RSA°C Sandbox

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HUMAN ELEMENT



SESSION ID: SBX1-R11

Understanding and Disrupting Offensive Innovations

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Bad Guys Finish First



"Few if any contemporary computer security controls have prevented a [red team] from easily accessing any information sought."

Bad Guys Finish First



"Few if any contemporary computer security controls have prevented a [red team] from easily accessing any information sought."

Lt Col Roger Schell (USAF) in 1979

To slash or to trim

Emission reductions by policies/actions, bn tonnes CO₂ equivalent

Cumulative

Policy/Action	emissions	: Period	emissions*	
Montreal protocol ¹	135.0bn	1989-2013	5.6bn	
Hydropower worldwide ²	2.8bn	2010	2.8bn	
Nuclear power worldwide ²	2.2bn	2010	2.2bn	
China one-child policy ³	1.3bn	2005	1.3bn	
${\bf Other renewables worldwide^2}$	600m	2010	600m	
US vehicle emissions & fuel economy standards ^{†4}	6.0bn	2012-25	460m	
Brazil forest preservation ⁵	3.2bn	2005-13	400m	
India land-use change ⁶	177m	2007	177m	
Clean Development Mechanism	n ⁷ 1.5bn	2004-14	150m	
US building & appliances code	s ⁴ 3.0bn	2008-30	136m	
China SOE efficiency targets ⁸	1.9bn	2005-20	126m	
Collapse of USSR ⁹	709m	1992-98	118m	
${\bf Global\ Environment\ Facility}^{10}$	2.3bn	1991-2014	100m	
EU energy efficiency ¹¹	230m	2008-12	58m	
US vehicle emissions & fuel economy standards ^{‡4}	270m	2014-18	54m	CATEGORIES:
EU renewables ¹¹	117m	2008-12	29m	Energy production
US building codes (2013) ¹²	230m	2014-30	10m	Transport Other regulations
US appliances (2013) ¹²	158m	2014-30	10m	Global treaties
Clean technology fund ¹³	1.7bn	project lifetime	na	Land & forests
EU vehicle emission standards	¹⁴ 140 m	2020	na	Other

Annual





See following panel for sources and explanations

^{*}Annual emissions are cumulative emissions divided by the relevant period. The estimate for the current emissions avoided under the Montreal protocol is eight billion tonnes of CO₂e. The annual figure for the collapse of the USSR refers to the years 1992-98. †Cars and light trucks †Heavy trucks

Central Question



What cybersecurity innovations have given DEFENDERS the most advantage over ATTACKERS at greatest scale and least cost?

Key Questions for a Defensible Cyberspce

Results from NY Cyber Task Force



- 1. What is a defensible cyberspace and why hasn't it been defensible to date?
- 2. What past innovations have made the biggest difference? What made them so successful?
- 3. What innovations should we prioritize today?

Dmitri Alperovitch, CrowdStrike

Angela McKay, Microsoft

Edward G. Amoroso, TAG Cyber

Jeff Moss, DEF CON and Black Hat

Steven M. Bellovin, Columbia University

Derek O'Halloran, World Economic Forum

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Melody Hildebrandt, 21st Century Fox

