

# PRACTICE TEST 3

# TEST 3

In this part of the test, you will have the chance to show how well you understand spoken English. There are four parts to this section, with special directions for each part.

## Part I: Photographs

**Directions:** For each question, you will see a picture and you will hear four short statements. The statements will be spoken just one time. They will not be printed in your test book so you must listen carefully to understand what the speaker says. When you hear the four statements, look at the picture and choose the statement that best describes what you see in the picture. Choose the best answer A, B, C or D.



### EXAMPLE:

Now listen to the four statements.

Statement (D) best describes what you see in the picture. Therefore, you should choose answer (D)

- A. He is on the phone.
- B. She is driving the car.
- C. She is typing on the computer.
- D. He is sitting next to her.

Sample Answer

A	<input type="checkbox"/>	B	<input type="checkbox"/>	C	<input type="checkbox"/>	D	<input checked="" type="checkbox"/>
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1.	A	___	B	___	C	___	D	___
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2. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_



3. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_



4. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_



5. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_



6. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_

7



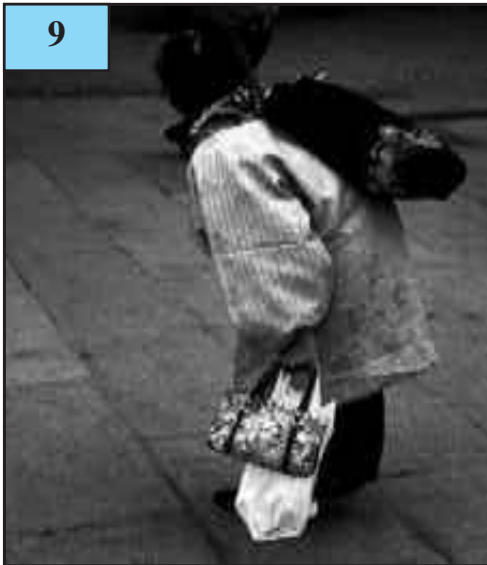
7. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_

8



8. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_

9



9. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_

10



10. A \_\_\_\_ B \_\_\_\_ C \_\_\_\_ D \_\_\_\_

**Part 2: Question-Response**

**Directions:** In this part of the test, you will hear a question or statement spoken in English, followed by three responses, also spoken in English. The question or statement and the responses will be spoken just one time. They will not be printed in your test book, so you must listen carefully. You are to choose the best response to each question or statement.

Now listen to a sample question.

You will hear:

Man: Why are you late?

Woman: **A.** I hope I won't be.

**B.** My car broke down.

**C.** He always is.

The best response is choice B. "My car broke down". Therefore, you should choose **B**.

- |    |       |       |       |    |       |       |       |    |       |       |       |
|----|-------|-------|-------|----|-------|-------|-------|----|-------|-------|-------|
| 11 | A.... | B.... | C.... | 21 | A.... | B.... | C.... | 31 | A.... | B.... | C.... |
| 12 | A.... | B.... | C.... | 22 | A.... | B.... | C.... | 32 | A.... | B.... | C.... |
| 13 | A.... | B.... | C.... | 23 | A.... | B.... | C.... | 33 | A.... | B.... | C.... |
| 14 | A.... | B.... | C.... | 24 | A.... | B.... | C.... | 34 | A.... | B.... | C.... |
| 15 | A.... | B.... | C.... | 25 | A.... | B.... | C.... | 35 | A.... | B.... | C.... |
| 16 | A.... | B.... | C.... | 26 | A.... | B.... | C.... | 36 | A.... | B.... | C.... |
| 17 | A.... | B.... | C.... | 27 | A.... | B.... | C.... | 37 | A.... | B.... | C.... |
| 18 | A.... | B.... | C.... | 28 | A.... | B.... | C.... | 38 | A.... | B.... | C.... |
| 19 | A.... | B.... | C.... | 29 | A.... | B.... | C.... | 39 | A.... | B.... | C.... |
| 20 | A.... | B.... | C.... | 30 | A.... | B.... | C.... | 40 | A.... | B.... | C.... |

**Part 3: Conversations**

**Directions:** You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter **(A)**, **(B)**, **(C)**, or **(D)** on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

- |   |   |
|---|---|
| <p>41. What bus is the woman going to take to work tomorrow?<br/> <b>(A)</b> number 1<br/> <b>(B)</b> number 5<br/> <b>(C)</b> number 20<br/> <b>(D)</b> number 8</p> <p>42. Why is she not driving to work?<br/> <b>(A)</b> Cars will not be allowed in the city all day.<br/> <b>(B)</b> She thinks the bus is quicker.<br/> <b>(C)</b> She doesn't have to be at work until 10am.<br/> <b>(D)</b> She has to be at work early.</p> <p>43. What big event is happening?<br/> <b>(A)</b> a theatre show<br/> <b>(B)</b> an afternoon conference<br/> <b>(C)</b> a speech rehearsal<br/> <b>(D)</b> a morning presentation</p> <p>44. Why is the man calling?<br/> <b>(A)</b> to book a flight<br/> <b>(B)</b> to change a booking<br/> <b>(C)</b> to confirm a booking<br/> <b>(D)</b> to cancel a booking</p> <p>45. What is the official boarding time for the flight?<br/> <b>(A)</b> 1 pm<br/> <b>(B)</b> 2 pm<br/> <b>(C)</b> 12 pm<br/> <b>(D)</b> 1:30 pm</p> | <p>46. What is the final destination?<br/> <b>(A)</b> Shannon<br/> <b>(B)</b> New York<br/> <b>(C)</b> London<br/> <b>(D)</b> Berlin</p> <p>47. Why was the man late?<br/> <b>(A)</b> There was a crash on the motorway.<br/> <b>(B)</b> Traffic was bad.<br/> <b>(C)</b> He got a puncture.<br/> <b>(D)</b> He went to the pub last night.</p> <p>48. What is happening at work today?<br/> <b>(A)</b> a management workshop<br/> <b>(B)</b> the signing of a new customer<br/> <b>(C)</b> staff bonuses are being revealed<br/> <b>(D)</b> an important meeting</p> <p>49. What are his plans for the weekend?<br/> <b>(A)</b> to watch the football game on TV at home<br/> <b>(B)</b> to watch the football game at the stadium<br/> <b>(C)</b> to buy tickets for the football game<br/> <b>(D)</b> to go to the pub to watch the football match</p> |
|---|---|



