



Ntemi Piliso St & Gwigwi Mrwebi S

Newtown

Johannesburg

2113

silvestermutombo@gmail.com | 063 596 1447

Dear Hiring Manager

I am writing to express my interest in the Sales Consultant role in your Company. As a dedicated and customer-focused Sales Consultant with a proven track record of exceeding expectations, I am passionate about creating exceptional shopping experiences that not only meet but exceed customer needs.

With 3 years of experience in retail sales, I have honed my ability to build rapport with customers, identify their unique requirements, and provide tailored solutions that enhance satisfaction and drive loyalty. I take pride in welcoming every customer with genuine enthusiasm, listening intently to their concerns, and guiding them toward the best products or services that meet their needs.

At Blades and Triggers, I consistently achieved Targets set out to staff and exceeded the targets in most months archiving top sales Performance for consecutive months. and archiving at least over 80% customer satisfaction rating. demonstrating my ability to balance achieving business goals while prioritizing customer satisfaction. My attention to detail, proactive approach, and ability to anticipate customer needs have made me a trusted advisor to both customers and colleagues.

What excites me about joining your Company is its reputation for quality, customer-first approach, and innovative ways in continuously get customer approval in the industry. I am confident that my passion for customer engagement, combined with my skills in sales and relationship building, align perfectly with the values and goals of your team. and I would love to be a part of that legacy.

I would be thrilled to contribute my energy, expertise, and commitment to excellence to your Company . I look forward to the opportunity to discuss how my experience and approach to sales can support your success.

Thank you for considering my application.

Please feel free to contact me at 063 596 1447 or silvestermutombo@gmail.com to schedule a conversation.

Sincerely,
Christopher Mutombo



CURRICULUM VITAE OF

CHRISTOPHER MUTOMBO

Email Address : silvestermutombo@gmail.com Contact Details : 063 596 1447

Date of Birth : 19/10/2000 Gender : Male Ethnicity : Black /

Home Address: 67 Gwigwi Mrewbi Street | Newtown | Johannesburg

SUMMARY

Dynamic sales professional excels in high-productivity environments, completing tasks efficiently and surpassing goals. Skilled in customer relationship management, negotiation techniques, and strategic planning. Strong communication skills, adaptability, and problem-solving abilities ensure success in challenging sales scenarios. Knowledgeable Graphic Designer proficient in logos, marketing materials, and website design. Offers complete business services to corporate clients, leveraging technical knowledge, creative eye for detail and current trends to deliver top-tier results.

EXPERIENCE

Sales Consultant 01/06/2023- 01/16/2026
Blades and Triggers (Sandton City)

- Researched competitors' products, prices, and sales techniques. I Personally Negotiated pricing and Closing Deals with customers to maximize profits for the business.
- Developed key customer relationships to increase sales. Maximized sales by keeping areas tidy, fully stocked and correctly priced.
- Identified areas of improvement in existing processes and implemented solutions accordingly. Coordinated with other departments to ensure timely delivery of orders.
- Analyzed customer feedback to improve products and services and Generated new sales leads through cold calling and networking activities.
- Developed and maintained relationships with existing clients to ensure customer satisfaction. Provided every customer with comprehensive assistance upon entering store through merchandise selection and completion of purchases.
- Recognized security risks to properly handle situations. and Identified opportunities for cross-selling additional products and services. I also Identify selling possibilities and evaluate customer needs. organized client visits, presentations, product demonstrations.
- Greeted and assisted customers to foster positive experiences.
- Achieved Top Sales person for more than 5 months and hold the title sales person of the year in 2024

Graphic Designer 01/01/2019 - 07/2022
KAYA IMAGE Central Johannesburg

- Developed layouts for product graphics, company collateral and web sites.
- Researched graphics software to speed and improve job production.
- Assisted in the development and maintenance of brand guidelines to ensure consistency across all materials.
- Marked up, pasted and compiled final layouts for printer.
- Leveraged proficiency in Adobe InDesign, Photoshop and Illustrator to design email blasts, catalogs, posters and other promotional materials.
- Created visual concepts using computer software to communicate ideas that inspire, inform, or captivate consumers.
- Maintained up-to-date knowledge of industry trends in graphic design technologies.
- Produced projects for advertising and informational purposes.
- Designed new, on-brand visual elements focusing on concept and messaging.
- Edited photographs for use in digital media platforms including web banners and social media posts.
- Worked with customers to present mockups and collect information for adjustments.
- Assisted in selecting colors, images, text style and layout for each project.
- Executed photo editing and manipulation tasks to enhance visual content.
- Conferred with clients to determine requirements and layout designs.

SKILLS

- Adobe Illustrator
- Adobe Photoshop
- Adobe Light room
- Corel Draw Suite
- Microsoft Word & Excel
- Great Communicator
- Product Knowledge
- Active Listening
- Creativity
- Interpersonal Communication

HOBBIES

- Playing Basketball
- Learning Different Languages
- Photography
- Creating Beats on FI Studio
- Reading
- Watching Documentary
- Cycling
- Creating illustrations
- Being with family and friends

EDUCATION

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|------------------------|--------------------------------------|
| - High School : | Barnato Park High School |
| - Highest Grade Passed | Matric Diploma |
| - Tertiary Studies : | Boston City Collage |
| | Introduction to web & Graphic Design |
| | 6 months |

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| Other Studies : | - Alison.com Online Classes |
| | Graphic Design & Web Development |
| | - Udemy |
| | Introduction to Business Administration |
| | 6 months |