

# RSA®Conference2018

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## **GDPR ESSENTIAL ENFORCEMENT: WHEN WILL THE BIG SCARY FINES HAPPEN, AND HOW DO YOU AVOID THEM?**

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@plrefalo



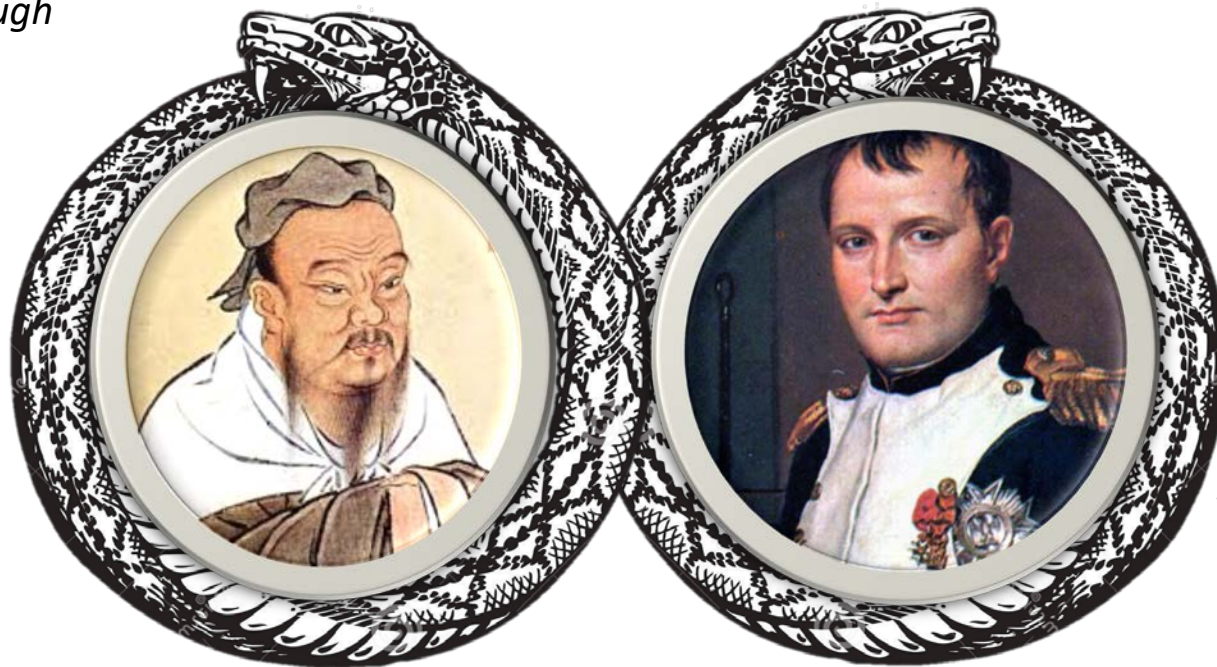
GDPR is not a matter of Laws and Techs.  
It's more important than that!



# Always the same old long story...



*« You must be tough  
When defining  
the laws.  
You must be  
indulgent  
When applying  
the laws. »*



*« The cristal clear  
laws are often a  
nightmare to  
implement. »*

# Agenda



- WHEN Enforcement can / could happen
- HOW Enforcement will / could start
- WHY Enforcement actions will / should target you
- HOW you should avoid the big fines

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## WHAT'S NEW



Before



After

# What if you don't understand what to do, when and how ... And did not do...



## Timeline

Adopted in  
**April 2016**

Comes into force  
**May 25<sup>th</sup> 2018**

## Scope

All EU and foreign companies  
processing data of EU citizens

## Principles

Citizen regain control  
of personal data

Harmonise national  
data protection  
regimes

## Key Concepts

### Personal Data Protection GDPR reinforces concepts

✓ Consent

✓ Right to data portability

✓ Processing limitation

✓ Complaint management

✓ Right to be forgotten

✓ Right to compens. & liability

✓ Protection of minors

✓ Profiling

Genetic

Mental

Cultural

Economic

Social

## Key Implications

### Principle of Accountability

✓ Data Protection Officer

✓ Tech & Org. Measures

✓ Processing record

✓ Privacy by design

✓ Controlling and monitoring

✓ Privacy Impact Ass.

