Hari Dulipudi

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SUMMARY

- **8 years** of experience in building **consumer products** and **marketplace** at consulting, service and product companies
- Created **4 products** as entrepreneur from scratch doing concept, design, coding and marketing
- Open source developer of more than **7 libraries** on **Github** used across by lot of startups and developers across the world

WORK EXPERIENCE

Practo
Sr. Product Manager,
Engineering Manager

- Built health app, practice management app from scratch
- Designed sync time by **80%** by developing **sync framework**
- Built **assignment algo** for matching demand supply for doctors
- Added a feature to get user location **without using gps**
- Increased appointment **conversions** by 2x
- Built the first version of **omni search** for doctors
- Improved **ranking algo** and conversions in doctor search platform

2013-present

Sonata Software
Sr. Systems Analyst

- Worked on more than 6 projects for Microsoft and other clients
- Member of Engineering Excellence team

2010-2013

Riktam Tech
Android Developer

- Developed demo / POC apps on android
- Developed wireframes, story boards for client projects

2009-2010

DWorkS
Founder & Contributer

- Built **AnExplorer app** first file manager on Android TV with RTL
- **Designed** UI and icons for all the apps

2009-present

ACCOMPLISHMENTS

- Grew Practo Consult to over **10k in 1 month**
- Concieved and Led **Practo Consult** launch in **90 days**
- Grew Practo to over **150K appointments monthly in 4 months**
- Led Practo's app growth to over **2M downloads in 8 months**

- Increased user rentent by **3x** on **AnExplorer**
- Concieved, built and launched **Shifoo**
- Built and launched **Practo Search App**
- Built and launched **Practo Ray App** and **Practo Tab**

AWARDS & ACHIVEMENTS

- **Winner, ThinkMobile 2014 by Google** for Practo Search
- **Winner, Sequoia Hack 2014** for Shifoo app
- **Winner, SandBox 2014, 2017** by Practo

- VolleyPlus library with **870+ stars and 280+ forks**
- AnExplorer File manager with over **120K+ downloads**
- **Students President** for CS Dept. in College

EDUCATION

Gudlavalleru Engineering College, JNTUK
Degree : Bachelor of Technology
Field : Computer Science

SKILLS

- **Design:** Sketch, Prototype, Mobile app, Websites
- **Marketing:** ASO, adhoc marketing, app growth
- **Mobile development:** Android, Java, SQLite
- **Web developement:** PHP, HTML, CSS, MySQL

Bengaluru, IND