

# **RSAC**Conference2020

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**HUMAN**  
ELEMENT

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## Equifax Canada Multi-client Collaborative Cybersecurity Audit



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# Audit Odyssey — Working Towards the Same Outcome



TRANSPARENCY



COLLABORATION

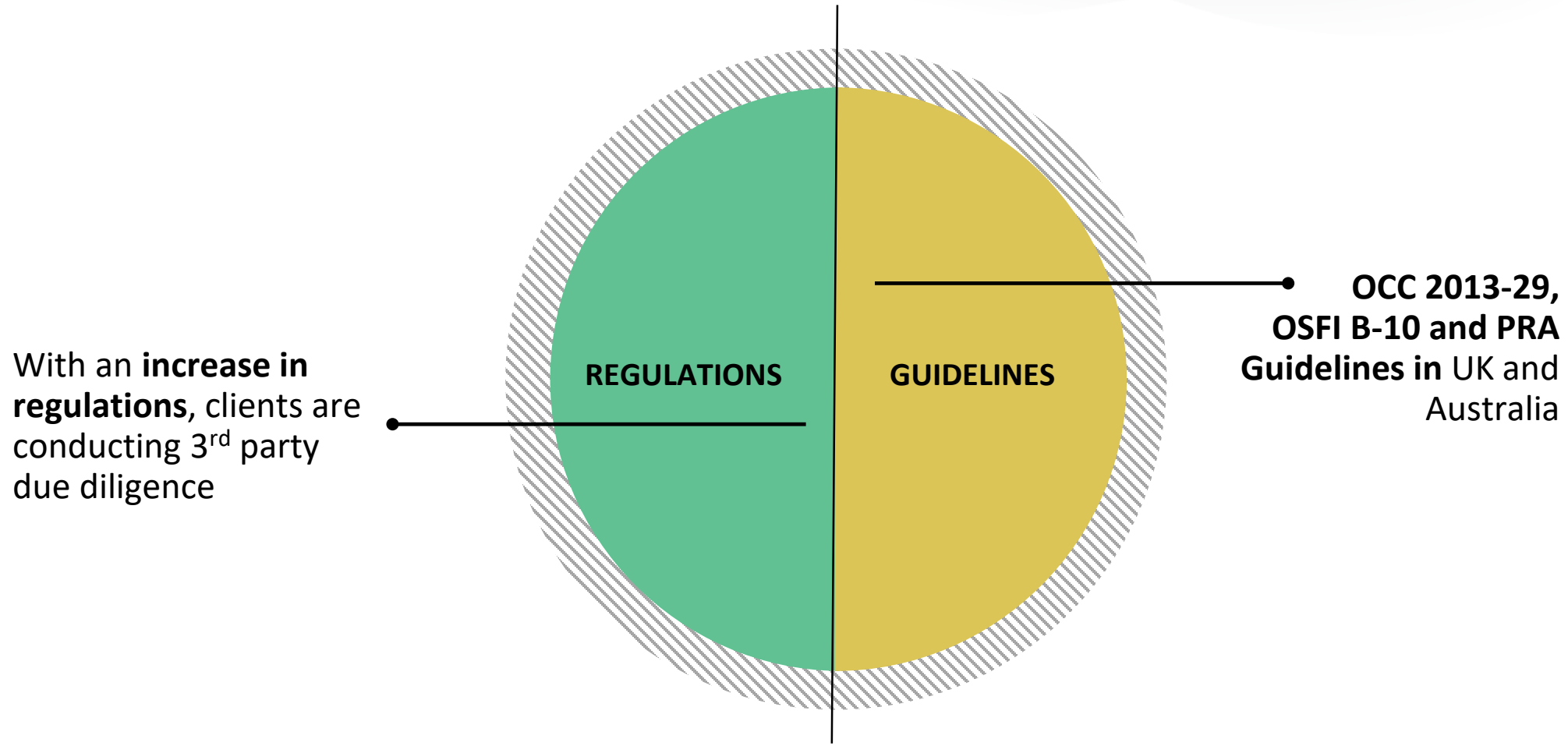
The landscape has changed, maybe more so now than ever



