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Exhibit B

Price Proposal

Respondent: __Presidio_____

Solution Proposed: Armis Centrix Asset Management*

*Armis for Asset Management consolidates asset data into one complete, de-duplicated and authoritative asset map. Creates a complete asset inventory of all asset types from the ground to the cloud ensuring the entire attack surface is both defended and managed in real time. Complete visibility into assets behaviors and risk management based on business context, threat and vulnerability insights and the collective intelligence of billions of assets monitored by the Armis Asset Intelligence Engine. Asset minimum 2000 per tenant. Network ports also known as collectors.

Tier 1 - includes up to 2 network ports
Tier 2 - includes up to 4 network ports
Tier 3 - includes up to 8 network ports
Tier 4 - includes up to 16 network ports
Tier 5 - includes up to 32 network ports
Tier 6 - includes up to 64 network ports
Tier 7 - includes up to 64 network ports

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: _[500]_ - _[10,000]	$26.58	Per Asset
Tier 2: _[10,001]_ - _[25,000]	$17.72	Per Asset
Tier 3: _[25,001]_ - _[100,000]	$11.81	Per Asset
Tier 4: _[100,001]_ - _[500,000]	$7.88	Per Asset
Tier 5: _[500,001]_ - _[1,000,000]	$5.52	Per Asset
Tier 6: _[1,000,001]_ - _[1,300,00]	$3.50	Per Asset
Tier 7: _[1,300,001]_ - ___+___	$2.80	Per Asset

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit

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Network Ports - 1-50 Tier	Additional Network Ports (collectors) to supplement the customers requirement	$3,150.00	Per Network Port Tier
Network Ports - 51-100 Tier	Additional Network Ports (collectors) to supplement the customers requirement	$2,970.00	Per Network Port Tier
Network Ports - 100+ Tier	Additional Network Ports (collectors) to supplement the customers requirement	$2,790.00	Per Network Port Tier
Armis OT/IOT - XS Site-1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted	$3,150.00	Per Site Tier
Armis OT/IOT - XS Site-51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber	$2,970.00	Per Site Tier

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	exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted		
Armis OT/IOT - XS Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted	$2,790.00	Per Site Tier
Armis OT/IOT - Small Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	$6,750.00	Per Site Tier
Armis OT/IOT - Small Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build	$6,390.00	Per Site Tier

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	an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted		
Armis OT/IOT - Small Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	$6,030.00	Per Site Tier
Armis OT/IOT - Med Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap.	$22,500.00	Per Site Tier

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	Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted		
Armis OT/IOT - Med Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted	$21,420.00	Per Site Tier
Armis OT/IOT - Med Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber	$20,340.00	Per Site Tier

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	exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted		
Armis OT/IOT - Large Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	$51,300.00	Per Site Tier
Armis OT/IOT - Large Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	$48,780.00	Per Site Tier
Armis OT/IOT - Large Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build	$46,350.00	Per Site Tier

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	an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted		
Armis OT/IOT - XL Site-1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted	$68,400.00	Per Site Tier
Armis OT/IOT - XL Site-51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap.	$64,980.00	Per Site Tier

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	Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted		
Armis OT/IOT - XL Site-101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted	$61,740.00	Per Site Tier
Armis MDS - X-Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and	$9,000.00	Per Site Tier

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	ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.		
Armis MDS - X-Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	$8,550.00	Per Site Tier
Armis MDS - X-Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	$8,100.00	Per Site Tier
Armis MDS - Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical	$25,650.00	Per Site Tier

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	devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.		
Armis MDS - Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	$24,390.00	Per Site Tier
Armis MDS - Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and	$23,130.00	Per Site Tier

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	clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.		
Armis MDS - Medium Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.	$38,250.00	Per Site Tier
Armis MDS - Medium Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and	$36,360.00	Per Site Tier

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	ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.		
Armis MDS - Medium Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.	$34,560.00	Per Site Tier
Armis MDS - Large Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	$58,500.00	Per Site Tier
Armis MDS - Large Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical	$55,620.00	Per Site Tier

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	devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.		
Armis MDS - Large Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	$52,830.00	Per Site Tier
Armis MDS - X-Large Facilities	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and	Custom	Per Site Tier

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	clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Network Ports included and asset cap to be defined		
On-Site Resident Engineer/Architect	1-Year full-time onsite Armis Resident Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform. As per customer needs, this resource will fit either an Architect or Engineer profile at Customer's discretion. Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the Armis platform as well as relevant customer technologies (networking, security, and other relevant domains). Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis platform in complex accounts.	$517,500.00	Per Resource
Remote Resident Engineer/Architect	1-Year full-time remote Armis Resident	$432,000.00	Per Resource

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	Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform. As per customer needs, this resource will fit either an Architect or Engineer profile at Customer's discretion. Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the Armis platform as well as relevant customer technologies (networking, security, and other relevant domains). Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis platform in complex accounts.		
Platinum Support	Armis Platinum Services delivers advanced services capabilities for scaled deployments. Services include: Designated Technical Account Manager (TAM), Private / Dedicated Training Classes, Implementation Design & Optimization, Periodical Policies Tuning Assistance, Product Management Roadmap Visibility,	$0.00	Per Subscription

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	Quarterly Executive Reviews (QBRs), Priority Exec Escalation Path, Proactive Emergency Notifications, Proactive Technical Health Monitoring and Tuning		
Premium Support	24x7x365 access to Armis Enterprise Technical Support. Onboarding & Deployment Assistance. Access to Armis University with on demand and public remote instructor led training.	$0.00	Per Subscription
Armis Data Retention	Armis Data Retention beyond standard contractual period of retention (per Megabyte)	$900.00	Per Request
Armis Tenant Basic	Additional Basic tenant with customized name for customized customer use, on top of existing customer tenant.	$225,000.00	Per Tenant
Armis Tenant Mid-Enterprise	Additional Mid-Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	$450,000.00	Per Tenant
Armis Tenant Large Enterprise	Additional Large Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	$675,000.00	Per Tenant
Actionable Threat Intelligence for 500-1499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing	$72,000.00	Per Asset Band

