

## Exhibit B

### Service Category 1 (Qualys)

Respondent: Lumen

Solution Proposed: Lumen Managed Cybersecurity Asset Management

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Service Category 1 Endpoint Based Asset Discovery Monthly Scan and Report	Qualys Toolset	Qualys SKU(s)	Quantity	List Price - Monthly Recurring Charge (MRC)	Lumen PM Support Install and Setup - Non-Recurring Charge (NRC)	Lumen M&P Day 1 and Day 2 Support (MRC)	Each Additional Unit (MRC)
Model Small Entity: Tier 1 Devices/Endpoints: 250 Domains 5, [1 SSL Cert per Domain] Users: 150 IP Addresses: 100	Mgd Qualys CSAM - Cloud Agent Passive Sensor (CAPS)	Q-P- CSAM	250 - Minimum Quantity	\$5,260.00	16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00 annual	\$21.04, per unit for quantities of 251 to 4999 units
	Patch Management	Q-P-M	250 - Minimum Quantity	\$5,990.00			\$23.96, per unit for quantities 251 to 4999 units
Year 1 Total \$26,482.00 ... Year 2 Total \$24,306.00 (minus install NRC)							

Model Medium Entity: Tier 2 Devices/Endpoints: 5000, Domains 50, [1 SSL Cert per Domain] Users: 3000 IP Addresses: 1500	Mgd Qualys CSAM - Cloud Agent Passive Sensor (CAPS)	Q-P- CSAM	5000	\$37,150.00	16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00 Annual	\$7.43, per unit for quantities of 5001 to 16999 units
	Patch Management	Q-P-M	5000	\$57,100.00			\$11.42, per unit for quantities of 5001 to 16999 units
Year 1 Total \$109,482.00 ... Year 2 Total \$107,306.00 (minus install NRC)							
Model Large Entity: Tier 3 Devices/Endpoints: 17000, Domains 1700, [1 SSL Cert per Domain] Users: 10,000 IP Addresses: 5000	Mgd Qualys CSAM - Cloud Agent Passive Sensor (CAPS)	Q-P- CSAM	17000	\$74,800.00	16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00 Annual	\$4.40, Above 17000 units
	Patch Management	Q-P-M	17000	\$136,870.00			\$8.05, Above 17000 units
Year 1 Total \$226,902.00 ... Year 2 Total \$224,726.00 (minus install NRC)							

## Service Category 2 (Qualys)

Respondent: Lumen

Solution Proposed: Lumen Managed Network Based Asset Discovery

Service Category: Service Category 2: Network-Based Asset Discovery

Service Category 2 Network Based Asset Discovery Monthly Scan and Report	Qualys Toolset	Qualys SKU(s)	Quantity	List Price - (MRC)	Lumen PM Support Install and Setup - (NRC)	Lumen M&P Day 1 and Day 2 Support - (MRC)	Each Additional Unit (MRC)
Model Small Entity: Tier 1 Devices/Endpoints: 250 Domains 5, [1 SSL Cert per Domain] Users: 150 IP Addresses: 100	Mgd Qualys Network Passive Sensor	Q-S-PS-1G	1	\$ 2,495.00	16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00 annual	\$2,495, per unit for quantities of 251 to 4999 units
Model Small Entity: Devices/Endpoints: 250 Domains 5, [1 SSL Cert per Domain] Users: 150 IP Addresses: 100	Mgd Qualys CSAM - Cloud Agent Passive Sensor (CAPS)	Q-P-CSAM	250 - Minimum Quantity	\$ 5,260.00			\$21.04, per unit for quantities of 251 to 4999 units
	Qualys Network Passive Sensor VM cores 8, 16G Ram, 50G HD	free Value Add with CSAM	1	\$			

