

# RSA®Conference2022

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## TRANSFORM

SESSION ID: **OST-M01**

## Building Safe End-to-End Encrypted Services for Business

a Google Workspace perspective


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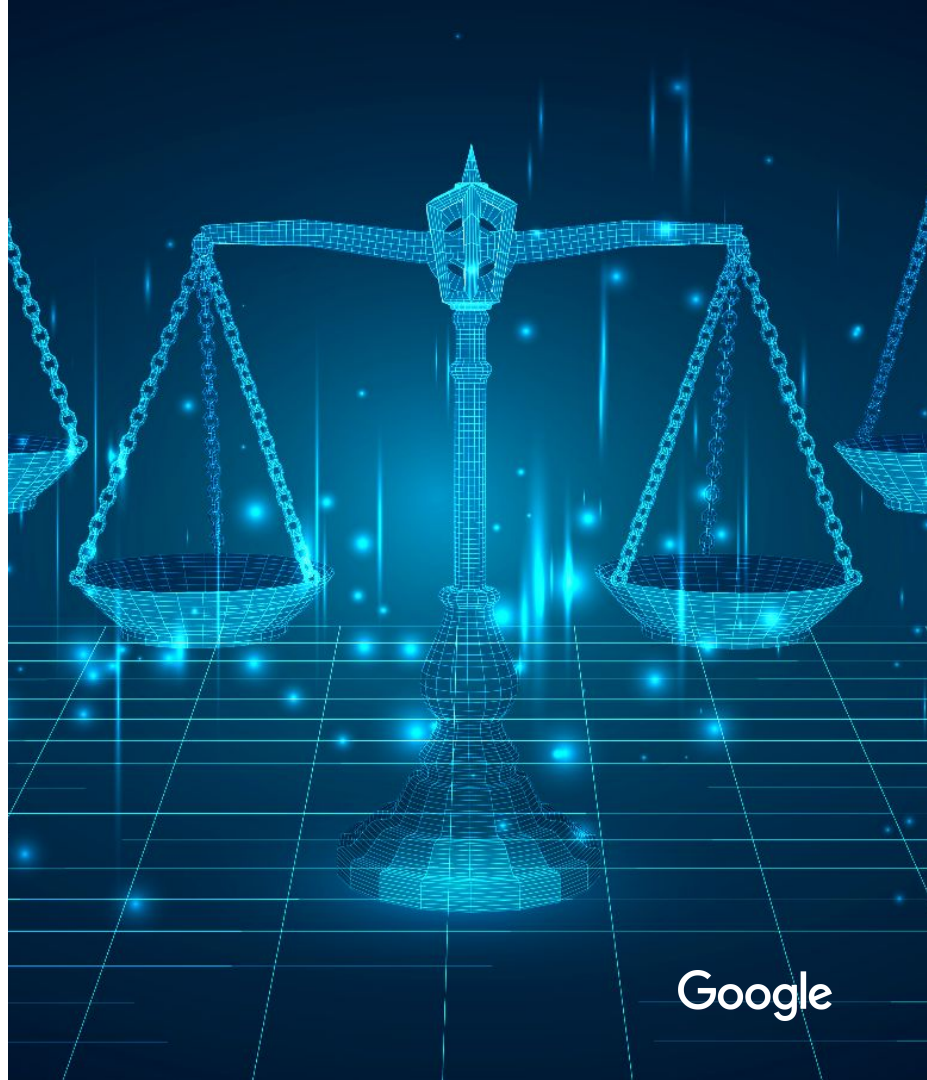
**Nicolas Lidzborski**

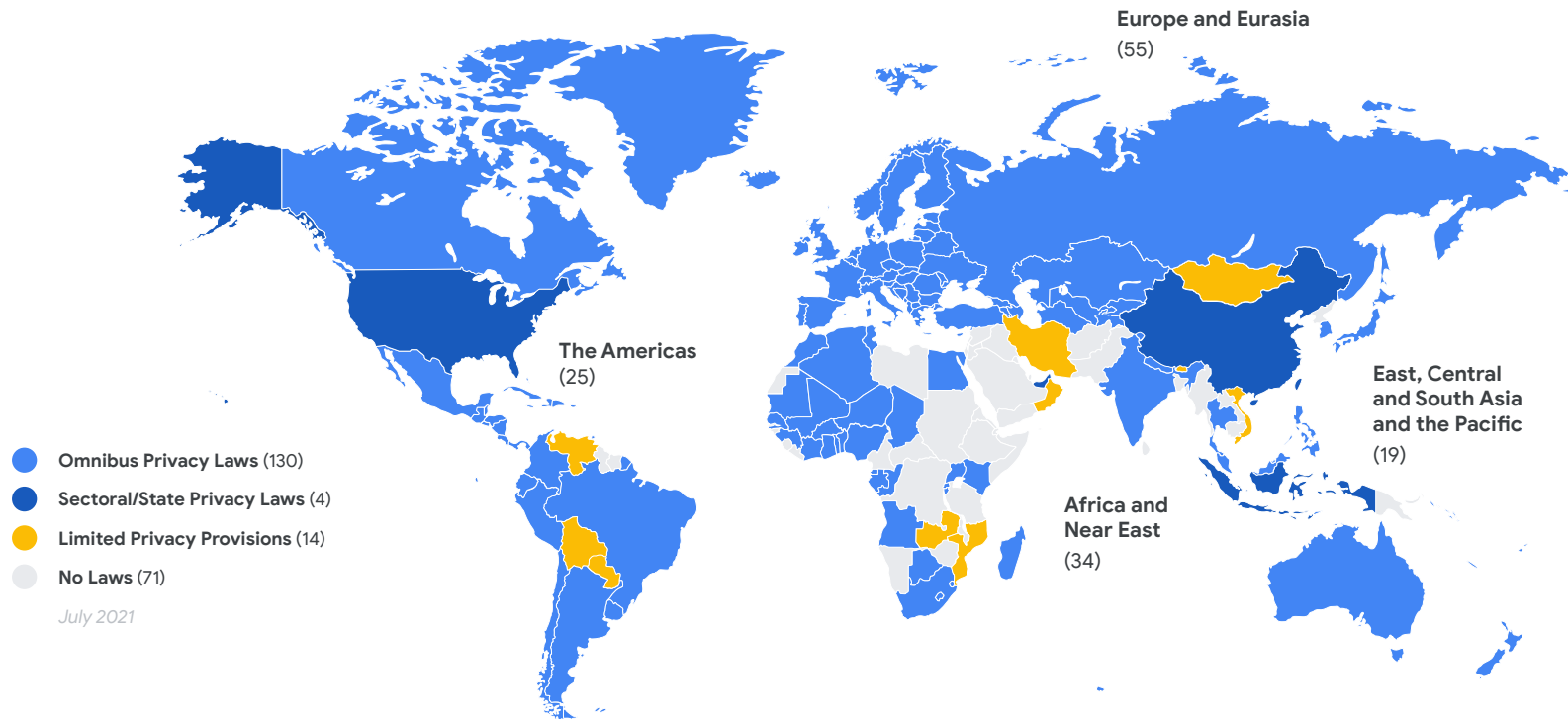
Workspace CSE Engineering Lead  
Google





Stronger data privacy  
needs and upcoming  
data protection  
regulations are  
reshaping the world





