

A surreal landscape featuring a large, dark, rounded tree growing from the center of an open book. The book is positioned horizontally across the middle of the frame, with its pages extending to the left and right horizons. The tree's trunk is a single vertical line rising from the gutter of the book. The sky above is a dramatic mix of deep purple, magenta, and red, with wispy, smoke-like clouds. The sun or moon is a bright, glowing orb positioned directly behind the tree's canopy, creating a silhouette effect and casting a warm, orange glow. The foreground is a dark, silhouetted hill or mound. The overall mood is mysterious and intellectual.

# DATA & DATA INTENSIVE SYSTEMS

# INTRO

- Computer Engineering at Georgia Tech
- Product management at Intel (datacenter, mobile)
- Kellogg MBA
- Built a social insights and analytics company now a part of Material
- Led many client engagements
  - 1<sup>st</sup> party & social data developing customer / market insights

[brook@4brook.com](mailto:brook@4brook.com)

intel®

MATERIAL+



amazon.com®



L'ORÉAL





## TA: AZIZA

- Bachelors in Finance and Data Science at MTSU
- Currently pursuing Masters in Artificial Intelligence at Northwestern
- Keenly involved in conducting research where she was part of:
  - Business and Economic Research Center at MTSU as a Research Assistant
  - Recipient of 2021 Station1 Frontiers Fellowship to participate in socially directed science and technology research.
  - Currently contributing to research at Tiilt Lab (Technological Innovations for Inclusive Learning & Teaching) from NLP point of view
- Developed EduAnalytics start up project aimed to automate the data analysis process for edu centers in Uzbekistan.

# ROADMAP FOR OUR FIRST CLASS



Course overview



Twilio breakout



Data models and Databases



Database breakout



15 min break



Lab intro



Lab

# OUR GOALS

Building skills for manipulating  
and interpreting data

Understanding data intensive  
systems (tech, process, people)

Delivering business outcomes

Where does the data come from?

What happened to it along the way?

Does this create decision / operational / legal risks?



A close-up of Thanos from the movie Avengers: Endgame. He is wearing his full, dark, cracked armor and has a slight, knowing smile on his face. His right hand is raised, showing the Infinity Gauntlet on his palm. The background is a dark, smoky battlefield.