Marcus H. Sachs, NERC

Yurie Ito, Cyber Green Initiative

Karl Schimmeck, Morgan Stanley

Merit E. Janow, † Columbia University

Adam Segal, Council on Foreign Relations

James Kaplan, McKinsey

Timothy Strabbing, Viola Foundation

Elena Kvochko, Barclays

Phil Venables,† Goldman Sachs

Arthur M. Langer, Columbia University

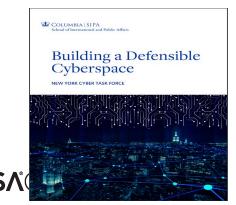
Matthew Waxman, Columbia University

David C. Lashway, Baker McKenzie

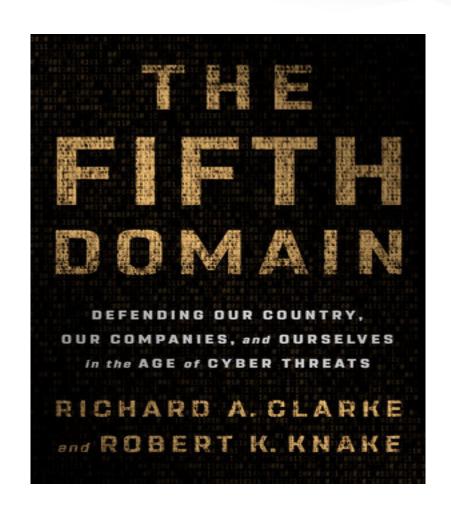
John Yetter, NASDAQ

Aaron K. Martin, JPMorgan Chase

Larry Zelvin, Citigroup









			OPERATIONS	POLICY	
WITHIN ENTERPRISE Changes implemented by centrally managed IT team	PAST	Computer and network passwords (1960s-1980s) Intrusion detection (1990s) Mass vulnerability scanning (1990s) Encrypted data & comms (2000s) Intrusion prevention (2000s) Hardware-based security (e.g., TPM) (2000s) Cloud-based architectures (2010s) Multifactor authentication (2010s) Firewalls (1980s) Anti-virus/anti-malware (1990s+) Network segmentation (2000s) Malware sandboxing (2000s) Security analytics (2000s) User & entity behavioral analytics (2000s) DoS protection (2010s) Tokenization (2010s)	© User education and awareness (1970s) © Creation of CERTs (1980s) © Creation of ISACs (1990s) © Training & certifications (1990s) © Asset inventories (2000s) © Board involvement, liability (2010s) © NIST cyber framework (2010s) © Intel-driven operations (2010s) © Top 20 controls (2000s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Standard configurations (2000s) © Ware Cyber exercises (2000s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Standard configurations (2000s) © Ware Creation of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Standard configurations (2000s) © Ware Creation of CISO role (1990s) © Capability Maturity Model (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © About The Company of Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of CISO role (1990s) © Capability Maturity Model (1990s) © Response playbooks (1990s) © Ware Education of Ciso (1990s)	Commission and task force reports (e.g., Ware Report, PCCIP) (1970s+) Cybersecurity laws (e.g., CFAA) (1980s) Single White House cyber official (2000s) Recognition of cyber as operational/business risk (2000s) Board accountability including SEC guidance (2010s) USG disclosure to companies if they're breached (2010s) FTC enforcement actions (2010s) Enabling policies and laws (e.g., Info. sharing, CISA, Exec. Orders) (1990) Leveraging existing regulations, as with finance sector (FFIEC IT Handbooks, GLBA)	
	POTENTIAL FUTURE INNOVATIONS	Ø Critical mass of cloud deployment Ø ■ Autonomic and autonomous defenses Ø Automated measurement of attack surface Ø ■ Strong bio-authentication Ø ■ Computer-generated software diversity Ø ■ Alternate computing and security architectures (e.g., islets) ■ Widespread chip-and-pin deployment ℚ Instrumenting data with sensors ■ Scalable security automation Ø Analog controls	 Security scorecards and ratings Active vendor management Insurance and other risk transfer Improved security metrics from cloud More holistic combination of risk, cybersecurity, physical security, business continuity, crisis management Software bill of materials 	 ● 本 a Safe harbor provisions for sharing ● a National data breach notification law 	
ACROSS CYBERSPACE AS A WHOLE 1. Change at end points that "floats all boats" 2. Change to "key terrain" like ISPs	PAST	Automated updates (1990s) Built-in NAT firewalls (1990s) Adding security to s/w development lifecycle (2000s) Dev environment security (2000s) Security added to IETF standards process (2000s) OS hardening (2010s) Ubiquitous, transparent encryption (2010s) Cloud-based security at platform companies (2010s) Ubiquitous, secure protocols (HTTPS, TLS/SSL) (2010s) Automated testing (2010s)	Physical protection, personnel security and operational security (1960s) Creation of operators' groups (e.g., NANOG, RIPE) (1990s) Security certifications (1990s) Arresting malicious attackers (1990s) Volunteer groups for response (e.g., Conficker, NSP-SEC) (2000s) Volunteer groups for protection (e.g., I Am the Cavalry) (2000s) Rise of security industry and outsourced monitoring (2000s) Industry Associations (e.g., ICASI, Cyber Threat Alliance, M3AAWG) (2000s) Rise of DevOps (2000s) Rise of DevOps (2000s) Attribution methodologies (2010s) V Botnet Takedowns (2010s)		
	POTENTIAL FUTURE INNOVATIONS	Inexpensive formal methods, such as HACMS Formal methods applied to standards, like HTTPS Signed firmware Quantum encryption Blockchain	Cyber Independent Testing Labs and other quantification and rating systems A	 Norms: rules of the road for cyber conflict ♣ ♂ "Naming and shaming," especially when norms are violated ♠ FCC action ♣ Regulatory emphasis on response, rather than protection ♣ WTO and trade restriction ♣ WTO and trade restriction 	



