

Exhibit B

Price ProposalRespondent: CDW Government LLCSolution Proposed: CrowdStrike

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$211.43 USD	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiClient/EMS FortiNAC

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	FC5-10-FNAC1-209-01-12
1000 Endpoints	\$ 12,523.50	FC6-10-FNAC1-209-01-12
10000 Endpoints	\$ 63,360.00	FC7-10-FNAC1-209-01-12
50000 Endpoints	\$ 250,272.00	FC8-10-FNAC1-209-01-12
VM	\$ 3,049.20	FNC-CAX-VM
VM Support	\$ 609.84	FC-10-FNVXA-248-02-12
25-pack	\$ 1,283.40	FC1-10-EMS05-538-01-12
500-pack	\$ 13,230.00	FC2-10-EMS05-538-01-12
2000-pack	\$ 44,550.00	FC3-10-EMS05-538-01-12
10000-pack	\$ 181,440.00	FC4-10-EMS05-538-01-12
25-999 Endpoints	\$ 2,700.00	FC1-10-FCBPS-310-02-12
1000-9999 Endpoints	\$ 5,400.00	FC2-10-FCBPS-310-02-12
10000+ Endpoints	\$ 10,800.00	FC5-10-FCBPS-310-02-12

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$3,049.20	FNC-MX-VM
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$609.84	FC-10-FNVXM-248-02-12
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$2,970.00	FP-10-PS001-830-01-01
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiNAC Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$2,610.00	FT-NAC
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$270.00	FT-NAC-LAB
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$1,710.00	FT-FCT
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator 	\$270.00	FT-FCT-LAB

	<ul style="list-style-type: none"> - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$1,440.00	NSE-EX-PRL8
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$7,969.50	FC2-10-AZVMS-465-01-12

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$63.00	FT-FAZ-ANS-LAB
FortiManager-VM Subscription License with Support Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$363.17	FC1-10-FMGVS-258-01-12
FortiManager-VM Subscription License with Support Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$2,905.11	FC2-10-FMGVS-258-01-12

FortiManager-VM Subscription License with Support Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$25,411.84	FC3-10-FMGVS-258-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiManager Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimanager_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$1,710.00	FT-FMG
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiManager Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$99.00	FT-FMG-LAB
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

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CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: SentinelOne - Singularity Complete, Vigilance MDR + DFIR, Vulnerability Management, and Singularity Platform

Service Category: Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-999 Endpoints	1000 + Endpoints
Product Name	SKU	Not to exceed	Not to exceed
Singularity Platform	PF-PLT-FF-T[1-9]-F	\$2,132.00	\$1,820.00
Complete Protection Platform and Enterprise Support (Per Workstation)	S1ES-CMP-EN-T[1-9]-F	\$53.82	\$45.95
Complete Cloud Workload Security and Enterprise Support (Per Server)	S1ES-CMP-CW-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (per Pod or Task)	S1ES-CMP-CAAS-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (Per Container Host)	S1ES-CMP-CT-T[1-9]-F	\$219.39	\$187.29
Singularity Vulnerability Management (Per Endpoint)	SP-RGI-ND-T[1-9]-F	\$39.66	\$33.85
Vigilance MDR + DFIR (Per Endpoint)	SS-VRP-ND-T[1-9]-F	\$30.72	\$26.22

Add-On Services (OPTIONAL) for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

Add On Services - Optional			
		0-999 Endpoints	1000+ Endpoints
RemoteOps Forensics (Per Endpoint)	SP-FOR-ND-T[1-9]-F	\$16.61	\$14.18
Threat Detection for NetApp (Per Agent)	S1-STSNA-NA-T[1-9]-F	\$10,148.32	\$8,663.20
Cloud Funnel Data Export (Per Endpoint)	PM-CFL-ND-T[1-9]-F	\$11.15	\$9.52
SentinelOne University Premium training (Per Named User)	TR-S1U-NU-T[1-9]-F	\$533.00	\$455.00
WatchTower Pro (Per Endpoint)	SS-WTP-ND-T[1-9]-F	\$15.06	\$12.85
Purple AI Assistant (Per Endpoint)	PR-AIAST-ND-T[1-9]-F	\$29.32	\$25.03
Singularity Threat Intelligence (Per Endpoint)	PM-TI-ND-T[1-9]-F	\$29.32	\$25.03
Cloud Native Security Foundations (Per Workloads)	S1-FNSF-WL-T[1-9]-F	\$257.97	\$220.22
Cloud Native Security Pro (Per Workloads)	S1-FNSP-WL-T[1-9]-F	\$369.37	\$315.32
WatchTower Pro (Per Endpoint - 500 unit min)	SS-WTP-ND-T[1-9]-F	\$14.00	\$13.00

Implementation Services - Highly Recommended for New Deployments			
Mobile Guided Onboarding (per Mobile Endpoint)	PS-GOM-ND-T[1-9]-F	\$59.86	\$51.10
Guided Onboarding (Per Endpoint)	PS-GO-ND-T[1-9]-F	\$5.39	\$4.60

Add On Services Descriptions:

Remote Op Forensics-

RemoteOps Forensics is a digital forensics and incident response solution that automates forensic evidence collection and speeds up deep investigations. It offers customized data collection to reduce complexity and costs.

Threat Detection for Netapp-

An AI-powered cloud data security solution that protects NetApp arrays from malware. It offers high-performance, low-latency inline scans that provide verdicts in milliseconds, ensuring seamless protection without impacting performance

Cloud Funnel Data Export-

A required license for exporting EDR data from the Platform to be ingested into other sources like S3, Azure, and other MDR services like Secureworks.

SentinelOne University-

One year of access for one user to the online training platform. Includes videos, articles, live training, and self paced courses.

WatchTower Pro-

24/7/365 threat hunting service that continuously scans customers' environments for new known threats and IoCs. Includes access to a threat advisor to do custom hunts.

PurpleAI-

Generate AI LLM that can search and analyze EDR and SDL data to find threats, summarize findings, create searches, and answer questions about the environment or support needs.

Threat Intelligence-

An external threat feed that includes threat actors' motives, targets, and attack behaviors to help make informed decisions about protection from future threats and detecting IoCs and enrich incident-related context.

Cloud Native Security Foundations -

Agentless (CNAPP) that secures cloud infrastructure. It includes an Offensive Security Engine to identify exploitable vulnerabilities, a Secrets Scanning Engine for detecting hardcoded secrets, and fix cloud misconfigurations.

Cloud Native Security Pro-

Upgrading to Cloud Native Security Pro adds Cloud Detection and Response, Singularity Data Lake integration, and auto-remediation with integrations with webhooks.

Mobile Guided Onboarding-

A 3-month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers, and answers questions about the Mobile Threat Defense solution during an implementation.

Guided Onboarding-

A 3-month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers and answers questions about any of the products from SentinelOne (excluding Mobile) being implemented.

WatchTower Pro-

Provides comprehensive threat intelligence and behavioral threat hunting for APT groups, emerging cybercrime, and novel attacker techniques. Additionally, it includes compromise assessments and detailed threat reporting in a managed service.

Add-On Services (OPTIONAL) for initial term:

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Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
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Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Tanium Endpoint-Based Asset (Tanium Core, Asset, Discover, Patch)

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases

For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
List Price	\$63.75	Endpoint
Minimum of 2,000 EPS per transaction	\$63.11	Endpoint
2,000 to 4,999	\$63.11	Endpoint
5,000 to 24,999	\$62.48	Endpoint
25,000 to 49,999	\$61.84	Endpoint
50,000+	\$61.20	Endpoint

Tiered, not to exceed pricing for renewal term:

	Price	Unit
List Price	\$63.75	Endpoint
Minimum of 2,000 EPS per transaction	\$63.11	Endpoint
2,000 to 4,999	\$63.11	Endpoint
5,000 to 24,999	\$62.48	Endpoint
25,000 to 49,999	\$61.84	Endpoint
50,000+	\$61.20	Endpoint

TANIUM PRICING, RFP No.: 24-43230000-RFP-2 St of FL DMS Request for Proposals (RFP) Digital Security Solutions		For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases					<u>Add-On Services (OPTIONAL) for Initial AND Renewal term</u> Tanium Pricing is firm for the duration of the contract		
Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed \$	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description	
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	\$26.75	\$26.48	\$26.22	\$25.95	\$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes	
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets	
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices	
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks	
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Deploy is a software deployment & management tool enables Install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.	
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	\$10.00	\$9.90	\$9.80	\$9.70	\$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.	
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.	
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration	
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.	
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	\$21.00	\$20.79	\$20.58	\$20.37	\$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools	
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	\$7.25	\$7.18	\$7.11	\$7.03	\$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.	
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.	
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	\$7.75	\$7.67	\$7.60	\$7.52	\$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data	
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	\$6.00	\$5.94	\$5.88	\$5.82	\$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.	
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.	
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.	
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.	
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.	
RFP Quotes	SS-RMT	ScreenMeet - Remote Screen Share	\$1,500.00	\$1,485.00	\$1,470.00	\$1,455.00	\$1,440.00	ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.	
	TAN-TS-W-D	Tanium Training Services - Weekly	\$10,000.00	\$9,900.00	\$9,800.00	\$9,700.00	\$9,600.00	Tanium Training Services - Weekly	
Bundles	Service Category 1	Endpoint-Based Asset Discovery	\$63.75	\$63.11	\$62.48	\$61.84	\$61.20	Tanium Core, Asset, Discover, Patch, Deploy, Comply	
	Service Category 7	Security Operations Platform	\$92.75	\$91.82	\$90.90	\$89.97	\$89.04	Core, Asset, Discover, Patch, Deploy, Comply, Investigate, Threat Response	
	Service Category 13	Vulnerability Assessment and Management	\$85.25	\$84.40	\$83.55	\$82.69	\$81.84	Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance	
	Service Category 14 (Partner)	Cybersecurity Threat Intelligence (CTI)	\$106.25	\$105.19	\$104.13	\$103.06	\$102.00	Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance, Threat	
Bundles	TAN-ASRT-CLOUD	Tanium Assortment - Tanium Cloud	\$126.75	\$125.48	\$124.22	\$122.95	\$121.68	This SKU provides selected Tanium software components as enumerated in your contract and is designed to meet the specific needs of your organization to achieve comprehensive visibility, control and remediation at speed and scale. New software released during the contract term is not included in this package.	
	TAN-ELA-CLOUD	Tanium ELA - Cloud	\$126.75	\$125.48	\$124.22	\$122.95	\$121.68	ELA For Cloud	
	TAN-CLDADDI-TAAS	Tanium Cloud - Additional Instance	\$20,000.00	\$19,800.00	\$19,600.00	\$19,400.00	\$19,200.00	Applicable for customers who require multiple Tanium Cloud instances. Licensed per instance.	
	TAN-X1-TAAS	Tanium Core X1 - Tanium Cloud	\$38.00	\$37.62	\$37.24	\$36.86	\$36.48	Tanium's Core X1 tier gives IT Operations and Security teams access to real-time and accurate data - empowering them to bring all the activities related to managing their IT risk into one platform, with one single source of truth, and with only one agent. The Core Platform comes with the fundamental functionality of gaining visibility of your IT	

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	\$46.00	\$45.54	\$45.08	\$44.62	\$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce computer policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	\$54.00	\$53.46	\$52.92	\$52.38	\$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	\$119.00	\$117.81	\$116.62	\$115.43	\$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	\$86.00	\$85.14	\$84.28	\$83.42	\$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	\$12.25	\$12.13	\$12.01	\$11.88	\$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	\$16.50	\$16.34	\$16.17	\$16.01	\$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	\$15.00	\$14.85	\$14.70	\$14.55	\$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	\$14.00	\$13.86	\$13.72	\$13.58	\$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. IT allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	\$57.00	\$56.43	\$55.86	\$55.29	\$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
TAM SUPPORT	TAN-PREM-SUM	Tanium Premium Support	\$300,000.00	\$297,000.00	\$294,000.00	\$291,000.00	\$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	\$105,000.00	\$103,950.00	\$102,900.00	\$101,850.00	\$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator(ADMIN)-WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor- WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	\$19,950.00	\$19,750.50	\$19,551.00	\$19,351.50	\$19,152.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day.Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

TAN-TRN-ONSITE-WWTEM	Working With Tanium Endpoint Management - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTEM-AS	Working With Tanium Endpoint Management - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTERS	Working with Tanium Endpoint Risk & Security - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-ONSITE-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-PATCH-WBT	Working with Tanium Patch - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Patch Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PERFORMANCE-WBT	Working with Tanium Performance - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Performance Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PROVISION-WBT	Working With Tanium Provision - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - The Tanium Provision course is intended for Tanium users who will function as Tanium Administrators deploying and maintaining Windows and Linux endpoints. Topics include TanOS Architecture; Deployment Options, TanOS Installation, Post Install Configuration, Tanium Client Deployment; as well as Pre-Deployment and
TAN-TRN-PUBLIC-VIRTUAL-ADMIN	Tanium Administrator - Virtual. Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Tanium Administration to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-E	Tanium Essentials - Virtual. Single Seat - Public Enrollment	\$1,695.00	\$1,678.05	\$1,661.10	\$1,644.15	\$1,627.20	Virtual Training - Public Enrollment - Tanium Essentials to be delivered on 3 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTC	Working with Tanium Core - Virtual. Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Core to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTEM	Working with Tanium Endpoint Management - Virtual- Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-PUBLIC-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual- Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-REVEAL-WBT	Working with Tanium Reveal - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Reveal Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TANIUM-CLOUD-WBT	Tanium Cloud Deployment - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Cloud Deployment - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-THR-WBT	Working with Tanium Threat Response - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Threat Response Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TIER1BUNDLE	Tanium Customer Training Bundle - Under 5K Endpoints	\$1,950.00	\$1,930.50	\$1,911.00	\$1,891.50	\$1,872.00	Tanium Customer Training Bundle for less than 5000 Endpoints. This includes 2 Tanium Essentials WBT and 2 TCO exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER2BUNDLE	Tanium Customer Training Bundle - Between 5K - 10K Endpoints	\$5,200.00	\$5,148.00	\$5,096.00	\$5,044.00	\$4,992.00	Tanium Customer Training Bundle for a range of 5000 - 9999 Endpoints. This includes 5 Tanium Essentials WBT, 1 Administrator WBT, 2 TCO exam vouchers and 1 TCA exam voucher. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER3BUNDLE	Tanium Customer Training Bundle - Between 10K - 15K Endpoints	\$24,375.00	\$24,131.25	\$23,887.50	\$23,643.75	\$23,400.00	Tanium Customer Training Bundle for a range of 10000 - 14999 Endpoints. This includes 5 Virtual Public ILT of Tanium Essentials, 4 Administrator WBT, 2 WWT Core WBT, 20 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER4BUNDLE	Tanium Customer Training Bundle - Between 15K - 25K Endpoints	\$55,050.00	\$54,499.50	\$53,949.00	\$53,398.50	\$52,848.00	Tanium Customer Training Bundle for a range of 15000 - 24999 Endpoints. This includes 1 Tanium Essentials VILT for 10 students, 1 Administrator VILT for 10 students, 5 Tanium Essentials WBT, 5 Administrator WBT, 5 WWT Core WBT, 25 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to
TAN-TRN-TIER5BUNDLE	Tanium Customer Training Bundle - Over 25K Endpoints	\$64,525.00	\$63,879.75	\$63,234.50	\$62,589.25	\$61,944.00	Tanium Customer Training Bundle for equal to or greater than 25000 Endpoints. This includes 1 Tanium Essentials VILT for 10, 1 Administrator VILT for 10, 10 Tanium Essentials WBT, 10 Administrator WBT, 7 WWT Core WBT, 25 WWT WBT module of choice, 5 TCO exam vouchers and 3 TCA exam vouchers. No substitutions. Access to
TAN-TRN-VIRTUAL-ADMIN	Tanium Administrator - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-ADMIN-AS	Tanium Administrator - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E	Tanium Essentials - Virtual	\$16,950.00	\$16,780.50	\$16,611.00	\$16,441.50	\$16,272.00	Virtual Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E-AS	Tanium Essentials - Virtual - Additional Student	\$600.00	\$594.00	\$588.00	\$582.00	\$576.00	Virtual Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-LOCAL	Training Localization - Virtual	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Virtual Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
TAN-TRN-VIRTUAL-TANIUM-CLOUD	Tanium Cloud Deployment - Virtual	\$7,950.00	\$7,870.50	\$7,791.00	\$7,711.50	\$7,632.00	Virtual Training - Virtual Training - Tanium Cloud Deployment to be delivered on 1 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-TANIUM-CLOUD-AS	Tanium Cloud Deployment - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Tanium Cloud Deployment - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC	Working With Tanium Core - Virtual	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Virtual Training - Working With Tanium Core to be delivered on 2 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC-AS	Working With Tanium Core - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working With Tanium Core - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTEM	Working With Tanium Endpoint Management - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-VIRTUAL-WWTEM-AS	Working With Tanium Endpoint Management - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	\$2,500.00	\$2,475.00	\$2,450.00	\$2,425.00	\$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	\$3,000.00	\$2,970.00	\$2,940.00	\$2,910.00	\$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUs will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	\$22,500.00	\$22,275.00	\$22,050.00	\$21,825.00	\$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	\$550,000.00	\$544,500.00	\$539,000.00	\$533,500.00	\$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	\$132,000.00	\$130,680.00	\$129,360.00	\$128,040.00	\$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	\$50,000.00	\$49,500.00	\$49,000.00	\$48,500.00	\$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	\$2.00	\$1.98	\$1.96	\$1.94	\$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference - In-Person Base Ticket	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference - Government In-Person Base Ticket	\$295.00	\$292.05	\$289.10	\$286.15	\$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference - In-Person Labs Ticket	\$495.00	\$490.05	\$485.10	\$480.15	\$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference - Government In Person Labs Ticket	\$395.00	\$391.05	\$387.10	\$383.15	\$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference - Virtual Self-Service Labs Ticket	\$199.00	\$197.01	\$195.02	\$193.03	\$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Managed Tanium Patching as a Service	Managed OS patching for Windows, Linux & Apple Workstations, & Servers including support for various 3rd party applications	CDW Advertised (Negotiated based on scope of professional service engagement)	endpoint
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment,	\$367.50	hourly

	determining exposure levels, and developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Managed Tanium Patching as a Service	Managed OS patching for Windows, Linux & Apple Workstations, & Servers including support for various 3rd party applications	CDW Advertised (Negotiated based on scope of professional service engagement)	endpoint
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point NDR

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
CP-INFINITY-XPR-1GB-1Y	\$6333.97	Per daily data consumption (GB). 1 year subscription

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Cloud Events Retention Extension of 10GB for 6 months	Extending the retention from 90 days to 6 months. Each retention pack is valid for 10 GB/day.	\$937.27	10GB/day, 6 months
Cloud Events Retention Extension of 10GB for 6 months- Monthly	Extending the retention from 90 days to 6 months. Each retention pack is valid for 10 GB/day.	\$81.89	10GB day, monthly
Cloud Events Retention Extension of 10GB	Extending the retention from 90 days to 1 year. Each retention pack provides 10 GB/day.	\$1874.54	10GB day/extend to 1 year
Cloud Events Retention Extension of 10GB- Monthly	Extending the retention from 90 days to 1 year. Each retention pack provides 10 GB/day monthly rate	\$163.78	10GB day/extend to 1 year, monthly rate
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.

Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.
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Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
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Price ProposalRespondent: CDW Government LLCSolution Proposed: Cisco Identity Services Engine

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Cisco ISE Premier for 100 to 999 Endpoints	\$ 467.11	Per Endpoint per 12 months
Cisco ISE Premier for 1,000 to 4,999 Endpoints	\$ 58.13	Per Endpoint per 12 months
Cisco ISE Premier for more than 5,000 Endpoints	\$ 35.62	Per Endpoint per 12 months

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
AS ISE PDI Small	AS ISE Limited Production Service for Small Deployment	\$ 158,536.80	Plan Design Implement Service
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Darktrace/NETWORK

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier (IPs)	Price (Annual)	Unit (Monthly Unit Cost)
2-50	\$15,518.25	\$310.36
51-100	\$19,732.59	\$197.33
101-150	\$24,595.44	\$163.97
151-200	\$28,756.35	\$143.78
201-250	\$32,462.72	\$129.85
251-300	\$35,842.98	\$119.48
301-350	\$38,974.12	\$111.35
351-400	\$41,906.69	\$104.77
401-450	\$44,676.02	\$99.28
451-500	\$47,308.00	\$94.62
501-600	\$52,234.05	\$87.06
601-700	\$56,797.07	\$81.14
701-800	\$61,070.71	\$76.34
801-900	\$65,106.46	\$72.34
901-1,000	\$68,942.04	\$68.94
1,001-1,250	\$77,827.91	\$62.26
1,251-1,500	\$85,931.92	\$57.29
1,501-1,750	\$93,438.68	\$53.39
1,751-2,000	\$100,469.38	\$50.23
2,001-2,250	\$107,108.74	\$47.60
2,251-2,500	\$113,418.77	\$45.37
2,501-2,750	\$119,446.55	\$43.44
2,751-3,000	\$125,228.77	\$41.74
3,001-4,000	\$146,414.25	\$36.60
4,001-5,000	\$165,285.42	\$33.06
5,001-6,000	\$182,496.16	\$30.42
6,001-7,000	\$198,438.49	\$28.35
7,001-8,000	\$213,369.79	\$26.67
8,001-9,000	\$227,469.99	\$25.27
9,001-10,000	\$240,870.79	\$24.09
10,001-15,000	\$300,230.30	\$20.02

15,001-20,000	\$351,021.52	\$17.55
20,001-25,000	\$396,264.30	\$15.85

Add-On Services for initial term: Appliance Costs

Name	Description	Annual Price	Unit
Small	Hardware	\$667.00	N/A
Medium	Hardware	\$3,334.00	N/A
X2	Hardware	\$5,834.00	N/A
Z	Hardware	\$7,7500.00	N/A
Up to 5k CPM	Cloud Master	\$1,930.00	N/A
Up to 10k CPM	Cloud Master	\$3,052.00	N/A
Up to 40k CPM	Cloud Master	\$3,281.00	N/A
Up to 90k CPM	Cloud Master	\$5,907.00	N/A

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiNAC

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	FC5-10-FNAC1-209-01-12
1000 Endpoints	\$ 12,523.50	FC6-10-FNAC1-209-01-12
10000 Endpoints	\$ 63,360.00	FC7-10-FNAC1-209-01-12
50000 Endpoints	\$ 250,272.00	FC8-10-FNAC1-209-01-12
VM	\$ 3,049.20	FNC-CAX-VM
VM Support	\$ 609.84	FC-10-FNVXA-248-02-12

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$ 3,049.20	FNC-MX-VM
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$ 609.84	FC-10-FNVXM-248-02-12
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-830-01-01
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiNAC Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet	\$ 2,610.00	FT-NAC

	<ul style="list-style-type: none"> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	FT-NAC-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcox_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	NSE-EX-PRL8

FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	FT-FAZ-ADM

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining	\$350	hourly

	exposure levels, and developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks IoT Subscription

Service Category: Category 2: Network-Based Asset Discovery

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small NGFW IoT Subscription	\$319	1.7 Gbps throughput
Medium NGFW IoT Subscription	\$10,685	14 Gbps throughput
Large NGFW IoT Subscription	\$27,795	53.7 Gbps throughput

Note: IOT Subscriptions must be associated with NGFW or Prisma Access Subscription

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's	\$225	hourly

	satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services	CDW Advertised (Negotiated based on	Engagement

	<p>to provide additional implementation assistance and support</p>	<p>scope of professional service engagement)</p>	
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Tenable Vulnerability Management

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$35.00	0.00	35.00
Tier 2	1,001	5,000	\$35,000 + [(Qty-1,000) x \$17.00]	35,000.00	17.00
Tier 3	5,001	10,000	\$103,000 + [(Qty-5,000) x \$10.00]	103,000.00	10.00
Tier 4	10,001	20,000	\$153,000 + [(Qty-10,000) x \$5.50]	153,000.00	5.50
Tier 5	20,001	50,000	\$208,000 + [(Qty-20,000) x \$3.75]	208,000.00	3.75
Tier 6	50,001	100,000	\$320,500 + [(Qty-50,000) x \$3.25]	320,500.00	3.25
Tier 7	100,001	9,999,999,999	\$483,000 + [(Qty-100,000) x \$3.00]	483,000.00	3.00

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or	1 year

		minimum of \$60,000	
Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Quick Start Deploy Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$6000	Per customer
Quick Start Adopt Remote for Tenable Vulnerability Management	Quick Start Adopt Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment,	\$350	hourly

	determining exposure levels, and developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

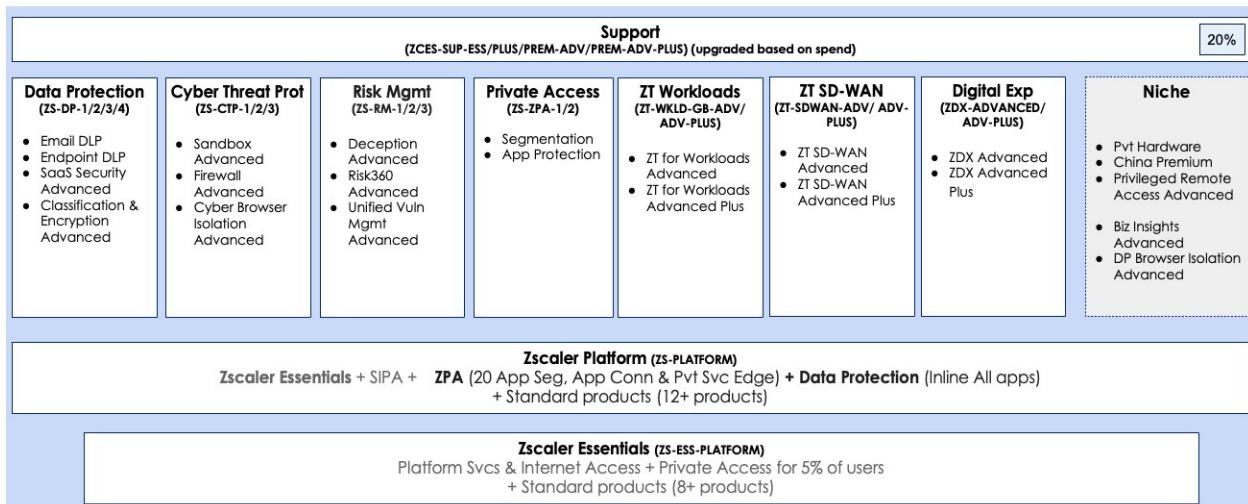
Respondent: CDW Government LLC

Solution Proposed: Zscaler Government Solutions - Zero Trust Device Segmentation

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial & renewal term:

FY25 Zscaler Packaging: Overview



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private	\$200.00	\$180.00

		Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)		
ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY- ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zero Trust Device Segmentation	\$108,000.00	Per Site Per Year
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Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$50.00	\$45.00
ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$95.00	\$85.50
ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$135.00	\$121.50
ZS-RM-UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	\$50.00	\$45.00
ZT-WKLD-GB-STD	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) (Per Year / Per GB of monthly traffic)	\$6.00	\$5.40
ZT-WKLD-GB-ADV	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Cloud Connector (where available) supporting Internet Access, Private	\$25.00	\$22.50

		Access, Data Protection, Cyber Protection. (Per Year / Per GB of monthly traffic)		
ZT-WKLD-GB-ADV-PLUS	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced Plus: Zero Trust Cloud/DC Advanced, Data Protection inline, Advanced classification, Firewall Advanced, and Sandbox Advanced (Per Year Per / GB of monthly traffic)	\$37.50	\$33.75
ZT-SDWAN-ADV	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site. (Per Site / Per Year)	\$4,000.00	\$3,600.00
ZT-SDWAN-ADV-PLUS-UPGRADE	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features. (Per Site / Per Year)	\$2,000.00	\$1,800.00
ZT-SDWAN-400	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for upto 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$4,800.00	\$4,320.00
ZT-SDWAN-600	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly data transfer per site.(Devices and Data Transfer are aggregated across all sites).	\$7,200.00	\$6,480.00
ZT-SDWAN-800	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and and 400 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$12,000.00	\$10,800.00
ZT-SDWAN-400-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs	\$800.00	\$720.00

ZT-SDWAN-600-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs	\$3,200.00	\$2,880.00
ZT-SDWAN-800-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs	\$8,000.00	\$7,200.00
ZT-SDWAN-DEV	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device)	\$100.00	\$90.00
ZT-SDWAN-GB	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer	\$20.00	\$18.00
ZS-ZPA-1	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes one of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$50.00	\$45.00
ZS-ZPA-2	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes all of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$95.00	\$85.50
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units.	\$32,000.00	\$28,800.00

		Targeted for customers with 40,000 users or more.		
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00
ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point Harmony Endpoint

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
CP-HAR-EP-COMPLETE-1Y	\$61.22	Per User/Per Year
CP-HAR-EP-BASIC-1Y	\$22.17	Per User/Per Year
CP-HAR-EP-ADVANCED-1Y	\$40.12	Per User/Per Year
CP-HAR-EP-ELITE-1Y	\$139.35	Per User/Per Year

Tiered, not to exceed pricing for **renewal** term:

Tier	Price	Unit
	Services may be subject to a 5% price increase at time of renewal	

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Harmony Endpoint Prevent	Attack Investigation without Threat Hunting, prevention, Access Control	\$14.78	Per User/Per Year
Vulnerability Management	Vulnerability Management	\$11.61	Per User/Per Year
DMARC Management	DMARC Management	\$10.56	Per User/Per Year
Posture Management	Vulnerability and Patch Management	\$21.11	Per User/Per Year
Data Loss Prevention	Up/Down file scanning, Clipboard, GenAI Security	\$26.39	Per User/Per Year
XDR/XPR for Harmony EP	SOPs for Harmony Endpoint Protection Only	\$44.39	Per User/Per Year
Threat Hunting	Threat Hunting 12 months data retention	\$47.36	Per User/Per Year
Endpoint Management	EP Management unlimited	\$12,486.41	Unlimited/Per Year

Endpoint Management	EP Management 2500 EP 2 Connection Points	\$6243.20	Up to 2500 EP, 2 Connection Points Per Year
Endpoint Management	EP Management 1000 Endpoints	\$2348.11	Up to 1000 EP, Per Year
EP Access Control	Provides EP firewall and VPN remote access	\$11.08	Per User, Per Year
Disk and media	Disk and media encryption	\$33.78	Per User Per Year
CPTS-IGS-RET-35-1Y	Infinity Global Services	\$3453.10	35 Credits, Valid 1 Year
CPTS-PROF-CON-DAILY-1Y	Pro Services Daily Rate	\$2861.14	Per Day

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for renewal term:

Tier	Price	Unit
Check Point add-ons	Any add-on service not listed may be subject to a 5% price increase at renewal	

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Cisco Secure Endpoint

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Secure Endpoint Advantage for 100 to 499 users	\$ 50.52	Per endpoint per 12 months
Secure Endpoint Advantage for 500 to 999 users	\$ 41.64	Per endpoint per 12 months
Secure Endpoint Advantage for 1,000 to 4,999 users	\$ 51.02	Per endpoint per 12 months
Secure Endpoint Advantage for 5,000 to 9,999 users	\$ 46.85	Per endpoint per 12 months
Secure Endpoint Advantage for over 10,000 users	\$ 37.28	Per endpoint per 12 months

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
Secure Endpoint Advantage for 100 to 499 users	\$ 52.27	Per endpoint per 12 months
Secure Endpoint Advantage for 500 to 999 users	\$ 43.07	Per endpoint per 12 months
Secure Endpoint Advantage for 1,000 to 4,999 users	\$ 52.78	Per endpoint per 12 months
Secure Endpoint Advantage for 5,000 to 9,999 users	\$ 48.47	Per endpoint per 12 months
Secure Endpoint Advantage for over 10,000 users	\$ 38.56	Per endpoint per 12 months

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Secure MDR for 500 to 999 Endpoints	Managed Detection and Response for Endpoints	\$ 75.94	Per Endpoint per 12 months
Secure MDR for 1,000 to 4,999 Endpoints	Managed Detection and Response for Endpoints	\$ 60.76	Per Endpoint per 12 months
Secure MDR for 5,000 to 9,999 Endpoints	Managed Detection and Response for Endpoints	\$ 57.71	Per Endpoint per 12 months
Secure MDR for over 10,000 Endpoints	Managed Detection and Response for Endpoints	\$ 54.83	Per Endpoint per 12 months

Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Secure MDR for 500 to 999 Endpoints	Managed Detection and Response for Endpoints	\$ 78.56	Per Endpoint per 12 months
Secure MDR for 1,000 to 4,999 Endpoints	Managed Detection and Response for Endpoints	\$ 62.85	Per Endpoint per 12 months
Secure MDR for 5,000 to 9,999 Endpoints	Managed Detection and Response for Endpoints	\$ 59.70	Per Endpoint per 12 months
Secure MDR for over 10,000 Endpoints	Managed Detection and Response for Endpoints	\$ 56.72	Per Endpoint per 12 months
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$626.18 USD	1

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
0-10,000,000	\$657.49 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability	\$46.84 USD	1

	intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Darktrace/ENDPOINT

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price (Annual)	Unit (Annual)
2-100	N/A	N/A
101-125	\$13,317.23	\$106.54
126-150	\$15,631.14	\$104.21
151-175	\$17,898.50	\$102.28
176-200	\$20,126.78	\$100.63
201-250	\$24,486.63	\$97.95
251-300	\$28,741.25	\$95.80
301-350	\$32,910.30	\$94.03
351-400	\$37,007.46	\$92.52
401-450	\$41,042.80	\$91.21
451-500	\$45,024.01	\$90.05
501-600	\$52,847.04	\$88.08
601-700	\$60,512.74	\$86.45
701-800	\$68,046.28	\$85.06
801-900	\$75,466.13	\$83.85
901-1,000	\$82,786.44	\$82.79
1,001-1,250	\$100,719.60	\$80.58
1,251-1,500	\$118,219.90	\$78.81
1,501-1,750	\$135,386.22	\$77.36
1,751-2,000	\$152,220.88	\$76.11
2,001-2,250	\$168,819.25	\$75.03
2,251-2,500	\$185,194.92	\$74.08
2,501-2,750	\$201,372.81	\$73.23
2,751-3,000	\$217,373.02	\$72.46
3,001-3,500	\$248,903.94	\$71.12
3,501-4,000	\$279,891.24	\$69.97
4,001-4,500	\$310,410.94	\$68.98
4,501-5,000	\$340,521.18	\$68.10
5,001-6,000	\$399,687.61	\$66.61
6,001-7,000	\$457,664.09	\$65.38
7,001-8,000	\$514,640.97	\$64.33

8,001-9,000	\$570,758.09	\$63.42
9,001-10,000	\$626,122.32	\$62.61
10,001-15,000	\$894,109.22	\$59.61
15,001-20,000	\$1,151,262.19	\$57.56
20,001-25,000	\$1,400,648.21	\$56.03

Add-On Services (OPTIONAL**) for **initial** term:**

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
25-pack	\$ 1,800.00	FC1-10-FEDR1-348-01-12
500-pack	\$ 24,750.00	FC2-10-FEDR1-348-01-12
2,000-pack	\$ 84,600.00	FC3-10-FEDR1-348-01-12
10,000-pack	\$ 270,000.00	FC4-10-FEDR1-348-01-12
Up to 500 endpoints	\$ 2,925.00	FC0-10-EDBPS-310-02-12
501 to 1,000 endpoints	\$ 5,850.00	FC1-10-EDBPS-310-02-12
1,001 to 3,000 endpoints	\$ 10,350.00	FC2-10-EDBPS-310-02-12
3,001 to 10,000 endpoints	\$ 18,900.00	FC3-10-EDBPS-310-02-12
10,001 to 30,000 endpoints	\$ 27,000.00	FC5-10-EDBPS-310-02-12
30,001 or more endpoints	\$ 1,755.00	FP-10-EDR-PS

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	\$ 2,587.50	FC1-10-FEDR1-349-01-12
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	\$ 40,500.00	FC2-10-FEDR1-349-01-12

FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	\$ 147,600.00	FC3-10-FEDR1-349-01-12
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	\$ 585,000.00	FC4-10-FEDR1-349-01-12
FortiEDR Repository Storage FortiEDR addon for EDR suite - additional 512GB data retention storage	FortiEDR Repository Storage 1 Year FortiEDR addon for EDR suite - additional 512GB data retention storage	\$ 4,698.00	FC1-10-FEDR1-1112-01-12
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
FortiEDR professional services day	FortiEDR professional services day FortiEDR professional services day offers customized enhanced platform settings and training to augment the generic mandatory EDR deployment/jump-start services. Requires SOW.	\$ 1,755.00	FP-10-EDR-PS
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	\$ 5,850.00	FP-10-PS001-806-02-01
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	\$ 10,350.00	FP-10-PS001-806-02-03
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	\$ 18,900.00	FP-10-PS001-806-02-04
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	\$ 27,000.00	FP-10-PS001-806-02-06
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation	\$ 7,969.50	FC2-10-AZVMS-465-01-12

Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	Service and FortiGuard Outbreak Detection Service.		
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/stati_cpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/stati_cpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/stati_cpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any	\$ 360.00	NSE-EX-FTE4

	<p>other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$ 180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</p> <p>- To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</p>	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly

Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Cortex XDR

Service Category: Category 3: Endpoint Detection and Response

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Cortex XDR Pro Small	\$10,115	200 endpoints
Cortex XDR Pro Medium	\$178,500	5000 endpoints
Cortex XDR Pro Large	\$654,500	20000 endpoints

Table 1. Volume Pricing Logic - per Cortex XDR Pro Endpoint Tenant

Lower Bound	Upper Bound	Built in Volume Discount (%)
200	999	0
1,000	4,999	30
5,000	9,999	40
10,000	24,999	45
25,000	49,000	50
50,000	99,999	55
100,000	99,999,999,998	60

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$2,618	200
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$39,270	5000
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$143,990	20000

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Proofpoint, Inc. - PFPT Recurring Consultative Services (16 hours per month)

Description: PFPT Recurring Consultative Services (16 hours per month) - Tier 1 - 999999999 - Term 12 Months

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Identity Threat Defense Platform Bundle (PFPT ITD - Spotlight + PFPT ITD - Shadow)

**Minimum purchase of \$60,000 required

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$100.51	PPU
2501-5000	\$83.30	PPU
5001-10000	\$70.78	PPU
10001-20000	\$60.18	PPU
20001-50000	\$51.13	PPU
50001-100000	\$43.48	PPU
100001-200000	\$36.95	PPU
200001-999999999	\$31.42	PPU

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Secureworks - Taegis XDR | Option MXDR

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term: Taegis XDR

Tier	Price	Unit
Includes Up to 500 (Qty 1)	\$20,553.19	Includes up to 500 endpoints
501 to 1,000	\$44.53	Endpoints
1,001 to 2,500	\$37.69	Endpoints
2,501 to 5,000	\$30.83	Endpoints
5,001 to 10,000	\$27.40	Endpoints
10,001 to 25,000	\$26.03	Endpoints
25,001 to 50,000	\$25.34	Endpoints
50,000+	\$24.67	Endpoints

Add-On Services (OPTIONAL) for initial term: Taegis MXDR

Name	Description	Price	Unit
Up to 500 (Qty 1)	MXDR – MDR/SOC Services	\$37,680.86	Includes up to 500 endpoints
501 to 1,000	MXDR – MDR/SOC Services	\$82.21	Endpoints
1,001 to 2,500	MXDR – MDR/SOC Services	\$51.38	Endpoints
2,501 to 5,000	MXDR – MDR/SOC Services	\$37.69	Endpoints
5,001 to 10,000	MXDR – MDR/SOC Services	\$23.98	Endpoints
10,001 to 25,000	MXDR – MDR/SOC Services	\$11.65	Endpoints
25,001 to 50,000	MXDR – MDR/SOC Services	\$7.54	Endpoints
50,000+	MXDR – MDR/SOC Services	\$5.49	Endpoints

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: SentinelOne - Singularity Complete, Vigilance MDR + DFIR, Vulnerability Management, and Singularity Platform

Service Category: Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-999 Endpoints	1000 + Endpoints
Product Name	SKU	Not to exceed	Not to exceed
Singularity Platform	PF-PLT-FF-T[1-9]-F	\$2,132.00	\$1,820.00
Complete Protection Platform and Enterprise Support (Per Workstation)	S1ES-CMP-EN-T[1-9]-F	\$53.82	\$45.95
Complete Cloud Workload Security and Enterprise Support (Per Server)	S1ES-CMP-CW-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (per Pod or Task)	S1ES-CMP-CAAS-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (Per Container Host)	S1ES-CMP-CT-T[1-9]-F	\$219.39	\$187.29
Singularity Vulnerability Management (Per Endpoint)	SP-RGI-ND-T[1-9]-F	\$39.66	\$33.85
Vigilance MDR + DFIR (Per Endpoint)	SS-VRP-ND-T[1-9]-F	\$30.72	\$26.22

Add-On Services (OPTIONAL) for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

Add On Services - Optional			
		0-999 Endpoints	1000+ Endpoints
RemoteOps Forensics (Per Endpoint)	SP-FOR-ND-T[1-9]-F	\$16.61	\$14.18
Threat Detection for NetApp (Per Agent)	S1-STSNA-NA-T[1-9]-F	\$10,148.32	\$8,663.20
Cloud Funnel Data Export (Per Endpoint)	PM-CFL-ND-T[1-9]-F	\$11.15	\$9.52
SentinelOne University Premium training (Per Named User)	TR-S1U-NU-T[1-9]-F	\$533.00	\$455.00
WatchTower Pro (Per Endpoint)	SS-WTP-ND-T[1-9]-F	\$15.06	\$12.85
Purple AI Assistant (Per Endpoint)	PR-AIAST-ND-T[1-9]-F	\$29.32	\$25.03
Singularity Threat Intelligence (Per Endpoint)	PM-TI-ND-T[1-9]-F	\$29.32	\$25.03
Cloud Native Security Foundations (Per Workloads)	S1-FNSF-WL-T[1-9]-F	\$257.97	\$220.22
Cloud Native Security Pro (Per Workloads)	S1-FNSP-WL-T[1-9]-F	\$369.37	\$315.32
WatchTower Pro (Per Endpoint - 500 unit min)	SS-WTP-ND-T[1-9]-F	\$14.00	\$13.00

Implementation Services - Highly Recommended for New Deployments			
Mobile Guided Onboarding (per Mobile Endpoint)	PS-GOM-ND-T[1-9]-F	\$59.86	\$51.10
Guided Onboarding (Per Endpoint)	PS-GO-ND-T[1-9]-F	\$5.39	\$4.60

Add On Services Descriptions:

Remote Op Forensics-

RemoteOps Forensics is a digital forensics and incident response solution that automates forensic evidence collection and speeds up deep investigations. It offers customized data collection to reduce complexity and costs.

Threat Detection for Netapp-

An AI-powered cloud data security solution that protects NetApp arrays from malware. It offers high-performance, low-latency inline scans that provide verdicts in milliseconds, ensuring seamless protection without impacting performance

Cloud Funnel Data Export-

A required license for exporting EDR data from the Platform to be ingested into other sources like S3, Azure, and other MDR services like Secureworks.

SentinelOne University-

One year of access for one user to the online training platform. Includes videos, articles, live training, and self paced courses.

WatchTower Pro-

24/7/365 threat hunting service that continuously scans customers' environments for new known threats and IoCs. Includes access to a threat advisor to do custom hunts.

PurpleAI-

Generate AI LLM that can search and analyze EDR and SDL data to find threats, summarize findings, create searches, and answer questions about the environment or support needs.

Threat Intelligence-

An external threat feed that includes threat actors' motives, targets, and attack behaviors to help make informed decisions about protection from future threats and detecting IoCs and enrich incident-related context.

Cloud Native Security Foundations -

Agentless (CNAPP) that secures cloud infrastructure. It includes an Offensive Security Engine to identify exploitable vulnerabilities, a Secrets Scanning Engine for detecting hardcoded secrets, and fix cloud misconfigurations.

Cloud Native Security Pro-

Upgrading to Cloud Native Security Pro adds Cloud Detection and Response, Singularity Data Lake integration, and auto-remediation with integrations with webhooks.

Mobile Guided Onboarding-

A 3 month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers, and answers questions about the Mobile Threat Defense solution during an implementation.

Guided Onboarding-

A 3 month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers, and answers questions about any of the products from SentinelOne (excluding Mobile) being implemented.

WatchTower Pro-

Provides comprehensive threat intelligence and behavioral threat hunting for APT groups, emerging cybercrime, and novel attacker techniques. Additionally, it includes compromise assessments and detailed threat reporting in a managed service.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal – Sophos

Respondent: CDW Government LLC

Solution Proposed: Sophos - Intercept X Advanced with XDR – Endpoints

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-499	\$29.50	Per Device
500-1999	\$26.50	Per Device
2000+	\$23.00	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Integrations	Firewall, Identity, Cloud, Email, Backups, Network	\$12.50 /yr	Per device
NDR	Network Detection and Response	\$12.50 /yr	Per device
Professional Services	Option 1: Endpoint and Server half day	\$900	1 time set up fee
Professional Services	Option 2: MDR Guided Onboarding and XDR Training	\$5625	1 time set up fee

Price Proposal – Sophos

Respondent: CDW Government LLC

Solution Proposed: Sophos - Intercept X Advanced with XDR – Server

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-25	\$65.00	Per Device
26-100	\$57.50	Per Device
101+	\$54.50	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Integrations	Firewall, Identity, Cloud, Email, Backups, Network	\$12.50 /yr	Per device
NDR	Network Detection and Response	\$12.50 /yr	Per device
Professional Services	Option 1: Endpoint and Server half day	\$900	1 time set up fee
Professional Services	Option 2: MDR Guided Onboarding and XDR Training	\$5625	1 time set up fee

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Trellix - Advanced Endpoint Security with Forensics

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
B	\$87.43 per unit	251 to 1000
C	\$77.33 per unit	1001 to 2000
D	\$67.25 per unit	2001 to 5000
E	\$62.88 per unit	5001 to 10000
F	\$60.52 per unit	10001+

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly

Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
EASM Tier 1	\$78,435	Up to 9999
EASM Tier 2	\$127,271	10,000-19,999
EASM Tier 3	\$241,717	20,000 to 29,999
EASM Tier 4	\$312,752	30,000 to 49,999

Add-On Services (OPTIONAL) for **initial** term:

Name	Description	Price	Unit
External Attack Surface Assess	External Attack Surface One-time Assessment, Up to 9999	\$37,491	Up to 9999
External Attack Surface Assess	External Attack Surface One-time Assessment, 10000 to 29999	\$71,035	10,000 to 29,999
External Attack Surface Assess	External Attack Surface One-time Assessment, Over 50000	\$115,432	Over 50,000
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.
Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.

Add-On Services (OPTIONAL**) for **initial** term:**

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional	Engagement
		service engagement)	

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Darktrace/ Attack Surface Management

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price (Annual)	Unit (Annual)
2-25	\$13,167.00	\$526.68
26-50	\$16,104.21	\$322.08
51-75	\$20,089.17	\$267.86
76-100	\$23,501.25	\$235.01
101-125	\$26,542.15	\$212.34
126-150	\$29,316.60	\$195.44
151-175	\$31,887.44	\$182.21
176-200	\$34,295.93	\$171.48
201-250	\$38,733.58	\$154.93
251-300	\$42,782.41	\$142.61
301-350	\$46,534.10	\$132.95
351-400	\$50,048.87	\$125.12
401-450	\$53,368.84	\$118.60
451-500	\$56,524.84	\$113.05
501-600	\$62,433.38	\$104.06
601-700	\$67,908.31	\$18.81
701-800	\$73,037.51	\$91.30
801-900	\$77,882.42	\$86.54
901-1000	\$82,488.04	\$82.49
1,001-1,250	\$93,161.40	\$74.53
1,251-1500	\$102,899.57	\$68.60
1,501-1750	\$111,923.08	\$63.96
1,751-2000	\$120,376.76	\$60.19
2,001-2,250	\$128,361.89	\$57.05
2,251-2,500	\$90,635.10	\$36.25
2,501-2,750	\$95,470.20	\$34.72
2,751-3,000	\$100,109.19	\$33.37
3,001-4,000	\$117,112.44	\$29.28
4,001-5,000	\$132,265.96	\$26.45
5,001-6,000	\$146,091.72	\$24.35
6,001-7,000	\$158,902.85	\$22.70
7,001-8,000	\$170,904.97	\$21.36

8,001-9,000	\$182,241.87	\$20.25
9,001-10,000	\$193,018.85	\$19.30
10,001-15,000	\$240,781.05	\$16.05
15,001-20,000	\$281,677.00	\$14.08
20,001-25,000	\$318,123.99	\$12.72

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiRECON

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Up to 500	\$ 41,400.00	FC2-10-RNSVC-535-02-12
Up to 1000	\$ 51,750.00	FC3-10-RNSVC-535-02-12
Up to 2000	\$ 74,520.00	FC4-10-RNSVC-535-02-12
Up to 10 000	\$ 207,000.00	FC5-10-RNSVC-535-02-12
Up to 50 000	\$ 595,125.00	FC6-10-RNSVC-535-02-12
Up to 100 000	\$ 724,500.00	FC7-10-RNSVC-535-02-12
Up to 250 000	\$ 1,035,000.00	FC8-10-RNSVC-535-02-12
Up to 500 000	\$ 1,345,500.00	FC9-10-RNSVC-535-02-12
Up to 750 000	\$ 1,552,500.00	FCA-10-RNSVC-535-02-12
Up to 1 000 000	\$ 1,966,500.00	FCB-10-RNSVC-535-02-12

Add-On Services (OPTIONAL**) for **initial term**:**

Name	Description	Price	Unit
FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	\$ 1,485.00	FRN-TKD-5
FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 2,700.00	FRN-TKD-10
FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 11,250.00	FRN-TKD-50
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels,	\$350	hourly

	and developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Mandiant Attack Surface Management

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
MA-ASM	\$23.00	Year
MA-ASM-BASE	\$145,820.00	Each
GCP Support Base Fee for Region 1 Countries: SUPPORT-GCP-ENHANCED-BASE	\$546.25	Month
GCP Support Variable Fee: SUPPORT-GCP-ENHANCED-VAR	\$0.0328	Calculated as 3% of all other service fees

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Cortex Xpanse

Service Category: Service Category 4: External-Facing Asset Discovery

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$67,000	1000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$203,500	25000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$431,000	100000

Note: Xpanse is priced per Asset Under Management (AUM). **AUM** are calculated as the sum of (1) number of distinct IP addresses, (2) number of distinct SSL signing certificates, (3) number of distinct fully qualified domain names, (4) number of distinct open services directly attributable to customers, and (5) number of distinct cloud resources. Quotes are also rounded up to the nearest hundred AUM.

