

Exhibit B

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiClient/EMS FortiNAC

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	Endpoint Pack
1000 Endpoints	\$ 12,523.50	Endpoint Pack
10000 Endpoints	\$ 63,360.00	Endpoint Pack
50000 Endpoints	\$ 250,272.00	Endpoint Pack
VM	\$ 3,049.20	Per Instance
VM Support	\$ 609.84	Per Instance
25-pack	\$ 1,283.40	Endpoint Pack
500-pack	\$ 13,230.00	Endpoint Pack
2000-pack	\$ 44,550.00	Endpoint Pack
10000-pack	\$ 181,440.00	Endpoint Pack
25-999 Endpoints	\$ 2,700.00	Endpoint Pack
1000-9999 Endpoints	\$ 5,400.00	Endpoint Pack
10000+ Endpoints	\$ 10,800.00	Endpoint Pack

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$2,970.00	Per Day
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiNAC Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$270.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator 	\$270.00	Per Student

	<ul style="list-style-type: none"> - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fex_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$1,440.00	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$63.00	Per Student
FortiManager-VM Subscription License with Support Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$363.17	Per Instance

FortiManager-VM Subscription License with Support Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$2,905.11	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$25,411.84	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiManager Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimanager_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiManager Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$99.00	Per Student

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour

Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$ 85.00	Per Application

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: **BlueVoyant Standard Vulnerability Scanning**

Service Category: Service Category 2: Network-Based Asset Discovery

BlueVoyant supports managing the following Vulnerability technologies: Microsoft, Qualys and Tenable

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Min Price (min 600 IP's)	\$13,200	Annual
601-1000	\$31.20	Annual Per IP
1001-3000	\$24.00	Annual Per IP
3001-5000	\$20.80	Annual Per IP
5001-10,000	\$17.60	Annual Per IP
10,000-25,000	\$16.00	Annual Per IP
25,000-50,000	\$14.40	Annual Per IP
50,001-100,000	\$11.60	Annual Per IP

ADD-ON Services for initial term:

Name	Description	Price	Unit
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BlueVoyant Standard Vulnerability Scanning		ENTERPRISE Includes semi-annual automated penetration testing	
Min Price (min 600 IP's)		\$24,000	Annual
601-1000		\$41.60	Annual Per IP
1001-3000		\$34.40	Annual Per IP
3001-5000		\$28.00	Annual Per IP
5001-10,000		\$23.20	Annual Per IP
10,000-25,000		\$19.20	Annual Per IP
25,000-50,000		\$17.60	Annual Per IP
50,001-100,000		\$14.00	Annual Per IP

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT

MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.
 Solution Proposed: Fortinet FortiNAC

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	Endpoint Pack
1000 Endpoints	\$ 12,523.50	Endpoint Pack
10000 Endpoints	\$ 63,360.00	Endpoint Pack
50000 Endpoints	\$ 250,272.00	Endpoint Pack
VM	\$ 3,049.20	Per Instance
VM Support	\$ 609.84	Per Instance

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$ 3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$ 609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiNAC Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student

Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course	\$ 855.00	Per Student

	material (Lab and Study guides). Exam voucher not included		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <p>- Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet</p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 63.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour

Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$ 85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Attachment B - Price Proposal

Respondent: _United Data Technologies, Inc.

Solution Proposed: _Palo Alto Networks IoT Subscriptions_____

Service Category: Service Category 2: Network-Based Asset Discovery

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small NGFW IoT Subscription	\$319	1.7 Gbps throughput
Medium NGFW IoT Subscription	\$10,685	14 Gbps throughput
Large NGFW IoT Subscription	\$27,795	53.7 Gbps throughput

Note: IOT Subscriptions must be associated with NGFW or Prisma Access

Subscription

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: _Darktrace/NETWORK_____

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier (IPs)	Price (Annual)	Unit (Monthly Unit Cost)
2-50	\$15,518.25	\$310.36
51-100	\$19,732.59	\$197.33
101-150	\$24,595.44	\$163.97
151-200	\$28,756.35	\$143.78
201-250	\$32,462.72	\$129.85
251-300	\$35,842.98	\$119.48
301-350	\$38,974.12	\$111.35
351-400	\$41,906.69	\$104.77
401-450	\$44,676.02	\$99.28
451-500	\$47,308.00	\$94.62
501-600	\$52,234.05	\$87.06
601-700	\$56,797.07	\$81.14
701-800	\$61,070.71	\$76.34
801-900	\$65,106.46	\$72.34
901-1,000	\$68,942.04	\$68.94
1,001-1,250	\$77,827.91	\$62.26
1,251-1,500	\$85,931.92	\$57.29
1,501-1,750	\$93,438.68	\$53.39
1,751-2,000	\$100,469.38	\$50.23
2,001-2,250	\$107,108.74	\$47.60
2,251-2,500	\$113,418.77	\$45.37
2,501-2,750	\$119,446.55	\$43.44
2,751-3,000	\$125,228.77	\$41.74
3,001-4,000	\$146,414.25	\$36.60
4,001-5,000	\$165,285.42	\$33.06
5,001-6,000	\$182,496.16	\$30.42
6,001-7,000	\$198,438.49	\$28.35
7,001-8,000	\$213,369.79	\$26.67
8,001-9,000	\$227,469.99	\$25.27
9,001-10,000	\$240,870.79	\$24.09
10,001-15,000	\$300,230.30	\$20.02
15,001-20,000	\$351,021.52	\$17.55
20,001-25,000	\$396,264.30	\$15.85

Add-On Services) for initial term: Appliance Costs

Name	Description	Annual Price	Unit
Small	Hardware	\$667.00	N/A
Medium	Hardware	\$3,334.00	N/A
X2	Hardware	\$5,834.00	N/A
Z	Hardware	\$7,750.00	N/A
Up to 5k CPM	Cloud Master	\$1,930.00	N/A
Up to 10k CPM	Cloud Master	\$3,052.00	N/A
Up to 40k CPM	Cloud Master	\$3,281.00	N/A
Up to 90k CPM	Cloud Master	\$5,907.00	N/A

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device

MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or applicances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: BlueVoyant XDR Bundle (MDR + SIEM)

Service Category: Service Category 3: Endpoint Detection and Response

BlueVoyant supports managing the following technologies:
MANAGED DETECTION AND RESPONSE (MDR): CrowdStrike (w/ATD), Sentinel One, Microsoft Defender (w/ATD) and Microsoft Managed M365D
SECURITY INFORMATION AND EVENT MANAGEMENT (SIEM): Microsoft Sentinel and MDR for Splunk.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
XDR Deployment <5000 Endpoints	\$80,000.00	One Time
XDR Deployment >5000 Endpoints	\$112,000.00	One Time
Min Price (min 600 ep's)	\$46,800.00	Annual
601-1000	\$78.00	Annual Per Endpoint
1001-3000	\$66.00	Annual Per Endpoint
3001-5000	\$57.00	Annual Per Endpoint
5001-10,000	\$51.00	Annual Per Endpoint
10,000-25,000	\$48.00	Annual Per Endpoint
25,000-50,000	\$43.50	Annual Per Endpoint
50,001-100,000	\$39.00	Annual Per Endpoint

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Darktrace/ENDPOINT

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price (Annual)	Unit (Annual)
2-100	N/A	N/A
101-125	\$13,317.23	\$106.54
126-150	\$15,631.14	\$104.21
151-175	\$17,898.50	\$102.28
176-200	\$20,126.78	\$100.63
201-250	\$24,486.63	\$97.95
251-300	\$28,741.25	\$95.80
301-350	\$32,910.30	\$94.03
351-400	\$37,007.46	\$92.52
401-450	\$41,042.80	\$91.21
451-500	\$45,024.01	\$90.05
501-600	\$52,847.04	\$88.08
601-700	\$60,512.74	\$86.45
701-800	\$68,046.28	\$85.06
801-900	\$75,466.13	\$83.85
901-1,000	\$82,786.44	\$82.79
1,001-1,250	\$100,719.60	\$80.58
1,251-1,500	\$118,219.90	\$78.81
1,501-1,750	\$135,386.22	\$77.36
1,751-2,000	\$152,220.88	\$76.11
2,001-2,250	\$168,819.25	\$75.03
2,251-2,500	\$185,194.92	\$74.08
2,501-2,750	\$201,372.81	\$73.23
2,751-3,000	\$217,373.02	\$72.46
3,001-3,500	\$248,903.94	\$71.12
3,501-4,000	\$279,891.24	\$69.97
4,001-4,500	\$310,410.94	\$68.98
4,501-5,000	\$340,521.18	\$68.10
5,001-6,000	\$399,687.61	\$66.61
6,001-7,000	\$457,664.09	\$65.38
7,001-8,000	\$514,640.97	\$64.33
8,001-9,000	\$570,758.09	\$63.42
9,001-10,000	\$626,122.32	\$62.61
10,001-15,000	\$894,109.22	\$59.61
15,001-20,000	\$1,151,262.19	\$57.56
20,001-25,000	\$1,400,648.21	\$56.03

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour

Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$ 85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Dell MDR Services

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-500	\$168	Node
501	\$150	Node
1001	\$104	Node
2501	\$84	Node
5001	\$72	Node

Add-On Services (OPTIONAL) for
initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour

Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
25-pack	\$ 1,800.00	Endpoint Pack
500-pack	\$ 24,750.00	Endpoint Pack
2,000-pack	\$ 84,600.00	Endpoint Pack
10,000-pack	\$ 270,000.00	Endpoint Pack
Up to 500 endpoints	\$ 2,925.00	Endpoint Pack
501 to 1,000 endpoints	\$ 5,850.00	Endpoint Pack
1,001 to 3,000 endpoints	\$ 10,350.00	Endpoint Pack
3,001 to 10,000 endpoints	\$ 18,900.00	Endpoint Pack
10,001 to 30,000 endpoints	\$ 27,000.00	Endpoint Pack
30,001 or more endpoints	\$ 1,755.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	\$ 2,587.50	Endpoint Pack

FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	\$ 40,500.00	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	\$ 147,600.00	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	\$ 585,000.00	Endpoint Pack
FortiEDR Repository Storage FortiEDR addon for EDR suite - additional 512GB data retention storage	FortiEDR Repository Storage 1 Year FortiEDR addon for EDR suite - additional 512GB data retention storage	\$ 4,698.00	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
FortiEDR professional services day	FortiEDR professional services day FortiEDR professional services day offers customized enhanced platform settings and training to augment the generic mandatory EDR deployment/jump-start services. Requires SOW.	\$ 1,755.00	Per Day
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	\$ 5,850.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	\$ 10,350.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	\$ 18,900.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	\$ 27,000.00	Endpoint Pack

After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student

	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device

MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Attachment B

Price Proposal

Respondent shall provide a Price Proposal for each Solution proposed for a given Service Category. Pricing proposed shall be used by the Department to evaluate the Respondent's Solution. Provide Price Proposals in a PDF file. **Provision of a Price Proposal is a mandatory responsiveness requirement.**

Mandatory Requirements. On each Price Proposal submitted, Respondent shall, at a minimum: (1) state the applicable Service Category, (2) provide the name of the Solution proposed, and (3) provide pricing information for the proposed Solution for both the initial and renewal term. If no renewal pricing is proposed, Respondent affirms its submitted pricing for the initial term shall be applicable to any renewal terms.

The Department prefers that Respondent's pricing:

- 1) Provides not-to-exceed pricing for initial term and renewal term of the Solution; and
- 2) Provides Tiered Pricing, where greater numbers of units purchased provide discounted pricing.

Provision of not-to-exceed pricing and tiered pricing is not a mandatory requirement, but will result in the Respondent receiving a higher Price Proposal score, as further explained in Attachment C, Evaluation Criteria.

Add-On Services (OPTIONAL): Respondent may include the names, descriptions, and prices for Add-On services for the proposed Solution in its Price Proposal. If the Solution has separate charges for implementation, integration, or other start-up costs, these must be included in the Add-On Services portion of the Respondent's Price Proposal. For each Add-On Service proposed, Respondent shall describe the Add-On Service. Descriptions for each Add-On Service should be a maximum of 250 words. Failure to enter a name, description, and price for each proposed Add-On Service may result in that Add-On Service not being made available on the Term Contract, if awarded. If the Renewal Term Add-On Services is not provided, Respondent affirms pricing for the Initial Term shall be applicable to any renewal terms.

The Department reserves the right to seek clarification where necessary regarding all submitted Price Proposals.

A sample Price Proposal is provided on the following page. Respondents are encouraged to utilize the sample to ensure that the requirements specified above are provided, but may utilize an alternative format that contains the required information.

Palo Alto Networks, Cat 3 Price Proposal

Respondent: Palo Alto Networks Public Sector LLC _____

Solution Proposed: Palo Alto Networks Cortex XDR _____

Service Category: Service Category 3: Endpoint Detection and Response

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Cortex XDR Pro Small	\$10,115	200 endpoints
Cortex XDR Pro Medium	\$178,500	5,000 endpoints
Cortex XDR Pro Large	\$654,500	20,000 endpoints

Table – Volume Pricing Logic per Cortex XDR Pro Endpoint Tenant

Lower Bound	Upper Bound	Built in Volume Discount (%)
200	999	0
1,000	4,999	30
5,000	9,999	40
10,000	24,999	45
25,000	49,000	50
50,000	99,999	55
100,000	99,999,999,998	60

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$2,618	200
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$39,270	5000
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$143,990	20000

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Attachment B

Price Proposal

Respondent shall provide a Price Proposal for each Solution proposed for a given Service Category. Pricing proposed shall be used by the Department to evaluate the Respondent's Solution. Provide Price Proposals in a PDF file. **Provision of a Price Proposal is a mandatory responsiveness requirement.**

Mandatory Requirements. On each Price Proposal submitted, Respondent shall, at a minimum: (1) state the applicable Service Category, (2) provide the name of the Solution proposed, and (3) provide pricing information for the proposed Solution for both the initial and renewal term. If no renewal pricing is proposed, Respondent affirms its submitted pricing for the initial term shall be applicable to any renewal terms.

The Department prefers that Respondent's pricing:

- 1) Provides not-to-exceed pricing for initial term and renewal term of the Solution; and
- 2) Provides Tiered Pricing, where greater numbers of units purchased provide discounted pricing.

Provision of not-to-exceed pricing and tiered pricing is not a mandatory requirement, but will result in the Respondent receiving a higher Price Proposal score, as further explained in Attachment C, Evaluation Criteria.

Add-On Services (OPTIONAL): Respondent may include the names, descriptions, and prices for Add-On services for the proposed Solution in its Price Proposal. If the Solution has separate charges for implementation, integration, or other start-up costs, these must be included in the Add-On Services portion of the Respondent's Price Proposal. For each Add-On Service proposed, Respondent shall describe the Add-On Service. Descriptions for each Add-On Service should be a maximum of 250 words. Failure to enter a name, description, and price for each proposed Add-On Service may result in that Add-On Service not being made available on the Term Contract, if awarded. If the Renewal Term Add-On Services is not provided, Respondent affirms pricing for the Initial Term shall be applicable to any renewal terms.

The Department reserves the right to seek clarification where necessary regarding all submitted Price Proposals.

A sample Price Proposal is provided on the following page. Respondents are encouraged to utilize the sample to ensure that the requirements specified above are provided, but may utilize an alternative format that contains the required information.

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: BlueVoyant Standard Vulnerability Scanning

Service Category: Service Category 4: External-Facing Asset Discovery

BlueVoyant supports managing the following Vulnerability technologies: Qualys and Tenable

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Min Price (min 600 IP's)	\$13,200	Annual
601-1000	\$31.20	Annual Per IP
1001-3000	\$24.00	Annual Per IP
3001-5000	\$20.80	Annual Per IP
5001-10,000	\$17.60	Annual Per IP
10,000-25,000	\$16.00	Annual Per IP
25,000-50,000	\$14.40	Annual Per IP
50,001-100,000	\$11.60	Annual Per IP

Tier	Price	Unit
Min Price (min 600 IP's)	\$13,200	Annual
601-1000	\$31.20	Annual Per IP
1001-3000	\$24.00	Annual Per IP
3001-5000	\$20.80	Annual Per IP
5001-10,000	\$17.60	Annual Per IP
10,000-25,000	\$16.00	Annual Per IP
25,000-50,000	\$14.40	Annual Per IP
50,001-100,000	\$11.60	Annual Per IP

ADD-ON Services for initial term:

Name	Description	Price	Unit
BlueVoyant Standard Vulnerability Scanning	ENTERPRISE Includes semi-annual automated penetration testing		
Min Price (min 600 IP's)		\$24,000	Annual
601-1000		\$41.60	Annual Per IP
1001-3000		\$34.40	Annual Per IP
3001-5000		\$28.00	Annual Per IP
5001-10,000		\$23.20	Annual Per IP
10,000-25,000		\$19.20	Annual Per IP
25,000-50,000		\$17.60	Annual Per IP
50,001-100,000		\$14.00	Annual Per IP

Name	Description	Price	Unit
Min Price (min 600 IP's)		\$24,000	Annual
601-1000		\$41.60	Annual Per IP
1001-3000		\$34.40	Annual Per IP
3001-5000		\$28.00	Annual Per IP
5001-10,000		\$23.20	Annual Per IP
10,000-25,000		\$19.20	Annual Per IP
25,000-50,000		\$17.60	Annual Per IP
50,001-100,000		\$14.00	Annual Per IP

Add-On Services (**OPTIONAL**) for
initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device

MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or applicances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Name	Price	Unit
IT Project Manager		
IT Principal Project Manager	\$ 240.00	Per Hour
(Remote)		
IT Principal Project Manager (Onsite)	\$ 210.00	Per Hour
Network Administrator	\$ 250.00	Per Hour
Lead Engineer	\$ 120.00	Per Hour
Technology Manager	\$ 210.00	Per Hour
Solution Architect	\$ 250.00	Per Hour
Cyber Security Analyst	\$ 275.00	Per Hour
Sr. Cyber Security Analyst	\$ 175.00	Per Hour
Cyber Security Manager	\$ 275.00	Per Hour
Sr. Cyber Security Manager	\$ 250.00	Per Hour
	\$ 270.00	Per Hour

UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Darktrace/ Attack Surface Management

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price (Annual)	Unit (Annual)
2-25	\$13,167.00	\$526.68
26-50	\$16,104.21	\$322.08
51-75	\$20,089.17	\$267.86
76-100	\$23,501.25	\$235.01
101-125	\$26,542.15	\$212.34
126-150	\$29,316.60	\$195.44
151-175	\$31,887.44	\$182.21
176-200	\$34,295.93	\$171.48
201-250	\$38,733.58	\$154.93
251-300	\$42,782.41	\$142.61
301-350	\$46,534.10	\$132.95
351-400	\$50,048.87	\$125.12
401-450	\$53,368.84	\$118.60
451-500	\$56,524.84	\$113.05
501-600	\$62,433.38	\$104.06
601-700	\$67,908.31	\$18.81
701-800	\$73,037.51	\$91.30
801-900	\$77,882.42	\$86.54
901-1000	\$82,488.04	\$82.49
1,001-1,250	\$93,161.40	\$74.53
1,251-1500	\$102,899.57	\$68.60
1,501-1750	\$111,923.08	\$63.96
1,751-2000	\$120,376.76	\$60.19
2,001-2,250	\$128,361.89	\$57.05
2,251-2,500	\$90,635.10	\$36.25
2,501-2,750	\$95,470.20	\$34.72
2,751-3,000	\$100,109.19	\$33.37
3,001-4,000	\$117,112.44	\$29.28
4,001-5,000	\$132,265.96	\$26.45
5,001-6,000	\$146,091.72	\$24.35
6,001-7,000	\$158,902.85	\$22.70
7,001-8,000	\$170,904.97	\$21.36
8,001-9,000	\$182,241.87	\$20.25
9,001-10,000	\$193,018.85	\$19.30
10,001-15,000	\$240,781.05	\$16.05
15,001-20,000	\$281,677.00	\$14.08
20,001-25,000	\$318,123.99	\$12.72

Add-On Services (**OPTIONAL**) for **initial term**:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiRECON

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Up to 500	\$ 41,400.00	Monitored Asset Pack
Up to 1000	\$ 51,750.00	Monitored Asset Pack
Up to 2000	\$ 74,520.00	Monitored Asset Pack
Up to 10 000	\$ 207,000.00	Monitored Asset Pack
Up to 50 000	\$ 595,125.00	Monitored Asset Pack
Up to 100 000	\$ 724,500.00	Monitored Asset Pack
Up to 250 000	\$ 1,035,000.00	Monitored Asset Pack
Up to 500 000	\$ 1,345,500.00	Monitored Asset Pack
Up to 750 000	\$ 1,552,500.00	Monitored Asset Pack
Up to 1 000 000	\$ 1,966,500.00	Monitored Asset Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	\$ 1,485.00	Takedown Pack
FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 2,700.00	Takedown Pack
FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 11,250.00	Takedown Pack
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device

MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Palo Alto Networks Cortex Xpanse

Service Category: Service Category 4: External-Facing Asset Discovery

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$67,000	1000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$203,500	25000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$431,000	100000

Note: Xpanse is priced per Asset Under Management (AUM). AUM are calculated as the sum of (1) number of distinct IP addresses, (2) number of distinct SSL signing certificates, (3) number of distinct fully qualified domain names, (4) number of distinct open services directly attributable to customers, and (5) number of distinct cloud resources. Quotes are also rounded up to the nearest hundred AUM.