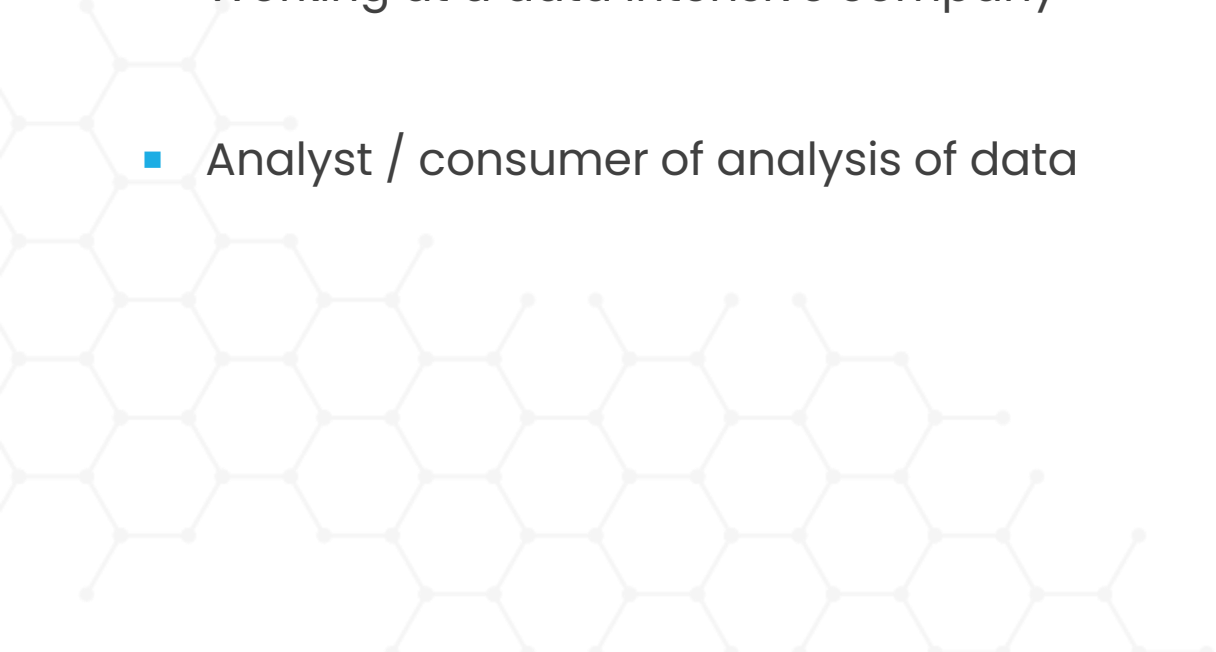
# **BUILDING SKILLS FOR MANIPULATING DATA – INEVITABLE**

**Intuition › Python**

**Why › What › How**



# DATA INTENSIVE SYSTEMS

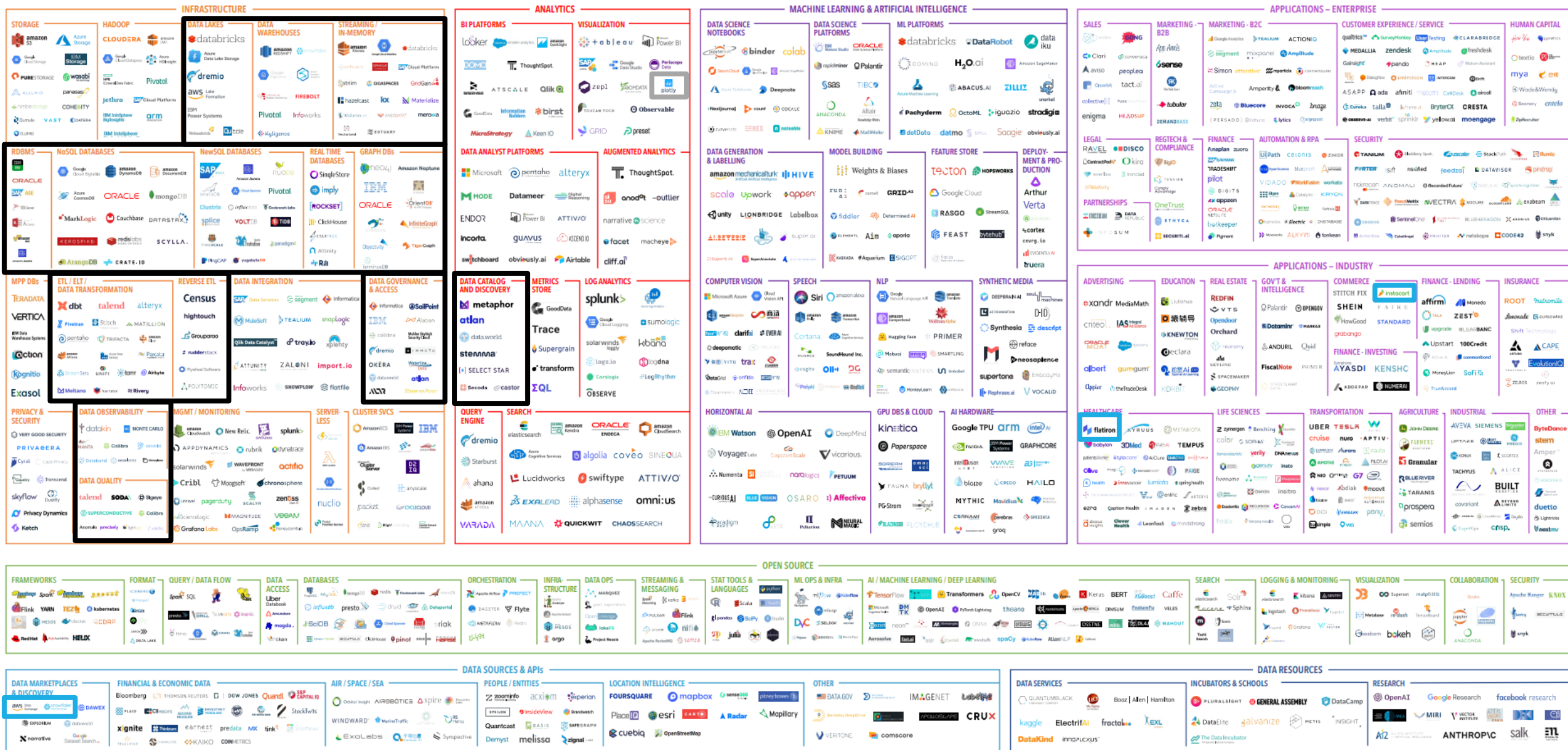
- Product manager / working with / leading teams building (building on top of) data intensive systems
  - Working at a data intensive company
  - Analyst / consumer of analysis of data
- 

- Technology
- Telecommunications
- Financials
- Energy
- Industrials
- Consumer Staples
- Consumer Discretionary
- Health Care
- Utilities
- Basic Materials

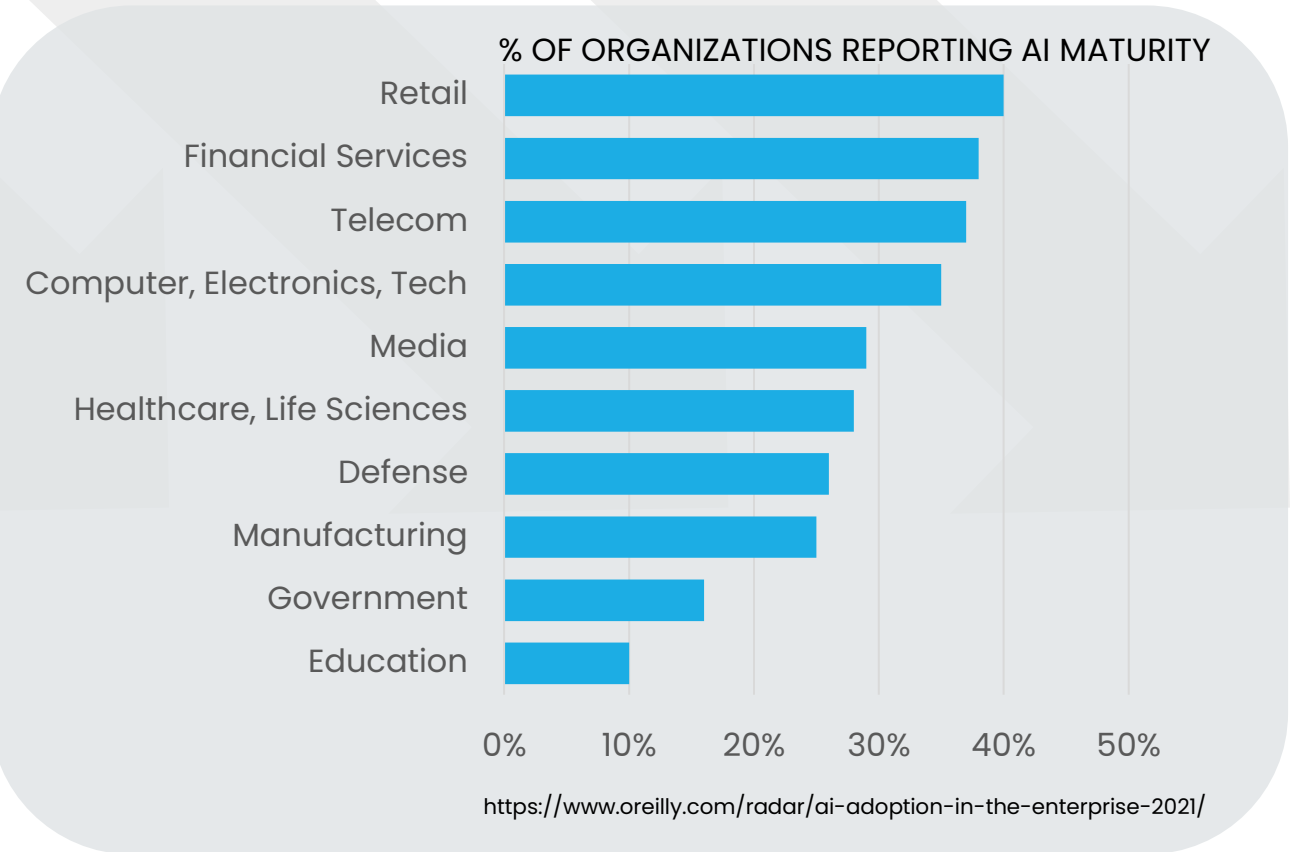
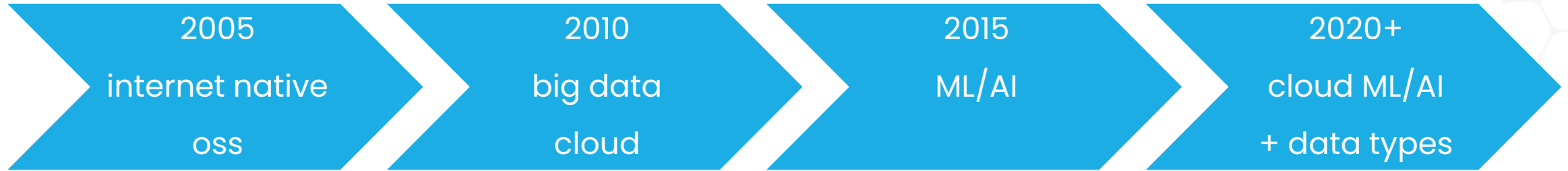
The diagram shows a bubble chart with a single black bubble. The bubble is labeled 'Company' in the center. A line points from the number '10' to the bubble, with the label 'Global rank' to the left. Another line points from the bubble to the text '\$ Market' at the top right. A third line points from the bubble to the text 'Circle size based on market cap' to the left. A fourth line points from the bubble to the text 'Concentric rings scale rank from 1-100' to the left.



