

# What Makes a Movie Profitable?

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# Question

- What's the significant factors that affect the profit of movie?

Box Office ?

Genre ?

Macroeconomics  
factor ?

Budget ?



# Data Source

- IMDB(Internet Movie Database)
- Row Data: 9896 movies with 11 variables.
- Data Cleaning:  
Focus on domestic budget & box office.
- Data Set for Analysis:  
2837 rows with 16 variables.



# Measure the Profitability

- Profit = Revenue(Box office)- Cost(Budget)
- Necessary conditions for a profitable film:  
High Revenue & Low Cost
- Return of investment(ROI)= Box office/Budget





# Correlation Matrix

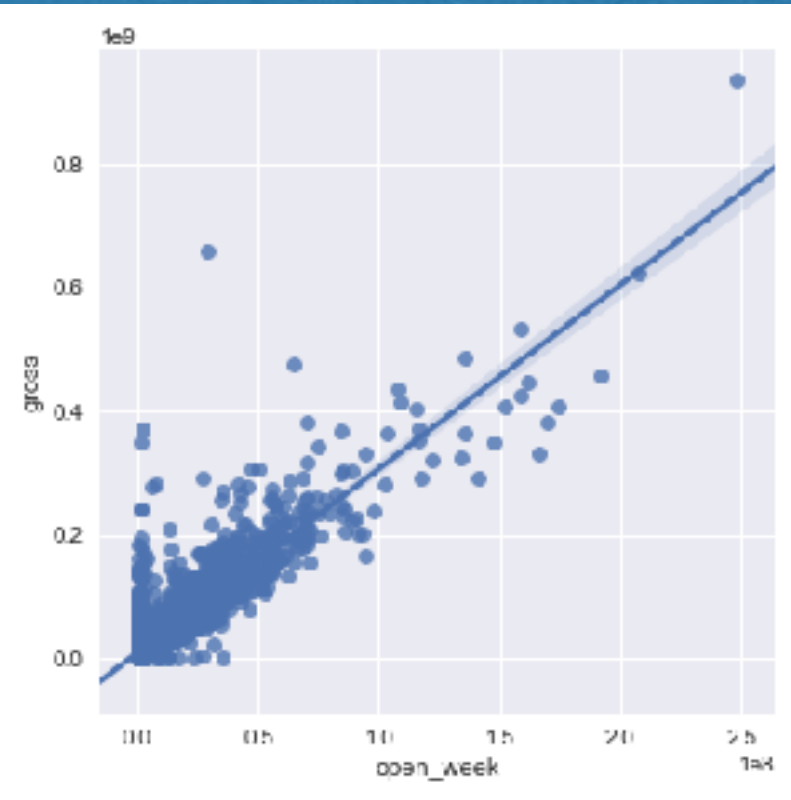
	gross	budget	length	open_week	year	rating	audience	ROI
gross	1.000	0.673	0.253	0.876	0.140	0.237	0.658	0.021
budget	0.673	1.000	0.329	0.681	0.181	0.101	0.453	-0.033
length	0.253	0.329	1.000	0.189	0.016	0.423	0.376	-0.038
open_week	0.876	0.681	0.189	1.000	0.219	0.118	0.546	-0.017
year	0.140	0.181	0.016	0.219	1.000	0.037	0.146	-0.004
rating	0.237	0.101	0.423	0.118	0.037	1.000	0.488	0.008
audience	0.658	0.453	0.376	0.546	0.146	0.488	1.000	0.013
ROI	0.021	-0.033	-0.038	-0.017	-0.004	0.008	0.013	1.000

Implication: Budget, Open Week & Audience have high correlation with gross(box office)

