



Join Salyant | Leadership Opportunity in AI Services

A founder-led, performance-driven partnership for senior sales professionals.

We don't just ship code. We build sustainable operational capability.

The Market Status Quo

Organizations are struggling not with technology, but with sustainability.

Demos break in production. Integrations become unmaintainable. The industry is plagued by fragility.

The Salyant Standard

Founded in 2025 to solve the “Enterprise Rigor” gap. We treat **automation as critical infrastructure**. We design for the long term, ensuring every workflow is auditable, secure, and built to last.

Intelligent Automation without technical debt.

The Capability Stack: Enterprise AI & IT Services

AI Workflow Automation

End-to-end automation of complex business processes using governed AI agents and decision logic.

Systems Integration

Unifying disparate enterprise platforms and data sources into a coherent, high-performance ecosystem.

Governance & Security

Architecting automation layers that comply with strict enterprise data boundaries, ISO 27001 security practices, and strict GDPR compliance.

Operational Support

Dedicated long-term maintenance, monitoring, and optimisation (24/7 operational support packages).

Target Sectors: Financial Services, Healthcare, and Manufacturing

How We Deliver & Monetise



Project Delivery

Fixed-outcome basis for initial implementation.

Recurring Revenue

Retainer model for ongoing operational support and continuous improvement.

The Engagement Model: Your Business Within Ours

Structure:

High-performance Independent Contractor model.

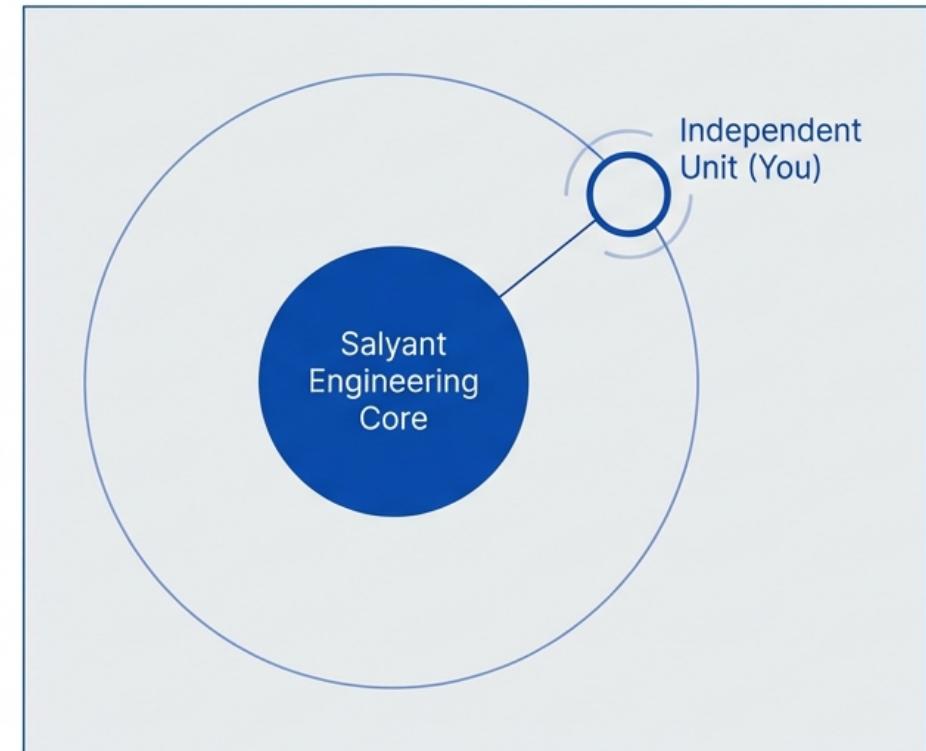
Philosophy:

We reject bureaucracy. We offer autonomy.

The Setup:

- Operate with the freedom of a consultant, backed by the delivery capability of a full enterprise engineering team.
- No cap on earnings; performance-based rewards structure.
- Flexibility to manage your own pipeline and strategy.

Contracting Entity: Salyant Ltd (UK).



The Founder Advantage

Direct Access:

You will work directly with Yash Atul Dharmadhikari, Founder & Director.

Why It Matters:

- **Speed.** Immediate decision-making on deal terms. No red tape.
- **Agility.** Ability to adapt the offering to client needs in real-time.
- **Vision.** Direct influence on the company's growth trajectory and service evolution.

"We are looking for architects of growth who value precision and structured problem solving."