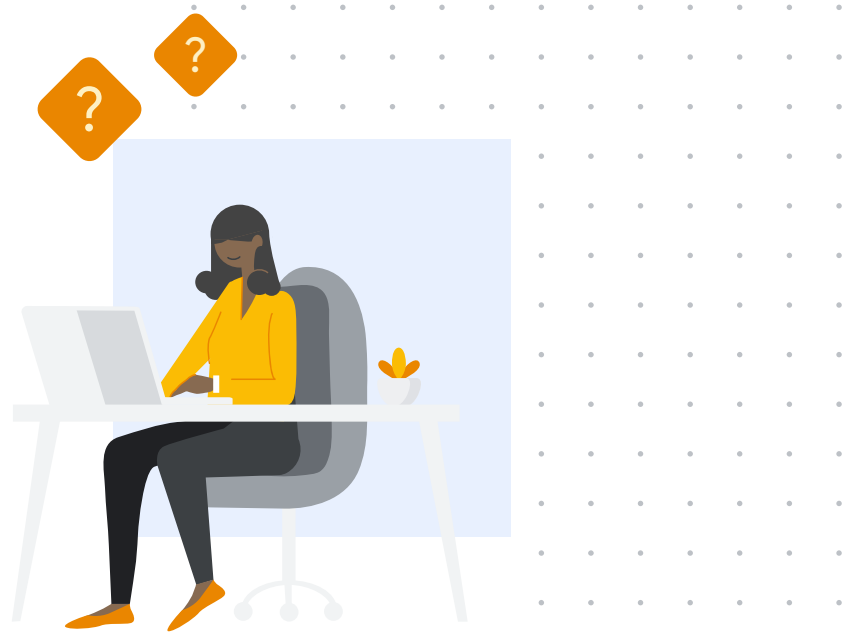
# Data regulations and privacy needs are rising



Today

Client-Side Encryption is one of the key technology that can help meet those new requirements.

# What is **Client-Side Encryption (CSE)**?





Client-side encryption (CSE) is the set of end-to-end encryption crypto-systems that enterprises can use to ensure that only authorized users can access, authenticate and decrypt specific pieces of data.

# Customer feedback



Certain email contents or recipients are **required** to be end-to-end encrypted (so **Google cannot access the data** under any circumstance). Drive is the same way - for certain information”



... **I just want Google to come up with a solution** so that we do not have to use any third parties ... Just one system that covers **data storage and communication security.**”



# Key questions for today



How can CSE **help**?



How does CSE **work in practice**?



What are the **trade-offs**?



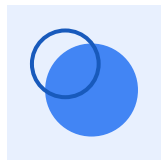
What are the **challenges**?



## Bad news?

This presentation **does not** contain any blockchain, NFT or cryptocurrency related information.

# Agenda



Client-Side Encryption for enterprise



Google Workspace CSE case-study



CSE protection challenges

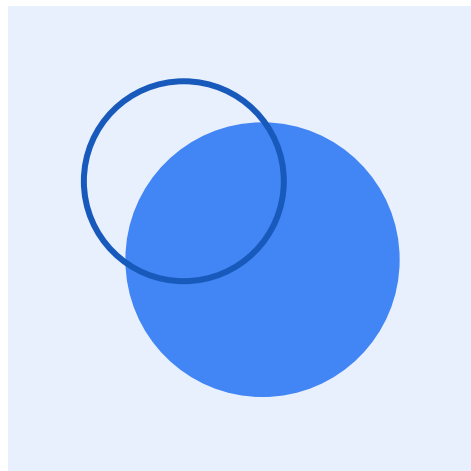


Malicious URLs detection case study





# Client Side Encryption for enterprise



# How can CSE help protect enterprise data?





Client-side encryption ensures that **data stored in the cloud can only be viewed by the company employees** since data is encrypted before being uploaded to cloud providers servers.

# Client-side encryption use cases



## Mitigate data breaches and insider risk

Separation of duty increases resilience to compromise



## Offer data sovereignty control

Prevent data processing outside of a specific jurisdiction



## Support regulatory compliance

E.g.: ITAR, CJIS, TISAX, IRS 1075, EAR,...



# Key challenges

01.

## Key deployment

Provisioning and management of keys is typically complex and requires additional software and services

02.

## Interoperability

Most enterprise CSE solutions rely on proprietary infrastructure not allowing easy collaboration with others.

03.

## Smart features

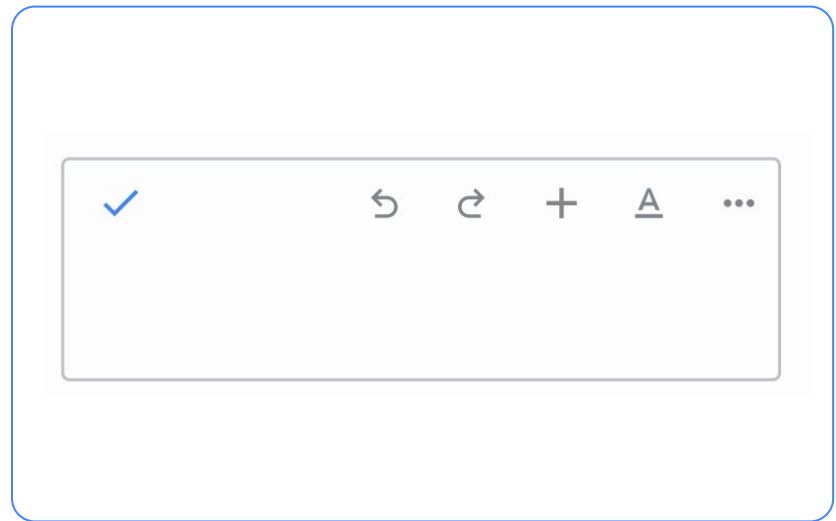
Advanced capabilities require inference with large ML models hosted server-side.

04.

## Anti-abuse protection

User safety features are mostly based on complex and proprietary processing on servers.

Writing suggestions and anti-abuse are examples of server-side powered features that need to be reinvented





How do you encrypt  
the data while keeping  
cloud benefits?



# CSE leverages envelope encryption



**Data Encryption Key (DEK):** key generated on end-user endpoint used to encrypt **data** (email, doc, file)



**Key Encryption Key (KEK):** common key used to encrypt and protect many **DEKs**

Encrypted data



DEK

+

Encrypted key



KEK

DEK

Encrypted data and DEK keys encrypted with the KEK keys can be stored safely in the cloud to enable collaboration and ensure data durability & reliability

# Benefits of envelope encryption



**Private and performant:** data encryption is done on the endpoints



**Flexible:** Allows sharing with different group of users without data re-encryption



**Trustworthy:** Auditable, highly-protected and delegable to 3rd parties

What are the trade-offs  
made when implementing  
envelope encryption?



# Access control options



**Immutable access  
control**

Or



**Dynamic access  
control**

## Option 1

# Data readers are set at send time

Asymmetric  
cryptography using  
recipient public keys  
(S/MIME, PGP, Signal,...)