# MACHINE LEARNING, ARTIFICIAL INTELLIGENCE, AND DATA (MAD) LANDSCAPE 2021



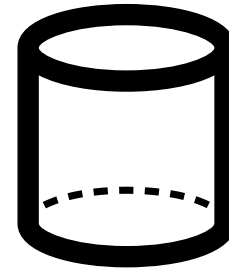
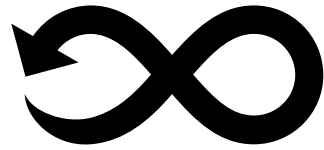
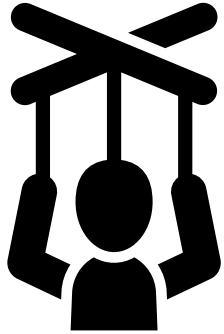
# MEGA-TRENDS



A dark, atmospheric landscape at night. A bright, glowing light source, possibly the moon or a distant star, is centered in the upper half of the frame, casting a soft glow. Below it, a range of dark, rugged mountains stretches across the horizon. In the foreground, a body of water reflects the light from the sky. The overall scene is dark and moody, with a sense of vastness and mystery.

**BUSINESS OUTCOMES**

# INCREASED SOPHISTICATION IN HOW WE THINK ABOUT DATA



Usage	Lifecycle	Modality	Challenges
Reporting Analytics Decision Support Data Driven Products	Acquire Analyze Activate Archive	Data Model Structured Unstructured Files APIs	Access Scale (Latency,Throughput,Volume) Quality Governance Discoverability Bias





HOUSEKEEPING



# CLASS PARTICIPATION

- Grade: 10% participation, 10% attendance
  - Quality >> quantity
- Use office hours if you would like to discuss topics that seem too narrow or in-depth for class Q&A, discussion
  - We are covering a lot of ground in this class
- Avoid acronyms and jargon, like Thanos it is a bit inevitable
- Vendor agnostic, but we'll use some examples from key vendors that highlight important details
- Learning to drive != Building a car engine
  - Eventually relevant - an F1 engineer will have a different perspective to the driver

# REFLECTIONS

- 1 per class, 20% of grade. Groups of ~4. ~750 words +/-250, prefer link to google colab markdown doc.
  - [Template](#)
- Due by Tuesday at 10PM Central, same as homework, submit one copy via Canvas. (same as homework assignment)
- Twilio – Alfredo Sone, Taylor Baker, Cameryn Steiger, Tushita Singhel
- Databases – Jack Van Vleck, Hannie Gulcin, Benjamin Housley, Tiffany Dsouza
- Colab & SQL– Meet Patel, Katie Williamson, Tianyi He, Jason Feng
- Reflection will be shared to all students so you can keep copies

