



The Business School
for the World®

DS(ML)B: Data Science (& Machine Learning) for Business

Profs. Anton Ovchinnikov, Theos Evgeniou, Spyros Zoumpoulis

Sessions 03-04

- Time Series Models

Plan for the day – Learning objectives

1. Conceptual introduction to Time Series modeling
2. Methods for Time Series modeling, and their R implementations
3. Application: predicting future electricity rates to evaluate the NPV of a solar power system
 - Wells Fargo case
 - Project featured in annual report

Wells Fargo & Company Annual Report 2019

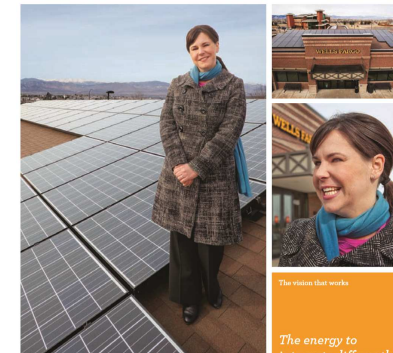


Surveys show that buildings generate 29 percent of carbon dioxide emissions, use 40 percent of energy and 13 percent of water. Wells Fargo is reducing these percentages by registering Wachovia buildings in the Leadership in Energy and Environmental Design (LEED®) program as our Community Banking stores convert to Wells Fargo systems. Colorado was first in 2009, with 16 banking stores registered and upgraded with programmed thermostats and flow controls for plumbing. We're also installing solar panels on 10 stores in Colorado. Sheri Lucas, our head of LEED standards (on the roof of our Highlands Ranch banking store, part of our solar pilot), leads the project to update up to 3,000 banking stores to energy efficient standards through 2021. "Our coast-to-coast banking-store conversion gives Wells Fargo a huge opportunity to live our environmental commitment," said Lucas. "The solar panels supply about 10 percent of the store's electricity."

"Our coast-to-coast banking-store conversion gives Wells Fargo a huge opportunity to live our environmental commitment."

Sheri Lucas, San Francisco, Colorado

The vision that works



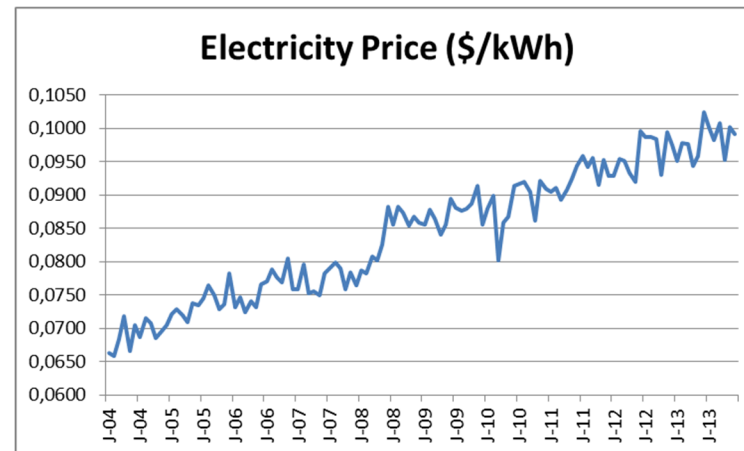
Sheri Lucas



Timeseries

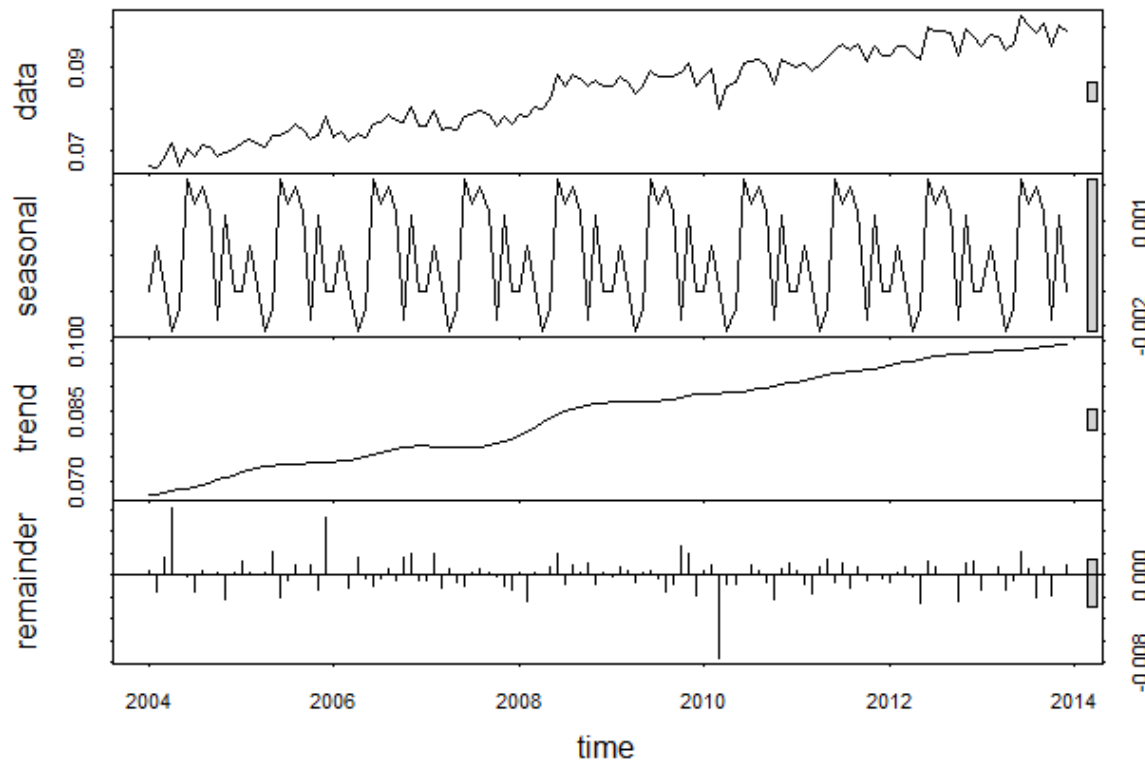


- **Definition:** a time series is a series of data points indexed (listed or graphed) in time order
- Example: monthly electricity prices in the state of California



- What do you “see” from/on the graph?
- BTW, why do we need any special methods for time series? Why will regression not be quite sufficient?

Understanding timeseries: level, noise, trend, seasonality



Level = value of the last datapoint = starting value before trend or seasonal adjustment are added

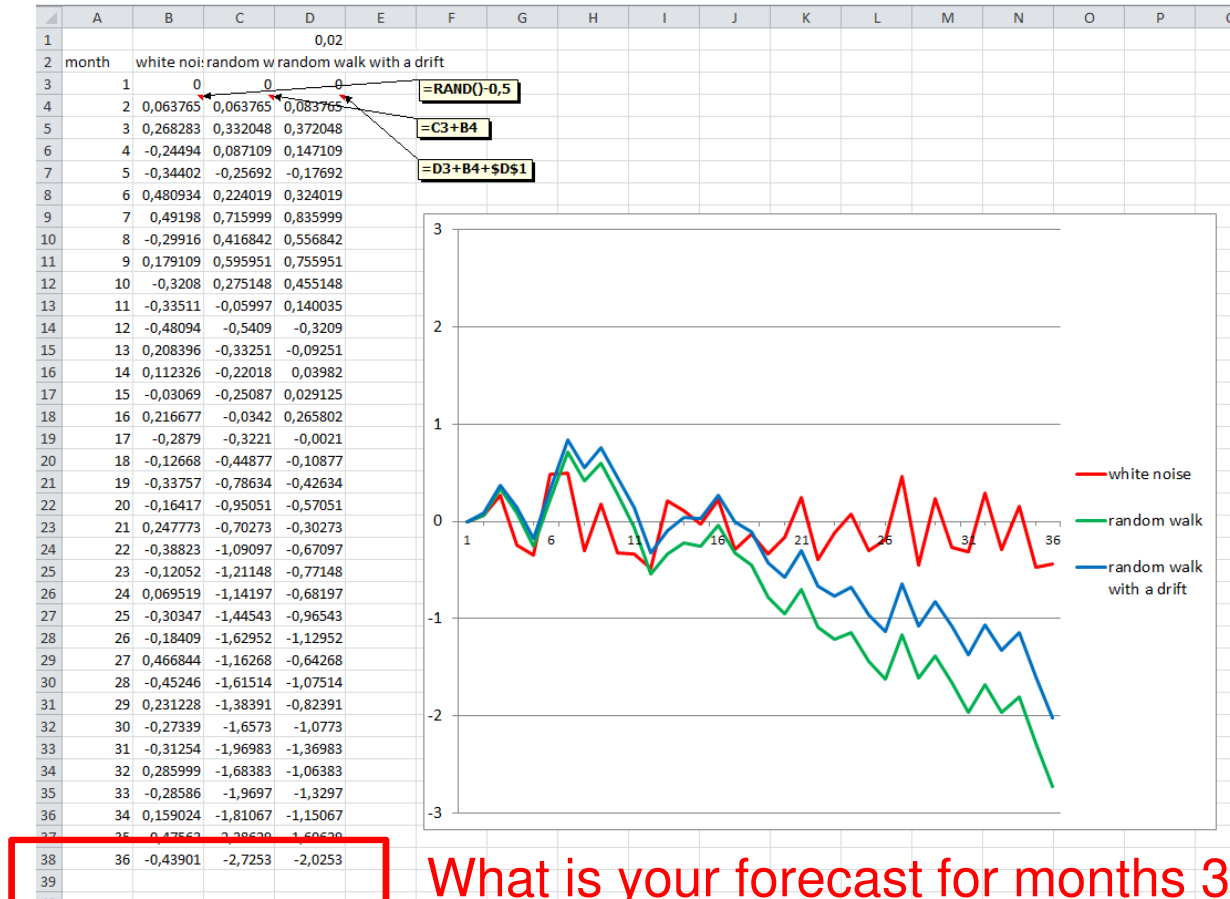
Seasonality = repetitive “short”-term pattern [seasonal indices vs smooth seasonality]

