

# Practice Examination for the TOEIC® Test

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<http://www.greenfacts.org/en/forests/figtableboxes/table2.1-2.3.htm>

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**LISTENING TEST**

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

**PART 1**

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're standing near the able," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

## Hellenic American Union

(1)



(2)



**Hellenic American Union**

(3)



(4)



(5)



(6)



# Hellenic American Union

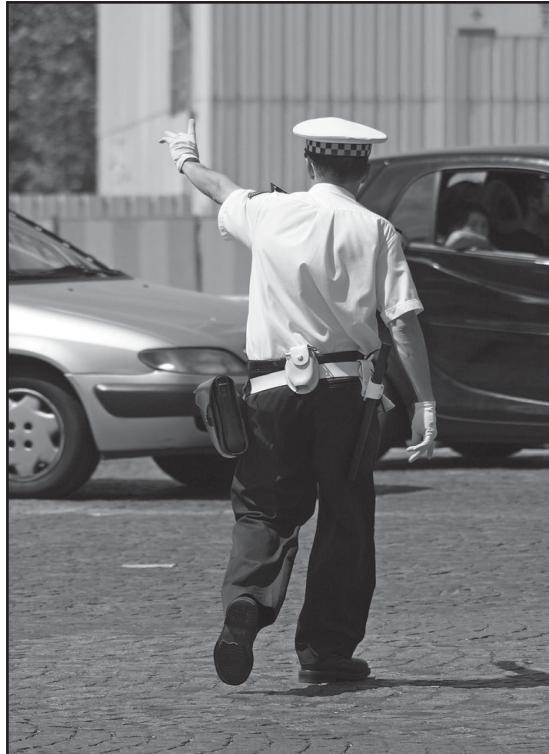
(7)



(8)



(9)



(10)



## Part 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

**Example**      **Sample Answer**  
Ⓐ Ⓑ Ⓒ Ⓓ

You will hear: Where is the meeting room?

You will also hear:

- (A) To meet the new director.
- (B) It's the first room on the right.
- (C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

- |     |  |     |  |
|-----|--|-----|--|
| 11. | Mark your answer on your answer sheet. | 26. | Mark your answer on your answer sheet. |
| 12. | Mark your answer on your answer sheet. | 27. | Mark your answer on your answer sheet. |
| 13. | Mark your answer on your answer sheet. | 28. | Mark your answer on your answer sheet. |
| 14. | Mark your answer on your answer sheet. | 29. | Mark your answer on your answer sheet. |
| 15. | Mark your answer on your answer sheet. | 30. | Mark your answer on your answer sheet. |
| 16. | Mark your answer on your answer sheet. | 31. | Mark your answer on your answer sheet. |
| 17. | Mark your answer on your answer sheet. | 32. | Mark your answer on your answer sheet. |
| 18. | Mark your answer on your answer sheet. | 33. | Mark your answer on your answer sheet. |
| 19. | Mark your answer on your answer sheet. | 34. | Mark your answer on your answer sheet. |
| 20. | Mark your answer on your answer sheet. | 35. | Mark your answer on your answer sheet. |
| 21. | Mark your answer on your answer sheet. | 36. | Mark your answer on your answer sheet. |
| 22. | Mark your answer on your answer sheet. | 37. | Mark your answer on your answer sheet. |
| 23. | Mark your answer on your answer sheet. | 38. | Mark your answer on your answer sheet. |
| 24. | Mark your answer on your answer sheet. | 39. | Mark your answer on your answer sheet. |
| 25. | Mark your answer on your answer sheet. | 40. | Mark your answer on your answer sheet. |

**Part 3**

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversation will not be printed in your test book and will be spoken only one time.

- 41.** What is the problem with her assistant?  
(A) He resigned.  
(B) He's abroad.  
(C) He's on vacation.  
(D) He's sick.
- 42.** What does the woman imply about her assistant?  
(A) He is helpless.  
(B) He needs to be retrained.  
(C) He's an efficient employee.  
(D) He used to be a hard-worker.
- 43.** What are they planning to do?  
(A) Allocate work to other employees.  
(B) Fire the old assistant.  
(C) Hire a second assistant.  
(D) Hire a temporary assistant.
- 
- 44.** How many days will she be away from work?  
(A) 1 day  
(B) 2 days  
(C) 3 days  
(D) 4 days
- 45.** When is the conference?  
(A) Wednesday and Thursday  
(B) Thursday and Friday  
(C) Saturday and Sunday  
(D) Sunday and Monday
- 46.** What can be inferred about the woman?  
(A) She likes sightseeing.  
(B) She's been very busy lately.  
(C) She's set up her own company.  
(D) She was unemployed.
- 
- 47.** What does the woman want to do?  
(A) Buy new office furniture.  
(B) Change desks with the man.  
(C) Get a bigger office.  
(D) Have her office renovated.
- 48.** What does the man imply about the company?  
(A) It is diversifying.  
(B) It is downsizing.  
(C) It is expanding.  
(D) It is relocating.
- 49.** What does the woman ask the man to do?  
(A) Lodge a formal complaint to the director.  
(B) Look for desks in the warehouse.  
(C) Order new office equipment.  
(D) Write a memo asking for bigger desks.
- 
- 50.** What does the man inform the woman about?  
(A) A potential merger.  
(B) Arbitrary's intention to buy ME.  
(C) Arbitrary's turning down a bid  
(D) About the terms of a merger.
- 51.** How much had the company offered to pay?  
(A) \$10 billion  
(B) \$80.1 million  
(C) \$8.1 billion  
(D) \$81 million
- 52.** What can be inferred about Arbitrary's medical division?  
(A) It is very modern.  
(B) It is very profitable.  
(C) It makes takeover bids.  
(D) It will soon close down.
-

53. What does the woman still need to do?
- (A) Book the plane tickets
  - (B) Find accommodation
  - (C) Pack the luggage
  - (D) Rent a car
54. What is implied about the hotels in the historical center?
- (A) They are away from the shopping center.
  - (B) They are fully booked.
  - (C) They are really old.
  - (D) They are very expensive.
55. Where will she book a hotel room?
- (A) In the historical center
  - (B) On the outskirts of Rome
  - (C) Near a famous monument
  - (D) Near the shopping center
- 
56. What are the predictions for the deficit this year?
- (A) It will be higher in spring.
  - (B) It will be around \$45 billion.
  - (C) It will decrease.
  - (D) It will increase.
57. What can be inferred about the country's economy?
- (A) It is based on high tax revenues.
  - (B) It is booming.
  - (C) Its deficit has increased.
  - (D) Its future seems promising.
58. What does the woman imply about the public?
- (A) They are really supportive.
  - (B) They didn't mind paying taxes.
  - (C) They have been distracted.
  - (D) They were getting frustrated.
- 
59. Why did the man call?
- (A) To ask for assistance
  - (B) To complain about a defective product
  - (C) To inquire about a shipment
  - (D) To order some products
60. When were the products sent?
- (A) A day after the order
  - (B) On September 9th
  - (C) The day he ordered them
  - (D) Two days after the order
61. What's the shipping number?
- (A) 355601342
  - (B) 335601342
  - (C) 336601342
  - (D) 335610432
- 
62. How many days of vacation can part-timers get?
- (A) 12 days
  - (B) 15 days
  - (C) 20 days
  - (D) 25 days
63. What does the woman want to do?
- (A) Ask for a sick leave
  - (B) Find out about her rights
  - (C) Get unpaid leave
  - (D) Transfer her vacation
64. What advice does the man give her?
- (A) To ask the Human Resources Department
  - (B) To become a full-timer
  - (C) To take her sick leave
  - (D) To take some unpaid vacation
-

- 65.** Why isn't Mr. Lee in his office?  
(A) He got fired.  
(B) He took time off to study.  
(C) He's got sick leave.  
(D) He's on vacation.
- 66.** What does the woman want Mr. Lee to do?  
(A) Contact her in person  
(B) Discuss her changes  
(C) Email her the article  
(D) Review her article
- 67.** What can be inferred about the man's job?  
(A) He's Mr. Lee's advisor  
(B) He's Mr. Lee's editor  
(C) He's Mr. Lee's professor  
(D) He's Mr. Lee's secretary
- 68.** Why has the CEO called a meeting?  
(A) To examine the cause of low registration  
(B) To inform the staff about registration  
(C) To organize the advertising campaign  
(D) To reprimand the staff
- 69.** What can be inferred about the advertising campaign?  
(A) It misinformed the public.  
(B) It targeted the wrong audience.  
(C) It was aggressive.  
(D) It wasn't very successful.
- 70.** What is true about the number of registered students?  
(A) It decreased.  
(B) It fluctuates.  
(C) It is stable.  
(D) It soared.
-

**Part 4**

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

**71.** In what field did Stiglitz establish his career?

- (A) Accounting
- (B) Economics
- (C) Political Science
- (D) Publishing

**72.** How can Stiglitz's latest book be described?

- (A) A general tome on macro-economics
- (B) A critique of globalization's problems
- (C) A memoir of his years as presidential advisor
- (D) Views on how to improve globalization

**73.** What is Stiglitz' vision for globalization policy?

- (A) Appropriate regulation will allow the market to benefit all.
- (B) Different rules for developing and developed nations
- (C) The World Bank, IMF and WTO should set the rules.
- (D) Without regulation, the market itself will create prosperity.

---

**74.** What type of commentary is this?

- (A) A report for a sports newscast.
- (B) A report by a television anchorman.
- (C) Commentary on a game in progress.
- (D) Coverage of the role of parents in sport.

**75.** Why has the event been well attended by the public?

- (A) Famous brands are being advertised.
- (B) Teams are recruiting young athletes.
- (C) They have a chance to win prizes and meet stars.
- (D) They get a game ticket at the door.

**76.** What intended outcome of the event was realized?

- (A) Athletes demonstrated new products.
  - (B) Businessmen were able to talk to parents.
  - (C) Parents got to speak with sports doctors.
  - (D) Industry professionals made contact.
- 

**77.** What does this talk introduce?

- (A) A collection of photos of a natural disaster
- (B) A tour through a shopping mall
- (C) The life story of an artist
- (D) The TV coverage of an art exhibition

**78.** What is the subject of the works that will be described?

- (A) A forest fire that destroyed mountain villages
- (B) A work project that took place in a mountain area
- (C) Hidden childhood psychological problems
- (D) The destruction of installed monuments

**79.** Where did the artists do their work?

- (A) In a studio with Bennington
- (B) In homes around the area
- (C) In school with their teachers
- (D) At the scene of a fire

---

**80.** What is the speaker's position?

- (A) A member of the government.
- (B) Executive of an exporting firm.
- (C) Head of a government taskforce.
- (D) Owner of a food processing company.

**81.** Why has this working group been created?

- (A) To arrest shady businessmen.
- (B) To close offending businesses.
- (C) To cover up company errors.
- (D) To improve standards and compliance.

