# **Economic Development**

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### **Economic Development**

#### John Barros, Chief of Economic Development

#### **Cabinet Mission**

The mission of the Economic Development Cabinet is to lead a broad effort to streamline and support areas of focus that contribute to Boston's economy including tourism, jobs and employment, business development, and real estate development. The cabinet will concern itself with increasing transparency and promoting accessibility for all Bostonians, especially women- and minority-owned businesses and local businesses, to share in and benefit from the economic boom in Boston.

Operating Budget	Program Name	Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	Consumer Affairs & Licensing Licensing Board Office of Economic Development Office of Tourism	379,272 637,735 1,559,781 1,092,949	1,059,353 0 2,518,724 1,390,008	1,127,991 0 2,558,395 1,386,162	1,173,505 0 2,935,625 1,421,848
	Total	3,669,737	4,968,085	5,072,548	5,530,978
Capital Budget Expenditures		Actual '16	Actual '17	Estimated '18	Projected '19
	Boston Planning and Development Agency	1,569,354	4,727,854	1,500,000	1,100,000
	Total	1,569,354	4,727,854	1,500,000	1,100,000
External Funds Expenditures		Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	Consumer Affairs & Licensing Office of Economic Development Office of Tourism	51,916 3,031 109,440	59,725 2,624,290 121,699	52,000 4,434,473 150,000	54,409 4,669,208 150,000
	Total	164,387	2,805,714	4,636,473	4,873,617

# Boston Planning and Development Agency Operating Budget

#### Brian Golden, Director, Appropriation 171000

#### **Department Mission**

In partnership with communities, the BPDA plans Boston's future while respecting its past. We prepare our residents for new opportunities through training, human services and job creation. The BPDA guides physical, social, and economic change in Boston's neighborhoods and its downtown to shape a more prosperous, comfortable, and beautiful city for all.\*The Boston Planning and Development Agency's operating budget is not funded by the City's general fund but is included in the City's capital plan.

1 5 0

# Boston Planning and Development Agency Capital Budget

#### **Overview**

The Boston Planning & Development Agency, functioning as Boston's central planning organization, will continue providing in-house planning expertise and will also help leverage the external resources necessary to shape Boston's future. The Capital Plan will support opportunities in commercial districts such as Dorchester avenue and Northern Avenue.

#### **FY19 Major Initiatives**

- Complete resurfacing of Black Falcon Avenue and Terminal Street and replacing sidewalk and improve street lighting.
- Complete analysis of the transportation capacity and develop conceptual design and cost for future infrastructure improvements at Dorchester Avenue in South Boston.
- Complete addressing ongoing structural issues at Long Wharf related to flooding caused by high tides.
- Begin construction of street lights and other improvements on Northern Ave.

Capital Budget Expenditures	Total Actual '16	Total Actual '17	Estimated '18	Total Projected '19
Total Department	1,569,354	4,727,854	1,500,000	1,100,000

#### LONG WHARF

#### **Project Mission**

Develop design plans that address ongoing structural issues at Long Wharf related to flooding caused by high tides.

Managing Department, Boston Planning and Development Agency Status, To Be Scheduled

Location, Financial District/Downtown Operating Impact, No

Authorizations					
			Ŋ	Non Capital	
Source	Existing	FY19	Future	Fund	Total
City Capital	300,000	0	0	0	300,000
Grants/Other	0	0	0	0	0
Total	300,000	0	0	0	300,000
Expenditures (Actual and Planned)					
	Thru				
Source	6/30/17	FY18	FY19	FY20-23	Total
City Capital	0	250,000	50,000	0	300,000
Grants/Other	0	0	0	0	0
Total	0	250,000	50,000	0	300,000

#### LONG WHARF HARBORWALK SIGNAGE

#### **Project Mission**

Design interpretive and wayfinding signage that directs the public to the Harborwalk and nearby public amenities. **Managing Department**, Boston Planning and Development Agency **Status**, New Project **Location**, Financial District/Downtown **Operating Impact**, No

Authorizations					
			N	Ion Capital	
Source	Existing	FY19	Future	Fund	Total
City Capital	0	150,000	0	0	150,000
Grants/Other	0	0	0	0	0
Total	0	150,000	0	0	150,000
Expenditures (Actual and Planned)					
Expenditures (Actual and Flanned)					
Experiorities (Actual and Flaimed)	Thru				
Source	Thru 6/30/17	FY18	FY19	FY20-23	Total
		FY18 0	FY19 0	FY20-23 150,000	Total 150,000
Source	6/30/17				

#### RFMP BLACK FALCON AVENUE AND TERMINAL STREET

#### **Project Mission**

Resurface Black Falcon Avenue and Terminal Street. Replace sidewalk and improve street lighting.

Managing Department, Boston Planning and Development Agency Status, To Be Scheduled

Location, South Boston Operating Impact, No

Authorizations							
				Non Capital			
Source	Existing	FY19	Future	Fund	Total		
City Capital	1,400,000	0	0	0	1,400,000		
Grants/Other	0	0	0	0	0		
Total	1,400,000	0	0	0	1,400,000		
Expenditures (Actual and Planned)							
	Thru						
Source	6/30/17	FY18	FY19	FY20-23	Total		
City Capital	0	400,000	1,000,000	0	1,400,000		
Grants/Other	0	0	0	0	0		
Total	0	400,000	1,000,000	0	1,400,000		

#### RFMP DRY-DOCK 4

#### **Project Mission**

Develop a design for the permanent closure of the Dry-dock 4 caisson.

Managing Department, Boston Planning and Development Agency Status, To Be Scheduled

Location, South Boston Operating Impact, No

Authorizations					
			N	Ion Capital	
Source	Existing	FY19	Future	Fund	Total
City Capital	250,000	0	0	0	250,000
Grants/Other	0	0	0	0	0
Total	250,000	0	0	0	250,000
Expenditures (Actual and Planned)					
	Thru				
Source	6/30/17	FY18	FY19	FY20-23	Total
City Capital	0	250,000	0	0	250,000
Grants/Other	0	0	0	0	0
Total	0	250,000	0	0	250,000

#### **RFMP PIER 6**

#### **Project Mission**

Develop design plans for the replacement of the Pier 6 steel bulkhead.

Managing Department, Boston Planning and Development Agency Status, To Be Scheduled Location, South Boston Operating Impact, No

Authorizations							
			N	Ion Capital			
Source	Existing	FY19	Future	Fund	Total		
City Capital	400,000	0	0	0	400,000		
Grants/Other	0	0	0	0	0		
Total	400,000	0	0	0	400,000		
Expenditures (Actual and Planned)							
	Thru						
Source	6/30/17	FY18	FY19	FY20-23	Total		
City Capital	0	400,000	0	0	400,000		
Grants/Other	0	0	0	0	0		
diants/other							

#### SOUTH BOSTON DORCHESTER AVENUE TRANSPORTATION STUDY

#### **Project Mission**

Analyze transportation capacity and develop conceptual design and cost for future infrastructure improvements for the South Boston Dorchester Avenue study area.