Trend = long-term movement of the data.
Not to confuse with **cycles**: up- or down-movements with irregular/unpredictable turning points

Noise / error = remaining / random variation in the data after accounting for trend and seasonality(ies)

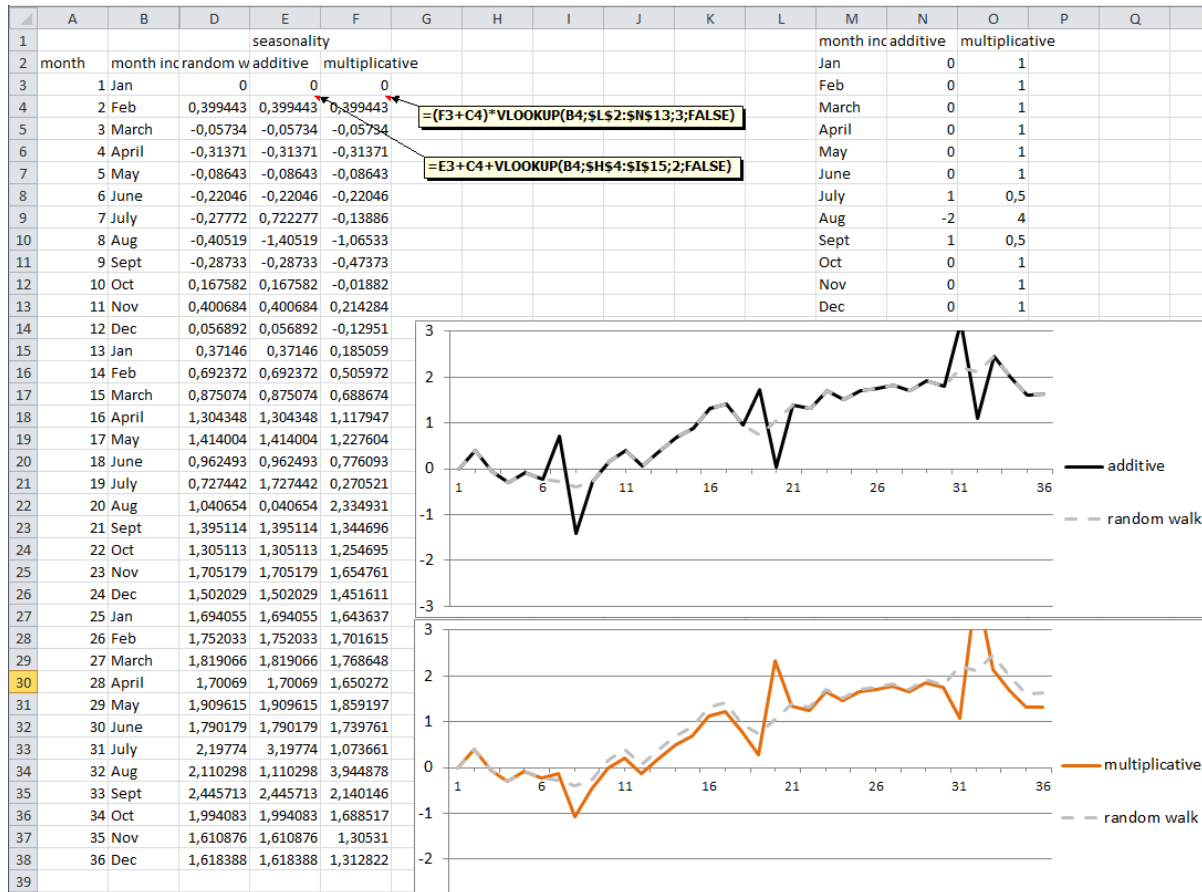
All of the above can be **Additive or Multiplicative**:
e.g., $y_t + trend$ vs $y_t \times (1 + \%trend)$

Conceptual understnaing: noise, level, and trend



What is your forecast for months 37? 38? 39?

Conceptual understnaing: seasonality



Models for TimeSeries

[from the reading]

- Moving average
- Exponential smoothing
 - New Forecast (“level”) = $\alpha * \text{Actual} + (1 - \alpha) * \text{Old Forecast (“level”)}$
 - Holt’s model: Smoothing with [additive] trend: New Forecast = New Level + New Trend
 - New Level = $\alpha * \text{Actual} + (1 - \alpha) * \text{Old Forecast}$
 - New Trend = $\beta * (\text{New Level} - \text{Old Level}) + (1 - \beta) * \text{Old Trend}$
 - Winter’s model: Smoothing with [additive] trend and seasonality
- Multiplicative smoothing methods
- Decompositions: TBATS (trigonometric Fourier transforms)
- Auto-regressive methods
 - ARMA, ARIMA, etc. (ARCH, GARCH, etc. for variance)
- [Time-permitting/optional] any of the above with regressors (covariates / features), “dynamic regressions” + some cool use-cases

Timeseries modeling in R: your first example

Context: Wells Fargo (a very large bank) decides whether to install solar panels on the roof of its branches and needs to obtain a 30year forecast of electricity prices:

- CSV datafile “0304 CSV data -- electric rates.csv” contains the data for monthly averages of prices over the last 10 years
- R script “0304 R code -- Timeseries I - decompositions ets and tbats.R” contains the code
- **Goal:** predict monthly prices for the next 30 years (360 values). Analytical complications: which model(s) to use?
 - We will first look at the exponential smoothing (“ets”) and trigonometric decompositions (“tbats”) models
- Coding complications:
 - Neither ets nor tbats are part of the standard R installation; will need to install a package and call a library

Load the data, define a timeseries

```
#install.packages("forecast") #-- do this only once  
#Check the book: https://www.otexts.org/fpp2 and the blog:  
http://robjhyndman.com/hyndsight  
library("forecast")  
ElectricPriceData<-read.csv(file.choose(), header=TRUE, sep=",")  
ElectricPrice_ts <- ts(ElectricPriceData$ElectricRate,start=2004,  
frequency=12) # ts function defines the dataset as timeseries starting Jan  
2004 and having seasonality of frequency 12 (monthly)
```

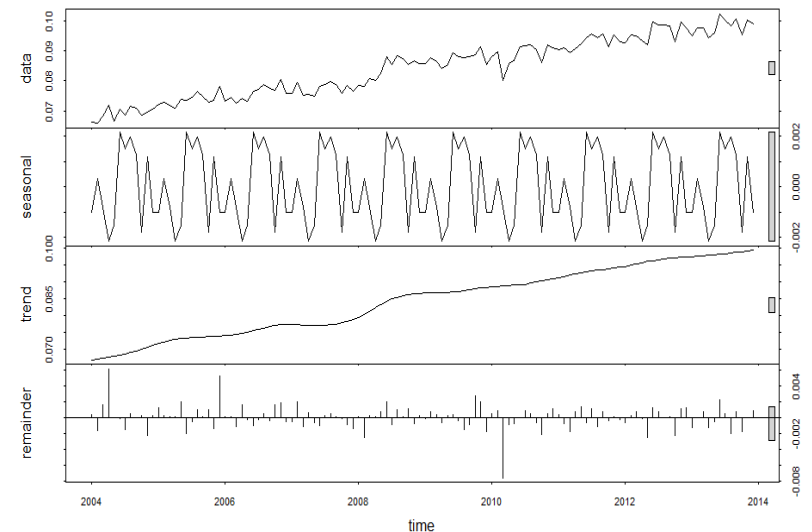
Decomposition(s)

```
#plot various decompositions into error/noise,  
trend and seasonality
```

```
fit <- decompose(ElectricPrice_ts,  
type="multiplicative") #decompose using  
"classical" method, multiplicative form  
plot(fit)
```

```
fit <- decompose(ElectricPrice_ts,  
type="additive") #decompose using "classical"  
method, additive form  
plot(fit)
```

```
fit <- stl(ElectricPrice_ts, t.window=12,  
s.window="periodic", robust=TRUE) #decompose  
using STL (Season and trend using Loess)  
plot(fit)
```



Exponential smoothing: ets models

ets = “error-trend-seasonality”