**82.** What can the listeners expect from their government?

- (A) A degree of resistance to change.
  - (B) Blocking of measures seen as extreme.
  - (C) Full support for implementing their plan.
  - (D) Lip service without real backing.
-

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- 83.** What group of listeners does this report target?  
(A) Business travelers in Europe  
(B) People living in the eastern US  
(C) Residents of the Texas gulf coast  
(D) Weekend holidaymakers
- 84.** What can be said about the current European weather?  
(A) The north is currently warmer than southern regions.  
(B) The south is currently wetter than the north.  
(C) The temperatures drop slightly from west to east.  
(D) The temperatures rise slightly from west to east.
- 85.** What weather phenomenon is given particular attention?  
(A) The long period of rain in southern Europe  
(B) The possibility of fog in some areas  
(C) The prospects of a catastrophic storm  
(D) The unusual heat waves in northern Europe
- 
- 86.** What graphic does the speaker NOT suggest using?  
(A) Bar chart  
(B) Line graph  
(C) Pie chart  
(D) Scattergram
- 87.** What is the goal of the presentation being discussed?  
(A) To compare the company to others in its field  
(B) To encourage people to invest in the company  
(C) To inform its employees of the company's growth  
(D) To show the company's artistic design capability
- 88.** What is the speaker indecisive about?  
(A) The amount of company growth to mention  
(B) The colors to represent his company  
(C) In the black  
(D) The order in which to present the slides  
(D) The type of graphs to include
- 
- 89.** When is this program likely to be broadcast?  
(A) Late Saturday evening  
(B) Midday on a Friday  
(C) On a Sunday evening.  
(D) On a Monday morning
- 90.** What does the speaker find most notable about the meat restaurant?  
(A) It offers an unusually wide selection of its specialty.  
(B) It serves spicy condiments with its meals.  
(C) It uses both ordinary and unusual cuts of meat.  
(D) Its dishes are named after famous Tartars.
- 91.** What theme connects the two restaurants discussed?  
(A) Both are located in the city center.  
(B) Both grow the food they serve.  
(C) Both serve a variety of meats.  
(D) Both serve uncooked food.
- 
- 92.** Where does Western Inter-Bank operate?  
(A) In the USA  
(B) In Japan  
(C) In Europe  
(D) In all three areas
- 93.** Who is the caller using the telephone menu system?  
(A) A new, English-speaking customer.  
(B) A Spanish speaker interested in a new account.  
(C) An English-speaking owner of an old account.  
(D) An existing Japanese customer.
- 94.** What must the caller do to return to the main menu system?  
(A) Choose the language he/she best understands.  
(B) Go through the entire list of menu choices.  
(C) Opt for general bank information.  
(D) Press any number except 5.
-

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- 95.** On what does the caller base his views of tax policy?  
(A) His economics training.  
(B) His own past experience.  
(C) The reversal of tax policy.  
(D) The success of "trickle-down."
- 96.** What is the caller's main contention?  
(A) All citizens should receive a tax cut.  
(B) All voters need to understand economics.  
(C) Economics is best taught in university.  
(D) Economics education is well funded.
- 97.** To whom is the caller directing his question?  
(A) A guest on the program.  
(B) A political consultant.  
(C) An economics professor.  
(D) The host of the program.
- 
- 98.** Who is the speaker?  
(A) A teacher in Zorka's high school.  
(B) An educational advisor on the radio.  
(C) An expert on Bulgarian education.  
(D) The educational counselor in a school.
- 99.** What has spurred the growth in the testing field?  
(A) Employers who demand tests from applicants.  
(B) New laws passed by governments.  
(C) The need to judge the suitability of unknown applicants.  
(D) The rapid growth of large universities.
- 100.** What does the speaker advise the writer to do?  
(A) Ask a teacher which tests they like best.  
(B) Check what her chosen universities require.  
(C) See which tests are prepared for in her area.  
(D) Take all the tests that she thinks may be required.

**READING TEST**

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

**PART 5**

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

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101. Europe's economic recovery will last only if \_\_\_\_\_ governments decide to make deeper economic reforms.
- (A) it  
(B) its  
(C) their  
(D) they
102. The company's CEO has implemented the company's \_\_\_\_\_ procedures for employees in accordance with the Law.
- (A) disciplinary  
(B) disciplined  
(C) disciplining  
(D) discipline
103. Scandinavian inflation has been \_\_\_\_\_ in the last couple of months and its governments are taking further measures to keep inflation numbers down.
- (A) enhanced  
(B) overturned  
(C) subdued  
(D) upturned
104. \_\_\_\_\_ signs that Mr. Francos was softening his stance towards the protesting employees.
- (A) Having shown  
(B) It was the  
(C) Most of the  
(D) There were
105. The International Energy Agency's \_\_\_\_\_ on the supply of oil and natural gas was pessimistic because of slow production among non-OPEC countries.
- (A) outlet  
(B) outline  
(C) outlook  
(D) output
106. Following the \_\_\_\_\_ of a new Chief Executive last spring, there is a sense of fresh direction and energy in our corporation.
- (A) appointed  
(B) appointee  
(C) appointing  
(D) appointment
107. RDA Ltd. \_\_\_\_\_ applications for the position of System Coordinator. For a detailed position announcement, please visit our website.
- (A) incites  
(B) infringes  
(C) instills  
(D) invites
108. Surprisingly, Gertz Ltd., \_\_\_\_\_ is a newly established company, got a government contract.
- (A) that  
(B) where  
(C) which  
(D) whose
109. \_\_\_\_\_ the graphic designer call tell him I'm tied up today and that I will call him tomorrow.
- (A) If  
(B) Provided  
(C) Should  
(D) Unless
110. The department's secretariat will be at your \_\_\_\_\_ should you need any help.
- (A) convenience  
(B) disposal  
(C) jurisdiction  
(D) specifications
111. Mr. Krammer is renowned for his ability to develop and maintain relationships with his colleagues that result \_\_\_\_\_ optimum solutions for the good of the Corporation.
- (A) at  
(B) in  
(C) from  
(D) to
112. The director got the secretary \_\_\_\_\_ all prospective clients and inform them of the company's new products and services.
- (A) contact  
(B) contacted  
(C) to be contacting  
(D) to contact

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- 113.** Financial analysts advocate that balancing the needs of producers and consumers is \_\_\_\_\_ crucial as increasing the supply and curbing energy demand.
- (A) as  
(B) so  
(C) too  
(D) very
- 114.** Duncan, a food company, agreed to buy a Dutch company \_\_\_\_\_ in baby food and clinical nutrition for the sick and the elderly.
- (A) special  
(B) specialty  
(C) specializing  
(D) specialization
- 115.** The foundation's director \_\_\_\_\_ the scientific operations of the organization.
- (A) coexists  
(B) contextualizes  
(C) cooperates  
(D) coordinates
- 116.** The CEO decided to unveil the company's new products in an elaborate ceremony broadcast on TV \_\_\_\_\_ the Internet.
- (A) and  
(B) as well  
(C) but  
(D) or
- 117.** The company's Scientific and Technical Advisory Panel is comprised of \_\_\_\_\_ scientists appointed by the CEO.
- (A) eminent  
(B) imminent  
(C) impending  
(D) pertinent
- 118.** Prospective candidates for an executive position must have a \_\_\_\_\_ command of the English language and exceptional analytical and writing skills.
- (A) strong  
(B) stronger  
(C) strongly  
(D) more strongly
- 119.** The company's Director adopted a proactive approach in developing and maintaining a program of lectures which have helped COMBI \_\_\_\_\_ its objectives.
- (A) be furthering  
(B) further  
(C) to have furthered  
(D) to furthering
- 120.** The chief accountant asked to see next year's profit \_\_\_\_\_ so as to start working on the company's budget.
- (A) profiles  
(B) projects  
(C) projections  
(D) prosecutions
- 121.** The International Financial Institution seeks an outstanding professional to assist \_\_\_\_\_ a broad range of analytical and advocacy activities.
- (A) at  
(B) for  
(C) in  
(D) with
- 122.** The United Nations Environment Program is recruiting two Program Officers for its Secretariat \_\_\_\_\_ in UNEP's office in Washington, DC.
- (A) being located  
(B) to locate  
(C) to be located  
(D) to be locating
- 123.** A successful CEO should have the ability to \_\_\_\_\_ authority to co-workers to perform their assigned functions.
- (A) delegate  
(B) denounce  
(C) deputize  
(D) detect
- 124.** The CEO maintains that our company's latest \_\_\_\_\_ will enhance our bottled-water division.
- (A) acquiring  
(B) acquired  
(C) acquisition  
(D) acquisitive

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125. Less developed countries receive \_\_\_\_\_ from the European Union to finance various development projects.
- (A) allowances  
(B) bonds  
(C) grants  
(D) stakes
126. The new secretary \_\_\_\_\_ some problems which she could not handle without the director's assistance.
- (A) ran after  
(B) ran for  
(C) ran into  
(D) ran through
127. Shareholders in both companies finally \_\_\_\_\_ an agreement and decided to proceed with the merger.
- (A) approached  
(B) arrived  
(C) consented  
(D) reached
128. Investors reacted nervously to the bad news stemming \_\_\_\_\_ the slowdown in America's housing market.
- (A) by  
(B) from  
(C) of  
(D) off
129. Mr. Delancas' \_\_\_\_\_ effective communication skills, coupled with his ability to think on his feet, helped him get promoted quickly.
- (A) high  
(B) higher  
(C) highest  
(D) highly
130. The marketing director managed to \_\_\_\_\_ the target audience's awareness with his new advertising campaign.
- (A) augment  
(B) influence  
(C) raise  
(D) rise
131. After weeks of \_\_\_\_\_, Alhan's CEO formalized his \$362 billion offer to Trinto, the global mining giant.
- (A) speculated  
(B) speculating  
(C) speculation  
(D) speculator
132. The company's CEO is an individual of high integrity with the ability to inspire and motivate \_\_\_\_\_ employees.
- (A) another  
(B) one another  
(C) others  
(D) the other
133. The Board of Directors was impressed by Mr. Delagua's ability to implement necessary changes and his \_\_\_\_\_ of new business methods to meet new challenges.
- (A) application  
(B) applicable  
(C) apply  
(D) applying
134. Some companies cut the price of their products by as much as \$100 in America in an \_\_\_\_\_ to boost their sales.
- (A) commission  
(B) effort  
(C) undertaking  
(D) venture
135. Stockmarkets in America and Europe fell sharply and the dollar continued its slide as a result \_\_\_\_\_ the slowdown in America's housing market.
- (A) by  
(B) from  
(C) in  
(D) of
136. The executive manager handed in his resignation \_\_\_\_\_.
- (A) notation  
(B) notice  
(C) noticed  
(D) notified

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137. The CEO announced that the company would take firm and \_\_\_\_\_ action to counter their rival's promotional campaign.
- (A) punctual  
(B) stability  
(C) subordinate  
(D) timely
138. The board of directors unanimously approved of Mr. Grabbs' being \_\_\_\_\_ to chief executive officer.
- (A) promoted  
(B) promotion  
(C) promotional  
(D) promoting
139. More and more companies are beginning \_\_\_\_\_ surveillance cameras around the office.
- (A) being installed  
(B) installing  
(C) to install  
(D) to be installed
140. Many companies pay Frostini, a firm known to office workers for \_\_\_\_\_ web-based e-mail security and spam-sieving technology, a great deal of money.
- (A) it  
(B) its  
(C) their  
(D) theirs

**Part 6**

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 141 - 143 refer to the following email.**

**To:** jkanake@thunder.com  
**From:** smilwlkie@lightning.com  
**Subject:** Notice of probationary status

Dear Jonathan,

For the first two years that you distributed our products you exceeded our expectations. Since then we have seen a decrease in your shipments. As our general agreement \_\_\_\_\_, you must maintain at least 300 units to be considered a distributor for our product.

- 141.** (A) exercises  
(B) identifies  
(C) stipulates  
(D) verbalizes

Our records show that you have maintained a stock of 210 units, \_\_\_\_\_ the required 300. If you are not able to maintain this level of activity, you will no longer qualify to be a distributor.

- 142.** (A) apart from  
(B) other than  
(C) instead of  
(D) unlike

Please let us know \_\_\_\_\_ we can do to increase your customer base.

- 143.** (A) how  
(B) if  
(C) that  
(D) what

Best regards,

Simon

Questions 144 - 146 refer to the following advertisement.

**Top Notch Franchise**

Tired of working long hours and \_\_\_\_\_ others go home with all the financial rewards? There's no need to be jealous of them, as you too can be one of them.

