Vrinda Store Annual Report 2022 Insights

* Women are more likely to buy compared to men (~65%)
* Maharashtra, Karnataka and Uttar Pradesh are the top 3 states (~35%)
* Adult age group (30-49 yrs) is max contributing (~50%)
* Amazon, Flipkart and Myntra channels are max contributing (~80%)

**Final Conclusion to improve Vrinda store sales:**

* Target **women** customers of age group (**30-49** yrs) living in **Maharashtra, Karnataka and** **Uttar Pradesh** by showing ads/offers/coupons available on **Amazon, Flipkart and Myntra**