



# Lead AI Contractor Engagement Model

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Independent Contractor | Project-Based AI Delivery

# Built for the Enterprise. Designed for the Long Term.

Salyant helps UK enterprises design, govern, and scale AI workflow automation and complex system integrations without technical debt. We are not a 'ticket factory.' We solve complex operational bottlenecks for regulated sectors like Financial Services and Healthcare.



## UK Registered & Governed

Fully incorporated entity (London) operating under UK law with strict GDPR alignment.



## ISO 27001 Alignment

Security practices are not optional; they are the product.



## Global Delivery

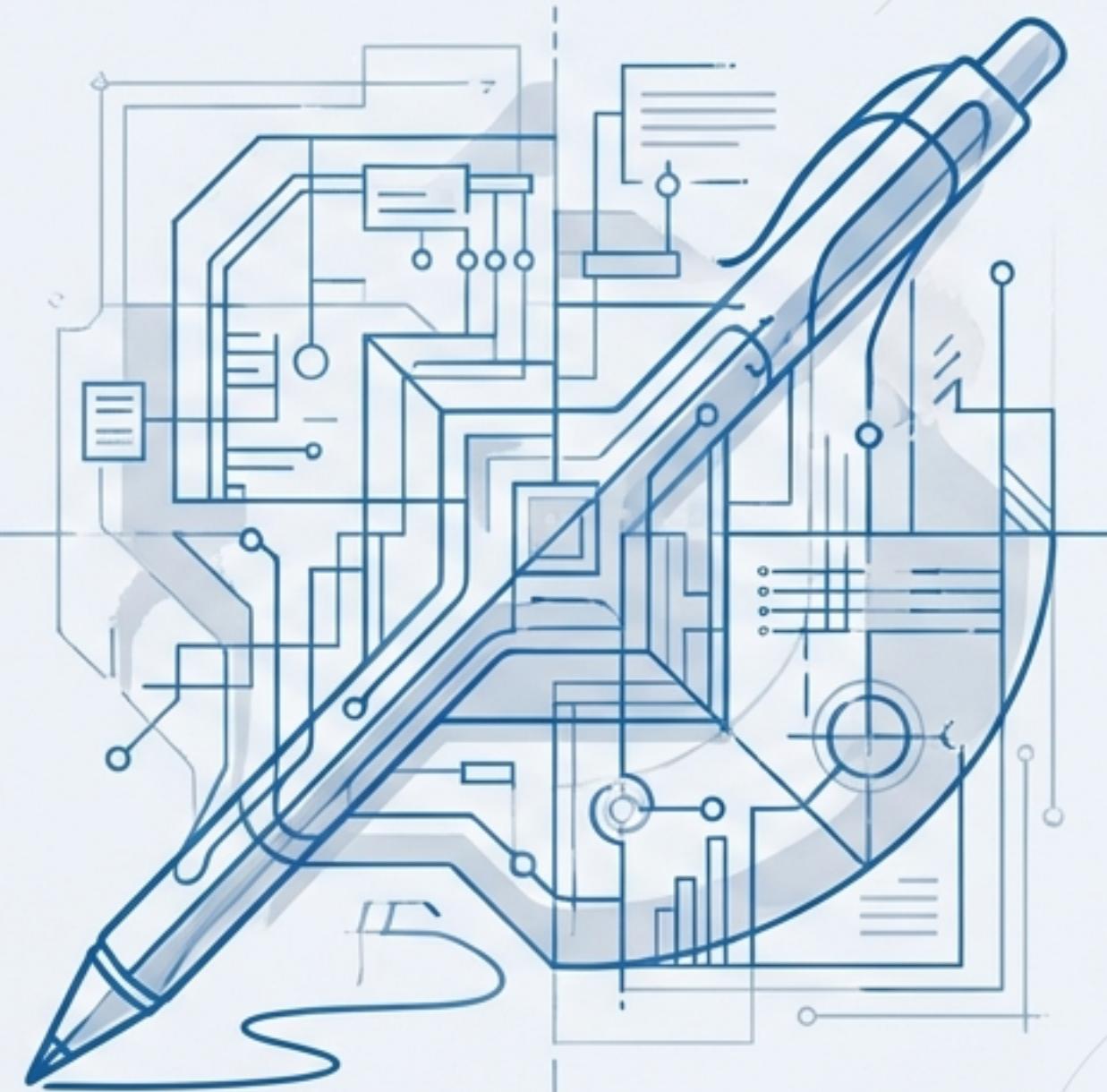
Governed in the UK, operating a distributed, asynchronous delivery model.