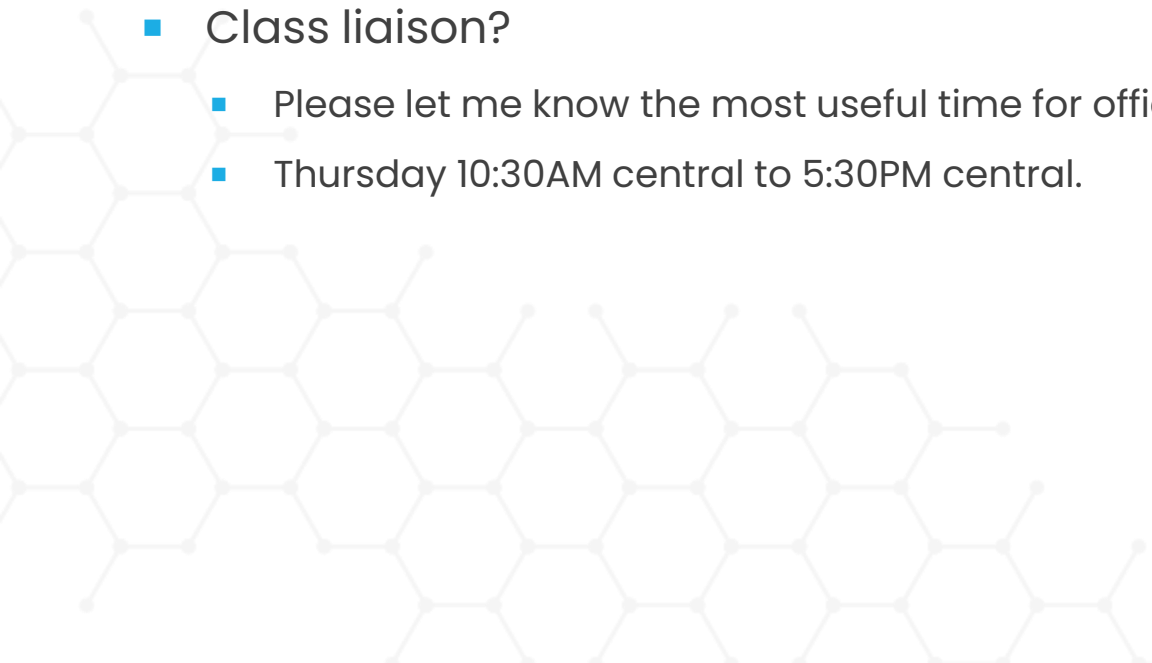


# HOMEWORK

- 4 Paired assignments
- Available Thursday 8AM, Due Tuesday by 10pm
- Explore the data in a notebook based environment, accomplishing the key elements / techniques demonstrated in class
- Add a final markdown cell of < 250 words with your team's recommendation



## MORE INFO

- I'll post the class slides and additional readings after class
  - Class liaison?
    - Please let me know the most useful time for office hours (tentatively Thursday 2PM)
    - Thursday 10:30AM central to 5:30PM central.
- 

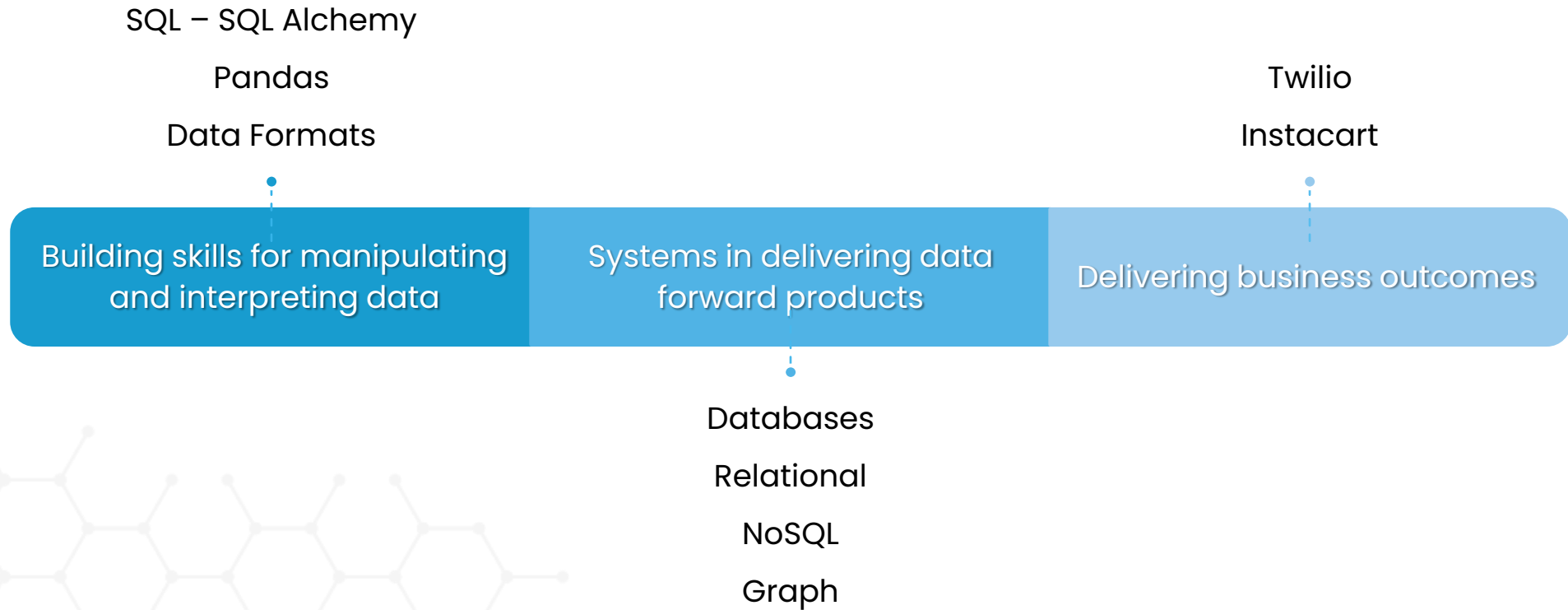
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# DATA MODELS & DATABASES





# OUR GOALS – THIS CLASS





[LINK](#)

## SOLUTIONS

 Twilio Flex

 Marketing Campaigns

### IDENTITY

 Authy  Verify  Lookup

### INTELLIGENCE

 Autopilot  Conversations

### ORCHESTRATION

 TaskRouter  Studio

## CHANNEL APIS

 SMS  Voice  Email  Video  Chat  WhatsApp  Facebook Messenger

## SUPER NETWORK

 Phone Numbers  Short Codes  Interconnect  SIP  IoT





---

# DATA MODELS



# LINKEDIN PROFILE







**Jamie Dimon**  
Chairman and CEO of JPMorgan Chase & Co.  
New York, New York, United States · [Contact info](#)

1,291,673 followers

[+ Follow](#) [More](#)

**JPMorgan Chase**


**Harvard Business School**

About

Jamie Dimon became Chairman of the Board on December 31, 2006, and has been Chief Executive Officer and President since December 31, 2005. He had been President and Chief Operating Officer since JPMorgan Chase's merger with Bank One Corporation in July 2004. At Bank One he had been Chairman and Chief Executive O ... see more

Activity

1,291,673 followers




One year ago JPMorgan Chase & Co. made a \$30 billion Racial Equity Commitment to help close the racial wealth gap. This commitment is just the starting point. We are working to...

