

**Program Support Services (PSS): 693KA9-21-D-00013**

**Proposed Labor Category: Program Analyst III**

**Hisham Jalil**

**hjalil@Cobec.com**

500 L'Enfant Plaza, Suite 1100, Washington, DC 20024

**Background**

Mr. Jalil is a highly competent professional with over 17 years of program analysis and management experience; mainly supporting the Federal Aviation Agency (FAA). His program analysis experience includes evaluating and developing program acquisition strategies, evaluating schedule development and analysis, procurement support, cost, benefit and risk analysis, economic analysis, and business case analysis for the Federal Aviation Administration (FAA) and the Air Force. He possesses full comprehension of the FAA's Acquisition Management System, Federal acquisition policies and guidance, and cost estimating processes. Mr. Jalil provides innovative products and solutions with proven customer satisfaction.

Additionally, Mr. Jalil has a cost estimator/analyst certification (CCE/A) from the International Cost Estimating and Analysis Association (ICEAA).

**Work History and Professional Accomplishments**

<b>Chief Growth Officer</b>	<b>Cobec Consulting, Inc.</b>	<b>05/2019 – Present</b>
	<b>Washington DC</b>	<b>3 Years, 0 Months</b>

- Lead all growth initiatives, to include developing acquisition strategies and request for proposal responses.
- Provide expert level acquisition, Joint Resource Council (JRC) and Investment Analysis (IA) decision point(s), and Acquisition Management System (AMS) milestone(s) to Cobec's clients
- Develops and implements growth and competitive advantage strategies for Cobec's future service delivery opportunities
- Develops and fosters business to business partnerships and building contractor support teams to provide FAA clients robust and quality solutions
- Leads and develops marketing strategies for Cobec opportunity pursuits
- Develops and fosters client relationships

<b>Vice President</b>	<b>Cobec Consulting, Inc.</b>	<b>05/2007 – 05/2019</b>
	<b>Washington DC</b>	<b>11 Years, 11 Months</b>

- Managed all Cobec customer support personnel. Provided acquisition, JRC and IA decision point, and AMS milestone advisory services to Cobec's customers.
- For the Operational Analysis and Reporting System (OARS) program: Provided acquisition, cost, investment, and budget analysis guidance and direction. Developed independent government lifecycle cost estimates (LCCE) for Joint Resources Council (JRC) investment decisions, program acquisitions/requests for proposal (RFP) and estimates to complete (ETC). Developed program acquisition plans, cost plans, and schedules. Assisted with facilitation and development of AMS and JRC required documents.
- For the NAS Voice System (NVS) Program: Provided overall acquisition and technical guidance, leadership and management of the investment analysis project in support of a Joint Resource Council (JRC) Final Investment Decision (FID).

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- For the Data Communications (Data Comm) Program: Provided overall acquisition and JC leadership and management for the program's investment analysis and business case to include NextGen, NAS and Non-NAS initiatives.
  - Provided strategic planning and business process reengineering support in assistance to an organizational design. Support includes guidance and documentation on work process flows, job descriptions, and improving the effectiveness of the organizational structure.
  - Developed life cycle cost estimates (LCCEs) in support of final investment decisions (FID) using MS Excel with @Risk.
  - Provided support to the preparation of RPD, Exhibit 300, BCAR and other program reporting documents.
  - Developed senior leadership briefings, cost basis of estimates (BOE) and business case reports.
  - Supported the development of program resource and spend plans.

## 2 Years, 11 Months

- Developed legacy case and alternative life Cycle Cost Estimates (LCCs) in support of the Federal Aviation Administration (FAA). Modeled cost estimates using Automated Cost Estimating Integrated Tools (ACEIT), MS Excel, and Crystal Ball software.
- Developed cost estimating methodologies such as analogies, extrapolation from actual data, Grassroots/Bottoms-Up, and staff-loading.
- Evaluated and validated product team O&M estimates in support of EC and JRC investment decisions. Estimates include:
  - TDWR, TFM, Nexcom., ADS-B, En Route Training Simulators, RWSL, Alaska Capstone, ASDE-X, ASR-9 SLEP, SWIM, ERTSS, GWP and PRM.
- Assisted with the preparation of Air Force Office of Scientific Research (AFOSR) input to the biennial DoD Basic Research Plan and the annual Air Force S&T Strategic Plan.
- Orchestrated projects with the Secretariat of the Air Force, other Air Force research offices, project managers, and Air Force research headquarters.
- Acted as focal point for Congressional Adds and the annual AFOSR Broad Agency Announcement.
- Assisted in preparing presentations for department chief and the director of AFOSR
- Assisted in preparing Congressional Descriptive Summaries (CDS), the official document that is used by Congressional staffers in formulating future budgets.

Master in Business Administration,	George Mason University, Fairfax, VA.,	May 2009
Bachelor of Science in Finance,	George Mason University, Fairfax, VA.,	May 2004

Certified Cost Analyst/Estimator (ICEAA)	Through 2022
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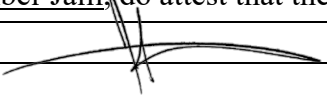
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I, <u>Hisham Abel-Jalil</u> , do attest that the above information is true and complete.
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Signature: 	Date: 5/22/2022
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