✓ Processor

✓ Cross-border processing

✓ Extraterritoriality

✓ Data breach notification

**Fines of up to 20 million euros or  
4% of world wide annual turnover**

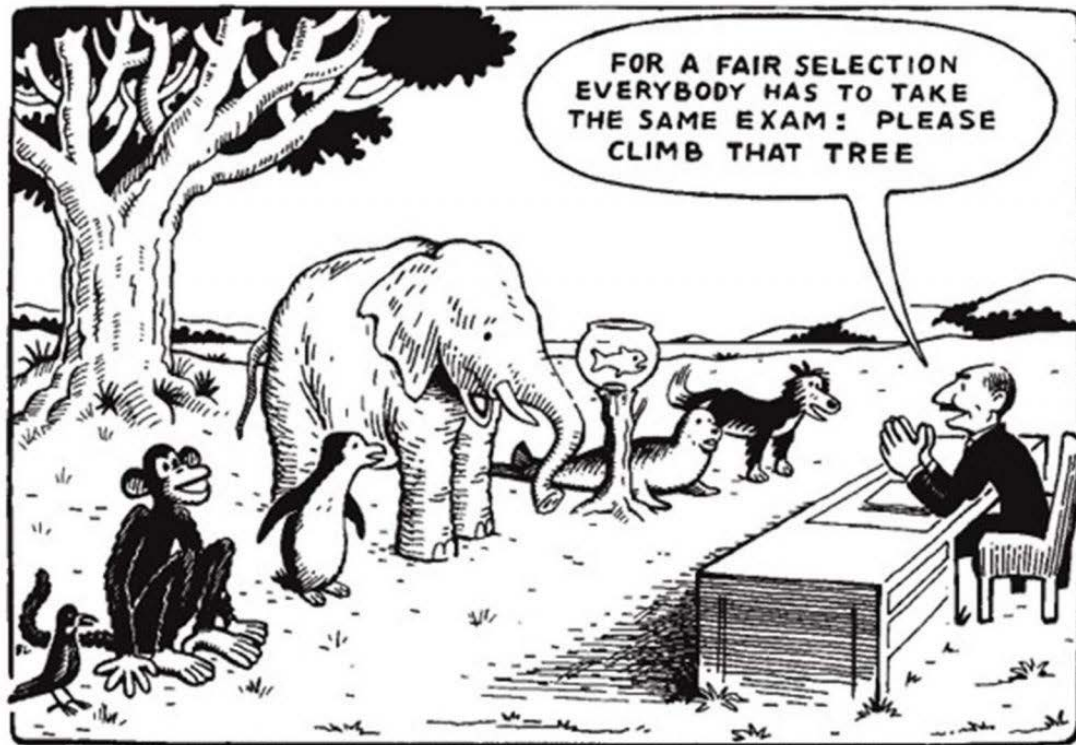
**Authority can issue instruction  
to cease processing**

**Non-compliance can lead to loss  
of brand reputation and trust**

privacy for customers, accountability for enterprises, power for regulators



# All organizations are not on the same boat...



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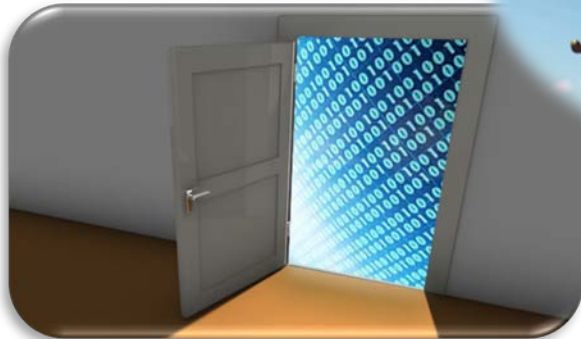
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# How enforcement can / could start?