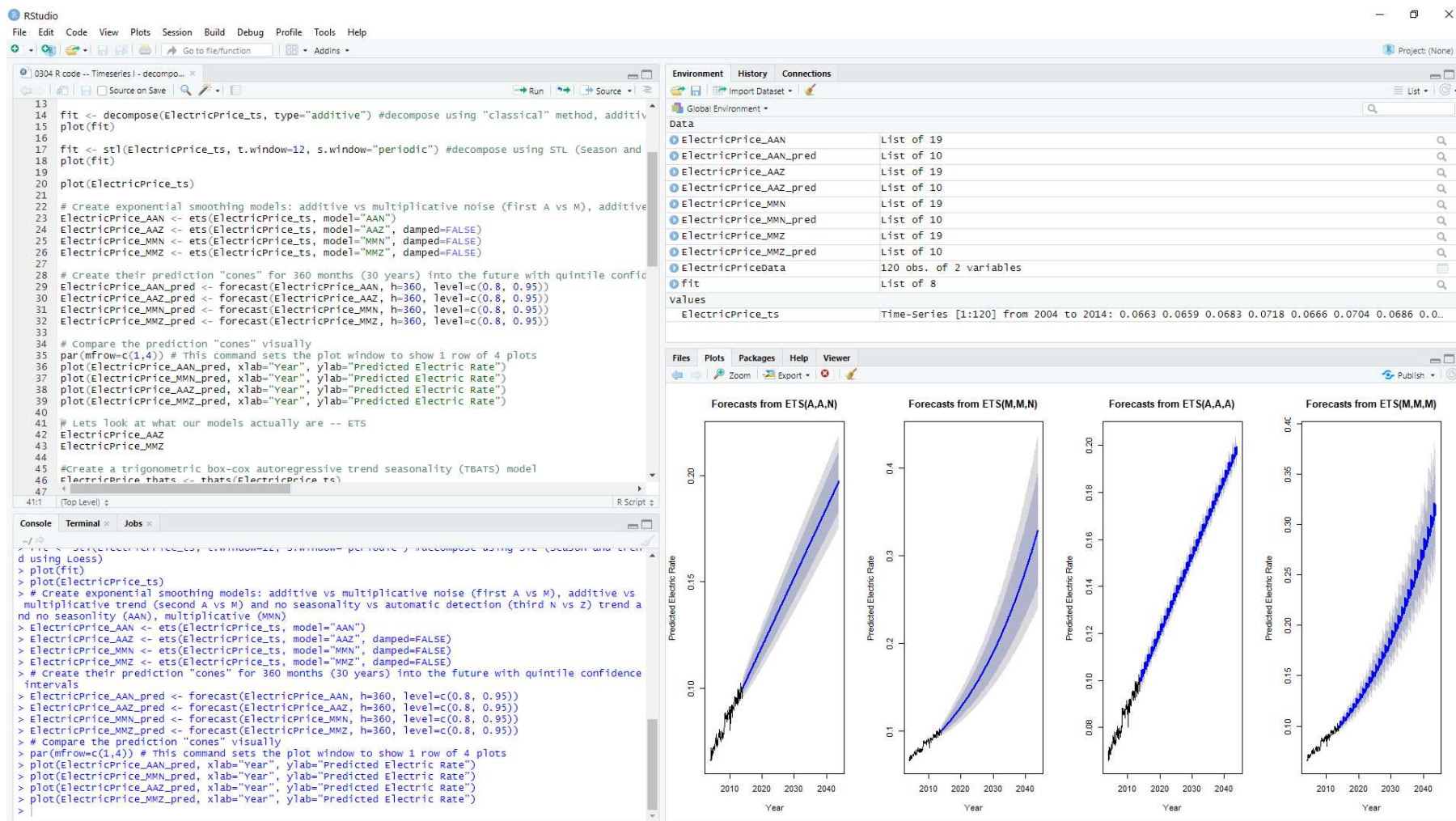
error = {A,M}

trend = {N,A,M} Dampening=True {Ad,Md}

seasonality = {N,A,M}

Trend Component	Seasonal Component		
	N	A	M
N (None)	(None)	(Additive)	(Multiplicative)
A (Additive)	(N,N)	(N,A)	(N,M)
A _d (Additive damped)	(A,N)	(A,A)	(A,M)
M (Multiplicative)	(A _d ,N)	(A _d ,A)	(A _d ,M)
M _d (Multiplicative damped)	(M,N)	(M,A)	(M,M)
	(M _d ,N)	(M _d ,A)	(M _d ,M)

Super-powerful `ets` models in R are VERY easy



ets models: taxonomy



Trend	N	Seasonal A	M
N	$\hat{y}_{t+h t} = \ell_t$ $\ell_t = \alpha y_t + (1 - \alpha)\ell_{t-1}$	$\hat{y}_{t+h t} = \ell_t + s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t - s_{t-m}) + (1 - \alpha)\ell_{t-1}$ $s_t = \gamma(y_t - \ell_{t-1}) + (1 - \gamma)s_{t-m}$	$\hat{y}_{t+h t} = \ell_t s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t/s_{t-m}) + (1 - \alpha)\ell_{t-1}$ $s_t = \gamma(y_t/\ell_{t-1}) + (1 - \gamma)s_{t-m}$
A	$\hat{y}_{t+h t} = \ell_t + hb_t$ $\ell_t = \alpha y_t + (1 - \alpha)(\ell_{t-1} + b_{t-1})$ $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)b_{t-1}$	$\hat{y}_{t+h t} = \ell_t + hb_t + s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t - s_{t-m}) + (1 - \alpha)(\ell_{t-1} + b_{t-1})$ $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)b_{t-1}$ $s_t = \gamma(y_t - \ell_{t-1} - b_{t-1}) + (1 - \gamma)s_{t-m}$	$\hat{y}_{t+h t} = (\ell_t + hb_t)s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t/s_{t-m}) + (1 - \alpha)(\ell_{t-1} + b_{t-1})$ $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)b_{t-1}$ $s_t = \gamma(y_t/(\ell_{t-1} + b_{t-1})) + (1 - \gamma)s_{t-m}$
A _d	$\hat{y}_{t+h t} = \ell_t + \phi_h b_t$ $\ell_t = \alpha y_t + (1 - \alpha)(\ell_{t-1} + \phi b_{t-1})$ $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)\phi b_{t-1}$	$\hat{y}_{t+h t} = \ell_t + \phi_h b_t + s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t - s_{t-m}) + (1 - \alpha)(\ell_{t-1} + \phi b_{t-1})$ $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)\phi b_{t-1}$ $s_t = \gamma(y_t - \ell_{t-1} - \phi b_{t-1}) + (1 - \gamma)s_{t-m}$	$\hat{y}_{t+h t} = (\ell_t + \phi_h b_t)s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t/s_{t-m}) + (1 - \alpha)(\ell_{t-1} + \phi b_{t-1})$ $b_t = \beta^*(\ell_t - \ell_{t-1}) + (1 - \beta^*)\phi b_{t-1}$ $s_t = \gamma(y_t/(\ell_{t-1} + \phi b_{t-1})) + (1 - \gamma)s_{t-m}$
M	$\hat{y}_{t+h t} = \ell_t b_t^h$ $\ell_t = \alpha y_t + (1 - \alpha)\ell_{t-1}b_{t-1}$ $b_t = \beta^*(\ell_t/\ell_{t-1}) + (1 - \beta^*)b_{t-1}$	$\hat{y}_{t+h t} = \ell_t b_t^h + s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t - s_{t-m}) + (1 - \alpha)\ell_{t-1}b_{t-1}$ $b_t = \beta^*(\ell_t/\ell_{t-1}) + (1 - \beta^*)b_{t-1}$ $s_t = \gamma(y_t - \ell_{t-1}b_{t-1}) + (1 - \gamma)s_{t-m}$	$\hat{y}_{t+h t} = \ell_t b_t^h s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t/s_{t-m}) + (1 - \alpha)\ell_{t-1}b_{t-1}$ $b_t = \beta^*(\ell_t/\ell_{t-1}) + (1 - \beta^*)b_{t-1}$ $s_t = \gamma(y_t/(\ell_{t-1}b_{t-1})) + (1 - \gamma)s_{t-m}$
M _d	$\hat{y}_{t+h t} = \ell_t b_t^{\phi_h}$ $\ell_t = \alpha y_t + (1 - \alpha)\ell_{t-1}b_{t-1}^\phi$ $b_t = \beta^*(\ell_t/\ell_{t-1}) + (1 - \beta^*)b_{t-1}^\phi$	$\hat{y}_{t+h t} = \ell_t b_t^{\phi_h} + s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t - s_{t-m}) + (1 - \alpha)\ell_{t-1}b_{t-1}^\phi$ $b_t = \beta^*(\ell_t/\ell_{t-1}) + (1 - \beta^*)b_{t-1}^\phi$ $s_t = \gamma(y_t - \ell_{t-1}b_{t-1}^\phi) + (1 - \gamma)s_{t-m}$	$\hat{y}_{t+h t} = \ell_t b_t^{\phi_h} s_{t-m+h_m^+}$ $\ell_t = \alpha(y_t/s_{t-m}) + (1 - \alpha)\ell_{t-1}b_{t-1}^\phi$ $b_t = \beta^*(\ell_t/\ell_{t-1}) + (1 - \beta^*)b_{t-1}^\phi$ $s_t = \gamma(y_t/(\ell_{t-1}b_{t-1}^\phi)) + (1 - \gamma)s_{t-m}$

