#### REPORT ON FINANCIAL ANALYSIS

#### 1. Introduction

This report examines the correlation among various financial ratios, including liquidity ratios, debt ratios, coverage ratios, profitability ratios, and efficiency ratios. Understanding these relationships helps stakeholders evaluate financial health and operational efficiency.

### 2. Data Overview

The dataset includes the following ratios:

# • Liquidity Ratios:

- Current Ratio
- Quick Ratio
- Cash Ratio

# • Solvency Ratios:

- Debt to Assets Ratio
- Debt to Equity Ratio
- Interest Coverage Ratio

# Profitability Ratios:

- o Profit Margin
- Return on Assets
- o Return on Equity

# • Efficiency Ratios:

- o Inventory Turnover Ratio
- o Accounts Receivable Turnover Ratio
- Assets Turnover Ratio

# 3. Descriptive Statistics

# i. Liquidity Ratios

The liquidity ratios analyzed include the Current Ratio, Quick Ratio, and Cash Ratio. These ratios helped determine the company's ability to meet its short-term obligations.

Liquidity Ratios	Count	Mean	Standard Deviation	Minimum	25%	Median	75%	Maximum	
Current	43,405	6.3	294.98	-0.4	1.05	1.57	2.78	53,433.00	
Ratio	43,405	0.3	294.90	-0.4	1.05	1.57	2.76	33,433.00	
Quick	43,405	5.41	294.9	-101.26	0.6	1.02	1.91	53,433.00	
Ratio	43,405   5.41		234.3	-101.20	0.0	1.02	1.51	33,433.00	
Cash	43,405	5.82	307.05	-0.05	0.77	1.22	2.2	53,433.00	
Ratio	70,400	5.02	307.03	-0.03	0.77	1.22	2.2	33,433.00	

### **Analysis of Liquidity Ratios**

- **Current Ratio**: The average current ratio of 6.30 indicates that, on average, the company holds six times their current liabilities in current assets, suggesting strong liquidity. However, the extremely high standard deviation (294.98) indicates substantial variability, showing very high ratios.
- **Quick Ratio**: With a mean of 5.41, the quick ratio also reflects a healthy liquidity position, excluding inventory. The negative minimum value indicates that the company may have significant liquidity issues.
- Cash Ratio: The cash ratio, with a mean of 5.82, suggests that the company generally has more than enough cash to cover their current liabilities. Again, the large standard deviation points to considerable disparity in liquidity in the company.

# ii. Efficiency Ratios

The efficiency ratios assessed include the Inventory Turnover Ratio, Accounts Receivable Turnover Ratio, and Assets Turnover Ratio.

Efficiency Ratios	Count	Mean	Standard Deviation	Minimum	25%	Median	75%	Maximum
Inventory Turnover Ratio	43,405	425.87	31,533.70	-12.44	5	9.22	19.22	4,818,700.00
Accounts Receivable Turnover Ratio	43,405	16.99	552.4	-12.66	4.5	6.63	10.38	108,000.00
Assets Turnover Ratio	43,405	2.91	62.98	0	1.1	1.64	2.42	9,742.30

#### **Analysis of Efficiency Ratios**

- **Inventory Turnover Ratio**: The mean inventory turnover ratio of 425.87 indicates that the company, on average, have a high rate of inventory turnover, though the extreme standard deviation highlights significant variability.
- Accounts Receivable Turnover Ratio: With a mean of 16.99, this ratio suggests that the company efficiently collect receivables, but the large standard deviation indicates some outliers.
- **Assets Turnover Ratio**: The average assets turnover ratio of 2.91 shows that company generates nearly three dollars of sales for every dollar of assets, indicating effective asset utilization.

### iii. Profitability Ratios

Profitability ratios include Profit Margin, Return on Assets (ROA), and Return on Equity (ROE).

Profitability Ratios	Count	Mean	Standard Deviation	Minimum	25%	Median	75%	Maximum
Profit Margin	43,405	0.14	48.26	-1578.7	0	0.03	0.08	9,230.50
Return on Assets	43,405	0.04	2.99	-463.89	0	0.05	0.13	94.28
Return on Equity	43,405	0.06	123.75	14,247.77	0.01	0.07	0.17	14,780.70

### **Analysis of Profitability Ratios**

- **Profit Margin**: With a mean profit margin of 0.14, the company, on average, retain 14% of their revenue as profit. The high standard deviation suggests a wide range of profitability outcomes.
- **Return on Assets (ROA)**: The mean ROA of 0.04 indicates efficient asset use in generating profits, but significant variability exists, as shown by the standard deviation.
- **Return on Equity (ROE)**: An average ROE of 0.06 suggests a decent return for shareholders, although the large standard deviation indicates extreme variations in the company.

