

RSACConference2020

San Francisco | February 24 – 28 | Moscone Center

HUMAN
ELEMENT

SESSION ID: TECH-W09

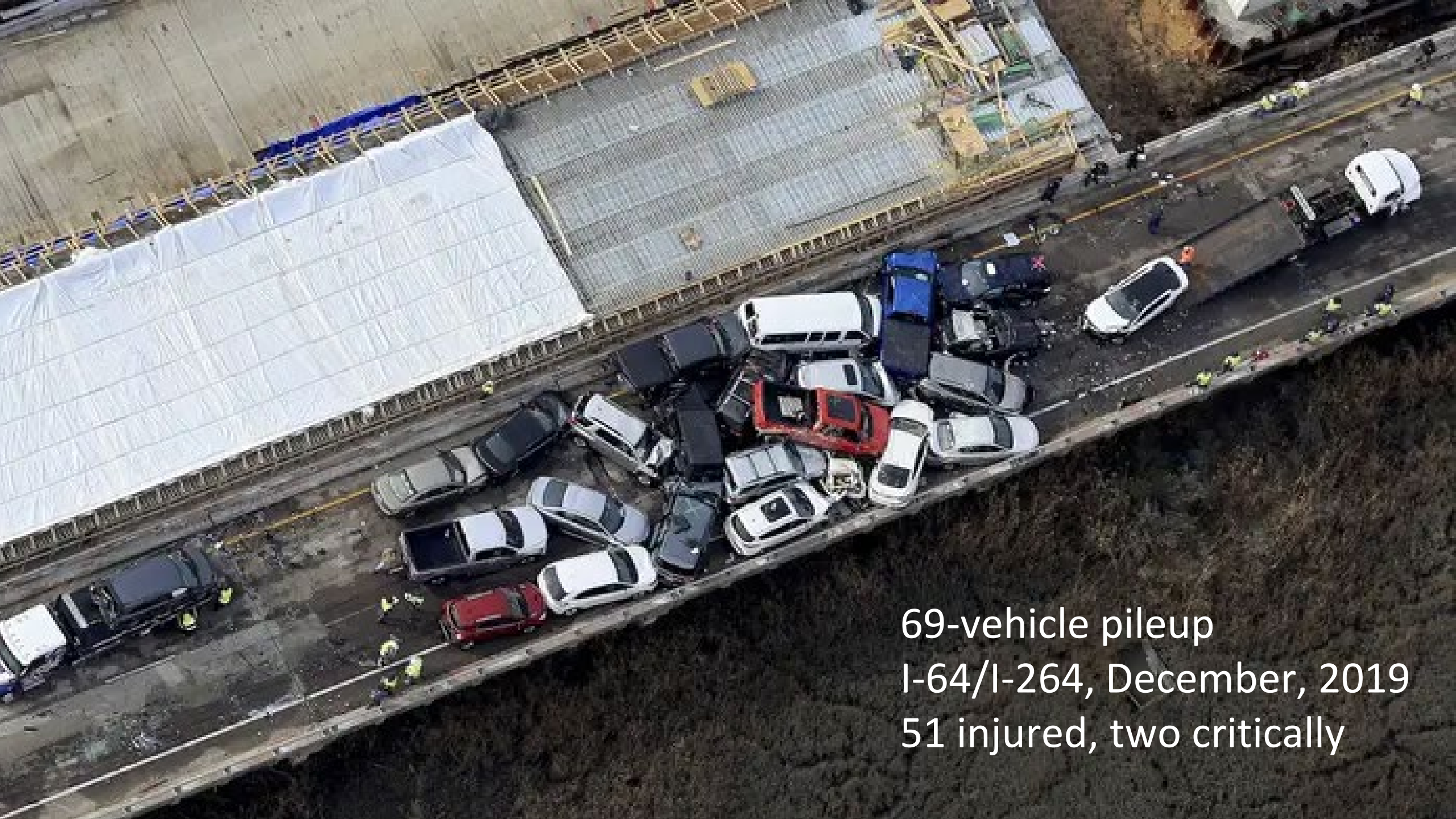
Syncopation in Enterprise IT: Uneven Migration to, and within, the Cloud



Nick Selby

Chief Security Officer, Paxos Trust Company
@fuzztech

#RSAC

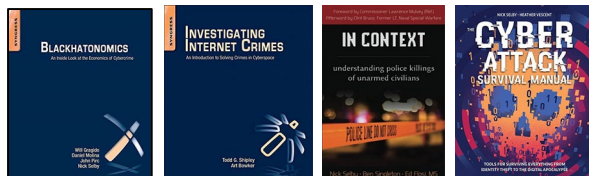


69-vehicle pileup
I-64/I-264, December, 2019
51 injured, two critically





About Nick (Abridged Edition)



A Brief Word About Capital One

- Huge cloud breach; involved AWS former staff, which gives executives the heebie-jeebies.
- That this happened does not mean that AWS is unsafe, or that Capital One is incompetent. Quite the contrary.
- It means this stuff is *hard*.





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Super-Important Trend #1

‘No Cloud, No AI.’ – Liam Maxwell

Public cloud is changing how, and thus what, companies deliver. This is perhaps the first true paradigm shift since we all got AOL.

‘If you're going to do continuous delivery, you need an API-enabled, on-demand infrastructure at the end of the pipeline - e.g., a cloud.’
-Chris Swan, DXC Technology



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Super-Important Trend #2

“Outsource Everything But Your Core Business.”