Jamie shared this

1,907 Reactions · 51 Comments


See all activity

Experience




**JPMorgan Chase**  
17 yrs 5 mos

- Chairman of the Board**  
Dec 2006 – Present · 15 yrs
- Chief Executive Officer and President**  
Dec 2005 – Present · 16 yrs
- President and Chief Operating Officer**  
Jul 2004 – Dec 2005 · 1 yr 6 mos




**Chairman and Chief Executive Officer**  
Bank One  
Mar 2000 – Jul 2004 · 4 yrs 5 mos

Education




**Harvard Business School**  
Master of Business Administration (MBA)  
1982




**Tufts University**  
Bachelor of Arts (B.A.)  
1978


Interests




**Chase**  
330,380 followers



**JPMorgan Chase & Co.**  
2,813,362 followers



**Tufts University**  
109,750 followers



**J.P. Morgan**  
3,039,120 followers

# THE DOCUMENT MODEL

Jamie Dimon

Facts

Followers

Title

Location

Contact

Most Recent  
Experience

Most Recent  
School

About

Paragraph

Activities

Activity

Experience

JP Morgan Chase

Bank One

Education

HBS

Tufts

Interests

etc



# THE SPREADSHEET

id ▼	first_name ▼	last_name ▼	email ▼	skills ▼
1	Rusty	Sheldrick	rsheldrick0@barnesandnoble.com	Phased systemic capability
2	Gabi	Grenshields	ggrenshields1@51.la	Enterprise-wide context-sensitive initiative
3	Godwin	Brandli	gbrandli2@infoseek.co.jp	Proactive upward-trending initiative
4	Linette	Tease	ltease3@devhub.com	Vision-oriented reciprocal parallelism
5	Yetta	Plastow	yplastow4@wired.com	Devolved zero administration intranet
6	Vick	Folshom	vfolshom5@youtube.com	Upgradable coherent framework
7	Morlee	Earlam	mearlam6@ning.com	Innovative stable website
8	Wilmer	Brandolini	wbrandolini7@washingtonpost.com	Secured analyzing workforce
9	Chaim	Van der Baaren	cvanderbaaren8@webnode.com	Realigned incremental access
10	Hedy	Cuttle	hcuttle9@liveinternet.ru	Managed coherent core
11	Alikee	O'Halloran	aohallorana@sun.com	Multi-lateral tertiary knowledge base
12	Melloney	Danbury	mdanburyb@people.com.cn	Extended content-based time-frame
13	Mallory	Hargey	mhargeyc@nyu.edu	Integrated empowering data-warehouse
14	Charyl	Ralling	crallingd@angelfire.com	Business-focused 5th generation middleware
15	Arther	Kidston	akidstone@printfriendly.com	De-engineered mission-critical implementation

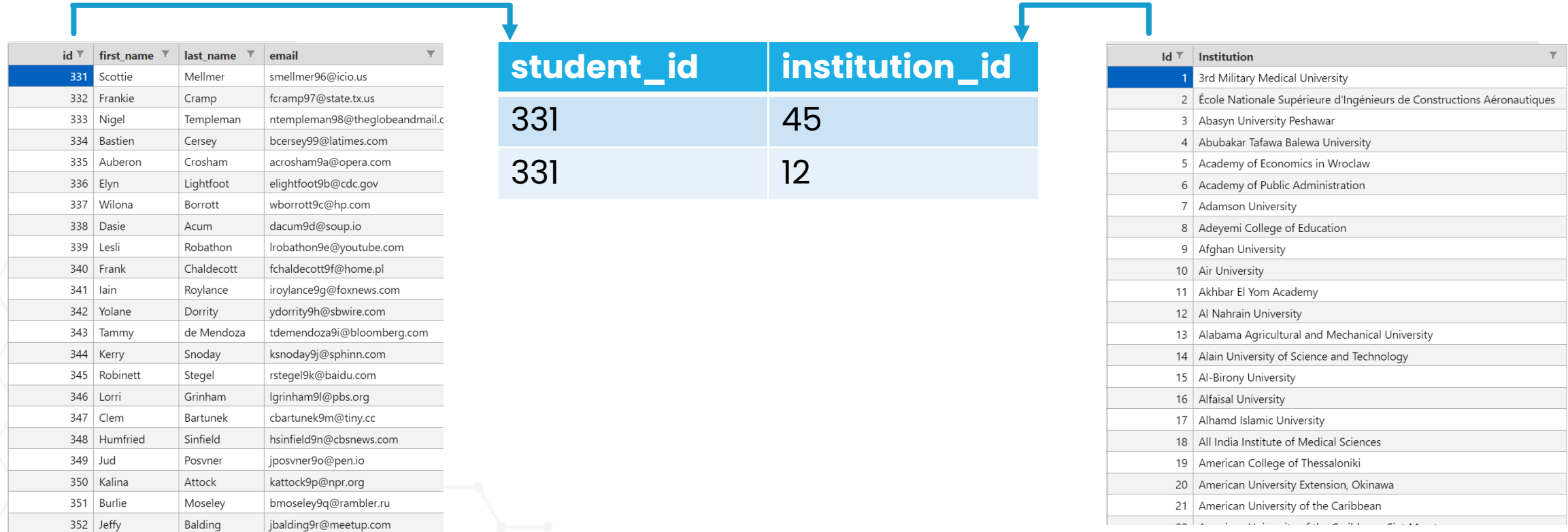
# EXTENDING THE SPREADSHEET FOR EDUCATION

Query  
Update

id ▼	first_name ▼	last_name ▼	email ▼	education1 ▼	education2 ▼	education3 ▼
331	Scottie	Mellmer	smellmer96@icio.us	Stephens College		Gujarat Ayurved University
332	Frankie	Cramp	fcramp97@state.tx.us	Universidad Nacional de General Sarmiento	Chulalongkorn University	Rajasthan Technical University
333	Nigel	Templeman	ntempleman98@theglobeandmail.c	Ulsan University		
334	Bastien	Cersey	bcersey99@latimes.com	Ilam University	Tianjin University of Commerce	
335	Auberon	Crosham	acrosham9a@opera.com	Nkumba University		
336	Elyn	Lightfoot	elightfoot9b@cdc.gov	Technological University (Taungoo)		
337	Wilona	Borrott	wborrott9c@hp.com	Polonia University in Czestochowa		
338	Dasie	Acum	dacum9d@soup.io	Liaoning Technical University	Medaille College	
339	Lesli	Robathon	lrobathon9e@youtube.com	National Law School of India University		
340	Frank	Chaldecott	fchaldecott9f@home.pl	Southern California Institute of Architecture		
341	Iain	Royslance	iroyslance9g@foxnews.com	Hanoi University of Mining and Geology	Universidad Industrial de Santander	
342	Yolane	Dorrity	ydorrity9h@sbwire.com	Perm State University		
343	Tammy	de Mendoza	tdemendoza9i@bloomberg.com	Fachhochschule Biberach, Hochschule für Bauwesen	Chunchon National University of Education	
344	Kerry	Snoday	ksnoday9j@sphinn.com	Kirikkale University	Nizhny Novgorod State Architectural - Building	
345	Robinett	Stegel	rstegel9k@baidu.com	Lagos State Polytechnic	Surugadai University	
346	Lorri	Grinham	lgrinham9l@pbs.org	Jamia Hamdard University	Life University	Universidad Peruana de Ciencias Aplicadas
347	Clem	Bartunek	cbartunek9m@tiny.cc	Florida Community College at Jacksonville	University of Minnesota - Crookston	
348	Humfried	Sinfield	hsinfield9n@cbsnews.com	Istanbul Ticaret University		
349	Jud	Posvner	jposvner9o@pen.io	Gorno-Altai State University	Kodolanyi Janos University College	
350	Kalina	Attock	kattock9p@npr.org	University College Dublin		
351	Burlie	Moseley	bmoseley9q@rambler.ru	Universiteit Doesburg (UNDO)	Ecole Nationale Supérieure du Pétrole et des M	
352	Jeffy	Balding	jbalding9r@meetup.com	Wah Medical College	Al-Buraimi University College	Hardin-Simmons University

