

# **There Is MOAR To Structured Analytic Techniques Than Just ACH!**

**Rick Holland**  
**CISO, Digital Shadows**

**@rickhholland**  
**#CTISummit**

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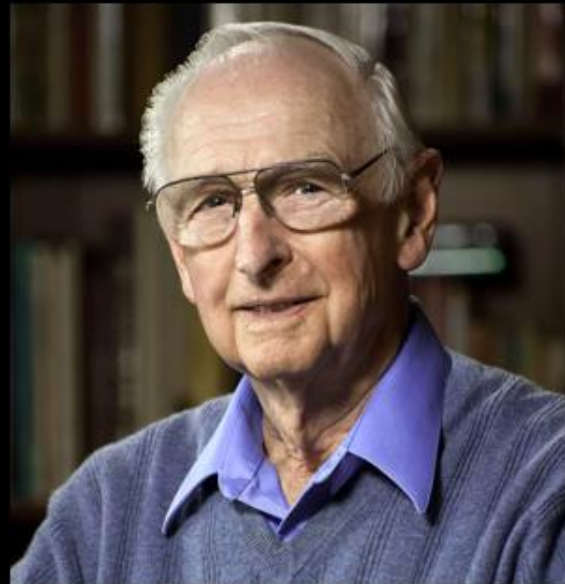
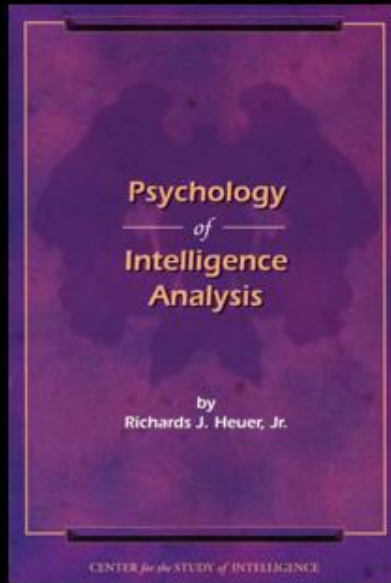


# BMP1 or BMP2?





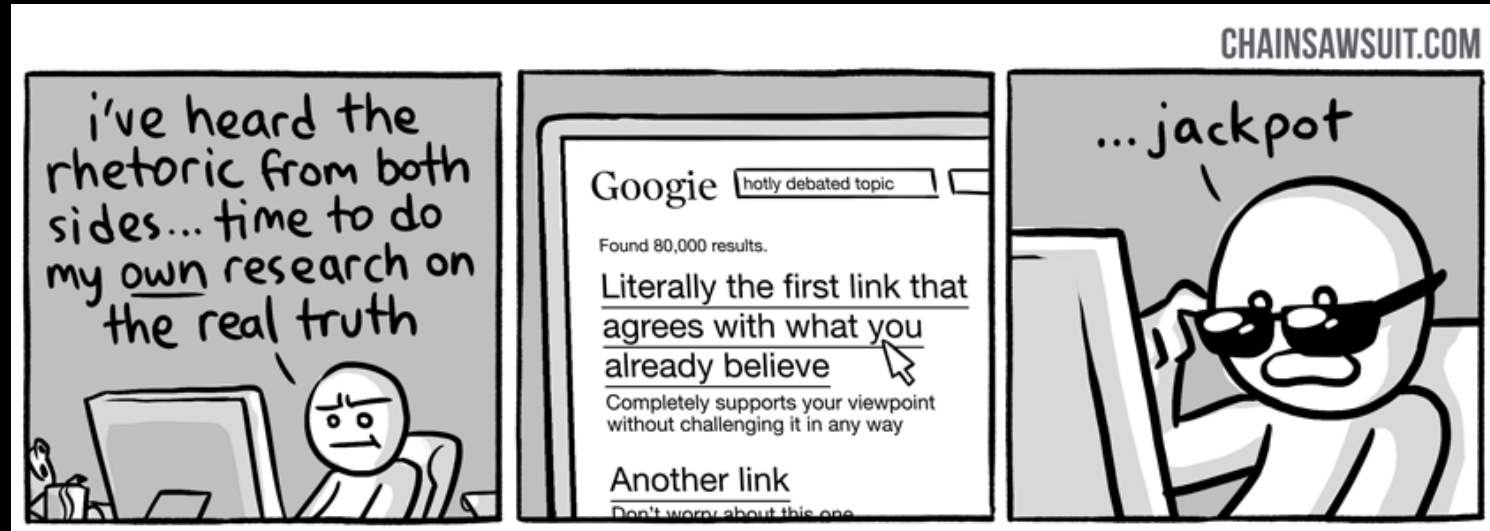
# Dick Heuer Jr.