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	maliciously at any particular moment.		
Actionable Threat Intelligence for 1500-2499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$81,000.00	Per Asset Band
Actionable Threat Intelligence for 2500-9999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$90,000.00	Per Asset Band
Actionable Threat Intelligence for 10000-14999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$103,500.00	Per Asset Band
Actionable Threat Intelligence for 15000-24999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they	$117,000.00	Per Asset Band

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	are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 25000-49999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$144,000.00	Per Asset Band
Actionable Threat Intelligence for 50000-99999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$180,000.00	Per Asset Band
Actionable Threat Intelligence for 100000-199999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing	$225,000.00	Per Asset Band

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	maliciously at any particular moment.		
Actionable Threat Intelligence for 200000-399999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$270,000.00	Per Asset Band
Actionable Threat Intelligence for 400000-699999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$360,000.00	Per Asset Band
Actionable Threat Intelligence for 700000-999999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$450,000.00	Per Asset Band
Actionable Threat Intelligence for 1000000-1299999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they	$540,000.00	Per Asset Band

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	are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 1300000+ Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	Custom	Per Asset Band
Actionable Threat Intelligence Pro for 500-1499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$144,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 1500-2499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being	$162,000.00	Per Asset Band

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	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 2500-9999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$180,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 10000-14999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical	$207,000.00	Per Asset Band

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	database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 15000-24999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$234,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 25000-49999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	$288,000.00	Per Asset Band

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	teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 50000-99999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$360,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 100000-199999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as	$450,000.00	Per Asset Band

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	well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 200000-399999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$540,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 400000-699999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly	$720,000.00	Per Asset Band

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	used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 700000-999999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$900,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 1000000-1299999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of	$1,080,000.00	Per Asset Band

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	threats for a specific tenant.		
Actionable Threat Intelligence Pro for 1300000+ Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	Custom	Per Asset Band
Actionable Threat Intelligence Center for 500-1499 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$54,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1500-2499 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they	$60,750.00	Per Asset Band

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	impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 2500-9999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$67,500.00	Per Asset Band
Actionable Threat Intelligence Center for 10000-14999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$77,625.00	Per Asset Band
Actionable Threat Intelligence Center for 15000-24999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises	$87,750.00	Per Asset Band

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	you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 25000-49999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$108,000.00	Per Asset Band
Actionable Threat Intelligence Center for 50000-99999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$135,000.00	Per Asset Band

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Actionable Threat Intelligence Center for 100000-199999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$168,750.00	Per Asset Band
Actionable Threat Intelligence Center for 200000-399999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$202,500.00	Per Asset Band
Actionable Threat Intelligence Center for 400000-699999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on	$270,000.00	Per Asset Band

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	asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 700000-999999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$337,500.00	Per Asset Band
Actionable Threat Intelligence Center for 1000000-1299999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$405,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1300000+ Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine	Custom	Per Asset Band

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	which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
ARM-VIPR-AB-1499-491	Armis Vulnerability Prioritization and Remediation for 500 - 1499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, mana	$23,465.00	Per Asset Band
ARM-VIPR-AB-2499-491	Armis Vulnerability Prioritization and Remediation for 1500 - 2499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	$31,587.50	Per Asset Band
ARM-VIPR-AB-9999-491	Armis Vulnerability Prioritization and Remediation for 2500 - 9999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	$45,125.00	Per Asset Band

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ARM-VIPR-AB-14999-491	Armis Vulnerability Prioritization and Remediation for 10000 - 14999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$83,932.50	Per Asset Band
ARM-VIPR-AB-24999-491	Armis Vulnerability Prioritization and Remediation for 15000 - 24999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$114,166.25	Per Asset Band
ARM-VIPR-AB-49999-491	Armis Vulnerability Prioritization and Remediation for 25000 - 49999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$153,425.00	Per Asset Band
ARM-VIPR-AB-99999-491	Armis Vulnerability Prioritization and Remediation for 50000 - 99999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$230,137.50	Per Asset Band

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ARM-VIPR-AB-199999-491	Armis Vulnerability Prioritization and Remediation for 100000 - 199999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$342,950.00	Per Asset Band
ARM-VIPR-AB-399999-491	Armis Vulnerability Prioritization and Remediation for 200000 - 399999 Assets, Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$532,475.00	Per Asset Band
ARM-VIPR-AB-699999-491	Armis Vulnerability Prioritization and Remediation for 400000 - 699999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$762,612.50	Per Asset Band
ARM-VIPR-AB-999999-491	Armis Vulnerability Prioritization and Remediation for 700000 - 999999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$947,625.00	Per Asset Band

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ARM-VIPR-AB-1299999-491	Armis Vulnerability Prioritization and Remediation for 1000000 - 1299999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business ris	$1,064,950.00	Per Asset Band
ARM-VIPR-AB-1300000-491	Armis Vulnerability Prioritization and Remediation for 1300000+ Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, manage	Custom	Per Asset Band

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Price Proposal

Respondent: _Armis, Inc._

Solution Proposed: _Armis VIPR Pro*_

*VIPR Pro empowers enterprises with a unified platform for technology risk prioritization and resolution lifecycle management. VIPR Professional automates risk prioritization and orientation through consolidation and contextualization of detection tool findings, through asset intelligence and configurable risk assessment. It then automates ticketing and task routing across multiple instances of the same workflow tools. Asset minimum 2000 per tenant.