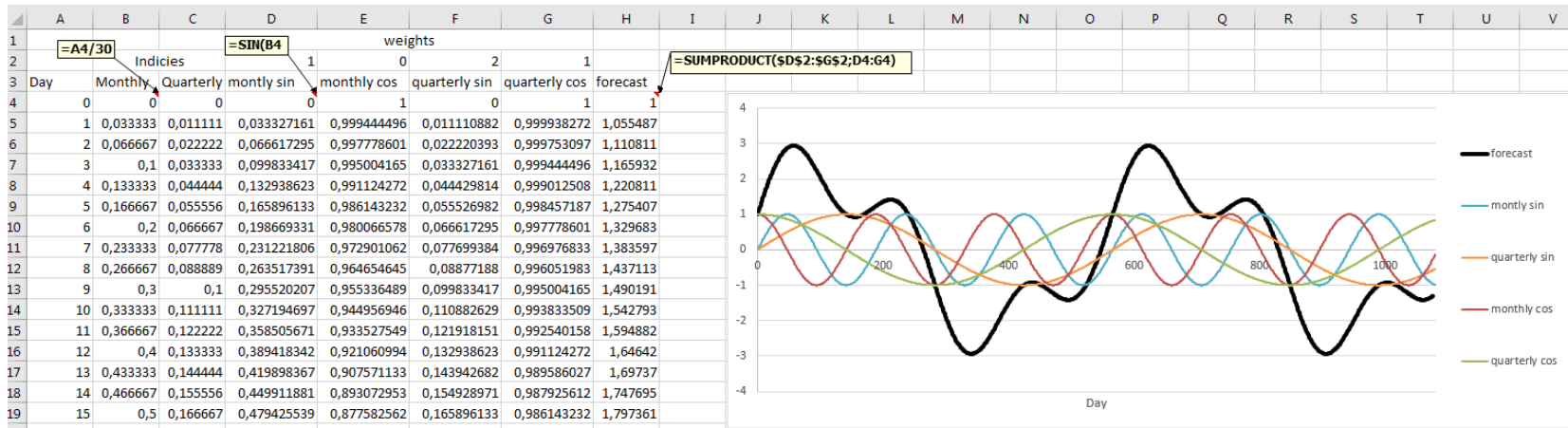
ets models: reading output

```
> ElectricPrice_AAZ
ETS(A,A,A)          What does AAA mean?          Additive noise, Additive trend, Additive seasonality
Call: ets(y = ElectricPrice_ts, model = "AAZ", damped = FALSE)
Smoothing parameters:
  alpha = 0.0583      What does a small alpha mean?    Stable series, not much reaction to noise
  beta  = 5e-04       beta~0, means no trend?          No, beta=0 is a stable trend (little change)
  gamma = 0.0311      What does small gamma mean?      Stable seasonal indices
Initial states:
  l = 0.0678
  b = 3e-04
  s=-0.0013 0.0015 -0.0011 0.0012 0.0025 9e-04 0.0022 -0.0019 -0.0016 -
0.0016 3e-04 -0.001
```

(N,N)	= simple exponential smoothing
(A,N)	= Holts linear method
(M,N)	= Exponential trend method
(A _d ,N)	= additive damped trend method
(M _d ,N)	= multiplicative damped trend method
(A,A)	= additive Holt-Winters method
(A,M)	= multiplicative Holt-Winters method
(A _d ,M)	= Holt-Winters damped method

Method	Initial values
(N,N)	$\ell_0 = y_1$
(A,N) (A _d ,N)	$\ell_0 = y_1, b_0 = y_2 - y_1$
(M,N) (M _d ,N)	$\ell_0 = y_1, b_0 = y_2/y_1$
(A,A) (A _d ,A)	$\ell_0 = \frac{1}{m}(y_1 + \dots + y_m)$ $b_0 = \frac{1}{m} \left[\frac{y_{m+1}-y_1}{m} + \dots + \frac{y_{m+m}-y_m}{m} \right]$ $s_0 = y_m - \ell_0, s_{-1} = y_{m-1} - \ell_0, \dots, s_{-m+1} = y_1 - \ell_0$
(A,M) (A _d ,M)	$\ell_0 = \frac{1}{m}(y_1 + \dots + y_m)$ $b_0 = \frac{1}{m} \left[\frac{y_{m+1}-y_1}{m} + \dots + \frac{y_{m+m}-y_m}{m} \right]$ $s_0 = y_m/\ell_0, s_{-1} = y_{m-1}/\ell_0, \dots, s_{-m+1} = y_1/\ell_0$

Trigonometric seasonality: sin() and cos() “waves”



By adding more “waves” of different periodicities (monthly, quarterly, semi-annually, etc.), changing their weights, and adding “shifted waves” (month_{t-1} wave, etc.) you can create very elaborate seasonal patterns – “TBATS” model

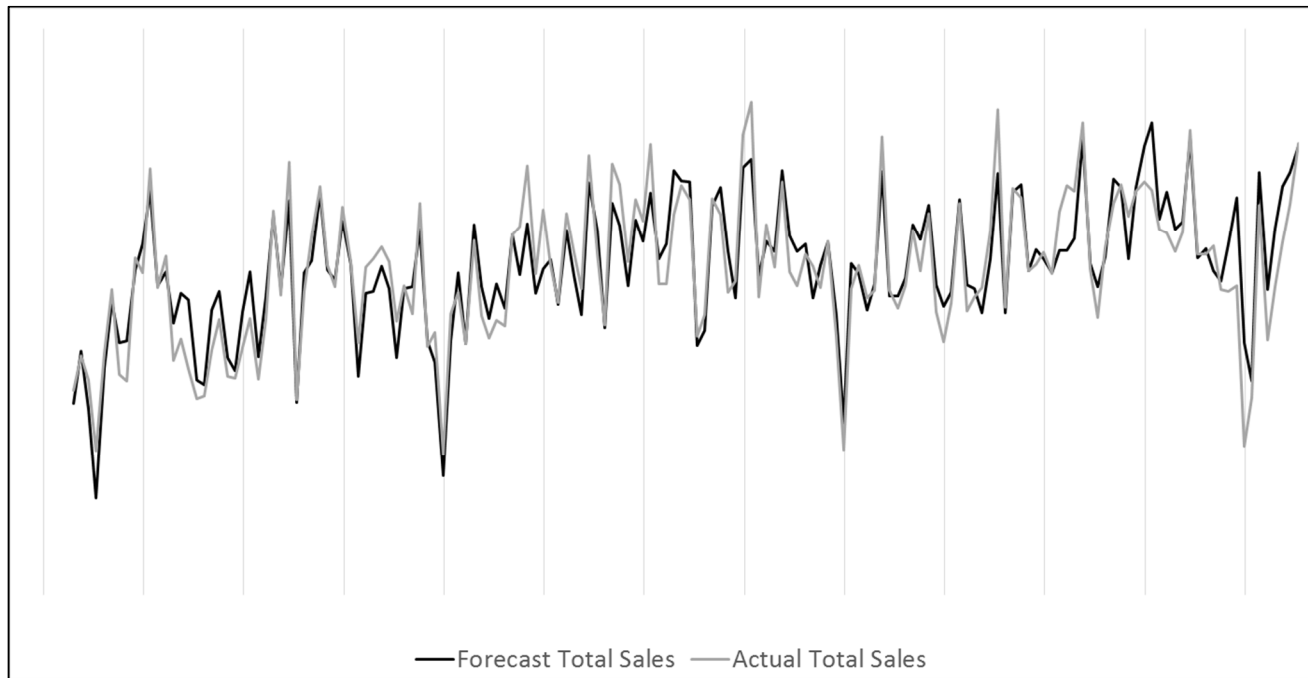
(trigonometric box-cox autoregressive trend seasonality)

>

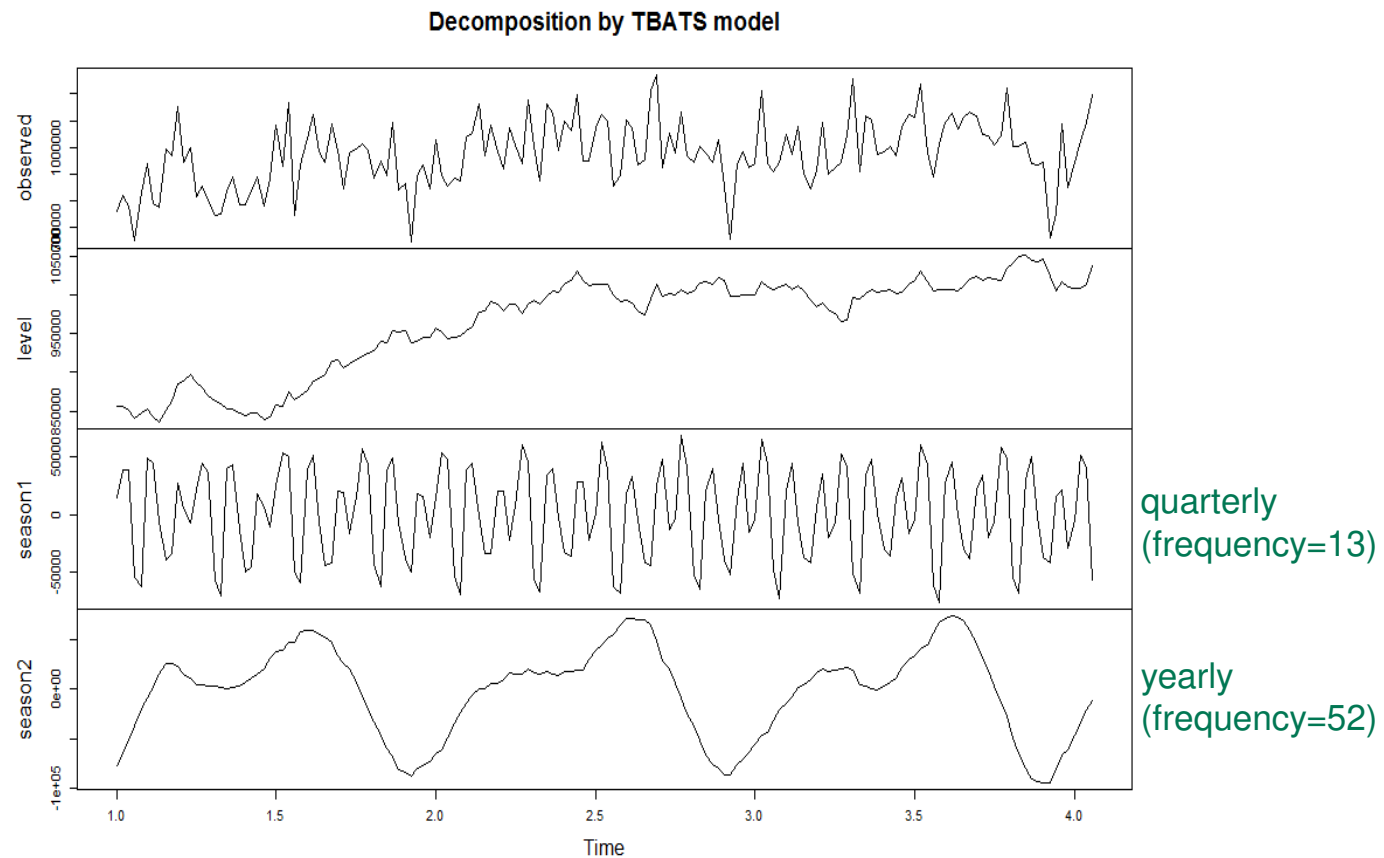
“(12,5)”:
Number of seasonal periods,
Number of trigonometric
 (“Fourier”) terms for each
 seasonality