**“Structured analysis uses structured techniques to mitigate the adverse impact on our analysis of known cognitive limitations and pitfalls. The most distinctive characteristic is that structured techniques externalize and decompose our thinking in a manner that enables it to be reviewed and critiqued piece by piece, or step by step, by other knowledgeable analysts.”**



# Confirmation bias





# Mirror imaging

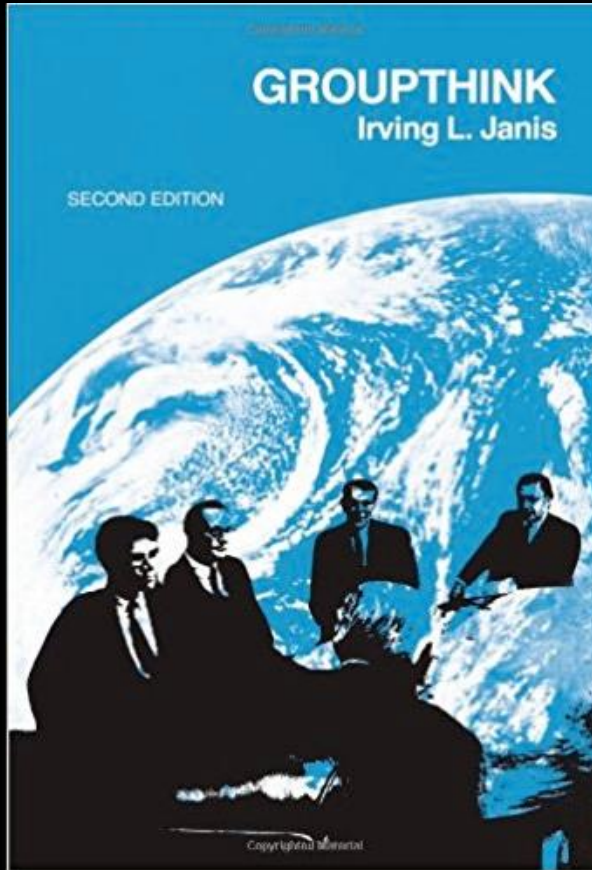


# Anchoring



# Groupthink





### Groupthink contributors:

#### 1. Cohesion

**Lack of Methodological  
Procedure  
Lack of Critical Culture**

#### 2. Organizational Faults

**Lack of Impartial leadership  
Lack of Diversity  
Lack of Methodological  
Procedures**

#### 3. Situational Factors

**Fatigue  
Emotional Welfare**





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### Analysis of Competing Hypotheses, WCry and Lazarus (ACH part 2)

Pasquale Stipraro

Introduction

In my previous diary, I did a very brief introduction on what the ACH method is [1], so that now all readers, also those who had never seen it before, can have a common basic understanding of it. One more thing I have not mentioned yet is how the scores are calculated. There are three different algorithms: an Inconsistency Counting algorithm, a Weighted Inconsistency Counting algorithm, and a Normalized algorithm [2]. The Weighted Inconsistency Counting algorithm, the one used in today's examples, builds on the Inconsistency Algorithm, also factors in weights of credibility and relevance hypothesis. For each item of evidence, a consistency entry of "I" counts -1 against the corresponding hypothesis. Then, Credibility and Relevance are weighted as follows: L (Low) is assigned the value 0.707, M (Medium) is assigned the value 1, and H (High) is assigned the value 1.414 and then weight values are multiplied together to determine the aggregate weight for a each piece of evidence. The default table looks like the following:

Credibility	Relevance	I
H (High)	H (High)	2
M (Medium)	H (High)	1.414
L (Low)	H (High)	1
H (High)	M (Medium)	1.414
M (Medium)	M (Medium)	1
L (Low)	M (Medium)	0.707
H (High)	L (Low)	1
M (Medium)	L (Low)	0.707
L (Low)	L (Low)	0.5

Today, I will apply ACH to a recent quite known case: WCry attribution. There has been lots of analyses and speculations around it, lately several sources in the infosec community led WCry strongly to Lazarus Group [3] [4] [5] [6], while some others provided motivation for being skeptical about such attribution [7]. Therefore, it is a perfect case to show the use of ACH: several different hypotheses, facts, evidences and assumptions.

