

Mohammad Marei

Marketing And Promotion Assistant

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- **Talented Marketing Intern** trained in both online and traditional marketing methods. Familiar with campaign development, trend tracking and project coordination.
- **Enthusiastic Marketing Intern** knowledgeable about digital and social marketing. Offering hands-on experience in various environments.
- **Experienced Marketing Specialist** able to keep up with tight deadlines and high-value customers. Successful at working with diverse teams to develop comprehensive approaches to marketing plans. Intelligent and insightful professional.



Skills

- ◆ Negotiation
- ◆ Marketing
- ◆ Marketing and promotions
- ◆ Fluent in English
- ◆ Excellent teamwork
- ◆ Accomplished in commission sales
- ◆ Strong organizational skills
- ◆ Works well independently
- ◆ Very good computer skills



Work History

Jun 2017 - Jan 2020 **Real Estate Sales Agent and Developer**

Jan 2020 *Vision For Real-estate Consulting And Developing , Amman, Amman*

- Ensured that all clients looking to sell or buy were aware of current market conditions, legal requirements, pricing and mortgages.
- Delivered strategic assistance to homeowners and home-buyers looking to buy or sell residential properties in various areas in Amman whether east or west of the capital.

- Educated clients on sales and buying processes and advised buyers on making decisions.
- Coordinated appointments to show marketed properties.
- Sold five properties worth over 820K in 18 months
- Increased client base 4% by matching customer-needs processes and improving overall company efficiency.
- Developed and maintained list of available properties suited to different needs and budgets for both commercial and industrial use.

May 2014 - Sales and Marketing Coordinator

Feb 2017

Jordan Supply Company (JSC), Amman, Amman

- Worked closely with all product development departments to create and maintain marketing materials for sales presentations and client meetings.
- Implemented marketing strategies which resulted in significant growth of customer base.
- Developed unique sales tools, including presentations, trend reports, kitted assets, and product data sheets.
- Captured new customers by optimizing business strategies and launching products to diversify offerings.
- Accomplished industry-leading successes for our potential customers through push and pull strategy

Jul 2015 - Customer Loyalty Specialist

Dec 2015

YMCA (Young Men's Christian Association), Cincinnati , Ohio

- Helping (YMCA) department to segment the Arab citizens who living in Cincinnati.OH to get benefit from the activities that relating to their interests.
- Lend a helping hand by making our events run smoothly, and making sure we reach our fundraising goal for that event.
- Assist the front desk, and greet YMCA members when they walk in the door

Feb 2015 - Call Center Customer Service Representative

Jun 2015

Americana Group , Amman, Amman

- Evaluated customer information to explore issues, develop potential solutions and maintain high-quality service.
- Enhanced productivity by staying on top of call scripts and maintaining control over direction of conversations.
- Educated customers on current promotions, upgrades or new offerings available under current plan.



Education

Sep 2015 - Bachelor of Arts: Marketing

Feb 2020

American University Of Madaba (AUM) - Jordan/Madaba