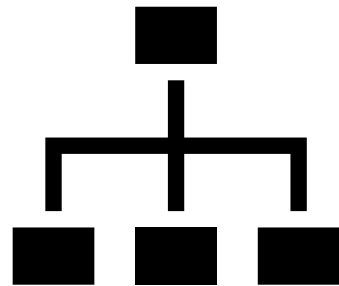
if (student.education1 == target & student.education2 == ...

# THE RELATIONAL MODEL



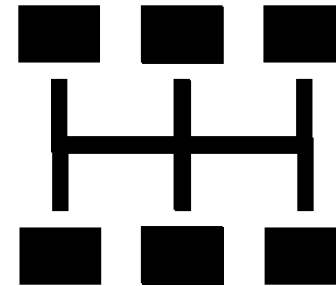
SPARESENESS -> REDUCED RESOURCES  
DRY – NORMALIZED  
CONSISTENT UPDATES

# RELATIONSHIPS



One to many

- Customer -> Orders



Many to many

- People -> Institutions

What constraints need to be enforced to ensure our relationships are valid?

# ACQUIRING DATA



STORING  
FILES



CONSUMING  
DATABASES

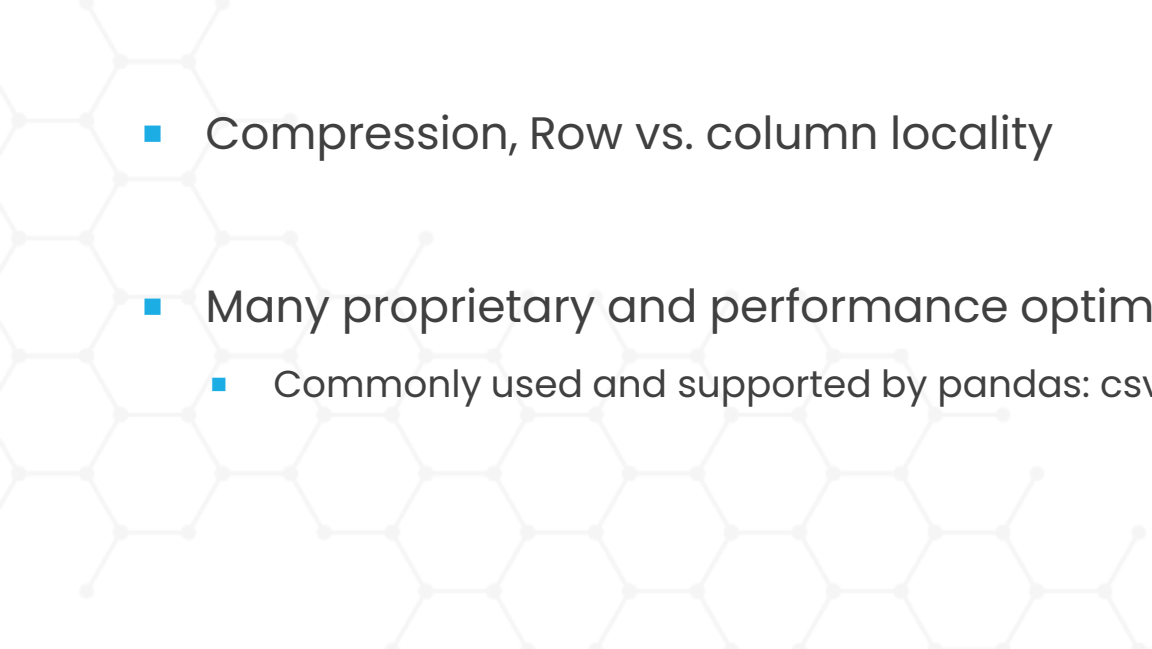


MOVING  
APIS





# STORING DATA: FILES

- Common desktop: Xlsx, google sheets, csv
  - Meta data: Exif for images, parquet for data
  - Compression, Row vs. column locality
  - Many proprietary and performance optimized formats
    - Commonly used and supported by pandas: csv, json arrays, parquet
- 