#### Digital Shadows Wcry

ACH analysis About two weeks ago, Digital Shadows published a very well done post on ACH applied to WCry attribution [8]. Regarding possible attribution to Lazarus though, as stated on their post, "At the time of writing, however, we assessed there to be insufficient evidence to corroborate this claim of attribution to this group, and alternative hypotheses should be considered." Therefore among the hypotheses considered is missing one specifically for Lazarus in place of a more generic "nation state or state affiliate actor." The following are the four different hypotheses considered by Digital Shadows:

- A sophisticated financially-motivated cybercriminal actor - H1
- An unsophisticated financially-motivated cybercriminal actor - H2
- A nation state or state-affiliated actor conducting a disruptive operation - H3
- A nation state or state-affiliated actor aiming to discredit the National Security Agency (NSA) - H4

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**BUT WAIT**



**THERE'S MORE**

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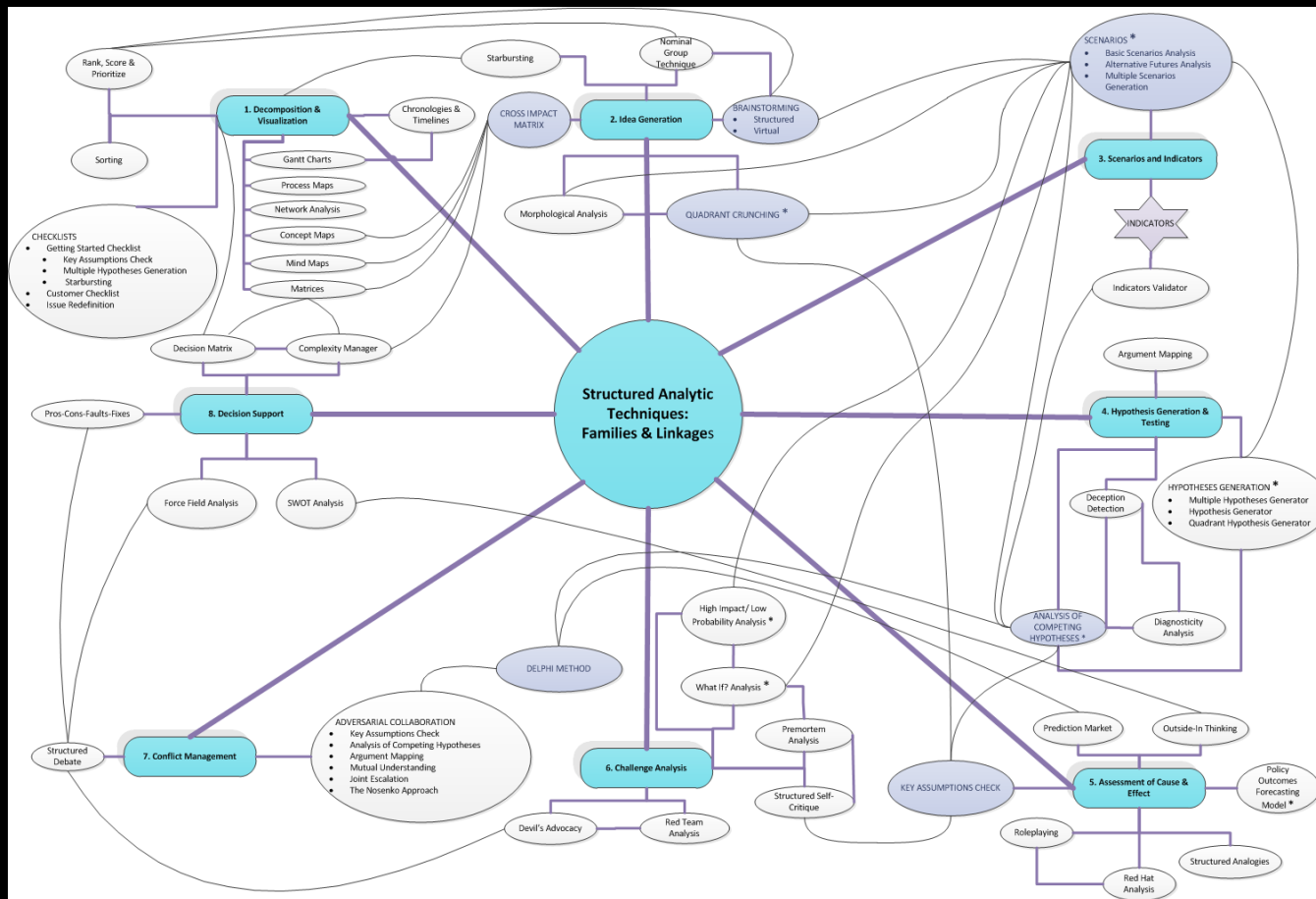
**BUT WAIT**



