

# Soham Mukherjee

## Strategy & Operations Consultant

M: +919999853399 | E: mukherjeesoham@outlook.com

[www.linkedin.com/in/soham-mukherjee/](http://www.linkedin.com/in/soham-mukherjee/)

**MBA & COMPUTER ENGINEER HAVING 5 YEARS OF EXPERIENCE IN TECHNOLOGY, POLICY & SOLUTION IMPLEMENTATION.  
LICENSED PRINCE2 PRACTITIONER IN PROJECT MANAGEMENT WITH SIGNIFICANT LEADERSHIP EXPERIENCE.**

### EXPERIENCE SUMMARY

**Consultant, KPMG, Ministry of Commerce, New Delhi India**

**Apr 2019 – Current**

Government  
advisory,  
policy &  
strategy

**Designed** in principal architecture (data security & cloud) for the **National Logistics Portal**, aimed at reducing logistics cost from 14% to 9% of GDP. **Received stakeholder buy-in** from, the **Commerce Secretary's office** for its 5-year implementation plan. Performed **statutory risk assessment** viz. integration with customs (& other govt agencies) and the e-marketplace itself.

Link: <https://pib.gov.in/newsite/PrintRelease.aspx?relid=182024>

Link: <https://www.livemint.com/budget/news/budget-2020-govt-to-soon-unveil-national-logistics-policy-11580562310482.html>

**Proposed policy level changes** based on data driven insights and inter agency cooperation between Ministry of Commerce - Department of Promotion of Industry and Internal Trade, the **World Bank** and nodal government agencies for **various Ease of Doing Business parameters**. India was deemed one of the economies with **most notable improvements**.

Link: <https://openknowledge.worldbank.org/bitstream/handle/10986/32436/9781464814402.pdf>

**Generated data driven insights for National Conclave on Emerging Opportunities in Natural Gas sector 2020**. Set up secretariat and coordinated with industry stakeholders like Indian Oil, GAIL, HPCL, BPCL, IGL, MGL to procure data on the potential of 10 major value added services, **identify INR 4 lakh crore worth of sector-based opportunities and employment opportunities for 4.5 lakh people**.

Link: <https://pib.gov.in/newsite/PrintRelease.aspx?relid=197589>

**Assessed digital readiness of ports pan India** and provided framework for real time data system based on bespoke Digital Maturity Model as well as a comparative analysis of the Data Protection Bill 2018 with GDPR and EU-US privacy shield considering new systems proposed.

**Contributed** to design of technical architecture as well as designed a competitive qualification criterion for the system integrator for **Swachh Bharat E-Learning module**.

**Innovation & Technology Lead, Handygo Technologies, New Delhi India**

**Nov 2016 – Sept 2017**

Drive  
technology  
strategy &  
boost  
investment  
viability

Designed logistics strategy by **providing analytics powered solutions**, built and launched innovative navigation module leading to **savings of ~30% in operational costs and improved delivery throughput**.

**Implemented team restructure** while directing an **agile technical team of 14** and a regional ground team of 18, the **standard later was adopted organization wide** across all 13 teams.

**Designed** an organizational charter and **marketing manifesto in collaboration with KPMG** which primed the 'Behtar Zindagi' agriculture strategic business unit for funding.

**CTO, 1Application, Pan India Offices**

**Mar 2016 – Oct 2016**

Set up and  
scale  
education  
business /  
stakeholder  
management

**Directed technical delivery** of the web-based platform for educational institutions to create an end-to-end student lifecycle management system among other solutions.

Established contract level relationships with the first **41 of the total 93 b2b clients**, managed **client relationships** and implemented change management based on same at both technical and policy levels.

Demonstrated the organization's efficacy by **onboarding over 5000 students** overall in the first operational month to multiple venture capitalists and high net worth individuals **securing the first round of funding**.

SPOC for 4 international clients & manage Infrastructure center of excellence

**Designed the technical architectural landscape** for one of Rolls Royce's data processing centers, which moved their project through the **pipeline at an increased pace of 25%**.

Managed the **implementation of technology and infrastructure project proposals** of multiple Fortune 500 organizations like AIG, Rolls Royce and Bombardier across **multiple geographies and business environments** and was the single point of contact for the accounts and **halved transition time** in technical proposal management.

## EDUCATION AND PROFESSIONAL QUALIFICATIONS

### MBA, Warwick Business School, UK

**Sept 2018**

- **Ambassador for the WEPN** - Warwick Entrepreneurship Professional Network.
- **Leadership project** for LendEnable a Fin-tech company catering to algorithmic credit scoring for SME lending on **strategic opportunities in emerging economies**.
- Study abroad module on Ethics and Sustainability at UBC Sauder School of Business in January 2018.
- Core focus on modules like Psychology of Investing, Managing in a new world and Strategy in Practice.

### Computer Science Engineering, Manipal Institute of Technology, India

**May 2013**

- **Designed an application on applied Steganography**, where a file could be hidden inside an image and transmitted and later extracted via decryption based on wartime data transmission techniques.
- **Setup LaunchArk an IT startup** that created a security app called RedScooby which aimed at enabling instant communication between clients and emergency services, a pressing need and emerging opportunity at the time.
- Student council member and class president.

## COMPETENCIES

- |                          |                             |                            |
|--------------------------|-----------------------------|----------------------------|
| • Management Consulting  | • Solution Management       | • Cloud Fundamentals (AWS) |
| • Leadership & Strategy  | • Statistical Data Analysis | • Data Visualization       |
| • Project Management     | • Business Development      | • R (ggplot2, Shiny)       |
| • Stakeholder Management | • CXO Level Presentations   | • SQL                      |

## CERTIFICATIONS & ADDITIONAL INFORMATION

- **Prince2®** Foundation and **Practitioner**, Axelos UK - License Number: GR634027602SM (Validity Sept 2021)  
Amazon certified **AWS** business & technical professional  
Amazon certified **TCO and Cloud Economics** Expert  
9 industry reputed certifications including Agile, Oracle's Java Professional to Big data and NoSQL databases
- Optimized indexing of customer data for a project with Indian Railways across multilevel database platforms.
- **Raised funds for Helpage India a non-profit organization** tending to the disenfranchised, impoverished and isolated geriatrics across India to the tune of over \$7000, coordinated 2 events at city level to raise awareness.
- Extracurricular activities:  
Motorsport enthusiast, regularly attends track days at the Buddh International F1 circuit.  
Performed as a stage actor, part time, for 3 years at university level.  
Played volleyball for 3 years at city level, boxed at University level for a year.