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SECURITY CULTURE HACKING: DISRUPTING THE SECURITY STATUS QUO

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#RSAC

Agenda



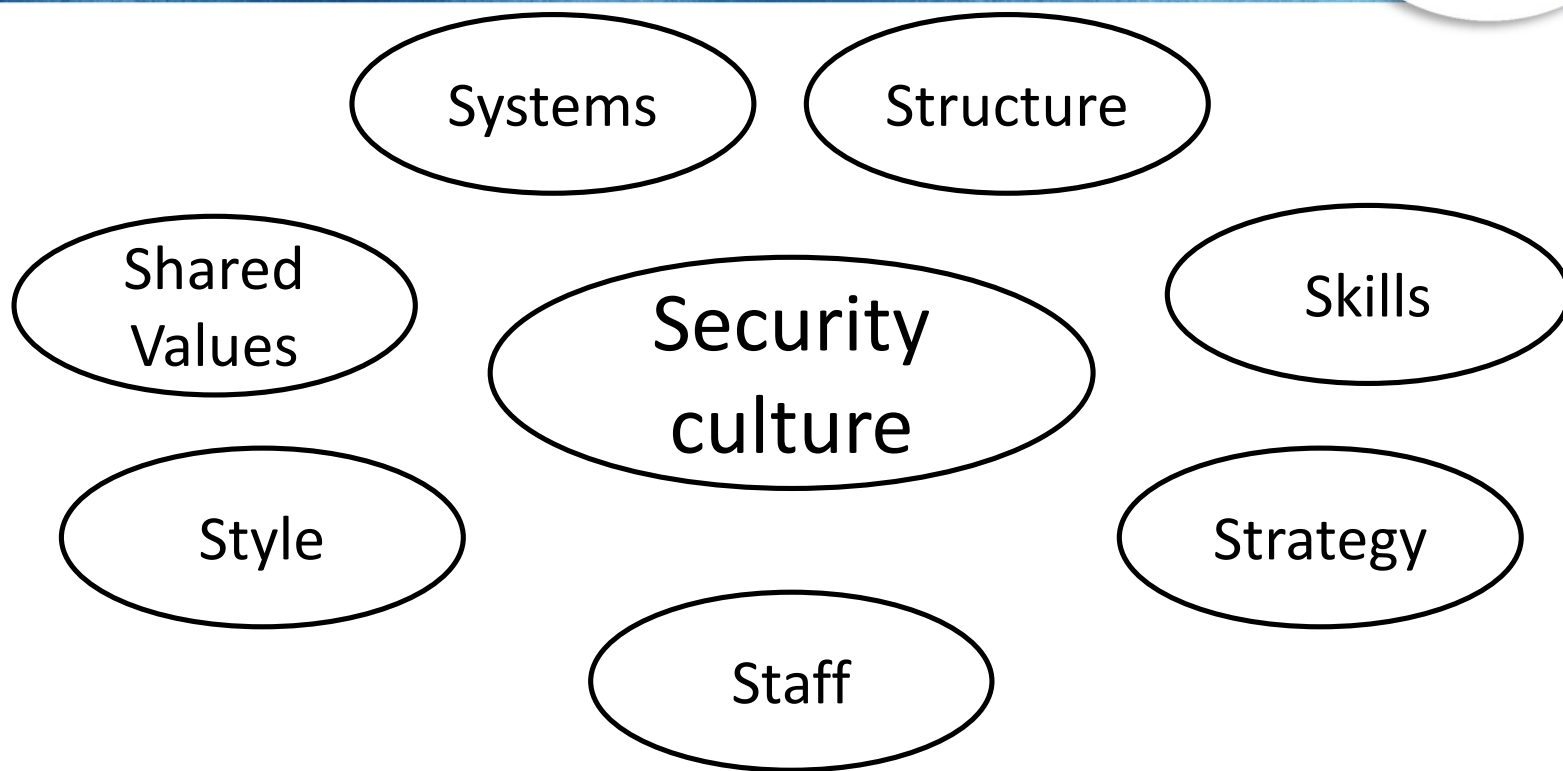
- Security culture hacking
- The security culture hacker
- How to hack a security culture
 - Phase 1: Assess
 - Phase 2: Communicate
 - Phase 3: Connect
 - Phase 4: Teach
 - Phase 5: Reward
- Where to start and year one



SECURITY CULTURE

I AM YOUR WORST ENEMY

Security culture



The reality of security culture



What happens **with security** when people are left to their own devices.



