**没听懂问题怎么回答？**

"Could you speak slowly please ?" 你能说慢点吗？

“I am sorry! Please beg your pardon? " 不好意思，你能再重复一次吗？

XXX绿色字体为必背内容

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# 1.自我介绍

**提问：**

please tell us about yourself. （Please introduce yourself briefly.）1~3min

1. 基础信息
2. 表达感谢：Dear professors, thank you for giving me this golden opportunity to be interviewed here today.

姓名：My name is （姓名） and you can call me （英文名）

1. 学校：I majored in Computer Science and Technology（专业） at （大学）
2. 家乡：I was born and raised in Xian（which is located in the north of Shanxi province）
3. 过去成就

I am passionate, driven and self-motivated person who completely believe that nothing is impossible for a willing heart（心之所愿，无事不成）.（下面罗列学术成就、奖项及经历）Therefore, during my past years, I have won the first prize of the Internet + competition, the first prize of the College Students' Innovation and Entrepreneurship Competition, the third prize of the mathematical modeling competition and the junior programmer certificate.：

So far, （写一下自己的项目/工作经历等）

I consider myself pretty good at multitasking and I like to stay busy. As a student, I frequently worked on several tasks at a time, so I always had multiple/ ˈmʌltɪp(ə)l / items on my to-do list.

Coming into the internship, I had very little professional experience. But I was happy to take risks and try something new. I wanted to dip my toes into various areas of marketing / ˈmɑːkɪtɪŋ /and communications to figure out my strengths and weaknesses, better preparing me for the future.

This unique working experience helped me develop an open mind and positive attitude.

1. 未来计划

I am committed to lifelong learning, to being a role model student whilst（同时） I am at your university and to ensuring I do everything I can to achieve my goals

If I am successful, I will take my studies seriously, I will most certainly put in the required effort and more to pass the exams with the highest grades possible, read more course-related materials/ məˈtɪəriəlz / and literatures as well as attend academic meetings positively.

Most importantly, I will definitely make each day count as a postgraduate student.

That's all, Thank you for your time and attention.

Would you like to hear more?

我致力于终身学习，我将成为一个榜样，在你们学校，并且我确信我可以做任何事情，只要能完成目标。

如果我能成功，我很确信我可以投入必要的努力，并且以最高的成绩通过考试，同时阅读很多书籍，参加学术论坛。

# 2.考研的原因

1.提问：why do you choose to pursue a postgraduate study?

2.回答：

Thank you for your question. One of the most important reasons for me to pursue a master’s degree is to increase my expertise and proficiency in the field of computer science.

The past 2-year work experience has made me realize that a bachelor’s degree can only fill a minimum requirement for the field of computer science. In this ever-changing field, we need to be a lifelong learner in order to stay up to date with the latest innovations in the industry. Your program offers specialized skills in artificial intelligence, allowing me to work at the cutting edge of current research and development. And the advanced knowledge and research skills I gained from the program will possibly better prepare me for successful admission into a Ph.D. program.

译文：

谢谢你的问题，我攻读硕士学位最重要的原因之一是提高我在计算机学领域的专业知识和熟练程度。

过去两年的工作经历让我意识到学士学位只能满足计算机学领域的最低要求。在这个不断变化的领域，我们需要成为一个终身学习者，以便于跟上行业最新创新。贵校的项目提供人工智能方面的专业技能，使我能够在当前研发的最前沿工作。我从这个项目中获得的先进知识和研究技能可能会更好地为我进入博士项目做准备。

# 3.研究生期间的计划、大学四年的生活

## 一.研究生期间的计划

**提问：**

how do you manage your time?

What plans do you have at graduate school?

what plans do you have in place to ensure your studies are effective whilst /waɪlst/ at graduate school?

**回答：**

**1.按照时间顺序梳理：**

During the **first year** of graduate school: （第一年）（以下选两个）

I plan to+以下句子

Study the major courses seriously and read as many relevant books and literature as possible.