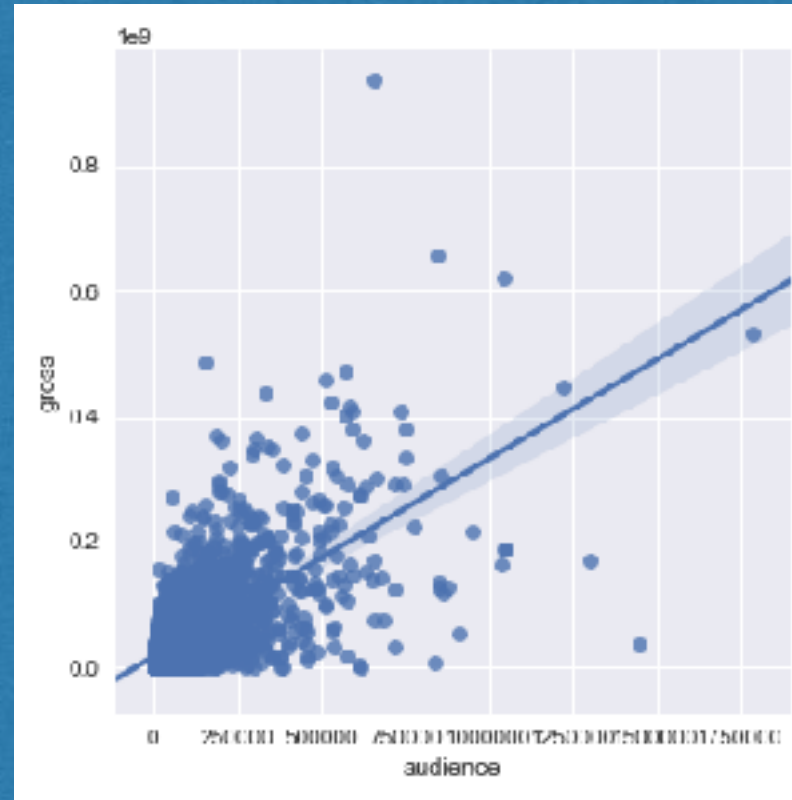


# Scatter Plot

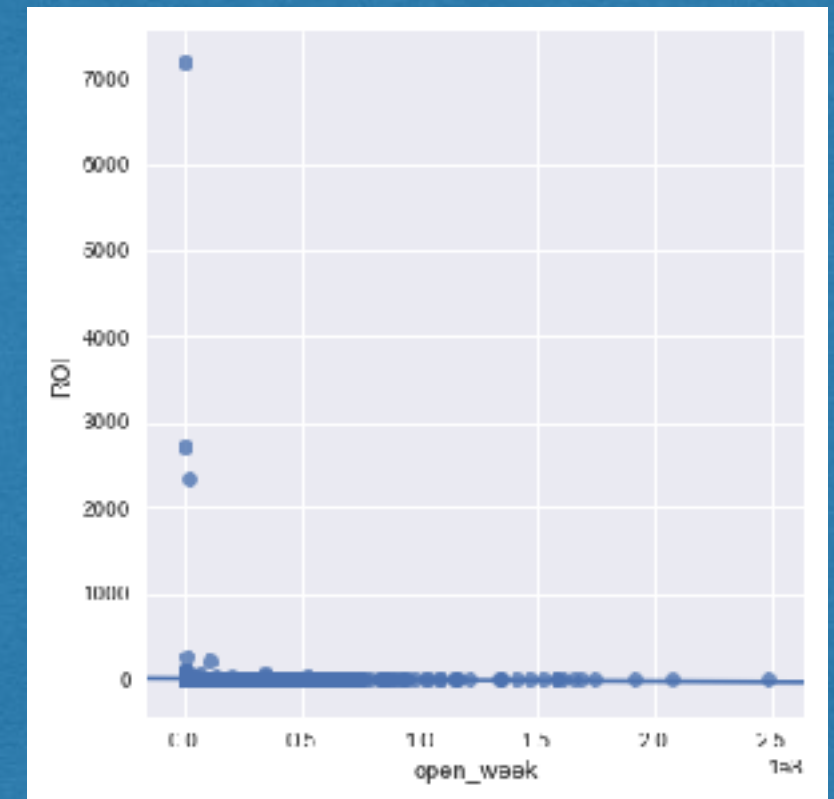
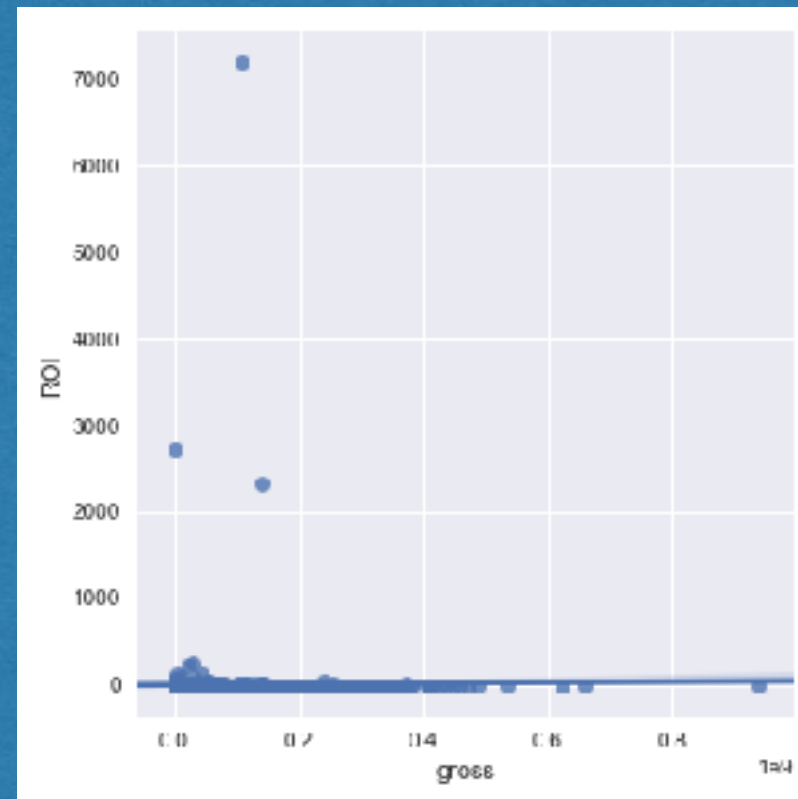
