

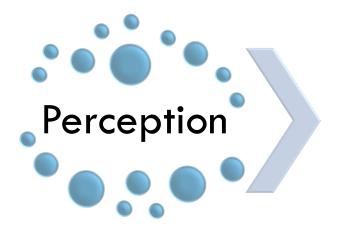
## We are all investigators

#### □ Perception

A way of regarding, understanding, or interpreting something.

#### □ Reality

■ The state of things as they actually exist.



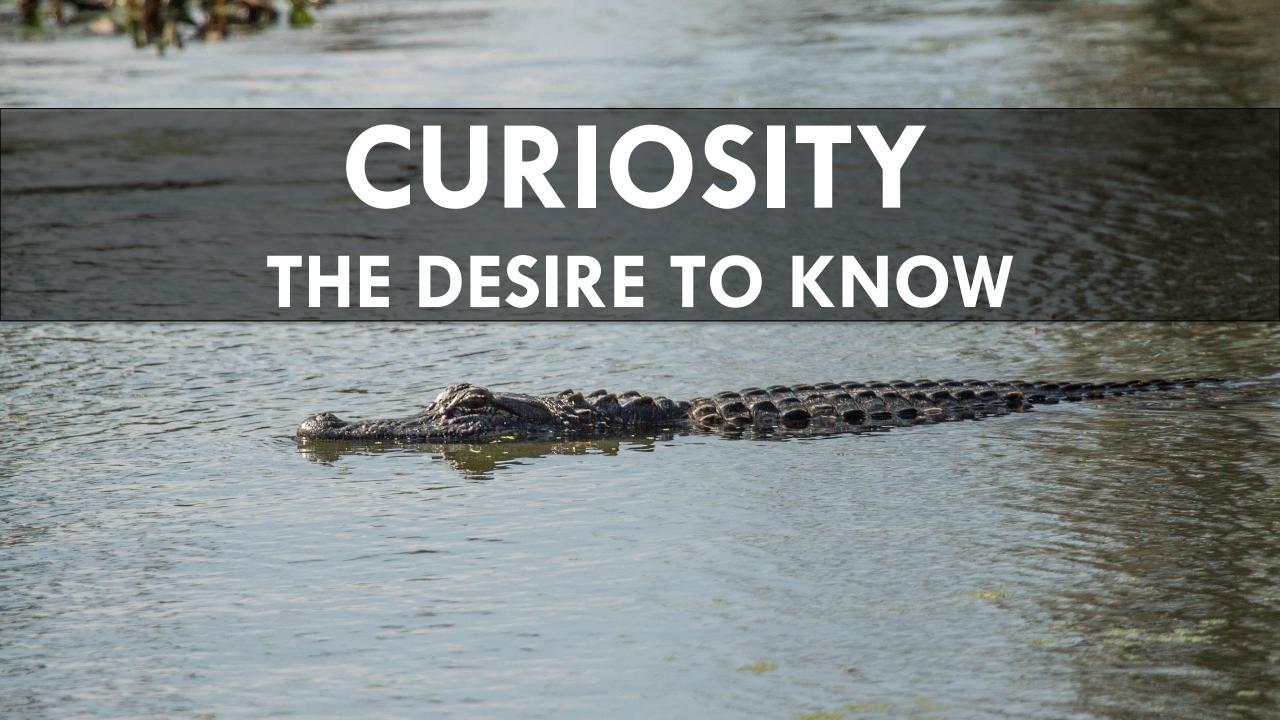




# What traits are most critical for the success of an investigator?

- □ The ability to learn
- □ A hunger for knowledge
- Going out and finding answers
- Independently pursuing new and unique ideas
- □ Persistence in education

People who have a beast inside them that feeds on learning and knowledge.



