

Exhibit B

**Price Proposal**

Respondent: Skyline Technology Solutions

Solution Proposed: Labor, Services and Technology (Axonius and Tenable Nessus)

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small Jurisdiction (<2,000 endpoints)	\$105,770.50	
Medium Jurisdiction (2,0001 – 5,000 endpoints)	\$163,878.64	
Large Jurisdiction (> 5,000 endpoints)	\$218,254.95	

## **Price Proposal**

Respondent: Skyline Technology Solutions

Solution Proposed: Labor, Services and Technology (Tenable Nessus)

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small Jurisdiction (<2,000 endpoints)	\$32,410.65	
Medium Jurisdiction (2,001 – 5,000 endpoints)	\$36,014.25	
Large Jurisdiction (>5,000 endpoints)	\$50,551.74	

## **Price Proposal**

Respondent: Skyline Technology Solutions

Solution Proposed: Labor, Services and Technology (Wazuh, Splunk ES and Torq)

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small Jurisdiction (<2,000 endpoints)	\$379,148.70	
Medium Jurisdiction (2,001 – 5,000 endpoints)	\$511,675.09	
Large Jurisdiction (>5,000 endpoints)	\$578,223.97	

## Price Proposal

Respondent: Skyline Technology Solutions

Solution Proposed: Labor, Services and Technology (Applega, PowerDMS, Black Kite, RegScale/Drata, Bitsight, ServiceNow IRM/Archer, SecurityScorecard)

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Small Jurisdiction (<2,000 endpoints)	\$438,081.60	
Medium Jurisdiction (2,001 – 5,000 endpoints)	\$1,202,446.04	
Large Jurisdiction (>5,000 endpoints)	\$2,845,568.12	

## **Price Proposal**

Respondent: Skyline Technology Solutions

Solution Proposed: Labor, Services and Technology (Tenable Nessus)

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small Jurisdiction (<2,000 endpoints)	\$32,783.66	
Medium Jurisdiction (2,001 – 5,000 endpoints)	\$44,090.63	
Large Jurisdiction (>5,000 endpoints)	\$50,551.74	

## Price Proposal

Respondent: Skyline Technology Solutions

Solution Proposed: Labor, Services and Technology (Wazuh, Splunk ES and Torq)

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small Jurisdiction (<2,000 endpoints)	\$378,888.78	
Medium Jurisdiction (2,001 – 5,000 endpoints)	\$466,111.53	
Large Jurisdiction (>5,000 endpoints)	\$583,057.20	