50. What is happening today?  
 (A) a meeting with the College Dean  
 (B) it's an induction day  
 (C) a meeting at Brixam Hall  
 (D) it's the first day of College
51. What is the main reason he does not want to live at home?  
 (A) It's too far away.  
 (B) He doesn't want to live with his parents.  
 (C) He wants to live with friends.  
 (D) Money factors.
52. What does the boy decide to do about accommodation?  
 (A) Live on campus.  
 (B) Live in his own flat.  
 (C) Share his friend's apartment temporarily.  
 (D) Live with his aunt Shelly.
53. Why does the man believe people will buy this product during a recession?  
 (A) it's luxury goods.  
 (B) people have more spare cash  
 (C) it's a practical product  
 (D) the price is being cut
54. What is the man's main reason for believing the product will succeed?  
 (A) the results of product trials  
 (B) the price cuts made  
 (C) feedback from distributors  
 (D) his gut instinct
55. Are there plans to export the product?  
 (A) Yes, definitely next year.  
 (B) Yes, to domestic markets.  
 (C) Perhaps, if the product succeeds at home.  
 (D) No. Focus is on the foreign market.
56. Why is the train delayed?  
 (A) due to long tailbacks  
 (B) due to heavy snowfall  
 (C) due to a fallen tree on the tracks  
 (D) due to a derailment
57. Why is the woman going to Newark?  
 (A) to pick up her clothing  
 (B) to collect her children  
 (C) to collect her grandchildren  
 (D) to collect her grandfather at 10am
58. How does she decide to travel in the end?  
 (A) by bus  
 (B) by car  
 (C) by train  
 (D) by plane
59. Why is the woman shopping?  
 (A) She wants to buy a casual jacket.  
 (B) She wants to buy ski clothing.  
 (C) She wants to buy a winter coat.  
 (D) She wants to buy a woolen cardigan.
60. What does she decide on?  
 (A) the polyester coat  
 (B) the coat with the woolen lining  
 (C) the ski jacket  
 (D) the brown, leather coat
61. Who pays for her purchase?  
 (A) the man  
 (B) she does  
 (C) they share the price  
 (D) she uses a gift voucher
62. What did Janet forget to do?  
 (A) get caterers  
 (B) organize music for the party  
 (C) order the right color flowers  
 (D) order a limousine
63. How will Tina travel?  
 (A) in a limousine  
 (B) in a horse drawn carriage  
 (C) in a family car  
 (D) in a taxi
64. Why is Tina so excited?  
 (A) She is getting married.  
 (B) She is going to a wedding reception.  
 (C) She is organizing her friend's wedding.  
 (D) She was invited to a big party by her relatives.
65. How is the boss being driven from the airport?  
 (A) In a company car.  
 (B) In a limousine.  
 (C) In a taxi.  
 (D) In his private car.
66. What is scheduled for 8pm?  
 (A) dinner  
 (B) a town hall meeting  
 (C) a presentation  
 (D) a hotel party
67. How long is the boss staying?  
 (A) one week  
 (B) just over one week  
 (C) eight days  
 (D) two weeks
68. Why is the man going to France?  
 (A) on holiday  
 (B) on business  
 (C) He's always wanted to go.  
 (D) to do some sightseeing
69. How is he getting to London?  
 (A) by car  
 (B) by ferry  
 (C) by plane  
 (D) by train
70. Where does he live?  
 (A) Dublin  
 (B) Calais  
 (C) Dover  
 (D) New York

## Part 4: Talks

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter **(A)**, **(B)**, **(C)**, or **(D)** on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Where would this announcement be heard?  
**(A)** on the Radio.  
**(B)** in a department store  
**(C)** over the telephone  
**(D)** on television
72. What is the main purpose of this announcement?  
**(A)** to advise shoppers the store is closing  
**(B)** to advise shoppers about the store's new parking facilities  
**(C)** to advertise the store's special offers  
**(D)** to encourage shoppers to shop on Thursdays
73. Until what time does the store stay open on Saturdays and Sundays?  
**(A)** 5pm  
**(B)** 3pm  
**(C)** 9am  
**(D)** 8pm
- 
74. What is the lecture about?  
**(A)** major currencies  
**(B)** the commodities market  
**(C)** world trade  
**(D)** the gold market
75. How has the dollar performed recently?  
**(A)** Better than other major currencies.  
**(B)** Its value has rapidly declined.  
**(C)** It had made gains against the sterling.  
**(D)** It has made gains against the sterling and the euro.
76. What is the speaker's opinion?  
**(A)** The dollar is still the strongest currency.  
**(B)** The sterling and the euro are losing ground.  
**(C)** Gold is stronger than the dollar.  
**(D)** Sterling is the number one currency.
- 
77. Where would this announcement be made?  
**(A)** over the telephone  
**(B)** on the internet  
**(C)** on the radio  
**(D)** in General Motoring's offices
78. What does the message want to draw attention to?  
**(A)** the 20 minute waiting time.  
**(B)** the time of year.  
**(C)** a new online customer service system  
**(D)** the big discounts you get when shopping online
79. What is the online service guarantee?  
**(A)** a call-back within 24 hours  
**(B)** a resolution within 24 hours  
**(C)** a 20-minute waiting time  
**(D)** a customer ID and password
- 
80. Where would this announcement be made?  
**(A)** on the radio  
**(B)** on TV  
**(C)** in a department store  
**(D)** at a police station
81. What happened?  
**(A)** Bosch electronic equipment was stolen.  
**(B)** A robbery went wrong and two people were killed.  
**(C)** A robber was disturbed by police images.  
**(D)** A robber undertook a manhunt.
82. What number should people call with information?  
**(A)** 1800-756675  
**(B)** 1800-756976  
**(C)** 1801-756979  
**(D)** 1800-756975
- 
83. Who is making this announcement?  
**(A)** a radio DJ  
**(B)** a commercial publicist  
**(C)** a television DJ  
**(D)** a television music critic
84. What is 'Douldrum Dancers'?  
**(A)** a pop group  
**(B)** a music album  
**(C)** a TV show  
**(D)** a radio show
85. What is the speaker's opinion?  
**(A)** He highly recommends all the band's work.  
**(B)** He highly recommends the new album.  
**(C)** He couldn't recommend the new album.  
**(D)** He couldn't recommend any of the band's work.

86. What is Glycogen?  
 (A) A diet pill.  
 (B) An exercise supplement.  
 (C) A vitamin injection.  
 (D) An ab-crunch machine.
87. What is the special offer?  
 (A) results after one month or your money back  
 (B) buy 50 capsules for just 10 pounds  
 (C) buy 10 capsules for just 50 pounds  
 (D) a free testimonial for an ex-boxer
88. Who is Chris Hoybrook?  
 (A) director of Coen Brothers  
 (B) owner of Glycogen  
 (C) a former professional boxer  
 (D) a famous athlete
- 
89. Who is Nick Elvit?  
 (A) a broadcaster  
 (B) a radio presenter  
 (C) a community leader  
 (D) a politician
90. What is the Liberal Party supposed to stand for?  
 (A) higher wages  
 (B) false promises  
 (C) change  
 (D) lower taxes
91. What is the purpose of this announcement?  
 (A) to campaign for free healthcare  
 (B) to announce a new scholarship scheme  
 (C) to ask people to vote Liberal  
 (D) to criticize politicians' empty promises
- 
92. What weather warning is in place today?  
 (A) a gale warning  
 (B) a torrential rain warning  
 (C) a severe frost warning  
 (D) a flood warning
93. What will the weather be like tomorrow and on Wednesday?  
 (A) cool, with a risk of frost  
 (B) spells of heavy rain and localized flooding  
 (C) light rain and unsettled conditions  
 (D) heavy rain and gale force winds
94. What warning is in place for Thursday night?  
 (A) an increased risk of localized flooding  
 (B) gale force winds  
 (C) dangerous driving conditions  
 (D) treacherous cold
- 
95. What is this product likely to be?  
 (A) cough syrup  
 (B) lozenges  
 (C) oral gel  
 (D) lotion
96. How long should this product be used for?  
 (A) one month maximum  
 (B) until the symptoms disappear  
 (C) twice daily for a month or longer  
 (D) twice daily for two months
97. Who is this treatment unsuitable for?  
 (A) people allergic to penicillin  
 (B) people under the age of three  
 (C) people who have scars  
 (D) people with infections
- 
98. Where is this announcement being made?  
 (A) on a bus  
 (B) on a train  
 (C) on a plane  
 (D) in a private car
99. On what channel is information about the journey available?  
 (A) Channel 50  
 (B) Channel 91  
 (C) Channel 20  
 (D) Channel 21
100. What services are available free of charge?  
 (A) the in-flight bar and movies  
 (B) duty-free goods  
 (C) health and beauty treatments  
 (D) duty-free goods and health and beauty treatments