Over the next decade, the practice of outsourcing all IT needs but those at the core of the business will accelerate

The advantages to businesses cannot be overstated

The risks are often understated...

Value Chain

- Provide
- Consume

Production

<https://medium.com/wardleymaps>
<https://twitter.com/swardley>

Genesis

Custom
Built

Product
(+ rental)

Commodity
(+ utility)

Evolution

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Super-Important Trend #3

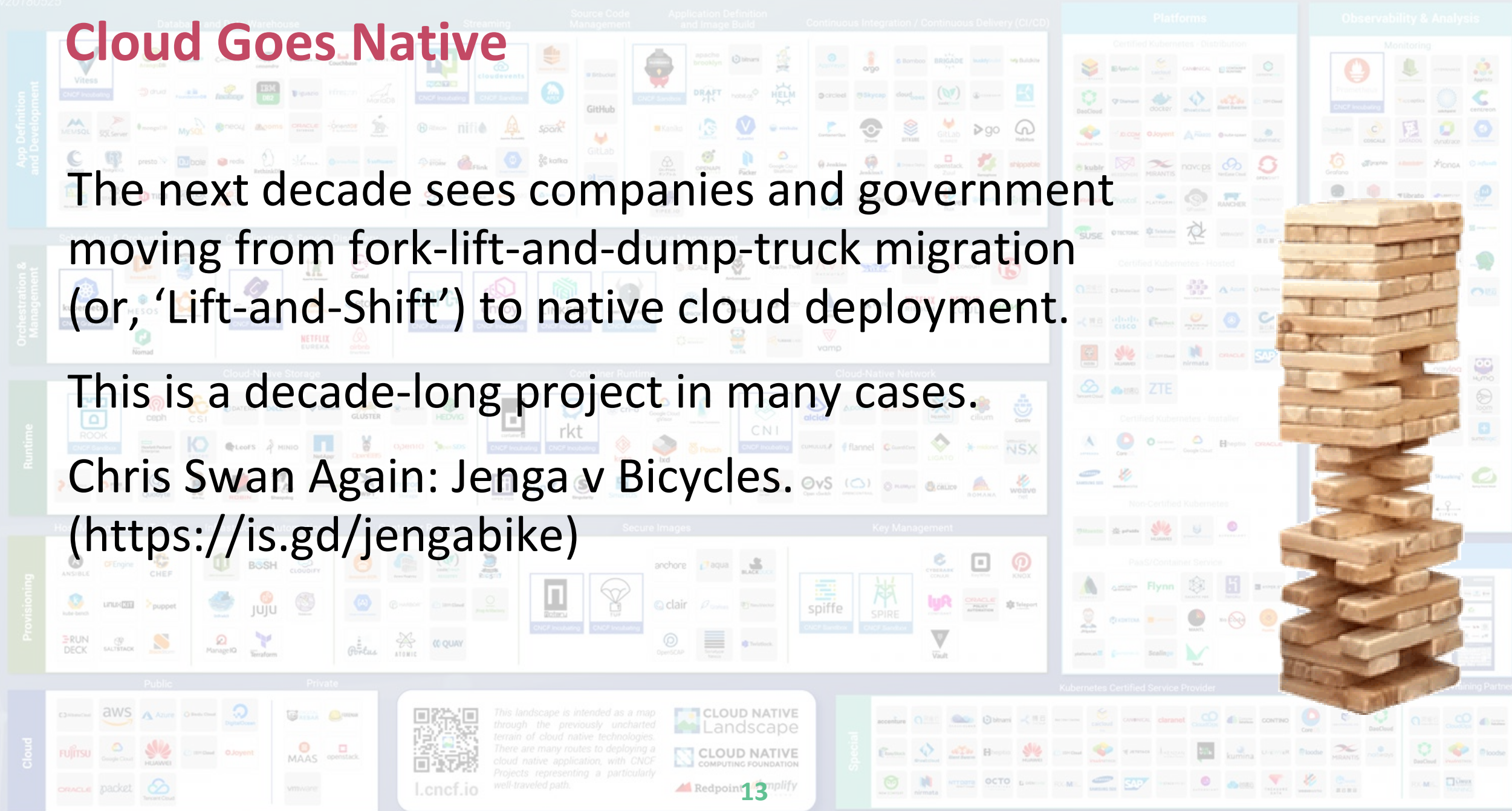
Cloud Goes Native

The next decade sees companies and government moving from fork-lift-and-dump-truck migration (or, 'Lift-and-Shift') to native cloud deployment.

This is a decade-long project in many cases.

Chris Swan Again: Jenga v Bicycles.

(<https://is.gd/jengabike>)



Doing This Right Brings Revolutionary Gain...

Doing this right is, like, really hard.

Doing Cloud-Native correctly means turning our backs on decades of “best practices” and abandoning millions of apps

People will become sad. Many will quit.

You’ll wish many more quit.

It will never be easier or cheaper than it is today.

To quote Clint Bruce, SEAL Team 5 Commander...



