



P & L By Fiscal Months

region	All
market	All
division	All
customer	All
FY	2019

All values in USD

Metrics	Quarters							
	Q1		Q2					
	Sep	Oct	Nov	Dec	Jan	Feb		
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M		
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M		
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M		
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%		



Q3			Q4			
Mar	Apr	May	Jun	Jul	Aug	
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	