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tier 1: _[500]_ - _[10,000]	$26.58	Per Asset
Tier 2: _[10,001]_ - _[25,000]	$17.72	Per Asset
Tier 3: _[25,001]_ - _[100,000]	$11.81	Per Asset
Tier 4: _[100,001]_ - _[500,000]	$7.88	Per Asset
Tier 5: _[500,001]_ - _[1,000,000]	$5.52	Per Asset
Tier 6: _[1,000,001]_ - _[1,300,00]	$3.50	Per Asset
Tier 7: [1,300,001] - +	$2.80	Per Asset

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Network Ports - 1-50 Tier	Additional Network Ports (collectors) to supplement the customers requirement	$3,150.00	Per Network Port Tier
Network Ports - 51-100 Tier	Additional Network Ports (collectors) to supplement the customers requirement	$2,970.00	Per Network Port Tier
Network Ports - 100+ Tier	Additional Network Ports (collectors) to supplement the customers requirement	$2,790.00	Per Network Port Tier
Armis OT/IOT - XS Site-1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while	$3,150.00	Per Site Tier

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	bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted		
Armis OT/IOT - XS Site-51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted	$2,970.00	Per Site Tier
Armis OT/IOT - XS Site-101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most	$2,790.00	Per Site Tier

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	advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted		
Armis OT/IOT - Small Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	$6,750.00	Per Site Tier
Armis OT/IOT - Small Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	$6,390.00	Per Site Tier
Armis OT/IOT - Small Site- 101+ Site Tier	See and secure IOT/OT environments, stay	$6,030.00	Per Site Tier

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	ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted		
Armis OT/IOT - Med Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted	$22,500.00	Per Site Tier
Armis OT/IOT - Med Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while	$21,420.00	Per Site Tier

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	bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted		
Armis OT/IOT - Med Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted	$20,340.00	Per Site Tier
Armis OT/IOT - Large Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most	$51,300.00	Per Site Tier

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	advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted		
Armis OT/IOT - Large Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	$48,780.00	Per Site Tier
Armis OT/IOT - Large Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	$46,350.00	Per Site Tier
Armis OT/IOT - XL Site- 1-50 Site Tier	See and secure IOT/OT environments, stay	$68,400.00	Per Site Tier

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	ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted		
Armis OT/IOT - XL Site-51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted	$64,980.00	Per Site Tier
Armis OT/IOT - XL Site-101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while	$61,740.00	Per Site Tier

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	bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted		
Armis MDS - X-Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	$9,000.00	Per Site Tier
Armis MDS - X-Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect	$8,550.00	Per Site Tier

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	patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.		
Armis MDS - X-Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	$8,100.00	Per Site Tier
Armis MDS - Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	$25,650.00	Per Site Tier

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Armis MDS - Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	$24,390.00	Per Site Tier
Armis MDS - Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	$23,130.00	Per Site Tier
Armis MDS - Medium Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient	$38,250.00	Per Site Tier

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	care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.		
Armis MDS - Medium Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.	$36,360.00	Per Site Tier
Armis MDS - Medium Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2	$34,560.00	Per Site Tier

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	properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.		
Armis MDS - Large Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	$58,500.00	Per Site Tier
Armis MDS - Large Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	$55,620.00	Per Site Tier

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Armis MDS - Large Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	$52,830.00	Per Site Tier
Armis MDS - X-Large Facilities	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Network Ports included and asset cap to be defined	Custom	Per Site Tier
On-Site Resident Engineer/Architect	1-Year full-time onsite Armis Resident Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform. As per customer needs,	$517,500.00	Per Resource

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	this resource will fit either an Architect or Engineer profile at Customer's discretion. Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the Armis platform as well as relevant customer technologies (networking, security, and other relevant domains). Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis platform in complex accounts.		
Remote Resident Engineer/Architect	1-Year full-time remote Armis Resident Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform. As per customer needs, this resource will fit either an Architect or Engineer profile at Customer's discretion. Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the	$432,000.00	Per Resource

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	Armis platform as well as relevant customer technologies (networking, security, and other relevant domains). Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis platform in complex accounts.		
Platinum Support	Armis Platinum Services delivers advanced services capabilities for scaled deployments. Services include: Designated Technical Account Manager (TAM), Private / Dedicated Training Classes, Implementation Design & Optimization, Periodical Policies Tuning Assistance, Product Management Roadmap Visibility, Quarterly Executive Reviews (QBRs), Priority Exec Escalation Path, Proactive Emergency Notifications, Proactive Technical Health Monitoring and Tuning	$0.00	Per Subscription
Premium Support	24x7x365 access to Armis Enterprise Technical Support. Onboarding & Deployment Assistance. Access to Armis University with on demand and public remote instructor led training.	$0.00	Per Subscription
Armis Data Retention	Armis Data Retention beyond standard contractual period of	$900.00	Per Request

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	retention (per Megabyte)		
Armis Tenant Basic	Additional Basic tenant with customized name for customized customer use, on top of existing customer tenant.	$225,000.00	Per Tenant
Armis Tenant Mid-Enterprise	Additional Mid-Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	$450,000.00	Per Tenant
Armis Tenant Large Enterprise	Additional Large Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	$675,000.00	Per Tenant
Actionable Threat Intelligence for 500-1499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$72,000.00	Per Asset Band
Actionable Threat Intelligence for 1500-2499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$81,000.00	Per Asset Band
Actionable Threat Intelligence for 2500-9999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being	$90,000.00	Per Asset Band

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	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 10000-14999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$103,500.00	Per Asset Band
Actionable Threat Intelligence for 15000-24999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$117,000.00	Per Asset Band
Actionable Threat Intelligence for 25000-49999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	$144,000.00	Per Asset Band

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

	teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 50000-99999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$180,000.00	Per Asset Band
Actionable Threat Intelligence for 100000-199999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$225,000.00	Per Asset Band
Actionable Threat Intelligence for 200000-399999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$270,000.00	Per Asset Band
Actionable Threat Intelligence for 400000-699999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being	$360,000.00	Per Asset Band

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	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 700000-999999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$450,000.00	Per Asset Band
Actionable Threat Intelligence for 1000000-1299999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	$540,000.00	Per Asset Band
Actionable Threat Intelligence for 1300000+ Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	Custom	Per Asset Band

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	teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence Pro for 500-1499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$144,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 1500-2499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$162,000.00	Per Asset Band

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Actionable Threat Intelligence Pro for 2500-9999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$180,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 10000-14999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$207,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 15000-24999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being	$234,000.00	Per Asset Band

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	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 25000-49999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$288,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 50000-99999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical	$360,000.00	Per Asset Band

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	database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 100000-199999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$450,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 200000-399999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	$540,000.00	Per Asset Band

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

	teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 400000-699999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$720,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 700000-999999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as	$900,000.00	Per Asset Band

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	well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 1000000-1299999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	$1,080,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 1300000+ Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly	Custom	Per Asset Band