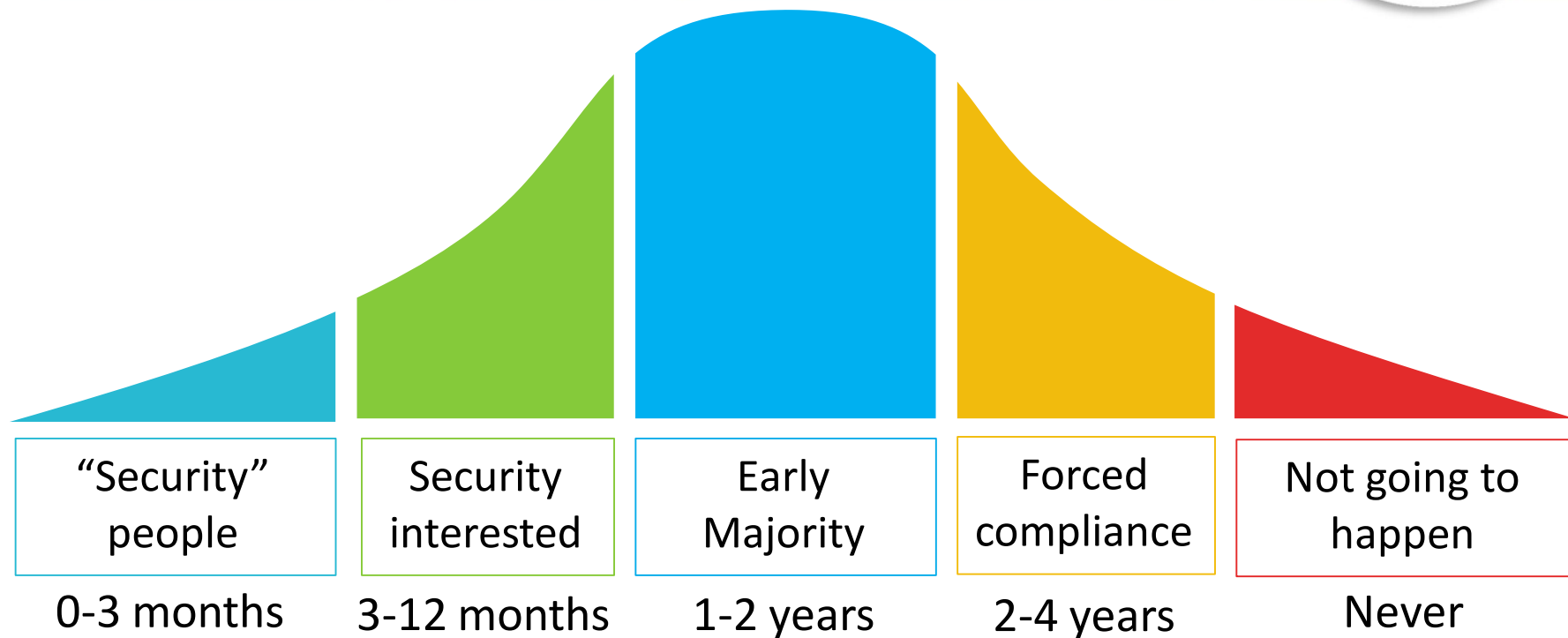
Security culture goals



Avoid the security status quo



Security culture is a long game



Security culture that lasts



A plan with a disruptive edge



Fun for all parties involved



Rewards engage with stuff



Return on investment via metrics



Security culture hacking



Security culture hacking
= applying a series of
shortcuts or tricks for
getting an org to focus
on security, one person
at a time.