144. (A) see  
(B) seeing  
(C) seen  
(D) to see

With a Top Notch franchise, you are the boss and we are the support system, providing you with a proven method of success. Top Notch franchise training programs will equip you with the necessary tools needed to start, build, and \_\_\_\_\_ your business, and you'll also benefit from our national advertising.

145. (A) involve  
(B) maintain  
(C) progress  
(D) recover

The benefits of being \_\_\_\_\_ own boss are considerable, but fear of business risk keeps many people from succeeding. Don't be one of them. What have you got to lose? Visit us now at [topnotch.com](http://topnotch.com) or call us today at 333-3333 about buying your own Top Notch franchise.

146. (A) one  
(B) the  
(C) their  
(D) your

We look forward to working with you.

Questions 147 - 149 refer to the following letter.

Dear Mr. Delonghi,

We are pleased to provide the enclosed credit history information \_\_\_\_\_ Mr. David Longfield. Enclosed is the financial information you requested. I am confident that this information will be used with discretion.

147. (A) about  
(B) for  
(C) to  
(D) with

Our records \_\_\_\_\_ that Mr. Longfield's credit line has increased from \$500,000 to \$1,000,000 because he has been an exemplary customer and has never neglected payment during the five years he has held an account with us.

148. (A) had shown  
(B) show  
(C) showed  
(D) would show

We appreciate your concern about granting such a high credit limit and would like to assure you that based on our five-year experience with Mr. Longfield, such a credit line should be a \_\_\_\_\_ investment for your company.

149. (A) confident  
(B) protective  
(C) sound  
(D) shaky

Yours sincerely,

JMyers

Jack Myers  
Store Manager  
XYZ Bank

**Questions 150 - 152** refer to the following bulletin.

Airlines that are members of the WATA (World Air Transport Association) have established the following recommendations for the carriage of pregnant women and babies:

\_\_\_\_\_ mothers

150. (A) Expectant  
(B) Expected  
(C) Expectedly  
(D) Expecting

While air transport is deemed safe for pregnant women, each airline may apply its own certain restrictions. It is advisable \_\_\_\_\_ each airline well in advance to check traveling policy.

151. (A) contacting  
(B) having contact  
(C) to contact  
(D) to be contacted

Air transport is not recommended in the period \_\_\_\_\_ the final month of pregnancy and seven days subsequent to childbirth.

152. (A) adjoining  
(B) extending  
(C) prologing  
(D) spanning

WATA general regulations recommend that medical authorization to fly be sought:

- As of the 28th week of pregnancy
- If birth is expected within four weeks of the departure date
- If birth is expected to involve any complications

**Part 7**

**Directions:** In this part you will read a selection or texts, such as a magazine and newspaper articles, letters, and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 153 - 155 refer to the following letter.**

Dear Mr. Green:

I am writing concerning claim #760. The amount that your adjusters have set for the damage Hurricane Harry caused to my barn is unacceptably low. The amount that your company has offered would not even allow me to do the work myself, as the materials alone would cost almost \$300 more than your estimate.

I am including estimates from four independent contractors that I have asked to inspect the damage to my barn, and their estimates vary between \$1,500 and \$1,750.

I would like your company to take into consideration the estimates I have provided and reevaluate your settlement offer. If you continue to deny the fact that your offer is unacceptably low, I will need to seek legal counsel.

I will appreciate your immediate attention to this matter.

Yours sincerely,

M. Liverpool

Mathew Liverpool

**153.** Why did Mr. Liverpool write this letter?

- (A) To request legal advice from Mr. Green
- (B) To seek compensation for damages
- (C) To demand his barn be repaired
- (D) To refuse the insurer's settlement offer

**154.** What can be inferred from this letter?

- (A) Mr. Green estimated the amount payable to Mr. Liverpool.
- (B) Mr. Green will send contractors to inspect the barn.
- (C) Mr. Liverpool's barn was destroyed in the Hurricane.
- (D) Mr. Liverpool will not let this issue rest.

**155.** What is the minimum amount of money that Mr. Liverpool expects to receive?

- (A) \$300
- (B) \$1,200
- (C) \$1500
- (D) \$1,750

Questions 156 - 159 refer to the following article.

## JINGO ELECTRONICS AND SUTHERTECH COMPUTER INDUSTRIES ANNOUNCE DEFINITIVE MERGER AGREEMENT

JINGO Computers and Suthertech Computer Industries, Inc. announced today that they have signed a definitive merger agreement. The strategic combination will have approximately \$5 billion in annual revenues, 5,900 employees, 23 facilities worldwide, a leading global position in computer manufacturing. The merger transaction, expected to close in the second quarter of this year, is subject to stockholders' approval under the Hart Scott Rodino Act, refinancing of indebtedness and other customary closing conditions. Under the terms of the merger agreement, which was unanimously approved by the Boards of Directors of both companies, Suthertech stockholders will receive 0.685 JINGO shares in exchange for each of their Suthertech shares. Upon the completion of the transaction, JINGO stockholders will own approximately 51 percent and Suthertech stockholders approximately 49 percent of the merged entity.

156. What is the purpose of this article?
- (A) To announce the effect of the Hart Scott Rodino Act on mergers.
  - (B) To inform shareholders about the merger.
  - (C) To publicize a merger of two computer companies.
  - (D) To support the Board of Directors' decisions.
157. According to the article, what is TRUE?
- (A) JINGO shares will sell for \$0.685.
  - (B) Suthertech Computer Industries has 23 plants world wide.
  - (C) Stockholders have to approve the merger.
  - (D) The merger has already been finalized.
158. What can be inferred about the merger?
- (A) Its company's shares will sell for \$5 billion.
  - (B) JINGO Computers is in debt.
  - (C) Suthertech shares are worth less than JINGO shares.
  - (D) Suthertech stockholders will be the majority shareholders.
159. When was this article printed?
- (A) Around September
  - (B) Before April
  - (C) In the middle of the year
  - (D) Just before the New Year

**Questions 160 - 162 refer the following email.**

**TO:** syamoto@hyndi.com  
**FROM:** klee@globalmail.com  
**SUBJECT:** AE123-QR/20\_\_

Dear Ms. Yamoto

I am pleased to have the opportunity extended to me to work for your department. This position interests me greatly. However, I feel that the remuneration package you offer is not commensurate with my education and experience.

Please consider that after eight years of experience in the field, I will be able to be effective immediately. I am eager to get started in the new job as soon as possible, and am confident that we can reach agreement on remuneration.

I would like to meet with you again to discuss this, and will call to arrange an appointment.

Best regards,

Katie Lee

**160.** What is the main purpose of this email?

- (A) To accept a position
- (B) To request an appointment
- (C) To negotiate payment
- (D) To decline an offer

**161.** Which of the following is TRUE?

- (A) Ms. Lee is currently unemployed.
- (B) Ms. Lee worked in the same company for eight years.
- (C) Ms. Yamoto interviewed Ms. Lee.
- (D) Ms. Yamoto is in charge of accounts.

**162.** In the first paragraph, line 3 the word “commensurate” is closest in meaning to

- (A) balanced
- (B) indicative
- (C) matched
- (D) suitable

## Hellenic American Union

**Questions 163 - 165** refer to the following table.

Region/sub-region	Forest cover by sub-region 20__ and distribution		
	Forest area (1000 ha)	% of land area	% of global forest area
Eastern and Southern Africa	226 534	27.8	5.73
Northern Africa	131 048	8.6	3.32
Western and Central Africa	277 829	44.1	7.03
<b>Total Africa</b>	<b>635 412</b>	<b>21.4</b>	<b>16.08</b>
East Asia	244 862	21.3	6.20
South and Southeast Asia	283 127	33.4	7.16
Western and Central Asia	43 588	4.0	1.10
<b>Total Asia</b>	<b>571 577</b>	<b>18.5</b>	<b>14.46</b>
<b>Total Europe</b>	<b>1 001 394</b>	<b>44.3</b>	<b>25.34</b>
Caribbean	5 974	26.1	0.15
Central America	22 411	43.9	0.57
North America	677 464	32.7	17.14
<b>Total North and Central America</b>	<b>705 849</b>	<b>32.9</b>	<b>17.86</b>
<b>Total Oceania</b>	<b>206 254</b>	<b>24.3</b>	<b>5.22</b>
<b>Total South America</b>	<b>831 540</b>	<b>47.7</b>	<b>21.04</b>
<b>WORLD</b>	<b>3 952 025</b>	<b>30.3</b>	<b>100</b>

1 hectare (ha) = 10 000 square meters (m<sup>2</sup>) = 0.01 square kilometres (km<sup>2</sup>)

**163.** Which sub-region has the greatest Forest area?

- (A) Eastern and Southern Africa
- (B) Western and Central Africa
- (C) South and Southeast Asia
- (D) North America

**164.** Which region has the most forest coverage per hectare?

- (A) Africa
- (B) Asia
- (C) Europe
- (D) South America

**165.** Which sub-region accounts for the least global forest area?

- (A) Caribbean
- (B) Central America
- (C) Northern Africa
- (D) Western and Central Asia

**Questions 166 - 169 refer to the following memo.**

**MEMO**

**TO:** All employees  
**FROM:** Venessa Hardwright  
**SUBJECT:** Reduction in staff  
**DATE:** December 28, 20\_\_

As anticipated, the recent merger with FGA United has resulted in overlap of some functions. Consequently, it is necessary to reduce our work force in those areas in which we have significant duplication of effort.

Effective March 3, we will experience a 30% reduction in staff, right across seniority lines. Persons affected will be notified by the end of next month. These employees will receive two months' severance pay.

Our personnel office will hold a series of meetings in the middle of February to discuss unemployment insurance benefits and to help those affected secure new jobs. If you plan to attend, call Marcos Twine at extension #131.

We thank you for all your hard work. Unfortunately this layoff could not be avoided. We wish you employment success in the future.

Vanessa Hardwright  
CEO  
ZBT Electronics

**166.** What is the purpose of this memo?

- (A) To announce changes in company structure
- (B) To declare a merger with FGA United
- (C) To motivate employees to work harder
- (D) To request attendance at upcoming meetings

**167.** When will employees be informed about their company status?

- (A) In December
- (B) In January
- (C) In February
- (D) In March

**168.** According to the memo, what is TRUE?

- (A) FGA United will secure jobs for all employees.
- (B) No executives will be made redundant.
- (C) Not all departments are affected by the merger.
- (D) Some employees will receive a bonus.

Questions 169 - 173 refer to the following article.

### Predatory Lending: Debate in Default

Paralleling the subprime mortgage crisis in the US, a larger debate broke out regarding the need for curbs on 'predatory lending' practices. Central to the debate was the definition of predatory, and there is still considerable disagreement. Until the term is defined by law, it remains a catch-all for a variety of what consumer advocates call 'unfair' loans, made to the eventual detriment of the borrower.

Principal among these are loans tailored for high-risk subprime borrowers, often without adequate checks on income and repayment potential, and high-interest, short-term financing. Included in this second group are payday and tax-refund-anticipation loans – both taken to tide the borrower over until expected income is received – as well as credit card late-payment fees and checking account overdraft fees. The fees charged on these short-term advances often amount to an annual interest rate well in excess of the market rate for high-risk. Lenders dispute that these fees are interest.

Consumer groups charge that high interest rates and fees take advantage of the desperate borrower, while advocates for the lending industry note that the promise of high return encourages lenders to give loans even if the risk is greater. Without that, loans would not be available to many low income and minority borrowers. On the other hand, the concentration of high-risk lenders in low-income neighborhoods means that more equitable financing may not be accessible to some who could qualify. And that, say social critics, means that interest is transferred from the poorest members of society into the pockets of the wealthy.