# The Lead AI Contractor Role

Technical Ownership Without the Bureaucracy.

- **Context:** Designed for senior engineers who value autonomy over 'face time'.
- **Senior-Only Execution:** No hand-holding junior staff. You are the architect and the builder.
- **End-to-End Ownership:** You own the specific module from design to deployment.
- **Direct Impact:** Work on production automation and real client systems, not just demos.

**Philosophy:** You determine the 'how'.  
We define the 'what' and the 'when'.



# A True Independent Partnership

Non-Exclusive. Project-Based. Autonomous.

## Independent Status

You operate as a separate business entity.  
No employment relationship or benefits.  
(Reference Section 1.1 of the Agreement)

## No Mutuality of Obligation

Salyant is not obliged to offer work;  
you are not obliged to accept it.  
(Reference Section 1.2)



## Non-Exclusivity

Free to serve other clients provided  
confidentiality is maintained.

## Allocation Model

First-Come, First-Served access to the  
contractor pool. Acceptance creates a binding  
delivery obligation for that specific scope only.

# Production-Grade AI Engineering

Moving beyond 'happy path' demos to hardened enterprise systems.



## AI Systems

- LLM integrations (OpenAI, Anthropic), RAG systems, and agentic workflows.



## Automation

- Advanced orchestration using n8n, event-driven pipelines, and cross-system logic.



## Integration

- REST/GraphQL APIs, authentication handling, and secure credential management.



## Hardening

- Error handling, fallback logic, and observability.

# Operational Expectations & Standards

A summary of key service level agreements and protocols.

## Responsiveness (Critical)



A 48-hour response window is mandatory during active delivery. Silence >48 hours is considered 'Module Abandonment' and a material breach.  
(Reference Section 4.3)

## Code of Conduct

Professional interaction within the contractor pool. No attempting to 'snatch' accepted work or undermine peers.

## Delivery Definition

'Ownership' means solving the problem, testing for edge cases, and ensuring client readiness—not just closing a ticket.

## Tools

All client communication must occur solely through Salyant-approved channels.  
(Reference Section 2.3)

# Clear, Execution-Based Commercials

<b>Structure</b>	Agreed per module (Fixed Fee, Milestone, or Hourly).
<b>Currency</b>	All compensation denominated in GBP (£).
<b>Payment Trigger</b>	Payment is released upon completion of scope, Salyant acceptance, and receipt of client funds.  (Reference Section 3.1)
<b>Clarification</b>	No entitlement to holiday pay, sick pay, or pension contributions. You handle your own taxes/National Insurance.



# Revenue Participation Models

Shared Success Model (Optional & Project-Specific)

**7%**

**Execution**  
**(Up to 7% Net Revenue)**

For Lead Engineers delivering sole implementation on complex projects.

**3%**

**Support & Audit**  
**(Up to 3% Net Revenue)**

For material technical input during SIGA or critical delivery escalations.

**9%**

**Origination**  
**(Up to 9% Net Revenue)**

For introducing new clients that result in a paid engagement.

Calculated on Net Revenue (ex-VAT/costs). Applies only where explicitly recorded in the specific project agreement.

# Intellectual Property & Confidentiality



## Immediate Vesting

All work product (code, workflows, prompts, documentation) vests exclusively in Salyant Ltd immediately upon creation.

(Reference Section 5.1)

## Absolute Assignment

This transfer is not conditional on payment. Payment disputes are treated as separate debt claims.

## Confidentiality

Strict protection of client identity, pricing models, and internal system architecture.

## Waiver

Irrevocable waiver of moral rights.

# Security as a Core Competency

Contractor acts as a Data Processor under UK GDPR.

## No Local Storage

Client data must never be stored on personal devices.

## Breach Reporting

12-hour notification window for any suspected data breach.  
(Reference Section 8.4)



