

# EDWARD PHILIP

38 Hunt Avenue, Unit 32 Richmond Hill, Ontario L4C 0J7

647-868-4950

edwardphilip30@gmail.com

## EDUCATION

*George Brown College, Toronto, Ontario (Computer Programmer Analyst)*

*Anticipated Graduation: April 2021*

- Relevant Courses: Agile Development, DevOps, Mobile Application Development, Web Application Development, Full Stack Development, Applied Data Science,

## SKILLS, ACTIVITIES & INTERESTS

- **Languages:** Fluent in English and Russian.
- **Technical Skills:** Proficient in HTML, CSS, PHP, Javascript, C#, Java, Python, React, Swift, NodeJS, .Net, and SQL.
- **Interests & Hobbies:** Achieved 3<sup>rd</sup> place for Wrestling in York Region High School Finals, Avid Sports Fan (following NFL, EPL, Formula 1 & NHL), Have Been Portaging (Backcountry Camping) Over 6 times.

## EXPERIENCE

Stray No More: Pet Tracking App (Student)

*Toronto, Ontario*

*September 2020 - Present*

- Built a mobile application within Java on Android Studio, allowing users to track and locate lost pets or stray animals across a given region, through a dedicated platform where pet owners can build a growing community
- Stores GPS locations using Google Maps, animal details, and community forums
- Built the app within a 3-month timespan, with 3 other team members

Rogers Communications (Keyholder)

*Richmond Hill, Ontario*

*June 2019 - Present*

- Assisted customers with their account inquiries while actively promoting the current offers of the company – as a result, recognized as the associate with the highest offer-to-sale ratio at 80% for Q3 2020 (compared to a 30% store average)
- Regularly manage at least 3 other associates as part of store operations, which includes handling escalated customer complaints, ensuring inventory is properly stocked, whilst encouraging our associates to assist customers and continue meeting our store's sales revenues at an average of 137%
- Stay connected to the latest updates on our in-store Oracle HCM system, and ensuring that our associates are aware of all these updates and how they affect their everyday work

Rogers Communications (Small Business Specialist)

*Richmond Hill, Ontario*

*January 2019 – June 2019*

- Practiced cross-selling strategies by asking about our customers' internet services whilst informing them about our own, ultimately leading to myself being nominated as the winner for our store's home internet sales competition for June 2019
- Increased sales revenue for the store by understanding customer needs and tailoring our tech solutions to them – exceeding monthly sales goals by 124%

Dashvapes (Sales Associate)

*Vaughan, Ontario*

*October 2017 - September 2018*

- Assisted customers with products by providing knowledge and educating customers on the proper usages of each individual component
- Achieved highest sales of the month per associate consistently, exceeding on average of \$2000 dollars or more
- Built relationships with regular customers by spending time learning their favourite products and ensuring they receive more personalized service along with curating products based on their interests

Bass Pro Shops (Shipping and Receiving)

*Vaughan, Ontario*

*December 2016 - October 2017*

- Operated forklift and picker for various departments across the store, organizing and store individual items and products to maintain efficient movement of products
- Responsible for maintaining the safety of the work environment and all personal located in the warehouse
- Assisted with the transportation of store décor and seasonal décor from the onsite and offsite warehouses
- Processed and sort purchase orders referencing packing list to ensure the correct quantity and correct products were received and delivered to the departments