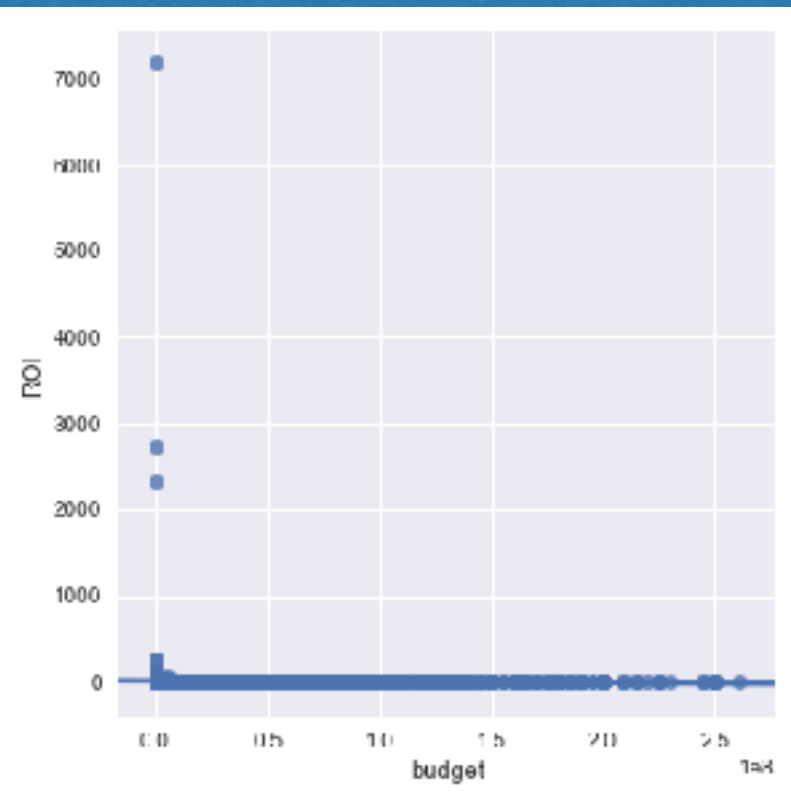
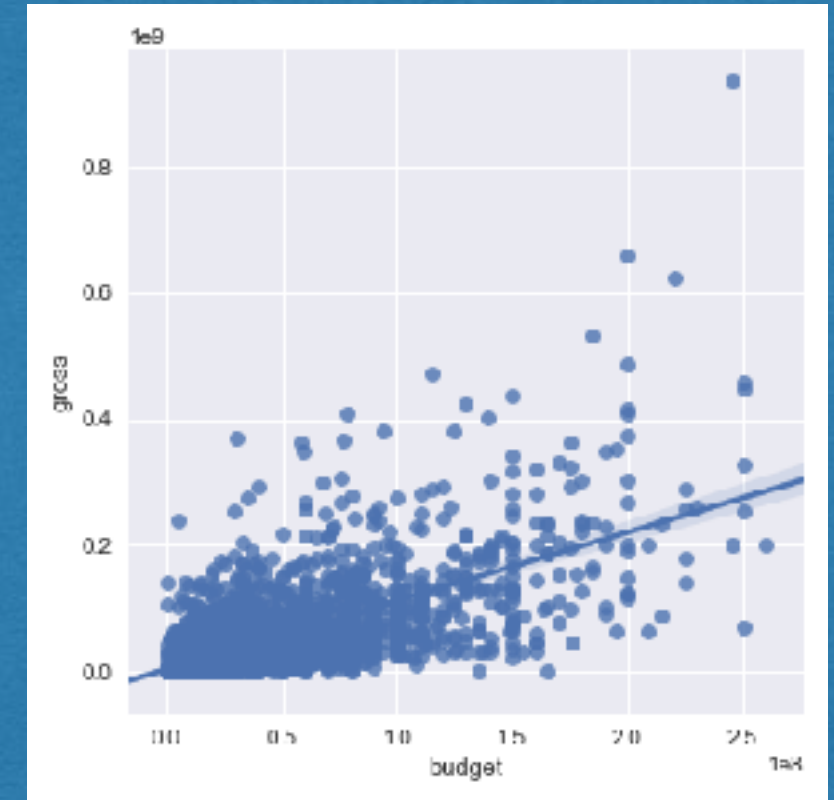
open week V.S box office