Apply: Cloud Strategy is IT Strategy

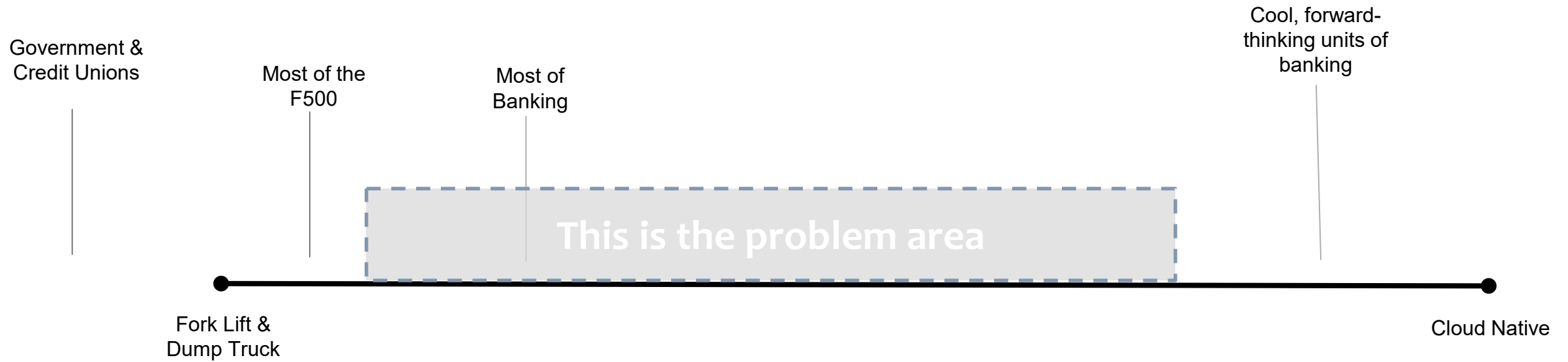
Right After RSA: Ask yourself about the maturity of your strategy to migrate to, and within the cloud. Is it a data-center in the sky?

- Are you still doing CapEx versus OpEx presentations?
- How have you articulated strategically the fundamental changes that your IT fabric will traverse when you commit fully to cloud-native?
 - This would include an understanding by HR of the **cultural shifts** inherent in this move

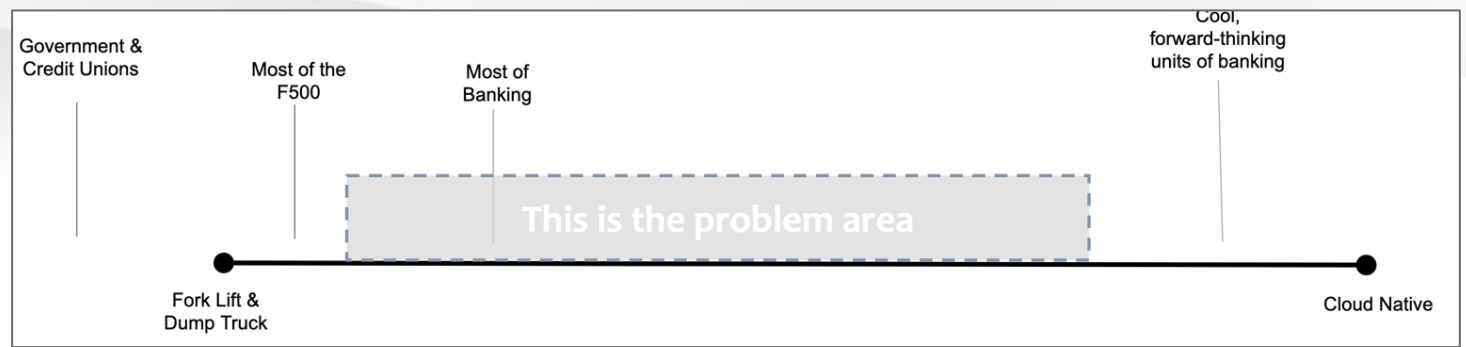
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Finding Your Place

