

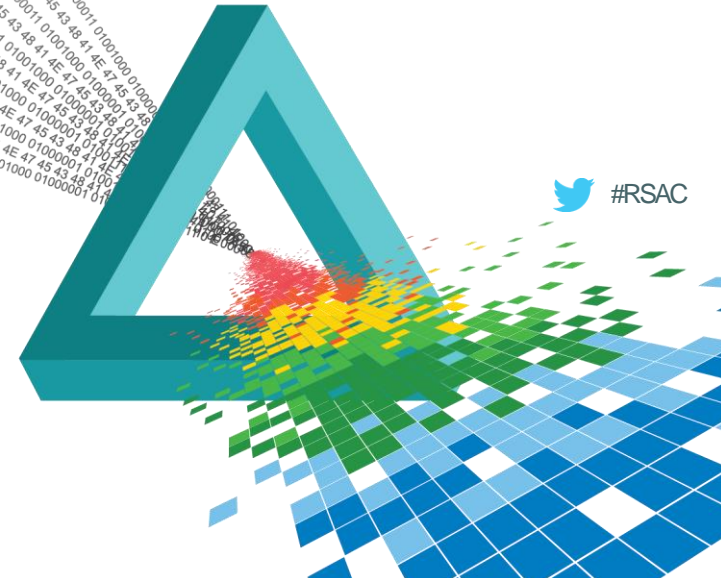
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Session ID: CDS-F01

Optimizing the Mobile Cloud Era Through Agility and Automation

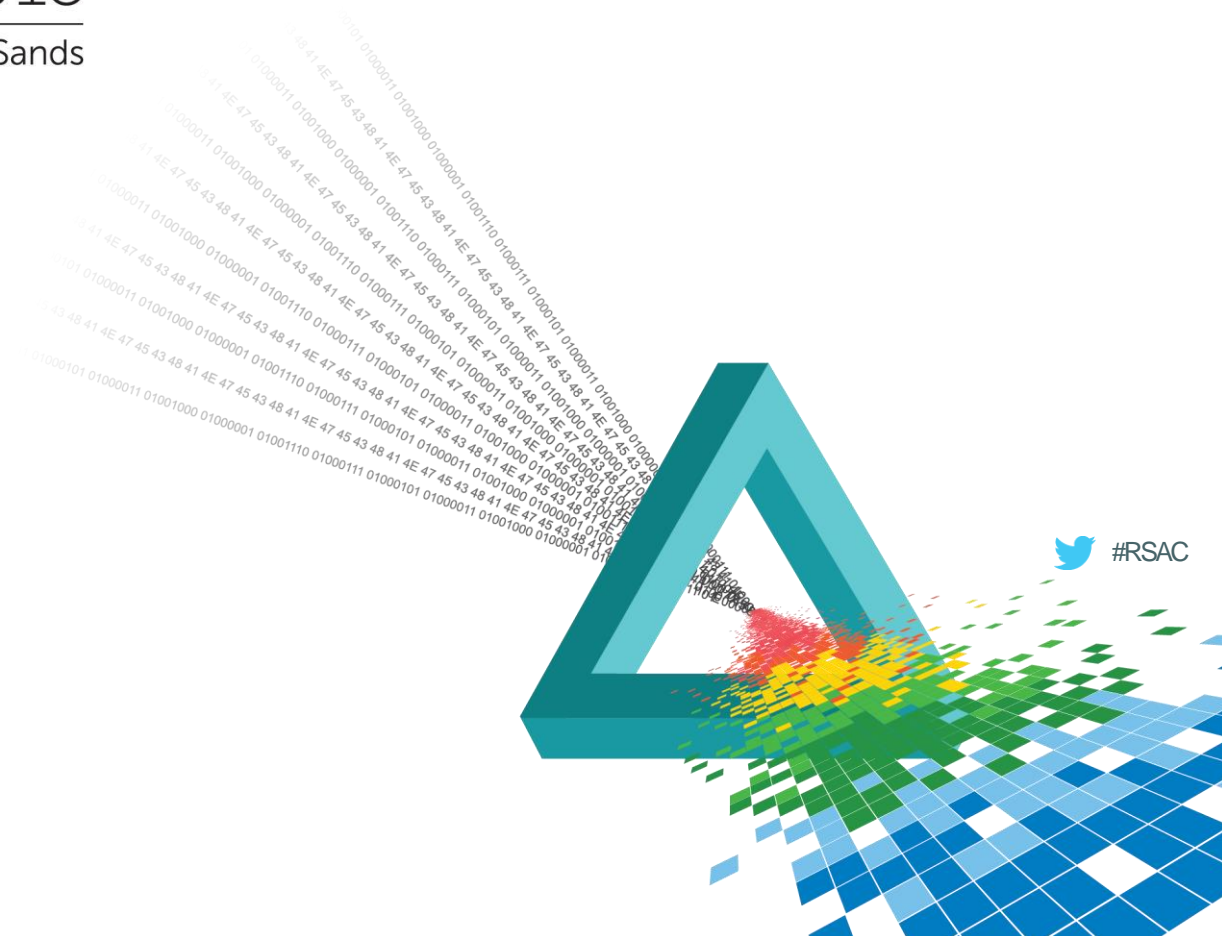
Edwin Lee
Director of Enterprise Solutions, ASEAN
AirWatch by VMware



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Industry Trends



Explosive Growth of Mobile



Mobile worker population will reach

1.3 Billion in 2015

Source: IDC Worldwide Mobile Worker Population 2011-2015 Forecast



Tablets are forecasted to reach

468 Million in 2017

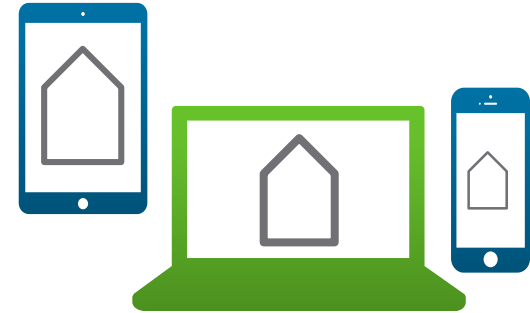
Source: Gartner Forecast: Devices by Operating System and User Type, Worldwide 2010-2017, 3Q13 Update



Smartphones forecasted to reach

2.1 Billion in 2017

Source: Gartner Forecast: Devices by Operating System, Worldwide, 2010-2017, 3Q13 Update



60+%

**...of people reported they
are using their personal
device at work**

Source: Gartner Device: The Facts and the Future, 11 April 2013

Business Mobility Transformation



3.5 Billion

Deployed globally
by 2019

Source: Forrester Research World Mobile
And Smartphone Adoption Forecast, 2014
To 2019 (Global: August 2014)



> 50%

Customer-facing and
employee-facing IT
investments will be
mobile-focused

Source: Gartner 2015 CIO Agenda: 2,810 CIOs
responded to this year's survey, representing
approximately \$397 billion in IT spending across 84
countries



