- Initial Public Offering Inquiry Letter
  - Basic information on the issuer's shareholding structure, directors, supervisors and senior executives
    - About the Concerted Action Agreement
      - About joint control
      - About persons acting in concert
      - About others
    - About the actual controller
      - Determination of actual controllers
      - The actual controller is the provincial-level people's government
      - Regarding the fact that the actual controller has the right of permanent residence in a foreign country
      - The actual controller is a Hong Kong resident
      - There is no actual controller
      - About others
    - About the Employee Stock Ownership Platform
      - About Employee Equity Incentive Plans
      - About the ESOP platform includes non-employees
      - About the GP of the shareholding platform
      - About others
    - About the shareholders of the company
      - About shareholder relations
      - About state-owned shareholders
      - About the addition of new shareholders
      - About foreign shareholders
      - About natural person shareholders
      - Shareholders holding more than 5% of the shares
      - About the number of shareholders
      - About others
    - About the shareholding structure
      - About the change in shareholding
      - Regarding the existence of shareholders with unconfirmed rights
      - About the shareholding structure
      - About union shareholdings
      - About nominee shareholding
      - About entrusted shareholding
      - About cross-shareholding
      - Regarding the existence of a VIE agreement
      - About VAM
      - About the Red Chip Structure
      - About others
    - About three types of shareholders
      - The shareholder is a limited partnership
      - The shareholders are private equity investment funds

- About shareholders for trust plan products
- About shareholders for asset management plan products
- About others
- Shareholders' capital contributions
  - About defects in capital contributions
  - Shareholders contribute capital in kind
  - About shareholders contributing capital by land/real estate
  - Shareholders contribute capital in machinery and equipment
  - Shareholders contribute capital by debt
  - Shareholders contribute capital by non-patented technology
  - About the registered capital
  - False capital contributions by shareholders
  - Regarding the use of state-owned land allocation by shareholders for capital contribution
  - It is not possible to apply for warrants for land or real estate contributed by shareholders
  - The contribution was not legally assessed
  - Shareholder Replacement Capital Contribution
  - About others
- About subsidiaries
  - Establishment and business operation of subsidiaries
  - About the cancellation of the subsidiary
  - About the revocation of the sub-branch
  - About the transfer of a subsidiary
  - About Overseas Subsidiaries
  - About others
- About share-based payments
  - On the issue of share-based payments
  - About Common Stock
  - About Preferred Shares
  - About others
- About the Participation/Holding Company
  - About companies in which shareholders have held shares
  - About the shareholders of the foreign investment enterprises
  - About the shareholding of microfinance companies
  - About Associates
  - About the Joint Venture
  - About others
- About the historical evolution
  - Regarding shareholder reductions
  - About the share lock-up arrangement
  - Regarding the reduction of capital by shareholders
  - About share buybacks
  - About share succession

- About the auction of shares
- About the capital increase of shareholders
- About the price of the capital increase among shareholders
- About Raid Stakes
- About the transfer of shares
- Regarding the conversion of share capital
- About the industrial and commercial bottom file
- About the Articles of Association
- About the business license
- About the history of change
- About others
- About mergers and acquisitions
  - On the reorganization under the same control
  - On debt restructuring
  - About the merger by absorption
  - About the reorganization and separation
  - About mergers and acquisitions
  - About others
- About the listing declaration
  - About the IPO that has been filed
  - About the application to the Stock Exchange
  - About being listed on the New Third Board
  - About Listing Conditions
  - About others
- About the company's restructuring
  - About the former enterprise owned by the whole people
  - About the former collective enterprise
  - On the restructuring of state-owned assets
  - On the restructuring of collective assets
  - About others
- About directors, supervisors and senior executives
  - About the Chief Financial Officer
  - About Independent Directors
  - About Audit & Supervisory Board Members
  - About senior management
  - Regarding the resignation of directors, supervisors and senior executives during the reporting period
  - There are big changes in directors, supervisors and senior executives
  - About the remuneration of directors and supervisors
  - Regarding independent directors serving in government departments
  - Regarding the appointment of independent directors in universities