### Pros:



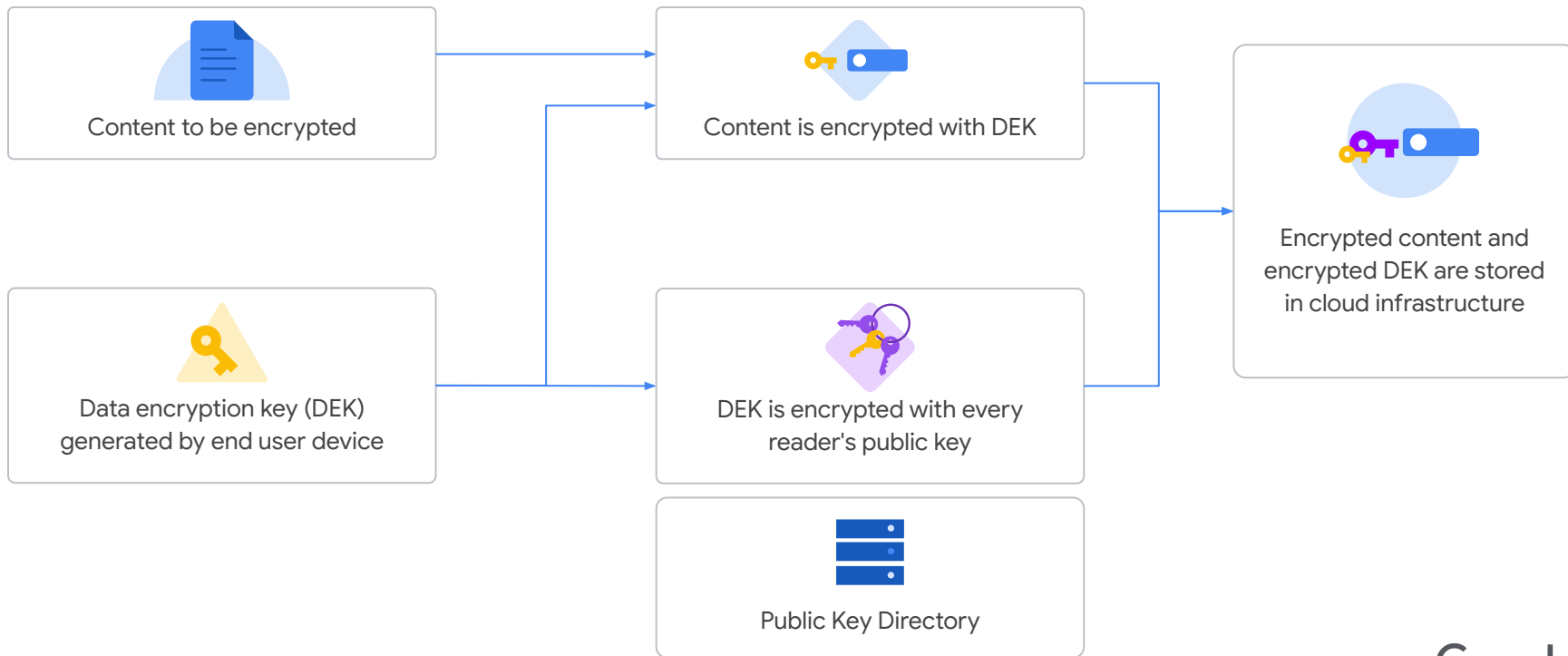
- ❖ Portability and interop
- ❖ Sender controls readers
- ❖ Asynchronous and offline

### Cons:



- ❖ Immutability
- ❖ Provisioning
- ❖ Discovery

# Data readers are set at send time





## Option 2

# Access evaluated at decryption time

Key service solutions  
(Google Drive CSE,  
Microsoft DKE,...)

### Pros:



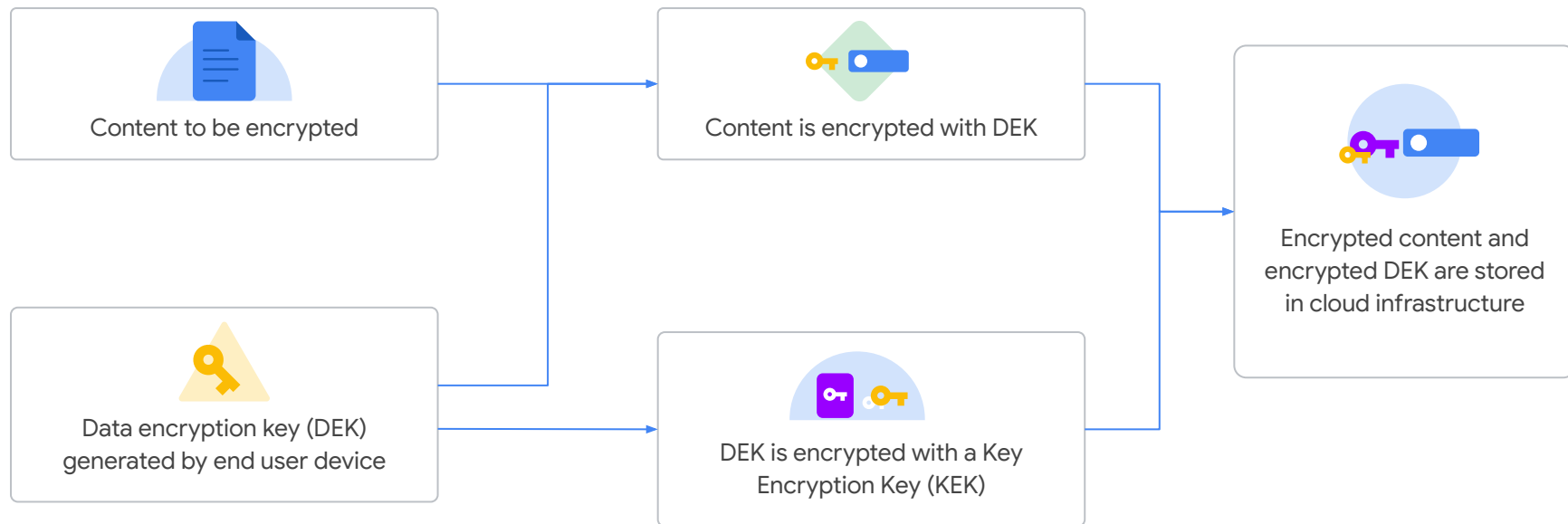
- ❖ Access with user identity
- ❖ Dynamic access control