**THERE'S MORE**

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**Source: Structured Analytic Techniques for Intelligence Analysis**

# Different techniques for different scenarios

<b>Tactical</b>	<b>Structured Brainstorming</b>	<b>ACH</b>
<b>Operational</b>	<b>SWOT</b>	<b>Red Hat Analysis</b>
<b>Strategic</b>	<b>Scenario Planning / Horizon Scanning</b>	<b>Cone of Plausibility</b>



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## MARKETS

# Cryptocurrency Worth \$530 Million Missing From Japanese Exchange

Coincheck, a Tokyo-based cryptocurrency exchange, says it was hacked



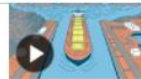
As bitcoin has emerged from the underground world of nerds and criminals to become a mainstream investment, the risk of hacks and scandals has also blossomed. What's a

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**New CISO says:**  
**“ZOMG tell me about**  
**BITCOIN fraud!”**





# Key Assumptions Check

**“Systematic effort to make explicit  
and question the assumptions that  
guide an analyst’s interpretation of  
evidence and reasoning about any  
particular problem.”**



# Cryptocurrency fraud key assumptions

- ▶ **Cybercriminals will always seek opportunities for financial gain and will continue developing tools**
- ▶ **Technological advances will increase anonymity offered by new cryptocurrencies**
- ▶ **New cryptocurrencies will remain volatile, subject to speculation and price bubbles**
- ▶ **Cryptocurrencies will eventually be adopted by major retailers and financial institutions**
- ▶ **New alt coins and exchanges will emerge**
- ▶ **Regulation inevitable as cryptocurrencies are integrated into everyday society**
- ▶ **Security failures and poor practices will continue**



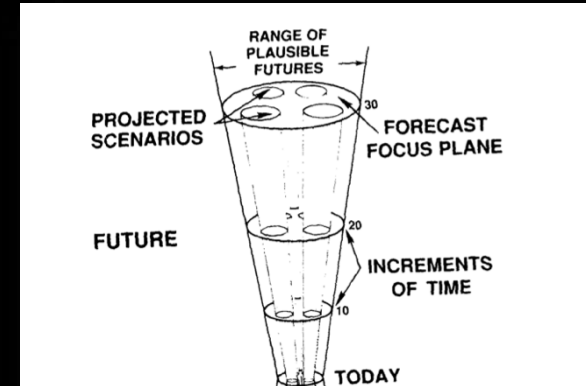
- ▶ **Which circumstances would make the assumption untrue?**
- ▶ **Was the assumption true in the past but no longer?**
- ▶ **Assign a confidence level.**
- ▶ **Rate each as:  
Solid/Caveated/Unsupported**

