CONFIDENTIALITY CLAUSE: All Information concerning the Candidate is furnished t o the Client in strict confidence. The Client may not divulge this information t o any third party, nor contact the Candidate's present employer, nor take refere nces without prior consultation with MPC Recruitment Position Applied For: Export Admin Candidate Name: Gabrielle Van Der Merwe MPC Consultant Name: Colleen Stevenson MPC Consultant's Contact Details: (021) 552 8048 Date Referred: 3 October 2016 Personal Details Surname : Van Der Merwe First Names : Gabrielle Nationality: South African Language Proficiencies : English and Afrikaans EE/AA Status : White Female Availability: Calendar month Current Salary : R 27 000 per month Expected Salary: R 32 000 per month (no medical aid needed) Career Summary Company Position Duration Jotun Paints South Africa Pty Ltd Export Administrator Oct 2011 - date Oceana Brands Ltd Export Controller Apr 2010 - Aug 2011 Brolaz South Africa Pty Ltd Project Engineering Construction Feb 2004 - Aug 2011 Candidate Summary

To provide professional, quality and confidential service to my employer by creating a mutually rewarding relationship, built on a foundation of trust. Worked in 2 x FMCG companies prior to my Export days - Elida Ponds and Cape Oil Products. Has extensive experience in export and has a very good understanding of the in tricacies and the dynamics of the workings and the legalities.

Academic History Qualification: O Levels Date Completed: 1989 Institution:

Zimbabwe

Computer Skills
Programs/Systems:
MS Office

1993 : Windows & CCMail Workshop

1992 : Elementary Model's Finishing School Course

Additional Training and Skills 1992: Executive Personal Assistant, Diploma 2015: Getting started with Powerpoint 2010 2015: Jotun Corporate Responsibility 2015: Basic Management training 2015: HSE Induction for Visitors 2015: Dangerous Goods 2015: IMDG Refresher course 2014: The Basics of Delegation 2014: The yearly POD talk 2014: Taking on a Management Role 2014: Safe Storage of Goods 2014: Paint School Introduction 2014: SA VAT Act & Exporting 2013: Export Essentials Master Class 2013: IMDG Maritime Dangerous Goods Course 2013: Matrix / IFS End User training 2012: INCOTERMS ® 2010 2011: Sales force training 1 2011: Essentials of Electrnoic Communication 2011: What are paint & powder coatings? 2011: Basic Finance in Jotun 2011: Introduction to Notes 8 & Work smarter with Notes 8 2011: Competition Compliance Training 2010: An overview of Incoterms 2010 ® 2009: SAD 500; HS Tariff Codes; Letters of Credit 2008: Incoterms 2000 2007 : Emotional Intelligence - A Healthy Mental Attitude 2006 : Advanced Export Logistics 2002 : Understanding & Completing Export Documentation 1996 : Fire Team Training Course 1995: MS Word (Advanced); MS Word In-depth skill building seminar; MS Excel (In termediate); MS Powerpoint

1994 : IPM Personnel Secretaries & Assistance Course; The Role of the Reception

Gabrielle Van Der Merwe
Resumé of Career to Date
Company Name :
Jotun Paints South Africa Pty Ltd
Type of Industry :
Export
Period of Employment :
October 2011 - date
Position :
Export Department
Duties :

Manage the export process of orders through ensuring correct and accurate planning, organising, co-ordination and control of freight from quotation to final clearance at point of delivery. Ensure that enquiries and requests are handled timeously.

Oversee financial and administrative compliance in accordance with legislation a nd company protocols. Maintain traceability of export records and transactions for Jotun, SARS, UN Regulations and Reserve Bank.

Keep updated with legislation and/or political influences affecting daily operations

Accountability for risk management. Identify and reduce risk exposure. Develop and maintain business intelligence relative to Export Department

Administrative & consultative support to Export Sales Reps, Distributors and Ope rations through knowledge of export models, distributors, inter-company protoco ls, shipping procedures, customer relations and statutory legislation,

Empower and support senior management in strategic export-related decisions. In ter-divisional liaison and information distribution. Contribute to meeting forum s

Assess and address deliverables in management of Key accounts and process flows. Propose alternatives where necessary.

Provide problem-solving assistance on difficult shipments and export claims. Tr ouble-shoot and provide solutions for issues of a moderate to complex scope, esc alating where necessary.