Communication, active listening, collaboration

Deep knowledge of the area of security you are trying to reach

Skills of the security culture hacker

Methodology and lingo

Plays with an edge; not always the “nice person”

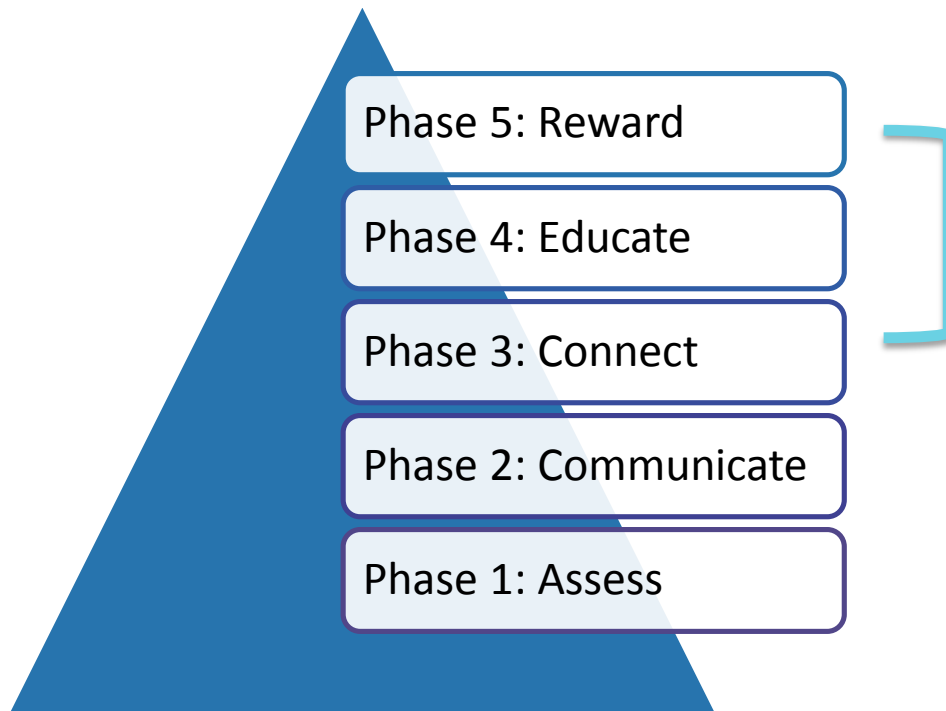
Inverse of a social engineer



Social Engineer	Security Culture Hacker
Black hat / works for evil	White hat / works for good
Break in	Build up
Uses phishing, vishing, impersonation	E-mail, web conference, and face-to-face meetings
Calls Execs to steal passwords	Calls Execs to protect passwords
Persuasion skills	



How to hack a security culture



Phase 1: Assess



Goal: Create a strategy based on where the organization needs to go in the quest for a strong security culture.

Assessment random sampling



Information
Security



Developers



Executives



Program
Managers



Finance



HR

A simple self-assessment



- What does security mean to us as an organization?
- How do we “do security”? How does security impact each job role?
- How risky is our application fleet or data that we store?
- Who are the attackers we face?
- Do we do high-level security awareness training? Role-specific?
- Ever heard of a secure design principle? What are some that we apply?
- Do we have a security response team? How do we contact them?