**Forecast, don't predict  
with the Cone of  
Plausibility**

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# The methodology

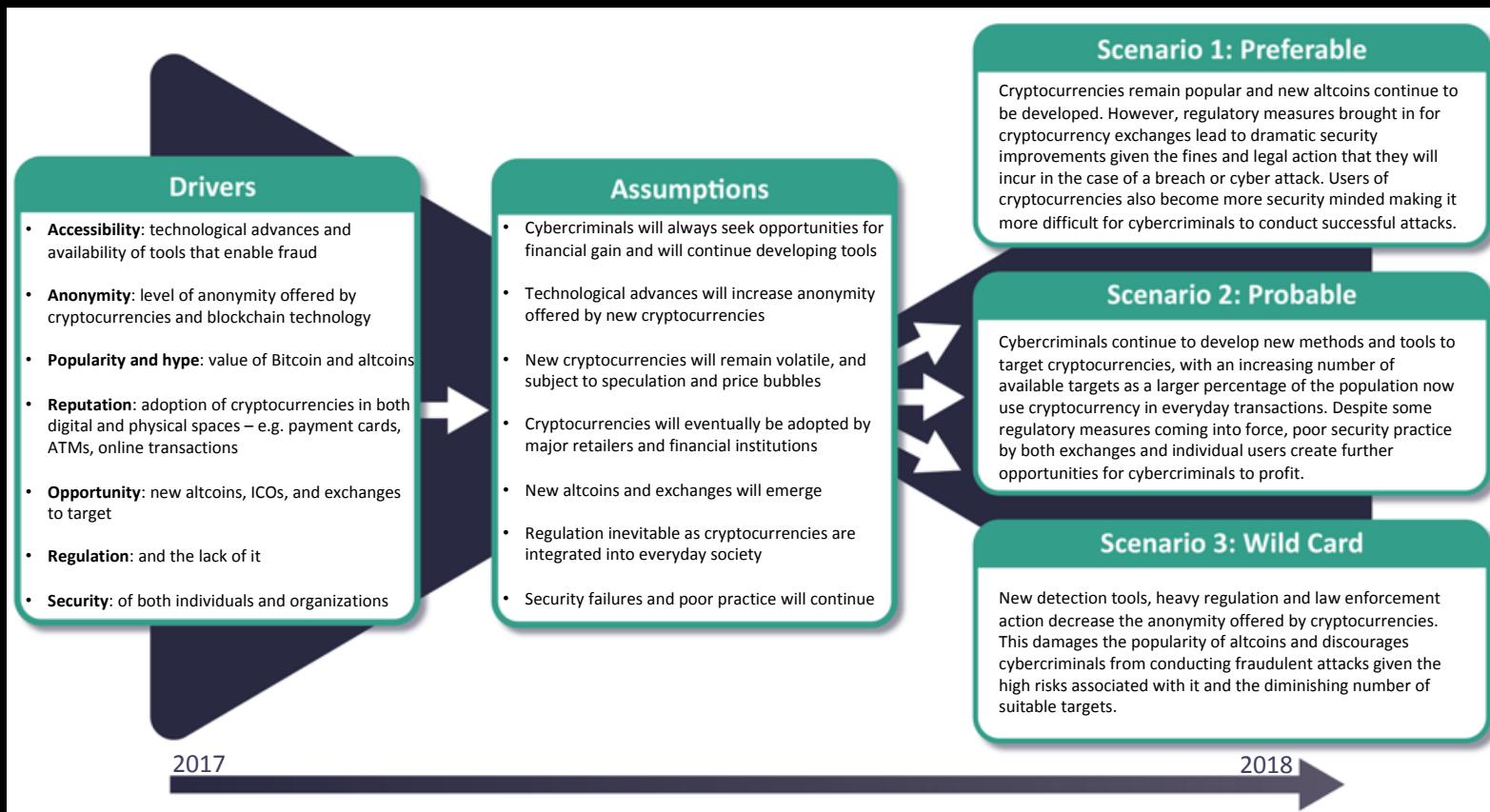
- ▶ Project **trends, events and their consequences** holistically into the future.
- ▶ Permits a logical progression into time and the **creation of alternative scenarios** at preselected points or intervals called forecasts.



