## RSAConference2018

San Francisco | April 16 – 20 | Moscone Center

MATTERS

#RSAC

SESSION ID: LAW-W12

# THE NEW BARONS OF CYBERSPACE: ICO CREATORS AND RANSOMWARE AUTHORS

#### **Jonathan Levin**

Co-Founder and CRO Chainalysis
@jony levin

#### Alan Cohn

Co-Chair, Blockchain and Digital Currency Practice Steptoe & Johnson LLP @fifteencharlie

### Poll



- Who knows what blockchain is?
- Cryptocurrency?



















Baron n.

Definition: a person who held lands or property from the sovereign or a powerful overlord.

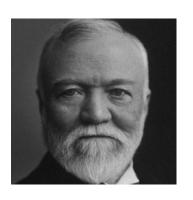
## Some familiar barons





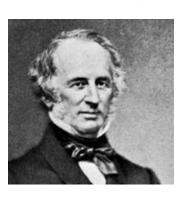
John D. Rockefeller





Andrew Carnegie





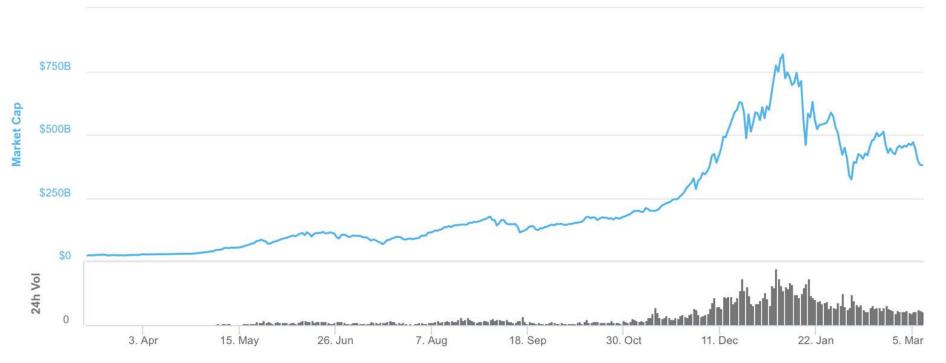
Cornelius Vanderbilt





## In 2009, was born the world's most accessible financial asset



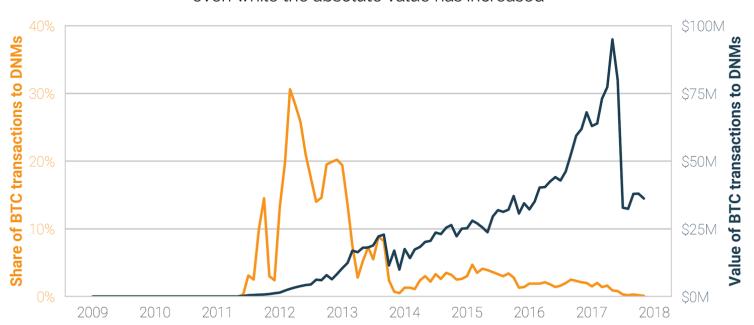




These barons used to be darknet market vendors



## Darknet market's share of Bitcoin transaction values has declined, even while the absolute value has increased





Then their property and domain was seized



## 144,000 Bitcoin seized from Silk Road





### THIS HIDDEN SITE HAS BEEN SEIZED

by the Federal Bureau of Investigation,
in conjunction with the IRS Criminal Investigation Division,
ICE Homeland Security Investigations, and the Drug Enforcement Administration,
in accordance with a seizure warrant obtained by the
United States Attorney's Office for the Southern District of New York
and issued pursuant to 18 U.S.C. § 983(j) by the
United States District Court for the Southern District of New York



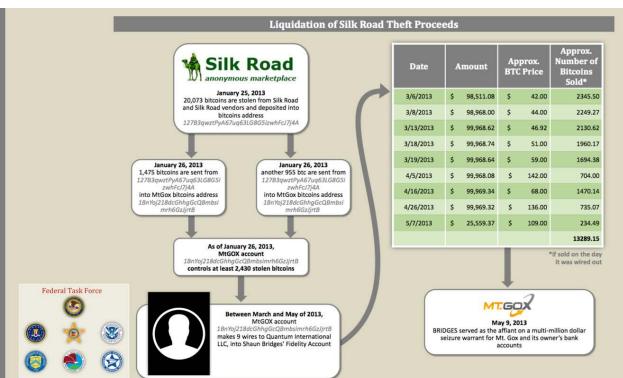






21,000 BTC more was found later....