		TECHNOLOGY	What kind of innovation is it? OPERATIONS	POLICY
IN ENTERPRISE ted by centrally managed IT team	PAST	Computer and network passwords (1960s–1980s) Mass vulnerability scanning (1990s) Encrypted data & comms (2000s) Hardware-based security (e.g., TPM) (2000s) Cloud-based architectures (2010s) Multifactor authentication (2010s) Firewalls (1980s) Anti-virus/anti-malware (1990s+) Expedited deployment of patches (1990s+) Metwork segmentation (2000s) Malware sandboxing (2000s) Security analytics (2000s) User & entity behavioral analytics (2000s) DoS protection (2010s)	□ User education and awareness (1970s) □ Creation of CERTs (1980s) □ Creation of ISACs (1990s) □ Inaining & certifications (1990s) □ Asset inventories (2000s) □ Top 20 controls (2000s) □ Board involvement, liability (2010s) □ V Presumption of breach (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s) □ VIST cyber framework (2010s)	Commission and task force reports (e.g., Ware Report, PCCIP) (1970s+) Cybersecurity laws (e.g., CFAA) (1980s) Single White House cyber official (2000s) Recognition of cyber as operational/business risk (2000s) Board accountability including SEC guidance (2010s) USG disclosure to companies if they're breached (2010s) FTC enforcement actions (2010s) Enabling policies and laws (e.g., Info. sharing, CISA, Exec. Orders) (1990s) Leveraging existing regulations, as with finance sector (FFIEC IT Handbooks, GLBA)
effect of the innovation? WITHIN Changes implemented b	POTENTAL FUTURE IMPOVATIONS	 Critical mass of cloud deployment Automated measurement of attack surface Computer-generated software diversity Widespread chip-and-pin deployment Scalable security automation Autonomic and autonomous defenses Strong bio-authentication automation Internate computing and security architectures (e.g., islets) Instrumenting data with sensors Analog controls 	Security scorecards and ratings Active yendor management Insurance and other risk transfer Improved security metrics from cloud Mre holistic combination of risk, cybersecurity, physical security, tusiness continuity, crisis management Software bill of materials	् 🤏 🖨 Safe harbor provisions for sharing ् 🛦 National data breach notification law
Where is primary eff CYBERSPACE AS A WHOLE ast end points that "floats all boats" hange to "key terrain" like ISPs	S Cloud-based security at platform companies (2010s) Ubiquitous, secure protocols (HTTPS, TLS/SSL) (2010s) Automated testing (2010s)		© Rise of DevOps (2000s)	Education: Cybersecurity Core Curriculum, CAEs, NICE (1990s+) Budapest Convention (2000s) International capacity building (2000s) International coordination (e.g., UN GGE, London and EWI processes) (2010s) ers (2010s) O INVEST AND) (2010s) Ig ecosystem (2010s)
ACROSS CYE 1. Change at en 2. Change	POTENTIAL FUTURE INNOVATIONS	Inexpensive formal methods, such as HACMS Inexpensive formal methods applied to standards, like HTTPS Inexpensive firmware Inexpensive formal methods, such as HACMS Inexpensive HTTPS Inexpens	Crowdsourcing IOCs for ea	Sy inside the Shifts in liability, especially for software and loT Federal insurance backstop Improved security metrics to drive better policy WTO and trade restrictions



