Exhibit B

Service Category 2 Price Proposal

Respondent: ____KPMG LLP_____

Solution Proposed: ___Tenable VM_____

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: Small [250 Assets, 30 Users]	$8,036 annually	$32.15 per unit
Tier 2: Medium [5,000 Assets, 3000 users]	$77,118 annually	$15.42 per unit
Tier 3: Large [17,000 Assets, 10,000 users]	$151,513 annually	$8.91 per unit

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Managed Security Services	Once the Tenable VM (Software pricing assumes Tenable VM) or Tenable IO solution is implemented, it evolves into a managed security service for a given customer. The managed security service may include, but	**Tier 1:** Small- $73,709 annually **Tier 2:** Medium- $154,460 annually **Tier 3:** Large- $210,203 annually	**Unit N/A**

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	is not necessarily limited to: • Regular Asset Discovery at a defined cadence: • Continuous vulnerability scanning at a defined cadence. • Ongoing false positive analysis. • Data aggregation and vulnerability tracking. • End to end program management with regular touchpoints and quarterly business reviews. • Continuous program improvement **In scenarios where multiple customers are able to be served in parallel, some cost efficiencies pertaining to software licensing and managed services may be gained pending volume of assets and number of customers being served.**		

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Service Category 5 Price Proposal

Respondent: KPMG LLP_____

Solution Proposed: Proofpoint _____

Service Category: Service Category 5: Email Security

Product Name: PFPT Enterprise P0 - F-Secure- S (SaaS)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 48,524.43	Fixed Price for Tier
501-750	$ 67,379.86	Fixed Price for Tier
751-1000	$ 86,580.69	Fixed Price for Tier
1001-2500	$ 73.65	PPU
2501-5000	$ 58.92	PPU
5001-10000	$ 49.33	PPU
10001-20000	$ 43.40	PPU
20001-50000	$ 39.11	PPU
50001-100000	$ 33.74	PPU
100001-200000	$ 28.33	PPU
200001-999999999	$ 25.26	PPU

Product Name: PFPT Enterprise P0 - F-Secure- V (Virtual)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 41,587.83	Fixed Price for Tier
501-750	$ 57,638.39	Fixed Price for Tier
751-1000	$ 74,073.04	Fixed Price for Tier
1001-2500	$ 70.76	PPU
2501-5000	$ 56.61	PPU
5001-10000	$ 47.95	PPU
10001-20000	$ 41.17	PPU
20001-50000	$ 36.38	PPU
50001-100000	$ 30.94	PPU
100001-200000	$ 26.39	PPU
200001-999999999	$ 23.42	PPU

Product Name: PFPT Enterprise P0 - McAfee- S (SaaS)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 48,524.43	Fixed Price for Tier

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501-750	$ 67,379.86	Fixed Price for Tier
751-1000	$ 86,580.69	Fixed Price for Tier
1001-2500	$ 73.65	PPU
2501-5000	$ 58.92	PPU
5001-10000	$ 49.33	PPU
10001-20000	$ 43.40	PPU
20001-50000	$ 39.11	PPU
50001-100000	$ 33.74	PPU
100001-200000	$ 28.33	PPU
200001-999999999	$ 25.26	PPU

Product Name: PFPT Enterprise P0 - McAfee- V

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 48,036.75	Fixed Price for Tier
501-750	$ 61,154.06	Fixed Price for Tier
751-1000	$ 78,148.43	Fixed Price for Tier
1001-2500	$ 70.76	PPU
2501-5000	$ 56.61	PPU
5001-10000	$ 47.95	PPU
10001-20000	$ 41.17	PPU
20001-50000	$ 36.38	PPU
50001-100000	$ 30.94	PPU
100001-200000	$ 26.39	PPU
200001-999999999	$ 23.42	PPU

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Proofpoint initial install/implementation	Initial implementation Fee	10% of the subscription fee based on the Tiers	N/A
Email Security- Spam Filtering:	Identify and manage unwanted or unsolicited emails, reducing the risk of harmful or annoying	250,000	N/A

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	spam reaching the recipient.		
Email Security- Phishing Detection	Setting up systems to detect phishing attempts in incoming emails, where offenders attempt to obtain sensitive information.	200,000	N/A
Email Security- Content Filtering:	Filtering content in emails, to prevent sensitive data loss and block inappropriate or potentially harmful content from entering organization systems.	250,000	N/A
Proofpoint product training		$ 2,328.00	Per Student – 3 days

Product Proposed: Proofpoint Email Fraud Defense

Description: DMARC deployment for up to 5 sending domains (and unlimited defensive registrations) and 5 lookalike seed domains. Understand and configure your email systems to defend against email fraud tactics used against your organization and partners, w/ MS.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-1000	$ 54,696.27	Fixed Price for Tier
1001-2500	$ 62,510.03	Fixed Price for Tier
2501-5000	$ 25.41	PPU
5001-10000	$ 21.50	PPU
10001-20000	$ 18.57	PPU
20001-50000	$ 16.61	PPU
50001-100000	$ 14.66	PPU
100001-200000	$ 12.71	PPU
200001-1000000	$ 10.75	PPU

Description: Initial Configuration

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-5000	$ 977.33	Fixed Price for Tier
5001-10000	$ 977.33	Fixed Price for Tier
10001-1000000	$ 1,954.66	Fixed Price for Tier

Product Proposed: PFPT TAP Account Takeover (US-Only Deployment)