The Continuum

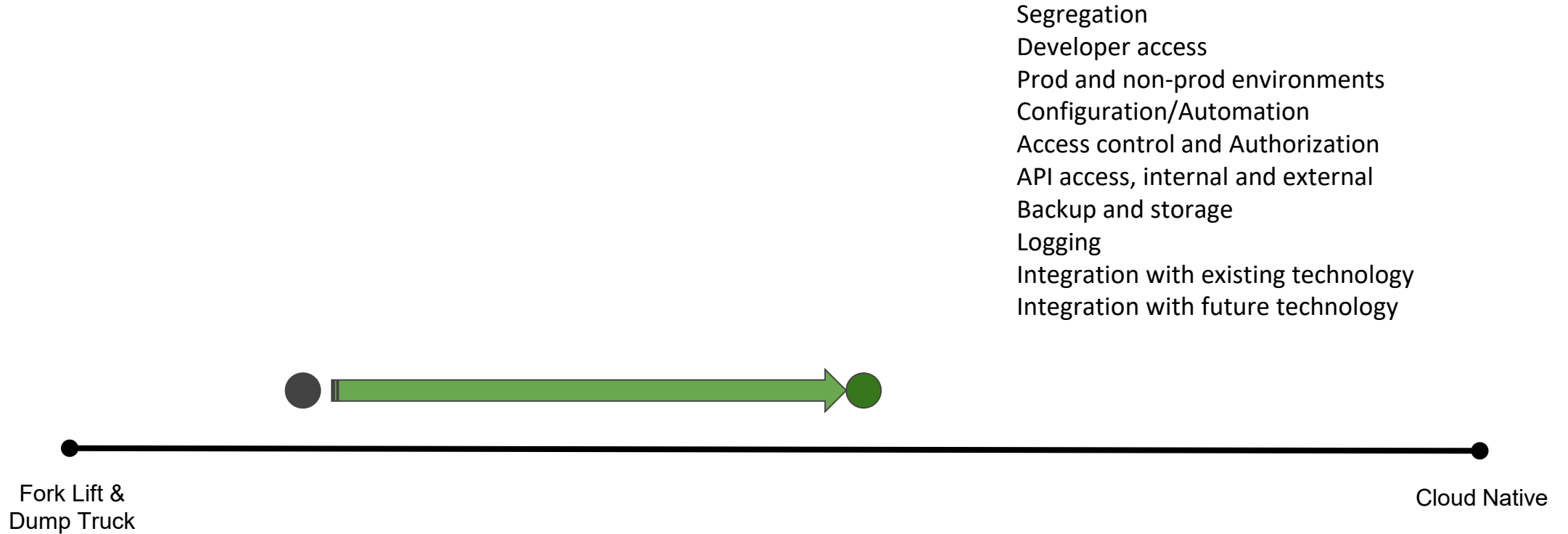


The Continuum



Wherever you are on the continuum, that's cool.
The problems begin when you start to move rightward.

Moving Rightward On The Continuum



This Is A Cultural Challenge As Much As A Technical One.

We want cool features.

Building features is super-fun.

Building foundational stuff is super-boring.

Engineers and product managers want super-fun stuff.

Only security people want super-boring foundational stuff.

This Is A Cultural Challenge As Much As A Technical One.


**Executives don't understand the choices
they're being given.**

With no good choices, executives make arbitrary decisions.

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About 436,000,000 results (0.66 seconds)

As a rule of thumb, an organization **should spend** between 7% and 10% of its IT budget on **security**, says Frank Dickson, program vice president, **cybersecurity** products, at International Data Corp. (IDC). Aug 20, 2019



www.csoononline.com › [article](#) › [how-much-should-you-spend-on-security](#)

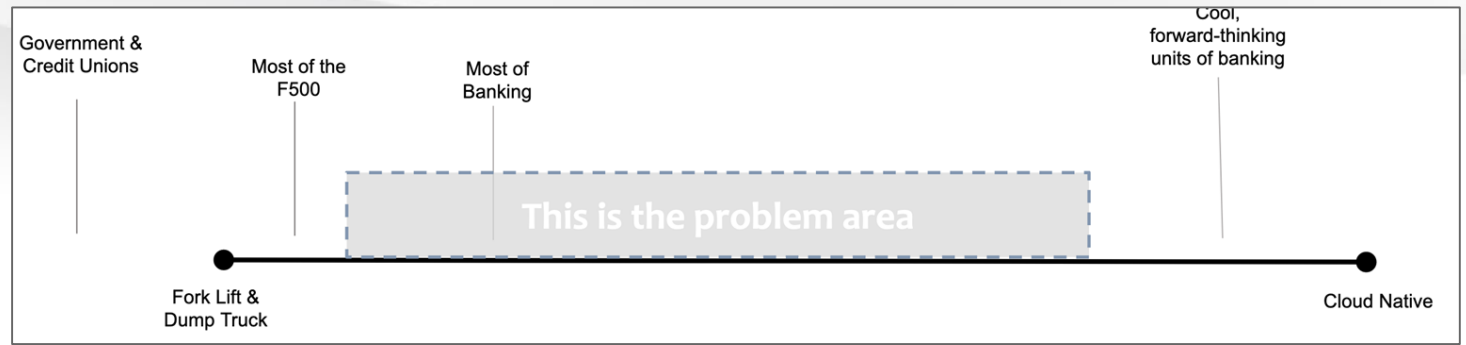
[How much should you spend on security? | CSO Online](#)

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With no good choices, executives make arbitrary decisions.

**Bad choices in the cloud give you
cloud-enabled stupid,
delivered at cloud speed.**

The Continuum



Companies can't acquire their way out of this.

