

```
import pandas as pd
from pandas import read_excel
df = pd.DataFrame()

df = pd.read_excel("onlinetail.xlsx", index_col =
'InvoiceDate', parse_dates = True)
```

```
df.head()
```

InvoiceDate	SUM of Quantity	CustomerID
2010-01-12 08:26:00	40	17850.0
2010-01-12 08:28:00	12	13047.0
2010-01-12 08:34:00	98	12583.0
2010-01-12 08:35:00	3	13748.0
2010-01-12 09:00:00	80	15100.0

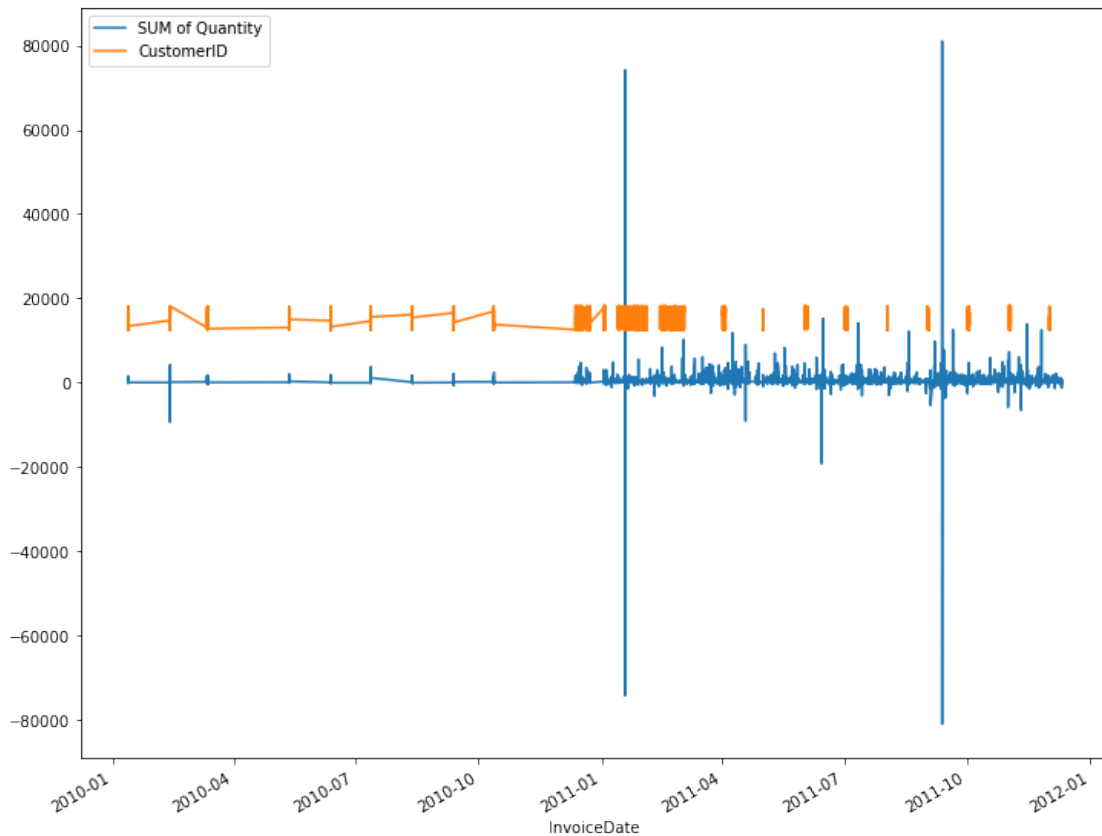
```
df.tail()
```

InvoiceDate	SUM of Quantity	CustomerID
2011-09-12 12:21:00	18	NaN
2011-09-12 12:23:00	76	NaN
2011-09-12 12:25:00	120	NaN
2011-09-12 12:31:00	278	NaN
2011-09-12 12:49:00	66	NaN

```
import matplotlib.pyplot as plt
```

```
df.columns = ['SUM of Quantity', 'CustomerID']
df.plot(figsize=(12,10))
```

```
<AxesSubplot:xlabel='InvoiceDate'>
```



```
df['Quantity_LastMonth'] = df['SUM of Quantity'].shift(+1)
df['Quantity_2Monthsback'] = df['SUM of Quantity'].shift(+2)
df['Quantity_3Month'] = df['SUM of Quantity'].shift(+3)
df
```

	SUM of Quantity	CustomerID	
Quantity_LastMonth \ InvoiceDate			
2010-01-12 08:26:00	40	17850.0	NaN
2010-01-12 08:28:00	12	13047.0	40.0
2010-01-12 08:34:00	98	12583.0	12.0
2010-01-12 08:35:00	3	13748.0	98.0
2010-01-12 09:00:00	80	15100.0	3.0
...	...	...	...
2011-09-12 12:21:00	18	NaN	104.0
2011-09-12 12:23:00	76	NaN	18.0