Initiate and drive ongoing customer service improvements through development and implementation of departmental policies, procedures and process flows.

Accountability to evaluate and monitor freight costs. Ensure optimised transport options are secured. Analyse impact of proposed logistics changes eg. Financia l and lead time implications affected by routing, mode of transport, product volumes, transporters etc.

Negotiate rates and service delivery with freight agents and hazardous packers w here required, manage / delegate responsibility for tracking exported stock loca ted outside the South African border, but still owned by Jotun Paints South Africa (Pty) Ltd.

Customer visits (travel where required)

Where necessary, update company information / memberships / subscriptions to export related entities.

Countries exported to: Angola, Botswana, Congo, DRC, Madagascar, Mauritius, Moza mbique, Namibia, and Zambia.

Reason for Leaving:

Open to new challenges that may present themselves

Date - date: Fill in career gap here

Company Name :
Oceana Brands Ltd
Type of Industry :

Export
Period of Employment:
April 2010 - August 2011
Position:
Export Controller
Duties:

Upline reporting to Sales Manager for the export of Fishmeal across the globe. Checking and vetting incoming L/C's (Letters of Credit) & contract documents, requesting amendments & resolving potential hiccups, prior to starting with loading.

Providing confirmation of booking arrangements to clients & scheduling loading of product at various plants, in accordance with the batch analyses provided against the client's order(s).

Procuring container, seafreight & haulage services to co-ordinate loading arrang ements with various shipping lines and transporters (up to 40 x 40' containers p er order, moving approx. 2000 tons of product per week).

Arranging storage of packed containers (at SACD), where required, & delivery int o port when vessel stacks open.

Arranging Fumigation, SGS Inspections & State Vet participation for inspection a nd certification of consignments in accordance with requirements of the order an $d/or\ L/C$.

Collating and verifying documentation received from all parties to ensure compliance with L/C and/or sales contract.

Nurturing relations professionally with overseas customers, local suppliers & co lleagues within the organization; liaising with parties on all levels (from load ing teams to Director Level).

Providing continuous communication & information updates to relevant parties reg arding the tracking & tracing of cargo end route.

Investigating queries & claims to attain speedy resolution & customer satisfacti on

Managing multiple parties to facilitate smooth, efficient delivery of cargo (i.e. Clients, factory supervisors, management, hauliers, shipping lines, fumigators, SGS inspectors and State Vet).

Negotiating Freight Rates and free detention in foreign ports with various shipp ing lines.

Maintaining & updating extensive Excel reports detailing consignment information from order stage through to proof of delivery (POD) & payments received.

Maintaining administration protocols to ensure full traceability of cargo from p oint of loading, through departure to arrival at port of discharge, including ad herence to all related statutory requirements.

Ensuring a high level of accuracy & attention to detail is maintained in documen t preparation to eliminate the risk of payment delays.

Compiling Export Procedure Guides by collating information, documents and templa tes for shipments to new destinations, for departmental use.

General administration, including processing invoices, obtaining proof of paymen ts (received from clients and payments made to suppliers), proof of deliveries, DHL courier tracking, drafting correspondence & extensive e-mail communication, filing, etc.)

Documentation handled: Proforma Invoices, Client's import permits (arranging translation services when required), Commercial Invoices, Packing Lists, Shipping I nstructions, SAD500's, Cargo Dues, SGS Inspection Certificates, Fumigation Certificates, Letters of Conformity, L/C's, Bills of Lading, Animal & Public Health C ertificates from Dept. of Agriculture (Phytosanitary certification), TREM Cards,

HAZ & Non-Haz Certificates, Certificates of Origin, Manufacturer's Declarations, Requisitions, Freight Invoices.

Countries exported to: Australia, China, Turkey, New Caledonia, Nigeria, and Egy pt.

Reason for Leaving:

Contract ended

Date - date: Fill in career gap here

Company Name :

Brolaz South Africa Pty Ltd

Type of Industry:

Engineering

Period of Employment:

February 2004 - January 2010

Position :

Shipping Controller Logistics

Duties :

Upline reporting to Shipping Manager for import, export and triangle shipments a cross the globe.

Arranging transport, co-ordinating bookings, requisitions, typing, filing & admi nistration of all shipping aspects for Air, Sea & Roadfreight.

