

Why Train with CyberVista

CyberVista aims to provide cybersecurity leaders and executives with objective visibility into the state of their greater teams. The resulting data enables leaders to create, refine, and deploy effective people skills strategies. Using a diagnostics-first approach, we deliver metrics-driven alternatives to incumbent training programs that have failed to improve the state of cybersecurity talent for decades. We provide organizations with relevant, efficient, and effective training solutions that close persistent skills gaps.

Security leaders are painfully aware that sourcing cybersecurity talent is nearly impossible. Are you and your organization struggling to hire, upskill, and retain cybersecurity and IT talent?

"

In 30 years in the Army this was the best training I've ever attended. Every Signal and Cyber Soldier in the Army needs to take this course...



Our **Solutions**

All of our solutions begin with a diagnostic assessment. The assessment acts to initiate our three-step methodology: we partner with you to outline your unique goals, optimize training for your team, and provide reportable metrics on the outcomes.



Diagnostic Assessments

Identify team "skills gaps" and establish a clear skills baseline with our diagnostic assessments. We use these inputs plus predefined organizational goals to deploy relevant training and achieve better learning outcomes.



Role-Based

Our portfolio can adapt to both direct cybersecurity and cyber-enabled teams. Specialties include: Security Operations, Incident Response, Executive Leadership & Board members, Sales Engineers, and more.



Certification Preparation

We offer comprehensive courses for top cybersecurity certifications, as well as practice exams and practical labs for over 100 exam titles in IT and cybersecurity. We are official training providers to the top certification bodies including (ISC)², CompTIA, and ISACA.



Professional Services

Whether you're looking to match job skills to a single role or completely restructure job profiles and career pathways, we help you develop a tailored workforce development plan and align your strategy to the NICE Framework.



Our detailed taxonomy is aligned to the National Cybersecurity Workforce Framework (NCWF), serving as a roadmap to identify the skill and knowledge gaps between roles and levels within an enterprise.

CyberVista®

Our **Value**

Where other training providers leave leaders with no measurable way to answer the question, "Did this make us better at what we do?" Cybervista's solutions provide training with purpose. Here's how we're different:

DATA-DRIVEN

Drive employee accountability and measure improvements with robust performance analytics and detailed insights reports.



RELEVANT

We focus on building the right knowledge and skills for each role while providing engaging learning.



EFFICIENT

Learners receive resources that foster engagement and long-term retention without cramming or bootcamp-style training.

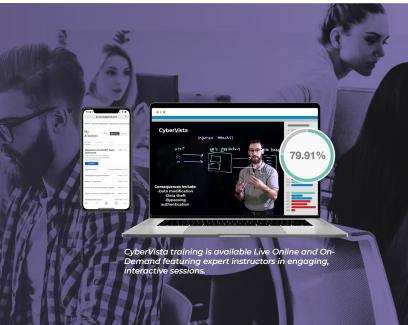


COST-EFFECTIVE

At approximately one-third the cost of the leading bootcamp provider, you can train your entire team and not just a select few.

About CyberVista

CyberVista is a training company established in 2016, based on a profound need to change the way organizations identify and develop cybersecurity talent, it is our mission to transform your workforce today to meet tomorrow's cybersecurity challenges. Our data-driven approach gives organizations the visibility to make better training decisions, build the right skills, and drive defense.



Cyber Vista 1

CyberVista, a Graham Holdings Company 1300 17th Street North, 17th Floor Arlington, VA 22209

Let's talk.

Whether training a small team or hundreds within your workforce, we look forward to the potential of working with you and your organization on your next initiative.

For further information please email sales@cybervista.net or call 844-558-4782.







Your organization regularly conducts network scans to find and patch vulnerabilities, so why not do the same with your people? Most cybersecurity leaders don't have a mechanism to accurately measure the current state of their cybersecurity teams. Without objective visibility, training dollars are misallocated.

CyberVista created the **NICE Workforce Diagnostic** to provide cybersecurity leaders with a foundation for making smarter cybersecurity training and talent decisions.

What is the NICE Workforce Diagnostic?

The NICE Workforce Diagnostic provides cybersecurity leaders with a baseline into competency areas of strength and weakness covering all seven categories of the Workforce Framework for Cybersecurity (NICE Framework). Developed by NIST, the NICE Framework establishes a common lexicon of cybersecurity-related competencies that can be applied to any organization and cybersecurity job role. As the name suggests, the NICE Workforce Diagnostic is a diagnostic solution designed to help organizations align their people initiatives to the NICE framework.

The diagnostic is delivered in two parts. First, participating practitioners complete an initial assessment that can be completed in 45 minutes or less. Unlike knowledge assessments or employee screening tools, the diagnostic includes questions that go beyond simple multiple choice to truly capture comprehension at the practitioner level.