Managing Department, Boston Planning and Development Agency Status, New Project

Location, South Boston Operating Impact, No

Authorizations					
			N	Ion Capital	
Source	Existing	FY19	Future	Fund	Total
City Capital	Ō	250,000	0	0	250,000
Grants/Other	0	0	0	0	0
Total	0	250,000	0	0	250,000
Expenditures (Actual and Planned)					
	Thru				
Source	6/30/17	FY18	FY19	FY20-23	Total
City Capital	0	0	0	250,000	250,000
Grants/Other	0	Λ	0	0	0
diants/other		· ·			0

#### STRATEGIC PLANNING AREA TRANSPORTATION STUDY

#### **Project Mission**

Analyze transportation capacity and develop conceptual design and cost for future infrastructure improvements for Washington Street in Jamaica Plain/Roxbury, Glovers Corner in Dorchester, and Dudley Square in Roxbury.

Managing Department, Boston Planning and Development Agency Status, Study Underway

Location, Various neighborhoods Operating Impact, No

Authorizations					
			N	Ion Capital	
Source	Existing	FY19	Future	Fund	Total
City Capital	250,000	0	0	0	250,000
Grants/Other	0	0	0	0	0
Total	250,000	0	0	0	250,000
Expenditures (Actual and Planned)					
	Thru				
Source	Thru 6/30/17	FY18	FY19	FY20-23	Total
Source City Capital		FY18 200,000	FY19 50,000	FY20-23 0	Total 250,000
	6/30/17				

### Consumer Affairs & Licensing Operating Budget

#### Christine Pulgini, *Director*, Appropriation 114000

#### **Department Mission**

The Consumer Affairs & Licensing Department contributes to the overall mission of improving the quality of life in the City of Boston by maintaining safety and order in the restaurant community through the licensing of entertainment activities and monitoring compliance with relevant laws. The office also educates and mediates on behalf of Boston area consumers in order to facilitate successful resolution of consumer related complaints. The Licensing Board grants and regulates various types of alcohol, food licenses and other licenses for restaurants, nightclubs, private clubs, liquor stores. The Licensing Board consists of 3 Commissioners appointed by the Mayor. Boston Police officers support the office and report violations of the alcoholic and other laws of the Commonwealth. The Licensing Board holds hearings on these violations and issues penalties.

#### **Selected Performance Strategies**

#### Licensing

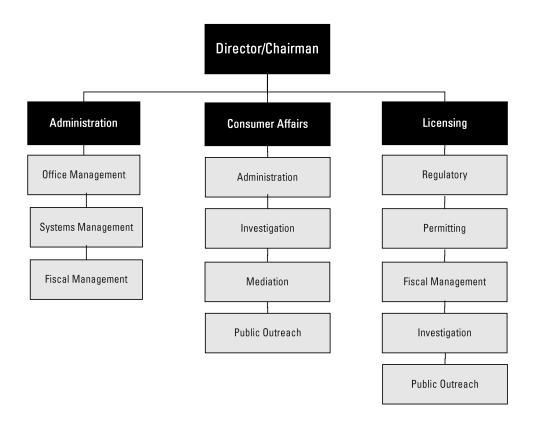
- Close cases in a short amount of time for better service to consumers.
- More resolved cases from consumer complaints filed with our department.
- To track cases closed per month.

#### **Licensing Board**

• To process applications and issue alcoholic beverage licenses or other licenses.

Operating Budget	Program Name	Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	Licensing Consumer Affairs Licensing Board	292,666 86,606 0	392,981 96,100 570,272	362,493 100,571 664,927	384,005 106,477 683,023
	Total	379,272	1,059,353	1,127,991	1,173,505
External Funds Budget	Fund Name	Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	Local Consumer Aid Fund	51,916	59,725	52,000	54,409
	Total	51,916	59,725	52,000	54,409
Operating Budget		Actual '16	Actual '17	Approp '18	Budget '19
	Personnel Services Non Personnel	366,428 12,844	1,002,844 56,509	1,078,448 49,543	1,121,148 52,357
	Total	379,272	1,059,353	1,127,991	1,173,505

### Consumer Affairs & Licensing Operating Budget



#### **Authorizing Statutes**

- Enabling Legislation, CBC Ord. §§ 15-5.1-15-5.2.
- Dancing Halls, M.G.L.A. c. 136, § 4.
- Commonly Used Provisions, M.G.L.A. c.140, §§ 177A, 181, 183A, 185H.
- Theatrical Exhibitions and Public Amusements, CBC Ord. §§ 17-13.1-17-13.5.
- Consumer Protection, M.G.L.A. c.93A, § 9.
- 2014 Mass. Acts ch. 287 ss. 71-75B, 84-85, 119,128,130-132 (Gives Mayor appointing authority) 2014 Mass. Acts ch. 287 ss. 71-75B, 84-85, 119,128,130-132 (Gives Mayor appointing authority).
- 2014 Mass. Acts ch. 312 ss. 1-2.
- 2015 Mass. Acts ch. 119 ss. 18-19,32-33.
- M.G.L.A. c. 138 ss. 12,14,15,17,23,34,64 67.
- M.G.L.A. c. 140 ss. 1-7,9-12,22-32,177, 1851.

#### **Description of Services**

The Consumer Affairs and Licensing Department is responsible for licensing and regulating all forms of entertainment, alcohol and food within Boston. The Office processes new applications and renewals, inspects premises, and holds hearings on licensing requests and violations. The Office also educates and mediates on behalf of Boston area consumers.

