Airbnb Price Prediction; New York Metro Area



Airbnb Price Prediction New York City 2019 MBA 540 Data Mining Final Report

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•Abstract:

The major goal of this project is to provide an analysis of Airbnb, specifically at New York City Metro area in 2019. We want to mine the data and uncover interesting observation about the different hosts and areas. Examine the data, analyze outliers using data exploration techniques; boxplot, scatter plot, pie chart, classification and regression. In return, we want to discover the price variation based on different factors. As a result, Manhattan is the most expensive booking, Bedford-Stuyvesant is the busiest area and Brooklyn has the highest number of reviews.

- •Introduction: Discuss the following items in the introduction:

 oThe report explores the New York City Airbnb Open Data and uncover the true data within the datasets. Given the dataset Airbnb NYC 2019, our assignment or goal is to predict the price variations by create multiple analysis using different techniques learned throughout the semester. The importance of our analysis in this report are as follows:
 - Examine and clean the dataset to find out any anomalies in the data.
 - Examine how the prices of the Airbnb changes within different neighborhood in the New York City.

- Take top 5 and bottom 5 of the price of the Airbnb, analyze and plot the trend.
- Correlation analysis using attributes provided in the dataset and find the most positive and most negative correlations.
- Analysis longitude and Latitude using scatter plot.
- Find if there's relations between busiest area V.S. most expensive area.
- Classification of Airbnb price prediction and Regression of Airbnb price prediction.

•Methodology:

During this report, we have used data exploration by have tested out the "price" and "availability_365" attributes in the dataset, we removed the data that had either of these as part of cleaning the data. First, we used boxplot, scatter plot to find the price variation among the neighborhood in NYC. Then during the group meeting, we received feedback from the professor that we need to use multiple techniques to determine the data accuracy. Therefore we added classification and regression of the Airbnb price prediction using python.

We also did a correlation analysis to determine the most positive and most negative correlations between Airbnb bookings. And we did a

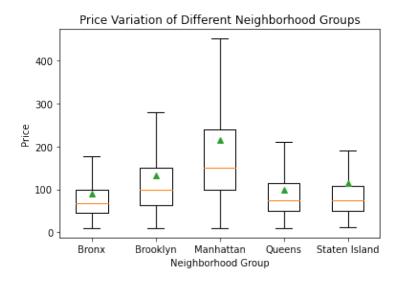
scatter plot to analyze the longitude and latitude of various Airbnb location. We excluded any price that is greater or equal to \$1000 to avoid luxury booking.

Data and Experimental settings:

Data Exploration: We have tested out the "price" and

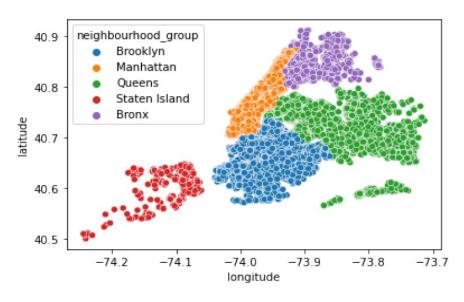
"availability_365" attributes in the dataset, we removed the data that had either of these as part of cleaning the data. We grouped the dataset by "Neighbourhood" and removed any group that size is less than 5 then filtered down to median price in each group. In this part, we used boxplot method and we eliminated any luxury Airbnb booking data as they may affect the outcome as outliners.

	price		price
neighbourhood	-	neighbourhood	
Concord	34.5	Tribeca	309.0
Castle Hill		Flatiron District	299.0
Hunts Point		NoHo	250.0
Corona	40.0	Midtown	225.0
Tremont	41.0	West Village	218.0



Correlation Analysis: To determine the correlation we created a table using "Price", "Minimum_nights", "Number of reviews", "Reviews per month", "Host listings count" and "Availability_365". To find the most positive and most negative correlations.