The graph illustrates the projected electric rate over time. The Y-axis, labeled 'r_predicted Electric Rate', ranges from 0.08 to 0.20. The X-axis, labeled 'Year', ranges from 2010 to 2040. A black line represents historical data from 2005 to 2015, showing a fluctuating upward trend. A blue line represents the forecast from 2015 to 2045, continuing the upward trend with a shaded gray area indicating the confidence interval. The rate is projected to increase from approximately 0.07 in 2005 to about 0.18 in 2045.

Multiple seasonalities: Motivation: Forecasting Weekly Beer Sales



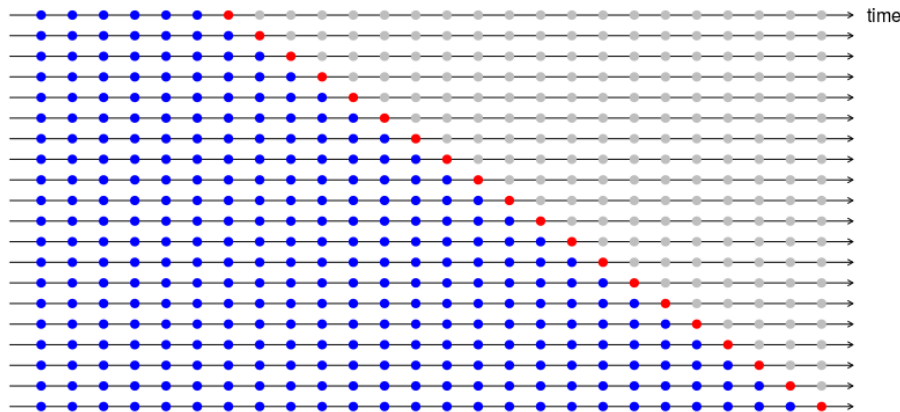
Multiple seasonalities (msts) beyond this course ☹️



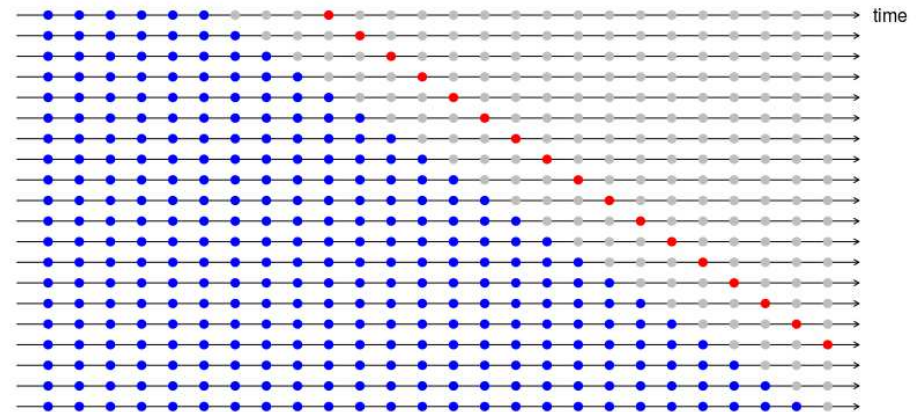
Which model is better?

Timeseries “rolling horizon” cross-validation: $tsCV$

$tsCV(\text{data}, \text{model function}, h=1)$



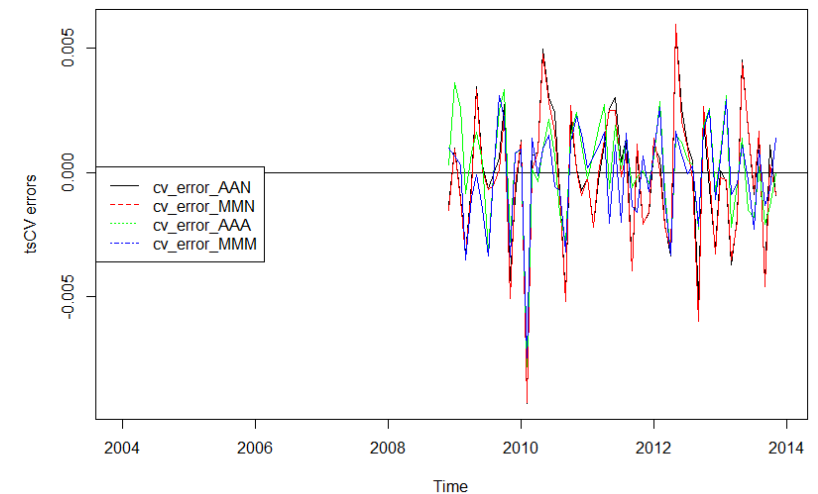
one step ahead ($h=1$)



k-steps ahead ($h=k$)

Timeseries cross-validation: $tsCV$ function

```
f_AAN <- function(y, h) forecast(ets(y, model="AAN"), h = h)
error_AAN <- tsCV(ElectricPrice_ts, f_AAN, h=1, window=60)
...
plot(error_AAN, ylab='tsCV errors')
abline(0,0)
lines(error_MMN, col="red")
...
legend("left", legend=c("CV_errors"...
...
mean(abs(error_AAN/ElectricPrice_ts), na.rm=TRUE)*100
```



```
> mean(abs(e_AAN/ElectricPrice_ts), na.rm=TRUE)*100
[1] 2.178963
> mean(abs(e_MMN/ElectricPrice_ts), na.rm=TRUE)*100
[1] 2.124025
> mean(abs(e_AAA/ElectricPrice_ts), na.rm=TRUE)*100
[1] 1.629696
> mean(abs(e_MMM/ElectricPrice_ts), na.rm=TRUE)*100
[1] 1.600519
```

MMM model is most accurate →

ARIMA: auto-regression, moving average and “differencing”

Main idea: feature-engineer “X” variables out of the Y variable. What kinds of X variables?

- Auto-regressive Xs:

- $$y_t = a + b \cdot y_{t-1} + \text{error}_t$$

$$y_t = c + \phi_1 y_{t-1} + \phi_2 y_{t-2} + \dots + \phi_p y_{t-p} + e_t,$$

- Moving average Xs:

- $$y_t = a + b \cdot \text{error}_{t-1} + \text{error}_t$$

$$y_t = c + e_t + \theta_1 e_{t-1} + \theta_2 e_{t-2} + \dots + \theta_q e_{t-q},$$

- Difference Xs and Y: create new variables by taking differences between consecutive observations ($z_t \equiv y'_t = y_t - y_{t-1}$)

- ARIMA: “**A**uto-**R**egressive Integrated **M**oving **A**verage”

- ARIMA(p,d,q):

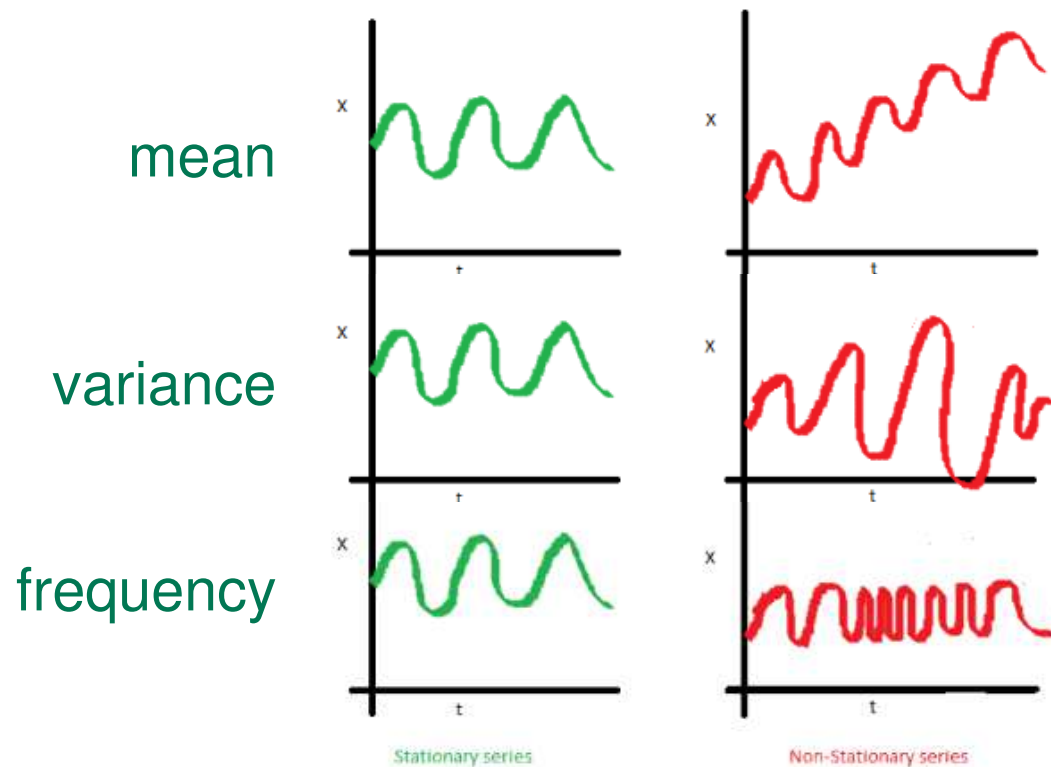
- p = num of auto-regressive terms
 - d = “order” of first difference
 - q = num of moving average terms

$$y'_t = c + \phi_1 y'_{t-1} + \dots + \phi_p y'_{t-p} + \theta_1 e_{t-1} + \dots + \theta_q e_{t-q} + e_t,$$