# **Department History**

Personnel Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	51000 Permanent Employees 51100 Emergency Employees 51200 Overtime 51600 Unemployment Compensation 51700 Workers' Compensation Total Personnel Services	366,428 0 0 0 0 366,428	992,456 0 0 0 10,388 1,002,844	1,078,448 0 0 0 0 0 1,078,448	1,106,107 15,041 0 0 0 1,121,148	27,659 15,041 0 0 0 42,700
Contractual Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	52100 Communications 52200 Utilities 52400 Snow Removal 52500 Garbage/Waste Removal 52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment 52800 Transportation of Persons 52900 Contracted Services Total Contractual Services	742 0 0 0 0 477 0 2,730 3,949	717 0 0 0 850 638 6,158 <b>8,363</b>	1,500 0 0 0 0 1,550 1,200 14,230	750 0 0 0 0 1,000 800 11,555 <b>14,105</b>	-750 0 0 0 0 -550 -400 -2,675 -4,375
Supplies & Materials		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	53000 Auto Energy Supplies 53200 Food Supplies 53400 Custodial Supplies 53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials 53700 Clothing Allowance 53800 Educational Supplies & Mat	0 0 0 0 8,386 0	0 0 0 0 18,826 0	0 0 0 0 18,550 1,000	0 0 0 0 23,800 1,250 0	0 0 0 0 5,250 250 0
	53900 Misc Supplies & Materials Total Supplies & Materials	0 <b>8,386</b>	0 <b>18,826</b>	0 <b>19,550</b>	0 <b>25,050</b>	5, <b>500</b>
Current Chgs & Oblig	53900 Misc Supplies & Materials		_	=	-	-
Current Chgs & Oblig	53900 Misc Supplies & Materials	8,386	18,826	19,550	25,050	5,500
Current Chgs & Oblig  Equipment	53900 Misc Supplies & Materials Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	8,386  FY16 Expenditure  0 0 0 0 0 0 509	18,826 FY17 Expenditure 5,159 0 0 0 0 19,071	19,550  FY18 Appropriation  0 0 0 0 0 11,513	25,050  FY19 Recommended  0 0 0 0 0 13,202	5,500 Inc/Dec 18 vs 19  0 0 0 0 0 1,689
	53900 Misc Supplies & Materials Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	8,386  FY16 Expenditure  0 0 0 0 0 509 509	18,826  FY17 Expenditure  5,159 0 0 0 19,071 24,230	19,550  FY18 Appropriation  0 0 0 0 11,513 11,513	25,050  FY19 Recommended  0 0 0 0 13,202 13,202	5,500 Inc/Dec 18 vs 19  0 0 0 0 0 1,689 1,689
	53900 Misc Supplies & Materials Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	8,386  FY16 Expenditure  0 0 0 0 0 509 509 FY16 Expenditure	18,826  FY17 Expenditure  5,159 0 0 0 19,071 24,230  FY17 Expenditure  0 0 0 5,090	19,550  FY18 Appropriation  0 0 0 0 11,513 11,513  FY18 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25,050  FY19 Recommended  0 0 0 0 13,202 13,202 FY19 Recommended  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5,500 Inc/Dec 18 vs 19  0 0 0 0 1,689 1,689 Inc/Dec 18 vs 19  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Equipment	53900 Misc Supplies & Materials Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	8,386  FY16 Expenditure  0 0 0 0 0 509 509 FY16 Expenditure  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	18,826  FY17 Expenditure  5,159 0 0 0 19,071 24,230  FY17 Expenditure  0 0 0 5,090 5,090	19,550  FY18 Appropriation  0 0 0 0 11,513 11,513  FY18 Appropriation  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25,050  FY19 Recommended  0 0 0 0 13,202 13,202  FY19 Recommended  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5,500 Inc/Dec 18 vs 19  0 0 0 0 1,689 1,689 Inc/Dec 18 vs 19  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

# **Department Personnel**

Title	Union Code	Grade	Position	FY19 Salary	Title	Union Code	Grade	Position	FY19 Salary
Adm Asst	SU4	15	2.00	126,936	Exec Dir of Consumer Affairs & Licensing	CDH	NG	1.00	125,344
Assistant Director of Operations	MY0	80	1.00	81,670	Head Administrative Clerk	SU4	14	3.00	165,891
Board Secretary	EXM	NG	1.00	92,754	Licensing Investigator II	MYG	17	1.00	51,522
Chairperson of LBD	CDH	NG	1.00	111,531	Receptionist/Secretary	MYG	14	1.00	42,227
Commissioner (LBD)	CDH	NG	2.00	170,468	Sr Personnel Officer (PWD)	SE1	06	1.00	88,114
Consumer Investigator	MYG	17	1.00	55,209	Staff - Asst	MYN	NG	1.00	91,807
					Total			16	1,203,473
					Adjustments				
					Differential Payments				0
					Other				14,166
					Chargebacks				0
					Salary Savings				-111,531
					FY19 Total Request				1,106,108

# **External Funds History**

Supplies & Materials	2,40 ( ( ( ( ( 2,40 ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (
51200 Overtime	/Dec 18 vs 19
Single   S	/ 2,40 /Dec 18 vs 19
51400 Health Insurance	/ ( ( 2,40 /Dec 18 vs 19 ( ( ( ( (
51500 Pension & Annuity   0	( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( (
Signature   State	( ( 2,40 /Dec 18 vs 19 ( ( ( ( (
Supplies & Materials   Savo   Savo	( 2,40 /Dec 18 vs 19 ( ( ( ( (
Supplies	2,40 <sup>s</sup> /Dec 18 vs 19
Total Personnel Services	2,40 <sup>9</sup> /Dec 18 vs 19
Supplies & Materials	(
S2200 Utilities	( ( ( ( (
S2200 Utilities	( ( ( ( (
52500 Garbage/Waste Removal   0	( ( (
S2600 Repairs Buildings & Structures   0	( (
S2700 Repairs & Service of Equipment 52800 Transportation of Persons 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(
Supplies & Materials	(
Supplies & Materials	
Total Contractual Services	
Sample   S	(
S3200 Food Supplies	/Dec 18 vs 19
S3200 Food Supplies	(
S3500 Med, Dental, & Hosp Supply	(
S3600 Office Supplies and Materials   0   0   0   0   0   0   0   0   0	(
Samo   Clothing Allowance   0	(
Sample   S	(
Total Supplies & Materials   0	(
Total Supplies & Materials   D	(
54300 Workers' Comp Medical       0       0       0       0       0         54400 Legal Liabilities       0       0       0       0       0         54600 Current Charges H&I       0       0       0       0       0         54700 Indemnification       0       0       0       0       0         54800 Reserve Account       0       0       0       0       0         54900 Other Current Charges       0       0       0       0       0         Total Current Chgs & Oblig       0       0       0       0       0       0	ĺ
54400 Legal Liabilities	/Dec 18 vs 19
54400 Legal Liabilities	(
54600 Current Charges H&I	(
54800 Reserve Account         0	ĺ
54900 Other Current Charges         0         0         0         0         0           Total Current Chgs & Oblig         0         0         0         0         0         0           Equipment         FY16 Expenditure         FY17 Expenditure         FY18 Appropriation         FY19 Recommended         Inc/	(
Total Current Chgs & Oblig 0 0 0 0 0 0 Equipment FY16 Expenditure FY17 Expenditure FY18 Appropriation FY19 Recommended Inc.	(
Equipment FY16 Expenditure FY17 Expenditure FY18 Appropriation FY19 Recommended Inc/	(
	,
	/Dec 18 vs 19
55000 Automotive Equipment 0 0 0 0	(
55400 Lease/Purchase         0         0         0         0           55600 Office Furniture & Equipment         0         0         0         0	(
55900 Misc Equipment 0 0 0 0 0	(
Total Equipment 0 0 0	
Other FY16 Expenditure FY17 Expenditure FY18 Appropriation FY19 Recommended Inc/	,
56200 Special Appropriation 0 0 0 0	/Dec 18 vs 19
57200 Structures & Improvements 0 0 0 0	/Dec 18 vs 19
58000 Land & Non-Structure 0 0 0	
Total Other 0 0 0 0	/Dec 18 vs 19
Grand Total 51,916 59,725 52,000 54,409	/Dec 18 vs 19 (
Economic Development • Consumer Affairs & Licensing	/Dec 18 vs 19