Obtaining quotations for shipping & conducting cost-comparisons.

Preparation of Service Level Agreements (SLA's) for project shipping rollouts.

Liaison with Project Managers, Accounts, Clients, Clearing Agents and Inspection Agencies involved in the process flow.

Assessing client import permits to ensure documentation provided & cargo shipped remains within the protols of the importing country.

Checking purchase contracts set up by procurement dept. for import orders into R SA, confirming trade terms & conditions of purchase. Thereafter, tracking movem ent of incoming goods & liaising with freight forwarder to obtain relevant permits & statutory documentation for imports coming in to South Africa. Also ensuring pre-clearance of goods to ensure minimal delays when goods arrived in-country

Monitoring & working within project timelines for cargo delivery to be carried o ut timeously, checking & adhering to import permit requirements/restrictions, ov erseeing adequate packaging of cargo with the warehouse team to ensure minimal d amage to equipment that would be man-handled in other African ports/cargo storage points.

Co-ordinating foreign-to-foreign (triangle) shipments, temporary exports, HAZ fr eight and return/repair swap-outs.

Ensuring full traceability of cargo from departure to arrival, including all rel ated statutory requirements.

Providing all parties with continuous flow of information regarding shipment status from start of contract until point of delivery.

Extensive problem-solving in the shortest possible turn-around time to minimize delays and costs.

Ensuring that shipping expenditure remains within budgets forecast - negotiate b etter rates & services where applicable.

Weekly & Monthly Reporting for Management in Excel & MS Word Format. Compiling ad hoc presentations & feedback reports on claims & extensive delays encountered

Generating Requisitions & Purchase Orders for services received from suppliers & following through with Finance Dept. for proof of payment.

Training new staff in the shipping division on company procedures & customers. Compiling Export Procedure Guides by collating information, documents and templa tes for shipments to new destinations, for use by Management in sales planning & by colleagues learning the ropes.

Documentation handled: Shipping Instructions, Proforma Invoices, Client's import permits (IDF, Form M etc.), F178's, Commercial Invoices, Packing Lists, Inspect ion Certificates, Fumigation Certificates, Letters of Conformity, L/C's, Airway Bills, Bills of Lading, Road Manifests, TREM Cards, HAZ Certificates, Certificates of Origin, Requisitions, Freight Invoices.

Countries Exported to: Angola, Botswana, Kenya, Mozambique, Namibia, and Nigeria

Divisional Secretary: Logistics (02/2004 - 09/2006)

Upline reporting to Divisional Manager: Logistics

Collecting, collating, reporting, scanning and distribution of information

Generating own correspondence & keeping all relevant parties in copy

Organising Meetings & relevant distribution of Agenda information required, followed up by distributing completed Minutes of Meetings

Compiling procedures, reports, forms & office documentation (including divisiona l Performance Appraisals, schedules, flowcharts, spreadsheets, graphs etc)

Processing of paperwork for Steel Export reimbursements

Documentation relative to Steel Fabrication requests (Bolt Lists for Towers, QA Requests, Purchase Order requests, etc)

Interpreting and compiling information from Engineering Drawings

Ad-hoc administrative support to Shipping Division and Steel Fabrication Divisio n, including preparation of shipping documentation

Implementation and maintenance of new filing systems for Logistics and Productio n divisions

Liaison with personnel at all levels

Maintaining divisional absenteeism records, diary management & providing ad hoc secretarial assistance where required (eg. Arranging catering for meetings, help ing with report/presentation formatting etc).

Computer Packages: MS Word, Excel, Powerpoint, Outlook, Buildsmart (in-house package)

Reason for Leaving:

Husband was transferred to Cape Town

Date - date: Fill in career gap here

Company Name:
ExactoCraft Pty Ltd
Type of Industry:
Manufacturing / Export
Period of Employment:
February 2001 - September 2002
Position:
Sales & Marketing Secretary
Duties:

Upline reporting to Technical Sales Director and National Sales Manager.

Exports :

Creating & maintaining filing system

Order Acknowledgements

Costings & route planning

 $\label{total pro-forma} \mbox{Invoices, Commercial documents, F178's, Collection Schedules to Bank} \mbox{Resolving Customer queries}$

Shipping samples

Imports :

Sourcing suppliers

Obtaining samples and quotations

Handling price queries & shipping terms

Liaising with Clearing agent to ensure speedy release & delivery of cargo

Compiling Order Requisitions

Creating and maintaining filing system.