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	used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Center for 500-1499 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$54,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1500-2499 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$60,750.00	Per Asset Band
Actionable Threat Intelligence Center for 2500-9999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced	$67,500.00	Per Asset Band

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	by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 10000-14999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$77,625.00	Per Asset Band
Actionable Threat Intelligence Center for 15000-24999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$87,750.00	Per Asset Band
Actionable Threat Intelligence Center for 25000-49999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation	$108,000.00	Per Asset Band

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	stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 50000-99999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$135,000.00	Per Asset Band
Actionable Threat Intelligence Center for 100000-199999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$168,750.00	Per Asset Band

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Actionable Threat Intelligence Center for 200000-399999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$202,500.00	Per Asset Band
Actionable Threat Intelligence Center for 400000-699999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$270,000.00	Per Asset Band
Actionable Threat Intelligence Center for 700000-999999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on	$337,500.00	Per Asset Band

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	asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 1000000-1299999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	$405,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1300000+ Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	Custom	Per Asset Band
ARM-VIPR-AB-1499-491	Armis Vulnerability Prioritization and Remediation for 500 - 1499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality	$23,465.00	Per Asset Band

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	and business risk, mana		
ARM-VIPR-AB-2499-491	Armis Vulnerability Prioritization and Remediation for 1500 - 2499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	$31,587.50	Per Asset Band
ARM-VIPR-AB-9999-491	Armis Vulnerability Prioritization and Remediation for 2500 - 9999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	$45,125.00	Per Asset Band
ARM-VIPR-AB-14999-491	Armis Vulnerability Prioritization and Remediation for 10000 - 14999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$83,932.50	Per Asset Band

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ARM-VIPR-AB-24999-491	Armis Vulnerability Prioritization and Remediation for 15000 - 24999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$114,166.25	Per Asset Band
ARM-VIPR-AB-49999-491	Armis Vulnerability Prioritization and Remediation for 25000 - 49999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$153,425.00	Per Asset Band
ARM-VIPR-AB-99999-491	Armis Vulnerability Prioritization and Remediation for 50000 - 99999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	$230,137.50	Per Asset Band
ARM-VIPR-AB-199999-491	Armis Vulnerability Prioritization and Remediation for 100000 - 199999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$342,950.00	Per Asset Band

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

ARM-VIPR-AB-399999-491	Armis Vulnerability Prioritization and Remediation for 200000 - 399999 Assets, Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$532,475.00	Per Asset Band
ARM-VIPR-AB-699999-491	Armis Vulnerability Prioritization and Remediation for 400000 - 699999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$762,612.50	Per Asset Band
ARM-VIPR-AB-999999-491	Armis Vulnerability Prioritization and Remediation for 700000 - 999999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	$947,625.00	Per Asset Band
ARM-VIPR-AB-1299999-491	Armis Vulnerability Prioritization and Remediation for 1000000 - 1299999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business ris	$1,064,950.00	Per Asset Band

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

ARM-VIPR-AB-1300000-491	Armis Vulnerability Prioritization and Remediation for 1300000+ Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, manage	Custom	Per Asset Band

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: _Presidio_____

Solution Proposed: _CrowdStrike_____

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
0-10,000,000	$626.18 USD	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	$2,375.00 USD	1

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CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles,	$46.84 USD	1

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	dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

TO: Florida Digital Service Digital Security Solutions RFP

Attachment B Price Proposal

Respondent: Presi
Solutions: Cisco
Service Categories

#	Part #	Description	Unit Price	Qty	Ext Price
USRPRT-SEC-SUITE		**Initial Term:** 12 months **Billing Model:** Prepaid **Auto-Renewal Term:** Do Not Renew **Requested Start Date:** 12/14/2024			
1	USRPRT-SEC-SUITE	Cisco User Protection Security Suite Subscription	$0.00	1	$0.00
Recurring Charges					
2	UPT-SEC-ADV	Cisco User Protection Security Suite -Advantage	$280.80	100 Users for 12 months	$28,080.00
3	SVS-UPT-SUP-E	Cisco User Protection Suite Enhanced Support	$292.50	1 EA for 12 months	$3,510.00
4	ISE-P-SUITE	Cisco Identity Services Engine Premier-Suite	$0.00	200 Licenses for 12 months	$0.00
				Total Recurring Charges:	**$31,590.00**
				Total:	**$31,590.00**
USRPRT-SEC-SUITE		**Initial Term:** 12 months **Billing Model:** Prepaid **Auto-Renewal Term:** Do Not Renew **Requested Start Date:** 12/14/2024			
5	USRPRT-SEC-SUITE	Cisco User Protection Security Suite Subscription	$0.00	1	$0.00
Recurring Charges					
6	UPT-SEC-ADV	Cisco User Protection Security Suite -Advantage	$226.80	1000 Users for 12 months	$226,800.00
7	SVS-UPT-SUP-E	Cisco User Protection Suite Enhanced Support	$2,362.50	1 EA for 12 months	$28,350.00
8	ISE-P-SUITE	Cisco Identity Services Engine Premier-Suite	$0.00	2000 Licenses for 12 months	$0.00
				Total Recurring Charges:	**$255,150.00**
				Total:	**$255,150.00**
USRPRT-SEC-SUITE		**Initial Term:** 12 months **Billing Model:** Prepaid **Auto-Renewal Term:** Do Not Renew **Requested Start Date:** 12/14/2024			
9	USRPRT-SEC-SUITE	Cisco User Protection Security Suite Subscription	$0.00	1	$0.00
Recurring Charges					
10	UPT-SEC-ADV	Cisco User Protection Security Suite -Advantage	$172.80	10000 Users for 12 months	$1,728,000.00
11	SVS-UPT-SUP-E	Cisco User Protection Suite Enhanced Support	$18,000.00	1 EA for 12 months	$216,000.00
12	ISE-P-SUITE	Cisco Identity Services Engine Premier-Suite	$0.00	20000 Licenses for 12 months	$0.00