Table 1. Volume Discount Tiers

	# AUM Purchased		% Vol. Discount
	Low AUM	High AUM	
Tier 1	1,000	20,000	0%
Tier 2	20,001	40,000	18%
Tier 3	40,001	65,000	34%
Tier 4	65,001	100,000	47%
Tier 5	100,001	150,000	58%
Tier 6	150,001	250,000	68%
Tier 7	250,001	400,000	76%
Tier 8	400,001	650,000	82%
Tier 9	650,001	1,000,000	87%
Tier 10	1,000,001	-	91%

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Customer Success Small	Domain expert providing post-sales engagement and guidance for PANW products	\$14,740	Annual
Customer Success Medium	Domain expert providing post-sales engagement and guidance for PANW products	\$44,770	Annual
Customer Success Large	Domain expert providing post-sales engagement and guidance for PANW products	\$94,820	Annual

Add-On Services (OPTIONAL) for term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Attachment B

Price Proposal

Respondent shall provide a Price Proposal for each Solution proposed for a given Service Category. Pricing proposed shall be used by the Department to evaluate the Respondent's Solution. Provide Price Proposals in a PDF file. **Provision of a Price Proposal is a mandatory responsiveness requirement.**

Mandatory Requirements. On each Price Proposal submitted, Respondent shall, at a minimum: (1) state the applicable Service Category, (2) provide the name of the Solution proposed, and (3) provide pricing information for the proposed Solution for both the initial and renewal term. If no renewal pricing is proposed, Respondent affirms its submitted pricing for the initial term shall be applicable to any renewal terms.

The Department prefers that Respondent's pricing:

- 1) Provides not-to-exceed pricing for initial term and renewal term of the Solution; and
- 2) Provides Tiered Pricing, where greater numbers of units purchased provide discounted pricing.

Provision of not-to-exceed pricing and tiered pricing is not a mandatory requirement, but will result in the Respondent receiving a higher Price Proposal score, as further explained in Attachment C, Evaluation Criteria.

Add-On Services (OPTIONAL): Respondent may include the names, descriptions, and prices for Add-On services for the proposed Solution in its Price Proposal. If the Solution has separate charges for implementation, integration, or other start-up costs, these must be included in the Add-On Services portion of the Respondent's Price Proposal. For each Add-On Service proposed, Respondent shall describe the Add-On Service. Descriptions for each Add-On Service should be a maximum of 250 words. Failure to enter a name, description, and price for each proposed Add-On Service may result in that Add-On Service not being made available on the Term Contract, if awarded. If the Renewal Term Add-On Services is not provided, Respondent affirms pricing for the Initial Term shall be applicable to any renewal terms.

The Department reserves the right to seek clarification where necessary regarding all submitted Price Proposals.

A sample Price Proposal is provided on the following page. Respondents are encouraged to utilize the sample to ensure that the requirements specified above are provided, but may utilize an alternative format that contains the required information.

Price Proposal

Respondent: United Data Technologies, inc.

Solution Proposed: **BlueVoyant Microsoft Content Delivery:**

Service Category: Service Category 5: Email Security

BlueVoyant supports managing the following Vulnerability technologies:
Managed M365 Security Subscription with Advanced Threat Detection

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Deployment <5000 Endpoints	\$80,000.00	One Time
Deployment >5000 Endpoints	\$100,000.00	One Time
Min Price (min 600 ep's)	\$28,800.00	Annual
601-1000	\$46.50	Annual Per Endpoint
1001-3000	\$40.50	Annual Per Endpoint
3001-5000	\$33.00	Annual Per Endpoint
5001-10,000	\$28.50	Annual Per Endpoint
10,000-25,000	\$27.00	Annual Per Endpoint
25,000-50,000	\$24.00	Annual Per Endpoint
50,001-100,000	\$19.50	Annual Per Endpoint

Tier	Price	Unit
Min Price (min 600 ep's)	\$28,800.00	Annual
601-1000	\$46.50	Annual Per Endpoint
1001-3000	\$40.50	Annual Per Endpoint
3001-5000	\$33.00	Annual Per Endpoint
5001-10,000	\$28.50	Annual Per Endpoint
10,000-25,000	\$27.00	Annual Per Endpoint
25,000-50,000	\$24.00	Annual Per Endpoint
50,001-100,000	\$19.50	Annual Per Endpoint

Add-On Services (OPTIONAL) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings		
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	Monthly Billing PRICE	UNIT
	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device

MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: __Darktrace/ EMAIL_____

Service Category: Choose an item. Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
<u>2-100</u>	<u>N/A</u>	<u>N/A</u>
<u>101-125</u>	<u>\$18,124.17</u>	<u>\$144.99</u>
<u>126-150</u>	<u>\$20,417.90</u>	<u>\$136.12</u>
<u>151-175</u>	<u>\$22,582.26</u>	<u>\$129.04</u>
<u>176-200</u>	<u>\$24,641.72</u>	<u>\$123.21</u>
<u>201-250</u>	<u>\$28,510.93</u>	<u>\$114.04</u>
<u>251-300</u>	<u>\$32,119.17</u>	<u>\$107.06</u>
<u>301-350</u>	<u>\$35,523.90</u>	<u>\$101.50</u>
<u>351-400</u>	<u>\$38,763.61</u>	<u>\$96.91</u>
<u>401-450</u>	<u>\$41,865.62</u>	<u>\$93.03</u>
<u>451-500</u>	<u>\$44,850.22</u>	<u>\$89.70</u>
<u>501-600</u>	<u>\$50,526.30</u>	<u>\$84.21</u>
<u>601-700</u>	<u>\$55,882.25</u>	<u>\$79.83</u>
<u>701-800</u>	<u>\$60,978.60</u>	<u>\$76.22</u>
<u>801-900</u>	<u>\$65,858.33</u>	<u>\$73.18</u>
<u>901-1,000</u>	<u>\$70,553.38</u>	<u>\$70.55</u>
<u>1,001-1,250</u>	<u>\$81,631.58</u>	<u>\$65.31</u>
<u>1,251-1,500</u>	<u>\$91,962.56</u>	<u>\$61.31</u>
<u>1,501-1,750</u>	<u>\$101,710.90</u>	<u>\$58.12</u>
<u>1,751-2,000</u>	<u>\$110,986.72</u>	<u>\$55.49</u>
<u>2,001-2,250</u>	<u>\$119,868.29</u>	<u>\$53.27</u>
<u>2,251-2,500</u>	<u>\$128,413.72</u>	<u>\$51.37</u>
<u>2,501-2,750</u>	<u>\$136,667.63</u>	<u>\$49.70</u>
<u>2,751-3,000</u>	<u>\$144,665.27</u>	<u>\$48.22</u>
<u>3,001-3,500</u>	<u>\$160,000.26</u>	<u>\$45.71</u>
<u>3,501-4,000</u>	<u>\$174,591.96</u>	<u>\$43.65</u>
<u>4,001-4,500</u>	<u>\$188,563.45</u>	<u>\$41.90</u>
<u>4,501-5,000</u>	<u>\$202,006.16</u>	<u>\$40.40</u>
<u>5,001-6,000</u>	<u>\$227,571.30</u>	<u>\$37.93</u>
<u>6,001-7,000</u>	<u>\$251,694.60</u>	<u>\$35.96</u>
<u>7,001-8,000</u>	<u>\$274,648.63</u>	<u>\$34.33</u>
<u>8,001-9,000</u>	<u>\$296,627.03</u>	<u>\$32.96</u>
<u>9,001-10,000</u>	<u>\$317,773.61</u>	<u>\$31.78</u>

<u>10,001-15,000</u>	<u>\$414,200.93</u>	<u>\$27.61</u>
<u>15,001-20,000</u>	<u>\$499,886.07</u>	<u>\$24.99</u>
<u>20,001-25,000</u>	<u>\$578,377.53</u>	<u>\$23.14</u>

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiMail

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
25 to 100 Mailboxes	\$ 34.02	Per Mailbox
101 to 1000 Mailboxes	\$ 27.41	Per Mailbox
1001 to 5000 Mailboxes	\$ 24.57	Per Mailbox
5001 to 10000 Mailboxes	\$ 19.85	Per Mailbox
10000+ Mailboxes	\$ 17.96	Per Mailbox
Up to 400 Mailboxes	\$ 7,760.43	Mailbox Pack
Up to 1500 Mailboxes	\$ 18,834.93	Mailbox Pack
Up to 2000 Mailboxes	\$ 27,684.18	Mailbox Pack
Up to 3000 Mailboxes	\$ 36,533.43	Mailbox Pack
Up to 3000 Mailboxes	\$ 55,370.43	Mailbox Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiMail Cloud Email Continuity Service Email Continuity for FortiMail Cloud (per mailbox, all users require license)	FortiMail Cloud Email Continuity Service 1 Year Email Continuity for FortiMail Cloud (per mailbox, all users require license)	\$ 6.30	Per Mailbox

FortiMail Cloud Content Analysis Service FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	FortiMail Cloud Content Analysis Service 1 Year FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	\$ 1.80	Per Mailbox
Subscription license with Bundle for FortiMail-VM (2 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 2,024.10	Per Instance
Subscription license with Bundle for FortiMail-VM (4 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 14,444.10	Per Instance
Subscription license with Bundle for FortiMail-VM (2 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 2,024.10	Per Instance
Subscription license with Bundle for FortiMail-VM (4 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 9,530.10	Per Instance

Subscription license with Bundle for FortiMail-VM (32 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 14,444.10	Per Instance
FortiMail Cloud Deployment QuickStart Service	FortiMail Cloud Deployment QuickStart Service Advanced Deployment Service for FortiMail Cloud	\$ 1,665.00	Per Day
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiMail Administrator Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimail_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiMail Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 175.50	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student

Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT

MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or applicances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Microsoft Defender for Office 365

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Product	Price	Unit
Microsoft Defender for Office 365 Plan 1 (GCC)	\$2.00	Per User Per Month
Microsoft Defender for Office 365 Plan 2 (GCC)	\$5.00	Per User Per Month
Microsoft Defender for Office 365 Plan 1 (Education Faculty Pricing)	\$1.40	Per User Per Month
Microsoft Defender for Office 365 Plan 2 (Education Faculty Pricing)	\$2.20	Per User Per Month
Microsoft 365 G3	\$36.00	Per User Per Month
Microsoft 365 G5	\$57.00	Per User Per Month
Microsoft 365 A3	\$5.80	Per User Per Month
Microsoft 365 A5	\$10.80	Per User Per Month
Microsoft 365 G5 Security Add-on	\$12.40	Per User Per Month
Microsoft 365 A5 Security Add-on	\$3.30	Per User Per Month

Add-On Services (OPTIONAL) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour

Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$ 85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiWEB Cloud

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
20 Mbps	\$ 9,000.00	Throughput
50 Mbps	\$ 19,800.00	Throughput
100 Mbps	\$ 36,000.00	Throughput
500 Mbps	\$ 108,000.00	Throughput
10 Mbps	\$ 5,571.90	Throughput
50 Mbps	\$ 11,150.10	Throughput
250 Mbps	\$ 25,911.90	Throughput
1 Gbps	\$ 47,810.70	Throughput
3 Gbps	\$ 78,936.30	Throughput

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	\$ 540.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	\$ 2,160.00	Per Website

FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	\$ 7,200.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	\$ 27,000.00	Per Website
FortiWeb Cloud Vulnerability Scanning Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	FortiWeb Cloud Vulnerability Scanning 1 Year Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	\$ 675.00	Per Website
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiWeb Administrator Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule?course%5B0%5D=fortiweb_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiWeb Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 117.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC,	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation	\$ 1,138.50	Per Instance

Security Automation Service and FortiGuard Outbreak Detection Service.	Service and FortiGuard Outbreak Detection Service.		
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fex_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT

MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Attachment B

Price Proposal

Respondent shall provide a Price Proposal for each Solution proposed for a given Service Category. Pricing proposed shall be used by the Department to evaluate the Respondent's Solution. Provide Price Proposals in a PDF file. **Provision of a Price Proposal is a mandatory responsiveness requirement.**

Mandatory Requirements. On each Price Proposal submitted, Respondent shall, at a minimum: (1) state the applicable Service Category, (2) provide the name of the Solution proposed, and (3) provide pricing information for the proposed Solution for both the initial and renewal term. If no renewal pricing is proposed, Respondent affirms its submitted pricing for the initial term shall be applicable to any renewal terms.

The Department prefers that Respondent's pricing:

- 1) Provides not-to-exceed pricing for initial term and renewal term of the Solution; and
- 2) Provides Tiered Pricing, where greater numbers of units purchased provide discounted pricing.

Provision of not-to-exceed pricing and tiered pricing is not a mandatory requirement, but will result in the Respondent receiving a higher Price Proposal score, as further explained in Attachment C, Evaluation Criteria.

Add-On Services (OPTIONAL): Respondent may include the names, descriptions, and prices for Add-On services for the proposed Solution in its Price Proposal. If the Solution has separate charges for implementation, integration, or other start-up costs, these must be included in the Add-On Services portion of the Respondent's Price Proposal. For each Add-On Service proposed, Respondent shall describe the Add-On Service. Descriptions for each Add-On Service should be a maximum of 250 words. Failure to enter a name, description, and price for each proposed Add-On Service may result in that Add-On Service not being made available on the Term Contract, if awarded. If the Renewal Term Add-On Services is not provided, Respondent affirms pricing for the Initial Term shall be applicable to any renewal terms.

The Department reserves the right to seek clarification where necessary regarding all submitted Price Proposals.

A sample Price Proposal is provided on the following page. Respondents are encouraged to utilize the sample to ensure that the requirements specified above are provided, but may utilize an alternative format that contains the required information.

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: BlueVoyant XDR Bundle (MDR + SIEM)

Service Category: Service Category 7: Security Operations Platform

BlueVoyant supports managing the following technologies:
MANAGED DETECTION AND RESPONSE (MDR): Crowdstrike, Sentinel One, Microsoft Defender and Microsoft Managed M365D
SECURITY INFORMATION AND EVENT MANAGEMENT (SIEM): Splunk.
 Microsoft Managed Sentinel and MDR for

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Deployment <5000 Endpoints	\$80,000.00	One Time
Deployment >5000 Endpoints	\$112,000.00	One Time
Min Price (min 600 ep's)	\$46,800.00	Annual
601-1000	\$78.00	Annual Per Endpoint
1001-3000	\$66.00	Annual Per Endpoint
3001-5000	\$57.00	Annual Per Endpoint
5001-10,000	\$51.00	Annual Per Endpoint
10,000-25,000	\$48.00	Annual Per Endpoint
25,000-50,000	\$43.50	Annual Per Endpoint
50,001-100,000	\$39.00	Annual Per Endpoint

Tier	Price	Unit
Min Price (min 600 ep's)	\$46,800.00	Annual
601-1000	\$78.00	Annual Per Endpoint
1001-3000	\$66.00	Annual Per Endpoint
3001-5000	\$57.00	Annual Per Endpoint
5001-10,000	\$51.00	Annual Per Endpoint
10,000-25,000	\$48.00	Annual Per Endpoint
25,000-50,000	\$43.50	Annual Per Endpoint
50,001-100,000	\$39.00	Annual Per Endpoint

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MxDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings		
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	Monthly Billing PRICE	UNIT
	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device

MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Darktrace _____

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term: Darktrace/ NETWORK (Platform)

Tier (IPs)	Price (Annual)	Unit (Monthly Unit Cost)
2-50	\$15,518.25	\$310.36
51-100	\$19,732.59	\$197.33
101-150	\$24,595.44	\$163.97
151-200	\$28,756.35	\$143.78
201-250	\$32,462.72	\$129.85
251-300	\$35,842.98	\$119.48
301-350	\$38,974.12	\$111.35
351-400	\$41,906.69	\$104.77
401-450	\$44,676.02	\$99.28
451-500	\$47,308.00	\$94.62
501-600	\$52,234.05	\$87.06
601-700	\$56,797.07	\$81.14
701-800	\$61,070.71	\$76.34
801-900	\$65,106.46	\$72.34
901-1,000	\$68,942.04	\$68.94
1,001-1,250	\$77,827.91	\$62.26
1,251-1,500	\$85,931.92	\$57.29
1,501-1,750	\$93,438.68	\$53.39
1,751-2,000	\$100,469.38	\$50.23
2,001-2,250	\$107,108.74	\$47.60
2,251-2,500	\$113,418.77	\$45.37
2,501-2,750	\$119,446.55	\$43.44
2,751-3,000	\$125,228.77	\$41.74
3,001-4,000	\$146,414.25	\$36.60
4,001-5,000	\$165,285.42	\$33.06
5,001-6,000	\$182,496.16	\$30.42
6,001-7,000	\$198,438.49	\$28.35
7,001-8,000	\$213,369.79	\$26.67
8,001-9,000	\$227,469.99	\$25.27
9,001-10,000	\$240,870.79	\$24.09
10,001-15,000	\$300,230.30	\$20.02