audience V.S box office



budget V.S box office





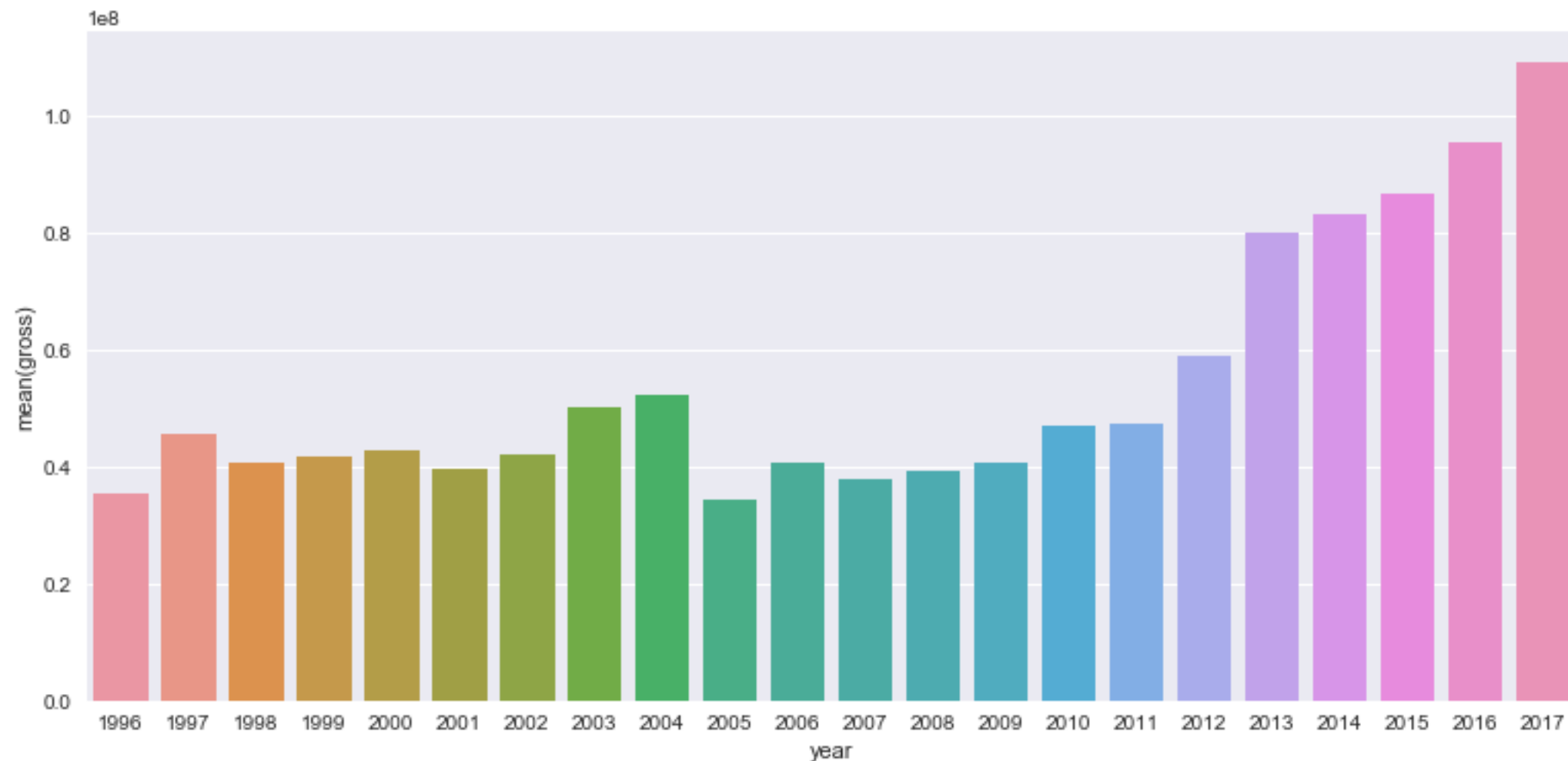
# Macroeconomics Factor: Financial Crisis