Year 1 Total: \$22,987.00 ... Year 2 Total: \$20,811.00							
Model Medium Entity: Devices/Endpoints: 5000, Domains 50, [1 SSL Cert per Domain] Users: 3000 IP Addresses: 1500	Mgd Qualys Network Passive Sensor and CSAM Appliance	Q-S-PS-1G		\$ 2,495.00	16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00 annual	\$2,495, per unit for quantities of 5001 to 16999 units
	Mgd Qualys CSAM - Cloud Agent Passive Sensor (CAPS)	Q-P-CSAM	5000	\$ 37,150.00			\$7.43, per unit for quantities of 5001 to 16999 units
	Qualys Network Passive Sensor VM cores 8, 16G Ram, 50G HD	free Value Add with CSAM					
Year 1 Total: \$54,877.00 ... Year 2 Total: \$52,701.00							
Model Large Entity: Devices/Endpoints: 17000, Domains 1700, [1 SSL Cert per Domain] Users: 10,000 IP Addresses: 5000	Mgd Qualys Network Passive Sensor and CSAM Appliance	Q-S-PS-1G	1	\$ 2,495.00	16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00 annual	\$2,495, Above 17000 units
	Mgd Qualys CSAM - Cloud Agent Passive Sensor (CAPS)	Q-P-CSAM	17000	\$74,800.00			\$4.40, Above 17000 units
	Qualys Network Passive Sensor VM cores 8, 16G Ram, 50G HD	free Value Add with CSAM					

Year 1 Total: \$92,527.00 ... Year 2 Total: \$90,351.00
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## Service Category 3 (Qualys)

Respondent: Lumen

Solution Proposed: Lumen Managed Endpoint Detection and Response (Qualys)

Service Category: Service Category 3: Endpoint Detection and Response

Service Category 3 Endpoint Detection and Response	Qualys Toolset	Qualys SKU(s)	Quantity	List Price - (MRC)	Lumen PM Support Install and Setup - (NRC)	Lumen M&P Onboarding - (MRC)	Each Additional Unit - (MRC)
Model Small Entity: Devices/Endpoints: 250 Domains 5, [1 SSL Cert per Domain] Users: 150 IP Addresses: 100	Mgd Qualys Qualys Multi- Vector EDR	Q-P-EDR	250 - Minimum Quantity	\$ 44,745.00	40 hours \$136.00 per hour \$5,440.00 NRC	40 hours \$136.00 per hour \$5,440.00 NRC	\$178.98, per unit for quantities of 251 to 4999 units
	Mgd Qualys CSAM VM						
Year 1 Total: \$55,625.00 ... Year 2 Total: \$44,745.00							
Model Medium Entity: Devices/Endpoints: 5000, Domains 50, [1 SSL Cert per Domain] Users: 3000 IP Addresses: 1500	Mgd Qualys Qualys Multi- Vector EDR	Q-P-EDR	5000	\$ 105,950.00	60 hours \$136.00 per hour \$8,160.00 NRC	60 hours \$136.00 per hour \$8,160.00 NRC	\$21.19, per unit for quantities of 5001 to 16999 units
	Mgd Qualys CSAM VM						
Year 1 Total: \$ 122,270.00... Year 2 Total: \$105,950.00							

Model Large Entity: Devices/Endpoints: 17000, Domains 1700, [1 SSL Cert per Domain] Users: 10,000 IP Addresses: 5000	Mgd Qualys Qualys Multi- Vector EDR	Q-P-EDR	17000	\$240,890.00	80 hours \$136.00 per hour \$10,880.00 NRC	80 hours \$136.00 per hour \$10,880.00 NRC	\$14.17, Above 17000 units
	Mgd Qualys CSAM VM						
Year 1 Total: \$262,650.00 ... Year 2 Total: \$240,890.00							

## Service Category 3 (Crowdstrike)

Respondent: Lumen

Solution Proposed: Lumen Managed Endpoint Detection and Response (Crowdstrike)