# The methodology

1. Understand the current conditions
2. Clearly state
  1. Drivers
  2. Assumptions
3. Scenarios
  1. Preferred
  2. Probable
  3. Wildcard
4. Map controls against scenarios
5. Monitor for scenarios' emergence







# Probable scenario

**Cybercriminals continue to develop new methods and tools to target cryptocurrencies, with an increasing number of available targets as a larger percentage of the population now use cryptocurrency in everyday transactions. Despite some regulatory measures coming into force, poor security practice by both exchanges and individual users create further opportunities for cybercriminals to profit.**

# **Develop courses of action**

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**Monitor GitHub and similar services for Amazon credentials that could be leveraged for crypto mining using your compute**

The GitHub logo, consisting of the word "GitHub" in a bold, dark gray, sans-serif font, set against a white rectangular background.

**Validate web browser security controls are in place and account for 3rd party extensions**



**Use haveibeenpwned to monitor for employee credentials that could be exposed in cryptocurrency exchange compromises**

**';--have i been pwned?**

**Check if you have an account that has been compromised in a data breach**

# Provide Security Awareness training for staff that are likely to invest in cryptocurrencies

JAN 7, 2018 @ 08:01 AM 148,960 2 Free Issues of Forbes

## 30% Of Millennials Would Rather Invest In Cryptocurrency: Here Are 3 Tips To Help You Do It Smarter

 **Andrew Arnold**,  CONTRIBUTOR  
[FULL BIO](#) 

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*Shutterstock*

2017 saw a rush of capital into the cryptocurrency markets, and there's no sign 2018 will be any different. And millennials are keeping the frenzy booming.

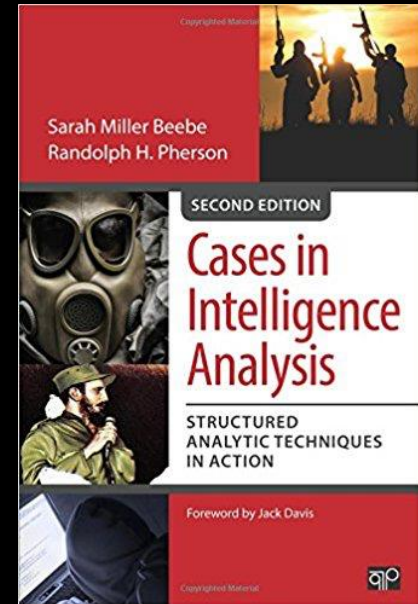
# What you can do

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# Recommended team activity

- ▶ Inspired by “Cases in Intelligence Analysis”
- ▶ Run periodic SAT exercises with your team
- ▶ Use historical examples from this book, or use previous assessments your team has produced






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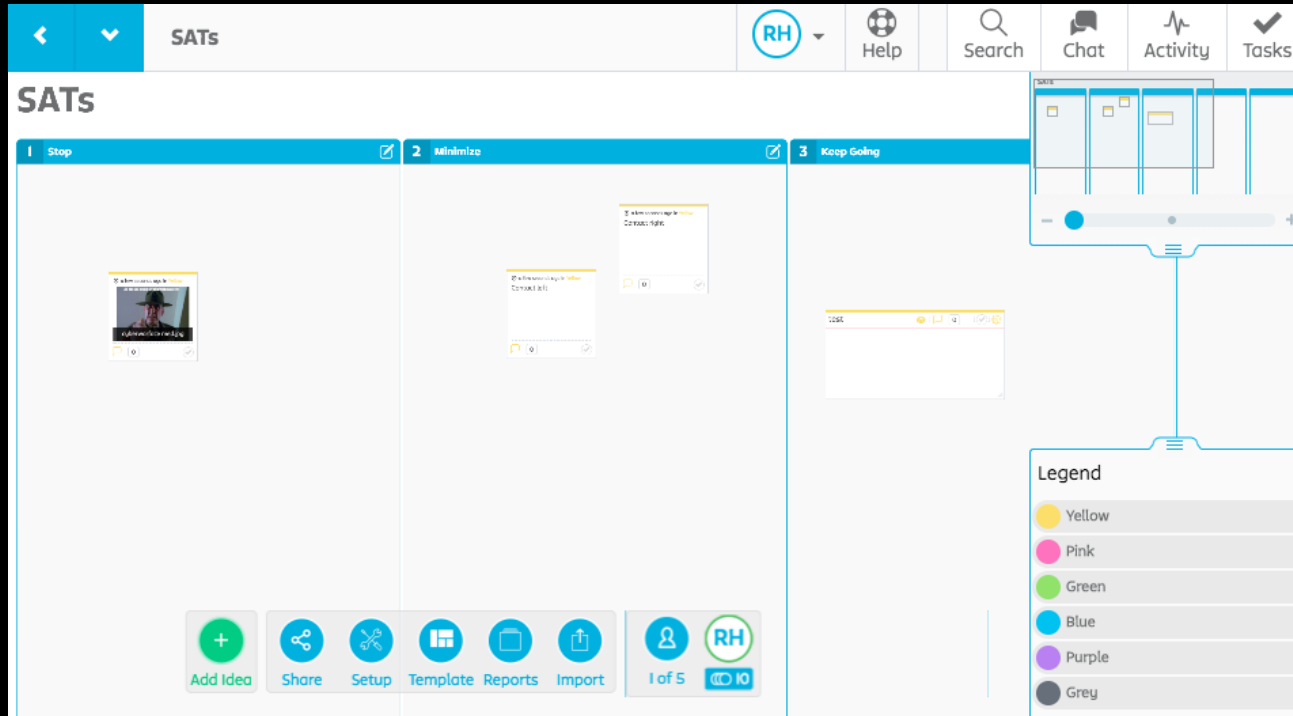
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## Crowdsourcing Evidence, Argumentation, Thinking and Evaluation (CREATE)