- Question:  
Did the film industry shrink during the Financial crisis?

What happened with the box office, budget, ORI?



# Box Office V.S. Economics Shock

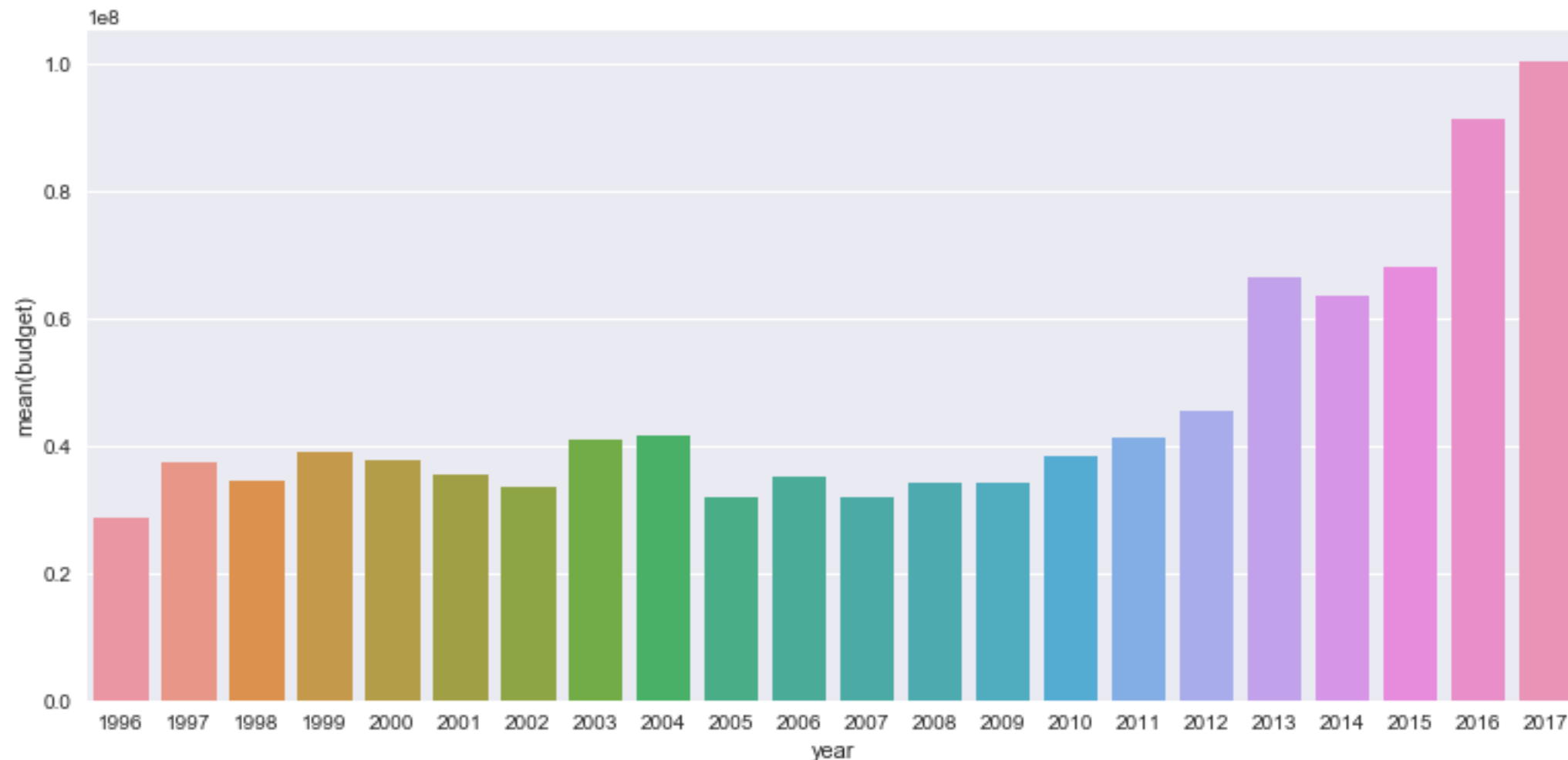


	Df	Sum Sq	Mean Sq	F value	Pr(>F)
x\$year	21	5.795e+17	2.760e+16	6.36	<2e-16 ***
Residuals	2772	1.203e+19	4.339e+15		