### **External Funds Personnel**

Title	Union Code Grade	Position	FY19 Salary	Title	Union Code	Grade	Position	FY19 Salary
				Staff Asst	MY0	05	1.00	62,050
				Total			1	62,050
				Adjustments				
				Differential Payments				0
				Other				0
				Chargebacks				-7,641
				Salary Savings				0
				FY19 Total Request				54,410

## Program 1. Consumer Licensing

#### Christine Pulgini, *Director*, Organization 114100

#### **Program Description**

The Licensing Program maintains safety and order throughout the City neighborhoods by licensing entertainment activities and maintaining compliance with relevant laws. The Licensing Division processes new applications and renewals, inspects premises and holds hearings on licensing requests and violations. The Licensing Division works closely with the Boston Police Department and neighborhood organizations.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	279,891 12,775	377,052 15,929	346,700 15,793	369,508 14,497
Total	292,666	392,981	362,493	384,005

#### Performance

**Strategy:** Close cases in a short amount of time for better service to consumers

Performance Measures	Actual '16	Actual '17	Projected '18	Target '19
Average days until case results are communicated			47	45

**Strategy:** More resolved cases from consumer complaints filed with our department

Performance Measures	Actual '16	Actual '17	Projected '18	Target '19
Money refunded to consumers through CAL mediation		217,746	125,000	200,000

Strategy: To track cases closed per month

Performance Measures	Actual '16	Actual '17	Projected '18	Target '19
Number of consumer cases closed		451	425	600

# Program 2. Consumer Affairs

#### Christine Pulgini, *Director*, Organization 114200

#### **Program Description**

The Consumer Affairs Program educates, advocates and mediates on behalf of Boston consumers. The office monitors businesses to deter unfair and deceptive business practices affecting consumers and serves as a resource to the Mayor's Office on consumer issues. The office works closely with the Office of the Attorney General.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	86,537 69	89,803 6,297	99,671 900	105,077 1,400
Total	86,606	96,100	100,571	106,477

## Program 3. Licensing Board

#### Christine Pulgini, *Director*, Organization 114300

#### **Program Description**

The Licensing Program regulates all licenses for retail sales of alcoholic and non-alcoholic beverages, restaurant food, and lodgings. The Licensing Board conducts business hearings, disciplinary hearings, and public meetings. This program performs outreach to the community to inform citizens of the work of the Licensing Board.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	0	535,989 34,283	632,077 32,850	646,563 36,460
Total	0	570,272	664,927	683,023

#### Performance

Strategy: To process applications and issue alcoholic beverage licenses or other licenses

Performance Measures	Actual '16	Actual '17	Projected '18	Target '19
% non live entertainment licenses granted in 14 days from application			100%	100%
% of live entertainment licenses granted in statutory time		100%	100%	100%

# **External Funds Projects**

**Local Consumer Aid Fund Grant** 

#### **Project Mission**

This grant from the Massachusetts Attorney General's Office is issued annually to the Mayor's Office of Consumer Affairs and Licensing for mediation and resolution of consumer complaints for residents of the City of Boston.

### Office of Economic Development Operating Budget

#### John F. Barros, Director, Appropriation 182000

#### **Department Mission**

The mission of the Office of Economic Development is to increase accessibility for all Bostonians to share in and benefit from the economic boom in Boston. This includes increasing construction employment opportunities for Boston's residents, minorities and women as well as advocating on behalf of minority and women-owned business enterprises (MWBEs) and small and Boston-based business enterprises (SLBEs) to help them compete for City contracts.

#### **Selected Performance Strategies**

#### **Boston Residents Jobs Policy**

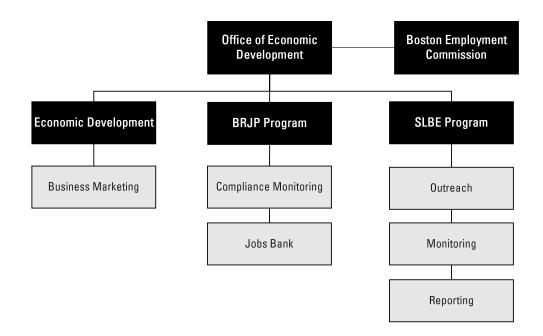
• Develop Pathways to Overcome Income and Wealth Disparity.

#### **Small & Local Business**

- Create an ecosystem that is Open for Business by Attracting, Retaining and helping Companies to Grow.
- Develop Pathways to Overcome Income and Wealth Disparity.

Operating Budget	Program Name	Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	Economic Development Boston Residents Jobs Policy Small & Local Business	680,543 406,174 473,064	937,675 504,409 1,076,640	871,615 649,564 1,037,216	1,046,559 703,004 1,186,062
	Total	1,559,781	2,518,724	2,558,395	2,935,625
External Funds Budget	Fund Name	Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	CDBG Choice Neighborhood Implementation Grant EDIC Neighborhood Development Fund Section 108 (Unrestricted)	0 0 3,031 0 0	2,342,671 0 0 0 281,618	3,616,973 0 500,000 0 317,500	3,688,093 50,000 613,615 317,500 0
	Total	3,031	2,624,289	4,434,473	4,669,208
Operating Budget		Actual '16	Actual '17	Approp '18	Budget '19
	Personnel Services Non Personnel	1,469,690 90,091	1,905,573 613,151	1,986,137 572,258	2,193,700 741,925
	Total	1,559,781	2,518,724	2,558,395	2,935,625

### Office of Economic Development Operating Budget



#### **Description of Services**

The Office of Economic Development helps support new business development, ensures pathways to careers and seeks to streamline business permitting and licensing. The Office monitors compliance with the Boston Residents Jobs Policy (BRJP) to increase the level of Boston residents working on construction projects. The Jobs Bank assists Boston residents, minorities and women who are seeking construction employment and contractors who are seeking to employ Boston residents, minorities and women on monitored projects. The Small and Local Business Enterprise program assists City departments to contract with minority and womenowned businesses and small and Boston-based businesses. The Office provides outreach to minority, women, small and local businesses and assistance to City departments. It also monitors the performance of City departments and produces quarterly and annual performance reports. The Office promotes MWBE and SLBE participation on all City of Boston construction projects.