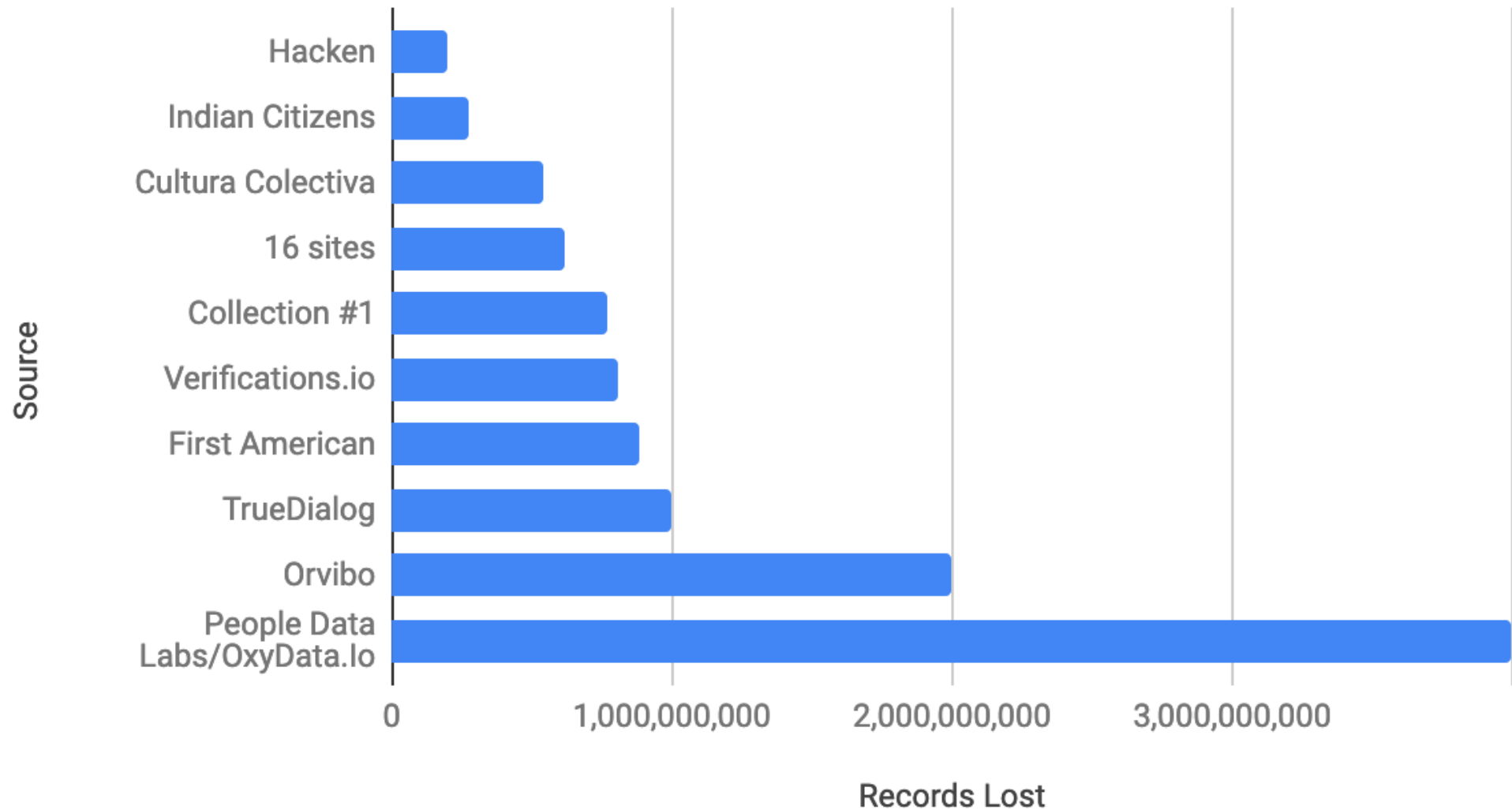
- Most of the companies they would buy are on the left.
- Many outsourced solutions are on the left.
- Except for the startups.

This means that, for the next ten years, third party risk is the biggest single problem faced by enterprise IT executives (more on that later)

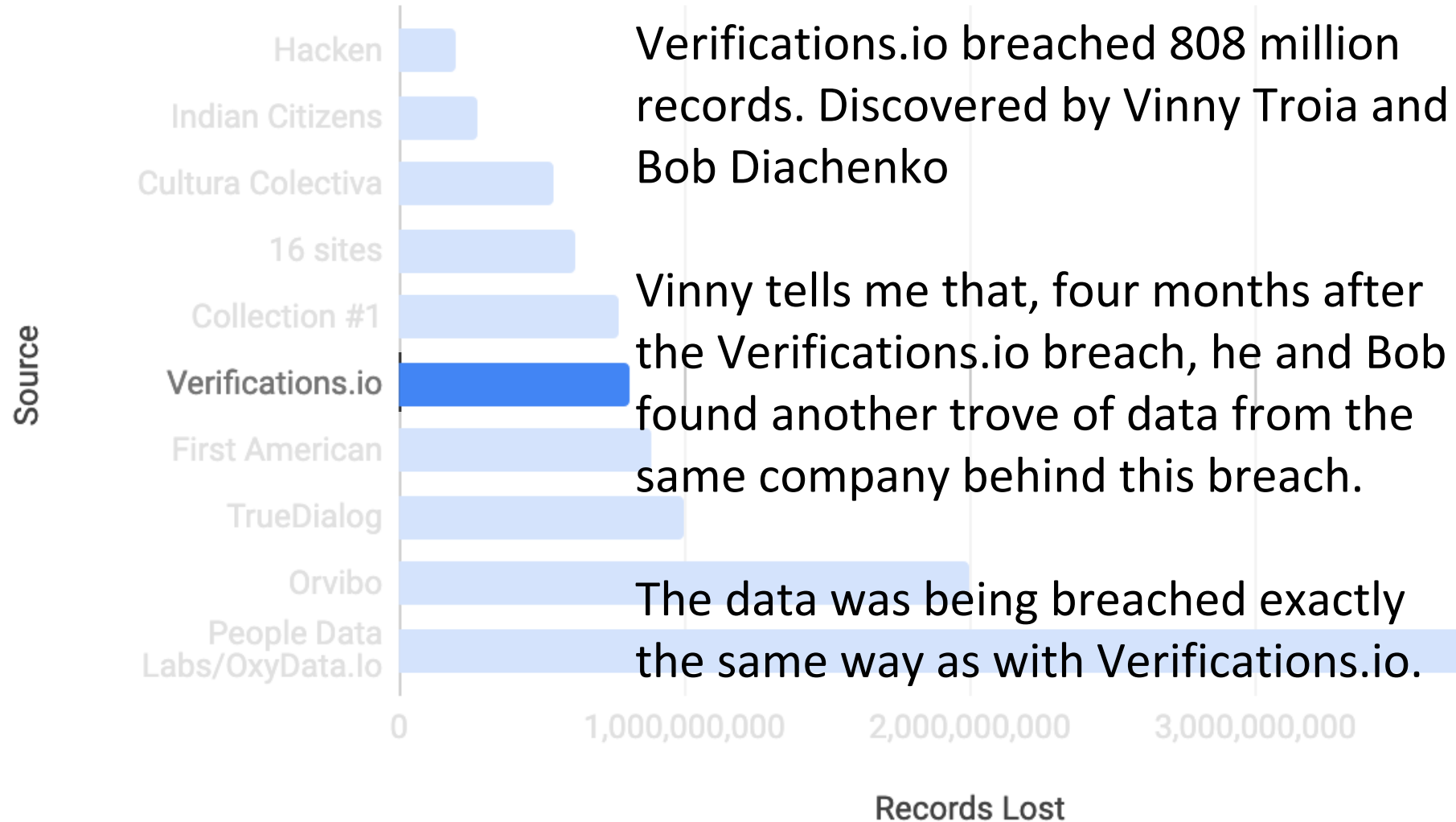
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Rubber Meeting The Road