1		TECHNOLOGY		TIONS		ICY OF THE PROPERTY OF THE PRO
PAST		# Firewalls (1980s) Anti-virus/anti-malware (1990s+) Expedited deployment of patches (1990s+) Network segmentation (2000s) Malware sandboxing (2000s) Security analytics (2000s) User & entity behavioral analytics (2000s) DOS protection (2010s) Tokenization (2010s)	■ User education and awareness (1970s)	Creation of pentesting teams (1970s) Creation of CISO role (1990s) Capability Maturity Model (1990s) Response playbooks (1990s) Cyber exercises (2000s) Standard configurations (2000s) Cyber kill chain (2010s) When the	Ø ∜ Cybersecurity laws (e.g., CFAA) Single White House cyber officia a State data breach laws (2000s) Recognition of cyber as operatio Board accountability including S USG disclosure to companies if 1 FTC enforcement actions (2010)	nal/business risk (2000s) EC guidance (2010s) they're breached (2010s) s) info. sharing, CISA, Exec. Orders) (1990s
POTENTIAL FUTURE INNOVATIONS	Ø Ø Computer O Marchitectures O Marchitectures O Marchitectures O Marchitectures O Marchitectures O Marchitectures O Marchitecture O Marchitecture O Marchitecture O Marchitecture		Security scool and r. Active very lageme lisk to linsurant ling is to ling the ling of materials in novations with impact n single enterprise but acros		ot in a	
PAST	Automated updates (1990s) Built-in NAT firewalls (1990s) Adding security to s/w developme Dev environment security (2000s) Security added to IETF standards p OS hardening (2010s) Ubiquitous, transparent encryption Cloud-based security at platform of Ubiquitous, secure protocols (HTT) Automated testing (2010s)) process (2000s) n (2010s) companies (2010s)	Physical protection, perso Creation of operators' gro Security certifications (19 Arresting malicious attackers (19 Volunteer groups for response (e) Volunteer groups for protection Rise of security industry and out Industry Associations (e.g., ICAS (200s) Rise of DevOps (2000s) Institutionalized bug bounty progen Attribution methodologies (2010 M Jotnet Takedowns (2010s)	990s) e.g., Conficker, NSP-SEC) (2000s) (e.g., I Am the Cavalry) (2000s) sourced monitoring (2000s) II, Cyber Threat Alliance, M3AAWG)	/ Derspace // International coordination (e.g., (2010s)) // DMCA exemptions for security (a) // Law enforcement attachés (2010) // Vulnerabilities Equities Process // Indictments, sanctions (2010s) // New USG orgs (e.g., CS&C, NCS) // Scandinavian botnet policies and // Australia ISP code of conduct (2010)	0s) (2010s) C, CTIIC) (2010s) d cleaning ecosystem (2010s)
FUTURE	ଡି ଡି Inexpensive formal methods, such ଜି Formal methods applied to standa ଜି Signed firmware ଜି Quantum encryption ଡି Blockchain		Cyber Independent Testing Labs rating systems Continuous disruption of adverse Independent attribution organiza	ary operations	Norms: rules of the road for cyber conflict Norms: "Naming and shaming," especially when norms are violated FCC action	 ♣ a Global governance structure G20+ICT20 ⊘ ♣ Shifts in liability, especially for software and loT ⊘ Federal insurance backstop



