

Survival Heuristics

@milouness





"Rebels at Work is the essential guide to rocking the boat. From the trenches, Lois Kelly and Carmen Medina outline how to gain credibility, pitch ideas, navigate politics, manage conflict, and maintain sanity."

—Adam Grant, Wharton professor and New York Times bestselling author of Give and Take

REBELS AT WORK

A Handbook for Leading Change from Within



Lois Kelly & Carmen Medina

Avoid The Streetlight Effect

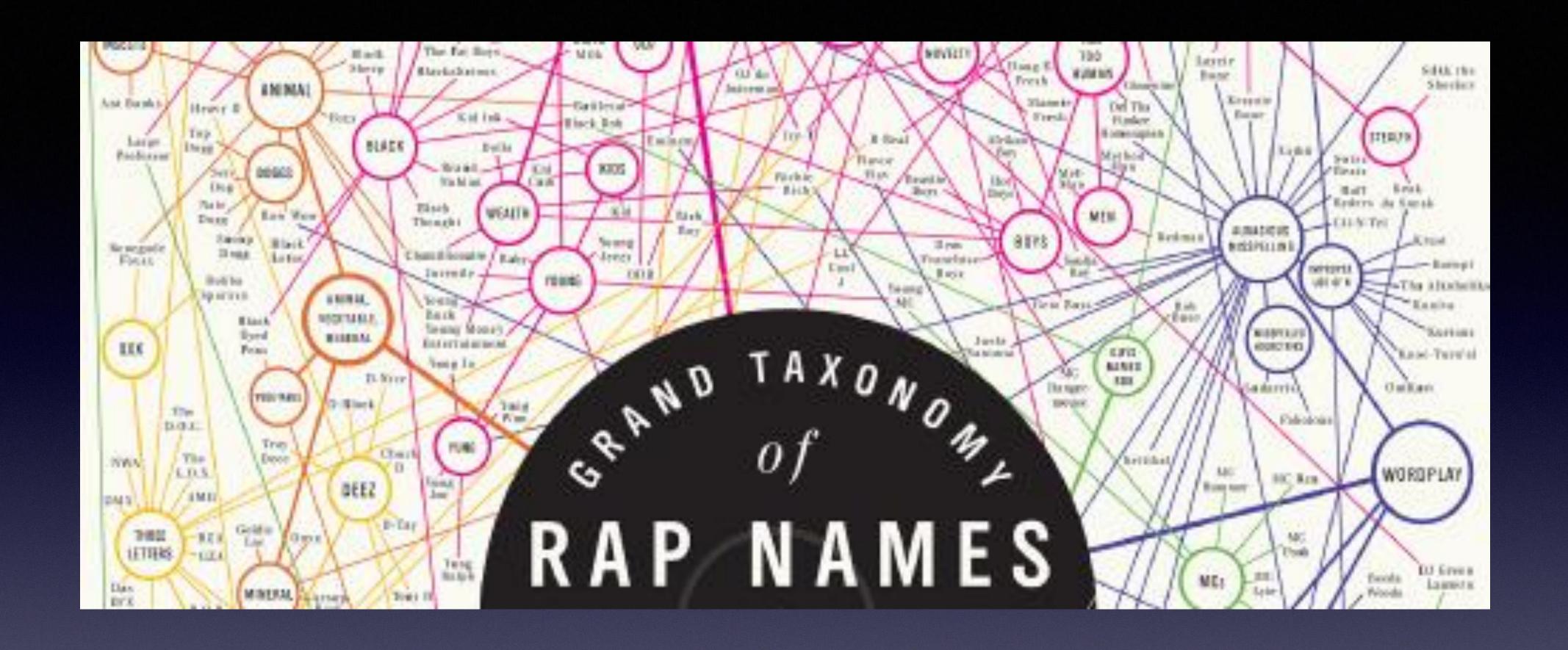




Trends are Always about the Past!