- There are many part-time independent directors
- About others
- About others
- o On Corporate Governance and Independence
  - About Related Party Transactions
    - Guarantees by related parties and issuers
    - In relation to the issuer's acquisition of related parties
    - Identification of related parties
    - About Related Party Disclosures
    - About related party borrowings
    - About related party employee dispatch
    - Trademark assignment of related parties
    - Trademark Licensing of Related Parties
    - Regarding the occupation of funds by related parties
    - About related party fund lending
    - About the cancellation of affiliated companies
    - About the transfer of affiliates
    - About kinship
    - About customer or vendor associations
    - The amount of a single related party transaction is relatively large
    - There are many related party transactions
    - About sales to related parties through resellers
    - Regarding the sale of products through related parties as intermediary channel providers
    - Procurement of labor services from related parties
    - About related leases
    - About others
  - About peer competition
    - Regarding the fact that the relatives of the controlling shareholder are engaged in the same industry
    - There is an overlap in the business scope of the affiliated enterprise and the issuer
    - There is intra-industry competition between the issuer and the controlling shareholder
    - There is competition between the issuer and its customers and suppliers
    - Regarding the cancellation of competing enterprises in the same industry
    - Regarding the transfer of competitors in the same industry
    - About others
  - About Corporate Governance
    - About the Articles of Association
    - About internal controls
    - About receiving money from a personal account

- About the increase or decrease in the number of employees
- About employee compensation
- About employee rights
- About the appropriation of funds
- Non-compete or confidentiality obligations
- About others
- About independence
  - About the independence of day-to-day operations
  - Regarding the independence of the post setting
  - About others
- About the operation of the three committees
  - On the question of the vote
  - On the issue of the motion
  - On the issue of voting rights
  - On the issue of stamping and signature
  - On the issue of dates
  - About the Special Committee
  - About others
- About others
- About the issuer's business
  - About the issuer's products and services
    - About the price of the product
    - About the main products and services
    - About product single
    - About product quality
    - About the term of service
    - About others
  - About customers and suppliers
    - About the top five customers
    - About the top five suppliers:
    - About the high concentration of customers
    - There is a high concentration of suppliers
    - About major supplier changes
    - About major customer changes
    - The top five are mainly labor suppliers
    - About individual purchases
    - About the top five customer revenue percentage
    - About the proportion of sales of the largest customer
    - In relation to the equity held by the customer or supplier
    - About others
  - Sales contracts and orders
    - About the payment method
    - About the main provisions
    - About revenue recognition terms

- On the issue of stamping and signature
- About the shipping carrier
- About the terms of the warranty
- About others
- About the issuer's industry
  - About the industry
  - About core competencies
  - About the comparison with the same industry
  - About the competitive situation
  - About the business model
  - About others
- About the elements of production and operation
  - About safe production
  - About business operation qualifications
  - On the allocation of land use rights
  - With regard to collective land use rights
  - About the right to use forest land
  - About the presence of idle land
  - With regard to the acquisition of land use rights, the procedures for bidding, auction and listing have not been carried out
  - The right to use the land was seized
  - Regarding the failure to obtain a house ownership certificate or a land use right certificate
  - About others
- About the purchasing and sales model
  - About dropshipping
  - About distribution
  - About the production and operation model
  - About the agency sales model
  - About the buyout distribution model
  - About the agency operating model
  - About the agent
  - About the dealer
  - About overseas operations
  - About raw material procurement
  - About energy procurement
  - Regarding the presence of cash purchases
  - About the presence of cash sales
  - About third-party collections
  - About the purchase and sale of natural persons
  - About others
- About leasing
  - About leasing land and real estate
  - About the issuer leasing production line production