				Commission and task force reports (e.g., Ware Report, PCCIP) (1970s+)	
IN ENTERPRISE nted by centrally managed IT team	PAST	passwords (1960s-1980s) Intrusion detection (1990s) Mass vulnerability scanning (1990s) Encrypted data & comms (2000s) Intrusion prevention (2000s) Hardware-based security (e.g., TPM) (2000s) Cloud-based architectures And overlook gains from	(1970s) Creation of CERTs (1980s) Creation of ISACs (1990s) Training & certifications (1990s) Asset inventories (2000s) Top 20 controls (2000s) Board involvement, liability (2010s) NIST cyber framework (2010s) NIST cyber framework (2010s) Intel-driven operations (2010s) Creation of Percesting teams (1970s) Capability Maturity Model (1990s) Capability Maturity Model (1990s) Cupability Maturity Model (1990s) Cu	Commission and task force reports (e.g., ware Report, PCCIP) (1970s+) A Cybersecurity laws (e.g., CFAA) (1980s) Single White House cyber official (2000s) Recognition of cyber as operational/business risk (2000s) Board accountability including SEC guidance (2010s) USG disclosure to companies if they're breached (2010s) FTC enforcement actions (2010s) Enabling policies and laws (e.g., Info. sharing, CISA, Exec. Orders) (1990s) Leveraging existing regulations, as with finance sector (FFIEC IT Handbooks, GLBA)	
WITHIN Changes implemented b	POTENTIAL FUTURE INNOVATIONS	operational and process innovations:CISO	 Security scorecards and ratings Active vendor management Insurance and other risk transfer Improved security metrics from cloud More holistic combination of risk, cybersecurity, physical security, business continuity, crisis management Software bill of materials 	ু ক্ক এ Safe harbor provisions for sharing ্ৰ ঝ National data breach notification law	
ACROSS CYBERSPACE AS A WHOLE 1. Change at end points that "floats all boats" 2. Change to "key terrain" like ISPs	PAST	■ ISACS ■ Kill Chain and @TTACK ■ OS hardening (2010s) ■ Ubiquitous, transparent encryption (2010s) ■ Cloud-based security at platform companies (2010s) ■ Ubiquitous, secure protocols (HTTPS, TLS/SSL) (2010s) ■ Automated testing (2010s)	Physical protection, personnel security and operational security (1960s) Creation of operators' groups (e.g., NANOG, RIPE) (1990s) Security certifications (1990s) Arresting malicious attackers (1990s) Volunteer groups for response (e.g., Conficker, NSP-SEC) (2000s) Volunteer groups for protection (e.g., I Am the Cavalry) (2000s) Rise of security industry and outsourced monitoring (2000s) Rise of Security industry and outsourced monitoring (2000s) Rise of DevOps (2000s) Rise of DevOps (2000s) Institutionalized bug bounty programs (2010s) Attribution methodologies (2010s)	Education: Cybersecurity Core Curriculum, CAEs, NICE (1990s+) Budapest Convention (2000s) International capacity building (2000s) International coordination (e.g., UN GGE, London and EWI processes) (2010s) DMCA exemptions for security researchers (2010s) Law enforcement attachés (2010s) Vulnerabilities Equities Process (2010s) Indictments, sanctions (2010s) New USG orgs (e.g., CS&C, NCSC, CTIIC) (2010s) Scandinavian botnet policies and cleaning ecosystem (2010s) Australia ISP code of conduct (2010s)	
	POTENTIAL FUTURE INNOVATIONS	Inexpensive formal methods, such as HACMS Formal methods applied to standards, like HTTPS Signed firmware Signed firmware Blockchain	© Cyber Independent Testing Labs and other quantification and rating systems Continuous disruption of adversary operations Independent attribution organization © A Chowdsourcing IOCs for early detection	Ø Norms: rules of the road for cyber conflict ★	

Central Question



What cybersecurity innovations have given DEFENDERS the most advantage over ATTACKERS at greatest scale and least cost?

Extremely successful!

But what if flip the perspective and not center on defensive innovations...

Let's Flip That Central Question



What cybersecurity innovations have given ATTACKERS the most advantage over DEFENDERS at greatest scale and least cost?

Thanks to our collaborators on this!

- Rob Sheldon
- Mike Klipstein





Type of innovation

	Technology	Operations	Policy
Driven by Attackers Innovation originated with hackers, security researchers or other non-defenders	 Whistle for 2600Hz tone (1960s) Mass scanning, eg NMAP (1990s) Password cracking tools: John the Ripper, Rainbow Tables, hydra (1990s) Point-and-click worm and virus kits (1990s) Interactive reversing tools: IDA Pro, Binary Ninja, Ghidra, etc (1990s) Malware obfuscation (2000s) Inexpensive rootkits, eg BO2K (2000s) Metasploit (2000s) Botnet and effective command & control (2000s) Exploit writing aides: Pwntools, mona, ROP chain finders (i.e., Ropper, RopGadget), Cain & Abel Fuzzers: Peach, BURP Suite, AFL, etc. Shodan for IoT scanning (2010s) Low-cost COTS offensive security capabilities: Pwnie Express, Wifi Pineapple, Rubber Duckie, ProxMark, etc. (2010s) 	 Hacktivism organizations (1990s) Information exchanges: Hacker conferences, YouTube videos, CTF competitions (1990s) Carder markets (2000s) 4chan instigation and organization of attacks operations (2000s) Rent-a-DDoS or rent-a-botnet services (2000s) Bulletproof hosting Arrangements with banks for large-scale monetization Cybercrime-as-a-service (2010s) Bitcoin and other anonymized payment methods (2010s) Snowden, Vault7, Shadow Broker leaks (2010s) 	National sanctuaries for cyber criminals if they don't attack host nation States using proxy groups and ignoring criminal side jobs Lack of deterrent for 'grey area' operations Deliberately weak financial controls to abet corruption and criminal enterprises