## Basic scenarios

All lead to DPAs





# WHY Enforcement actions will / should target you?

Art. 83 describes criteria to be analyzed in case of infringement





*Infringement of the Regulation should lead to the imposition of “equivalent sanctions”.*

*Like all corrective measures chosen by the supervisory authorities, administrative fines should be “effective, proportionate and dissuasive”.*

## HOW TO AVOID THE BIG SCARY FINES?

**The big scary fines for big organizations handling big volume of data**

**Not only! Reputation + Operations and small organizations are in the scope too**



# Apply what the DPAs recommend Guidelines and tools



**Art. 29 working party  
Guidelines on the application  
and setting of administrative  
fines for the purposes of the  
Regulation 2016/679  
Adopted on 3 Oct. 2017**

# 11 assessment criteria of infringements (Art.83) leading to warnings, reprimands or fines



- (a) the nature, gravity and duration of the infringement*
- (b) the intentional or negligent character of the infringement*
- (c) any action taken by the controller or processor to mitigate the damage suffered by data subjects*
- (d) the degree of responsibility of the controller or processor taking into account technical and organisational measures implemented by them pursuant to Articles 25 and 32;*
- (e) any relevant previous infringements by the controller or processor*
- (f) the degree of cooperation with the supervisory authority, in order to remedy the infringement and mitigate the possible adverse effects of the infringement;*
- (g) the categories of the personal data affected by the infringement*
- (h) the manner in which the infringement became known to the supervisory authority, in particular whether, and if so to what extent, the controller or processor notified the infringement*
- (i) where measures referred to in Article 58(2) have previously been ordered against the controller or processor concerned with regard to the same subject-matter, compliance with those measures*
- (j) adherence to approved codes of conduct pursuant to Article 40 or approved certification mechanisms pursuant to Article 42*
- (k) any other aggravating or mitigating factor applicable to the circumstances of the case, such as financial benefits gained, or losses avoided, directly or indirectly, from the infringement*



# Simplification: 12 basic solutions are needed to demonstrate compliance



## Consent and Individuals' Rights Management

Rights Mgmt

Consent Mgmt

## Obligations regarding Processing

Data Discovery

Data Protection Impact Assessment

Data Lifecycle Mgmt

Data Protection (Encryption, Pseudonomizing, ...)