- Stationarity
- Auto-Correlation Function (ACF), ACF plot
- Partial auto-correlation, PACF plot

White noise	ARIMA(0,0,0)
Random walk	ARIMA(0,1,0) with no constant
Random walk with drift	ARIMA(0,1,0) with a constant
Autoregression	ARIMA(p,0,0)
Moving average	ARIMA(0,0,q)

Differencing and Stationarity



Tests to check stationarity:

- ADF (Augmented Dickey Fuller test)
- KPSS (Kwiatkowski–Phillips–Schmidt–Shin test)
- PP (Phillips-Perron test)

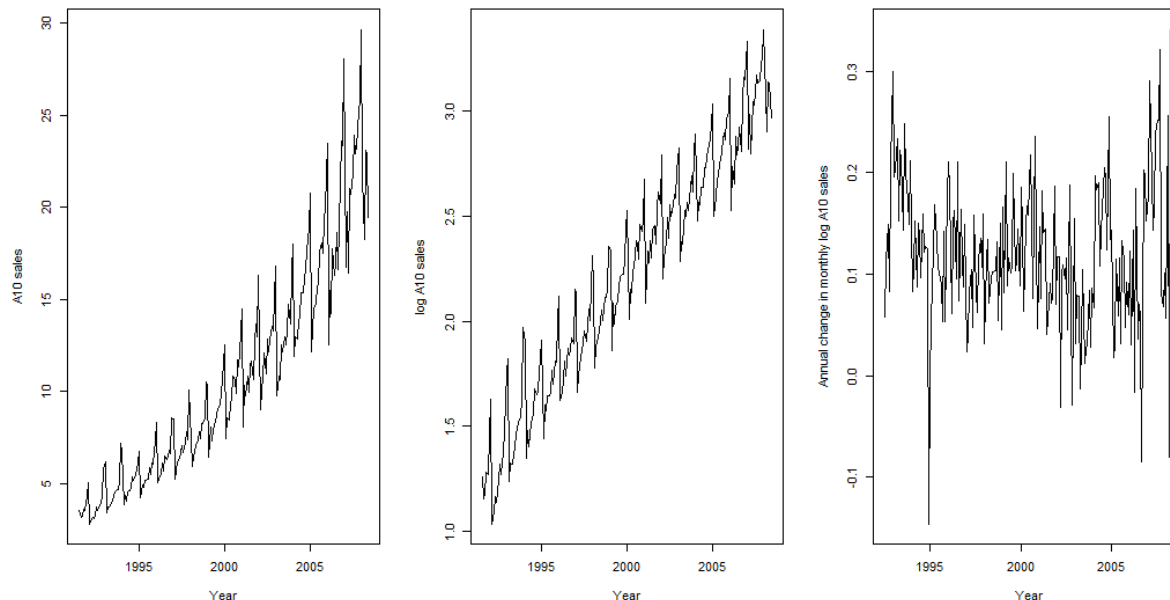
Related concept: unit root

`auto.arima` in
forecast package tests
and corrects
automatically (via
appropriate differencing)

Stationarity, Log-transform and Differencing: a10 dataset from FPP book

R script “0304 R code -- Timeseries II – ARIMAs and dynamic regressions.R” contains the code

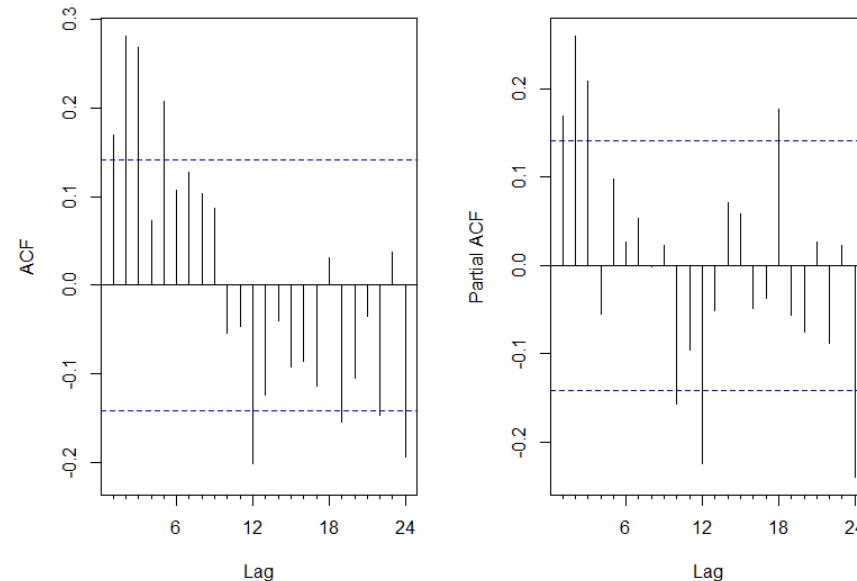
```
#a10 dataset from fpp - sales of antidiabetic drug in Australia
par(mfrow=c(1,3))
plot(a10, xlab="Year", ylab="A10 sales")
plot(log(a10), xlab="Year", ylab="log A10 sales")
plot(diff(log(a10),12), xlab="Year", ylab="Annual change in monthly log A10 sales")
```



Auto-correlation (ACF) and Partial Auto-corr. (PACF): a10 dataset from FPP book

R script “0304 R code -- Timeseries II – ARIMAs and dynamic regressions.R” contains the code

```
#a10 dataset from fpp - sales of antidiabetic drug in Australia
par(mfrow=c(1,2))
Acf(diff(log(a10),12),main="") # auto-correlation function
Pacf(diff(log(a10),12),main="") # partial auto-correlation function
```



ARIMA [without seasonality] a10 dataset from FPP book

```
> # non-seasonal first
> fit <- auto.arima(a10,seasonal=FALSE)
> fit
Series: a10
ARIMA(1,1,1) with drift
```

← (p,1,q) means that we are forecasting $z_t = y_t - y_{t-1}$

```
Coefficients:
      ar1      ma1      drift
      0.314 -0.9164  0.0965
s.e.    0.075   0.0262  0.0171

sigma^2 estimated as 3.626: log likelihood=-417.92
AIC=843.84  AICC=844.04  BIC=857.09
```

So the regression equation is:

- $z_{t+1} = \text{const} + 0.314 z_t - 0.9164 \text{error}_t + \text{error}_{t+1}$

Substituting:

- $y_{t+1} - y_t = \text{const} + 0.314 (y_t - y_{t-1}) - 0.9164 \text{error}_t + \text{error}_{t+1}$
- $y_{t+1} = \text{const} + (1 + 0.314)y_t - 0.314y_{t-1} - 0.9164 \text{error}_t + \text{error}_{t+1}$, where const “(intercept)” = $(1 - 0.314) \cdot 0.965$

But future errors (residuals) are unknown, but on average = $N(0, \sigma^2) = N(0, 3.626)$, so:

- $y_{t+1} = \text{const} + (1 + 0.314)y_t - 0.314y_{t-1} - 0.9164 \text{error}_t$
- $y_{t+2} = \text{const} + (1 + 0.314)y_{t+1} - 0.314y_t$

ARIMA [without seasonality] a10 dataset from FPP book

```
> # non-seasonal first
> fit <- auto.arima(a10,seasonal=FALSE)
> fit
```

Series: a10

ARIMA(1,1,1) with drift

← (p,1,q) means that we are forecasting $z_t = y_t - y_{t-1}$

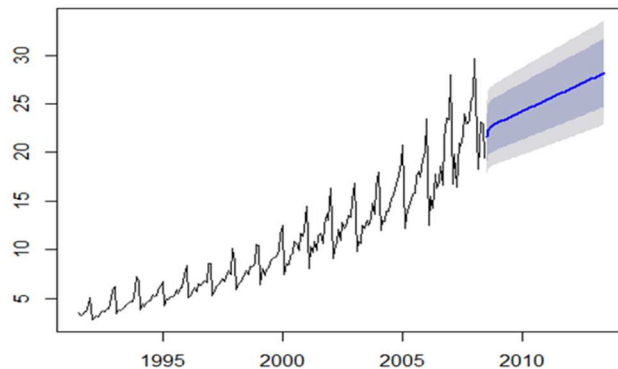
Coefficients:

	ar1	ma1	drift
	0.314	-0.9164	0.0965
s.e.	0.075	0.0262	0.0171

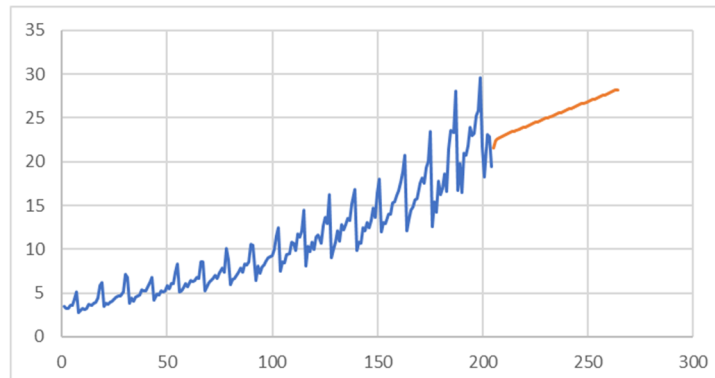
sigma^2 estimated as 3.626: log likelihood=-417.92