# Budget V.S. Economics Shock

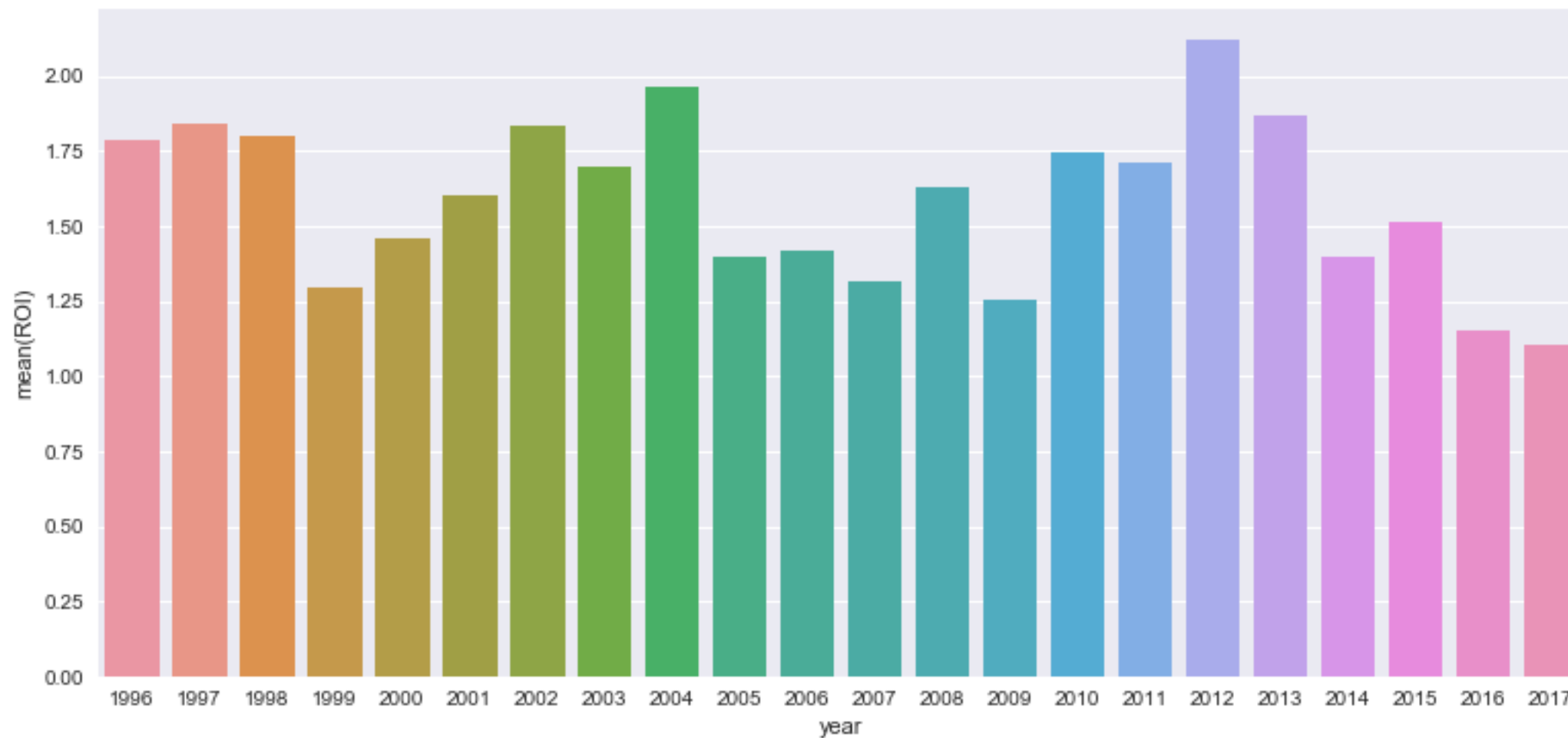


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              Df    Sum Sq   Mean Sq F value Pr(>F)
x$year        21 4.122e+17 1.963e+16   12.23 <2e-16 ***
Residuals    2772 4.449e+18 1.605e+15
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Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
    