Service Category: Service Category 3: Endpoint Detection and Response

Service Category 3 Endpoint Detection and Response	Toolset	SKU(s)	Quantity (number of endpoints)	Lumen Standard Pricing 1Yr. (MRC)	Lumen PM Support Install and Setup (NRC)	Lumen SOC 24X7 Support	Each Additional Unit - (MRC)
Model Small Entity: Tier 1 Devices/Endpoints: 250	Lumen MEDR CrowdStrike	CrowdStrike MSSP-Bundle Falcon Prevent Falcon Insight XDR Falcon Threat Graph Falcon Data Replicator Falcon Discover Falcon X Intelligence	250 - Minimum Quantity	\$28,650.00	40 hours \$136.00 per hour \$5,440.00 NRC	incl.	\$114.60, per unit for quantities of 251 to 4999 units
Year 1 Total \$34,090.00 ... Year 2 Total \$28,650.00 (minus install NRC)							
Model Medium Entity: Tier 2 Devices/Endpoints: 5000,	Lumen MEDR CrowdStrike	CrowdStrike MSSP-Bundle Falcon Prevent Falcon Insight XDR Falcon Threat Graph Falcon Data Replicator Falcon Discover	5000	\$ 573,000.00	60 hours \$136.00 per hour \$8,160.00 NRC	incl	\$114.60, per unit for quantities of 5001 to 16999 units



		Falcon X Intelligence					
Year 1 Total \$581,160.00 ... Year 2 Total \$573,000.00 (minus install NRC)							
Model Large Entity: Tier 3 Devices/Endpoints: 17000,	Lumen MEDR CrowdStrike	CrowdStrike MSSP-Bundle Falcon Prevent Falcon Insight XDR Falcon Threat Graph Falcon Data Replicator Falcon Discover Falcon X Intelligence	17000	\$ 1,915,560.00	80 hours \$136.00 per hour \$10,880.00 NRC	incl	\$112.68, Above 17000 units
Year 1 Total \$1,926,440.00 ... Year 2 Total \$1,915,560.00 (minus install NRC)							

## Service Category 4

Respondent: Lumen

Solution Proposed: Managed External Attack Surface Management

Service Category: Service Category 4: External-Facing Asset Discovery

Service Category 4 External Facing Asset Discovery	Qualys Toolset	Qualys SKU(s)	Quantity	List Price (MRC)	Lumen PM Support Install and Setup (NRC)	Lumen M&P Day 1 and Day 2 Support - (MRC)	Each Additional Unit (MRC)
Model Small Entity: Devices/Endpoints: 250 Domains 5, [1 SSL Cert per Domain] Users: 150 IP Addresses: 100	Mgd Qualys CSAM with EASM Appliance	Q-P-CSAM	100 - Minimum Quantity	\$2,807.00	"16 hours \$136.00 per hour	Mgd Qualys CSAM with EASM Appliance	Q-P-CSAM
	Mgd Qualys VMDR	Q-P-VMDR	100	\$3,917.00			\$39.17, per unit for quantities of 101 to 1499 units
Year 1 Total: \$21,956 ... Year 2 Total: \$19,780.00							
Model Medium Entity: Devices/Endpoints: 5000, Domains 50, [1 SSL Cert per Domain] Users: 3000 IP Addresses: 1500	Mgd Qualys CSAM with EASM Appliance	Q-P-CSAM	1500	\$14,430.00	"16 hours \$136.00 per hour	Mgd Qualys CSAM with EASM Appliance	Q-P-CSAM

	Mgd Qualys VMDR	Q-P-VMDR	1500	\$19,665.00			\$13.11, for quantities of 1501 to 4999 units
Year 1 Total: \$49,327.00 ... Year 2 Total: \$47,151.00							
Model Large Entity: Devices/Endpoints: 17000, Domains 1700, [1 SSL Cert per Domain] Users: 10,000 IP Addresses: 5000	Mgd Qualys CSAM with EASM Appliance	Q-P-CSAM	5000	\$37,150.00	16 hours \$136.00 per hour	SecEng 8 hours per month \$136.00 per hour \$13,056.00	\$7.43, Above 5000 units
	Mgd Qualys VMDR	Q-P-VMDR	5000	\$51,750.00			\$10.35, Above 5000 units
Year 1 Total: \$104,132.00 ... Year 2 Total: \$101,956.00							