Case study: water cooler



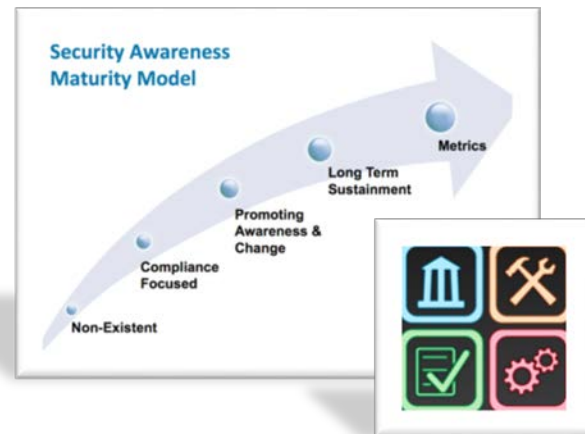
Assessment tips for success



Time box



Assess --> Strategy



Other sources

Phase 2: Communicate

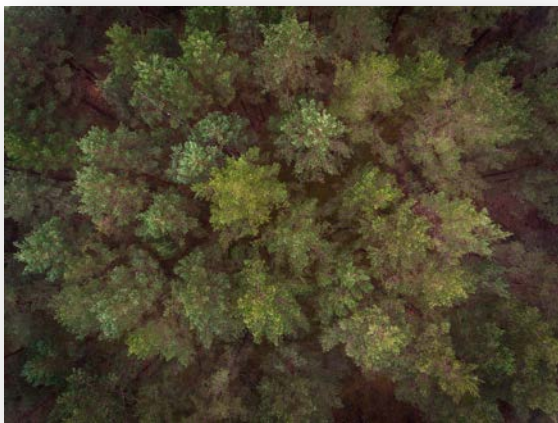


Goal: Reach out to people from across the organization, at all levels, and tell them about security.

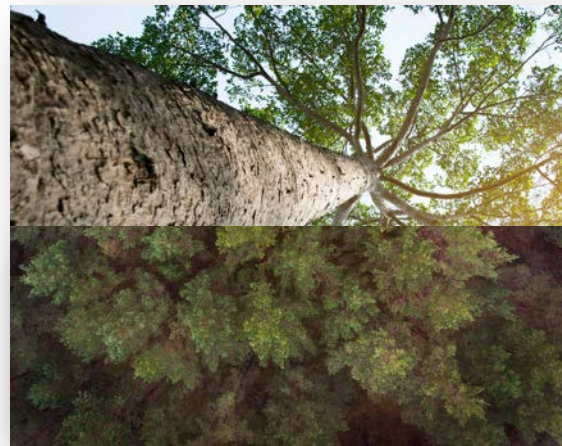
Various communication approaches



Bottoms up



Top down



Hybrid

Case study: scare tactics



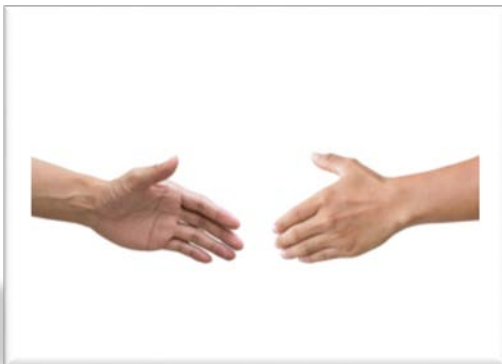
Break whatever you build in front of your Executives



Communication tips for success



Strategy



Travel



Face to face

Phase 3: Connect



Advocates
Ambassadors
Champions
Guilds

Goal: Educate about security and embed expertise within every team.

Champion case study



Champion tips for success



- Organizational distribution
- Clear roles and expectations
- Management support and buy-in is mandatory
- Program as destination; create a program that people seek out
- Invest in the champions and they will pay it forward

Champion activities



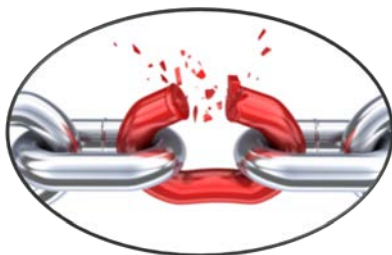
**Monthly
training**



**Online
community**



**Mini-
conference**



Spot the flaw



Hack-a-thons



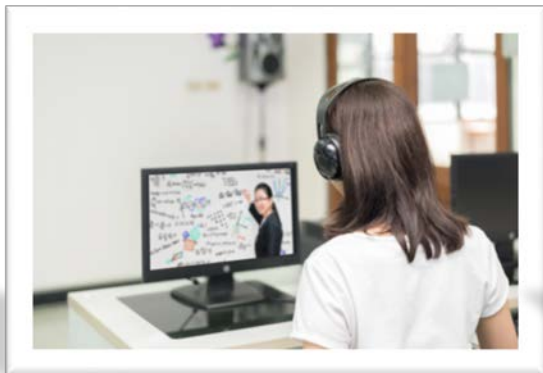
Full conference

Phase 4: Educate



Goal: Provide meaningful, transformational security education that everyone wants to consume.