Participate in many academic forums /ˈfɔːrəm/ and lectures as well as take some open online courses of Harvard（哈佛） or Yale（耶鲁） to learn more about the field that I am interested in and build my knowledge system.

Read 3-4 reports, articles and essays every week and learn the features and format of academic writing. Besides, I will try to come up with future research direction and spare no efforts to（不遗余力地） complete each essay with good grades possible.

If given the opportunity, I will participate in some of the tutor’s projects, and gradually understand the research content and research methods of the project.

During the **second year** of graduate school（第二年）：

Deeply explore my professional potential.

Get my academic research paper published in a good journal.

Read authoritative papers in related research fields at home and abroad on a regular basis（经常）.

Do research projects under the leadership of the tutor.

During the **third year** of graduate school：

Complete the dissertation on time.完成毕业论文

Pass the master’s thesis /ˈθiːsɪs/ defense.完成毕业答辩

Get my Master Degree successfully.

在第一年，我打算认真学习我的专业课程，尽可能读相关的书和论文。参加许多学术论坛和演讲，同时参加哈佛和耶鲁大学的线上课程，区学习更多相关领域，我感兴趣的，并且构建我的知识体系。

在第二年，我打算读权威的论文在相关研究领域在家和公司定期。深挖我的职业潜力，使我的学术研究论文发表在一家好的报刊。

在第三年，我打算完成我的毕业论文，完成毕业答辩，得到毕业文凭。

## 二.大学四年的生活

In my first year of college, I studied my major courses seriously, such as Data Structure, C plus, operating system and so on. Then, I participated in some academic forums and lectures to learn more about the field that I am interested in to build my knowledge system.

In my second year of college, I took some online open courses of Harvard or Yale as well as took part in some social practice activity, such as some volunteer activities.

In my third year of college, I participated in some competitions, such as College Student Innovation Contest, Internet + Contest and Mathematical Modeling Contest, and got some achievements.

In my fourth year of college, I complete my dissertation ,pass the thesis defense, and get my Bachler degree.

在大学第一年，我主要学习我的专业课知识，例如数据结构，C++，操作系统等。然后我参加一些学术论坛和讲座，去更多了了解我喜欢的专业，构建我的知识体系。

在大学第二年，我参加一些线上课程，同时也参加了一些社会实践课程，例如志愿者活动。

在大学第三年，我参加一些竞赛，例如大学生创新大赛，互联网+大赛和数学建模大赛，也获得一些成绩。

在大学第四年，我完成我的毕业论文，通过毕业答辩，获得学士学位。

# 介绍你的家乡、本科所在城市

**提问：**

please talk about your hometown

**拓展：**

想在什么地方工作？找工作、生活？旅游？

***1.娱乐vast entertainment options***

It is a real 24-hour city with a vibrant night life（不夜城）.From quiet bookstores，cafes to loud clubs，there is never a shortage of things to do or even see（有各种事情去玩）. No matter what your preferences are（不管你的喜好是什么），you will find something that appeals to your interests. You will also encounter（碰到） like-minded individuals（思想相似的人）who share the same interests as you.

***2.吃喝***

There is never any shortage of authentic restaurants in this city. From fast food chains to fancy restaurants, you are likely to find a cuisine（烹饪） of your liking within a mile（英里） or two.

***3.就业机会多more work opportunities（大小城市选择）***

Big cities are always ahead of everyone（大城市永远领先于每一个人） when it comes to opportunities, whether it is getting a better job or seeing the latest brand（看到最新的品牌）. These are usually the places where ideas and concepts are tested first to see if they catch on（行得通）, and new businesses are opening up all the time（新的企业会一直开）. Frankly speaking（坦白的说）, I think big city opens up so many more possibilities for you to pursue your career goals.

well-paying jobs高薪工作

sought-after jobs吃香的工作

***4.大城市的缺点***

It is really crowded（拥挤）and parking（停车） is not a guarantee/is a huge hassle（令人头疼的问题）.