- Many innovations helped defenders as well as attackers.
- Inclusion here doesn't imply they were mistakes or helped attackers more then defenders
- Dates are when innovations first started to gain mass. In many cases, they've continued to the present day



What kind of innovation is it?

	Technology	Operations	Policy
Driven by Defenders Innovation resulted from actions taken by defenders, consumers or other nonattackers	 Insecure fundamental protocols: BGP, TCP/UDP, DNS, IP v4/v6 Insecure wireless protocols: BlueTooth, WiFi, Zigbee, etc Use of weak, hard-coded, or default passwords Hyper vulnerable, interactive web languages and client-side applications: Java Script, nodeJS, ActiveX, PHP, VBScript Deployment of insecure software Market incentives which reward rushing insecure software to market Mass deployment of insecure IoT Untrackable shadow IT Ubiquitous encryption across the boundary (e.g. SSL) obfuscating exfiltration of info 	Limited trust, reluctant information sharing, poor corporate governance	Decreasing global trust and governance New top-level domains Weak cybersecurity laws Few, weak global cyber norms Liability concerns driving secrecy Lack of sensible regulations that can drive accountability
			RS ∧°Conference≥020



Commonalities and Differences



- Limited attacker innovation
- Many offensive innovations are 'self-inflicted'
- In many cases though, defensive benefits outweigh the offensive gains
- More debate is needed on costs vs benefits or how to limit criminal use
- Hard to argue that the ecosystem overall is improving despite individual successes

Disrupting Offensive Innovations at Scale Example: Disrupting Cashing Out



Click Trajectories: End-to-End Analysis of the Spam Value Chain

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Tristan Halvorson* Chris Kanich* Christian Kreibich[†] He Liu* Damon McCoy*
Nicholas Weaver[†] ∨ern Paxson[†] Geoffrey M. Voelker* Stefan Savage*

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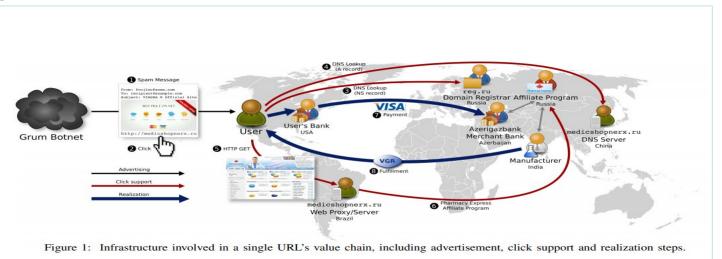
[‡]Laboratory of Cryptography and System Security (CrySyS) Budapest University of Technology and Economics

Abstract—Spam-based advertising is a business. While it has engendered both widespread antipathy and a multi-billion dollar anti-spam industry, it continues to exist because it fuels a profitable enterprise. We lack, however, a solid understanding of this enterprise's full structure, and thus most anti-spam interventions focus on only one facet of the overall spam value chain (e.g., spam filtering, URL blacklisting, site takedown). The full set of the overall spam value chain (e.g., spam filtering, URL blacklisting, site takedown). The full set of resources employed to monetize spam emall—including naming, hosting, payment and fulfillment—using extensive measurements of three months of diverse spam data, broad crawling of naming and hosting infrastructures, and over 100 purchases from spam-advertised sites. We relate these resources to the organizations who administer them and then interventions at each link in the spam value chain. In particular, we provide the first strong evidence of payment bottlenecks in the spam value chain; 195% of spam-advertised plarmaceutical, replica and software products are monetized using merchant services from just a handful of banks.

it is these very relationships that capture dependencies—and hence the potential weak he spam ecosystem's business processes distinct path through this chain—registrar hosting, affiliate program, payment processin directly reflects an "entrepreneurial activity perpetrators muster capital investments and tionships to create value. Today we lack in the most basic characteristics of this activorganizations are complicit in the spam ecopoints in their value chains do they share an independently? How "wide" is the bottlenec of the value chain—do miscreants find alter and cheap, or scarce, requiring careful husb

and cheap, or scarce, requiring careful husb.