189 Billion

Invested to engineer
platforms and
processes for mobile
engagement in 2017

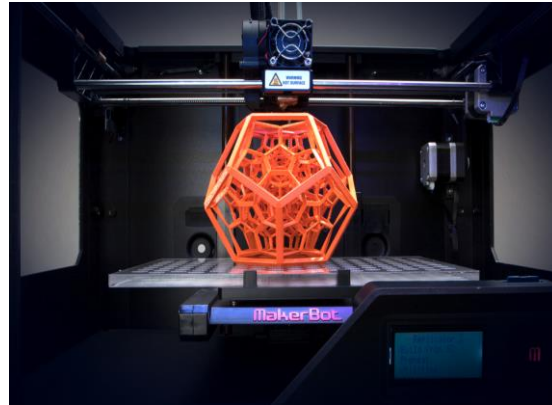
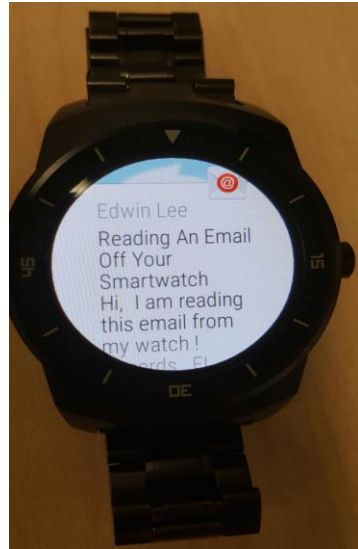
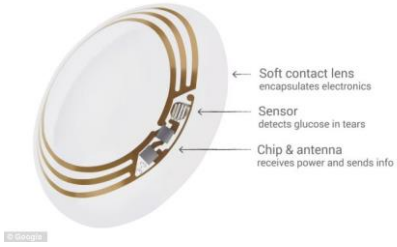
Source: [2015: The Year Of The Mobile Singularity](#), Readwrite.com article, December
2014

The Mobile / Cloud Era is Changing How We Work



From Employee
Productivity...