## Service Category 5 (Checkpoint)

Respondent: Lumen

Solution Proposed: Lumen Managed Email Security

Service Category: Service Category 5: Email Security

Service Category 5 Email Security Harmony	Checkpoint Toolset	Checkpoint SKU	Quantity	Lumen Price - (MRC)	Lumen Support Install and Setup (PM) - (NRC)	Each Additional Unit - (MRC)
Model Small Entity: Users: 150	Harmony Email and Collaboration	Advanced Protect -Anti Phishing, Anti Virus, URL Protection, URL Re-writing, Anomalies, Shadow IT, Sandboxing, CDR; Threat Extraction	150 - Minimum Quantity	\$ 8,400.25	20 hours \$136.00 per hour \$2,720.00 NRC	\$56, per unit for quantities of 151 to 2999 units
		Premium Support 7X24 Every Day				
Year 1 Total \$11,120.25 ... Year 2 Total \$8,400.25.00 (minus install NRC)						
Model Medium Entity: Users: 3000	Harmony Email and Collaboration	Advanced Protect -Anti Phishing, Anti Virus, URL Protection, URL Re-writing, Anomalies, Shadow IT, Sandboxing, CDR; Threat Extraction	3000	\$116,311.14	40 hours \$136.00 per hour \$5,440.00 NRC	\$38.77, per unit for quantities of 151 to 9999 units
		Premium Support 7X24 Every Day				
Year 1 Total \$121,751.44 ... Year 2 Total \$116,311.14 (minus install NRC)						
Model Large Entity: Users: 10,000	Harmony Email and Collaboration	Advanced Protect -Anti Phishing, Anti Virus, URL Protection, URL Re-writing, Anomalies, Shadow IT, Sandboxing, CDR; Threat Extraction	10000	\$280,008.30	80 hours \$136.00 per hour \$10,880.00 NRC	\$28.00, Above 10000 units

		Premium Support 7X24 Every Day				
Year 1 Total \$290,888.30 ... Year 2 Total \$280,008.30 (minus install NRC)						

## Service Category 7 (SOCaaS)

Respondent: Lumen

Solution Proposed: Lumen Security Operations Center as a Service  
Service Category: Service Category 7: Security Operations Platform

Service Category 7 Service Category 10 Lumen SOCaaS, Log Management and Managed SIEM	Lumen Toolset	Lumen SKU	Quantity	List Price - (MRC)	Lumen M&P Support Install and Setup - (NRC)	SOC 24X7 Monitoring	Each Additional Unit (MRC)
Model Small Entity: Devices/Endpoints: 250	Cloud based SPLUNK Instance, 24X7 SOC and Log Archive	SOCaaS for Public Sector 100G Logs per day	250 - Minimum Quantity	\$ 79,300.00	20 hours \$136.00 per hour \$2,720.00 NRC	included	\$317.20, per unit for quantities of 251 to 4999 units
Year 1 Total \$82,020.00 ... Year 2 Total \$79,300(minus install NRC)							
Model Medium Entity: Devices/Endpoints: 5000,	Cloud based SPLUNK Instance, 24X7 SOC and Log Archive	SOCaaS for Public Sector 200G Logs per day	5000	\$ 158,600.00	40 hours \$136.00 per hour \$5,440.00 NRC	included	\$31.72, per unit for quantities of 5001 to 16999 units
Year 1 Total \$164,040.00 ... Year 2 Total \$158,600.00 (minus install NRC)							
Model Large Entity: Devices/Endpoints: 17000,	Cloud based SPLUNK Instance, 24X7 SOC and Log Archive	SOCaaS for Public Sector 400G Logs per day	17000	\$ 317,200.00	80 hours \$136.00 per hour \$10,880.00 NRC	included	\$18.66, Above 17000 units
Year 1 Total \$328,080.00 ... Year 2 Total \$317,200.00 (minus install NRC)							

## Service Category 10 (Fortinet)

Respondent: Lumen

Solution Proposed: Lumen Managed SASE (Fortinet)

Service Category: Service Category 10: Secure Access Service Edge (SASE)