Longitude & Latitude Analysis (Scatter Plot): We made X-axis represents longitude and Y-axis represents Latitude and using a scatter plot. First



we grouped by
neighbourhood, then
we removed any price
that is larger or equal
to \$1000 as they
represent luxury
booking. At the end,

the second scatter plot will show where the most expensive booking among all

neighborhood groups. We also	neighbourhood	count	price	minimum_nights	number_of_reviews
neigheetheed groups. We disc	Bedford-Stuyvesant	2478	115.354722	6.350686	39.598870
	Williamsburg	2051	161.171136	7.753291	35.203315
	Harlem	1734	129.643022	7.662053	38.734141
want to consider whether the	Bushwick	1447	91.409122	6.852799	31.941949
	Hell's Kitchen	1446	213.183264	9.569848	31.527663
busiest area will have impact or	availability_365 neighbourhood				
busiest area will have impact of	Bedford-Stuyvesant		174.545198		
	Williamsburg		142.779132		
	Harlem		163.369666		
relation on neighborhood pricing.	Bushwick		162.447132		
in management products.	Hell's Kitchen		188.009682		

Classification: In this part, we decide to build a random forest regression model to do the classification of Airbnb Price Prediction

Package and Function used in Python:

• "DecisionTreeClassifier()" in sklearn.tree

Variables used to fit the regression model (selected from previous analysis):

- "price"
- "latitude"
- "longitude"
- "room type"
- "reviews_per_month"
- "calculated host_listings_count"
- "availability_365"

Since some variables are categorical, we need to convert them into numeric values before fitting the random forest regression model.

For "price", according to mean value in "price" variable, we decide to separate it into 3 types:

- low (0): less than \$100
- medium (1): between \$100 and \$200
- high (2): above \$200

In the random forest model, we don't need to consider if a categorical variable is nominal or ordinal. However, the function require numeric input, so we need to use numeric values to represent each type in categorical variables. For "room_type", use 0 to represent shared room, 1 to represent private room, and 2 to represent entire home/apt.

Regression: Package and Function used in Python:

- "LinearRegression()" in sklearn.linear_model Variables used to fit the linear regression model (selected from previous analysis):
 - "price"
 - "neighbourhood group"
 - "room type"
 - "minimum_nights"
 - "number of reviews"
 - "reviews per month"
 - "calculated_host_listings_count"
 - "availability_365"

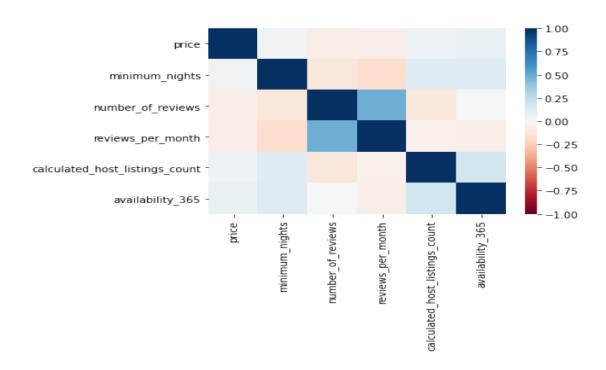
Since some variables are categorical, we need to convert them into numeric values before fitting the linear regression model.

For "neighbourhood_group", since it's a nominal variable, so it cannot be converted to numeric values directly. We replace it by four variables "Brooklyn", "Manhattan", "Queens", and "Bronx", and let 1 represents "Yes", 0 represents "No". Note that, all 0 represents "Staten Island".

For "room_type", we consider it as a ordinal variable, so we can convert it to numeric values directly. We use 0 to represent shared room, 1 to represent private room, and 2 to represent entire home/apt.

Data and Experimental settings:

•Results and analysis:



Darker color implies the absolute value of the correlation coefficient is closer to 1. Therefore, according to the heatmap, the "number of reviews" and "reviews per month" have the most positive correlations and "reviews per month" and "minimum nights" have the most negative correlations." We only need to focus on the result of the first row since we only want to figure out the relationship between the count and four variables. From the heat map, we find that the relationship between the number of listings and price, minimum nights, and the number of reviews is positive, but the relationship between

the number of listings and the number of days when the listing is available for booking is negative.

If the price of an area is higher, more hosts want to make listings here. Also, more reviews imply a higher number of customers, and hosts are willing to make listings in a place that has a lot of customers. And the minimum number of nights can demonstrate the requirement to Airbnb in the area. Hence, if the number of minimum nights increases, hosts may think there is a chance to earn money in the area. Similarly, the number of days when a listing is available for booking also represents the requirement to Airbnb, on the contrary, the smaller it is the more people live in this area. This is the reason why the coefficient is negative between the number of listings and the number of days when the listing is available for booking.



According to the chart,
Manhattan has the most
expensive Airbnb among
all neighborhood groups.
(also highest median and
mean price.) The Airbnb

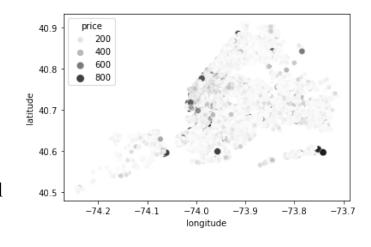
price and price variation will increase in Manhattan.