15,001-20,000	\$351,021.52	\$17.55
20,001-25,000	\$396,264.30	\$15.85

Tiered, not to exceed pricing for **initial** term: Darktrace/ ENDPOINT (Platform)

Tier	Price (Annual)	Unit (Annual)
2-100	N/A	N/A
101-125	\$13,317.23	\$106.54
126-150	\$15,631.14	\$104.21
151-175	\$17,898.50	\$102.28
176-200	\$20,126.78	\$100.63
201-250	\$24,486.63	\$97.95
251-300	\$28,741.25	\$95.80
301-350	\$32,910.30	\$94.03
351-400	\$37,007.46	\$92.52
401-450	\$41,042.80	\$91.21
451-500	\$45,024.01	\$90.05
501-600	\$52,847.04	\$88.08
601-700	\$60,512.74	\$86.45
701-800	\$68,046.28	\$85.06
801-900	\$75,466.13	\$83.85
901-1,000	\$82,786.44	\$82.79
1,001-1,250	\$100,719.60	\$80.58
1,251-1,500	\$118,219.90	\$78.81
1,501-1,750	\$135,386.22	\$77.36
1,751-2,000	\$152,220.88	\$76.11
2,001-2,250	\$168,819.25	\$75.03
2,251-2,500	\$185,194.92	\$74.08
2,501-2,750	\$201,372.81	\$73.23
2,751-3,000	\$217,373.02	\$72.46
3,001-3,500	\$248,903.94	\$71.12
3,501-4,000	\$279,891.24	\$69.97
4,001-4,500	\$310,410.94	\$68.98
4,501-5,000	\$340,521.18	\$68.10
5,001-6,000	\$399,687.61	\$66.61
6,001-7,000	\$457,664.09	\$65.38
7,001-8,000	\$514,640.97	\$64.33
8,001-9,000	\$570,758.09	\$63.42
9,001-10,000	\$626,122.32	\$62.61
10,001-15,000	\$894,109.22	\$59.61
15,001-20,000	\$1,151,262.19	\$57.56

20,001-25,000	\$1,400,648.21	\$56.03
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Tiered, not to exceed pricing for **initial** term: Darktrace/ EMAIL (Platform)

Tier	Price	Unit
2-100	N/A	N/A
101-125	\$18,124.17	\$144.99
126-150	\$20,417.90	\$136.12
151-175	\$22,582.26	\$129.04
176-200	\$24,641.72	\$123.21
201-250	\$28,510.93	\$114.04
251-300	\$32,119.17	\$107.06
301-350	\$35,523.90	\$101.50
351-400	\$38,763.61	\$96.91
401-450	\$41,865.62	\$93.03
451-500	\$44,850.22	\$89.70
501-600	\$50,526.30	\$84.21
601-700	\$55,882.25	\$79.83
701-800	\$60,978.60	\$76.22
801-900	\$65,858.33	\$73.18
901-1,000	\$70,553.38	\$70.55
1,001-1,250	\$81,631.58	\$65.31
1,251-1,500	\$91,962.56	\$61.31
1,501-1,750	\$101,710.90	\$58.12
1,751-2,000	\$110,986.72	\$55.49
2,001-2,250	\$119,868.29	\$53.27
2,251-2,500	\$128,413.72	\$51.37
2,501-2,750	\$136,667.63	\$49.70
2,751-3,000	\$144,665.27	\$48.22
3,001-3,500	\$160,000.26	\$45.71
3,501-4,000	\$174,591.96	\$43.65
4,001-4,500	\$188,563.45	\$41.90
4,501-5,000	\$202,006.16	\$40.40
5,001-6,000	\$227,571.30	\$37.93
6,001-7,000	\$251,694.60	\$35.96
7,001-8,000	\$274,648.63	\$34.33
8,001-9,000	\$296,627.03	\$32.96
9,001-10,000	\$317,773.61	\$31.78
10,001-15,000	\$414,200.93	\$27.61
15,001-20,000	\$499,886.07	\$24.99
20,001-25,000	\$578,377.53	\$23.14

Tiered, not to exceed pricing for **initial** term: Darktrace/ Attack Surface Management (Platform)

Tier	Price (Annual)	Unit (Annual)
2-25	\$13,167.00	\$526.68
26-50	\$16,104.21	\$322.08
51-75	\$20,089.17	\$267.86
76-100	\$23,501.25	\$235.01
101-125	\$26,542.15	\$212.34
126-150	\$29,316.60	\$195.44
151-175	\$31,887.44	\$182.21
176-200	\$34,295.93	\$171.48
201-250	\$38,733.58	\$154.93
251-300	\$42,782.41	\$142.61
301-350	\$46,534.10	\$132.95
351-400	\$50,048.87	\$125.12
401-450	\$53,368.84	\$118.60
451-500	\$56,524.84	\$113.05
501-600	\$62,433.38	\$104.06
601-700	\$67,908.31	\$18.81
701-800	\$73,037.51	\$91.30
801-900	\$77,882.42	\$86.54
901-1000	\$82,488.04	\$82.49
1,001-1,250	\$93,161.40	\$74.53
1,251-1500	\$102,899.57	\$68.60
1,501-1750	\$111,923.08	\$63.96
1,751-2000	\$120,376.76	\$60.19
2,001-2,250	\$128,361.89	\$57.05
2,251-2,500	\$90,635.10	\$36.25
2,501-2,750	\$95,470.20	\$34.72
2,751-3,000	\$100,109.19	\$33.37
3,001-4,000	\$117,112.44	\$29.28
4,001-5,000	\$132,265.96	\$26.45
5,001-6,000	\$146,091.72	\$24.35
6,001-7,000	\$158,902.85	\$22.70
7,001-8,000	\$170,904.97	\$21.36
8,001-9,000	\$182,241.87	\$20.25
9,001-10,000	\$193,018.85	\$19.30
10,001-15,000	\$240,781.05	\$16.05
15,001-20,000	\$281,677.00	\$14.08
20,001-25,000	\$318,123.99	\$12.72

This screenshot provides an alternative format showcasing Darktrace's NTE pricing structure.
Please let us know if you have any questions about bundled discounting when purchasing multiple products.

PLATFORM: NETWORK AND CLOUD(NETWORK)				PLATFORM: EMAIL				PLATFORM: ENDPOINT				ASM			
IPS		Active Users		Active Users		Active Users		Confirmed Assets							
From	To	Annual Price	Appliance Size	From	To	Annual Price	Max MailVolume	From	To	Annual Price	From	To	Annual Price	From	To
2	30	\$ 15,518.45	1 Small Only	2	25	NA		2	25	NA	2	25	\$ 13,167.00		
31	100	\$ 19,732.39	1 Small Only	26	50	NA		26	50	NA	26	50	\$ 16,104.21		
101	150	\$ 24,595.44	1 Small Only	51	75	NA		51	75	NA	51	75	\$ 20,089.17		
151	200	\$ 28,756.35	1 Small Only	76	100	NA		76	100	NA	76	100	\$ 23,501.25		
201	250	\$ 32,462.72	1 Small Only	101	125	\$ 18,124.17 <12k Daily		101	125	\$ 13,317.23	101	125	\$ 26,542.15		
251	300	\$ 35,842.98	1 Small Only	126	150	\$ 20,417.90 <12k Daily		126	150	\$ 15,631.14	126	150	\$ 29,316.60		
301	350	\$ 38,974.12	1 Small Only	151	175	\$ 22,582.26 <12k Daily		151	175	\$ 17,898.50	151	175	\$ 31,887.44		
351	400	\$ 41,906.69	1 Small Only	176	200	\$ 24,641.72 <12k Daily		176	200	\$ 20,126.78	176	200	\$ 34,295.93		
401	450	\$ 44,676.02	1 Small Only	201	250	\$ 28,510.93 <12k Daily		201	250	\$ 24,486.63	201	250	\$ 38,733.58		
451	500	\$ 47,308.00	1 Small Only	251	300	\$ 32,119.17 <12k Daily		251	300	\$ 28,741.25	251	300	\$ 42,782.41		
501	600	\$ 52,234.05	1 Small Only	301	350	\$ 35,523.90 <20 Daily		301	350	\$ 32,910.30	301	350	\$ 46,534.10		
601	700	\$ 56,797.07	1 Small Only	351	400	\$ 38,763.61 <20 Daily		351	400	\$ 37,007.46	351	400	\$ 50,048.87		
701	800	\$ 61,070.71	1 Small Only	401	450	\$ 41,865.62 <20 Daily		401	450	\$ 41,042.80	401	450	\$ 53,368.84		
801	900	\$ 65,106.46	1 Small Only	451	500	\$ 44,850.22 <20 Daily		451	500	\$ 45,024.01	451	500	\$ 56,524.64		
901	1,000	\$ 68,942.04	1 Small Only	501	600	\$ 50,526.39 <20 Daily		501	600	\$ 52,847.04	501	600	\$ 62,433.38		
1,001	1,250	\$ 77,827.91	1 Small Only	601	700	\$ 55,882.23 <20 Daily		601	700	\$ 60,512.74	601	700	\$ 67,908.31		
1,251	1,500	\$ 85,931.92	1 Small Only	701	800	\$ 60,978.60 <20 Daily		701	800	\$ 68,046.28	701	800	\$ 73,037.51		
1,501	1,750	\$ 93,438.68	1 Small Only	801	900	\$ 65,838.33 <20 Daily		801	900	\$ 75,466.13	801	900	\$ 77,882.42		
1,751	2,000	\$ 100,469.38	1 Small Only	901	1,000	\$ 70,551.38 <20 Daily		901	1,000	\$ 82,796.44	901	1,000	\$ 82,489.04		
2,001	2,250	\$ 107,108.74	1 Medium	1,001	1,250	\$ 81,631.58 <50k Daily		1,001	1,250	\$ 100,719.60	1,001	1,250	\$ 93,161.40		
2,251	2,500	\$ 113,418.77	1 Medium	1,251	1,500	\$ 91,962.56 <50k Daily		1,251	1,500	\$ 118,219.90	1,251	1,500	\$ 102,899.57		
2,501	2,750	\$ 129,446.55	1 Medium	1,501	1,750	\$ 101,710.90 <50k Daily		1,501	1,750	\$ 135,368.22	1,501	1,750	\$ 111,923.08		
2,751	3,000	\$ 125,238.77	1 Medium	1,751	2,000	\$ 110,986.72 <50k Daily		1,751	2,000	\$ 152,220.88	1,751	2,000	\$ 120,370.76		
3,001	4,000	\$ 146,414.25	1 Medium	2,001	2,250	\$ 119,868.29 <50k Daily		2,001	2,250	\$ 168,819.25	2,001	2,250	\$ 128,361.69		
4,001	5,000	\$ 160,285.42	1 X2	2,251	2,500	\$ 128,413.72 <100k Daily		2,251	2,500	\$ 183,194.92	2,251	2,500	\$ 90,635.10		
5,001	6,000	\$ 182,496.16	1 X2	2,501	2,750	\$ 136,667.63 <100k Daily		2,501	2,750	\$ 201,372.81	2,501	2,750	\$ 95,470.20		
6,001	7,000	\$ 198,438.49	1 X2	2,751	3,000	\$ 144,665.27 <100k Daily		2,751	3,000	\$ 217,373.02	2,751	3,000	\$ 100,109.19		
7,001	8,000	\$ 213,369.79	1 X2	3,001	3,500	\$ 160,000.26 <100k Daily		3,001	3,500	\$ 248,903.54	3,001	4,000	\$ 117,112.44		
8,001	9,000	\$ 227,469.99	1 X2	3,501	4,000	\$ 174,591.96 <100k Daily		3,501	4,000	\$ 279,891.24	4,001	5,000	\$ 132,265.96		
9,001	10,000	\$ 240,870.79	1 X2	4,001	4,500	\$ 188,563.45 <100k Daily		4,001	4,500	\$ 310,410.94	5,001	6,000	\$ 146,091.72		
10,001	15,000	\$ 300,230.90		4,501	5,000	\$ 202,006.16 <100k Daily		4,501	5,000	\$ 340,521.18	6,001	7,000	\$ 158,902.85		
15,001	20,000	\$ 351,021.52		5,001	6,000	\$ 227,571.80 <100k Daily		5,001	6,000	\$ 399,687.61	7,001	8,000	\$ 170,904.57		
20,001	25,000	\$ 396,264.36		6,001	7,000	\$ 251,694.68 <250k Daily		6,001	7,000	\$ 457,664.09	8,001	9,000	\$ 182,241.87		
25,001	30,000			7,001	8,000	\$ 274,648.63 <250k Daily		7,001	8,000	\$ 514,640.97	9,001	10,000	\$ 193,018.85		
30,001	35,000			8,001	9,000	\$ 296,671.03 <250k Daily		8,001	9,000	\$ 570,758.09	10,001	15,000	\$ 240,781.05		
35,001	45,000			9,001	10,000	\$ 317,773.61 <250k Daily		9,001	10,000	\$ 626,122.32	15,001	20,000	\$ 281,677.00		
45,001	55,000			10,001	15,000	\$ 414,200.93 <500k Daily		10,001	15,000	\$ 894,109.22	20,001	25,000	\$ 318,123.99		
55,001	65,000			15,001	20,000	\$ 499,886.07 <500k Daily		15,001	20,000	\$ 1,151,262.19	25,001	30,000			
65,001	75,000			20,001	25,000	\$ 578,377.53 <500k Daily		20,001	25,000	\$ 1,400,648.21	30,001	35,000			
75,001	85,000			25,001	30,000			25,001	30,000		35,001	45,000			

Bundle Discount:

Platform Products	Discount
2 Products Purchased	3%
3 Products Purchased	8%
4 Products Purchased	14%

Add-On Services (OPTIONAL) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour

IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Dell MDR Services

Service Category: SC7 Security Operations

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-500	\$168.00	Node
501	\$150.00	Node
1001	\$104.00	Node
2501	\$ 84.00	Node
5001	\$ 72.00	Node

**Add-On Services (OPTIONAL) for
initial term:**

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiANALYZER/FortiSIEM/FortiSOC

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1GB Logs per day (40GB - 99GB)	\$ 360.00	Per GB
1GB Logs per day (100GB - 249GB)	\$ 315.00	Per GB
1GB Logs per day (250GB - 499GB)	\$ 289.80	Per GB
1GB Logs per day (500GB - 999GB)	\$ 267.30	Per GB
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	Per GB
1GB Logs per day (2000GB+)	\$ 225.90	Per GB
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	FCU Pack
Additional 500GB online storage	\$ 6,750.00	Per Instance
Archive 500GB storage	\$ 1,530.00	Per Instance
50 Device Minimum	\$ 156.97	Per Device
150 Device Minimum	\$ 126.97	Per Device
300 Device Minimum	\$ 111.08	Per Device
500 Device Minimum	\$ 100.65	Per Device
1000 Device Minimum	\$ 88.05	Per Device
2000 Device Minimum	\$ 77.02	Per Device
4000 Device Minimum	\$ 67.37	Per Device
50 Endpoint Minimum	\$ 78.49	Per Device
150 Endpoint Minimum	\$ 63.49	Per Device
300 Endpoint Minimum	\$ 55.54	Per Device
500 Endpoint Minimum	\$ 50.33	Per Device
1000 Endpoint Minimum	\$ 44.03	Per Device
2000 Endpoint Minimum	\$ 38.51	Per Device
4000 Endpoint Minimum	\$ 33.69	Per Device
5000 Endpoint Minimum	\$ 32.27	Per Device
50 Agents Minimum	\$ 48.35	Per Device
100 Agents Minimum	\$ 43.86	Per Device
200 Agents Minimum	\$ 37.93	Per Device
500 Agents Minimum	\$ 33.44	Per Device
1000 Agents Minimum	\$ 28.95	Per Device
25 UEBA Agent Telemetry	\$ 34.20	Per Device
500 UEBA Agent Telemetry	\$ 32.40	Per Device
10000 UEBA Agent Telemetry	\$ 29.70	Per Device
Additional EPS	\$ 5.40	Per Instance

Add-On Services (**OPTIONAL**) for **initial term**:

Name	Description	Price	Unit
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$ 9.90	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$ 9.00	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	Per Device

FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 15.30	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	Per Device
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	Per Instance
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	Per Instance
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	Per Instance
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	Per Instance
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	Per Instance
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	Per Instance

IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$ 3,107.70	Per Instance
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$ 6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$ 10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$ 13,195.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$ 17,595.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	Per Instance

FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/static/page/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/static/page/view.php?page=library_fortisiem - Price includes lab access and lab 	\$ 405.00	Per Student

	guide. Study guide, exam voucher and instructor facilitation not included		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/static/page/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/static/page/view.php?page=library_fortisiem-parser - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and	\$ 39,847.50	Per Instance

and FortiGuard Outbreak Detection Service.	FortiGuard Outbreak Detection Service.		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/static/page/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/static/page/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/static/page/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student

Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/static/page/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT

MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 7: Security Operations Platform

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (**OPTIONAL**) for term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiAUTHENTICATOR

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-499	\$ 108.00	Endpoint Pack
500-1999	\$ 94.50	Endpoint Pack
2000-9999	\$ 74.70	Endpoint Pack
10000+	\$ 61.20	Endpoint Pack
Up to 999	\$ 5,850.00	Endpoint Pack
1000-9999	\$ 9,000.00	Endpoint Pack
10000+	\$ 22,500.00	Endpoint Pack
1 CPU	\$ 191.70	Per Instance
2 CPU	\$ 386.10	Per Instance
4 CPU	\$ 779.40	Per Instance
8 CPU	\$ 1,589.40	Per Instance
16 CPU	\$ 3,302.10	Per Instance
32 CPU	\$ 7,092.90	Per Instance
Unlimited CPU	\$ 16,141.50	Per Instance
1 CPU	\$ 519.30	Per Instance
2 CPU	\$ 1,043.10	Per Instance
4 CPU	\$ 2,106.90	Per Instance
8 CPU	\$ 4,296.60	Per Instance
16 CPU	\$ 8,923.50	Per Instance
32 CPU	\$ 19,169.10	Per Instance
Unlimited CPU	\$ 43,625.70	Per Instance

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	Per Endpoint
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	Per Endpoint
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	Per Endpoint
Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	Per Endpoint
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student

Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device

MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Microsoft Entra

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Product	Price	Unit
Microsoft Entra ID Plan 1 (GCC)	\$6.00	Per User Per Month
Microsoft Entra ID Plan 2 (GCC)	\$9.00	Per User Per Month
Microsoft Entra ID Plan 1 (Education Faculty)	\$0.60	Per User Per Month
Microsoft Entra ID Plan 2 (Education Faculty)	\$0.90	Per User Per Month
Microsoft 365 G3	\$36.00	Per User Per Month
Microsoft 365 G5	\$57.00	Per User Per Month
Microsoft 365 A3	\$5.80	Per User Per Month
Microsoft 365 A5	\$10.80	Per User Per Month
Microsoft 365 G5 Security Add-on	\$12.40	Per User Per Month
Microsoft 365 A5 Security Add-on	\$3.30	Per User Per Month
Enterprise Mobility & Security G3	\$9.70	Per User Per Month
Enterprise Mobility & Security G5	\$16.30	Per User Per Month
Enterprise Mobility & Security A3	\$1.94	Per User Per Month
Enterprise Mobility & Security A5	\$3.30	Per User Per Month

Attachment B

Price Proposal

Respondent shall provide a Price Proposal for each Solution proposed for a given Service Category. Pricing proposed shall be used by the Department to evaluate the Respondent's Solution. Provide Price Proposals in a PDF file. **Provision of a Price Proposal is a mandatory responsiveness requirement.**

Mandatory Requirements. On each Price Proposal submitted, Respondent shall, at a minimum: (1) state the applicable Service Category, (2) provide the name of the Solution proposed, and (3) provide pricing information for the proposed Solution for both the initial and renewal term. If no renewal pricing is proposed, Respondent affirms its submitted pricing for the initial term shall be applicable to any renewal terms.

