# MedinaGo: AI-Powered Cultural Exploration

Unlocking Morocco's rich heritage with intelligent, immersive guiding.



# Challenge

**Imagine** entering Morocco's ancient medinas—twisting alleys, colorful souks, centuries-old architecture—yet much of their story stays hidden without a guide. **MedinaGo** changes that: point your phone at a landmark and hear instant audio tales of history, art and tradition.

### **Challenges Faced by Travelers:**

### 1. **Getting Lost**

Labyrinthine streets in Fez & Marrakech defeat even GPS.

#### Aggressive Vendors & Scams

Unlicensed guides and pushy sellers can mislead or pressure visitors.

#### Language Gaps

Limited English leads to miscommunication and frustration.

### Cultural Missteps

Ignorance of local customs can cause awkward or offensive interactions.

#### Safety Risks

Crowds, narrow lanes, pickpockets and unregulated traffic create hazards.

# Project Overview: MedinaGo's Core Features



### Real-Time Audio

Instant, hands-free cultural insights from camera input.



## **Smart Navigation**

Personalized walking tours highlighting cultural landmarks.



### **Curated Content**

Rich narratives from Moroccan heritage databases.



# Market Opportunity: A Growing Cultural Tourism Sector



## Cultural Tourism Market

USD 17.58 Billion Market Size in 2024, projected to grow.



### 13.9% CAGR Growth

Projected compound annual growth rate by 2033.



# Moroccan GDP Contribution

Over 7% of national GDP attributed to tourism.



### 14.5 Million Tourists

International arrivals to Morocco in 2024, up 20%.

The global cultural tourism market is booming, and Morocco is at its heart. Travelers seek authentic, immersive experiences, driving significant growth in this vital sector. (Business Research Insights, Reuters, oag.com)

# Business Model: Value, Revenue, Costs, Channels, Customers

### **Value Proposition**

- Immersive Al-driven cultural guide
- Enhances exploration, promotes heritage

### **Revenue Streams**

- Freemium model with premium subscription
- Affiliate partnerships with local businesses
- Sponsored content from cultural institutions

### **Cost Structure**

- Al model training and API usage
- App design, development, maintenance
- Marketing and partnership investments

### Channels

- iOS and Android app stores
- Tourism agency partnerships
- Targeted digital marketing campaigns

### **Customer Segments**

- International cultural tourists
- History and heritage enthusiasts
- Educational institutions and programs

MedinaGo's comprehensive model focuses on delivering unparalleled value to travelers while ensuring sustainable growth.



# Vision: Bridging Tradition and Technology



### **Connect to Heritage**

Deeper understanding of Morocco's culture.



## **Enhance Experience**

Al-driven insights for visitors.



### **Preserve Culture**

Support local preservation efforts.

MedinaGo is dedicated to fostering a deeper connection between travelers and Morocco's rich cultural tapestry, leveraging AI for an enhanced and sustainable visitor experience.



# Thank You

Thank you for your time and interest in MedinaGo.

We look forward to discussing how we can revolutionize cultural tourism together.