## Section II: Reading

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### Part 5: Incomplete Sentences

**Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter **(A)**, **(B)**, **(C)**, or **(D)** on your answer sheet.

**Example:**

The mother held her newborn \_\_\_\_\_.

- (A) loving
- (B) lovely
- (C) lovingly
- (D) love

Correct answer: **(C)**

101. Competition \_\_\_\_\_ will be accepted on or before the 5th of August.
  - (A) entrants
  - (B) entries
  - (C) receipts
  - (D) pamphlets
102. Candidates are invited to \_\_\_\_\_ their essays for appraisal by the recruitment committee of the English Language Department.
  - (A) submit
  - (B) substitute
  - (C) subscribe
  - (D) demonstrate
103. Employees who \_\_\_\_\_ extraordinary productivity will be duly rewarded by the company through the end-of-year bonus scheme.
  - (A) demonstrate
  - (B) highlight
  - (C) promote
  - (D) exonerate
104. The \_\_\_\_\_ of our chief executive officer under these circumstances is indeed a very sad turn of events for this company; Paul Dean has served us very well and we are all sorry to see him go.
  - (A) indignation
  - (B) resignation
  - (C) remuneration
  - (D) repatriation
105. I find that I can no longer work under these conditions; therefore I hereby \_\_\_\_\_ my resignation.
  - (A) define
  - (B) tender
  - (C) decide
  - (D) adjudicate
106. The \_\_\_\_\_ of judges was left underwhelmed by the performance of the favorite, a Mr J. G. Ballard, professional pianist and conductor.
  - (A) association
  - (B) organization
  - (C) panel
  - (D) platform
107. In \_\_\_\_\_ of the poor performance of this company under my stewardship, I feel I have no choice left but to quit.
  - (A) point
  - (B) fact
  - (C) light
  - (D) issue
108. The financial audit of J.K. Stockbrokers and Company \_\_\_\_\_ completed by next Wednesday the 22nd of February.
  - (A) is being
  - (B) shall have
  - (C) will have been
  - (D) has been
109. Alfred Mark, \_\_\_\_\_ is better known for his stage performances, has just released an album which met with wholesale approval from the critics.
  - (A) whom
  - (B) which
  - (C) who
  - (D) he
110. \_\_\_\_\_ assured the board of the directors that his future remained with the company, the chief executive went on to outline his plans for the coming quarter.
  - (A) Having
  - (B) When
  - (C) After
  - (D) To have

111. Once he \_\_\_\_\_ some assurances to the judge about his immediate intentions, he was allowed to be released on bail pending the outcome of the trial.  
(A) showed  
(B) indicated  
(C) allowed  
(D) gave
112. Under no \_\_\_\_\_ will John Levy ever be released from prison. He has been sentenced to serve thirty consecutive life sentences.  
(A) situation  
(B) chance  
(C) possibility  
(D) circumstances
113. Tickets are absolutely non-transferrable and non-refundable. \_\_\_\_\_, patrons will be charged a hefty service fee for making any such requests to the ticket office staff.  
(A) Furthermore  
(B) Although  
(C) In addition to  
(D) Whereby
114. Not \_\_\_\_\_ did the employees picket the local depot of Crouch and Crouch PLC, but they also set up pickets at its branch offices nationwide.  
(A) once  
(B) ever  
(C) only  
(D) often
115. In \_\_\_\_\_ the defendant's plea for leniency, the judge took his previous record of good behavior into account.  
(A) noticing  
(B) taking  
(C) accepting  
(D) agreeing
116. Asked what his plans are now that he has been cleared of fiddling the books by the external auditors, Mr Roffle replied that he \_\_\_\_\_ take a long vacation.  
(A) is going to  
(B) according to plan  
(C) would plan  
(D) is willing to
117. Police are appealing for witnesses to \_\_\_\_\_ forward as fresh evidence is urgently needed if a conviction is to be secured in relation to the Gilmore Moor murders.  
(A) indicate  
(B) call  
(C) come  
(D) move
118. It had been suggested by elements of the media that NNC Inc, plans to move \_\_\_\_\_ with its hostile takeover bid despite the fact that MMW Construction board of directors has already turned it down.  
(A) in front  
(B) out  
(C) forward  
(D) in
119. Although little is known about the precise details of the merger, it is thought that Bellmark's Chairman will have to step \_\_\_\_\_.  
(A) aside  
(B) across  
(C) out  
(D) over
120. \_\_\_\_\_ not yet confirmed, there are rumors of an imminent announcement by Belly Toffees in relation to the recent media reports that it was going into receivership.  
(A) But  
(B) While  
(C) Since  
(D) Despite
121. Not a single government minister was prepared to \_\_\_\_\_ on the ongoing accusations of bribery that are hanging over this administration like a dark cloud.  
(A) talk  
(B) answer  
(C) speak  
(D) comment
122. Members of the Chamber of Commerce today got together with local residents to try to \_\_\_\_\_ this long-running dispute that threatens to put a stop to the council's proposed industrial estate.  
(A) reverse  
(B) rehearse  
(C) conciliate  
(D) resolve
123. The owners of this establishment will not be responsible for any lost or stolen property, \_\_\_\_\_ will they be prepared to contemplate compensating anyone whose belongings go missing inside these premises.  
(A) but  
(B) though  
(C) only  
(D) nor
124. Please note that this building is guarded by dogs between the hours of 6pm and 7am. Enter at your own \_\_\_\_\_.  
(A) chance  
(B) choice  
(C) risk  
(D) endanger
125. \_\_\_\_\_ weeks to reflect on the results of the election, the leader of the opposition party finally expressed his satisfaction with the recent gains in popularity at the expense of the government.  
(A) Having had  
(B) Having  
(C) Has  
(D) Had
126. \_\_\_\_\_ has there been such a large crowd of people in attendance at the opening of a bookstore.  
(A) Rare  
(B) Few  
(C) Seldom  
(D) Recently