## Information Gap Theory



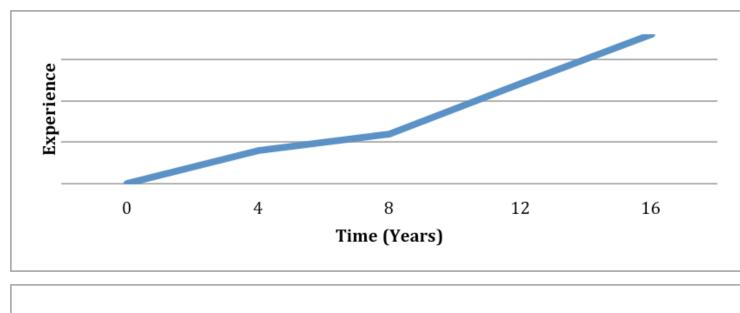
## Curiosity as a Positive Trait

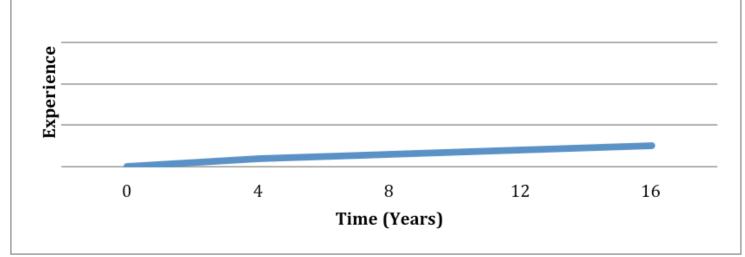
- □ Psychology tells us that curiosity is...
  - ...positively correlated with intelligence
  - ...positively correlated with memory recall
  - ...regulated by a strong countering trait