...To Business
Transformation



What Users Want: Any App on Any Device



What IT Wants: Mobile Cloud Architecture



Our Focus Today



Any Device

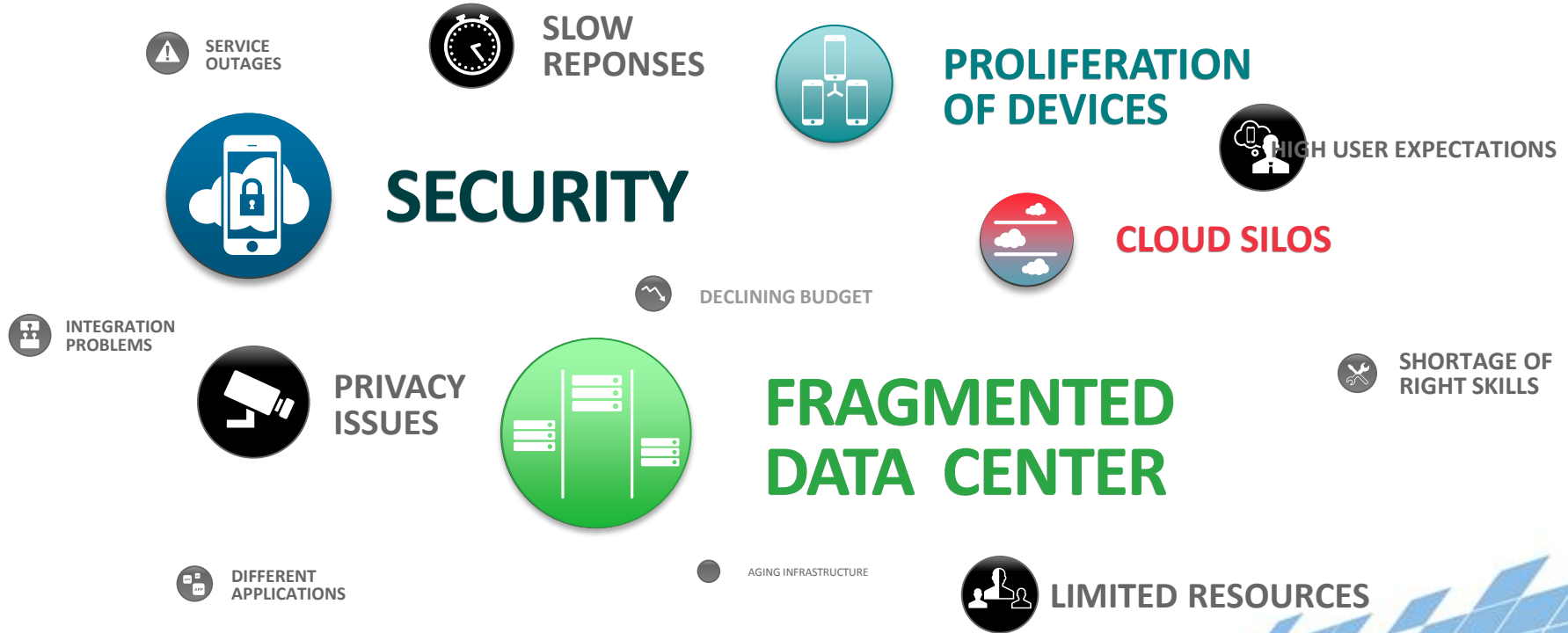


Any Application

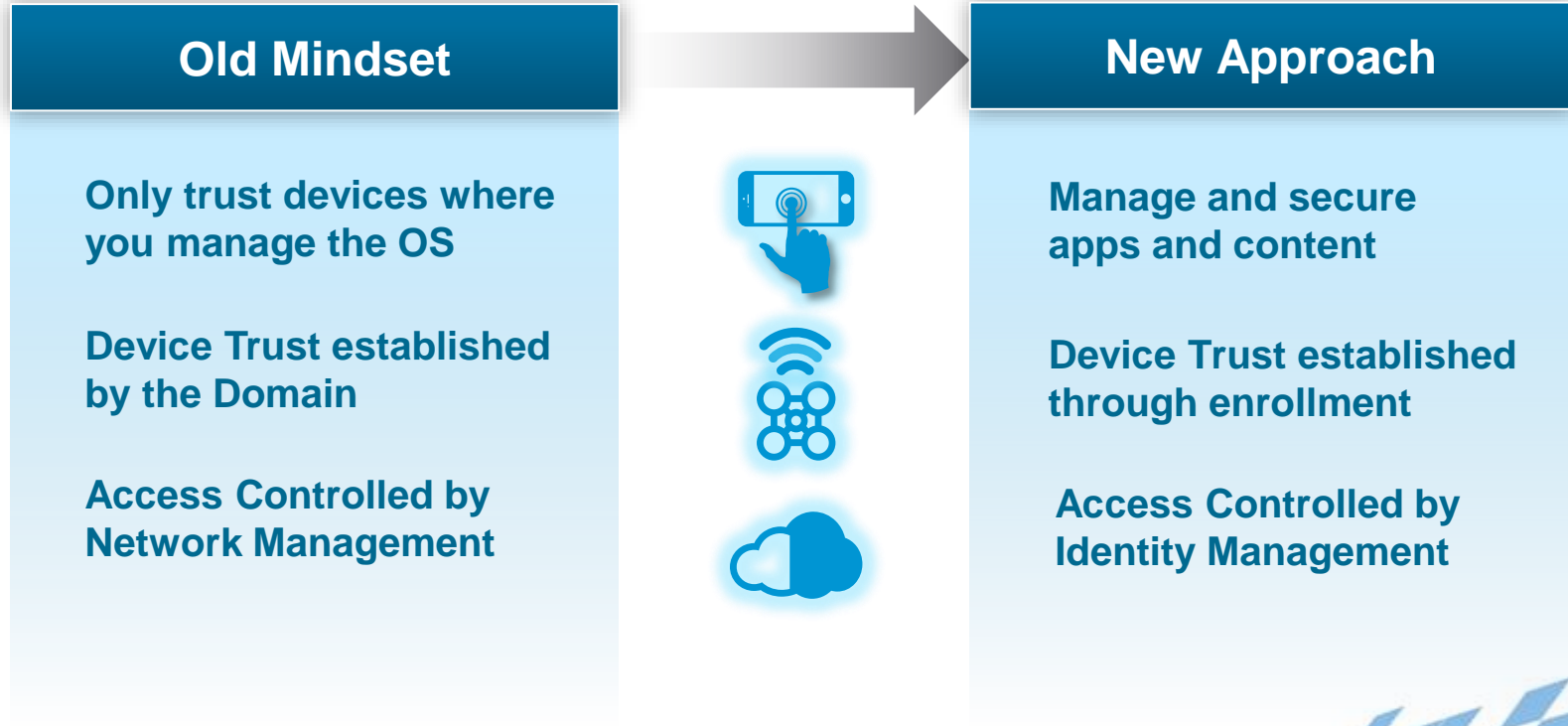


One Cloud

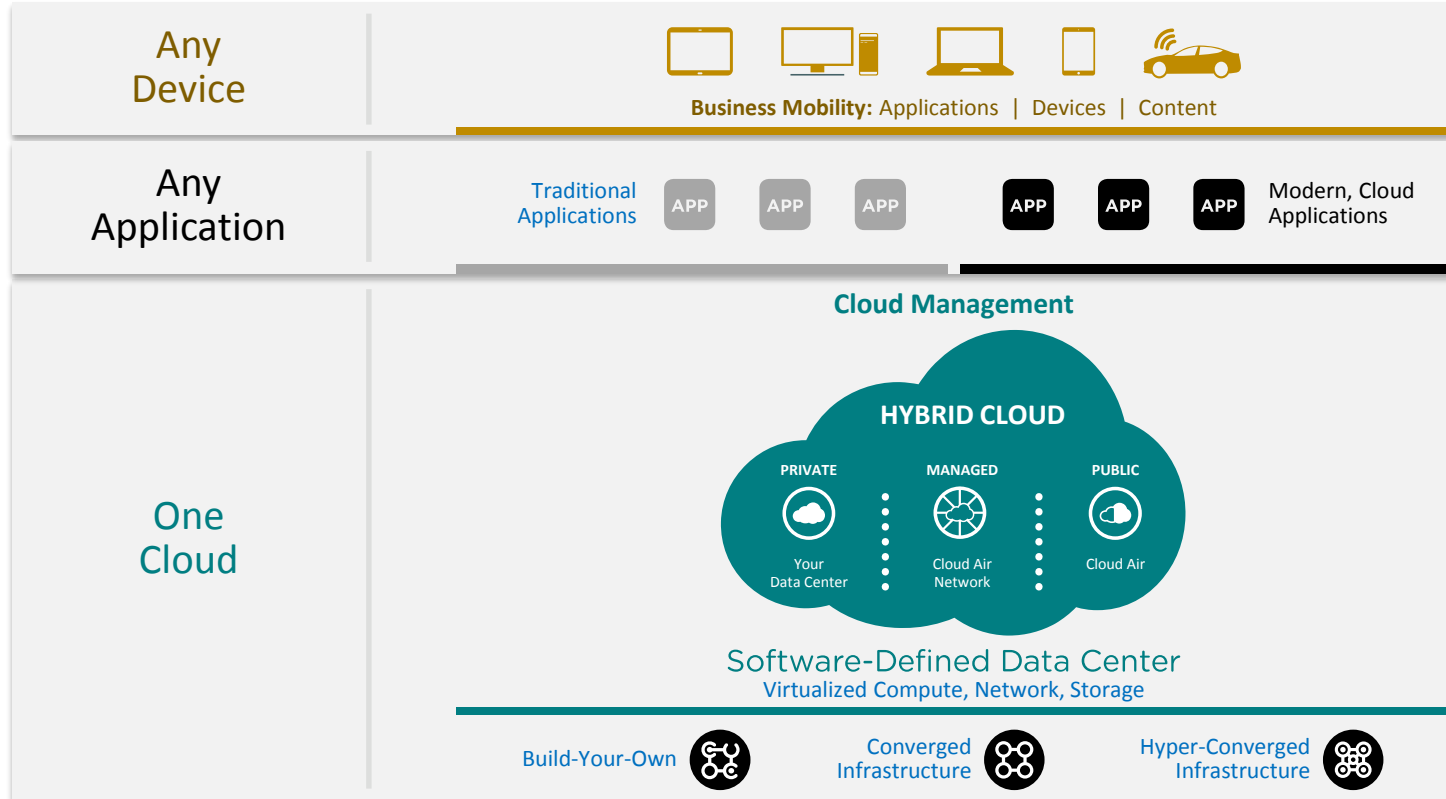
Harnessing Mobile and Cloud Is Challenging