					Total Recurring Charges:	**$1,944,000.00**
					Total:	**$1,944,000.00**
SECURE-ACCESS-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: 12 months		**Requested Start Date:** 12/14/2024			
13	SECURE-ACCESS-SUB	Cisco Secure Access Subscription		$0.00	1	$0.00
Recurring Charges						
14	SVS-SECA-SUP-E	Enhanced Support for Cisco Secure Access		$279.01	1 EA for 12 months	$3,348.12
15	SA-SIA-ADV-K9	Cisco Secure Internet Access Advantage		$97.66	100 Users for 12 months	$9,766.00
16	SA-SPA-ADV-K9	Cisco Secure Private Access Advantage		$125.55	100 Users for 12 months	$12,555.00
17	SA-INSIGHTS	Cisco Secure Access - Customer Insights		$0.00	100 Users for 12 months	$0.00
					Total Recurring Charges:	**$25,669.12**
					Total:	**$25,669.12**
SECURE-ACCESS-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: 12 months		**Requested Start Date:** 12/14/2024			
18	SECURE-ACCESS-SUB	Cisco Secure Access Subscription		$0.00	1	$0.00
Recurring Charges						
19	SVS-SECA-SUP-E	Enhanced Support for Cisco Secure Access		$1,142.62	1 EA for 12 months	$13,711.44
20	SA-SIA-ADV-K9	Cisco Secure Internet Access Advantage		$78.96	500 Users for 12 months	$39,480.00
21	SA-SPA-ADV-K9	Cisco Secure Private Access Advantage		$103.86	500 Users for 12 months	$51,930.00
22	SA-INSIGHTS	Cisco Secure Access - Customer Insights		$0.00	500 Users for 12 months	$0.00
					Total Recurring Charges:	**$105,121.44**
					Total:	**$105,121.44**
SECURE-ACCESS-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: 12 months		**Requested Start Date:** 12/14/2024			
23	SECURE-ACCESS-SUB	Cisco Secure Access Subscription		$0.00	1	$0.00
Recurring Charges						
24	SVS-SECA-SUP-E	Enhanced Support for Cisco Secure Access		$2,127.20	1 EA for 12 months	$25,526.40
25	SA-SIA-ADV-K9	Cisco Secure Internet Access Advantage		$69.67	1000 Users for 12 months	$69,670.00
26	SA-SPA-ADV-K9	Cisco Secure Private Access Advantage		$100.51	1000 Users for 12 months	$100,510.00
27	SA-INSIGHTS	Cisco Secure Access - Customer Insights		$0.00	1000 Users for 12 months	$0.00
					Total Recurring Charges:	**$195,706.40**
					Total:	**$195,706.40**
SECURE-ACCESS-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: 12 months		**Requested Start Date:** 12/14/2024			
28	SECURE-ACCESS-SUB	Cisco Secure Access Subscription		$0.00	1	$0.00
Recurring Charges						
29	SVS-SECA-SUP-E	Enhanced Support for Cisco Secure Access		$9,132.64	1 EA for 12 months	$109,591.68
30	SA-SIA-ADV-K9	Cisco Secure Internet Access Advantage		$60.06	5000 Users for 12 months	$300,300.00

31	SA-SPA-ADV-K9	Cisco Secure Private Access Advantage	$86.06	5000 Users for 12 months	$430,300.00
32	SA-INSIGHTS	Cisco Secure Access - Customer Insights	$0.00	5000 Users for 12 months	$0.00
				Total Recurring Charges:	**$840,191.68**
				Total:	**$840,191.68**

SECURE-ACCESS-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: 12 months **Requested Start Date:** 12/14/2024

33	SECURE-ACCESS-SUB	Cisco Secure Access Subscription	$0.00	1	$0.00
Recurring Charges					
34	SVS-SECA-SUP-E	Enhanced Support for Cisco Secure Access	$16,932.04	1 EA for 12 months	$203,184.48
35	SA-SIA-ADV-K9	Cisco Secure Internet Access Advantage	$55.15	10000 Users for 12 months	$551,500.00
36	SA-SPA-ADV-K9	Cisco Secure Private Access Advantage	$80.31	10000 Users for 12 months	$803,100.00
37	SA-INSIGHTS	Cisco Secure Access - Customer Insights	$0.00	10000 Users for 12 months	$0.00
				Total Recurring Charges:	**$1,557,784.48**
				Total:	**$1,557,784.48**

XDR-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

38	XDR-SEC-SUB	Cisco XDR	$0.00	1	$0.00
Recurring Charges					
39	XDR-ADV	Cisco XDR Advantage Tier subscription	$108.95	100 Users for 12 months	$10,895.00
40	SVS-XDR-SUP-E	Enhanced Support Service for XDR	$0.00	1 Each for 12 months	$0.00
				Total Recurring Charges:	**$10,895.00**
				Total:	**$10,895.00**

XDR-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

41	XDR-SEC-SUB	Cisco XDR	$0.00	1	$0.00
Recurring Charges					
42	XDR-ADV	Cisco XDR Advantage Tier subscription	$98.15	1000 Users for 12 months	$98,150.00
43	SVS-XDR-SUP-E	Enhanced Support Service for XDR	$0.00	1 Each for 12 months	$0.00
				Total Recurring Charges:	**$98,150.00**
				Total:	**$98,150.00**

XDR-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

44	XDR-SEC-SUB	Cisco XDR	$0.00	1	$0.00
Recurring Charges					
45	XDR-ADV	Cisco XDR Advantage Tier subscription	$90.95	10000 Users for 12 months	$909,500.00
46	SVS-XDR-SUP-E	Enhanced Support Service for XDR	$0.00	1 Each for 12 months	$0.00
				Total Recurring Charges:	**$909,500.00**
				Total:	**$909,500.00**

XDR-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

47	XDR-SEC-SUB	Cisco XDR	$0.00	1	$0.00
Recurring Charges					
48	XDR-PRE	Cisco XDR Premier Tier subscription	$280.59	100 Users for 12 months	$28,059.00
49	SVS-XDR-SUP-E	Enhanced Support Service for XDR	$0.00	1 Each for 12 months	$0.00
50	XDR-ING-1GB	Cisco XDR Data Ingest 1GB Per User/Month	$28.94	200 for 12 months	$5,788.00
				Total Recurring Charges:	**$33,847.00**
				Total:	**$33,847.00**

