

Endpoint Privilege Manager Price Proposal

Respondent: Presidio

Solution Proposed: Cyber Ark Endpoint Privilege Manager (EPM)

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Product Code	Sub Family	USD	Product Name
B2B-BASIC-USER-GOV-SAAS	Identity-B2B	\$3.00	B2B Identity basic SSO and MFA - Federal Deployment
B2B-BASIC-USER-SAAS	Identity-B2B	\$2.10	B2B Identity basic SSO and MFA
B2B-STANDARD-USER-GOV-SAAS	Identity-B2B	\$5.90	B2B Identity standard SSO and MFA - Federal Deployment
B2B-STANDARD-USER-SAAS	Identity-B2B	\$4.20	B2B Identity standard SSO and MFA
WORKFORCE-ENTERPRISE-USER-SAAS	Idaptive-Workforce	\$25.00	Secure Workforce Users - Enterprise Edition
WORKFORCE-PREMIUM-USER-GOV-SAAS	Workforce Package	\$23.00	Workforce Identity Premium User for Government
WORKFORCE-STANDARD-USER-GOV-SAAS	Workforce Package	\$13.00	Workforce Identity Standard User for Government
WORKFORCE-STANDARD-USER-SAAS	Idaptive-Workforce	\$9.00	Secure Workforce Users - Standard Edition
IAAS-B2B-USER-SAAS	Application Services	\$2.00	App Access Service - B2B, price per user per month
IAAS-B2C-USER-SAAS	Application Services	\$0.09	App Access Service - B2C, price per user per month
IAAS-B2E-USER-SAAS	Application Services	\$4.00	App Access Service - B2E, price per user per month
IAGW-B2B-USER-SAAS	Single Sign-On	\$2.00	App Gateway Service Add-on - B2B, price per user per month
IAGW-B2C-USER-SAAS	Single Sign-On	\$0.12	App Gateway Service Add-on - B2C, price per user per month
IAGW-B2E-USER-SAAS	Single Sign-On	\$4.70	App Gateway Service Add-on - B2E, price per user per month
IAMFA-B2B-USER-SAAS	Multi-Factor Authent	\$2.90	Adaptive Multi-factor Authentication - B2B, price per user per month
IAMFA-B2C-USER-SAAS	Multi-Factor Authent	\$0.12	Adaptive Multi-factor Authentication - B2C, price per user per month
IAMFA-B2E-USER-SAAS	Multi-Factor Authent	\$5.70	Adaptive Multi-factor Authentication - B2E, price per user per month
IASSO-B2B-USER-SAAS	Single Sign-On	\$2.40	Adaptive Single Sign-On - B2B, price per user per month
IASSO-B2C-USER-SAAS	Single Sign-On	\$0.12	Adaptive Single Sign-On - B2C, price per user per month
IASSO2-B2E-USER-SAAS	Single Sign-On	\$4.70	Adaptive Single Sign-On - B2E, price per user per month
IEC-USER-SAAS	Endpoint Security	\$2.40	Endpoint Authentication & Context - price per user per month
IEM-USER-SAAS	Endpoint Security	\$12.00	Endpoint Management - price per user per month
IESB-B2E-USER-SAAS	Endpoint Services	\$6.70	Endpoint Service Standard Bundle - B2E, price per user per month
IMFA-B2B-USER-SAAS	Multi-Factor Authent	\$1.50	Multi-factor Authentication - B2B, price per user per month
IMFA-B2C-USER-SAAS	Multi-Factor Authent	\$0.07	Multi-factor Authentication - B2C, price per user per month
IMFA-B2E-USER-SAAS	Multi-Factor Authent	\$3.50	Multi-factor Authentication - B2E, price per user per month
ISNAAR-USER-SAAS	ServiceNow	\$1.50	ServiceNow Application Access Request - price per user per month
ISNPR-USER-SAAS	ServiceNow	\$1.20	ServiceNow Self-Service Password Reset - price per user per month
ISSO-B2B-USER-SAAS	Single Sign-On	\$1.20	Single Sign-On - B2B, price per user per month
ISSO-B2C-USER-SAAS	Single Sign-On	\$0.07	Single Sign-On - B2C, price per user per month
ISSO-B2E-USER-SAAS	Single Sign-On	\$2.40	Single Sign-On - B2E, price per user per month
ISWS-CREDIT-STORAGE-ADDON	Secure Web Sessions	\$5.30	Secure Web Sessions searchable storage credit
ISWS-STANDARD-USER-SAAS	Secure Web Sessions	\$18.00	Secure Web Sessions for SSO user
ITEL-CREDIT-10000-ADDON	Multi-Factor Authent	\$171.00	CyberArk Identity Additional telephony credit pack of 10,000 users
IWPM-B2E-USER-GOV-SAAS	Workforce Package	\$8.00	Workforce Password Management User for Government
IWPM-B2E-USER-SAAS	Workforce Password	\$5.30	Workforce Password Management User
RCISAP-B2E-USER-SAAS	Application Services	\$10.00	Idaptive Identity Services - App+ Edition - B2E, price per user per month

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
EPM-JS	Jumpstart Services for EPM	\$15,250	N/A
PS-DESIGN-ADDON	Additional Service for Implementation (if needed)	\$3,350	N/A

PS-DEPLOY-ADDON	Additional Service for Implementation (If needed)	\$2,600	N/A
PS-Training	Additional Training for Users (if needed)	\$950	N/A