New Approach to Mobile Security and Identity



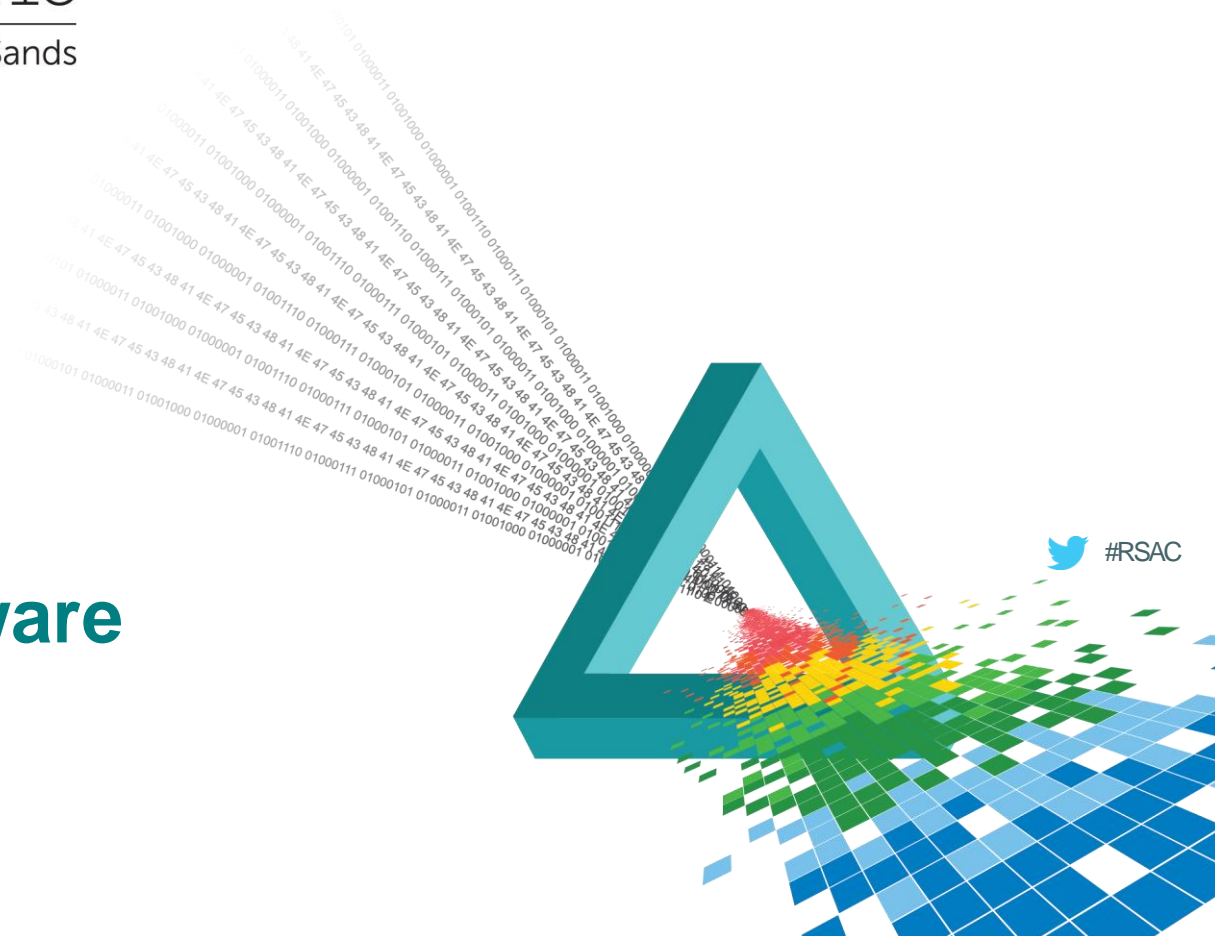
Mobile Cloud Architecture



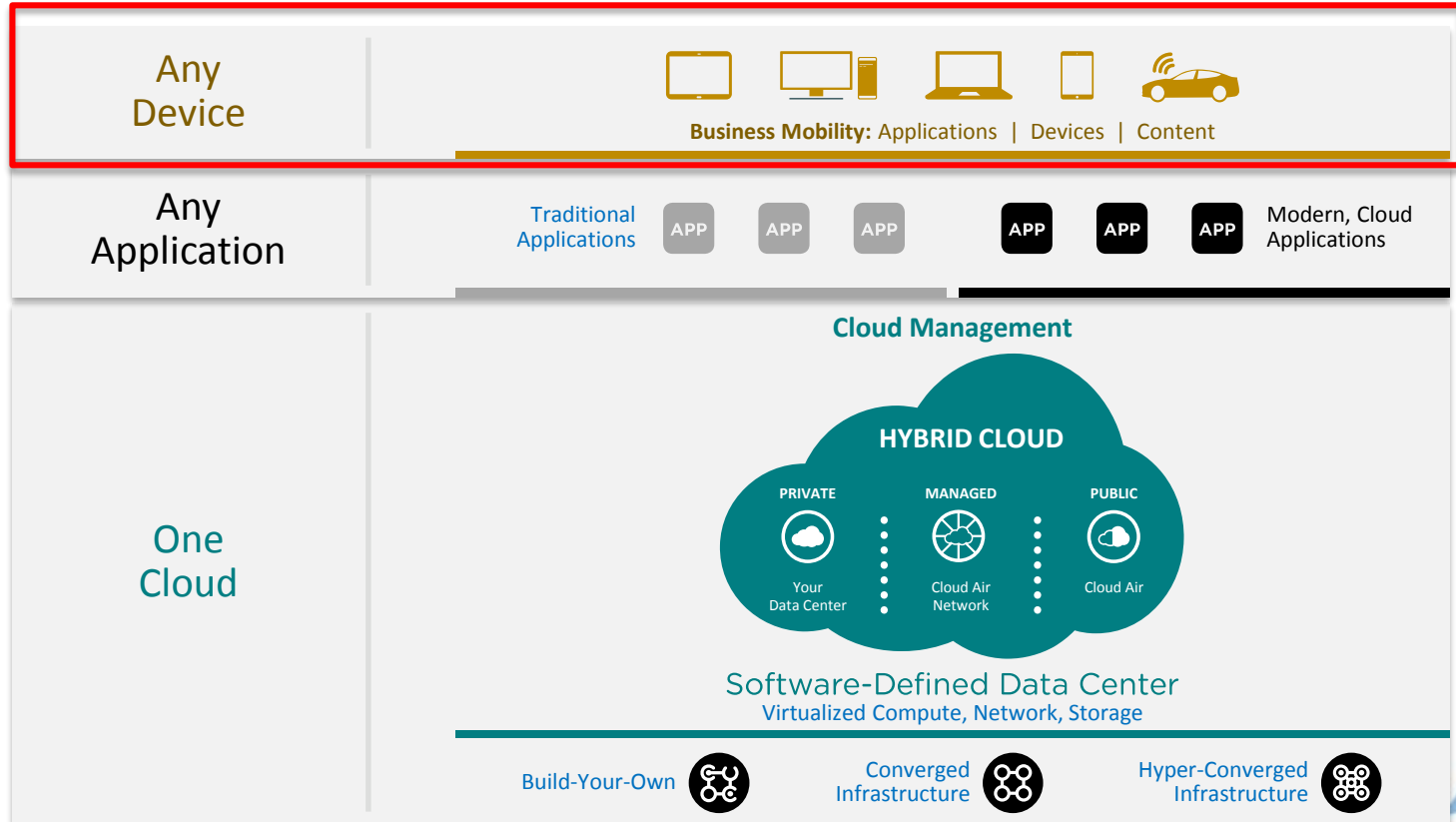
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AirWatch by VMware



Mobile Cloud Architecture



Enterprise Mobility Management (EMM)