127. If the results of the medical trials for Saxo's new drug had been announced just a few days earlier, it \_\_\_\_\_ have saved the company from going under.  
 (A) will  
 (B) was to  
 (C) should  
 (D) might
128. If Berlex Jewellers is going to turn its fortunes around, it \_\_\_\_\_ have to reinvent its image.  
 (A) ought to  
 (B) will  
 (C) needs  
 (D) is going
129. \_\_\_\_\_ treacherous road conditions motorists are advised to steer clear of minor roads and be on the look out for icy patches on all roads.  
 (A) In spite  
 (B) Despite  
 (C) Notwithstanding  
 (D) Due to
130. In the \_\_\_\_\_ that we need to abandon our takeover bid, we have to make it look like we abandoned it by choice to save face.  
 (A) instance  
 (B) circumstance  
 (C) occasion  
 (D) event
131. All things considered, I believe the best way forward \_\_\_\_\_ target the Asian market. It has had huge, unexploited potential and could reap us big benefits.  
 (A) will be  
 (B) is to  
 (C) was to  
 (D) must be the
132. \_\_\_\_\_ to reports circulating in the media, Elle Pharmaceuticals is not in talks with its main rival over a deal to outsource its research arm.  
 (A) Conflicting  
 (B) Opposite  
 (C) Opposed  
 (D) Contrary
133. Toy manufacturer, Brown Tomas, is considering \_\_\_\_\_ out into the retail sector.  
 (A) sourcing  
 (B) reaching  
 (C) branching  
 (D) voyaging
134. \_\_\_\_\_ there are some serious problems, but we believe these can be overcome through good planning and thorough market research.  
 (A) Granted  
 (B) In spite  
 (C) Granting  
 (D) Certain
135. That the recession is easing is \_\_\_\_\_, but investors are still cautious as there is a lot of uncertainty about what will happen next and whether a full recovery will take place.  
 (A) certainly  
 (B) undoubtedly  
 (C) clearly  
 (D) without a doubt
136. All companies wishing to \_\_\_\_\_ on the stock exchange must have their accounts in perfect order as these will be scrutinized by large investment firms and any discrepancies will be identified at once.  
 (A) sail  
 (B) enter  
 (C) go  
 (D) float
137. In the event that Brommel should go \_\_\_\_\_, thousands of jobs will be lost in the mid-west region.  
 (A) bust  
 (B) flat  
 (C) out of operation  
 (D) bankruptcy
138. A spokesman for the athlete denied any wrongdoing on his part, \_\_\_\_\_ that he has never taken any illegal substances.  
 (A) to assert  
 (B) to claim  
 (C) claiming  
 (D) proving
139. There is clear evidence to link former presenter, Ron Howe, to the recent spate of \_\_\_\_\_ which have left the elderly residents of Downward terrified.  
 (A) crime  
 (B) drugging  
 (C) muggings  
 (D) robbers
140. There is no way \_\_\_\_\_ for former celebrity millionaire turned bum, Danny Whitehouse, who has just been convicted of shoplifting from his local drug store.  
 (A) down  
 (B) in  
 (C) through  
 (D) back

## Part 6: Text Completion

**Directions:** Read the texts that follow. A word or phrase is missing in some of the sentences. Four answer choices are given below each of the sentences. Select the best answer to complete the text. Then mark the letter **(A)**, **(B)**, **(C)**, or **(D)** on your answer sheet.

**Questions 141-144 refer to the following letter:**

Mrs. Tanya Harding,  
7 Upper Pembroke Street,  
New Malden,  
London SW 28.

Dear Mrs. Harding,

I wish to confirm \_\_\_\_\_ received your test results from our laboratory and I am pleased to advise you

141. (A) to have  
(B) having  
(C) to having  
(D) to being

that the growth is not malignant, but quite benign. I hope this news \_\_\_\_\_ as a great relief to you and your family, and that you may now put your mind at rest.

142. (A) would come  
(B) is  
(C) will be  
(D) will come

I must recommend, however, that you monitor the cyst carefully and notify me immediately should there be any change in color or size. In fact, I strongly \_\_\_\_\_ you to visit my office annually for a precautionary check-up.

143. (A) suggest  
(B) alert  
(C) appeal  
(D) advise

You are, for all intents and purposes, being given a clean bill of health today. But please be vigilant, and try not to leave it so long to visit your local GP in future, should you ever again notice anything untoward. This time, you were fortunate, but if it was something more serious, we \_\_\_\_\_ have better chance of overcoming it if you had told us the instant you identified the problem.

144. (A) will  
(B) would  
(C) want  
(D) shan't

Today, I am a very happy and relieved consultant. It is not often we get to tell our patients such good news.

Sincerely,

Dr. Michael A. Walsh

**Questions 145-148 refer to the following email:**

To: [joan@naver1.com](mailto:joan@naver1.com)

From: [terry@naver2.com](mailto:terry@naver2.com)

Date: 20th Feb 09

Subject: Meeting to discuss your resignation

Hi Jane,

Both John and I are very disappointed that you handed in your notice today. We understand that you feel you have been overlooked for promotion recently and, having listened to you today, it is now clear that you also feel undervalued and not appreciated.

Jane, you \_\_\_\_\_ understand that nothing could be further from the truth. We have always considered you to be one of the most reliable and dedicated employees.

- 145.** (A) must  
(B) may  
(C) would  
(D) might

That is why we have given you such an impressive Christmas bonus each of the last two Decembers and that is why you are now the third-highest-paid employee at our firm, second only to myself and John. However, we now realize that money is of little importance to you, and that you are looking for a more challenging role with greater responsibility.

With that in mind John and I \_\_\_\_\_ like to have an informal chat with you tomorrow morning, if you would be prepared to hear us out.

- 146.** (A) would  
(B) will  
(C) could  
(D) do

We are very eager to at least try to encourage you to keep working for our firm. Just between you and me, John wants to make you a third partner. He feels very upset and personally responsible for your disillusionment. Let us know if you are \_\_\_\_\_ to think it over.

- 147.** (A) willing  
(B) preparing  
(C) contemplating  
(D) deciding

Of course, the choice is ultimately yours alone to \_\_\_\_\_, but we will be simply delighted should you change your mind.

- 148.** (A) do  
(B) think  
(C) make  
(D) conclude

**Questions 149-152 refer to the following e-mail:**

To: Miss Sally Anne Smith, Managing Director  
 From: Mr Jeffery Rogers, Marketing Manager  
 Date: 5th January  
 Subject: BNPL Marketing Campaign

The purpose of this report is to outline the strategy, \_\_\_\_\_ we have called *The BNPL Marketing Campaign*, the marketing department wishes to employ in order to promote our new range of electronic goods.

149. (A) now  
 (B) which  
 (C) therefore  
 (D) and

The BNPL philosophy:

BNPL stands for "buy now, pay later". In these turbulent times, consumers are becoming less and less willing to purchase expensive electrical products. Indeed the electrical repairs business is \_\_\_\_\_ as more and more people are choosing to have their old washing machines, ovens and dishwashers fixed, rather than have to fork out for a new one.

150. (A) bombing  
 (B) booming  
 (C) flailing  
 (D) fulfilling

We believe the only way to combat this phenomenon is to offer consumers a new product now with the promise of delayed payment at no extra charge.

