bharath-task2

September 17, 2023

```
import pandas as pd
      import numpy as np
 [2]: dataset = pd.read_csv('QVI_data.csv')
 [3]:
     dataset.head()
 [3]:
         LYLTY_CARD_NBR
                                       STORE_NBR
                                                  TXN ID
                                                           PROD NBR
                                DATE
      0
                    1000
                          2018-10-17
                                               1
                                                        1
                                                                   5
                                                        2
      1
                                               1
                    1002
                          2018-09-16
                                                                 58
      2
                    1003
                          2019-03-07
                                               1
                                                        3
                                                                 52
      3
                          2019-03-08
                                               1
                                                        4
                                                                106
                    1003
                    1004 2018-11-02
                                                        5
                                                                  96
                                        PROD_NAME
                                                   PROD_QTY
                                                              TOT_SALES
                                                                          PACK_SIZE
        Natural Chip
                              Compny SeaSalt175g
                                                           2
                                                                     6.0
      0
                                                                                 175
          Red Rock Deli Chikn&Garlic Aioli 150g
                                                                     2.7
      1
                                                           1
                                                                                 150
      2
          Grain Waves Sour
                               Cream&Chives 210G
                                                           1
                                                                     3.6
                                                                                210
      3 Natural ChipCo
                              Hony Soy Chckn175g
                                                           1
                                                                     3.0
                                                                                175
                  WW Original Stacked Chips 160g
      4
                                                           1
                                                                     1.9
                                                                                160
              BRAND
                                  LIFESTAGE PREMIUM_CUSTOMER
      0
            NATURAL
                      YOUNG SINGLES/COUPLES
                                                       Premium
      1
                RRD
                      YOUNG SINGLES/COUPLES
                                                    Mainstream
      2
            GRNWVES
                             YOUNG FAMILIES
                                                        Budget
      3
            NATURAL
                             YOUNG FAMILIES
                                                        Budget
        WOOLWORTHS OLDER SINGLES/COUPLES
                                                    Mainstream
 [9]: totalsales = sum(dataset['TOT_SALES'])
[10]: print(totalsales)
     1933114.9999996515
     Here there is no customer column given in the dataset but we can get customers data by TXN_ID.
[11]: dataset.describe()
```

```
[11]:
             LYLTY_CARD_NBR
                                  STORE_NBR
                                                    TXN_ID
                                                                  PROD_NBR
                              264834.000000
                                                            264834.000000
      count
               2.648340e+05
                                              2.648340e+05
               1.355488e+05
                                                                 56.583554
      mean
                                 135.079423
                                              1.351576e+05
      std
               8.057990e+04
                                  76.784063
                                              7.813292e+04
                                                                 32.826444
                                              1.000000e+00
      min
               1.000000e+03
                                   1.000000
                                                                  1.000000
      25%
               7.002100e+04
                                  70.000000
                                              6.760050e+04
                                                                 28.000000
      50%
               1.303570e+05
                                 130.000000
                                              1.351365e+05
                                                                 56.000000
      75%
               2.030940e+05
                                 203.000000
                                              2.026998e+05
                                                                 85.000000
               2.373711e+06
                                 272.000000
                                              2.415841e+06
                                                                114.000000
      max
                  PROD_QTY
                                 TOT_SALES
                                                 PACK_SIZE
             264834.000000
                             264834.000000
                                             264834.000000
      count
                                  7.299346
                                                182.425512
                   1.905813
      mean
                                                 64.325148
      std
                   0.343436
                                  2.527241
      min
                   1.000000
                                  1.500000
                                                 70.000000
      25%
                   2.000000
                                  5.400000
                                                150.000000
      50%
                  2.000000
                                  7.400000
                                                170.000000
      75%
                  2.000000
                                  9.200000
                                                175.000000
                  5.000000
                                 29.500000
                                                380.000000
      max
[18]: Total_custs = 2415841
```

1 Transactions per customer