- The title certificate has not yet been obtained for the leased property
- Regarding the sublease of the lessee to the issuer without the consent of the owner
- The housing lease contract has not yet been recorded
- About others
- About the term of the lease of the house
- About subcontracted processing and labor dispatch
  - About the existence of subcontractor production and processing
  - About consignment processing
  - About employee borrowing
  - About labor subcontracting
  - About labor outsourcing
  - About labor dispatch
  - About others
- About production capacity and output
  - About capacity
  - About the yield
  - About capacity utilization
  - About the production and sales ratio
  - About others
- About bidding
  - About the bidding process
  - About the bidding system
  - About the bidding documents
  - About others
- About verification visits
  - About the behavior of order farming
  - About the input-output ratio
  - About the reconciliation method
  - About the visit record
  - About others
- About the credit policy
  - About the credit policy
  - About the billing period
  - About others
- About others
- About the issuer's core technology
  - About the core technical staff
    - About the identification of core technical personnel
    - There is a big change in the core technical personnel
    - About the level of core technical personnel
    - The core technical personnel are directors, supervisors and senior executives

- About others
- The core technical personnel are the actual controllers
- About the core technology
  - About the source of core technology
  - About non-patented technology
  - About technological advancement
  - About know-how
  - About others

## About R&D

- About R&D projects
- About collaborative R&D
- About R&D expenses
- About the capitalization of R&D expenditures
- About authorized R&D and external licensing
- About others

## About patents

- The inventor of the patent is an external employee
- About patents being licensed for use by others
- Patents are acquired from a third party
- Regarding the possession or use of patents by related parties in relation to the issuer's business
- Patents involve litigation and disputes
- Regarding the free transfer of patents from related parties
- About the joint patent between the issuer and the controlling shareholder
- About defense patents
- About pharmaceutical patents
- About utility model patents
- About others

## About high-tech enterprises

- About the qualification of high-tech enterprises
- The review of high-tech enterprises has not passed
- About high-tech enterprises that have expired or are about to expire
- About others

## About trademarks

- Regarding the gratuitous transfer of trademarks from related parties
- Regarding the third party's authorization of the issuer to use the trademark for a fee
- Regarding the issuer's authorization to the distributor to use the trademark
- Regarding the possession or use of trademarks by affiliates in connection with the issuer's business

- About the expiration or expiration of the trademark
- The application for trademark registration was partially rejected
- Disputes and litigation are involved in trademarks
- About co-trademarks
- About others
- Copyrights, domain names, and websites
  - About software copyright
  - About software copyright disputes
  - About the brand
  - About domain names
  - About the website
  - About others
- About others
- o About financial accounting information and management analysis
  - About the status of the asset
    - About prepayment
    - About Restricted Assets
    - About accounts receivable
    - With respect to other receivables
    - With regard to long-term receivables
    - About notes receivable
    - About notes payable
    - About deferred tax assets
    - About inventory
    - About the construction in progress
    - About funds in other currencies
    - About non-current assets
    - About warehousing
    - About transport equipment
    - About investment real estate
    - About long-term equity investments
    - About fixed assets
    - About consumable biological assets
    - About productive biological assets
    - About intangible assets
    - About goodwill
    - About long-term amortized expenses
    - About engineering materials
    - Regarding other non-current assets
    - About monetary funds
    - About the reserve
    - About forex currencies
    - About tradable financial assets
    - Financial assets at fair value through profit or loss

- About investment and financial management
- About raw materials
- Regarding other current assets
- About entrusted loans
- About financial assets
- About available-for-sale financial assets
- About others
- About assets held for sale
- About the status of liabilities
  - About advance receipts
  - About the amount due
  - With regard to long-term payables
  - About other payables
  - Compensation payable to employees
  - About dividends payable
  - About special payables
  - Regarding the long-term compensation payable to employees
  - About long-term borrowing
  - About projected liabilities
  - About Deferred Earnings
  - About deferred tax liabilities
  - About current liabilities
  - About short-term borrowing
  - About bank borrowing
  - About Transactional Financial Liabilities
  - About bonds payable
  - Regarding other current liabilities
  - About others
  - About non-current liabilities
- About the profit and loss situation
  - About operating income
  - About the main business income
  - Regarding other business income
  - About gross margin
  - Regarding the decline in performance
  - On the income from the construction contract
  - About revenue growth
  - About the cost of the main business
  - About the cost of doing business
  - About the cost of production
  - About labor costs
  - About costs
  - About period fees
  - About employee compensation