The Department prefers that Respondent's pricing:

- 1) Provides not-to-exceed pricing for initial term and renewal term of the Solution; and
- 2) Provides Tiered Pricing, where greater numbers of units purchased provide discounted pricing.

Provision of not-to-exceed pricing and tiered pricing is not a mandatory requirement, but will result in the Respondent receiving a higher Price Proposal score, as further explained in Attachment C, Evaluation Criteria.

Add-On Services (OPTIONAL): Respondent may include the names, descriptions, and prices for Add-On services for the proposed Solution in its Price Proposal. If the Solution has separate charges for implementation, integration, or other start-up costs, these must be included in the Add-On Services portion of the Respondent's Price Proposal. For each Add-On Service proposed, Respondent shall describe the Add-On Service. Descriptions for each Add-On Service should be a maximum of 250 words. Failure to enter a name, description, and price for each proposed Add-On Service may result in that Add-On Service not being made available on the Term Contract, if awarded. If the Renewal Term Add-On Services is not provided, Respondent affirms pricing for the Initial Term shall be applicable to any renewal terms.

The Department reserves the right to seek clarification where necessary regarding all submitted Price Proposals.

A sample Price Proposal is provided on the following page. Respondents are encouraged to utilize the sample to ensure that the requirements specified above are provided, but may utilize an alternative format that contains the required information.

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Microsoft Intune and Microsoft Defender for Endpoint

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for initial term:

Product	Price	Unit
Microsoft Intune (GCC)	\$7.92	Per User Per Month
Microsoft Intune for Education (Education Faculty)	\$0.75	Per User Per Month
Microsoft Defender for Endpoint Plan 1 (GCC)	\$3.00	Per User Per Month
Microsoft Defender for Endpoint Plan 2 (GCC)	\$5.20	Per User Per Month
Microsoft Defender for Endpoint Plan 1 (Education Faculty)	\$0.60	Per User Per Month
Microsoft Defender for Endpoint Plan 2 (Education Faculty)	\$2.50	Per User Per Month
Microsoft Defender for Endpoint Plan 1 (Education Student)	\$0.60	Per User Per Month
Microsoft Defender for Endpoint Plan 2 Student (Education)	\$1.00	Per User Per Month
Microsoft 365 G3	\$36.00	Per User Per Month
Microsoft 365 G5	\$57.00	Per User Per Month
Microsoft 365 A3	\$5.80	Per User Per Month
Microsoft 365 A5	\$10.80	Per User Per Month

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT

MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$ 85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$ 385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or applicances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Security Software Design and Configuration Service

Service Category: SC10 Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Initial	\$12,521	40 hrs

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Add - On Daily		\$2,524	8 hrs.
Add- On Weekly		\$12,521	40 hrs.

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiGATE/FortiSASE/FortiCLIENT

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50 - 499 Users	\$ 315.90	Per Student
500-1,999 Users	\$ 280.80	Per Student
2,000-9,999 Users	\$ 217.80	Per Student
10,000+ Users	\$ 147.60	Per Student
50 - 499 Users	\$ 105.30	Per Student
500-1,999 Users	\$ 93.60	Per Student
2,000-9,999 Users	\$ 72.54	Per Student
10,000+ Users	\$ 49.14	Per Student

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) 1 Year FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	\$ 900.00	Throughput

FortiSASE Dedicated IP FortiSASE yearly subscription for 4 dedicated IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 4 dedicated IPs	\$ 4,500.00	Per Instance
FortiSASE Dedicated IP FortiSASE yearly subscription for 32 public IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 32 public IPs	\$ 16,650.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Fortinet Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Fortinet Locations	\$ 9,000.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	\$ 27,000.00	Per Instance
FortiSASE SD-WAN On-Ramp FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	FortiSASE SD-WAN On-Ramp 1 Year FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	\$ 36,000.00	Per Instance
FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 450.00	Per Instance
FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 1,350.00	Per Instance

	allocated to a single node.			
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - FortiSASE Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisase-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisase_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	1,710.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$	2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$	594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	1,138.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study 	\$	855.00	Per Student

	guides). Exam voucher not included			
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$	63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$	360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p>	\$	180.00	Per Student

	<ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 		
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device

MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc._

Solution Proposed: _ Palo Alto Networks Prisma Access _

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$78,010	200 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$239,710	1,000 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$725,730	5,000 users

Number of Units Purchased	% Volume Discount
200-499	0
500-999	10
1,000-2,499	25
2,500-4,999	35
5,000-9,999	40
10,000-24,999	45
25,000+	50

Add-On Services (**OPTIONAL**) for term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Palo Alto Networks, Cat 11 Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Palo Alto Networks Prisma Cloud

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$162,000	1000 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$351,000	2500 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.

Tier	Price	Unit
Small	\$33,222	100 Credits
Medium	\$183,060	1000 Credits
Large	\$396,630	2500 Credits

Add-On Services (**OPTIONAL**) for term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Name	Description	Price	Unit

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Dell MDR Vulnerability Management

Service Category: Attachment L13 Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50 -500	\$168.00	Node
501	\$150.00	Node
1001	\$104.00	Node
2501	\$ 84.00	Node
5001	\$ 72.00	Node

Add-On Services (**OPTIONAL**) for
initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour

Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiSCANNER Cloud/FortiCLIENT EMS

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
500 Assets	\$ 3,150.00	Endpoint Pack
1000 Assets	\$ 5,985.00	Endpoint Pack
5000 Assets	\$ 24,750.00	Endpoint Pack
25-pack	\$ 1,283.40	Endpoint Pack
500-pack	\$ 13,230.00	Endpoint Pack
2000-pack	\$ 44,550.00	Endpoint Pack
10000-pack	\$ 181,440.00	Endpoint Pack
25-999 Endpoints	\$ 2,700.00	Endpoint Pack
1000-9999 Endpoints	\$ 5,400.00	Endpoint Pack
10000+ Endpoints	\$ 10,800.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 1,710.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

Outbreak Detection Service.			
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and 	\$ 63.00	Per Student

	lab guide. Study guide, exam voucher and instructor facilitation not included		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Palo Alto Networks, Cat 13 Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 13: Vulnerability Assessment and Management

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (**OPTIONAL**) for term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Dell MDR

Service Category: Attachment L14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
50-500	\$168.00	Node
501	\$150.00	Node
1001	\$104.00	Node
2501	\$ 84.00	Node
5001	\$ 72.00	Node

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour

Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.
 Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
8 CPU	\$ 21,600.00	Per Instance
16 CPU	\$ 43,560.00	Per Instance
32 CPU	\$ 68,607.00	Per Instance
1 Gb per Day	\$ 64,800.00	Per Instance
1000 EPS	\$ 54,000.00	Per Instance
1GB Logs per day (40GB - 99GB)	\$ 360.00	Per Instance
1GB Logs per day (100GB - 249GB)	\$ 315.00	Per Instance
1GB Logs per day (250GB - 499GB)	\$ 289.80	Per Instance
1GB Logs per day (500GB - 999GB)	\$ 267.30	Per Instance
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	Per Instance
1GB Logs per day (2000GB+)	\$ 225.90	Per Instance
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	Per Instance
Additional 500GB online storage	\$ 6,750.00	Per Instance
Archive 500GB storage	\$ 1,530.00	Per Instance
50 Device Minimum	\$ 156.97	Endpoint Pack
150 Device Minimum	\$ 126.97	Endpoint Pack
300 Device Minimum	\$ 111.08	Endpoint Pack
500 Device Minimum	\$ 100.65	Endpoint Pack
1000 Device Minimum	\$ 88.05	Endpoint Pack
2000 Device Minimum	\$ 77.02	Endpoint Pack
4000 Device Minimum	\$ 67.37	Endpoint Pack
50 Endpoint Minimum	\$ 78.49	Endpoint Pack
150 Endpoint Minimum	\$ 63.49	Endpoint Pack
300 Endpoint Minimum	\$ 55.54	Endpoint Pack
500 Endpoint Minimum	\$ 50.33	Endpoint Pack
1000 Endpoint Minimum	\$ 44.03	Endpoint Pack
2000 Endpoint Minimum	\$ 38.51	Endpoint Pack
4000 Endpoint Minimum	\$ 33.69	Endpoint Pack
5000 Endpoint Minimum	\$ 32.27	Endpoint Pack
50 Agents Minimum	\$ 48.35	Endpoint Pack
100 Agents Minimum	\$ 43.86	Endpoint Pack
200 Agents Minimum	\$ 37.93	Endpoint Pack
500 Agents Minimum	\$ 33.44	Endpoint Pack
1000 Agents Minimum	\$ 28.95	Endpoint Pack
25 UEBA Agent Telemetry	\$ 34.20	Endpoint Pack
500 UEBA Agent Telemetry	\$ 32.40	Endpoint Pack
10000 UEBA Agent Telemetry	\$ 29.70	Endpoint Pack
Additional EPS	\$ 5.40	Endpoint Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiNDR-VM Central Management Subscription FortiNDR Central Management VM Subscription License, managed up to 10 FortiNDR on-premise sensor(s) deployment, includes FortiCare premium	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management VM Subscription License, managed up to 10 FortiNDR on-premise sensor(s) deployment, includes FortiCare premium	\$ 990.00	FC1-10-AIVMC-757-02-12
FortiNDR-VM Central Management Subscription FortiNDR Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	\$ 4,500.00	FC5-10-AIVMC-757-02-12
FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	\$ 6,300.00	NDRC-TRUE-UP-1MTH
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01

After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01- 12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01- 12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01- 12
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst	\$ 855.00	FT-FAZ-ANS

	<p>library_fortianalyzer-analyst</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP</p> <ul style="list-style-type: none"> - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification 	\$ 180.00	NSE-EX-FTE2

	<ul style="list-style-type: none"> - To schedule the certification exam: https://home.pearsonvue.com/fortinet 		
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	NSE-EX-PRL8
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$ 9.90	FC1-10-SMGS1-334-02-12
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$ 9.00	FC2-10-SMGS1-334-02-12
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	FC3-10-SMGS1-334-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 15.30	FC1-10-SMGS1-182-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	FC2-10-SMGS1-182-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	FC3-10-SMGS1-182-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	FC1-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	FC2-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	FC3-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	FC4-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	FC5-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	FC6-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	FC7-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	FC8-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	FC9-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	FCA-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	FCB-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	FCC-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	FCD-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	FCE-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	FCF-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	FCG-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	FCH-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	FCI-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	FCJ-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	FCK-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	FCL-10-SMGS1-149-02-12
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	FC1-10-SMMGR-574-02-12
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	FC1-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	FC2-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	FC3-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	FC4-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	FC5-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	FC6-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	FC7-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	FC8-10-FSM98-149-02-12

IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	FC9-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	FCA-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	FCB-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	FCC-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	FCD-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	FCE-10-FSM98-149-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	FC1-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	FC2-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	FC3-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	FC4-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	FC5-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	FC6-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	FC7-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	FC8-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	FC9-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	FCA-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	FCB-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	FCC-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	FCD-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	FCE-10-FSM97-248-02-12
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$ 3,107.70	FC1-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$ 6,216.30	FC2-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$ 10,056.60	FC3-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$ 13,195.80	FC4-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$ 17,595.00	FC5-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	FC6-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	FC7-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	FC8-10-FSM98-593-02-12

FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	FC9-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	FCA-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	FCB-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	FCC-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCD-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	FCE-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCF-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCG-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCK-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCP-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCU-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCY-10-FSM98-593-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	FC1-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	FC2-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	FC3-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	FC4-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	FC5-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	FC6-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	FC7-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	FC8-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	FC9-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	FCA-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	FCB-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	FCC-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	FCD-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	FCE-10-FSM99-240-02-12
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D	\$ 2,610.00	FT-FSM

	=fortisiem&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 405.00	FT-FSM-LAB
Classroom, Virtual ILT	Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	FT-ADA
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$ 270.00	FT-FSM-PSR-LAB
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC,	\$ 1,138.50	FC1-10-AZVMS-465-01-12

Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	Security Automation Service and FortiGuard Outbreak Detection Service.		
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	FT-FAZ-ANS

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	NSE-EX-FTE4
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=f 	\$ 1,440.00	NSE-EX-PRL8

<p style="margin: 0;">cx_cybersecurity</p> <p style="margin: 0;">- To schedule the FCX practical exam:</p> <p style="margin: 0;">https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</p>		
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Add-On Services (**OPTIONAL**) for **initial term**:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: _ Palo Alto Networks Cortex XSOAR _

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
XSOAR starter (XSOAR only without TIM, 2 named users) for Enterprise.	\$106,250	Platform based cost - no tiers

Note: Cortex XSOAR is priced based on a platform cost therefore there is no volume based discounting for the scenarios above.

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$23,375	

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Price Proposal

Respondent: United Data Technologies

Solution Proposed: Cohesity Data Cloud

Service Category: 15: Data Security:

Tiered, not to exceed pricing for initial term:

Description	Part Number	List Price	FDMS Price
Cohesity Data Cloud "Enterprise" bundle (per BETB). Includes software for data protection, cyber vaulting (cold storage on AWS data plane), threat protection, and data classification capabilities. Pre-paid subscription; Premium support	HYB-DATACLOUD-ENTERPRISE-C-AWS	\$2,615.00	\$2,562.70
Cohesity Data Cloud "Enterprise" bundle (per BETB). Includes software for data protection, cyber vaulting (warm storage on AWS data plane), threat protection, and data classification capabilities. Pre-paid subscription. Premium support	HYB-DATACLOUD-ENTERPRISE-H-AWS	\$2,880.00	\$2,822.40
Cohesity Data Cloud "Plus" tier (per TB). Includes DataProtect (1 BETB) for self-managed and cloud workloads and DataHawk (FortKnox warm storage (1 BETB), ThreatProtection (1 FETB), DataClassification (1 FETB)) on AWS data plane. Pre-paid subscription. Premium support	HYB-DATACLOUD-PLUS-H-AWS	\$2,880.00	\$2,822.40
Cohesity Data Cloud "Premium" tier (per TB). Includes DataProtect (1 BETB), SmartFiles (1 BETB), and Replica (1 BETB) for self-managed and cloud workloads and DataHawk (FortKnox warm storage (1 BETB), ThreatProtection (1 FETB), DataClassification (1 FETB)) and SiteContinuity (1 FETB) on AWS data plane. Pre-paid subscription. Premium support	HYB-DATACLOUD-PREMIUM-H-AWS	\$4,430.00	\$4,341.40
Cohesity Data Cloud "Secure" bundle (per BETB). Includes self-managed software for data protection capability and software delivered as a service for cyber vaulting (cold storage on AWS data plane) capability. Pre-paid subscription. Premium support	HYB-DATACLOUD-SECURE-C-AWS	\$1,920.00	\$1,881.60
Cohesity Data Cloud "Secure" bundle (per BETB). Includes self-managed software for data protection capability and software delivered as a service for cyber vaulting (warm storage on AWS data plane) capability. Pre-paid subscription. Premium support	HYB-DATACLOUD-SECURE-H-AWS	\$2,185.00	\$2,141.30

Cohesity Data Cloud "Standard" tier (per TB). Includes DataProtect (1 BETB) for self-managed and cloud workloads and FortKnox warm storage (1 BETB) on AWS data plane. Pre-paid subscription. Premium support	HYB-DATACLOUD-STANDARD-H-AWS	\$2,185.00	\$2,141.30
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Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Price Proposal

Respondent: United Data Technologies

Solution Proposed: Commvault Cloud, powered by Metallic AI

Service Category: 15: Data Security:

Tiered, not to exceed pricing for initial term:

SKU	ShortDescription	Price	Customer Discount	Unit Monthly Ceiling Price	Minimum Quantity for Volume Discount
MTL-AD-USR	Commvault Cloud Backup & Recovery SaaS for Active Directory, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 0.75	30%	\$ 0.53	10,000
MTL-BKRC-VM10	Commvault Cloud Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 102.49	30%	\$ 71.74	50
MTL-CAS-INS	Commvault Cloud Rewind SaaS, Per Instance, List Price is Monthly Rate, Utility - 1 Month, Non Commit	\$ 35.00	30%	\$ 24.50	500
MTL-CLNRM-10TB	Commvault Cloud Clean Room Recovery SaaS, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1,590.00	30%	\$ 1,113.00	2,500
MTL-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	30%	\$ 2.52	50
MTL-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 90.00	30%	\$ 63.00	50
MTL-DR-VM10	Commvault Cloud Auto Recovery SaaS, Per VM 10 Pack, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 78.67	30%	\$ 55.07	2,500
MTL-EPED-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints with Compliance, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 9.35	30%	\$ 6.55	2,500
MTL-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 7.50	30%	\$ 5.25	50
MTL-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 58.50	30%	\$ 40.95	50
MTL-FOBTS-FT	Commvault Cloud Threat Scan SaaS for File & Object, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 69.00	30%	\$ 48.30	10,000
MTL-G-AD-USR	Commvault Cloud for Government Backup & Recovery SaaS for Active Directory hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1.13	30%	\$ 0.79	50
MTL-G-BKRC-VM10	Commvault Cloud for Government Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate Upfront Payment : Subscription - 0 Year, Tier	\$ 153.74	30%	\$ 107.62	2,500
MTL-G-CLNRM-10TB	Commvault Cloud for Government Clean Room Recovery SaaS, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 2,385.00	30%	\$ 1,669.50	50
MTL-G-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365 hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	30%	\$ 3.78	50
MTL-G-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 135.00	30%	\$ 94.50	2,500
MTL-G-DR-VM10	Commvault Cloud for Government Auto Recovery SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 118.00	30%	\$ 82.60	50
MTL-G-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	30%	\$ 7.88	2,500
MTL-G-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 87.75	30%	\$ 61.43	2,500
MTL-G-GWSEED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 6.75	30%	\$ 4.73	2,500
MTL-G-GWSE-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 5.40	30%	\$ 3.78	2,500
MTL-G-GWSS-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 2.55	30%	\$ 1.79	2,500
MTL-G-GWSUED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	30%	\$ 7.88	50
MTL-G-GWSU-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 9.00	30%	\$ 6.30	2,500
MTL-G-KUB-FT	Commvault Cloud Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 135.00	30%	\$ 94.50	2,500
MTL-G-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.75	30%	\$ 4.73	2,500