The industry rejoinder is <I>caveat emptor</I>, let the buyer beware. In this view, it is the borrower's responsibility to seek the best loan product and to understand the details of the contract. And yet, the fact that 'predatory lending' is an issue suggests that some authorities recognize the need for better consumer education and possibly government regulation. Certainly, the crisis created by the subprime market collapse shows the impact risky lending can have on the economy as a whole. Whether to protect the more vulnerable borrower or to discourage volatility in the economy, some brakes may need to be put on high-risk lending practices.

- 169.** What might a 'predatory lender' do to a customer?
- (A) Charge high interest to the rich.
  - (B) Reduce interest for low-income clients.
  - (C) Refuse to lend if repayment is risky.
  - (D) Take advantage of the customer's need.
- 170.** Which practice would NOT be predatory according to this article?
- (A) A 20-year home loan at 5% per annum interest.
  - (B) A fee of .05% per day on an overdue payment.
  - (C) A home loan at 18% to a marginally employed buyer.
  - (D) A one-week advance on wages at a flat fee of 5%.
- 171.** Why does the lending industry say high interest is good for some borrowers?
- (A) Borrowers can take advantage of sales.
  - (B) Borrowers cannot get better rates.
  - (C) It keeps money moving in the economy.
  - (D) Without it, loans would not be available.
- 172.** Why might government intervene in lending practices?
- (A) To end the current debate.
  - (B) To keep the economy stable.
  - (C) To protect honest lenders.
  - (D) To provide work for teachers.
- 173.** In Paragraph 3, line 2 the word "promise" is closest in meaning to
- (A) avowal
  - (B) guarantee
  - (C) implication
  - (D) potential

Questions 174 - 178 refer to the following article.

### INTRODUCTION: VOLUNTEERISM IN THE BROAD VIEW

Volunteerism, as a way of providing needed services, is hardly new. Throughout history, people have pitched in to help their neighbors accomplish some task, asking no pay in return. In earlier times, voluntary efforts were woven into the pattern of society, a good example being neighbors helping to build a home for newlyweds. Over the past couple of centuries, however, volunteering has increased, and, since the middle of the 20th century, the widespread use of volunteers in some societies has given rise to volunteer program management as a profession. (IVR 1998)

The use of volunteers, however, is by no means uniform around the world. In less-developed countries, traditional mutual-aid activities are supplemented by charitable programs. Where the economic-political model leans toward socialism, volunteer labor is less common, as social services are provided by the government. In Greece, for example, all three models were seen until the 2004 Olympiad, when vast numbers of citizens were needed, and responded. Volunteerism in Greece took a giant leap forward from the family- and church-centred activities of the past and exploded into the public sector. Local authorities, most notably in Athens, then followed up on the Olympic success with new programs in which citizens can become involved.

Contrasted to the newness of efforts in some countries are those where volunteer programs are well underway. In the US, volunteerism is a highly developed field, increasingly necessary in recent years, as political policies have reduced the budgets of social service agencies. The propensity for volunteerism, however, has historical impetus in the US, with roots in the charitable obligation demanded in early Puritan settlements. (Fischer, 1989)

Some EU member states also have a long tradition of volunteerism and, as a result, volunteer management has become a profession. The UK, for instance, has set occupational standards (VSNTO 2004) and offers training courses and qualifications in volunteer management. Research is underway to bring standards into a common framework that can be understood across the EU (VSNTO 2004), to quantify the value of volunteer contribution, and to assess the different cultures that impact volunteerism in the member states. (CEV, 'Facts and Figures' study, 2003-2005 ongoing)

**174.** Which statement best describes the history of volunteerism?

- (A) It is a relatively recent type of activity.
- (B) It is more common now than ever before.
- (C) It originated in the weaving industry.
- (D) It was more prevalent in the past than now.

**175.** Why did volunteerism expand in the Greek example?

- (A) A major event necessitated the use of volunteers.
- (B) Charities increased their support for the needy.
- (C) People were used to helping each other.
- (D) The government provided most services.

**176.** How can volunteerism best be described in the US?

- (A) It is an unpopular obligation.
- (B) It has a strong historical base.
- (C) It is no longer as essential as it once was.
- (D) Political policies have made it unnecessary.

**177.** What is the goal of volunteerism research in the European Union?

- (A) To establish volunteer qualifications for the UK.
- (B) To improve the quality of cultural events.
- (C) To increase the number of volunteer managers.
- (D) To set standards for the member states.

**178.** In paragraph 3, line 4 the word 'propensity' is closest in meaning to

- (A) avoidance
- (B) hesitation
- (C) popularism
- (D) tendency

Questions 179 - 180 refer to the following letter.

Rafael Kosmisky  
Solicitor  
Legal Eagles  
255 Second Avenue,  
First Floor,  
Seattle, WA 98104  
206-624-2180

5th April 20\_\_

Dear Mr. Kosmisky:

We authorize you to represent the interests of our company at the upcoming Senate hearings on environmental regulation. You are authorized to use any legal means you deem necessary to demonstrate to the subcommittee that SHEMPTO Incorporated understands and complies with EPA regulations.

We have memos in our possession that clearly show we were aware of the problem and had taken steps to clear up the issue long before we were contacted by the EPA.

We agree to your rate of \$275 per hour plus expenses and ask that you bill us every four weeks. With each bill, please include a log which documents what action has been taken in the case during that billing period.

Please call our office if you agree to these terms.

Yours sincerely,

George Wellington

George Wellington  
Director  
SHEMPTO Inc.

**179.** What can be inferred from the letter?

- (A) Mr. Kosmisky has agreed to represent SHEMPTO Inc.
- (B) Mr. Wellington has given full power of attorney to Mr. Kosmisky.
- (C) SHEMPTO Inc. is taking the EPA to court.
- (D) The Senate hearing will take place in April.

**180.** What is NOT mentioned in the letter?

- (A) Mr. Kosmisky's employment office
- (B) Records showing SHEMPTO Inc's handling of the violation
- (C) The EPA coming in touch with SHEMPTO Inc. personally
- (D) The EPA's environmental regulations

**Questions 181 - 185** refer to the following two texts.

ANTREX WEB HOSTING		
PERSONAL	BUSINESS	CORPORATE
100 MgB storage	500 MgB storage	2 GgB storage
1 GgB file transfer	5 GgB file transfer	10 GgB file transfer
5 Pop E-mails	10 Pop E-mails	30 Pop E-mails
1 Sub domain	3 Sub domains	10 Sub domains
€6.90/month	10.90	14.90
€80.00/year	€120.00	€170.00
€150.00/2 years	200.00	300.00

Domain name registration only €2995  
Order the 2-year hosting plan and register your domain name for free!  
[Click here to learn more.](#)



**TO:** kenneth@Trimmo.com  
**FROM:** aileen@Trimmo.com  
**DATE:** Feb. 12, 2007  
**SUBJECT:** New Server?

Have a look at this ad I just got in my inbox. At first glance, it looks a lot more economical than the hosting package we've got right now. The Business package alone would save us about €70 a year. If we took the 2-year plan, that would jump to €90 a year. Plus, with that plan, we could save the 2-year domain fee, and I think that went up to something like €26 the last time we registered.

I'm going to check with ILM and see if they're offering anything competitive. I hate to change hosts when we've had such good service from them, but they need to stay competitive if they want to keep customers. In the meantime, see if you can find out anything about Antrex. I guess we ought to see if they're reliable over time. There are so many new companies in the market now, it's hard to tell. So, let's do a little checking before we change.

Thanks,  
Aileen

- 181.** What does the advertisement offer?
- A way the firm can have email with its own name.
  - A website with unlimited email accounts.
  - Plenty of storage for company documents.
  - Various plans for website, email, and domain registration.
- 182.** How did Aileen learn about the new offer?
- Aileen learned about it from a colleague.
  - Antrex sent it as an email advertisement.
  - Ken learned about it from a colleague.
  - The advertisement was delivered by the postman.
- 183.** How much does Aileen think she can save if she takes the 2-year plan?
- €70 per year.
  - €90 per year.
  - €103 per year.
  - €186 per year.
- 184.** What is the name of the firms current web host?
- Antrex.
  - ILM.
  - Trimmo.
  - We aren't told.
- 185.** What does Aileen want to know before she okays a change?
- That her firm will remain competitive.
  - That the new host would provide steady service.
  - That the new host will be cheaper than the old one.
  - That she hasn't overlooked any new hosts in the market.

**Questions 186 - 190** refer to the following two texts.

**Calling on IORP Members!**

We give plenty of travel advisories, and not a few special member discounts, in this magazine. And many of you have written to say how helpful they have been.

Now, we want to hear more from you!

Send us your experiences and the travel tips you've gleaned while making use of our past advice.

What's your best packing tip?  
Where have you been that you'd recommend to others?  
Have you found a way to make airport waits less painful?

Don't think anything you've learned is too small, too unimportant. It might just help others make the most of their holidays.

The Travel Editor

Thanks to our loyal IORP members for these ...

**Tips for Cruising:**

Pack light and keep your suitcase with you like an airline "carry-on." That way you can avoid the check-in at the dock, and all that waiting to get luggage when you home tired but happy. Also, you'll be sure to have your luggage when you need it.

Iris Henry, Wokegan, WI.

My wife and I have found that shipping our dirty clothes home after a few days on the boat is economical and very practical. It's cheaper than having the valet wash our clothes, and by the end of the trip, we have plenty of space for souvenirs. We post a package of clothes from ports-of-call along the way, and our laundry arrives home

almost as fast as we do. Herbert Ranscroft, Blackton, Derbyshire.

Buy the cheapest fare you can get for a cruise. Prices go by the size of cabin, with or without a window, and with or without a balcony. Everything else – food, entertainment, and so forth – is pretty much the same price. The best time to book a cruise is at the beginning of the season, before the cheaper cabins are taken. Another good time is about 3 weeks before sailing. Then the cruise company is trying to fill the ship and you may find better rooms at a discount. You can book directly with the cruise line or through a travel agent, and if you're a repeat customer, you should expect a little gift of fruit or flowers in your cabin.

Allen Woolbridge, North Hampton, MN

- 186.** What is the main reason for this request?
- IORP wants to know if members use the discounts.
  - IORP wants members to get others to join.
  - The editor wants members to share their experiences.
  - The editor has run out of ideas and needs help.
- 187.** What does Ms Henry list as an added benefit in her tip?
- She can get on the boat faster.
  - She has less weight to carry.
  - She saves time getting off the boat.
  - She never has to contend with lost luggage.
- 188.** How does Mr Woolbridge get the best prices on fares?
- He always gets a cabin with no window or balcony.
  - He books when the cruise lines are offering cheap fares.
  - He only makes reservations directly with the cruise line.
  - He travels at the beginning of the cruise season.
- 189.** Which writers seem concerned about what they spend?
- All three writers.
  - Henry and Ranscroft
  - Henry and Woolbridge.
  - Ranscroft and Woolbridge.
- 190.** In the first text, paragraph 3, line 1, the word 'gleaned' is closest in meaning to
- gathered.
  - improved.
  - read about.
  - written down.

Questions 191 - 195 refer to the following two emails.

PAC FOR PROGRESS • PAC FOR PROGRESS • PAC FOR PROGRESS • PAC FOR PROGRESS •

Popular Party Political Action Committee

Dear Bob,

We scored a major victory this week in the Education Bill. This legislation means that more children will receive a high quality education in schools across the country. We couldn't have achieved this exceptional result without the support of hundreds of thousands of people like you!

[Click here to send a thank-you email to your elected official.](#)

In the weeks and months ahead, the opposition will no doubt try to block further progress such as the Education Bill. We've got to be ready to meet their arguments in the strongest way, by getting our message out to the voters. Among other moves, a massive campaign is being planned to place ads with every major channel and nationwide newspaper.

Your continued support is crucial.

[Make a secure online contribution to the party.](#)

Dear Committee for Progress,

I'm afraid the Education Bill you mentioned in your recent email falls far short of what I'd like to see done in the area of education. This and other recent legislation shows neither the vision of our party nor the change it promised during the last elections.

