

Exhibit B

Price Proposal

Respondent: **PruTech Solutions, Inc.**

Solution Proposed: **ArcherTechnologies, LLC**

Service Category: **Service Category 11: Governance, Risk, and Compliance (GRC)**

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
RSA-0012040 -- Archer SaaS Archer Technologies LLC - RSA-0012040 5,000 User Quantity 12 months of maintenance	\$0.00	- User Quantity (5,000) - Months (12)
SAAS-BS-PPM-S-T3 -- SaaS Base Policy Program Mgmt \$/100/mo-T3 Archer Technologies LLC - SAAS-BS-PPM-S-T3 User Level 5,000-9,999	\$44,907.21	User Level (5,000-9,999)
SAAS-AUDENG-S-T3 -- SaaS Audit Engage & Workpapers \$/100/mo-T3 Archer Technologies LLC - SAAS-AUDENG-S-T3 User Level 5,000-9,999	\$34,129.48	User Level (5,000-9,999)
SAAS-AUDPLN-S-T3 -- SaaS Audit Planning & Quality \$/100/mo-T3 - Archer Technologies LLC - SAAS-AUDPLN-S-T3 User Level 5,000-9,999	\$44,907.21	User Level (5,000-9,999)
SAAS-3P-CAT-S-T3 -- SaaS Third Party Catalog \$/100/mo-T3 Archer Technologies LLC - SAAS-3P-CAT-S-T3 User Level 5,000-9,999	\$19,759.18	User Level (5,000-9,999)
GRC-TPRSK-VP-S-T5 -- ARCHER ENGAGE VENDOR 1,000 SUB \$/mo Archer Technologies LLC - GRC-TPRSK-VP-S-T5 User Level 1,000	\$77,839.18	User Level (1,000)
SAAS-ITCTRL-S-T3 -- SaaS IT Controls Assurance \$/100/mo-T3 Archer Technologies LLC - SAAS-ITCTRL-S-T3 User Level 5,000-9,999	\$44,907.21	User Level (5,000-9,999)
SAAS-TDRSKINV-S-T3 -- SaaS Enterprise Risk Management \$/100/mo-T3 Archer Technologies LLC - SAAS-TDRSKINV-S-T3 User Level 5,000-9,999	\$34,129.48	User Level (5,000-9,999)

SAAS-DG-SA-S-T3 -- SaaS DocGov Stand Alone \$/100/mo-T3 Archer Technologies LLC - SAAS-DG-SA-S-T3 User Level 5,000-9,999	\$27,216.50	User Level (5,000-9,999)
SAAS-SSO-S-1M -- Archer SaaS Single Sign On \$/mo Archer Technologies LLC - SAAS-SSO-S-1M	\$0.00	-
SAAS-POLGOV-S -- SAAS Policy Governance Archer Technologies LLC - SAAS-POLGOV-S	\$0.00	-
ED-ARC-TRAINCREDIT -- Archer Training Credit Archer Technologies LLC - ED-ARC-TRAINCREDIT Training Credit for 1 st year	\$16,329.90	For 1 st year per the above
PS-BAS-ARC-SMART -- Archer Platform SmartStart Installation Services - Remote only Archer Technologies LLC - PS-BAS-ARC-SMART	\$10,206.19	For 1 st year, per the above
RSA-0012040 -- Archer SaaS Archer Technologies LLC - RSA-0012040 5,000 User Quantity 12 months of maintenance	\$0.00	- User Quantity (5,000) - Months (12)

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
GRC Architect	10-15-year experience Provide architecture and design, technical solution blueprint and roadmap for implementation and migration, technical direction – using GRC, Archer knowledge.	\$225	Per Hour
Archer Lead Engineer	8-12-year experience Archer implementation: Design, implement, and maintain functionality to deliver IRM and GRC features.	\$185	Per Hour
Archer Senior Engineer	5-8-year experience Archer implementation: Implement and maintain functionality to deliver IRM and GRC features.	\$175	Per Hour
Archer Engineer	Up to 5-year experience Archer implementation: Maintain and to some extent, implement functionality to deliver IRM and GRC features.	\$170	Per Hour
GRC Consultant	5-8-year experience Provide GRC subject matter knowledge relevant to business and technology needs.	\$175	Per Hour
Archer Developer	5-8-year experience Develop GRC and IRM features and functionality in Archer using code, configuration and customization	\$175	Per Hour
Archer Upgrade Specialist	5-8-year experience Upgrade Archer functionality to target version, handle technical details, issues and resolution.	\$175	Per Hour
Archer Integration Specialist	5-8-year experience Integrate Archer to multiple systems, integrate data from multiple systems and sources.	\$175	Per Hour
Archer Reporting & Analytics Specialist	5-8-year experience Provide rich insight-driven insights using data and analytics from Archer.	\$175	Per Hour

Price Proposal

Respondent: **PruTech Solutions, Inc.**

Solution Proposed: **ArcherTechnologies, LLC**

Service Category: **Service Category 15: Data Security**

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Privacera Access Manager		
Connector Price	\$69,300	
Super Connector Price-UC/LF	\$100,100	
Active Users		
Active User Count: 1-100	\$385	Active User Count
Active User Count: 101-500	\$308	Active User Count
Active User Count: 501-1,000	\$231	Active User Count
Active User Count: 1,001-2,000	\$193	Active User Count
Active User Count: 2,001-5000	\$116	Active User Count
Active User Count: 5,001-10,000	\$77	Active User Count
Active User Count: Greater than 10,000	\$58	Active User Count

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Data Security Architect	10-15-year experience Provide architecture and design, technical solution blueprint and roadmap for implementation and migration, technical direction – using Data Security knowledge.	\$225	Per Hour
Privacera Lead Engineer	8-12-year experience Privacera implementation: Design, implement, and maintain functionality to deliver data security features.	\$185	Per Hour
Privacera Senior Engineer	5-8-year experience Privacera implementation: Implement and maintain functionality to deliver data security features.	\$175	Per Hour
Privacera Engineer	Up to 5-year experience Privacera implementation: Maintain and to some extent, implement functionality to deliver data security features.	\$170	Per Hour
Data Security Consultant	5-8-year experience Provide Data Security subject matter knowledge relevant to business and technology needs.	\$175	Per Hour
Privacera Integration Specialist	5-8-year experience Develop data security integration features and functionality in Privacera using code, configuration and customization	\$175	Per Hour
Privacera Reporting & Analytics Specialist	5-8-year experience Provide rich insight-driven insights using data and analytics from Privacera.	\$175	Per Hour