MTL-G-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	30%	\$ 3.78	2,500
MTL-G-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard with 5GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 2.55	30%	\$ 1.79	2,500
MTL-G-M365UED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	30%	\$ 7.88	2,500
MTL-G-M365U-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment,	\$ 9.00	30%	\$ 6.30	50
MTL-G-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	30%	\$ 3.78	10
MTL-G-STREXP-TB	Commvault Cloud Storage for SaaS Apps ZRS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Terabyte, Prepaid Subscription - 1 Year, Monthly Rate	\$ 61.43	30%	\$ 43.00	2,500
MTL-G-TW-SN10	Commvault Cloud Threatwise SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per 10 Sensors, Subscription - 1 Year, Monthly Rate, Upfront Payment	\$ 525.00	30%	\$ 367.50	2,500
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.50	30%	\$ 3.15	2,500
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.50	30%	\$ 3.15	2,500
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.60	30%	\$ 2.52	2,500
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.60	30%	\$ 2.52	2,500
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.70	30%	\$ 1.19	2,500
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.70	30%	\$ 1.19	2,500
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 7.50	30%	\$ 5.25	2,500
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 7.50	30%	\$ 5.25	2,500
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 6.00	30%	\$ 4.20	50
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 6.00	30%	\$ 4.20	2,500
MTL-KUB-FT	Commvault Cloud Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 90.00	30%	\$ 63.00	2,500
MTL-M365BSI-TB	Commvault Cloud Integration with Microsoft 365 Backup Storage, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 225.28	30%	\$ 157.70	2,500
MTL-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 4.50	30%	\$ 3.15	2,500
MTL-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	30%	\$ 2.52	2,500
MTL-M365RSK-USR	Commvault Cloud Risk Analysis SaaS for Microsoft 365, Per User, List price is monthly rate Upfront Payment, Subscription - 1 Year	\$ 1.71	30%	\$ 1.20	2,500
MTL-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1.70	30%	\$ 1.19	2,500
MTL-M365UED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage with Compliance, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 7.50	30%	\$ 5.25	50
MTL-M365U-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.00	30%	\$ 4.20	20
MTL-MCS-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
MTL-MCS-AH-TB	Commvault Cloud Air Gap Protect, US & Canada, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%	\$ 66.60	
MTL-MCS-EC-TB	Commvault Cloud Air Gap Protect, EMEA, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
MTL-MCS-EH-TB	Commvault Cloud Air Gap Protect, EMEA, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%	\$ 66.60	
MTL-MCS-GC-TB	Commvault Cloud Air Gap Protect, Government Cloud, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 28.21	2.5%	\$ 27.50	
MTL-MCS-GH-TB	Commvault Cloud Air Gap Protect, Government Cloud, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 102.47	2.5%	\$ 99.91	
MTL-MCS-PC-TB	Commvault Cloud Air Gap Protect, APJ, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 25.19	2.5%	\$ 24.56	
MTL-MCS-PH-TB	Commvault Cloud Air Gap Protect, APJ, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 77.81	2.5%	\$ 75.86	
MTL-RRO-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
MTL-RRO-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
MTL-RRO-AH-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Standard Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%	\$ 66.60	

MTL-RRO-EC-TB	Commvault Cloud Air Gap Protect, EMEA, OCI Infrequent Access Tier, Subscription, per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
MTL-RRO-EH-TB	Commvault Cloud Air Gap Protect, EMEA, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%	\$ 66.60	
MTL-RRO-PC-TB	Commvault Cloud Air Gap Protect, APJ, OCI Infrequent Access Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 25.19	2.5%	\$ 24.56	
MTL-RRO-PH-TB	Commvault Cloud Air Gap Protect, APJ, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 77.81	2.5%	\$ 75.86	
MTL-RRO-SC-TB	Commvault Cloud Air Gap Protect, South America, OCI Infrequent Access Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 30.04	2.5%	\$ 29.29	
MTL-RRO-SH-TB	Commvault Cloud Air Gap Protect, South America, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 122.28	2.5%	\$ 119.22	
MTL-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	30%	\$ 2.52	
MTL-STREXP-TB	Commvault Cloud Storage for SaaS Apps, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 40.95	30%	\$ 28.67	
MTL-TW-SN10	Commvault Cloud ThreatWise SaaS, Per 10 Sensors, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 350.00	30%	\$ 245.00	
SKU	ShortDescription	Price	Customer Discount	Unit Monthly Cst	10,000
MTL-AD-USR	Commvault Cloud Backup & Recovery SaaS for Active Directory, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 0.75	35%	\$ 0.49	50
MTL-BKRC-VM10	Commvault Cloud Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 102.49	35%	\$ 66.62	500
MTL-CAS-INS	Commvault Cloud Rewind SaaS, Per Instance, List Price is Monthly Rate, Utility - 1 Month, Non Commit	\$ 35.00	35%	\$ 22.75	2,500
MTL-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	35%	\$ 2.34	50
MTL-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 90.00	35%	\$ 58.50	50
MTL-DR-VM10	Commvault Cloud Auto Recovery SaaS, Per VM 10 Pack, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 78.67	35%	\$ 51.14	2,500
MTL-EPED-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints with Compliance, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 9.35	35%	\$ 6.08	2,500
MTL-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 7.50	35%	\$ 4.88	50
MTL-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 58.50	35%	\$ 38.03	50
MTL-FOBTS-FT	Commvault Cloud Threat Scan SaaS for File & Object, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 69.00	35%	\$ 44.85	10,000
MTL-G-AD-USR	Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1.13	35%	\$ 0.73	50
MTL-G-BKRC-VM10	Commvault Cloud for Government Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment : Subscription - 0 Year, Tier	\$ 153.74	35%	\$ 99.93	2,500
MTL-G-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365 hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	35%	\$ 3.51	50
MTL-G-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 135.00	35%	\$ 87.75	50
MTL-G-DR-VM10	Commvault Cloud for Government Auto Recovery SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 118.00	35%	\$ 76.70	2,500
MTL-G-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	35%	\$ 7.31	50
MTL-G-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 87.75	35%	\$ 57.04	2,500
MTL-G-GWSEED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 6.75	35%	\$ 4.39	2,500
MTL-G-GWSE-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 5.40	35%	\$ 3.51	2,500
MTL-G-GWSS-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 2.55	35%	\$ 1.66	2,500
MTL-G-GWSUED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	35%	\$ 7.31	2,500
MTL-G-GWSU-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 9.00	35%	\$ 5.85	50
MTL-G-KUB-FT	Commvault Cloud for Government Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 135.00	35%	\$ 87.75	2,500
MTL-G-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.75	35%	\$ 4.39	2,500

MTL-G-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	35%	\$ 3.51	2,500
MTL-G-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard with 5GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 2.55	35%	\$ 1.66	2,500
MTL-G-M365UED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	35%	\$ 7.31	2,500
MTL-G-M365U-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 9.00	35%	\$ 5.85	2,500
MTL-G-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	35%	\$ 3.51	50
MTL-G-STREXP-TB	Commvault Cloud Storage for SaaS Apps ZRS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Terabyte, Prepaid Subscription - 1 Year, Monthly Rate	\$ 61.43	35%	\$ 39.93	10
MTL-G-TW-SN10	Commvault Cloud Threatwise SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per 10 Sensors, Subscription - 1 Year, Monthly Rate, Upfront Payment	\$ 525.00	35%	\$ 341.25	2,500
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.50	35%	\$ 2.93	2,500
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.50	35%	\$ 2.93	2,500
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.60	35%	\$ 2.34	2,500
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.60	35%	\$ 2.34	2,500
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.70	35%	\$ 1.11	2,500
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.70	35%	\$ 1.11	2,500
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 7.50	35%	\$ 4.88	2,500
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 7.50	35%	\$ 4.88	2,500
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 6.00	35%	\$ 3.90	2,500
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 6.00	35%	\$ 3.90	50
MTL-KUB-FT	Commvault Cloud Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 90.00	35%	\$ 58.50	2,500
MTL-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 4.50	35%	\$ 2.93	2,500
MTL-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	35%	\$ 2.34	2,500
MTL-M365RSK-USR	Commvault Cloud Risk Analysis SaaS for Microsoft 365, Per User, List price is monthly rate Upfront Payment, Subscription - 1 Year	\$ 1.71	35%	\$ 1.11	2,500
MTL-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1.70	35%	\$ 1.11	2,500
MTL-M365UED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage with Compliance, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 7.50	35%	\$ 4.88	2,500
MTL-M365U-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.00	35%	\$ 3.90	2,500
MTL-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	35%	\$ 2.34	50
MTL-STREXP-TB	Commvault Cloud Storage for SaaS Apps, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 40.95	35%	\$ 26.62	20
MTL-TW-SN10	Commvault Cloud ThreatWise SaaS, Per 10 Sensors, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 350.00	35%	\$ 227.50	
MTL-MCS-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%		
MTL-MCS-AH-TB	Commvault Cloud Air Gap Protect, US & Canada, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%		
MTL-MCS-EC-TB	Commvault Cloud Air Gap Protect, EMEA, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%		
MTL-MCS-EH-TB	Commvault Cloud Air Gap Protect, EMEA, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%		
MTL-MCS-GC-TB	Commvault Cloud Air Gap Protect, Government Cloud, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 28.21	2.5%		
MTL-MCS-GH-TB	Commvault Cloud Air Gap Protect, Government Cloud, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 102.47	2.5%		
MTL-MCS-PC-TB	Commvault Cloud Air Gap Protect, API, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 25.19	2.5%		
MTL-MCS-PH-TB	Commvault Cloud Air Gap Protect, API, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 77.81	2.5%		

MTL-RRO-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%		
MTL-RRO-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%		
MTL-RRO-AH-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Standard Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%		
MTL-RRO-EC-TB	Commvault Cloud Air Gap Protect, EMEA, OCI Infrequent Access Tier, Subscription, per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%		
MTL-RRO-EH-TB	Commvault Cloud Air Gap Protect, EMEA, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%		
MTL-RRO-PC-TB	Commvault Cloud Air Gap Protect, API, OCI Infrequent Access Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 25.19	2.5%		
MTL-RRO-PH-TB	Commvault Cloud Air Gap Protect, API, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 77.81	2.5%		
MTL-RRO-SC-TB	Commvault Cloud Air Gap Protect, South America, OCI Infrequent Access Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 30.04	2.5%		
MTL-RRO-SH-TB	Commvault Cloud Air Gap Protect, South America, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 122.28	2.5%		
MTL-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	30%		
MTL-STREXP-TB	Commvault Cloud Storage for SaaS Apps, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 40.95	30%		
MTL-TW-SN10	Commvault Cloud ThreatWise SaaS, Per 10 Sensors, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 350.00	30%		
MTL-AD-USR	Commvault Cloud Backup & Recovery SaaS for Active Directory, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 0.75	35% \$ 0.49		
MTL-BKRC-VM10	Commvault Cloud Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 102.49	35% \$ 66.62		
MTL-CAS-INS	Commvault Cloud Rewind SaaS, Per Instance, List Price is Monthly Rate, Utility - 1 Month, Non Commit	\$ 35.00	35% \$ 22.75		
MTL-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	35% \$ 2.34		
MTL-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 90.00	35% \$ 58.50		
MTL-DR-VM10	Commvault Cloud Auto Recovery SaaS, Per VM 10 Pack, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 78.67	35% \$ 51.14		
MTL-EPED-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints with Compliance, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 9.35	35% \$ 6.08		
MTL-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 7.50	35% \$ 4.88		
MTL-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 58.50	35% \$ 38.03		
MTL-FOBTS-FT	Commvault Cloud Threat Scan SaaS for File & Object, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 69.00	35% \$ 44.85		
MTL-G-AD-USR	Commvault Cloud for Government Backup & Recovery SaaS for Active Directory hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1.13	35% \$ 0.73		
MTL-G-BKRC-VM10	Commvault Cloud for Government Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 153.74	35% \$ 99.93		
MTL-G-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365 hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	35% \$ 3.51		
MTL-G-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 135.00	35% \$ 87.75		
MTL-G-DR-VM10	Commvault Cloud for Government Auto Recovery SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 118.00	35% \$ 76.70		
MTL-G-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	35% \$ 7.31		
MTL-G-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 87.75	35% \$ 57.04		
MTL-G-GWSEED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 6.75	35% \$ 4.39		
MTL-G-GWSE-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 5.40	35% \$ 3.51		
MTL-G-GWSS-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 2.55	35% \$ 1.66		
MTL-G-GWSUED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	35% \$ 7.31		
MTL-G-GWSU-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 9.00	35% \$ 5.85		
MTL-G-KUB-FT	Commvault Cloud for Government Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 135.00	35% \$ 87.75		
MTL-G-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.75	35% \$ 4.39		

MTL-G-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	35%	\$ 3.51	
MTL-G-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard with 5GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 2.55	35%	\$ 1.66	
MTL-G-M365UED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 11.25	35%	\$ 7.31	
MTL-G-M365U-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 9.00	35%	\$ 5.85	
MTL-G-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.40	35%	\$ 3.51	
MTL-G-STREXP-TB	Commvault Cloud Storage for SaaS Apps ZRS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Terabyte, Prepaid Subscription - 1 Year, Monthly Rate	\$ 61.43	35%	\$ 39.93	
MTL-G-TW-SN10	Commvault Cloud Threatwise SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per 10 Sensors, Subscription - 1 Year, Monthly Rate, Upfront Payment	\$ 525.00	35%	\$ 341.25	
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.50	35%	\$ 2.93	
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.50	35%	\$ 2.93	
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.60	35%	\$ 2.34	
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.60	35%	\$ 2.34	
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.70	35%	\$ 1.11	
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.70	35%	\$ 1.11	
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 7.50	35%	\$ 4.88	
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 7.50	35%	\$ 4.88	
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 6.00	35%	\$ 3.90	
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 6.00	35%	\$ 3.90	
MTL-KUB-FT	Commvault Cloud Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 90.00	35%	\$ 58.50	
MTL-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 4.50	35%	\$ 2.93	
MTL-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	35%	\$ 2.34	
MTL-M365RSK-USR	Commvault Cloud Risk Analysis SaaS for Microsoft 365, Per User, List price is monthly rate Upfront Payment, Subscription - 1 Year	\$ 1.71	35%	\$ 1.11	
MTL-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1.70	35%	\$ 1.11	
MTL-M365UED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage with Compliance, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 7.50	35%	\$ 4.88	
MTL-M365U-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.00	35%	\$ 3.90	
MTL-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.60	35%	\$ 2.34	
MTL-STREXP-TB	Commvault Cloud Storage for SaaS Apps, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 40.95	35%	\$ 26.62	
MTL-TW-SN10	Commvault Cloud ThreatWise SaaS, Per 10 Sensors, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 350.00	35%	\$ 227.50	
SKU	ShortDescription	Monthly List Price	Discount	Unit Monthly Ceiling Price	
CV-AD-USR-11	Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 0.75	30%	\$ 0.53	
CV-AD-USR-21	Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 0.70	30%	\$ 0.49	
CV-AD-USR-31	Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 0.62	30%	\$ 0.43	
CV-BKRC-FT-11	Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 149.66	30%	\$ 104.76	
CV-BKRC-FT-21	Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 140.86	30%	\$ 98.60	
CV-BKRC-FT-31	Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 123.25	30%	\$ 86.28	
CV-BKRC-VM10-11	Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 98.00	30%	\$ 68.60	

CV-BKRC-VM10-21	Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 88.67	30%	\$ 62.07	
CV-BKRC-VM10-31	Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 79.33	30%	\$ 55.53	
CV-CLNRM-10TB	Commvault Cloud Clean Room Recovery, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1,590.00	30%	\$ 1,113.00	
CV-DP-FT-11	Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 224.49	30%	\$ 157.14	
CV-DP-FT-21	Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 211.29	30%	\$ 147.90	
CV-DP-FT-31	Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 184.88	30%	\$ 129.42	
CV-DPP-FT-11	Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 264.82	30%	\$ 185.37	
CV-DPP-FT-21	Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 249.24	30%	\$ 174.47	
CV-DPP-FT-31	Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 218.08	30%	\$ 152.66	
CV-DPP-VM10-11	Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 173.40	30%	\$ 121.38	
CV-DPP-VM10-21	Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 156.89	30%	\$ 109.82	
CV-DPP-VM10-31	Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 140.37	30%	\$ 98.26	
CV-DP-VM10-11	Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 147.00	30%	\$ 102.90	
CV-DP-VM10-21	Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 133.00	30%	\$ 93.10	
CV-DP-VM10-31	Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 119.00	30%	\$ 83.30	
CV-DR-FT-11	Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 130.95	30%	\$ 91.67	
CV-DR-FT-21	Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 123.25	30%	\$ 86.28	
CV-DR-FT-31	Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 107.85	30%	\$ 75.50	
CV-DR-VM10-11	Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 85.75	30%	\$ 60.03	
CV-DR-VM10-21	Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 77.58	30%	\$ 54.31	
CV-DR-VM10-31	Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 69.42	30%	\$ 48.59	
CV-ED-FT-11	Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 86.38	30%	\$ 60.47	
CV-ED-FT-21	Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 81.30	30%	\$ 56.91	
CV-ED-FT-31	Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 71.14	30%	\$ 49.80	
CV-ED-VM10-11	Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 36.82	30%	\$ 25.77	
CV-ED-VM10-21	Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 33.31	30%	\$ 23.32	
CV-ED-VM10-31	Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 29.80	30%	\$ 20.86	
CV-HSRA-12-1N-11	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 925.23	30%	\$ 647.66	
CV-HSRA-12-1N-21	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 837.11	30%	\$ 585.98	
CV-HSRA-12-1N-31	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 749.00	30%	\$ 524.30	
CV-HSRA-12-1N-41	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 726.97	30%	\$ 508.88	
CV-HSRA-12-1N-51	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 704.93	30%	\$ 493.45	
CV-HSRA-24-1N-11	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 1,851.71	30%	\$ 1,296.20	
CV-HSRA-24-1N-21	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 1,675.36	30%	\$ 1,172.75	
CV-HSRA-24-1N-31	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 1,499.00	30%	\$ 1,049.30	
CV-HSRA-24-1N-41	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 1,454.92	30%	\$ 1,018.44	
CV-HSRA-24-1N-51	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 1,410.83	30%	\$ 987.58	
CV-HSRA-4-1N-11	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 463.24	30%	\$ 324.27	
CV-HSRA-4-1N-21	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 419.12	30%	\$ 293.38	
CV-HSRA-4-1N-31	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 375.00	30%	\$ 262.50	
CV-HSRA-4-1N-41	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment Subscription - 4 Year	\$ 363.97	30%	\$ 254.78	

