

CCINFOM S14-10

PROJECT TITLE: Sales Payments and Receivables Management

APPROVED: September 27, 2023

What core data records will be maintained in the DB Application?

Core Data:

Customer **San Buenaventura, Carlo**

(Adding a New Customer Profile, Searching and Viewing Customer Profile, Filtering and Listing Customers based on Criteria, Updating a Customer Profile, Deleting a Customer Profile)

Supplier **Clemente, Daniel Gavrie**

(Adding a New Supplier Profile, Searching and Viewing Supplier Profiles, Filtering and Listing Suppliers based on Criteria, Updating a Supplier's profile , Deleting a Supplier)(Adding a New Supplier)

Sales Representatives **Laxa, Joshua Alexander**

(Adding a New Sales Representative Profile, Searching and Viewing Sales Representative Profile, Filtering and Listing Sales Representatives based on Criteria, Updating a Sales Representative Profile, Deleting a Sales Representative Profile)

Products Catalog **Clemente, Daniel Gavrie**

(Adding of Products to catalog, Searching and Viewing of products in catalog, Filtering and Listing products from catalog, Updating Products, Deleting Products)

What transactions will be supported in the DB Application?

Transactions:

Sales Transaction **San Buenaventura, Carlo**

- Registering Accounts receivable (creates an invoice)
- Selling of Products to Customers
- Payment and Clearing Receivables

Purchase Transaction **Clemente, Daniel Gavrie**

- Accounts Payable
- Purchasing of Products from Suppliers
- Payment and Clearing Payable

Refunds and Adjustments **Laxa, Joshua Alexander**

- Processing refunds or adjustments to invoices
- Updating Payment records accordingly

What are the different reports generated in the DB Application?

Reports:

Aging Receivables Report

Clemente, Daniel Gavrie

- Filtered by Customer, Status, and Due Date
- Lists outstanding receivables categorized by aging

Payment History Report

Laxa, Joshua Alexander

- Filtered by Customer and Date Range
- Provides a summary of all payments received over a specified period

Monthly Total Revenue Report

San Buenaventura, Carlo

- Filtered by year and product/service category
- Summarizes monthly revenue (helping in budgeting and forecasting)