Although this would seem like bad business, the marketing department has worked \_\_\_\_\_ with both the financial and sales teams, and we have come to the conclusion that the figures do add up.

151. (A) fight  
 (B) deeply  
 (C) closely  
 (D) excessively

Being in a recessionary climate, the Bank of England is maintaining low interest rates and will continue to do so for the foreseeable future. What is more, with price stagnation, there is \_\_\_\_\_ evidence of inflation, meaning the value of hard currency will not depreciate a great deal in the short term.

152. (A) short  
 (B) small  
 (C) few  
 (D) little

All this means that we could afford to offer our customers a grace period of up to 12 months without suffering financially. Indeed, the expected rise in sales would more than offset any financial loss incurred in the interim.

Best wishes,  
 Jeffery Rogers



## Part 7:

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, letters and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C) or (D) on your answer sheet.

Questions 153 to 156 refer to the following coupons:

### Tedco Supermarkets - Now That's Value!

9 Lower Mount Street  
Open 24 hours except Sunday nights  
Offer Valid until 25th May

#### COUPON

50% off All Tedco-brand  
25-pack Candles  
while supplies last

#### Coupon

Buy one get one free Tedco-brand  
'back to school' stationery range;  
valid for students till late September.

#### COUPON

**FREE Middlebirth Spa Bath  
& Shower Foam** (500 ml /16.9 fl.oz)  
With any purchase of more than  
\$25 from the Middlebirth health  
and beauty products

153. What is the purpose of this advertisement?  
(A) To get rid of unwanted stock.  
(B) To announce new opening hours.  
(C) To encourage shoppers to buy Tedco-brand products only.  
(D) To attract more business.
154. How long does the 'back to school' stationery offer last?  
(A) Until all stock has cleared.  
(B) Until the 25th of May.  
(C) Until the end of September.  
(D) Until the final stock check.
155. What complimentary gift do customers receive if they spend \$25 or more on the Middlebirth range?  
(A) A 500ml bottle of bath and shower foam.  
(B) A pack of 25 candles.  
(C) A free Tedco-brand stationery item.  
(D) A limited-time-only range of beauty products.
156. What are Tedco's opening hours?  
(A) Midnight to 7 p.m.  
(B) Noon to 7 p.m.  
(C) Midnight to noon  
(D) Open all day

Questions 157 to 158 relate to the following notice:

### Attention Art Dealers!

The Hotel Grande is disposing of its fine art collection  
by public auction this Saturday at 2 p.m. in  
The Belvedere Auction Rooms

Private collectors and members of the public are also welcome to bid.  
Our catalog may be viewed at [www.belvedereauctions.com/hotelgrande](http://www.belvedereauctions.com/hotelgrande)

157. What is the purpose of this notice?  
(A) To inform people about an art exhibition.  
(B) To inform people about a recent fine art auction.  
(C) To solicit works of fine art.  
(D) To advise of a forthcoming auction of fine art.
158. According to the notice, what can people do online?  
(A) View information about the items being auctioned.  
(B) Monitor the progress of the auction.  
(C) Bid on items up for auction.  
(D) Buy items of fine art.

Questions 159 to 163 relate to the following article:

Seldom before has the international banking system undergone the scrutiny to which it is subject at the moment, but the examination now underway is of pivotal importance if there is to be a light at the end of the tunnel and if the banking system is to maintain its integrity. The events of the past two years have so profoundly shifted our perspective of how the global banking system should function, that change is inevitable. Most market analysts now conform to the view that the financial crisis that led to the global recession can be blamed on the imprudent investment policies pursued by the major international banking institutions over the past decade.

We have learned a very hard lesson which shows us that globalization has many pitfalls, perhaps the greatest of which is the cascade effect that recently saw one global bank after another go into financial freefall. We now know that the kamikaze investment policies of a few unscrupulous bank executives can have a knock-on effect throughout the entire global financial system. Junk bonds can be packaged with less risky investments, but if the bottom falls out, then the pyramid collapses and the monetary system is brought to its knees. Banks are so interdependent nowadays, that prudence and transparency have never been more important.

No one is suggesting we revert to the old ways, adopt a protectionist philosophy and close our borders to trade, but it is clear that the banking system needs to be overhauled. Investment bankers are rewarded huge bonuses based on the frequency with which and the volumes in which they trade rather than on the quality of the transactions they make. This simply encourages irresponsible behavior on stock exchange floors across the world. Traders are prepared to risk all in search of lucrative performance bonuses, overlooking the fact that they are not just playing a game of numbers but rather gambling people's livelihoods and savings.

To ensure that this sorry state of affairs we now find ourselves in is never repeated, the bonus system must be changed. Bankers should be given fixed salaries and only modest bonuses based on their year-to-year performance. Only when their investments have consistently shown good returns - say over a five-year period - should they be given large bonuses. This would discourage investors from gambling recklessly for short-term gain, and create a more stable financial environment.

159. What is this article mainly about?
- (A) Globalization
  - (B) Protectionism
  - (C) The international banking system.
  - (D) The global recession.
160. The word 'maintain' in paragraph 1, line 3, is closest in meaning to
- (A) destroy
  - (B) keep
  - (C) create
  - (D) find
161. What, in paragraph 1, does the writer say caused the current financial crisis?
- (A) The reckless investment policies of big banks.
  - (B) The prudent investment decisions made by market analysts.
  - (C) The difficult recessionary period of the last two years.
  - (D) Recruitment policies of banking executives.
162. According to paragraph 2, what is probably the biggest disadvantage of globalization?
- (A) The poor decisions of a few banks can affect financial institutions globally.
  - (B) The pyramid system is too stable.
  - (C) Prudence and transparency are not very important.
  - (D) Not a single economy in the world can escape the recession.
163. How should a banker be paid according to the text?
- (A) With very small bonuses but big salaries.
  - (B) With a fixed salary and big fixed bonuses.
  - (C) With a fixed salary and bonuses based on long-term results.
  - (D) With lucrative bonuses based on short-term results

Questions 164 to 165 refer to the following memo:

**November 4 - Attention All Staff:**

Please be advised that there will be a fire drill on November 5th, at 2 p.m. When the fire alarm sounds, please proceed to the designated assembly or meeting areas on St. John's Square and Porter's Avenue in an orderly manner. Please be aware that the old assembly zone on Main Street has been abandoned. Please use the fire exits and do not attempt to operate the lift. Your fire wardens, Jake Daniels and Alison Moyes will be on hand to offer you assistance and take a headcount once the evacuation is complete.

164. What is the purpose of this memo?
- (A) To appoint fire wardens.
  - (B) To notify staff of tomorrow's fire drill.
  - (C) To have all staff evacuate immediately.
  - (D) To brief staff on safety regulations.
165. What area(s) should they all go to?
- (A) St. John's Square, Porter's Avenue and Main Street.
  - (B) St. John's Square.
  - (C) Main Street.
  - (D) St. John's Square and Porter's Avenue.

