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Position Applied For:

Sales Executive - Cape Town

Candidate Name:

Milton Hauptfleisch

MPC Consultant Name:

Heine Bunge

MPC Consultant's Contact Details:

(021) 552 8048

Date Referred:

17 October 2016

Personal Details

Surname :

Hauptfleisch

First Names :

Milton Paul

Nationality :

South African

Language Proficiencies :

English and Afrikaans

EE/AA Status :

White Male

Availability :

2 weeks

Current Salary :

R15 000 Basic + Commission

Expected Salary :

Package on Offer, i.e. R15 000 Basic p/m

Career Summary

Company

Position

Duration

Alu-CAB

Sales Representative

Apr 2016 - date

Patagonian Trading

Factory Manager

Jan 2011 - Mar 2016

Portabuild

Sales Manager

Oct 2003 - Dec 2010

Denel Training Academy

Aircraft Instrument Mechanic Instructor

Jan 2003 - Jul 2003

Academic History

Qualification :

Matric

Date Completed :

1994

Institution :

Hoër Tegnies Elspark

Computer Skills  
Programs/Systems :  
MS Word  
MS Excel  
MS Outlook  
MS PowerPoint

Additional Training and Skills  
Apprenticeship: ■ Aircraft Instrument Mechanic

Additional Training:  
2006 - Dale Carnegie Leadership for Manager  
2004 - Dale Carnegie Sales Course

Skills and Knowledge:  
Computer literate - Word, Excel, Outlook, Power Point  
Managerial - Sales & Factory  
Technical Drawing  
New Product design  
Steel work (Welding, concept design & construction)  
Fibre glass design & manufacture

Milton Hauptfleish  
Resumé of Career to Date  
Company Name :  
Alu-CAB  
Type of Industry :  
Automotive Accessories and Equipment  
Period of Employment :  
April 2016 - date  
Position :  
Sales Representative  
Duties :

Assist on all sales of Aluminium Canopies, vehicle accessories & conversions. Campers 4 x 4 Equipment, flip roof tents & Shadow awnings.  
He deals with motor Dealers 4 x 4 companies as well private individuals.  
Reason for Leaving :  
This is mainly an internal sales role and he would like to return to an external sales function - he enjoys meeting with customers and being out in the field

Company Name :  
Patagonian Trading  
Type of Industry :  
Fibre Glass Products for Mining Industry  
Period of Employment :  
January 2011 - March 2016  
Position :  
Factory Manager  
Promoted from Sales Manager  
Duties :

Factory Manager (Jan 2013 - Mar 2016)  
Management of all factory staff and production of units, stock control. ■■  
Designing new designs and products, manufacturing of steel trailer units  
Responsible for quality of all units manufactured.

Sales Manager (Jan 2011 - Dec 2012)  
Management of all Sales (national & international).  
Responsible for sales to mining industry, above and Underground Mining Toilets, Modular Buildings & Fibre glass products  
Manage a team of four (4) external sales representatives and one internal sales consultant. ■  
Manage fleet for transportation of products.  
Reason for Leaving :  
Relocated to Cape Town

Company Name :  
Portabuild  
Type of Industry :  
Fibre Glass Portable Toilets  
Period of Employment :  
October 2003 - December 2010  
Broken Service:  
January 2001 - January 2003 and  
March 1995 - April 1996  
Position :  
Sales Manager  
Promoted from Toilet Hire Manager  
Promoted from Sales Representative  
Promoted from Yard Foreman & Site Supervisor  
Promoted from Truck Driver  
Duties :

Sales Manager (Jun 2008 - Dec 2010)  
Management of all Sales (national & international)  
Managed sales representatives of above and Underground Mining Toilets, Modular Buildings & Fibre glass products  
Responsible for sales of approximately R7million per annum

Toilet Hire Manager (Apr 2007 - May 2008)  
Management of all Toilet Hire (events and construction) and Modular Buildings  
Management of Truck Fleet

Sales Representative (Aug 2004 - Mar 2007)  
Sales in Gauteng, North West, Free State, Limpopo and Mpumalanga of above and Underground Mining Toilets and Modular Buildings

Yard Foreman & Site Supervisor (Oct 2003 - Aug 2004)  
Maintenance and Roadworthiness of all Vehicles  
Maintenance and Repair of Toilet Fleet  
Site Inspections  
Stock Control - Chemical, Toilet Paper etc.  
Area Planning and Routing of vehicles

Truck Driver (Jan 2001 - Jan 2003 & Mar 1995 - Apr 1996)  
Servicing Toilets and Septic Tanks  
Reason for Leaving :  
Company Closed

Company Name :  
Denel Training Academy  
Period of Employment :  
January 2003 - July 2003  
Position :  
Aircraft Instrument Mechanic Instructor  
Duties :

Mentor to students on Instrument Mechanics  
Reason for Leaving :  
Contract

Company Name :  
South African Air Force  
Period of Employment :  
May 1996 - November 2000  
Position :  
Aircraft Instrument Mechanic  
Duties :

Servicing and calibration of aircraft instrumentation  
Reason for Leaving :  
Returned to Portabuild

MPC Recruitment Group | [Insert Consultant's Name Here]  
[Insert Position Applied For Here] | [Insert Applicant's Name Here]  
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■Candidate Name ■|■Milton Hauptfleisch XE  
■MPC Consultant Name ■| ■Heine Bunge (021) 552 8048