Consequently, I have decided to contribute only to specific candidates whose views reflect my own. I will not be sending money to support the party in general, i.e. where I do not have direct control over what it is spent for.

At such time in the future as party work once again meets its promise, I will reconsider my position. In the meantime, I will appreciate your removing my name from the party contributor rolls and from the mailing list for this newsletter.

Respectfully,  
Robert Baine

**191. Who is the sender of the first letter?**

- (A) A group of concerned citizens.
- (B) A committee of a political party.
- (C) A political candidate
- (D) A political party

**192. What does the first letter say about the Education Bill?**

- (A) It was easily passed into law.
- (B) More work is needed to pass it.
- (C) It was also supported by the other party.
- (D) Similar legislation will meet opposition.

**193. What does the committee hope Baine will contribute?**

- (A) A free advertisement in his newspaper.
- (B) An advertisement on his TV channel.
- (C) Money for the committee to buy advertising.
- (D) Money to buy a newspaper company.

**194. Why does Baine object to contributing to the committee?**

- (A) He feels the party should donate to his candidates.
- (B) He is disappointed with his party's effectiveness.
- (C) He plans to switch to a different party in the future.
- (D) He thinks the Education Bill was too strongly worded.

**195. In the second text, paragraph 3, line 1, the word 'promise' is closest in meaning to**

- (A) A verbal vow.
- (B) A written vow.
- (C) Contention.
- (D) Potential.

Questions 196 - 200 refer to the following two texts.

### Rockets Away!

- Rockets are firing up in the western deserts of the USA, as a new sport takes shape. Rocket racing, actually taking off and leaving the earth's atmosphere while racing around a course 'drawn' in the sky, is becoming a reality, thanks to an experimental aircraft that uses rocket power. The result is a vertical take off, amid yellow plumes of flame, an apogee about one mile up, a wild race around the virtual track at speeds up to 320 miles per hour. The take-offs have been described as "mezmerizing" and the planners say extra "pit stops" have been planned into the course to give the public as many of these displays as possible.
- According to entrepreneur, Peter Diamandis, this is just the leading edge of the space tourism business, and one that's geared at making the public sit up and take notice. He's already sold over 3,000 seats at something like \$3,500 to people who want short jaunts in weightless space, and some much costlier tickets for real space travel.

Dear Sports Beat,

I read your recent article on Rocket Races with dismay. At a time in history when we're urging people to cut down on their fascination with gas-guzzling speedsters, Mr Diamandis seems intent on slurping up that last drop of petroleum and spewing it all over the stratosphere as 'yellow plumes of flame'. To paraphrase the old adage, "where there's fire, there's smoke." And smoke is the last thing a planet, sweltering in the greenhouse effect and choking on its own pollution, needs.

Despite my grave misgivings to the contrary, I sincerely hope Diamandis' race fans think twice before supporting this scheme with their hard-earned cash. Actually, I hope Diamandis himself thinks better of what he's planning to dump into the atmosphere. Or perhaps, the government will step in and ban this along with other 20th century dinosaurs such as traffic jams and bull fights.

Edgar Poe  
Walden, MS

**196.** What is the subject of the article?

- (A) A new entertainment form to encourage tourism.
- (B) Coverage of the first, groundbreaking "rocket race."
- (C) The career history of a sport developer.
- (D) The possible effects of a new sport on ecology.

**197.** What aspect of the sport is mentioned as most appealing to the public?

- (A) The intense competition.
- (B) The showy take-off.
- (C) The unique type of aircraft.
- (D) The virtual racetrack.

**198.** What is Mr Poe's main objection to the new sport?

- (A) It encourages more pollution.
- (B) It is dangerous to animals.
- (C) It perpetuates an old-fashioned idea.
- (D) It promotes fascination with machines.

**199.** Which solution does Mr Poe NOT suggest may limit the new sport?

- (A) The government will outlaw it.
- (B) The new aircraft will not pass flight tests.
- (C) The promoter will change his plans.
- (D) The public will refuse to support it.

**200.** In the second text, paragraph 2, line 1, the word 'misgivings' is closest in meaning to

- (A) conditions.
- (B) doubts.
- (C) mistakes.
- (D) questions.

**Transcript**

**LISTENING TEST**

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

**PART 1**

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Look at the example item below.

Now listen to the four statements.

- (A) They're leaving the room.
- (B) They're turning on the machine.
- (C) They're standing near the table.
- (D) They're reading the newspaper.

Statement (C), "They're standing near the table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

Now Part 1 will begin.

Look at the picture marked number 1 in your test book.

- (A) The man is pushing his suitcases.
- (B) He is walking along the platform.
- (C) The train has just arrived.
- (D) The man is wearing a coat.

Look at the picture marked number 2 in your test book.

- (A) The man is standing behind the two women.
- (B) All three of them are talking.
- (C) They are serving the customers.
- (D) They are standing behind the counter.

Look at the picture marked number 3 in your test book.

- (A) He is cooking the food.
- (B) The waiter is serving the customers.
- (C) He's carrying three dishes.
- (D) She's setting the table for three.

Look at the picture marked number 4 in your test book.

- (A) She's looking through the microscope.
- (B) The woman is plugging in the equipment.
- (C) She's programming the computer.
- (D) The woman is pulling the handle.

Look at the picture marked number 5 in your test book.

- (A) The man is grilling sausages.
- (B) He's wearing a vest.
- (C) The man is doing the washing up.
- (D) He's working outdoors.

Look at the picture marked number 7 in your test book.

- (A) She's giving a concert.
- (B) The tour guide is standing behind the man.
- (C) The tour guide is explaining the monument's history.
- (D) The man has turned his back to the woman.

## Hellenic American Union

Look at the picture marked number 7 in your test book.

- (A) The woman is cleaning fish.
- (B) She's in a restaurant kitchen.
- (C) She's holding a knife.
- (D) She's wearing a scarf around her neck.

Look at the picture marked number 8 in your test book.

- (A) She's wearing her sunglasses.
- (B) The woman is talking to the sales person.
- (C) She's waiting in line.
- (D) They are standing on each side of the counter.

Look at the picture marked number 9 in your test book.

- (A) The police officer is giving a fine.
- (B) He's controlling the traffic.
- (C) He's checking the traffic lights.
- (D) He's in front of the car.

Look at the picture marked number 10 in your test book.

- (A) The hotel room is ready for guests.
- (B) The bedside lamps are off.
- (C) The painting is over the beds.
- (D) The closet is made from metal.

## PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

For example, you will hear:      Where is the meeting room?

You will also hear:  
(A) To meet the new director.  
(B) It's the first room on the right.  
(C) Yes, at two o'clock.

The best response to the question "Where is the meeting room?" is choice (B), "It's the first room on the right," so (B) is the correct answer. You should mark answer (B) on your answer sheet.

Now let us begin with question number 11.

- 11. Who cancelled the meeting?  
(A) Peter enjoys attending meetings.  
(B) The CEO is in a meeting.  
(C) The manager did.
- 12. Who forgot to switch off the copy machine?  
(A) George made coffee last.  
(B) I need to copy a document.  
(C) Probably the secretary.
- 13. Who called a cab?  
(A) Mary is going to the airport.  
(B) The cubs are playing with their mother.  
(C) The taxi meter is running.
- 14. What's the quickest way downtown?  
(A) You're a fast driver.  
(B) Take the metro.  
(C) The road's under repair.
- 15. What did you expect?  
(A) An apology.  
(B) I'm expecting a phone call.  
(C) It was unexpected.
- 16. When should we leave?  
(A) Any minute now.  
(B) I wanted it yesterday.  
(C) It struck midnight.
- 17. When did he call?  
(A) By the hour.  
(B) For the time being.  
(C) I can't recall.
- 18. When was he told?  
(A) Soon as he came in.  
(B) Sooner or later.  
(C) By the minute.

## Hellenic American Union

19. When's your appointment?  
(A) I was appointed an assistant.  
(B) It's been cancelled.  
(C) Yes, I had an appointment.
20. Why haven't you finished yet?  
(A) I prefer it undone.  
(B) He's always on time.  
(C) Too many things to do.
21. Who should I thank?  
(A) I'll always be thankful.  
(B) You're welcome.  
(C) The manager of course.
22. Why shouldn't we expand?  
(A) Extensions suit you.  
(B) I extended my stay.  
(C) The risk's too high.
23. Why is she so against the idea?  
(A) No idea.  
(B) I've got a bright idea.  
(C) Your idea scares me.
24. Why should I believe you?  
(A) Because I like you.  
(B) I've never lied to you.  
(C) Honesty is their motto.
25. Why not order the lobster?  
(A) It's out of season.  
(B) Put them in order.  
(C) Your order is ready.
26. Where do I have to sign?  
(A) Next to your name.  
(B) Sign your papers.  
(C) Stop at the stop sign.
27. How often does she leave early?  
(A) Earlier than you think.  
(B) He often does overtime.  
(C) It's turned into a habit.
28. How could I've been so selfish?  
(A) It can happen to anyone.  
(B) Shellfish are tasty.  
(C) Take care of yourself.
29. How can you manage all that?  
(A) His managing skills are innate.  
(B) The manager is very nice.  
(C) With great difficulty.
30. There's a protest march taking place.  
(A) I will make some more space.  
(B) That's why I can't find a cab.  
(C) Yes, it is expected in March.
31. Isn't he already a member?  
(A) No, I'll be joining him later.  
(B) Yes, I registered him myself.  
(C) Yes, he does remember.
32. Hasn't he already received a free copy?  
(A) Not according to our records.  
(B) The copy will be sent.  
(C) Yes, it's free of charge.
33. I heard the IRS is auditing them.  
(A) I wouldn't like to be in their shoes.  
(B) Yes, I work in auditing.  
(C) Yes, they work for the IRS.
34. Would you like any salad dressing?  
(A) Just a little oil, please.  
(B) No, I'll change over there.  
(C) Yes, I like this dress.
35. You aren't authorized for levels three and above.  
(A) I need to level with you.  
(B) I was granted access today.  
(C) Ms. Fivoldi authored them.
36. Is sales tax included in the price?  
(A) Yes, it's been added.  
(B) Yes, it was overpriced.  
(C) Yes, it sells lots of copies.
37. Haven't we met somewhere before?  
(A) I would have remembered.  
(B) Old habits die hard.  
(C) Yes, I've done this before.
38. Let's not make any hasty decisions.  
(A) It's difficult to say.  
(B) This is really tasty.  
(C) Yes, let's think about it.
39. Have you met Mr. Jones yet?  
(A) No one has introduced us.  
(B) They shook hands yesterday.  
(C) Yes, the Dow Jones is on the rise.
40. Where's our florist's number?  
(A) At number 5, just past the florist's.  
(B) Check in the drawer.  
(C) Press 9 before dialing the number.

### PART 3

Directions: You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversation will not be printed in your test book and will be spoken only one time.

## Hellenic American Union

Now let us begin with question number 41.

### **Questions 41 - 43 refer to the following conversation.**

- W: We need to hire a temporary assistant to help us with this project until our regular assistant fully recovers.  
M: Yeah, it will take him at least 2 months till he's able to return to his duties.  
W: I know ... that's why I hate it when people around me become indispensable. It just makes me feel helpless sometimes.  
M: In the meantime, why don't we try finding someone from our staff to replace him? That way we'll avoid the training period since all staff know, more or less, how things run around the office.
41. What is the problem with her assistant?
  42. What does the woman imply about her assistant?
  43. What are they planning to do?

