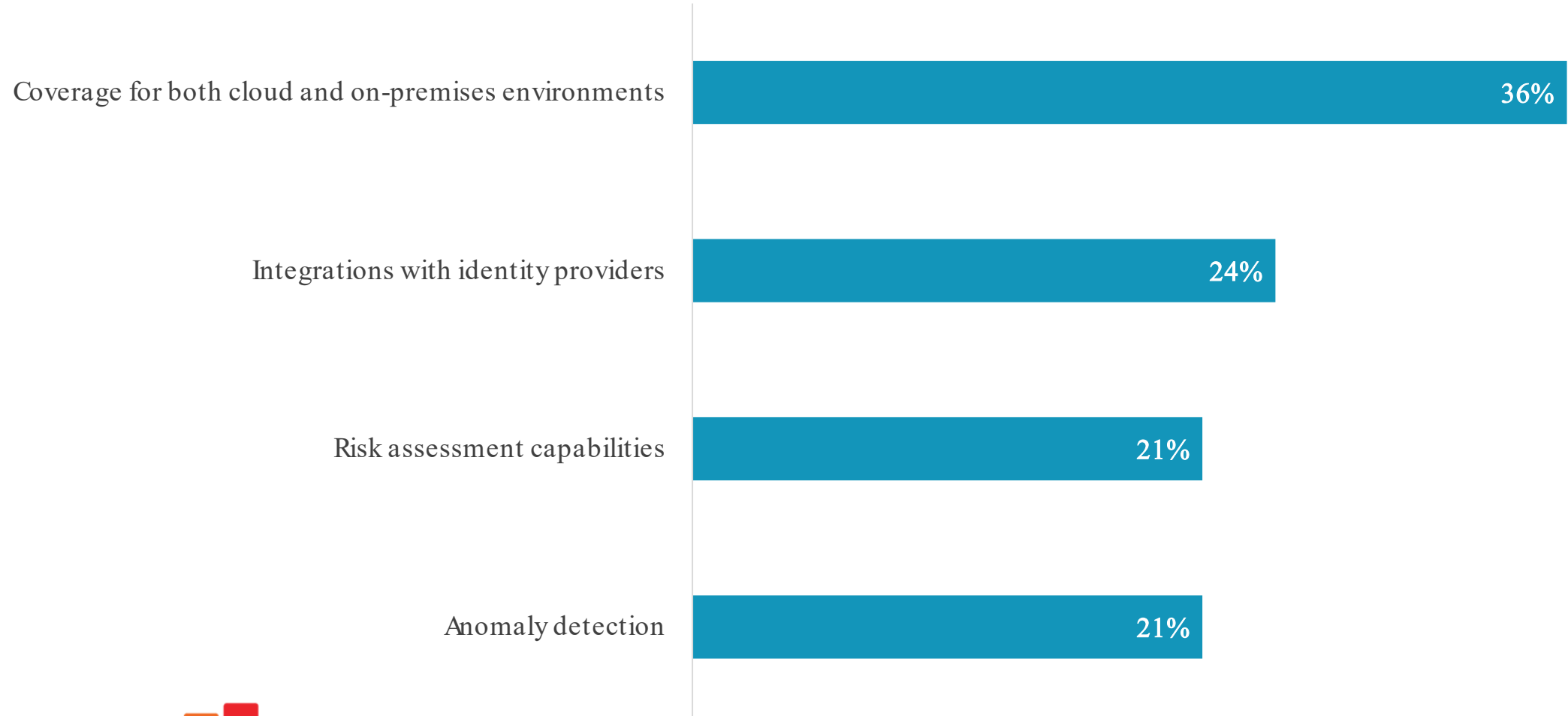
Important Platform Attributes: SASE

Which of the following would you consider the most important attributes of a cybersecurity “platform” for SASE? (Percent of respondents, N=280, three responses accepted)