# Why Go Above and Beyond?



# Regulators & Vendor Due Diligence – The Details





# Current External Audits Are Not Enough

Security due diligence is quite stringent and industry standard reviews are often not seen as enough

Clients are looking for more granular testing of security controls around services relevant to them

REPORT	GAP
ISO 27001	Report is not shared and process oriented audit
PCI DSS RoC	Report not shared and limited to Cardholder Data Environment (CDE)
SOC SSAE18	Report does not have the depth needed

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# Managing Client Security Audits is Painful

# Client On-site Cybersecurity Audits — Internal Challenges

1.

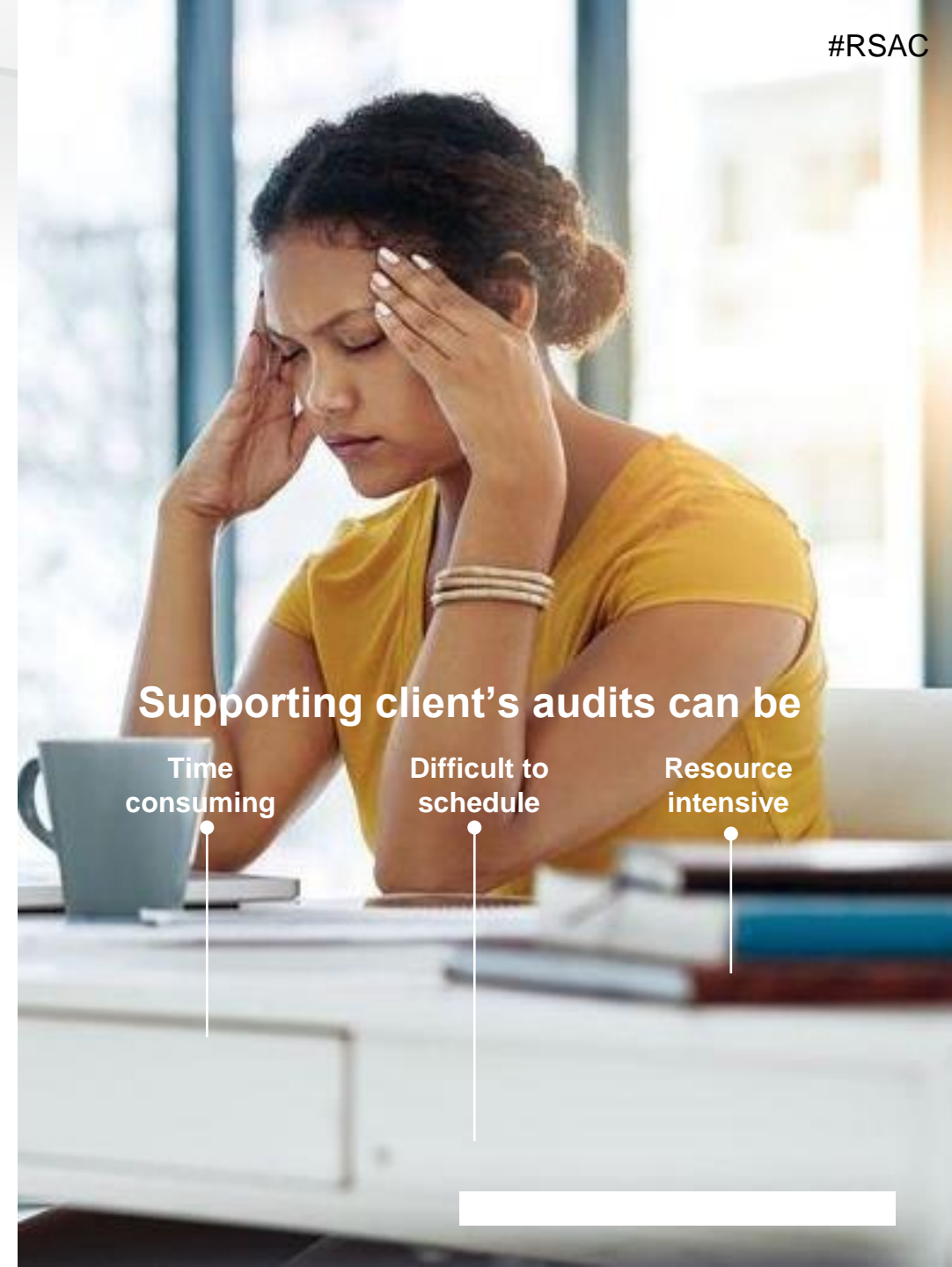
Supporting client's audits is time consuming, difficult to schedule and resource intensive with InfoSec and IT teams under audit fatigue