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# ROI V.S. Economics Shock



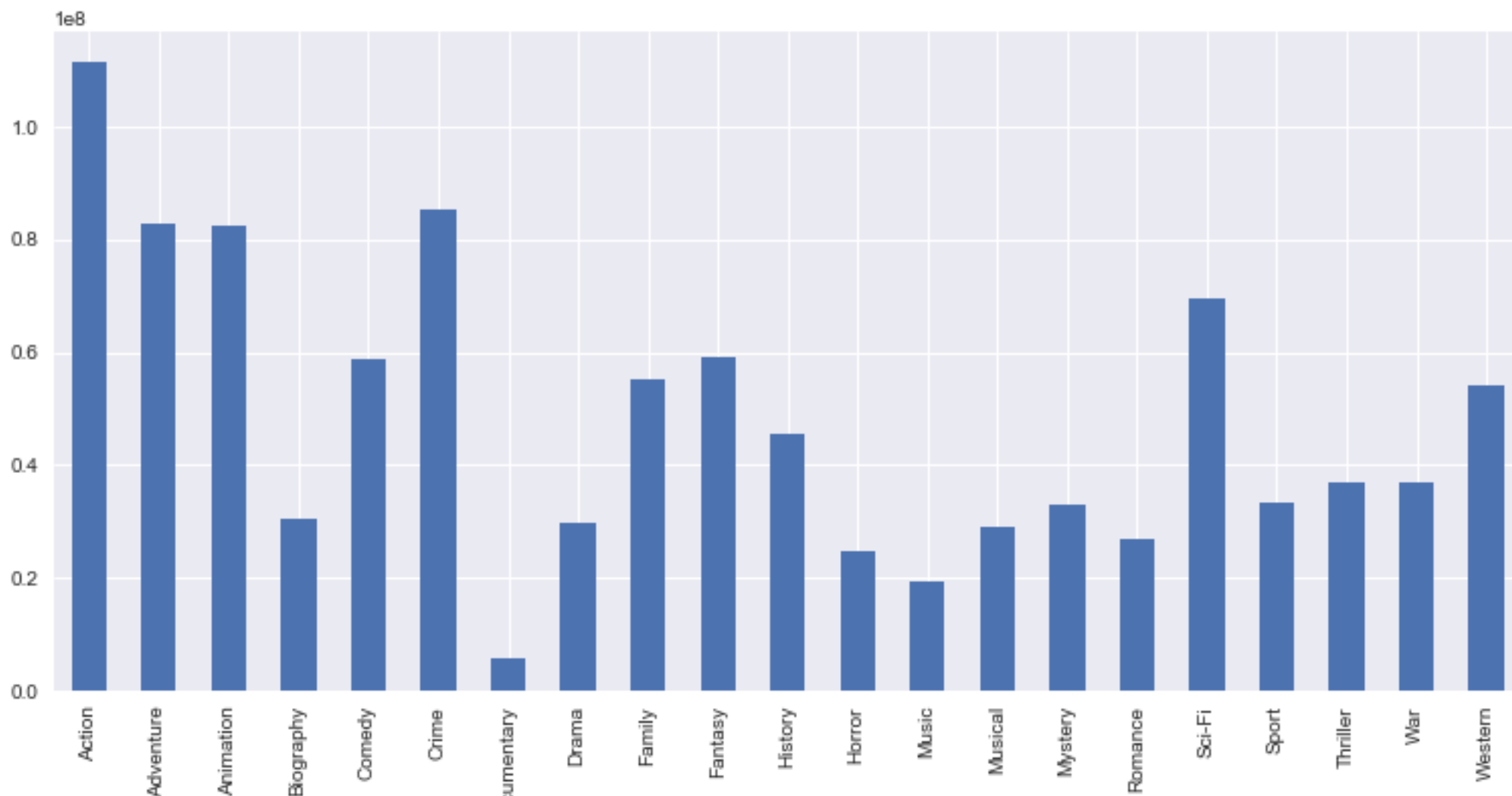
	Df	Sum Sq	Mean Sq	F value	Pr(>F)
x\$year	21	353895	16852	0.726	0.81
Residuals	2772	64348747	23214		