# **Department History**

Personnel Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	51000 Permanent Employees 51100 Emergency Employees 51200 Overtime	1,454,004 15,686 0	1,885,332 19,422 0	1,949,637 36,500 0	2,134,184 23,500 0	184,547 -13,000 0
	51600 Unemployment Compensation 51700 Workers' Compensation	0	819 0	0	0 36,016	0 36,016
	Total Personnel Services	1,469,690	1,905,573	1,986,137	2,193,700	207,563
Contractual Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	52100 Communications 52200 Utilities 52400 Snow Removal 52500 Garbage/Waste Removal 52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment 52800 Transportation of Persons 52900 Contracted Services Total Contractual Services	4,809 0 0 0 0 0 37,511 11,449 <b>53,769</b>	6,307 0 0 0 0 896 37,776 479,755 <b>524,734</b>	8,064 0 0 23,061 9,400 51,923 432,295 <b>524,743</b>	8,064 0 0 23,061 9,400 42,000 603,795 686,320	0 0 0 0 0 0 -9,923 171,500 161,577
Supplies & Materials		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	53000 Auto Energy Supplies 53200 Food Supplies 53400 Custodial Supplies 53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials 53700 Clothing Allowance 53800 Educational Supplies & Mat	0 3,968 0 0 7,190 0	0 7,659 0 0 17,541 0	0 9,685 0 0 10,000 2,000	0 16,685 0 0 10,000 2,750 0	0 7,000 0 0 0 750
	53900 Misc Supplies & Materials Total Supplies & Materials	0 <b>11,158</b>	0 <b>25,200</b>	1,430 <b>23,115</b>	1,430 <b>30,865</b>	7, <b>750</b>
Current Chgs & Oblig		-	_			-
Current Chgs & Oblig		11,158	25,200	23,115	30,865	7,750
Current Chgs & Oblig  Equipment	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	11,158 FY16 Expenditure  1,552 0 0 0 0 17,776	25,200  FY17 Expenditure  0 0 0 0 0 49,892	23,115  FY18 Appropriation  0 0 0 0 0 20,400	30,865 FY19 Recommended  0 0 0 0 0 20,740	7,750 Inc/Dec 18 vs 19  0 0 0 0 0 0 340
	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	11,158  FY16 Expenditure  1,552 0 0 0 17,776 19,328	25,200  FY17 Expenditure  0 0 0 0 49,892 49,892	23,115  FY18 Appropriation  0 0 0 0 0 20,400 20,400	30,865 FY19 Recommended  0 0 0 0 0 20,740 20,740	7,750 Inc/Dec 18 vs 19  0 0 0 0 0 340 340
	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	11,158  FY16 Expenditure  1,552 0 0 0 17,776 19,328  FY16 Expenditure  0 0 0 5,836	25,200  FY17 Expenditure  0 0 0 0 49,892 49,892 FY17 Expenditure  0 0 598 12,727	23,115  FY18 Appropriation  0 0 0 0 0 20,400 20,400 FY18 Appropriation  0 0 0 4,000	30,865  FY19 Recommended  0 0 0 0 20,740 20,740 FY19 Recommended  0 0 0 4,000	7,750 Inc/Dec 18 vs 19  0 0 0 0 0 340 340 Inc/Dec 18 vs 19  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Equipment	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	11,158 FY16 Expenditure  1,552 0 0 0 17,776 19,328  FY16 Expenditure  0 0 5,836 5,836	25,200  FY17 Expenditure  0 0 0 0 49,892 49,892 FY17 Expenditure  0 0 598 12,727 13,325	23,115  FY18 Appropriation  0 0 0 0 0 20,400 20,400  FY18 Appropriation  0 0 0 4,000 4,000	30,865  FY19 Recommended  0 0 0 0 0 20,740 20,740 FY19 Recommended  0 0 4,000 4,000	7,750 Inc/Dec 18 vs 19  0 0 0 0 0 340 340 Inc/Dec 18 vs 19  0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

# **Department Personnel**

Title	Union Code	Grade	Position	FY19 Salary	Title	Union Code	Grade	Position	FY19 Salary
Adm Asst	SU4	15	1.00	53,321	Operations Specialist	MYN	NG	0.01	11,476
Admin Asst (M/Wbe)	SU4	16	2.00	146,593	Prin Accountant	SU4	16	1.00	69,237
Admin Assist	EXM	19	0.10	5,948	Prin Admin Assistant	SE1	08	1.00	105,820
Dep Dir	EXM	NG	0.50	47,468	Prin Admin Asst	EXM	80	1.00	101,713
Design Services Manager	SU2	24	0.10	10,135	Prin Research Analyst	SE1	06	1.00	68,577
Dir of Outreach & Engagement	MYN	NG	1.00	101,058	Principal_Clerk	SU4	10	1.00	49,825
Director of Operations	MYO	12	1.00	99,868	Prog Asst	SU2	19	0.30	20,612
Director	CDH	NG	1.00	115,316	Spec Asst	MYN	NG	1.00	119,534
Economic Development Chief	CDH	NG	1.00	155,426	Sr Adm Anl	SE1	06	1.00	83,977
International Partnerships Mgr	EXM	NG	1.00	88,412	Sr Business Manager	SU2	23	0.10	6,491
Neighborhood Business Manager	SU2	22	0.60	45,161	Sr Neigh Business Mgr	SU2	24	0.10	10,135
Office Manager	SU4	16	1.00	73,661	Sr Program Manager	SU2	23	0.10	9,376
Operations Manager	EXM	25	0.10	9,523	Sr Research Analyst (BRJP)	SU4	18	5.00	395,377
Operations Mgr	EXM	NG	1.00	62,596	Staff Assist I	MY0	04	1.00	56,347
					Total			25	2,122,983
					Adjustments				
					Differential Payments				0
					Other				21,200
					Chargebacks				0
					Salary Savings				-10,000
					FY19 Total Request		•		2,134,183

# **External Funds History**

Personnel Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	51000 Permanent Employees 51100 Emergency Employees 51200 Overtime 51300 Part Time Employees 51400 Health Insurance 51500 Pension & Annuity 51600 Unemployment Compensation 51700 Workers' Compensation 51800 Indirect Costs 51900 Medicare Total Personnel Services	0 0 0 0 1,105 0 0 0	975,791 0 0 0 123,569 90,086 0 0 11,246 1,200,692	1,487,900 0 0 50,636 30,382 0 0 4,895 1,573,813	1,710,084 0 0 0 73,370 44,022 0 0 0 7,092 1,834,568	222,184 0 0 22,734 13,640 0 0 2,197 260,755
Contractual Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	52100 Communications 52200 Utilities 52400 Snow Removal 52500 Garbage/Waste Removal 52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment 52800 Transportation of Persons 52900 Contracted Services Total Contractual Services	0 0 0 0 0 0 0 736 736	0 0 0 0 0 2,362 1,415,854 <b>1,418,216</b>	0 0 0 0 0 2,028 2,857,632 <b>2,859,660</b>	0 0 0 0 0 2,520 2,826,120 <b>2,828,640</b>	0 0 0 0 0 492 -31,512
Supplies & Materials		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	53000 Auto Energy Supplies 53200 Food Supplies 53400 Custodial Supplies 53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials 53700 Clothing Allowance 53800 Educational Supplies & Mat 53900 Misc Supplies & Materials Total Supplies & Materials	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 500 <b>500</b>	0 0 0 0 0 0 0 500 <b>500</b>	0 0 0 0 0 0 0 0 0
Current Chgs & Oblig		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	54300 Workers' Comp Medical 54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig	0 0 0 0 1,190 1,190	0 0 0 0 507 <b>507</b>	0 0 0 0 500 <b>500</b>	0 0 0 0 500 <b>500</b>	0 0 0 0 0 0
Equipment		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment	0 0 0 0	0 0 0 4,875 <b>4,875</b>	0 0 0 0 0	0 0 0 5,000 <b>5,000</b>	0 0 0 5,000 <b>5,000</b>
Other		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	56200 Special Appropriation 57200 Structures & Improvements 58000 Land & Non-Structure Total Other	0 0 0 <b>0</b>	0 0 0 <b>0</b>	0 0 0 <b>0</b>	0 0 0 <b>0</b>	0 0 0
	Grand Total	3,031	2,624,290	4,434,473	4,669,208	234,735
Есоп	omic Development •	Office of			lopment	1 7 1