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Description: PFPT TAP Account Takeover (up to 1,000 monthly user activities) (US-Only Deployment)
**Minimum purchase amount of $6,000.00 required

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 32.39	PPU
501-750	$ 22.90	PPU
751-1000	$ 21.22	PPU
1001-2500	$ 17.87	PPU
2501-5000	$ 15.08	PPU
5001-10000	$ 12.28	PPU
10001-20000	$ 11.73	PPU
20001-50000	$ 10.61	PPU
50001-100000	$ 10.06	PPU
100001-200000	$ 8.37	PPU
200001-999999999	$ 8.37	PPU

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Service Category 11 Price Proposal

Respondent: KPMG LLP_____

Solution Proposed: ServiceNow_____

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
IRM – Standard - PROD23789	$118.75	QTY 1 – IRM Operator
IRM – Professional - PROD23792	$237.50	QTY 1 – IRM Operator
IRM Lite Operator - PROD23807	$71.25	QTY 1 – IRM Lite Operator
Third-party Risk Management (TPRM) Base - PROD20914	$3,800.00	QTY 1- Module
Third-party Risk Management (TPRM) Standard - PROD20917	$38.00	QTY 1- Transaction

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation (Policy & Compliance Management)	One-time start up covers the initial setup/implementation cost for ServiceNow IRM P&C application	$170,000	N/A
Risk Management	One-time start up covers the initial setup/implementation cost for ServiceNow IRM Risk Mgmt application	$170,000	N/A
Third Party Risk Management	One-time start up covers the initial setup/implementation cost for ServiceNow IRM TPRM application	$142,500	N/A
Audit Management	One-time start up covers the initial setup/implementation cost for ServiceNow Audit Mgmt application	$142,500	N/A

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Service Category 12 Price Proposal

Respondent: KPMG LLP_____

Solution Proposed: ServiceNow_____

Service Category: Service Category 12: IT Service Management (ITSM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
IT Service Management – Standard - PROD17243	$95	QTY 1 - Fulfiller
IT Service Management – Professional. - PROD17256	$142.50	QTY 1 - Fulfiller
IT Service Management – Professional Plus - PROD21190	$85.50	QTY 1 - Fulfiller
Business Stakeholder - PROD17800	$33.25	QTY 1- Stakeholder
IT Operations Management - Visibility - PROD14997	$11.40	QTY 1- Subscription Unit

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Baseline Implementation ITSM	Typical baseline implementation of ServiceNow for ITSM, including Base platform, Incident, Request/Catalog, Change, Problem, Service Portal, CMDB/Configuration for Analysis, Design, Construct and Go-Live. Subject to intake & scoping.	$ 500,000	1

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Managed Services Fees	Baseline maintenance of platform, including handling incidents, platform requests, upgrades and baseline enhancement capacity. Subject to implementation scope & level of involvement of Florida DMS/Department.	$45,000/month	QTY 1 month
Impact Guided – Public Sector PROD22567	Improved SLA 'Guided' on SaaS solution See: https://www.servicenow.com/content/dam/servicenow-assets/public/en-us/doc-type/legal/impact/impact-guided-package-description.pdf	10% of ACV (Annual Contract Value) Min $10K/Year	QTY 1
Impact Advanced – Public Sector PROD22568	Improved SLA 'Advanced' on SaaS solution See: https://www.servicenow.com/content/dam/servicenow-assets/public/en-us/doc-type/legal/impact/impact-advanced-package-description.pdf	20% of ACV (Annual Contract Value) Min $500K/Year	QTY 1
Public Sector Digital Services (PSDS) – Standard - PROD19288	Standard license for PSDS See: https://www.servicenow.com/products/public-sector-digital-services.html	$190.00	QTY 1 - Fulfiller
Public Sector Digital Services (PSDS) – Professional - PROD19290	Professional license for PSDS See: https://www.servicenow.com/products/public-sector-digital-services.html	$285.00	QTY 1 - Fulfiller
Public Sector Digital Services (PSDS) – Professional Plus - PROD21238	AI-enablement license for PSDS, must be combined with PROD19290	$171.00	QTY 1 - Fulfiller

Service Category 13 Price Proposal

Respondent: KPMG LLP_____

Solution Proposed: Tenable VM_____

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: Small [250 Assets, 30 Users]	$8,425 annually	$33.70 per unit
Tier 2: Medium [5,000 Assets, 3000 users]	$77,226 annually	$15.45 per unit
Tier 3: Large [17,000 Assets, 10,000 users]	$151,059 annually	$8.89 per unit

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Managed Security Services	Once the Tenable VM (Software pricing assumes Tenable VM) or Tenable IO solution is implemented, it evolves into a managed security service for a given customer. The managed security service may include, but	**Tier 1:** Small- $113,696 annually **Tier 2:** Medium- $191,615 annually **Tier 3:** Large- $312,596 annually	**Unit N/A**

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	is not necessarily limited to: • Regular Vulnerability Management at a defined cadence: • Continuous vulnerability scanning at a defined cadence. • Data aggregation and vulnerability tracking. • Vulnerability Queue Management • Vulnerability triage, analysis, and escalation • Security reporting • End to end program management with regular touchpoints and quarterly business reviews. • Continuous program improvement **In scenarios where multiple customers are able to be served in parallel, some cost efficiencies pertaining to software licensing and managed services may be gained pending volume of assets and number of customers being served.**		

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