CV-HSRA-4-1N-51	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 352.94	30%	\$ 247.06	
CV-HSXDA-12-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1,198.99	30%	\$ 839.29	
CV-HSXDA-12-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1,163.73	30%	\$ 814.61	
CV-HSXDA-12-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1,128.46	30%	\$ 789.92	
CV-HSXDA-12-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 3,596.98	30%	\$ 2,517.89	
CV-HSXDA-12-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 3,491.19	30%	\$ 2,443.83	
CV-HSXDA-12-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 3,385.39	30%	\$ 2,369.77	
CV-HSXDA-24-1N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 2,399.01	30%	\$ 1,679.31	
CV-HSXDA-24-1N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 2,328.45	30%	\$ 1,629.92	
CV-HSXDA-24-1N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 2,257.89	30%	\$ 1,580.52	
CV-HSXDA-24-3N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 7,197.02	30%	\$ 5,037.91	
CV-HSXDA-24-3N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 6,985.34	30%	\$ 4,889.74	
CV-HSXDA-24-3N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 6,773.66	30%	\$ 4,741.56	
CV-HSXDA-4-1N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 599.01	30%	\$ 419.31	
CV-HSXDA-4-1N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 581.39	30%	\$ 406.97	
CV-HSXDA-4-1N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 563.77	30%	\$ 394.64	
CV-HSXDA-4-3N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,797.02	30%	\$ 1,257.91	
CV-HSXDA-4-3N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,744.16	30%	\$ 1,220.91	
CV-HSXDA-4-3N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,691.31	30%	\$ 1,183.92	
CV-HSXHA-12-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,198.99	30%	\$ 839.29	
CV-HSXHA-12-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,163.73	30%	\$ 814.61	
CV-HSXHA-12-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,128.46	30%	\$ 789.92	
CV-HSXHA-12-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 3,596.98	30%	\$ 2,517.89	
CV-HSXHA-12-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 3,491.19	30%	\$ 2,443.83	
CV-HSXHA-12-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 3,385.39	30%	\$ 2,369.77	
CV-HSXHA-24-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 2,399.01	30%	\$ 1,679.31	
CV-HSXHA-24-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 2,328.45	30%	\$ 1,629.92	

CV-HSXHA-24-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 2,257.89	30%	\$ 1,580.52	
CV-HSXHA-24-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 7,197.02	30%	\$ 5,037.91	
CV-HSXHA-24-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 6,985.34	30%	\$ 4,889.74	
CV-HSXHA-24-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 6,773.66	30%	\$ 4,741.56	
CV-HSXHA-4-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 599.01	30%	\$ 419.31	
CV-HSXHA-4-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 581.39	30%	\$ 406.97	
CV-HSXHA-4-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 563.77	30%	\$ 394.64	
CV-HSXHA-4-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,797.02	30%	\$ 1,257.91	
CV-HSXHA-4-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,744.16	30%	\$ 1,220.91	
CV-HSXHA-4-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,691.31	30%	\$ 1,183.92	
CV-MCS-AC-TB	Commvault Cloud Air Gap Protect for Commvault Cloud, US & Canada, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
CV-MCS-AH-TB	Commvault Cloud Air Gap Protect for Commvault Cloud, US & Canada, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%	\$ 66.60	
CV-MCS-EC-TB	Commvault Cloud Air Gap Protect for Commvault Cloud, EMEA, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
CV-MCS-EH-TB	Commvault Cloud Air Gap Protect for Commvault Cloud, EMEA, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 68.31	2.5%	\$ 66.60	
CV-MCS-GC-TB	Commvault Cloud for Government Air Gap Protect for Commvault Cloud, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 28.21	2.5%	\$ 27.50	
CV-MCS-GH-TB	Commvault Cloud for Government Air Gap Protect for Commvault Cloud, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 102.47	2.5%	\$ 99.91	
CV-MCS-PC-TB	Commvault Cloud Air Gap Protect for Commvault Cloud, APJ, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 25.19	2.5%	\$ 24.56	
CV-MCS-PH-TB	Commvault Cloud Air Gap Protect for Commvault Cloud, APJ, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 77.81	2.5%	\$ 75.86	
CV-RRO-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
CV-RRO-EC-TB	Commvault Cloud Air Gap Protect, EMEA, OCI Infrequent Access Tier, Per TB, Per Month, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.81	2.5%	\$ 18.34	
CV-RRO-PC-TB	Commvault Cloud Air Gap Protect, APJ, OCI Infrequent Access Tier, Subscription, Per TB, Per Month, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 25.19	2.5%	\$ 24.56	
CV-RSK-FT-11	Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 65.00	30%	\$ 45.50	
CV-RSK-FT-21	Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 61.18	30%	\$ 42.83	
CV-RSK-FT-31	Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 53.53	30%	\$ 37.47	
CV-RSK-VM10-11	Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 42.56	30%	\$ 29.79	
CV-RSK-VM10-21	Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 38.51	30%	\$ 26.96	
CV-RSK-VM10-31	Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 34.46	30%	\$ 24.12	
CV-SEC-FT-11	Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 78.15	30%	\$ 54.71	
CV-SEC-FT-21	Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 73.55	30%	\$ 51.49	
CV-SEC-FT-31	Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 64.36	30%	\$ 45.05	
CV-SEC-VM10-11	Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 51.17	30%	\$ 35.82	
CV-SEC-VM10-21	Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 46.30	30%	\$ 32.41	
CV-SEC-VM10-31	Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 41.42	30%	\$ 28.99	
CV-TS-FT-11	Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 32.69	30%	\$ 22.88	
CV-TS-FT-21	Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 30.77	30%	\$ 21.54	

CV-TS-FT-31	Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 26.92	30%	\$ 18.84	
CV-TS-VM10-11	Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 21.41	30%	\$ 14.99	
CV-TS-VM10-21	Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 19.37	30%	\$ 13.56	
CV-TS-VM10-31	Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 17.33	30%	\$ 12.13	
CV-UBKRC-FT-11	Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment	\$ 81.36	30%	\$ 56.95	
CV-UBKRC-FT-21	Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment	\$ 76.57	30%	\$ 53.60	
CV-UBKRC-FT-31	Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment	\$ 67.00	30%	\$ 46.90	
CV-UDP-FT-11	Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 122.04	30%	\$ 85.43	
CV-UDP-FT-21	Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 114.86	30%	\$ 80.40	
CV-UDP-FT-31	Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 100.50	30%	\$ 70.35	
CV-UDPP-FT-11	Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 143.96	30%	\$ 100.77	
CV-UDPP-FT-21	Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 135.50	30%	\$ 94.85	
CV-UDPP-FT-31	Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 118.56	30%	\$ 82.99	

SKU	ShortDescription	Monthly List Price		Unit Monthly Ceiling Price		Minimum Quantity for Volume Discount
		Price	Discount	Ceiling Price	Discount	
CV-AD-USR-11	Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 0.75	35%	\$ 0.49	10,000.00	
CV-AD-USR-21	Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 0.70	35%	\$ 0.46	10,000.00	
CV-AD-USR-31	Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 0.62	35%	\$ 0.40	10,000.00	
CV-BKRC-FT-11	Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 149.66	35%	\$ 97.28	500.00	
CV-BKRC-FT-21	Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 140.86	35%	\$ 91.56	500.00	
CV-BKRC-FT-31	Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 123.25	35%	\$ 80.11	500.00	
CV-BKRC-VM10-11	Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 98.00	35%	\$ 63.70	100.00	
CV-BKRC-VM10-21	Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 88.67	35%	\$ 57.64	100.00	
CV-BKRC-VM10-31	Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 79.33	35%	\$ 51.56	100.00	
CV-CLNRM-10TB	Commvault Cloud Clean Room Recovery, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1,590.00	35%	\$ 1,033.50		
CV-DP-FT-11	Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 224.49	35%	\$ 145.92	500.00	
CV-DP-FT-21	Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 211.29	35%	\$ 137.34	500.00	
CV-DP-FT-31	Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 184.88	35%	\$ 120.17	500.00	
CV-DPP-FT-11	Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 264.82	35%	\$ 172.13	500.00	
CV-DPP-FT-21	Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 249.24	35%	\$ 162.01	500.00	
CV-DPP-FT-31	Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 218.08	35%	\$ 141.75	500.00	
CV-DPP-VM10-11	Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 173.40	35%	\$ 112.71	100.00	
CV-DPP-VM10-21	Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 156.89	35%	\$ 101.98	100.00	
CV-DPP-VM10-31	Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 140.37	35%	\$ 91.24	100.00	
CV-DP-VM10-11	Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 147.00	35%	\$ 95.55	100.00	
CV-DP-VM10-21	Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 133.00	35%	\$ 86.45	100.00	
CV-DP-VM10-31	Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 119.00	35%	\$ 77.35	100.00	
CV-DR-FT-11	Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 130.95	35%	\$ 85.12	500.00	
CV-DR-FT-21	Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 123.25	35%	\$ 80.11	500.00	
CV-DR-FT-31	Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 107.85	35%	\$ 70.10	500.00	
CV-DR-VM10-11	Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 85.75	35%	\$ 55.74	100.00	

CV-DR-VM10-21	Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 77.58	35%	\$ 50.43	100.00
CV-DR-VM10-31	Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 69.42	35%	\$ 45.12	100.00
CV-ED-FT-11	Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 86.38	35%	\$ 56.15	500.00
CV-ED-FT-21	Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 81.30	35%	\$ 52.85	500.00
CV-ED-FT-31	Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 71.14	35%	\$ 46.24	500.00
CV-ED-VM10-11	Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 36.82	35%	\$ 23.93	100.00
CV-ED-VM10-21	Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 33.31	35%	\$ 21.65	100.00
CV-ED-VM10-31	Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 29.80	35%	\$ 19.37	100.00
CV-HSRA-12-1N-11	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 925.23	35%	\$ 601.40	50.00
CV-HSRA-12-1N-21	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 837.11	35%	\$ 544.12	50.00
CV-HSRA-12-1N-31	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 749.00	35%	\$ 486.85	50.00
CV-HSRA-12-1N-41	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 726.97	35%	\$ 472.53	50.00
CV-HSRA-12-1N-51	Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 704.93	35%	\$ 458.20	50.00
CV-HSRA-24-1N-11	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 1,851.71	35%	\$ 1,203.61	50.00
CV-HSRA-24-1N-21	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 1,675.36	35%	\$ 1,088.98	50.00
CV-HSRA-24-1N-31	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 1,499.00	35%	\$ 974.35	50.00
CV-HSRA-24-1N-41	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 1,454.92	35%	\$ 945.70	50.00
CV-HSRA-24-1N-51	Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 1,410.83	35%	\$ 917.04	50.00
CV-HSRA-4-1N-11	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 463.24	35%	\$ 301.11	50.00
CV-HSRA-4-1N-21	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 419.12	35%	\$ 272.43	50.00
CV-HSRA-4-1N-31	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 375.00	35%	\$ 243.75	50.00
CV-HSRA-4-1N-41	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment Subscription - 4 Year	\$ 363.97	35%	\$ 236.58	50.00
CV-HSRA-4-1N-51	Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 352.94	35%	\$ 229.41	50.00
CV-HSXDA-12-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1,198.99	35%	\$ 779.34	50.00
CV-HSXDA-12-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1,163.73	35%	\$ 756.42	50.00
CV-HSXDA-12-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 1,128.46	35%	\$ 733.50	50.00
CV-HSXDA-12-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 3,596.98	35%	\$ 2,338.04	50.00
CV-HSXDA-12-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 3,491.19	35%	\$ 2,269.27	50.00
CV-HSXDA-12-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 3,385.39	35%	\$ 2,200.50	50.00
CV-HSXDA-24-1N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 2,399.01	35%	\$ 1,559.36	50.00
CV-HSXDA-24-1N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 2,328.45	35%	\$ 1,513.49	50.00
CV-HSXDA-24-1N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 2,257.89	35%	\$ 1,467.63	50.00
CV-HSXDA-24-3N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 7,197.02	35%	\$ 4,678.06	50.00
CV-HSXDA-24-3N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 6,985.34	35%	\$ 4,540.47	50.00
CV-HSXDA-24-3N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 6,773.66	35%	\$ 4,402.88	50.00

CV-HSXDA-4-1N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 599.01	35%	\$ 389.36	50.00
CV-HSXDA-4-1N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 581.39	35%	\$ 377.90	50.00
CV-HSXDA-4-1N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 563.77	35%	\$ 366.45	50.00
CV-HSXDA-4-3N-31	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,797.02	35%	\$ 1,168.06	50.00
CV-HSXDA-4-3N-41	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,744.16	35%	\$ 1,133.70	50.00
CV-HSXDA-4-3N-51	Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,691.31	35%	\$ 1,099.35	50.00
CV-HSXHA-12-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,198.99	35%	\$ 779.34	50.00
CV-HSXHA-12-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,163.73	35%	\$ 756.42	50.00
CV-HSXHA-12-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,128.46	35%	\$ 733.50	50.00
CV-HSXHA-12-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 3,596.98	35%	\$ 2,338.04	50.00
CV-HSXHA-12-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 3,491.19	35%	\$ 2,269.27	50.00
CV-HSXHA-12-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 3,385.39	35%	\$ 2,200.50	50.00
CV-HSXHA-24-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 2,399.01	35%	\$ 1,559.36	50.00
CV-HSXHA-24-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 2,328.45	35%	\$ 1,513.49	50.00
CV-HSXHA-24-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 2,257.89	35%	\$ 1,467.63	50.00
CV-HSXHA-24-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 7,197.02	35%	\$ 4,678.06	50.00
CV-HSXHA-24-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 6,985.34	35%	\$ 4,540.47	50.00
CV-HSXHA-24-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 6,773.66	35%	\$ 4,402.88	50.00
CV-HSXHA-4-1N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 599.01	35%	\$ 389.36	50.00
CV-HSXHA-4-1N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 581.39	35%	\$ 377.90	50.00
CV-HSXHA-4-1N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 563.77	35%	\$ 366.45	50.00
CV-HSXHA-4-3N-31	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,797.02	35%	\$ 1,168.06	50.00
CV-HSXHA-4-3N-41	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,744.16	35%	\$ 1,133.70	50.00
CV-HSXHA-4-3N-51	Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,691.31	35%	\$ 1,099.35	50.00
CV-RSK-FT-11	Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 65.00	35%	\$ 42.25	500.00
CV-RSK-FT-21	Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 61.18	35%	\$ 39.77	500.00
CV-RSK-FT-31	Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 53.53	35%	\$ 34.79	500.00
CV-RSK-VM10-11	Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 42.56	35%	\$ 27.66	100.00
CV-RSK-VM10-21	Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 38.51	35%	\$ 25.03	100.00

CV-RSK-VM10-31	Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 34.46	35%	\$ 22.40	100.00
CV-SEC-FT-11	Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 78.15	35%	\$ 50.80	500.00
CV-SEC-FT-21	Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 73.55	35%	\$ 47.81	500.00
CV-SEC-FT-31	Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 64.36	35%	\$ 41.83	500.00
CV-SEC-VM10-11	Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 51.17	35%	\$ 33.26	100.00
CV-SEC-VM10-21	Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 46.30	35%	\$ 30.10	100.00
CV-SEC-VM10-31	Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 41.42	35%	\$ 26.92	100.00
CV-TS-FT-11	Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 32.69	35%	\$ 21.25	500.00
CV-TS-FT-21	Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 30.77	35%	\$ 20.00	500.00
CV-TS-FT-31	Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 26.92	35%	\$ 17.50	500.00
CV-TS-VM10-11	Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 21.41	35%	\$ 13.92	100.00
CV-TS-VM10-21	Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 19.37	35%	\$ 12.59	100.00
CV-TS-VM10-31	Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 17.33	35%	\$ 11.26	100.00
CV-UBKRC-FT-11	Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment	\$ 81.36	35%	\$ 52.88	500.00
CV-UBKRC-FT-21	Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment	\$ 76.57	35%	\$ 49.77	500.00
CV-UBKRC-FT-31	Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment	\$ 67.00	35%	\$ 43.55	500.00
CV-UDP-FT-11	Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 122.04	35%	\$ 79.33	500.00
CV-UDP-FT-21	Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 114.86	35%	\$ 74.66	500.00
CV-UDP-FT-31	Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 100.50	35%	\$ 65.33	500.00
CV-UDPP-FT-11	Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 143.96	35%	\$ 93.57	500.00
CV-UDPP-FT-21	Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 135.50	35%	\$ 88.08	500.00
CV-UDPP-FT-31	Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 118.56	35%	\$ 77.06	500.00
SKU	ShortDescription	Price	Discount	Unit Monthly Ceiling Price	
CN-1200-EXT-11	Commvault Cloud Remote Appliance Model 1200 Extension 1-Year - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 833.33	30%	\$ 583.33	
CN-1200-EXT-21	Commvault Cloud Remote Appliance Model 1200 Extension 2-Year - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 833.33	30%	\$ 583.33	
CN-1200-GOLD-31	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 10.30	15%	\$ 8.76	
CN-1200-GOLD-41	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 18.00	15%	\$ 15.30	
CN-1200-GOLD-51	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 17.00	15%	\$ 14.45	
CN-1200-GOLD-EXT-11	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 48.72	15%	\$ 41.41	
CN-1200-GOLD-EXT-21	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 45.28	15%	\$ 38.49	
CN-1200-MHDR-31	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 7.46	15%	\$ 6.34	
CN-1200-MHDR-41	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 7.98	15%	\$ 6.78	
CN-1200-MHDR-51	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 7.64	15%	\$ 6.49	
CN-1200-MHDR-EXT-11	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 12.54	15%	\$ 10.66	
CN-1200-MHDR-EXT-21	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 10.37	15%	\$ 8.81	
CN-23168-GOLD-31	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 41.21	15%	\$ 35.03	
CN-23168-GOLD-41	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 72.56	15%	\$ 61.68	
CN-23168-GOLD-51	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 68.08	15%	\$ 57.87	
CN-23168-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 196.00	15%	\$ 166.60	
CN-23168-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 182.00	15%	\$ 154.70	