### **External Funds Personnel**

Title	Union Code	Grade	Position	FY19 Salary	Title	Union Code	Grade	Position	FY19 Salary
Admin Assist	EXM	19	0.90	53,535	Operations Manager	EXM	25	0.90	85,708
Dep Director	EXM	NG	0.50	47,468	1	MYN	NG	0.90	103,283
•					Operations Specialist				
Dep Dir of Business Strategy	EXM	NG	1.00	90,889	Prog Asst	SU2	19	2.70	185,512
Design Services Manager	SU2	24	0.90	91,219	Program Manager	SU2	21	1.00	75,206
Dir of Growth Strategies	MYN	NG	1.00	106,412	Sr Business Manager	SU2	23	0.90	58,418
Economic Develop Policy Analyst	EXM	NG	1.00	68,187	Sr Neigh Business Mgr	SU2	24	0.90	91,219
International Bus Strategy Mgr	EXM	NG	1.00	78,244	Sr Program Manager	SU2	23	0.90	84,836
Neighborhood Business Manager	SU2	22	5.40	420,204	Staff Asstistant I	EXM	NG	1.00	70,192
					Total			21	1,710,084
					Adjustments				
					Differential Payments				0
					Other .				0
					Chargebacks				0
					Salary Savings				0
					FY19 Total Request	•			1,710,084

# Program 1. Economic Development

#### John Barros, *Manager*, Organization 182100

#### **Program Description**

The Economic Development Program will focus on fostering economic development in all of Boston's neighborhoods through marketing Boston on a national and international scale; ensuring access to employment, pathways to careers, and strong job growth; streamlining licensing and permitting processes; and supporting small businesses.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	599,713 80,830	795,781 141,894	752,490 119,125	832,357 214,202
Total	680,543	937,675	871,615	1,046,559

### Program 2. Boston Residents Jobs Policy

#### Karilyn Crockett, Manager, Organization 182200

#### **Program Description**

The mission of the Boston Residents Jobs Policy is to increase the employment opportunities for Boston's residents, minorities, and women. The Boston Residents Jobs Ordinance sets goals on construction-related projects funded by or approved by the City. The ordinance stated goals aim to have 51% of the work hours performed by Boston residents, 40% by people of color, and 12% by women on a trade-by-trade basis.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	403,841 2,333	498,213 6,196	641,539 8,025	674,479 28,525
Total	406,174	504,409	649,564	703,004

#### Performance

**Strategy:** Develop Pathways to Overcome Income and Wealth Disparity

Performance Measures	Actual '16	Actual '17	Projected '18	Target '19
% of work hours performed by Boston residents	38%	45%	51%	51%
% of work hours performed by people of color % of work hours performed by women	29% 5%	50% 5%	40% 12%	40% 12%

## Program 3. Small & Local Business

#### Karilyn Crockett, Manager, Organization 182300

#### **Program Description**

The Small and Local Business Program encourages, assists, and provides opportunities for minority and women-owned businesses and small and Boston-based businesses to participate in the City's contracting arena as well as in the broader Boston area economy. The program assists City departments to increase both the number of City contracts and the dollars awarded to those businesses on goods and services contracts and construction contracts.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	466,136 6,928	611,579 465,061	592,108 445,108	686,864 499,198
Total	473,064	1,076,640	1,037,216	1,186,062

#### Performance

Strategy: Create an ecosystem that is Open for Business by Attracting, Retaining and helping Companies to Grow

Performance Measures	Actual '16	Actual '17	Projected '18	Target '19
# of businesses assisted # of new businesses open as a result of Small Business Assistance	2,887 173	4,124 122	4,900 175	4,455 140
# of projects completed % Main Streets storefronts occupied Funds leveraged - private dollars invested	142 96% 718,410	157 94% 4,411,835	84 95% 670,000	85 95% 700,000

**Strategy:** Develop Pathways to Overcome Income and Wealth Disparity

Performance Measures	Actual '16	Actual '17	Projected '18	Target '19
# of jobs created through Small Business Programs # of MBE firms certified # of MWBE companies with City of Boston Contracts	1,678 5 52	798 10 52	750 8 52	700 10 60
# of MWBE firms certified # of VBE firms recognized # of WBE firms certified City of Boston money spent with MWBE contracts	4 8 7,530,936	2 15 7,500,000	1 7 7,500,000	7 2 8 7,500,000

### External Funds Projects

#### CDBG

#### **Project Mission**

The Community Development Block Grant (CDBG) is an annual entitlement grant from the U.S. Department of Housing and Urban Development to the City of Boston designed to fund a variety of neighborhood development activities. At least 70 percent of CDBG funds must be used to benefit low- and moderate-income households. CDBG funds are used to produce and preserve affordable housing, revitalize neighborhood commercial districts, assist the renovation of non-profit facilities, improve vacant lots, promote and monitor fair housing activities, and assist non-profit organizations in the operation of emergency shelters, health care, child care, youth and adult literacy programs. CDBG funds cannot be used for general government services or to replace funding cuts from existing public service activities. The CDBG awards for FY13, FY14, and FY15 were \$15,929,397, \$16,834,371, and \$16,390,443 respectively. The FY16 award is \$16,101,121.

#### Choice Neighborhoods Implementation Grant

#### **Project Mission**

The Choice Neighborhood Implementation Grant is a competitive grant from the US Department of Housing and Urban Development. The grant is being used to redevelop the Woodledge/Morrant Bay Apartments and revitalize Dorchester's Quincy Street Corridor. The grant also aims to link affordable housing with quality schools, public transportation, good jobs, and safe streets thus totally transforming the neighborhood. The grant totaling \$20,500,000 started on 1/12/2012 and ends on 9/30/2017.