### **Questions 44 - 46 refer to the following conversation.**

- M: When did you say you are going on that business trip again?  
W: Well, I'm leaving on Wednesday evening, but I won't be back until Tuesday.  
M: The conference is on for two days isn't it?  
W: Well, yes, but since my husband is coming with me this time, we thought we'd take Monday off and spend the weekend by Lake Como near Milan. We've heard so many good things about it, and with my new position we haven't had the chance to go on vacation in the last couple of years.
44. How many days will she be away from work?
  45. When is the conference?
  46. What can be inferred about the woman?

### **Questions 47 - 49 refer to the following conversation.**

- W: I think we need to ask the Staff Director to order two new desks for us. Mine is very small, while yours is very big and takes up too much space. And we could do with new wallpaper as well.  
M: That's fine by me, but the company is on a very tight budget this year, so they might not approve any of it. We're lucky we've still got a job.  
W: Why don't you draft a formal request, and we'll see what happens?  
M: Sure! There might even be some old desks available in the warehouse that would suit us perfectly.
47. What does the woman want to do?
  48. What does the man imply about the company?
  49. What does the woman ask the man to do?

### **Questions 50 - 52 refer to the following conversation.**

- M: Did you hear on the news how the \$8.1 billion deal between Major Electric and Arbitrary Laboratories unraveled?  
W: No, I didn't even know that the two companies were planning to merge.  
M: No, they weren't merging. It's just that ME expressed its intention to buy Arbitrary's medical diagnostics division, but apparently they couldn't agree on the terms.  
W: Well, you can't blame them. Even \$10 billion wouldn't be enough for such a lucrative division.
50. What does the man inform the woman about?
  51. How much had the company offered to pay?
  52. What can be inferred about Arbitrary's medical division?

### **Questions 53 - 55 refer to the following conversation.**

- W: I've booked the air tickets to Rome but I haven't booked a hotel yet.  
M: Try finding one near the shopping district or better still, near the historical center.  
W: These two areas are within walking distance, and I checked the hotels in both areas, but the prices were really steep. And besides most of them are fully booked; but if I book one 8km from the historical center, then things change rapidly. 8km isn't that far, and we could always rent a car.  
M: Anyway, we'll be spending most of our time sightseeing, so why spend a fortune on accommodation?
53. What does the woman still need to do?
  54. What is implied about the hotels in the historical center?

## Hellenic American Union

55. Where will she book a hotel room?

**Questions 56 - 58 refer to the following conversation.**

- M: It seems that this year's economic forecast for the government's deficit is a lot less gloomy than we originally thought. In fact, it seems to be rather promising.  
W: Why what does the paper say?  
M: It says that tax revenues were higher this year than expected during the spring, so the spending deficit will only be \$255 billion this fiscal year. That's around \$45 billion less than had originally been thought, while others predict that the actual deficit will be even less when it's made official in September.  
W: It was about time they actually announced something positive. They can't expect the public to continue paying heavy taxes when there seems to be no hope for the economy to start booming again.

56. What are the predictions for the deficit this year?  
57. What can be inferred about the country's economy?  
58. What does the woman imply about the public?

**Questions 59 - 61 refer to the following conversation.**

- M: I ordered some products from your company a week ago but they haven't arrived yet, although you had assured me you would ship them one or two days after I placed my order.  
W: Give me a second, sir, to track down your order... yes, here it is. The products were shipped on September the 19th, that's a day after you placed your order. The shipping number is 335601342 and the courier company is BLC.  
M: Oh, OK. I'll try contacting them to find out what's taking them so long to deliver the package.  
W: My guess is that they've got problems with the customs office. In any case, call me if I can be of any further assistance.

59. Why did the man call?  
60. When were the products sent?  
61. What's the shipping number?

**Questions 62 - 64 refer to the following conversation.**

- W: I've been working part-time in this company for 2 years now and I would like to know how many days of vacation I'm entitled to since I haven't taken any so far.  
M: Let me see... full-timers can get 25 days off a year, so part-timers can get half of it and a day of sick leave a month. Unfortunately you can't transfer last year's vacation.  
W: I wish I'd known that earlier. So if I want to take 2 weeks off this summer, I'll have to take my sick leave as well.  
M: Or you could take some unpaid leave, you never know when you might need your sick leave. Just make sure you ask the Human Resources Department to approve it.
62. How many days of vacation can part-timers get?  
63. What does the woman want to do?  
64. What advice does the man give her?

**Questions 65 - 67 refer to the following conversation.**

- M: Mr. Lee isn't coming in today. Can I take a message?  
W: I'd rather talk to him in person. Do you know when he's coming back?  
M: I'm afraid he's not coming in for the next couple of weeks. He's on a sabbatical to work on his dissertation.  
W: Well, in that case could you please tell him that I've reviewed his article and that he needs to contact me to go over my revisions ASAP? Unless you can give me his home number and I'll contact him in person.
65. Why isn't Mr. Lee in his office?  
66. What does the woman want Mr. Lee to do?  
67. What can be inferred about the man's job?

**Questions 68 - 70 refer to the following conversation.**

- W: The CEO has called a meeting. He wants us to update him on the number of students who have registered for our postgraduate programs this year.

## Hellenic American Union

- M: Hmm, he knows that the number of registered students has plummeted this year, and he is looking into the causes.
- W: If you ask me, the advertising campaign should have been more aggressive.
- M: Yeah, I know exactly what you mean. I saw the newspaper ad yesterday and you need to read it very carefully to see that we are offering postgraduate programs and not just undergraduate ones.

68. Why has the CEO called a meeting?
69. What can be inferred about the advertising campaign?
70. What is true about the number of registered students?

### PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

#### Questions 71 - 73 refer to the following radio program.

Welcome back to The Book Stall. This week I read Joseph Stiglitz' latest book and I enjoyed it! Making Globalization Work was a refreshing, readable foray into the sometimes confusing world of macro-economics. Stiglitz, a presidential advisor and former chief economist for the World Bank, was the 2001 Nobel Laureate in Economics. He had previously published Globalization and Its Discontents, a compendium of the problems globalization has created. His intimate knowledge of World Bank, IMF and WTO operations reinforced his view that developing countries were not helped by – in fact, were frequently hurt by – the self-interested policies of much more powerful developed nations. In this sequel, Stiglitz lays out his vision of what's needed. His nearly four decades of research and important role in shaping economic policy have convinced him that a modicum of government intervention and regulation, particularly in trade agreements, can level the playing field among nations and bring the benefits of market economy to all. After the break, I'll be back to read a few of Stiglitz' thoughts on how this could be carried out. ....

71. In what field did Stiglitz establish his career?
72. How can Stiglitz's latest book be described?
73. What is Stiglitz' vision for globalization policy?

#### Questions 74 - 76 refer to the following commentary.

Well, Shannon, this Sports Fair has certainly been well received here. All three floors of the expo center are full, some 250 exhibitors all together, ranging from top-ranked sports teams through equipment and apparel manufacturers to sports medicine and dietary supplement providers. With game tickets and products as door prizes, plus the chance to meet some star players, the public has, not surprisingly, come out in force to share in the excitement and see where the industry is going. Although this event was intended primarily as an industry meet-up, some 3000 people have come through the doors each day. And what I've seen here includes a lot of parents with their young athletes. One father I talked to said he was looking for information to help him judge if his children were getting good training advice from their coaches. His son, though, seemed more interested in state-of-the-art basketball shoes. And there are plenty of those on display. But I also observed a lot of earnest business discussions taking place, with equipment makers pressing their case with wholesale reps and sports retailers. I see Jim Manix, just coming this way. He's Sales Manager of Envida Footwear and the director of the fair, so I'll try to get a word with him ...

74. What type of commentary is this?
75. Why has the event been well attended by the public?
76. What intended outcome of the event was realized?

#### Questions 77 - 79 refer to the following talk.

One of the more creative approaches to helping children deal with catastrophic events in their lives sprang from the fertile mind of artist Eleanor Bennington. Her own works have always been shopping sprees into those hidden, and most painful, reaches of her own experience. When Bennington heard of the children whose peaceful, mountain villages had been swept away in the recent wildfires, she knew that art would offer them a way of working through their nightmares. What we have here is an installation of monumental value, a record of the fires seen through the eyes of children, who, with Bennington's seminal instructions for their teachers, put their worst fears to paper, paint, papier mache, and collage. They created a stunning witness to the horrors they saw and,

## Hellenic American Union

subsequently, tried to forget. Those fears come alive in their creations, allowing them, the witnesses, and us, the receptors, to deal with the scenes burned indelibly on their psyches. This first work, by Dimitra Halkias, shows her home in ashes. Further along .... [fade]

77. What does this talk introduce?
78. What is the subject of the works that will be described?
79. Where did the artists do their work?

### Questions 80 - 82 refer to the following report.

All right, let's get started. We've been tasked with a job of monumental proportions. Let me begin by reminding you that we've got over 2,000 drug companies and 150,000 food processing companies, not to mention thousands of small exporters. And in recent months, a few of the, shall we say, "less responsible" ones have failed to live up to good practices. Recalls of their dangerous products have undermined our reputation in the international market. Somehow, this team has to bring this giant under control and to do that immediately. We'll start with a thorough review of product standards to identify which ones need to be tightened. Then, after developing recommendations for inspection and enforcement, members of this taskforce will directly supervise execution of the plan. I can assure you, we will have a free hand and full backing of the governing council. Improvement of our image and continued economic growth are foremost in their minds. You'll find my action outline in the folders you've been given ...

80. What is the speaker's position?
81. Why has this working group been created?
82. What can the listeners expect from their government?

### Questions 83 - 85 refer to the following weather report.

Jenny Holmann here with World Weather Today. Hurricane Xavier continues to build in strength as it approaches the Texas gulf coast. We're expecting this to become a Category 5 storm as it makes landfall tomorrow near Galveston and authorities there are beginning evacuation, and businesses in the area will remain closed for several days. US cities on the Atlantic seaboard, however, are enjoying sunny weather with temperatures in the high 20's. Temperatures dropping from west to east in Europe, the southern Mediterranean rim is also enjoying a respite after the extreme heat they've had this summer. Barcelona is a sunny 28, Rome 27, and Athens 25. And these conditions are expected to hold throughout the week. If you're flying into London or Brussels though, be prepared for some delays. The north continues to suffer what now seems like unending rain, with temperatures in the teens: London 17 Celsius, Brussels 15, Paris 15, and Frankfurt 13. And where the rain has let up, morning ground fog has diverted some flights, so check our frequent weather updates on your laptop or cell phone at WNN-dot-com. I'll be back with an update on Hurricane Xavier in the next hour.

83. What group of listeners does this report target?
84. What can be said about the current European weather?
85. What weather phenomenon is given particular attention?

### Questions 86 - 88 refer to the following talk.

Okay, this is what I've put together so far. This is the cover slide, and the second has our team listed. I thought I would start with a pie chart to illustrate our market share. Then, I want to use this line graph to show our company's growth over the past five years. And then, this multiple line graph, showing our growth against the other leading competitors. They're scattered all over the charts, and we clearly are in the lead. I think a bar chart at this point might be good, something that shows the dollar amount of market share for each of us, five years ago and today. We can put today's bar in the bright color with a darker shade of the same color for the amount five years ago. What I'm still up in the air about is which color to give our company throughout. Red would stand out – and that's what we want if we're to attract additional investors – but I also lean toward bright green or even black. Both colors are perceived as positives in business jargon. I'm really not sure about this. What do you think?

86. What graphic does the speaker NOT suggest using?
87. What is the goal of the presentation being discussed?
88. What is the speaker indecisive about?