2.

Significant number of cybersecurity controls tested during client audits on EFX are similar across the clients as they normally align to industry frameworks such as ISO 27K1, PCI, NIST, CSA, ISF etc.

3.

Remediation activities are at times duplicative and cumbersome to manage



Supporting client's audits can be

Time  
consuming

Difficult to  
schedule

Resource  
intensive

A photograph of three people in a modern office environment. On the left, a man in a grey blazer and blue shirt is partially visible. In the center, a woman with dark curly hair and glasses, wearing a dark blue patterned shirt, is pointing at a laptop screen. On the right, another woman with dark hair, wearing a green button-down shirt, is looking at the screen. The background is a blurred office space with large windows. A semi-transparent green overlay covers the right side of the image.

# Why A Multi-Client Cybersecurity Audit Made Sense For Us





# Equifax Canada as Testbed for New Initiatives

Equifax Canada is a smaller Business Unit (BU) than our US parent which makes it **an ideal environment to pilot projects that can be adopted** by other BUs of Equifax

Transformative culture at Equifax **encourages new concepts to boost efficiencies** where possible and even our biggest clients are open to collaboration with peers

## OPTIONS FOR COLLABORATIVE ASSESSMENT

# Consortium

Consortiums have options to conduct on-site verification of security controls for their platform clients with external assessment firms

Major consortiums include TruSight, KY3P, CyberGRX etc.

Consortium solutions are still in their infancy, cost may be an issue to clients and their generic security assessments may not meet the scope of various clients. Client right to audit is still in effect and there is a risk of unauthorized disclosure of security audit reports.

## OPTIONS FOR COLLABORATIVE ASSESSMENT

# Custom Audit

Ideal solution for Equifax  
Canada is a security audit that  
is tailored to the client scope

Some of the internal business processes are complex and there are nuances specific to clients that a generic assessment would not cover; Equifax is not a vanilla service provider.

Most EFX clients in Canada are not using the Consortium reports.

- Yet the cost of annual audits for what in some cases is a significant number of 3rd parties for a client (including EFX) can be prohibitive, often leading to a risk based approach

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## How to Get Clients to Buy In



# Approaching Clients to Participate

Gaining buy-in from the Client's Cybersecurity team is critical; if they are not supportive this is a non-starter

1.

**Arranged meeting with Head of Information Security** or their delegate that oversees supplier cyber risk; failure to engage correct stakeholder led to delays in client participation

2.

**Engaged client's stakeholders** such as Procurement, Vendor Management, Risk Management and LoB Relationship Owners; at minimum they need to be aware as they could raise obstacles around buy-in

# Overcoming Hurdles

1

**Clients were from a range of industries and their supplier risk approach differed greatly**

We only approached large FIs and Telco customers, as similar services made scoping easier and they were more receptive to the concept

2

**Assurance around the assessment was a concern**

To allay this concern, we notified clients that we would engage an independent reputable 3<sup>rd</sup> party assessment firm at our expense to perform the assessment

3

**Timeline to complete**

We ensured that the final report would be released to clients by October 31 at the latest to align with year end banking client's reporting deadline

# Overcoming Hurdles

4

**Some of the original participants retired leading to new discussions after the work was already done – more than one!**

5

**Some Legal teams joined the discussion after the fact and made discussions extremely challenging....they were looking for the trick we were playing**

