

Exhibit B

Price Proposal

Respondent: Kapoor IT Consulting, LLC d.b.a KITC, LLC

Solution Proposed: N-Able Endpoint Detection and Response (EDR)

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
250 nodes	\$4.40	Per device
5,000 – 14,999 nodes	\$3.76	Per device
15,000+ nodes	\$3.14	Per device

Tiered, not to exceed pricing for renewal term:

Tier	Price	Unit
250 nodes	\$4.40	Per device
5,000 – 14,999 nodes	\$3.76	Per device
15,000+ nodes	\$3.14	Per device

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Solution Proposed: Trend Vision One

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Trend Vision One - Endpoint Security (Core) Academic 251-500 Devices	\$19.52	Per device
Trend Vision One – Endpoint Security (Essentials) Academic 251-500 Devices	\$26.04	Per device
Trend Vision One – Endpoint Security (Pro) Academic 251-500 Devices	\$130.37	Per device

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Implementation Review	Review of solution implementation after setup	Free	

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Solution Proposed: Invicti Enterprise

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Invicti Enterprise – 15 targets	\$22,200	15 targets (FQDNs)
Invicti Enterprise – 30 targets	\$33,300	30 targets (FQDNs)
Invicti Enterprise – 50 targets	\$41,070	50 targets (FQDNs)

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Premium Support	US-Based Support	\$4,995	1
Invicti API Discovery	Invicti API Security and discovery option to discover and scan APIs	\$11,100	1

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Solution Proposed: XQ Msg

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Bulk Discount Monthly Plan

Tier	Price	Unit
Base	\$6.16	Per user
Small (minimum of 150 users)	\$4.81	Per user
Medium (minimum of 3,000 users)	\$4.06	Per user
Large (minimum of 10,000 users)	\$3.09	Per user

Bulk Discount Annual Plan (additional 10% discount)

Tier	Price	Unit
Base	\$73.93	Per user
Small (minimum of 150 users)	\$51.87	Per user
Medium (minimum of 3,000 users)	\$43.25	Per user
Large (minimum of 10,000 users)	\$33.27	Per user

Bulk Discount Annual Plan (additional 10% discount)

Tier	Price	Unit
Base	\$73.93	Per user
Small (minimum of 150 users)	\$51.87	Per user
Medium (minimum of 3,000 users)	\$43.25	Per user
Large (minimum of 10,000 users)	\$33.27	Per user

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Implementation Review	Review of solution implementation after setup	Free	

Price Proposal

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Solution Proposed: Invicti Enterprise

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Invicti Enterprise – 15 targets	\$22,200	15 targets (FQDNs)
Invicti Enterprise – 30 targets	\$33,300	30 targets (FQDNs)
Invicti Enterprise – 50 targets	\$41,070	50 targets (FQDNs)

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premium Support	US-Based Support	\$4,995	1
Invicti API Discovery	Invicti API Security and discovery option to discover and scan APIs	\$11,100	1

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Solution Proposed: Antivirus for Amazon S3 (AVS3)

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Commercial License - 24TB <i>(Overage \$0.60/GB and option to procure another license at \$0.52/GB. Includes AV, DC, All Premium Engines)</i>	\$17,760/yr	USD
Annual License – 100TB Annual <i>(Overage \$0.60/GB and option to procure another license at \$0.52/GB. Includes AV, DC, All Premium Engines)</i>	\$66,600/yr	USD
Enterprise License - Unlimited Scanning <i>(Includes organization wide unlimited scanning with AV and DC, all premium scanning engines and enterprise level support)</i>	\$138,750/yr	USD

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Professional Services	Onboarding and configuration support	\$6,660	USD
Business Support Plan	Email, Phone, assisted product updates, deployment changes, quarterly health checks	\$11,100	USD
Enterprise Support Plan	Email, phone, assisted product updates, deployment changes, quarterly health checks, dedicated technical support engineer	\$16,650	USD