#### The Jack and Diane Problem

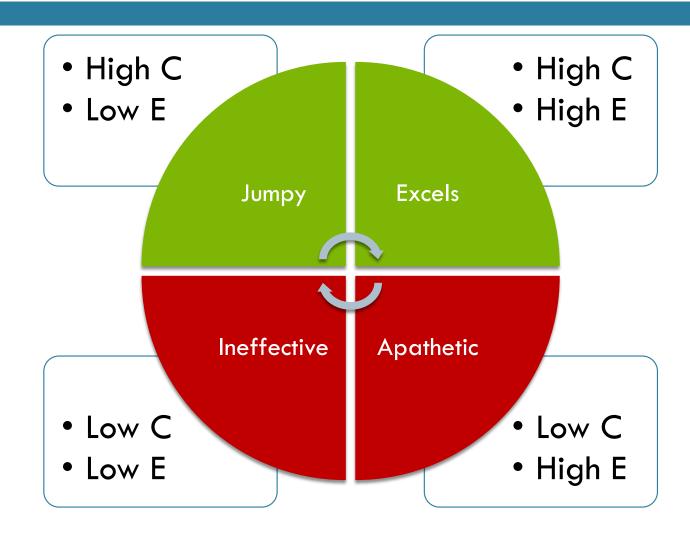


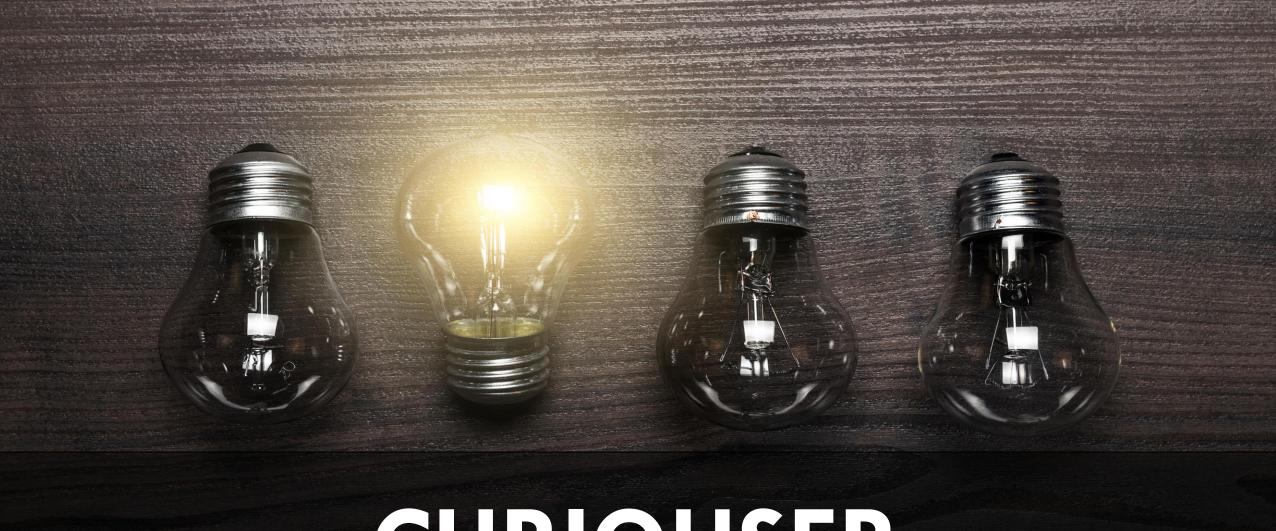
# Curiosity and Experience





## Curiosity and Experience

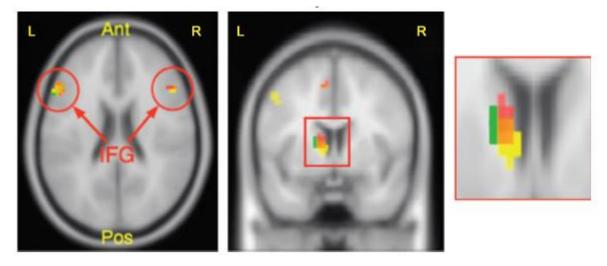




CURIOUSER

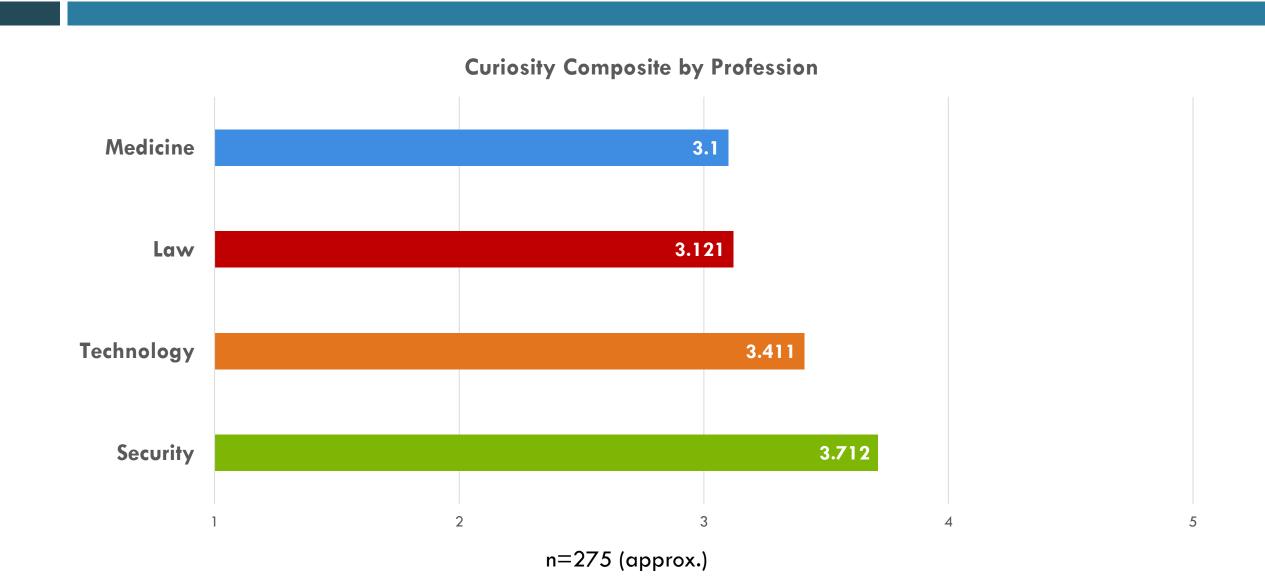
### Can we measure it?