XDR-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

51	XDR-SEC-SUB	Cisco XDR	$0.00	1	$0.00
Recurring Charges					
52	XDR-PRE	Cisco XDR Premier Tier subscription	$251.80	1000 Users for 12 months	$251,800.00
53	SVS-XDR-SUP-E	Enhanced Support Service for XDR	$0.00	1 Each for 12 months	$0.00
				Total Recurring Charges:	**$251,800.00**
				Total:	**$251,800.00**

XDR-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

54	XDR-SEC-SUB	Cisco XDR	$0.00	1	$0.00
Recurring Charges					
55	XDR-PRE	Cisco XDR Premier Tier subscription	$233.52	10000 Users for 12 months	$2,335,200.00
56	SVS-XDR-SUP-E	Enhanced Support Service for XDR	$0.00	1 Each for 12 months	$0.00
				Total Recurring Charges:	**$2,335,200.00**
				Total:	**$2,335,200.00**

CSEMAIL-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

57	CSEMAIL-SEC-SUB	Cisco Secure Email XaaS Subscription	$0.00	1	$0.00
Recurring Charges					
58	SVS-EMAILC-SUP-B	BASIC SUPPORT FOR CLOUD EMAIL SECURITY	$0.00	1 Each for 12 months	$0.00
59	CES-ADV-LIC	Cisco Secure Email Cloud Advantage, Essential+ GSU+DLP+ENC	$35.04	100 Users for 12 months	$3,504.00
60	CES-MA-ULTD-LIC	Cisco Secure Email Cloud Malware Analytics Unlimited License	$0.00	1 Users for 12 months	$0.00
				Total Recurring Charges:	**$3,504.00**
				Total:	**$3,504.00**

CSEMAIL-SEC-SUB **Initial Term:** 12 months **Billing Model:** Prepaid
Auto-Renewal Term: Do Not Renew **Requested Start Date:** 02/01/2025

61	CSEMAIL-SEC-SUB	Cisco Secure Email XaaS Subscription	$0.00	1	$0.00
Recurring Charges					
62	SVS-EMAILC-SUP-B	BASIC SUPPORT FOR CLOUD EMAIL SECURITY	$0.00	1 Each for 12 months	$0.00
63	CES-ADV-LIC	Cisco Secure Email Cloud Advantage, Essential+ GSU+DLP+ENC	$34.05	500 Users for 12 months	$17,025.00

64	CES-MA-ULTD-LIC	Cisco Secure Email Cloud Malware Analytics Unlimited License	$0.00	1 Users for 12 months	$0.00
				Total Recurring Charges:	**$17,025.00**
				Total:	**$17,025.00**
CSEMAIL-SEC-SUB	**Initial Term:** 12 months	**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew	**Requested Start Date:** 02/01/2025			
65	CSEMAIL-SEC-SUB	Cisco Secure Email XaaS Subscription	$0.00	1	$0.00
Recurring Charges					
66	SVS-EMAILC-SUP-B	BASIC SUPPORT FOR CLOUD EMAIL SECURITY	$0.00	1 Each for 12 months	$0.00
67	CES-ADV-LIC	Cisco Secure Email Cloud Advantage, Essential+ GSU+DLP+ENC	$32.13	1000 Users for 12 months	$32,130.00
68	CES-MA-ULTD-LIC	Cisco Secure Email Cloud Malware Analytics Unlimited License	$0.00	1 Users for 12 months	$0.00
				Total Recurring Charges:	**$32,130.00**
				Total:	**$32,130.00**
CSEMAIL-SEC-SUB	**Initial Term:** 12 months	**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew	**Requested Start Date:** 02/01/2025			
69	CSEMAIL-SEC-SUB	Cisco Secure Email XaaS Subscription	$0.00	1	$0.00
Recurring Charges					
70	SVS-EMAILC-SUP-B	BASIC SUPPORT FOR CLOUD EMAIL SECURITY	$0.00	1 Each for 12 months	$0.00
71	CES-ADV-LIC	Cisco Secure Email Cloud Advantage, Essential+ GSU+DLP+ENC	$26.02	5000 Users for 12 months	$130,100.00
72	CES-MA-ULTD-LIC	Cisco Secure Email Cloud Malware Analytics Unlimited License	$0.00	1 Users for 12 months	$0.00
				Total Recurring Charges:	**$130,100.00**
				Total:	**$130,100.00**
CSEMAIL-SEC-SUB	**Initial Term:** 12 months	**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew	**Requested Start Date:** 02/01/2025			
73	CSEMAIL-SEC-SUB	Cisco Secure Email XaaS Subscription	$0.00	1	$0.00
Recurring Charges					
74	SVS-EMAILC-SUP-B	BASIC SUPPORT FOR CLOUD EMAIL SECURITY	$0.00	1 Each for 12 months	$0.00
75	CES-ADV-LIC	Cisco Secure Email Cloud Advantage, Essential+ GSU+DLP+ENC	$24.25	10000 Users for 12 months	$242,500.00
76	CES-MA-ULTD-LIC	Cisco Secure Email Cloud Malware Analytics Unlimited License	$0.00	1 Users for 12 months	$0.00
				Total Recurring Charges:	**$242,500.00**
				Total:	**$242,500.00**
AMP4E-SEC-SUB	**Initial Term:** 12 months	**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew	**Requested Start Date:** 02/01/2025			
77	AMP4E-SEC-SUB	Cisco Secure Endpoint XaaS Subscription	$0.00	1	$0.00
Recurring Charges					
78	AMP4E-ADV-CL-LIC	Cisco Secure Endpoint Advantage Tier Subscription	$62.41	100 for 12 months	$6,241.00
79	TG-AMPADV-K9	Cisco Secure Malware Analytics Cloud for Endpoint Advantage	$0.00	1 Each for 12 months	$0.00
80	SVS-AMPE-SUP-B	Cisco AMP for Endpoints Basic SW Service	$0.00	1 Each for 12 months	$0.00
				Total Recurring Charges:	**$6,241.00**
				Total:	**$6,241.00**