Volume Discount Tiers			
	# AUM Purchased		% Vol. Discount
	Low AUM	High AUM	
Tier 1	1,000	20,000	0%
Tier 2	20,001	40,000	18%
Tier 3	40,001	65,000	34%
Tier 4	65,001	100,000	47%
Tier 5	100,001	150,000	58%
Tier 6	150,001	250,000	68%
Tier 7	250,001	400,000	76%
Tier 8	400,001	650,000	82%
Tier 9	650,001	1,000,000	87%
Tier 10	1,000,001	-	91%

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Customer Success Small	Domain expert providing post-sales engagement and guidance for PANW products	\$14,740	Annual
Customer Success Medium	Domain expert providing post-sales engagement and guidance for PANW products	\$44,770	Annual
Customer Success Large	Domain expert providing post-sales engagement and guidance for PANW products	\$94,820	Annual

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat

EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Tenable Attack Surface Management

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Fortnight Frequency

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	65	1,000	Qty x \$19.80	0.00	19.80
Tier 2	1,001	5,000	\$19,800 + [(Qty-1,000) x \$9.60]	19,800.00	9.60
Tier 3	5,001	10,000	\$58,200 + [(Qty-5,000) x \$5.64]	58,200.00	5.64
Tier 4	10,001	20,000	\$86,400 + [(Qty-10,000) x \$3.10]	86,400.00	3.10
Tier 5	20,001	50,000	\$117,400 + [(Qty-20,000) x \$2.14]	117,400.00	2.14
Tier 6	50,001	100,000	\$181,600 + [(Qty-50,000) x \$1.85]	181,600.00	1.85
Tier 7	100,001	9,999,999,999	\$274,100 + [(Qty-100,000) x \$1.69]	274,100.00	1.69

Daily Frequency

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	65	1,000	Qty x \$28.25	0.00	28.25
Tier 2	1,001	5,000	\$28,250 + [(Qty-1,000) x \$13.71]	28,250.00	13.71
Tier 3	5,001	10,000	\$83,090 + [(Qty-5,000) x \$8.06]	83,090.00	8.06
Tier 4	10,001	20,000	\$123,390 + [(Qty-10,000) x \$4.44]	123,390.00	4.44
Tier 5	20,001	50,000	\$167,790 + [(Qty-20,000) x \$3.02]	167,790.00	3.02
Tier 6	50,001	100,000	\$258,390 + [(Qty-50,000) x \$2.62]	258,390.00	2.62
Tier 7	100,001	9,999,999,999	\$389,390 + [(Qty-100,000) x \$2.42]	389,390.00	2.42

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Abnormal Security Inbound Email Security (IES)

Service Category: **Email Security- Service Category 5**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Order Quantity 150-2999	\$37.10	IES per Mailbox
Order Quantity 3000-9999	\$24.09	IES per Mailbox
Order Quantity 10000-99999	\$16.13	IES per Mailbox
Order Quantity 100,0000+	\$11.74	IES per Mailbox

*Minimum initial Inbound Email Security (IES) order per customer is \$25,0000

Please note that Abnormal Security does not charge for initial implementation services

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Email Account Takeover Protection	Detects compromised accounts across email and identity platforms like Google Workspace, Microsoft 365 and its 85+ associated apps, Entra ID, and Okta—	\$10.95	Order Quantity 150-2999
	observing end-user behavior for activity that deviates from their known normal, including login patterns, MFA methods, too-fast-to-travel locations, mail rule changes, identity events ingested through Abnormal's Crowdstrike integration, and more.		
Email Account Takeover Protection	Same As Above	\$7.11	Order Quantity 3000-9999
Email Account Takeover Protection	Same As Above	\$4.60	Order Quantity 10000-99999
Email Account Takeover Protection	Same As Above	\$3.30	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Core Security Posture Management	Human behavior AI monitors for configuration drift, alerting you to risky administrator role changes, conditional access policy exceptions, and other potentially high-risk events. Provides ongoing insight into applications integrated into Microsoft 365 including information about app permissions and data access. Detects changes to user privileges and administrative role assignments to help identify and minimize the risk surface area. Provides a simple workflow to acknowledge and address configuration changes.	\$10.95	Order Quantity 150-2999
Core Security Posture Management	Same As Above	\$7.11	Order Quantity 3000-9999
Core Security Posture Management	Same As Above	\$4.60	Order Quantity 10000-99999
Core Security Posture Management	Same As Above	\$3.30	Order Quantity 100,0000+

Add-On Services (**OPTIONAL**) for initial term:

Docusign Envelope ID: 9F83EF19-271E-493E-B642-BABC1329D4A8

Name	Description	Price	Unit
Abuse Mailbox/AI Security Mailbox	Provides 24/7 AI triage to autonomously inspect and judge user-reported emails as malicious, spam, safe, or a phishing simulation. If an email is found to be malicious or spam, AI Security Mailbox intelligently locates and removes other unreported emails within	\$10.95	Order Quantity 150-2999
	the same phishing campaign instantly. Responds to every reported email with AI-powered explanations that provide detailed explanations. Employees can also ask follow-up or other security related questions, offering them a delightful and helpful experience. Organizes all user-reported emails in one place and provides full visibility into each submission. Administrators can see the full attack context for each campaign and every email. Integrates with existing end-user phishing reporting buttons, SIEM/SOAR solutions, and ticketing system workflows to enable centralized alerts for SOC analysts.		
Abuse Mailbox/AI Security Mailbox	Same As Above	\$7.11	Order Quantity 3000-9999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$4.60	Order Quantity 10000-99999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$3.30	Order Quantity 100,0000+

	<p>spam, safe, or a phishing simulation. If an email is found to be malicious or spam, AI Security Mailbox intelligently locates and removes other unreported emails within the same phishing campaign instantly.</p> <p>Responds to every reported email with AI-powered explanations that provide detailed explanations.</p> <p>Employees can also ask follow-up or other security related questions, offering them a delightful and helpful experience.</p> <p>Organizes all user-reported emails in one place and provides full visibility into each submission.</p> <p>Administrators can see the full attack context for each campaign and every email. Integrates with existing end-user phishing reporting buttons, SIEM/SOAR solutions, and ticketing system workflows to enable centralized alerts for SOC analysts.</p>		
Abuse Mailbox/AI Security Mailbox	Same As Above	\$7.81	Order Quantity 3000-9999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$5.06	Order Quantity 10000-99999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$3.63	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Email Productivity	Applies the same advanced behavioral AI, NLP, and NLU that helps detect and remediate the most sophisticated email-borne attacks to the challenge of time-wasting email. Moves graymail out of inboxes and into a Promotions folder in Microsoft 365, removing the need for end-user quarantines or digest summaries. Utilizes an API-based approach to surface unique productivity insights on user engagement, open rates, folder movements, and the productivity and time impact of limiting graymail on the business. Self-learns each user's preference with adaptive graymail management based on how they engage with emails and move them from their inboxes to promotions folders.	\$10.95	Order Quantity 150-2999
Email Productivity	Same As Above	\$7.11	Order Quantity 3000-9999
Email Productivity	Same As Above	\$4.60	Order Quantity 10000-99999
Email Productivity	Same As Above	\$3.30	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Email-like Account Takeover Protection	Cloud-native API architecture centralizes cloud visibility by enabling a simple integration to any cloud app in under five minutes with only a few clicks. Human behavior AI automatically monitors authentication signals, communications, and notable activity, such as unusual locations, IPs, or VPNs or new MFA device registrations, across all integrated platforms—enhancing behavioral models without the need for rule or policy creation. Automatically identifies compromised identities, generating a contextual behavioral case timeline to enable investigation of notable events. Automates remediation, immediately terminating sessions and revoking account access across cloud entities once an account takeover is confirmed.	\$10.95	Order Quantity 150-2999
Email-like Account Takeover Protection	Same As Above	\$7.11	Order Quantity 3000-9999
Email-like Account Takeover Protection	Same As Above	\$4.60	Order Quantity 10000-99999
Email-like Account Takeover Protection	Same As Above	\$3.30	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Email-Like Security Posture Management	Monitor high-impact changes to user privileges across collaboration apps like Slack and Zoom. Abnormal Human Behavior AI builds a running inventory of privilege changes across Slack and Zoom, including timestamps and the humans involved—determining which changes may present a risk and need further investigation. Abnormal admins can drill into an individual change to gain a before-and-after view, giving insight into what the normal state looked like and how a given application has been affected. Abnormal also provides links to the PeopleBase profiles for each user involved and suggested next steps. Abnormal sends notifications so security teams can acknowledge changes, schedule email notifications, export to the SIEM, and follow suggested next steps if a privilege change indicates a serious risk. Changes associated with suspicious users are also surfaced and analyzed in Account Takeover Protection Case timelines to bolster	\$10.95	Order Quantity 150-2999

	investigation and detection confidence.		
E-mail Like Security Posture Management	Same As Above	\$7.11	Order Quantity 3000-9999
E-mail Like Security Posture Management	Same As Above	\$4.60	Order Quantity 10000-99999
E-mail Like Security Posture Management	Same As Above	\$3.30	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Email-Like Messaging Security	Detect Malicious Messages Across Collaboration Apps. Inspects messages for suspicious URLs. Abnormal leverages autonomous AI, scanning for malicious links in message threads, groups, and chats. Combines email and collaboration app threats in one threat log. Abnormal understands the advanced attacks targeting the humans in your organization across all of your email tenants, as well as	\$10.95	Order Quantity 150-2999
	Slack, Microsoft Teams, and Zoom, and displays them in one Threat Log. Detects risky external content by scanning all of your internal and external messaging threads for malicious content to detect insider threats and reduce your risk of supply chain attacks.		
Email-Like Messaging Security	Same As Above	\$7.11	Order Quantity 3000-9999
Email-Like Messaging Security	Same As Above	\$4.60	Order Quantity 10000-99999
Email-Like Messaging Security	Same As Above	\$3.30	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Cloud Account Takeover Protection	<p>Prevent account takeovers in your cloud infrastructure platforms with autonomous AI.</p> <p>Cloud-native API architecture centralizes cloud visibility by enabling simple integration with only a few clicks. Security teams can integrate their major cloud apps—AWS, Microsoft Azure, and Google Cloud Platform—in minutes.</p> <p>Human behavior AI automatically analyzes authentication signals, communications, and suspicious applications, including logins from unusual locations, abnormal VPN usage, or new MFA registrations.</p> <p>Abnormal automatically identifies compromised identities, generating a</p>	\$10.95	Order Quantity 150-2999
	<p>contextual behavioral Case timeline to enable investigation of notable events. This significantly reduces manual SOC effort and highlights threats that may have gone unnoticed.</p> <p>Account Takeover Protection automates remediation, immediately terminating sessions and revoking account access across cloud entities once an account takeover is confirmed—massively reducing the time spent responding to account takeover incidents.</p>		
Cloud Account Takeover Protection	Same As Above	\$7.11	Order Quantity 3000-9999
Cloud Account Takeover Protection	Same As Above	\$4.60	Order Quantity 10000-99999
Cloud Account Takeover Protection	Same As Above	\$3.30	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

	high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
	assistance and support		

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point Harmony Email

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Harmony Protect Email Only Tier 1	\$45.60	Per User, Per Year
Harmony Protect Email Only Tier 2	\$34.20	Per User, Per Year
Harmony Protect Email Only Tier 3	\$22.80	Per User, Per Year
Harmony Advanced Email Only Tier 1	\$58.27	Per User, Per Year
Harmony Advanced Email Only Tier 2	\$43.18	Per User, Per Year
Harmony Advanced Email Only Tier 3	\$29.14	Per User, Per Year
Harmony Complete Email Only Tier 1	\$76.01	Per User, Per Year
Harmony Complete Email Only Tier 2	\$57.01	Per User, Per Year
Harmony Complete Email Only Tier 3	\$38.00	Per User, Per Year
Harmony Protect Email & Collaboration Tier 1	\$63.34	Per User, Per Year
Harmony Protect Email & Collaboration Tier 2	\$47.50	Per User, Per Year
Harmony Protect Email & Collaboration Tier 3	\$31.67	Per User, Per Year
Harmony Advanced Email& Collaboration Tier 1	\$82.34	Per User, Per Year
Harmony Advanced Email& Collaboration Tier 2	\$57.00	Per User, Per Year
Harmony Advanced Email& Collaboration Tier 3	\$41.17	Per User, Per Year
Harmony Complete Email& Collaboration Tier 1	\$107.67	Per User, Per Year
Harmony Complete Email& Collaboration Tier 2	\$80.76	Per User, Per Year
Harmony Complete Email& Collaboration Tier 3	\$53.84	Per User, Per Year

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Infinity Global Services Credits	Infinity Global Services Credits	\$24,665	250 Credits
Email Archiving Tier 1	Email Archiving- A license to archive emails up to 10 years old for all licensed users. Contract period for more than 1 year. Number of mailboxes up to 500.	\$50.67	Per User/Per Year
Email Archiving Tier 2	Email Archiving- A license to archive emails up to 10 years old for all licensed users. Contract period for more than 1 year. Number of mailboxes 500 to 4999	\$38.00	Per User/Per Year
Email Archiving Tier 3	Email Archiving- A license to archive emails up to 10 years old for all licensed users. Contract period for more than 1 year. Number of mailboxes Over 5000.	\$25.33	Per User/Per Year
IRaaS	Management and remediation of enduser quarantine release requests by a Check Point Analyst	\$14.80	Per User/Per Year
DMARC Management Tier 1	Quick and safe transition to	\$9.87	Per User/Per Year

	maintenance of strict DMARC record		
DMARC Management Tier 2	Quick and safe transition to maintenance of strict DMARC record	\$7.89	Per User/Per Year
DMARC Management Tier 3	Quick and safe transition to maintenance of strict DMARC record	\$4.93	Per User/Per Year
SaaS Security Posture Management Tier 1	Configuration and protection against compromised connected applications	\$31.57	Per User/Per Year
SaaS Security Posture Management Service Tier 2	Configuration and protection against compromised connected applications	\$23.68	Per User/Per Year
SaaS Security Posture Management Service Tier 3	Configuration and protection against compromised connected applications	\$15.79	Per User/Per Year
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.
Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price ProposalRespondent: CDW Government LLCSolution Proposed: Cisco Secure Email

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Secure Email Cloud Advantage for 100 to 499 users	\$ 28.37	Per user per 12 months
Secure Email Cloud Advantage for 500 to 999 users	\$ 35.52	Per user per 12 months
Secure Email Cloud Advantage for 1,000 to 4,999 users	\$ 33.52	Per user per 12 months
Secure Email Cloud Advantage for 5,000 to 9,999 users	\$ 27.14	Per user per 12 months
Secure Email Cloud Advantage for over 10,000 users	\$ 25.31	Per user per 12 months

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Cloudflare, Inc. - Email Security

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit	Cloudflare Quote #'s
1,000 to 3,000 Users	\$28.17 per user / year	Users	Q376564
3,0001 to 10,000 Users	\$21.84 per user / year	Users	Q376373
10,0001 + Users	\$12.71 per user / year	Users	Q376571
Implementation	Custom SKU as quoted	Custom Scope	

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
1,000 to 3,000 Users	\$29.01 per user / year	Users
3,0001 to 10,000 Users	\$22.50 per user / year	Users
10,0001 + Users	\$13.06 per user / year	Users

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
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Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Darktrace/ EMAIL

Service Category: Choose an item. Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
2-100	N/A	N/A
101-125	\$18,124.17	\$144.99
126-150	\$20,417.90	\$136.12
151-175	\$22,582.26	\$129.04
176-200	\$24,641.72	\$123.21
201-250	\$28,510.93	\$114.04
251-300	\$32,119.17	\$107.06
301-350	\$35,523.90	\$101.50
351-400	\$38,763.61	\$96.91
401-450	\$41,865.62	\$93.03
451-500	\$44,850.22	\$89.70
501-600	\$50,526.30	\$84.21
601-700	\$55,882.25	\$79.83
701-800	\$60,978.60	\$76.22
801-900	\$65,858.33	\$73.18
901-1,000	\$70,553.38	\$70.55
1,001-1,250	\$81,631.58	\$65.31
1,251-1,500	\$91,962.56	\$61.31
1,501-1,750	\$101,710.90	\$58.12
1,751-2,000	\$110,986.72	\$55.49
2,001-2,250	\$119,868.29	\$53.27
2,251-2,500	\$128,413.72	\$51.37
2,501-2,750	\$136,667.63	\$49.70
2,751-3,000	\$144,665.27	\$48.22
3,001-3,500	\$160,000.26	\$45.71
3,501-4,000	\$174,591.96	\$43.65
4,001-4,500	\$188,563.45	\$41.90
4,501-5,000	\$202,006.16	\$40.40
5,001-6,000	\$227,571.30	\$37.93
6,001-7,000	\$251,694.60	\$35.96
7,001-8,000	\$274,648.63	\$34.33
8,001-9,000	\$296,627.03	\$32.96

9,001-10,000	\$317,773.61	\$31.78
10,001-15,000	\$414,200.93	\$27.61
15,001-20,000	\$499,886.07	\$24.99
20,001-25,000	\$578,377.53	\$23.14

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit	Uplift Pricing
2-100	N/A	N/A	
101-125	\$18,124.17	\$159.49	\$19,936.59
126-150	\$20,417.90	\$149.73	\$22,459.69
151-175	\$22,582.26	\$141.95	\$24,840.49
176-200	\$24,641.72	\$135.53	\$27,105.89
201-250	\$28,510.93	\$125.45	\$31,362.02
251-300	\$32,119.17	\$117.77	\$35,331.09
301-350	\$35,523.90	\$111.65	\$39,076.29
351-400	\$38,763.61	\$106.60	\$42,639.97
401-450	\$41,865.62	\$102.34	\$46,052.18
451-500	\$44,850.22	\$98.67	\$49,335.24
501-600	\$50,526.30	\$92.63	\$55,578.93
601-700	\$55,882.25	\$87.81	\$61,470.48
701-800	\$60,978.60	\$83.85	\$67,076.46
801-900	\$65,858.33	\$80.49	\$72,444.16
901-1,000	\$70,553.38	\$77.61	\$77,608.72
1,001-1,250	\$81,631.58	\$71.84	\$89,794.74
1,251-1,500	\$91,962.56	\$67.44	\$101,158.82
1,501-1,750	\$101,710.90	\$63.93	\$111,881.99
1,751-2,000	\$110,986.72	\$61.04	\$122,085.39
2,001-2,250	\$119,868.29	\$58.60	\$131,855.12
2,251-2,500	\$128,413.72	\$56.50	\$141,255.09
2,501-2,750	\$136,667.63	\$54.67	\$150,334.39
2,751-3,000	\$144,665.27	\$53.04	\$159,131.80
3,001-3,500	\$160,000.26	\$50.29	\$176,000.29
3,501-4,000	\$174,591.96	\$48.01	\$192,051.16
4,001-4,500	\$188,563.45	\$46.09	\$207,419.80
4,501-5,000	\$202,006.16	\$44.44	\$222,206.78
5,001-6,000	\$227,571.30	\$41.72	\$250,328.43
6,001-7,000	\$251,694.60	\$39.55	\$276,864.06
7,001-8,000	\$274,648.63	\$37.76	\$302,113.49
8,001-9,000	\$296,627.03	\$36.25	\$326,289.73
9,001-10,000	\$317,773.61	\$34.96	\$349,550.97

10,001-15,000	\$414,200.93	\$30.37	\$455,621.02
15,001-20,000	\$499,886.07	\$27.49	\$549,874.68
20,001-25,000	\$578,377.53	\$25.45	\$636,215.28

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
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Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiMail

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
25 to 100 Mailboxes	\$ 34.02	FC1-10-FECLD-423-02-12
101 to 1000 Mailboxes	\$ 27.41	FC2-10-FECLD-423-02-12
1001 to 5000 Mailboxes	\$ 24.57	FC3-10-FECLD-764-02-12
5001 to 10000 Mailboxes	\$ 19.85	FC4-10-FECLD-764-02-12
10000+ Mailboxes	\$ 17.96	FC5-10-FECLD-764-02-12
Up to 400 Mailboxes	\$ 7,760.43	FC2-10-FEVVS-647-02-12
Up to 1500 Mailboxes	\$ 18,834.93	FC3-10-FEVVS-647-02-12
Up to 2000 Mailboxes	\$ 27,684.18	FC4-10-FEVVS-647-02-12
Up to 3000 Mailboxes	\$ 36,533.43	FC5-10-FEVVS-647-02-12
Up to 3000 Mailboxes	\$ 55,370.43	FC6-10-FEVVS-647-02-12

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiMail Cloud Email Continuity Service Email Continuity for FortiMail Cloud (per mailbox, all users require license)	FortiMail Cloud Email Continuity Service 1 Year Email Continuity for FortiMail Cloud (per mailbox, all users require license)	\$ 6.30	FC-10-FMLC0-309-02-12

FortiMail Cloud Content Analysis Service FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	FortiMail Cloud Content Analysis Service 1 Year FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	\$ 1.80	FC-10-FMLC0-160-02-12
Subscription license with Bundle for FortiMail-VM (2 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 2,024.10	FC2-10-FEVVS-409-02-12
Subscription license with Bundle for FortiMail-VM (4 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 4,913.10	FC3-10-FEVVS-409-02-12
Subscription license with Bundle for FortiMail-VM (8 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 7,221.60	FC4-10-FEVVS-409-02-12
Subscription license with Bundle for FortiMail-VM (16 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 9,530.10	FC5-10-FEVVS-409-02-12
Subscription license with Bundle for FortiMail-VM (32 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 14,444.10	FC6-10-FEVVS-409-02-12
Subscription license with Bundle for FortiMail-VM (2 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 2,024.10	FC2-10-FEVVS-309-02-12
Subscription license with Bundle for FortiMail-VM (4 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 4,913.10	FC3-10-FEVVS-309-02-12
Subscription license with Bundle for FortiMail-VM (8 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 7,221.60	FC4-10-FEVVS-309-02-12
Subscription license with Bundle for FortiMail-VM (16 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 9,530.10	FC5-10-FEVVS-309-02-12

Subscription license with Bundle for FortiMail-VM (32 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 14,444.10	FC6-10-FEVVS-309-02-12
FortiMail Cloud Deployment QuickStart Service	FortiMail Cloud Deployment QuickStart Service Advanced Deployment Service for FortiMail Cloud	\$ 1,665.00	FP-10-PS001-765-01-03
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiMail Administrator Training - 3 days</p> <p>- Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator</p> <p>- Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimail_administrator&provider=fortinet</p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 2,610.00	FT-FML
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiMail Administrator Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator</p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 175.50	FT-FML-LAB
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB

Exam Voucher	<p>Exam Voucher Single Person VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Person VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$ 180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</p> <p>- To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</p>	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Service Category 5: Email Security

Respondent Name: CDW Government LLC

Solution Name: CLOUD GATEWAY (SEG)

Initial Term Pricing (Years 1-2)	
Description:	Rate Per SELECT APPLICABLE UNIT
Software Year Initial Software Year One year of SEG software Solution, bundle known as 365 Protect with Advanced BEC. To include: <ul style="list-style-type: none"> • Implementation • Initial training • Initial Integration • Integration maintenance • Support services 	Tier 1: 0 – 249 \$53.99 Tier 2: 250 – 999 \$35.99 Tier 3: 1,000 - 4,999 \$26.99 Tier 4: 5,000+ \$22.49/user
Subsequent Software Year One year of SEG software Solution, bundle known as 365 Protect with Advanced BEC. To include: To include: <ul style="list-style-type: none"> • Ongoing training • Integration maintenance • Support services 	Tier 1: 0 – 249 \$56.69 Tier 2: 250 – 999 \$37.79 Tier 3: 1,000 – 4,999 \$28.79 Tier 4: 5,000+ \$23.63/user

Price Proposal

Renewal Term Pricing (Years 3-4)	
Description	Rate Per SELECT APPLICABLE UNIT
<p>Software Year Subsequent Software Year (~5% increase YoY)</p> <p>One year of SEG software Solution, bundle known as 365 Protect with Advanced BEC. To include:</p> <ul style="list-style-type: none"> • Ongoing training • Integration maintenance • Support services 	<p>Tier 1: 0 – 249 \$59.53</p> <p>Tier 2: 250 – 999 \$39.68</p> <p>Tier 3: 1,000 - 4,999 \$29.75</p> <p>Tier 4: 5,000+ \$24.80</p>
<p>Renewal Software Year (~5% increase YoY)</p> <p>One year of SEG software Solution, bundle known as 365 Protect with Advanced BEC. To include:</p> <ul style="list-style-type: none"> • Implementation • Initial training • Initial Integration • Integration maintenance • Support services 	<p>Tier 1: 0 – 249 \$62.96</p> <p>Tier 2: 250 – 999 \$41.66</p> <p>Tier 3: 1,000 - 4,999 \$31.25</p> <p>Tier 4: 5,000+ \$26.05</p>

Price Proposal

Mimecast - Initial Term Add-On Services (add additional rows as needed)		
Name	Description	Cost
Privacy Pack	Email DLP Dictionary	\$0
Secure Messaging	Email Encryption	\$1/user
DMARC Analyzer – T3	Visibility into all email senders using your domain	\$7,500
DMARC Analyzer – Managed Service – T3	Service to help customer develop and complete plan for complex DMARC deployment	\$5,000
DMARC Analyzer – SPF Delegation	SPF delegation to manage SPF records and overcome lookup limit	\$0
DMARC Analyzer - Implementation	Setup users and domain as well as training	\$0
Engage Cloud Gateway	Awareness Training and Phish Testing	\$4/user

Price Proposal

CDW- Initial Term Add-On Services			
Name	Description	Cost	Unit
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

CDW - Renewal Term Add-On Services (add additional rows as needed)			
Name	Description	Name	Description
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Solution Name: **CLOUD INTEGRATED (ICES)**

Initial Term Pricing (Years 1-2)	
Description:	Rate Per SELECT APPLICABLE UNIT
<u>Software Year</u> Initial Software Year One year of ICES software Solution as described in the RFQ per user. To include: <ul style="list-style-type: none"> • Implementation • Initial training • Initial Integration • Integration maintenance • Support services 	Tier 1: 0 – 249 \$35.99 Tier 2: 250 – 999 \$24.08 Tier 3: 1,000 - 4,999 \$20.25 Tier 4: 5,000+ \$17.99/user
<u>Subsequent Software Year</u> One year of ICES software Solution as described in the RFQ per user. To include: <ul style="list-style-type: none"> • Ongoing training • Integration maintenance • Support services 	Tier 1: 0 – 249 \$42.29 Tier 2: 250 – 999 \$29.78 Tier 3: 1,000 - 4,999 \$25.78 Tier 4: 5,000+ \$23.39/user

Price Proposal

Mimecast - Initial Term Add-On Services (add additional rows as needed)		
Name	Description	Cost
DMARC Analyzer Cloud Integrated – T3	Visibility into all email senders using your domain	\$7,500
DMARC Analyzer – Managed Service Cloud Integrated – T3	Service to help customer develop and complete plan for complex DMARC deployment	\$5,000
DMARC Analyzer Cloud Integrated – SPF Delegation	SPF delegation to manage SPF records and overcome lookup limit	\$0
DMARC Analyzer Cloud Integrated Implementation	Setup users and domain as well as training	\$0
Engage Cloud Integrated	Awareness Training and Phish Testing	\$4/user

Price Proposal

CDW - Initial Term Add-On Services			
Description	Cost	Description	Cost
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Mimecast - Renewal Term Add-On Services		
Name	Description	Cost
DMARC Analyzer Cloud Integrated – T3	Visibility into all email senders using your domain	\$7,500
DMARC Analyzer – Managed Service Cloud Integrated – T3	Service to help customer develop and complete plan for complex DMARC deployment	\$5,000
DMARC Analyzer Cloud Integrated – SPF Delegation	SPF delegation to manage SPF records and overcome lookup limit	\$0
DMARC Analyzer Cloud Integrated Implementation	Setup users and domain as well as training	\$0
Engage Cloud Integrated	Awareness Training and Phish Testing	\$4/user

Price Proposal

CDW - Renewal Term Add-On Services			
Description	Cost	Description	Cost
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Proofpoint, Inc PFPT Enterprise P0 - F-Secure- S (SaaS)

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 48,524.43	Fixed Price for Tier
501-750	\$ 67,379.86	Fixed Price for Tier
751-1000	\$ 86,580.69	Fixed Price for Tier
1001-2500	\$ 73.65	PPU
2501-5000	\$ 58.92	PPU
5001-10000	\$ 49.33	PPU
10001-20000	\$ 43.40	PPU
20001-50000	\$ 39.11	PPU
50001-100000	\$ 33.74	PPU
100001-200000	\$ 28.33	PPU
200001-999999999	\$ 25.26	PPU

Solution Proposed: PFPT Enterprise P0 - F-Secure- V (Virtual)

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 41,587.83	Fixed Price for Tier
501-750	\$ 57,638.39	Fixed Price for Tier
751-1000	\$ 74,073.04	Fixed Price for Tier
1001-2500	\$ 70.76	PPU
2501-5000	\$ 56.61	PPU
5001-10000	\$ 47.95	PPU
10001-20000	\$ 41.17	PPU
20001-50000	\$ 36.38	PPU
50001-100000	\$ 30.94	PPU
100001-200000	\$ 26.39	PPU
200001-999999999	\$ 23.42	PPU

Solution Proposed: PFPT Enterprise P0 - McAfee- S (SaaS)

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 48,524.43	Fixed Price for Tier
501-750	\$ 67,379.86	Fixed Price for Tier
751-1000	\$ 86,580.69	Fixed Price for Tier
1001-2500	\$ 73.65	PPU
2501-5000	\$ 58.92	PPU
5001-10000	\$ 49.33	PPU
10001-20000	\$ 43.40	PPU
20001-50000	\$ 39.11	PPU
50001-100000	\$ 33.74	PPU
100001-200000	\$ 28.33	PPU
200001-999999999	\$ 25.26	PPU

Solution Proposed: PFPT Enterprise P0 - McAfee- V

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 48,036.75	Fixed Price for Tier
501-750	\$ 61,154.06	Fixed Price for Tier
751-1000	\$ 78,148.43	Fixed Price for Tier
1001-2500	\$ 70.76	PPU
2501-5000	\$ 56.61	PPU
5001-10000	\$ 47.95	PPU
10001-20000	\$ 41.17	PPU
20001-50000	\$ 36.38	PPU
50001-100000	\$ 30.94	PPU
100001-200000	\$ 26.39	PPU
200001-999999999	\$ 23.42	PPU

Solution Proposed: Implementation and Training

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$0.01	10% of base subscription
1-1000000	\$0.01	10% of base subscription
1	\$ 2,328.00	Per Student – 3 days
1	\$ 2,064.00	Per Student – 2 days

Solution Proposed: Tessian Full Platform - S

Description: Tessian Full Platform includes Misdirected Email Protection, Email Exfiltration Protection, Defender, Investigate and Respond, and Abuse Mailbox Response - SaaS - 12 months
 Minimum purchase of \$6,000 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 409.34	PPU
501-750	\$ 340.20	PPU
751-1000	\$ 268.90	PPU
1001-2500	\$ 197.63	PPU
2501-5000	\$ 143.86	PPU
5001-10000	\$ 100.80	PPU
10001-20000	\$ 81.59	PPU
20001-50000	\$ 81.59	PPU
50001-100000	\$ 81.59	PPU
100001-200000	\$ 81.59	PPU
200001-999999999	\$ 81.59	PPU

Solution Proposed: Proofpoint Email Fraud Defense

Description: DMARC deployment for up to 5 sending domains (and unlimited defensive registrations) and 5 lookalike seed domains. Understand and configure your email systems to defend against email fraud tactics used against your organization and partners, w/ MS

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-1000	\$ 54,696.27	Fixed Price for Tier
1001-2500	\$ 62,510.03	Fixed Price for Tier
2501-5000	\$ 25.41	PPU
5001-10000	\$ 21.50	PPU
10001-20000	\$ 18.57	PPU
20001-50000	\$ 16.61	PPU
50001-100000	\$ 14.66	PPU
100001-200000	\$ 12.71	PPU
200001-1000000	\$ 10.75	PPU

Solution Proposed: Proofpoint Email Fraud Defense – Initial Configuration

Description: Initial Configuration

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-5000	\$ 977.33	Fixed Price for Tier
5001-10000	\$ 977.33	Fixed Price for Tier
10001-1000000	\$ 1,954.66	Fixed Price for Tier

Solution Proposed: PFPT Recurring Consultative Services (16 hours per month)

Description: PFPT Recurring Consultative Services (16 hours per month) - Tier 1 - 999999999 - Term 12 Months

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Solution Proposed: Proofpoint Centric Managed Services (PCMS) Setup Engagement

Description: Engagement to onboard Customer into People Centric Managed Services (PCMS)

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$0.00	PPU

Solution Proposed: Proofpoint Enterprise DLP New Customer Training Package

Description: Enterprise DLP New Customer Training Package includes private customer trainings for Sigma platform, Endpoint DLP, Email DLP, and CASB. Multiple sessions, up to 12 students

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$9,700.00	Fixed Price for Tier

Solution Proposed: Secure Email Relay DLP (up to 250GB throughput per year)

Description: Secure Email Relay DLP subscription that provides total annual throughput up to 250GB

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 17,591.94	Fixed Price for Tier

Solution Proposed: PFPT Virtual Takedown Service (up to 50 takedown requests)

Description: Virtual Takedown for up to 50 takedown requests annually. Features include actioning of virtual takedown requests for sites hosting phishing, malware, counterfeit goods, or criminal activity sites, to facilitate block listing and restrict site accesses.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$ 18,324.94	PPU

Solution Proposed: PFPT TAP Account Takeover (US-Only Deployment)

Description: PFPT TAP Account Takeover (up to 1,000 monthly user activities) (US-Only Deployment)

**Minimum purchase amount of \$6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 32.39	PPU
501-750	\$ 22.90	PPU
751-1000	\$ 21.22	PPU
1001-2500	\$ 17.87	PPU
2501-5000	\$ 15.08	PPU
5001-10000	\$ 12.28	PPU
10001-20000	\$ 11.73	PPU
20001-50000	\$ 10.61	PPU
50001-100000	\$ 10.06	PPU
100001-200000	\$ 8.37	PPU
200001-999999999	\$ 8.37	PPU

Solution Proposed: PFPT Managed Security Awareness - Gold

Description: This service is available for customers with 2,500 or fewer PSAT licenses. It will implement an annual schedule of PSAT activities that will be conducted quarterly and includes monthly meetings.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 24,250.00	PPU

Solution Proposed: PSAT - Enterprise vr.2

Description: PSAT - Enterprise vr.2 CyberStrength, ThreatSim, ThreatSim USB Simulation (Self Service), Security Awareness Materials, All training content available at time of purchase and access to newly released content throughout the license term.

**Minimum purchase of \$3,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-250	\$ 61.33	PPU
251-500	\$ 61.33	PPU
501-750	\$ 50.18	PPU
751-1000	\$ 48.58	PPU
1001-2000	\$ 37.96	PPU
2001-2500	\$ 34.17	PPU
2501-5000	\$ 30.37	PPU
5001-10000	\$ 25.41	PPU
10001-20000	\$ 22.39	PPU
20001-50000	\$ 20.15	PPU
50001-100000	\$ 17.42	PPU
100001-200000	\$ 14.60	PPU
200001-999999999	\$ 13.04	PPU

Solution Proposed: PFPT Misdirected Email Protection - S - Regular Users

Description: Proofpoint Misdirected Email Protection automatically prevents accidental data loss from misdirected emails and miss attached files, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users

**Minimum purchase of \$6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 215.01	PPU
501-750	\$ 162.45	PPU
751-1000	\$ 129.01	PPU
1001-2500	\$ 90.77	PPU
2501-5000	\$ 59.73	PPU
5001-10000	\$ 41.61	PPU
10001-20000	\$ 34.21	PPU
20001-50000	\$ 34.21	PPU
50001-100000	\$ 34.21	PPU
100001-200000	\$ 34.21	PPU

200001-999999999	\$ 34.21	PPU
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Solution Proposed: PFPT Email Exfiltration Protection - S - Regular Users

Description: PFPT Email Exfiltration Protection prevents data exfiltration via email to employee personal, unauthorized and non-business accounts, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users

**Minimum purchase of \$6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU
200001-999999999	\$ 29.64	PPU

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and	\$350	hourly

	developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal – SophosRespondent: CDW Government LLCSolution Proposed: Sophos - Central Email Advanced

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-499	\$17.75	Per Device
500-1999	\$15.00	Per Device
2000+	\$13.50	Per Device

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
PS	Professional Services – Email 1 Day	\$1,800	One time set up

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Trellix Email Security Cloud AntiVirus/AntiSpam Edition

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
B	\$57.59 per unit	251 – 1000
C	\$47.42 per unit	1001 - 2000
D	\$37.45 per unit	2001 – 5000
E	\$36.01 per unit	5001 – 10000
F	\$30.24 per unit	10001+

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly

Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price ProposalRespondent: CDW Government LLCSolution Proposed: Cloudflare - Content Delivery Network

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit	Cloudflare Quote #'s
0 to 25,000 Population	\$23,350.00per year	Population Size	Q376560
25,001 to 150,000 Population	\$58,850.00per year	Population Size	Q376554
150,001 to 750,000 Population	\$118,438.89per year	Population Size	Q376504
750,001+ Population	\$289,316.67per year	Population Size	Q379125
Implementation	Custom SKU as quoted	Custom Scope	

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	complimentary

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiWEB Cloud

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
20 Mbps	\$ 9,000.00	FC1-10-WBCLD-654-02-12
50 Mbps	\$ 19,800.00	FC2-10-WBCLD-654-02-12
100 Mbps	\$ 36,000.00	FC3-10-WBCLD-654-02-12
500 Mbps	\$ 108,000.00	FC4-10-WBCLD-654-02-12
10 Mbps	\$ 5,571.90	FC1-10-WBVMS-736-02-12
50 Mbps	\$ 11,150.10	FC2-10-WBVMS-736-02-12
250 Mbps	\$ 25,911.90	FC3-10-WBVMS-736-02-12
1 Gbps	\$ 47,810.70	FC4-10-WBVMS-736-02-12
3 Gbps	\$ 78,936.30	FC5-10-WBVMS-736-02-12

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	\$ 540.00	FC1-10-WBCLD-655-02-12
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	\$ 2,160.00	FC2-10-WBCLD-655-02-12

FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	\$ 7,200.00	FC3-10-WBCLD-655-02-12
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	\$ 27,000.00	FC4-10-WBCLD-655-02-12
FortiWeb Cloud Vulnerability Scanning Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	FortiWeb Cloud Vulnerability Scanning 1 Year Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	\$ 675.00	FC1-10-WBCLD-216-02-12
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiWeb Administrator Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortiweb_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	FT-FWB
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiWeb Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 117.00	FT-FWB-LAB
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC,	\$ 1,138.50	FC1-10-AZVMS-465-01-12

Automation Service and FortiGuard Outbreak Detection Service.	Security Automation Service and FortiGuard Outbreak Detection Service.		
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst 	\$ 63.00	FT-FAZ-ANS-LAB

	<ul style="list-style-type: none"> - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly

Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Arctic Wolf Managed Detection and Response

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

(please see next page)

Product Code	Product Name	Product Description	MSRP/ List Price	NTE Price	Unit
Users					
AW-CORE-USER-GOLD	Arctic Wolf Core User License - Gold	Arctic Wolf Core User License - Gold	\$218.00	\$207.10	Per User
Servers					
AW-CORE-SERVER-GOLD	Arctic Wolf Core Server License - Gold	Arctic Wolf Core Server License - Gold	\$218.00	\$207.10	Per Server
Productivity tools (all security tool telemetry ingestion is included in service)					
AW-MDR-BOX	Arctic Wolf MDR Box user license	Arctic Wolf MDR Box user license	\$22.50	\$21.38	Per User
AW-MDR-GSU	Arctic Wolf MDR Google Workspace user license	Arctic Wolf MDR Google Workspace user license	\$22.50	\$21.38	Per User
AW-MDR-iMANAGE	Arctic Wolf MDR iManage Threat Manager User License	Arctic Wolf MDR iManage Threat Manager User License	\$60.00	\$57.00	Per User
AW-MDR-O365	Arctic Wolf MDR Office 365 user license	Arctic Wolf MDR Office 365 user license	\$22.50	\$21.38	Per User
AW-MDR-SFDC	Arctic Wolf MDR Salesforce user license	Arctic Wolf MDR Salesforce user license	\$22.50	\$21.38	Per User
Data Exploration (log search and advanced portal capabilities)					
AW-MDR-EXPLR	Arctic Wolf MDR Data Explorer	Arctic Wolf MDR Data Explorer	\$30.00	\$28.50	Per User
Network sensors: (quantity and type depend on customer internet egress locations and internet bandwidth)					
AW-MDR-10XX-S-10GC	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GF	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$12,000.00	\$11,400.00	Per Location
AW-MDR-10XX-S-10GFNB	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GT	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-1GC	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-40GFNB	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	\$22,000.00	\$20,900.00	Per Location
AW-MDR-10XX-S-40GT	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	\$22,000.00	\$20,900.00	Per Location
AW-MDR-10XX-VS	Arctic Wolf Virtual 1000 Series Sensor	Arctic Wolf Virtual 1000 Series Sensor	\$6,250.00	\$5,937.50	Per Location
AW-MDR-1XX-S	Arctic Wolf 100 Series Sensor	Arctic Wolf 100 Series Sensor	\$1,500.00	\$1,425.00	Per Location
AW-MDR-1XX-VS	Arctic Wolf Virtual 100 Series Sensor	Arctic Wolf Virtual 100 Series Sensor	\$1,250.00	\$1,187.50	Per Location
AW-MDR-2XX-S	Arctic Wolf 200 Series Sensor	Arctic Wolf 200 Series Sensor	\$3,000.00	\$2,850.00	Per Location
AW-MDR-2XX-S-10G	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GC	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GT	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-4-10GF	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	\$8,250.00	\$7,837.50	Per Location
AW-MDR-2XX-VS	Arctic Wolf Virtual 200 Series Sensor	Arctic Wolf Virtual 200 Series Sensor	\$2,500.00	\$2,375.00	Per Location
AW-MDR-3XX-S-10GC	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with RJ45 Connector	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GF	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$7,500.00	\$7,125.00	Per Location
AW-MDR-3XX-S-10GFNB	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GT	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Twinax Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with Twinax Connectors	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-1GC	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	\$4,500.00	\$4,275.00	Per Location
Data Retention: 90 days included in service.					
AW-MDR-6MO	Arctic Wolf MDR Log Retention - 6 months	Arctic Wolf MDR Log Retention - 6 months	\$8.64	\$8.21	Per Asset
AW-MDR-1YR	Arctic Wolf MDR Log Retention - 1 year	Arctic Wolf MDR Log Retention - 1 year	\$14.40	\$13.68	Per Asset
AW-MDR-13MO	Arctic Wolf MDR Log Retention - 13 months	Arctic Wolf MDR Log Retention - 13 months	\$14.70	\$13.97	Per Asset
AW-MDR-2YR	Arctic Wolf MDR Log Retention - 2 year	Arctic Wolf MDR Log Retention - 2 year	\$18.00	\$17.10	Per Asset
AW-MDR-3YR	Arctic Wolf MDR Log Retention - 3 year	Arctic Wolf MDR Log Retention - 3 year	\$21.60	\$20.52	Per Asset
AW-MDR-4YR	Arctic Wolf MDR Log Retention - 4 year	Arctic Wolf MDR Log Retention - 4 year	\$25.20	\$23.94	Per Asset
AW-MDR-5YR	Arctic Wolf MDR Log Retention - 5 year	Arctic Wolf MDR Log Retention - 5 year	\$28.80	\$27.36	Per Asset
AW-MDR-6YR	Arctic Wolf MDR Log Retention - 6 year	Arctic Wolf MDR Log Retention - 6 year	\$32.40	\$30.78	Per Asset
AW-MDR-7YR	Arctic Wolf MDR Log Retention - 7 year	Arctic Wolf MDR Log Retention - 7 year	\$36.00	\$34.20	Per Asset
AW-MDR-8YR	Arctic Wolf MDR Log Retention - 8 year	Arctic Wolf MDR Log Retention - 8 year	\$39.60	\$37.62	Per Asset
AW-MDR-9YR	Arctic Wolf MDR Log Retention - 9 year	Arctic Wolf MDR Log Retention - 9 year	\$43.20	\$41.04	Per Asset
AW-MDR-10YR	Arctic Wolf MDR Log Retention - 10 year	Arctic Wolf MDR Log Retention - 10 year	\$46.80	\$44.46	Per Asset
Onboarding					
AW-OB	Arctic Wolf Onboarding	Arctic Wolf Onboarding	Variable cost depending on nr of users, servers, sensors		Per organization

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point Infinity MDR

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
MDR	\$174.63	Per User/Per Year
MDR/EDR	\$81.89	Per User/Per Year
MEDR-IRT	\$93.73	Per User/Per Year
MDR/IRT Pro Plan	\$184.50	Per User/Per Year

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.
Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Cisco XDR

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
XDR Advantage with Enhanced Support for 100 to 999 users	\$ 113.67	Per user per 12 months
XDR Advantage with Enhanced Support for 1,000 to 9,999 users	\$ 102.41	Per user per 12 months
XDR Advantage with Enhanced Support for more than 10,000 users	\$ 94.89	Per user per 12 months

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
XDR Premier with Enhanced Support for 100 to 999 users	Managed XDR for 100 to 999 users	\$ 353.15	Per user per 12 months
XDR Premier with Enhanced Support for 1,000 to 9,999 users	Managed XDR for 1,000 to 9,999 users	\$ 262.72	Per user per 12 months
XDR Premier with Enhanced Support for more than 10,000 users	Managed XDR for more than 10,000 users	\$ 2,436.55	Per user per 12 months
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring	\$225	hourly

	the solution is implemented as designed to the client's satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Cloudflare, Inc. - Security Operations Platform

Service Category: Service Category 7: Security Operations Platform

***Cloudflare Security Operations Platform is included with any solution**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$730.14 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Darktrace—Network/Endpoint>Email/Attack Surface Management

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term: Darktrace/ NETWORK (Platform)

Tier (IPs)	Price (Annual)	Unit (Monthly Unit Cost)
2-50	\$15,518.25	\$310.36
51-100	\$19,732.59	\$197.33
101-150	\$24,595.44	\$163.97
151-200	\$28,756.35	\$143.78
201-250	\$32,462.72	\$129.85
251-300	\$35,842.98	\$119.48
301-350	\$38,974.12	\$111.35
351-400	\$41,906.69	\$104.77
401-450	\$44,676.02	\$99.28
451-500	\$47,308.00	\$94.62
501-600	\$52,234.05	\$87.06
601-700	\$56,797.07	\$81.14
701-800	\$61,070.71	\$76.34
801-900	\$65,106.46	\$72.34
901-1,000	\$68,942.04	\$68.94
1,001-1,250	\$77,827.91	\$62.26
1,251-1,500	\$85,931.92	\$57.29
1,501-1,750	\$93,438.68	\$53.39
1,751-2,000	\$100,469.38	\$50.23
2,001-2,250	\$107,108.74	\$47.60
2,251-2,500	\$113,418.77	\$45.37
2,501-2,750	\$119,446.55	\$43.44
2,751-3,000	\$125,228.77	\$41.74
3,001-4,000	\$146,414.25	\$36.60
4,001-5,000	\$165,285.42	\$33.06
5,001-6,000	\$182,496.16	\$30.42
6,001-7,000	\$198,438.49	\$28.35
7,001-8,000	\$213,369.79	\$26.67
8,001-9,000	\$227,469.99	\$25.27
9,001-10,000	\$240,870.79	\$24.09
10,001-15,000	\$300,230.30	\$20.02

15,001-20,000	\$351,021.52	\$17.55
20,001-25,000	\$396,264.30	\$15.85

Tiered, not to exceed pricing for initial term: Darktrace/ ENDPOINT (Platform)

Tier	Price (Annual)	Unit (Annual)
2-100	N/A	N/A
101-125	\$13,317.23	\$106.54
126-150	\$15,631.14	\$104.21
151-175	\$17,898.50	\$102.28
176-200	\$20,126.78	\$100.63
201-250	\$24,486.63	\$97.95
251-300	\$28,741.25	\$95.80
301-350	\$32,910.30	\$94.03
351-400	\$37,007.46	\$92.52
401-450	\$41,042.80	\$91.21
451-500	\$45,024.01	\$90.05
501-600	\$52,847.04	\$88.08
601-700	\$60,512.74	\$86.45
701-800	\$68,046.28	\$85.06
801-900	\$75,466.13	\$83.85
901-1,000	\$82,786.44	\$82.79
1,001-1,250	\$100,719.60	\$80.58
1,251-1,500	\$118,219.90	\$78.81
1,501-1,750	\$135,386.22	\$77.36
1,751-2,000	\$152,220.88	\$76.11
2,001-2,250	\$168,819.25	\$75.03
2,251-2,500	\$185,194.92	\$74.08
2,501-2,750	\$201,372.81	\$73.23
2,751-3,000	\$217,373.02	\$72.46
3,001-3,500	\$248,903.94	\$71.12
3,501-4,000	\$279,891.24	\$69.97
4,001-4,500	\$310,410.94	\$68.98
4,501-5,000	\$340,521.18	\$68.10
5,001-6,000	\$399,687.61	\$66.61
6,001-7,000	\$457,664.09	\$65.38
7,001-8,000	\$514,640.97	\$64.33
8,001-9,000	\$570,758.09	\$63.42
9,001-10,000	\$626,122.32	\$62.61
10,001-15,000	\$894,109.22	\$59.61
15,001-20,000	\$1,151,262.19	\$57.56

20,001-25,000	\$1,400,648.21	\$56.03
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Tiered, not to exceed pricing for initial term: Darktrace/ EMAIL (Platform)

Tier	Price	Unit
2-100	N/A	N/A
101-125	\$18,124.17	\$144.99
126-150	\$20,417.90	\$136.12
151-175	\$22,582.26	\$129.04
176-200	\$24,641.72	\$123.21
201-250	\$28,510.93	\$114.04
251-300	\$32,119.17	\$107.06
301-350	\$35,523.90	\$101.50
351-400	\$38,763.61	\$96.91
401-450	\$41,865.62	\$93.03
451-500	\$44,850.22	\$89.70
501-600	\$50,526.30	\$84.21
601-700	\$55,882.25	\$79.83
701-800	\$60,978.60	\$76.22
801-900	\$65,858.33	\$73.18
901-1,000	\$70,553.38	\$70.55
1,001-1,250	\$81,631.58	\$65.31
1,251-1,500	\$91,962.56	\$61.31
1,501-1,750	\$101,710.90	\$58.12
1,751-2,000	\$110,986.72	\$55.49
2,001-2,250	\$119,868.29	\$53.27
2,251-2,500	\$128,413.72	\$51.37
2,501-2,750	\$136,667.63	\$49.70
2,751-3,000	\$144,665.27	\$48.22
3,001-3,500	\$160,000.26	\$45.71
3,501-4,000	\$174,591.96	\$43.65
4,001-4,500	\$188,563.45	\$41.90
4,501-5,000	\$202,006.16	\$40.40
5,001-6,000	\$227,571.30	\$37.93
6,001-7,000	\$251,694.60	\$35.96
7,001-8,000	\$274,648.63	\$34.33
8,001-9,000	\$296,627.03	\$32.96
9,001-10,000	\$317,773.61	\$31.78
10,001-15,000	\$414,200.93	\$27.61
15,001-20,000	\$499,886.07	\$24.99
20,001-25,000	\$578,377.53	\$23.14

Tiered, not to exceed pricing for initial term: Darktrace/ Attack Surface Management (Platform)

Tier	Price (Annual)	Unit (Annual)
2-25	\$13,167.00	\$526.68
26-50	\$16,104.21	\$322.08
51-75	\$20,089.17	\$267.86
76-100	\$23,501.25	\$235.01
101-125	\$26,542.15	\$212.34
126-150	\$29,316.60	\$195.44
151-175	\$31,887.44	\$182.21
176-200	\$34,295.93	\$171.48
201-250	\$38,733.58	\$154.93
251-300	\$42,782.41	\$142.61
301-350	\$46,534.10	\$132.95
351-400	\$50,048.87	\$125.12
401-450	\$53,368.84	\$118.60
451-500	\$56,524.84	\$113.05
501-600	\$62,433.38	\$104.06
601-700	\$67,908.31	\$18.81
701-800	\$73,037.51	\$91.30
801-900	\$77,882.42	\$86.54
901-1000	\$82,488.04	\$82.49
1,001-1,250	\$93,161.40	\$74.53
1,251-1500	\$102,899.57	\$68.60
1,501-1750	\$111,923.08	\$63.96
1,751-2000	\$120,376.76	\$60.19
2,001-2,250	\$128,361.89	\$57.05
2,251-2,500	\$90,635.10	\$36.25
2,501-2,750	\$95,470.20	\$34.72
2,751-3,000	\$100,109.19	\$33.37
3,001-4,000	\$117,112.44	\$29.28
4,001-5,000	\$132,265.96	\$26.45
5,001-6,000	\$146,091.72	\$24.35
6,001-7,000	\$158,902.85	\$22.70
7,001-8,000	\$170,904.97	\$21.36
8,001-9,000	\$182,241.87	\$20.25
9,001-10,000	\$193,018.85	\$19.30
10,001-15,000	\$240,781.05	\$16.05
15,001-20,000	\$281,677.00	\$14.08
20,001-25,000	\$318,123.99	\$12.72

NOTE: This screenshot provides an alternative format showcasing Darktrace's NTE pricing structure. Please let us know if you have any questions about bundled discounting when purchasing multiple products.

