

# Tines versus legacy SOAR solutions

Every security team already knows that automation is crucial. Yet, a decade after ‘SOAR’ was coined, frontline security teams continue to spend significant time on manual, menial tasks.

Finally, Tines has the answer. A platform with the power and flexibility to automate any workflow, and built for the whole team to use.



Trusted by the world's leading security teams



## The problems with legacy SOAR tools



### Time to value

Even with consulting hours, deployment of just one workflow to production takes at least 3–6 months.

Integrations for bespoke or less mainstream tools have to be built manually, usually taking several weeks each time.



### Inflexibility

Out-of-the-box playbooks work, but are outmoded, rigid, and cover only what the vendor imagined.

Complex customization only achievable with code. Costly professional service contracts also often required.



### Barriers

Building, maintaining, and evolving automation inevitably requires code and software developers.

Security analysts — who tend to know the workflow best of all — are excluded from the creation process.



### Broken promises

Tools are “demo optimized” to appear more powerful, flexible, and easy-to-use than in reality.

Vendors push for keeping the POC challenge simple, concealing struggles to cope with real workflows.

## Tines: a radically different approach

Tines is much more than SOAR: it's an automation platform capable of running any workflow for the security team. With a laser-focus on automation, Tines' simplicity makes it both immensely flexible, but also approachable. No-code automation means those who know the process best, frontline analysts, play a central role in building, maintaining, and evolving it.



**Time to value** in days–weeks, not many months



**Infinitely flexible.** Customers automate 20 use cases in their first year, on average.



**No barriers.** Your analysts become automators. No developers required.



**Trusted** by the world's leading security teams — from startups to the Fortune 10.

Initially, Tines typically replaces and improves a customer's legacy SOAR use cases — like threat intel enrichment, phishing response, and EDR. But when the time and the need comes, Tines is standing by to automate workflows far, far beyond SOAR.



The thing we like about Tines is the flexibility of the product. We can hook it up to any of our tools. Rather than having to buy a specific tool that works with Tines, it works with whatever we already have. If it has an API, Tines can integrate with it.

Joel Perez-Sanchez,  
Opentable, Security Engineer



## Ready to get started?

Create a free Community Edition account now and start automating. You can also contact us if you'd like a demo or discuss one of our paid plans.