Identity and Access Mgmt

Data leak Prevention

## Organizations' Accountabilities

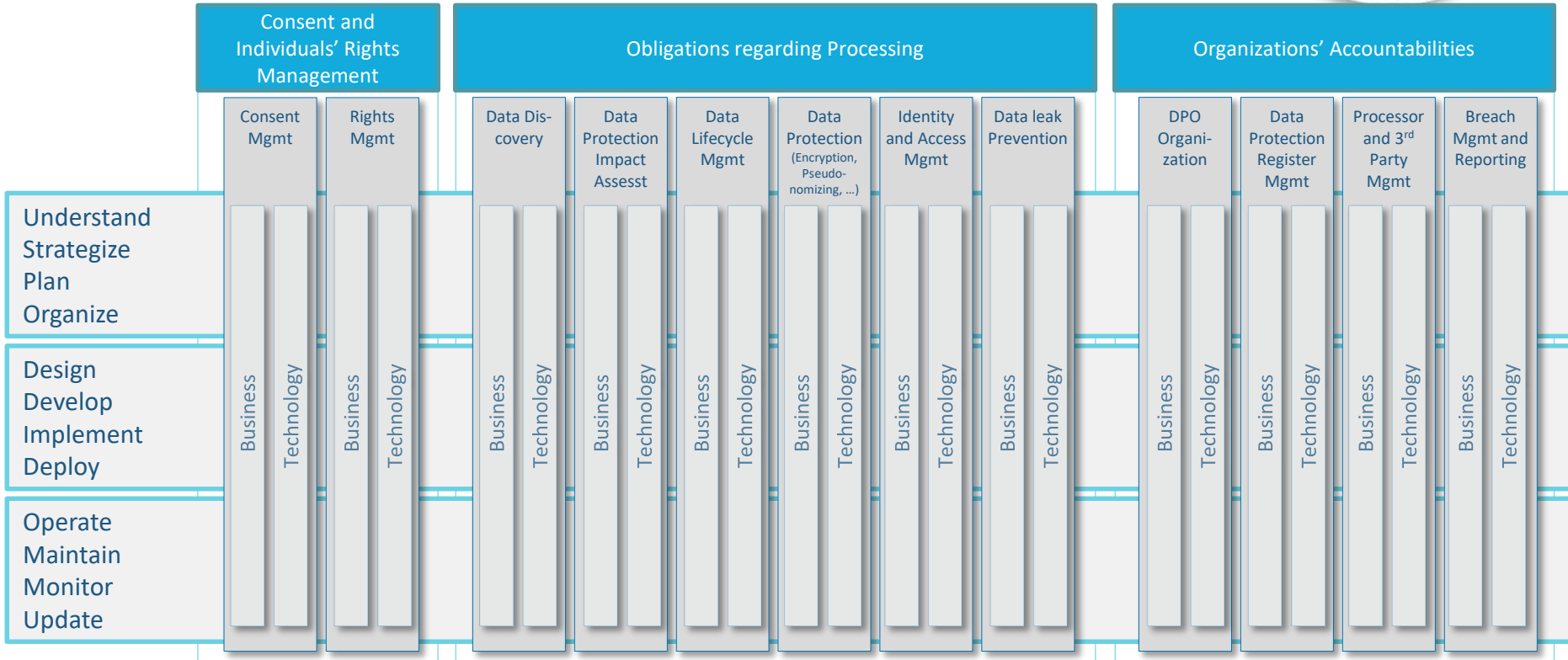
DPO Organization & Documentation

Data Protection Register Mgmt

Processor and 3rd Party Mgmt

Breach Mgmt and Reporting

# Build a consistent plan to cover the full GDPR playing field





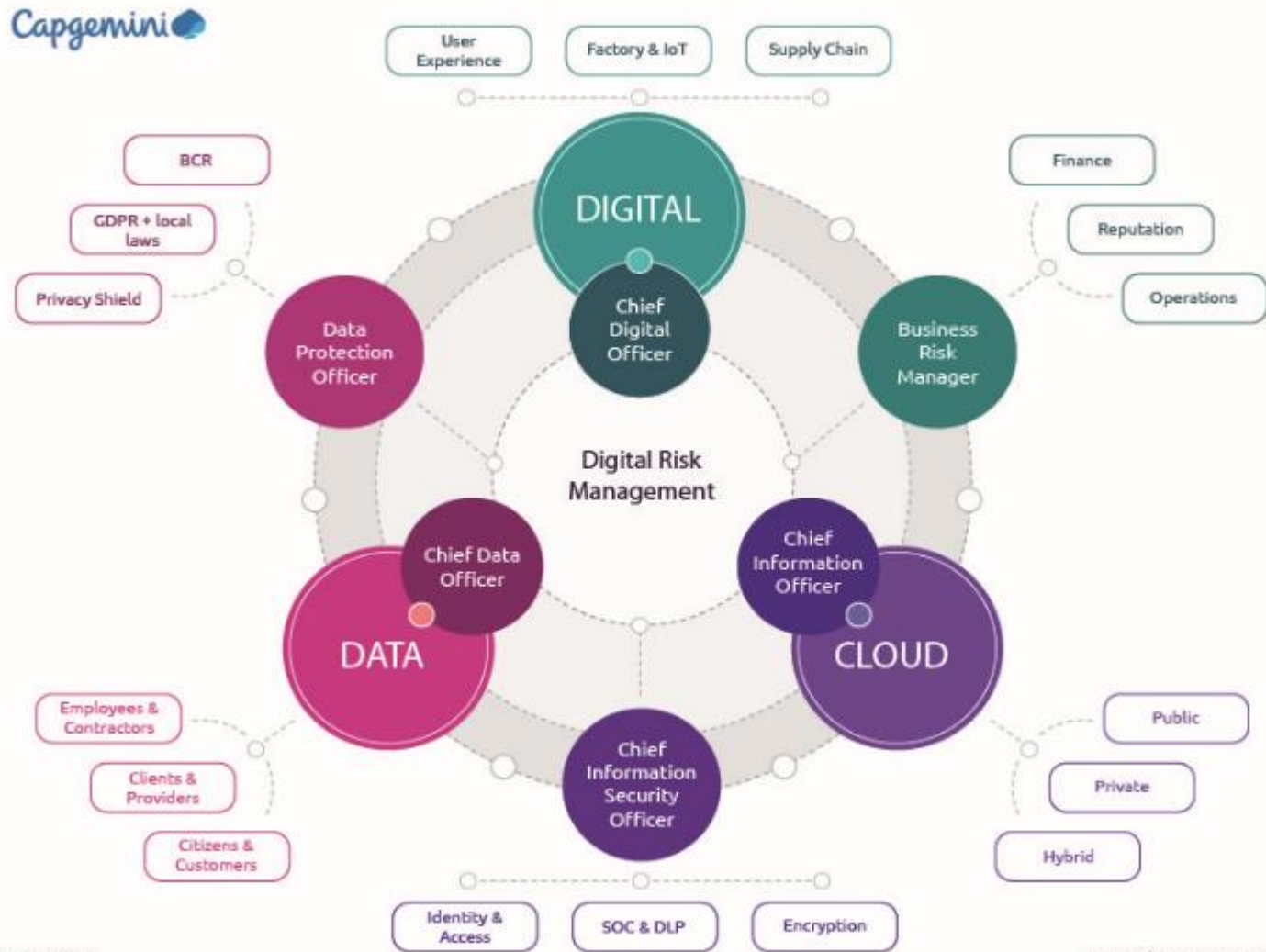
# Digital GOVERNANCE

3 duos and  
6 stakeholders  
to be onboarded

CDO / DRO

CDO / DPO

CIO / CISO



# Agile Organization and Acculturation

Platform based to manage digital risks for Data & People



**Digital  
Risk Management**

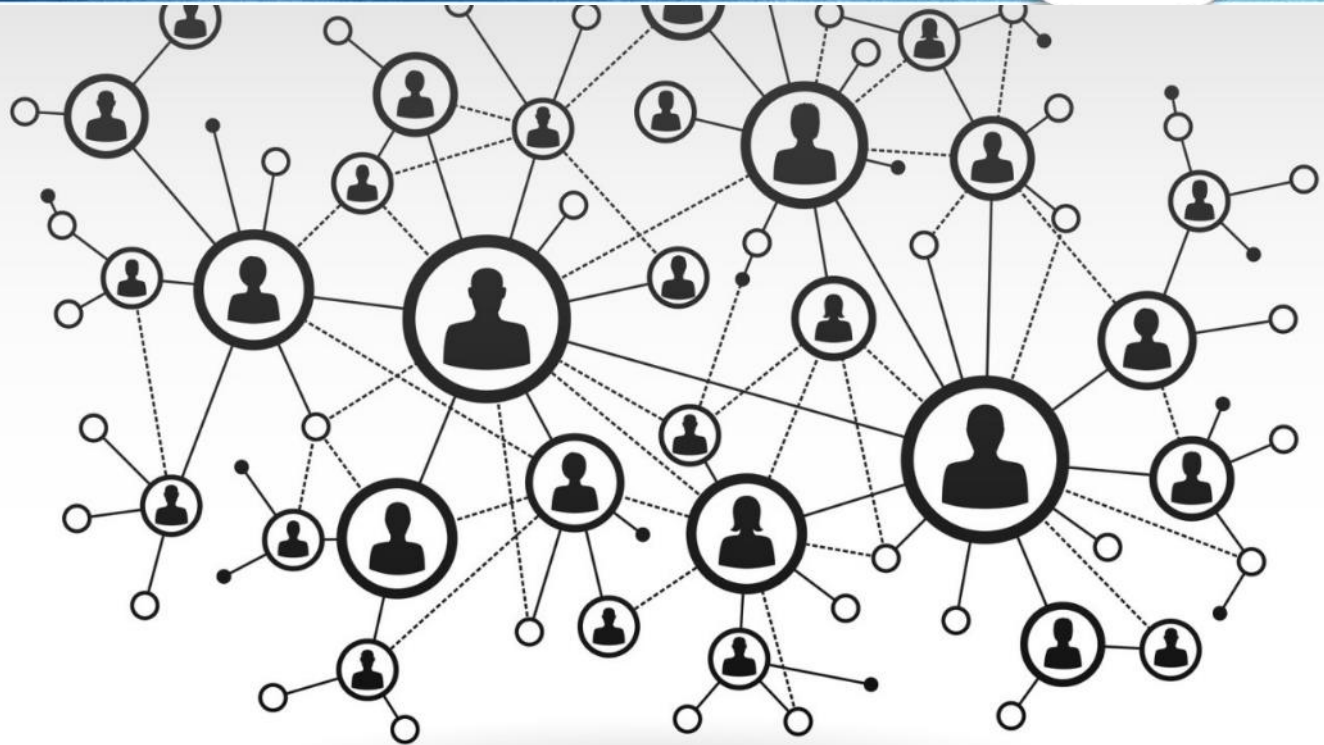
**(Cyber) Security**

**Privacy**

**Safety**

**Continuity**

**(Physical) Security**





# Build GDPR automated services to ... Demonstrate how you run effective compliance



1

## GDPR Assessment Services

Program Scoping, Deep Dive Assessment, Data Protection Impact Assessment

2

