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Position Applied For:

Business Development Officer

Candidate Name:

Darren Jugdhaw

MPC Consultant Name:

Joanne Bell

MPC Consultant's Contact Details:

(021) 552 8048

Date Referred:

26 February 2016

Personal Details

Surname :

Jugdhaw

First Names :

Darren

Nationality :

South African

Language Proficiencies :

English and basic Afrikaans

EE/AA Status :

Indian male

Availability :

1 week

Expected Salary :

R 10 000.00 - R12 000.00 + commission p/m

Career Summary

Company

Position

Duration

Celcom (Pty) Ltd.

Sales Representative

Mar 2015 - 2016

The 3rd Network (TTN) (Cell C)

Marketing & Sales Consultant and Business Administrator

Apr 2013 - Oct 2014

Hifi Corporation

Customer Service

Jun - Jul 2011

Candidate Summary

Darren Jugdhaw obtained his N6 certificate in Marketing Management (National Diploma) and has completed his 18 months internship at The 3rd Network (Cell C). During this period he was exposed to hard core selling as a sales consultant, marketing products and services and business administration.

Darren describes his sales skills as being a soft sell approach where he influences his clients with his ability to convince them. He says that his strengths include having a great personality, being persuasive and believes he can "sell ice to an eskimo." He copes better when under pressure which pushes him to succeed and meet targets and deadline.

Darren would like to utilise his diploma within a sales and marketing space. He has his own transport.

Academic History

Qualification :

N6 Certificate in Marketing Management

Date Completed :

2012

Institution :

Northlink College

Qualification :

N4 & N5 Certificate in Marketing Management

Date Completed :

2011

Institution :

Northlink College

Qualification :

Matric

Date Completed :

2007

Institution :

Fairmont High School



Computer Skills

Programs/Systems :

MS Word

Excel

PowerPoint

Access

Outlook

Project  
Pastel

Additional Training and Skills  
Achievements and Leadership Positions  
Youth leader  
Certificate in Speech and Drama

#### Skills

Communication: Oral communication skills developed through many presentations and team interactions as well as interactions with customers.

Leadership and Teamwork: Enjoy being part of team and taking on leadership roles and responsibilities, such as leading youth group

Darren Jugdhaw  
Resumé of Career to Date  
Company Name :  
Celcom (Pty) Ltd.  
Type of Industry :  
Telecommunications  
Period of Employment :  
March 2015 - 2016  
Position :  
Sales Representative  
Duties :

Generating sales from existing Customers  
Implement Sales, Marketing and promotions  
Develop brand equity  
Generate new business  
Reason for Leaving :  
Seeking a career opportunity where he can utilise his Diploma

November 2014 - February 2015: Seeking employment

Company Name :  
The 3rd Network (TTN) (CellC)  
Type of Industry :  
Telecommunications  
Period of Employment :  
April 2013 - October 2014  
Position :  
Marketing & Sales Consultant and Business Administrator  
Duties :

Marketing mobile brands  
Selling Contracts and communicating with existing clients  
Reason for Leaving :  
Completed internship

Company Name :  
Hifi Corporation - Cape Gate  
Type of Industry :  
Retail  
Period of Employment :  
June - July 2011  
Position :  
Customer Service  
Duties :

Dealing with Customer Complaints, Admin of Customer Returns and providing Assistances to sales staff  
Reason for Leaving :  
Holiday job while studying

Company Name :  
Totalsports - Cape Gate  
Type of Industry :  
Retail  
Period of Employment :

February - April 2010

Position :

Sales Assistant / Cashier / Admin Assistant

Duties :

Sales and handling accounts

Reason for Leaving :

Holiday job while studying

MPC Recruitment Group | [Insert Consultant's Name Here]

[Insert Position Applied For Here] | [Insert Applicant's Name Here]

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■Candidate Name ■|■Darren Jugdhaw XE

■MPC Consultant Name ■| ■Joanne Bell (021) 552 8048