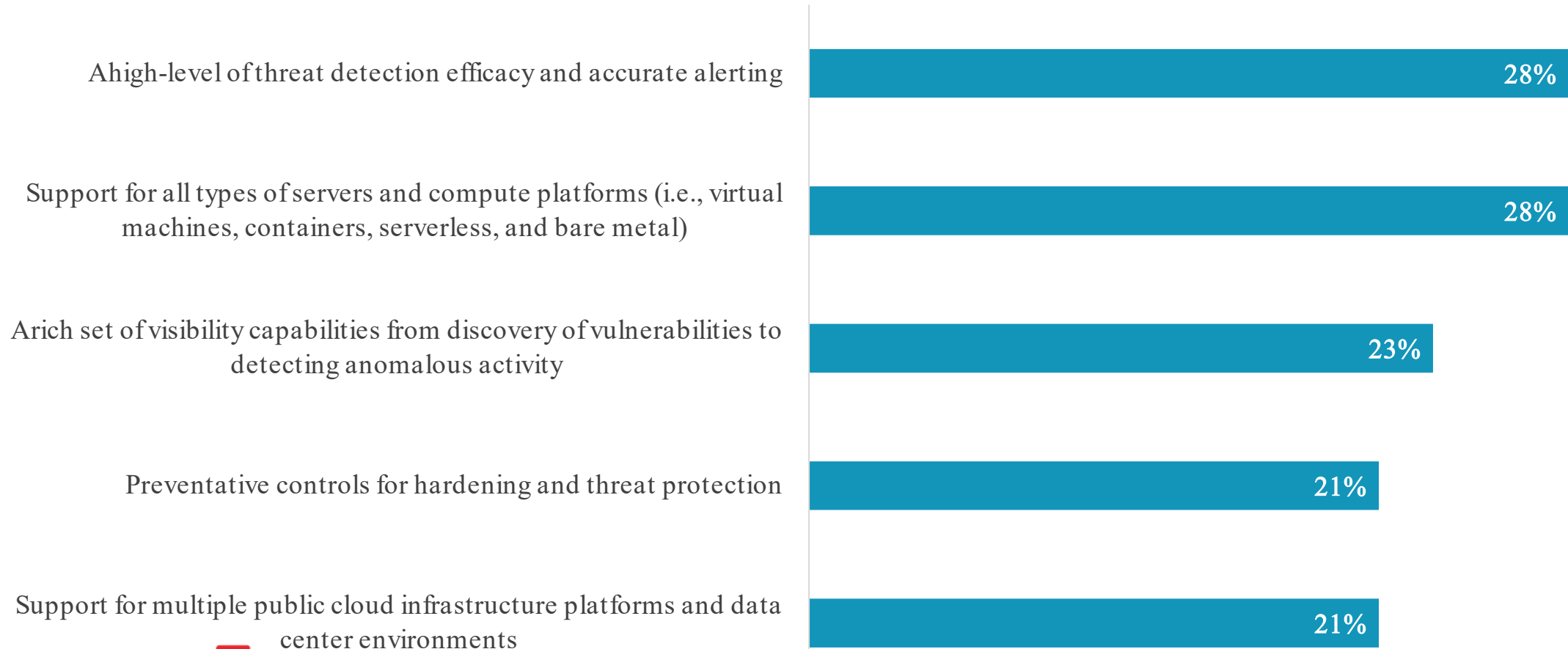
Important Platform Attributes: Zero Trust

Which of the following would you consider the most important attributes of a cybersecurity “platform” for zero trust? (Percent of respondents, N=280, three responses accepted)



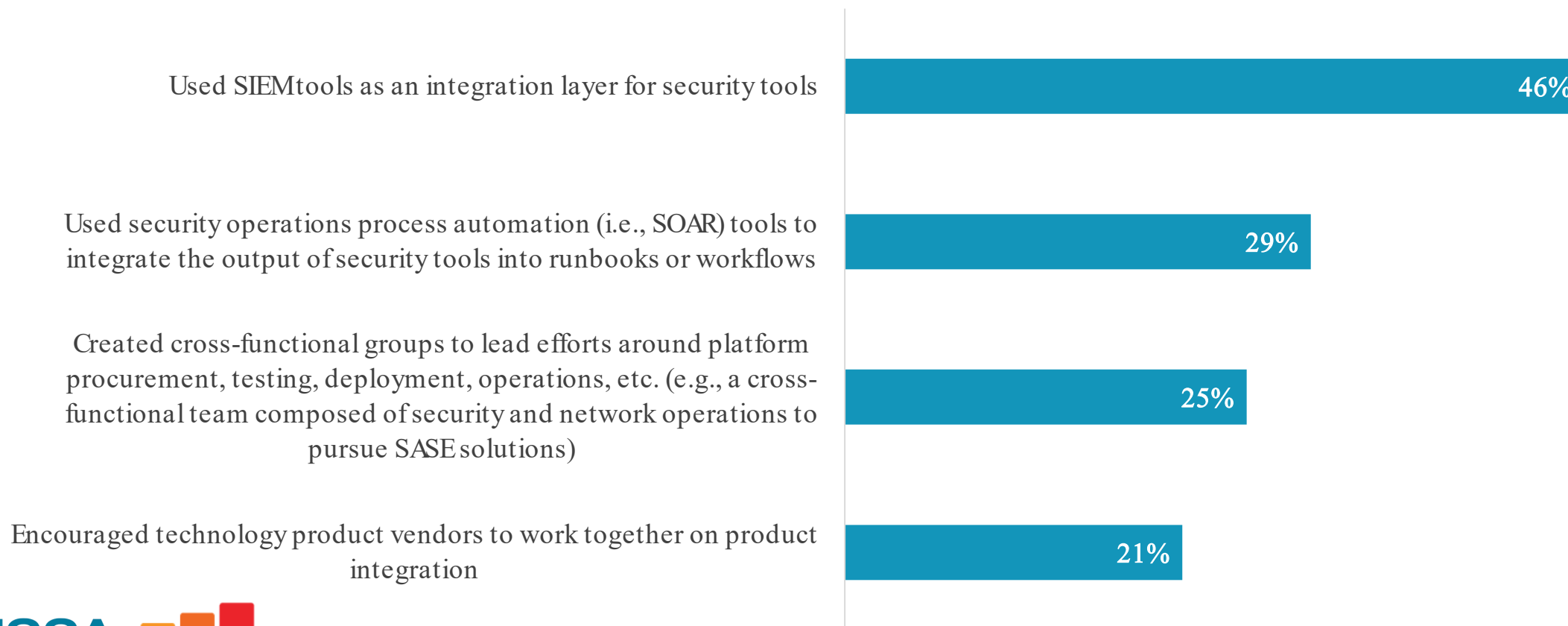
Important Platform Attributes: CNAPP

Which of the following would you consider the most important attributes of a cloud-native application protection (CNAPP) cybersecurity “platform”? (Percent of respondents, N=280, three responses accepted)



Actions Taken for Platform Implementation

Which of the following actions has your organization taken in pursuit of implementing tightly integrated, cybersecurity technology “platforms”? (Percent of respondents, N=280, multiple responses accepted)



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Thank You!

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