

Qxxxx Wang

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EDUCATION BACKGROUND

- ◆ Sep 2009-present Xiamen University, Department of International Economics and Business(Top 2 in China), School of Economics(Top 5 in China)
- ◆ Courses: Econometrics, Principles of Accounting, Microeconomics, Macroeconomics, International Business, International Trade Affairs, International Commercial Law
- ◆ A sound academic background, with average score of 88.34, Top 5% of cohort
- ◆ English: CET-4: 600(710), CET-6: 618(710)
- ◆ Computer Skills: Advanced in Excel, Word, PowerPoint and Eviews

PRACTICE EXPERIENCE

Xiamen Xinfei Technology Information Co. Ltd.

Jul 2011-Sep 2011

Training Assistant

- ◆ Supported Training Manager to handle daily client's inquiries and reception work
- ◆ Successfully recruited 4 students on Nursery Training Courses and 8 students on HR Management Training Courses
- ◆ Responsible for scheduling training time and place
- ◆ Recognized as the best intern of cohort by colleagues and superiors

China Mobile Elites Team

Sep 2010

- ◆ Joined the elites team and sell China Mobile's phone services to the freshmen
- ◆ With excellent selling techniques and perseverance, ended in selling a total of 64 mobile cards in two days

Summer Social Practice

Aug 2010

Problems& Countermeasures on Chenzhou's Acceptance of Non-ferrous Metals Industry Transfer

- ◆ Responsible for establishing external relations, and contacted 5 government offices including D&R Commission, Bureau of Commerce , Land Resource , Environmental Protection and Audit
- ◆ Gave full play to my local superiority and got received by the administer of Chenzhou Non-ferrous Metals Industrial Park with a symposium
- ◆ Interviewed company managers, made factory tours
- ◆ Formatted a 40-page research report, essays collection, papers and other practice results

STUDENTS ACTIVITIES

Employment Promotion Center, XM University

Sep 2011-Feb 2012

Off-site Assistant

- ◆ handled the reception and communication work to the preach companies
- ◆ Prepared for job fairs and interviews
- ◆ tackled emergency situations at work

POP propaganda Minister in Love Care Association

Jan 2009- Jul 2011

Finance Minister in Workplace Elite Association

Aug 2010-Jul 2011

- ◆ Organized daily POP training, and drew POPs
- ◆ Formulated budgets and final accounts table
- ◆ coordinated with other departments as well to better do my job

Contests

The Seventh Yongyou Cup ERP Simulation contest

Captain

- ◆ Ensured each member perform its duty effectively and coordinately
- ◆ Act as a decision maker and was supposed to make smart and rapid decisions during the online competition

2011 KPMG Cup Management Case Analysis Competition

- ◆ Sensitive about numbers and responsible for calculations of the case
- ◆ Utilized interpersonal relationships to gain some useful suggestions
- ◆ Completed a 20-slide PPT with devotion and cooperation of all team members

Xiamen University the first marketing plan Competition

- ◆ Interviewed the owner of Amber Bookstore(a private bookstore) and got valuable guidance
- ◆ Analyzed the reasons for the collapse of O2SUN Bookstore from macro and micro perspectives
- ◆ Responsible for product, price and place strategies out of 4P
- ◆ Integrated Word Document of the final plan and worked out PPT version
- ◆ Quick response to the questions raised by judges during the PPT presentation

HONORS

- ◆ Xiamen University Marketing Plan Competition(The third prize) Dec 2011
- ◆ Excellent student in Xiamen University(Award to 2% students) Dec 2011
- ◆ Zeng Xianzi scholarship for excellent students(Award to 1% students) Dec 2011
- ◆ China National Scholarship(Award to 1% students) Nov 2011
- ◆ Best intern in Xiamen Xinfeng Science and Technology Information Co., Ltd. (Award to Sales Champion during internship) Sep 2011
- ◆ Xiamen University “Jingrun Cup” mathematics contest (The third prize) Sep 2010