Most Things Don't Happen by Chance



Respect Exponential Causality

Worst Case Scenarios Happen



When You're Explaining You're Losing



You Never Run Out of Bullets



Emotions Can Kill



Construct an Analytic Landscape



Apply a Category System

Complex



· patterns

probe sense respond

Chaotic

C#E

· no patterns

act - sense - respond

Source: anecdote.com Adapted from Snowden et. al. (2007)

Complicated

C-F

- · analysis
- · experts

sense · analyse · respond

Simple

C=E

best practice
 SOPs

sense - categorise - respond

Know Your Thinking Style



Find
Thinking
Partner(s)





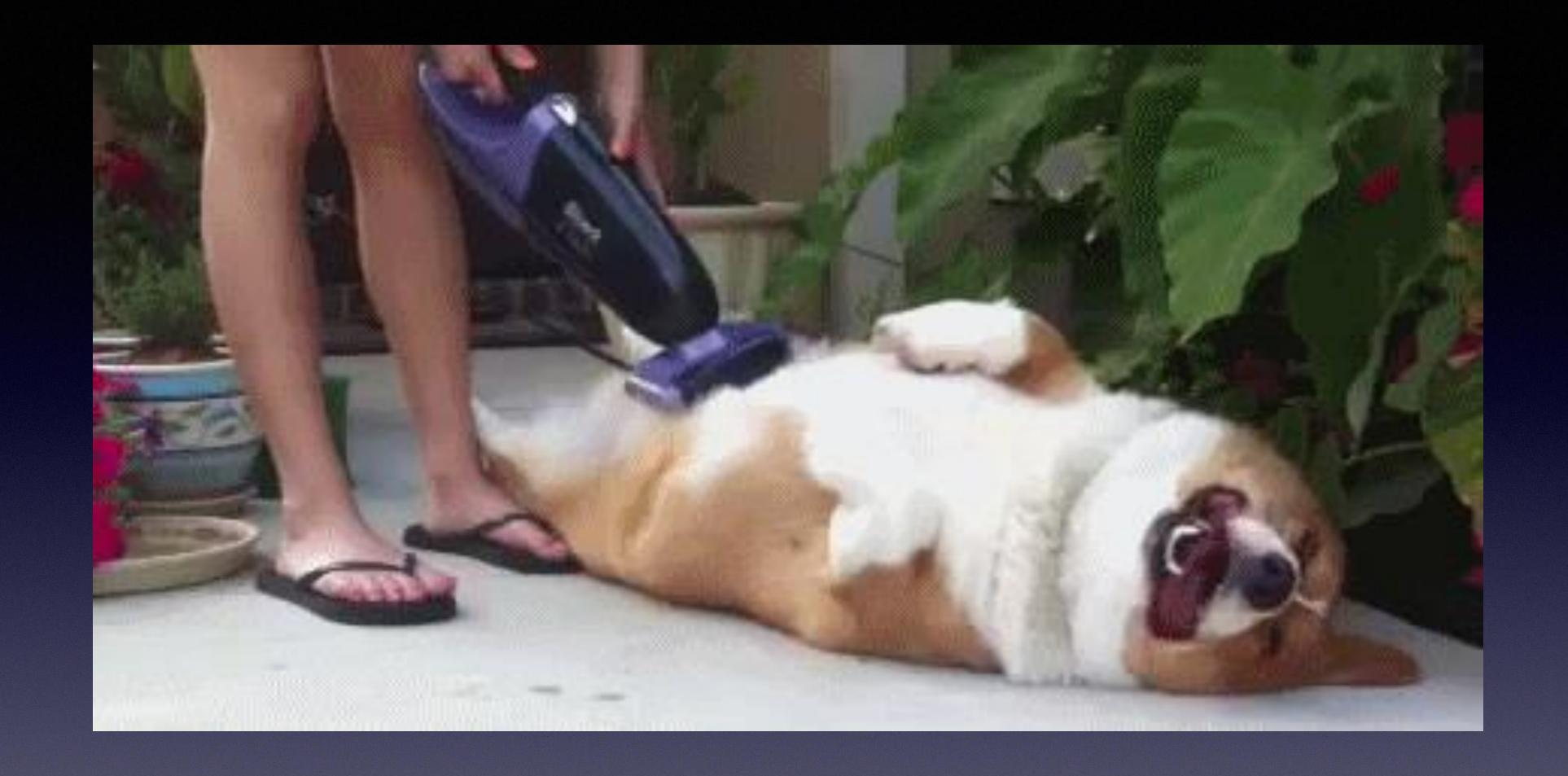
Deploy Diversity of Thought

Think Together from the Start





Respect your Intuition



Thanks!
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