NICE Workforce Diagnostic question examples.

Upon your team's completion of the diagnostic assessment, designated leaders will gain access to a written **Insights Report** with actionable training recommendations and/or an interactive **Insights Dashboard**. The dashboard includes filters for demographics, job roles, experience, and specific areas of the NICE Cybersecurity Workforce Framework to uncover further insights and to support talent applications and initiatives.

What's included?

Diagnostic Assessment (Practitioner Participation)

- Web-based 45-minute diagnostic exam
- Personal Performance Tracker to review results and scoring
- Detailed explanations with links to the NICE Framework

Insights Reporting (Leadership Deliverables)

- Insights Dashboard with performance and demographics data
- Written Insights Report with workforce recommendations and analysis

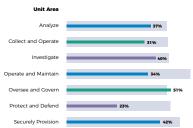
Why pursue a diagnostics-first approach?

A diagnostics-first approach empowers cybersecurity leaders to make informed decisions on the state of their cyber teams prior to spending the thousands (or perhaps millions) of dollars they commit annually to training. Your organization saves precious time and money by only deploying training in areas that have a positive impact on closing persistent skills gaps.

Signal to your practitioners that investments in training are purposeful and relevant to their roles. When has a one-size-fits-all bootcamp or subscription helped to answer the question "did this make us better at what we do?" Investing and training in the areas that are needed most not only improve employee job performance, but have a positive ripple-effect that improve employee satisfaction, retention, and career path opportunities.

Insights Dashboard







When should my organization use the NICE Workforce Diagnostic?

The diagnostic is an applicable solution for any organization looking to improve decision making regarding cybersecurity workforce development. Some specific applications include:



Prioritizing training deployment and spend. Organizations can be more deliberate in how funds are allocated when they know exactly where team members need training. Using a quantified approach, the NICE Workforce Diagnostic informs you of where your training dollars are best suited for maximum return



on investment.

Verifying competencies for specific roles. The NICE Workforce Diagnostic can baseline, verify, and compare individual or aggregate team scores to expected competency outcomes for different cybersecurity roles.



Cross-skilling current talent based on proficiencies. The diagnostic can serve as a guiding point to facilitate career growth, lateral movements, or expansion of responsibilities. Rather than hiring new employees for the skills listed on their resume, the insights uncovered after a diagnostic assessment allow you to utilize your current talent to their maximum potential.



Onboarding talent into specific roles. Leveraging the NICE Workforce Diagnostic during onboarding can identify where individuals excel, then allocate new cohorts to teams that can best take advantage of their knowledge and skills. Furthermore, organizations can hire entry-level talent and administer relevant training based on the outcomes of the diagnostic, resulting in savings on both ends—wages and training spend.



Modernizing cybersecurity job roles and expectations. Many organizations are utilizing the NICE Framework to develop their cybersecurity workforce strategy. This diagnostic helps to inform those strategic decisions by measuring talent according to the NICE Framework, giving you visibility on which teams and skill-areas to prioritize.

Gain data-driven insights.

Let's talk.

We look forward to helping you train with purpose.







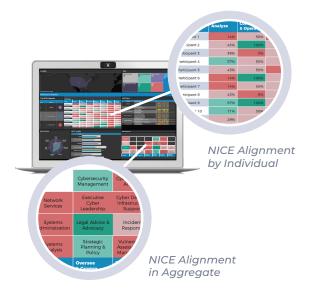
Data-driven workforce development.

CyberVista's Professional Services takes a diagnostics-first approach to cybersecurity workforce development that offers measurable and actionable insights to address your goals.

Our solutions are mapped to the <u>Workforce Framework</u> for Cybersecurity (NICE Framework) to ensure consistency and accuracy in objectives required for each job role, while also offering customizable options to align with your organization's workforce development strategy.

Skills Assessments

The <u>NICE Workforce Diagnostic</u> is an assessment that takes a snapshot of your team's current competencies measured against the seven categories of the NICE Framework. Provided with an interactive dashboard and/or final insights report, you can uncover trends in your workforce, plus receive relevant training recommendations.



Workforce Alignments

Our Workforce Alignment solution helps standardize cyber job roles and KSATs, match talent to the right roles, and map training for current or refined roles within your organization.

By evaluating job descriptions and requirements, conducting client surveys, and hosting internal interviews, we create new job profiles defining required skills, knowledge, and competencies. Using the NICE Workforce Diagnostic, we measure employee performance against the job profiles to recommend relevant training or regroup talent by skill sets.



Workforce Mapping

Based on the Workforce Alignment solution, Workforce Mapping provides the training building blocks to simplify the job transition both vertically and horizontally through your organization.