## Encryption

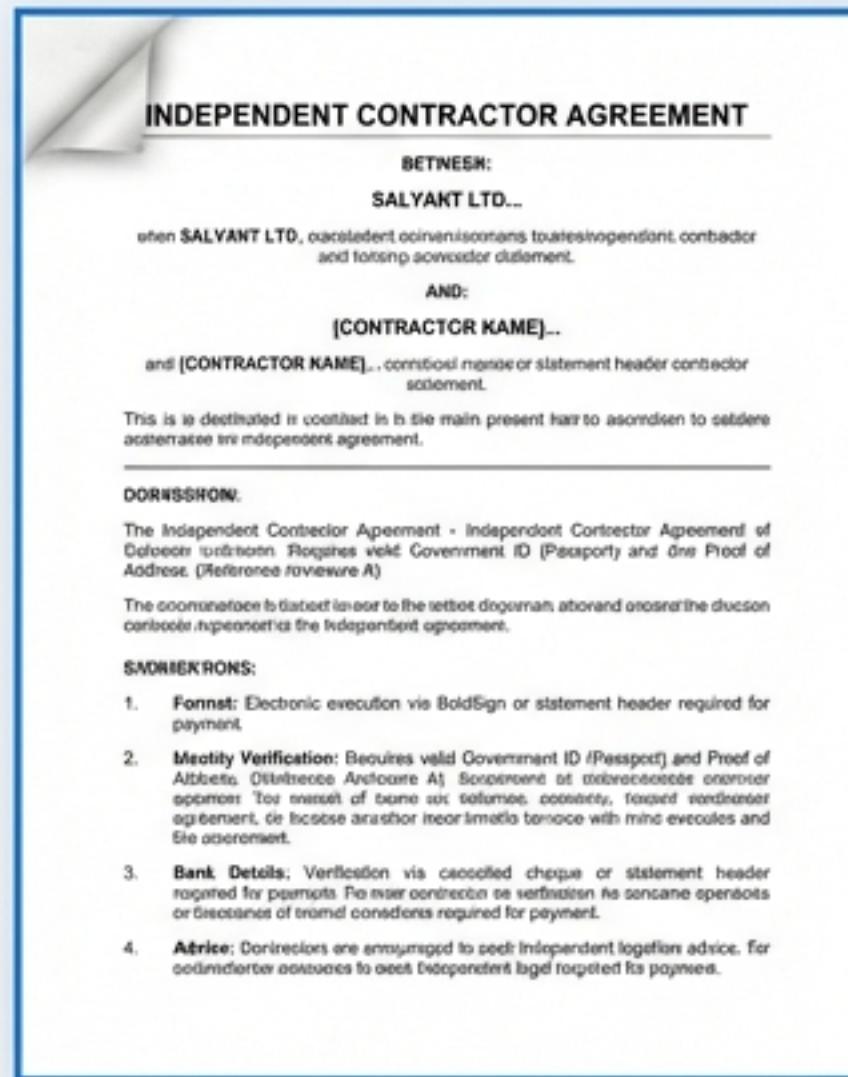
VPN and secure authentication are mandatory for all access.

## Location

Data processing must occur within the UK unless specific international access is authorised.

We work with regulated data. Security is not an afterthought; it is part of the job description.

# The Governing Agreement



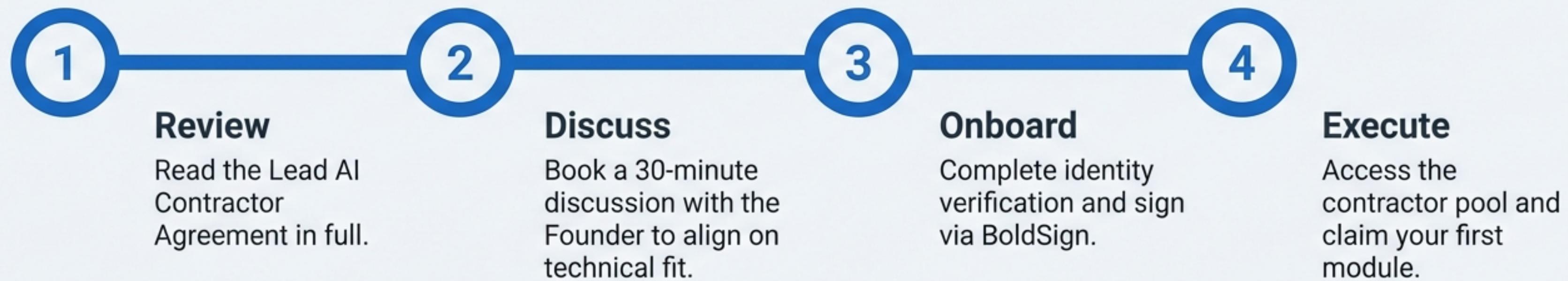
## Execution Process

- Format:** Electronic execution via BoldSign (eIDAS compliant).
- Identity Verification:** Requires valid Government ID (Passport) and Proof of Address. (Reference Annexure A)
- Bank Details:** Verification via cancelled cheque or statement header required for payment.
- Advice:** Contractors are encouraged to seek independent legal/tax advice.

**Note:** This presentation is a summary; the 'Independent Contractor Agreement' is the binding document.

# Ready to Deploy?

## The Path Forward



# SALYANT™

Schedule your discussion at: [zcal.co/salyant-ltd/30min](https://zcal.co/salyant-ltd/30min)