### Cons:

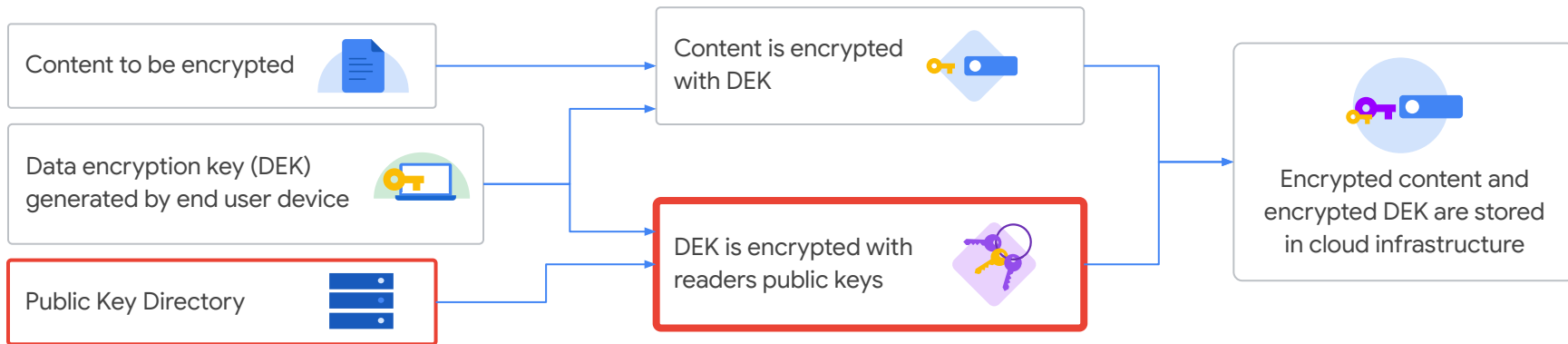


- ❖ Requires key service
- ❖ Harder interop/portability

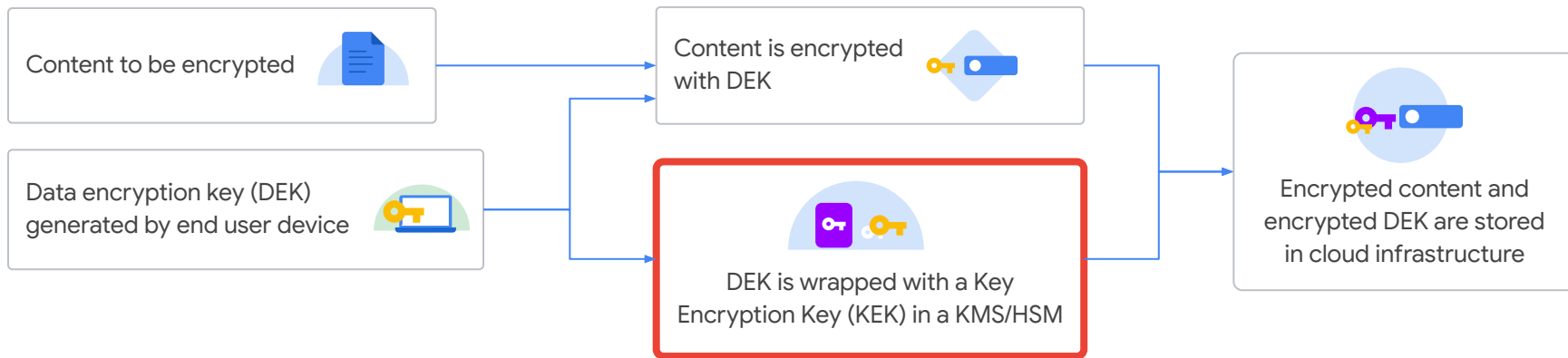
# Access evaluated at decryption time



## Option 1



## Option 2



# Takeaways



CSE solutions helps  
enterprises meet  
regulatory requirements



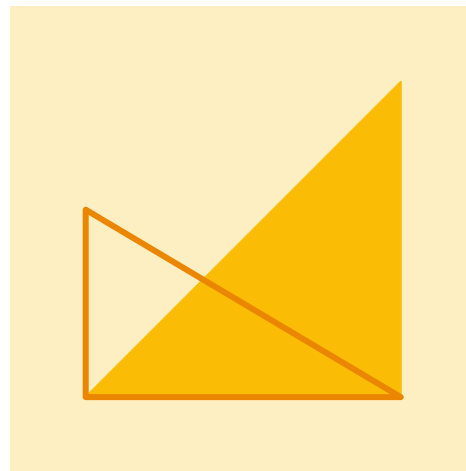
CSE offers technical  
options for  
data sovereignty

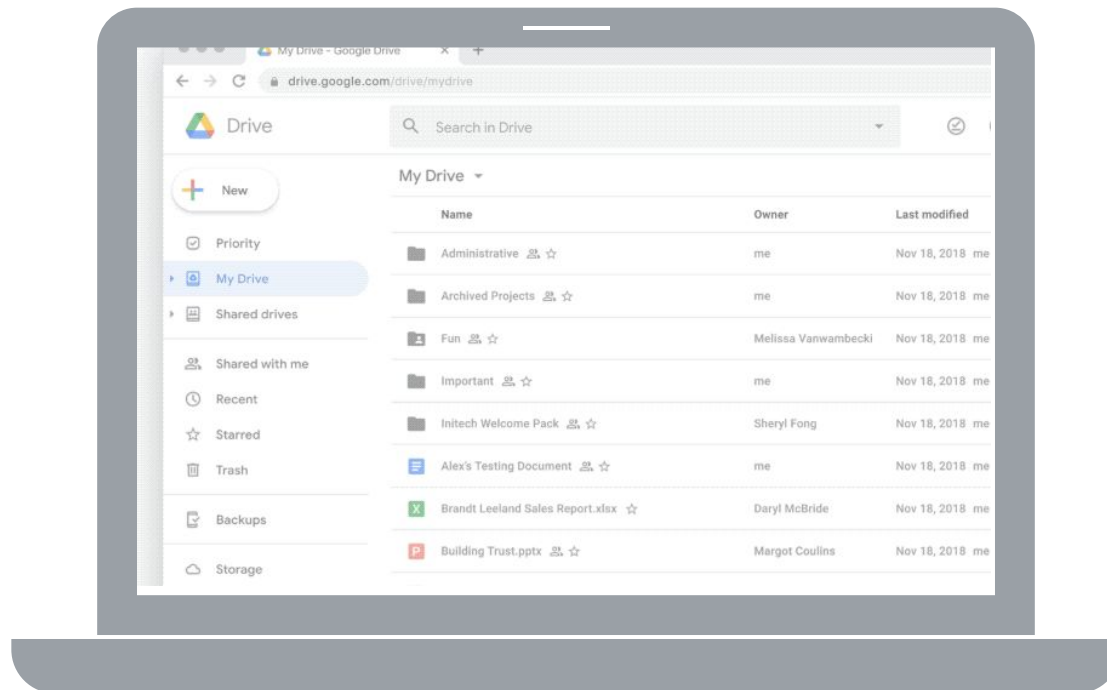


Building secure and  
smart CSE products is  
extremely challenging



# Google Workspace CSE case study





[Google Workspace Client-side encryption launched on Drive, Docs, Sheets, and Slides in 2022](#)

# Workspace's approach to encryption

[Whitepaper](#) →



## **Sovereignty of data**

Authoritative control over data through customer control of encryption keys



## **No server side access to content**

Ensure that data is only accessible by the customer's employees



## **Preserve user experience**

Maintain the same high-quality experience without the need for legacy desktop clients