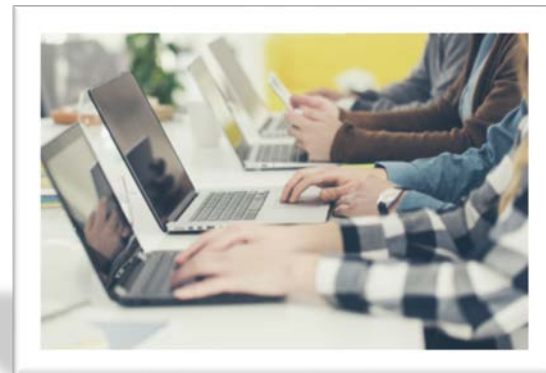
Mechanisms of security learning



Video

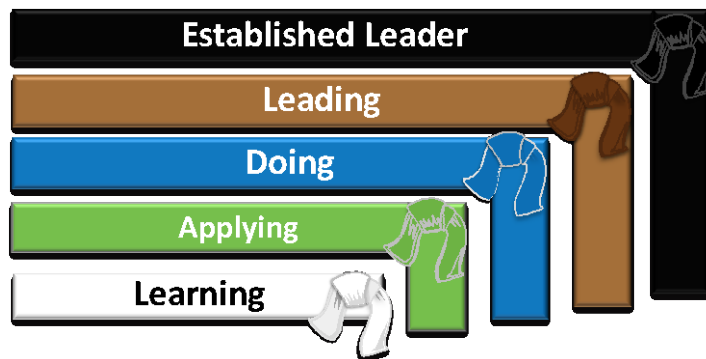
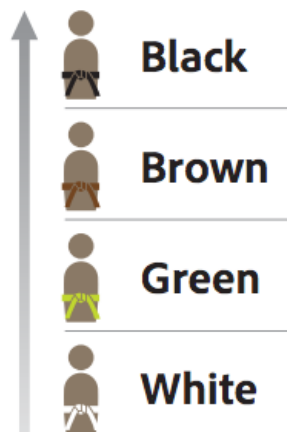


Classroom



Hands-on

Continuous security education case study



Continuous security education tips for success



- Begin with the foundations; never assume base knowledge
- Start with why; focus on why the learner needs to care
- Connect “Security Champions” with the education program
- Recognize individual achievements or levels
- Pick a fun theme and market the program using the theme
- Role-specific education

Phase 5: Reward



Goal: Use more carrot and less stick to encourage the adoption of security culture.