Air quality can be an issue, especially in the summer. And the noise level is higher here than in the suburbs（郊区）.

The cost of living/housing price is really high, which can be quite stressful because people are always thinking how thinking make ends meet（收支平衡）.

***5.小地方优点***

**Lower cost of living：**small towns generally have a lower cost of living when it comes to rent, home prices, groceries（[/'grəʊs(ə)rɪ/](cmd://Speak/_uk_/grocery)食品、杂货） and other consumer goods and services.

**Peaceful life：**the slower pace of living（慢节奏的生活） is not the exception（特例） but the rule. Neighbors and friends meet for coffee and breakfast before they start their day, people read the actual paper（真正的报纸）, and there is less overall stress（整体压力小一点）.

**Less traffic：**Bumper-to-bumper traffic（交通拥挤） is less likely to happen in small town unless you happen to be trying to get through on a day that they are hosting some（某些） annual event.

***6.小地方缺点***

Sometimes I find it a bit boring because there is not much nightlife and from time to time it feels a bit cut off from the wider world（与外界隔绝）.

You know everyone and everyone knows you. In cities, it can be a lot easier to blend into the crowd（融入集体）. In my hometown, there is a good chance several people will notice and have many different opinions and advice on your life.

There tends to be limited job choices. While living expenses are lower in small towns, residents have fewer well-paying job opportunities.

***家乡回答模板：***

Well, my hometown is Xian（My undergraduate school was in Xian）. It is a real twenty-four-hour city with a vibrant night life（不夜城）.From quiet bookstores，cafes to loud clubs，there is never a shortage of things to do or even see（有各种事情去玩）. No matter what your preferences are（不管你的喜好是什么），you will find something that appeals to your interests. You will also encounter（碰到） like-minded individuals（思想相似的人）who share the same interests as you.

Besides，Big cities are always ahead of everyone（大城市永远领先于每一个人） when it comes to opportunities, whether it is getting a better job or seeing the latest brand（看到最新的品牌）. These are usually the places where ideas and concepts are tested first to see if they catch on（行得通）, and new businesses are opening up all the time（新的企业会一直开）. Frankly speaking（坦白的说）, I think big city opens up so many more possibilities for you to pursue your career goals.

However，I guess one of the main downsides of this place is It is really crowded（拥挤）and parking（停车） is not a guarantee/is a huge hassle（令人头疼的问题）.

Air quality can be an issue, especially in the summer. And the noise level is higher here than in the suburbs（郊区）.

Anyway, I strongly advise people to visit this place holidays and explore deeply in this city.

我的家乡，他真的是一个不夜城。从安静的书店、咖啡馆，到吵闹的酒吧。从来不缺一些你要做的或是看的东西。不管你喜欢什么，你总能找到吸引你兴趣的东西。你也能遇到一些相同思想的人。

此外，大城市永远领先于任何人当提到机遇，无论是得到高薪职位或是看到最新的品牌。大城市通常是想法和观点首先被测试是否行的同的地方。坦白的说，大城市打开寻找事业的机会。

然后，我猜这个地方主要的缺点是，他真的太堵了，并且停车难以保障。

无论如何，我强烈建议大家去参观这所城市在假期。

# 你的家庭

回答：

Well, there are 3 people in my family. My father used to be electrician /ɪˌlekˈtrɪʃn/, but quitted his job 8 years ago and started his own small business. He’s always on business trips. So my mom does all the housework. She never complains, they just love each other so much. On weekends we like to hike. The fresh air and natural beauty help us get rid of pressure and also help us bond. It’s really some quality time for my family. I’m so lucky to have such a loving family.

译文：

我生活在一个幸福的三口之家。我的父亲曾经是一名电工，但是八年前他辞掉了工作开始经营自己的小生意。他总是在外出差。所以我的母亲承担了所有的家务活。她从不抱怨，他们彼此相爱。周末，我们喜欢登山远足。新鲜的空气和纯美的自然美景有助于我们摆脱鸭梨、增进家庭关系，这对我们家庭来说是一段幸福时光。我很幸运能生活在这样一个充满爱的家庭并且我的父母始终支持我追逐梦想。

# 你的大学

提问：

Introduce your university/college/alma mater?