PLATFORM: NETWORK AND CLOUD(NETWORK)				PLATFORM: EMAIL				PLATFORM: ENDPOINT				ASM			
IPs		Active Users		Active Users		Active Users		Confirmed Assets		From		To		Annual Price	
From	To	Annual Price	Appliance Size	From	To	Annual Price	Max MailVolume	From	To	Annual Price	From	To	Annual Price	From	To
2	50	\$ 15,518.25	1 Small Only	2	25	NA		2	25	NA	2	25	\$ 13,167.00		
31	100	\$ 19,732.99	1 Small Only	26	50	NA		26	50	NA	26	50	\$ 16,104.21		
101	150	\$ 24,595.44	1 Small Only	51	75	NA		51	75	NA	51	75	\$ 20,089.17		
151	200	\$ 28,756.35	1 Small Only	76	100	NA		76	100	NA	76	100	\$ 23,501.25		
201	250	\$ 32,462.72	1 Small Only	101	125	\$ 18,124.17 <12k Daily		101	125	\$ 13,317.23	101	125	\$ 26,542.15		
251	300	\$ 35,842.98	1 Small Only	126	150	\$ 20,417.50 <12k Daily		126	150	\$ 15,631.14	126	150	\$ 29,316.60		
301	350	\$ 38,974.12	1 Small Only	151	175	\$ 22,582.26 <12k Daily		151	175	\$ 17,898.50	151	175	\$ 31,887.44		
351	400	\$ 41,906.69	1 Small Only	176	200	\$ 24,641.72 <12k Daily		176	200	\$ 20,126.78	176	200	\$ 34,295.93		
401	450	\$ 44,676.02	1 Small Only	201	250	\$ 28,510.93 <12k Daily		201	250	\$ 24,486.63	201	250	\$ 38,733.58		
451	500	\$ 47,308.00	1 Small Only	251	300	\$ 32,119.17 <12k Daily		251	300	\$ 28,741.25	251	300	\$ 42,782.41		
501	600	\$ 52,234.05	1 Small Only	301	350	\$ 35,523.90 <20 Daily		301	350	\$ 32,910.30	301	350	\$ 46,534.10		
601	700	\$ 56,797.07	1 Small Only	351	400	\$ 38,763.61 <20 Daily		351	400	\$ 37,007.46	351	400	\$ 50,048.87		
701	800	\$ 61,070.71	1 Small Only	401	450	\$ 41,865.62 <20 Daily		401	450	\$ 41,042.80	401	450	\$ 53,368.84		
801	900	\$ 65,106.46	1 Small Only	451	500	\$ 44,850.22 <20 Daily		451	500	\$ 45,024.01	451	500	\$ 56,524.84		
901	1,000	\$ 68,942.04	1 Small Only	501	600	\$ 50,526.30 <20 Daily		501	600	\$ 52,847.04	501	600	\$ 62,433.38		
1,001	1,250	\$ 77,827.91	1 Small Only	601	700	\$ 55,882.25 <20 Daily		601	700	\$ 60,512.74	601	700	\$ 67,908.31		
1,251	1,500	\$ 85,931.92	1 Small Only	701	800	\$ 60,978.60 <20 Daily		701	800	\$ 68,046.28	701	800	\$ 73,037.51		
1,501	1,750	\$ 93,438.68	1 Small Only	801	900	\$ 65,858.33 <20 Daily		801	900	\$ 75,466.13	801	900	\$ 77,882.42		
1,751	2,000	\$ 100,469.38	1 Small Only	901	1,000	\$ 70,553.38 <20 Daily		901	1,000	\$ 82,786.44	901	1,000	\$ 82,488.04		
2,001	2,250	\$ 107,108.74	1 Medium	1,001	1,250	\$ 81,631.58 <50k Daily		1,001	1,250	\$ 100,719.60	1,001	1,250	\$ 93,161.40		
2,251	2,500	\$ 113,418.77	1 Medium	1,251	1,500	\$ 91,962.56 <50k Daily		1,251	1,500	\$ 118,219.90	1,251	1,500	\$ 102,899.57		
2,501	2,750	\$ 119,446.55	1 Medium	1,501	1,750	\$ 101,710.90 <50k Daily		1,501	1,750	\$ 135,368.22	1,501	1,750	\$ 111,923.08		
2,751	3,000	\$ 125,228.77	1 Medium	1,751	2,000	\$ 110,986.72 <50k Daily		1,751	2,000	\$ 152,220.88	1,751	2,000	\$ 120,376.76		
3,001	4,000	\$ 146,414.25	1 Medium	2,001	2,250	\$ 119,888.29 <50k Daily		2,001	2,250	\$ 168,819.25	2,001	2,250	\$ 128,361.89		
4,001	5,000	\$ 165,285.42	1 X2	2,251	2,500	\$ 128,413.72 <100k Daily		2,251	2,500	\$ 183,194.92	2,251	2,500	\$ 90,635.10		
5,001	6,000	\$ 182,496.16	1 X2	2,501	2,750	\$ 136,667.63 <100k Daily		2,501	2,750	\$ 201,372.81	2,501	2,750	\$ 95,470.20		
6,001	7,000	\$ 198,438.49	1 X2	2,751	3,000	\$ 144,665.27 <100k Daily		2,751	3,000	\$ 217,373.02	2,751	3,000	\$ 100,109.19		
7,001	8,000	\$ 213,369.79	1 X2	3,001	3,500	\$ 160,000.26 <100k Daily		3,001	3,500	\$ 248,903.94	3,001	4,000	\$ 117,112.44		
8,001	9,000	\$ 227,469.99	1 X2	3,501	4,000	\$ 174,591.98 <100k Daily		3,501	4,000	\$ 279,891.24	4,001	5,000	\$ 132,265.96		
9,001	10,000	\$ 240,870.79	1 X2	4,001	4,500	\$ 188,563.45 <180k Daily		4,001	4,500	\$ 310,410.94	5,001	6,000	\$ 146,091.72		
10,001	15,000	\$ 300,230.30		4,501	5,000	\$ 202,006.16 <180k Daily		4,501	5,000	\$ 340,521.18	6,001	7,000	\$ 158,902.85		
15,001	20,000	\$ 351,021.52		5,001	6,000	\$ 227,571.30 <180k Daily		5,001	6,000	\$ 389,687.61	7,001	8,000	\$ 170,904.97		
20,001	25,000	\$ 396,264.30		6,001	7,000	\$ 251,694.60 <250k Daily		6,001	7,000	\$ 457,664.09	8,001	9,000	\$ 182,241.87		
25,001	30,000	\$ 441,000.00		7,001	8,000	\$ 274,648.63 <250k Daily		7,001	8,000	\$ 514,640.97	9,001	10,000	\$ 193,018.85		
30,001	35,000	\$ 486,737.53		8,001	9,000	\$ 296,627.03 <250k Daily		8,001	9,000	\$ 570,758.09	10,001	15,000	\$ 240,781.05		
35,001	45,000	\$ 537,773.61		9,001	10,000	\$ 317,773.61 <250k Daily		9,001	10,000	\$ 626,122.32	15,001	20,000	\$ 281,677.00		
45,001	55,000	\$ 541,200.93		10,001	15,000	\$ 414,200.93 <500k Daily		10,001	15,000	\$ 894,109.22	20,001	25,000	\$ 318,123.99		
55,001	65,000	\$ 499,886.07		15,001	20,000	\$ 499,886.07 <500k Daily		15,001	20,000	\$ 1,151,262.19	25,001	30,000			
65,001	75,000	\$ 578,377.53		20,001	25,000	\$ 578,377.53 <500k Daily		20,001	25,000	\$ 1,400,648.21	30,001	35,000			
75,001	85,000			25,001	30,000			25,001	30,000		35,001	45,000			

Bundle Discount:

Platform Products	Discount
2 Products Purchased	3%
3 Products Purchased	8%
4 Products Purchased	14%

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables,	\$225	hourly

	ensuring the solution is implemented as designed to the client's satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiANALYZER/FortiSIEM/FortiSOC

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1GB Logs per day (40GB - 99GB)	\$ 360.00	FC1-10-SMGS1-1026-02-12
1GB Logs per day (100GB - 249GB)	\$ 315.00	FC2-10-SMGS1-1026-02-12
1GB Logs per day (250GB - 499GB)	\$ 289.80	FC3-10-SMGS1-1026-02-12
1GB Logs per day (500GB - 999GB)	\$ 267.30	FC4-10-SMGS1-1026-02-12
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	FC5-10-SMGS1-1026-02-12
1GB Logs per day (2000GB+)	\$ 225.90	FC6-10-SMGS1-1026-02-12
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	FC-10-SMCLOUD-543-02-12
Additional 500GB online storage	\$ 6,750.00	FC-10-SMCLOUD-541-02-12
Archive 500GB storage	\$ 1,530.00	FC-10-SMCLOUD-542-02-12
50 Device Minimum	\$ 156.97	FC1-10-FSM98-180-02-12
150 Device Minimum	\$ 126.97	FC2-10-FSM98-180-02-12
300 Device Minimum	\$ 111.08	FC3-10-FSM98-180-02-12
500 Device Minimum	\$ 100.65	FC4-10-FSM98-180-02-12
1000 Device Minimum	\$ 88.05	FC5-10-FSM98-180-02-12
2000 Device Minimum	\$ 77.02	FC6-10-FSM98-180-02-12
4000 Device Minimum	\$ 67.37	FC7-10-FSM98-180-02-12
50 Endpoint Minimum	\$ 78.49	FC1-10-FSM98-184-02-12
150 Endpoint Minimum	\$ 63.49	FC2-10-FSM98-184-02-12
300 Endpoint Minimum	\$ 55.54	FC3-10-FSM98-184-02-12
500 Endpoint Minimum	\$ 50.33	FC4-10-FSM98-184-02-12
1000 Endpoint Minimum	\$ 44.03	FC5-10-FSM98-184-02-12
2000 Endpoint Minimum	\$ 38.51	FC6-10-FSM98-184-02-12
4000 Endpoint Minimum	\$ 33.69	FC7-10-FSM98-184-02-12
5000 Endpoint Minimum	\$ 32.27	FC8-10-FSM98-184-02-12
50 Agents Minimum	\$ 48.35	FC1-10-FSM98-182-02-12
100 Agents Minimum	\$ 43.86	FC2-10-FSM98-182-02-12
200 Agents Minimum	\$ 37.93	FC3-10-FSM98-182-02-12
500 Agents Minimum	\$ 33.44	FC4-10-FSM98-182-02-12
1000 Agents Minimum	\$ 28.95	FC5-10-FSM98-182-02-12
25 UEBA Agent Telemetry	\$ 34.20	FC1-10-FSM98-334-02-12
500 UEBA Agent Telemetry	\$ 32.40	FC4-10-FSM98-334-02-12
10000 UEBA Agent Telemetry	\$ 29.70	FC9-10-FSM98-334-02-12
Additional EPS	\$ 5.40	FC1-10-FSM98-183-02-12

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$ 9.90	FC1-10-SMGS1-334-02-12
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$ 9.00	FC2-10-SMGS1-334-02-12
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	FC3-10-SMGS1-334-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 15.30	FC1-10-SMGS1-182-02-12

FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	FC2-10-SMGS1-182-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	FC3-10-SMGS1-182-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	FC1-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	FC2-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	FC3-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	FC4-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	FC5-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	FC6-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	FC7-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	FC8-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	FC9-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	FCA-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	FCB-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	FCC-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	FCD-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	FCE-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	FCF-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	FCG-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	FCH-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	FCI-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	FCJ-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	FCK-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	FCL-10-SMGS1-149-02-12
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	FC1-10-SMMGR-574-02-12
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	FC1-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	FC2-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	FC3-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	FC4-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	FC5-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	FC6-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	FC7-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	FC8-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	FC9-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	FCA-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	FCB-10-FSM98-149-02-12

IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	FCC-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	FCD-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	FCE-10-FSM98-149-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	FC1-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	FC2-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	FC3-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	FC4-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	FC5-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	FC6-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	FC7-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	FC8-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	FC9-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	FCA-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	FCB-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	FCC-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	FCD-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	FCE-10-FSM97-248-02-12
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$ 3,107.70	FC1-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$ 6,216.30	FC2-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$ 10,056.60	FC3-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$ 13,195.80	FC4-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$ 17,595.00	FC5-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	FC6-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	FC7-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 1000 Points)	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	FC8-10-FSM98-593-02-12

FortiSIEM High Availability Cluster Subscription			
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	FC9-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	FCA-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	FCB-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	FCC-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCD-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	FCE-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCF-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCG-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCK-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCP-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCU-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCY-10-FSM98-593-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	FC1-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	FC2-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	FC3-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	FC4-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	FC5-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	FC6-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	FC7-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	FC8-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	FC9-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	FCA-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	FCB-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	FCC-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	FCD-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	FCE-10-FSM99-240-02-12
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	FT-FSM
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 405.00	FT-FSM-LAB
Classroom, Virtual ILT	Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	FT-ADA

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	FT-FSM-PSR-LAB
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer- 	\$ 855.00	FT-FAZ-ANS

	<p>analyst</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	NSE-EX-FTE2

Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Google Chronicle SecOps

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Chronicle SecOps Standard US: Subscriptions/LogIngestBytes/Standard/US	\$1.80	GB Per Year
Chronicle SecOps Enterprise US: Subscriptions/LogIngestBytes/Enterprise/US	\$2.21	GB Per Year
Chronicle SecOps Enterprise Plus: Subscriptions/LogIngestBytes/EnterprisePlus/US	\$4.24	GB Per Year
GCP Support Base Fee for Region 1 Countries: SUPPORT-GCP-ENHANCED-BASE	\$546.25	Month
GCP Support Variable Fee: SUPPORT-GCP-ENHANCED-VAR	\$0.0328	Calculated as 3% of all other service fees

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Legato Security - SOCaaS

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier (Number of Users)	Price	Unit
1-500	\$ 34.12	Per User Per Month
501-1,000	\$ 21.15	Per User Per Month
1,001-1,500	\$ 14.51	Per User Per Month
1,501-2,000	\$ 11.78	Per User Per Month
2,001-2,500	\$ 9.18	Per User Per Month
2,501-3,000	\$ 7.40	Per User Per Month
3,001-3,500	\$ 6.94	Per User Per Month
3,501-4,000	\$ 6.23	Per User Per Month
4,001-4,500	\$ 5.83	Per User Per Month
4,501-5,000	\$ 5.18	Per User Per Month
5000-10000	\$ 4.94	Per User Per Month
10,000+	\$ 4.86	Per User Per Month

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Remediation	Incident Response and Automation	Tiered Pricing	Per User
Tier (Number of Users)	Price	Unit	
1-500	\$23.40	Per User Per Month	
501-1,000	\$13.38	Per User Per Month	
1,001-1,500	\$9.74	Per User Per Month	
1,501-2,000	\$8.26	Per User Per Month	
2,001-2,500	\$7.06	Per User Per Month	
2,501-3,000	\$6.63	Per User Per Month	
3,001-3,500	\$6.10	Per User Per Month	
3,501-4,000	\$5.64	Per User Per Month	
4,001-4,500	\$5.32	Per User Per Month	
4,501-5,000	\$5.06	Per User Per Month	
5,000-10,000	\$2.35	Per User Per Month	

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 7: Security Operations Platform

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's	\$225	hourly

	satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services	CDW Advertised (Negotiated based on	Engagement

	<p>to provide additional implementation assistance and support</p>	<p>scope of professional service engagement)</p>	
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Secureworks - Taegis XDR | Option MXDR

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term: Taegis XDR

Tier	Price	Unit
Includes Up to 500 (Qty 1)	\$20,553.19	Includes up to 500 endpoints
501 to 1,000	\$44.53	Per Endpoint
1,001 to 2,500	\$37.69	Per Endpoint
2,501 to 5,000	\$30.83	Per Endpoint
5,001 to 10,000	\$27.40	Per Endpoint
10,001 to 25,000	\$26.03	Per Endpoint
25,001 to 50,000	\$25.34	Per Endpoint
50,000+	\$24.67	Per Endpoint

Add-On Services (**OPTIONAL**) for initial term: Taegis MXDR

Name	Description	Price	Unit
Up to 500 (Qty 1)	MXDR – MDR/SOC Services	\$37,680.86	Includes up to 500 endpoints
501 to 1,000	MXDR – MDR/SOC Services	\$82.21	Per Endpoint
1,001 to 2,500	MXDR – MDR/SOC Services	\$51.38	Per Endpoint
2,501 to 5,000	MXDR – MDR/SOC Services	\$37.69	Per Endpoint
5,001 to 10,000	MXDR – MDR/SOC Services	\$23.98	Per Endpoint
10,001 to 25,000	MXDR – MDR/SOC Services	\$11.65	Per Endpoint
25,001 to 50,000	MXDR – MDR/SOC Services	\$7.54	Per Endpoint
50,000+	MXDR – MDR/SOC Services	\$5.49	Per Endpoint

Add-On Services (OPTIONAL**) for **initial** term:**

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Sophos - MDR Essentials – Computers

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-499	\$49.50	Per device
500-1999	\$47.00	Per device
2000 +	\$44.50	Per Device

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Integrations	Firewall, Identity, Cloud, Email, Backups, Network	\$12.50 /yr	Per device
NDR	Network Detection and Response	\$12.50 /yr	Per device
Professional Services	Option 1: Endpoint and Server half day	\$900	1 time set up fee
Professional Services	Option 2: MDR Guided Onboarding and XDR Training	\$5625	1 time set up fee

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Sophos - MDR Essentials – Server

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-25	\$85.50	Per Device
26-100	\$75.75	Per device
101+	\$69.50	Per device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Integrations	Firewall, Identity, Cloud, Email, Backups, Network	\$12.50 /yr	Per device
NDR	Network Detection and Response	\$12.50 /yr	Per device
Professional Services	Option 1: Endpoint and Server half day	\$900	1 time set up fee
Professional Services	Option 2: MDR Guided Onboarding and XDR Training	\$5625	1 time set up fee

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Sophos - MDR Complete – Endpoint

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-499	\$101.50	Per Device
500-1999	\$82.25	Per Device
2000+	\$72.50	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Integrations	Firewall, Identity, Cloud, Email, Backups, Network	\$12.50 /yr	Per device
NDR	Network Detection and Response	\$12.50 /yr	Per device
Professional Services	Option 1: Endpoint and Server half day	\$900	1 time set up fee
Professional Services	Option 2: MDR Guided Onboarding and XDR Training	\$5625	1 time set up fee

Price Proposal – Sophos

Respondent: CDW Government LLC

Solution Proposed: Sophos - MDR Complete – Server

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-25	129.00	Per Device
26-100	120.25	Per Device
101+	114.50	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Integrations	Firewall, Identity, Cloud, Email, Backups, Network	\$12.50 /yr	Per device
NDR	Network Detection and Response	\$12.50 /yr	Per device
Professional Services	Option 1: Endpoint and Server half day	\$900	1 time set up fee
Professional Services	Option 2: MDR Guided Onboarding and XDR Training	\$5625	1 time set up fee

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Tanium Security Operations Platform (Tanium Core, Asset, Discover, Patch, Deploy, Investigate, Comply, Threat)

Service Category: Service Category 7: Security Operations Platform

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases

For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
List Price	\$92.75	Endpoint
Minimum of 2,000 EPS per transaction	\$91.82	Endpoint
2,000 to 4,999	\$91.82	Endpoint
5,000 to 24,999	\$90.90	Endpoint
25,000 to 49,999	\$89.97	Endpoint
50,000+	\$89.04	Endpoint

TANIUM PRICING, RFP No.: 24-43230000-RFP-2 St of FL DMS Request for Proposals (RFP) Digital Security Solutions		For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases					<u>Add-On Services (OPTIONAL) for Initial AND Renewal term</u> Tanium Pricing is firm for the duration of the contract		
Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed \$	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description	
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	\$26.75	\$26.48	\$26.22	\$25.95	\$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes	
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets	
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices	
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks	
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Deploy is a software deployment & management tool enables Install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.	
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	\$10.00	\$9.90	\$9.80	\$9.70	\$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.	
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.	
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration	
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.	
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	\$21.00	\$20.79	\$20.58	\$20.37	\$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools	
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	\$7.25	\$7.18	\$7.11	\$7.03	\$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.	
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.	
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	\$7.75	\$7.67	\$7.60	\$7.52	\$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data	
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	\$6.00	\$5.94	\$5.88	\$5.82	\$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.	
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.	
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.	
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.	
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.	
RFP Quotes	SS-RMT	ScreenMeet - Remote Screen Share	\$1,500.00	\$1,485.00	\$1,470.00	\$1,455.00	\$1,440.00	ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.	
	TAN-TS-W-D	Tanium Training Services - Weekly	\$10,000.00	\$9,900.00	\$9,800.00	\$9,700.00	\$9,600.00	Tanium Training Services - Weekly	
Bundles	Service Category 1	Endpoint-Based Asset Discovery	\$63.75	\$63.11	\$62.48	\$61.84	\$61.20	Tanium Core, Asset, Discover, Patch, Deploy, Comply	
	Service Category 7	Security Operations Platform	\$92.75	\$91.82	\$90.90	\$89.97	\$89.04	Core, Asset, Discover, Patch, Deploy, Comply, Investigate, Threat Response	
	Service Category 13	Vulnerability Assessment and Management	\$85.25	\$84.40	\$83.55	\$82.69	\$81.84	Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance	
	Service Category 14 (Partner)	Cybersecurity Threat Intelligence (CTI)	\$106.25	\$105.19	\$104.13	\$103.06	\$102.00	Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance, Threat	
Bundles	TAN-ASRT-CLOUD	Tanium Assortment - Tanium Cloud	\$126.75	\$125.48	\$124.22	\$122.95	\$121.68	This SKU provides selected Tanium software components as enumerated in your contract and is designed to meet the specific needs of your organization to achieve comprehensive visibility, control and remediation at speed and scale. New software released during the contract term is not included in this package.	
	TAN-ELA-CLOUD	Tanium ELA - Cloud	\$126.75	\$125.48	\$124.22	\$122.95	\$121.68	ELA For Cloud	
	TAN-CLDADDI-TAAS	Tanium Cloud - Additional Instance	\$20,000.00	\$19,800.00	\$19,600.00	\$19,400.00	\$19,200.00	Applicable for customers who require multiple Tanium Cloud instances. Licensed per instance.	
	TAN-X1-TAAS	Tanium Core X1 - Tanium Cloud	\$38.00	\$37.62	\$37.24	\$36.86	\$36.48	Tanium's Core X1 tier gives IT Operations and Security teams access to real-time and accurate data - empowering them to bring all the activities related to managing their IT risk into one platform, with one single source of truth, and with only one agent. The Core Platform comes with the fundamental functionality of gaining visibility of your IT	

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	\$46.00	\$45.54	\$45.08	\$44.62	\$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce computer policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	\$54.00	\$53.46	\$52.92	\$52.38	\$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	\$119.00	\$117.81	\$116.62	\$115.43	\$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	\$86.00	\$85.14	\$84.28	\$83.42	\$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	\$12.25	\$12.13	\$12.01	\$11.88	\$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	\$16.50	\$16.34	\$16.17	\$16.01	\$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	\$15.00	\$14.85	\$14.70	\$14.55	\$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	\$14.00	\$13.86	\$13.72	\$13.58	\$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. IT allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	\$57.00	\$56.43	\$55.86	\$55.29	\$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
TAM SUPPORT	TAN-PREM-SUM	Tanium Premium Support	\$300,000.00	\$297,000.00	\$294,000.00	\$291,000.00	\$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	\$105,000.00	\$103,950.00	\$102,900.00	\$101,850.00	\$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator(ADMIN)-WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor- WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	\$19,950.00	\$19,750.50	\$19,551.00	\$19,351.50	\$19,152.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day.Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

TAN-TRN-ONSITE-WWTEM	Working With Tanium Endpoint Management - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTEM-AS	Working With Tanium Endpoint Management - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTERS	Working with Tanium Endpoint Risk & Security - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-ONSITE-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-PATCH-WBT	Working with Tanium Patch - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Patch Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PERFORMANCE-WBT	Working with Tanium Performance - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Performance Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PROVISION-WBT	Working With Tanium Provision - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - The Tanium Provision course is intended for Tanium users who will function as Tanium Administrators deploying and maintaining Windows and Linux endpoints. Topics include TanOS Architecture; Deployment Options, TanOS Installation, Post Install Configuration, Tanium Client Deployment; as well as Pre-Deployment and
TAN-TRN-PUBLIC-VIRTUAL-ADMIN	Tanium Administrator - Virtual. Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Tanium Administration to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-E	Tanium Essentials - Virtual. Single Seat - Public Enrollment	\$1,695.00	\$1,678.05	\$1,661.10	\$1,644.15	\$1,627.20	Virtual Training - Public Enrollment - Tanium Essentials to be delivered on 3 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTC	Working with Tanium Core - Virtual. Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Core to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTEM	Working with Tanium Endpoint Management - Virtual- Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-PUBLIC-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual- Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-REVEAL-WBT	Working with Tanium Reveal - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Reveal Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TANIUM-CLOUD-WBT	Tanium Cloud Deployment - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Cloud Deployment - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-THR-WBT	Working with Tanium Threat Response - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Threat Response Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TIER1BUNDLE	Tanium Customer Training Bundle - Under 5K Endpoints	\$1,950.00	\$1,930.50	\$1,911.00	\$1,891.50	\$1,872.00	Tanium Customer Training Bundle for less than 5000 Endpoints. This includes 2 Tanium Essentials WBT and 2 TCO exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER2BUNDLE	Tanium Customer Training Bundle - Between 5K - 10K Endpoints	\$5,200.00	\$5,148.00	\$5,096.00	\$5,044.00	\$4,992.00	Tanium Customer Training Bundle for a range of 5000 - 9999 Endpoints. This includes 5 Tanium Essentials WBT, 1 Administrator WBT, 2 TCO exam vouchers and 1 TCA exam voucher. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER3BUNDLE	Tanium Customer Training Bundle - Between 10K - 15K Endpoints	\$24,375.00	\$24,131.25	\$23,887.50	\$23,643.75	\$23,400.00	Tanium Customer Training Bundle for a range of 10000 - 14999 Endpoints. This includes 5 Virtual Public ILT of Tanium Essentials, 4 Administrator WBT, 2 WWT Core WBT, 20 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER4BUNDLE	Tanium Customer Training Bundle - Between 15K - 25K Endpoints	\$55,050.00	\$54,499.50	\$53,949.00	\$53,398.50	\$52,848.00	Tanium Customer Training Bundle for a range of 15000 - 24999 Endpoints. This includes 1 Tanium Essentials VILT for 10 students, 1 Administrator VILT for 10 students, 5 Tanium Essentials WBT, 5 Administrator WBT, 5 WWT Core WBT, 25 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to
TAN-TRN-TIER5BUNDLE	Tanium Customer Training Bundle - Over 25K Endpoints	\$64,525.00	\$63,879.75	\$63,234.50	\$62,589.25	\$61,944.00	Tanium Customer Training Bundle for equal to or greater than 25000 Endpoints. This includes 1 Tanium Essentials VILT for 10, 1 Administrator VILT for 10, 10 Tanium Essentials WBT, 10 Administrator WBT, 7 WWT Core WBT, 25 WWT WBT module of choice, 5 TCO exam vouchers and 3 TCA exam vouchers. No substitutions. Access to
TAN-TRN-VIRTUAL-ADMIN	Tanium Administrator - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-ADMIN-AS	Tanium Administrator - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E	Tanium Essentials - Virtual	\$16,950.00	\$16,780.50	\$16,611.00	\$16,441.50	\$16,272.00	Virtual Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E-AS	Tanium Essentials - Virtual - Additional Student	\$600.00	\$594.00	\$588.00	\$582.00	\$576.00	Virtual Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-LOCAL	Training Localization - Virtual	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Virtual Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
TAN-TRN-VIRTUAL-TANIUM-CLOUD	Tanium Cloud Deployment - Virtual	\$7,950.00	\$7,870.50	\$7,791.00	\$7,711.50	\$7,632.00	Virtual Training - Virtual Training - Tanium Cloud Deployment to be delivered on 1 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-TANIUM-CLOUD-AS	Tanium Cloud Deployment - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Tanium Cloud Deployment - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC	Working With Tanium Core - Virtual	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Virtual Training - Working With Tanium Core to be delivered on 2 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC-AS	Working With Tanium Core - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working With Tanium Core - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTEM	Working With Tanium Endpoint Management - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-VIRTUAL-WWTEM-AS	Working With Tanium Endpoint Management - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	\$2,500.00	\$2,475.00	\$2,450.00	\$2,425.00	\$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	\$3,000.00	\$2,970.00	\$2,940.00	\$2,910.00	\$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUs will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	\$22,500.00	\$22,275.00	\$22,050.00	\$21,825.00	\$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	\$550,000.00	\$544,500.00	\$539,000.00	\$533,500.00	\$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	\$132,000.00	\$130,680.00	\$129,360.00	\$128,040.00	\$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	\$50,000.00	\$49,500.00	\$49,000.00	\$48,500.00	\$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	\$2.00	\$1.98	\$1.96	\$1.94	\$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference - In-Person Base Ticket	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference - Government In-Person Base Ticket	\$295.00	\$292.05	\$289.10	\$286.15	\$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference - In-Person Labs Ticket	\$495.00	\$490.05	\$485.10	\$480.15	\$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference - Government In Person Labs Ticket	\$395.00	\$391.05	\$387.10	\$383.15	\$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference - Virtual Self-Service Labs Ticket	\$199.00	\$197.01	\$195.02	\$193.03	\$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Managed Tanium Patching as a Service	Managed OS patching for Windows, Linux & Apple Workstations, & Servers including support for various 3rd party applications	CDW Advertised (Negotiated based on scope of professional service engagement)	endpoint
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment,	\$367.50	hourly

	determining exposure levels, and developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Managed Tanium Patching as a Service	Managed OS patching for Windows, Linux & Apple Workstations, & Servers including support for various 3rd party applications	CDW Advertised (Negotiated based on scope of professional service engagement)	endpoint
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Tenable One

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	300	1,000	Qty x \$55.00	0.00	55.00
Tier 2	1,001	5,000	\$55,000 + [(Qty-1,000) x \$27.20]	55,000.00	27.20
Tier 3	5,001	10,000	\$163,800 + [(Qty-5,000) x \$16.00]	163,800.00	16.00
Tier 4	10,001	20,000	\$243,800 + [(Qty-10,000) x \$8.80]	243,800.00	8.80
Tier 5	20,001	50,000	\$331,800 + [(Qty-20,000) x \$6.00]	331,800.00	6.00
Tier 6	50,001	100,000	\$511,800 + [(Qty-50,000) x \$5.20]	511,800.00	5.20
Tier 7	100,001	9,999,999,999	\$771,800 + [(Qty-100,000) x \$4.80]	771,800.00	4.80

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or	1 year

		minimum of \$60,000	
Remote Design & Architecture Workshop for Tenable One	A technical support and consultation service that helps customers agree on a solution design for Tenable One	\$9,600	Per Customer
Quick Start Onboard Remote for Tenable Vulnerability Management	Onboard remote for Vulnerability Management within Tenable One	\$.3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Deploy remote for Vulnerability Management within Tenable One	\$6000	Per customer
Quick Start Adopt Remote for Tenable Vulnerability Management	Adopt remote for Vulnerability Management within Tenable One.	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Optimize remote for Vulnerability Management within Tenable One	\$24,000	Per customer
Quick Start Deploy Remote Implementation for Tenable Identity Exposure	Deploy remote for Identity Exposure within Tenable One	\$6,000	Per customer
Quick Start Remote Implementation for Web App Scanning	Deploy remote for Web Application Scanning within Tenable One	\$6,000	Per customer
Quick Start Remote for Tenable Cloud Security	Deploy remote for Cloud Security within Tenable One	\$6,000	Per customer
Quick Start Remote Implementation for Tenable OT Security	Deploy Remote for OT Security within Tenable One	\$15,600	Per customer
2 Day Seat - Tenable Vulnerability	Introduction Training	\$2,200	Per person

Management Specialist Course			
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person
2 Day Seat - Tenable Identity Exposure Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat – Tenable Cloud Security Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable OT Security Specialist Course	Introduction Training	\$2,200	Per person
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR	complimentary	1 assessment

	planning and best practices		
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Trellix XDR Platform

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
B	\$45.78 per unit	251 - 1000
C	\$41.21 per unit	1001 – 2000
D	\$37.09 per unit	2001 – 5000
E	\$33.38 per unit	5001 – 10000
F	\$30.03 per unit	10001+

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Helix Connect Open XDR for External Data Add-on - 50 GB	Extends Helix Connect's capabilities to allow ingestion of events beyond the per user entitlement. Units of storage calculation determines amount of event ingestion allowed per day. Incidents created from events, such as alerts and their corresponding events to the incidents, are kept for 13 months.	\$17,741.78 per year	1
Helix Connect Open XDR for External Data Add-on - 100 GB	Same as above	\$35.483.56 per year	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit

Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$87.35 USD	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiAUTHENTICATOR

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-499	\$ 108.00	FC2-10-DLPEP-1098-02-12
500-1999	\$ 94.50	FC3-10-DLPEP-1098-02-12
2000-9999	\$ 74.70	FC4-10-DLPEP-1098-02-12
10000+	\$ 61.20	FC5-10-DLPEP-1098-02-12
Up to 999	\$ 5,850.00	FC1-10-DLBPS-310-02-12
1000-9999	\$ 9,000.00	FC2-10-DLBPS-310-02-12
10000+	\$ 22,500.00	FC3-10-DLBPS-310-02-12
1 CPU	\$ 191.70	FC1-10-FGVVS-589-02-12
2 CPU	\$ 386.10	FC2-10-FGVVS-589-02-12
4 CPU	\$ 779.40	FC3-10-FGVVS-589-02-12
8 CPU	\$ 1,589.40	FC4-10-FGVVS-589-02-12
16 CPU	\$ 3,302.10	FC5-10-FGVVS-589-02-12
32 CPU	\$ 7,092.90	FC6-10-FGVVS-589-02-12
Unlimited CPU	\$ 16,141.50	FC7-10-FGVVS-589-02-12
1 CPU	\$ 519.30	FC1-10-FGVVS-258-02-12
2 CPU	\$ 1,043.10	FC2-10-FGVVS-258-02-12
4 CPU	\$ 2,106.90	FC3-10-FGVVS-258-02-12
8 CPU	\$ 4,296.60	FC4-10-FGVVS-258-02-12
16 CPU	\$ 8,923.50	FC5-10-FGVVS-258-02-12
32 CPU	\$ 19,169.10	FC6-10-FGVVS-258-02-12
Unlimited CPU	\$ 43,625.70	FC7-10-FGVVS-258-02-12

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	FC2-10-DLPEP-1099-02-12
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	FC3-10-DLPEP-1099-02-12
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	FC4-10-DLPEP-1099-02-12
Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	FC5-10-DLPEP-1099-02-12
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	NSE-EX-FTE4

Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 180.00	NSE-EX-FTE2
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Okta - IAM & PAM

Service Category: Service Category 8: Identity and Access Management

Tiered, not to exceed pricing for initial term: IAM - User/Month & PAM - Server/Month

1. **Okta Software Licenses/Subscription** - 20% off List
2. **Okta Professional Services** - 5% off List
3. **Okta Training** - 5% off List
4. **Okta Sandbox** - 20% off List

Tier	Price	Unit
IAM - 01-2499	20% off List Price	Users
IAM - 2500-4999	25% off List Price	Users
IAM - 5000+	30% off List Price	Users
PAM - 01-49	20% off List Price	Servers
PAM - 50-249	25% off List Price	Servers
PAM - 250+	30% off List Price	Servers

Vendor	Description	List Price
Okta, Inc.	IT Products - Adaptive MFA	\$72.00
Okta, Inc.	IT Products - Adaptive MFA - Transitional SKU for API Product to IT Product Migration	\$72.00
Okta, Inc.	IT Products - Adaptive Single Sign-On	\$60.00
Okta, Inc.	IT Products - Adaptive Single Sign-On - Transitional SKU for API Product to IT Product Migration	\$60.00
Okta, Inc.	IT Products - MFA	\$36.00
Okta, Inc.	IT Products - MFA - Transitional SKU for API Product to IT Product Migration	\$36.00
Okta, Inc.	IT Products - Okta Privileged Access - Resource Units Per Month	\$168.00
Okta, Inc.	IT Products - Single Sign-On	\$24.00
Okta, Inc.	IT Products - Single Sign-On - Transitional SKU for API Product to IT Product Migration	\$24.00
Okta, Inc.	IT Products - Single Sign-On (10 app limit)	\$18.00
Okta, Inc.	IT Products - Single Sign-On (10 app limit) - Transitional SKU for API Product to IT Product Migration	\$18.00
Okta, Inc.	IT Products - Single Sign-On (5 app limit)	\$12.00
Okta, Inc.	IT Products - Single Sign-On (5 app limit) - Transitional SKU for API Product to IT Product Migration	\$12.00

Okta, Inc.	IT Products - Universal Directory	\$24.00
Okta, Inc.	IT Products - Universal Directory - Transitional SKU for API Product to IT Product Migration	\$24.00
Okta, Inc.	IT Products - Advanced Lifecycle Management	\$72.00
Okta, Inc.	IT Products - Identity Threat Protection	\$48.00

Add-On Services (OPTIONAL) for initial term: User/Month

Name	Description	Unit
Identity Governance	https://www.okta.com/pricing/	Users
Workflow	https://www.okta.com/pricing/	Users
Lifecycle Management	https://www.okta.com/pricing/	Users
Device Access	https://www.okta.com/pricing/	Users
Access Gateway	https://www.okta.com/pricing/	Users
Identity Threat Protection	https://www.okta.com/pricing/	Users
Identity Security Posture Management	https://www.okta.com/pricing/	Users

Vendor	Description	List Price
Okta, Inc.	IT Products - Advanced Lifecycle Management - Transitional SKU for API Product to IT Product Migration	\$72.00
Okta, Inc.	IT Products - Advanced Server Access, annual	\$180.00
Okta, Inc.	IT Products - Advanced Server Access, annual - Transitional SKU for API Product to IT Product Migration	\$180.00

Okta, Inc.	IT Products - API Access Management	\$24.00
Okta, Inc.	IT Products - API Access Management - Transitional SKU for API Product to IT Product Migration	\$24.00
Okta, Inc.	IT Products - Desktop Access	\$24.00
Okta, Inc.	IT Products - Device Access	\$48.00
Okta, Inc.	IT Products - Lifecycle Management	\$48.00
Okta, Inc.	IT Products - Lifecycle Management - Transitional SKU for API Product to IT Product Migration	\$48.00
Okta, Inc.	IT Products - Lifecycle Management, 1 OIN App	\$12.00
Okta, Inc.	IT Products - Lifecycle Management, 1 OIN App - Transitional SKU for API Product to IT Product Migration	\$12.00
Okta, Inc.	IT Products - Lifecycle Management, Advanced Sourcing	\$24.00
Okta, Inc.	IT Products - Lifecycle Management, Advanced Sourcing - Transitional SKU for API Product to IT Product Migration	\$24.00
Okta, Inc.	IT Products - Okta Access Gateway, annual	\$36.00
Okta, Inc.	IT Products - Okta Access Gateway, annual - Transitional SKU for API Product to IT Product Migration	\$36.00
Okta, Inc.	IT Products - Okta Identity Governance - (150 workflows)	\$120.00
Okta, Inc.	IT Products - Okta Identity Governance - (150 workflows) - Transitional SKU for API Product to IT Product Migration	\$120.00
Okta, Inc.	IT Products - Okta Identity Governance - (50 workflows)	\$108.00
Okta, Inc.	IT Products - Okta Identity Governance - (50 workflows) - Transitional SKU for API Product to IT Product Migration	\$108.00
Okta, Inc.	IT Products - Okta Identity Governance - (unlimited workflows)	\$132.00
Okta, Inc.	IT Products - Okta Identity Governance - (unlimited workflows) - Transitional SKU for API Product to IT Product Migration	\$132.00
Okta, Inc.	WF-Light Workforce Identity Workflows (50 flows) - Transitional SKU for API Product to IT Product Migration	\$48.00
Okta, Inc.	WF-Medium Workforce Identity Workflows (150 flows) - Transitional SKU for API Product to IT Product Migration	\$60.00
Okta, Inc.	WF-Unlimited Workforce Identity Workflows (Unlimited flows) - Transitional SKU for API Product to IT Product Migration	\$72.00

Additional Okta Solutions Described

Identity Governance

Okta Identity Governance streamlines user access oversight by automating reviews, certifications, and approval processes. It ensures compliance with regulations and reduces risks by giving organizations full visibility and control over access policies.

Workflow

Okta Workflow is a no-code automation platform that connects identity events to IT and business processes. It enables organizations to create custom workflows for user provisioning, deprovisioning, and notifications without writing code, enhancing efficiency and reducing errors.

Lifecycle Management (LCM)

Okta LCM automates the onboarding and offboarding of users across all systems, ensuring the 43230000-24-STC
Digital Security Solutions

right access is provisioned or revoked. It integrates seamlessly with HR systems, reducing manual efforts and improving security.

Device Access

Okta Device Access secures access to enterprise resources by enforcing policies on enrolled devices. It ensures only trusted devices can access sensitive data, bolstering endpoint security in zero-trust environments.

Access Gateway

Okta Access Gateway extends modern identity capabilities to on-premise applications. It integrates legacy systems with Okta's cloud-based authentication, enabling a hybrid approach to identity management.

Identity Threat Protection (ITP)

Okta ITP safeguards against identity-based attacks by detecting and mitigating threats like phishing and credential stuffing. It leverages contextual signals, adaptive policies, and advanced threat intelligence.

Identity Security Posture Management (ISPM)

Okta ISPM provides continuous monitoring and assessment of identity configurations. It identifies and addresses vulnerabilities to maintain a secure identity environment and align with zero-trust principles.