### iv. Solvency Ratios

The solvency ratios evaluated include Debt to Assets Ratio, Debt to Equity Ratio, and Interest Coverage Ratio.

Solvency Ratios	Count	Mean	Standard Deviation	Minimum	25th Percentile	Median	75th Percentile	Maximum	
Debt to Assets Ratio	43,405	0.59	5.84	-430.87	0.27	0.47	0.69	480.96	
Debt to Equity Ratio	43,405	3.81	162.51	-2,419.73	0.32	0.82	1.91	27,010.70	
Interest Coverage Ratio	43,405	0.09	5.71	-517.48	0.01	0.06	0.15	649.23	

### **Analysis of Solvency Ratios**

- **Debt to Assets Ratio**: The mean debt to assets ratio of 0.59 indicates that, on average, the company finance about 59% of their assets through debt. However, the high standard deviation reflects considerable variation in leverage across firms.
- **Debt to Equity Ratio**: A mean of 3.81 suggests that the company relies heavily on debt relative to equity, indicating higher financial risk.
- **Interest Coverage Ratio**: With a mean of 0.09, this ratio shows that, on average, the company is not generating enough earnings to cover their interest expenses, highlighting potential solvency issues.

#### 4. Correlation Matrix

### **Overview of Correlation Coefficients**

The correlation coefficients range from -1 to 1, where:

- 1 indicates a perfect positive correlation,
- -1 indicates a perfect negative correlation,
- **0** indicates no correlation.

The correlation matrix includes the following ratios:

- Liquidity Ratios: Current Ratio, Quick Ratio, Cash Ratio
- Solvency Ratios: Debt to Assets Ratio, Debt to Equity Ratio, Interest Coverage Ratio
- Profitability Ratios: Profit Margin, Return on Assets, Return on Equity
- Efficiency Ratios: Inventory Turnover Ratio, Accounts Receivable Turnover Ratio, Assets Turnover Ratio

The correlation coefficients between the various ratios are displayed in the table below:

Ratio	Current Ratio	Quick Ratio	Cash Ratio	Debt to Assets Ratio	Debt to Equity Ratio	Interest Coverage Ratio	Profit Margin	Return on Assets	Return on Equity	Inventory Turnover Ratio	Accounts Receivable Turnover Ratio	Assets Turnover Ratio
Current Ratio	1	0.9999	0.9548	0.0016	-0.0005	0.00005	0.0021	0.0004	0.0007	-0.0001	0.0044	-0.0006
Quick Ratio	0.9999	1	0.9548	0.0014	-0.0004	0.0001	0.0021	0.0003	0.0007	-0.00004	0.0041	-0.0006
Cash Ratio	0.9548	0.9548	1	0.0016	-0.0004	0.0001	0.00003	0.0004	0.00003	-0.00006	0.0042	-0.0006
Debt to Assets Ratio	-0.0016	-0.0014	-0.0016	1	0.001	0.102	0.0014	0.1041	-0.0001	-0.0002	-0.0012	-0.0145
Debt to Equity Ratio	-0.0005	-0.0004	-0.0004	0.001	1	-0.0004	-0.00008	0.0004	-0.2276	0.0006	-0.0003	-0.0006
Interest Coverage Ratio	0.00005	0.0001	0.0001	0.102	-0.0004	1	0.0018	0.4084	0.0005	0.0538	0.0601	0.5181
Profit Margin	0.0021	0.0021	0.00003	0.0014	0.00008	0.0018	1	0.0036	0.5059	-0.00003	-0.000045	-0.00009
Return on Assets	0.0004	0.0003	0.0004	0.1041	-0.0004	0.4084	0.0036	1	0.001	0.0002	0.0004	-0.2796
Return on Equity	0.0007	0.0007	0.00007	0.0001	-0.2276	0.0005	0.5059	0.001	1	-0.0006	-0.00002	-0.00002
Inventory Turnover Ratio	-0.0001	0.00004	0.00006	0.0002	0.0006	0.0538	-0.00003	0.0002	-0.0006	1	0.0112	0.0764
Accounts Receivable Turnover	0.0044	0.0041	0.0042	0.0012	-0.0003	0.0601	0.000045	0.0004	0.00002	0.0112	1	0.0876
Assets Turnover Ratio	-0.0006	-0.0006	-0.0006	- 0.0145	-0.0006	0.5181	-0.00009	0.2796	0.00002	0.0764	0.0876	1