# JSON

(TWITTER TIMELINE)

```
, {
  "entryId": "tweet-1478814463629271040",
  "sortIndex": "1478814463629271040",
  "content": {
    "entryType": "TimelineTimelineItem",
    "itemContent": {
      "itemType": "TimelineTweet",
      "tweet_results": {
        "result": {
          "__typename": "Tweet",
          "rest_id": "1478814463629271040",
          "core": {
            "user_results": {
              "result": {
                "__typename": "User",
                "id": "vXNlcjo4NjYyNjg0NQ==",
                "rest_id": "86626045",
                "affiliates_highlighted_label": {},
                "has_nft_avatar": false,
                "legacy": {
                  "blocked_by": false,
                  "blocking": false,
                  "can_dm": false,
                  "can_media_tag": false,
                  "created_at": "Sun Nov 01 00:02:55 +0000 2009",
                  "default_profile": false,
                  "default_profile_image": false,
                  "description": "physician-scientist, author, editor \nhttps://t.co/vwstu2BYrc",
                  "entities": {
                    "description": {
                      "urls": [{
                        "display_url": "drerictopol.com",
                        "expanded_url": "http://drerictopol.com",
                        "url": "https://t.co/vwstu2BYrc",
                        "indices": [30, 61]
                      }]
                    }
                  },
                  "url": {
                    "urls": [{
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                      "expanded_url": "http://www.scripps.edu/translational",
                      "url": "https://t.co/Z53npawhDU",
                      "indices": [0, 23]
                    }]
                  }
                },
                "fast_followers_count": 0,
                "favourites_count": 40634,
                "follow_request_sent": false,
                "followed_by": false,
                "followers_count": 593000,
                "following": true,
                "friends_count": 534,
                "has_custom_timelines": true,
                "is_translator": false,
                "listed_count": 11192,
                "location": "La Jolla, CA",
                "media_count": 24527,
                "muting": false,
                "name": "Eric Topol",
                "normal_followers_count": 593000,

```

# RELATIONAL DATABASES

- Schema of tables and relations
- SCHEMA: This describes how real-world entities are modeled in the database. Tables, relations, and constraints (what data will we not allow in)
- Query with SQL
- Most support: text, JSON, binary data types / columns
- Optimized for storage, compute & query

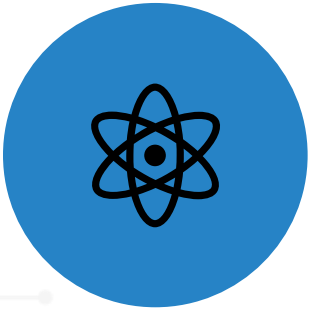


Source: <https://mattturck.com/data2021/>



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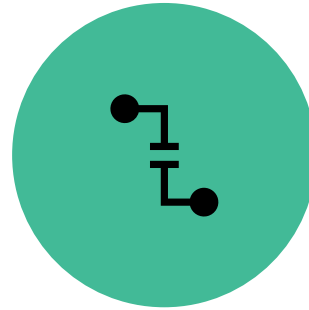
## ACID TRANSACTIONS



ATOMICITY



CONSISTENCY



ISOLATION



DURABILITY

# DOCUMENT ORIENTED DATABASES (TYPICALLY NoSQL)

- Data typically stored in json / document model
- API: simplest query using key / id fetch typically support indexing and partitioning across pre-defined keys
- Many now support sql



Source: <https://mattturck.com/data2021/>



## GRAPH DBs



Amazon Neptune



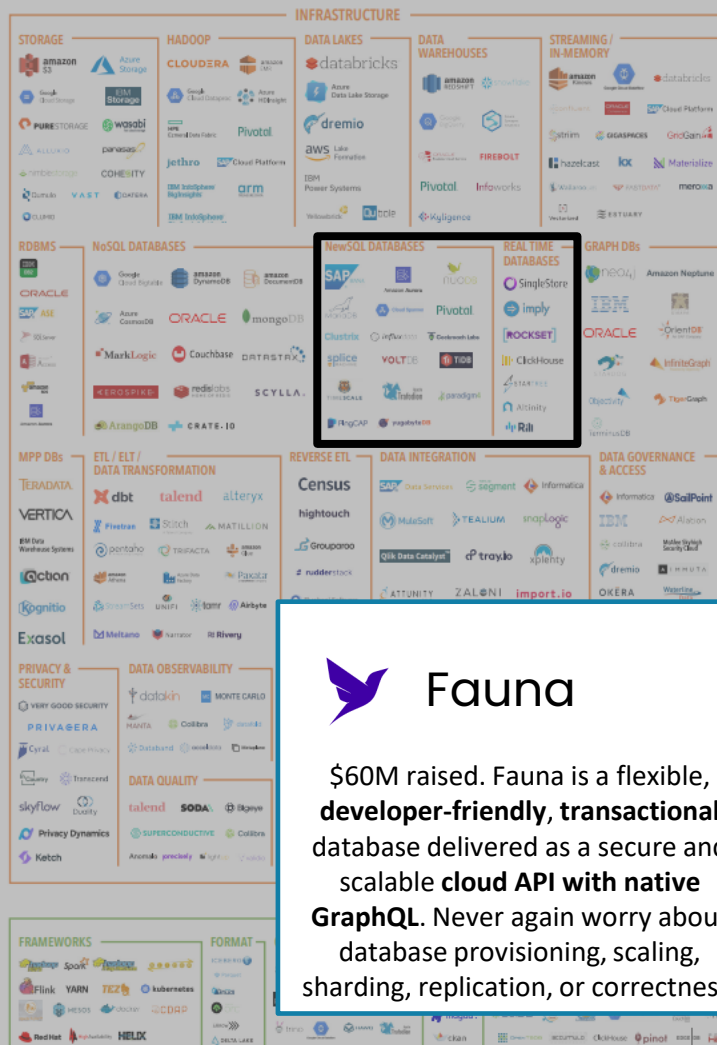
ORACLE



# GRAPH DATABASES

- A graph database stores nodes and relationships instead of tables, or documents.
- Nodes (data) and edges (relationships)
- Data is stored without restricting it to a pre-defined model, perhaps multiple data models
- [Facebook Tao](#)

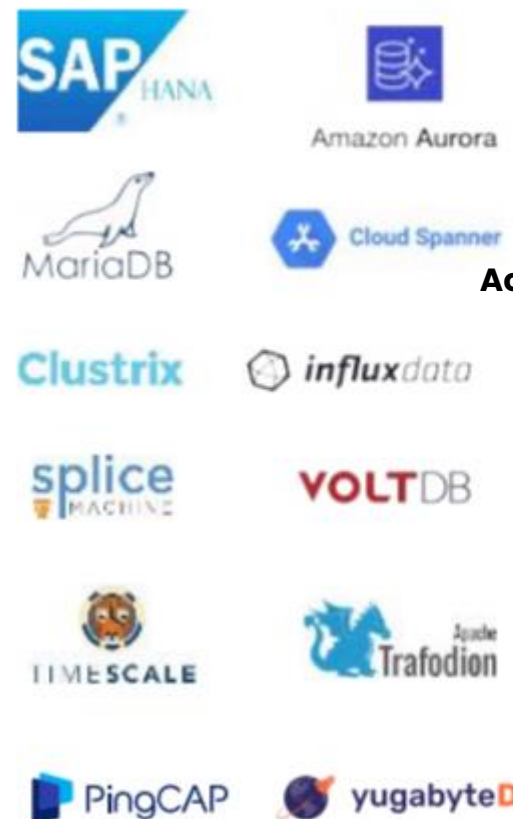




**Fauna**

\$60M raised. Fauna is a flexible, **developer-friendly, transactional** database delivered as a secure and scalable **cloud API with native GraphQL**. Never again worry about database provisioning, scaling, sharding, replication, or correctness.