IMDb

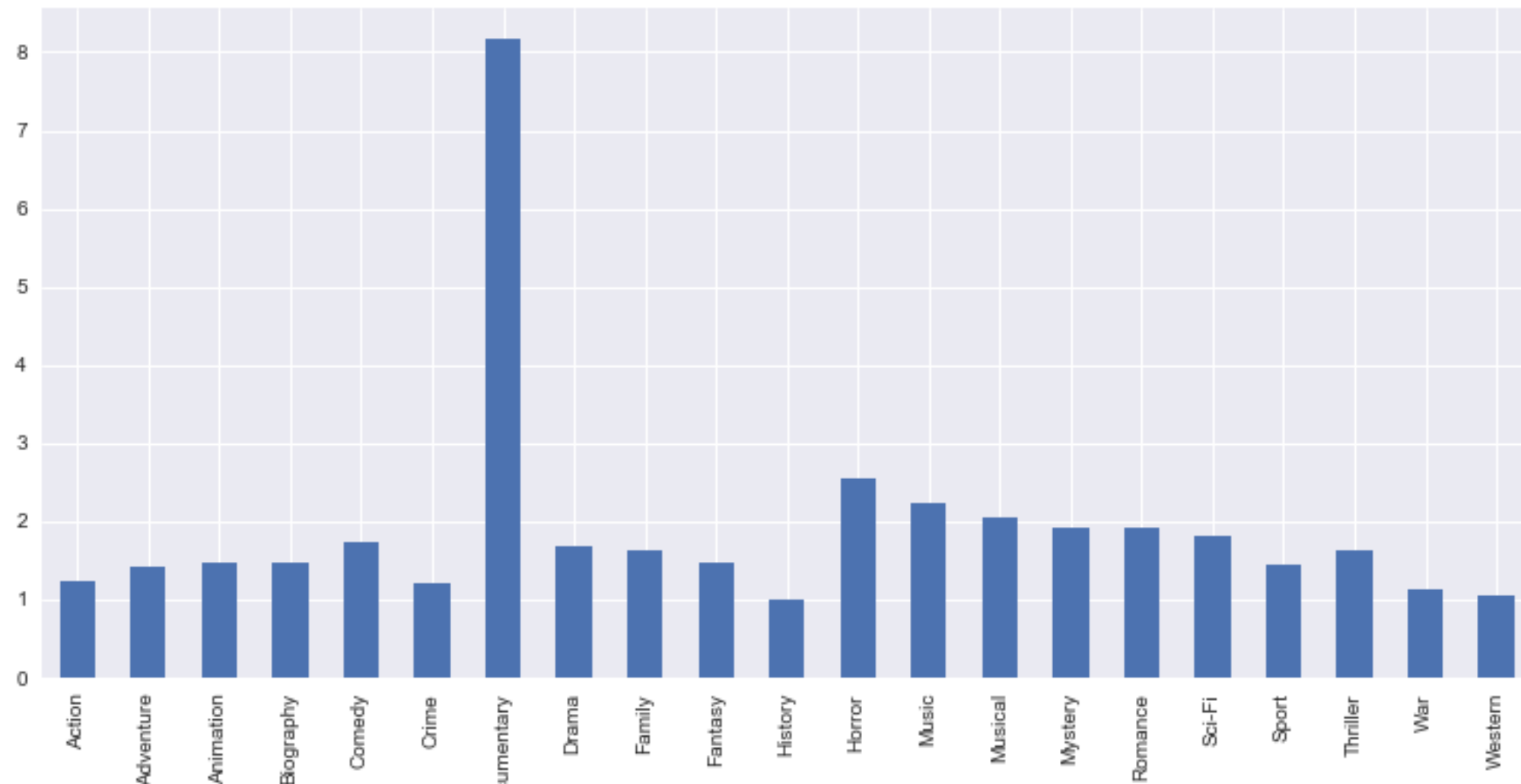


# Genre Factor

- Different genres have significant different budget, Is genre a good indicator of movie ROI?



# ROI V.S. Genre



	Df	Sum Sq	Mean Sq	F value	Pr(>F)	
x\$genre	20	1301377	65069	2.617	0.000106	***
Residuals	7234	179885374	24867			





# Conclusion

- Great box office doesn't guarantee great profit  
However, a Big opening weekend might result in high box office.
- During the recession, it's still possible to produce good movies.
- If we want to film a profitable movie,  
Try documentary!