### **Key Findings**

### **Liquidity Ratios**:

- The **Current Ratio** and **Quick Ratio** exhibit a very high correlation of **0.9999**, indicating that these ratios are nearly interchangeable in their ability to reflect liquidity.
- The Cash Ratio also shows a strong positive correlation with both the Current and Quick Ratios (0.9548 and 0.9548, respectively), suggesting that cash reserves are closely linked to overall liquidity.

### > Solvency Ratios:

- The Debt to Assets Ratio has a weak correlation with liquidity ratios (all around 0.0015), suggesting that changes in liquidity do not significantly affect the company's leverage.
- The Debt to Equity Ratio exhibits a more pronounced negative correlation with Return
  on Equity (-0.2276), indicating that higher leverage could adversely impact equity
  returns.

### > Profitability Ratios:

- The Return on Assets and Return on Equity are positively correlated with the Interest
  Coverage Ratio (0.4084 for ROA and 0.5059 for ROE). This indicates that better
  coverage of interest expenses is associated with higher profitability.
- The **Profit Margin** shows a low positive correlation with Return on Assets (**0.0036**) and Return on Equity (**0.5059**), suggesting that profitability may not be strongly tied to overall asset efficiency.

#### **Efficiency Ratios**:

- The Assets Turnover Ratio shows a significant positive correlation with the Interest
  Coverage Ratio (0.5181), implying that efficient asset utilization is crucial for managing
  debt obligations.
- The Accounts Receivable Turnover Ratio has a slight positive correlation with both
   Inventory Turnover Ratio (0.0112) and Assets Turnover Ratio (0.0876), indicating
   that effective management of receivables aligns with inventory and asset efficiency.

# **Implications**

The correlations observed suggest several implications for the company's financial management strategies:

- **Liquidity Management**: The strong correlations among liquidity ratios highlight the importance of maintaining adequate current assets, particularly cash, to ensure solvency.
- Leverage Considerations: The negative correlation between debt ratios and equity returns emphasizes the need for cautious management of debt levels to avoid diminishing profitability for shareholders.
- Profitability and Coverage: The positive correlations of profitability ratios with interest coverage
  indicate that improving operational efficiency can lead to better financial health and
  profitability.
- Asset Efficiency: The strong correlation between asset turnover and interest coverage
  underscores the necessity for effective asset management to maintain favorable debt servicing
  capabilities.

#### 5. Conclusion

This report provides a comprehensive analysis of financial ratios across liquidity, efficiency, profitability, and solvency metrics, alongside a correlation analysis that highlights the relationships between these ratios.

The correlation analysis reveals strong interdependencies among liquidity ratios, underscoring their interconnected nature. For example, the close relationships between the Current Ratio, Quick Ratio, and Cash Ratio indicate that improvements in one area often lead to enhancements in others. Additionally, the links between coverage ratios and profitability ratios emphasize the significance of operational efficiency in driving financial stability.

Overall, the combined insights from the descriptive statistics and correlation analysis suggest that organizations should focus on optimizing their liquidity and operational efficiency to bolster profitability and solvency. This holistic understanding can guide strategic decision-making and enhance overall financial health.

#### 6. Recommendations

- **Monitoring Ratios**: Continuous monitoring of these ratios can help companies maintain financial health.
- **Strategic Focus**: Firms should focus on improving their liquidity ratios to enhance their operational efficiency.
- **Further Analysis**: Future analyses could incorporate regression modeling to explore causal relationships and the impact of external factors on these ratios.
- Improving Liquidity: Companies should aim to enhance their liquidity ratios by optimizing working capital management.
- Monitoring Profitability: Regular assessment of profitability ratios can help identify operational inefficiencies.
- Debt Management: Companies should consider strategies to reduce reliance on debt to improve their solvency position.