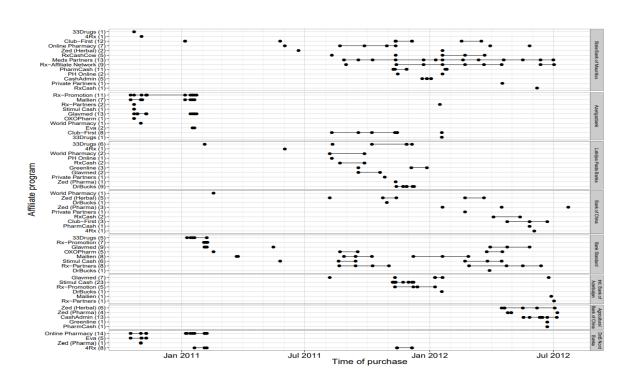
The desire to address these kinds empirically—and thus guide decisions about tive mechanisms for addressing the spam p the core motivation of our work. In this pay



"95% of spam-advertised pharmaceutical, replica and software products are monetized using merchant services from just a handful of banks"

Disrupting Offensive Innovations at Scale





Transactions

Priceless: The Role of Payments in Abuse-advertised Goods

Damon McCoy, Hitesh Dharmdasani George Mason University

Christian Kreibich

University of California, San Diego and International Computer Science Institute

Geoffrey M. Voelker and Stefan Savage University of California, San Diego

ABSTRACT

Large-scale abusive advertising is a profit-driven endeavor. Without consumers purchasing spam-advertised Viagra, search-advertised counterfeit software or malware-advertised fake anti-virus, these campaigns could not be economically justified. Thus, in addition to the numerous efforts focused on identifying and blocking individual abusive advertising mechanisms, a parallel research direction has emerged focused on undermining the associated means of monetization: payment networks. In this paper we explain the complex role of payment processing in monetizing the modern afate program ecosystem and characterize the dynamics of these banking relationships over two years within the counterfeit pharmaceutical and software sectors. By opportunistically combining our own active purchasing data with contemporary disruption efforts by brand-holders and payment card networks, we gather the first empirical dataset concerning this approach. We discuss how well such payment interventions work, how abusive merchants replay in the future

individual mechanisms directly, an alternative research agenda revolves around undermining the economics of the activity itself. In particular, as with all advertisers, the actors employing these abusive techniques are profit-seeking and only participate due to the promise of compensation (e.g., a typical pharmaceutical spammer is paid a 40% commission on the gross revenue of each sale they bring in). Thus, if these payments dried up, so too might the incentive to continue advertising.

In this paper we examine this question by focusing particularly on abusive advertising that is directly capitalized through consumer credit card payments (e.g., counterfeit goods such as pharmaceuticals [11] and some fraud scams such as fake anti-virus [15]. We are motivated in part by our previous work documenting that a small number of banks are implicated in handling credit card payments for the vast majority of spam-advertised goods [10]. In that paper, we hypothesized that interrupting those banking relationships might be an effective intervention for undermining such activity. However, at the time we lacked the data to evaluate this "payment intervention" theory, to the best of our knowledge, few such context of the context o

- For the few tens of dollars for a modest online purchase, our data shows that it is possible to identify a portion of the underlying payment infrastructure and, within weeks, cause it to be terminated.
- This termination cost is inevitably far higher— in fines, in lost holdback, in time and in opportunity cost—than the cost of the intervention itself.
- Relatively concentrated actions with key financial institutions can have outsized impacts.

About Offensive Security



- OFFSEC does of course aid defenders
- Critical question:
 - Which aspects most help defenders more than attackers?
 - Needs analysis based on measurements not anecdotes or inertia



"Apply" Slide



- Bullet point here (see slides 5 8 for instructions)
- Bullet point here
- Bullet point here