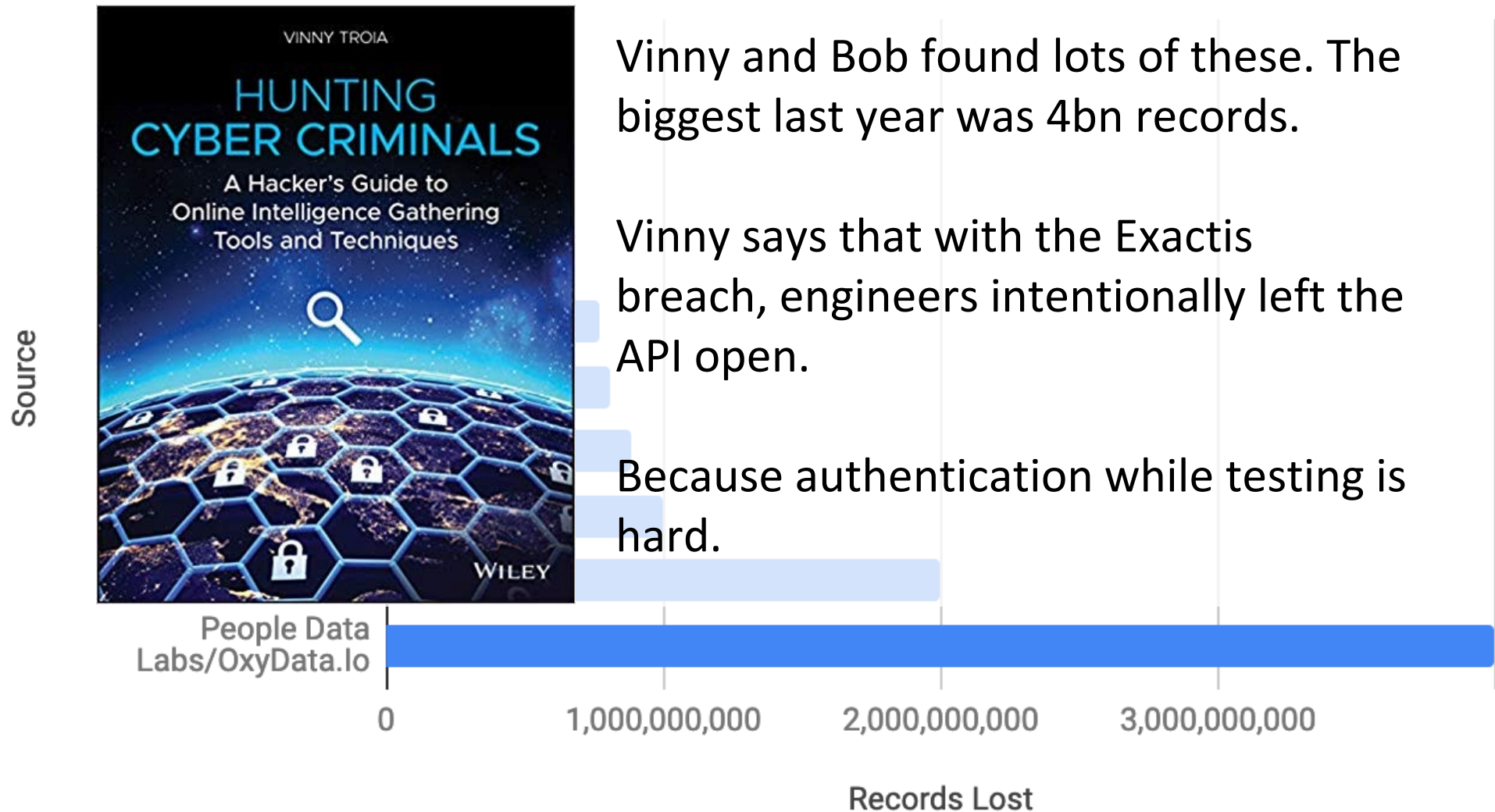
Top Ten Data Breaches By Records Lost, 2019