2011-09-12 12:25:00	120	NaN	76.0
2011-09-12 12:31:00	278	NaN	120.0
2011-09-12 12:49:00	66	NaN	278.0

InvoiceDate	Quantity_2Monthsback	Quantity_3Month
2010-01-12 08:26:00	NaN	NaN
2010-01-12 08:28:00	NaN	NaN
2010-01-12 08:34:00	40.0	NaN
2010-01-12 08:35:00	12.0	40.0
2010-01-12 09:00:00	98.0	12.0
...	...	...
2011-09-12 12:21:00	476.0	60.0
2011-09-12 12:23:00	104.0	476.0
2011-09-12 12:25:00	18.0	104.0
2011-09-12 12:31:00	76.0	18.0
2011-09-12 12:49:00	120.0	76.0

[21304 rows x 5 columns]

```
df = df.dropna()
df
```

Quantity_LastMonth \ InvoiceDate	SUM of Quantity	CustomerID
2010-01-12 08:35:00	3	13748.0
2010-01-12 09:00:00	80	15100.0
2010-01-12 09:01:00	12	15291.0
2010-01-12 09:02:00	88	14688.0
2010-01-12 09:09:00	32	17809.0
...	...	...
2011-07-03 12:06:00	-2	13436.0
2011-07-03 12:12:00	2	15520.0
2011-07-03 12:17:00	176	13298.0

2011-07-03 12:26:00	473	14569.0	176.0
2011-07-03 12:31:00	44	12713.0	473.0

InvoiceDate	Quantity_2Monthsback	Quantity_3Month
2010-01-12 08:35:00	12.0	40.0
2010-01-12 09:00:00	98.0	12.0
2010-01-12 09:01:00	3.0	98.0
2010-01-12 09:02:00	80.0	3.0
2010-01-12 09:09:00	12.0	80.0
...	...	...
2011-07-03 12:06:00	130.0	204.0
2011-07-03 12:12:00	-18.0	130.0
2011-07-03 12:17:00	-2.0	-18.0
2011-07-03 12:26:00	2.0	-2.0
2011-07-03 12:31:00	176.0	2.0

[4369 rows x 5 columns]

```
from sklearn.linear_model import LinearRegression
lin = LinearRegression()
```

```
from sklearn.ensemble import RandomForestRegressor
model=RandomForestRegressor(n_estimators=100,max_features=3,
random_state=1)
```

```
import numpy as np
x1,x2,x3,y=df['Quantity_LastMonth'],df['Quantity_2Monthsback'],df['Quantity_3Month'],df['SUM of Quantity']
x1,x2,x3,y=np.array(x1),np.array(x2),np.array(x3),np.array(y)
x1,x2,x3,y=x1.reshape(-1,1),x2.reshape(-1,1),x3.reshape(-1,1),y.reshape(-1,1)
final_x=np.concatenate((x1,x2,x3),axis=1)
print(final_x)
```

```
[[ 98.  12.  40.]
 [  3.  98.  12.]
 [ 80.   3.  98.]
 ...
 [  2.  -2. -18.]
 [176.   2.  -2.]
 [473. 176.   2.]]
```

```
X_train,X_test,y_train,y_test=final_x[:-30],final_x[-30:],y[:-30],y[-30:]
```

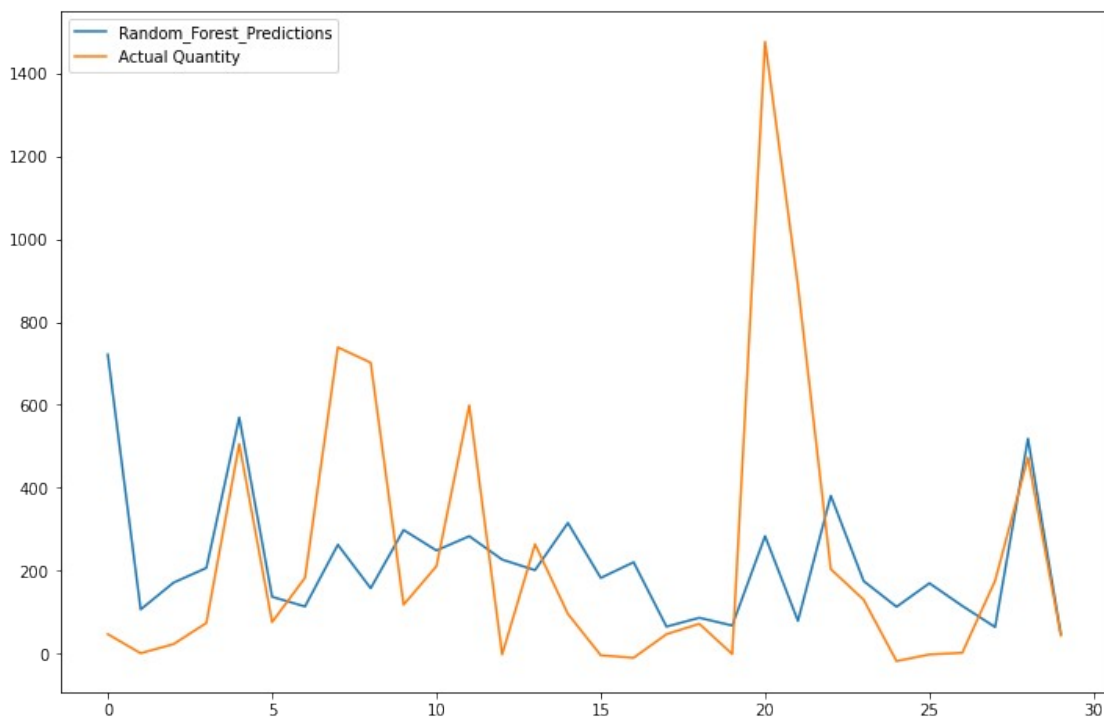
```
model.fit(X_train,y_train)
lin.fit(X_train,y_train)
```

```
<ipython-input-13-f21a97a0524a>:1: DataConversionWarning: A column-  
vector y was passed when a 1d array was expected. Please change the  
shape of y to (n_samples,), for example using ravel().
```