### CREATE

**BETTER REASONING**

The CREATE program seeks proposals to develop, and experimentally test, systems that use crowdsourcing and structured analytic techniques (STs) to improve analytic reasoning. These systems will help people better understand the evidence and assumptions that support—or conflict with—conclusions. Secondly, they will also help users better communicate their reasoning and conclusions.

Interested offerors are required to submit [full proposals](#) [↗](#) in order to receive consideration for funding. Proposals must be received by May 9, 2016 in order to be assured of consideration during the initial round of selections.

The CREATE program is envisioned as a 4.5-year effort that is intended to begin in September 2016. Phase 1 of the program will last 20 months, Phase 2 will last 17 months and Phase 3 will last 17 months. Multiple Phase 1 awards are anticipated.

#### Program Manager

[Steve Rieber](#)

#### Program Information

[IARPA-BAA-15-11](#)

#### Research Area(s)

- Social and behavioral sciences
- Informal reasoning
- Computer science
- Structured analytic techniques
- Crowdsourcing

#### Related Publications

To access CREATE program-related publications, please visit [Google Scholar](#) [↗](#).

#### Related Article(s)

[Dr. Steve Rieber: Program aims to improve human reasoning](#) [↗](#)

# Intelligence Advanced Research Projects Activity

# Track CREATE projects

- ▶ **Co-Arg - Cogent Argumentation System with Crowd Elicitation**
- ▶ **SWARM - Smartly-assembled Wiki-style Argument Marshalling**
- ▶ **TRACE - Trackable Reasoning and Analysis for Collaboration and Evaluation**



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**SATs aren't silver bullets**

**“Tell me **what you know**. Tell me **what you don’t know**. And then, based on what you really know and what you really don’t know, tell me **what you think is most likely to happen**.”**





# Thank you!



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# For more information:

- **Richards J. Heuer Jr., Randolph H. Pherson, Structured Analytic Techniques for Intelligence Analysis:** <https://www.amazon.com/Structured-Analytic-Techniques-Intelligence-Analysis/dp/1608710181>
- **UK Government Office for Science, Horizon Scanning:**  
[http://webarchive.nationalarchives.gov.uk/20140108141323/http://www.bis.gov.uk/assets/foresight/docs/horizon-scanning-centre/foresight\\_scenario\\_planning.pdf](http://webarchive.nationalarchives.gov.uk/20140108141323/http://www.bis.gov.uk/assets/foresight/docs/horizon-scanning-centre/foresight_scenario_planning.pdf)
- **RAND, Assessing the Value of Structured Analytic Techniques in the U.S. Intelligence Community:**  
[https://www.rand.org/content/dam/rand/pubs/research\\_reports/RR1400/RR1408/RAND\\_RR1408.pdf](https://www.rand.org/content/dam/rand/pubs/research_reports/RR1400/RR1408/RAND_RR1408.pdf)
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