National Sales:

Creating and maintaining filing system

General correspondence

Quotations and Customer gueries (multi-level pricing)

Conformance Certificates (for Clients supplying products to the state).

Direct Marketing.

General:

Gathering and manipulating of information for various Sales reports including An nual Sales Budget, Monthly Actual Sales, Comparative graphs month by month, Export payments due, Monthly shipments despatched, Sales Forecast, Sales Trip reports, Annual Strategy Reports

Agendas, Minutes and Action Plans

Handling switchboard overflow

Providing ad hoc assistance to Financial Manager

Stationery

Compiling product history schedules.

Reason for Leaving:

Whilst on maternity leave , was approached by Moors & STam (ex colleagues) who o ffered better prospects

Company Name :

CS System Solutions

Type of Industry:

I.T

Period of Employment:

December 1999 - January 2001

Position :

Administrative Assistant

Duties :

Secretarial and administrative support to $W/Cape\ Team\ (Director\ \&\ 9\ personnel).$ General office support eg. Typing, faxing, filing, stationery & consumable supplies etc.

Typing & Collating User Guide documentation.

Handling and organising events for Regional Social Fund.

Compiling SCADA graphics & tagging on InTouch 7.1 and Adroit 4.1. (Main function from March 2000).

Reason for Leaving:

Resigned, Secretarial duties gave way to SCADA software development and after gi ving it sometime, decided it was not a field in which I wanted to pursue my care er.

Date - date: Fill in career gap here

Company Name :

Cozens Recruitment Services

Type of Industry:

Recruitment

Period of Employment:

January 1999 - December 1999

Position :

Branch Secretary

Duties :

Secretarial and administrative support to W/Cape Area Manager & 7 Consultants. Implemented and maintained computerised candidate database.

Costed & placement of advertisements.

Typing of CV's, References and monthly Management Reports.

Collating statistical information for Head Office.

Liaising with candidates.

Reason for Leaving

Reason for Leaving :

Did not find the position fulfilling enough and decided to pursue alternative op tions. Accepted an offer from CS System Solutions

Date - date: Fill in career gap here

Company Name :

Clothing Ind. Bargaining Council

Type of Industry:
Clothing Industry
Period of Employment:
May 1995 - January 1999

Position :

Personal Assistant

Duties :

Secretarial & administrative support to Deputy Secretary/Chairman of National Barqaining Forum

Extensive cross-pollination of documentation for Council, Provident Fund and Hea lth Care Fund

Admin support to Committee Services Department and Council Reps

Co-ordinating arrangements for National Bargaining Forum meetings eg. Venue, cat ering, contacting participants

Agendas, Minutes and Verbatim of meetings

Diary management, conference and travel arrangements

Monthly industry statistics

Annual National Comparative Wage Schedules

Liaison with Department of Labour (Registrar, Deputy Registrar & Inspectors)

Processing amendments and additions for Govt. Gazette publications

Compiling Provident Fund schedules

Compiling Annual Report

Fire Marshall

Maintaining extremely high level of confidentiality as decisions and negotiation s done at this level affected workers across the clothing industry.

Reason for Leaving:

To gain further experience and develop my career.

Date - date: Fill in career gap here

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Cape Oil Products (Tiger Foods)
Type of Industry:
FMCG
Period of Employment:
February 1994 - May 1995
Position:
Personal Assistant
Duties :
Secretarial & administrative support to MD & Senior Management
Minutes of Management / Trade Union Meetings.
Diary Management & Travel Arrangements (Local and International).
Conference co-ordination.
Staff Sales Orders.
Reason for Leaving:
To gain further experience and develop my career.
Date - date: Fill in career gap here
Company Name :
Elida Ponds (Unilever)
Type of Industry:
Manufacturing
Period of Employment:
December 1992 - December 1993
Position :
Receptionist
Duties :
General Reception duties and secretarial support to HR Department and Factory Ma
nager.
Controlling computerised Security Access System.
Reason for Leaving:
Married, relocated to Cape Town
MPC Recruitment Group | [Insert Consultant's Name Here]
[Insert Position Applied For Here] | [Insert Applicant's Name Here]
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■Candidate Name ■ Gabrielle Van Der Merwe XE