Questions 166 to 168 relate to the following invoice:

**Jacobs Office Depot**

**INVOICE NO. 501**

<b>Details of purchase:</b>	5 boxes of A4 paper - \$1.50 per box
<b>Total Cost:</b>	\$7.50
<b>Customer:</b>	John Goodman Solicitors
<b>Tax Number:</b>	T1528711444
<b>Details of payment:</b>	Payment received in cash. Direct debit has been set up on customer's bank account as customer wishes to renew the order on a monthly basis.
<b>Details of delivery:</b>	Customer collected in person. Subsequent orders to be delivered on the first of the month to the following address: 2 Appleby Road, Rhode Avenue, New York. No delivery charge will apply.

166. Which of the following statements is accurate?
- (A) Jacobs Office Depot placed an order for 5 boxes of A4 paper.
  - (B) John Goodman Solicitors purchased 5 boxes of A4 paper at a cost of \$7.50 per box.
  - (C) John Goodman Solicitors invoiced Jacobs Office Depot for 5 boxes of A4 paper.
  - (D) John Goodman Solicitors paid \$7.50 in cash for 5 boxes of A4 paper.
167. What method of payment will be used in future?
- (A) Payment in cash
  - (B) Payment in cash on renewal of order.
  - (C) The customer's bank account will be debited monthly.
  - (D) No charges will apply.
168. How were the goods delivered?
- (A) By courier to the address given.
  - (B) By courier to the address given, free of charge.
  - (C) The customer collected the goods from the depot.
  - (D) On the first of the month to the address given.

Questions 169 to 171 relate to the following notice in the classifieds section of a newspaper:

**For sale:** Large plot of land, circa 2 acres, on the outskirts of town in a designated industrial area. Planning permission for two factory buildings approved. Sale by public auction on 5th July. Auctioneer's valuation: £1.5 m. Contact Williams Auctioneers at 1890-21508902 for further details or to arrange to view the site in person.

169. Which of the following statements is most accurate?
- (A) Williams Auctioneers is selling land it owns on the outskirts of the city.
  - (B) Two acres of land will be put up for public auction on the 5th of July.
  - (C) Two factory buildings valued at £1.5 million are up for sale.
  - (D) Williams Auctioneers is seeking permission to build two factories on the outskirts of town.
170. The word 'plot', on line 1, is closest in meaning to
- (A) chart
  - (B) story
  - (C) sight
  - (D) area
171. Which of the following statements is most accurate?
- (A) Two factory buildings have been built on the site.
  - (B) Two factory buildings are being built on the site.
  - (C) Permission is being sought to build two factory buildings on the site.
  - (D) Permission has been granted to build two factory buildings on the site.

Questions 172 to 174 relate to the following letter:

Dear Mrs. Leonard,

In response to your request for information on this year's Scientific Society's Convention, I am pleased to confirm that the event will run over the weekend of the 30th and 31st of July. The venue is unchanged from last year, The Chesney Conference Center; however, we will be hosting some additional seminars in the adjoining facility, The Chesney Parks Hall.

This year, there will be an additional administration fee of \$5 per person on top of the \$5 entrance fee, which gives you complete access to all the venues, facilities and events. Donations are also encouraged - the Science Society is a voluntary, non-profit organization dedicated to the advancement of science and to promoting discussion within and beyond the scientific community.

Parking spaces will be at a premium, therefore I strongly advise you to book in advance should you wish to travel by car. There is a fee of \$5 per parking space. It is not recommended that you travel by car unless you have booked a space in advance, as you may be turned away at the gates of the complex. Alternatively, you may wish to take the complimentary shuttle bus which departs from the Hayton Hotel in the city center on the hour, every hour between 8 a.m. and 5 p.m. on both days.

We look forward to greeting you in person at the event.

Yours sincerely,

James Shaw

172. What is James Shaw's main reason for writing this letter?
- (A) To notify Mrs. Leonard of the upcoming convention.
  - (B) To provide Mrs. Leonard with the information she requested.
  - (C) To encourage Mrs. Leonard to attend the convention.
  - (D) To provide Mrs. Leonard with details on how to get to the convention.
173. How much does it cost to attend the convention if you want parking?
- (A) Nothing, though donations are welcome.
  - (B) \$5 per person.
  - (C) \$10 in total.
  - (D) \$15 in total.
174. What travel advice is given?
- (A) Those attending the conference are strongly advised not to travel by car.
  - (B) Anyone wishing to travel by car should book a parking space in advance.
  - (C) Anyone who arrives in a car will be turned away at the gates.
  - (D) The complimentary bus shuttle should be booked in advance.

Questions 175 to 177 relate to the following notice:

### The Simon Group is Recruiting

The Simon Group still has a limited number of unfilled intern positions available. Should you be interested in getting work experience at the country's number one investment company, you are invited to submit a detailed resume and three references to the attention of Rachel Wethers in our H. R. department. Please apply in person.

Candidates should have the following minimum qualifications:

- 1) A degree in business or a related field
- 2) Excellent communication skills
- 3) At least one year's investment banking experience

If you think you fit this description and are serious about applying for a position at The Simon Group, please visit our offices at 21 Penny Lane, Walldorf, Washington to discuss your application with our recruitment team.

Please note that this is an internship scheme and, as such, successful candidates will not be salaried. They will receive a one-time-only gratuity at the end of the initial contract period of 6 months. The size of this gratuity is determined by your individual performance. There is no guarantee of a job offer on successful completion of the internship, though 75% of our interns are invited to continue working for us in a salaried position.

175. What type of position is The Simon Group recruiting to fill?
- (A) A six-month paid internship.  
(B) A permanent, salaried position.  
(C) A six-month unpaid internship.  
(D) A temporary, salaried position.
176. Which of the following is not one of the minimum qualifications for the job?
- (A) A degree in a business-related field.  
(B) Excellent interpersonal skills.  
(C) One years' investment banking experience.  
(D) Excellent personnel skills.
177. How should applicants apply?
- (A) They should send their resume and references to 21 Penny Lane, Walldorf, Washington.  
(B) They should post their resume and references to the attention of Rachel Wethers.  
(C) They should bring their application in person to the address given.  
(D) They should discuss their application with a member of the recruitment team over the phone.

Questions 178 to 180 refer to the following notice:

### The Grandmas Ball

The residents' committee of Durham is organizing an entertainment night exclusively for the elder citizens of our town. If you haven't got a free bus pass and a hip replacement, you will be turned away at the door! Humor aside, we believe it is high time that the grandmothers and grandfathers of this town were given something to celebrate, so we are holding a party in their honor.

### ENTRANCE IS FREE

Entrance is free of charge for those aged 60 or over and each guest will receive bar coupons entitling them to two free pints of beer. There will also be a complimentary buffet dinner and snacks, and finger foods will be available throughout the night. (Anyone under the age of 60 wishing to attend is required to pay an entrance fee of \$50)

### ENTERTAINMENT GALORE!

Entertainment on the night will include:

Bingo - a \$1,000 grand prize

The Grandmas Ball Dance! Put on your dancing shoes because here we go!

Trophy and bragging rights for the winner.

Live band!