回答

I studied in （你的大学）. Although it is not well-known, I still like it. It is a young college that was founded in nineteen ninety-eight（1998）. The campus is not too large, but I still live here comfortably and freely. It is very convenient for me to attend classes or do some sporting.

Besides, there is a great environment for learning in our school, especially reflected in the library. Every morning without classes, I often get up early to occupy a seat. And then you will find numerous students here have already started reciting English words or other courses.

In addition, there are prestigious professors, they have various teaching styles, and it is easy to get along with them. Such as my supervisor, although sometimes he is strict, he is pretty responsible and kind, and do me a favor in studies, I feel touched.

Above is my introduction of my university, I have grew up and become more mature here, so I appreciate it a lot.

我就读于XXX，尽管他没那么出名，我任然喜欢他。它是一所年轻的大学，在1998。尽管校园不是很大，但是我在这里生活的很舒服也很自由。他很方便，对我去上课或是做运动。

此外，学校也有很好的学习环境，尤其是在图书馆。每天没有早课的早上，我通常早起去站位。并且你将发现很多学生在这已经开始背英语单词或者其他课程。

此外，也有知名教授，他们有各种教学风格，并且和他们很容易相处。例如我的导师，尽管有时他很严格，但是她非常负责且善良，我非常感动。

以上是我的大学介绍，我在这里成长并且变得成熟，因此我非常感激他。

# 爱好、寒假/春节读了什么书、你印象最深的一件事

**提问：**

What are your interests and hobbies?

What do you like to do in your spare time?

Did you read anything during your winter vacation？（你寒假读了什么书吗？）

## 一．爱好

回答：In my spare time, I like reading books, because

Books introduce us into the best society; they bring us into the presence of the greatest minds that ever lived. We hear what they said and did; we see them as if they were really alive; we sympathize with them, enjoy with them, grieve with them; their experience becomes ours, and we feel as if we were in a measure actor with them in the scenes which they describe.

读书籍介绍我们与最优秀的人为伍，使我们置身于历代伟人巨匠之间，如闻其声，如观其行，如见其人，同他们情感交融，悲喜与共，感同身受。我们觉得自己仿佛在作者所描绘的舞台上和他们一起粉墨登场。

## 二．寒假读了什么书

《你当像鸟飞往你的山》：

My favorite book is a memoir /ˈmemwɑːr/ （回忆录、自传）, Educated, which was written by the American writer, Tara Westover in two thousand and eighteen(2018).

In the novel, the author recounts her life from childhood to recent years. Westover recalls being raised in a Mormon family where children had no access to schools and health care and lived without birth certificates. The author describes how she managed to escape from those terrible conditions and change her worldview by means of education.

The reason why I have been fascinating by this book is that it teaches me education is not just about learning things at school. Most importantly, it is about creating one’s own identity and values, even if they contradict those of other people.

我最喜欢的书是回忆录/ memwɑːr/(回忆录，自传)，受教育的，这是美国作家Tara Westover在2018年写的。

在小说中，作者叙述了她从小到大的生活。韦斯特多弗回忆起自己在一个摩门教家庭长大，那里的孩子没有上学的机会，没有医疗保健，也没有出生证明。作者描述了她如何设法逃离那些可怕的环境，并通过教育改变了她的世界观。

这本书吸引我的原因是它教会我教育不仅仅是在学校里学习。最重要的是，它是关于创造自己的身份和价值观，即使它们与其他人的相矛盾。

## 三．你印象最深的一件事

Well, the most impressive thing for me is a **movie/book** I once saw. It is a memoir /ˈmemwɑːr/ （回忆录、自传）, Educated, which was written by the American writer, Tara Westover in two thousand and eighteen(2018).