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: One Identity OneLogin & Safeguard

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term: OneLogin Expert bundle per user SaaS subscription

Tier	Price per user	Unit
1-499	97.70	REL-ONL-SK-SAAS-247
500-999	80.60	REL-ONL-SK-SAAS-247
1,000-2,499	67.49	REL-ONL-SK-SAAS-247
2,500-4,999	60.41	REL-ONL-SK-SAAS-247
5,000-9,999	48.30	REL-ONL-SK-SAAS-247
10,000-49,999	37.22	REL-ONL-SK-SAAS-247

Tiered, not to exceed pricing for initial term: One Identity Safeguard on Demand per user

Tier	Price per user	Unit
55-70	\$1,334.00	ZIB-BAL-SAAS-247
71-85	\$1200.00	ZIB-BAL-SAAS-247
86-100	\$986.00	ZIB-BAL-SAAS-247
101-120	\$812.00	ZIB-BAL-SAAS-247
121-155	\$733.00	ZIB-BAL-SAAS-247
156-200	\$667.00	ZIB-BAL-SAAS-247
201-9,999	\$601.00	ZIB-BAL-SAAS-247

Tiered, not to exceed pricing for initial term: Safeguard Remote Access per user SaaS

Tier	Price per user	Unit
1- 9,999	\$159.59	AAA-SFG-SAAS-247

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
OneLogin deployment Silver Pack Professional Services	Professional Services for deployment of OneLogin	\$8,295	1
One Identity Safeguard Privileged Password Management One Week Foundation Package	One Identity recommends a phased deployment approach to any Privileged Access Management solution. Therefore, One Identity offers One Identity Safeguard Foundation or starter packages that are designed to get a customer up and running utilizing out of the box functionality and the most common use cases. Additionally, this allows an organization to achieve	\$13,950	Package

	<p>faster return on investment, and provides a best practice phased approach.</p> <p>The One Identity Safeguard Privileged Password Management One Week Foundation Deployment Package follows a Guide-to-Success/Teach-to-Fish model in which the customer team participates in the One Identity led deployment. Along with attending formal training, the One Identity Safeguard Privileged Password Management One Week Foundation Deployment Package provides a best practice approach to a successful deployment of One Identity Safeguard Privileged Access Management.</p>		
One Identity Safeguard Privileged Sessions Management One Week Foundation Package	<p>One Identity recommends a phased deployment approach to any Privileged Access Management solution. Therefore, One Identity offers One Identity Safeguard Foundation or starter packages that are designed to get a customer up and running utilizing out of the box functionality and the most common use cases. Additionally, this allows an</p>	\$13,950	Package

	<p>organization to achieve faster return on investment, and provides a best practice phased approach.</p> <p>The One Identity Safeguard Privileged Sessions Management One Week Foundation Deployment Package follows a Guide-to-Success/Teach-to-Fish model in which the customer team participates in the One Identity led deployment. Along with attending formal training, the One Identity Safeguard Privileged Session Management One Week Foundation Deployment Package provides a best practice approach to a successful deployment of One Identity Safeguard Privileged Access Management.</p>		
One Identity Safeguard Architect	One Identity Safeguard Architect - Hourly	\$295	Hour
One Identity Safeguard Technical Consultant	One Identity Safeguard Technical Consultant - Hourly	\$288	Hour
One Identity Safeguard PAM Foundation 5-day Formal Training (#SG-FND) - Public	<p>Public Training is priced per attendee</p> <p>For One Identity Safeguard administrators within your organization who will be configuring and perform day to day administration of the solution, One Identity</p>	\$2,999	

	<p>offers a 5-day, instructor led One Identity Safeguard Foundation Training class. Each attendee is provided with training curriculum, lab exercises and a demo environment to perform training labs. One Identity Safeguard Foundation Training (#SG-FND)</p> <p>You can register and attend one of our regularly scheduled public classes, or should you have 5 to 8 attendees, One Identity can conduct a private training class on a date of choosing, pending instructor availability. The class would be delivered remotely and can support up to 8 attendees. Multiple 5-day classes can be conducted, if required. Here is the link to the agenda and additional details on the training: <u>One Identity Safeguard Foundation Training (#SG-FND)</u></p>		
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Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to	\$225	hourly

	the client's satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Proofpoint, Inc - PFPT Identity Threat Defense Platform Bundle (PFPT ITD - Spotlight + PFPT ITD - Shadow)

**Minimum purchase of \$60,000 required

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$100.51	PPU
2501-5000	\$83.30	PPU
5001-10000	\$70.78	PPU
10001-20000	\$60.18	PPU
20001-50000	\$51.13	PPU
50001-100000	\$43.48	PPU
100001-200000	\$36.95	PPU
200001-999999999	\$31.42	PPU

Solution Proposed: PFPT Identity Threat Defense - Spotlight

Description: Proofpoint Spotlight continuously discovers and enables automatic remediation of identity and lateral movement risks and includes Identity Threat Defense Platform's central management platform. Sold per Endpoint.

**Minimum purchase amount of \$60,000.00 required

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$55.85	PPU
2501-5000	\$37.02	PPU
5001-10000	\$31.47	PPU
10001-20000	\$26.75	PPU
20001-50000	\$22.72	PPU
50001-100000	\$19.32	PPU
100001-200000	\$16.42	PPU
200001-999999999	\$14.68	PPU

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price ProposalRespondent: CDW Government LLCSolution Proposed: SailPoint Identity Security

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
SaaS Identity Security software	MSRP	Qty 0-100
SaaS Identity Security software	15% off MSRP	Qty 101+
On-Premises Identity Security software	MSRP	Qty 0-100
On-Premises Identity Security software	15% off MSRP	Qty 101+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
SailPoint Services	Implementation, training, additional support, etc.	3% off MSRP	all

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point Harmony Mobile

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Harmony Mobile Single Device Tier 1	\$53.84	Per User/Per Device
Harmony Mobile 3 Devices	\$108.73	Per User/up to 3 Devices

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.
Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables,	\$225	hourly

	ensuring the solution is implemented as designed to the client's satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$72.50 USD	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: SentinelOne Mobile Threat Defense

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-999 Endpoints	1000+ Endpoints
Mobile Defense with Deep Inspection and Enterprise Support (Per Mobile Endpoint)	S1ES-MDI-MO-T[1-9]-F	\$96.71	\$82.56

Add On Services - Optional			
		0-999 Endpoints	1000+ Endpoints
RemoteOps Forensics (Per Endpoint)	SP-FOR-ND-T[1-9]-F	\$16.61	\$14.18
Threat Detection for NetApp (Per Agent)	S1-STSNA-NA-T[1-9]-F	\$10,148.32	\$8,663.20
Cloud Funnel Data Export (Per Endpoint)	PM-CFL-ND-T[1-9]-F	\$11.15	\$9.52
SentinelOne University Premium training (Per Named User)	TR-S1U-NU-T[1-9]-F	\$533.00	\$455.00
WatchTower Pro (Per Endpoint)	SS-WTP-ND-T[1-9]-F	\$15.06	\$12.85
Purple AI Assistant (Per Endpoint)	PR-AIAST-ND-T[1-9]-F	\$29.32	\$25.03
Singularity Threat Intelligence (Per Endpoint)	PM-TI-ND-T[1-9]-F	\$29.32	\$25.03
Cloud Native Security Foundations (Per Workloads)	S1-FNSF-WL-T[1-9]-F	\$257.97	\$220.22

Cloud Native Security Pro (Per Workloads)	S1-FNSP-WL-T[1-9]-F	\$369.37	\$315.32
WatchTower Pro (Per Endpoint - 500 unit min)	SS-WTP-ND-T[1-9]-F	\$14.00	\$13.00

Implementation Services - Highly Recommended for New Deployments			
Mobile Guided Onboarding (per Mobile Endpoint)	PS-GOM-ND-T[1-9]-F	\$59.86	\$51.10
Guided Onboarding (Per Endpoint)	PS-GO-ND-T[1-9]-F	\$5.39	\$4.60

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price ProposalRespondent: CDW Government LLCSolution Proposed: Check Point Harmony SASE

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Harmony SASE Essential IA Tier 1	\$50.67	Per User/Per Year
Harmony SASE Essential IA Tier 2	\$44.34	Per User/Per Year
Harmony SASE Essential IA Tier 3	\$38.00	Per User/Per Year
Harmony SASE Essential IA Tier 4	\$38.00	Per User/Per Year
Harmony SASE Essential Plus IA Tier 1	\$83.61	Per User/Per Year
Harmony SASE Essential Plus IA Tier 2	\$78.51	Per User/Per Year
Harmony SASE Essential Plus IA Tier 3	73.47	Per User/Per Year
Harmony SASE Essential Plus IA Tier 4	\$52.36	Per User/Per Year
Harmony SASE Private Access Essentials Tier 1	\$101.34	Per User/Per Year
Harmony SASE Private Access Essentials Tier 2	\$88.68	Per User/Per Year
Harmony SASE Private Access Essentials Tier 3	\$76.00	Per User/Per Year
Harmony SASE Private Access Essentials Tier 4	\$76.00	Per User/Per Year
Harmony SASE Private Access Premium Tier 1	\$152.02	Per User/Per Year
Harmony SASE Private Access Premium Tier 2	\$114.01	Per User/Per Year
Harmony SASE Private Access Premium Tier 3	\$88.68	Per User/Per Year
Harmony SASE Private Access Premium Tier 4	\$88.68	Per User/Per Year
Harmony SASE Private Access Complete Tier 1	\$202.69	Per User/Per Year
Harmony SASE Private Access Complete Tier 2	\$152.01	Per User/Per Year

Harmony SASE Private Access Complete Tier 3	\$126.68	Per User/Per Year
Harmony SASE Private Access Complete Tier 4	\$126.68	Per User/Per Year

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Cloud Edge Gateway	1 Year Cloud Edge Gateway	\$506.72	Per Gateway/Per Year
Cloud Edge Gateway Monthly	1 Month Cloud Edge Gateway	\$571.59	Per Gateway/Per Month
Harmony SaaS Premium Tier 1	SaaS Security Add On	\$55.95	Per User/Per Year
Harmony SaaS Premium Tier 2	SaaS Security Add On	\$55.95	Per User/Per Year
Harmony SaaS Premium Tier 3	SaaS Security Add On	\$50.68	Per User/Per Year
Harmony SaaS Premium Tier 4	SaaS Security Add On	\$45.39	Per User/Per Year
Harmony SaaS Essentials T2	SaaS Security Add On	\$36.95	Per User/Per Year
Harmony SaaS Essentials T3	SaaS Security Add On	\$30.61	Per User/Per Year
Harmony SaaS Essentials T4	SaaS Security Add On	\$30.61	Per User/Per Year
Harmony SaaS Complete Tier 1	SaaS Security Add On	\$73.89	Per User/Per Year
Harmony SaaS Complete Tier 2	SaaS Security Add On	\$73.89	Per User/Per Year
Harmony SaaS Complete Tier 3	SaaS Security Add On	\$67.56	Per User/Per Year
Harmony SaaS Complete Tier 4	SaaS Security Add On	\$61,22	Per User/Per Year
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.

Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.
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Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional	CDW Advertised (Negotiated)	Engagement

	implementation assistance and support	based on scope of professional service engagement)	
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Price ProposalRespondent: CDW Government LLCSolution Proposed: Cisco Secure Access

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Secure Internet Access and Private Access Advantage with Enhanced Support for 100 to 499 users	\$ 267.82	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for 500 to 999 users	\$ 219.36	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for 1,000 to 4,999 users	\$ 204.79	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for 5,000 to 9,999 users	\$ 175.33	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for more than 10,000 users	\$ 162.52	Per user per 12 months

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Cloudflare, Inc. - Secure Access Service Edge (SASE)

Service Category: Service Category 10: Security Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit	Cloudflare Quote #'s
1,000 to 3,000 Users	\$76.11per user / year	Users	Q376511
3,0001 to 10,000 Users	\$64.33per user / year	Users	Q376577
10,001 + Users	\$52.64per user / year	Users	Q376580
Implementation	Custom SKU as quoted	Custom Scope	

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for	\$350	hourly

	primary technology products and services.		
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer with an overview of DR planning and best practices	complimentary	1 assessment

CDW Professional Services	CDW or authorized third-party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on the scope of professional service engagement)	Engagement
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiGATE/FortiSASE/FortiCLIENT

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50 - 499 Users	\$ 315.90	FC2-10-EMS05-759-02-12
500-1,999 Users	\$ 280.80	FC3-10-EMS05-759-02-12
2,000-9,999 Users	\$ 217.80	FC4-10-EMS05-759-02-12
10,000+ Users	\$ 147.60	FC5-10-EMS05-759-02-12
50 - 499 Users	\$ 105.30	FC2-10-EMS05-676-02-12
500-1,999 Users	\$ 93.60	FC3-10-EMS05-676-02-12
2,000-9,999 Users	\$ 72.54	FC4-10-EMS05-676-02-12
10,000+ Users	\$ 49.14	FC5-10-EMS05-676-02-12

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) 1 Year FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	\$ 900.00	FC1-10-FSASE-471-01-12

FortiSASE Dedicated IP FortiSASE yearly subscription for 4 dedicated IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 4 dedicated IPs	\$ 4,500.00	FC1-10-EMS05-658-02-12
FortiSASE Dedicated IP FortiSASE yearly subscription for 32 public IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 32 public IPs	\$ 16,650.00	FC2-10-EMS05-658-02-12
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Fortinet Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Fortinet Locations	\$ 9,000.00	FC1-10-EMS05-752-02-12
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	\$ 27,000.00	FC1-10-EMS05-766-02-12
FortiSASE SD-WAN On-Ramp FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	FortiSASE SD-WAN On-Ramp 1 Year FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	\$ 36,000.00	FC1-10-EMS05-770-02-12
FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 450.00	FC1-10-EMS05-1071-02-12
FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 1,350.00	FC1-10-EMS05-1072-02-12

	Classroom, Virtual ILT FCSS - FortiSASE Administrator Training - 2 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisase-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisase_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$	1,710.00	FT-SASE
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$	2,970.00	FP-10-PS001-801-01-01
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After- Hours/ Weekend in addition to the Daily Charge	\$	594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	7,969.50	FC2-10-AZVMS-465-01-12

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.co 	\$ 63.00	FT-FAZ-ANS-LAB

	<p>m/local/staticpage/view.php?page=library_fortianalyst-r-analyst</p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$ 180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</p> <p>- To schedule the FCX practical exam:</p>	\$ 1,440.00	NSE-EX-PRL8

	https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139		
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Prisma Access

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$78,010	200 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$239,710	1000 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$725,730	5000 users

Number of Units Purchased	% Volume Discount
200-499	0
500-999	10
1,000-2,499	25
2,500-4,999	35
5,000-9,999	40
10,000-24,999	45
25,000+	50

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat

EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal - SSE Complete

Respondent: CDW Government LLC

Solution Proposed - B: Skyhigh Security Secure Service Edge Complete "SSE Complete"

PRODUCT CONTENT: SWG Cloud Service, Remote Browser Isolation for risky sites, Cloud DLP, CASB Shadow and unlimited CASB SaaS applications as integrated services. Skyhigh SWG Software Gateway Edition Software and Gateway Anti-Malware as GTM bundle. In addition, it includes access to Client Proxy, Content Security Reporter via ePO, and Endpoint firewall managed by Trellix ePO. Appliance license and Hybrid configuration are included. SSE Complete also includes Skyhigh Private Access, aka - ZTNA and Skyhigh Cloud Firewall.

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
A 5-250	\$96.68	Per User
B 251-1000	\$85.08	Per User
C 1001-2000	\$76.57	Per User
D 2001-5000	\$71.21	Per User
E 5001-1000	\$66.94	Per User
F 10001+	\$64.92	Per User

Additional SSE Stand-Alone options are available. Details and Pricing for these options can be provided upon contacting your Skyhigh Security Reseller Partner.

** See Below

Price Proposal - SSE Advanced

Respondent: CDW Government LLC

Solution Proposed - B: Skyhigh Security Secure Service Edge Advanced "SSE Advanced"

PRODUCT CONTENT: SWG Cloud Service, Remote Browser Isolation for risky sites, Cloud DLP, CASB Shadow and unlimited CASB SaaS applications as integrated services. Skyhigh SWG Software Gateway Edition Software and Gateway Anti-Malware as GTM bundle. In addition it includes access to Client Proxy, Content Security Reporter via ePO, and Endpoint firewall managed by Trellix ePO. Appliance license and Hybrid configuration are included.

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
A 5-250	\$61.52	Per User
B 251-1000	\$54.14	Per User
C 1001-2000	\$48.73	Per User
D 2001-5000	\$45.32	Per User
E 5001-1000	\$42.60	Per User
F 10001+	\$41.31	Per User

Additional SSE Stand-Alone options are available. Details and Pricing for these options can be provided upon contacting your Skyhigh Security Reseller Partner.

** See Below

Price Proposal - SSE Essentials

Respondent: CDW Government LLC

Solution Proposed - B: Skyhigh Security Secure Service Edge Essentials "SSE Essentials"

PRODUCT CONTENT: **PRODUCT CONTENT:** CASB Shadow, SWG Cloud Service as integrated services and Skyhigh SWG Software, Remote Browser Isolation for risky sites, Cloud DLP, Gateway Edition Software and Gateway Anti-Malware as GTM bundle. In addition it includes access to Client Proxy and Content Security Reporter via ePO. Appliance license and Hybrid configuration are included.

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
A 5-250	\$31.56	Per User
B 251-1000	\$28.18	Per User
C 1001-2000	\$25.62	Per User
D 2001-5000	\$23.94	Per User
E 5001-1000	\$22.59	Per User
F 10001+	\$21.93	Per User

* Additional SSE Stand-Alone options are available. Details and Pricing for these options can be provided upon contacting your Skyhigh Security Reseller Partner.

** See Below

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Premium Care Plan	<p>The Skyhigh Security Premium Care Plan offers a comprehensive suite of services designed to maximize your investment in Skyhigh Security solutions.</p> <p>Key Benefits:</p> <ul style="list-style-type: none"> ● 40 Days of Professional Services Consulting including: <ul style="list-style-type: none"> ○ Expert Guidance: Design Reviews, tailored technical advice to optimize the configuration and adoption of your Skyhigh Security solutions. ○ Custom Workshops: Address critical topics like data privacy and cloud security through expert-led workshops. ● Dedicated Support: <ul style="list-style-type: none"> ○ Customer Success Manager (CSM): Your dedicated in-region CSM will: <ul style="list-style-type: none"> ▪ Conduct Quarterly Business Reviews to identify issues, opportunities, and areas for improvement. ▪ Weekly Operational Service reviews to ensure optimal adoption and value realization. ○ Technical Account Manager (TAM): Your in-region TAM will provide strategic insights and technical expertise to complement your security operations using Skyhigh Security Solutions. ○ Elevated Support: Prioritized response times for critical issues (30-minute response for Severity 1, 1-hour for Severity 2). ● On-Demand eLearning: Access a library of training materials to enhance your team's skills and knowledge. ● Health Checks: Annual, remote health assessments to identify potential issues and optimize your security posture. Each assessment generates a detailed diagnostics report summarizing maintenance actions and providing actionable optimization and security recommendations. ● Comprehensive Coverage: Premium Care Plan applies to all Skyhigh Security enterprise products and solutions, globally. 	\$120,000	1 year

Enterprise Care Plan	<p>The Skyhigh Security Enterprise Care Plan offers a comprehensive suite of services designed to maximize your investment in Skyhigh Security solutions.</p> <p>Key Benefits:</p> <ul style="list-style-type: none"> ● 20 Days of Professional Services Consulting including: <ul style="list-style-type: none"> ○ Expert Guidance: Design Reviews, tailored technical advice to optimize the configuration and adoption of your Skyhigh Security solutions. ○ Custom Workshops: Address critical topics like data privacy and cloud security through expert-led workshops. ● Dedicated Support: <ul style="list-style-type: none"> ○ Customer Success Manager (CSM): Your remote CSM will: <ul style="list-style-type: none"> ▪ Conduct semi-annual Business Reviews to identify issues, opportunities, and areas for improvement. ▪ Bi-weekly Operational Service reviews to ensure optimal adoption and value realization. ○ Technical Account Manager (TAM): Your remote TAM will provide strategic insights and technical expertise to complement your security operations using Skyhigh Security Solutions. ○ Elevated Support: Prioritized response times for critical issues (1-hour response for Severity 1, 2-hours for Severity 2). ● On-Demand eLearning: Access a library of training materials to enhance your team's skills and knowledge. ● Health Checks: Annual, remote health assessments to identify potential issues and optimize your security posture. Each assessment generates a detailed diagnostics report summarizing maintenance actions and providing actionable optimization and security recommendations. <p>Comprehensive Coverage: Enterprise Care Plan applies to all Skyhigh Security enterprise products and solutions, globally.</p>	\$60,000	1 year
Custom Consulting Services	<p>Skyhigh Security Consulting Services includes planning, design, implementation, knowledge transfer, Architecture review, Health Check and project management services for Skyhigh Security products.</p> <p>Skyhigh Solution Services are delivered by expert Skyhigh Security Professional Services consultants who have years of experience deploying and operationalizing</p>	\$2,730	Per day (8 hours)

	<p>Skyhigh Security Products for Global customers. By engaging Skyhigh Consulting Services, you can unlock the full potential of your Skyhigh Security investment.</p> <ul style="list-style-type: none"> • Deployments always adhere to <i>Skyhigh Security recommended Best Practices</i> • <i>Minimize the Time to Value</i> by helping you realize steady, fast and incremental returns from the deployed Skyhigh Security Solutions. • Proximity to Skyhigh Security Engineering and Product Management allows them to <i>leverage the right Internal Teams</i> to address your current and future cloud security needs in a timely and effective manner. • Using our proven <i>Solution Services methodology</i>, the Team works with you to design the right solution aligned to your business needs and provide a path to help you extract maximum value out of your investment in Skyhigh Security Products in the shortest time. • Solution Services Consultants act as your <i>internal customer advocates</i> with the ability to influence Product roadmap for the solutions to be ready to cater to your future needs. 		
Health Assessment	<p>Skyhigh Security Health Assessment is a service designed to periodically review the deployment and effectiveness of Skyhigh Security solutions. Given the dynamic nature of cloud environments, especially in growing enterprises, regular assessments are crucial to maintain optimal cloud security posture.</p> <p>The assessment process involves a comprehensive review of the Skyhigh Cloud Security Advisor Dashboard, deployed Skyhigh Security use cases, integration and solution statuses, Skyhigh Cloud Connector health, and the extent of supplementary Skyhigh Security feature utilization. This analysis helps identify potential gaps in coverage and provides actionable recommendations to enhance security architecture, optimize risk management, and improve overall security posture.</p> <p>The assessment delivers a detailed report outlining the health status of each Skyhigh Security integration and solution, the current state of deployed use cases, and specific recommendations to address identified gaps. This valuable information empowers you to make informed decisions and take proactive steps to strengthen your cloud security posture.</p> <p>The report is delivered in electronic format (PDF) and includes a readout session.</p>	\$8,190	Per assessment per product

Instructor-Led Training - Private	Instructor - Led Training: 4 Days, virtual, private class, up to 6 students.	\$18,000	Per Students 6
Instructor-Led Training - Private - Additional Student	Instructor-Led Training: Per additional student for 4 Days private class.	\$3,000	Per Student
Instructor-Led Training - Public	Instructor - Led Training: 4 Days, virtual, public class, per student	\$3,000	Per Student

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

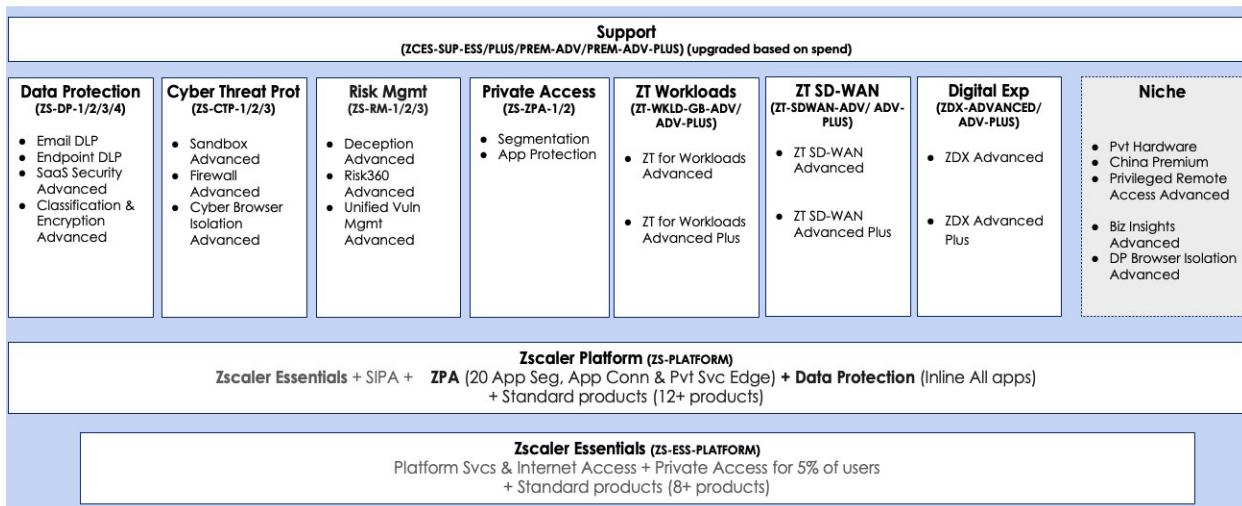
Respondent: CDW Government LLC

Solution Proposed: Zscaler Government Solutions - Zero Trust Exchange

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial & renewal term:

FY25 Zscaler Packaging: Overview



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00

ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00
ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)

ZS-DP-1	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes one of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$50.00	\$45.00
ZS-DP-2	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes two of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$95.00	\$85.50
ZS-DP-3	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes three of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$135.00	\$121.50
ZS-DP-4	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes all of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$170.00	\$153.00
ZS-DP- INLINE- ALL-APPS	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) (Per User / Per Year)	\$50.00	\$45.00
ZS-DP-ISO- ADV	Per User / Per Year	Annual Subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases. (Per User / Per Year)	\$100.00	\$90.00

ZS-CTP-1	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$50.00	\$45.00
ZS-CTP-2	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$95.00	\$85.50
ZS-CTP-3	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes all of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$135.00	\$121.50
ZS-CTP-ISO-UNLTD	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk based and managed devices. (Per User / Per Year)	\$150.00	\$135.00
ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$50.00	\$45.00
ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$95.00	\$85.50

ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$135.00	\$121.50
ZS-RM-UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	\$50.00	\$45.00
ZT-WKLD-GB-STD	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) (Per Year / Per GB of monthly traffic)	\$6.00	\$5.40
ZT-WKLD-GB-ADV	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Cloud Connector (where available) supporting Internet Access, Private Access, Data Protection, Cyber Protection. (Per Year / Per GB of monthly traffic)	\$25.00	\$22.50
ZT-WKLD-GB-ADV-PLUS	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced Plus: Zero Trust Cloud/DC Advanced, Data Protection inline, Advanced classification, Firewall Advanced, and Sandbox Advanced (Per Year Per / GB of monthly traffic)	\$37.50	\$33.75
ZT-SDWAN-ADV	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site. (Per Site / Per Year)	\$4,000.00	\$3,600.00
ZT-SDWAN-ADV-PLUS-UPGRADE	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features. (Per Site / Per Year)	\$2,000.00	\$1,800.00

ZT-SDWAN-400	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for upto 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$4,800.00	\$4,320.00
ZT-SDWAN-600	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly data transfer per site.(Devices and Data Transfer are aggregated across all sites).	\$7,200.00	\$6,480.00
ZT-SDWAN-800	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and and 400 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$12,000.00	\$10,800.00
ZT-SDWAN-400-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs	\$800.00	\$720.00
ZT-SDWAN-600-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs	\$3,200.00	\$2,880.00
ZT-SDWAN-800-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs	\$8,000.00	\$7,200.00
ZT-SDWAN-DEV	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device)	\$100.00	\$90.00
ZT-SDWAN-GB	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer	\$20.00	\$18.00
ZS-ZPA-1	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes one of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$50.00	\$45.00

ZS-ZPA-2	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes all of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$95.00	\$85.50
ZS-ZPA-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access. (Per User / Per Year)	\$100.00	\$90.00
ZS-PRA-ADV	Per User / Per Year	Annual Subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) (Per User / Per Year)	\$480.00	\$432.00
ZDX-ADVANCED	Per User / Per Year	Annual subscription to ZDX Advanced. Includes: 30 configurable user probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook intergrations.	\$75.00	\$67.50
ZDX-ADV-PLUS	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (max probes per user is 30), Software process monitoring and incident reporting, ZDX Co-pilot Essentials, ZDX Hosted Monitoring: (1 Hosted Monitoring Probe Location per 1,000 users)	\$125.00	\$112.50
ZS-BIZ-INSIGHTS-ADV	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis	\$60.00	\$54.00
ZS-SIPA	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level)	\$15.00	\$13.50

ZS-TEST-ENV	Per Tenant / Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users)	\$40,000.00	\$36,000.00
ZS-TEST-ENV-ESS	Per Tenant / Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment. (Available for customers with fewer than 5000 users)	\$20,000.00	\$18,000.00
ZSC-PRI-CAT	Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains	\$50,000.00	\$45,000.00
ZIA-SVC-EDGE-3	Per Device / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces. Requires separate approval.	\$25,000.00	\$22,500.00
ZIA-SVC-EDGE-5	Per Device / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces. Requires separate approval.	\$50,000.00	\$45,000.00
ZSC-PRIV-LB	Per Device / Per Year	Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee. Requires separate approvals.	\$25,000.00	\$22,500.00
EDU-ZIA-SVC-EDGE-ESS	Per User / Per Year	Annual subscription to Zscaler Internet Access Essentials for Education Features include SIP, file type controls, Inline AV/AS, reputation phishing and command & control blocks, Advanced Threat Protection, Web 2.0, SSL/TLS Inspection, Bandwidth Control, Web Access Control, NSS, Mobile controls & reporting (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$10.00	\$9.00

EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40
EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00

ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30

ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40

ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40

ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60
ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$88.00	\$79.20
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50
ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70
ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30

ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-DP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$67.00	\$60.30
ZS-DP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$41.00	\$36.90
ZS-DP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$26.00	\$23.40
ZS-DP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$21.00	\$18.90
ZS-DP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$16.00	\$14.40

ZS-DP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$75.00	\$67.50
ZS-DP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$47.00	\$42.30
ZS-DP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$29.00	\$26.10
ZS-DP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$24.00	\$21.60
ZS-DP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$19.00	\$17.10

ZS-DP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$126.00	\$113.40
ZS-DP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$83.00	\$74.70
ZS-DP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$51.00	\$45.90
ZS-DP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$43.00	\$38.70
ZS-DP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$33.00	\$29.70

ZS-DP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$143.00	\$128.70
ZS-DP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$94.00	\$84.60
ZS-DP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$58.00	\$52.20
ZS-DP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$48.00	\$43.20
ZS-DP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$37.00	\$33.30

ZS-DP-INLINE-ALL-APPS-GCM-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-DP-INLINE-ALL-APPS-GCM-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
		management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCM-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$26.00	\$23.40
ZS-DP-INLINE-ALL-APPS-GCM-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$21.00	\$18.90
ZS-DP-INLINE-ALL-APPS-GCM-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$16.00	\$14.40
ZS-DP-INLINE-ALL-APPS-GCH-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50

ZS-DP-INLINE-ALL-APPS-GCH-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$47.00	\$42.30
ZS-DP-INLINE-ALL-APPS-GCH-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications	\$29.00	\$26.10
		and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud High. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCH-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$24.00	\$21.60
ZS-DP-INLINE-ALL-APPS-GCH-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud High. (Per User / Per Year)	\$19.00	\$17.10
ZS-DP-ISO-ADV-GCM-1	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-DP-ISO-ADV-GCM-1000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$83.00	\$74.70

ZS-DP-ISO-ADV-GCM-10000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$51.00	\$45.90
ZS-DP-ISO-ADV-GCM-25000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$43.00	\$38.70
ZS-DP-ISO-ADV-GCM-100000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$33.00	\$29.70
ZS-DP-ISO-ADV-GCH-1	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-DP-ISO-ADV-GCH-1000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$94.00	\$84.60
ZS-DP-ISO-ADV-GCH-10000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$58.00	\$52.20

ZS-DP-ISO-ADV-GCH-25000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$48.00	\$43.20
ZS-DP-ISO-ADV-GCH-100000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud High. (Per User / Per Year)	\$37.00	\$33.30
ZS-CTP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$67.00	\$60.30
ZS-CTP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$37.00	\$33.30
ZS-CTP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$23.00	\$20.70

ZS-CTP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$19.00	\$17.10
ZS-CTP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$15.00	\$13.50
ZS-CTP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$75.00	\$67.50
ZS-CTP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$42.00	\$37.80
ZS-CTP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$26.00	\$23.40

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$22.00	\$19.80
ZS-CTP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$17.00	\$15.30
ZS-CTP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$126.00	\$113.40
ZS-CTP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$74.00	\$66.60

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$47.00	\$42.30
ZS-CTP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$39.00	\$35.10
ZS-CTP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$30.00	\$27.00
ZS-CTP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$143.00	\$128.70

ZS-CTP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$83.00	\$74.70
ZS-CTP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$53.00	\$47.70
ZS-CTP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$43.00	\$38.70
ZS-CTP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$34.00	\$30.60
ZS-CTP-3-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$180.00	\$162.00

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$110.00	\$99.00
ZS-CTP-3-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$70.00	\$63.00
ZS-CTP-3-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$58.00	\$52.20
ZS-CTP-3-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$45.00	\$40.50

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$203.00	\$182.70
ZS-CTP-3-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$125.00	\$112.50
ZS-CTP-3-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$79.00	\$71.10
ZS-CTP-3-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$65.00	\$58.50

ZS-CTP-3-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$50.00	\$45.00
ZS-CTP-ISO-UNLTD-GCM-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$200.00	\$180.00
ZS-CTP-ISO-UNLTD-GCM-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$112.00	\$100.80
ZS-CTP-ISO-UNLTD-GCM-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-CTP-ISO-UNLTD-GCM-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$57.00	\$51.30
ZS-CTP-ISO-UNLTD-GCM-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk,	\$46.00	\$41.40

		managed devices for 100000+ users in GovCloud Moderate. (Per User / Per Year)		
ZS-CTP-ISO-UNLTD-GCH-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$225.00	\$202.50
ZS-CTP-ISO-UNLTD-GCH-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$126.00	\$113.40
ZS-CTP-ISO-UNLTD-GCH-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$76.00	\$68.40
ZS-CTP-ISO-UNLTD-GCH-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$65.00	\$58.50
ZS-CTP-ISO-UNLTD-GCH-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 100000+ users in GovCloud High. (Per User / Per Year)	\$52.00	\$46.80

ZS-RM-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-RM-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$31.00	\$27.90
ZS-RM-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$18.00	\$16.20
ZS-RM-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$16.00	\$14.40
ZS-RM-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$12.00	\$10.80
ZS-RM-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50

ZS-RM-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$35.00	\$31.50
ZS-RM-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$21.00	\$18.90
ZS-RM-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$18.00	\$16.20
ZS-RM-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 100000+ users in GovCloud High. (Per User / Per Year)	\$13.00	\$11.70
ZS-RM-UVM-GCM-1	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1 to 999 users in GovCloud Moderate. (Per Asset / Per Year)	\$67.00	\$60.30
ZS-RM-UVM-GCM-1000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1000 to 9999 users in GovCloud Moderate. (Per Asset / Per Year)	\$32.00	\$28.80

ZS-RM-UVM-GCM-10000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 10000 to 24999 users in GovCloud Moderate. (Per Asset / Per Year)	\$20.00	\$18.00
ZS-RM-UVM-GCM-25000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 25000 to 99999 users in GovCloud Moderate. (Per Asset / Per Year)	\$18.00	\$16.20
ZS-RM-UVM-GCM-100000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 100000+ users in GovCloud Moderate. (Per Asset / Per Year)	\$13.00	\$11.70
ZS-RM-UVM-GCH-1	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1 to 999 users in GovCloud High. (Per Asset / Per Year)	\$75.00	\$67.50
ZS-RM-UVM-GCH-1000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1000 to 9999 users in GovCloud High. (Per Asset / Per Year)	\$36.00	\$32.40
ZS-RM-UVM-GCH-10000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 10000 to 24999	\$22.00	\$19.80

		users in GovCloud High. (Per Asset / Per Year)		
ZS-RM-UVM-GCH-25000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 25000 to 99999 users in GovCloud High. (Per Asset / Per Year)	\$20.00	\$18.00
ZS-RM-UVM-GCH-100000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 100000+ users in GovCloud High. (Per Asset / Per Year)	\$14.00	\$12.60
ZT-WKLD-GB-STD-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$8.00	\$7.20
ZT-WKLD-GB-STD-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$6.00	\$5.40
ZT-WKLD-GB-STD-GCM-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$5.00	\$4.50
ZT-WKLD-GB-STD-GCM-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud	\$4.00	\$3.60

		Connector (where available) for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)		
ZT-WKLD-GB-STD-GCM-100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$4.00	\$3.60
ZT-WKLD-GB-STD-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$9.00	\$8.10
ZT-WKLD-GB-STD-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$7.00	\$6.30
ZT-WKLD-GB-STD-GCH-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$5.00	\$4.50
ZT-WKLD-GB-STD-GCH-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$5.00	\$4.50
ZT-WKLD-GB-STD-GCH-100000	Per Year / Per GB of	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes	\$5.00	\$4.50

	monthly traffic	Stateful filtering & Cloud Connector (where available) for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)		
ZT-WKLD-GB-ADV-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$33.00	\$29.70
ZT-WKLD-GB-ADV-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$21.00	\$18.90
ZT-WKLD-GB-ADV-GCM-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-WKLD-GB-ADV-GCM-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$12.00	\$10.80
ZT-WKLD-GB-ADV-GCM-100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$12.00	\$10.80

ZT-WKLD-GB-ADV-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$38.00	\$34.20
ZT-WKLD-GB-ADV-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$24.00	\$21.60
ZT-WKLD-GB-ADV-GCH-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$17.00	\$15.30
ZT-WKLD-GB-ADV-GCH-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-WKLD-GB-ADV-GCH-100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-WKLD-GB-ADV-PLUS-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$50.00	\$45.00

ZT-WKLD-GB-ADV-PLUS-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$27.00	\$24.30
ZT-WKLD-GB-ADV-PLUS-GCM-10000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$18.00	\$16.20
ZT-WKLD-GB-ADV-PLUS-GCM-25000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$14.00	\$12.60
ZT-WKLD-GB-ADV-PLUS-GCM-100000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$14.00	\$12.60
ZT-WKLD-GB-ADV-PLUS-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$56.00	\$50.40
ZT-WKLD-GB-ADV-PLUS-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$31.00	\$27.90
ZT-WKLD-GB-ADV-PLUS-GCH-10000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$20.00	\$18.00
ZT-WKLD-GB-ADV-PLUS-GCH-25000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-WKLD-GB-ADV-PLUS-GCH-100000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50

ZT-SDWAN-ADV-GCM-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site in GovCloud Moderate. (Per Site / Per Year)	\$638.00	\$574.20
ZT-SDWAN-ADV-GCH-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site in GovCloud High. (Per Site / Per Year)	\$720.00	\$648.00
ZT-SDWAN-ADV-PLUS-GCM-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features in GovCloud Moderate. (Per Site / Per Year)	\$2,660.00	\$2,394.00
ZT-SDWAN-ADV-PLUS-GCH-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features in GovCloud High. (Per Site / Per Year)	\$3,000.00	\$2,700.00
ZT-SDWAN-400-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for up to 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly aggregated data transfer per site in GovCloud Moderate. (Per Box / Per Year)	\$6,384.00	\$5,745.60
ZT-SDWAN-400-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for up to 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly aggregated data transfer per site in GovCloud High. (Per Box / Per Year)	\$7,200.00	\$6,480.00

ZT-SDWAN-600-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly aggregated data transfer per site in GovCloud Moderate. (Per Box / Per Year)	\$9,576.00	\$8,618.40
ZT-SDWAN-600-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly aggregated data transfer per site in GovCloud High. (Per Box / Per Year)	\$10,800.00	\$9,720.00
ZT-SDWAN-800-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and 400 GB of monthly data transfer per site in GovCloud Moderate. (Per Box / Per Year)	\$15,960.00	\$14,364.00
ZT-SDWAN-800-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and 400 GB of monthly data transfer per site in GovCloud High. (Per Box / Per Year)	\$18,000.00	\$16,200.00
ZT-SDWAN-400-HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs in GovCloud Moderate. (Per Box / Per Year)	\$1,064.00	\$957.60
ZT-SDWAN-400-HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs in GovCloud High. (Per Box / Per Year)	\$1,200.00	\$1,080.00

ZT-SDWAN-600-HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs in GovCloud Moderate. (Per Box / Per Year)	\$4,256.00	\$3,830.40
ZT-SDWAN-600-HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs in GovCloud High. (Per Box / Per Year)	\$4,800.00	\$4,320.00
ZT-SDWAN-800-HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs in GovCloud Moderate. (Per Box / Per Year)	\$10,640.00	\$9,576.00
ZT-SDWAN-800-HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs in GovCloud High. (Per Box / Per Year)	\$12,000.00	\$10,800.00
ZT-SDWAN-DEV-GCM-1	Per Device / Per Year	Annual subscription for Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device) in GovCloud Moderate. (Per Device / Per Year)	\$133.00	\$119.70
ZT-SDWAN-DEV-GCH-1	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device) in GovCloud High. (Per Device / Per Year)	\$150.00	\$135.00
ZT-SDWAN-GB-GCM-1	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$27.00	\$24.30

ZT-SDWAN-GB-GCM-1000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$21.00	\$18.90
ZT-SDWAN-GB-GCM-10000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-SDWAN-GB-GCM-25000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-SDWAN-GB-GCM-100000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-SDWAN-GB-GCH-1	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$30.00	\$27.00
ZT-SDWAN-GB-GCH-1000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$24.00	\$21.60
ZT-SDWAN-GB-GCH-10000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$17.00	\$15.30
ZT-SDWAN-GB-GCH-25000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-SDWAN-GB-GCH-100000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50

ZS-ZPA-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-ZPA-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$55.00	\$49.50
ZS-ZPA-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$31.00	\$27.90
ZS-ZPA-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$27.00	\$24.30
ZS-ZPA-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$22.00	\$19.80
ZS-ZPA-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50
ZS-ZPA-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$62.00	\$55.80
ZS-ZPA-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$35.00	\$31.50
ZS-ZPA-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$30.00	\$27.00

ZS-ZPA-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year)	\$25.00	\$22.50
ZS-ZPA-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$126.00	\$113.40
ZS-ZPA-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$111.00	\$99.90
ZS-ZPA-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$62.00	\$55.80
ZS-ZPA-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$53.00	\$47.70
ZS-ZPA-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$45.00	\$40.50
ZS-ZPA-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$143.00	\$128.70
ZS-ZPA-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$125.00	\$112.50
ZS-ZPA-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$70.00	\$63.00

ZS-ZPA-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$60.00	\$54.00
ZS-ZPA-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year)	\$50.00	\$45.00
ZS-ZPA-PLATFORM-GCM-1	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ZPA-PLATFORM-GCM-1000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$84.00	\$75.60
ZS-ZPA-PLATFORM-GCM-10000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$55.00	\$49.50
ZS-ZPA-PLATFORM-GCM-25000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$47.00	\$42.30

ZS-ZPA-PLATFORM-GCM-100000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$36.00	\$32.40
ZS-ZPA-PLATFORM-GCH-1	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ZPA-PLATFORM-GCH-1000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$95.00	\$85.50
ZS-ZPA-PLATFORM-GCH-10000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$62.00	\$55.80
ZS-ZPA-PLATFORM-GCH-25000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$53.00	\$47.70
ZS-ZPA-PLATFORM-GCH-100000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs,	\$41.00	\$36.90

		Source IP Anchoring, ZDX Standard, Browser-based access for 100000+ users in GovCloud High. (Per User / Per Year)		
ZS-PRA-ADV-GCM-1	Per User / Per Year	Annual subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) users in GovCloud Moderate. (Per System / Per Year)	\$638.00	\$574.20
ZS-PRA-ADV-GCH-1	Per User / Per Year	Annual subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) in GovCloud High. (Per System / Per Year)	\$720.00	\$648.00
ZDX-ADVANCED-GCM-1	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$100.00	\$90.00
ZDX-ADVANCED-GCM-1000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZDX-ADVANCED-GCM-10000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$45.00	\$40.50
ZDX-ADVANCED-GCM-25000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing	\$38.00	\$34.20

		(25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)		
ZDX-ADVANCED-GCM-100000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZDX-ADVANCED-GCH-1	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$113.00	\$101.70
ZDX-ADVANCED-GCH-1000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$76.00	\$68.40
ZDX-ADVANCED-GCH-10000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$50.00	\$45.00
ZDX-ADVANCED-GCH-25000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$42.00	\$37.80

ZDX-ADVANCED-GCH-100000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 100000+ users in GovCloud High. (Per User / Per Year)	\$33.00	\$29.70
ZDX-ADVANCED-PLUS-GCM-1	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$166.00	\$149.40
ZDX-ADVANCED-PLUS-GCM-1000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$130.00	\$117.00
ZDX-ADVANCED-PLUS-GCM-10000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$93.00	\$83.70
ZDX-ADVANCED-PLUS-GCM-25000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$77.00	\$69.30
ZDX-ADVANCED-PLUS-GCM-100000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user),	\$60.00	\$54.00

		Software process monitoring and reporting, ZDX Co-pilot Essentials for 100000+ users in GovCloud Moderate. (Per User / Per Year)		
ZDX-ADVANCED-PLUS-GCH-1	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$188.00	\$169.20
ZDX-ADVANCED-PLUS-GCH-1000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$147.00	\$132.30
ZDX-ADVANCED-PLUS-GCH-10000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$105.00	\$94.50
ZDX-ADVANCED-PLUS-GCH-25000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$87.00	\$78.30
ZDX-ADVANCED-PLUS-GCH-100000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 100000+ users in GovCloud High. (Per User / Per Year)	\$68.00	\$61.20

ZS-BIZ- INSIGHTS-ADV- GCM-1	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$80.00	\$72.00
ZS-BIZ- INSIGHTS-ADV- GCM-1000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$31.00	\$27.90
ZS-BIZ- INSIGHTS-ADV- GCM-10000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$22.00	\$19.80
ZS-BIZ- INSIGHTS-ADV- GCM-25000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$19.00	\$17.10
ZS-BIZ- INSIGHTS-ADV- GCM-100000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$15.00	\$13.50
ZS-BIZ- INSIGHTS-ADV- GCH-1	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$90.00	\$81.00

ZS-BIZ- INSIGHTS-ADV- GCH-1000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$35.00	\$31.50
ZS-BIZ- INSIGHTS-ADV- GCH-10000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$25.00	\$22.50
ZS-BIZ- INSIGHTS-ADV- GCH-25000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$21.00	\$18.90
ZS-BIZ- INSIGHTS-ADV- GCH-100000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 100000+ users in GovCloud High. (Per User / Per Year)	\$16.00	\$14.40
ZS-SIPA-GCM-1	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$20.00	\$18.00
ZS-SIPA-GCM- 1000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$14.00	\$12.60

ZS-SIPA-GCM-10000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$8.00	\$7.20
ZS-SIPA-GCM-25000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$7.00	\$6.30
ZS-SIPA-GCM-100000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$4.00	\$3.60
ZS-SIPA-GCH-1	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$23.00	\$20.70
ZS-SIPA-GCH-1000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$15.00	\$13.50
ZS-SIPA-GCH-10000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$10.00	\$9.00

		users in GovCloud High. (Per User / Per Year)		
ZS-SIPA-GCH-25000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$8.00	\$7.20
ZS-SIPA-GCH-100000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 100000+ users in GovCloud High. (Per User / Per Year)	\$5.00	\$4.50
ZS-TEST-ENV-GCM-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users) in GovCloud Moderate. (Per Year)	\$53,200.00	\$47,880.00
ZS-TEST-ENV-GCH-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users) in GovCloud High. (Per Year)	\$60,000.00	\$54,000.00
ZS-TEST-ENV-ESS-GCM-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment. (Available for customers with fewer than 5000 users) in GovCloud Moderate. (Per Year)	\$26,600.00	\$23,940.00
ZS-TEST-ENV-ESS-GCH-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment. (Available for	\$30,000.00	\$27,000.00

		customers with fewer than 5000 users) in GovCloud High. (Per Year)		
ZSC-PRI-CAT-GCM-1	Per Unit / Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains in GovCloud Moderate. (Per Unit / Per Year)	\$66,500.00	\$59,850.00
ZSC-PRI-CAT-GCH-1	Per Unit / Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains in GovCloud High. (Per Unit / Per Year)	\$75,000.00	\$67,500.00
ZIA-SVC-EDGE-3-GCM-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces in GovCloud Moderate. (Per Unit / Per Year) Requires separate approval	\$33,250.00	\$29,925.00
ZIA-SVC-EDGE-3-GCH-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces in GovCloud High. (Per Unit / Per Year) Requires separate approval	\$37,500.00	\$33,750.00
ZIA-SVC-EDGE-5-GCM-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces in GovCloud Moderate. (Per Unit / Per Year) Requires separate approval	\$66,500.00	\$59,850.00
ZIA-SVC-EDGE-5-GCH-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces in GovCloud High. (Per Unit / Per Year) Requires separate approval	\$75,000.00	\$67,500.00
ZSC-PRIV-LB-GCM-1	Per Unit / Per Year	Annual subscription to Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee in GovCloud	\$33,250.00	\$29,925.00

		Moderate. (Per Unit / Per Year) Requires separate approval		
ZSC-PRIV-LB-GCH-1	Per Unit / Per Year	Annual subscription to Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee in GovCloud High. (Per Unit / Per Year) Requires separate approval	\$37,500.00	\$33,750.00
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours).</i>	\$183,000.00	\$164,700.00

		<i>Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>		
ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	<i>Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.</i>	\$300.00	\$270.00

ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00

ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for **initial** term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for **renewal** term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as	\$236.25	hourly

	designed to the client's satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Prisma Cloud

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$162,000	1000 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$351,000	2500 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat

EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price ProposalRespondent: CDW Government LLCSolution Proposed: SailPoint Identity Security

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
SaaS Identity Security software	MSRP	Qty 0-100
SaaS Identity Security software	15% off MSRP	Qty 101+
On-Premises Identity Security software	MSRP	Qty 0-100
On-Premises Identity Security software	15% off MSRP	Qty 101+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
SailPoint Services	Implementation, training, additional support, etc.	3% off MSRP	all

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: ServiceNow Integrated Risk Management / Governance, Risk, and Compliance

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for initial term:

NOTE – New Customers without an existing instance of ServiceNow have a minimum Annual Contract Value (ACV) of \$55,000.