### Lumen SASE Solutions with Fortinet Pro-Managed

<b>Monthly Recurring Charges Small Fortinet SDWAN/SASE</b> <b>Small Tier (does not include BW pricing)</b> <b>2 branch sites 500M DIA (Fortinet 60F)</b> <b>1 main site 1G DIA (Fortinet 100F)</b> <b>Domains 5 (1 SSL Cert per Domain)</b> <b>Endpoints 150 (FortiClient 150)</b> <b>Public IP Address Space 100</b> <b>Private IP Address Space 254</b>		
SDWAN Network Management and Monitoring Services	Quantity/Units	Lumen Price
Fortigate 60F Small with SD WAN Functionality, with support for up to 2 Circuits	2	\$ 307.70
Fortigate 100F Small with SD WAN Functionality, with support for up to 2 Circuits	1	\$ 64.11
Remote Power Switch per Broadband Circuit	6	\$ 15.39
SASE uplift to Fortigate with SDWAN	3	\$ 38.47
FortiClient per client	150	\$ 240.39
		\$ 666.06
<b>Non Recurring Charges</b>		
Customer Setup for up to 100 Devices	1	\$3,205.00

Forticlient setup per remote client	150	\$ 962.00
Tele Installation Remote Power Switch per Broadband Circuit	6	\$ 962.00
		\$5,129.00
<b>Year 1 Cost \$13,121.72</b>		
<b>Renewal Cost \$7,992.72</b>		
<b>Monthly Recurring Charges medium Fortinet SDWAN/SASE</b> <b>Medium Tier (does not include BW pricing)</b> <b>5 branch sites 500M to 1G DIA (Fortinet 60F)</b> <b>1 main site 1G to 5G DIA (Fortinet 200F)</b> <b>Domains 10 (1 SSL Cert per Domain)</b> <b>Endpoints 300 (Forticlient 300)</b> <b>Public IP Address Space 254</b> <b>Private IP Address Space 512</b>		
SDWAN Network Management and Monitoring Services	Quantity/Units	Lumen Price
Fortigate 60F Small with SD WAN Functionality, with support for up to 2 Circuits	5	\$ 128.21
Fortigate 200F Large with SD WAN Functionality, with support for up to 2 Circuits	1	\$ 153.85
Remote Power Switch per Broadband Circuit	12	\$ 30.77
SASE uplift to Fortigate with SDWAN	6	\$ 76.94
Forticlient, per client	300	\$ 480.77
		\$ 870.54
<b>Non Recurring Charges</b>		
Customer Setup for up to 100 Devices	1	\$3,205.00
Forticlient setup per remote client	300	\$1,923.00



Tele Installation Remote Power Switch per Broadband Circuit	12	\$1,923.00
		\$7,051.00
<b>Year 1 Cost \$17,497.48</b>		
<b>Renewal Cost \$10,446.48</b>		
<b>Monthly Recurring Charges medium Fortinet SDWAN/SASE</b> <b>Large Tier (does not include BW pricing)</b> <b>9 branch sites 500M DIA (Fortinet 60F)</b> <b>1 branch site 2G DIA (Fortinet 100F)</b> <b>1 main site 10G DIA (Fortinet 200F)</b> <b>Domains 20 (1 SSL Cert per Domain)</b> <b>Endpoints 1000 (Forticlient 1000)</b> <b>Public IP Address Space 512</b> <b>Private IP Address Space 1024</b>		
<b>SDWAN Network Management and Monitoring Services</b>	<b>Quantity/Units</b>	<b>Lumen Price</b>
Fortigate 60F Small with SD WAN Functionality, with support for up to 2 Circuits	9	\$ 230.77
Fortigate 100f Small with SD WAN Functionality, with support for up to 2 Circuits	1	\$ 64.11
Fortigate 200F Large with SD WAN Functionality, with support for up to 2 Circuits	1	\$ 153.85
Remote Power Switch per Broadband Circuit	22	\$ 56.42
SASE uplift to Fortigate with SDWAN	11	\$ 141.03
Forticlient, per client	1000	\$1,602.57
		\$2,248.75
<b>Non Recurring Charges</b>		
Customer Setup for up to 100 Devices	1	\$3,205.00