CN-23168-MHDR-31	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 29.82	15%	\$ 25.35	
CN-23168-MHDR-41	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 31.98	15%	\$ 27.18	
CN-23168-MHDR-51	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 30.65	15%	\$ 26.06	
CN-23168-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 50.46	15%	\$ 42.89	
CN-23168-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 42.00	15%	\$ 35.70	
CN-2348-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 37.94	15%	\$ 32.25	
CN-2348-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 66.56	15%	\$ 56.58	
CN-2348-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 62.84	15%	\$ 53.41	
CN-2348-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 180.36	15%	\$ 153.31	
CN-2348-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 167.46	15%	\$ 142.34	
CN-2348-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 27.45	15%	\$ 23.34	
CN-2348-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 29.39	15%	\$ 24.98	
CN-2348-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 28.25	15%	\$ 24.02	
CN-2348-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 46.37	15%	\$ 39.41	
CN-2348-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 38.73	15%	\$ 32.92	
CN-2396-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 38.55	15%	\$ 32.76	
CN-2396-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 68.00	15%	\$ 57.80	
CN-2396-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 65.44	15%	\$ 55.62	
CN-2396-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 183.64	15%	\$ 156.09	
CN-2396-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 170.54	15%	\$ 144.96	
CN-2396-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 27.91	15%	\$ 23.72	
CN-2396-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 29.93	15%	\$ 25.44	
CN-2396-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 28.75	15%	\$ 24.43	
CN-2396-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 47.18	15%	\$ 40.10	
CN-2396-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 39.41	15%	\$ 33.49	
CN-43288-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 85.58	15%	\$ 72.74	
CN-43288-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 107.24	15%	\$ 91.15	
CN-43288-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 113.90	15%	\$ 96.82	
CN-43288-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 403.64	15%	\$ 343.09	
CN-43288-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 374.72	15%	\$ 318.51	
CN-43288-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 73.00	15%	\$ 62.05	
CN-43288-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 78.27	15%	\$ 66.53	
CN-43288-MHDR-51	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 75.11	15%	\$ 63.84	
CN-43288-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 123.27	15%	\$ 104.78	
CN-43288-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 102.83	15%	\$ 87.40	
CN-43504-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 108.61	15%	\$ 92.32	
CN-43504-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 190.92	15%	\$ 162.28	
CN-43504-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 179.80	15%	\$ 152.83	
CN-43504-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 516.72	15%	\$ 439.21	
CN-43504-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 479.82	15%	\$ 407.85	
CN-43504-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 78.64	15%	\$ 66.84	

CN-43504-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 84.27	15%	\$ 71.63	
CN-43504-MHDR-51	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 80.89	15%	\$ 68.76	
CN-43504-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 132.83	15%	\$ 112.90	
CN-43504-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 110.73	15%	\$ 94.12	
CN-CV-E-23168-31	Commvault Cloud HyperScale X Appliance - 88 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 5,017.20	30%	\$ 3,512.04	
CN-CV-E-23168-41	Commvault Cloud HyperScale X Appliance - 88 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 4,151.90	30%	\$ 2,906.33	
CN-CV-E-23168-51	Commvault Cloud HyperScale X Appliance - 88 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,596.11	30%	\$ 2,517.28	
CN-CV-E-2348-31	Commvault Cloud HyperScale X Appliance - 25 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,051.00	30%	\$ 2,135.70	
CN-CV-E-2348-41	Commvault Cloud HyperScale X Appliance - 25 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,755.06	30%	\$ 1,928.54	
CN-CV-E-2348-51	Commvault Cloud HyperScale X Appliance - 25 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,533.55	30%	\$ 1,773.49	
CN-CV-E-2396-31	Commvault Cloud HyperScale X Appliance - 50 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,390.00	30%	\$ 2,373.00	
CN-CV-E-2396-41	Commvault Cloud HyperScale X Appliance - 50 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,931.51	30%	\$ 2,052.06	
CN-CV-E-2396-51	Commvault Cloud HyperScale X Appliance - 50 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,619.79	30%	\$ 1,833.85	
CN-CV-E-43288-31	Commvault Cloud HyperScale X Appliance - 151 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 9,153.00	30%	\$ 6,407.10	
CN-CV-E-43288-41	Commvault Cloud HyperScale X Appliance - 151 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 7,963.11	30%	\$ 5,574.18	
CN-CV-E-43288-51	Commvault Cloud HyperScale X Appliance - 151 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 7,249.18	30%	\$ 5,074.43	
CN-CV-E-43504-31	Commvault Cloud HyperScale X Appliance - 264 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 13,729.50	30%	\$ 9,610.65	
CN-CV-E-43504-41	Commvault Cloud HyperScale X Appliance - 264 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 11,395.49	30%	\$ 7,976.84	
CN-CV-E-43504-51	Commvault Cloud HyperScale X Appliance - 264 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 9,995.08	30%	\$ 6,996.56	
CN-CV-R-1200-31	Commvault Cloud Remote Office Appliance - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes 9x5 NBD Support. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,067.85	30%	\$ 747.50	
CN-CV-R-1200-41	Commvault Cloud Remote Office Appliance - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes 9x5 NBD Support. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 806.01	30%	\$ 564.21	
CN-CV-R-1200-51	Commvault Cloud Remote Office Appliance - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes 9x5 NBD Support. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 648.03	30%	\$ 453.62	
CN-CVS-10G-STGN	Commvault Cloud Remote Appliance X 10GbE Network Interface SFP+: Per Card.	\$ 2,448.14	15%	\$ 2,080.92	
CN-CVS-10G-STGS	Commvault Cloud Remote Appliance X 10GbE RJ-45 Network Interface Copper Card (OCP Add-on): Per Card.	\$ 1,549.80	15%	\$ 1,317.33	

CN-CVS-12G-SAS3	Commvault Cloud HyperScale X Appliance SAS HBA Card: (Add-on) Per Card	\$ 1,472.72	15%	\$ 1,251.81	
CN-CVS-16G-FCC	Commvault Cloud HyperScale X Appliance Fiber Channel HBA Card: (Add-On) Per Card	\$ 7,260.00	15%	\$ 6,171.00	
CN-CV-S-23168-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 23168. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 29.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,672.40	30%	\$ 1,170.68	
CN-CV-S-23168-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 23168. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 29.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,383.97	30%	\$ 968.78	
CN-CV-S-23168-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 23168. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 29.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,198.70	30%	\$ 839.09	
CN-CV-S-2348-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2348. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 8.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,017.00	30%	\$ 711.90	
CN-CV-S-2348-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2348. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 8.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 918.35	30%	\$ 642.85	
CN-CV-S-2348-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2348. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 8.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 844.51	30%	\$ 591.16	
CN-CV-S-2396-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2396. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 16.7 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,130.00	30%	\$ 791.00	
CN-CV-S-2396-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2396. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 16.7 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 977.18	30%	\$ 684.03	
CN-CV-S-2396-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2396. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 16.7 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 873.26	30%	\$ 611.28	
CN-CV-S-43288-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43288. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 50.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,051.00	30%	\$ 2,135.70	
CN-CV-S-43288-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43288. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 50.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,654.37	30%	\$ 1,858.06	
CN-CV-S-43288-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43288. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 50.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,416.39	30%	\$ 1,691.47	
CN-CV-S-43504-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43504. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 88 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 4,576.50	30%	\$ 3,203.55	
CN-CV-S-43504-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43504. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 88 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,798.50	30%	\$ 2,658.95	
CN-CV-S-43504-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43504. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 88 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,331.69	30%	\$ 2,332.18	
CN-E-23168-EXT-11	Commvault Cloud HyperScale X Appliance Model E23168 Extension 1-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 2,843.31	30%	\$ 1,990.32	
CN-E-23168-EXT-21	Commvault Cloud HyperScale X Appliance Model E23168 Extension 2-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 2,843.31	30%	\$ 1,990.32	

CN-E-2348-EXT-11	Commvault Cloud HyperScale X Appliance Model E2348 Extension 1-Year - 25 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,333.33	30%	\$ 933.33	
CN-E-2348-EXT-21	Commvault Cloud HyperScale X Appliance Model E2348 Extension 2-Year - 25 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,333.33	30%	\$ 933.33	
CN-E-2396-EXT-11	Commvault Cloud HyperScale X Appliance Model E2396 Extension 1-Year - 50 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,916.76	30%	\$ 1,341.73	
CN-E-2396-EXT-21	Commvault Cloud HyperScale X Appliance Model E2396 Extension 2-Year - 50 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,916.76	30%	\$ 1,341.73	
CN-E-43288-EXT-11	Commvault Cloud HyperScale X Appliance Model E43288 Extension 1-Year - 151 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 5,166.32	30%	\$ 3,616.42	
CN-E-43288-EXT-21	Commvault Cloud HyperScale X Appliance Model E43288 Extension 2-Year - 151 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 5,166.32	30%	\$ 3,616.42	
CN-E-43504-EXT-11	Commvault Cloud HyperScale X Appliance Model E43504 Extension 1-Year - 264 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 7,714.44	30%	\$ 5,400.11	
CN-E-43504-EXT-21	Commvault Cloud HyperScale X Appliance Model E43504 Extension 2-Year - 264 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 7,714.44	30%	\$ 5,400.11	
CN-S-23168-EXT-11	Commvault Cloud HyperScale X Appliance Model E23168SN Extension 1-Year - 29.3 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 945.56	30%	\$ 661.89	
CN-S-23168-EXT-21	Commvault Cloud HyperScale X Appliance Model E23168SN Extension 2-Year - 29.3 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 945.56	30%	\$ 661.89	
CN-S-23168-GOLD-31	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 6.85	15%	\$ 5.82	
CN-S-23168-GOLD-41	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 11.36	15%	\$ 9.66	
CN-S-23168-GOLD-51	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 13.35	15%	\$ 11.35	
CN-S-23168-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 32.73	15%	\$ 27.82	
CN-S-23168-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 30.36	15%	\$ 25.81	
CN-S-23168-MHDR-31	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 6.61	15%	\$ 5.62	
CN-S-23168-MHDR-41	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 7.09	15%	\$ 6.03	
CN-S-23168-MHDR-51	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 6.80	15%	\$ 5.78	
CN-S-23168-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 11.27	15%	\$ 9.58	
CN-S-23168-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 9.36	15%	\$ 7.96	
CN-S-2348-EXT-11	Commvault Cloud HyperScale X Appliance Model E2348SN Extension 1-Year - 8.3 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 437.50	30%	\$ 306.25	
CN-S-2348-EXT-21	Commvault Cloud HyperScale X Appliance Model E2348SN Extension 2-Year - 8.3 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 437.50	30%	\$ 306.25	
CN-S-2348-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 6.30	15%	\$ 5.36	
CN-S-2348-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 10.45	15%	\$ 8.88	
CN-S-2348-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 12.29	15%	\$ 10.45	
CN-S-2348-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 30.00	15%	\$ 25.50	
CN-S-2348-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 27.91	15%	\$ 23.72	
CN-S-2348-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 6.12	15%	\$ 5.20	
CN-S-2348-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 6.55	15%	\$ 5.57	
CN-S-2348-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 6.29	15%	\$ 5.35	
CN-S-2348-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 10.36	15%	\$ 8.81	
CN-S-2348-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 8.64	15%	\$ 7.34	
CN-S-2396-EXT-11	Commvault Cloud HyperScale X Appliance Model E2396SN Extension 1-Year - 16.7 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 638.89	30%	\$ 447.22	
CN-S-2396-EXT-21	Commvault Cloud HyperScale X Appliance Model E2396SN Extension 2-Year - 16.7 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 638.89	30%	\$ 447.22	
CN-S-2396-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 6.42	15%	\$ 5.46	
CN-S-2396-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 10.64	15%	\$ 9.04	
CN-S-2396-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 12.51	15%	\$ 10.63	
CN-S-2396-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 30.55	15%	\$ 25.97	
CN-S-2396-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 28.45	15%	\$ 24.18	
CN-S-2396-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 6.18	15%	\$ 5.25	
CN-S-2396-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 6.64	15%	\$ 5.64	

CN-S-2396-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 6.40	15%	\$ 5.44	
CN-S-2396-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 10.55	15%	\$ 8.97	
CN-S-2396-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 8.73	15%	\$ 7.42	
CN-S-43288-EXT-11	Commvault Cloud HyperScale X Appliance Model E43288SN Extension 1-Year - 50.3 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 1,725.00	30%	\$ 1,207.50	
CN-S-43288-EXT-21	Commvault Cloud HyperScale X Appliance Model E43288SN Extension 2-Year - 50.3 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 1,725.00	30%	\$ 1,207.50	
CN-S-43288-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 7.15	15%	\$ 6.08	
CN-S-43288-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 18.14	15%	\$ 15.42	
CN-S-43288-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 23.31	15%	\$ 19.81	
CN-S-43288-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 67.27	15%	\$ 57.18	
CN-S-43288-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 62.45	15%	\$ 53.08	
CN-S-43288-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 16.24	15%	\$ 13.80	
CN-S-43288-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 17.41	15%	\$ 14.80	
CN-S-43288-MHDR-51	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 16.69	15%	\$ 14.19	
CN-S-43288-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 27.45	15%	\$ 23.33	
CN-S-43288-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 22.82	15%	\$ 19.40	
CN-S-43504-EXT-11	Commvault Cloud HyperScale X Appliance Model E43504SN Extension 1-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 2,587.50	30%	\$ 1,811.25	
CN-S-43504-EXT-21	Commvault Cloud HyperScale X Appliance Model E43504SN Extension 2-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 2,587.50	30%	\$ 1,811.25	
CN-S-43504-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 18.12	15%	\$ 15.40	
CN-S-43504-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 29.95	15%	\$ 25.46	
CN-S-43504-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 35.20	15%	\$ 29.92	
CN-S-43504-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 86.18	15%	\$ 73.25	
CN-S-43504-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 80.00	15%	\$ 68.00	
CN-S-43504-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 17.45	15%	\$ 14.83	
CN-S-43504-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 18.73	15%	\$ 15.92	
CN-S-43504-MHDR-51	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 17.96	15%	\$ 15.27	
CN-S-43504-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 29.45	15%	\$ 25.03	
CN-S-43504-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 24.64	15%	\$ 20.94	
CN-XS-STD-RS	Commvault Cloud HyperScale X Appliance Rack and Stack Service for Single Node or Remote Office (Add-on)	\$ 781.25	15%	\$ 664.06	
CN-XS-STD-RS-2U	Commvault Cloud HyperScale X Appliance Rack and Stack Service for Single Node Models 43288 and 43504 (Add-on)	\$ 1,078.00	15%	\$ 916.30	
CN-X-STD-RS	Commvault Cloud HyperScale X Appliance Rack and Stack Service (Add-on)	\$ 1,250.00	15%	\$ 1,062.50	
CN-X-STD-RS-2U	Commvault Cloud HyperScale X Appliance Rack and Stack Service for Models 43288 and 43504 (Add-on)	\$ 1,679.69	15%	\$ 1,427.74	
PS SKU					Unit Monthly Ceiling Price
BC-RSE-120	CVLT Resident Support Engineer- 120 Day	\$ 146,620.00	3%	\$ 142,954.50	
BC-RSE-20	CVLT Resident Support Engineer- 20 Day	\$ 27,460.00	3%	\$ 26,773.50	
BC-RSE-240	CVLT Resident Support Engineer- 240 Day	\$ 270,170.00	3%	\$ 263,415.75	
BC-RSE-60	CVLT Resident Support Engineer- 60 Day	\$ 78,250.00	3%	\$ 76,293.75	
ED-TR-UNIT	CVLT Training Unit	\$ 250.00	3%	\$ 243.75	
ESP-ADDITIONAL-GEO	Enterprise Success Additional Region Coverage	\$ 52,500.00	3%	\$ 51,187.50	
ESP-ADDITIONAL-GEO-M	Enterprise Success Additional Region Coverage per Month	\$ 4,375.00	3%	\$ 4,265.63	
ESP-ELITEPLUS	Enterprise Success Elite Success Plus	\$ 170,000.00	3%	\$ 165,750.00	
ESP-ELITEPLUS-M	Enterprise Success Elite Success Plus per Month	\$ 14,167.00	3%	\$ 13,812.83	
ESP-ELITEPLUS-PS	Enterprise Success Elite Success Plus	\$ 200,000.00	3%	\$ 195,000.00	
ESP-ELITEPLUS-PS-M	Enterprise Success Elite Success Plus per Month	\$ 16,667.00	3%	\$ 16,250.33	
ESP-ELITESUCCESS	Enterprise Success Elite Success	\$ 75,000.00	3%	\$ 73,125.00	
ESP-ELITESUCCESS-M	Enterprise Success Elite Success per Month	\$ 6,250.00	3%	\$ 6,093.75	
ESP-ELITESUCCESS-PS	Enterprise Success Elite Success	\$ 100,000.00	3%	\$ 97,500.00	
ESP-ELITESUCCESS-PS-M	Enterprise Success Elite Success per Month	\$ 8,333.33	3%	\$ 8,125.00	
ESP-ESSENTIALSUCCESS	Enterprise Success Essential Success	\$ 30,000.00	3%	\$ 29,250.00	
ESP-ESSENTIALSUCCESS-M	Enterprise Success Essential Success per Month	\$ 2,500.00	3%	\$ 2,437.50	
FXTRVL-CONS	CVLT Fixed Price Travel Expenses	\$ 550.00	3%	\$ 536.25	
FXTRVL-OCONUS	CVLT Fixed Price Travel Expenses - OCONUS	\$ 1,100.00	3%	\$ 1,072.50	