AIC=843.84 AICC=844.04 BIC=857.09

Forecasts from ARIMA(1,1,1) with drift



$$y_{t+1} = (1 - 0.314) * 0.965 + (1 + 0.314)y_t - 0.314y_{t-1}$$



ARIMA with seasonality: a10 dataset from FPP book

- ARIMA(p,d,q) (P,D,Q)_m ← “m” is the number of periods in a season

seasonal
part

```
> fit <- auto.arima(a10,seasonal=TRUE)
> fit
Series: a10
ARIMA(1,1,1)(0,1,1)[12]
```

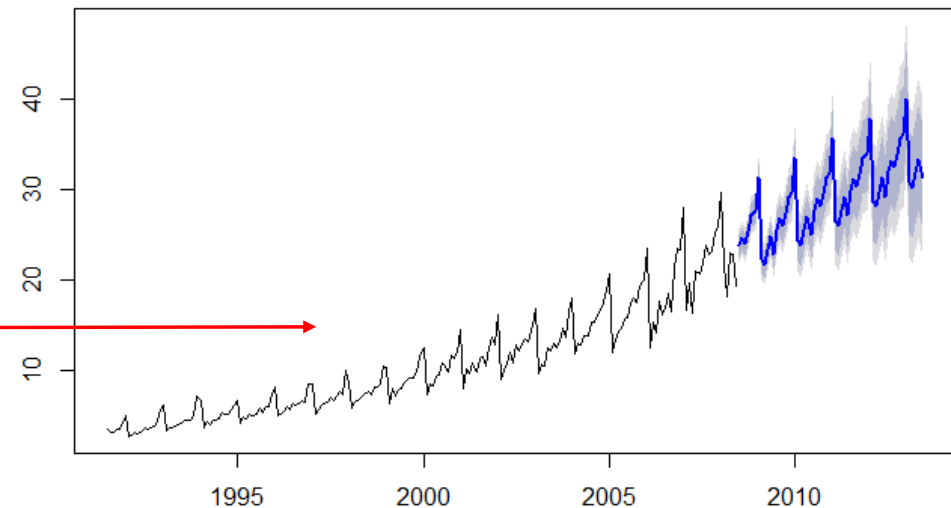
Coefficients:

	ar1	ma1	sma1
	-0.2504	-0.6674	-0.4725
s.e.	0.1007	0.0870	0.0641

sigma^2 estimated as 0.8756: log likelihood=-258.82
AIC=525.63 AICC=525.85 BIC=538.64

The model has just 3 “variables”, but they are very elaborately constructed to capture a rich trend & seasonality pattern in the data

Forecasts from ARIMA(1,1,1)(0,1,1)[12]



$$y_{t+1} = y_t + (y_{t-11} - y_{t-12}) - 0.2504(y_t - y_{t-1}) + 0.2504(y_{t-12} - y_{t-13}) - 0.6674 \text{ error}_t - 0.4725 \text{ error}_{t-11} + 0.6674 * 0.4725 \text{ error}_{t-12} + \text{error}_{t+1}$$

where $\text{error} = N(0, 0.8756)$

[Optional/Time Permitting]: Dynamic Regression: ts+regression

- In classes 0102 (Sarah's case) we considered predicting Y variable (price) by knowing some other X variables (weight, color, etc.)
 - Those X variables are sometimes called covariates, or features
- Today (so far) we considered predicting Y variable (eclectic price, consumption, etc.) by knowing how Y itself evolved in the past – timeseries analyses
- Can the two approaches be combined?
- Of course! This has two names:
 - “dynamic regression” or
 - “time series with regressors/covariates/features”

[Optional/Time Permitting]: Dynamic Regression example

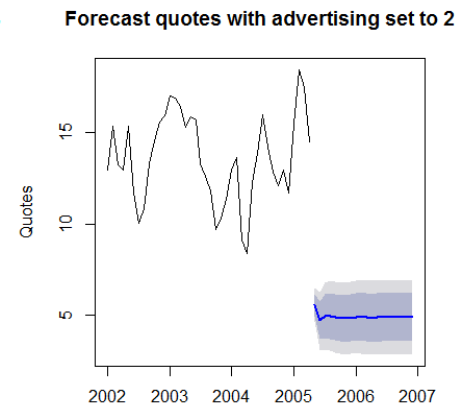
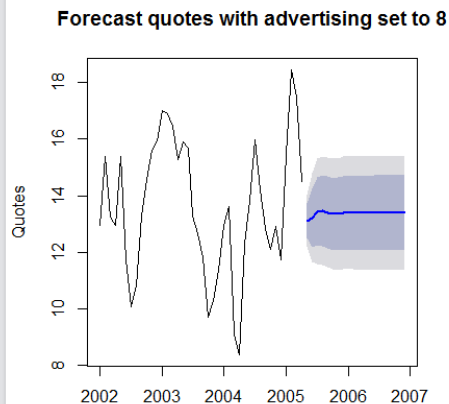
- **Context:** we have data on the number of new insurance quotes and advertising in the previous period. Naturally expect two kinds of dependencies:
 - “direct effect”: more advertising today = more new quotes today
 - “carryover effects”:
 - more advertising yesterday = more new quotes today
 - more new quotes yesterday = more new quotes today

```
> Advert <- cbind(insurance[,2],
+               c(NA,insurance[1:39,2]),
+               c(NA,NA,insurance[1:38,2]),
+               c(NA,NA,NA,insurance[1:37,2]))
+ colnames(Advert) <- paste("AdLag",0:3,sep="")
>
> fit <- auto.arima(insurance[,1], xreg=Advert[,1:2], d=0)
> fit
Series: insurance[, 1]
Regression with ARIMA(3,0,0) errors

Coefficients:
      ar1      ar2      ar3  intercept  AdLag0  AdLag1
    1.4117 -0.9317  0.3591    2.0393    1.2564    0.1625
s.e.   0.1698   0.2545   0.1592     0.9931    0.0667    0.0591

sigma^2 estimated as 0.2165:  log likelihood=-23.89
AIC=61.78   AICC=65.28   BIC=73.6
>
> par(mfrow=c(1,2))
> fc8 <- forecast(fit, xreg=cbind(rep(8,20),c(Advert[40,1],rep(8,19))))
> plot(fc8, main="Forecast quotes with advertising set to 8", ylab="Quotes")
> fc2 <- forecast(fit, xreg=cbind(rep(2,20),c(Advert[40,1],rep(2,19))))
> plot(fc2, main="Forecast quotes with advertising set to 2", ylab="Quotes")
>
```

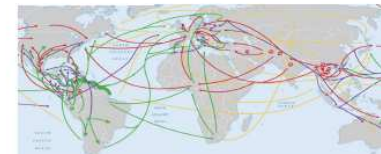
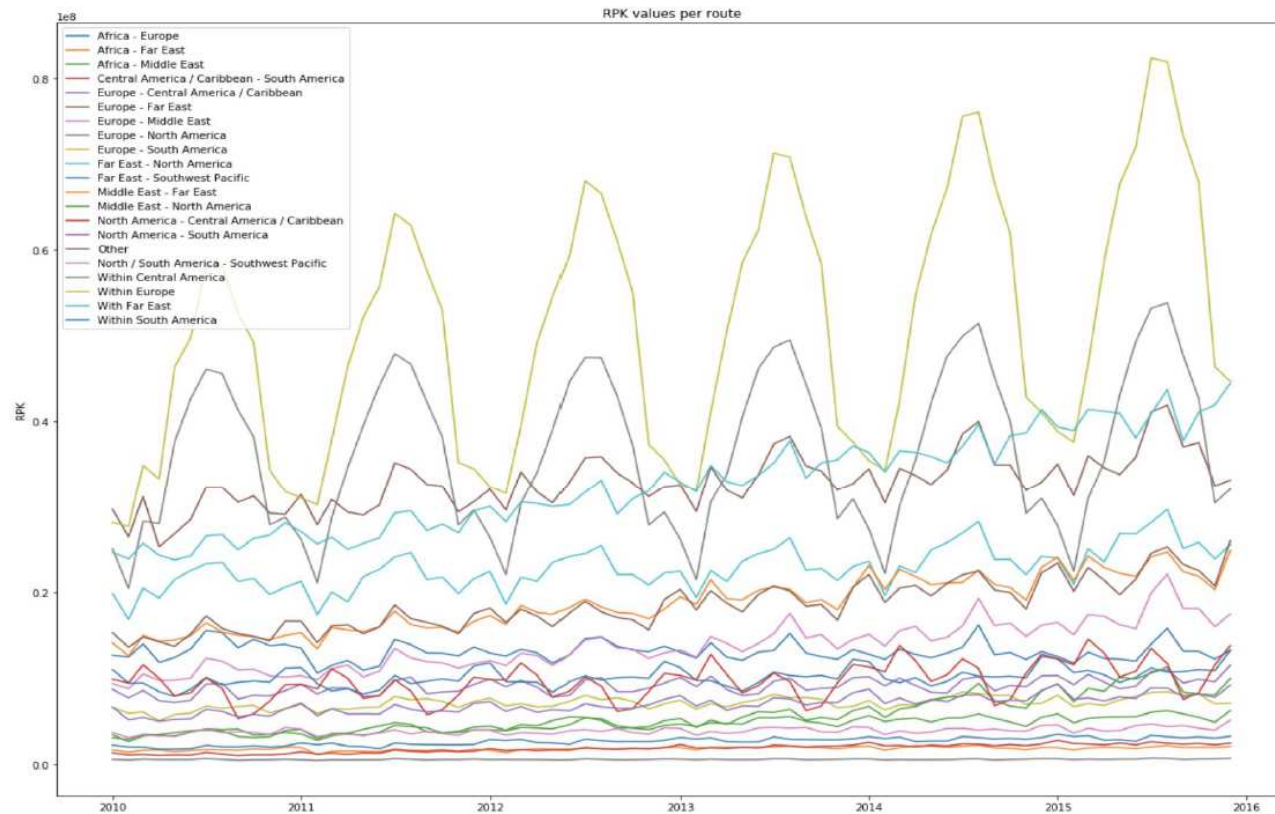
custom (written “by you”) R function to create x variables with lags 2,3,4