## Years later, the governments took at a stab at the business











But barons have always been entrepreneurial

## Vinny Lingham



Civic "provide[s] trusted decentralized identity services that are compliant with laws and regulations around the world."





## Vinny Lingham

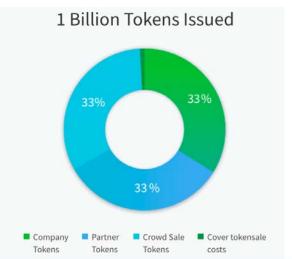


- Conducted a token sale in June 2017
- Hard cap at \$33 million

 Sold as a "utility token" to accredited investors and individual users in the US and globally

the US and globally







Sound futuristic? Some barons sell picks and shovels



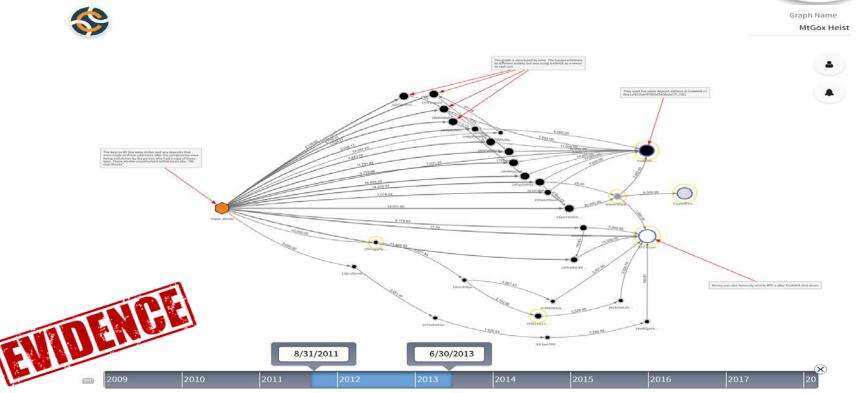
- Cryptocurrency exchange
- Started in 2011

## BTCe



## Mt Gox heist





## Alexander Vinnik











#### **HAS BEEN SEIZED**

Pursuant to a seizure warrant issued by the United States District Court for the District of New Jersey under the authority of 18 U.S.C., §§ 981, 1956 (a)(1)(A), and 1960 - as part of a joint law enforcement operation and action by:

- . U.S. Department of Justice Northern District of California and Computer Crime and Intellectual Property Section
- Internal Revenue Service Criminal Investigation **Homeland Security Investigations**
- · Federal Bureau of Investigation
- U.S. Secret Service
- Federal Deposit Insurance Corporation Office of Inspector General







## Alexander Vinnik



 FinCEN fines BTC-e \$110 million civil penalty and Vinnik \$12 million penalty

- 21-count indictment for
  - money laundering;
  - conspiracy to commit money laundering;
  - engaging in unlawful monetary transactions; and
  - the operation of an unlicensed money transmitting business.







Barons typically sell the future...



#### **Our Team**



Tyrone Fountain
Founder of multiple MedTech and IoT
companies. Successful entrepreneur with a
clear focus on business, media and
cryptocurrency.



Perry Henderson
Successful entrepreneur, ICO and Blockchain
enthusiast. CEO and Partner of multiple
online companies.



Larry Smith
5+ years in web development and
e-commerce marketing. Digital enthusiast
and rap fan.



Thomas Yates
Experience-driven marketing specialist, 10+
years in communication and brand building.



Kevin Belanger Experienced graphic designer with a clear focus on identities and illustration.