#### **EDIC**

#### **Project Mission**

Funded by the Economic Development and Industrial Corporation (EDIC), this program will support the operational needs of the Office of Economic Development. This multi-year project will award the department \$500,000 each year over the next three years.

#### **Neighborhood Development Fund**

#### **Project Mission**

The Neighborhood Development Fund receives revenue from the repayment of Urban Development Action Grant (UDAG) loans to the City. Funds can be used for eligible HUD Title I activities which are somewhat less restrictive than CDBG regulations.

#### Section 108 (Unrestricted)

#### **Project Mission**

Section 108 funds are available to eligible cities from the U.S. Department of Housing and Urban Development (HUD) on an application basis. Section 108 funds are secured by the City through a pledge of its current and future CDBG grant awards. These funds are used for economic development projects. The Boston Invests in Growth Loan Fund is a \$40 million HUD Section 108 funded loan pool designed to jumpstart well-financed construction projects, create jobs, and strengthen Boston's economy. This program is designed for large commercial projects in Boston that have both permanent financing and equity in place. Boston Invests will finance the gap that remains between the financing and equity and the total project cost, known as mezzanine financing. In addition, up to 10% of the loan pool will be set aside for smaller neighborhood based projects of at least 5,000 square feet, the underwriting criteria for which will be the same as for the larger loans but the interest rate charged as well as the additional interest paid at the end will be lower. Additionally, \$2.5 million HUD Section 108 funded loan pool will be used for energy efficiency and to promote job creation. The Section 108 Spread Unrestricted Fund is income earned as a result of the interest spread between Section 108 loan repayments owed to DND by its borrowers and Section 108 repayments DND owes to HUD. In FY16, DND will use this source to fund Main Streets districts and Restore projects that do not meet CDBG eligibility requirements.

# Office of Tourism Operating Budget

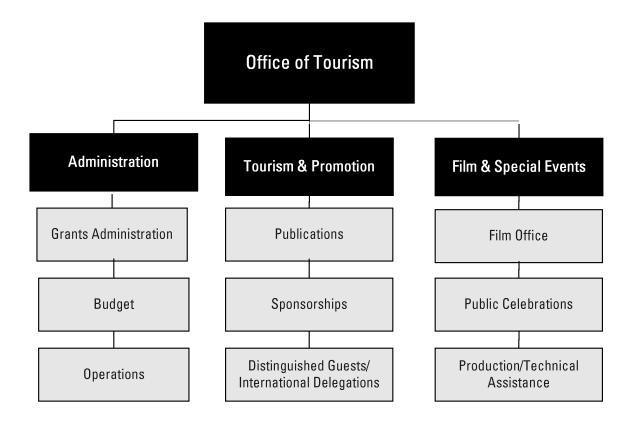
#### Amy B. Yandle, *Interim Director*, Appropriation 416000

#### **Department Mission**

The mission of the Office of Tourism is to advance tourism in Boston and promote participation in public celebrations.

Operating Budget	Name	Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	Administration Film & Special Events Tourism	403,303 557,227 132,419	514,648 602,521 272,839	464,592 844,865 76,705	478,490 849,916 93,442
	Total	1,092,949	1,390,008	1,386,162	1,421,848
External Funds Budget	Fund Name	Total Actual '16	Total Actual '17	Total Approp '18	Total Budget '19
	City Hall Plaza Fund	109,440	121,699	150,000	150,000
	Total	109,440	121,699	150,000	150,000
Operating Budget		Actual '16	Actual '17	Approp '18	Budget '19
	Personnel Services Non Personnel	744,070 348,879	823,996 566,012	831,738 554,424	865,838 556,010
	Total	1,092,949	1,390,008	1,386,162	1,421,848

### Office of Tourism Operating Budget



#### **Authorizing Statutes**

• Enabling Legislation, CBC Ord. §§ 15-3.1-15-3.2.

#### **Description of Services**

The Office of Tourism serves Boston's residents, visitors, and the tourism industry in the following ways: producing year-round events including festivals, concerts, exhibitions, and public celebrations both downtown and in Boston's neighborhoods; supporting film and television production through Boston Film Bureau with permitting, location assistance, and coordination with local and state agencies; providing technical assistance to neighborhood based groups with event production; promoting Boston as a desirable destination for visitors, conventions, and family-oriented sporting events such as amateur collegiate, and Olympic tournaments.

# **Department History**

Personnel Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	51000 Permanent Employees 51100 Emergency Employees 51200 Overtime 51600 Unemployment Compensation 51700 Workers' Compensation Total Personnel Services	686,138 57,932 0 0 0 7 <b>44,070</b>	727,022 68,792 0 17,034 11,148 <b>823,996</b>	734,738 97,000 0 0 0 831,738	768,838 97,000 0 0 0 865,838	34,100 0 0 0 0 34,100
Contractual Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	52100 Communications 52200 Utilities 52400 Snow Removal 52500 Sarbage/Waste Removal 52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment 52800 Transportation of Persons 52900 Contracted Services Total Contractual Services	16,218 0 0 0 0 4,509 2,812 19,716 43,255	11,808 0 0 0 0 8,149 1,866 214,597 236,420	9,703 0 0 0 0 4,750 8,000 218,350 <b>240,803</b>	9,703 0 0 0 0 4,750 5,000 218,300 237,753	0 0 0 0 0 0 -3,000 -50 -3,050
Supplies & Materials		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	53000 Auto Energy Supplies 53200 Food Supplies 53400 Custodial Supplies 53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials 53700 Clothing Allowance 53800 Educational Supplies & Mat	768 16,796 0 0 1,836 0	812 18,203 0 0 1,883 0	2,772 17,500 0 0 2,100 0	2,772 12,500 0 0 2,100 0	0 -5,000 0 0 0 0
	53900 Misc Supplies & Materials Total Supplies & Materials	0 <b>19,400</b>	0 <b>20,898</b>	0 <b>22,372</b>	0 <b>17,372</b>	0 <b>-5,000</b>
Current Chgs & Oblig		-	•			-
Current Chgs & Oblig		19,400	20,898	22,372	17,372	-5,000
Current Chgs & Oblig  Equipment	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	19,400  FY16 Expenditure  0 0 0 0 0 40,445	20,898  FY17 Expenditure  10,242 0 0 0 0 46,485	22,372  FY18 Appropriation  0 0 0 0 0 0 0 62,450	17,372 FY19 Recommended  0 0 0 0 0 0 0 60,600	-5,000 Inc/Dec 18 vs 19  0 0 0 0 0 -1,850
	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges	19,400  FY16 Expenditure  0 0 0 0 40,445 40,445	20,898  FY17 Expenditure  10,242 0 0 0 46,485 56,727	22,372  FY18 Appropriation  0 0 0 0 0 0 62,450 62,450	17,372  FY19 Recommended  0 0 0 0 0 0 60,600 60,600	-5,000 Inc/Dec 18 vs 19  0 0 0 0 -1,850 -1,850
	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	19,400  FY16 Expenditure  0 0 0 0 40,445 40,445 FY16 Expenditure  0 21,029 0 7,219	20,898  FY17 Expenditure  10,242 0 0 0 0 46,485 56,727  FY17 Expenditure  0 21,029 0 7,339	22,372  FY18 Appropriation  0 0 0 0 0 0 62,450 62,450  FY18 Appropriation  0 10,514 0 0	17,372 FY19 Recommended  0 0 0 0 0 0 60,600 60,600 FY19 Recommended	-5,000 Inc/Dec 18 vs 19  0 0 0 0 -1,850 -1,850 Inc/Dec 18 vs 19  0 -10,514 0 2,000
Equipment	Total Supplies & Materials  54300 Workers' Comp Medical 54400 Legal Liabilities 54500 Aid To Veterans 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig  55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment	19,400  FY16 Expenditure  0 0 0 0 40,445 40,445 FY16 Expenditure  0 21,029 0 7,219 28,248	20,898  FY17 Expenditure  10,242 0 0 0 46,485 56,727  FY17 Expenditure  0 21,029 0 7,339 28,368	22,372  FY18 Appropriation  0 0 0 0 0 0 62,450 62,450 FY18 Appropriation  0 10,514 0 0 10,514	17,372 FY19 Recommended  0 0 0 0 0 0 60,600 60,600 FY19 Recommended  0 0 2,000 2,000	-5,000 Inc/Dec 18 vs 19  0 0 0 0 -1,850 -1,850 Inc/Dec 18 vs 19  0 -10,514 0 2,000 -8,514