Tier	Price	Unit / Metric
IRM – Standard - PROD23789	\$118.75	QTY 1 – IRM Operator
IRM – Professional - PROD23792	\$237.50	QTY 1 – IRM Operator
IRM Lite Operator - PROD23807	\$71.25	QTY 1 – IRM Lite Operator
Third-party Risk Management (TPRM) Base - PROD20914	\$3,800.00	QTY 1- Module
Third-party Risk Management (TPRM) Standard - PROD20917	\$38.00	QTY 1- Transaction

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
CDW ServiceNow Professional Services	Implementation, Integration and Migrations, Maturity Assessments, Process Engineering, Platform Health Checks, AI readiness programs	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
CDW Managed ServiceNow as a Service	CDW Provides ServiceNow as a turnkey solution	CDW Advertised (Negotiated based on	Each

	including licenses and the handling of all customers interactions with ServiceNow and a full or partial outsourced ServiceNow administration and an outcome-based enhancement model.	scope of professional service engagement)	
CDW SmartCIP	CDW provides a Technical Consultant with good communications skills to help customers on a retainer basis.	CDW Advertised (Negotiated based on scope of professional service engagement)	each
CDW SmartFlex	CDW provides a multi-discipline team for the customer to pull capacity from to work a customer defined backlog.	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
CDW SmartAdmin	CDW provides a multi-discipline team to provide a full or partial outsourced ServiceNow administration and an outcome-based enhancement model.	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
CDW SmartAssure	CDW provides a managed program to facilitate growing the scale and ServiceNow with ongoing transformation advisory, multiple projects per year and ongoing small enhancements rolled into a single program	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
ServiceNow Associate Project Manager	CDW badged ServiceNow certified resource	\$165	Hourly
ServiceNow Associate Consulting Engineer	CDW badged ServiceNow certified resource	\$170	Hourly

ServiceNow Engagement Manager	CDW badged ServiceNow certified resource	\$235	Hourly
ServiceNow Business Process Consultant	CDW badged ServiceNow certified resource	\$255	Hourly
ServiceNow Principal Consultant	CDW badged ServiceNow certified resource	\$275	Hourly
ServiceNow Organizational Change Management Consultant	CDW badged ServiceNow certified resource	\$275	Hourly
ServiceNow Integration Expert	CDW badged ServiceNow certified resource	\$250	Hourly
ServiceNow Quality Assurance Expert	CDW badged ServiceNow certified resource	\$200	Hourly
ServiceNow Solution Architect	CDW badged ServiceNow certified resource	\$255	Hourly
ServiceNow Technical Consultant / Developer	CDW badged ServiceNow certified resource	\$220	Hourly
ServiceNow Trainer	CDW badged ServiceNow certified resource	\$235	Hourly

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Freshworks Enterprise Annual – Named Agent Subscription

Service Category: Service Category 12: IT Service Management (ITSM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1- 50	\$1,428 - \$71,400	\$1,428/agent/year
51 - 100	\$71,371.44 - \$139,944	\$1,399.44/agent/year
101 - 300	\$137,016.60 - \$409,980	\$1,356.60/agent/year
301 - 500	\$404,038.32 - \$671,160	\$1,342.32/agent/year
501 – 1,000	\$658,193.76 - \$1,313,760	\$1,313.76/agent/year
1,001 – 1,500	\$1,286,485.20 - \$1,927,800	\$1,285.20/agent/year
1,501 – 2,500	\$1,821,913.80 - \$3,034,500	\$1,213.80/agent/year
2,501 – 5,000	\$2,856,642.20 - \$5,712,000	\$1,142.40/agent/year

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Freshservice Business Agents	Non-IT Workspace Agents	\$468	Per Agent Per Year
Freddy AI License	Generative AI Functionality	\$588	Per Agent Per Year
Asset Packs	Auto Discovery and Management of Assets	\$348	Per 10,000 Assets Per Year
Additional Sandbox	Non-Production Environment	\$6,000	Per Sandbox per Year

Freshservice Management	SaaS	Enhanced SaaS orchestration and visibility	\$12	Per Employee Per Year
Fixed Fee Implementation	Fee	Starting Price for Fixed Results Engagement	\$30,000 - \$300,000	One Time Fees
Technical Architect		Hourly Rate for Senior SME to Design and Implement	\$370	Hourly Rate for Implementation based on Time and Materials
ITSM Simulation		One Day On-Site Engagement	\$15,000	Rate per One Day (up to 8 hours onsite) Training for 12- 20 Students
Custom Development		Hourly Rate for Data Migrations and Custom Application Development	\$385	Hourly Rate for Implementation based on Time and Materials
CDW Professional Services		CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: ServiceNow IT Service & Operations Management

Service Category: Service Category 12: IT Service Management (ITSM)

Tiered, not to exceed pricing for initial term:

NOTE – New Customers without an existing instance of ServiceNow have a minimum Annual Contract Value (ACV) of \$55,000.

Tier	Price	Unit
IT Service Management – Standard - PROD17243	\$95	QTY 1 - Fulfiller
IT Service Management – Professional. - PROD17256	\$142.50	QTY 1 - Fulfiller
IT Service Management – Professional Plus - PROD21190	\$85.50	QTY 1 - Fulfiller
Business Stakeholder - PROD17800	\$33.25	QTY 1- Stakeholder
IT Operations Management - Visibility - PROD14997	\$11.40	QTY 1- Subscription Unit
Public Sector Digital Services (PSDS) – Standard - PROD19288	\$190.00	QTY 1 - Fulfiller
Public Sector Digital Services (PSDS) – Professional - PROD19290	\$285.00	QTY 1 - Fulfiller
Public Sector Digital Services (PSDS) – Professional Plus - PROD21238	\$171.00	QTY 1 - Fulfiller
Impact Guided – Public Sector PROD22567	10% of ACV (Annual Contract Value) Min \$10K/Year	QTY 1
Impact Advanced – Public Sector PROD22568	20% of ACV (Annual Contract Value) Min \$500K/Year	

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
CDW ServiceNow Professional Services	Implementation, Integration and Migrations, Maturity Assessments, Process Engineering, Platform Health Checks, AI readiness programs	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
CDW Managed ServiceNow as a Service	CDW Provides ServiceNow as a turnkey solution including licenses and the handling of all customers interactions with ServiceNow and a full or partial outsourced ServiceNow administration and an outcome-based enhancement model.	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
CDW SmartCIP	CDW provides a Technical Consultant with good communications skills to help customers on a retainer basis.	CDW Advertised (Negotiated based on scope of professional service engagement)	each
CDW SmartFlex	CDW provides a multi-discipline team for the customer to pull capacity from to work a customer defined backlog.	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
CDW SmartAdmin	CDW provides a multi-discipline team to provide a full or partial outsourced ServiceNow administration and an outcome-based enhancement model.	CDW Advertised (Negotiated based on scope of professional service engagement)	Each
CDW SmartAssure	CDW provides a managed program to facilitate growing the scale and ServiceNow with ongoing transformation advisory, multiple projects per year and ongoing small enhancements rolled into a single program	CDW Advertised (Negotiated based on scope of professional service engagement)	Each

ServiceNow Associate Project Manager	CDW badged ServiceNow certified resource	\$165	Hourly
ServiceNow Associate Consulting Engineer	CDW badged ServiceNow certified resource	\$170	Hourly
ServiceNow Engagement Manager	CDW badged ServiceNow certified resource	\$235	Hourly
ServiceNow Business Process Consultant	CDW badged ServiceNow certified resource	\$255	Hourly
ServiceNow Principal Consultant	CDW badged ServiceNow certified resource	\$275	Hourly
ServiceNow Organizational Change Management Consultant	CDW badged ServiceNow certified resource	\$275	Hourly
ServiceNow Integration Expert	CDW badged ServiceNow certified resource	\$250	Hourly
ServiceNow Quality Assurance Expert	CDW badged ServiceNow certified resource	\$200	Hourly
ServiceNow Solution Architect	CDW badged ServiceNow certified resource	\$255	Hourly
ServiceNow Technical Consultant / Developer	CDW badged ServiceNow certified resource	\$220	Hourly
ServiceNow Trainer	CDW badged ServiceNow certified resource	\$235	Hourly

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point Infinity Vulnerability Management

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Vulnerability Management Expert – Per Target Tier 1	\$378.85	Per User/Per Year
Vulnerability Management Expert – Per Target Tier 2	\$307.82	Per User/Per Year
Vulnerability Management Expert – Per Target Tier 3	\$284.14	Per User/Per Year
Vulnerability Management Expert – Per Target Tier 4	\$272.30	Per User/Per Year
Vulnerability Management Expert – Per Target Tier 5	\$272.30	Per User/Per Year
Vulnerability Management Professional – Per Target Tier 1	\$757.71	Per User/Per Year
Vulnerability Management Professional – Per Target Tier 2	\$509.09	Per User/Per Year
Vulnerability Management Professional – Per Target Tier 3	\$355.18	Per User/Per Year
Vulnerability Management Professional – Per Target Tier 4	\$295.98	Per User/Per Year
Vulnerability Management Professional – Per Target Tier 5	\$284.14	Per User/Per Year

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.

Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.
Managed Services	Managed Services Onboarding	\$3196.58	Daily Valid 1 Year

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$349.62 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiSCANNER Cloud/FortiCLIENT EMS

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
500 Assets	\$ 3,150.00	FC1-10-SCCLD-1111-01-12
1000 Assets	\$ 5,985.00	FC2-10-SCCLD-1111-01-12
5000 Assets	\$ 24,750.00	FC3-10-SCCLD-1111-01-12
25-pack	\$ 1,283.40	FC1-10-EMS05-538-01-12
500-pack	\$ 13,230.00	FC2-10-EMS05-538-01-12
2000-pack	\$ 44,550.00	FC3-10-EMS05-538-01-12
10000-pack	\$ 181,440.00	FC4-10-EMS05-538-01-12
25-999 Endpoints	\$ 2,700.00	FC1-10-FCBPS-310-02-12
1000-9999 Endpoints	\$ 5,400.00	FC2-10-FCBPS-310-02-12
10000+ Endpoints	\$ 10,800.00	FC5-10-FCBPS-310-02-12

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 1,710.00	FT-FCT

Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$	270.00	FT-FCT-LAB
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$	2,970.00	FP-10-PS001-801-01-01
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$	594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	39,847.50	FC3-10-AZVMS-465-01-12

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training</p> <ul style="list-style-type: none"> - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$	63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: 	\$	360.00	NSE-EX-FTE4

	https://home.pearsonvue.com/fortinet		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining	\$350	hourly

	exposure levels, and developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 13: Vulnerability Assessment and Management

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's	\$225	hourly

	satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services	CDW Advertised (Negotiated based on	Engagement

	<p>to provide additional implementation assistance and support</p>	<p>scope of professional service engagement)</p>	
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Secureworks - Taegis VDR & Taegis Vulnerability Scanner Add-On

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term: Taegis VDR

Tier	Price	Unit
25 to 249	\$30.83	Total Assets Scanned
250 to 500	\$27.40	Total Assets Scanned
501 to 1,000	\$13.70	Total Assets Scanned
1,001 to 2,500	\$10.96	Total Assets Scanned
2,501 to 5,000	\$9.59	Total Assets Scanned
5,001 to 10,000	\$6.86	Total Assets Scanned
10,001 to 25,000	\$5.49	Total Assets Scanned
25,001 to 50,000	\$4.11	Total Assets Scanned
50,000 or more	\$3.43	Total Assets Scanned

Add-On Services (**OPTIONAL**) for initial term: Taegis Vulnerability Scanner: Add On

Name	Description	Price	Unit
25 to 249	Add-On Scanner for VDR	\$16.45	Total Assets Scanned
250 to 500	Add-On Scanner for VDR	\$13.70	Total Assets Scanned
501 to 1,000	Add-On Scanner for VDR	\$13.02	Total Assets Scanned
1,001 to 2,500	Add-On Scanner for VDR	\$10.28	Total Assets Scanned
2,501 to 5,000	Add-On Scanner for VDR	\$8.23	Total Assets Scanned
5,001 to 10,000	Add-On Scanner for VDR	\$6.17	Total Assets Scanned
10,001 to 25,000	Add-On Scanner for VDR	\$4.80	Total Assets Scanned
25,001 to 50,000	Add-On Scanner for VDR	\$4.11	Total Assets Scanned
50,000 or more	Add-On Scanner for VDR	\$3.43	Total Assets Scanned

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Tanium Vulnerability Assessment and Management (Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance)

Service Category: Service Category 13: Vulnerability Assessment and Management

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases

For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
List Price	\$85.25	Endpoint
Minimum of 2,000 EPS per transaction	\$84.40	Endpoint
2,000 to 4,999	\$84.40	Endpoint
5,000 to 24,999	\$83.55	Endpoint
25,000 to 49,999	\$82.69	Endpoint
50,000+	\$81.84	Endpoint

TANIUM PRICING, RFP No.: 24-43230000-RFP-2 St of FL DMS Request for Proposals (RFP) Digital Security Solutions		For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases					<u>Add-On Services (OPTIONAL) for Initial AND Renewal term</u> Tanium Pricing is firm for the duration of the contract		
Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed \$	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description	
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	\$26.75	\$26.48	\$26.22	\$25.95	\$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes	
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets	
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices	
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks	
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Deploy is a software deployment & management tool enables Install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.	
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	\$10.00	\$9.90	\$9.80	\$9.70	\$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.	
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.	
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration	
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.	
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	\$21.00	\$20.79	\$20.58	\$20.37	\$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools	
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	\$7.25	\$7.18	\$7.11	\$7.03	\$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.	
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.	
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	\$7.75	\$7.67	\$7.60	\$7.52	\$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data	
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	\$6.00	\$5.94	\$5.88	\$5.82	\$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.	
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.	
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.	
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.	
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.	
RFP Quotes	SS-RMT	ScreenMeet - Remote Screen Share	\$1,500.00	\$1,485.00	\$1,470.00	\$1,455.00	\$1,440.00	ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.	
	TAN-TS-W-D	Tanium Training Services - Weekly	\$10,000.00	\$9,900.00	\$9,800.00	\$9,700.00	\$9,600.00	Tanium Training Services - Weekly	
Bundles	Service Category 1	Endpoint-Based Asset Discovery	\$63.75	\$63.11	\$62.48	\$61.84	\$61.20	Tanium Core, Asset, Discover, Patch, Deploy, Comply	
	Service Category 7	Security Operations Platform	\$92.75	\$91.82	\$90.90	\$89.97	\$89.04	Core, Asset, Discover, Patch, Deploy, Comply, Investigate, Threat Response	
	Service Category 13	Vulnerability Assessment and Management	\$85.25	\$84.40	\$83.55	\$82.69	\$81.84	Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance	
	Service Category 14 (Partner)	Cybersecurity Threat Intelligence (CTI)	\$106.25	\$105.19	\$104.13	\$103.06	\$102.00	Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance, Threat	
Bundles	TAN-ASRT-CLOUD	Tanium Assortment - Tanium Cloud	\$126.75	\$125.48	\$124.22	\$122.95	\$121.68	This SKU provides selected Tanium software components as enumerated in your contract and is designed to meet the specific needs of your organization to achieve comprehensive visibility, control and remediation at speed and scale. New software released during the contract term is not included in this package.	
	TAN-ELA-CLOUD	Tanium ELA - Cloud	\$126.75	\$125.48	\$124.22	\$122.95	\$121.68	ELA For Cloud	
	TAN-CLDADDI-TAAS	Tanium Cloud - Additional Instance	\$20,000.00	\$19,800.00	\$19,600.00	\$19,400.00	\$19,200.00	Applicable for customers who require multiple Tanium Cloud instances. Licensed per instance.	
	TAN-X1-TAAS	Tanium Core X1 - Tanium Cloud	\$38.00	\$37.62	\$37.24	\$36.86	\$36.48	Tanium's Core X1 tier gives IT Operations and Security teams access to real-time and accurate data - empowering them to bring all the activities related to managing their IT risk into one platform, with one single source of truth, and with only one agent. The Core Platform comes with the fundamental functionality of gaining visibility of your IT	

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	\$46.00	\$45.54	\$45.08	\$44.62	\$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce computer policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	\$54.00	\$53.46	\$52.92	\$52.38	\$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	\$119.00	\$117.81	\$116.62	\$115.43	\$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	\$86.00	\$85.14	\$84.28	\$83.42	\$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	\$12.25	\$12.13	\$12.01	\$11.88	\$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	\$16.50	\$16.34	\$16.17	\$16.01	\$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	\$15.00	\$14.85	\$14.70	\$14.55	\$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	\$14.00	\$13.86	\$13.72	\$13.58	\$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. IT allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	\$57.00	\$56.43	\$55.86	\$55.29	\$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
TAM SUPPORT	TAN-PREM-SUM	Tanium Premium Support	\$300,000.00	\$297,000.00	\$294,000.00	\$291,000.00	\$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	\$105,000.00	\$103,950.00	\$102,900.00	\$101,850.00	\$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator(ADMIN)-WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor- WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	\$19,950.00	\$19,750.50	\$19,551.00	\$19,351.50	\$19,152.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

TAN-TRN-ONSITE-WWTEM	Working With Tanium Endpoint Management - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTEM-AS	Working With Tanium Endpoint Management - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTERS	Working with Tanium Endpoint Risk & Security - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-ONSITE-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-PATCH-WBT	Working with Tanium Patch - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Patch Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PERFORMANCE-WBT	Working with Tanium Performance - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Performance Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PROVISION-WBT	Working With Tanium Provision - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - The Tanium Provision course is intended for Tanium users who will function as Tanium Administrators deploying and maintaining Windows and Linux endpoints. Topics include TanOS Architecture; Deployment Options, TanOS Installation, Post Install Configuration, Tanium Client Deployment; as well as Pre-Deployment and
TAN-TRN-PUBLIC-VIRTUAL-ADMIN	Tanium Administrator - Virtual. Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Tanium Administration to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-E	Tanium Essentials - Virtual. Single Seat - Public Enrollment	\$1,695.00	\$1,678.05	\$1,661.10	\$1,644.15	\$1,627.20	Virtual Training - Public Enrollment - Tanium Essentials to be delivered on 3 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTC	Working with Tanium Core - Virtual. Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Core to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTEM	Working with Tanium Endpoint Management - Virtual- Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-PUBLIC-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual- Single Seat - Public Enrollment	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-REVEAL-WBT	Working with Tanium Reveal - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Reveal Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TANIUM-CLOUD-WBT	Tanium Cloud Deployment - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Cloud Deployment - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-THR-WBT	Working with Tanium Threat Response - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Threat Response Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TIER1BUNDLE	Tanium Customer Training Bundle - Under 5K Endpoints	\$1,950.00	\$1,930.50	\$1,911.00	\$1,891.50	\$1,872.00	Tanium Customer Training Bundle for less than 5000 Endpoints. This includes 2 Tanium Essentials WBT and 2 TCO exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER2BUNDLE	Tanium Customer Training Bundle - Between 5K - 10K Endpoints	\$5,200.00	\$5,148.00	\$5,096.00	\$5,044.00	\$4,992.00	Tanium Customer Training Bundle for a range of 5000 - 9999 Endpoints. This includes 5 Tanium Essentials WBT, 1 Administrator WBT, 2 TCO exam vouchers and 1 TCA exam voucher. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER3BUNDLE	Tanium Customer Training Bundle - Between 10K - 15K Endpoints	\$24,375.00	\$24,131.25	\$23,887.50	\$23,643.75	\$23,400.00	Tanium Customer Training Bundle for a range of 10000 - 14999 Endpoints. This includes 5 Virtual Public ILT of Tanium Essentials, 4 Administrator WBT, 2 WWT Core WBT, 20 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER4BUNDLE	Tanium Customer Training Bundle - Between 15K - 25K Endpoints	\$55,050.00	\$54,499.50	\$53,949.00	\$53,398.50	\$52,848.00	Tanium Customer Training Bundle for a range of 15000 - 24999 Endpoints. This includes 1 Tanium Essentials VILT for 10 students, 1 Administrator VILT for 10 students, 5 Tanium Essentials WBT, 5 Administrator WBT, 5 WWT Core WBT, 25 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to
TAN-TRN-TIER5BUNDLE	Tanium Customer Training Bundle - Over 25K Endpoints	\$64,525.00	\$63,879.75	\$63,234.50	\$62,589.25	\$61,944.00	Tanium Customer Training Bundle for equal to or greater than 25000 Endpoints. This includes 1 Tanium Essentials VILT for 10, 1 Administrator VILT for 10, 10 Tanium Essentials WBT, 10 Administrator WBT, 7 WWT Core WBT, 25 WWT WBT module of choice, 5 TCO exam vouchers and 3 TCA exam vouchers. No substitutions. Access to
TAN-TRN-VIRTUAL-ADMIN	Tanium Administrator - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-ADMIN-AS	Tanium Administrator - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E	Tanium Essentials - Virtual	\$16,950.00	\$16,780.50	\$16,611.00	\$16,441.50	\$16,272.00	Virtual Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E-AS	Tanium Essentials - Virtual - Additional Student	\$600.00	\$594.00	\$588.00	\$582.00	\$576.00	Virtual Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-LOCAL	Training Localization - Virtual	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Virtual Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
TAN-TRN-VIRTUAL-TANIUM-CLOUD	Tanium Cloud Deployment - Virtual	\$7,950.00	\$7,870.50	\$7,791.00	\$7,711.50	\$7,632.00	Virtual Training - Virtual Training - Tanium Cloud Deployment to be delivered on 1 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-TANIUM-CLOUD-AS	Tanium Cloud Deployment - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Tanium Cloud Deployment - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC	Working With Tanium Core - Virtual	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Virtual Training - Working With Tanium Core to be delivered on 2 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC-AS	Working With Tanium Core - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working With Tanium Core - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTEM	Working With Tanium Endpoint Management - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-VIRTUAL-WWTEM-AS	Working With Tanium Endpoint Management - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	\$2,500.00	\$2,475.00	\$2,450.00	\$2,425.00	\$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	\$3,000.00	\$2,970.00	\$2,940.00	\$2,910.00	\$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUs will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	\$22,500.00	\$22,275.00	\$22,050.00	\$21,825.00	\$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	\$550,000.00	\$544,500.00	\$539,000.00	\$533,500.00	\$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	\$132,000.00	\$130,680.00	\$129,360.00	\$128,040.00	\$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	\$50,000.00	\$49,500.00	\$49,000.00	\$48,500.00	\$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	\$2.00	\$1.98	\$1.96	\$1.94	\$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference - In-Person Base Ticket	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference - Government In-Person Base Ticket	\$295.00	\$292.05	\$289.10	\$286.15	\$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference - In-Person Labs Ticket	\$495.00	\$490.05	\$485.10	\$480.15	\$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference - Government In Person Labs Ticket	\$395.00	\$391.05	\$387.10	\$383.15	\$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference - Virtual Self-Service Labs Ticket	\$199.00	\$197.01	\$195.02	\$193.03	\$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Managed Tanium Patching as a Service	Managed OS patching for Windows, Linux & Apple Workstations, & Servers including support for various 3rd party applications	CDW Advertised (Negotiated based on scope of professional service engagement)	endpoint
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Tenable Vulnerability Management

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$35.00	0.00	35.00
Tier 2	1,001	5,000	\$35,000 + [(Qty-1,000) x \$17.00]	35,000.00	17.00
Tier 3	5,001	10,000	\$103,000 + [(Qty-5,000) x \$10.00]	103,000.00	10.00
Tier 4	10,001	20,000	\$153,000 + [(Qty-10,000) x \$5.50]	153,000.00	5.50
Tier 5	20,001	50,000	\$208,000 + [(Qty-20,000) x \$3.75]	208,000.00	3.75
Tier 6	50,001	100,000	\$320,500 + [(Qty-50,000) x \$3.25]	320,500.00	3.25
Tier 7	100,001	9,999,999,999	\$483,000 + [(Qty-100,000) x \$3.00]	483,000.00	3.00

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint	1 year

		value, or minimum of \$60,000	
Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Quick Start Deploy Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$6000	Per customer
Quick Start Adopt Remote for Tenable Vulnerability Management	Quick Start Adopt Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment,	\$350	hourly

	determining exposure levels, and developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

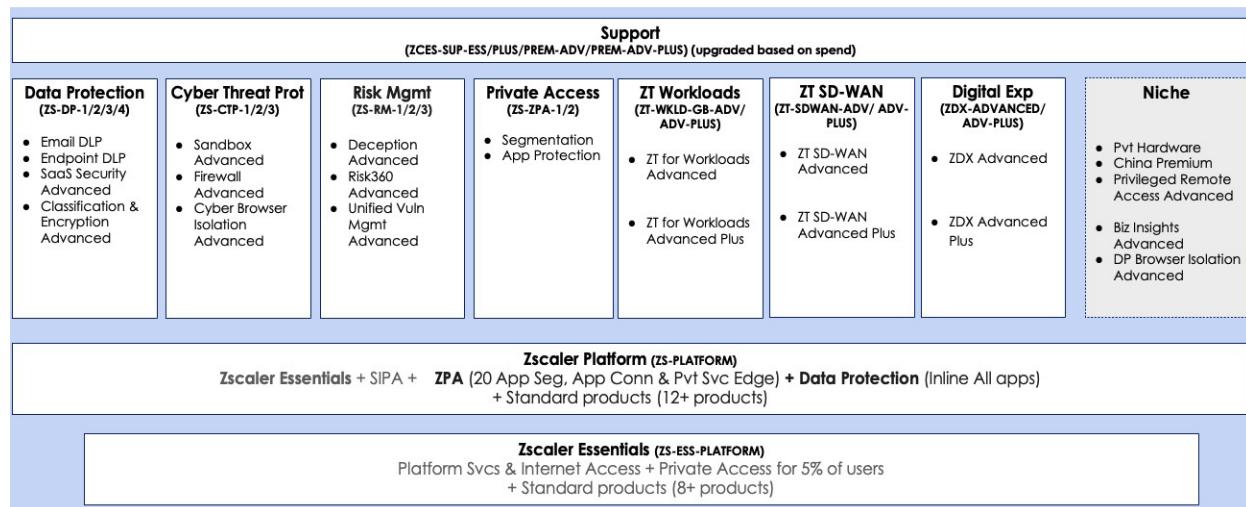
Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Zscaler Government Solutions - Zero Trust Exchange

Service Category: Service Category 13: Vulnerability Assessment and Management

FY25 Zscaler Packaging: Overview



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$50.00	\$45.00

ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$95.00	\$85.50
ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$135.00	\$121.50
ZS-RM-UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	\$50.00	\$45.00
EDU-ZIA-SVC-EDGE-ESS	Per User / Per Year	Annual subscription to Zscaler Internet Access Essentials for Education Features include SIP, file type controls, Inline AV/AS, reputation phishing and command & control blocks, Advanced Threat Protection, Web 2.0, SSL/TLS Inspection, Bandwidth Control, Web Access Control, NSS, Mobile controls & reporting (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$10.00	\$9.00
EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40

EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00
ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00

ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90

ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10

ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40
ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60

ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$88.00	\$79.20
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50
ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70
ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30
ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%

ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365	\$15,000.00	\$13,500.00

		days of purchase. (US Citizen Required)		
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00

ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00

ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80</i>	\$480,000.00	\$432,000.00

		<i>hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>		
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and	\$350	hourly

	developing remediation efforts		
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Check Point ERM Advanced

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Advanced Package 200 Assets	\$65,648.36	200 Assets per Year
Advanced Package 500 Assets	\$85,538.22	500 Assets per Year
Advanced Package 1000 Assets	\$98,975.71	1000 Assets per Year
Advanced Package 2000 Assets	\$119,102.35	2000 Assets per Year
Advanced Package 5000 Assets	\$133,546.18	5000 Assets per Year
Advanced Package 10,000 Assets	\$161,013.12	10,000 Assets per Year
Advanced Package 25,000 Assets	\$185,638.66	25,000 Assets per Year
Advanced Package 50,000 Assets	\$203,042.28	50,000 Assets per Year
Advanced Package 100,000 Assets	\$230,627.62	100,000 Assets per Year
Advanced Package 200,000 Assets	\$260,462.40	200,000 Assets per Year
Advanced Package 350,000 Assets	\$305,451.36	350,000 Assets per Year

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
	Services may be subject to a 5% price increase at time of renewal	

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
CP-ERM-ASSET-ASM-1	Additional ASM assets up to 200	\$59.00	Per Asset per Year

CP-ERM-ASSET-ASM-2	Additional ASM assets 201 up to 500	\$39.00	Per Asset per Year
CP-ERM-ASSET-ASM-3	Additional ASM assets 501 up to 1,000	\$22.00	Per Asset per Year
CP-ERM-ASSET-ASM-4	Additional ASM assets 1,001 up to 2,000	\$13.00	Per Asset per Year
CP-ERM-ASSET-ASM-5	Additional ASM assets 2,001 up to 5,000	\$7.00	Per Asset per Year
CP-ERM-ASSET-ASM-6	Additional ASM assets 5,001 up to 10,000	\$5.00	Per Asset per Year
CP-ERM-ASSET-ASM-7	Additional ASM assets 10,001 up to 25,000	\$2.00	Per Asset per Year
CP-ERM-ASSET-ASM-8	Additional ASM assets 25,001 up to 50,000	\$1.00	Per Asset per Year
CP-ERM-ASSET-ASM-9	Additional ASM assets 51,001 up to 100,000	\$0.48	Per Asset per Year
CP-ERM-ASSET-ASM-10	Additional ASM assets 100,001 up to 200,000	\$0.36	Per Asset per Year
CP-ERM-ASSET-ASM-11	Additional ASM assets 200,001 up to 350,000	\$947.00	Per Asset per Year
CP-ERM-ASSET-TI-1	Additional TI assets up to 15	\$610.00	Per Asset per Year
CP-ERM-ASSET-TI-2	Additional TI assets 16 up to 30	\$461.00	Per Asset per Year
CP-ERM-ASSET-TI-3	Additional TI assets 31 up to 60	\$410.00	Per Asset per Year
CP-ERM-ASSET-TI-4	Additional TI assets 61 up to 100	\$384.00	Per Asset per Year
CP-ERM-ASSET-TI-5	Additional TI assets 101 up to 150	\$313.00	Per Asset per Year
CP-ERM-ASSET-TI-6	Additional TI assets 151 up to 200	\$260.00	Per Asset per Year

CP-ERM-ASSET-TI-7	Additional TI assets 201 up to 300	\$227.00	Per Asset per Year
CP-ERM-ASSET-TI-8	Additional TI assets 301 up to 400	\$205.00	Per Asset per Year
CP-ERM-ASSET-TI-9	Additional TI assets 401 up to 500	\$187.00	Per Asset per Year
CP-ERM-ASSET-TI-10	Additional TI assets 501 up to 600	\$163.00	Per Asset per Year
CP-ERM-ASSET-TI-11	Additional TI assets 601 up to 800	\$163.00	Per Asset per Year
CP-ERM-ASSET-TI-12	Additional TI assets 801 up to 1000	\$146.00	Per Asset per Year
CP-ERM-COIN	Additional Remediation and Investigation Coins	\$47.00	Per Asset per Year
CP-ERM-CVE-API	CVE API	\$29,598	Per Year
CP-ERM-INTEG	Additional integrations	\$10,063	Per Integration per Year
CP-ERM-IOC-API	IOC API	\$11,839	Per API Per Year
CP-ERM-IOC-FEED	IOC Feed	\$23,678	Per IOC Feed Per Year
CP-ERM-IOC-PREMIUM	Premium IOC	\$29,598	Per IOC Per Year
CP-ERM-PHISHING-BCN	Additional Phishing Beacon (by domains)	\$8,287	By Domain per Year
CP-ERM-TH-RULE	Additional Threat hunting rules creation	\$355	Per rule per Year
CP-ERM-SUPPLY-STD	Additional Supply Chain Monitoring # of Vendors	\$592	Per each per Year
CP-ERM-RE-USERS	Additional Regular Users	\$2,368	Per User per Year

CP-ERM-TH-USERS	Additional Threat Hunting User	\$17,759	Per User per Year
CP-ERM-ASM-1000	Attack Surface Management Module-1000 Assets	\$46,173	Per Module Per Year
CP-ERM-ASM-10000	Attack Surface Management Module-10000 Assets	\$71,035	Per Module Per Year
CP-ERM-ASM-100000	Attack Surface Management Module-100000 Assets	\$106,553	Per Module Per Year
CP-ERM-ASM-200	Attack Surface Management Module-200 Assets	\$35,518	Per Module Per Year
CP-ERM-ASM-2000	Attack Surface Management Module-2000 Assets	\$49,725	Per Module Per Year
CP-ERM-ASM-200000	Attack Surface Management Module-200000 Assets	\$118,392	Per Module Per Year
CP-ERM-ASM-25000	Attack Surface Management Module-25000 Assets	\$82,874	Per Module Per Year
CP-ERM-ASM-350000	Attack Surface Management Module-350000 Assets	\$147,990	Per Module Per Year
CP-ERM-ASM-500	Attack Surface Management Module-500 Assets	\$43,213	Per Module Per Year
CP-ERM-ASM-5000	Attack Surface Management Module-5000 Assets	\$59,196	Per Module Per Year
CP-ERM-ASM-50000	Attack Surface Management Module-50000 Assets	\$88,794	Per Module Per Year

CP-ERM-BRAND-100	Brand Protection Module- 100 Brand assets	\$58,722	Per Module Per Year
CP-ERM-BRAND-1000	Brand Protection Module- 1000 Brand assets	\$163,381	Per Module Per Year
CP-ERM-BRAND-15	Brand Protection Module- 15 Brand assets	\$31,966	Per Module Per Year
CP-ERM-BRAND-150	Brand Protection Module- 150 Brand assets	\$75,297	Per Module Per Year
CP-ERM-BRAND-200	Brand Protection Module- 200 Brand assets	\$80,270	Per Module Per Year
CP-ERM-BRAND-30	Brand Protection Module- 30 Brand assets	\$36,050	Per Module Per Year
CP-ERM-BRAND-300	Brand Protection Module- 300 Brand assets	\$95,898	Per Module Per Year
CP-ERM-BRAND-400	Brand Protection Module- 400 Brand assets	\$108,684	Per Module Per Year
CP-ERM-BRAND-50	Brand Protection Module- 50 Brand assets	\$48,245	Per Module Per Year
CP-ERM-BRAND-500	Brand Protection Module- 500 Brand assets	\$120,168	Per Module Per Year
CP-ERM-BRAND-600	Brand Protection Module- 600 Brand assets	\$129,994	Per Module Per Year
CP-ERM-BRAND-800	Brand Protection Module- 800 Brand assets	\$147,990	Per Module Per Year

CP-ERM-DarkWeb-1000KW	Deep and Dark Web Monitoring Module [1000KW]	\$169,301	Per Module Per Year
CP-ERM-DarkWeb-100KW	Deep and Dark Web Monitoring Module [100KW]	\$64,642	Per Module Per Year
CP-ERM-DarkWeb-150KW	Deep and Dark Web Monitoring Module [150KW]	\$8,051	Per Module Per Year
CP-ERM-DarkWeb-15KW	Deep and Dark Web Monitoring Module [15KW]	\$37,885	Per Module Per Year
CP-ERM-DarkWeb-200KW	Deep and Dark Web Monitoring Module [200KW]	\$86,189	Per Module Per Year
CP-ERM-DarkWeb-300KW	Deep and Dark Web Monitoring Module [300KW]	\$101,817	Per Module Per Year
CP-ERM-DarkWeb-30KW	Deep and Dark Web Monitoring Module [30KW]	\$41,970	Per Module Per Year
CP-ERM-DarkWeb-400KW	Deep and Dark Web Monitoring Module [400KW]	\$114,603	Per Module Per Year
CP-ERM-DarkWeb-500KW	Deep and Dark Web Monitoring Module [500KW]	\$126,087	Per Module Per Year
CP-ERM-DarkWeb-50KW	Deep and Dark Web Monitoring Module [50KW]	\$54,164	Per Module Per Year
CP-ERM-DarkWeb-600KW	Deep and Dark Web Monitoring Module [600KW]	\$135,914	Per Module Per Year
CP-ERM-DarkWeb-800KW	Deep and Dark Web Monitoring Module [800KW]	\$153,910	Per Module Per Year

CP-ERM-SUPPLY-BASE	Supply Chain Intelligence Module	\$23,678	Per Module Per Year
CP-ERM-PKG1-MULTI	Additional environment (Multi tenant)- ASM	\$29,598	Per Year
CP-ERM-PKG2-MULTI	Additional environment (Multi tenant)- Brand Abuse	\$3,552	Per Year
CP-ERM-PKG3-MULTI	Additional environment (Multi tenant)- Darkweb	\$5,920	Per Year
CP-ERM-PKG6-MULTI	Additional environment (Multi tenant)- Package Complete	\$9,471	Per Year
CP-ERM-PKG7-MULTI	Additional environment (Multi tenant)- Package Elite	\$17,759	Per Year
CP-ERM-PKG4-MULTI	Additional environment (Multi tenant)- Package Essentials	\$9,471	Per Year
CP-ERM-PKG5-MULTI	Additional environment (Multi tenant)- Package Advanced	\$17,759	Per Year
Professional Services	Professional Services daily rate. Valid for 1 year.	\$2861.14	Professional Services daily rate. Valid for 1 Year.
Infinity Global Services	IGS 35 Credits	\$3453.10	IGS Credits, block of 35. Valid 1 Year.

Add-On Services (OPTIONAL**) for **initial** term:**

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional	Engagement
		service engagement)	

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$105.65	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
8 CPU	\$ 21,600.00	FC2-10-AIVMS-461-02-12
16 CPU	\$ 43,560.00	FC3-10-AIVMS-461-02-12
32 CPU	\$ 68,607.00	FC4-10-AIVMS-461-02-12
1 Gb per Day	\$ 64,800.00	FC1-10-NDRCL-667-02-12
1000 EPS	\$ 54,000.00	FC1-10-NDRCL-1009-02-12
1GB Logs per day (40GB - 99GB)	\$ 360.00	FC1-10-SMGS1-1026-02-12
1GB Logs per day (100GB - 249GB)	\$ 315.00	FC2-10-SMGS1-1026-02-12
1GB Logs per day (250GB - 499GB)	\$ 289.80	FC3-10-SMGS1-1026-02-12
1GB Logs per day (500GB - 999GB)	\$ 267.30	FC4-10-SMGS1-1026-02-12
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	FC5-10-SMGS1-1026-02-12
1GB Logs per day (2000GB+)	\$ 225.90	FC6-10-SMGS1-1026-02-12
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	FC-10-SMCLOUD-543-02-12
Additional 500GB online storage	\$ 6,750.00	FC-10-SMCLOUD-541-02-12
Archive 500GB storage	\$ 1,530.00	FC-10-SMCLOUD-542-02-12
50 Device Minimum	\$ 156.97	FC1-10-FSM98-180-02-12
150 Device Minimum	\$ 126.97	FC2-10-FSM98-180-02-12
300 Device Minimum	\$ 111.08	FC3-10-FSM98-180-02-12
500 Device Minimum	\$ 100.65	FC4-10-FSM98-180-02-12
1000 Device Minimum	\$ 88.05	FC5-10-FSM98-180-02-12
2000 Device Minimum	\$ 77.02	FC6-10-FSM98-180-02-12
4000 Device Minimum	\$ 67.37	FC7-10-FSM98-180-02-12
50 Endpoint Minimum	\$ 78.49	FC1-10-FSM98-184-02-12
150 Endpoint Minimum	\$ 63.49	FC2-10-FSM98-184-02-12
300 Endpoint Minimum	\$ 55.54	FC3-10-FSM98-184-02-12
500 Endpoint Minimum	\$ 50.33	FC4-10-FSM98-184-02-12
1000 Endpoint Minimum	\$ 44.03	FC5-10-FSM98-184-02-12
2000 Endpoint Minimum	\$ 38.51	FC6-10-FSM98-184-02-12
4000 Endpoint Minimum	\$ 33.69	FC7-10-FSM98-184-02-12
5000 Endpoint Minimum	\$ 32.27	FC8-10-FSM98-184-02-12
50 Agents Minimum	\$ 48.35	FC1-10-FSM98-182-02-12
100 Agents Minimum	\$ 43.86	FC2-10-FSM98-182-02-12
200 Agents Minimum	\$ 37.93	FC3-10-FSM98-182-02-12
500 Agents Minimum	\$ 33.44	FC4-10-FSM98-182-02-12
1000 Agents Minimum	\$ 28.95	FC5-10-FSM98-182-02-12
25 UEBA Agent Telemetry	\$ 34.20	FC1-10-FSM98-334-02-12
500 UEBA Agent Telemetry	\$ 32.40	FC4-10-FSM98-334-02-12
10000 UEBA Agent Telemetry	\$ 29.70	FC9-10-FSM98-334-02-12
Additional EPS	\$ 5.40	FC1-10-FSM98-183-02-12

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiNDR-VM Central Management Subscription FortiNDR Central Management VM Subscription License, managed up to 10 FortiNDR	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management VM Subscription License, managed up to 10 FortiNDR on-	\$ 990.00	FC1-10-AIVMC-757-02-12

on-premise sensor(s) deployment, includes FortiCare premium	premise sensor(s) deployment, includes FortiCare premium		
FortiNDR-VM Central Management Subscription FortiNDR Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	\$ 4,500.00	FC5-10-AIVMC-757-02-12
FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	\$ 6,300.00	NDRC-TRUE-UP-1MTH
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/locat	\$ 855.00	FT-FAZ-ADM

	<p>https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet</p> <ul style="list-style-type: none"> - Upcoming sessions: - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification 	\$ 360.00	NSE-EX-FTE4

	exam: https://home.pearsonvue.com/fortinet			
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$	180.00	NSE-EX-FTE2
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$	1,440.00	NSE-EX-PRL8
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$	9.90	FC1-10-SMGS1-334-02-12
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$	9.00	FC2-10-SMGS1-334-02-12
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$	8.10	FC3-10-SMGS1-334-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows,	\$	15.30	FC1-10-SMGS1-182-02-12

(Windows, Linux), log & performance monitoring	Linux), log & performance monitoring		
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	FC2-10-SMGS1-182-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	FC3-10-SMGS1-182-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	FC1-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	FC2-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	FC3-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	FC4-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	FC5-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	FC6-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	FC7-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	FC8-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	FC9-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	FCA-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	FCB-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	FCC-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	FCD-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	FCE-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	FCF-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	FCG-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	FCH-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	FCI-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	FCJ-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	FCK-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	FCL-10-SMGS1-149-02-12
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	FC1-10-SMMGR-574-02-12
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	FC1-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	FC2-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	FC3-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	FC4-10-FSM98-149-02-12

IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	FC5-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	FC6-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	FC7-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	FC8-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	FC9-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	FCA-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	FCB-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	FCC-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	FCD-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	FCE-10-FSM98-149-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	FC1-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	4,708.08	FC2-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	8,236.80	FC3-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	11,424.96	FC4-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	14,410.80	FC5-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	17,254.08	FC6-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	23,932.80	FC7-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	30,187.44	FC8-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	41,872.32	FC9-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	52,814.16	FCA-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	73,258.56	FCB-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	92,402.64	FCC-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	101,616.48	FCD-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	110,634.48	FCE-10-FSM97-248-02-12
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$	3,107.70	FC1-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$	6,216.30	FC2-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$	10,056.60	FC3-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$	13,195.80	FC4-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$	17,595.00	FC5-10-FSM98-593-02-12

FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	FC6-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	FC7-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	FC8-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	FC9-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	FCA-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	FCB-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	FCC-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCD-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	FCE-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCF-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCG-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCK-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCP-10-FSM98-593-02-12

Availability Cluster Subscription			
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCU-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCY-10-FSM98-593-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	FC1-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	FC2-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	FC3-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	FC4-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	14,410.80	FC5-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	17,254.08	FC6-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	23,932.80	FC7-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	30,187.44	FC8-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	41,872.32	FC9-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	52,814.16	FCA-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	73,258.56	FCB-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	92,402.64	FCC-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	101,616.48	FCD-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	110,634.48	FCE-10-FSM99-240-02-12

Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/locall/staticpage/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/locall/schedule/?course%5B0%5D=fortisiem&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	FT-FSM
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/locall/staticpage/view.php?page=library_fortisiem - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 405.00	FT-FSM-LAB
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/locall/staticpage/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/locall/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	FT-ADA
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/locall/staticpage/view.php?page=library_fortisiem-parser - Price includes lab access and lab 	\$ 270.00	FT-FSM-PSR-LAB

	guide. Study guide, exam voucher and instructor facilitation not included		
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fotianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fotianalyzer_analyst	\$ 855.00	FT-FAZ-ANS

	<p>ry_fortianalyzer-analyst</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/location/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/location/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification 	\$ 180.00	NSE-EX-FTE2

	<ul style="list-style-type: none"> - To schedule the certification exam: https://home.pearsonvue.com/fortinet 		
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Google Threat Intelligence

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Google Threat Intelligence Standard: THREAT-INTEL-STANDARD	\$69000.00	Per Legal Entity Per Year
Google Threat Intelligence Enterprise: THREAT-INTEL-ENTERPRISE	\$552,000.00	Per Legal Entity Per Year
Google Threat Intelligence Enterprise Plus: THREAT-INTEL-ENTERPRISE-PLUS	\$1,012,000.00	Per Legal Entity Per Year
GCP Support Base Fee for Region 1 Countries: SUPPORT-GCP-ENHANCED-BASE	\$546.25	Month
GCP Support Variable Fee: SUPPORT-GCP-ENHANCED-VAR	\$0.0328	Calculated as 3% of all other service fees

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Google Threat Intelligence Standard tier API daily call add on: THREAT-INTEL-STANDARD-API-ADD-ON	Google Threat Intelligence Standard Tier Subscription API Daily Call Add On	\$69,000.00	Per Legal Entity Per Year
Google Threat Intelligence Enterprise tier subscription API daily call add on: THREAT-INTEL-ENTERPRISE-API-ADD-ON	Google Threat Intelligence Enterprise Tier Subscription API Daily Call Add On	\$92,000.00	Per Legal Entity Per Year
Google Threat Intelligence Enterprise Plus tier subscription API daily call add on: THREAT-INTEL-ENTERPRISE-PLUS-API-ADD-ON	Google Threat Intelligence Enterprise Plus tier subscription API Daily Call Add On	\$138,000.00	Per Legal Entity Per Year
Google Threat Intelligence Enterprise Plus tier file feed add on: THREAT-INTEL-FILE-FEED-ADD-ON	Google Threat Intelligence Enterprise Plus tier file feed add on	\$430,560.00	Per Legal Entity Per Year
Google Threat Intelligence Enterprise Plus tier URL feed add on: THREAT-INTEL-URL-FEED-ADD-ON	Google Threat Intelligence Enterprise Plus tier URL feed add on	\$312,800.00	Per Legal Entity Per Year
Google Threat Intelligence Enterprise	Google Threat Intelligence Enterprise	\$312,800.00	Per Legal Entity Per Year

Plus tier domain feed add on: THREAT-INTEL-DOMAIN-FEED-ADD-ON	Plus tier domain feed add on		
Google Threat Intelligence Enterprise Plus tier IP address feed add on: THREAT-INTEL-IP-ADDRESS-FEED-ADD-ON	Google Threat Intelligence Enterprise Plus tier IP address feed add on	\$239,200	Per Legal Entity Per Year

