# Presentation Format = Pitch Deck

## Title Page

#### Value Proposition

A [product type] to help [target customer] with [#1 problem] by [#1 benefit] using our [secret sauce / differentiator].

**Problem 1** 

Supporting data if available

**Problem 2** 

Supporting data if available

**Problem 3** 

Supporting data if available

#### [Our Solution]

#### [Image of your product here]



**Benefit 1** 

**Benefit 2** 

**Benefit 3** 

Feature/Step 1

Supporting data if available

Feature/Step 2

Supporting data if available

Feature/Step 3

Supporting data if available

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#### Market Opportunity

[Large number that is your market size]

[Your addressable market - if different]

#### Market Validation

- Traction
- Pre-Order
- Beta Sign-up
- Competitor

#### **Business Model**

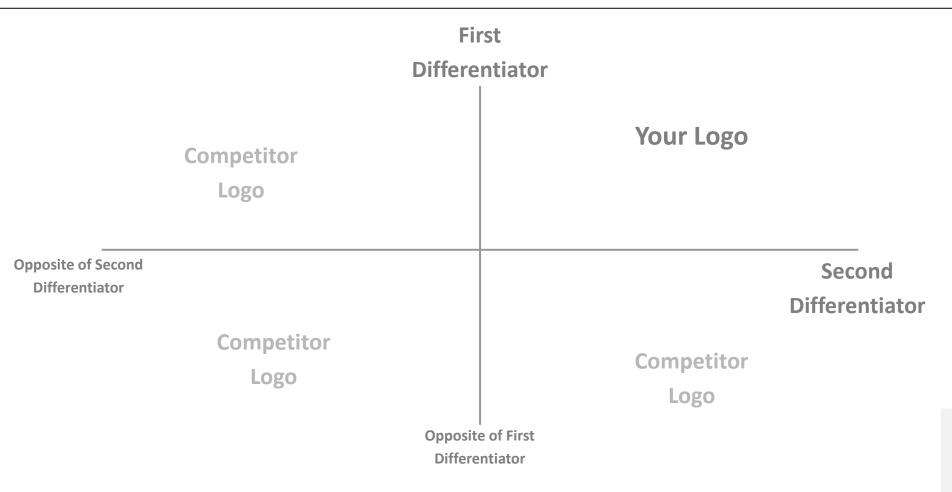
[target customers] pay [\$ amount or %] per [month/year or unit]

#### Competition / alternatives

Who are your direct and indirect competitors. Show that you have a plan to win.









### Risks and Mitigation