## NewSQL DATABASES



raised \$85M

Acquired by vmware

raised \$355M

## REAL TIME DATABASES

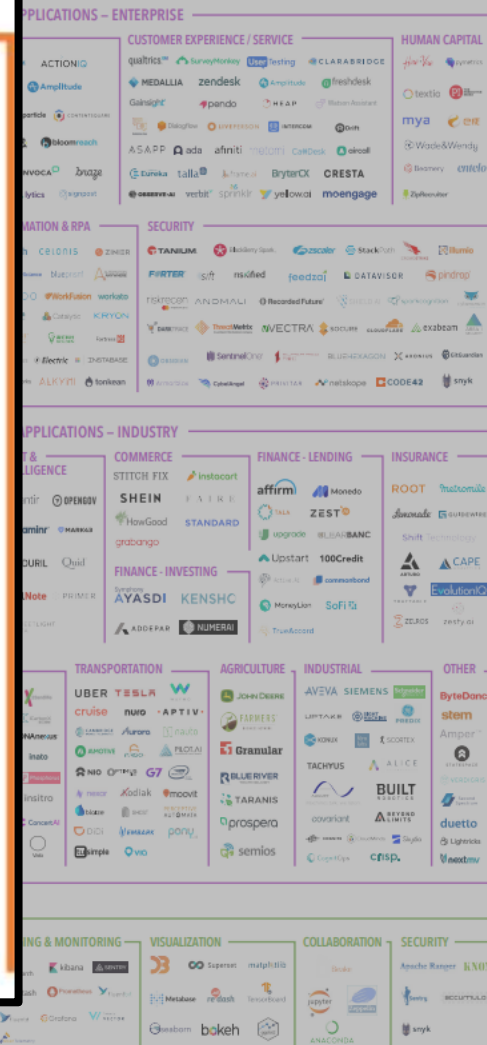


raised \$318M

raised \$115M

raised \$62M

raised \$300M

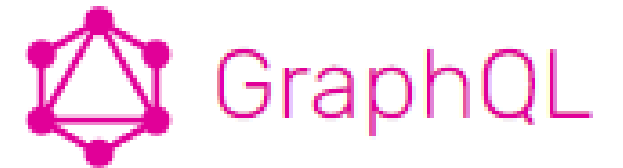




# **DATABASE BREAKOUT**

# APIS

- Databases typically support proprietary data connectors that are language / library dependent
  - ODBC/JDBC
- REST – JSON using http verbs
  - CRUD
- Protobuf
- GraphQL





---

**BREAK**





A wide-angle photograph of a mountain valley in winter. The scene is dominated by steep, rugged mountainsides covered in a thick layer of snow. The mountain faces are a mix of white snow and dark, exposed rock. In the foreground and middle ground, dense evergreen forests are visible, their branches heavily laden with snow. The valley floor is also covered in snow, with some patches of darker ground visible. The sky is a deep blue, filled with soft, white clouds. The overall atmosphere is serene and majestic.

# USING SQL TO ANALYZE GROCERY SALES

---





**Brandon Rohrer**

@\_brohrer\_



## ML strategy tip

When you have a problem, build two solutions - a deep Bayesian transformer running on multicloud Kubernetes and a SQL query built on a stack of egregiously oversimplifying assumptions. Put one on your resume, the other in production. Everyone goes home happy.

3:45 AM · Aug 12, 2021 · Twitter for iPhone

---

**696** Retweets   **114** Quote Tweets   **4,081** Likes



orders

order_id	user_id	eval_set	order_number	order_dow	order_hour_of_day	days_since_prior_order
⌵	⌵	⌵	⌵	⌵	⌵	⌵
2398795	1	prior	2	3	7	15
2254736	1	prior	4	4	7	29
3367565	1	prior	6	2	7	19
3108588	1	prior	8	1	14	14
2550362	1	prior	10	4	8	30
2168274	2	prior	1	2	11	nan
1901567	2	prior	3	1	10	3
1673511	2	prior	5	3	11	8
3194192	2	prior	7	2	12	14
1718559	2	prior	9	2	9	8
1402090	2	prior	11	1	10	30

aisles

aisle_id	aisle
⌵	⌵
1	prepared soups salads
2	specialty cheeses
3	energy granola bars
4	instant foods
5	marinades meat prepar
6	other
7	packaged meat
8	bakery desserts
9	pasta sauce
10	kitchen supplies

primary key

foreign key

order_id	product_id	add_to_cart_order	reordered
⌵	⌵	⌵	⌵
2	33120	1	1
2	9327	3	0
2	30035	5	0
2	40141	7	1
2	43668	9	0
3	24838	2	1
3	21903	4	1
3	46667	6	1
3	32665	8	1
4	26434	2	1
4	27761	4	1

order\_products

product_id	product_name	aisle_id	department_id
⌵	⌵	⌵	⌵
2	All-Seasons Salt	104	13
4	Smart Ones Classic Favor...	38	1
6	Dry Nose Oil	11	11
8	Cut Russet Potatoes Stea...	116	1
10	Sparkling Orange Juice &...	115	7
12	Chocolate Fudge Layer Ca...	119	1
14	Fresh Scent Dishwasher C...	74	17
16	Mint Chocolate Flavored ...	103	19
18	Pizza for One Suprema Fr...	79	1
20	Pomegranate Cranberry & ...	98	7
22	Fresh Breath Oral Rinse	20	11

products

department_id	department
⌵	⌵
1	frozen
2	other
3	bakery
4	produce
5	alcohol
6	international
7	beverages
8	pets
9	dry goods pas...
10	bulk

departments