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Cortex XSOAR

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
XSOAR starter (XSOAR only without TIM, 2 named users) for Enterprise.	\$106,250	Platform based cost - no tiers

Note: Cortex XSOAR is priced based on a platform cost therefore there is no volume based discounting for the scenarios above.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$23,375	

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is	\$225	hourly

	implemented as designed to the client's satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat

CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Zscaler Government Solutions - Zero Trust Exchange

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

FY25 Zscaler Packaging: Overview



Support (ZCES-SUP-ESS/PLUS/PREM-ADV/PREM-ADV-PLUS) (upgraded based on spend)							
Data Protection (ZS-DP-1/2/3/4) • Email DLP • Endpoint DLP • SaaS Security Advanced • Classification & Encryption Advanced	Cyber Threat Prot (ZS-CTP-1/2/3) • Sandbox Advanced • Firewall Advanced • Cyber Browser Isolation Advanced	Risk Mgmt (ZS-RM-1/2/3) • Deception Advanced • Risk360 Advanced • Unified Vuln Mgmt Advanced	Private Access (ZS-ZPA-1/2) • Segmentation • App Protection	ZT Workloads (ZT-WKLD-GB-ADV/ ADV-PLUS) • ZT for Workloads Advanced • ZT for Workloads Advanced Plus	ZT SD-WAN (ZT-SDWAN-ADV/ ADV-PLUS) • ZT SD-WAN Advanced • ZT SD-WAN Advanced Plus	Digital Exp (ZDX-ADVANCED/ ADV-PLUS) • ZDX Advanced • ZDX Advanced Plus	Niche • Pvt Hardware • China Premium • Privileged Remote Access Advanced • Biz Insights Advanced • DP Browser Isolation Advanced
Zscaler Platform (ZS-PLATFORM) Zscaler Essentials + SIPA + ZPA (20 App Seg, App Conn & Pvt Svc Edge) + Data Protection (Inline All apps) + Standard products (12+ products)							
Zscaler Essentials (ZS-ESS-PLATFORM) Platform Svcs & Internet Access + Private Access for 5% of users + Standard products (8+ products)							

Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-CTP-1	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (Per User / Per Year) <ul style="list-style-type: none"> 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced 	\$50.00	\$45.00

ZS-CTP-2	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$95.00	\$85.50
ZS-CTP-3	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes all of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$135.00	\$121.50
ZS-CTP-ISO-UNLTD	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk based and managed devices. (Per User / Per Year)	\$150.00	\$135.00
EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40
EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00

ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00
ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler	\$98.00	\$88.20

		standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)		
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00

ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40
ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60
ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$88.00	\$79.20
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50

ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70
ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30
ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-CTP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$67.00	\$60.30
ZS-CTP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$37.00	\$33.30

ZS-CTP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$23.00	\$20.70
ZS-CTP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$19.00	\$17.10
ZS-CTP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$15.00	\$13.50
ZS-CTP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$75.00	\$67.50
ZS-CTP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$42.00	\$37.80

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$26.00	\$23.40
ZS-CTP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$22.00	\$19.80
ZS-CTP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$17.00	\$15.30
ZS-CTP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$126.00	\$113.40

ZS-CTP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$74.00	\$66.60
ZS-CTP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$47.00	\$42.30
ZS-CTP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$39.00	\$35.10
ZS-CTP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$30.00	\$27.00

ZS-CTP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$143.00	\$128.70
ZS-CTP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$83.00	\$74.70
ZS-CTP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$53.00	\$47.70
ZS-CTP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$43.00	\$38.70
ZS-CTP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$34.00	\$30.60

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$180.00	\$162.00
ZS-CTP-3-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$110.00	\$99.00
ZS-CTP-3-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$70.00	\$63.00
ZS-CTP-3-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$58.00	\$52.20

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$45.00	\$40.50
ZS-CTP-3-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$203.00	\$182.70
ZS-CTP-3-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$125.00	\$112.50
ZS-CTP-3-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$79.00	\$71.10

ZS-CTP-3-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$65.00	\$58.50
ZS-CTP-3-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$50.00	\$45.00
ZS-CTP-ISO-UNLTD-GCM-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$200.00	\$180.00
ZS-CTP-ISO-UNLTD-GCM-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$112.00	\$100.80
ZS-CTP-ISO-UNLTD-GCM-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-CTP-ISO-UNLTD-GCM-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet	\$57.00	\$51.30

		bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)		
ZS-CTP-ISO-UNLTD-GCM-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$46.00	\$41.40
ZS-CTP-ISO-UNLTD-GCH-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$225.00	\$202.50
ZS-CTP-ISO-UNLTD-GCH-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$126.00	\$113.40
ZS-CTP-ISO-UNLTD-GCH-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$76.00	\$68.40
ZS-CTP-ISO-UNLTD-GCH-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$65.00	\$58.50

ZS-CTP-ISO-UNLTD-GCH-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 100000+ users in GovCloud High. (Per User / Per Year)	\$52.00	\$46.80
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00

ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00

ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Cisco User Protection Suite

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
User Protection Suite Advantage with Enhanced Support for 100 to 999 users	\$ 342.72	Per user per 12 months
User Protection Suite Advantage with Enhanced Support for 1,000 to 9,999 users	\$ 269.28	Per user per 12 months
User Protection Suite Advantage with Enhanced Support for over 10,000 users	\$ 208.08	Per user per 12 months

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
User Protection Suite Advantage with Enhanced Support for 100 to 999 users	\$ 354.54	Per user per 12 months
User Protection Suite Advantage with Enhanced Support for 1,000 to 9,999 users	\$ 278.57	Per user per 12 months
User Protection Suite Advantage with Enhanced Support for over 10,000 users	\$ 215.26	Per user per 12 months

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$68.72 USD	1

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
0-10,000,000	\$72.16	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of	\$37.15 USD	1

	vulnerability exposure on their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability	\$46.84 USD	1

	intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$236.25	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$267.75	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$367.50	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$367.50	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: FortinetDLP

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-499	\$ 108.00	FC2-10-DLPEP-1098-02-12
500-1999	\$ 94.50	FC3-10-DLPEP-1098-02-12
2000-9999	\$ 74.70	FC4-10-DLPEP-1098-02-12
10000+	\$ 61.20	FC5-10-DLPEP-1098-02-12
Up to 999	\$ 5,850.00	FC1-10-DLBPS-310-02-12
1000-9999	\$ 9,000.00	FC2-10-DLBPS-310-02-12
10000+	\$ 22,500.00	FC3-10-DLBPS-310-02-12
1 CPU	\$ 191.70	FC1-10-FGVVS-589-02-12
2 CPU	\$ 386.10	FC2-10-FGVVS-589-02-12
4 CPU	\$ 779.40	FC3-10-FGVVS-589-02-12
8 CPU	\$ 1,589.40	FC4-10-FGVVS-589-02-12
16 CPU	\$ 3,302.10	FC5-10-FGVVS-589-02-12
32 CPU	\$ 7,092.90	FC6-10-FGVVS-589-02-12
Unlimited CPU	\$ 16,141.50	FC7-10-FGVVS-589-02-12
1 CPU	\$ 519.30	FC1-10-FGVVS-258-02-12
2 CPU	\$ 1,043.10	FC2-10-FGVVS-258-02-12
4 CPU	\$ 2,106.90	FC3-10-FGVVS-258-02-12
8 CPU	\$ 4,296.60	FC4-10-FGVVS-258-02-12
16 CPU	\$ 8,923.50	FC5-10-FGVVS-258-02-12
32 CPU	\$ 19,169.10	FC6-10-FGVVS-258-02-12
Unlimited CPU	\$ 43,625.70	FC7-10-FGVVS-258-02-12

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
50-499	\$ 108.00	FC2-10-DLPEP-1098-02-12
500-1999	\$ 94.50	FC3-10-DLPEP-1098-02-12
2000-9999	\$ 74.70	FC4-10-DLPEP-1098-02-12
10000+	\$ 61.20	FC5-10-DLPEP-1098-02-12
1 CPU	\$ 191.70	FC1-10-FGVVS-589-02-12
2 CPU	\$ 386.10	FC2-10-FGVVS-589-02-12
4 CPU	\$ 779.40	FC3-10-FGVVS-589-02-12
8 CPU	\$ 1,589.40	FC4-10-FGVVS-589-02-12
16 CPU	\$ 3,302.10	FC5-10-FGVVS-589-02-12
32 CPU	\$ 7,092.90	FC6-10-FGVVS-589-02-12
Unlimited CPU	\$ 16,141.50	FC7-10-FGVVS-589-02-12
1 CPU	\$ 519.30	FC1-10-FGVVS-258-02-12
2 CPU	\$ 1,043.10	FC2-10-FGVVS-258-02-12
4 CPU	\$ 2,106.90	FC3-10-FGVVS-258-02-12
8 CPU	\$ 4,296.60	FC4-10-FGVVS-258-02-12

16 CPU	\$ 8,923.50	FC5-10-FGVVS-258-02-12
32 CPU	\$ 19,169.10	FC6-10-FGVVS-258-02-12
Unlimited CPU	\$ 43,625.70	FC7-10-FGVVS-258-02-12

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	FC2-10-DLPEP-1099-02-12
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	FC3-10-DLPEP-1099-02-12
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	FC4-10-DLPEP-1099-02-12
Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	FC5-10-DLPEP-1099-02-12
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 63.00	FT-FAZ-ANS-LAB

Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 360.00	NSE-EX-FTE4
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 180.00	NSE-EX-FTE2
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	NSE-EX-PRL8
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly

Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto - Prisma SASE / Strata Data Loss Prevention / Cortex XDR / Prisma Cloud

Service Category: Service Category 15: Data Security

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$84,250	200 users
Cortex XDR Pro Small	\$10,115	200 endpoints
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
DLP in Motion	\$263.50	Up to 1.7 Gbps throughput

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat

EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Proofpoint, Inc. - PFPT Enterprise DLP (US-Only Deployment) - S
**** Minimum purchase of \$30,000.00**

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 185.69	PPU
501-750	\$ 161.36	PPU
751-1000	\$ 146.79	PPU
1001-2500	\$ 130.08	PPU
2501-5000	\$ 112.10	PPU
5001-10000	\$ 103.99	PPU
10001-20000	\$ 97.54	PPU
20001-50000	\$ 91.09	PPU
50001-100000	\$ 85.71	PPU
100001-200000	\$ 81.02	PPU
200001-999999999	\$ 77.11	PPU

Solution Proposed: PFPT Identity Threat Defense Platform Bundle (PFPT ITD - Spotlight + PFPT ITD - Shadow)

**Minimum purchase of \$60,000 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$100.51	PPU
2501-5000	\$83.30	PPU
5001-10000	\$70.78	PPU
10001-20000	\$60.18	PPU
20001-50000	\$51.13	PPU
50001-100000	\$43.48	PPU
100001-200000	\$36.95	PPU
200001-999999999	\$31.42	PPU

Solution Proposed: PFPT ITM SaaS Metadata Feed in GB (100 GBs per 30 days)

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 3,909.32	Fixed Price for Tier

Solution Proposed: PFPT Email DLP - S

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 20,523.93	Fixed Price for Tier
501-750	\$ 25,192.63	Fixed Price for Tier
751-1000	\$ 32,515.77	Fixed Price for Tier
1001-2500	\$ 25.41	PPU
2501-5000	\$ 20.33	PPU
5001-10000	\$ 17.59	PPU
10001-20000	\$ 15.64	PPU
20001-50000	\$ 13.68	PPU
50001-100000	\$ 11.73	PPU
100001-200000	\$ 9.77	PPU
200001-999999999	\$ 8.80	PPU

Solution Proposed: PFPT Recurring Consultative Services (16 hours per month)

Description: PFPT Recurring Consultative Services (16 hours per month) - Tier 1 - 999999999 - Term 12 Months

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Solution Proposed: PFPT Managed Service for Enterprise DLP Bundle

Description: Managed Services for Enterprise DLP. This includes the full user count for Email DLP, Endpoint DLP, and CASB, as well as 3% of users for ITM SaaS. Proofpoint personnel will collaborate with customer resources during normal business hours.

**Minimum purchase of \$132,000.00 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-10000	\$244.33	PPU
10001-30000	\$160.28	PPU
30001 - 999999999	\$106.53	PPU

Solution Proposed: PFPT Email DLP - S

Description: Regulatory Compliance, Digital Asset Security - SaaS

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 20,523.93	Fixed Price for Tier
501-750	\$ 25,192.63	Fixed Price for Tier
751-1000	\$ 32,515.77	Fixed Price for Tier
1001-2500	\$ 25.41	PPU
2501-5000	\$ 20.33	PPU
5001-10000	\$ 17.59	PPU
10001-20000	\$ 15.64	PPU
20001-50000	\$ 13.68	PPU
50001-100000	\$ 11.73	PPU
100001-200000	\$ 9.77	PPU
200001-999999999	\$ 8.80	PPU

Solution Proposed: PFPT Cloud App Security Broker Data Retention Add-on (US-Only Deployment) - S

Description: PFPT Cloud App Security Broker (Add-on Data Retention for 186 days) (US-Only Deployment) - S

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 3,078.59	Fixed Price for Tier
501-750	\$ 4,361.34	Fixed Price for Tier
751-1000	\$ 5,536.57	Fixed Price for Tier
1001-2500	\$ 5.26	PPU
2501-5000	\$ 4.43	PPU
5001-10000	\$ 4.36	PPU
10001-20000	\$ 4.29	PPU
20001-50000	\$ 4.15	PPU
50001-100000	\$ 4.08	PPU
100001-200000	\$ 4.02	PPU
200001-999999999	\$ 3.88	PPU

Solution Proposed: PFPT Endpoint DLP (30 days) (US-Only Deployment) - S

Description: Captures users DLP activity metadata across desktops and servers on supported platforms (US-Only Deployment) – SaaS

**Minimum purchase amount of \$18,000.00 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 70.27	PPU
501-750	\$ 58.54	PPU
751-1000	\$ 50.14	PPU
1001-2500	\$ 43.88	PPU
2501-5000	\$ 39.00	PPU
5001-10000	\$ 35.09	PPU
10001-20000	\$ 31.96	PPU
20001-50000	\$ 29.22	PPU
50001-100000	\$ 26.97	PPU
100001-200000	\$ 25.12	PPU
200001-999999999	\$ 23.46	PPU

Solution Proposed: PFPT Endpoint DLP (90 days) (US-Only Deployment) - S

Description: Captures users DLP activity metadata across desktops and servers on supported platforms (US-Only Deployment) - SaaS

**Minimum purchase amount of \$18,000.00 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	74.77	PPU
501-750	62.35	PPU
751-1000	53.46	PPU
1001-2500	46.72	PPU
2501-5000	41.54	PPU
5001-10000	37.43	PPU
10001-20000	34.01	PPU
20001-50000	31.18	PPU
50001-100000	28.73	PPU
100001-200000	26.68	PPU
200001-999999999	24.92	PPU

Solution Proposed: PFPT ITM SaaS Metadata Capture (30 days) (US-Only Deployment)

Description: Captures users' activity (metadata) across desktops and servers on supported platforms (US-Only Deployment) – SaaS

**Minimum purchase of \$18,000.00 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 331.42	PPU
501-750	\$ 276.16	PPU
751-1000	\$ 236.73	PPU
1001-2500	\$ 207.14	PPU
2501-5000	\$ 184.11	PPU
5001-10000	\$ 165.72	PPU
10001-20000	\$ 150.64	PPU
20001-50000	\$ 138.08	PPU
50001-100000	\$ 127.46	PPU
100001-200000	\$ 118.34	PPU
200001-999999999	\$ 110.48	PPU

Solution Proposed: PFPT ITM SaaS Additional Visual Capture (100-GB Pack) (US-Only Deployment)

Description: PFPT ITM Additional Visual Capture 100-GB Storage Pack. Can only be purchased if combined with Metadata + Visual Capture (US-Only Deployment).

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 1,358.00	PPU

Solution Proposed: PFPT Additional Data Retention for ITM - Add-on (US-Only Deployment)

Description: Proofpoint Additional Data Retention for ITM increases the retention of the ITM data retained by 30 days (US-Only Deployment)

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 10.78	PPU

Solution Proposed: PFPT ITM SaaS Metadata Feed in GB (100 GBs per 30 days) (US-Only Deployment)

Description: PFPT ITM SaaS Metadata Feed in GB (100 GBs per 30 days) (US-Only Deployment).

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 3,880.00	PPU

Solution Proposed: PFPT Email Exfiltration Protection - S - Regular Users

Description: PFPT Email Exfiltration Protection prevents data exfiltration via email to employee personal, unauthorized and non-business accounts, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users

**Minimum purchase of \$6,000.00 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU
200001-999999999	\$ 29.64	PPU

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Rubrik

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	SKU Name	Description	List Price	Unit of Measure
1	RC-10E-BASET-01	10 GbE Dual 10GBase-T NIC	\$5,000.00	Each
1	RC-10E-SFP-01	10 GbE Dual SFP+ NIC	\$3,200.00	Each
1	RC-25E-SFP	Spare, r6000 Series, 25GbE Dual SFP+	\$5,332.00	Each
1	RC-6K-HW-01	Spare, r6000 Series, 2-port 10/25GbE optical + 2-port 1 GbE copper, NIC - per node	\$440.00	Per Node
1	RC-6K-HW-02	Spare, r6000 Series, 4-port 10GbE 10GBASE-T, NIC - per node	\$470.00	Per Node
1	RC-DDR4-16	Spare, e1000 Series, 16GB-DDR4 DIMM	\$3,675.00	Each
1	RC-DDR4-32	Spare, r6000 Series, 32GB DDR4 DIMM	\$6,759.00	Each
1	RC-E1K-CHASSIS	Spare, e1000 Series, Chassis, with fans, no PSU	\$42,755.00	Each
1	RC-E1K-PSU	Spare, e1000 Series PSU	\$3,315.00	Each
1	RC-F10000-NODE-01	Spare, F10000 All Flash Node, 25GbE dual port SFP+ NIC, 192GB DIMM	\$138,805.00	Each
1	RC-F10K-CHASSIS	Spare, f10000 Series, Chassis with fans, no PSU	\$25,870.00	Each
1	RC-F10K-DDR4-32	Spare, f10000 Series, 32GB-DDR4 DIMM	\$6,759.00	Each
1	RC-F10K-PSU	Spare, f10000 Series, PSU	\$11,071.00	Each
1	RC-F3M-CBL-01	Fiber Optic OM3 LC/LC Cable, 3M, pack of 4	\$500.00	Each
1	RC-HDD-10TB-01	10TB SATA HDD, 3.5"	\$6,000.00	Each
1	RC-HDD-10TB-B	Spare, r6000 Series, 10TB HDD, 3.5"	\$6,000.00	Each
1	RC-HDD-12TB	e1000 Series, 12TB SATA HDD, 3.5"	\$6,645.00	Each
1	RC-HDD-12TB-B	Spare, r6000 Series, 12TB HDD, 3.5"	\$6,300.00	Each
1	RC-HDD-16TB-B	Spare, r6000 Series, 16TB HDD, 3.5	\$8,500.00	Each
1	RC-HDD-20TB-B	Spare, r6000 Series, 20TB HDD, 3.5	\$12,672.00	Each
1	RC-HDD-4TB	Spare, e1000 Series, 4TB HDD, 3.5"	\$3,495.00	Each
1	RC-HDD-4TB-01	4TB SATA HDD, 3.5"	\$2,400.00	Each
1	RC-HDD-4TB-B	Spare, r6000 Series, 4TB HDD, 3.5"	\$2,400.00	Each
1	RC-HDD-8TB	Spare, e1000 Series, 8TB HDD, 3.5"	\$5,300.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RC-HDD-8TB-01	8TB SATA HDD, 3.5"	\$4,800.00	Each
1	RC-HDD-8TB-B	Spare, r6000 Series, 8TB HDD, 3.5"	\$4,800.00	Each
1	RC-HDD-FIPS-16TB-B	Spare, r6000 Series, 16TB FIPS HDD, 3.5"	\$8,500.00	Each
1	RC-HDD-FIPS-8TB-01	8TB SAS HDD, FIPS, 3.5"	\$5,600.00	Each
1	RC-HDD-FIPS-8TB-B	Spare, r6000 Series, 8TB FIPS HDD, 3.5"	\$5,600.00	Each
1	RC-R6K-64-N-01	Spare, r6304s/r6404s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$86,825.00	Each
1	RC-R6K-64-N-02	Spare, r6304s/r6404s Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$86,825.00	Each
1	RC-R6K-96-N-01	Spare, r6000s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$107,813.00	Each
1	RC-R6K-96-N-02	Spare, r6000s Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$107,813.00	Each
1	RC-R6K-C96-ND-01	Spare, r6408 Node, 25GbE dual port SFP+ NIC, 400GB SSD, 96GB DIMM, Non-Encrypted	\$121,875.00	Each
1	RC-R6K-C96-ND-02	Spare, r6408 Node, 10GbE dual port BaseT NIC, 400GB SSD, 96GB DIMM, Non-Encrypted	\$121,875.00	Each
1	RC-R6K-CHASSIS	r6000 Series, Chassis, with fans, no PSU	\$17,916.00	Each
1	RC-R6K-PSU	r6000 Series, PSU, 2200W	\$6,809.00	Each
1	RC-R6KF-96-N-01	r6408f Node, 25GbE Dual SFP+ NIC, 400GB SSD/SAS FIPS, 96GB DIMM	\$121,875.00	Each
1	RC-R6KF-96-N-02	r6408f Node, Dual 10GBASE-T NIC, 400GB SSD/SAS FIPS, 96GB DIMM	\$121,875.00	Each
1	RC-R6KF-C96-ND-01	r6000f Node, 25GbE Dual SFP+ NIC, 480GB SSD/SAS FIPS, CL, 96GB DIMMs	\$121,875.00	Each
1	RC-R6KF-C96-ND-02	r6000f Node, Dual 10GBASE-T NIC, 480GB SSD/SAS FIPS, CL, 96GB DIMMs	\$121,875.00	Each
1	RC-R6KS-96-AZ-N-01	r6408S Azure Node, 25GbE Dual SFP+ NIC, 400GB SSD/SATA, 96GB DIMM	\$107,813.00	Each
1	RC-R6KS-96-AZ-N-02	r6408S Azure Node, Dual 10GBASE-T NIC, 400GB SSD/SATA, 96GB DIMM	\$107,813.00	Each
1	RC-R6KSE-64-N-01	Spare, r6304se/r6404se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$94,638.00	Each
1	RC-R6KSE-64-N-02	Spare, r6304se/r6404se Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$94,638.00	Each
1	RC-R6KSE-96-N-01	Spare, r6000se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$115,626.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RC-R6KSE-96-N-02	Spare, r6000se Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$115,626.00	Each
1	RC-SFP-TSR-01	10G/1G Dual Rate SFP+ Transceiver, pack of 4	\$3,450.00	Each
1	RC-SFP28-TSR-01	25GBase-SR SFP28 Transceiver, pack of 4	\$11,025.00	Each
1	RC-SSD-384T	Spare, f10000 Series, 3.84TB NVMe SSD	\$20,000.00	Each
1	RC-SSD-384T-B	Spare, r6000se Series, 3.8TB SSD	\$18,900.00	Each
1	RC-SSD-400	Spare, e1000 Series, 400GB SSD	\$5,135.30	Each
1	RC-SSD-400-B	Spare, r6000 Series, 400GB SSD	\$6,152.00	Each
1	RC-SSD-768T	Spare, f10000 Series, 7.68TB NVMe SSD	\$40,000.00	Each
1	RC-SSD-FIPS-400-B	Spare, r6000 Series, 400GB SSD, FIPS	\$9,270.00	Each
1	RCA-DDR4-16	Spare, e1000 Series, 16GB-DDR4 DIMM	\$279.30	Each
1	RCA-DDR4-32	Spare, r6000 Series, 32GB DDR4 DIMM	\$431.52	Each
1	RCA-E1K-CHASSIS	Spare, e1000 Series, Chassis, with fans, no PSU	\$4,711.79	Each
1	RCA-E1K-PSU	Spare, e1000 Series PSU	\$407.78	Each
1	RCA-F3M-CBL-01	Fiber Optic OM3 LC/LC Cable, 3M, pack of 4	\$74.01	Each
1	RCA-HDD-10TB-B	Spare, r6000 Series, 10TB HDD, 3.5"	\$337.95	Each
1	RCA-HDD-12TB	e1000 Series, 12TB SATA HDD, 3.5"	\$344.94	Each
1	RCA-HDD-12TB-B	Spare, r6000 Series, 12TB HDD, 3.5"	\$427.33	Each
1	RCA-HDD-16TB-B	Spare, r6000 Series, 16TB HDD, 3.5"	\$555.81	Each
1	RCA-HDD-20TB-B	Spare, r6000 Series, 20TB HDD, 3.5	\$613.06	Each
1	RCA-HDD-4TB	Spare, e1000 Series, 4TB HDD, 3.5"	\$680.10	Each
1	RCA-HDD-4TB-B	Spare, r6000 Series, 4TB HDD, 3.5"	\$685.68	Each
1	RCA-HDD-8TB	Spare, e1000 Series, 8TB HDD, 3.5"	\$744.33	Each
1	RCA-HDD-8TB-B	Spare, r6000 Series, 8TB HDD, 3.5"	\$1,196.80	Each
1	RCA-HDD-FIPS-16TB-B	Spare, r6000 Series, 16TB FIPS HDD, 3.5"	\$713.61	Each
1	RCA-HDD-FIPS-8TB-B	Spare, r6000 Series, 8TB FIPS HDD, 3.5"	\$983.14	Each
1	RCA-R6K-64-N-01	Spare, r6304s/r6404s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$5,073.48	Each
1	RCA-R6K-64-N-02	Spare, r6304s/r6404s Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$5,108.40	Each
1	RCA-R6K-96-N-01	Spare, r6000s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$5,257.82	Each
1	RCA-R6K-96-N-02	Spare, r6000s Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$5,289.94	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RCA-R6K-CHASSIS	Spare, r6000 Series, Chassis, with fans, no PSU	\$1,738.64	Each
1	RCA-R6K-PSU	Spare, r6000 Series, PSU	\$667.53	Each
1	RCA-R6KF-C96-ND-01	Spare, r6000f Node, 25GbE Dual SFP+ NIC, 480GB SSD FIPS, 96GB DIMM	\$6,011.93	Each
1	RCA-R6KF-C96-ND-02	Spare, r6000f Node, Dual 10GBASE-T NIC, 480GB SSD FIPS, 96GB DIMM	\$6,041.26	Each
1	RCA-R6KSE-64-N-01	Spare, r6304se/r6404se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$7,363.74	Each
1	RCA-R6KSE-64-N-02	Spare, r6304se/r6404se Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$7,398.66	Each
1	RCA-R6KSE-96-N-01	Spare, r6000se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$7,877.66	Each
1	RCA-R6KSE-96-N-02	Spare, r6000se Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$7,915.36	Each
1	RCA-SFP-TSR-01	10G/1G Dual Rate SFP+ Transceiver, pack of 4	\$909.12	Each
1	RCA-SFP28-TSR-01	25GBase-SR SFP28 Transceiver, pack of 4	\$463.64	Each
1	RCA-SSD-384T-B	Spare, r6000se Series, 3.8TB SSD	\$1,916.00	Each
1	RCA-SSD-400	e1000 Series, 400GB SSD, SAS	\$621.44	Each
1	RCA-SSD-400-B	Spare, r6000s Series, 400GB SSD	\$540.45	Each
1	RCA-SSD-FIPS-400-B	Spare, r6000 Series, 400GB SSD, FIPS	\$1,082.29	Each
1	RH-6304S-01	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, SFP+ NIC	\$14,214.00	Each
1	RH-6304S-02	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, 10GBase-T NIC	\$14,214.00	Each
1	RH-6304SE-01	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, SFP+ NIC	\$39,214.00	Each
1	RH-6304SE-02	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, 10GBase-T NIC	\$39,214.00	Each
1	RH-6404S-01	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, SFP+ NIC	\$18,761.00	Each
1	RH-6404S-02	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$18,761.00	Each
1	RH-6404SE-01	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, SFP+ NIC	\$43,761.00	Each
1	RH-6404SE-02	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$43,761.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-6408-01	r6408 Appliance, 4-nodes, 96TB raw HDD, 1.6TB SSD, dual port SFP+ NIC, Non-Encrypted	\$23,409.00	Each
1	RH-6408-02	r6408 Appliance, 4-nodes, 96TB raw HDD, 1.6TB SSD, dual port 10GBaseT NIC, Non-Encrypted	\$23,409.00	Each
1	RH-6408F-01	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$44,260.00	Each
1	RH-6408F-02	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$44,260.00	Each
1	RH-6408S-01	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, SFP+ NIC	\$23,409.00	Each
1	RH-6408S-02	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$23,409.00	Each
1	RH-6408SE-01	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, SFP+ NIC	\$48,409.00	Each
1	RH-6408SE-02	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$48,409.00	Each
1	RH-6410S-01	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, SFP+ NIC	\$24,504.00	Each
1	RH-6410S-02	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$24,504.00	Each
1	RH-6410SE-01	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, SFP+ NIC	\$49,504.00	Each
1	RH-6410SE-02	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$49,504.00	Each
1	RH-6412S-01	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, SFP+ NIC	\$27,769.00	Each
1	RH-6412S-02	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$27,769.00	Each
1	RH-6412SE-01	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, SFP+ NIC	\$52,769.00	Each
1	RH-6412SE-02	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$52,769.00	Each
1	RH-6416F-01	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$48,686.00	Each
1	RH-6416F-02	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$48,686.00	Each
1	RH-6416S-01	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, SFP+ NIC	\$32,727.00	Each
1	RH-6416S-02	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$32,727.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-6416SE-01	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, SFP+ NIC	\$57,727.00	Each
1	RH-6416SE-02	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$57,727.00	Each
1	RH-6420S-01	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, SFP+ NIC	\$38,688.00	Each
1	RH-6420S-02	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$38,688.00	Each
1	RH-6420SE-01	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, SFP+ NIC	\$64,818.00	Each
1	RH-6420SE-02	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$64,818.00	Each
1	RH-E1104S	e1104s Appliance, 1-node, 8TB raw HDD, 0.4TB SSD, 1 GbE NIC	\$5,111.00	Each
1	RH-E1108S	e1108s Appliance, 1-node, 16TB raw HDD, 0.4TB SSD, 1 GbE NIC	\$5,360.00	Each
1	RH-E1112S	e1112s Appliance, 1-node, 24TB raw HDD, 0.4TB SSD, 1 GbE NIC	\$5,730.00	Each
1	RH-F10404-01	f10404 All Flash Appliance, 4-node, 76.8TB raw SSD, SFP+ NIC	\$57,500.00	Each
1	RH-F10404-02	f10404 All Flash Appliance, 4-node, 76.8TB raw SSD, 10GBase-T NIC	\$57,500.00	Each
1	RH-F10404-HW-N-01	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port SFP+ NIC with chassis	\$17,968.00	Each
1	RH-F10404-HW-N-02	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port 10GBase-T NIC with chassis	\$17,968.00	Each
1	RH-F10404-NA-01	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port SFP+ NIC without chassis	\$17,968.00	Each
1	RH-F10404-NA-02	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port 10GBase-T NIC without chassis	\$17,968.00	Each
1	RH-F10408-01	f10408 All Flash Appliance, 4-node, 153.6TB raw SSD, SFP+ NIC	\$93,751.00	Each
1	RH-F10408-02	f10408 All Flash Appliance, 4-node, 153.6TB raw SSD, 10GBase-T NIC	\$93,751.00	Each
1	RH-F10408-HW-N-01	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port SFP+ NIC with chassis	\$29,296.00	Each
1	RH-F10408-HW-N-02	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port 10GBase-T NIC with chassis	\$29,296.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-F10408-NA-01	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port SFP+ NIC without chassis	\$29,296.00	Each
1	RH-F10408-NA-02	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port 10GBase-T NIC without chassis	\$29,296.00	Each
1	RH-R6304S-HW-N-01	r6304s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$4,547.00	Each
1	RH-R6304S-HW-N-02	r6304s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$4,547.00	Each
1	RH-R6304S-HW-NB-01	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, dual-port SFP+ NIC without chassis	\$4,547.00	Each
1	RH-R6304S-HW-NB-02	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, 10GBase-T NIC without chassis	\$4,547.00	Each
1	RH-R6304S-NB-02	Add-On Node, r6304s, 10GBase-T NIC Without chassis	\$86,825.00	Each
1	RH-R6304SE-HW-N-02	r6304se, 12TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$13,675.00	Each
1	RH-R6304SE-HW-NB-01	Add-On Node, r6304se, 12TB raw HDD, SFP+NIC 3.8TB SSD, without chassis	\$13,675.00	Each
1	RH-R6304SE-HW-NB-02	Add-On Node, r6304se, 12TB raw HDD, 3.8TB SSD, 10GBase-T NIC without chassis	\$13,675.00	Each
1	RH-R6404S-HW-N-01	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$5,863.00	Each
1	RH-R6404S-HW-N-02	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$5,863.00	Each
1	RH-R6404S-NA-01	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$5,863.00	Each
1	RH-R6404S-NA-02	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$5,863.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6404SE-HW-N-02	r6404se, 12TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$13,675.00	Each
1	RH-R6408F-HW-N-01	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$13,831.00	Each
1	RH-R6408F-HW-N-02	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$13,831.00	Each
1	RH-R6408F-NA-01	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$13,831.00	Each
1	RH-R6408F-NA-02	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$13,831.00	Each
1	RH-R6408S-HW-N-01	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$7,315.00	Each
1	RH-R6408S-HW-N-02	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$7,315.00	Each
1	RH-R6408S-NA-01	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$7,315.00	Each
1	RH-R6408S-NA-02	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$7,315.00	Each
1	RH-R6408SE-HW-N-02	r6408se, 24TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$15,128.00	Each
1	RH-R6408SE-NA-01	r6408se, 24TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$15,128.00	Each
1	RH-R6410S-HW-N-01	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$7,658.00	Each
1	RH-R6410S-HW-N-02	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$7,658.00	Each
1	RH-R6410S-NA-01	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$7,658.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6410S-NA-02	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$7,658.00	Each
1	RH-R6410SE-HW-N-01	r6410se, 30TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$15,470.00	Each
1	RH-R6410SE-HW-N-02	r6410se, 30TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$15,470.00	Each
1	RH-R6410SE-NA-01	r6410se, 30TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$15,470.00	Each
1	RH-R6412S-HW-N-01	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$8,678.00	Each
1	RH-R6412S-HW-N-02	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$8,678.00	Each
1	RH-R6412S-NA-01	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$8,678.00	Each
1	RH-R6412S-NA-02	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$8,678.00	Each
1	RH-R6412SE-HW-N-01	r6412se, 36TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$16,490.00	Each
1	RH-R6412SE-HW-N-02	r6412se, 36TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$16,490.00	Each
1	RH-R6412SE-NA-01	r6412se, 36TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$16,490.00	Each
1	RH-R6416F-HW-N-01	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$15,215.00	Each
1	RH-R6416F-HW-N-02	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$15,215.00	Each
1	RH-R6416F-NA-01	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$15,215.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6416F-NA-02	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$15,215.00	Each
1	RH-R6416S-HW-N-01	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$10,227.00	Each
1	RH-R6416S-HW-N-02	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$10,227.00	Each
1	RH-R6416S-NA-01	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$10,227.00	Each
1	RH-R6416S-NA-02	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$10,227.00	Each
1	RH-R6416SE-HW-N-01	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$18,040.00	Each
1	RH-R6416SE-HW-N-02	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$18,040.00	Each
1	RH-R6416SE-NA-01	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$18,040.00	Each
1	RH-R6416SE-NA-02	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$18,040.00	Each
1	RH-R6420S-HW-N-01	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$12,090.00	Each
1	RH-R6420S-HW-N-02	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port, 10GBase-T NIC with chassis	\$12,090.00	Each
1	RH-R6420S-NA-01	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$12,090.00	Each
1	RH-R6420S-NA-02	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port, 10GBase-T NIC without chassis	\$12,090.00	Each
1	RH-R6420SE-HW-N-01	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$20,256.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6420SE-HW-N-02	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$20,256.00	Each
1	RH-R6420SE-NA-01	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$20,256.00	Each
1	RH-R6420SE-NA-02	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$20,256.00	Each
1	RHA-6304S-01	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, SFP+ NIC	\$17,837.17	Each
1	RHA-6304S-02	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, 10GBase-T NIC	\$16,376.76	Each
1	RHA-6304SE-01	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, SFP+ NIC	\$20,774.33	Each
1	RHA-6304SE-02	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, 10GBase-T NIC	\$20,901.42	Each
1	RHA-6404S-01	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, SFP+ NIC	\$22,440.48	Each
1	RHA-6404S-02	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$20,536.93	Each
1	RHA-6404SE-01	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, SFP+ NIC	\$25,812.91	Each
1	RHA-6404SE-02	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$25,960.94	Each
1	RHA-6408F-01	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$35,034.00	Each
1	RHA-6408F-02	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$35,307.71	Each
1	RHA-6408S-01	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, SFP+ NIC	\$26,597.54	Each
1	RHA-6408S-02	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$24,801.84	Each
1	RHA-6408SE-01	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, SFP+ NIC	\$29,784.55	Each
1	RHA-6408SE-02	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$29,925.60	Each
1	RHA-6410S-01	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, SFP+ NIC	\$28,276.50	Each
1	RHA-6410S-02	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$26,227.67	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RHA-6410SE-01	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, SFP+ NIC	\$31,384.94	Each
1	RHA-6410SE-02	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$31,534.37	Each
1	RHA-6412S-01	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, SFP+ NIC	\$29,868.44	Each
1	RHA-6412S-02	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$28,027.76	Each
1	RHA-6412SE-01	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, SFP+ NIC	\$35,423.62	Each
1	RHA-6412SE-02	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$35,571.65	Each
1	RHA-6416F-01	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$38,118.86	Each
1	RHA-6416F-02	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$38,118.86	Each
1	RHA-6416S-01	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, SFP+ NIC	\$30,612.19	Each
1	RHA-6416S-02	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$28,527.70	Each
1	RHA-6416SE-01	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, SFP+ NIC	\$37,148.30	Each
1	RHA-6416SE-02	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$37,299.12	Each
1	RHA-6420S-01	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, SFP+ NIC	\$32,803.85	Each
1	RHA-6420S-02	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$30,565.20	Each
1	RHA-6420SE-01	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, SFP+ NIC	\$39,238.86	Each
1	RHA-6420SE-02	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$39,339.41	Each
1	RHA-E1104S	e1104s Appliance, 1-node, 8TB raw HDD, 0.4TB SSD, 1 GbE NIC	\$6,009.14	Each
1	RHA-E1108S	e1108s Appliance, 1-node, 16TB raw HDD, 0.4TB SSD, 1 GbE NIC	\$6,301.01	Each
1	RHA-E1112S	e1112s Appliance, 1-node, 24TB raw HDD, 0.4TB SSD, 1 GbE NIC	\$6,855.42	Each
1	RHA-R6304S-HW-NB-01	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, dual-port SFP+ NIC without chassis	\$5,073.48	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RHA-R6304S-HW-NB-02	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, 10GBase-T NIC without chassis	\$5,108.40	Each
1	RHA-R6304SE-HW-NB-01	Add-On Node, r6304se, 12TB raw HDD, 3.8TB SSD, dual-port SFP+ NIC without chassis	\$7,363.74	Each
1	RHA-R6304SE-HW-NB-02	Add-On Node, r6304se, 12TB raw HDD, 3.8TB SSD, 10GBase-T NIC without chassis	\$7,398.66	Each
1	RL-BT-RCDM	RCDM Software, Life of Device; per usable BETB	\$4,754.00	Per 1 Usable BETB
1	RL-BT-TPH-RCDM	RCDM Software - Third Party Hardware, Life of Device; per usable BETB	\$4,754.00	Per 1 Usable BETB
1	RL-TB-EDG-L3-PP	Rubrik Zero Trust Data Protection for Remote and Branch Office tied to life of device, per usable BETB, L3 Support, Prepay	\$117.00	Per 1 BETB Per Month
1	RL-TB-EDG-PE-PP	Rubrik Zero Trust Data Protection for Remote and Branch Office tied to life of device, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 BETB Per Month
1	RS-BE-ADN-L3-PP	Rubrik Business Add-On Edition; per usable BETB; L3 Support; prepay	\$42.00	Per 1 Usable BETB Per Month
1	RS-BE-ADN-PE-PA	Rubrik Business Add-On Edition; per usable BETB; Premium Support; pay annual	\$47.00	Per 1 Usable BETB Per Month
1	RS-BE-ADN-PE-PP	Rubrik Business Add-On Edition; per usable BETB; Premium Support; prepay	\$47.00	Per 1 Usable BETB Per Month
1	RS-BE-RSCP-ADN-L3-PP	Rubrik RSC-P Business Add-On Edition; per usable BETB; L3 Support; prepay	\$42.00	Per 1 Usable BETB Per Month
1	RS-BE-RSCP-ADN-PE-PA	Rubrik RSC-P Business Add-On Edition; per usable BETB; L3 Support; pay annual	\$47.00	Per 1 Usable BETB Per Month
1	RS-BE-RSCP-ADN-PE-PP	Rubrik RSC-P Business Add-On Edition; per usable BETB; Premium Support; prepay	\$47.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-BS-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; Basic support; prepay	\$64.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-APFL-L3-PA	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; L3 support; pay annual	\$72.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-L3-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; L3 support; prepay	\$72.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-LB-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; L3 Basic support; prepay	\$58.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-PE-PA	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; Premium support; pay annual	\$80.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-PE-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; Premium support; prepay	\$80.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-L3-PA	Rubrik Business Edition; per usable BETB; L3 support; pay annual	\$147.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-L3-PP	Rubrik Business Edition; per usable BETB; L3 support; prepay	\$147.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-PE-PA	Rubrik Business Edition; per usable BETB; Premium support; pay annual	\$163.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-PE-PP	Rubrik Business Edition; per usable BETB; Premium support; prepay	\$163.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-RSCG-PE-PA	Rubrik Security Cloud - Government, Business Edition; per usable BETB; Premium support; pay annual	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCG-PE-PP	Rubrik Security Cloud - Government, Business Edition; per usable BETB; Premium support; prepay	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Business Edition; Third Party Hardware, per usable BETB; Premium support; pay annual	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Business Edition; Third Party Hardware, per usable BETB; Premium support; prepay	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-L3-PA	Rubrik Security Cloud - Private, Business Edition; per usable BETB; L3 support; pay annual	\$147.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-BE-RSCP-L3-PP	Rubrik Security Cloud - Private, Business Edition; per usable BETB; L3 support; prepay	\$147.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-PE-PA	Rubrik Security Cloud - Private, Business Edition; per usable BETB; Premium support; pay annual	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-PE-PP	Rubrik Security Cloud - Private, Business Edition; per usable BETB; Premium support; prepay	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-L3-PA	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; L3 Support; Pay annual	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-L3-PP	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; L3 Support; Prepay	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-PE-PA	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; Premium support; Pay annual	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-PE-PP	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; Premium support; Prepay	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-SC-PE-PA	Rubrik Scale Business Edition; per usable BETB; Premium support; pay annual	\$163.00	Per BETB per month
1	RS-BT-BE-SC-PE-PP	Rubrik Scale Business Edition; per usable BETB; Premium support; prepay	\$163.00	Per BETB per month
1	RS-BT-BE-TPH-L3-PA	Rubrik Business Edition - Third Party Hardware; per usable BETB; L3 Support; pay annual	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-TPH-L3-PP	Rubrik Business Edition - Third Party Hardware; per usable BETB; L3 Support; prepay	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-TPH-PE-PA	Rubrik Business Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$163.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-TPH-PE-PP	Rubrik Business Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$163.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-BUE-L3-PA	Enterprise Edition Add-on for Business, L3 Support, Pay Annual	\$58.50	
1	RS-BT-BUE-L3-PP	Enterprise Edition Add-on for Business, L3 Support, Prepay	\$58.50	
1	RS-BT-BUE-PE-PA	Enterprise Edition Add-on for Business, Premium Support, Pay Annual	\$65.00	
1	RS-BT-BUE-PE-PP	Enterprise Edition Add-on for Business, Premium Support, Prepay	\$65.00	
1	RS-BT-BUE-RSCG-PE-PA	Rubrik Security Cloud - Government, Add-On from Business Edition to Enterprise Edition, Premium support; pay annual	\$81.25	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCG-PE-PP	Rubrik Security Cloud - Government, Add-On from Business Edition to Enterprise Edition, Premium support; prepay	\$81.25	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-L3-PA	Rubrik Security Cloud - Private, Add-On from Business Edition to Enterprise Edition	\$59.00	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-L3-PP	Rubrik Security Cloud - Private, Add-On from Business Edition to Enterprise Edition	\$59.00	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Business, Premium Support, Pay Annual	\$65.00	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Business, Premium Support, Prepay	\$65.00	Per 1 Usable BETB per month
1	RS-BT-BUE-SC-PE-PA	Scale Enterprise Edition Add-on for Scale Business, Premium Support, Pay Annual	\$65.00	Per BETB per month
1	RS-BT-BUE-SC-PE-PP	Scale Enterprise Edition Add-on for Scale Business, Premium Support, Prepay	\$65.00	Per BETB per month
1	RS-BT-BUP-L3-PA	Enterprise Proactive Edition Add-on for Business, L3 Support, Pay Annual	\$150.30	Per 1 Usable BETB per month
1	RS-BT-BUP-L3-PP	Enterprise Proactive Edition Add-on for Business, L3 Support, Prepay	\$150.30	Per 1 Usable BETB per month
1	RS-BT-BUP-PE-PA	Enterprise Proactive Edition Add-on for Business, Premium Support, Pay Annual	\$167.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-BUP-PE-PP	Enterprise Proactive Edition Add-on for Business, Premium Support, Prepay	\$167.00	Per 1 Usable BETB per month
1	RS-BT-BUP-RSCG-PE-PA	Rubrik Security Cloud - Government, Upgrade from Business Edition to Enterprise Proactive Edition, Premium support; pay annual	\$283.75	Per 1 Usable BETB per month
1	RS-BT-BUP-RSCG-PE-PP	Rubrik Security Cloud - Government, Upgrade from Business Edition to Enterprise Proactive Edition, Premium support; prepay	\$283.75	Per 1 Usable BETB per month
1	RS-BT-CCE30-BS-PP	Add-On from Complete Edition to Complete Elite Edition, 30TB, Basic Support, Prepay	\$37.00	Per 1 Usable BETB per month
1	RS-BT-CCE30-LB-PP	Add-On from Complete Edition to Complete Elite Edition, 30TB, L3 Basic Support, Prepay	\$33.30	Per 1 Usable BETB per month
1	RS-BT-CCE60-BS-PP	Add-On from Complete Edition to Complete Elite Edition, 60TB, Basic Support, Prepay	\$26.00	Per 1 Usable BETB per month
1	RS-BT-CCE60-LB-PP	Add-On from Complete Edition to Complete Elite Edition, 60TB, L3 Basic Support, Prepay	\$23.40	Per 1 Usable BETB per month
1	RS-BT-CCP30-BS-PP	Add-On from Complete Edition to Complete Pro Edition, 30TB, Basic Support, Prepay	\$8.00	Per 1 Usable BETB per month
1	RS-BT-CCP30-LB-PP	Add-On from Complete Edition to Complete Pro Edition, L3 Basic Support	\$7.20	Per 1 Usable BETB per month
1	RS-BT-CCP60-BS-PP	Add-On from Complete Edition to Complete Pro Edition, 60TB, Basic Support, Prepay	\$7.00	Per 1 Usable BETB per month
1	RS-BT-CCP60-LB-PP	Add-On from Complete Edition to Complete Pro Edition, L3 Basic Support, Prepay	\$6.30	Per 1 Usable BETB per month
1	RS-BT-CE30-BS-PP	Rubrik Complete Edition, 30TB usable; per usable BETB; Basic support; prepay	\$30.00	Per 1 BETB Per Month
1	RS-BT-CE30-LB-PP	Rubrik Complete Edition, 30TB usable; per usable BETB; L3 Basic support; prepay	\$27.00	Per 1 BETB Per Month
1	RS-BT-CE60-BS-PP	Rubrik Complete Edition, 60TB usable; per usable BETB; Basic support; prepay	\$28.00	Per 1 BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-CE60-LB-PP	Rubrik Complete Edition, 60TB usable; per usable BETB; L3 Basic support; prepay	\$26.00	Per 1 BETB Per Month
1	RS-BT-CEL30-BS-PP	Rubrik Complete Elite Edition, 30TB usable; per usable BETB; Basic support; prepay	\$67.00	Per 1 Usable BETB Per Month
1	RS-BT-CEL30-LB-PP	Rubrik Complete Elite Edition, 30TB usable; per usable BETB; L3 Basic support; prepay	\$61.00	Per 1 Usable BETB Per Month
1	RS-BT-CEL60-BS-PP	Rubrik Complete Elite Edition, 60TB usable; per usable BETB; Basic support; prepay	\$54.00	Per 1 Usable BETB Per Month
1	RS-BT-CEL60-LB-PP	Rubrik Complete Elite Edition, 60TB usable; per usable BETB; L3 Basic support; prepay	\$49.00	Per 1 Usable BETB Per Month
1	RS-BT-CEP30-BS-PP	Rubrik Complete Pro Edition, 30TB usable; per usable BETB; Basic support; prepay	\$38.00	Per 1 BETB Per Month
1	RS-BT-CEP30-LB-PP	Rubrik Complete Pro Edition, 30TB usable; per usable BETB; L3 Basic support; prepay	\$34.00	Per 1 BETB Per Month
1	RS-BT-CEP60-BS-PP	Rubrik Complete Pro Edition, 60TB usable; per usable BETB; Basic support; prepay	\$35.00	Per 1 BETB Per Month
1	RS-BT-CEP60-LB-PP	Rubrik Complete Pro Edition, 60TB usable; per usable BETB; L3 Basic support; prepay	\$33.00	Per 1 BETB Per Month
1	RS-BT-CLE-BS-PP	Rubrik Cloud Edition; per BETB; Basic support; prepay	\$107.00	Per 1 BETB Per Month
1	RS-BT-CLE-L3-PA	Rubrik Cloud Edition; per BETB; L3 support; pay annual	\$120.00	Per 1 BETB Per Month
1	RS-BT-CLE-L3-PP	Rubrik Cloud Edition; per BETB; L3 support; prepay	\$120.00	Per 1 BETB Per Month
1	RS-BT-CLE-LB-PP	Rubrik Cloud Edition; per BETB; L3 Basic support; prepay	\$97.00	Per 1 BETB Per Month
1	RS-BT-CLE-PE-PA	Rubrik Cloud Edition; per BETB; Premium support; pay annual	\$130.00	Per 1 BETB Per Month
1	RS-BT-CLE-PE-PP	Rubrik Cloud Edition; per BETB; Premium support; prepay	\$130.00	Per 1 BETB Per Month
1	RS-BT-CPE30-BS-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 30TB, Basic Support, Prepay	\$29.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-CPE30-LB-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 30TB, L3 Basic Support, Prepay	\$26.10	Per 1 Usable BETB per month
1	RS-BT-CPE60-BS-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 60TB, Basic Support, Prepay	\$19.00	Per 1 Usable BETB per month
1	RS-BT-CPE60-LB-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 60TB, L3 Basic Support, Prepay	\$17.10	Per 1 Usable BETB per month
1	RS-BT-CVA-BS-PP	Rubrik Cloud Vault - Archive; per BETB; Basic support; prepay	\$3.56	Per 1 BETB Per Month
1	RS-BT-CVA-L3-PA	Rubrik Cloud Vault - Archive; per BETB; L3 support; pay annual	\$3.68	Per 1 BETB Per Month
1	RS-BT-CVA-L3-PP	Rubrik Cloud Vault - Archive; per BETB; L3 support; prepay	\$3.68	Per 1 BETB Per Month
1	RS-BT-CVA-LB-PP	Rubrik Cloud Vault - Archive; per BETB; L3 Basic support; prepay	\$3.49	Per 1 BETB Per Month
1	RS-BT-CVA-PE-PA	Rubrik Cloud Vault - Archive; per BETB; Premium support; pay annual	\$3.75	Per 1 BETB Per Month
1	RS-BT-CVA-PE-PP	Rubrik Cloud Vault - Archive; per BETB; Premium support; prepay	\$3.75	Per 1 BETB Per Month
1	RS-BT-CVAG-PE-PA	Rubrik Cloud Vault - Archive - Government, per BETB, Premium Support, Pay Annual	\$4.40	Per 1 BETB Per Month
1	RS-BT-CVAG-PE-PP	Rubrik Cloud Vault - Archive - Government, per BETB, Premium Support, Prepay	\$4.40	Per 1 BETB Per Month
1	RS-BT-CVB-BS-PP	Rubrik Cloud Vault - Backup; per BETB; Basic support; prepay	\$15.20	Per 1 BETB Per Month
1	RS-BT-CVB-L3-PA	Rubrik Cloud Vault - Backup; per BETB; L3 support; pay annual	\$15.68	Per 1 BETB Per Month
1	RS-BT-CVB-L3-PP	Rubrik Cloud Vault - Backup; per BETB; L3 support; prepay	\$15.68	Per 1 BETB Per Month
1	RS-BT-CVB-LB-PP	Rubrik Cloud Vault - Backup; per BETB; L3 Basic support; prepay	\$14.90	Per 1 BETB Per Month
1	RS-BT-CVB-PE-PA	Rubrik Cloud Vault - Backup; per BETB; Premium support; pay annual	\$16.00	Per 1 BETB Per Month
1	RS-BT-CVB-PE-PP	Rubrik Cloud Vault - Backup; per BETB; Premium support; prepay	\$16.00	Per 1 BETB Per Month
1	RS-BT-CVBG-PE-PA	Rubrik Cloud Vault - Backup - Government, per BETB, Premium Support, Pay Annual	\$20.00	Per 1 BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-CVBG-PE-PP	Rubrik Cloud Vault - Backup - Government, per BETB, Premium Support, Prepay	\$20.00	Per 1 BETB Per Month
1	RS-BT-CVBGR-L3-PA	Rubrik Cloud Vault - Backup GRS; per BETB; L3 support; pay annual	\$66.64	Per 1 Usable BETB per month
1	RS-BT-CVBGR-L3-PP	Rubrik Cloud Vault - Backup GRS; per BETB; L3 support; prepay	\$66.64	Per 1 Usable BETB per month
1	RS-BT-CVBGR-PE-PA	Rubrik Cloud Vault - Backup GRS; per BETB; Premium support; pay annual	\$68.00	Per 1 Usable BETB per month
1	RS-BT-CVBGR-PE-PP	Rubrik Cloud Vault - Backup GRS; per BETB; Premium support; prepay	\$68.00	Per 1 Usable BETB per month
1	RS-BT-CVBZR-L3-PA	Rubrik Cloud Vault - Backup ZRS; per BETB; L3 support; pay annual	\$48.02	Per 1 Usable BETB per month
1	RS-BT-CVBZR-L3-PP	Rubrik Cloud Vault - Backup ZRS; per BETB; L3 support; prepay	\$48.02	Per 1 Usable BETB per month
1	RS-BT-CVBZR-PE-PA	Rubrik Cloud Vault - Backup ZRS; per BETB; Premium support; pay annual	\$49.00	Per 1 Usable BETB per month
1	RS-BT-CVBZR-PE-PP	Rubrik Cloud Vault - Backup ZRS; per BETB; Premium support; prepay	\$49.00	Per 1 Usable BETB per month
1	RS-BT-EDG-BS-PP	Rubrik Edge Foundation Edition; per usable BETB; Basic support; prepay	\$104.00	Per 1 BETB Per Month
1	RS-BT-EDG-L3-PA	Rubrik Edge Foundation Edition; per usable BETB; L3 support; pay annual	\$117.00	Per 1 BETB Per Month
1	RS-BT-EDG-L3-PP	Rubrik Edge Foundation Edition; per usable BETB; L3 support; prepay	\$117.00	Per 1 BETB Per Month
1	RS-BT-EDG-LB-PP	Rubrik Edge Foundation Edition; per usable BETB; L3 Basic support; prepay	\$94.00	Per 1 BETB Per Month
1	RS-BT-EDG-PE-PA	Rubrik Edge Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 BETB Per Month
1	RS-BT-EDG-PE-PP	Rubrik Edge Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 BETB Per Month
1	RS-BT-EE-L3-PA	Rubrik Enterprise Edition; per usable BETB; L3 support; pay annual	\$206.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-L3-PP	Rubrik Enterprise Edition; per usable BETB; L3 support; prepay	\$206.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-PE-PA	Rubrik Enterprise Edition; per usable BETB; Premium support; pay annual	\$228.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-PE-PP	Rubrik Enterprise Edition; per usable BETB; Premium support; prepay	\$228.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-EE-RSCG-PE-PA	Rubrik Security Cloud - Government, Enterprise Edition; per usable BETB; Premium support; pay annual	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCG-PE-PP	Rubrik Security Cloud - Government, Enterprise Edition; per usable BETB; Premium support; prepay	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; pay annual	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; prepay	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-L3-PA	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; L3 support; pay annual	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-L3-PP	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; L3 support; prepay	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; Premium support; pay annual	\$228.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; Premium support; prepay	\$228.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-L3-PA	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; L3 Support; Pay annual	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-L3-PP	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; L3 Support; Prepay	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; Pay annual	\$228.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; Prepay	\$228.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-EE-SC-PE-PA	Rubrik Scale Enterprise Edition; per usable BETB; Premium support; pay annual	\$228.00	Per BETB per month
1	RS-BT-EE-SC-PE-PP	Rubrik Scale Enterprise Edition; per usable BETB; Premium support; prepay	\$228.00	Per BETB per month
1	RS-BT-EE-TPH-L3-PA	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; L3 Support; pay annual	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-TPH-L3-PP	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; L3 Support; prepay	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-TPH-PE-PA	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$228.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-TPH-PE-PP	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$228.00	Per 1 Usable BETB Per Month
1	RS-BT-EUP-L3-PA	Enterprise Proactive Edition Add-on for Enterprise Edition, L3 Support, Pay Annual	\$91.80	Per 1 Usable BETB per month
1	RS-BT-EUP-L3-PP	Enterprise Proactive Edition Add-on for Enterprise Edition, L3 Support, Prepay	\$91.80	Per 1 Usable BETB per month
1	RS-BT-EUP-PE-PA	Enterprise Proactive Edition Add-on for Enterprise Edition, Premium Support, Pay Annual	\$102.00	Per 1 Usable BETB per month
1	RS-BT-EUP-PE-PP	Enterprise Proactive Edition Add-on for Enterprise Edition, Premium Support, Prepay	\$102.00	Per 1 Usable BETB per month
1	RS-BT-EUP-RSCG-PE-PA	Rubrik Security Cloud - Government, Upgrade from Enterprise Edition to Enterprise Proactive Edition, Premium support; pay annual	\$202.50	Per 1 Usable BETB per month
1	RS-BT-EUP-RSCG-PE-PP	Rubrik Security Cloud - Government, Upgrade from Enterprise Edition to Enterprise Proactive Edition, Premium support; prepay	\$202.50	Per 1 Usable BETB per month
1	RS-BT-FE-E1K-PE-PA	Rubrik for Remote and Branch Office Appliance; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-E1K-PE-PP	Rubrik for Remote and Branch Office Appliance; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FE-L3-PA	Rubrik Foundation Edition; per usable BETB; L3 support; pay annual	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-L3-PP	Rubrik Foundation Edition; per usable BETB; L3 support; prepay	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-PE-PA	Rubrik Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-PE-PP	Rubrik Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-RSCG-PE-PA	Rubrik Security Cloud - Government, Foundation Edition, per usable BETB, Premium Support, Pay Annual	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCG-PE-PP	Rubrik Security Cloud - Government, Foundation Edition, per usable BETB, Premium Support, Prepay	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Pay Annual	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Prepay	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-L3-PA	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, L3 Support, Pay Annual	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-L3-PP	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, L3 Support, Prepay	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-PE-PA	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, Premium Support, Pay Annual	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-PE-PP	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-TPH-L3-PA	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, L3 Support, Pay Annual	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-TPH-L3-PP	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, L3 Support, Prepay	\$117.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FE-RSCP-TPH-PE-PA	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Pay Annual	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-TPH-PE-PP	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-SC-PE-PA	Rubrik Scale Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-SC-PE-PP	Rubrik Scale Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-TPH-L3-PA	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; L3 Support; pay annual	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-TPH-L3-PP	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; L3 Support; prepay	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-TPH-PE-PA	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-TPH-PE-PP	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-VC-PE-PA	Rubrik Virtual Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 BETB Per Month
1	RS-BT-FE-VC-PE-PP	Rubrik Virtual Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 BETB Per Month
1	RS-BT-FUB-L3-PA	Business Edition Add-on for Foundation, L3 Support, Pay Annual	\$29.70	
1	RS-BT-FUB-L3-PP	Business Edition Add-on for Foundation, L3 Support, Prepay	\$29.70	
1	RS-BT-FUB-PE-PA	Business Edition Add-on for Foundation, Premium Support, Pay Annual	\$33.00	
1	RS-BT-FUB-PE-PP	Business Edition Add-on for Foundation, Premium Support, Prepay	\$33.00	
1	RS-BT-FUB-RSCG-PE-PA	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Business Edition, Premium support; pay annual	\$41.25	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FUB-RSCG-PE-PP	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Business Edition, Premium support; prepay	\$41.25	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-L3-PA	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Business Edition	\$30.00	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-L3-PP	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Business Edition	\$30.00	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-PE-PA	Rubrik Security Cloud - Private, Business Edition Add-on for Foundation, Premium support, Pay Annual	\$33.00	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-PE-PP	Rubrik Security Cloud - Private, Business Edition Add-on for Foundation, Premium support, Prepay	\$33.00	Per 1 Usable BETB per month
1	RS-BT-FUB-SC-PE-PA	Scale Business Edition Add-on for Scale Foundation, Premium Support, Pay Annual	\$33.00	Per BETB per month
1	RS-BT-FUB-SC-PE-PP	Scale Business Edition Add-on for Scale Foundation, Premium Support, Prepay	\$33.00	Per BETB per month
1	RS-BT-FUE-L3-PA	Enterprise Edition Add-on for Foundation, L3 Support, Pay Annual	\$88.20	
1	RS-BT-FUE-L3-PP	Enterprise Edition Add-on for Foundation, L3 Support, Prepay	\$88.20	
1	RS-BT-FUE-PE-PA	Enterprise Edition Add-on for Foundation, Premium Support, Pay Annual	\$98.00	
1	RS-BT-FUE-PE-PP	Enterprise Edition Add-on for Foundation, Premium Support, Prepay	\$98.00	
1	RS-BT-FUE-RSCG-PE-PA	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Enterprise Edition, Premium support; pay annual	\$122.50	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCG-PE-PP	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Enterprise Edition, Premium support; prepay	\$122.50	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCP-L3-PA	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Enterprise Edition	\$88.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FUE-RSCP-L3-PP	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Enterprise Edition	\$88.00	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCP-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Foundation, Premium Support, Pay Annual	\$98.00	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCP-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Foundation, Premium Support, Prepay	\$98.00	Per 1 Usable BETB per month
1	RS-BT-FUE-SC-PE-PA	Scale Enterprise Edition Add-on for Scale Foundation, Premium Support, Pay Annual	\$98.00	Per BETB per month
1	RS-BT-FUE-SC-PE-PP	Scale Enterprise Edition Add-on for Scale Foundation, Premium Support, Prepay	\$98.00	Per BETB per month
1	RS-BT-FUP-L3-PA	Enterprise Proactive Edition Add-on for Foundation, L3 Support, Pay Annual	\$180.00	Per 1 Usable BETB per month
1	RS-BT-FUP-L3-PP	Enterprise Proactive Edition Add-on for Foundation, L3 Support, Prepay	\$180.00	Per 1 Usable BETB per month
1	RS-BT-FUP-PE-PA	Enterprise Proactive Edition Add-on for Foundation, Premium Support, Pay Annual	\$200.00	Per 1 Usable BETB per month
1	RS-BT-FUP-PE-PP	Enterprise Proactive Edition Add-on for Foundation, Premium Support, Prepay	\$200.00	Per 1 Usable BETB per month
1	RS-BT-FUP-RSCG-PE-PA	Rubrik Security Cloud - Government, Upgrade from Foundation Edition to Enterprise Proactive Edition, Premium support; pay annual	\$325.00	Per 1 Usable BETB per month
1	RS-BT-FUP-RSCG-PE-PP	Rubrik Security Cloud - Government, Upgrade from Foundation Edition to Enterprise Proactive Edition, Premium support; prepay	\$325.00	Per 1 Usable BETB per month
1	RS-BT-NDA-L3-PA	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; L3 support; pay annual	\$4,500.00	Per 1 Appliance
1	RS-BT-NDA-L3-PP	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; L3 support; prepay	\$4,500.00	Per 1 Appliance
1	RS-BT-NDA-PE-PA	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; Premium support; pay annual	\$5,000.00	Per 1 Appliance