Forticlient setup per remote client	1000	\$6,410.00
Tele Installation Remote Power Switch per Broadband Circuit	22	\$3,526.00
		\$ 13,141.00
<b>Year 1 Cost \$40,126.00</b>		
<b>Renewal Cost \$26,985.00</b>		

## Service Category 10 (Versa)

Respondent: Lumen

Solution Proposed Lumen Managed SASE (Versa):

Service Category: Service Category 10: Secure Access Service Edge (SASE)

### Lumen SASE Solutions with Versa Pro-Managed

Service Category 10 Secure Access Service Edge (SASE)	Pricing Includes: CPE, SD-WAN, and NGFW license. VSPA (ZTNA) per user and NRC.	Compute SASE Node		NGFW License (security)		SD-WAN License		MRC Total SASE 12 mo (CPE + SDWAM + NGFW)
		MRC	NRC	MRC	NRC	MRC	NRC	
Primary Extra Small CPE	FWA1012	\$ 120.00	\$ 240.00	\$ 60.00	\$ 240.00	\$ 119.00	\$ 120.00	\$ 299.00
Primary Small CPE	L-1515B	\$ 156.00	\$ 240.00	\$ 60.00	\$ 240.00	\$ 119.00	\$ 120.00	\$ 335.00

Primary Medium CPE	L-1515A	\$ 204.00	\$ 240.00	\$ 72.00	\$ 300.00	\$ 143.00	\$ 240.00	\$ 419.00
Primary Large CPE	FWA3260	\$ 420.00	\$ 360.00	\$ 120.00	\$ 300.00	\$ 179.00	\$ 240.00	\$ 719.00
Primary Extra Large CPE	FWA5070	\$ 840.00	\$ 600.00	\$ 180.00	\$ 360.00	\$ 329.00	\$ 240.00	\$ 1,259.00
Secondary (HA) Extra Small CPE	FWA1012	\$ 90.00	\$ 240.00	\$ 42.00	\$ 60.00	\$ 90.00	\$ 60.00	\$ 222.00
Secondary (HA) Small CPE	L-1515B	\$ 120.00	\$ 240.00	\$ 42.00	\$ 60.00	\$ 90.00	\$ 60.00	\$ 252.00
Secondary (HA) Medium CPE	L-1515A	\$ 150.00	\$ 240.00	\$ 54.00	\$ 90.00	\$ 108.00	\$ 90.00	\$ 312.00
Secondary (HA) Large CPE	FWA3260	\$ 306.00	\$ 360.00	\$ 90.00	\$ 120.00	\$ 144.00	\$ 120.00	\$ 540.00
Secondary (HA) Extra Large CPE	FWA5070	\$ 624.00	\$ 600.00	\$ 138.00	\$ 240.00	\$ 180.00	\$ 240.00	\$ 942.00
ZTNA is per user in 3 groups. (50-249/250-999/1000+)	VSPA (ZTNA per user license)	\$14/\$12/\$11						

## Value Add-On Services

Respondent: Lumen

Solution Proposed: Value Add- Viptela

Service Category: Service Category 10: Secure Access Service Edge (SASE)

### Lumen Managed SDWAN (Cisco Viptella)

SKU	Description	Lumen List MRC	Lumen List Annual	Lumen Renewal	Unit
C8200L-1N-4T-TNMS	Cisco Catalyst Router Small	\$ 3,657.29	\$ 43,887.48	\$410,785.92	1 ea
C8300-2N2S-4T2X-TNMS	Cisco Catalyst Router Med	\$ 9,399.15	\$112,789.80	\$ 1,055,711.52	1 ea
C8500-12X-TNMS	Cisco Catalyst Router Lge	\$ 18,379.00	\$220,548.00	\$ 2,064,346.56	1 ea
SCS-FL-C8500-12X-TMNS-HA	Large HA 2nd appliance for CPE redundancy	\$ 18,379.00	\$220,548.00	\$ 2,064,346.56	1ea
SCS-FL-C8300-2N2S-4T2X-TMNS-HA	Medium High Availability 2nd appliance for CPE Redundancy - (Cisco Software-Defined WAN (SD-WAN))	\$ 9,399.15	\$112,789.80	\$ 1,055,711.52	1 ea
SCS-FL-C8200L-1N-4T-TMNS-HA	Small High Availability 2nd appliance for CPE Redundancy - (Cisco Software-Defined WAN (SD-WAN))	\$ 3,657.29	\$ 43,887.48	\$410,785.92	1ea
SCS-FL-SDWAN-0015	Additional On-Site Work Cisco Software Defined (Small, Medium, and Large Appliance) One time fee.	\$ 13,717.95	\$164,615.40	\$128,400.00	1ea