### Questions 89 - 91 refer to the following radio talk.

Fellow discerning diners, I'm tempted to call this week's report, "The Raw Story". For your epicurean pleasure this

## Hellenic American Union

weekend, I've checked out two new restaurants – five star, in my book, both of them – one of which specializes in uncooked meat and the other in fresh veggies. Aptly named, The Total Tartar, in Kensington, offers an array of 'beef steak tartar' the likes of which I have never seen before. You can choose from ground round to delicate, paper-thin slices of sirloin with garnishes and condiments from mild to very spicy. I had the Attila Special, tiny cubes of raw steak with scorching hot chili peppers and a vinaigrette dipping sauce. Superb! If meat, raw or cooked, isn't your thing, I'd recommend The Herb Garden, out near the river in Tooting Bek. They literally have their own garden, organic of course, and every ingredient is picked fresh the same day. I particularly liked the little aubergine boat, heaped full of seasonal salad, in a light, yoghurt-based sauce. Well worth the rather long trek out to the Bek. I'll be back after this rather intrusive break, with my recommendations on wines.

89. When is this program likely to be broadcast?
90. What does the speaker find most notable about the meat restaurant?
91. What theme connects the two restaurants discussed?

### Questions 92 - 94 refer to the following recorded message.

Welcome to the telephone customer services of Western Inter-Bank. For English, press 1. For Spanish press 2. For French, press 3. For Japanese, press 4. [pause-tone] WIB is here to serve your banking needs. If you need information about an existing account, please press 1. To open a new account, please press 2. For general bank information, press 3. [pause-tone] You are one of WIB's valued customers. For the balance in your account, press 1. To change the way you receive bank statements, press 2. To order new checks, press 3. To speak to one of our bank advisors, please press 4. To return to the menuing system, press 5. Thank you for calling Western Inter-Bank.

92. Where does Western Inter-Bank operate?
93. Who is the caller using the telephone menu system?
94. What must the caller do to return to the main menu system?

### Questions 95 - 97 refer to the following call-in talk show.

Yes, Larry, thanks for taking my call. Eh, you know, I was in the work force back in the 80's when they told us that reducing taxes on upper income brackets would 'trickle down' to the rest of us. But, of course, it didn't, and we only saw improvement in wages and job creation when that policy was reversed by the next administration. Time and again, we've seen that high-end tax cuts only help, well, the high end. But, the past few years, a new generation of voters have been assured, once again, I might add, that tax cuts for the rich would somehow benefit them. And, unfortunately, a lot of them bought into that idea, a notion which, in my mind, has been repeatedly disproved. So, I guess my question for Mrs. Price would be in two parts. When are we going to require basic economics theory to be taught in high school – not just in universities – and what proposals does she offer to make sure that funding is available to make that part of the nationwide school curriculum?

95. On what does the caller base his views of tax policy?
96. What is the caller's main contention?
97. To whom is the caller directing his question?

### Questions 98 - 100 refer to the following talk.

Zorka in Bulgaria writes, "Which test should I take to go to university in the UK?" Well, I need to come back to that question, and start with the reason for tests. Teachers have always tested to see if their students have absorbed the lesson. And some universities have used tests as one criteria for admissions. Increasingly, though, mobility from city to city, country to country and continent to continent, have caused employers and educators to demand tests, especially of foreign language, as part of their acceptance scheme. They don't know the applicant's capabilities personally and can't wait for a period of time to see if they'll work out. So they rely on standard tests. When large universities or governments mandate a particular test, this gives a boost to the preparation and testing industry. That having been said, Zorka, you should start with the universities you're hoping to attend and see what tests each requires. Check them out online, or ask your teachers and advisors for their recommendations. And that's it for today. I'll be back again next week with Edu-Hour ...

98. Who is the speaker?
99. What has spurred the growth in the testing field?
100. What does the speaker advise the writer to do?

# Hellenic American Union

## Annotations

### PART 1

1. (B) The man is pulling his suitcases while *walking along the platform*.
2. (D) All three of them are standing behind the counter ready to serve customers.
3. (C) The waiter is probably taking the dishes to his customers' table.
4. (D) The woman is pulling the handle to operate the machine.
5. (B) The man is frying some traditional pancakes and he *is wearing a vest*.
6. (C) The tour guide is standing in front of a group of people and she is showing them around the monument explaining its history.
7. (C) The woman is trying to open the shell using a *knife*.
8. (D) The counter is between the two women.
9. (B) The police officer is signaling the cars to stop.
10. (A) The hotel room is neat and tidy for the next guests.

### PART 2

11. (C) *The manager did* is a logical response to the question *who cancelled the meeting*.
12. (C) *Probably the secretary* is a logical response to the question *who forgot to switch off the copy machine*.
13. (A) *Mary is going to the airport* answers *who*.
14. (B) The second speaker advises the first speaker to take the metro if he wants to go downtown quickly.
15. (A) The second speakers says that he was expecting an apology.
16. (A) The second speaker informs the first speaker that it is time for them to leave.
17. (C) The second speaker cannot remember when he called.
18. (A) *As soon as he came in* is a logical response to the question *when was he told*.
19. (B) *It's been cancelled* is a logical response to the question *when's your appointment*.
20. (C) *Too many things to do* answers *why*, providing a reason for not finishing the things that he was supposed to.
21. (C) *The manager* answers *who*.
22. (C) *The risk's too high* answers *why*, providing a reason for not expanding.
23. (A) The second speaker cannot understand why she does not like his idea.
24. (B) *I've never lied to you* answers *why* providing a reason for believing him/her.
25. (A) *It's out of season* answers *why* providing a reason for not ordering the lobster.
26. (A) *Next to your name* answers *where*.
27. (C) When something *turns into a habit* it becomes a regular occurrence.
28. (A) *It can happen to anyone* answers *how*, explaining that anyone can act selfishly sometimes.
29. (C) *With great difficulty* answers *how*, explaining how difficult it is to deal with so many things.
30. (B) The second speaker can understand now why he cannot find a taxi.
31. (B) *Yes, I registered him myself* is a logical response to a yes/no question.
32. (A) *Not according to our records* is a logical response to a yes/no question.
33. (A) *Be in somebody's shoes* means *to be in a situation that another person is in*.
34. (A) The second speaker wants only some oil for his salad.
35. (B) The second speaker explains to the first speaker that he was given permission to go to levels 3 and above.
36. (A) *Yes, it's been added* is a logical response to a yes/no question.
37. (A) The second speaker says that he would have remembered if they had met before.
38. (C) Both speakers agree that they need to think carefully before they make any decisions.
39. (A) The second speaker says that he has not met Mr. Jones as they have not been introduced.
40. (B) *Check in the drawer* is a logical response to the question *where's our florist's number*.

### PART 3

41. (D) The woman says that they need to do something until their *regular assistant fully recovers* so it can be inferred that he is sick.
42. (C) The woman says that she hates it when people around her become *indispensable* so it can be inferred that her assistant is good at his job.
43. (D) The woman says that they should hire a *temporary assistant*.

## Hellenic American Union

44. (C) The woman says that she is leaving on Wednesday evening and she will not get back until Tuesday, so she will be away from work for three days, Thursday, Friday and Monday.
45. (B) The man says that the conference is on for two days and the woman says that she and her husband are going to go to lake Como for the weekend, so it can be inferred that the conference is on Thursday and Friday.
46. (B) The woman says that because of her new position they have not had the chance to spend some quality time with her husband, so it can be inferred that she has been very busy lately.
47. (D) The woman says that they need two new desks in their office and the man says that they need new wallpaper too.
48. (B) The man says that the company is *on a very tight budget* and that they are lucky *they've still got a job* so it can be inferred that the company is downsizing.
49. (D) The woman asks the man to write a memo asking officially for two new desks.
50. (C) The woman says that *the deal between Major Electric and Arbitrary Laboratories unraveled* which means that the deal between the two companies failed.
51. (C) The woman says that Major Electrics offered Arbitrary Laboratories \$8.1 billion.
52. (B) The woman says that *even \$10 billion wouldn't be enough for such a lucrative division* so it can be inferred that Arbitrary Laboratories is a very profitable division.
53. (B) The woman says that she hasn't *booked a hotel yet*.
54. (D) The woman says that hotel prices in the shopping district or near the historical center are *really steep* (=expensive).
55. (B) Both speakers agree to book a hotel *8km from the historical center of Rome – outskirts*.
56. (C) The man says that *this year's economic forecast for the government's deficit is a lot less gloomy... and later on he adds that's around \$45 billion less than had originally been thought, while others predict that the actual deficit will be even less when it's made official in September*.
57. (D) The woman says that they are expecting *the country's economy to start booming again*.
58. (D) The woman says that *they can't expect the public to continue paying heavy taxes* implying that the public was rather frustrated by the whole situation.
59. (C) The man is calling the company to find out if they had shipped his order.
60. (A) The woman says *the products were shipped on September the 19<sup>th</sup>, that's a day after you placed your order*.
61. (A) The woman says that *the shipping number is 335601342*.
62. (A) The man says *full-timers can get 25 days off a year, so part-timers can get half of it* so that makes it 12 days.
63. (B) The woman wants to find out how many days of vacation she is entitled to.
64. (D) The man advises her to get some unpaid leave.
65. (B) The man says that *Mr. Lee is on sabbatical (=time off from work during which college or university teachers can stop their usual work to study)*.
66. (B) The woman has reviewed his article and now they need to discuss her revisions.
67. (D) It can be inferred that the man is Mr. Lee's secretary since he offers to take a message and knows about Mr. Lee's sabbatical and schedule.
68. (A) The man says that the CEO has called a meeting as *he is looking into the causes of low registration*.
69. (D) Both speakers feel that the advertising campaign was not successful as the woman says it was not *very aggressive* and the man agrees with her.
70. (A) The number of registered students has decreased (*plummeted*).

### PART 4

71. (B) This answer is based on repeated reference: *macro-economics, former chief economist, Nobel Laureate in Economics, role in shaping economic policy*.
72. (D) Based on context and comparison to his previous book: *In this sequel, Stiglitz lays out his vision of what's needed*.
73. (A) Based on this sentence: *His nearly four decades of research and important role in shaping economic policy have convinced him that a modicum of government intervention and regulation, particularly in trade agreements, can level the playing field among nations and bring the benefits of market economy to all*.

## Hellenic American Union

74. (A) This answer is based on the background noise, the reporter's addressing some other person (the anchor). It is obviously not coverage of a game, and the role of parents is only touched on briefly.
75. (C) This based on: *With game tickets and products as door prizes, plus the chance to meet some star players, the public has, not surprisingly, come out in force...*
76. (D) The aim is set up in: *Although this event was intended primarily as an industry meet-up...* The realization is noted in: *I also observed a lot of earnest business discussions taking place, with equipment makers pressing their case with wholesale reps and sports retailers.*
77. (D) This talk concerns art works not photos. Although only the oral component, the piece refers to visual objects, so the option concerning TV coverage is correct.
78. (A) This answer is based on: *children whose peaceful, mountain villages had been swept away in the recent wildfires ... a record of the fires seen through the eyes of children ... shows her home in ashes.*
79. (C) There are no other references to where the work took place, but the artists are the children and the place is supported by: *children, who, with Bennington's seminal instructions for their teachers, put their worst fears to paper, paint, papier mache, and collage.*
80. (C) In addition to the take-charge tone of the speaker, this answer is supported by: *We've been tasked with a job of monumental proportions ... members of this taskforce ... You'll find my action outline*
81. (D) After summarizing the problems they will correct, the speaker says: *We'll start with a thorough review of product standards to identify which ones need to be tightened. Then, after developing recommendations for inspection and enforcement, members of this taskforce will directly supervise execution of the plan.*
82. (C) This is based on: *I can assure you, we will have a free hand and full backing of the governing council.*
83. (A) While conditions in the US are described, the detailed focus is on European cities and business travellers in Europe are suggested by: *If you're flying into to London or Brussels though ... check our frequent weather updates on your laptop or cell phone*
84. (B) This is stated in: *With temperatures dropping from west to east in Europe ... and further supported by details of temps in European cities.*
85. (C) The other conditions are mentioned, but Hurricane Xavier will be followed with another update. While the European weather is of most detailed interest to travellers, the prospects of exciting storm scenes are used to keep them tuned to this station.
86. (D) Bar, line and pie charts are specifically mentioned. Scattergram is not.
87. (B) This is based on the items shown: market share, growth, growth compared to competitors and capped with: *that's what we want if we're to attract additional investors.*
88. (C) The speaker says: *What I'm still up in the air about is which color to give our company throughout* The use of the idiom up in the air which means not decided on clearly shows that the speaker is indecisive.
89. (B) This is based on: *For your epicurean pleasure this weekend...*
90. (A) This answer is based on: *offers an array of 'beef steak tartar' the likes of which I have never seen before ...* and supported by mention of the range of dishes.
91. (D) This is supported by: *two new restaurants – five star, in my book, both of them – one of which specializes in uncooked meat and the other in fresh veggies.* While fresh could also refer to the recent picking of the veg crop, the other three options are clearly wrong.
92. (D) While it's possible that foreign language communication is offered in any of the three individual options, the likelihood is that the bank operates in many countries, i.e. all three of the choices.
93. (C) After the first selection, the menu continues in English. After the second, the caller is addressed as a valued customer, i.e. an old account.
94. (B) Returning to the menuing system is the last choice given.
95. (B) The caller makes frequent reference to his own experience: *I was in the work force ... they told us ... we only saw improvement.*
96. (B) After noting that younger voters have none of his experience, the caller says: *a lot of them bought into that idea* and then goes on to ask about economics education in high schools.
97. (A) The caller greets the host, Larry, then addresses his two questions to Mrs Price, who would be a guest. We are not told what her job is.
98. (B) Zorka's teacher would not note she's written from Bulgaria, nor would a Bulgarian expert. An educational counsellor would be speaking with Zorka in person, not about her.

