

Exhibit B

Respondent: Trend Micro

Solution Proposed: Vision One Attack Surface Risk Management (ASRM)

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Trend Vision One Attack Surface Risk Management for Cloud Academic per cloud account New-SKU VONA0113	\$2,433.90	1
Trend Vision One Attack Surface Risk Management Academic per desktop/server New-SKU VONA0104	\$7.32	1

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Solution Proposed: Vision One Endpoint Security

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

	Price	Unit
Trend Vision One - Endpoint Security (Essentials) New- SKU VONA0040	\$18.66	1
Trend Vision One - Endpoint Security (Pro) New- SKU VONA0049	\$106.28	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
ServiceOne Essentials SYNN0019	Managed XDR*: Proactive threat prediction with 24/7 monitoring of XDR alerts, investigation and response with proactive outreach including IoC sweeping, IoA hunting, root cause analysis, impact analysis, incident prioritization, response guidance and access to Managed XDR threat analysts Targeted attack detection: proactive threat prediction with 24/7 monitoring of any targeted attack, response guidance, access to a threat expert, and monthly reports	\$14.71	500 Unit Minimum
ServiceOne Complete SYNN0015	Trend Vision One™ customers are eligible to leverage advanced coverage via our global Managed XDR team, which continually monitors suspicious, malicious, and unwanted activity. Respond to only high-fidelity alerts based on methods, processes, and analytics across intelligence-driven (threat intelligence reports, threat intelligence needs, and/or malware analysis) or situational-awareness-driven (suspicious events or IoC within the network). Trend Service One™ Complete customers are equipped with their own designated service manager. This gives you the most	\$16.54	1000 Unit Minimum

	<p>optimized experience for your Trend solutions. In addition, your service manager answers all inquiries and facilitates access to cybersecurity, solutions, and subject matter experts.</p> <p>Trend Service One Complete customers can leverage their service managers to guide them through questions, considerations, and challenges related to solution setup, usage, and deployment. Your service manager assists you during the initial setup of communication channels with our various support and services teams to establish tailored support and optimal and efficient teamwork and collaboration. Monthly status meetings and quarterly business reviews with your service manager allow you to adapt your security strategy to changes in threats and environments.</p> <p>Within hours of contacting us, our IR experts will have established a customized action plan with your IT department. Our workforce, tools, and processes will be set up instantly to monitor your network traffic while logs and disk images are already being analyzed for IoC or indicators of attack. In the background, our incident coordinators will organize the flow of information to ensure all defined stakeholders are informed of findings, developments, and critical decisions.</p>		
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Solution Proposed:
Vision One Attack Surface Risk Management (ASRM)

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Trend Vision One Attack Surface Risk Management for Cloud Academic per cloud account New-SKU VONA0113	\$2,433.90	1
Trend Vision One Attack Surface Risk Management Academic per desktop/server New-SKU VONA0104	\$7.32	1

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Solution Proposed:

Trend Vision One Email &

Collaboration Security

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Trend Vision One Email and Collaboration Security - Core Users New-SKU VONA0121	\$8.38	1
Trend Vision One Email and Collaboration Security - Essentials Academic Users New-SKU VONA0130	\$16.24	1
Trend Vision One Email and Collaboration Security - Pro Academic Users New-SKU VONA0139	\$34.14	1

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Solution Proposed: Trend Vision One

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Trend Vision One Credits Academic New-SKU VONA0000	\$0.41	1

CREDIT REQUIREMENTS BY SENSOR TYPE / APP	CREDITS	UNITS
Vision One Products		
Endpoint Security		
A. Endpoint Security Core	45	per endpoint / per server
B. Endpoint Security Essentials	65	per endpoint / per server
C. Endpoint Security Pro	300	per endpoint / per server
D. Mobile Security as a Service (Includes XDR)	5	per mobile device
Cloud Security		
E. Container Security	1100	per Kubernetes node or Amazon ECS instance
F. Container Security	110	per serverless container pod or task
G. File Security	5000	per 500K scans
Email and Collaboration Security		
H. Email and Collaboration Security Core	25	per user
I. Email and Collaboration Security Essentials	50	per user
J. Email and Collaboration Security Pro	105	per user
Zero Trust Secure Access		
K. Zero Trust Secure Access - Internet + Private Access	110	per user
L. Zero Trust Secure Access - Internet Access	60	per user
M. Zero Trust Secure Access - Private Access	50	per user
N. Zero Trust Secure Access - AI Service Access	50	per user
O. Zero Trust Secure Access - Internet + AI Service Access	85	per user
XDR Sensors		
P. Endpoint and Server	20	per endpoint / per server
Q. Email	5	per mailbox account
R. Network (DDI)	25000	per Gbps
S. Network (Virtual Appliance)	12500	per 500 Mbps
T. XDR for Cloud	62	per GB with 30 day retention
U. XDR for OT - Device	20	per device/endpoint
V. XDR for OT - Network	200	per network segment/hardware/appliance
ASRM		
W. ASRM	20	per endpoint / per server
X. ASRM for Cloud	8000	per cloud account
Vision One Tools		
Z. Sandbox Analysis - Manual Submission	50	per unit (1 unit = 1 submission/day for 12 months)
a. Sandbox Analysis - Automatic add-on for Vision One ZTSA Internet Access	7	per user
b. Sandbox Analysis - Automatic add-on for Vision One XDR for Networks	2000	per 500Mbps
c. Forensics	4000	per 10GB warehouse
d. Data Pipeline (Outbound)	800	per TB
e. Threat Intelligence Feed	150000	for 1 V1 customer account
f. Threat Intelligence Feed for Service Providers	500000	for 1 V1 partner account
g. Threat Insights	50000	per analyst user

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Solution Proposed: Trend Vision One Mobile Security

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Trend Micro Mobile Security New-SKU MSNA0072	\$9.43	1

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Solution Proposed:
Vision One Attack Surface Risk Management (ASRM)

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Trend Vision One Attack Surface Risk Management for Cloud Academic per cloud account New-SKU VONA0113	\$2,433.90	1
Trend Vision One Attack Surface Risk Management Academic per desktop/server New-SKU VONA0104	\$7.32	1

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Solution Proposed: Trend Vision One Threat Insights

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Trend Vision One Threat Insights Academic New-SKU VONA0146	\$26,184.38	1
Trend Threat Intelligence Feed Academic New- VONA0145	\$78,553.13	1

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Solution Proposed: Trend Vision One SIEM

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Pay -As-you-Go	\$3.15	Per GB
100 GB per day	\$2.07	Per GB
200 GB per day	\$1.91	Per GB
300 G8 per day	\$1.86	Per GB
400 per day	\$1.81	Per GB
500 GB per day	\$1.77	Per GB
1,000 GB per day	\$1.73	Per GB
2,000 GB per day	\$1.67	Per GB
5,000 G8 per day	\$1.61	Per GB
10,000 GB per day	\$1.54	Per GB
25,000 GB per day	\$1.48	Per GB
50,000 GB per day	\$1.42	Per GB
Analytics Retention	\$0.15	Per GB/Month
Archive Retention	\$0.05	Per GB/Month