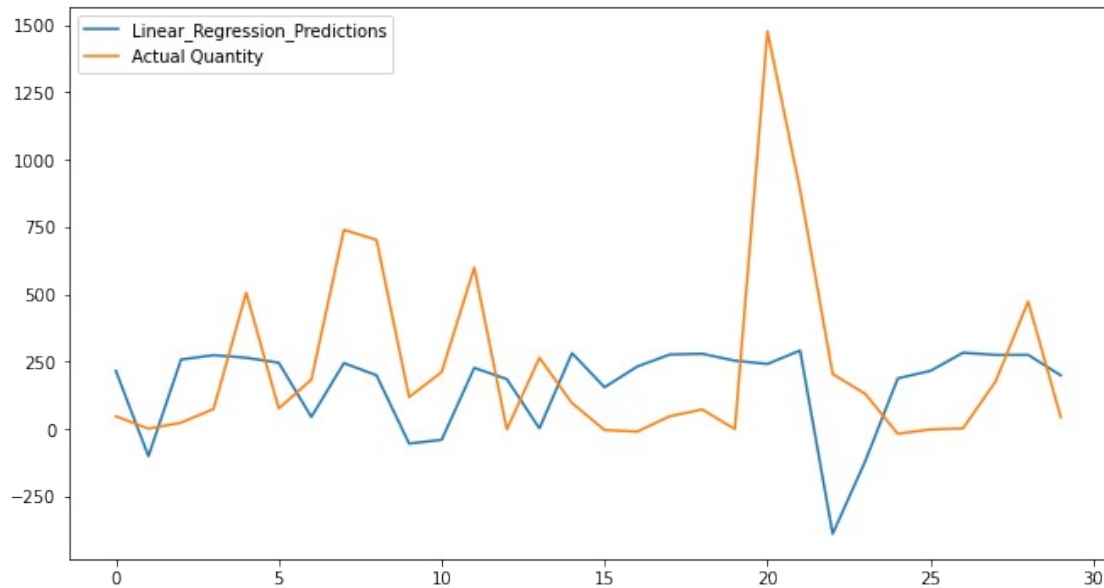
```
model.fit(X_train,y_train)
```

```
LinearRegression()
```

```
pred=model.predict(X_test)  
import matplotlib.pyplot as plt  
plt.rcParams["figure.figsize"] = (12,8)  
plt.plot(pred,label='Random_Forest_Predictions')  
plt.plot(y_test,label='Actual Quantity')  
plt.legend(loc="upper left")  
plt.show()
```



```
lin_pred=lin.predict(X_test)  
import matplotlib.pyplot as plt  
plt.rcParams["figure.figsize"] = (11,6)  
plt.plot(lin_pred,label='Linear_Regression_Predictions')  
plt.plot(y_test,label='Actual Quantity')  
plt.legend(loc="upper left")  
plt.show()
```



```
from sklearn.metrics import mean_squared_error
from math import sqrt
rmse_rf=sqrt(mean_squared_error(pred,y_test))
rmse_lr=sqrt(mean_squared_error(lin_pred,y_test))

print('Mean Squared Error for Random Forest Model is:',rmse_rf)
print('Mean Squared Error for Linear Regression Model is:',rmse_lr)

Mean Squared Error for Random Forest Model is: 344.2949082896328
Mean Squared Error for Linear Regression Model is: 360.02251046519234
```

**Thank You**