AMP4E-SEC-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew		**Requested Start Date:** 02/01/2025			
81	AMP4E-SEC-SUB	Cisco Secure Endpoint XaaS Subscription		$0.00	1	$0.00
Recurring Charges						
82	AMP4E-ADV-CL-LIC	Cisco Secure Endpoint Advantage Tier Subscription		$51.44	500 for 12 months	$25,720.00
83	TG-AMPADV-K9	Cisco Secure Malware Analytics Cloud for Endpoint Advantage		$0.00	3 Each for 12 months	$0.00
84	SVS-AMPE-SUP-B	Cisco AMP for Endpoints Basic SW Service		$0.00	1 Each for 12 months	$0.00
					Total Recurring Charges:	**$25,720.00**
					Total:	**$25,720.00**
AMP4E-SEC-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew		**Requested Start Date:** 02/01/2025			
85	AMP4E-SEC-SUB	Cisco Secure Endpoint XaaS Subscription		$0.00	1	$0.00
Recurring Charges						
86	AMP4E-ADV-CL-LIC	Cisco Secure Endpoint Advantage Tier Subscription		$48.90	1000 for 12 months	$48,900.00
87	TG-AMPADV-K9	Cisco Secure Malware Analytics Cloud for Endpoint Advantage		$0.00	3 Each for 12 months	$0.00
88	SVS-AMPE-SUP-B	Cisco AMP for Endpoints Basic SW Service		$0.00	1 Each for 12 months	$0.00
					Total Recurring Charges:	**$48,900.00**
					Total:	**$48,900.00**
AMP4E-SEC-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew		**Requested Start Date:** 02/01/2025			
89	AMP4E-SEC-SUB	Cisco Secure Endpoint XaaS Subscription		$0.00	1	$0.00
Recurring Charges						
90	TG-AMPADV-K9	Cisco Secure Malware Analytics Cloud for Endpoint Advantage		$0.00	3 Each for 12 months	$0.00
91	SVS-AMPE-SUP-B	Cisco AMP for Endpoints Basic SW Service		$0.00	1 Each for 12 months	$0.00
92	AMP4E-ADV-CL-LIC	Cisco Secure Endpoint Advantage Tier Subscription		$44.91	5000 for 12 months	$224,550.00
					Total Recurring Charges:	**$224,550.00**
					Total:	**$224,550.00**
AMP4E-SEC-SUB	**Initial Term:** 12 months		**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew		**Requested Start Date:** 02/01/2025			
93	AMP4E-SEC-SUB	Cisco Secure Endpoint XaaS Subscription		$0.00	1	$0.00
Recurring Charges						
94	TG-AMPADV-K9	Cisco Secure Malware Analytics Cloud for Endpoint Advantage		$0.00	3 Each for 12 months	$0.00
95	SVS-AMPE-SUP-B	Cisco AMP for Endpoints Basic SW Service		$0.00	1 Each	$0.00
						$0.00
96	AMP4E-ADV-CL-LIC	Cisco Secure Endpoint Advantage Tier Subscription		$35.72	10000 for 12 months	$357,200.00
					Total Recurring Charges:	**$357,200.00**
					Total:	**$357,200.00**
CX-SEC-MDR	**Initial Term:** 12 months		**Billing Model:** Monthly			
	Auto-Renewal Term: Do Not Renew		**Requested Start Date:** 02/01/2025			
97	CX-SEC-MDR	Cisco Secure Managed Detection and Response for Endpoint		$0.00	1	$0.00

Recurring Charges					
98	SVS-MDR-EP	Cisco Secure MDR for Endpoint	$6.1055	500 Each for 12 months	$36,633.00
				Recurring Monthly Charges:	**$3,052.75**
				Total Recurring Charges:	**$36,633.00**
Usage Charges					
99	SVS-MDR-EP-ADD	Cisco Secure MDR for Endpoint IP Charge	See EDR Rates	Per Each	$0.00
				Total Usage Charges:	**Billed As Incurred**
				Total:	**$36,633.00**
CX-SEC-MDR	**Initial Term:** 12 months	**Billing Model:** Monthly	**Auto-Renewal Term:** Do Not Renew	**Requested Start Date:** 02/01/2025	
100	CX-SEC-MDR	Cisco Secure Managed Detection and Response for Endpoint	$0.00	1	$0.00
Recurring Charges					
101	SVS-MDR-EP	Cisco Secure MDR for Endpoint	$4.8844	1000 Each for 12 months	$58,612.80
				Recurring Monthly Charges:	**$4,884.40**
				Total Recurring Charges:	**$58,612.80**
Usage Charges					
102	SVS-MDR-EP-ADD	Cisco Secure MDR for Endpoint IP Charge	See EDR Rates	Per Each	$0.00
				Total Usage Charges:	**Billed As Incurred**
				Total:	**$58,612.80**
CX-SEC-MDR	**Initial Term:** 12 months	**Billing Model:** Monthly	**Auto-Renewal Term:** Do Not Renew	**Requested Start Date:** 02/01/2025	
103	CX-SEC-MDR	Cisco Secure Managed Detection and Response for Endpoint	$0.00	1	$0.00
Recurring Charges					
104	SVS-MDR-EP	Cisco Secure MDR for Endpoint	$4.6402	5000 Each for 12 months	$278,412.00
				Recurring Monthly Charges:	**$23,201.00**
				Total Recurring Charges:	**$278,412.00**
Usage Charges					
105	SVS-MDR-EP-ADD	Cisco Secure MDR for Endpoint IP Charge	See EDR Rates	Per Each	$0.00
				Total Usage Charges:	**Billed As Incurred**
				Total:	**$278,412.00**
CX-SEC-MDR	**Initial Term:** 12 months	**Billing Model:** Monthly	**Auto-Renewal Term:** Do Not Renew	**Requested Start Date:** 02/01/2025	
106	CX-SEC-MDR	Cisco Secure Managed Detection and Response for Endpoint	$0.00	1	$0.00
Recurring Charges					
107	SVS-MDR-EP	Cisco Secure MDR for Endpoint	$4.4082	10000 Each for 12 months	$528,984.00
				Recurring Monthly Charges:	**$44,082.00**
				Total Recurring Charges:	**$528,984.00**
Usage Charges					
108	SVS-MDR-EP-ADD	Cisco Secure MDR for Endpoint IP Charge	See EDR Rates	Per Each	$0.00
				Total Usage Charges:	**Billed As Incurred**
				Total:	**$528,984.00**
ISE-SEC-SUB	**Initial Term:** 12 months	**Billing Model:** Prepaid	**Auto-Renewal Term:** Do Not Renew	**Requested Start Date:** 03/01/2025	
109	ISE-SEC-SUB	Cisco Identity Service Engine Subscription	$0.00	1	$0.00