# Workspace CSE Key ACL Service properties

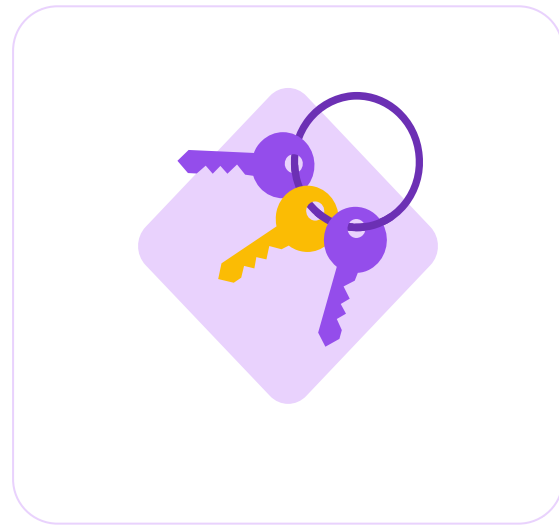
Secure service controlled by the customer

Encrypts and decrypts DEK using KEK

Requires strong user authentication

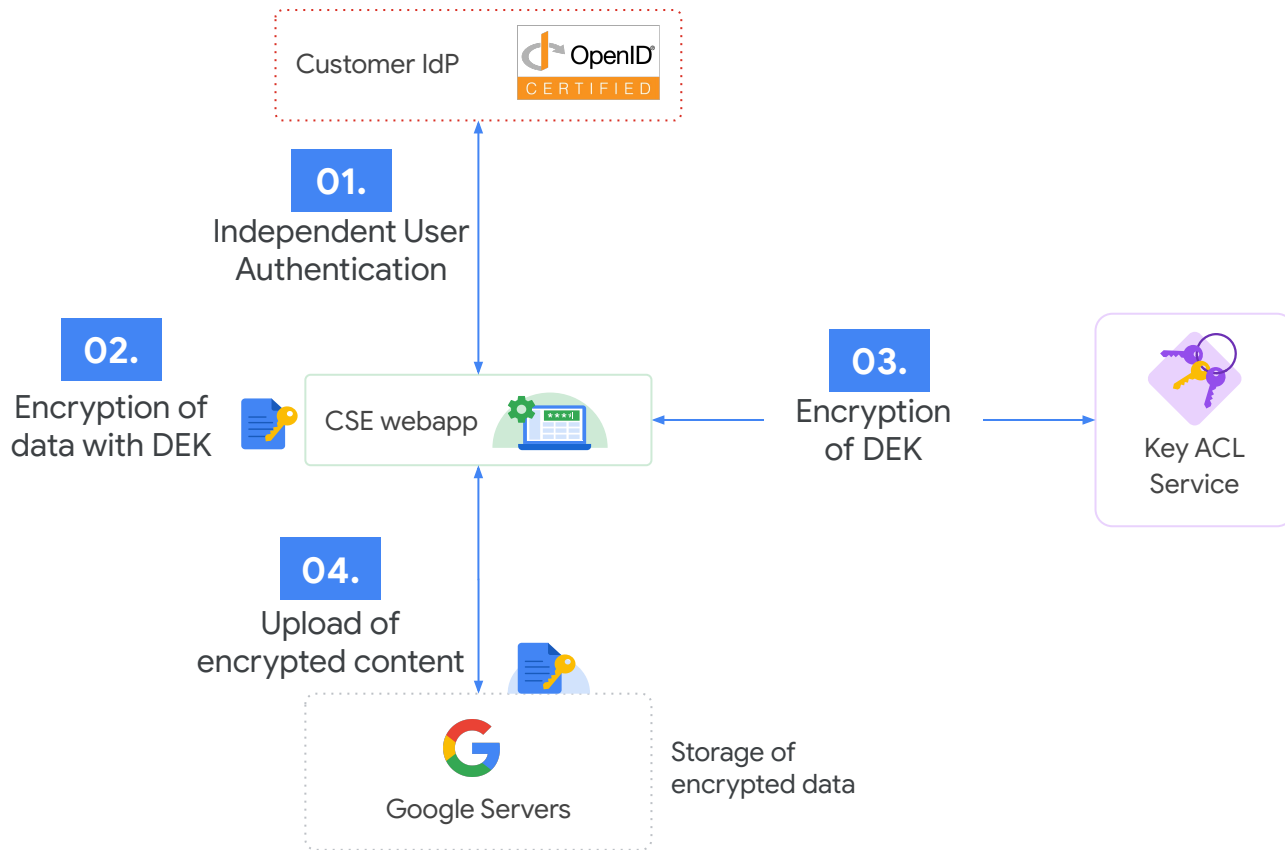
Provide dynamic access control

Public API allowing partners to build services

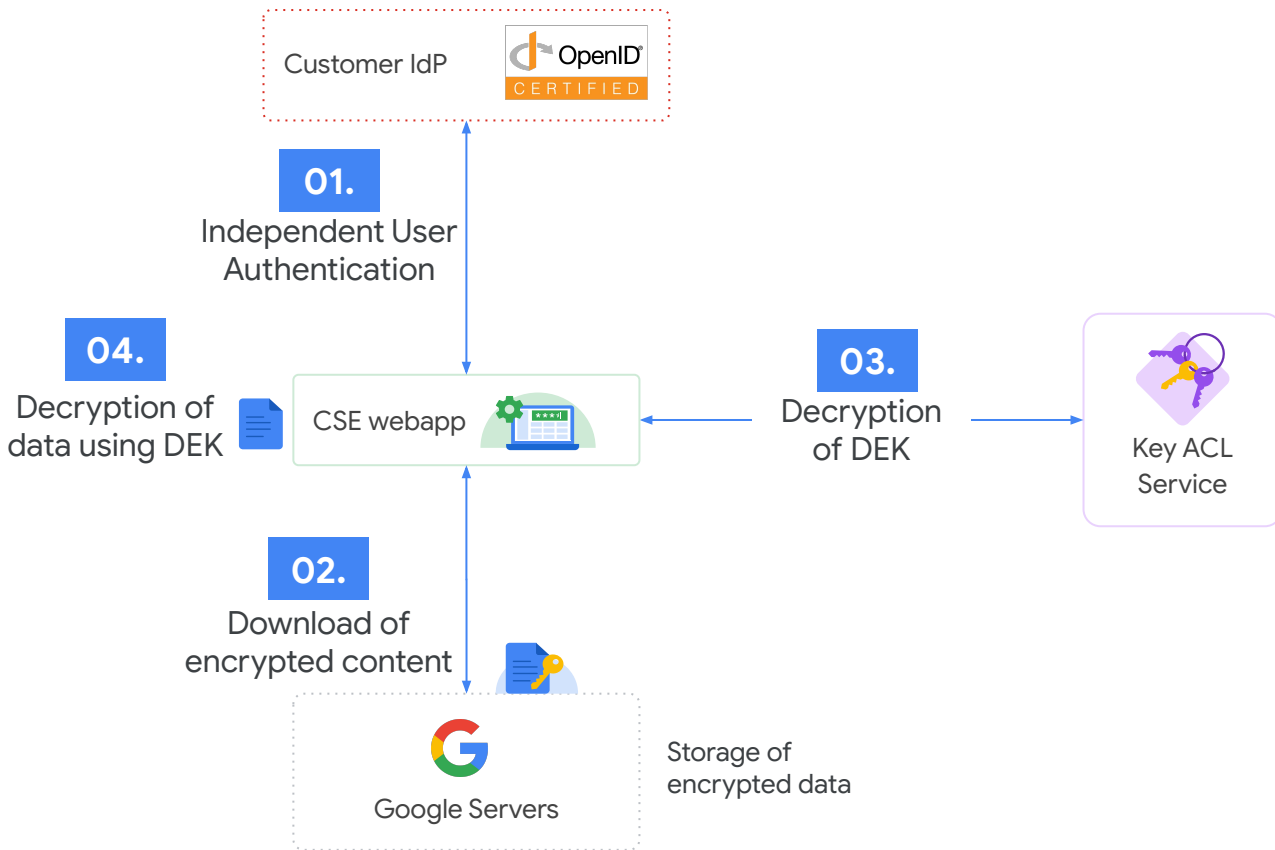




# Encryption with a Key ACL Service



# Decryption with a Key ACL Service



# Takeaways



User experience first



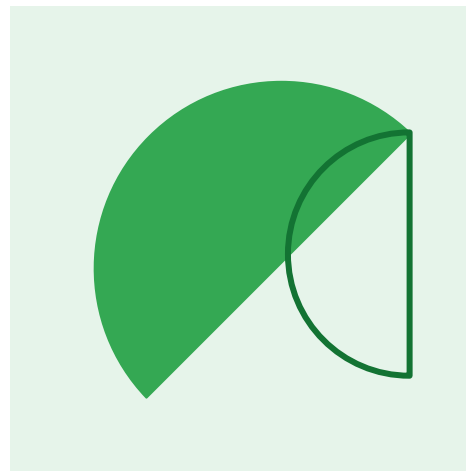
Own core components  
to ensure reliability and  
security



Build on APIs and  
openness to maximize  
interoperability and  
transparency



# CSE protection challenges



How do you protect  
users without server  
side detection?



# Potential directions

01.

## On-Device Business Logic

Need to rebuild product business logic to run on clients (parsing, processing and presentation layers).

02.

## On-Device ML Processing

Create and deliver ML models suitable for clients (small, efficient and private).

03.

## Confidential Computing

Clients can call remote services that are trusted to process content confidentially.

04.

## Private Computing

Clients can use cryptographic tools (FHE, Private Intersection-Sum,..) to get remote service assistance without revealing confidential content.

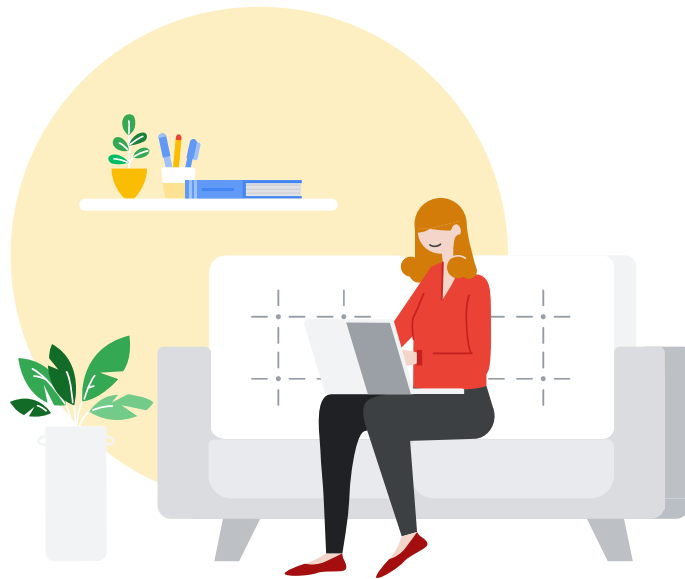
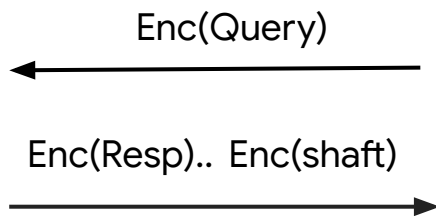
# Today: two explored approaches



**Privacy preserving blacklist**  
Combine PIR and Safe  
Browsing