IC-CONSDEP	CVLT Consulting Services	\$ 2,860.00	3%	\$ 2,788.50	
IC-CONSDEPUP	CVLT uplift for out of business hours	\$ 1,150.00	3%	\$ 1,121.25	
IC-CONSMIG	CVLT Migration Service	\$ 3,250.00	3%	\$ 3,168.75	
IC-CONS-PERS	CVLT Remote Personalization Services	\$ 2,860.00	3%	\$ 2,788.50	
IC-CONSPM	CVLT Project Manager	\$ 260.00	3%	\$ 253.50	
IC-CRS-ASSESS	Customer Readiness Assess	\$ 23,610.00	3%	\$ 23,019.75	
PS-AD-BASEHLD	Architecture Design Base/HLD	\$ 18,410.00	3%	\$ 17,949.75	
PS-AD-STD	Architecture Design Standard	\$ 36,820.00	3%	\$ 35,899.50	
PS-AD-STDPPLUS	Architecture Design Standard Plus	\$ 55,230.00	3%	\$ 53,849.25	
PS-AGENT-LARGE	Implementation - Large Agent Pack	\$ 33,760.00	3%	\$ 32,916.00	
PS-AGENT-MEDIUM	Implementation - Medium Agent Pack	\$ 20,260.00	3%	\$ 19,753.50	
PS-AGENT-SMALL	Implementation - Small Agent Pack	\$ 13,510.00	3%	\$ 13,172.25	
PS-CRS-ASMT	Cyber Resilience Assessment Service - Non-Commvault Cloud Customers	\$ 21,600.00	3%	\$ 21,060.00	
PS-CRS-ASMT-CV	Cyber Resilience Assessment Service - Existing Customer	\$ 26,000.00	3%	\$ 25,350.00	
PS-CRS-GRD-PRO	Cyber Resilience Guardian - Protection - 1 Year	\$ 30,280.00	3%	\$ 29,523.00	
PS-CRS-GRD-PRO-M	Cyber Resilience Guardian - Protection - 1 Month	\$ 2,523.33	3%	\$ 2,460.25	
PS-CRS-GRD-RESP	Cyber Resilience Guardian Response	\$ 19,360.00	3%	\$ 18,876.00	
PS-DI-CLEANROOM	Design & Implementation for Cleanroom	\$ 6,760.00	3%	\$ 6,591.00	
PS-DI-NON-SA-ADV	Design & Implementation for Non-SaaS Apps - Advanced	\$ 32,760.00	3%	\$ 31,941.00	
PS-DI-NON-SA-STD	Design & Implementation for Non-SaaS Apps - Standard	\$ 22,360.00	3%	\$ 21,801.00	
PS-DI-SA-ADV	Design & Implementation for SaaS Apps - Advanced	\$ 32,240.00	3%	\$ 31,434.00	
PS-DI-SA-STD	Design & Implementation for SaaS Apps - Standard	\$ 21,320.00	3%	\$ 20,787.00	
PS-HA-LARGE	Architecture Health Assessment Large	\$ 35,880.00	3%	\$ 34,983.00	
PS-HA-MEDIUM	Architecture Health Assessment Medium	\$ 29,750.00	3%	\$ 29,006.25	
PS-HA-SMALL	Architecture Health Assessment Small	\$ 23,610.00	3%	\$ 23,019.75	
PS-HV-MIG-L1	Hypervisor Migration - Large	\$ 67,600.00	3%	\$ 65,910.00	
PS-HV-MIG-M1	Hypervisor Migration - Medium	\$ 50,700.00	3%	\$ 49,432.50	
PS-HV-MIG-S1	Hypervisor Migration - Small	\$ 33,800.00	3%	\$ 32,955.00	
PS-IMP-BASE	Implementation - Base	\$ 26,750.00	3%	\$ 26,081.25	
PS-IMPL-BLOCK-10	PS Implementation Block - 10 days	\$ 33,800.00	3%	\$ 32,955.00	
PS-IMPL-BLOCK-15	PS Implementation Block - 15 days	\$ 50,700.00	3%	\$ 49,432.50	
PS-IMPL-BLOCK-5	PS Implementation Block - 5 days	\$ 16,900.00	3%	\$ 16,477.50	
PS-IMP-RUNBOOK	Implementation - Runbook	\$ 19,476.00	3%	\$ 18,989.10	
PS-IMP-STD	Implementation - Standard	\$ 40,520.00	3%	\$ 39,507.00	
PS-IMP-STDPPLUS	Implementation - Standard Plus	\$ 60,770.00	3%	\$ 59,250.75	
PS-M365-MONITOR	SaaS Apps Add-on: M365 Monitoring	\$ 10,800.00	3%	\$ 10,530.00	
PS-MTL-DATABOX	Metallic Offline Data Seeding	\$ 9,250.00	3%	\$ 9,018.75	
PS-NON-SA-AGT-ADV	Non-SaaS Apps Add-on: Advanced Agent Pack	\$ 14,820.00	3%	\$ 14,449.50	
PS-NON-SA-AGT-STD	Non-SaaS Apps Add-on: Standard Agent Pack	\$ 14,820.00	3%	\$ 14,449.50	
PS-SA-AGT-STD	SaaS Apps - Add-on: Standard Agent Pack	\$ 14,300.00	3%	\$ 13,942.50	
PS-TEST-CLEANROOM	Testing Service for Cleanroom	\$ 6,760.00	3%	\$ 6,591.00	
PS-THREATWISE-ADV	ThreatWise Design & Install - Advanced Package	\$ 33,800.00	3%	\$ 32,955.00	
PS-THREATWISE-ENT	ThreatWise Design & Install - Enterprise Package	\$ 50,700.00	3%	\$ 49,432.50	
PS-THREATWISE-STD	ThreatWise Design & Install - Standard Package	\$ 13,520.00	3%	\$ 13,182.00	
PS-THREATWISE-STR	ThreatWise Design & Install - Starter Package	\$ 10,140.00	3%	\$ 9,886.50	

Add-On Services (**OPTIONAL**) for **Initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Add-On Services (OPTIONAL) for Renewal term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: FortinetDLP

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-499	\$ 108.00	Per Endpoint
500-1999	\$ 94.50	Per Endpoint
2000-9999	\$ 74.70	Per Endpoint
10000+	\$ 61.20	Per Endpoint
Up to 999	\$ 5,850.00	Install Service
1000-9999	\$ 9,000.00	Install Service
10000+	\$ 22,500.00	Install Service
1 CPU	\$ 191.70	Per Instance
2 CPU	\$ 386.10	Per Instance
4 CPU	\$ 779.40	Per Instance
8 CPU	\$ 1,589.40	Per Instance
16 CPU	\$ 3,302.10	Per Instance
32 CPU	\$ 7,092.90	Per Instance
Unlimited CPU	\$ 16,141.50	Per Instance
1 CPU	\$ 519.30	Per Instance
2 CPU	\$ 1,043.10	Per Instance
4 CPU	\$ 2,106.90	Per Instance
8 CPU	\$ 4,296.60	Per Instance
16 CPU	\$ 8,923.50	Per Instance
32 CPU	\$ 19,169.10	Per Instance
Unlimited CPU	\$ 43,625.70	Per Instance

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	Per Endpoint
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	Per Endpoint
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	Per Endpoint
Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	Per Endpoint
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student

Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fex_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	Per Student

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT

MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$	385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Prisma SASE / Strata Data Loss Prevention / Cortex XDR / Prisma Cloud

Service Category: Service Category 15: Data Security

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$84,250	200 users
Cortex XDR Pro Small	\$10,115	200 endpoints
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
DLP in Motion	\$263.50	Up to 1.7 Gbps throughput

Add-On Services (**OPTIONAL**) for term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: BlueVoyant XDR Bundle (MDR and SIEM)

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

BlueVoyant supports managing the following technologies:
MANAGED DETECTION AND RESPONSE (MDR): CrowdStrike, Sentinel One, Microsoft Defender and Microsoft Managed M365D
SECURITY INFORMATION AND EVENT MANAGEMENT (SIEM): Microsoft Sentinel and Splunk.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Deployment <5000 Endpoints	\$80,000.00	One Time
Deployment >5000 Endpoints	\$112,000.00	One Time
Min Price (min 600 ep's)	\$46,800.00	Annual
601-1000	\$78.00	Annual Per Endpoint
1001-3000	\$66.00	Annual Per Endpoint
3001-5000	\$57.00	Annual Per Endpoint
5001-10,000	\$51.00	Annual Per Endpoint
10,000-25,000	\$48.00	Annual Per Endpoint
25,000-50,000	\$43.50	Annual Per Endpoint
50,001-100,000	\$39.00	Annual Per Endpoint

Tier	Price	Unit
Min Price (min 600 ep's)	\$46,800.00	Annual
601-1000	\$78.00	Annual Per Endpoint
1001-3000	\$66.00	Annual Per Endpoint
3001-5000	\$57.00	Annual Per Endpoint
5001-10,000	\$51.00	Annual Per Endpoint
10,000-25,000	\$48.00	Annual Per Endpoint
25,000-50,000	\$43.50	Annual Per Endpoint
50,001-100,000	\$39.00	Annual Per Endpoint

Add-On Services (OPTIONAL) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
UDTSecure- Managed Offerings	\$ 270.00	Per Hour
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	Monthly Billing PRICE	UNIT
	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device

MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Dell MDR

Service Category (16) Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-500	\$168.00	Node
501	\$150.00	Node
1001	\$104.00	Node
2501	\$ 84.00	Node
5001	\$ 72.00	Node

Add-On Services (OPTIONAL) for
initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour

Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device

MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Fortinet FortiGate/FortiAnalyzer - FortiSIEM/SOAR

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1GB Logs per day (40GB - 99GB)	\$360.00	GB per Day
1GB Logs per day (100GB - 249GB)	\$315.00	GB per Day
1GB Logs per day (250GB - 499GB)	\$289.80	GB per Day
1GB Logs per day (500GB - 999GB)	\$267.30	GB per Day
1GB Logs per day (1000GB - 1999GB)	\$245.70	GB per Day
1GB Logs per day (2000GB+)	\$225.90	GB per Day
10 FortiSIEM Compute Units (FCU)	\$25,200.00	Per Instance
Additional 500GB online storage	\$6,750.00	Per Instance
Archive 500GB storage	\$1,530.00	Per Instance
50 Device Minimum	\$156.97	Per Instance
150 Device Minimum	\$126.97	Per Instance
300 Device Minimum	\$111.08	Per Instance
500 Device Minimum	\$100.65	Per Instance
1000 Device Minimum	\$88.05	Per Instance
2000 Device Minimum	\$77.02	Per Instance
4000 Device Minimum	\$67.37	Per Instance
50 Endpoint Minimum	\$78.49	Per Instance
150 Endpoint Minimum	\$63.49	Per Instance
300 Endpoint Minimum	\$55.54	Per Instance
500 Endpoint Minimum	\$50.33	Per Instance
1000 Endpoint Minimum	\$44.03	Per Instance
2000 Endpoint Minimum	\$38.51	Per Instance
4000 Endpoint Minimum	\$33.69	Per Instance
5000 Endpoint Minimum	\$32.27	Per Instance
50 Agents Minimum	\$48.35	Per Instance
100 Agents Minimum	\$43.86	Per Instance
200 Agents Minimum	\$37.93	Per Instance
500 Agents Minimum	\$33.44	Per Instance
1000 Agents Minimum	\$28.95	Per Instance

25 UEBA Agent Telemetry	\$34.20	Per Instance
500 UEBA Agent Telemetry	\$32.40	Per Instance
10000 UEBA Agent Telemetry	\$29.70	Per Instance
Additional EPS	\$5.40	Per Instance
10000 actions/day - 2 User Login Accounts	\$76,209.30	Per Instance (VM)
10000 actions/day - 2 User Login Accounts	\$82,477.80	Per Instance (Cloud)

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$9.90	Per Endpoint
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$9.00	Per Endpoint
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$8.10	Per Endpoint
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$15.30	Per Endpoint
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$9.90	Per Endpoint
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$9.00	Per Endpoint

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$3,267.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$15,726.60	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$16,546.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$27,414.90	Per Endpoint
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$49,347.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$65,146.50	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$97,118.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$104,887.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$106,199.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$175,865.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$197,848.80	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$4,500.00	Per Instance
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$7,997.62	Per Instance
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$9,662.11	Per Instance
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$12,077.64	Per Instance
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$21,131.28	Per Instance

IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$36,970.56	Per Instance
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$48,509.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$80,848.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$2,690.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$4,708.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM"	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM"	\$8,236.80	Per Instance

Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.		
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$11,424.96	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$14,410.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$17,254.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents -	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM"	\$30,187.44	Per Instance

Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.		
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$52,814.16	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$73,258.56	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents -	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM"	\$101,616.48	Per Instance

Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.		
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$3,107.70	Per Instance
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$13,195.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$17,595.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$33,810.30	Per Instance

FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$120,060.90	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$2,690.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$4,708.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$8,236.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$11,424.96	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$14,410.80	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$17,254.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$23,932.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$30,187.44	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$41,872.32	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$52,814.16	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$73,258.56	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$92,402.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$101,616.48	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$110,634.48	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/local/	\$2,610.00	Per Student

	<p>schedule/?course%5B0%5D=fortisiem&provider=fortinet</p> <ul style="list-style-type: none"> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$405.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$270.00	Per Student
After Business Hours/ Weekend Service Surcharge	<p>After Business Hours/ Weekend Service Surcharge Per Day</p> <p>Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge</p>	\$594.00	Per Day
FortiSOAR Cloud Subscription Service for FortiSOAR Cloud Threat Intel Management Service including FortiGuard Premium Threat Feed.	FortiSOAR Cloud 1 Year Subscription Service for FortiSOAR Cloud Threat Intel Management Service including FortiGuard Premium Threat Feed.	\$24,743.70	Per Instance

FortiSOAR Cloud Subscription for FSR CLOUD Multi Tenant Edition - 2 User Logins Included plus FortiCare Premium support	FortiSOAR Cloud 1 Year Subscription for FSR CLOUD Multi Tenant Edition - 2 User Logins Included plus FortiCare Premium support	\$97,031.70	Per Instance
FortiSOAR Cloud Subscription for FortiSOAR Cloud User Seat License - One Additional User Login	FortiSOAR Cloud 1 Year Subscription for FortiSOAR Cloud User Seat License -One Additional User Login	\$9,703.80	Per Instance
FortiSOAR Cloud FortiSOAR CLOUD Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	FortiSOAR Cloud 1 Year FortiSOAR CLOUD Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	\$19,177.20	Per Instance
FortiSOAR Cloud FortiSOAR CLOUD Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	FortiSOAR Cloud 1 Year FortiSOAR CLOUD Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	\$65,201.40	Per Instance
FortiSOAR-Cloud Storage AddOn Increase FortiSOAR Cloud storage by 1000GB (with 8GB RAM and 4vCPU)	FortiSOAR-Cloud Storage AddOn 1 Year Increase FortiSOAR Cloud storage by 1000GB (with 8GB RAM and 4vCPU)	\$1,800.00	Per Instance
FortiSOAR HA Subscription License FortiSOAR HA-only Subscription license plus FortiCare Premium, which will be limited to serve as the HA node in a clustered environment.	FortiSOAR HA Subscription License 1 Year FortiSOAR HA-only Subscription license plus FortiCare Premium, which will be limited to serve as the HA node in a clustered environment.	\$36,000.00	Per Instance
FortiSOAR Multi Tenant Subscription License FortiSOAR Multi-Tenant Subscription plus FortiCare Premium and FortiCare Best Practice Service - 2 User Logins included	FortiSOAR Multi Tenant Subscription License 1 Year FortiSOAR Multi-Tenant Subscription plus FortiCare Premium and FortiCare Best Practice Service - 2 User Logins included	\$89,657.10	Per Instance
FortiSOAR Multi Tenant Subscription License FortiSOAR Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	FortiSOAR Multi Tenant Subscription License 1 Year FortiSOAR Multi-Tenant Subscription for Dedicated Tenant plus FortiCare Premium Support - 1 User Login Included	\$17,719.20	Per Instance
FortiSOAR Multi Tenant Subscription License FortiSOAR Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	FortiSOAR Multi Tenant Subscription License 1 Year FortiSOAR Multi-Tenant Subscription for Regional SOC Instance plus FortiCare Premium Support - 2 User Logins Included	\$60,244.20	Per Instance
FortiSOAR Starter Subscription License FortiSOAR Starter Subscription plus FortiCare	FortiSOAR Starter Subscription License 1 Year FortiSOAR Starter Subscription plus	\$45,000.00	Per Instance

Premium support - 2 User Logins included	FortiCare Premium support - 2 User Logins included		
FortiSOAR Threat Intel Management Service Subscription Service for FortiSOAR Threat Intel Management Service including FortiGuard Premium Threat Feed.	FortiSOAR Threat Intel Management Service 1 Year Subscription Service for FortiSOAR Threat Intel Management Service including FortiGuard Premium Threat Feed.	\$22,863.60	Per Instance
FortiSOAR Enterprise & Multi Tenant Subscription License FortiSOAR User Seat License Subscription - One Additional User Login	FortiSOAR Enterprise & Multi Tenant Subscription License 1 Year FortiSOAR User Seat License Subscription - One Additional User Login	\$7,796.70	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provide	\$855.00	Per Instance

	r=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <p>- Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet</p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$360.00	Per Student

Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$1,440.00	Per Student

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT

MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device
MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops- 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$ 85.00	Per Application

MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$ 385.00	Per Device
MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$ 4.60	Per Device

Price Proposal

Respondent: United Data Technologies, Inc.

Solution Proposed: Palo Alto Networks Cortex XSIAM _

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (**OPTIONAL**) for term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour

Price Proposal

Respondent: ___United Data Technologies, Inc._____

Solution Proposed: __**BlueVoyant Platform Bundle (MDR, SIEM and Vulnerability Scanning)**

Service Category: Choose an item. Service Category 1: Endpoint-Based Asset Discovery

BlueVoyant supports managing the following technologies:

MANAGED DETECTION AND RESPONSE (MDR): CrowdStrike, Sentinel One, Microsoft Defender and Microsoft Managed M365D

SECURITY INFORMATION AND EVENT MANAGEMENT (SIEM):

Microsoft Managed Sentinel and MDR for Splunk.

VULNERABILITY: Microsoft, Qualys and Tenable

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Deployment <5000 Endpoints	\$80,000.00	One Time
Deployment >5000 Endpoints	\$112,000.00	One Time
Min Price (min 600 ep's)	\$60,000.00	Annual
601-1000	\$109.20	Annual Per Endpoint
1001-3000	\$90.00	Annual Per Endpoint
3001-5000	\$57.00	Annual Per Endpoint
5001-10,000	\$68.60	Annual Per Endpoint
10,000-25,000	\$64.00	Annual Per Endpoint
25,000-50,000	\$57.90	Annual Per Endpoint
50,001-100,000	\$50.60	Annual Per Endpoint

Add-On Services (**OPTIONAL**) for initial term:

Name	Price	Unit
IT Project Manager	\$ 240.00	Per Hour
IT Principal Project Manager (Remote)	\$ 210.00	Per Hour
IT Principal Project Manager (Onsite)	\$ 250.00	Per Hour
Network Administrator	\$ 120.00	Per Hour
Lead Engineer	\$ 210.00	Per Hour
Technology Manager	\$ 250.00	Per Hour
Solution Architect	\$ 275.00	Per Hour
Cyber Security Analyst	\$ 175.00	Per Hour
Sr. Cyber Security Analyst	\$ 275.00	Per Hour
Cyber Security Manager	\$ 250.00	Per Hour
Sr. Cyber Security Manager	\$ 270.00	Per Hour
UDTSecure- Managed Offerings	Monthly Billing PRICE	UNIT
MxDR-SW Managed Detection and Response (MxDR) Services for Network Switches - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 8.00	Per Device
MxDR-FW Managed Detection and Response (MxDR) Services for Network Firewalls - 24/7 monitoring, threat detection, and analysis to enhance the security and operational resilience of network switch infrastructure.	\$ 385.00	Per Device
MxDR-SRV Managed Detection and Response (MxDR) Services for Endpoint/Servers - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$ 75.00	Per Device

MxDR-WK/LT Managed Detection and Response (MxDR) Services for Endpoint/Workstations and Laptops - 24/7 monitoring, threat detection, security log ingestion, and analysis to protect server infrastructure. These services leverage advanced analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and operational integrity of server environments.	\$	2.00	Per Device
MxDR-EDR Managed Detection and Response (MxDR) Services for Endpoint Protection Applications - 24/7 monitoring, advanced threat detection, and analysis for endpoint devices. Leveraging Endpoint Detection and Response (EDR) technologies, these services include security log ingestion, real-time analytics, and threat intelligence to proactively identify, contain, and mitigate cyber threats, ensuring endpoint security and operational continuity.	\$	85.00	Per Application
MxDR-AUX Managed Detection and Response (MxDR) Services for Auxiliary Network Devices - 24/7 monitoring, security log ingestion, advanced threat detection, and analysis for devices such as NAC appliances, web filters, and other network security tools or appliances. These services leverage real-time analytics, threat intelligence, and automated workflows to proactively identify and mitigate cyber threats, ensuring the security and optimal performance of auxiliary network infrastructure.	\$	385.00	Per Device

MDR Managed Endpoint Detection and Response (EDR) Services - 24/7 monitoring, management, advanced threat detection, analysis and remediation for endpoint devices. These services utilize cutting-edge EDR technologies, threat intelligence, and automated workflows to proactively detect, analyze, and mitigate cyber threats, ensuring comprehensive endpoint protection and operational resilience.	\$	4.60	Per Device
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