Regression equation: $q_{t+1} = 2.0393 + 1.41 * q_t - 0.93q_{t-1} + 0.35 * q_{t-2} + 1.25 * ads_t + 0.16 * ads_{t-1} + error$

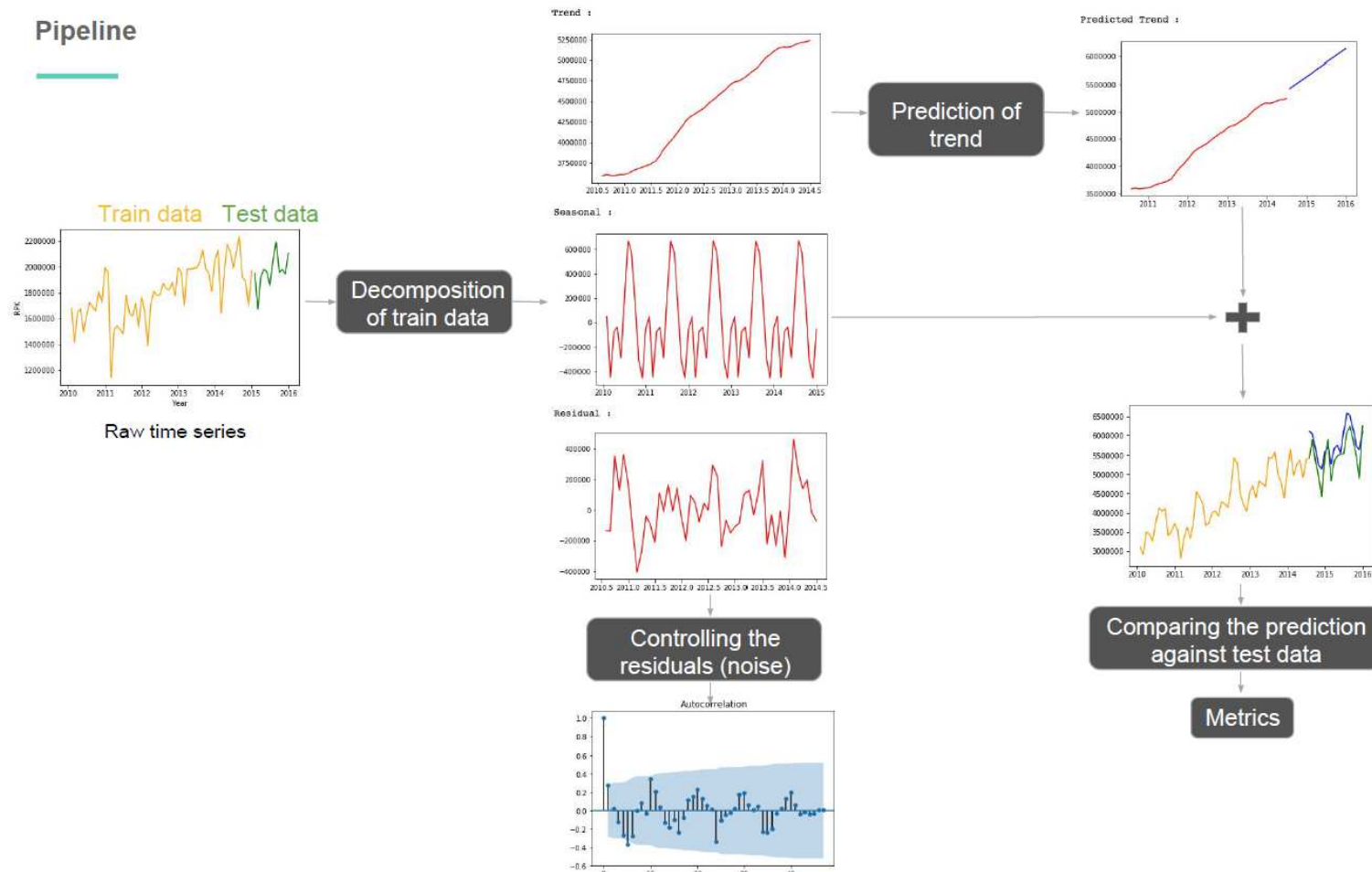
[Optional/Time Permitting]: IATA Case Study

Dataset



[Optional/Time Permitting]: IATA Case Study

Pipeline



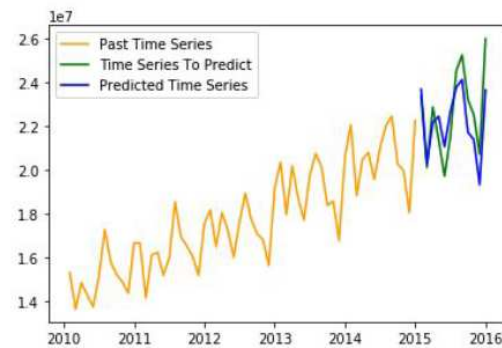
[Optional/Time Permitting]: IATA Case Study

Results :

17

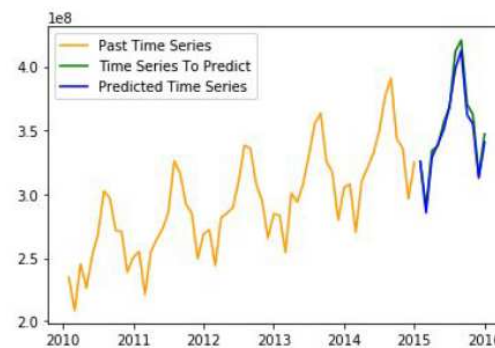


Prediction for route OTH:



MAE for route OTH : 1083617.04
MAPE for route OTH : 4.77%

Prediction for route IND:



MAE for route IND : 5316232.94
MAPE for route IND : 1.45%

Averaged metrics on
all routes :

Global MAE : 685781.43
Global MAPE : 3.19%



[Optional/Time Permitting]: M4 Competition

- World's leading time series forecasting competition (100,000 time series dataset)
<https://www.m4.unic.ac.cy/>
- Roots in "M1..." competitions; see "A brief history of time series forecasting competitions":
<https://robjhyndman.com/hyndsight/forecasting-competitions/>
- Rob Hyndman (who is this?) and his team often come on top
- This year's winner, however: Uber Engineering with combined ETS * RNN ("recurrent neural network") model <https://eng.uber.com/m4-forecasting-competition/>

$$\begin{aligned}\hat{y}_{t+1} &= \hat{y}_t + \alpha(y_t - \hat{y}_t) \\ l_t &= \alpha(y_t/s_t) + (1 - \alpha)(l_{t-1} + b_{t-1}) \\ b_t &= \beta(l_t - l_{t-1}) + (1 - \beta)b_{t-1} \\ s_{t+m} &= \gamma \frac{y_t}{(l_t + b_t)} + (1 - \gamma)s_t \\ \hat{y}_{t+1} &= (l_t + b_t)s_t\end{aligned}$$

Ets(*AM) ("Holt-Winters")

$$\begin{aligned}l_t &= \alpha(y_t/s_t) + (1 - \alpha)l_{t-1} \\ s_{t+m} &= \gamma(y_t/l_t) + (1 - \gamma)s_t\end{aligned}$$

New Model

$$\hat{y}_{t+1..t+h} = \underbrace{RNN(X_t)}_{\text{Feature-based part}} * \underbrace{l_t * s_{t+1..t+h}}_{\text{Timeseries-based part}}$$

Feature-based part
"transfer learning"

Timeseries-based part

Summary of Sessions 3-4

- On many occasions data are indexed by time – timeseries data
- Such data requires special analytical tools, which explicitly account for the fact that prediction errors increase over time
- We discussed concepts and implementations of four families of models:
 - Exponential smoothing (*ets*)
 - Trigonometric decompositions (*tbats*)
 - Auto-regressive moving averages (ARIMA)
 - [opt/time-permitting] Dynamic regressions (we saw an example based on ARIMA, but the concept applies to any method)
- As with regression: through coding and R, very powerful time series analytics can be implemented in minutes
- Many resources online: e.g., FPP book <https://www.otexts.org/fpp2>

Next...



- Group Assignment 1: **Yahoo's acquisition of Tumblr**
 - Due by Sessions 5-6, upload to INSEAD portal
- Module II of the course: predicting events / “classification”
 - Sessions 5-6: metrics for classification and two main methods: logistic regression and CART
 - Reading on Logistic regression
 - STC case
 - Assignment 2 (predicting credit defaults)
 - Session 7-8: discussion of the assignment + new methods



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