



Hari Dulipudi

hakr@dworks.in
+91 8867456678



SUMMARY

- **8 years** of experience in building **consumer products** and **marketplace** at consulting, service and product companies
- Created **4 products** as an entrepreneur from scratch doing concept, design, coding and marketing
- Open source developer of more than **7 libraries** on **Github** used across by startups and developers across the world

WORK EXPERIENCE



Practo

Sr. Product Manager for Practo Search, Practo Consult and Practo Health App

2014 - present



Practo

Engineering Manager for Practo Ray App, Practo Health App and Practo Tab

2013 - 2014



Sonata Software

Systems Analyst for Microsoft Dynamics 365, Member of Engineering Excellence team

2010 - 2013



Riktam Tech

Android Developer, Mentor for new trainees

2009 - 2010



DWorks

Founder & Contributor for open source apps and libraries

2009 - present

ACCOMPLISHMENTS

- Grew Practo Consult to over **10k in 1 month**
- Concieved and led **Practo Consult** launch in **90 days**
- Grew Practo to over **150K appointments monthly in 4 months**
- Led Practo's app growth to over **2M downloads in 8 months**
- Built **Assignment Algo** for matching demand and supply
- Developed **Sync Framework** increasing time by **80%**
- Increased user rentent by **3x** on **AnExplorer**
- Concieved, built and launched **Shifoo**
- Built and launched **Practo Health App**
- Built and launched **Practo Ray App** and **Practo Tab**

AWARDS & ACHIVEMENTS

- **Winner, ThinkMobile 2014 by Google** for Practo Search
- **Winner, Sequoia Hack 2014** for Shifoo app
- **Winner, SandBox 2014, 2017** by Practo
- **VolleyPlus** library with **870+ stars and 280+ forks**
- **AnExplorer** File manager with over **120K+ downloads**
- **Students President** for CS Dept. in College

EDUCATION

Gudlavalleru Engineering College, JNTUK

Degree : Bachelor of Technology

Field : Computer Science

OTHER SKILLS

- **Design:** Sketch Tool, Prototyping, User research
- **Marketing:** ASO, Ad hoc marketing, App growth
- **Mobile development:** Android, Java, SQLite
- **Web developement:** PHP, HTML, CSS, MySQL

Bengaluru, IND