## Hellenic American Union

99. (C) The other three options are results of the need to judge unknown applicants in a mobile work environment.
100. (B) The speaker advises Zorka to research what her chosen universities require. Recommendations from teachers have to do with their professional judgement (hopefully) not which tests they personally "like."

### PART 5

101. (B) *Its* is a possessive pronoun which stands for the possessive noun phrase *Europe's governments*.
102. (A) An adjective – *disciplinary* – is needed in this sentence to modify the noun *procedures*.
103. (C) *Subdue* means *to slow an increase*.
104. (D) *There were* is used as an introductory subject in this sentence.
105. (C) *Outlook* means *a likely future situation*.
106. (D) A noun – *appointment* – is needed in this sentence after the article *the*.
107. (D) *Invites* collocates with *applications* and it means *to request something formally*.
108. (C) The relative clause *which is a newly established company* further defines the company.
109. (C) In formal styles *if* can be dropped from a conditional sentence and the auxiliary *should* is put before the subject so *Should the graphic designer call...* is used instead of: *If the graphic designer should call ...* (Inverted conditional).
110. (B) *To be at your disposal* means *to be available to help someone*.
111. (B) The verb *result* is followed by the preposition *in* and it means *cause, bring about*.
112. (D) *Get + someone + infinitive with to – got the secretary to contact all prospective clients* – means to make someone do something.
113. (A) *As + adjective / adverb + as* is used to say that people or things are equal in some way.
114. (C) *Specializing in baby food...* is a reduced relative clause used instead of: *which specializes in baby food...*
115. (D) *Coordinates* means *organizes*.
116. (A) *And* is used to link two or more grammatically similar expressions.
117. (A) *Eminent* means *well-known, renowned*.
118. (A) The adjective *strong* is used to modify the noun *command*. A fact is stated and not a comparison.
119. (B) The verb *help* is followed by an infinitive without to. *Help + someone + infinitive without to – have helped COMBI further*.
120. (C) *Projections* means *predictions*.
121. (D) The verb *assist* is followed by the preposition *with*.
122. (C) *To be located in UNEP's office in Washington, DC* is a reduced relative clause used instead of: *who are to be located in UNEP's office in Washington, DC...*
123. (A) *Delegate* means *to assign, to allocate*.
124. (C) A noun – *acquisition* – is needed after an adjective – *latest*.
125. (C) *Grants* means *funding, money given to a person or organization for a special purpose*.
126. (C) *Run into* means *to come across problems or trouble unexpectedly*.
127. (D) *Reach* collocates with *agreement*. *To reach an agreement* means *to make an agreement about something*.
128. (B) The verb *stem* is followed by the preposition *from* and it means *to originate or develop from something*.
129. (D) *Highly* is an adverb used to modify the adjective *effective*.
130. (C) *Raise* collocates with *awareness* and it means to bring something to someone's attention.
131. (C) A noun – *speculation* – should follow the preposition of to complete this sentence.
132. (D) *The other* is needed in this sentence because it is followed by a noun and it cannot have a plural form.
133. (A) *Application* is a noun and the possessive pronoun *his* is followed by a noun.
134. (B) *Effort* means *an attempt to do something*.
135. (D) *As a result of* is used to refer to *something that happens because of something else*.
136. (B) *Notice* is used to refer to *something written that gives information about something*.
137. (D) *Timely* is used to refer to *a point of the day, week, etc. that is suitable for a particular activity to happen*.
138. (A) The past participle – *promoted* – should follow being to complete the gerund in the passive – *being promoted*.

## Hellenic American Union

139. (C) An infinitive with to – *to install* – should follow the verb *begin*.  
140. (B) The possessive pronoun – *its* – is needed in this sentence to modify the noun *technology*.

### PART 6

141. (C) *Stipulates* means *specifies or orders, requires*.  
142. (C) Instead of *means in place of someone or something else*.  
143. (D) *What we can do to increase your customer base* is a subject clause. What is needed because it refers to the thing(s) that need to be done.  
144. (B) Because of the parallel structure – *Tired of working long hours and ...* – the gerund *seeing* is required in this sentence.  
145. (B) *Maintain* means *preserve, keep, sustain*.  
146. (D) The possessive pronoun *your* is needed in this sentence as it refers to self-employed people.  
147. (A) The noun *information* is followed by the preposition *about*.  
148. (B) The simple present is used to indicate a series of completed actions or events in the present.  
149. (C) *Sound* means *good, sensible, or reliable*.  
150. (A) *Expectant* means *pregnant*.  
151. (C) The adjective *advisable* is followed by an infinitive with to – *to contact*.  
152. (D) *Spanning* means *to continue for a particular length of time*.  
153. (D) Liverpool has already sought compensation and received an offer, which he states is unacceptably low.  
154. (D) This is supported by: If you continue to deny the fact that your offer is unacceptably low, I will need to seek legal counsel.  
155. (C) \$1500 is the lowest of four bids from independent contractors. Liverpool expects to be compensated for both materials and labor, no matter who performs it.  
156. (C) Defined in the title and detailed in the text.  
157. (C) Rule out: 0.685 is a percentage, not a currency. The merged entity will have 23 plants. The merger is expected to close in the 2<sup>nd</sup> quarter, i.e. future. Stockholder approval is specifically stated.  
158. (C) This is supported by: *A Suthertech share is worth .685 of a Jingo share*.  
159. (B) April marks the beginning of the second quarter.  
160. (B) She wants to set an appointment to negotiate her pay.  
161. (C) This is supported by: *I would like to meet with you again...*  
162. (C) Vocabulary: *Commensurate* means of an equal or appropriate value.  
163. (D) Europe and South America have more but are not listed as options.  
164. (D) This is found in the % of land area column.  
165. (A) This is found in the % of global forest area column.  
166. (A) Specifically, *reduction of our work force*.  
167. (B) This is based on the memo date and: *by the end of next month*.  
168. (C) This is based on paragraph 1: *in those areas in which we have significant duplication of effort*.  
169. (D) Based on: *a variety of what consumer advocates call 'unfair' loans, made to the eventual detriment of the borrower*. The other three options are not detrimental to the borrower.  
170. (A) Compare annual interest rates among the options: B gives 182% not compounded; C gives 18% to a borrower likely to default; D is an annual rate of 260%.  
171. (D) This is based on paragraph 3: *...while advocates for the lending industry note that the promise of high return encourages lenders to give loans even if the risk is greater. Without that, loans would not be available to many low income and minority borrowers*.  
172. (B) This is supported by: *Certainly, the crisis created by the subprime market collapse shows the impact risky lending can have on the economy as a whole*.  
173. (D) Vocabulary: *promise* indicates the potential for high return on high risk.  
174. (B) This is laid out in paragraph 1: *Volunteerism, as a way of providing needed services, is hardly new. ... Over the past couple of centuries, however, volunteering has increased...*  
175. (A) This is based on: *In Greece, for example, all three models were seen until the 2004 Olympiad, when vast numbers of citizens were needed, and responded*.  
176. (B) This answer is based on: *The propensity for volunteerism, however, has historical impetus in the US, with roots in the charitable obligation demanded in early Puritan settlements. (Fischer, 1989)*

## Hellenic American Union

177. (D) This is supported by: *Research is underway to bring standards into a common framework that can be understood across the EU...*
178. (D) Vocabulary item, synonyms.
179. (B) This is based on an understanding of power-of-attorney, supported by: *We authorize you to represent the interests of our company at the upcoming Senate hearings on environmental regulation. You are authorized to use any legal means you deem necessary...*
180. (D) Each of the other options are mentioned: Kosmisky's address in the inside address of the letter, *memos in our possession and before we were contacted by the EPA*.
181. (D) This is based on the first text with the array of different hosting offers and a ruling out of the other options.
182. (B) This is based on: *Have a look at this ad I just got in my inbox.*
183. (C) She states what would be saved with the one-year plan, then writes: *If we took the 2-year plan, that would jump to €90 a year plus half of the plus €26 domain fee (a total of 90 + 13 = 103)*
184. (B) This is given in: *I'm going to check with ILM and see if they're offering anything competitive.*
185. (B) This is based on: *I guess we ought to see if they're reliable over time. There are so many new companies in the market now, it's hard to tell. So, let's do a little checking before we change.*
186. (C) This is based on the first text, in particular: *Don't think anything you've learned is too small, too unimportant. It might just help others make the most of their holidays.*
187. (D) This is based on: *Also, you'll be sure to have your luggage when you need it.*
188. (B) Cheap fares may be offered early in the season, OR shortly before sailing. He gets the cheapest one available at the time.
189. (D) Ranscroft: *It's cheaper than having the valet wash our clothes...* and Woodbridge: Buy the cheapest fare you can get for a cruise. Henry does not mention price.
190. (A) Vocabulary item: *gleaned* is an old farming term for gathering the crops, used mainly figuratively in modern English.
191. (B) This is stated in the logo: *Popular Party Political Action Committee.*
192. (D) This is stated in: *In the weeks and months ahead, the opposition will no doubt try to block further progress such as the Education Bill.*
193. (C) A typical method in such political emailings, support defined as a request for money: *... a massive campaign is being planned to place ads with every major channel and nationwide newspaper ... Your continued support is crucial. Make a secure online contribution to the party.*
194. (B) This is most directly supported by: *This and other recent legislation shows neither the vision of our party nor the change it promised during the last elections.*
195. (D) Vocabulary item, recycling /reinforcing one used earlier in this test.
196. (A) This is a gist question. The other options are included but are only partial responses to the overall subject.
197. (B) This is based on: *The take-offs have been described as "mesmerizing" and the planners say extra "pit stops" have been planned into the course to give the public as many of these displays as possible.*
198. (A) Poe's entire letter lends to this, but it is specifically stated in: *And smoke is the last thing a planet, sweltering in the greenhouse effect and choking on its own pollution, needs.*
199. (B) The other three options are specifically mentioned. Also, it could be assumed that since rocket races are already in progress, flight tests have to some degree been passed.
200. (B) Vocabulary item: misgivings are doubts.



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