Jake Andrews
Associate at law firm with 9+ years of experience practicing business law. Ghent University graduate.



Robert Jackson
Professional with more than 10 years of experience in marketing — from B2B.



Donald Rivera

Highly experienced investment banker with a focus of interest on capital markets in the USA and Russia.

## Kathleen & Arthur Breitman

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- Born in New York
- Graduated from Cornell in 2012
- Former Management Associate at Bridgewater
- Former strategy consultant at De Dicto, Accenture and R3

- Born in France
- Received a Master's in Mathematics from NYU in 2007
- Former quantitative analyst at Goldman Sachs and Morgan Stanley





## Kathleen & Arthur Breitman



- Began developing blockchain ecosystem in 2014
- The Tezos blockchain:
  - Is a self-amending cryptographic ledger
  - Creates governance rules for stakeholders to approve protocol upgrades
  - Based on Proof-of-Stake
- "A new digital commonwealth"
- A US Entity, Dynamic Ledger Solutions (DLS), primarily developed the Tezos blockchain; a Swiss foundation, The Tezos Foundation, issued the tokens
- The Breitmans co-founded DLS and set up the foundation



## Tezzies

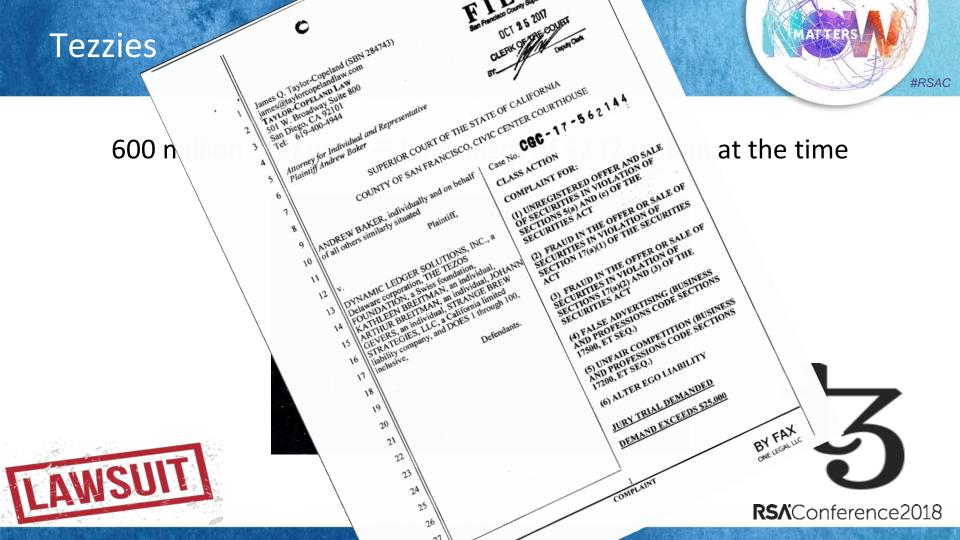


600 million "Tezzies" = Equivalent of \$232 million at the time









### Kathleen & Arthur Breitman



- Six causes of action including:
  - Unregistered Office and Sale of Securities
  - Fraud in the Offer or Sale of Securities
  - False Advertising
  - Unfair Competition
  - Alter Ego Liability
- Token described as:
  - "A non-refundable donation" not a "speculative investment"
  - Receiving a "tote bag" in return for contributing to a public TV station
- Blockchain described as:
  - "Ernst & Young, Deloitte, LexiFi, etc. have adopted Tezos in their development environments and labs."



## Barons can be born overnight

## Changpeng Zhao







## Changpeng Zhao











## Some of our new barons are philanthropic

## The Pineapple Fund





5,057 BTC

~\$86 million USD total committed

\$54,671,242

donated so far

60

charities supported so far



## **EPILOGUE**

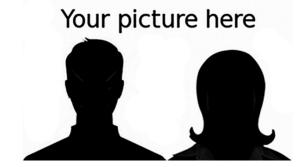


Barons for 5 minutes or centuries?



John D. Rockefeller





## Questions?



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