Apps



Browser



Content



Device



Email



Workspace



Video



Chat



Display



Teacher
Tools

Mobile <insert space> Management

For Unified Endpoint Management

Every Endpoint



Mobile
Devices



Laptops



Rugged
Devices



Printers &
Peripherals

Every OS



Every Use Case



Corporate

BYOD



Shared

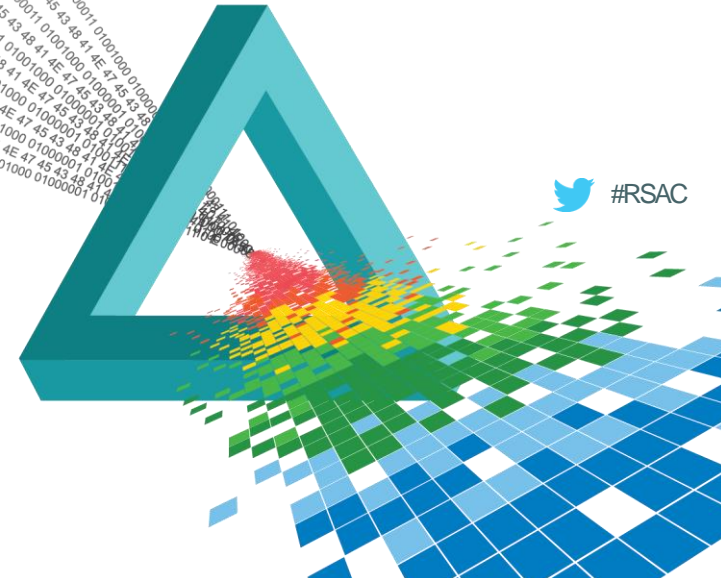


Line of
Business

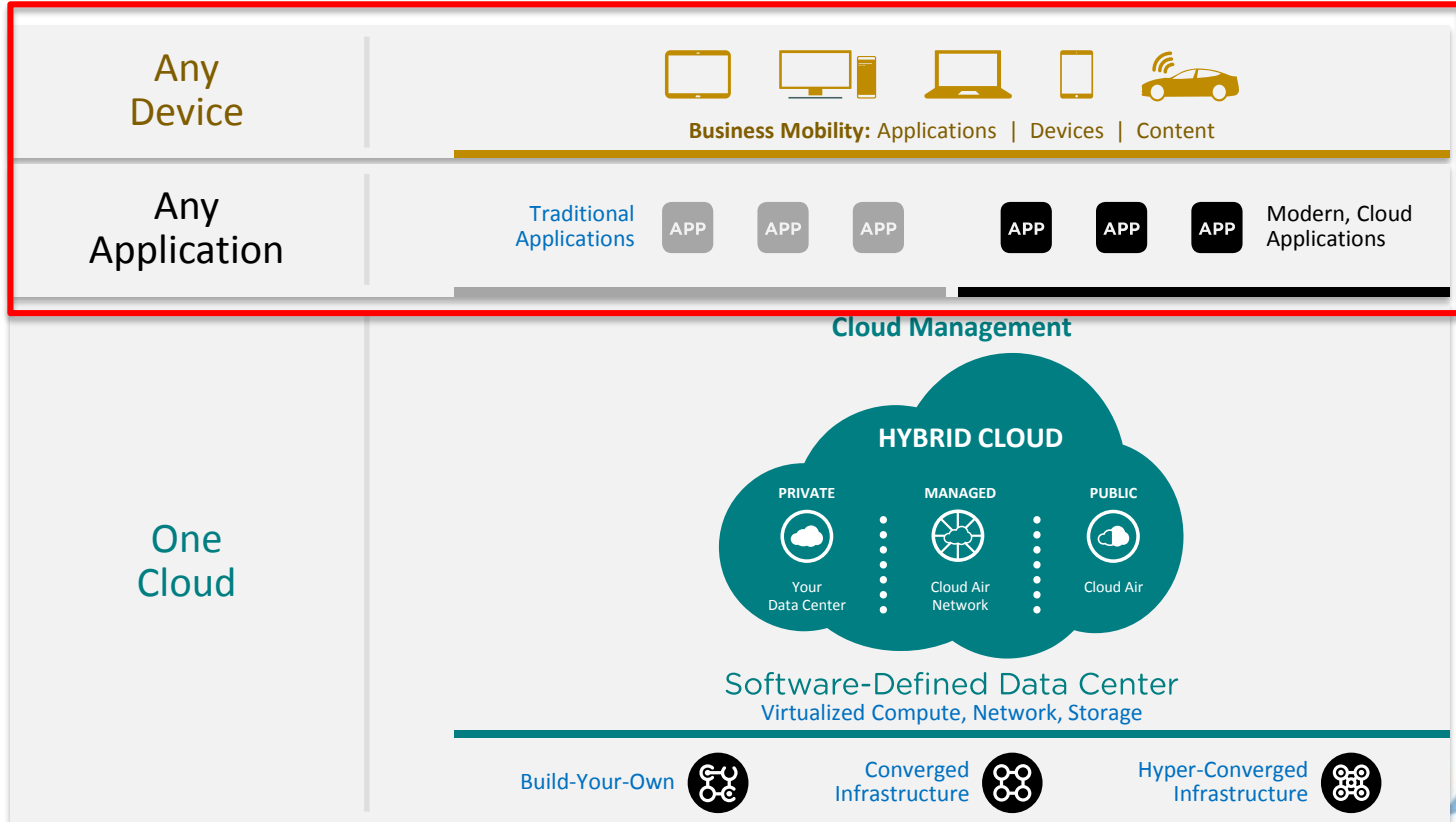
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VMware Identity Manager



Mobile Cloud Architecture



The Challenges Customers are Facing with Identity

Enforce security and compliance without hampering workers

Protecting apps and data from unauthorized access is important but authentication and ease of use needs to be straightforward



Time and complexity in delivering new apps and services services

Employees and their devices are increasingly on the go. Access control to apps becomes more important than networks. Device diversity adds to the complexity



Gaining visibility into user access. Who has access to when, and when

Real-time visibility, proactive alerting, reporting and analytics are all required to know what apps are being used, when, and by whom. This helps manage licensing, SLAs, and maintenance windows



Complexity of scale and growth (Operations, Helpdesk)

A general state of readiness to scale as traffic, users and devices grow in number across the organization



vmware®

Identity Manager

Simplify Business Mobility with One-touch From Any Device



- Enterprise Single Sign-On
- Industry leading support for Web, Windows, Native Mobile Apps – All from one place
- Pre-integrated with many enterprise apps

Optimize User Experience And Security with Airwatch® Adaptive Access



- Native integrated app launcher
- Dynamic per-App VPN
- AirWatch smart authentication
- Device Analytics

Empower Employees with a Self-Service App Store



- Self-service app catalog
- Responsive HTML5 app launcher
- User analytics
- Custom Brandable Web Portal
- Application provisioning

Grow with Trusted VMware Enterprise-grade Hybrid Cloud Infrastructure



- Directory integration and federation
- Hybrid deployment model
- Conditional Policy Engine
- Universal Authentication Broker

When Identity Management meets AirWatch Mobility Management

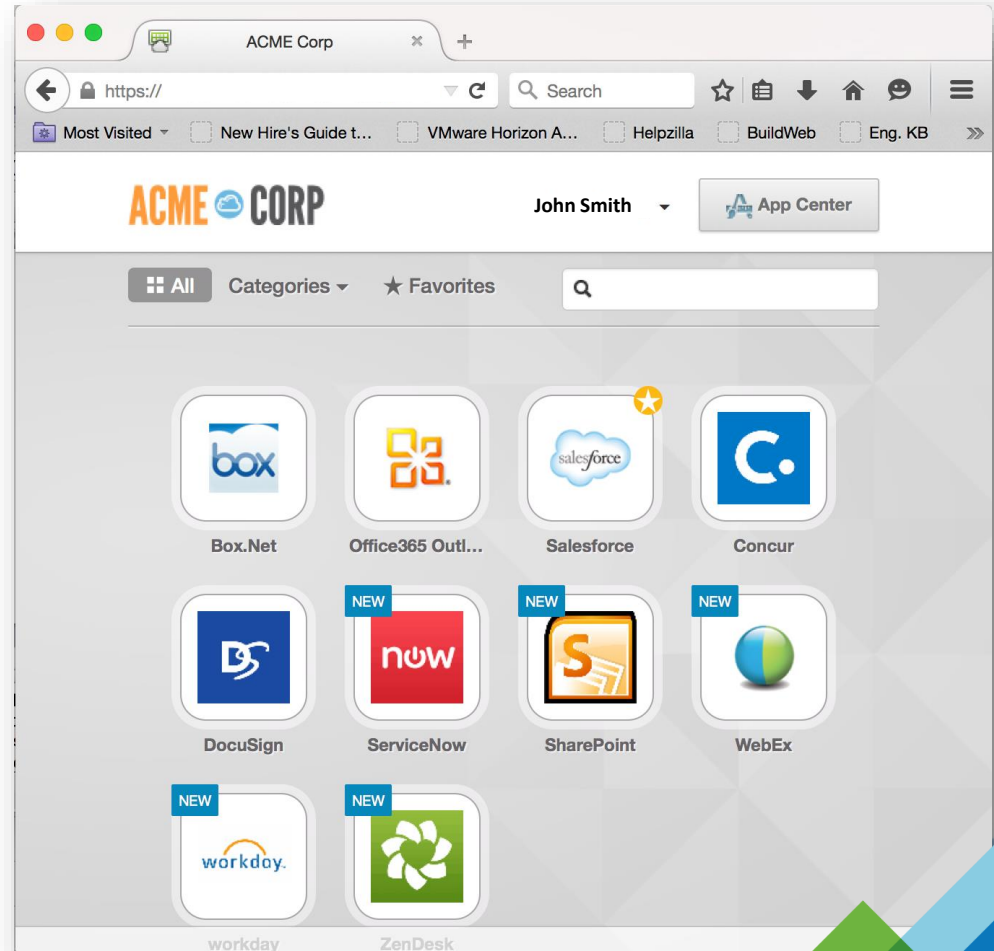


Native Mobile Single Sign-On

- ✓ No app wrapping or SDK
- ✓ One-touch authentication
- ✓ Managed or Unmanaged Conditional Access
- ✓ Built in CA
- ✓ Built in VPN
- ✓ Built in IdP
- ✓ Built in Kerb / Cert adapter

