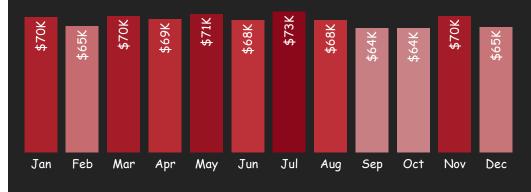
# PIZZA SALES ANALYSIS

Total Orders 21K

Total Sales \$817.9K No of Pizza Sold 50K

### Total Sales by Month





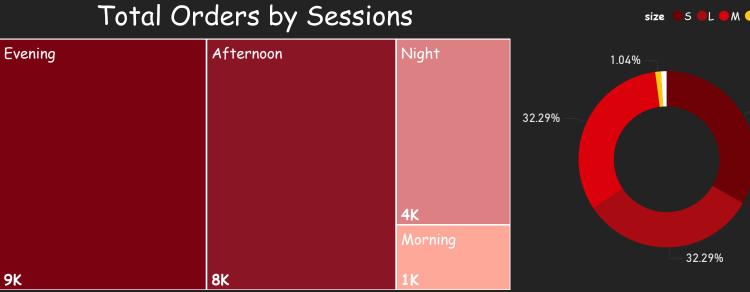
## Pizza Sales | By SIZE

Price

35.95



33.33%



## Total Sales by category



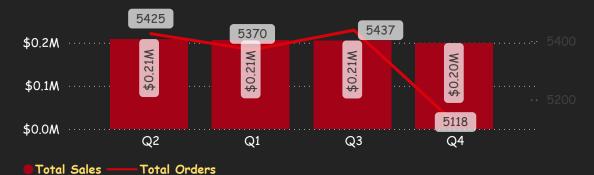
### Total Sales by Weekdays

			•	•	
Weekday •	10:00:00	11:00:00	12:00:00	13:00:00	14:00:00
Friday					
Monday					
Saturday					
Sunday					
Thursday					
Tuesday					
Wednesday					
Total	2	259	2212	2686	1836

# PIZZA SALES ANALYSIS



### Total Sales and Total Orders by quarter



#### BOTTOM 3 | Basis Revenue

pizza_type_id	Total Sales	
spinach_supr		\$15,277.8
green_garden		\$13,955.8
brie_carre		\$11,588.5
Total		\$40,822.0

#### TOP 3 | Basis Revenue

pizza_type_id	Total Sales
thai_ckn	\$43,434.3
bbq_ckn	\$42,768.0
cali_ckn	\$41,409.
Total	\$1,27,611.8

Avg Order value \$38.31

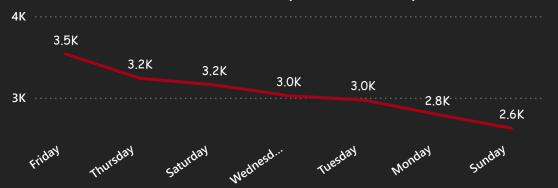
Types of Pizza 32

No of Category

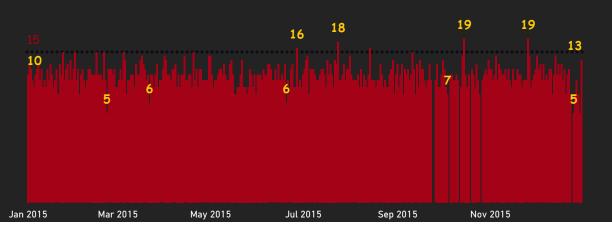
4



## Total Orders by Weekday



# Seating Capacity



## PIZZA SALES ANALYSIS

### INSIGHTS from the DATA

Highest Selling Pizza - Classic deluxe

Highest Revenue Generating Pizza - Thai chicken(\$43.4k)

Lowest Revenue and Ordered Pizza - Brie carre

Peak Hours: Lunchtime (12 PM - 1 PM) and evenings (5 PM - 6 PM) are our peak business periods.

Friday is the busiest day and peak times include lunch (12:00 - 14:00hrs) as well as dinner (17:00 - 18:00hrs)

The average order value at Plato's Pizza is \$38.3.

#### SUGGESTIONS

Increase staffing during peak hours: To ensure adequate staff levels during peak times to handle the high volume of orders efficiently.

**Promote Specialty Pizzas:** Implement marketing strategies to boost the sales of lower-performing specialty pizza i.e Brie carre such as special offers or meal deals and reducing its price.

**Optimize Seating Arrangement:** Since the maximum capacity is breached only a handful times no need to increase seating capacity