

# Contract, Vendor & IT Asset Management

A Technology Services Case Study

## **OVERVIEW**

Building technology roadmaps as a CTO-as-a-Service provider was so successful for Leverage Corporation that it was only a matter of time before they expanded into technology sourcing, servicing, and asset management to better serve their nationwide customer base.

They outgrew a home-coded, spreadsheet-fueled data warehouse and were looking for a unified tool that could offer more capacity, more efficiency, and better data visualizations.

Enter Onspring. Not only was Leverage Corporation able to offset laborious processes, but Onspring's out-of-the-box apps helped the CEO reimagine their business model, which now includes an immediate growth plan for servicing untapped vendor management needs.



View the full case study

#### **PROFILE**

## Company:

Leverage Corporation

## Industry:

Technology Services & Advising

#### **Solutions:**

- Contract Management
- Vendor Management
- Asset Management

# **Results**

33%

business growth

100%

recommendation rate

\$300K

saved by using Onspring