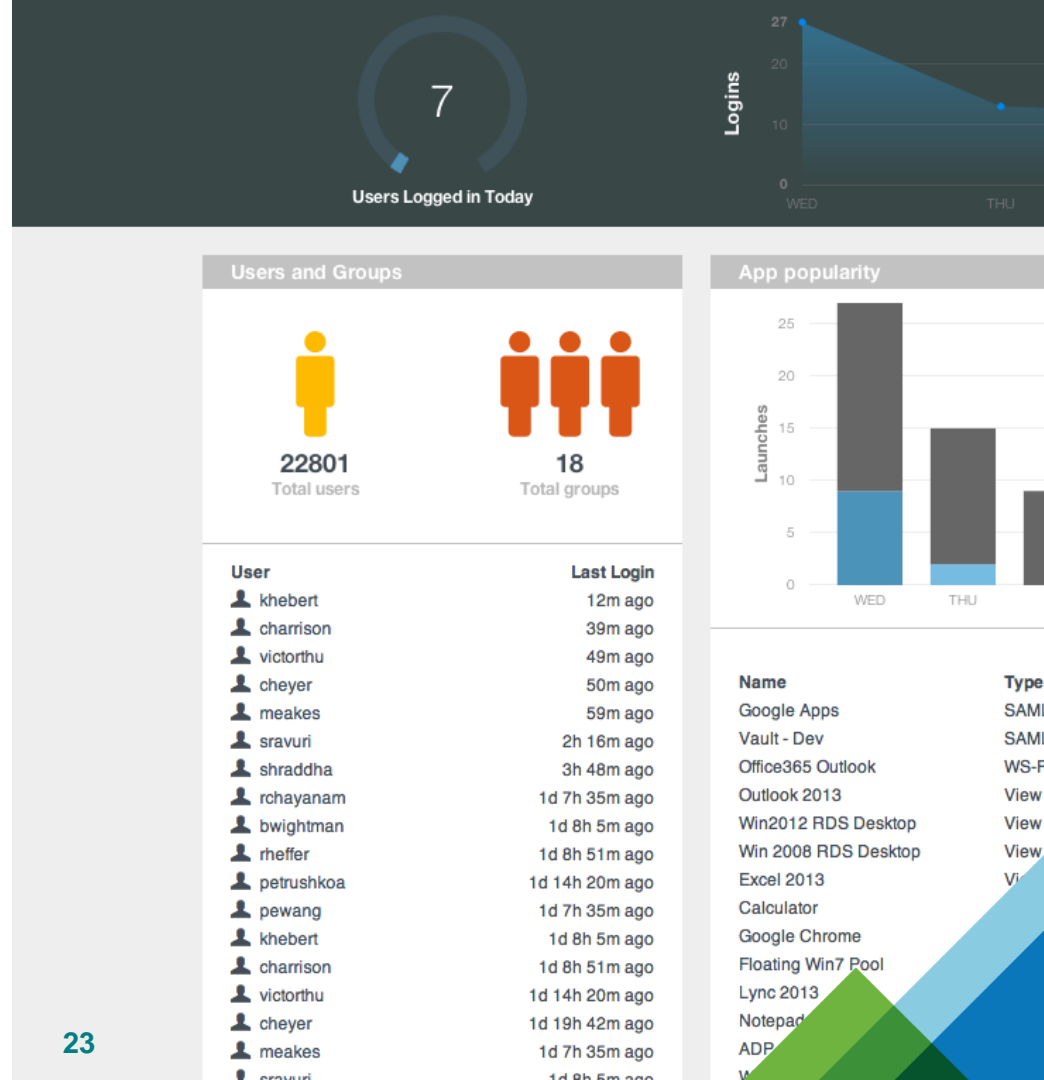
Empower employees

- ◆ Self-service app catalog
- ◆ Responsive HTML5 app launcher
- ◆ User analytics
- ◆ Custom skinned web portal
- ◆ Application provisioning



Grow with trusted VMware enterprise-grade infrastructure

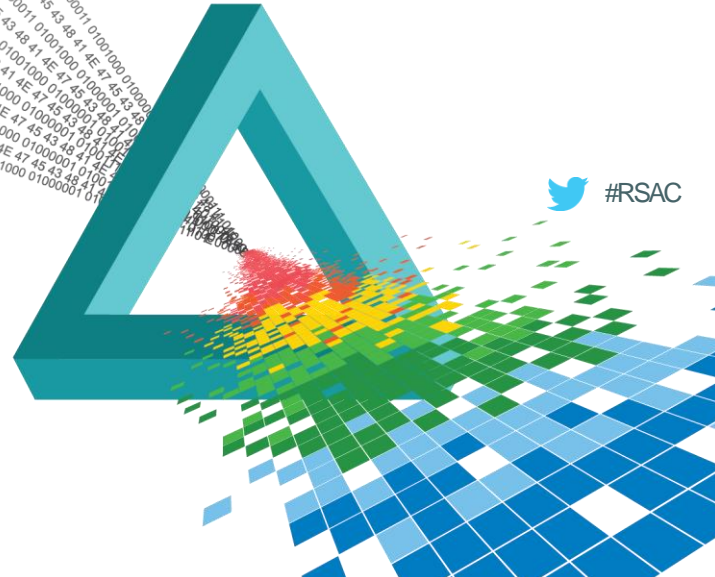
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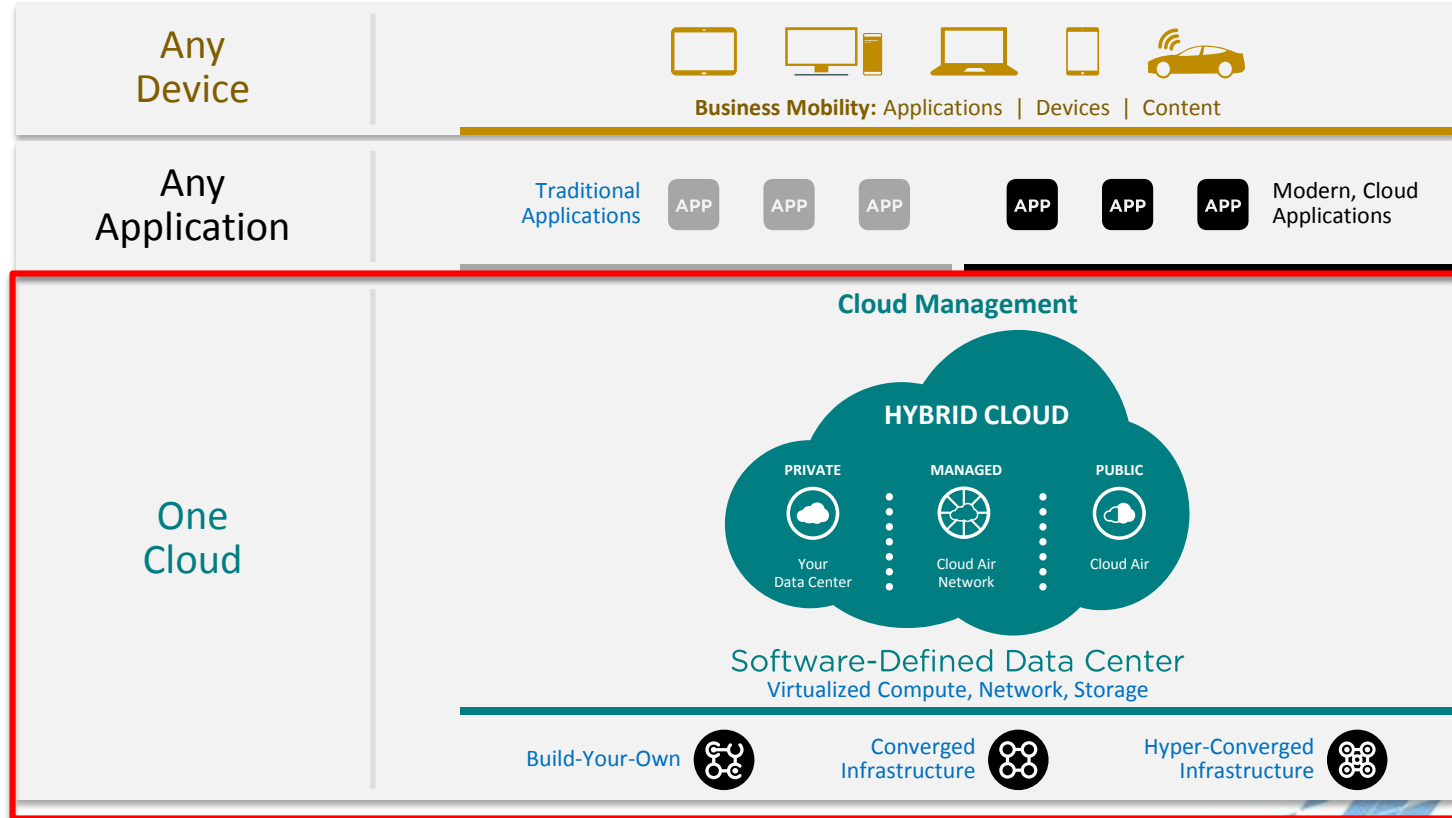
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NSX