☐ Physiological via fMRI:

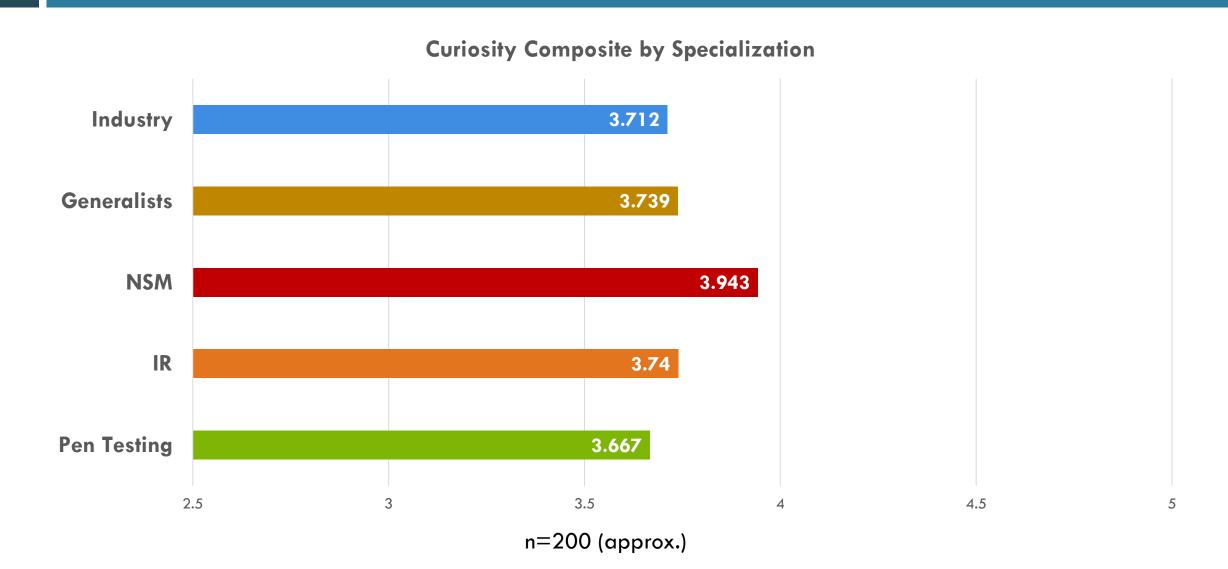


- □ Psychological Testing:
  - Curiosity and Exploration Inventory
  - Limited and Not Situationally Specific

### Are Security Practitioners More Curious?



# Which specialization attracts/develops more curious people?



## Growing Curiosity

Curiosity peaks when you believe you are equally likely to know or not know something.

0% Peak Curiosity 100%

## Curiosity in Daily Life

You: What did do last night?

