

Price List for VARCHART ActiveX Controls

(VCXE2001.1)

1. Description

The product group VARCHART ActiveX Controls comprises the following products and additional modules:

Products

VARCHART XGantt	Use XGantt to visualise, edit and print data from Gantt charts, control panels or similar applications. User interactions like create, delete, drag & drop activities; modify time scales and tables; collapse and expand groups of activities etc. have been implemented already. Integrated printing functionality with paging and page preview helps you prepare your hardcopy output.
VARCHART XNet	XNet contains the functionality for the diagram type "Network Structure". This diagram type can be used to graphically represent and edit complex network structures as they exist in network drawings for Project Management, entity relationship or workflow diagrams, enterprise data models or CASE applications with horizontal or vertical flow.
VARCHART XTree	XTree contains the functionality for the diagram type "Tree Structure". This diagram type can be used to graphically represent and edit hierarchical structures as they exist e.g. in organization charts, bills of materials, work breakdown structures or explorer views.

Additional Modules

Histogram (for VC-XGantt only)	The Histogram Module contains X-Y-diagrams with a time scale as horizontal axis to display cost or resource curves. The curves are connected to XGantt and can be modified through user interactions (e.g. create, delete, modify a Gantt bar).
WebPublisher	The WebPublisher creates files in the VARCHART internal VMF format (VMF = Viewer Meta File). The VMF format is used to send VARCHART diagrams via the Internet and visualize them with the VARCHART WebViewer.
WebViewer	Java applet to visualize VARCHART (and GRANEDA) diagrams in the Internet. With zooming and scrolling; independent scrolling of single panes in Gantt charts. Compressed files for fast display of charts. Integrated print functionality. The WebViewer is free of development and runtime licences. However, the WebPublisher must be licenced in conjunction.

2. Pricing

Development Licences, Maintenance, and Support

A development licence is for one developer's workstation. Platforms: All Windows platforms.

Products		Development Licence	Maintenance and Support/Year*
VARCHART XGantt	EUR	3.000,00	1.200,00 * with credit against
	DM	5.867,49	2.347,00 Runtime Licences
VARCHART XNet	EUR	2.400,00	960,00
	DM	4.693,99	1.877,60
VARCHART XTree	EUR	1.800,00	720,00
	DM	3.520,49	1.408,20
Additional Modules			
Histogram	EUR	1.200,00	480,00
	DM	2.347,00	938,80
WebPublisher	EUR	1.200,00	480,00
	DM	2.347,00	938,00
WebViewer	EUR	0,00	0,00
	DM	0,00	0,00

A discount of 50 percent applies to the second and each further Development License.

50 percent of the Maintenance and Support fee is credited against the Runtime Licence Royalties.

The Maintenance and Support service includes the following:

- Hotline telephone/telefax/email support during normal business hours
- New releases for development and runtime versions
- Bug Fixes:
Severe bugs which prevent working with VARCHART for a specific purpose and for which no work-around exists will be fixed in an intermediate release within 30 days. Other bugs will be fixed in the next regular release. Certain types of bug fixes may require that the client makes available test data and/or environment specifications to allow NETRONIC to reproduce the bug.

With the purchase of a Development License the Maintenance and Support service is included for a period of 60 days minus the time period for an eventual trial usage.

The annual maintenance fee is invoiced in advance at the beginning of each maintenance year.

Runtime Licences

A runtime licence is for one PC or one workstation respectively in a local area network for one named user. The price for a runtime licence depends on the volume of runtime licences purchased in a certain purchase period.

The following table shows the prices for runtime licences:

		Products and Additional Modules						Example XGantt only		
Volume	Purchase Period in Quarters		VC-XGantt	Histogram	VC-XNet	VC-XTree	Web Publisher	Web Viewer	Total Runtime Licences	Payment / Quarter
1 - 9		EUR	150,00	60,00	120,00	90,00	60,00	0,00		
		DM	293,37	117,35	234,70	176,02	117,35	0,00		
10		EUR	123,00	49,20	98,40	73,80	49,20	0,00	1.230,00	
		DM	240,57	96,23	192,45	144,34	96,23	0,00	2.405,67	
25		EUR	94,50	37,80	75,60	56,70	37,80	0,00	2.362,50	
		DM	184,83	73,93	147,86	110,90	73,93	0,00	4.620,65	
50		EUR	75,75	30,30	60,60	45,45	30,30	0,00	3.787,50	
		DM	148,15	59,26	118,52	88,89	59,26	0,00	7.407,71	
100	8	EUR	55,95	22,38	44,76	33,57	22,38	0,00-	5.595,00	699,38
		DM	109,43	43,77	87,54	65,66	43,77	0,00	10.942,87	1.367,86
250	8	EUR	40,50	16,20	32,40	24,30	16,20	0,00	10.125,00	1.265,63
		DM	79,21	31,68	63,37	47,53	31,68	0,00	19.802,78	2.475,35
500	12	EUR	27,60	11,04	22,08	16,56	11,04	0,00	13.800,00	1.150,00
		DM	53,98	21,59	43,18	32,39	21,59	0,00	26.990,45	2.249,20
1.000	12	EUR	17,70	7,08	14,16	10,62	7,08	0,00	17.700,00	1.475,00
		DM	34,62	13,85	27,69	20,77	13,85	0,00	34.618,19	2.884,85
2.500	16	EUR	12,30	4,92	9,84	7,38	4,92	0,00	30.750,00	1.921,88
		DM	24,06	9,62	19,25	14,43	9,62	0,00	60.141,77	3.758,86
5.000	16	EUR	8,25	3,30	6,60	4,95	3,30	0,00	41.250,00	2.578,13
		DM	16,14	6,45	12,91	9,68	6,45	0,00	80.677,99	5.042,37
10.000	16	EUR	5,70	2,28	4,56	3,42	2,28	0,00	57.000,00	3.562,50
		DM	11,15	4,46	8,92	6,69	4,46	0,00	111.482,31	6.967,64
25.000	16	EUR	3,75	1,50	3,00	2,25	1,50	0,00	93.750,00	5.859,38
		DM	7,33	2,93	5,87	4,40	2,93	0,00	183.359,06	11.459,94
50.000	16	EUR	2,70	1,08	2,16	1,62	1,08	0,00	135.000,00	8.437,50
		DM	5,28	2,11	4,22	3,17	2,11	0,00	264.037,05	16.502,32

Volumes of 100 or more runtime licences are related to a purchase period in the table above. If the volume is reached according to actual sales before the end of the purchase period further runtime licences can be purchased at the same price as before. If by the end of the purchase period the volume is not reached according to the actual sales a credit of runtime licences exists which can be sold before new runtime licences have to be purchased.

Payment for volumes of 100 or more runtime licences have to be made in equal quarterly installments according to the volume chosen; e.g. for 5,000 runtime licences in 16 quarterly installments of EUR 2.578,13 / DM 5.042,37. Together with the quarterly payments a report about the actual sales in the previous quarter is requested.

Volume increase or decrease during the purchase period is possible at the end of each quarter. In the case of volume decrease overpayments will be credited completely against the new lower quarterly installments. If a surplus remains after the purchase period, a credit of runtime licences exists which can be sold before new runtime licences have to be purchased. In the case of volume increase all actual sales of runtime licences up to the date of increase will be calculated at the original price before the increase and all licences thereafter at the new lower price according to the new volume.

Furthermore, individual licence agreements can be arranged as follows:

- lump sum for an unlimited number of runtime licences within a fixed purchase period
- licence fee as a percentage of the price of the application containing VARCHART, together with a guaranteed minimum.

3. Miscellaneous

Introductory training for two days, 1 participant	1.500,00 EUR	2.933,75 DM
additional participants	150,00 EUR	293,37 DM
plus possible expenses for travelling, accommodation and food		
Development of customer specific functions, per hour	110,00 EUR	215,14 DM
Additional consulting or training, per hour	110,00 EUR	215,14 DM
(plus possible expenses for travelling, accommodation and food)		
Travel time, per hour	55,00 EUR	107,57 DM

For *universities* the following additional discounts will be granted:

50%	for development licences; the discounts above for multiple development licences will also apply.
50%	for runtime licences as long as these licences are not sold to third parties.

All prices are charged plus shipment and plus the legal VAT where applicable. Payments are due within 21 days after the receipt of invoice.