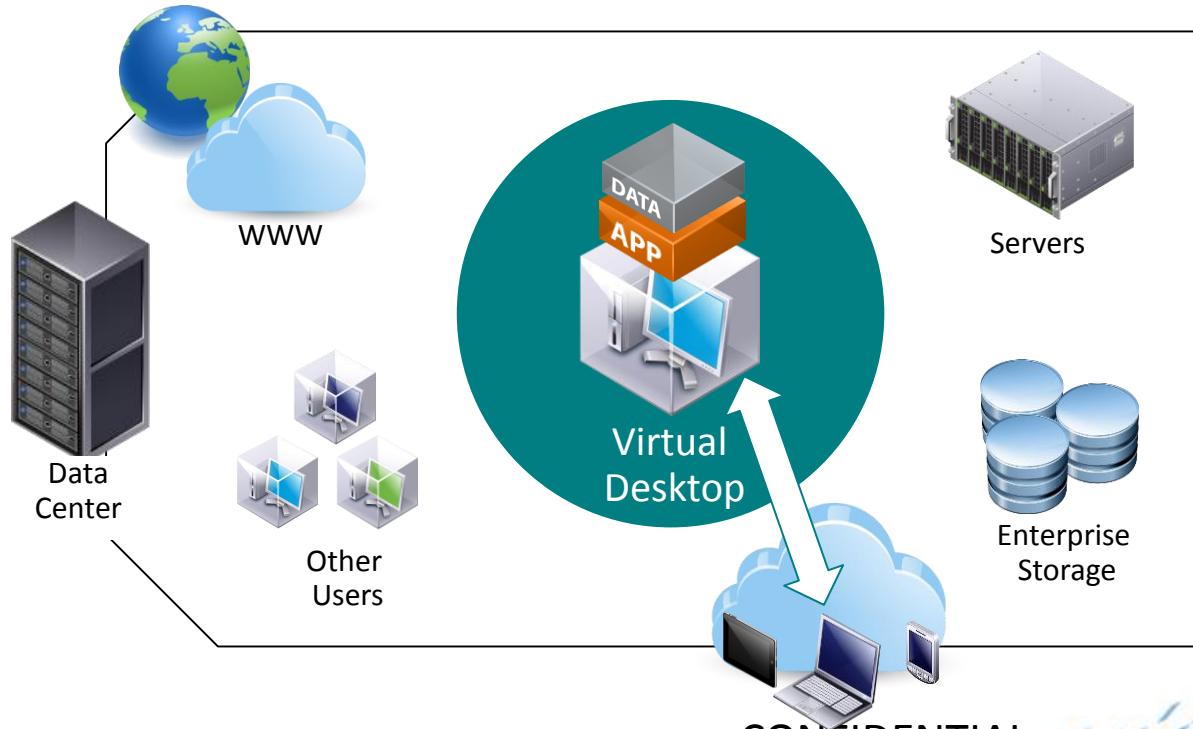


Mobile Cloud Architecture



Desktop & App Virtualization: Better Security for Data at Rest

Desktop and app virtualization places O/S, apps and data in the data center



Loss of data sitting on devices (device loss, theft, damage)



Unauthorized access to sensitive applications installed on devices



Reduced branch infrastructure footprint (file/print/email servers etc.)



Conducive to efficient, centralized backup

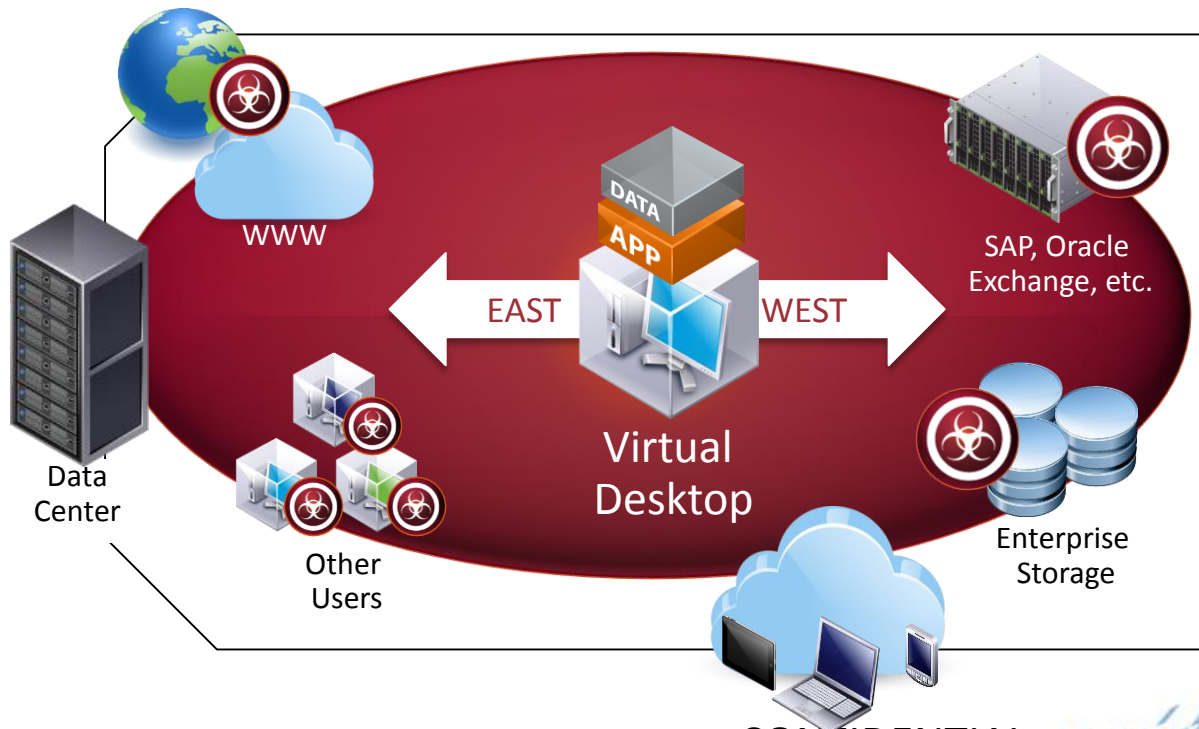


Centralized patching against vulnerabilities

Your Data Center = Much Larger Attack Surface #RSAC

Desktop Virtualization poses new security considerations:

- ◆ Exposes very large attack surface within the data center
- ◆ Multiple “east-west” flows between users and infrastructure



What VDI Doesn't Address:



User behaviors



Zero-day threats



Compromised internet websites



Desktop-to-desktop hacking



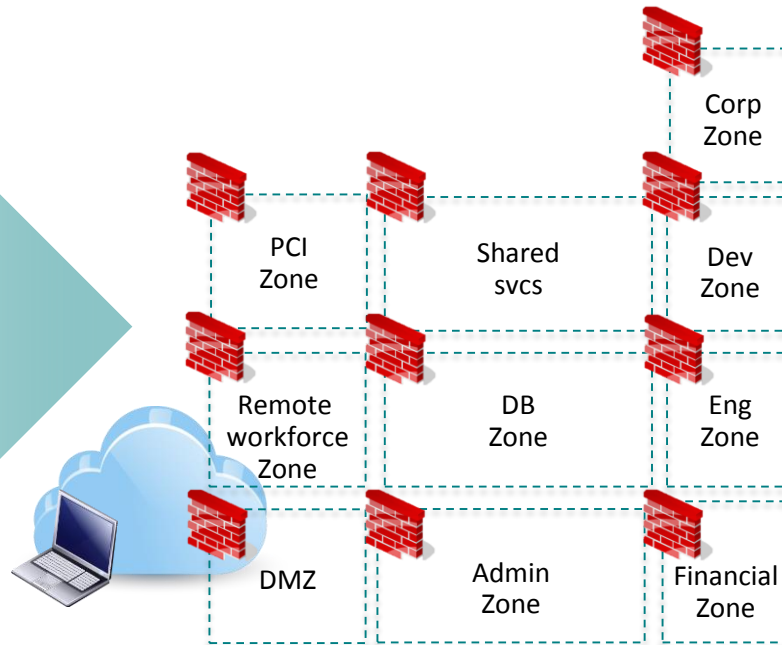
Desktop-to-server hacking

CONFIDENTIAL

Encapsulation

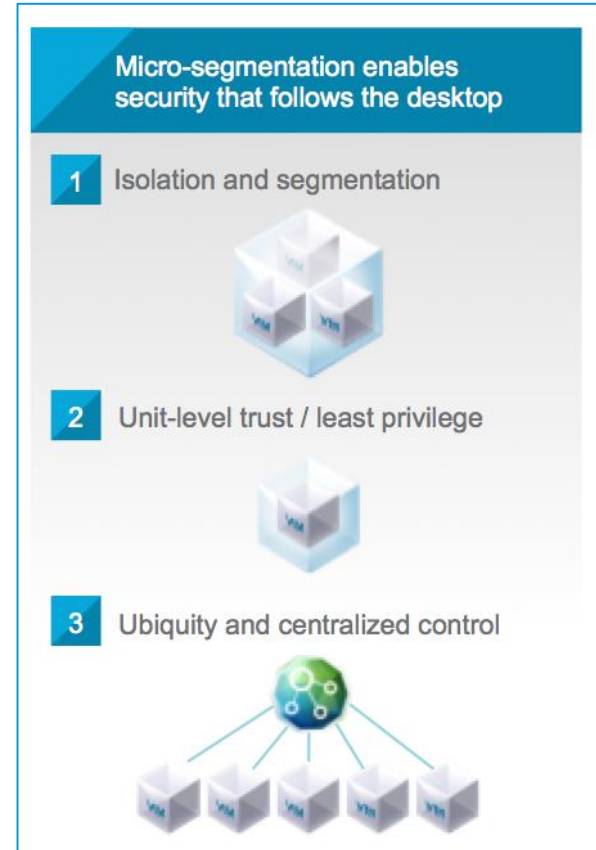
Organizations with focus on compliance and risk mitigation will implement security zones to protect East-West flows within the data center

- ◆ Hard to implement
- ◆ Lots of physical infrastructure required
- ◆ Complex to manage

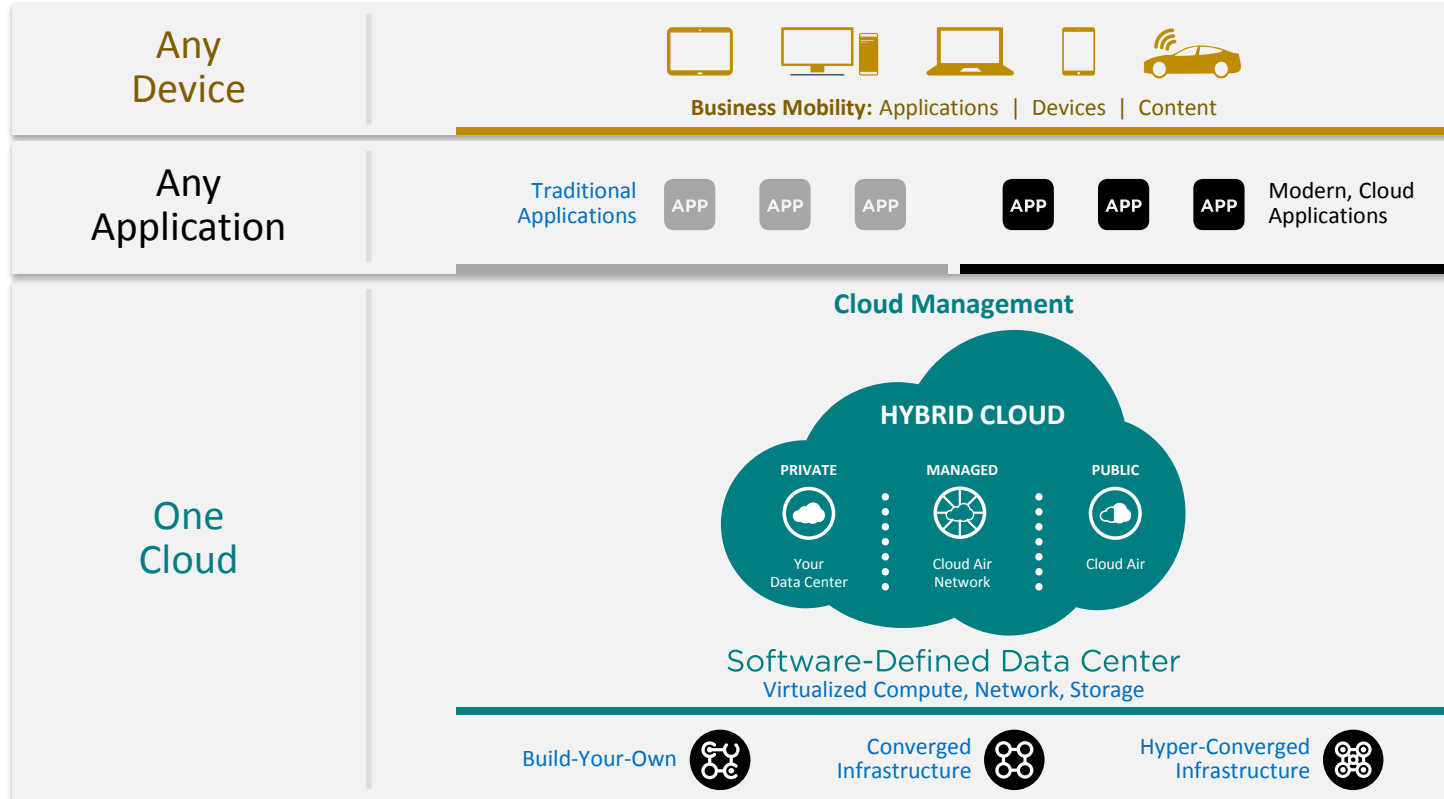


NSX Micro-segmentation: Addressing the East-West Challenge #RSAC

- ◆ Establish a “**network of one**” for each desktop
- ◆ **Eliminate cross-talk** between networks
- ◆ **Minimized attack surface** – keep threats from spreading
- ◆ **Policy defined centrally**, automatically attached to VM as created
- ◆ **Persistently follows desktop** wherever it resides



Mobile Cloud Architecture



Thank you!