# JARED MANTELL

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## EDUCATION

**WASHINGTON UNIVERSITY IN ST. LOUIS** | St. Louis, MO **August 2022 – May 2026**
*Bachelors of Science in Business Administration*
- Major in Finance; minors in Computer Science and Geospatial Science
- Relevant Coursework: Principles of Financial Accounting, Data Analytics in Python, Launching & Scaling New Enterprises

## EXPERIENCE

**RADIANT AI** | Toronto, ON — Remote **August 2023 – Present**
*Fundraising & Project Management — 1st Employee*
- Collaborated directly with founders, formerly of Lyft and Amazon, to target $2 million seed round: co-developing pitch decks, streamlining investor communications with custom MXroute hosting, and managing 50+ client relationships
- Designed user-centric interfaces in Figma for proprietary medical AI query engine, set for development in React; honed through iterative sprints following stakeholder feedback, supervised 2 junior UX interns to accelerate project milestones
- Spearheaded operational efficiencies through Notion, enabled rapid hiring and team scalability; formulated customer discovery frameworks to standardize feedback collection, resulting in high-quality insights

**AMAZON WEB SERVICES—COLLEGIATE ENTREPRENEURS' ORGANIZATION** | St. Louis, MO **March 2023 – September 2023**
*University Scouts Program*
- Selected as one of only two WashU students/MBA candidates to serve as the primary point of contact between AWS and the WashU startup ecosystem, facilitated discussions on financial modeling, budgeting, and the effective use of AWS credits
- Spearheaded the financial evaluation of 20+ high-potential startups for AWS-credit grants. Developed financial models including cash flow projections, valuation metrics, and profitability analysis

**ENTRE** | Remote **May 2023 – August 2023**
*Growth & Web Development Intern*
- Built and scaled web3-enabled entrepreneurship community, swiftly reaching top 10% in membership across site platforms. Provided founders with technical and financial guidance, hosted weekly virtual events, and facilitated discussions
- Optimized marketing/cold-outreach using Python and Apollo to develop automations, improving lead generation by 45%
- Boosted user engagement 515% through high-impact social media content — Adobe Suite, DaVinci Resolve, and Kapwing

**MAGNIFI** | St. Louis, MO **January 2023 – May 2023**
*Operations & Product Strategy*
- Authored and delivered standout proposal in rigorous startup competition, contributing to top placement among 90+ teams, securing $2,000 in non-dilutive funding for AI-powered SaaS recruitment platform: leveraging machine-learning to deepen talent pools, uncovering qualified, overlooked candidates from non-traditional backgrounds
- Crafted and supported execution of manual testing experiments and customer discovery frameworks, pinpointing and implementing valuable stakeholder insights, guiding integration between technical development and company launch

**DEVSTER, LLC** | Remote **February 2020 – June 2021**
*Marketing Intern*
- Devised and executed grassroots social-media marketing campaigns for game development studio's first project: Swords of Gurrah, helping grow online community to 3,000+ members and driving game to Steam "Top Seller" of November 2020

## PROJECTS

**AUTOSUNSET** | St. Louis, MO **August 2023 – September 2023**
- Utilized CSS & Java principles to create Google Calendar extension to automatically schedule sunsets based on user location

**VRCLUB CHARITY LIVESTREAM** | St. Petersburg, FL **August 2021 – August 2022**
- Organized and executed successful virtual-reality livestream event amidst COVID-19 pandemic, partnering with prominent YouTube/Twitch creators, totalling ~2 million combined subscribers — raised over 2,000$ for Gamers' Outreach Foundation

## LEADERSHIP

**WASHU WILDERNESS PROJECT** | St. Louis, MO **January 2023 – Present**
- Guide first-year students through structured, overnight wilderness experience over Fall break; coordinate logistics, planning hiking routes in ArcGIS to ensure safe, enjoyable trips while training in mentorship, first aid, & outdoors leadership skills

**WASHINGTON UNIVERSITY STUDENT ASSOCIATE PROGRAM** | St. Louis, MO **March 2023 – Present**
- Year-long student mentor; guide and support large Freshman cohort in academic, social, and personal transitions to college

## SKILLS & INTERESTS
- *Skills:* Python, Java, CSS, Figma, Tableau, ArcGIS, Spanish (Intermediate), Typing (125 WPM)
- *Certifications:* CPR/AED for Professional Rescuers, Wilderness/Remote Location First Aid, Dan 1 Black Belt (KUKKIWON)