## GDPR Program Services

Data Protection Register management, Awareness & Change management, Program coordination and follow-up (incl KPI's, Risk and reporting), DPO Organization & Tooling, Processor and third party management, GDPR organization, methodology and procedures

3

## Data Discovery Services

Data discovery services

4

## Data Lifecycle Services

Data retention and data disposal

## Consent & Individual's Rights Mgmt Services

Consent management, Individual's rights management

5

6

## Pseudonymizing Services

Pseudonymizing Services

7

## Data Protection Services

Identity Access Management &  
Identity as a Service,  
Data & Database Security

8

## Breach Management & Reporting Services

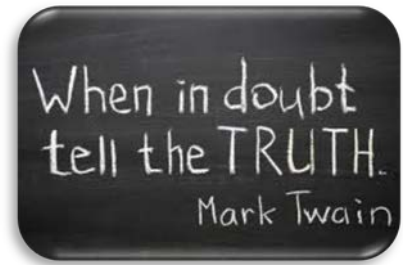
Security Operations Center as a Service, Data Leak Prevention as a Service

9

## GDPR Assurance Services

Data Breach Simulation, GDPR compliance tracking, Application security & privacy testing, DPA Visit Simulation

# Be prepared for incident and breach management





## CONCLUSION

**May 25<sup>th</sup> is just the beginning!**

**Build digital trust with automated solutions for GDPR.**



# “Apply” Slide



- Next week you should:
  - Control your GDPR compliance journey is running (governance, program, data processing accountability incl. third parties, register, trainings, incident & breach management, security audits & controls)
- In the first three months following this presentation you should:
  - Have minimized personal data of EU citizens handled in you systems (incl. data processors) in the long term (Data lifecycle management)
  - Have controlled implementation of basic security solutions such as vulnerability & patch management, encryption and access control to personal data (privileged users, DB monitoring, transfers, etc.)
  - Have tested incident / breach management procedures
- If not in place or launched, within six months you should:
  - Industrialize a data masking / pseudonymization process
  - Develop a “application security & privacy testing” process
  - Transform your “infra” based SOC into an “application & data leak” monitoring platform

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**THANK  
YOU!**