**On-device AI based detection**  
Model trained to recognize  
patterns of abuse





# PIR tradeoffs

## Pros:



### Strong privacy guarantee

PIR security and privacy guarantees and limitations are well understood and researched.

## Cons:



### Limited operation

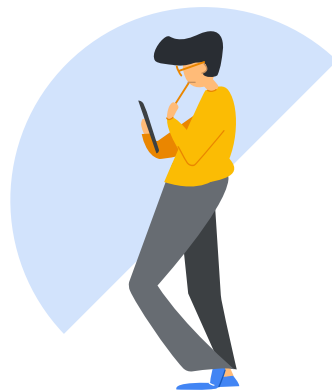
Can only do exact matching - No fuzzy search for example

## Cons:



### Scalability

Large scale databases require heavy computation and privacy trade-offs to scale



# Netflix Popcorn PIR database



Popcorn's overheads are high when compared to a non-private baseline: for each request, Popcorn **consumes 1080x more computational resources, about 14x more I/O bandwidth, and 2x longer network transfers.**

# How an on-device model works



# On-device model tradeoffs

## Pros:



### **Strict privacy guarantees**

Model operates on-device guaranteeing the strict privacy of the detection

## Cons:



### **Resource intensive**

Models require significant device compute resources and initial download, but there are techniques to help out.

## Cons:



### **Adversarial attacks**

Having an on-device model makes it easier for attackers to develop effective adversarial attacks

## Cons:



### **Accuracy tradeoff**

Fitting models on-device requires scaling down size, which can lead to an accuracy drop.

# Takeaways



There is no silver-bullet  
to protect end-to-end  
encryption



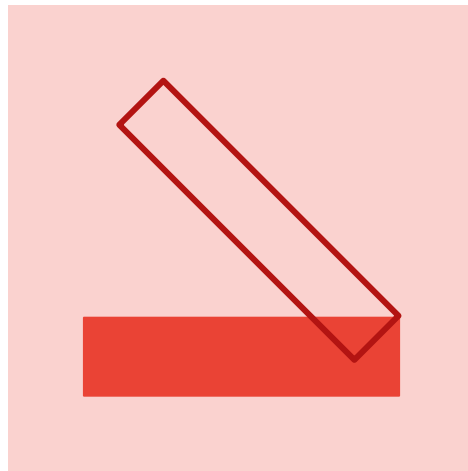
A few promising  
directions with strong  
theoretical foundations  
exist.