Reward using the tools you already have



**Good job in
front of team**



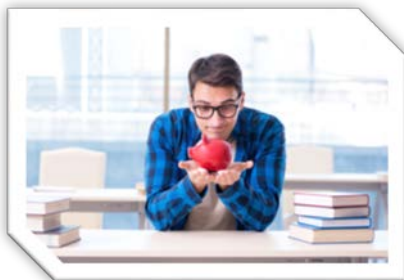
E-mail



Gift cards



Cash



**Enhanced
training**



External conferences

Rewards case study



Rewards tips for success



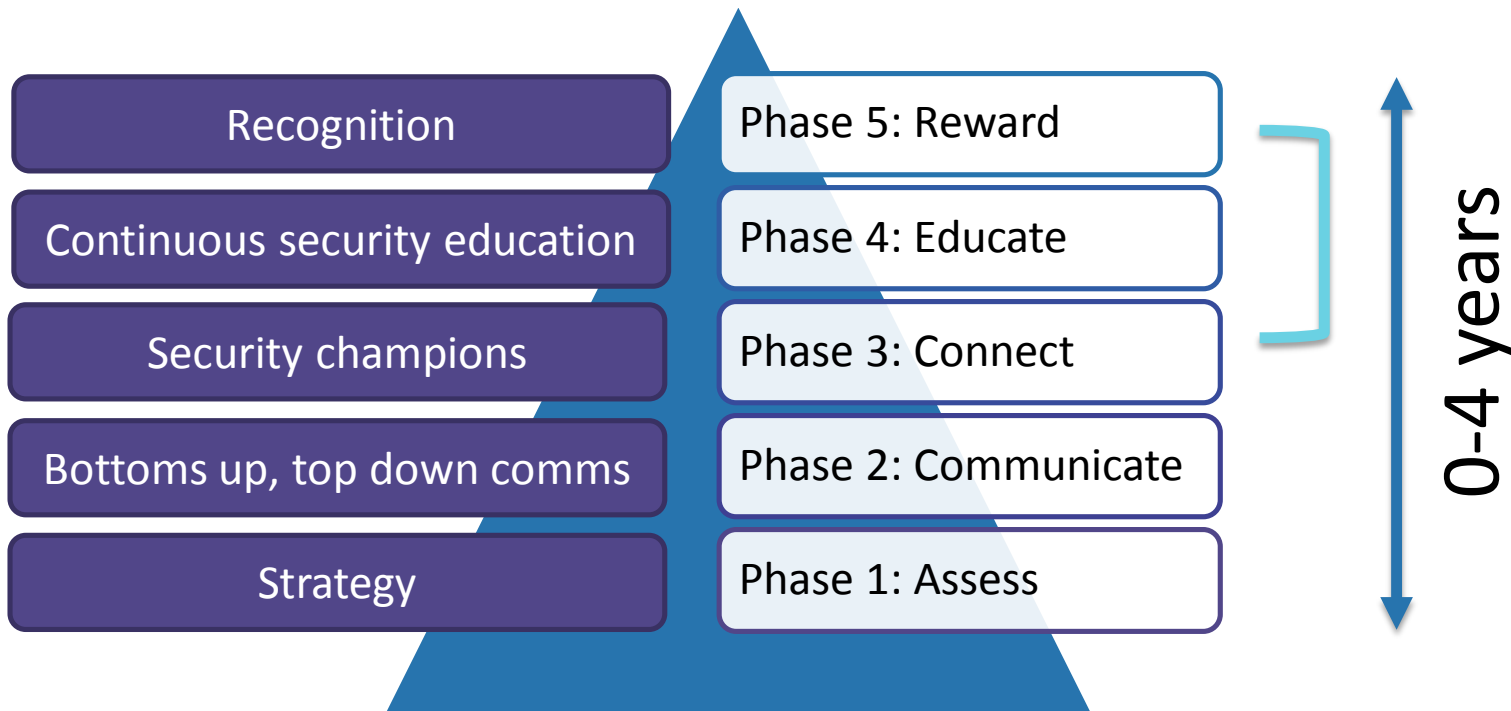
- Ask team members for reward ideas
- Plug into existing organizational rewards and recognition programs
- Reward early and often; a rewards program is not a place to be stingy

Data (Metrics)



- Flaw prevalence -- lower count of vulnerabilities and security bugs
- Security bug fix rate
- Physical security incidents (tailgating)
- Total number of people that reach each education level
- Total number of security activities
- Security community engagement
- Positive engagements with the security team

A "hacked" security culture



“Apply” Slide



- Next week you should:
 - Begin the security culture assessment process and build out a culture strategy
- In the first three months following this presentation you should:
 - Begin the communicate phase (ongoing forever), and connect at grass roots and Executive levels
 - Begin the process of identifying rewards and recognition
- Within six months you should:
 - Launch your Security Champions program
 - Deploy continuous security education
 - Continue rewards and recognition roll-out

Q+A and Thank you!



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