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-NDA-PE-PP	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; Premium support; prepay	\$5,000.00	Per 1 Appliance
1	RS-BT-NDAG-PE-PA	Rubrik NAS Direct Archive - Government, unlimited per appliance; per appliance; Premium support; pay annual	\$6,250.00	Per appliance
1	RS-BT-NDAG-PE-PP	Rubrik NAS Direct Archive - Government, unlimited per appliance; per appliance; Premium support; prepay	\$6,250.00	Per appliance
1	RS-BT-PRE-L3-PA	Rubrik Enterprise Proactive Edition; per usable BETB; L3 support; pay annual	\$297.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-L3-PP	Rubrik Enterprise Proactive Edition; per usable BETB; L3 support; prepay	\$297.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-PE-PA	Rubrik Enterprise Proactive Edition; per usable BETB; Premium support; pay annual	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-PE-PP	Rubrik Enterprise Proactive Edition; per usable BETB; Premium support; prepay	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-RSCG-PE-PA	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; per usable BETB; Premium support; pay annual	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-RSCG-PE-PP	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; per usable BETB; Premium support; prepay	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; Third Party Hardware, per usable BETB; Premium support; pay annual	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; Third Party Hardware, per usable BETB; Premium support; prepay	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-SC-PE-PA	Rubrik Scale Enterprise Proactive Edition; per usable BETB; Premium support; pay annual	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-SC-PE-PP	Rubrik Scale Enterprise Proactive Edition; per usable BETB; Premium support; prepay	\$330.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-PRE-TPH-PE-PA	Rubrik Enterprise Proactive Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-TPH-PE-PP	Rubrik Enterprise Proactive Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-L3-PA	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; L3 support; pay annual	\$54.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-L3-PP	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; L3 support; prepay	\$54.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-PE-PA	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$60.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-PE-PP	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; prepay	\$60.00	Per 1 Usable BETB Per Month
1	RS-BT-RCDM-T	Rubrik Cloud Data Management Software, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 Usable BETB per month
1	RS-BT-RDPMS-L3-PA	Rubrik Security Cloud - Private, Cluster Management; per appliance; L3 support; pay annual	\$376.00	Per 1 BETB Per Month
1	RS-BT-RDPMS-L3-PP	Rubrik Security Cloud - Private, Cluster Management; per appliance; L3 support; prepay	\$376.00	Per 1 BETB Per Month
1	RS-BT-RDPMS-PE-PA	Rubrik Security Cloud - Private, Cluster Management; per appliance; Premium support; pay annual	\$417.00	Per 1 BETB Per Month
1	RS-BT-RDPMS-PE-PP	Rubrik Security Cloud - Private, Cluster Management; per appliance; Premium support; prepay	\$417.00	Per 1 BETB Per Month
1	RS-BT-RSCP-EDG-BS-PP	Rubrik Security Cloud - Private, Rubrik Edge; per usable BETB; Basic support; prepay	\$104.00	Per 1 Usable BETB per month
1	RS-BT-RSCP-EDG-PE-PA	Rubrik Security Cloud - Private, Rubrik Edge Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB per month
1	RS-BT-RSCP-EDG-PE-PP	Rubrik Security Cloud - Private, Rubrik Edge Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-RZTDP-L3-PA	Rubrik Security Cloud; per usable BETB; L3 support; pay annual	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-RZTDP-L3-PP	Rubrik Security Cloud; per usable BETB; L3 support; prepay	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-RZTDP-PE-PA	Rubrik Security Cloud; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-RZTDP-PE-PP	Rubrik Security Cloud; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-APFL-PE-PA	Rubrik Orchestrated Application Recovery; per usable BETB; Premium support; pay annual	\$80.00	Per 1 BETB Per Month
1	RS-BT-SC-APFL-PE-PP	Rubrik Orchestrated Application Recovery; per usable BETB; Premium support; prepay	\$80.00	Per 1 BETB Per Month
1	RS-BT-SC-RAD-PE-PA	Rubrik Scale Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$59.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-RAD-PE-PP	Rubrik Scale Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; prepay	\$59.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-SNR-PE-PA	Rubrik Scale Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$78.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-SNR-PE-PP	Rubrik Scale Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; prepay	\$78.00	Per 1 Usable BETB Per Month
1	RS-BT-SNR-L3-PA	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; L3 support; pay annual	\$70.00	Per 1 BETB Per Month
1	RS-BT-SNR-L3-PP	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; L3 support; prepay	\$70.00	Per 1 BETB Per Month
1	RS-BT-SNR-PE-PA	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$78.00	Per 1 BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-SNR-PE-PP	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; prepay	\$78.00	Per 1 BETB Per Month
1	RS-BT-SW-SVC-L3	Support for Life of Device RCDM Software; per usable BETB; L3 support	\$82.00	Per 1 BETB Per Month
1	RS-BT-SW-SVC-PE	Support for Life of Device RCDM Software; per usable BETB	\$91.00	Per 1 BETB Per Month
1	RS-EE-ADN-L3-PP	Rubrik Enterprise Add-On Edition; per usable BETB; L3 Support; prepay	\$126.00	Per 1 Usable BETB Per Month
1	RS-EE-ADN-PE-PA	Rubrik Enterprise Add-On Edition; per usable BETB; Premium Support; pay annual	\$140.00	Per 1 Usable BETB Per Month
1	RS-EE-ADN-PE-PP	Rubrik Enterprise Add-On Edition; per usable BETB; Premium Support; prepay	\$140.00	Per 1 Usable BETB Per Month
1	RS-EE-RSCP-ADN-L3-PP	Rubrik RSC-P Enterprise Add-On Edition; per usable BETB; L3 Support; prepay	\$126.00	Per 1 Usable BETB Per Month
1	RS-EE-RSCP-ADN-PE-PA	Rubrik RSC-P Enterprise Add-On Edition; per usable BETB; Premium Support; pay annual	\$140.00	Per 1 Usable BETB Per Month
1	RS-EE-RSCP-ADN-PE-PP	Rubrik RSC-P Enterprise Add-On Edition; per usable BETB; Premium Support; prepay	\$140.00	Per 1 Usable BETB Per Month
1	RS-FE-ADN-L3-PP	Rubrik Foundation Add-On Edition; per usable BETB; L3 Support; prepay	\$25.00	Per 1 Usable BETB Per Month
1	RS-FE-ADN-PE-PA	Rubrik Foundation Add-On Edition; per usable BETB; Premium support; pay annual	\$28.00	Per 1 Usable BETB Per Month
1	RS-FE-ADN-PE-PP	Rubrik Foundation Add-On Edition; per usable BETB; Premium Support; prepay	\$28.00	Per 1 Usable BETB Per Month
1	RS-FE-RSCP-ADN-L3-PP	Rubrik RSC-P Foundation Add-On Edition; per usable BETB; L3 Support; prepay	\$25.00	Per 1 Usable BETB Per Month
1	RS-FE-RSCP-ADN-PE-PA	Rubrik RSC-P Foundation Add-On Edition; per usable BETB; Premium Support; Pay Annual.	\$28.00	Per 1 Usable BETB Per Month
1	RS-FE-RSCP-ADN-PE-PP	Rubrik RSC-P Foundation Add-On Edition; per usable BETB; Premium support; Prepay.	\$28.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BE-CLU-L3-PA	Rubrik Cloud Unstructured Business Edition; per usable FETB; L3 support; pay annual	\$46.80	Per 1 Usable FETB per month
1	RS-FT-BE-CLU-L3-PP	Rubrik Cloud Unstructured Business Edition; per usable FETB; L3 support; prepay	46.80	Per 1 Usable FETB per month
1	RS-FT-BE-CLU-PE-PA	Rubrik Cloud Unstructured Business Edition; per usable FETB; Premium support; pay annual	52.00	Per 1 Usable FETB per month
1	RS-FT-BE-CLU-PE-PP	Rubrik Cloud Unstructured Business Edition; per usable FETB; Premium support; prepay	52.00	Per 1 Usable FETB per month
1	RS-FT-BE-NCD-L3-PA	Rubrik NAS Cloud Direct Business Edition; per FETB; L3 support; pay annual	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NCD-L3-PP	Rubrik NAS Cloud Direct Business Edition; per FETB; L3 support; prepay	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NCD-PE-PA	Rubrik NAS Cloud Direct Business Edition; per FETB; Premium support; pay annual	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NCD-PE-PP	Rubrik NAS Cloud Direct Business Edition; per FETB; Premium support; prepay	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDS-L3-PA	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; pay annual	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDS-L3-PP	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; prepay	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDS-PE-PA	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; pay annual	\$57.00	Per 1 FETB per month
1	RS-FT-BE-NDS-PE-PP	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; prepay	\$57.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BE-NDSB-L3-PA	Rubrik Data Security as a Service Business Edition for NAS; per FETB; L3 support; pay annual	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NDSB-L3-PP	Rubrik Data Security as a Service Business Edition for NAS; per FETB; L3 support; prepay	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NDSB-PE-PA	Rubrik Data Security as a Service Business Edition for NAS; per FETB; Premium support; pay annual	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDSB-PE-PP	Rubrik Data Security as a Service Business Edition for NAS; per FETB; Premium support; prepay	\$52.00	Per 1 FETB per month
1	RS-FT-BE-UCL-L3-PA	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Pay annual	\$146.70	Per 1 Usable FETB per month
1	RS-FT-BE-UCL-L3-PP	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Prepay	\$146.70	Per 1 Usable FETB per month
1	RS-FT-BE-UCL-PE-PA	Rubrik Business Edition for Customer Hosted Universal Cloud License per FETB; Premium support; Pay annual	\$163.00	Per 1 Usable FETB per month
1	RS-FT-BE-UCL-PE-PP	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB; Premium support; Prepay	\$163.00	Per 1 Usable FETB per month
1	RS-FT-BE-UCLG-PE-PA	Rubrik Business Edition for Customer Hosted Universal Cloud License per FETB - Government; Premium support; Pay annual	\$203.75	Per 1 Usable FETB per month
1	RS-FT-BE-UCLG-PE-PP	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB - Government; Premium support; Prepay	\$203.75	Per 1 Usable FETB per month
1	RS-FT-BE-UDS-L3-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Pay annual	\$203.00	Per FETB per month
1	RS-FT-BE-UDS-L3-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Prepay	\$203.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BE-UDS-PE-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Pay annual	\$225.00	Per FETB per month
1	RS-FT-BE-UDS-PE-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Prepay	\$225.00	Per FETB per month
1	RS-FT-BE-UDSB-L3-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; L3 support; Pay annual	\$147.00	Per 1 FETB per month
1	RS-FT-BE-UDSB-L3-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; L3 support; Prepay	\$147.00	Per 1 FETB per month
1	RS-FT-BE-UDSB-PE-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; Premium support; Pay annual	\$163.00	Per 1 FETB per month
1	RS-FT-BE-UDSB-PE-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; Premium support; Prepay	\$163.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-L3-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$19.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-L3-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$19.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-PE-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$21.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-PE-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$21.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BUE-UCL-L3-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; Pay annual	\$58.50	Per 1 Usable FETB per month
1	RS-FT-BUE-UCL-L3-PP	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; Prepay	\$58.50	Per 1 Usable FETB per month
1	RS-FT-BUE-UCL-PE-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; Pay annual	\$65.00	Per 1 Usable FETB per month
1	RS-FT-BUE-UCL-PE-PP	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; Prepay	\$65.00	Per 1 Usable FETB per month
1	RS-FT-BUE-UDS-L3-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Pay annual	\$59.00	Per FETB per month
1	RS-FT-BUE-UDS-L3-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Prepay	\$59.00	Per FETB per month
1	RS-FT-BUE-UDS-PE-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Pay annual	\$65.00	Per FETB per month
1	RS-FT-BUE-UDS-PE-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Prepay	\$65.00	Per FETB per month
1	RS-FT-BUP-UCL-L3-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Pay annual	\$150.30	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BUP-UCL-L3-PP	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Prepay	\$150.30	Per 1 Usable FETB per month
1	RS-FT-BUP-UCL-PE-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; Pay annual	\$167.00	Per 1 Usable FETB per month
1	RS-FT-DSP-L3-PA	Rubrik Data Security Posture Management; per usable FETB; L3 support; pay annual	\$74.70	Per 1 Usable FETB Per Month
1	RS-FT-DSP-L3-PP	Rubrik Data Security Posture Management; per usable FETB; L3 support; prepay	\$74.70	Per 1 Usable FETB Per Month
1	RS-FT-DSP-PE-PA	Rubrik Data Security Posture Management; per usable FETB; Premium support; pay annual	\$83.00	Per 1 Usable FETB Per Month
1	RS-FT-DSP-PE-PP	Rubrik Data Security Posture Management; per usable FETB; Premium support; prepay	\$83.00	Per 1 Usable FETB Per Month
1	RS-FT-DSPG-PE-PA	Rubrik Data Security Posture Management - Government; per usable FETB; Premium support; pay annual	\$103.75	Per 1 Usable FETB per month
1	RS-FT-DSPG-PE-PP	Rubrik Data Security Posture Management - Government; per usable FETB; Premium support; prepay	\$103.75	Per 1 Usable FETB per month
1	RS-FT-EE-NDS-L3-PA	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; pay annual	\$72.00	Per 1 FETB per month
1	RS-FT-EE-NDS-L3-PP	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; prepay	\$72.00	Per 1 FETB per month
1	RS-FT-EE-NDS-PE-PA	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; pay annual	\$80.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-EE-NDS-PE-PP	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; prepay	\$80.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-L3-PA	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; L3 support; pay annual	\$66.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-L3-PP	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; L3 support; prepay	\$66.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-PE-PA	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; Premium support; pay annual	\$73.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-PE-PP	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; Premium support; prepay	\$73.00	Per 1 FETB per month
1	RS-FT-EE-UCL-L3-PA	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Pay annual	\$205.20	Per 1 Usable FETB per month
1	RS-FT-EE-UCL-L3-PP	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Prepay	\$205.20	Per 1 Usable FETB per month
1	RS-FT-EE-UCL-PE-PA	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License per FETB; Premium support; Pay annual	\$228.00	Per 1 Usable FETB per month
1	RS-FT-EE-UCL-PE-PP	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License; per FETB; Premium support; Prepay	\$228.00	Per 1 Usable FETB per month
1	RS-FT-EE-UDS-L3-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Pay annual	\$315.00	Per FETB per month
1	RS-FT-EE-UDS-L3-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Prepay	\$315.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-EE-UDS-PE-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Pay annual	\$350.00	Per FETB per month
1	RS-FT-EE-UDS-PE-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Prepay	\$350.00	Per FETB per month
1	RS-FT-EE-UDSB-L3-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License; per FETB; L3 support; Pay annual	\$205.00	Per 1 FETB per month
1	RS-FT-EE-UDSB-L3-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License; per FETB; L3 support; Prepay	\$205.00	Per 1 FETB per month
1	RS-FT-EE-UDSB-PE-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License per FETB; Premium support; Pay annual	\$228.00	Per 1 FETB per month
1	RS-FT-EE-UDSB-PE-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License; per FETB; Premium support; Prepay	\$228.00	Per 1 FETB per month
1	RS-FT-EUP-UCL-L3-PA	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Pay annual	\$91.80	Per 1 Usable FETB per month
1	RS-FT-EUP-UCL-L3-PP	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Prepay	\$91.80	Per 1 Usable FETB per month
1	RS-FT-EUP-UCL-PE-PA	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; Pay annual	\$102.00	Per 1 Usable FETB per month
1	RS-FT-EUP-UCL-PE-PP	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; Prepay	\$102.00	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FE-CLU-L3-PA	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; L3 support; pay annual	\$38.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-CLU-L3-PP	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; L3 support; prepay	\$38.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-CLU-PE-PA	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; Premium support; pay annual	\$42.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-CLU-PE-PP	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; Premium support; prepay	\$42.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-NDS-L3-PA	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; pay annual	\$41.00	Per 1 FETB per month
1	RS-FT-FE-NDS-L3-PP	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; prepay	\$41.00	Per 1 FETB per month
1	RS-FT-FE-NDS-PE-PA	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; pay annual	\$46.00	Per 1 FETB per month
1	RS-FT-FE-NDS-PE-PP	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; prepay	\$46.00	Per 1 FETB per month
1	RS-FT-FE-UDS-L3-PA	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Pay annual	\$149.00	Per FETB per month
1	RS-FT-FE-UDS-L3-PP	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Prepay	\$149.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FE-UDS-PE-PA	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Pay annual	\$165.00	Per FETB per month
1	RS-FT-FE-UDS-PE-PP	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Prepay	\$165.00	Per FETB per month
1	RS-FT-FUB-CLU-L3-PA	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; L3 support; Pay annual	\$9.00	Per 1 Usable FETB per month
1	RS-FT-FUB-CLU-L3-PP	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; L3 support; Prepay	\$9.00	Per 1 Usable FETB per month
1	RS-FT-FUB-CLU-PE-PA	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; Premium support; Pay annual	\$10.00	Per 1 Usable FETB per month
1	RS-FT-FUB-CLU-PE-PP	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; Premium support; Prepay	\$10.00	Per 1 Usable FETB per month
1	RS-FT-FUB-NCD-L3-PA	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; L3 support; pay annual	\$9.00	Per 1 FETB per month
1	RS-FT-FUB-NCD-L3-PP	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; L3 support; prepay	\$9.00	Per 1 FETB per month
1	RS-FT-FUB-NCD-PE-PA	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; Premium support; pay annual	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-NCD-PE-PP	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; Premium support; prepay	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-NDS-L3-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$9.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUB-NDS-L3-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$9.00	Per 1 FETB per month
1	RS-FT-FUB-NDS-PE-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-NDS-PE-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-UCL-L3-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; L3 support; Pay annual	\$29.70	Per 1 Usable FETB per month
1	RS-FT-FUB-UCL-L3-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; L3 support; Prepay	\$29.70	Per 1 Usable FETB per month
1	RS-FT-FUB-UCL-PE-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; Premium support; Pay annual	\$33.00	Per 1 Usable FETB per month
1	RS-FT-FUB-UCL-PE-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; Premium support; Prepay	\$33.00	Per 1 Usable FETB per month
1	RS-FT-FUB-UCLG-PE-PA	Add-On from FE to BE for Rubrik Customer Hosted Universal Cloud License - Government; per FETB; Premium support; Pay Annual	\$41.25	Per 1 Usable FETB per month
1	RS-FT-FUB-UCLG-PE-PP	Add-On from FE to BE for Rubrik Customer Hosted Universal Cloud License - Government; per FETB; Premium support; Prepay	\$41.25	Per 1 Usable FETB per month
1	RS-FT-FUB-UDS-L3-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Pay annual	\$30.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUB-UDS-L3-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Prepay	\$30.00	Per FETB per month
1	RS-FT-FUB-UDS-PE-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Pay annual	\$33.00	Per FETB per month
1	RS-FT-FUB-UDS-PE-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Prepay	\$33.00	Per FETB per month
1	RS-FT-FUE-NDS-L3-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$28.00	Per 1 FETB per month
1	RS-FT-FUE-NDS-L3-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$28.00	Per 1 FETB per month
1	RS-FT-FUE-NDS-PE-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$31.00	Per 1 FETB per month
1	RS-FT-FUE-NDS-PE-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$31.00	Per 1 FETB per month
1	RS-FT-FUE-UCL-L3-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; pay annual	\$88.20	Per 1 Usable FETB per month
1	RS-FT-FUE-UCL-L3-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; prepay	\$88.20	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUE-UCL-PE-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; pay annual	\$98.00	Per 1 Usable FETB per month
1	RS-FT-FUE-UCL-PE-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; prepay	\$98.00	Per 1 Usable FETB per month
1	RS-FT-FUE-UDS-L3-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Pay annual	\$88.00	Per FETB per month
1	RS-FT-FUE-UDS-L3-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Prepay	\$88.00	Per FETB per month
1	RS-FT-FUE-UDS-PE-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Pay annual	\$98.00	Per FETB per month
1	RS-FT-FUE-UDS-PE-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Prepay	\$98.00	Per FETB per month
1	RS-FT-FUP-UCL-L3-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; pay annual	\$180.00	Per 1 Usable FETB per month
1	RS-FT-FUP-UCL-L3-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; prepay	\$180.00	Per 1 Usable FETB per month
1	RS-FT-FUP-UCL-PE-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; pay annual	\$200.00	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUP-UCL-PE-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; prepay	\$200.00	Per 1 Usable FETB per month
1	RS-FT-LAM-PE-PA	Rubrik Laminar offering; per usable FETB; Premium support; Pay Annual	\$83.00	Per 1 Usable FETB Per Month
1	RS-FT-LAM-PE-PP	Rubrik Laminar offering; per usable FETB; Premium support; prepay	\$83.00	Per FETB per month
1	RS-FT-NCD-BS-PP	Rubrik NAS Cloud Direct; per FETB; Basic support; prepay	\$34.00	Per 1 FETB Per Month
1	RS-FT-NCD-L3-PA	Rubrik NAS Cloud Direct; per FETB; L3 support; pay annual	\$38.00	Per 1 FETB Per Month
1	RS-FT-NCD-L3-PP	Rubrik NAS Cloud Direct; per FETB; L3 support; prepay	\$38.00	Per 1 FETB Per Month
1	RS-FT-NCD-LB-PP	Rubrik NAS Cloud Direct; per FETB; L3 Basic support; prepay	\$31.00	Per 1 FETB Per Month
1	RS-FT-NCD-PE-PA	Rubrik NAS Cloud Direct; per FETB; Premium support; pay annual	\$42.00	Per 1 FETB Per Month
1	RS-FT-NCD-PE-PP	Rubrik NAS Cloud Direct; per FETB; Premium support; prepay	\$42.00	Per 1 FETB Per Month
1	RS-FT-NDA-BS-PP	Rubrik NAS Direct Archive; per FETB; Basic support; prepay	\$27.00	Per 1 FETB Per Month
1	RS-FT-NDA-L3-PA	Rubrik NAS Direct Archive; per FETB; L3 support; pay annual	\$30.00	Per 1 FETB Per Month
1	RS-FT-NDA-L3-PP	Rubrik NAS Direct Archive; per FETB; L3 support; prepay	\$30.00	Per 1 FETB Per Month
1	RS-FT-NDA-LB-PP	Rubrik NAS Direct Archive; per FETB; L3 Basic support; prepay	\$25.00	Per 1 FETB Per Month
1	RS-FT-NDA-PE-PA	Rubrik NAS Direct Archive; per FETB; Premium support; pay annual	\$33.00	Per 1 FETB Per Month
1	RS-FT-NDA-PE-PP	Rubrik NAS Direct Archive; per FETB; Premium support; prepay	\$33.00	Per 1 FETB Per Month
1	RS-FT-NDAG-PE-PA	Rubrik NAS Direct Archive - Government; per FETB; Premium support; pay annual	\$41.25	Per 1 FETB per month
1	RS-FT-NDAG-PE-PP	Rubrik NAS Direct Archive - Government; per FETB; Premium support; prepay	\$41.25	Per 1 FETB per month
1	RS-FT-NUB-NDS-L3-PA	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$14.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-NUB-NDS-L3-PP	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$14.00	Per 1 FETB per month
1	RS-FT-NUB-NDS-PE-PA	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$15.00	Per 1 FETB per month
1	RS-FT-NUB-NDS-PE-PP	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$15.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-L3-PA	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$34.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-L3-PP	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$34.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-PE-PA	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$38.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-PE-PP	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$38.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-L3-PA	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$3.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-L3-PP	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$3.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-PE-PA	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$4.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-PE-PP	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$4.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-PRE-UCL-L3-PA	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Pay annual	\$297.00	Per 1 Usable FETB per month
1	RS-FT-PRE-UCL-L3-PP	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Prepay	\$297.00	Per 1 Usable FETB per month
1	RS-FT-PRE-UCL-PE-PA	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License per FETB; Premium support; Pay annual	\$330.00	Per 1 Usable FETB per month
1	RS-FT-PRE-UCL-PE-PP	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License; per FETB; Premium support; Prepay	\$330.00	Per 1 Usable FETB per month
1	RS-FT-RAD-BS-PP	Rubrik Ransomware Investigation; per FETB; Basic support; prepay	\$48.00	Per 1 FETB Per Month
1	RS-FT-RAD-L3-PA	Rubrik Ransomware Investigation; per FETB; L3 support; pay annual	\$54.00	Per 1 FETB Per Month
1	RS-FT-RAD-L3-PP	Rubrik Ransomware Investigation; per FETB; L3 support; prepay	\$54.00	Per 1 FETB Per Month
1	RS-FT-RAD-LB-PP	Rubrik Ransomware Investigation; per FETB; L3 Basic support; prepay	\$44.00	Per 1 FETB Per Month
1	RS-FT-RAD-PE-PA	Rubrik Ransomware Investigation; per FETB; Premium support; pay annual	\$60.00	Per 1 FETB Per Month
1	RS-FT-RAD-PE-PP	Rubrik Ransomware Investigation; per FETB; Premium support; prepay	\$60.00	Per 1 FETB Per Month
1	RS-FT-RADF-PE-PP	Rubrik Security Cloud - Private, Ransomware Investigation; per FETB; Premium support; prepay	\$42.00	Per 1 FETB Per Month
1	RS-FT-SC-NCD-PE-PA	Rubrik Scale for NAS Cloud Direct; per FETB; Premium support; pay annual	\$42.00	Per 1 FETB Per Month
1	RS-FT-SC-NCD-PE-PP	Rubrik Scale for NAS Cloud Direct; per FETB; Premium support; prepay	\$42.00	Per 1 FETB Per Month
1	RS-FT-SC-NDA-PE-PA	Rubrik Scale for NAS Direct Archive; per FETB; Premium support; pay annual	\$33.00	Per 1 BETB Per Month
1	RS-FT-SC-NDA-PE-PP	Rubrik Scale for NAS Direct Archive; per FETB; Premium support; prepay	\$33.00	Per 1 BETB Per Month
1	RS-FT-SC-SPH-PE-PA	Rubrik Scale for SAP HANA - Cloud; per FETB; Premium support; pay annual	\$200.00	Per 1 FETB per month
1	RS-FT-SC-SPH-PE-PP	Rubrik Scale for SAP HANA - Cloud; per FETB; Premium support; prepay	\$200.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-SC-UCL-PE-PA	Rubrik Scale Universal Cloud License; per FETB; Premium support; pay annual	\$130.00	Per 1 FETB Per Month
1	RS-FT-SC-UCL-PE-PP	Rubrik Scale Universal Cloud License; per FETB; Premium support; prepay	\$130.00	Per 1 FETB Per Month
1	RS-FT-SNR-BS-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; Basic support; prepay	\$62.00	Per 1 FETB Per Month
1	RS-FT-SNR-L3-PA	Rubrik Sensitive Data Discovery and Remediation; per FETB; L3 support; pay annual	\$70.00	Per 1 FETB Per Month
1	RS-FT-SNR-L3-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; L3 support; prepay	\$70.00	Per 1 FETB Per Month
1	RS-FT-SNR-LB-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; L3 Basic support; prepay	\$56.00	Per 1 FETB Per Month
1	RS-FT-SNR-PE-PA	Rubrik Sensitive Data Discovery and Remediation; per FETB; Premium support; pay annual	\$78.00	Per 1 FETB Per Month
1	RS-FT-SNR-PE-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; Premium support; prepay	\$78.00	Per 1 FETB Per Month
1	RS-FT-SPH-L3-PA	Rubrik for SAP HANA - Cloud; per FETB; L3 support; pay annual	\$180.00	Per 1 FETB Per Month
1	RS-FT-SPH-L3-PP	Rubrik for SAP HANA - Cloud; per FETB; L3 support; prepay	\$180.00	Per 1 FETB Per Month
1	RS-FT-SPH-PE-PA	Rubrik for SAP HANA - Cloud; per FETB; Premium support; pay annual	\$200.00	Per 1 FETB Per Month
1	RS-FT-SPH-PE-PP	Rubrik for SAP HANA - Cloud; per FETB; Premium support; prepay	\$200.00	Per 1 FETB Per Month
1	RS-FT-UCL-BS-PP	Rubrik Universal Cloud License; per FETB; Basic support; prepay	\$104.00	Per 1 FETB Per Month
1	RS-FT-UCL-L3-PA	Rubrik Universal Cloud License; per FETB; L3 support; pay annual	\$117.00	Per 1 FETB Per Month
1	RS-FT-UCL-L3-PP	Rubrik Universal Cloud License; per FETB; L3 support; prepay	\$117.00	Per 1 FETB Per Month
1	RS-FT-UCL-LB-PP	Rubrik Universal Cloud License; per FETB; L3 Basic support; prepay	\$94.00	Per 1 FETB Per Month
1	RS-FT-UCL-PE-PA	Rubrik Universal Cloud License; per FETB; Premium support; pay annual	\$130.00	Per 1 FETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-UCL-PE-PP	Rubrik Universal Cloud License; per FETB; Premium support; prepay	\$130.00	Per 1 FETB Per Month
1	RS-FT-UCLF-PE-PA	Rubrik Security Cloud - Private, Universal Cloud License; per FETB; Premium support; pay annual	\$130.00	Per 1 FETB per month
1	RS-FT-UCLF-PE-PP	Rubrik Security Cloud - Private, Universal Cloud License; per FETB; Premium support; prepay	\$130.00	Per 1 FETB per month
1	RS-FT-UCLG-PE-PA	Rubrik Security Cloud - Government, Universal Cloud License; per FETB; Premium support; pay annual	\$162.50	Per 1 FETB per month
1	RS-FT-UCLG-PE-PP	Rubrik Security Cloud - Government, Universal Cloud License; per FETB; Premium support; prepay	\$162.50	Per 1 FETB per month
1	RS-FT-UUB-UDS-L3-PA	Add-On from UCL to UCL Business Edition; per FETB; L3 support; pay annual	\$86.00	Per FETB per month
1	RS-FT-UUB-UDS-L3-PP	Add-On from UCL to UCL Business Edition; per FETB; L3 support; prepay	\$86.00	Per FETB per month
1	RS-FT-UUB-UDS-PE-PA	Add-On from UCL to UCL Business Edition; per FETB; Premium support; pay annual	\$95.00	Per FETB per month
1	RS-FT-UUB-UDS-PE-PP	Add-On from UCL to UCL Business Edition; per FETB; Premium support; prepay	\$95.00	Per FETB per month
1	RS-FT-UUE-UDS-L3-PA	Add-On from UCL to UCL Enterprise Edition; per FETB; L3 support; pay annual	\$198.00	Per FETB per month
1	RS-FT-UUE-UDS-L3-PP	Add-On from UCL to UCL Enterprise Edition; per FETB; L3 support; prepay	\$198.00	Per FETB per month
1	RS-FT-UUE-UDS-PE-PA	Add-On from UCL to UCL Enterprise Edition; per FETB; Premium support; pay annual	\$220.00	Per FETB per month
1	RS-FT-UUE-UDS-PE-PP	Add-On from UCL to UCL Enterprise Edition; per FETB; Premium support; prepay	\$220.00	Per FETB per month
1	RS-FT-UUF-UDS-L3-PA	Add-On from UCL to UCL Foundation Edition; per FETB; L3 support; pay annual	\$32.00	Per FETB per month
1	RS-FT-UUF-UDS-L3-PP	Add-On from UCL to UCL Foundation Edition; per FETB; L3 support; prepay	\$32.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-UUF-UDS-PE-PA	Add-On from UCL to UCL Foundation Edition; per FETB; Premium support; pay annual	\$35.00	Per FETB per month
1	RS-FT-UUF-UDS-PE-PP	Add-On from UCL to UCL Foundation Edition; per FETB; Premium support; prepay	\$35.00	Per FETB per month
1	RS-HW-SVC-BS-S2	Support for R6000S-2 hardware, prepay; Basic support	\$211.00	Per appliance per month
1	RS-HW-SVC-L3-E1	Support for Rubrik hardware, prepay; L3 support	\$60.00	Per appliance per month
1	RS-HW-SVC-L3-F1	L3 support for F10000-1 hardware, prepay	\$601.00	Per appliance per month
1	RS-HW-SVC-L3-S1	Support for R6000S-1 hardware, prepay; L3 support	\$138.00	Per appliance per month
1	RS-HW-SVC-L3-S2	Support for R6000S-2 hardware, prepay; L3 support	\$237.00	Per appliance per month
1	RS-HW-SVC-L3-S3	Support for R6000S-3 hardware, prepay; L3 support	\$310.00	Per appliance per month
1	RS-HW-SVC-L3-SE1	Support for R6000SE hardware, prepay; L3 support	\$435.00	Per appliance per month
1	RS-HW-SVC-LB-S2	Support for R6000S-2 hardware, prepay; L3 Basic support	\$190.00	Per appliance per month
1	RS-HW-SVC-PE-E1	Support for Rubrik hardware, prepay; Premium support	\$67.00	Per appliance per month
1	RS-HW-SVC-PE-F1	Premium Support for F10000 Tier 1 hardware, Prepay	\$667.00	Per appliance per month
1	RS-HW-SVC-PE-S1	Support for R6000S-1 hardware, prepay; Premium support	\$153.00	Per appliance per month
1	RS-HW-SVC-PE-S2	Support for R6000S-2 hardware, prepay; Premium support	\$263.00	Per appliance per month
1	RS-HW-SVC-PE-S3	Support for R6000S-3 hardware, prepay; Premium support	\$344.00	Per appliance per month
1	RS-HW-SVC-PE-SE1	Support for R6000SE hardware, prepay; Premium support	\$483.00	Per appliance per month
1	RS-MAILBOX-PA	License for mailbox; per mailbox; pay annual	\$0.60	Per 1 mailbox per month
1	RS-MAILBOX-PP	License for mailbox; per mailbox; prepay	\$0.60	Per 1 mailbox per month
1	RS-ND-NSL-L3-PA	Rubrik NoSQL Protection; per database node; L3 support; pay annual	\$376.00	Per 1 Database Node per Month
1	RS-ND-NSL-L3-PP	Rubrik NoSQL Protection; per database node; L3 support; prepay	\$376.00	Per 1 Database Node per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-ND-NSL-PE-PA	Rubrik NoSQL Protection; per database node; Premium support; pay annual	\$417.00	Per 1 Database Node per Month
1	RS-ND-NSL-PE-PP	Rubrik NoSQL Protection; per database node; Premium support; prepay	\$417.00	Per 1 Database Node per Month
1	RS-ND-SC-NSL-PE-PA	Rubrik Scale for NoSQL Protection; per database node; Premium support; pay annual	\$417.00	Per 1 Database Node per Month
1	RS-ND-SC-NSL-PE-PP	Rubrik Scale for NoSQL Protection; per database node; Premium support; prepay	\$417.00	Per 1 Database Node per Month
1	RS-NRD-E1K	Non-Returnable Disk Service for Rubrik e1000 Appliance	\$159.00	
1	RS-NRD-F10000	Non-Returnable Disk Service for Rubrik F10000 Appliance	\$1,667.00	
1	RS-NRD-R6000	Non-Returnable Disk Service for Rubrik r6000 Appliance	\$292.00	
1	RS-NRD-R6000F	Non-Returnable Disk Service for Rubrik r6000F Appliance	\$292.00	
1	RS-NRD-R6000S	Non-Returnable Disk Service for Rubrik r6000S Appliance	\$292.00	
1	RS-NRD-R6000SE	Non-Returnable Disk Service for Rubrik r6000SE Appliance	\$500.00	
1	RS-PB-EDG-L3-PP	Rubrik Edge Foundation Edition for Remote and Branch Office for MSP; per PB; L3 support; prepay	\$117,000.00	Per 1 PB Per Month
1	RS-PB-EDG-PE-PP	Rubrik Edge Foundation Edition for Remote and Branch Office for MSP; per PB; Premium support; prepay	\$130,000.00	Per 1 PB Per Month
1	RS-ST-AR-NCD-PE-PA	Rubrik NAS Cloud Direct Site License Archive; per Site License; Premium support; pay annual	\$33,333.00	Per Site License
1	RS-ST-AR-NCD-PE-PP	Rubrik NAS Cloud Direct Site License Archive; per Site License; Premium support; prepay	\$33,333.00	Per Site License
1	RS-ST-BE-NCD-PE-PA	Rubrik NAS Cloud Direct Site License Business Edition; per Site License; Premium support; pay annual	\$62,500.00	Per Site License
1	RS-ST-BE-NCD-PE-PP	Rubrik NAS Cloud Direct Site License Business Edition; per Site License; Premium support; prepay	\$62,500.00	Per Site License