In the novel/movie, the author recounts her life from childhood to recent years. Westover recalls being raised in a Mormon family where children had no access to schools and health care and lived without birth certificates. The author describes how she managed to escape from those terrible conditions and change her worldview by means of education.

The reason why I have been fascinating by this book/movie is that it teaches me education is not just about learning things at school. Most importantly, it is about creating one’s own identity and values, even if they contradict those of other people.

# 8.个人优缺点、你的个性

**提问：**

what are your strengths and weaknesses?

What is your biggest strength？

what is your greatest weakness？

what is your competitive advantage？

What kind of person（personality） do you think you are?（你是什么个性？）

拓展：我们为什么录取你？个人技能？个人品质？个性？

What skills do you think are the most important for a student?

What are the effective qualities of a good and successful student?

**回答：**

***优点回答结构：***

I think my one of my greatest strengths is that 优点1.

Another strength of mine is that 优点2.

***optimism（全文金句）***

There are two kinds of people in this world（世界上有两种人）: optimists and pessimists. Pessimists live in a state of constant darkness and hopelessness. Optimists, on the other hand, live life in a state of enthusiasm and hope, finding meaning in the new light of each day. Therefore, I guess this quality will nurture（滋养） my soul by helping me to maintain an outlook on life that is optimistic and hopeful, rather than cynical（[/'sɪnɪk(ə)l/](cmd://Speak/_uk_/cynical)愤世嫉俗） and bleak（[/bliːk/](cmd://Speak/_uk_/bleak)荒凉的）.

***Patience***

I think one of my greatest strengths（personality） is that I am patient.

Unless you are a genius, there could be times when you are having a hard time to master your lessons or some skills. Instead of succumbing to（[/sə'kʌm/](cmd://Speak/_uk_/succumb)屈服于） frustration, you must be patient with your progress, no matter how slow it is. What is important is you do not stop learning and trying.

除非你是天才，否则你可能会有很难掌握课程或某些技能的时候。与其屈服于(/sə'kʌm/屈服于)挫折，你必须对你的进步有耐心，不管它有多慢。重要的是你不要停止学习和尝试。

**提问：**

what are your weaknesses?

**回答：**

***having trouble saying no无法拒绝别人***

My greatest weakness is that I sometimes have trouble saying ‘no’ to requests and end up taking on more that I can handle. In the past, this has led me to feel stressed or burnt out（心力憔悴）.

To help myself improve in this area, I use a project management app so I can visualize how much work I have at any given moment and know whether or not I have time to take on more.

Having said that, I am the type of person who is always open to improvement.

I am conscious of this weakness and I am taking positive steps to change by being more mindful when this kind of situation arises.

我最大的缺点是有时我很难对别人的要求说“不”。在过去，这让我感到有压力或心力憔悴。

为了帮助我在这方面有所提高，我使用了一个项目管理应用程序，这样我就可以可视化我在任何给定时刻有多少工作，并知道我是否有时间做更多的工作。

话虽如此，我是那种乐于改进的人。

我意识道这一弱点，当这种情况出现时，我正在采取积极的措施来改变。

# 9.最敬佩的人、最好的朋友

**提问：**

Who do you admire?

Please describe a person that you respect.

