## **TREND**

category

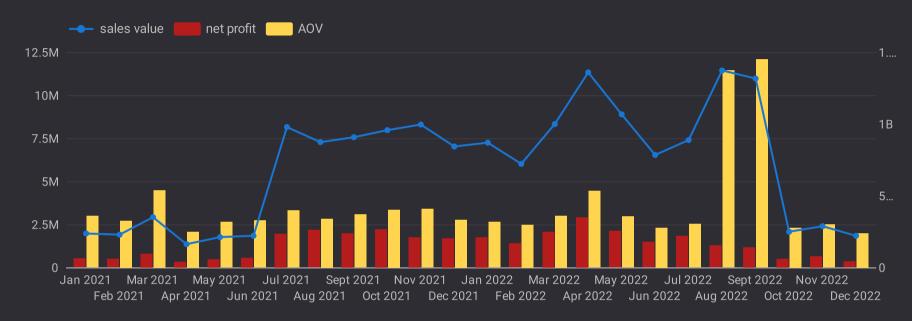
payment id

value transcati...

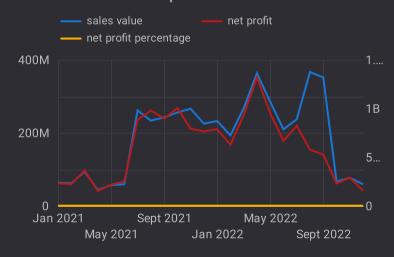
\_ 2022

**RESET** 

#### sales value vs net profit vs AOV



## sales value and net profit over time



#### net profit vs net profit percentage

	category	sales value	net pr 🔻	net profit per
1.	Mobiles & Tablets	6,850,195,268	1,284,216,2	0.19
2.	Computing	2,346,807,624	669,611,816	0.29
3.	Entertainment	2,590,062,360	630,775,096	0.24
4.	Appliances	2,336,276,484	587,764,796	0.25
5.	Men Fashion	549,483,828	131,761,264	0.24
6.	Women Fashion	529,724,714.8	126,946,88	0.24
7.	Home & Livina	419.084.096	114.382.76 1 - 1	0,27 0 / 15 <b>〈 〉</b>

# Customer and sales Data

Select date rar

category

payment id

value transcati... 🔻

<del>-</del> 2022

RESET

before discount

17,096,907,305.6

after\_discount

17,030,507,322.84

	produc	category	before disc •	after disc	net profit	quantity	customer id
1.	IDROID	Mobiles & Tablets	2,075,008,000	2,075,008,0	135,720,000	4,000	2
2.	samsun	Mobiles & Tablets	376,212,600	375,331,000	57,249,720	82	17
3.	МАСВО	Computing	354,380,000	354,380,000	127,576,800	26	9
4.	iphone	Mobiles & Tablets	260,913,400	260,797,400	37,016,140	46	23
5.	Apple iP	Mobiles & Tablets	259,995,440	259,995,440	63,038,680	52	22
6.	iphone	Mobiles & Tablets	237,854,120	237,854,120	38,903,480	42	21
7.	samsun	Entertainment	197,472,640	197,472,640	54,587,320	38	12
8.	GMZV_P	Entertainment	183,370,580	183,370,580	27,678,980	60	6
9.	infinix_Z	Mobiles & Tablets	178,748,180	178,748,180	23,238,500	134	14
1	samsun	Mobiles & Tablets	176,088,000	176,088,000	54,427,200	32	9
1	Huawei	Mobiles & Tablets	163,325,360	163,325,360	17,966,080	44	3
1	Apple iP	Computing	151,726,640	151,726,640	50,070,320	24	8
							1-100/3155 < >

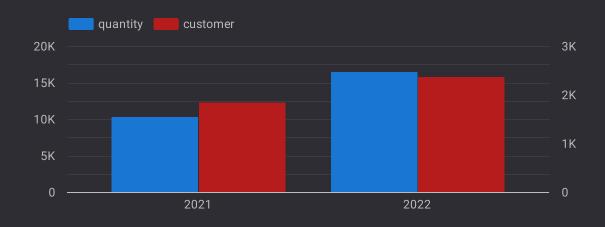
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net profit

3,895,225,638.84



quantity and customer by order date



qty ordered 26,666

category

payment id

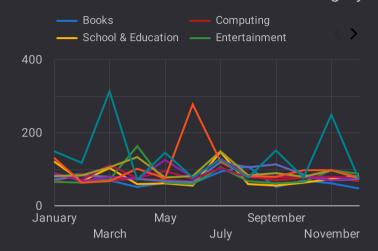
value transcati...

**—** 2022

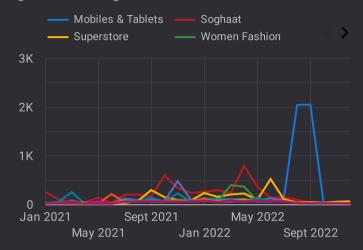
#### Total net profit for customers

	category	quantity •
1.	Mobiles & Tablets	5,476
2.	Soghaat	4,750
3.	Superstore	2,520
4.	Women Fashion	1,686
5.	Others	1,620
6.	Men Fashion	1,612
7.	Beautv & Groomina	1.254
		1-15/15 < >

#### Time series of sales trends for each category

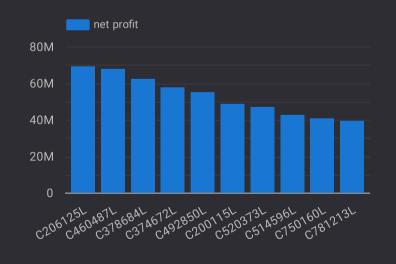


#### Highest sales growth.

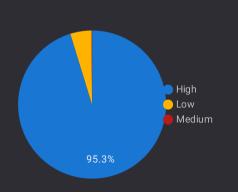


### TASK 2

#### net profit by customer id



#### profit category by customer\_id



#### customer segment by customer\_id