The Ultimate Poker Championship!

Starting at : 25th July 8pm till late

178. What is The Grandmas Ball?

- (A) A night of entertainment organized for the elderly.
- (B) A dance night for older people.
- (C) A pay-as-you-enter party for the elderly.
- (D) A bingo and card games event open to everyone.

179. Apart from the entertainment program, what else is available to people aged 60 and over at no cost?

- (A) A buffet dinner.
- (B) Two pints of beer and free entrance.
- (C) Snacks and finger foods.
- (D) All of the above.

180. Can people below the age of sixty attend?

- (A) Absolutely not, this is an exclusive event.
- (B) Yes, but they must pay an entrance fee.
- (C) Only to accompany someone aged sixty or over.
- (D) Only at the invitation of the organizing committee.



Questions 181 to 185 refer to the following two articles:

### ARTICLE 1:

To gain a competitive advantage in the pharmaceuticals industry today, one must put all one's resources into research and development and be at the cutting edge of things. The key to success is finding an unexploited niche. James Brookheim, managing director of Elab Corporation, the most successful start-up pharmaceutical company of the 21st century swears by his company's R and D arm. 'We were able to convince investors to back us by emphasizing our commitment to laboratory research. A lot of small pharmaceutical firms focus on producing generic drugs, but I believe the generic drugs market is saturated. Instead, we focused on finding a new treatment for Schizophrenia. We had zero competitors and once product trials were successful, we were able to corner the market.'

Allen Boyle, of Scotts, the world's biggest pharmaceutical company, applauds the fresh approach taken by Elab. 'Elab was a little fish in amongst the biggies. There was no way it was going to be able to compete with us on price. We have much lower production costs. Therefore, trying to produce generic drugs was never going to work. Instead, Elab has shown that there is still room for innovation in this industry. Its policy makers thought outside the box and took the brave decision to plough their resources into developing new drugs. Not only did this benefit the company, but it also benefited society as a whole. Thousands of Schizophrenia sufferers have seen their lives transformed because of this revolutionary new treatment.'

### ARTICLE 2:

Ireland's most successful pharmaceutical company, Dell and Brothers, puts its success down to its ability to produce generic drugs for the local market. Basically, what Dell has done is focus on minimizing costs to enable it to produce competitively-priced alternatives to the big brand names. 'There is no great secret to our success', claims co-founder James Dell. 'We simply analysed the market and decided we couldn't compete with the research and development arms of the major pharmaceuticals. They have too much financial weight. What we did instead was see where we could gain a competitive edge, and although the major players have huge production facilities, we discovered that we could actually match or beat every single one of them on cost by constructing a state-of-the-art production facility of our own using the most up-to-date technology available. It was a calculated gamble and it paid off.'

Dell's strategy took most industry insiders by surprise. 'I simply didn't see it as a runner', claims Bob Thorpe of Jeffries and Jeffries. 'What they have done is very brave. They've basically ploughed every last penny they had into constructing this amazing production facility in Dublin. If it had gone wrong for them, there would have been no way back. They have demonstrated that while innovation on the research and development side can be extremely effective, innovation on the production side can be equally so. Until Dell went into production, no one thought it was possible to compete with the major players on cost. They've refined the production process to a quite remarkable extent'.

181. What do Elab Corporation and Dell and Brothers have in common?
- (A) Both companies are innovative in the way they do business.
  - (B) Both companies exploited the generic drugs market.
  - (C) Both companies focused on production.
  - (D) Both companies focused on research and development.
182. Which of the following statements is accurate?
- (A) Elab's schizophrenia drug has transformed the lives of thousands patients.
  - (B) Allen Boyle is managing director of Elab Corporation.
  - (C) James Dell co-founded Elab Corporation.
  - (D) Dell and Brother's schizophrenia drug was very profitable.
183. Who is James Dell?
- (A) Co-founder of Ireland's most successful pharmaceutical company.
  - (B) Managing director of Jeffries and Jeffries.
  - (C) Owner of the world's biggest pharmaceutical company.
  - (D) Managing director of Elab Corporation.
184. What does Bob Thorpe say about Dell and Brothers' strategy in Article 2, Paragraph 2?
- (A) He didn't believe that Dell's strategy would work.
  - (B) There is no way back for them.
  - (C) They constructed a poorly designed production facility in Dublin.
  - (D) The strategy was destined to fail.
185. How is Dell's strategy different from Elab's?
- (A) Dell produces generic drugs at low prices.
  - (B) Elab produces generic drugs at low prices having low cost.
  - (C) Elab's strategy aims at production.
  - (D) Dell's strategy focuses on investing on new production factories.

Questions 186 to 190 relate to the following memo and e-mail:

### Alliance Distributors meeting with Advance Solutions

21st November 2012

Alliance Distributors attendees:

Niall Jones

Elle Jones

Advance Solutions attendees:

Jake Mathers

Eve Rooney

### Agenda

Eve Rooney

Introductions

Outline of objectives

Jake Mathers

Presentation: 'The benefits of outsourcing I.T. operations to Advance Solutions for Alliance Distributors'

Eve Rooney

Presentation: 'What Advance Solutions can offer'

Niall Jones

The logistical and financial implications of an alliance.

Elle Jones

Next steps.

**To:** Eve Rooney  
**From:** Elle Jones  
**Subject:** Yesterday's Meeting

Dear Eve,

Further to our meeting yesterday, and having consulted with the board of directors, I am pleased to confirm that Alliance Distributors has unanimously approved the proposed partnership between our two firms under the terms discussed.

I have been tasked with overseeing the project at our end and you should liaise with me directly on all related matters. Alliance Distributors has not taken the decision to outsource its I.T. operations lightly, but both Niall and I were extremely impressed by your proposal. As an accountant, Niall was particularly impressed with the way you presented your figures. It is clear that this alliance will benefit both parties. We will make significant cost savings as a result of the closure of our I.T. department and are confident that Advance Solutions will offer us excellent I.T. support, while your company will be paid above the market rate for its services.

I trust that we can look forward to a long and successful partnership. Niall and I would like to meet with you again next week on the 28th of the month, to discuss the finer details of the agreement. We have already begun to wind down our I.T. operations and we would expect to be ready for the complete handover of our I.T. operations on the 1st of January next year. I trust this timeline will meet with your satisfaction.

I look forward to discussing this matter further with you in person at our next meeting.

Regards,

Elle

186. Which of the following statements is most accurate?

- (A) Alliance Distributors is going to manage Advance Solutions' I.T. operations.
- (B) Alliance Distributors is outsourcing its I.T. operations to Advance Solutions.
- (C) The companies want to merge and become one large company.
- (D) The companies want to end their business relationship by January the 1st.

187. Who will lead the project going forward for Alliance Distributors?

- (A) Niall Jones
- (B) Elle Jones
- (C) Jake Mathers
- (D) Eve Rooney

188. Who is probably responsible for the financial side of the deal for Alliance Distributors?

- (A) Eve Rooney
- (B) Jake Mathers
- (C) Niall Jones
- (D) Elle Jones

189. When is the next meeting due to take place?

- (A) November 1st
- (B) November 28th
- (C) January 1st
- (D) December 28th

190. What will happen to Alliance Distributors I.T. department?

- (A) It will be closed down.
- (B) It will be scaled down.
- (C) It will operate as normal.
- (D) It will be managed by Advance Solutions' I.T. director.