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# Scoping the Controls and Selecting the Right Partner to Deliver Results



# SIG as the Baseline for Audit Scope

## Scope

## Selection

## Delivery

Clients from the **FI**s and **Telco** are sending industry standard as well as customized questionnaires with the most common one being the Shared Assessments SIG over those based on ISO27K1 or NIST CSF

- Latest version of the SIG was mapped to the participating clients questionnaires; this was a very time consuming manual task as there were a number of controls that were loosely mapped

- Deltas were also identified and many were noted in Physical Security and Risk Assessment domain areas

# Key Control Selection

Scope

**Selection**

Delivery

## IDENTIFICATION OF CONTROLS

There were over 1,000 controls identified amongst the client questionnaires and the SIG

## DEFINING OF SCOPE

The scope was limited to Cybersecurity; Privacy and Compliance domains were removed and Cloud Security was not in scope

## SEND-OFF, APPROVAL AND FEEDBACK

A subset of key controls across the domains with a focus on IAM, Network Security, AppSec, and Crypto were selected and sent off to the clients for their feedback and approval

## SELECTIONS AND TESTING

Total of ~350 agreed upon controls were selected for testing

# Assessment Firm Selection

Scope

**Selection**

Delivery

## CONFLICTS OF INTEREST

To avoid a conflict of interest, Big 4 firms were not in consideration as both Equifax and respective clients had audit and/or consulting relationships in place

## SECURITY AND CONSULTING FIRMS

We looked at other nationally recognized accounting and security consulting firms

## TOP 10 ACCOUNTING FIRMS

We chose a US top 10 accounting firm that had a strong third party cyber risk practice with experience performing vendor cybersecurity assessments for banking clients

## CHOOSING YOUR FIRM

Depending on the nature of your business, a Security Consulting firm may make more sense instead of an accounting firm

# Report Format

Scope

Selection

**Delivery**

## EVIDENCE BASED APPROACH

Evidence based approach was followed, hence operating effectiveness testing was performed

## FINDINGS AND SEVERITY

As each client has their own risk methodology, it was at their imperative to determine whether an observation was a finding and at what severity

## TESTING MATRIX

Testing matrix was included in the report that detailed the testing procedure, outlined explicit details on the operational evidence reviewed and the result of the test if there was an observation

## CONSISTENT REPORT

The report was consistent for all clients for the most part; the only nuance would be an additional business service that may not be relevant to other clients



# Audit Execution

Scope

Selection

**Delivery**

## AGREEMENTS

Control procedures were agreed upon with the audit firm but were primarily based on the SIG Shared Control Assessment (SCA) procedures

## PRE-AUDIT MEETINGS

To save on fees, the internal InfoSec team conducted pre-audit meetings to identify controls, collect evidence and handle logistics with SMEs

## DATE SELECTION

**The date was selected** to avoid scheduling conflicts with annual ISO 27001, SOC and PCI DSS audits

## ON-SITE AUDIT

**The audit was conducted on-site** at US HQ for the Enterprise managed controls and in Canada for the Equifax Canada managed controls

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## **Audit Benefits**

# BENEFITS of the Audit to Clients



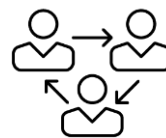
**Saved costs, time, and resources**



**Provided independent assurance by a top accounting firm**



**Closed the “audit gap” across firms**



**Shared questions across clients.**  
More comprehensive than independent audits

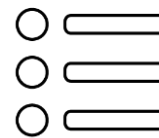
# BENEFITS of the Audit to Equifax



Saved the team ~500  
work hours



Enabled **streamlined prioritization**  
of audit observations



Created a **collection of evidence** for common  
controls used for both the multi-client audit  
and other audits



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## **Tips to Make it Easier**

# APPLY

## Implementing a Collaborative Cybersecurity Audit

### Identify clients with similar audit requirements

- Same or similar industries
- Share control requirements
- Audit in-depth

### Develop a common controls set

### Select an assessment firm that has expertise on third party cyber risk

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**Questions**