## Service Category 13 (Qualys)

Respondent: Lumen

Solution Proposed: Vulnerability Assessment and Management

Service Category: Service Category 13: Vulnerability Assessment and Management

Service Category 13 Vulnerability Assessment Management	Qualys Toolset	Qualys SKU(s)	Quantity	List Price		Lumen PM Support Install and Setup	Lumen M&P Day 1 and Day 2 Support
Model Small Entity: Devices/Endpoints: 100	Mgd Qualys CSAM with EASM Appliance	Q-P- CSAM	100	\$ 2,807.00		16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00
	Mgd Qualys VMDR	Q-P- VMDR	100	\$ 3,917.00			
Year 1 Total: \$21,956 ... Year 2 Total: \$19,780.00							
Model Medium Entity: Devices/Endpoints: 1500,	Mgd Qualys CSAM with EASM Appliance	Q-P- CSAM	1500	\$ 14,430.00		16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00
	Mgd Qualys VMDR	Q-P- VMDR	1500	\$ 19,665.00			
Year 1 Total: \$49,327.00 ... Year 2 Total: \$47,151.00							
Model Large Entity: Devices/Endpoints: 5000,	Mgd Qualys CSAM with EASM Appliance	Q-P- CSAM	5000	\$ 37,150.00		16 hours \$136.00 per hour \$2,176.00 NRC	SecEng 8 hours per month \$136.00 per hour \$13,056.00
	Mgd Qualys VMDR	Q-P- VMDR	5000	\$ 51,750.00			

Year 1 Total: \$104,132.00 ... Year 2 Total: \$101,956.00
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## Service Category 16

Respondent: Lumen

Solution Proposed Security Information Event Management (SIEM) and Log Management :

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Service Category 16 Lumen SOCaaS, Log Management and Managed SIEM	Lumen Toolset	Lumen SKU	Quantity	List Price - (MRC)	Lumen M&P Support Install and Setup - (NRC)	SOC 24X7 Monitoring	Each Additional Unit (MRC)
Model Small Entity: Devices/Endpoints: 250	Cloud based SPLUNK Instance, 24X7 SOC and Log Archive	SOCaaS for Public Sector 100G Logs per day	250 - Minimum Quantity	\$ 79,300.00	20 hours \$136.00 per hour \$2,720.00 NRC	included	\$317.20, per unit for quantities of 251 to 4999 units
Year 1 Total \$82,020.00 ... Year 2 Total \$79,300 (minus install NRC)							
Model Medium Entity: Devices/Endpoints: 5000,	Cloud based SPLUNK Instance, 24X7 SOC and Log Archive	SOCaaS for Public Sector 200G Logs per day	5000	\$ 158,600.00	40 hours \$136.00 per hour \$5,440.00 NRC	included	\$31.72, per unit for quantities of 5001 to 16999 units
Year 1 Total \$164,040.00 ... Year 2 Total \$158,600.00 (minus install NRC)							
Model Large Entity: Devices/Endpoints: 17000,	Cloud based SPLUNK Instance, 24X7 SOC and Log Archive	SOCaaS for Public Sector 400G Logs per day	17000	\$ 317,200.00	80 hours \$136.00 per hour \$10,880.00 NRC	included	\$18.66, Above 17001 units
Year 1 Total \$328,080.00 ... Year 2 Total \$317,200.00 (minus install NRC)							