Questions 191 to 195 relate to the following Newspaper Article and Letter:

**Social Conscience - What Social Conscience? By Taffe O'Rourke**

Menton Construction has been in the news a lot lately, and reaction to its proposed Shopping Mall in Rentard Place has been overwhelmingly positive. Much has been made of the number of jobs the mall will create and the new businesses that will be attracted to the area. 500 people will be employed inside the mall alone, and it is estimated that the local economy will benefit by, in the region of \$250 million. It is easy to see why people everywhere - from the town council to the Chamber of Commerce - are patting themselves on the back with satisfaction.

However, this journalist has recently been made aware of the darker side of Menton Construction, and believes it's time to expose it as the shameless, profit-hungry, money-grabbing enterprise that it is. As many of you will be aware, Rentard Place is home to some of the most dilapidated council houses in the city. Most are abandoned. One, however, is not. Inside 3 Rentard Place, lives an 87-year-old pensioner called Dot McGrath. Dot has been given an eviction notice and two weeks to leave her home of 45 years. She has no choice in the matter and it seems Menton want to chuck her out onto the street. So what I want to know is where is Menton Construction's social conscience? And how can its owners bear to look at themselves in the mirror when they wake up each morning?

Dear Editor,

*I wish to respond to a grossly unfair article published in your newspaper yesterday. Taffe O'Rourke has given a totally misrepresentative account of the Dot McGrath eviction affair. He has distorted the truth and deliberately omitted details of the affair in order to sensationalize his story.*

*It is true that Mrs. McGrath has been sent an eviction notice. This is a most regrettable yet unavoidable turn of events. However, Mrs. McGrath is not simply being cast out onto the street, as your journalist so boldly claimed. Members of the public should know that Mrs McGrath has been offered a state-of-the-art, one-bedroom apartment in the heart of the safest residential neighborhood in the city in return for vacating 3 Rentard Place. Unfortunately, Mrs. McGrath has turned down this offer and left us with no choice but to proceed in the manner that we have. The Rentard Place council houses have been condemned by the council and are deemed unfit to live in. It is in Mrs. McGrath's own interest that she take up our offer of alternative accommodation - an offer which I might add still stands despite her rejection of same.*

*Menton Construction is not the unscrupulous company Mr. O'Rourke would like to have members of the public believe. The construction of the new shopping mall will benefit the community as a whole and will breathe life back into Rentard Place. That is why I am convinced that it is in all our interests for it to go ahead.*

*I am most disappointed at the manner in which Mr. O'Rourke chose to report this very sad case, both as a member of this community and as a director of Menton Construction.*

Yours,

James Brodwick

191. What is the main purpose of Mr. Brodwick's letter?
  - (A) To defend Menton Construction's actions.
  - (B) To condemn Menton Construction.
  - (C) To offer Mrs. McGrath an alternative place to live.
  - (D) To promote the new shopping mall.
192. Which of the following statements is most accurate?
  - (A) Rentard Place is a modern residential neighborhood.
  - (B) Rentard Place is a thriving business area.
  - (C) Rentard Place is full of old private houses.
  - (D) Rentard Place is in a very bad condition.
193. The word 'omitted' in paragraph 1, line 2 of the letter, is closest in meaning to
  - (A) lied about
  - (B) failed to mention
  - (C) left behind
  - (D) described
194. How would Mrs. McGrath be compensated for vacating her council house?
  - (A) She would be relocated to a modern house in a better location.
  - (B) She would be cast out onto the street.
  - (C) She would be given financial compensation equal to the current market value of her home.
  - (D) She would be evicted within two weeks.
195. What will happen if Mrs. McGrath refuses to leave her council house?
  - (A) She will be evicted without prior notice.
  - (B) She will be removed from her home immediately.
  - (C) She will be evicted within two weeks.
  - (D) She will not receive financial compensation.

Questions 196 to 200 refer to the following Advertisement and Notice:

### JOE'S GYM OPENING WEEK PROMOTION

Joe's Gym (beside CITYPLEX Cinemas) will have its grand opening this Wednesday the 25th July. All are welcome to come and try out our huge range of aerobic and weight training equipment.

On the spot prizes to be won on the day include:

- Free life-time memberships
- Free aerobics and pilates classes
- Free use of all exercise equipment for one month

Anyone who attends the grand opening is guaranteed to receive:

- Free life-time memberships
- Free aerobics and pilates classes
- Free use of all exercise equipment for one month

**OPENING HOURS: 9 am until 11pm**

**Group discounts:** Ask a member of staff for details of our great-value family membership discounts, corporate membership options and early-morning single-visit specials.

### CORRECTION NOTICE:

Network News and Media would like to make the following apology to its readers. In yesterday's edition of our newspaper, we carried a full-page advertisement for Joe's Gym. Several errors were made while bringing this advertisement to print. Network News and Media is solely responsible for these errors and would once again like to apologize to the readers, and also the proprietors of Joe's Gym for any confusion caused.

#### The following corrections should be noted:

Joe's Gym is not offering free life-time membership, free aerobics and pilates classes and free use of the exercise equipment to all those who attend the grand opening. Instead, all attendees will receive:

- A voucher for one pilates class.
- A free fitness test.
- Complimentary snacks and beverages.

All attendees are also in with a chance of winning:

- Free life-time membership.
- Free aerobics and pilates classes.
- Free use of all exercise equipment for one month.

**THE GRAND OPENING OF JOE'S GYM IS ON SATURDAY THE 25TH OF JULY.  
DOORS OPEN AT 1 P.M.  
AND THE GYM WILL REMAIN OPEN UNTIL MIDNIGHT.**

All other information contained in the original advertisement - hours of business etc. - is valid.

196. When is the grand opening of Joe's Gym?
- (A) 9 a.m. on Wednesday the 25th of July.
  - (B) 9 a.m. on Saturday the 25th of July.
  - (C) 1 p.m. on Saturday the 25th of July.
  - (D) 11 p.m. on Saturday the 25th of July.
197. Who is responsible for the errors made in the original advertisement?
- (A) The proprietors of Joe's Gym.
  - (B) The owners of Joe's Gym.
  - (C) Network News and Media.
  - (D) Yesterday's edition of the newspaper.
198. What are Joe's Gym's normal opening hours?
- (A) 9 a.m. to 11 p.m.
  - (B) 9 a.m. to 12 a.m.
  - (C) 9 a.m. to 1 p.m.
  - (D) 1 p.m. to 12 a.m.
199. Which of the following are all attendees **not** guaranteed to receive at the grand opening?
- (A) Free life-time membership.
  - (B) Free aerobics and pilates classes.
  - (C) Free use of all exercise equipment for one month.
  - (D) All of the above.
200. What groups can benefit from special membership offers?
- (A) Families
  - (B) Corporations
  - (C) Families and corporations
  - (D) Early risers