On-device protection  
requires significant  
additional research

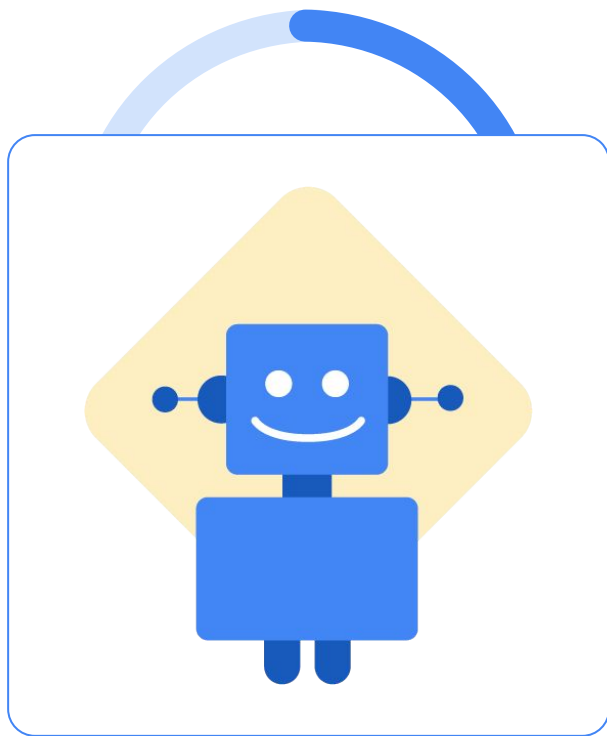


# Experimenting with malicious URLs detection case-study



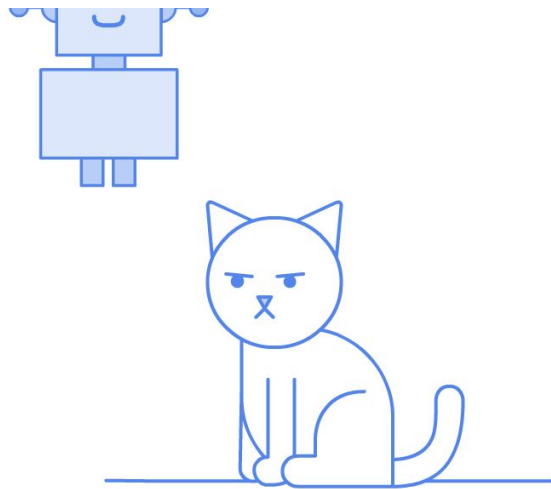
How do you protect  
users against  
malicious links  
without server side  
detection?





Current idea  
Rely on an  
on-device model





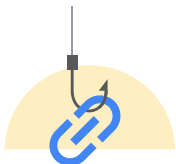
AI? Really?

# Model capabilities



## Malicious links detection

Predict if a url leads to a malicious website that will attack the user's machine.



## Social engineering link detection

Predict if a URL leads to a site that will phish the user.



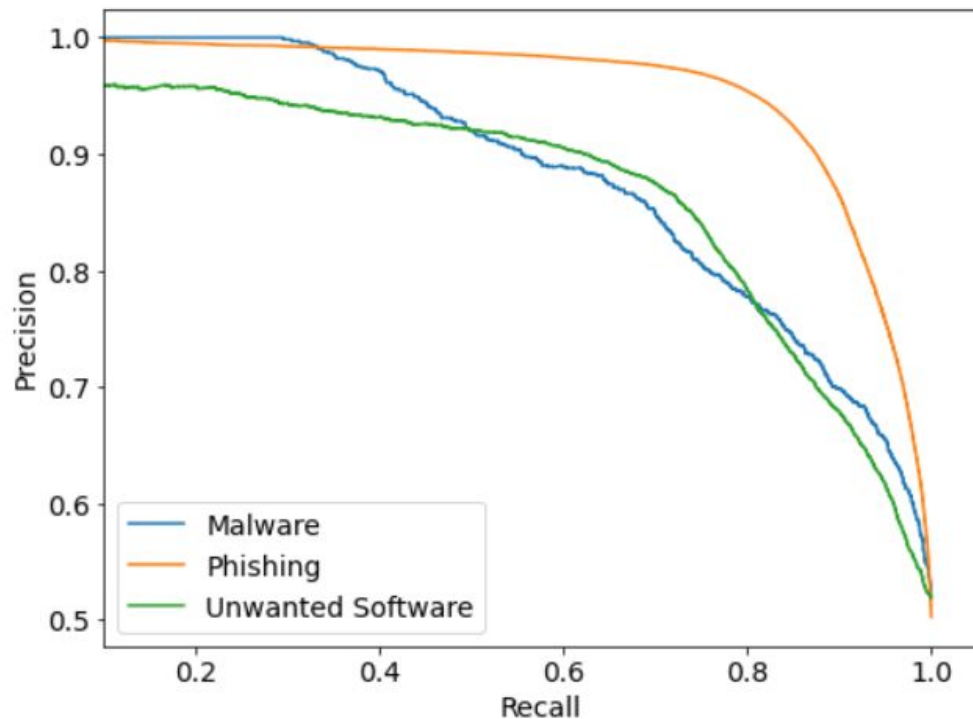


Experimental on-device  
model **seems accurate**  
**and fast enough to be a**  
**good base solution**

# Experimental model performance

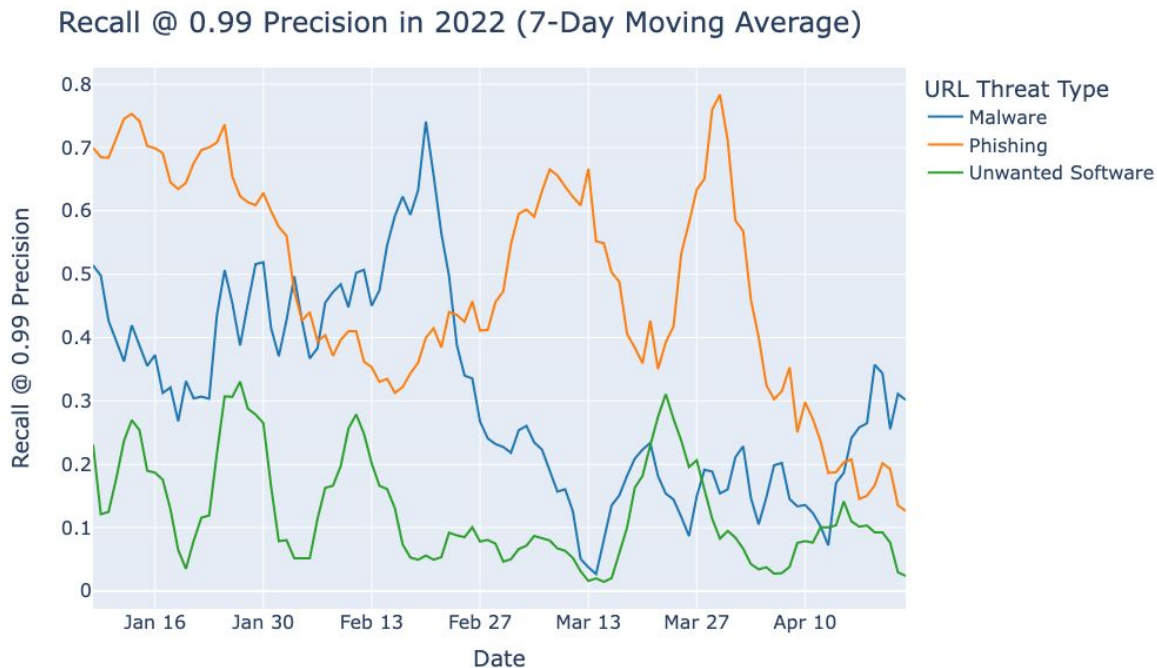
Parameters	500k
Size	2MB
Inference time	~20ms
Phishing link accuracy	90.3%
Malware link accuracy	86.45%
Unwanted software	79.41%

Precision-Recall Curves for January 2022



Model  
precision /  
recall curve

# Rely on an on-device model



# Re-imagining protections

On-device models give us the chance to reimagine Workspace protection and push the boundary of what is possible.