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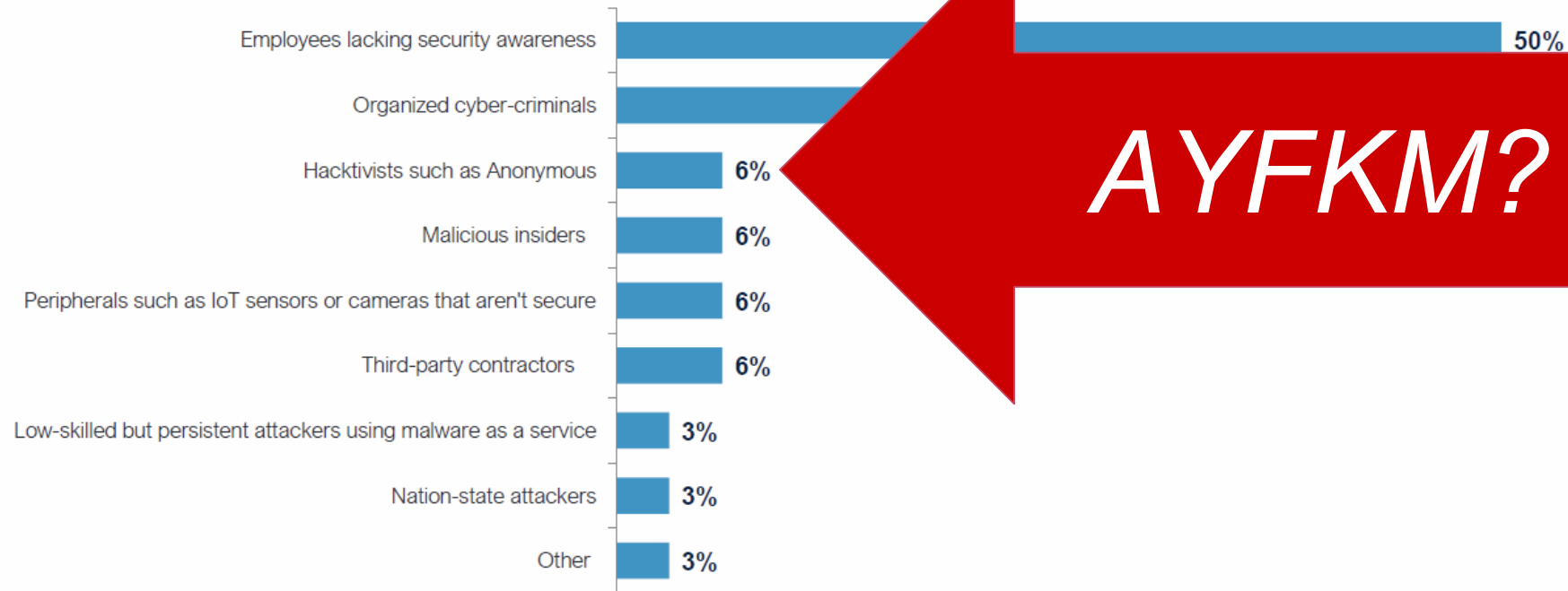
Top Ten Data Breaches By Records Lost, 2019



And what do security professionals think?

Single Greatest Security Threat

When forced to identify the single greatest threat to security, respondents were most likely to identify a lack of security awareness among employees (50%), followed at a distance by organized cyber-criminals (18%).



AYFKM?

! ?

Data Center Knowledge/
Informa Tech family of sites,
2019 survey of security
professionals.

And what do security professionals think?

2019 Security Wish List – Top Three

At the top of respondent security wish lists is a more security-aware organizational culture where end users take ownership (43%), followed very closely by less legacy technology to secure (40%). A second tier includes AI-enabled security tools (30%) and more automation in general (30%).



Apply: What's Important To You?

Right After RSA: Look at your last five significant security events or incidents, and their root causes. Do your personal views on what is important to your security map well to those root causes?

Three Months Out: Do the same thing.

Six Months Out: Make a strategy to articulate these important things, in plain business English, to leadership.

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**If You Think That Isn't Funny,
Here's Something That Isn't Even Funnier...
Third Party Risk**

In This Context, Let Us Consider Third Party Risk.

A survey of 608 decision makers from Professional Services, Finance, Manufacturing, Healthcare, Retail and the Public Sector:

- 89 vendors are accessing their company's network every single week.
- 75% saw access by third parties grow in the past 24 months.

This was in 2016.

And remember....

We are, all of us, outsourcing that which is not our core competency.

Payroll
Health benefits
Human Resources
Trouble Ticketing
Accounting
Bill paying
Customer Relationship
Management
Account reconciliation

IT management
IT Security management
IT Security monitoring
Log management
Firewall management
Employee tech onboarding
Secure messaging
Business process management

Drafting
Translation services
Marketing
Web design
Recruitment
Sales lead management
IT Response (alert management)
Banking

If Everyone Is In This Cloudy Boat

Since everyone is making these same kinds of decisions, everyone has holes in their intra-cloud migration strategy.

We're trusting with our data vendors who are on this same journey; vendors who have made tradeoffs (as we all do) as to what to implement first: security or product features (as if the former isn't the latter)

This leads to some new kinds of procurement challenges...

A Case Study in Outsourcing: Payroll

Which cloud-based payroll processor supports TOTP application-based MFA for login?



JUSTWORKS.

So, I Sign Up For JustWorks.