**回答思路：**

这个人是谁？

他做了什么从而让你敬佩

你从他身上学到了什么？

**回答：**

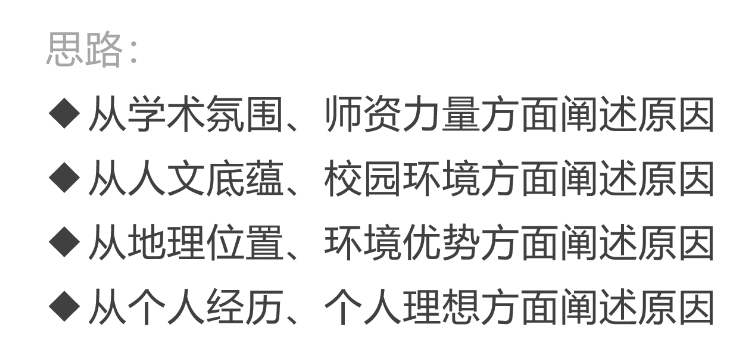
When it comes to my role model, I will never hesitate to talk about my father. He is the most energetic person I've ever seen. He is so [passion](http://search.bilibili.com/all?from_source=webcommentline_search&keyword=passion" \t "http://localhost:22331/_blank)ate about his work and life. Although he is over 40（forty、30thirty）, he still has a very young heart. I admire his passion for his life and work because I think being passionate is also very important for students. I really admire him very much. Thank you.

当提及我最钦佩的人，我从来不会由于的说我的父亲。他是一个非常精力充沛的人。他对他的工作和生活充满了热情。尽管他已经超过了40岁，他仍然有一颗非常年轻的心。我钦佩他对生活和工作的热情，因为我认为变得激情是非常重要的对于学生。我真的非常钦佩他。

# 10.你为什么选择我们学校、你对我们学校有什么了解

提问：

Why have you chosen this university?



## 一.你为什么选择我们学校

回答：

学校优势

Well, South China Normal University is a famous university in China. I believe prestigious professors and diligent students here will help me a lot in the future study. My university is a kind of university of technology, the main subjects here are related to [Water Resources and Hydropower Engineering](javascript:;) and so on, if I could be honored to admit here, I will meet and make friends from various majors, which can broaden my horizons.

人文底蕴

Besides, I have watched some promotional videos about your school, the long history and culture of university attract me a lot, it gives me an enjoyable and peaceful feeling, which can make me get down to do some researches.

自己理想的学校

To be honest, South China Normal University has been my dream school since I was a child, so I am eager to make my desire a reality.

结尾总结

Above three points are the reasons why I chose your university.

华南师范大学是一所著名的文科类大学在中国，我相信这里知名的教授和勤奋的同学将帮助我很多在我未来的学习。我的大学是一种理工大学，主要的学科是与水利工程相关，如果我可以录取，我将遇到并且交很多其他专业的朋友，这能拓宽我的视野。

此外，我看过一些你们学校推广视频，大学悠久的历史和文化非常吸引我，他给我一种快乐和和平的感觉，这使我能沉下心做研究。

老实讲，华南大学是我梦想中的大学，从我是个孩子开始，所以我非常想让我的梦想成真。

## 你对我们学校有什么了解

同上

# 11.最喜欢的课程、本科期间学过的课程？

During the undergraduate periodˈpɪriəd, I learned data structure, C++, operating system，database and so on. However, my favorite course is Data structure, which is a course that studies the logical structure and physical structure of data. It teaches the basic algorithms of linear table, tree, graph, search and sorting. Data structure is also a compulsory /kəmˈpʌlsəri/ course for every computer student, as well as the foundation of programming, which will be often used in future work and research.

本科期间我学过数据结构，C++，操作系统等等，但是我最喜欢的课程是数据结构，它是一门研究数据的逻辑结构和物理结构的课程，他教会了线性表，树，图，查找和排序的基础算法。数据结构也是每一个计算机学生的必修课，也是编程的基础，在未来的工作和研究中也会经常使用。

# 12.介绍一下你的工作、你做过什么项目、去年这个时候再干嘛、感兴趣的研究领域

## 一．工作、项目、去年在干嘛

## 二．感兴趣领域

# 18.碰到不会的问题怎么办？

## 1.没有听清楚问题/听清了不知道问题具体问什么？

Sorry, I want to make sure I understood you perfectly. So could you say that no more time?

## 2.大脑一片空白，但你知道答案/需要时间组织答案？

Thank you for your question. But to be honest, I do not know the answer to the question. I must be truthful with you.

However, I am the type of person who wants to learn and explore, so I would genuinely like to carry out some research and find out the answer after this interview.

And if possible, I would like to contact you by email straight away to let you know.