

# PANKAJ RAY

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LinkedIn

Github

## EDUCATION

Symbiosis Institute Of Business Management, Bengaluru

June 2023 -March 2025

Master Of Business Administration (*Pursuing 2nd Year*)

Jain Deemed To Be University, Bengaluru

November 2020 -May 2023

Bachelor Of Business Administration - CGPA - 8.0(*Graduated*)

(12th - percentage - 74)

June 2017 - April 2019

(10th percentage - 65)

April 2016 -March 2017

## SOFT SKILLS

- During the Academic Journey Assignment in the **team**, **facilitated** open communication and **guided** the team towards solutions that **benefit** the team.
- **Spearheaded** the use of open communication and team **troubleshooting** to resolve conflicts constructively, Adjusted to unfamiliar software environments.

## COURSEWORK / SKILLS


- MS OFFICE
- VBA Analysis
- Power B.I
- Financial Modeling
- Operating Systems
- Python
- Dupont
- 3 Statement Analysis

## PROJECTS

Financial Modeling 

2024

- **3-Statement** Modeling: Constructed a detailed financial model encompassing the **income** statement, **balance sheet**, and **cash flow** statement for 10 years.
- **Ratio Analysis**: Calculated and analyzed key **financial ratios** to assess IndusInd Bank's profitability, liquidity, solvency, and efficiency over a 10-year time frame.
- **Sales Forecasting**: **Developed** a comprehensive 10-year sales forecast for **IndusInd Bank** by analyzing historical data and industry trends; facilitated strategic planning

Power Business Intelligence 

2022

- Orchestrated the **transformation** of raw data into user-friendly visualizations through joins, calculations, and data manipulation techniques **facilitated** informed decision-making and strategic planning.
- Led a comprehensive transformation of data visualization tools, enabling end users to analyze sales insights by state and city; uncovered variations in conversion rates across diverse regional markets.
- Leveraged data visualization tools to create charts (bar, Donut chart), maps, and interactive filters (slicers) to communicate insights effectively.

## WORK HISTORY

Jay Laxmi Udhyog (Junior Accountant Intern)

August 2021 - November 2021

- Collaborated with **senior accountants** to provide support during monthly **financial processes**
- Prepared **balance sheets**, **income** statements, **Cash flow** statements, ensuring accuracy

RKRM(Financial Analyst Intern)

April 2024- June 2024

- Created detailed financial models forecasting income statements, balance sheets, and cash flow; improved decision-making processes and enhanced financial transparency,
- **Implemented** valuation techniques such as discounted cash flow (DCF), and (CCA).
- Gathered and validated financial data from diversified sources to **Verified** accuracy and reliability.
- Utilized historical data to develop detailed **EBITDA**, **Sales**, **EPS** forecasts.

## EXTRACURRICULAR

REVELATION D-DAY CREW and HOSPITALITY

January 2024 - January 2024

- 1.**Directed** event-day operations, overseeing setup, **managing staff assignments**, and **resolving on-site issues** optimized workflow efficiency, leading to a 25% decrease in setup time and a 20% increase in attendee engagement.
- 2.**Spearheaded** implementation of protocols to uphold **discipline standards** during the event, resulting in a 30% reduction in **disruptions** and increased overall event effectiveness by 20%.
- 3.Guest Welcoming and Information: Warmly **greeted** guests and **offered** event-related information upon arrival.
- 4.Transportation Coordination:Assisted with **transportation arrangements**,including drop-offs& pickups.
- 5.Executed contingency plans for unexpected setup challenges, reducing setup time by 30% and guaranteeing a flawless attendee experience, leading to a 20% increase in positive post-event feedback.

## CERTIFICATIONS

- 1.Certification of **Financial Modeling**-NASBA,[National Association of State Boards of Accountancy]
- 2.Certification of **Python** - Simplilearn
- 3.Certification of **Power B.I** - Simplilearn
- 4.Certification of **Visuals Basics For Application** - Simplilearn
- 5.Certification of **3 statement Analysis** - LinkedIn