

Zero-touch Cyber Resiliency Services for Managed Service Providers



Accedian's Cyber Resiliency Services enable MSPs and MSSPs to resell or white-label a comprehensive offering of services and solutions for today's ever-present cyber threats.

- Eliminate the overhead of building a technical cybersecurity practice with experts to monetize the red-hot cybersecurity market
- Easily address the mid-market consumers of services, closing their staff and skills gap
- Select service bundles or à la carte options to suit your needs, and choose flexible partner-branded or referral options
- Take advantage of an award-winning delivery team recognized by **Gartner** (Top 10 Security Consulting Vendor) & **Clutch** (Top Cyber Security Company in 2020)

Become a strategic partner to your client with next-generation Cyber Resiliency Services

- For MSPs, Agents, Consultants and SIs: easily incubate a cybersecurity services business
- For MSSPs: conveniently fill gaps in your current cybersecurity services portfolio

Market Opportunity

Global spending on security-related hardware, software and services will grow at a compound annual growth rate (CAGR) of **9.2%** between 2018 and 2022 to a total of **\$133.8B** in 2022.



Pentesting (Risk Assessment)

Put your network to the test. Prevent breaches.

- Use proven methodologies for penetration testing to find weaknesses in your applications and network,
 - a pen test, an authorized simulated cyber-attack of one or more computer systems, Web or Mobile applications, or networks.
- Receive a complete evaluation of the overall security of a network or application.
- Assure Confidentiality, Integrity or Availability (CIA) of your customer data, information, application or device.
- Gain new perspective and fresh eyes by adding additional or new penetration testers.

Incident Response

Prepare to respond to a breach.

- Reduce the cost of a breach with our help to respond after a breach has occurred.
- Follow best practices for Incident Response including: Preparation, Identification, Containment, Eradication, Recovery, and Lessons Learned.
 - Reduce the probability of further breaches that are similar in nature.
 - Prepare and understand what your incident response needs will be in different scenarios.
 - Avoid the ever higher and higher costs of breaches now reaching a new average high at \$4.24M USD in 2021.²

²Cost of a Data Breach Report 2021, IBM

Managed Detection & Response

Improve your security posture.

Stop worrying (almost) with continuous 24x7 monitoring and remediation.

- Minimize risk without an upfront cybersecurity investment with MDR: a 24x7 Security Monitoring Service (as a subscription).
- Gain access to trained resources and best practices to establish an efficient and effective security program.
- Know that security analysts will continuously monitor and notify you of potential security incidents.

For more information, contact your Accedian Account Manager or reach out to us at accedian.com/contact.