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-ST-FE-NCD-PE-PA	Rubrik NAS Cloud Direct Site License Foundation Edition; per Site License; Premium support; pay annual	\$50,000.00	Per Site License
1	RS-ST-FE-NCD-PE-PP	Rubrik NAS Cloud Direct Site License Foundation Edition; per Site License; Premium support; prepay	\$50,000.00	Per Site License
1	RS-TB-FUP-RSV-PE	Enterprise Proactive Edition Add-on for Foundation, Premium Support, Pay Annual	\$200.00	Per 1 Usable BETB per month
1	RS-UR-EE-MD-BS-PP	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. Basic support, Prepay	\$6.80	Storage Tier
1	RS-UR-EE-MD-L3-PA	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. L3 support, Pay Annual	\$6.10	Storage Tier
1	RS-UR-EE-MD-L3-PP	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. L3 support, Prepay	\$6.10	Storage Tier
1	RS-UR-EE-MD-PE-PA	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. Premium support, Pay Annual	\$6.80	Storage Tier
1	RS-UR-EE-MD-PE-PP	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. Premium support, Prepay	\$6.80	Storage Tier
1	RS-UR-EE-MDX-BS-PP	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Basic support, Prepay	\$4.50	Storage Tier
1	RS-UR-EE-MDX-L3-PA	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Pay Annual	\$4.10	Storage Tier
1	RS-UR-EE-MDX-L3-PP	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Prepay	\$4.10	Storage Tier
1	RS-UR-EE-MDX-PE-PA	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Pay Annual	\$4.50	Storage Tier

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-EE-MDX-PE-PP	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Prepay	\$4.50	Storage Tier
1	RS-UR-FE-ATL-L3-PA	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. L3 support, Pay Annual	\$2.25	Per user per application
1	RS-UR-FE-ATL-L3-PP	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. L3 support, Prepay	\$2.25	Per user per application
1	RS-UR-FE-ATL-PE-PA	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. Premium support, Pay Annual	\$2.50	Per user per application
1	RS-UR-FE-ATL-PE-PP	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. Premium support, Prepay	\$2.50	Per user per application
1	RS-UR-FE-MD-BS-PP	One (1) month of Rubrik Foundation Edition for M365 - Basic support, Prepay	\$3.80	Storage Tier
1	RS-UR-FE-MD-L3-PA	One (1) month of Rubrik Foundation Edition for M365 - L3 support, Pay Annual	\$3.40	Storage Tier
1	RS-UR-FE-MD-L3-PP	One (1) month of Rubrik Foundation Edition for M365 - L3 support, Prepay	\$3.40	Storage Tier
1	RS-UR-FE-MD-PE-PA	One (1) month of Rubrik Foundation Edition for M365 - Premium support, Pay Annual	\$3.80	Storage Tier
1	RS-UR-FE-MD-PE-PP	One (1) month of Rubrik Foundation Edition for M365 - Premium support, Prepay	\$3.80	Storage Tier
1	RS-UR-FE-MDG-PE-PA	Rubrik Security Cloud - Government, M365 Protection - Foundation Edition; per user, incl. Premium support, Pay annual	\$4.75	Storage Tier
1	RS-UR-FE-MDG-PE-PP	Rubrik Security Cloud - Government, M365 Protection - Foundation Edition; per user, incl. Premium support, Prepay	\$4.75	Storage Tier
1	RS-UR-FE-MDX-BS-PP	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Basic support, Prepay	\$2.50	Storage Tier

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-FE-MDX-L3-PA	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Pay Annual	\$2.30	Storage Tier
1	RS-UR-FE-MDX-L3-PP	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Prepay	\$2.30	Storage Tier
1	RS-UR-FE-MDX-PE-PA	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Pay Annual	\$2.50	Storage Tier
1	RS-UR-FE-MDX-PE-PP	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Prepay	\$2.50	Storage Tier
1	RS-UR-FE-SA-L3-AR	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay, Above Reserve	\$3.90	Per user per application
1	RS-UR-FE-SA-L3-PA	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Pay Annual	\$3.40	Per user per application
1	RS-UR-FE-SA-L3-PP	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay	\$3.40	Per user per application
1	RS-UR-FE-SA-L3-RSV	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay, Minimum Commitment	\$3.40	Per user per application
1	RS-UR-FE-SA-L3-SR	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay, Sub-Reserve	\$3.40	Per user per application
1	RS-UR-FE-SA-PE-PA	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Pay Annual	\$3.80	Per user per application

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-FE-SA-PE-PP	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Prepay	\$3.80	Per user per application
1	RS-UR-FE-SA-PE-RSV	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Prepay, Minimum Commitment	\$3.80	Per user per application
1	RS-UR-FE-SA-PE-SR	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Prepay, Sub-Reserve	\$3.80	Per user per application
1	RS-UR-FE-SF-L3-PA	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. L3 support, Pay Annual	\$3.40	Per user per application
1	RS-UR-FE-SF-L3-PP	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. L3 support, Prepay	\$3.40	Per user per application
1	RS-UR-FE-SF-PE-PA	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. Premium support, Pay Annual	\$3.80	Per user per application
1	RS-UR-FE-SF-PE-PP	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. Premium support, Prepay	\$3.80	Per user per application
1	RS-UR-FUE-MD-BS-PP	Add-On from FE to EE for Rubrik for M365 - Basic support, Prepay	\$3.00	Storage Tier
1	RS-UR-FUE-MD-L3-PA	Add-On from FE to EE for Rubrik for M365 - L3 support, Pay Annual	\$2.70	Storage Tier
1	RS-UR-FUE-MD-L3-PP	Add-On from FE to EE for Rubrik for M365 - L3 support, Prepay	\$2.70	Storage Tier
1	RS-UR-FUE-MD-PE-PA	Add-On from FE to EE for Rubrik for M365 - Premium support, Pay Annual	\$3.00	Storage Tier
1	RS-UR-FUE-MD-PE-PP	Add-On from FE to EE for Rubrik for M365 - Premium support, Prepay	\$3.00	Storage Tier
1	RS-UR-FUE-MDX-BS-PP	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Basic support, Prepay	\$2.00	Storage Tier

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-FUE-MDX-L3-PA	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Pay Annual	\$1.80	Storage Tier
1	RS-UR-FUE-MDX-L3-PP	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Prepay	\$1.80	Storage Tier
1	RS-UR-FUE-MDX-PE-PA	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Pay Annual	\$2.00	Storage Tier
1	RS-UR-FUE-MDX-PE-PP	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Prepay	\$2.00	Storage Tier
1	RS-UR-ICR-L3-PA	Rubrik Cyber Recovery for Active Directory and EntralID per User; L3 support; Pay annual	\$2.10	Per 1 User per month
1	RS-UR-ICR-L3-PP	Rubrik Cyber Recovery for Active Directory and EntralID per User; L3 support; Prepay	\$2.10	Per 1 User per month
1	RS-UR-ICR-PE-PA	Rubrik Cyber Recovery for Active Directory and EntralID; per User; Premium support; Pay annual	\$2.33	Per 1 User per month
1	RS-UR-ICR-PE-PP	Rubrik Cyber Recovery for Active Directory and EntralID; per User; Premium support; Prepay	\$2.33	Per 1 User per month
1	RS-UR-M365-BS-PP	Rubrik for M365; per user; Basic support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-M365-L3-PA	Rubrik for M365; per user; L3 support; pay annual	\$1.90	Per 1 User Per Month
1	RS-UR-M365-L3-PP	Rubrik for M365; per user; L3 support; prepay	\$1.90	Per 1 User Per Month
1	RS-UR-M365-LB-PP	Rubrik for M365; per user; L3 Basic support; prepay	\$1.90	Per 1 User Per Month
1	RS-UR-M365-PE-PA	Rubrik for M365; per user; Premium support; pay annual	\$2.00	Per 1 User Per Month
1	RS-UR-M365-PE-PP	Rubrik for M365; per user; Premium support; prepay	\$2.00	Per 1 User Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-M365F-PE-PA	Rubrik Security Cloud - Private for Microsoft 365; per user; Premium support; pay annual	\$2.00	Per 1 User Per Month
1	RS-UR-M365F-PE-PP	Rubrik Security Cloud - Private for Microsoft 365; per user; Premium support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-M365G-PE-PA	Rubrik Security Cloud - Government, M365 Protection - Customer Hosted; per user, incl. Premium support, Pay annual	\$2.50	Per user per month
1	RS-UR-M365G-PE-PP	Rubrik Security Cloud - Government, M365 Protection - Customer Hosted; per user, incl. Premium support, Prepay	\$2.50	Per user per month
1	RS-UR-MH-BS-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; Basic support; prepay	\$6.00	Per 1 User Per Month
1	RS-UR-MH-L3-PA	Rubrik for M365, Managed, including unlimited FEGB per user; per user; L3 support; pay annual	\$5.40	Per 1 User Per Month
1	RS-UR-MH-L3-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; L3 support; prepay	\$5.40	Per 1 User Per Month
1	RS-UR-MH-LB-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; L3 Basic support; prepay	\$5.40	Per 1 User Per Month
1	RS-UR-MH-PE-PA	Rubrik for M365, Managed, including unlimited FEGB per user; per user; Premium support; pay annual	\$6.00	Per 1 User Per Month
1	RS-UR-MH-PE-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; Premium support; prepay	\$6.00	Per 1 User Per Month
1	RS-UR-MH20G-BS-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; Basic support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-MH20G-L3-PA	Rubrik for M365, Managed, including 20 FEGB per user; per user; L3 support; pay annual	\$1.80	Per 1 User Per Month
1	RS-UR-MH20G-L3-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; L3 support; prepay	\$1.80	Per 1 User Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-MH20G-LB-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; L3 Basic support; prepay	\$1.80	Per 1 User Per Month
1	RS-UR-MH20G-PE-PA	Rubrik for M365, Managed, including 20 FEGB per user; per user; Premium support; pay annual	\$2.00	Per 1 User Per Month
1	RS-UR-MH20G-PE-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; Premium support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-MH50G-BS-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; Basic support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH50G-L3-PA	Rubrik for M365, Managed, including 50 FEGB per user; per user; L3 support; pay annual	\$3.60	Per 1 User Per Month
1	RS-UR-MH50G-L3-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; L3 support; prepay	\$3.60	Per 1 User Per Month
1	RS-UR-MH50G-LB-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; L3 Basic support; prepay	\$3.60	Per 1 User Per Month
1	RS-UR-MH50G-PE-PA	Rubrik for M365, Managed, including 50 FEGB per user; per user; Premium support; pay annual	\$4.00	Per 1 User Per Month
1	RS-UR-MH50G-PE-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; Premium support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH50X-BS-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; Basic support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH50X-L3-PA	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; L3 support; pay annual	\$3.60	Per 1 User Per Month
1	RS-UR-MH50X-L3-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; L3 support; prepay	\$3.60	Per 1 User Per Month
1	RS-UR-MH50X-LB-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; L3 Basic support; prepay	\$3.60	Per 1 User Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-MH50X-PE-PA	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; Premium support; pay annual	\$4.00	Per 1 User Per Month
1	RS-UR-MH50X-PE-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; Premium support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH5G-BS-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; Basic support; prepay	\$1.50	Per 1 User Per Month
1	RS-UR-MH5G-L3-PA	Rubrik for M365, Managed, including 5 FEGB per user; per user; L3 support; pay annual	\$1.40	Per 1 User Per Month
1	RS-UR-MH5G-L3-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; L3 support; prepay	\$1.40	Per 1 User Per Month
1	RS-UR-MH5G-LB-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; L3 Basic support; prepay	\$1.40	Per 1 User Per Month
1	RS-UR-MH5G-PE-PA	Rubrik for M365, Managed, including 5 FEGB per user; per user; Premium support; pay annual	\$1.50	Per 1 User Per Month
1	RS-UR-MH5G-PE-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; Premium support; prepay	\$1.50	Per 1 User Per Month
1	RS-VM-APFL-BS-PP	Rubrik Orchestrated Application Recovery; per VM; Basic support; prepay	\$20.00	Per 1 VM per Month
1	RS-VM-APFL-L3-PA	Rubrik Orchestrated Application Recovery; per VM; L3 support; pay annual	\$23.00	Per 1 VM per Month
1	RS-VM-APFL-L3-PP	Rubrik Orchestrated Application Recovery; per VM; L3 support; prepay	\$23.00	Per 1 VM per Month
1	RS-VM-APFL-LB-PP	Rubrik Orchestrated Application Recovery; per VM; L3 Basic support; prepay	\$18.00	Per 1 VM per Month
1	RS-VM-APFL-PE-PA	Rubrik Orchestrated Application Recovery; per VM; Premium support; pay annual	\$25.00	Per 1 VM per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-VM-APFL-PE-PP	Rubrik Orchestrated Application Recovery; per VM; Premium support; prepay	\$25.00	Per 1 VM per Month
1	RS-VM-CLN-BS-PP	Rubrik Cloud Native Edition; per VM/instance; Basic support; prepay	\$9.00	Per 1 VM per Month
1	RS-VM-CLN-L3-PA	Rubrik Cloud Native Edition; per VM/instance; L3 support; pay annual	\$10.00	Per 1 VM per Month
1	RS-VM-CLN-L3-PP	Rubrik Cloud Native Edition; per VM/instance; L3 support; prepay	\$10.00	Per 1 VM per Month
1	RS-VM-CLN-LB-PP	Rubrik Cloud Native Edition; per VM/instance; L3 Basic support; prepay	\$9.00	Per 1 VM per Month
1	RS-VM-CLN-PE-PA	Rubrik Cloud Native Edition; per VM/instance; Premium support; pay annual	\$11.00	Per 1 VM per Month
1	RS-VM-CLN-PE-PP	Rubrik Cloud Native Edition; per VM/instance; Premium support; prepay	\$11.00	Per 1 VM per Month
1	RS-VM-DD-PE-PP	Rubrik DataDiscover time-based views and data visibility for NAS; per VM; Premium support; prepay	\$2,500.00	Per 1 VM per Month

Tiered, not to exceed pricing for **renewal** term:

Will be based on then-current price list.

Add-On Services (**OPTIONAL**) for **initial** term:

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-4HR-ONST	4-hour parts delivery w/ on-site Smart Hands Support, per appliance	\$1,170.00	Per appliance
1	RA-ASE-PA	Assigned Support Engineer Add-on Support Offering; per person; pay annual	\$10,417.00	Per person
1	RA-ASE-PP	Assigned Support Engineer Add-on Support Offering; per person; prepay	\$10,417.00	Per person
1	RA-CEM-PA	Customer Experience Manager Add-on Support Offering; per person; pay annual	\$10,417.00	Per person
1	RA-CEM-PP	Customer Experience Manager Add-on Support Offering; per person; prepay	\$10,417.00	Per person

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-CES-PA	Customer Experience Specialist, pay annual	\$4,167.00	per month
1	RA-CES-PP	Customer Experience Specialist, prepay	\$4,167.00	per month
1	RA-CXP-ONST-PP	Rubrik Premium Customer Experience bundle. Includes Customer Experience Manager (CEM), Assigned Support Engineer (ASE) and Dedicated Client Engineer (DCE) onsite services per month, prepay	\$48,667.00	Per Month
1	RA-CXP-RMOT-PP	Rubrik Premium Customer Experience bundle. Includes Customer Experience Manager (CEM), Assigned Support Engineer (ASE) and Dedicated Client Engineer (DCE) remote services per month, prepay	\$39,000.00	Per Month
1	RA-CXS-ONST-PP	Rubrik Standard Customer Experience bundle. Includes Customer Experience Manager (CEM) and Dedicated Client Engineer (DCE) onsite services per month, prepay	\$41,667.00	Per Month
1	RA-CXS-RMOT-PP	Rubrik Standard Customer Experience bundle. Includes Customer Experience Manager (CEM) and Dedicated Client Engineer (DCE) remote services per month, prepay	\$32,000.00	Per Month
1	RA-DATA-MIGRATION	Rubrik Data Migration Service Only, must be used within 1 year of purchase (up to 4 Rubrik appliances)	\$1,000.00	Each
1	RA-DG-SHIPPING	Domestic Ground Shipping	\$0.00	Each
1	RA-HW-CREDIT	Go Refresh promotional credit for new hardware	\$0.00	Each
1	RA-MAILBOX-PP	Additional Power Controls license for 1 mailbox	\$1.70	Per mailbox
1	RA-PAC-PA	Premium-Plus Add-on Support Program, incl Customer Experience Manager and Assigned Support Engineer; per person; pay annual	\$17,500.00	Per Person
1	RA-PAC-PP	Premium-Plus Add-on Support Program, incl Customer Experience Manager and Assigned Support Engineer; per person; prepay	\$17,500.00	Per Person

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-PS-CCA	Rubrik Professional Services, Cloud Cluster Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	
1	RA-PS-CNP	Rubrik Professional Services, Cloud Native Protection Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-COA	Rubrik Professional Services, CloudOn Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-CON-ONST	Rubrik Professional Services, Onsite Consulting services per day, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-CON-ONST-PD	Rubrik Professional Services, Onsite Consulting services per day, must be used within 12 months of purchase, pay upon delivery	\$2,800.00	Each
1	RA-PS-CON-RMOT	Rubrik Professional Services, Remote Consulting services per day, must be used within 6 months of purchase, prepay	\$2,800.00	Per Day
1	RA-PS-CON-RMOT-PD	Rubrik Professional Services, Remote Consulting services per day, must be used within 12 months of purchase, pay upon delivery	\$2,800.00	Per Day
1	RA-PS-EAS-RMOT	Rubrik Engineer as a Service bundle. Includes Designated Professional Services Field Consultant and Engagement Manager, remote delivery per month, prepay	\$19,500.00	Per Month
1	RA-PS-EEA	Rubrik Professional Services, Enterprise Edition Accelerator, must be used within 6 months of purchase, prepay	\$5,600.00	Each
1	RA-PS-HCA	Rubrik Professional Services, Health Check Accelerator, must be used within 12 months of purchase, prepay	\$8,400.00	Each
1	RA-PS-INST-ONST	Rubrik Professional Services, Onsite Installation and Configuration of up to 8 briks (32 nodes) per site, maximum of 1 cluster configured, must be used within 6 months of purchase, prepay	\$7,500.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-PS-INST-RMOT	Rubrik Professional Services, Remote Installation and Configuration of up to 8 briks (32 nodes) per site, maximum of 1 cluster configured, must be used within 6 months of purchase, prepay	\$5,000.00	Each
1	RA-PS-INT	Rubrik Professional Services, Installation and Configuration of up to 16 Nodes per site, must be used within 6 months of purchase, prepay	\$5,000.00	Each
1	RA-PS-INT-PD	Rubrik Professional Services, Installation and Configuration of up to 16 Nodes per site, must be used within 12 months of purchase, pay upon delivery	\$5,000.00	Each
1	RA-PS-NCD	Rubrik Professional Services, NAS Cloud Direct Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-ODA	Rubrik Professional Services, Oracle Deploy Accelerator, must be used within 6 months of purchase, prepay	\$16,800.00	Each
1	RA-PS-OEA	Rubrik Professional Services, Oracle Enablement Accelerator, must be used within 6 months of purchase, prepay	\$8,400.00	Each
1	RA-PS-PMA	Rubrik Professional Services, M365 Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-RES	Rubrik Professional Services, Resident Engineer Consulting services per month, prepay	\$32,500.00	Per Month
1	RA-PS-RES-PD	Rubrik Professional Services, Resident Engineer Consulting services per month, pay upon delivery	\$32,500.00	Per Month
1	RA-PS-RINT	Rubrik Professional Services, Install of RCDM on 3rd party HW (per node), must be used within 6 months of purchase, prepay	\$575.00	Each
1	RA-PS-SHA	Rubrik Professional Services, Security Hardening Best Practices Accelerator, must be used within 6 months of purchase, prepay	\$5,600.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-PS-TRE	Rubrik Professional Services, Travel and Expenses associated with Consulting services, prepay	\$0.00	Each
1	RA-PS-TRE-PD	Rubrik Professional Services, Travel and Expenses associated with Consulting services, pay upon delivery	\$0.00	Each
1	RA-PS-VMA	Rubrik Professional Services, VMware/SQL/NAS Enablement Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-REINST-FEE-PP	Reinstatement fee per appliance per month, prepay	\$13,000.00	Per appliance per month
1	RA-RESTOCK-FEE	Hardware restocking fee	\$1.00	Each
1	RA-RRW	Rubrik Ransomware Recovery Warranty	\$0.00	Each
1	RA-SVC-CE-RMOT	Rubrik Remote Support services for Complete Edition configuration assistance for up to 2 briks, must be used within 6 months of purchase, prepay	\$1,500.00	Each
1	RA-SVC-NIC-SWAP	NIC card swap services for Rubrik Appliances - per appliance (up to 4x nodes)	\$1,200.00	Per appliance
1	RA-TRN	This public 1-Day Protecting Database Workloads with Rubrik Security Cloud Virtual Workshop is \$1,000 per person / per seat. We recommend purchasing the 4-day SKU RA-TRN-VTL. This 1-day is focused On-Premise Databases. NOT for SaaS/UCL exclusive customers. For questions contact rubriku@rubrik.com.	\$1,000.00	Each
1	RA-TRN-ONST	4-day Introduction to Rubrik CDM onsite public bootcamp.	\$4,000.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-TRN-PP	Public virtual workshops are sold per person / per workshop / pre-paid. Customers can redeem for one of the following virtual workshops: Protecting Database Workloads with Rubrik Security Cloud, Protecting Cloud Native Workloads with Rubrik Security Cloud, or Threat Detection & Incident Recovery with Rubrik Security Cloud. 12-month expiration from time of purchase. For questions contact rubriku@rubrik.com.	\$1,000.00	Per seat
1	RA-TRN-PVT	This private 4-Day Introduction to Rubrik Security Cloud Virtual Bootcamp is \$22,000 per private training event / 12 participants max. For customers with on-premise workloads like VMs, Filesets, Databases. NOT for SaaS/UCL exclusive customers. For questions contact rubriku@rubrik.com.	\$22,000.00	Per private training event
1	RA-TRN-PVT-PP	This private Rubrik Security Cloud Administration - 4 Day Bootcamp includes one virtual training event for 12 participants max / pre-paid. For customers with on-premise workloads like VMs, Filesets, Databases. For onsite delivery instead of virtual, quote with SKU RA-TRN-PVT-TE-PP. 12-month expiration from time of purchase. For questions contact rubriku@rubrik.com.	\$22,000.00	Per private training event
1	RA-TRN-PVT-TE	This \$2,200 T&E SKU pays to send a Rubrik Certified Instructor to the customer's site for the training event. For questions contact rubriku@rubrik.com.	\$2,200.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-TRN-PVT-TE-PP	Uplifts RA-TRN-PVT-PP from virtual training to in-person. This T&E SKU pays to send a Rubrik Certified Instructor to the customer's site for the training event / pre-paid. 12-month expiration from time of purchase. For questions contact rubriku@rubrik.com.	\$2,200.00	Each
1	RA-TRN-VTL	This public 4-Day Introduction to Rubrik Security Cloud Virtual Bootcamp is \$3,000 per person / per seat. For customers with on-premise workloads like VMs, Filesets, Databases. NOT for SaaS/UCL exclusive customers. For questions contact rubriku@rubrik.com.	\$3,000.00	Each
1	RA-TRN-VTL-PP	Public Rubrik Security Cloud Administration - 4 Day Virtual Bootcamp is one person / per seat / pre-paid. For customers with on-premise workloads like VMs, Filesets, Databases. 12-month expiration from time of purchase. UCL/SaaS/Ransomware courses use SKU RA-TRN-PP. For questions contact rubriku@rubrik.com.	\$3,000.00	Per seat

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly

Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Managed Data Protection as a Service with Disaster Recovery as a Service	Fully managed Rubrik data protection solution. Services include deployment, configuration, monitoring, and full-support of the environment (hardware and software).	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Trellix Data Security Endpoint Protection Suite - Subscription

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
B	\$69.68 per unit	251 – 1000
C	\$59.64 per unit	1001 – 2000
D	\$53.01 per unit	2001 – 5000
E	\$45.57 per unit	5001 – 10000
F	\$35.46 per unit	10001+

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly

Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Trellix Data Security Suite – Subscription

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
B	\$122.45 per unit	251 – 1000
C	\$103.63 per unit	1001 – 2000
D	\$88.06 per unit	2001 – 5000
E	\$73.57 per unit	5001 – 10000
F	\$56.55 per unit	10001+

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly

Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Zscaler Government Solutions - Zero Trust Exchange

Service Category: Service Category 15: Data Security



FY25 Zscaler Packaging: Overview

Support (ZCES-SUP-ESS/PLUS/PREM-ADV/PREM-ADV-PLUS) (upgraded based on spend)							
Data Protection (ZS-DP-1/2/3/4) • Email DLP • Endpoint DLP • SaaS Security Advanced • Classification & Encryption Advanced	Cyber Threat Prot (ZS-CTP-1/2/3) • Sandbox Advanced • Firewall Advanced • Cyber Browser Isolation Advanced	Risk Mgmt (ZS-RM-1/2/3) • Deception Advanced • Risk360 Advanced • Unified Vuln Mgmt Advanced	Private Access (ZS-ZPA-1/2) • Segmentation • App Protection	ZT Workloads (ZT-WKLD-GB-ADV/ ADV-PLUS) • ZT for Workloads Advanced • ZT for Workloads Advanced Plus	ZT SD-WAN (ZT-SDWAN-ADV/ ADV-PLUS) • ZT SD-WAN Advanced • ZT SD-WAN Advanced Plus	Digital Exp (ZDX-ADVANCED/ ADV-PLUS) • ZDX Advanced • ZDX Advanced Plus	Niche • Pvt Hardware • China Premium • Privileged Remote Access Advanced • Biz Insights Advanced • DP Browser Isolation Advanced
Zscaler Platform (ZS-PLATFORM) Zscaler Essentials + SIPA + ZPA (20 App Seg, App Conn & Pvt Svc Edge) + Data Protection (Inline All apps) + Standard products (12+ products)							
Zscaler Essentials (ZS-ESS-PLATFORM) Platform Svcs & Internet Access + Private Access for 5% of users + Standard products (8+ products)							

Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-DP-1	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes one of the following (Per User / Per Year) <ul style="list-style-type: none"> 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced 	\$50.00	\$45.00

ZS-DP-2	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes two of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$95.00	\$85.50
ZS-DP-3	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes three of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$135.00	\$121.50
ZS-DP-4	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes all of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$170.00	\$153.00
ZS-DP-INLINE-ALL-APPS	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) (Per User / Per Year)	\$50.00	\$45.00
EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40
EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70

ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00
ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00

ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
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Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10

ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90

ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40
ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60
ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999	\$88.00	\$79.20

		users in GovCloud Moderate. (Per User / Per Year)		
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50
ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70
ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30
ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%

ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-DP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$67.00	\$60.30

ZS-DP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$41.00	\$36.90
ZS-DP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$26.00	\$23.40
ZS-DP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$21.00	\$18.90
ZS-DP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$16.00	\$14.40
ZS-DP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$75.00	\$67.50

ZS-DP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$47.00	\$42.30
ZS-DP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$29.00	\$26.10
ZS-DP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$24.00	\$21.60
ZS-DP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$19.00	\$17.10
ZS-DP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$126.00	\$113.40

ZS-DP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$83.00	\$74.70
ZS-DP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$51.00	\$45.90
ZS-DP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$43.00	\$38.70
ZS-DP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$33.00	\$29.70
ZS-DP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$143.00	\$128.70

ZS-DP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$94.00	\$84.60
ZS-DP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$58.00	\$52.20
ZS-DP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$48.00	\$43.20
ZS-DP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$37.00	\$33.30
ZS-DP INLINE- ALL-APPS-GCM-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-DP INLINE- ALL-APPS-GCM-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident	\$41.00	\$36.90

		management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCM-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$26.00	\$23.40
ZS-DP-INLINE-ALL-APPS-GCM-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$21.00	\$18.90
ZS-DP-INLINE-ALL-APPS-GCM-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$16.00	\$14.40
ZS-DP-INLINE-ALL-APPS-GCH-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50
ZS-DP-INLINE-ALL-APPS-GCH-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$47.00	\$42.30
ZS-DP-INLINE-ALL-APPS-GCH-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications	\$29.00	\$26.10

		and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud High. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCH-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$24.00	\$21.60
ZS-DP-INLINE-ALL-APPS-GCH-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud High. (Per User / Per Year)	\$19.00	\$17.10
ZS-DP-ISO-ADV-GCM-1	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-DP-ISO-ADV-GCM-1000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$83.00	\$74.70
ZS-DP-ISO-ADV-GCM-10000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$51.00	\$45.90

ZS-DP-ISO-ADV-GCM-25000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$43.00	\$38.70
ZS-DP-ISO-ADV-GCM-100000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$33.00	\$29.70
ZS-DP-ISO-ADV-GCH-1	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-DP-ISO-ADV-GCH-1000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$94.00	\$84.60
ZS-DP-ISO-ADV-GCH-10000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$58.00	\$52.20
ZS-DP-ISO-ADV-GCH-25000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in	\$48.00	\$43.20

		GovCloud High. (Per User / Per Year)		
ZS-DP-ISO-ADV-GCH-100000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud High. (Per User / Per Year)	\$37.00	\$33.30
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00

ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00

ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00

ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00

ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance	CDW Advertised (Negotiated based on scope of professional	Engagement
	and support	service engagement)	

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Arctic Wolf Managed Detection and Response

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

(Please see the next page.)

Product Code	Product Name	Product Description	MSRP/List Price	NTE Price	Unit
Users					
AW-CORE-USER-GOLD	Arctic Wolf Core User License - Gold	Arctic Wolf Core User License - Gold	\$218.00	\$207.10	Per User
Servers					
AW-CORE-SERVER-GOLD	Arctic Wolf Core Server License - Gold	Arctic Wolf Core Server License - Gold	\$218.00	\$207.10	Per Server
Productivity tools (all security tool telemetry ingestion is included in service)					
AW-MDR-BOX	Arctic Wolf MDR Box user license	Arctic Wolf MDR Box user license	\$22.50	\$21.38	Per User
AW-MDR-GSU	Arctic Wolf MDR Google Workspace user license	Arctic Wolf MDR Google Workspace user license	\$22.50	\$21.38	Per User
AW-MDR-IMANAGE	Arctic Wolf MDR iManage Threat Manager User License	Arctic Wolf MDR iManage Threat Manager User License	\$60.00	\$57.00	Per User
AW-MDR-O365	Arctic Wolf MDR Office 365 user license	Arctic Wolf MDR Office 365 user license	\$22.50	\$21.38	Per User
AW-MDR-SFDC	Arctic Wolf MDR Salesforce user license	Arctic Wolf MDR Salesforce user license	\$22.50	\$21.38	Per User
Data Exploration (log search and advanced portal capabilities)					
AW-MDR-EXPLR	Arctic Wolf MDR Data Explorer	Arctic Wolf MDR Data Explorer	\$30.00	\$28.50	Per User
Network sensors: (quantity and type depend on customer internet egress locations and internet bandwidth)					
AW-MDR-10XX-S-10GC	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GF	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$12,000.00	\$11,400.00	Per Location
AW-MDR-10XX-S-10GFNB	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GT	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GC	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-40GFNB	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	\$22,000.00	\$20,900.00	Per Location
AW-MDR-10XX-S-40GT	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	\$22,000.00	\$20,900.00	Per Location
AW-MDR-10XX-VS	Arctic Wolf Virtual 1000 Series Sensor	Arctic Wolf Virtual 1000 Series Sensor	\$6,250.00	\$5,937.50	Per Location
AW-MDR-1XX-S	Arctic Wolf 100 Series Sensor	Arctic Wolf 100 Series Sensor	\$1,500.00	\$1,425.00	Per Location
AW-MDR-1XX-VS	Arctic Wolf Virtual 100 Series Sensor	Arctic Wolf Virtual 100 Series Sensor	\$1,250.00	\$1,187.50	Per Location
AW-MDR-2XX-S	Arctic Wolf 200 Series Sensor	Arctic Wolf 200 Series Sensor	\$3,000.00	\$2,850.00	Per Location
AW-MDR-2XX-S-10G	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GC	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GT	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-4-10GF	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	\$8,250.00	\$7,837.50	Per Location
AW-MDR-2XX-VS	Arctic Wolf Virtual 200 Series Sensor	Arctic Wolf Virtual 200 Series Sensor	\$2,500.00	\$2,375.00	Per Location
AW-MDR-3XX-S-10GC	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with RJ45 Connector	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GF	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$7,500.00	\$7,125.00	Per Location
AW-MDR-3XX-S-10GFNB	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GT	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Twinax Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with Twinax Connectors	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GC	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	\$4,500.00	\$4,275.00	Per Location
Data Retention: 90 days included in service.					
AW-MDR-6MO	Arctic Wolf MDR Log Retention - 6 months	Arctic Wolf MDR Log Retention - 6 months	\$8.64	\$8.21	Per Asset
AW-MDR-1YR	Arctic Wolf MDR Log Retention - 1 year	Arctic Wolf MDR Log Retention - 1 year	\$14.40	\$13.68	Per Asset
AW-MDR-13MO	Arctic Wolf MDR Log Retention -13 months	Arctic Wolf MDR Log Retention -13 months	\$14.70	\$13.97	Per Asset
AW-MDR-2YR	Arctic Wolf MDR Log Retention - 2 year	Arctic Wolf MDR Log Retention - 2 year	\$18.00	\$17.10	Per Asset
AW-MDR-3YR	Arctic Wolf MDR Log Retention - 3 year	Arctic Wolf MDR Log Retention - 3 year	\$21.60	\$20.52	Per Asset
AW-MDR-4YR	Arctic Wolf MDR Log Retention - 4 year	Arctic Wolf MDR Log Retention - 4 year	\$25.20	\$23.94	Per Asset
AW-MDR-5YR	Arctic Wolf MDR Log Retention - 5 year	Arctic Wolf MDR Log Retention - 5 year	\$28.80	\$27.36	Per Asset
AW-MDR-6YR	Arctic Wolf MDR Log Retention - 6 year	Arctic Wolf MDR Log Retention - 6 year	\$32.40	\$30.78	Per Asset
AW-MDR-7YR	Arctic Wolf MDR Log Retention - 7 year	Arctic Wolf MDR Log Retention - 7 year	\$36.00	\$34.20	Per Asset
AW-MDR-8YR	Arctic Wolf MDR Log Retention - 8 year	Arctic Wolf MDR Log Retention - 8 year	\$39.60	\$37.62	Per Asset
AW-MDR-9YR	Arctic Wolf MDR Log Retention - 9 year	Arctic Wolf MDR Log Retention - 9 year	\$43.20	\$41.04	Per Asset
AW-MDR-10YR	Arctic Wolf MDR Log Retention - 10 year	Arctic Wolf MDR Log Retention - 10 year	\$46.80	\$44.46	Per Asset
Onboarding					
AW-OB	Arctic Wolf Onboarding	Arctic Wolf Onboarding	Variable cost depending on nr of users, servers, sensiors		Per organization

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
0-10,000,000	\$1,955.00 USD	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1

CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes	\$46.84 USD	1

	245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts.	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices.	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Add-On Services (OPTIONAL) for **renewal** term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon® Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability	\$46.84 USD	1

	intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts.	\$350	hourly

Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price ProposalRespondent: CDW Government LLCSolution Proposed: Google Chronicle SecOps

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Chronicle SecOps Standard US: Subscriptions/LogIngestBytes/Standard/US	\$1.80	GB Per Year
Chronicle SecOps Enterprise US: Subscriptions/LogIngestBytes/Enterprise/US	\$2.21	GB Per Year
Chronicle SecOps Enterprise Plus: Subscriptions/LogIngestBytes/EnterprisePlus/US	\$4.24	GB Per Year
GCP Support Base Fee for Region 1 Countries: <u>SUPPORT-GCP-ENHANCED-BASE</u>	\$546.25	Month
GCP Support Variable Fee: <u>SUPPORT-GCP-ENHANCED-VAR</u>	\$0.0328	Calculated as 3% of all other service fees

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Legato Security - SOCaas

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 34.12	Per User Per Month
501-1,000	\$ 21.15	Per User Per Month
1,001-1,500	\$ 14.51	Per User Per Month
1,501-2,000	\$ 11.78	Per User Per Month
2,001-2,500	\$ 9.18	Per User Per Month
2,501-3,000	\$ 7.40	Per User Per Month
3,001-3,500	\$ 6.94	Per User Per Month
3,501-4,000	\$ 6.23	Per User Per Month
4,001-4,500	\$ 5.83	Per User Per Month
4,501-5,000	\$ 5.18	Per User Per Month
5000-10000	\$ 4.94	Per User Per Month
10,000+	\$ 4.86	Per User Per Month

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Remediation	Incident Response and Automation	Tiered Pricing	Per User
Tier (Number of Users)	Price	Unit	
1-500	\$23.40	Per User Per Month	
501-1,000	\$13.38	Per User Per Month	
1,001-1,500	\$9.74	Per User Per Month	
1,501-2,000	\$8.26	Per User Per Month	
2,001-2,500	\$7.06	Per User Per Month	
2,501-3,000	\$6.63	Per User Per Month	
3,001-3,500	\$6.10	Per User Per Month	
3,501-4,000	\$5.64	Per User Per Month	
4,001-4,500	\$5.32	Per User Per Month	
4,501-5,000	\$5.06	Per User Per Month	
5,000-10,000	\$2.35	Per User Per Month	

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 16: SIEM Platform

Note: Example of **not to exceed pricing** is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects **not to exceed**, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's	\$225	hourly

	satisfaction and approval		
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment
EDU210 (by CDW)	Palo Firewall Essentials	\$5,000	Per seat
EDU330 (by CDW)	Palo Firewall troubleshooting	\$3,000	Per seat
EDU220 (by CDW)	Palo Panorama management server	\$2,000	Per seat
EDU318 (by CDW)	Prisma Access SASE Design	\$4,000	Per seat
EDU242 (by CDW)	Prisma Cloud	\$4,000	Per seat
EDU238 (by CDW)	Prisma SD-WAN	\$5,000	Per seat
EDU260 (by CDW)	Cortex XDR - Prevention and Deployment	\$3,000	Per seat
EDU262 (by CDW)	Cortex XDR - Investigation and Response	\$2,000	Per seat
EDU380 (by CDW)	Cortex XSOAR	\$4,000	Per seat
CDW Professional Services	CDW or authorized third party professional services	CDW Advertised (Negotiated based on	Engagement

	<p>to provide additional implementation assistance and support</p>	<p>scope of professional service engagement)</p>	
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Price Proposal

Respondent: CDW Government LLC

Solution Proposed: Secureworks - Taegis XDR | Taegis MXDR

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for **initial** term: Taegis XDR

Tier	Price	Unit
Includes Up to 500 (Qty 1)	\$20,553.19	Includes up to 500 endpoints
501 to 1,000	\$44.53	Endpoints
1,001 to 2,500	\$37.69	Endpoints
2,501 to 5,000	\$30.83	Endpoints
5,001 to 10,000	\$27.40	Endpoints
10,001 to 25,000	\$26.03	Endpoints
25,001 to 50,000	\$25.34	Endpoints
50,000+	\$24.67	Endpoints

Add-On Services (**OPTIONAL**) for **initial** term: Taegis MXDR

Name	Description	Price	Unit
Up to 500 (Qty 1)	MXDR – MDR/SOC Services	\$37,680.86	Includes up to 500 endpoints
501 to 1,000	MXDR – MDR/SOC Services	\$82.21	Endpoints
1,001 to 2,500	MXDR – MDR/SOC Services	\$51.38	Endpoints
2,501 to 5,000	MXDR – MDR/SOC Services	\$37.69	Endpoints
5,001 to 10,000	MXDR – MDR/SOC Services	\$23.98	Endpoints
10,001 to 25,000	MXDR – MDR/SOC Services	\$11.65	Endpoints
25,001 to 50,000	MXDR – MDR/SOC Services	\$7.54	Endpoints
50,000+	MXDR – MDR/SOC Services	\$5.49	Endpoints

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy of malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

Price Proposal

Respondent: CDW Government LLC

Solution Proposed: SentinelOne Singularity Data Lake

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-150 Daily Avg GB	151 + Daily Avg GB
SDL Unified Data Lake 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T[1-9]-F	\$762.72	\$651.11
SDL Unified Data Lake 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T[1-9]-F	\$1,044.79	\$891.90
SDL Unified Data Lake 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T[1-9]-F	\$1,236.91	\$1,055.90
SDL 1Y Long-Range Retention (Per Avg Daily GB)	PM-X1Y-GB-T[1-9]-F	\$136.45	\$116.48
SDL 3Y Long-Range Retention (Per Avg Daily GB)	PM-X3Y-GB-T[1-9]-F	\$672.65	\$574.21
SDL 5Y Long-Range Retention (Per Avg Daily GB)	PM-X5Y-GB-T[1-9]-F	\$1,209.91	\$1,032.85

Add-On Services (OPTIONAL) for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

Add On Services - Optional			
		0-999 Endpoints	1000+ Endpoints
RemoteOps Forensics (Per Endpoint)	SP-FOR-ND-T[1-9]-F	\$16.61	\$14.18
Threat Detection for NetApp (Per Agent)	S1-STSNA-NA-T[1-9]-F	\$10,148.32	\$8,663.20
Cloud Funnel Data Export (Per Endpoint)	PM-CFL-ND-T[1-9]-F	\$11.15	\$9.52
SentinelOne University Premium training (Per Named User)	TR-S1U-NU-T[1-9]-F	\$533.00	\$455.00
WatchTower Pro (Per Endpoint)	SS-WTP-ND-T[1-9]-F	\$15.06	\$12.85
Purple AI Assistant (Per Endpoint)	PR-AIAST-ND-T[1-9]-F	\$29.32	\$25.03
Singularity Threat Intelligence (Per Endpoint)	PM-TI-ND-T[1-9]-F	\$29.32	\$25.03
Cloud Native Security Foundations (Per Workloads)	S1-FNSF-WL-T[1-9]-F	\$257.97	\$220.22
Cloud Native Security Pro (Per Workloads)	S1-FNSP-WL-T[1-9]-F	\$369.37	\$315.32
WatchTower Pro (Per Endpoint - 500 unit min)	SS-WTP-ND-T[1-9]-F	\$14.00	\$13.00

Implementation Services - Highly Recommended for New Deployments			
Mobile Guided Onboarding (per Mobile Endpoint)	PS-GOM-ND-T[1-9]-F	\$59.86	\$51.10
Guided Onboarding (Per Endpoint)	PS-GO-ND-T[1-9]-F	\$5.39	\$4.60

Add On Services Descriptions:

Remote Op Forensics-

RemoteOps Forensics is a digital forensics and incident response solution that automates forensic evidence collection and speeds up deep investigations. It offers customized data collection to reduce complexity and costs.

Threat Detection for Netapp-

An AI-powered cloud data security solution that protects NetApp arrays from malware. It offers high-performance, low-latency inline scans that provide verdicts in milliseconds, ensuring seamless protection without impacting performance

Cloud Funnel Data Export-

A required license for exporting EDR data from the Platform to be ingested into other sources like S3, Azure, and other MDR services like Secureworks.

SentinelOne University-

One year of access for one user to the online training platform. Includes videos, articles, live training, and self paced courses.

WatchTower Pro-

24/7/365 threat hunting service that continuously scans customers' environments for new known threats and IoCs. Includes access to a threat advisor to do custom hunts.

PurpleAI-

Generate AI LLM that can search and analyze EDR and SDL data to find threats, summarize findings, create searches, and answer questions about the environment or support needs.

Threat Intelligence-

An external threat feed that includes threat actors' motives, targets, and attack behaviors to help make informed decisions about protection from future threats and detecting IoCs and enrich incident-related context.

Cloud Native Security Foundations -

Agentless (CNAPP) that secures cloud infrastructure. It includes an Offensive Security Engine to identify exploitable vulnerabilities, a Secrets Scanning Engine for detecting hardcoded secrets, and fix cloud misconfigurations.

Cloud Native Security Pro-

Upgrading to Cloud Native Security Pro adds Cloud Detection and Response, Singularity Data Lake integration, and auto-remediation with integrations with webhooks.

Mobile Guided Onboarding-

A 3 month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers, and answers questions about the Mobile Threat Defense solution during an implementation.

Guided Onboarding-

A 3 month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers, and answers questions about any of the products from SentinelOne (excluding Mobile) being implemented.

WatchTower Pro-

Provides comprehensive threat intelligence and behavioral threat hunting for APT groups, emerging cybercrime, and novel attacker techniques. Additionally, it includes compromise assessments and detailed threat reporting in a managed service.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Senior Consulting Engineer (CDW)	Project lead responsible for the integration and delivery of technology solutions, providing high-quality content deliverables, ensuring the solution is implemented as designed to the client's satisfaction and approval	\$225	hourly
Principal Consulting Engineer (CDW)	Responsible for solution design that incorporates multiple technologies	\$255	hourly
Incident Responder/Forensic Analyst (CDW)	Responsible for identifying the anatomy malicious activity within a client's environment, determining exposure levels, and developing remediation efforts	\$350	hourly
Technical Architect (CDW)	Design client solutions for primary technology products and services.	\$350	hourly
CDW Disaster Recovery Assessment	CDW will provide the customer an overview of DR planning and best practices	complimentary	1 assessment

CDW Professional Services	CDW or authorized third party professional services to provide additional implementation assistance and support	CDW Advertised (Negotiated based on scope of professional service engagement)	Engagement
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