Me: I went to a concert at MB stadium

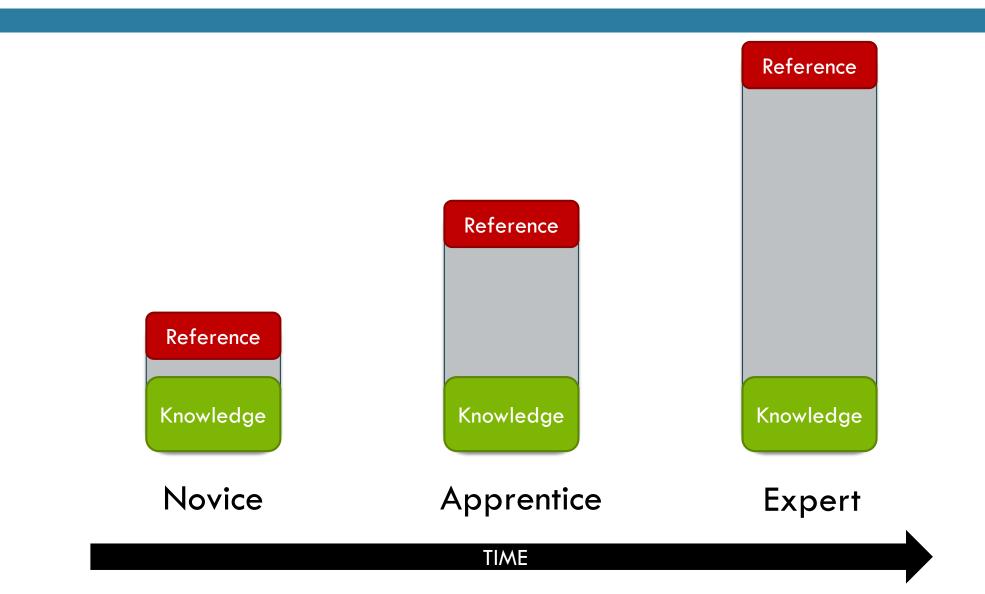
Me: I went to a concert at MB stadium and saw Garth Brooks

## Curiosity in an Investigation

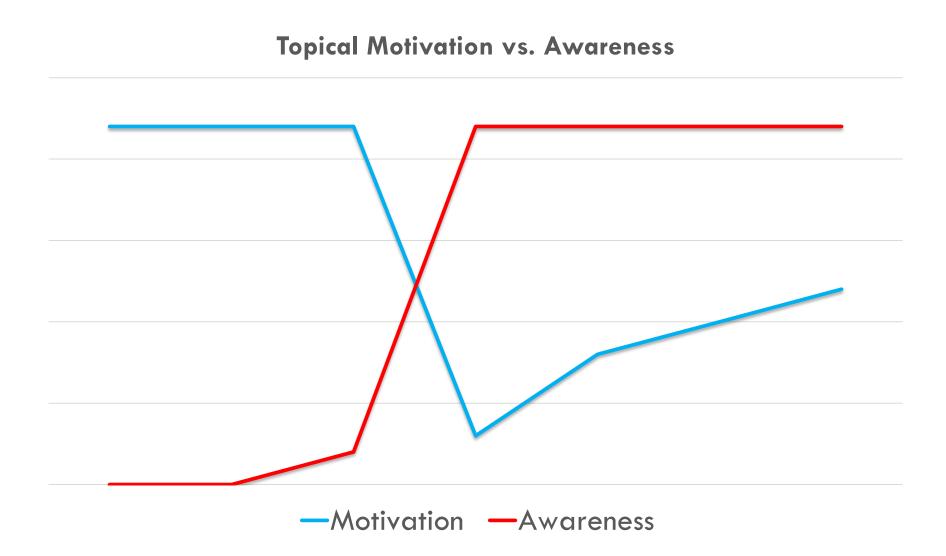
This file doesn't look familiar.

The file creates a scheduled task

## Your Awareness Reference Point



## Rapid Gap Awareness (RGA)



## Feed the Beast - Optimizing Curiosity

- □ Ask and Encourage Questions
  - Fear is often about not knowing what to ask
  - Recognize the limiting function of fear
- □ Manage Cognitive Resources
  - Intense focus on one task rapidly depletes resources
  - Switch between ~3 work streams per day
- □ Gain exposure to new rabbit holes
  - Curiosity is sparked by assimilation of different ideas
  - □ Infosec + [History | Psychology | Math | ???]

## THANK YOU!

#### CHRIS SANDERS

Twitter: @chrissanders88 | Mail: chris@chrissanders.org

Blog: chrissanders.org

Training: networkdefense.io