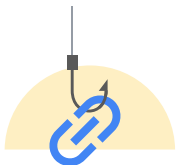


# Model capabilities



## Malicious links detection

Predict if a url lead to a malicious website that will attack the user machine.



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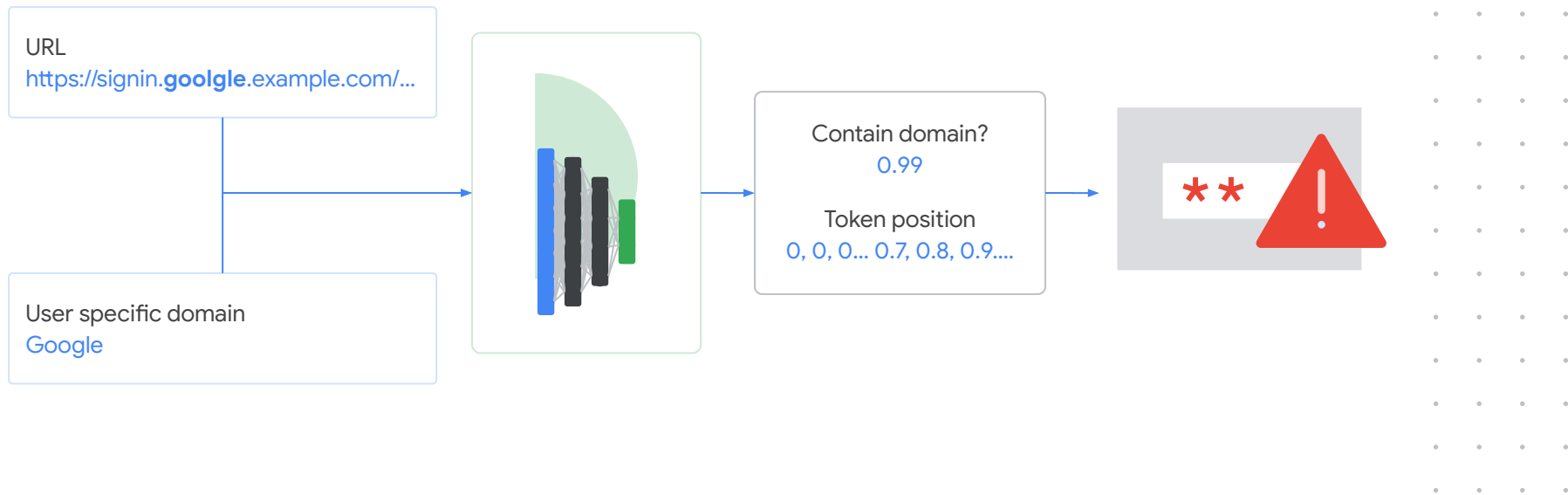
## Personalized impersonation detection

Detect if user's specific company is impersonated.

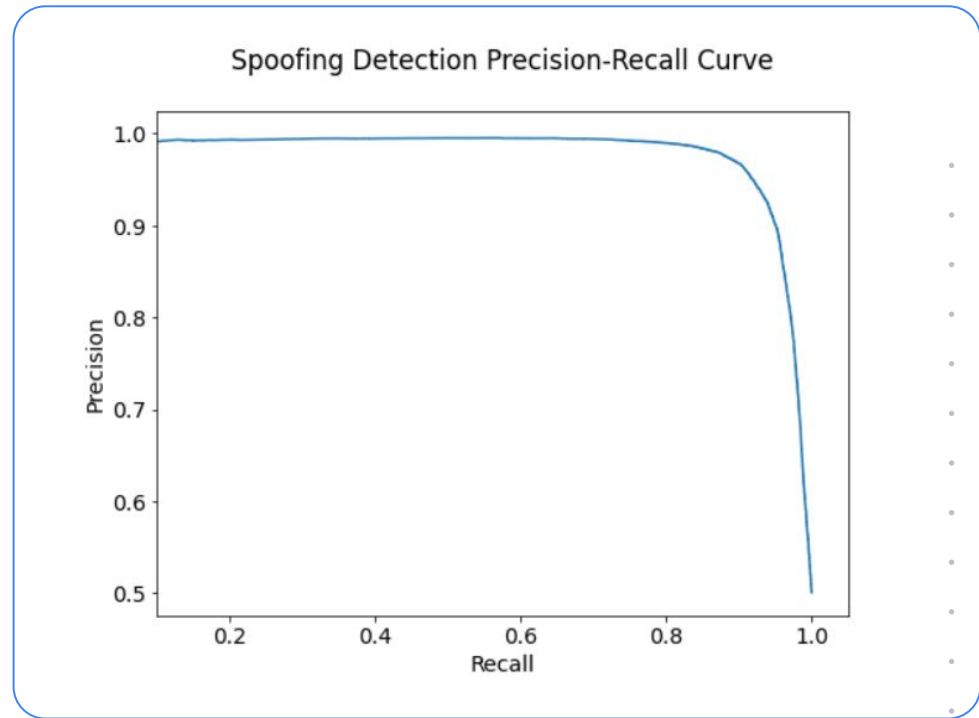


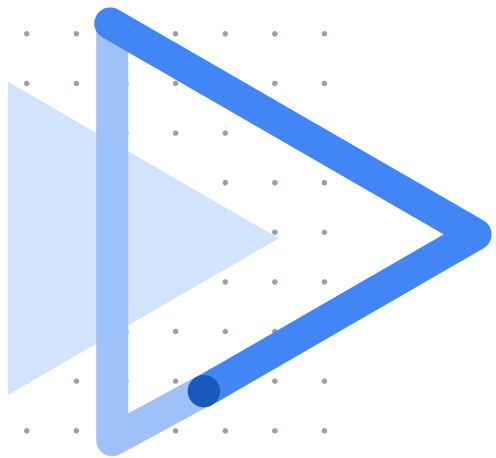


# How personalized impersonation detection works



# Personalized impersonation precision vs recall



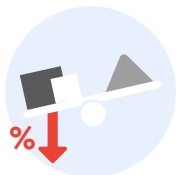


Experimental  
model demo from  
this very laptop



Research paper and  
evaluation data to be  
released open-source

# Takeaways



Pushing detection on device can reduce protection accuracy



On-device models offer a viable path to malicious link detection



Model generalization and resilience needs to be further researched

# Takeaways



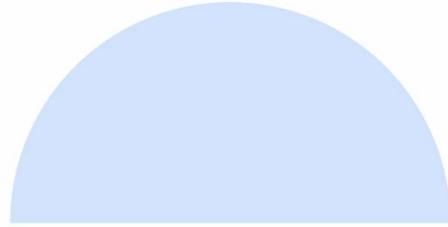
Protecting end-to-end encrypted services is challenging



There are many promising directions but no silver-bullet



Building advanced CSE protections is a very active research area



CSE services are becoming a critical part of business data protection strategy. They introduce new unique operational challenges that require innovative solutions to offer strong usability, safety, reliability and functionality.

Thank you