The Leadership Challenge: The Race to Team Lead

We are appointing a Team Lead for this incoming sales unit. Leadership is not granted based on CVs alone; it is determined by results.

The Objective: Be the first Business Development Officer (BDO) to secure a signed client contract with deposit received.

Timeline: The cohort is finalising this week. The race begins upon engagement.

Winner-Takes-All Rewards

1

Immediate Promotion

Automatic appointment as Team Lead for the unit.

2

Commission Boost

An additional 5% commission on the first winning deal.

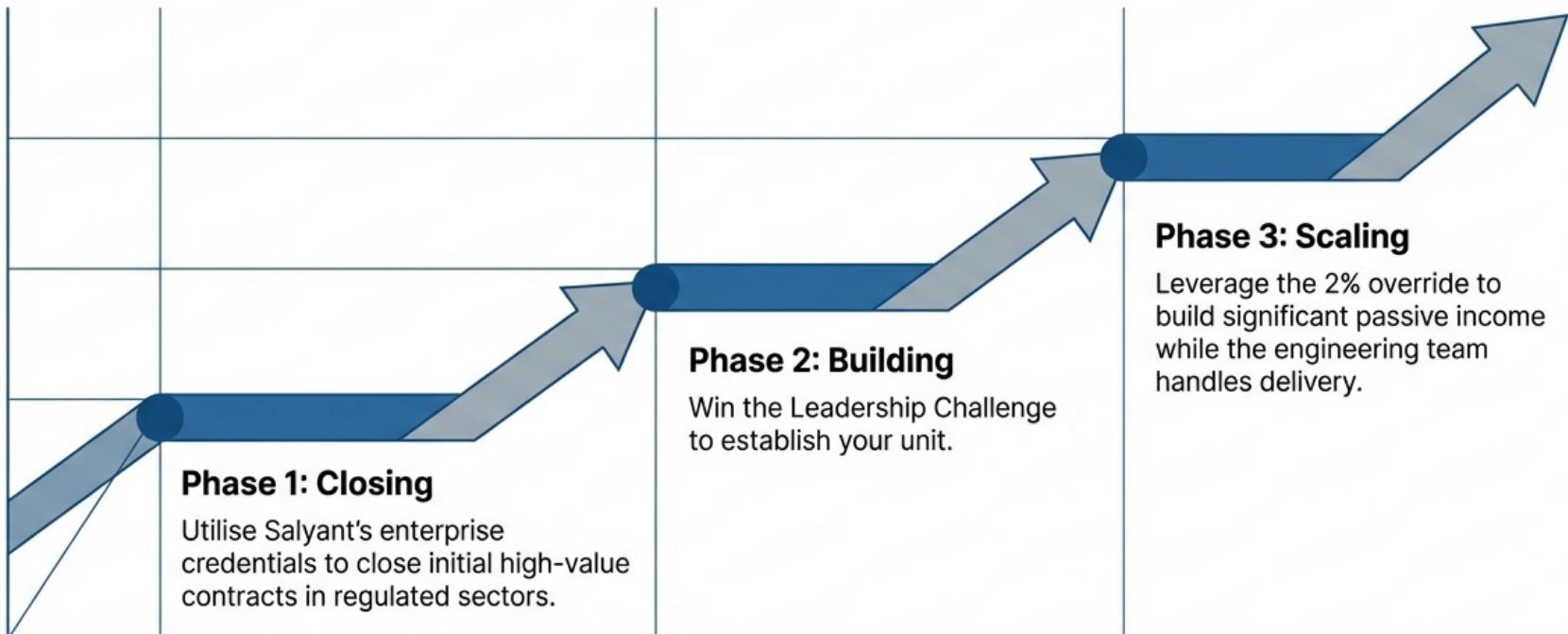
3

Passive Income (The Wealth Builder)

A secured 2% override commission on **every** deal closed by BDOs within your team moving forward.

Takeaway: Secure your position at the top of the hierarchy through execution, not tenure.

What Success Looks Like



From Independent Seller -> Unit Leader -> Strategic Partner

Who We Are Looking For

The Profile: Senior Sales Professionals and Business Development Officers who operate with an engineering mindset.



Value Precision

You understand that “details” are actually “requirements”.



Long-Term Thinking

You are interested in building recurring revenue relationships, not just quick wins.



Structured Problem Solving

You can diagnose operational bottlenecks in a client’s business and map them to Salyant’s automation solutions.

Requirement: UK-based professionals ready for immediate engagement.

SALYANT™

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