# Department Personnel

Title	Union Code	Grade	Position	FY19 Salary	Title	Union Code	Grade	Position	FY19 Salary
Admin Asst	MY0	03	1.00	51,100	Staff - Asst	MYN	NG	1.00	107,762
Dir of Development & Controller	MY0	10	1.00	94,389	Staff Assist I	MY0	04	2.00	92,474
Director	CDH	NG	1.00	100,275	Staff Assistant II	MY0	06	1.00	67,754
Production/Stage Manager	MY0	05	1.00	51,527	Staff Asst III	MY0	07	1.00	65,069
					Technical Manager	MY0	05	1.00	59,588
					Total			10	689,938
					Adjustments				
					Differential Payments				0
					Other				78,900
					Chargebacks				0
					Salary Savings				0
					FY19 Total Request				768,838

# **External Funds History**

Personnel Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	51000 Permanent Employees 51100 Emergency Employees 51200 Overtime 51300 Part Time Employees 51400 Health Insurance 51500 Pension & Annuity 51600 Unemployment Compensation 51700 Workers' Compensation 51800 Indirect Costs 51900 Medicare Total Personnel Services	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0
Contractual Services		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	52100 Communications 52200 Utilities 52400 Snow Removal 52500 Garbage/Waste Removal 52600 Repairs Buildings & Structures 52700 Repairs & Service of Equipment 52800 Transportation of Persons 52900 Contracted Services Total Contractual Services	0 0 0 0 0 0 59 <b>59</b>	0 0 0 0 0 3,195 2,500 <b>5,695</b>	0 0 0 0 0 3,000 2,500 <b>5,500</b>	0 0 0 0 0 3,000 2,500 <b>5,500</b>	0 0 0 0 0 0 0
Supplies & Materials		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	53000 Auto Energy Supplies 53200 Food Supplies 53400 Custodial Supplies 53500 Med, Dental, & Hosp Supply 53600 Office Supplies and Materials 53700 Clothing Allowance 53800 Educational Supplies & Mat 53900 Misc Supplies & Materials Total Supplies & Materials	0 0 0 340 0 0 4,050 4,390	0 0 0 0 0 0 0 669 669	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0
Current Chgs & Oblig		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	54300 Workers' Comp Medical 54400 Legal Liabilities 54600 Current Charges H&I 54700 Indemnification 54800 Reserve Account 54900 Other Current Charges Total Current Chgs & Oblig	0 0 0 0 0 0	0 0 0 0 2,400 <b>2,400</b>	0 0 0 0 2,400 <b>2,400</b>	0 0 0 0 0 2,400 <b>2,400</b>	0 0 0 0 0 0
Equipment		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	55000 Automotive Equipment 55400 Lease/Purchase 55600 Office Furniture & Equipment 55900 Misc Equipment Total Equipment	0 0 0 1,685 <b>1,685</b>	0 0 0 890 <b>890</b>	0 0 0 4,700 <b>4,700</b>	0 0 0 4,700 <b>4,700</b>	0 0 0 0
Other		FY16 Expenditure	FY17 Expenditure	FY18 Appropriation	FY19 Recommended	Inc/Dec 18 vs 19
	56200 Special Appropriation 57200 Structures & Improvements 58000 Land & Non-Structure Total Other	103,306 0 0 1 <b>03,306</b>	112,045 0 0 1 <b>12,045</b>	137,400 0 0 1 <b>37,400</b>	137,400 0 0 1 <b>37,400</b>	0 0 0 <b>0</b>
	Grand Total	109,440	121,699	150,000	150,000	0
	Economic Develop	ment • 0	ffice of	Tourism		1 8 1

# Program 1. Administration

#### Catherine Davis, *Manager*, Organization 416100

#### **Program Description**

The Administration Program provides administrative, financial, and personnel support for the department. The Program builds partnerships to support and strengthen the City's cultural life.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	336,847 66,456	454,373 60,275	415,967 48,625	432,715 45,775
Total	403,303	514,648	464,592	478,490

# Program 3. Film & Special Events

#### Patricia A. Papa, *Manager*, Organization 416300

#### **Program Description**

The Film and Special Events program oversees the annual production of special events and public celebrations that celebrate and promote the City's cultural and ethnic diversity along with Boston's rich history and promotes Boston as a location for film and video productions by supporting the film and television industry's work in the City.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	313,827 243,400	336,660 265,861	370,566 474,299	386,181 463,735
Total	557,227	602,521	844,865	849,916

# Program 4. Tourism

Amy B. Yandle, *Manager*, Organization 416400

#### **Program Description**

The Tourism program oversees the department's promotional efforts, its sponsorships and its international relations.

Operating Budget	Actual '16	Actual '17	Approp '18	Budget '19
Personnel Services Non Personnel	93,396 39,023	32,963 239,876	45,205 31,500	46,942 46,500
Total	132,419	272,839	76,705	93,442

# **External Funds Projects**

City Hall Plaza Fund

#### **Project Mission**

The purpose of this fund is to purchase goods and services to support events and programming on and around City Hall Plaza to advance tourism and promote participation in public celebrations, civic, and cultural events from lease revenue received from the rental of City Hall Plaza.