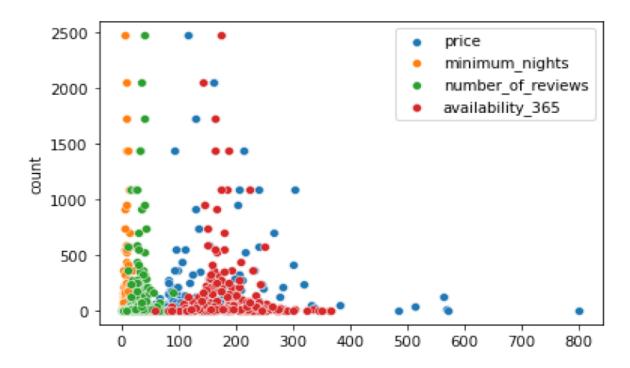
The higher the price, darker the point will be.

And as per the scatter plot,

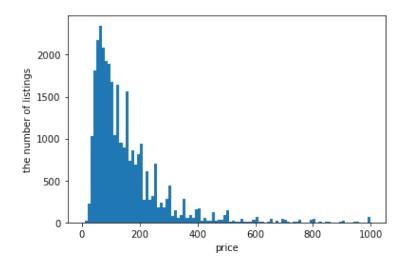
Manhattan is once again have the

most expensive booking among all
neighborhood groups.





We found that there's no linear relationship between price, min nights, number of reviews and availability using the scatter plot. If the price of an area is higher, more hosts want to make listings there. Also, more reviews imply a higher number of customers. From the data, Bedford-Stuyvesant is the busiest area cause it has the highest number of listings. With Average price of \$115.35 and mean # of reviews of 40.

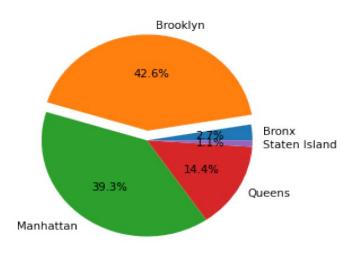


According to the data, we can see that prices of most listings are between 0 and \$200, with a very small proportion of all listings in the dataset will have their

price of more than \$200.

According to the data (the number of reviews),

Brooklyn has the highest number of reviews, with



Manhattan right behind it at 39.3% of the market share in NYC.

```
# Find optimal depth for random forest regression model
                                                                       For the random
depth = 0
accuracy_score = 0
for i in range(2, 10):
                                                                      forest regression
   CLF = DecisionTreeClassifier(criterion="entropy", max_depth=i)
   CLF = CLF.fit(X_train, y_train)
   y_pred = CLF.predict(X_test)
    if metrics.accuracy_score(y_test, y_pred) - accuracy_score > 0.01:
                                                                       model, we need to
       accuracy_score = metrics.accuracy_score(y_test, y_pred)
# Model evaluation
                                                                       decide the value of
CLF = DecisionTreeClassifier(criterion="entropy", max_depth=depth)
CLF = CLF.fit(X_train, y_train)
y_pred = CLF.predict(X_test)
print("Depth:", depth)
                                                                      depth. The goal is to
print("Accuracy:", metrics.accuracy_score(y_test, y_pred))
```

Depth: 6
Accuracy: 0.589242053789731 maximum the accuracy and make depth as small as possible. The algorithm above fit the model by different values of depth from 2 to 10, and pick the depth that has a significant effect on the accuracy of the regression model. So, if the accuracy of the model increases 0.01, we will consider this increase as significant. In the end, the algorithm tells the best depth is 6, and the accuracy of the model is 58.92%

Discussion and Conclusion:

This project investigated several techniques learned throughout the semester and challenged every member in term of data mining. Two members never touched coding before, ever. We performed a series of prediction analysis, extract the outliners and compare between different prediction to find any connection and true

data. RMSE of the linear regression model is around 250, so errors will be large when using this model to predict the price. Not perform detailed variable analysis before fitting the model, so some variables may not very significant to price. Not consider the interaction between different variables. For classification, classifying randomly will make a 33% accurate prediction, so the accuracy of the random forest regression model may not be acceptable. Only do classification and regression on price, clustering may be a better approach method in the future.