- About transportation fees
- About selling fees
- About administrative fees
- About finance charges
- About manufacturing costs
- About donation expenditures
- About business and management fees
- About withholding expenses
- About asset impairment
- About investment income
- About exchange gains and losses
- About government subsidies
- About other comprehensive income
- About non-operating income
- About non-operating expenses
- About non-recurring gains and losses
- About net profit
- About undistributed profits
- About others
- About capital expenditures
- About the scope of consolidation
- About segment information
- About revenue recognition
- Correction of accounting errors
- About accounting policies and accounting estimates
- About IT audits
- About Correspondence
- About profit and loss spans
- About the inventory procedure
- About taxes
  - About tax incentives
  - About tax returns
  - About tax policy
  - About tax regulation
  - About tax risk
  - About tax late fees
  - About VAT
  - About sales tax
  - Overseas Consumption Tax
  - About corporate income tax
  - About personal income tax
  - About others
  - About exemptions and deductions
- About financial analysis

- Regarding short-term solvency
- About the debt-to-asset ratio
- About gross margin
- About net profit margin
- On the ability to continue as a going concern
- About asset turnover
- About inventory turnover
- About accounts receivable turnover
- About selling expense rates
- About the overhead expense rate
- About the period expense rate
- About others
- About the R&D expense ratio
- About cash flow
  - About the cash flow statement
  - Cash flow from operating activities
  - Cash flow from investing activities
  - With regard to cash flow from financing activities
  - About others
  - About cash and cash equivalents
- There is an uncovered loss at the time of the overall change
- About commercial discounts
- About payment and collection management
- About impairment testing
- About invoice management
- About ticket management
- About money management
- With respect to bonded assets
- About financial instruments
- About letter of credit discounting
- About financial leases
- About sale and leaseback
- About others
- o Risks, penalties, fundraising and environmental matters
  - About Risk Disclosure
    - On the pertinence and effectiveness of risk disclosure
    - Reminder about risk factors and significant events
    - Please explain the impact of the novel coronavirus epidemic on the company's production, operation and financial situation
    - Information disclosure matters such as reminders of major events
    - About major contracts
    - About others
  - Penalties for violations of laws and regulations
    - Litigation or Arbitration Matters

- Regarding the existence of foreign litigation
- On equity disputes
- About contract disputes
- Intellectual Property Disputes
- Labor disputes
- About major consumer complaints
- About major violations of laws and regulations
- Regarding the issuer being subject to administrative penalties
- About others
- About the funds and projects raised
  - About the funds raised
  - About fundraising projects
  - Arrangements for the investment of raised funds
  - Regarding the use of the funds raised to repay debts
  - Regarding the use of raised funds to replenish liquidity
  - Regarding the funds raised for the launch of new products
  - Regarding the accuracy of the disclosure of fundraising benefits
  - About others
- Disclosure of Information
  - Share repurchase commitments in relation to fraudulent issuance and listing
  - About dividends
  - On media questions
  - Regarding other information disclosure issues
  - Objectivity and basis for representation
  - About citing third-party conclusions
  - About the inaccuracy of the statement
  - About Information Exemption from Disclosure
  - Information disclosure during the listing of the New Third Board
  - Disclosure of Personnel Information
  - About financial data out-of-date
  - Changes in financial data
  - Disclosure of Subsidiary Information
  - About data references
  - About the source of the data
  - About others
- On environmental issues
  - About pollutant discharge permits
  - About environmental protection
  - About others
- About others
- About others