On the second day, after all sorts of configuration, I need to change something complex, so I call their toll-free customer support number.

I tell them what I need to accomplish.

They say...

The Most Dreaded Words I Can Hear:

“For security purposes, please tell me your full name, and the last four digits of your Social Security Number...”

Everyone Moves Rightward At A Different Speed

The other payroll companies don't consider (non-SMS-based) MFA to be an important feature *for their customers*.

If customers don't specifically ask, it's "not important."

We know of a SIM-swap based attack last month that leveraged phone-based password reset to target institutional trading accounts.

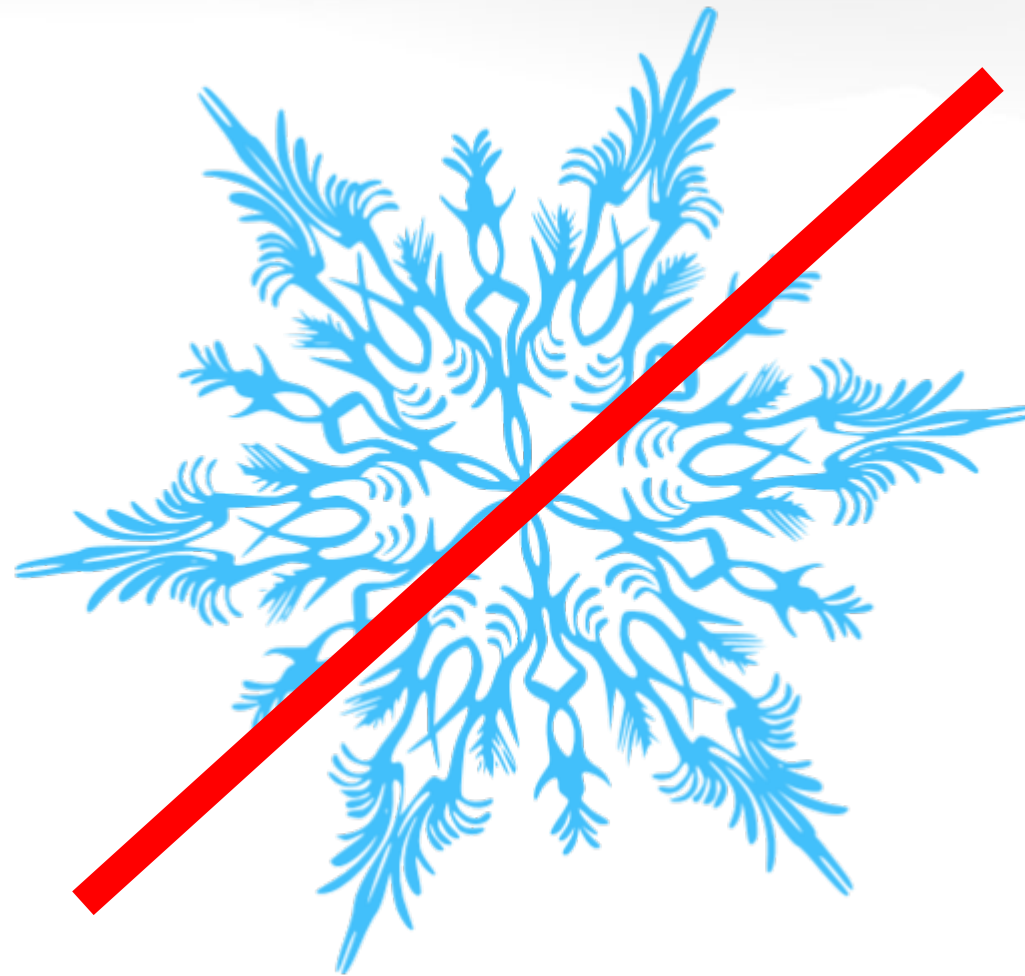
So the question becomes, "Does your vendor vetting program ask about password reset?"

Some Vendor Onboarding Truths

Many companies think about the data they entrust to a TP provider in levels, like low, medium, or high, or 1, 2, and 3.

As Aaron Turner used to say, “Data is protected or it is not.” There are no “levels.”

As breaches have taught us, we can’t plan what data types are important to thieves.



Rethink Your Vendor Onboarding Vetting Process

Spreadsheets are fine, but are the questions you're asking made for another era?

Do they assume the vendor is in the cloud, or that they're not?

- Example: Do you ask whether the vendor has separate prod and non-prod environments? If developers need MFA and VPN to get into their cloud? How they detect unencrypted S3 buckets? How they automate deployment?
- These are more impactful answers than that to, "Do you have a firewall?"

Apply: Third Party Risk Assessment

After The Conference: Review your presumptions about TPR, and the questionnaires and spreadsheets you use to qualify vendors.

Within 3 Months: Prepare program revamps for new vendor onboarding based on the assumptions that outsourced solutions are cloud based, and they've got your data.

Within 1 Year: Begin a program to review ex-post-facto your entire vendor stable under these new criteria.

Summary

“The cloud” is safe. We are human. “Safe” doesn’t mean what we think. Configuration, more than ever, is everything.

If you are not standardizing deployment, creating infrastructure-as-code; and testing all your configuration assumptions, you are committing Cloud-Enabled Stupid, deployed at Cloud Speed.

This is where the distinction between ZeroTrust and “Basic cloud computing configuration” becomes key.

It will never be cheaper or easier than it is today to get this right.

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Thank You!

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