

Program Support Services (PSS): 693KA9-21-D-00013**Proposed Labor Category: Program Analyst III****Hisham Jalil**

500 L'Enfant Plaza, Suite 1100, Washington, DC 20024

hjalil@Cobec.com**Background**

Mr. Jalil is a highly competent professional with over 17 years of program analysis and management experience; mainly supporting the Federal Aviation Agency (FAA). His program analysis experience includes evaluating and developing program acquisition strategies, evaluating schedule development and analysis, procurement support, cost, benefit and risk analysis, economic analysis, and business case analysis for the Federal Aviation Administration (FAA) and the Air Force. He possesses full comprehension of the FAA's Acquisition Management System, Federal acquisition policies and guidance, and cost estimating processes. Mr. Jalil provides innovative products and solutions with proven customer satisfaction.

Additionally, Mr. Jalil has a cost estimator/analyst certification (CCE/A) from the International Cost Estimating and Analysis Association (ICEAA).

Work History and Professional Accomplishments

Chief Growth Officer	Cobec Consulting, Inc. Washington DC	05/2019 – Present 3 Years, 0 Months
-----------------------------	---	--

- Lead all growth initiatives, to include developing acquisition strategies and request for proposal responses.
- Provide expert level acquisition, Joint Resource Council (JRC) and Investment Analysis (IA) decision point(s), and Acquisition Management System (AMS) milestone(s) to Cobec's clients
- Develops and implements growth and competitive advantage strategies for Cobec's future service delivery opportunities
- Develops and fosters business to business partnerships and building contractor support teams to provide FAA clients robust and quality solutions
- Leads and develops marketing strategies for Cobec opportunity pursuits
- Develops and fosters client relationships

Vice President	Cobec Consulting, Inc. Washington DC	05/2007 – 05/2019 11 Years, 11 Months
-----------------------	---	--

- Managed all Cobec customer support personnel. Provided acquisition, JRC and IA decision point, and AMS milestone advisory services to Cobec's customers.
- For the Operational Analysis and Reporting System (OARS) program: Provided acquisition, cost, investment, and budget analysis guidance and direction. Developed independent government lifecycle cost estimates (LCCE) for Joint Resources Council (JRC) investment decisions, program acquisitions/requests for proposal (RFP) and estimates to complete (ETC). Developed program acquisition plans, cost plans, and schedules. Assisted with facilitation and development of AMS and JRC required documents.
- For the NAS Voice System (NVS) Program: Provided overall acquisition and technical guidance, leadership and management of the investment analysis project in support of a Joint Resource Council (JRC) Final Investment Decision (FID).

Program Support Services (PSS): 693KA9-21-D-00013
Proposed Labor Category: Program Analyst III

Hisham Jalil

500 L'Enfant Plaza, Suite 1100, Washington, DC 20024

hjalil@Cobec.com

- For the Data Communications (Data Comm) Program: Provided overall acquisition and JC leadership and management for the program's investment analysis and business case to include NextGen, NAS and Non-NAS initiatives.
 - Provided strategic planning and business process reengineering support in assistance to an organizational design. Support includes guidance and documentation on work process flows, job descriptions, and improving the effectiveness of the organizational structure.
 - Developed life cycle cost estimates (LCCEs) in support of final investment decisions (FID) using MS Excel with @Risk.
 - Provided support to the preparation of RPD, Exhibit 300, BCAR and other program reporting documents.
 - Developed senior leadership briefings, cost basis of estimates (BOE) and business case reports.
 - Supported the development of program resource and spend plans.

Education

Master in Business Administration, George Mason University, Fairfax, VA., May 2009

Bachelor of Science in Finance, George Mason University, Fairfax, VA., May 2004

Professional Certifications

Certified Cost Analyst/Estimator (ICEAA)

Through 2022

Program Support Services (PSS): 693KA9-21-D-00013

Proposed Labor Category: Program Analyst III

Hisham Jalil

500 L'Enfant Plaza, Suite 1100, Washington, DC 20024

hjalil@Cobec.com

I, Hisham Abel-Jalil, do attest that the above information is true and complete.

Signature:

Date: 5/22/2022