Recurring Charges					
110	SVS-ISE-SUP-B	Basic Support for Identity Service Engine Subscription	$0.00	1 Each for 12 months	$0.00
111	ISE-P-LIC	Cisco Identity Service Engine Premier Subscription	$13.94	100 Licenses for 12 months	$1,394.00
				Total Recurring Charges:	**$1,394.00**
				Total:	**$1,394.00**
L-ISE-TACACS-ND=					
112	L-ISE-TACACS-ND=	Cisco ISE Device Admin Node License	$6,741.00	2	$13,482.00
				Total:	**$13,482.00**
SNS-3715-K9					
113	SNS-3715-K9	Small Secure Network Server for ISE Applications	$12,457.43	2	$24,914.86
114	CON-SNT-SN3715K9	SNTC-8X5XNBD Small Secure Network Server for ISE App	$1,693.30	2 for 12 mo(s)	$3,386.60
115	SNS-HD600G10K12NM6	600GB 12G SAS 10K RPM SFF HDD	$761.61	2	$1,523.22
116	SNS-CPU-I4310	Intel 4310 2.1GHz/120W 12C/18MB DDR4 2667MHz	$0.00	2	$0.00
117	SNS-MR-X16G1RW	16GB RDIMM SRx4 3200 (8Gb)	$0.00	4	$0.00
118	SNS-TPM-002C	TPM 2.0, TCG, FIPS140-2, CC EAL4+ Certified, for M6 servers	$0.00	2	$0.00
119	SW-37X5-ISE-K9	Cisco ISE Software Load on SNS-36x5-K9 appliance	$0.00	2	$0.00
120	SNS-RAID-220M6	Cisco 12G SAS RAID Controller w/4GB FBWC (16 Drv) w/1U Brkt	$0.00	2	$0.00
121	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	$0.00	2	$0.00
122	SNS-PCIE-IQ10GF	Intel X710 quad-port 10G SFP+ NIC	$0.00	2	$0.00
123	SNS-PSU-M5BLK	Power Supply Blanking Panel for SNS-3700 servers	$0.00	2	$0.00
124	SNS-PSU1-1200W	1200W Titanium power supply for C-Series Servers	$0.00	2	$0.00
				Total:	**$29,824.68**
ISE-SEC-SUB	**Initial Term:** 12 months	**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew	**Requested Start Date:** 03/01/2025			
125	ISE-SEC-SUB	Cisco Identity Service Engine Subscription	$0.00	1	$0.00
Recurring Charges					
126	SVS-ISE-SUP-B	Basic Support for Identity Service Engine Subscription	$0.00	1 Each for 12 months	$0.00
127	ISE-P-LIC	Cisco Identity Service Engine Premier Subscription	$12.34	1000 Licenses for 12 months	$12,340.00
				Total Recurring Charges:	**$12,340.00**
				Total:	**$12,340.00**
L-ISE-TACACS-ND=					
128	L-ISE-TACACS-ND=	Cisco ISE Device Admin Node License	$6,741.00	2	$13,482.00
				Total:	**$13,482.00**
SNS-3715-K9					
129	SNS-3715-K9	Small Secure Network Server for ISE Applications	$12,457.43	2	$24,914.86
130	CON-SNT-SN3715K9	SNTC-8X5XNBD Small Secure Network Server for ISE App	$1,693.30	2 for 12 mo(s)	$3,386.60
131	SNS-HD600G10K12NM6	600GB 12G SAS 10K RPM SFF HDD	$761.61	2	$1,523.22
132	SNS-CPU-I4310	Intel 4310 2.1GHz/120W 12C/18MB DDR4 2667MHz	$0.00	2	$0.00
133	SNS-MR-X16G1RW	16GB RDIMM SRx4 3200 (8Gb)	$0.00	4	$0.00

134	SNS-TPM-002C	TPM 2.0, TCG, FIPS140-2, CC EAL4+ Certified, for M6 servers	$0.00	2	$0.00
135	SW-37X5-ISE-K9	Cisco ISE Software Load on SNS-36x5-K9 appliance	$0.00	2	$0.00
136	SNS-RAID-220M6	Cisco 12G SAS RAID Controller w/4GB FBWC (16 Drv) w/1U Brkt	$0.00	2	$0.00
137	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	$0.00	2	$0.00
138	SNS-PCIE-IQ10GF	Intel X710 quad-port 10G SFP+ NIC	$0.00	2	$0.00
139	SNS-PSU-M5BLK	Power Supply Blanking Panel for SNS-3700 servers	$0.00	2	$0.00
140	SNS-PSU1-1200W	1200W Titanium power supply for C-Series Servers	$0.00	2	$0.00
				Total:	**$29,824.68**
ISE-SEC-SUB	**Initial Term:** 12 months	**Billing Model:** Prepaid			
	Auto-Renewal Term: Do Not Renew	**Requested Start Date:** 03/01/2025			
141	ISE-SEC-SUB	Cisco Identity Service Engine Subscription	$0.00	1	$0.00
Recurring Charges					
142	SVS-ISE-SUP-B	Basic Support for Identity Service Engine Subscription	$0.00	1 Each for 12 months	$0.00
143	ISE-P-LIC	Cisco Identity Service Engine Premier Subscription	$8.44	5000 Licenses for 12 months	$42,200.00
				Total Recurring Charges:	**$42,200.00**
				Total:	**$42,200.00**
L-ISE-TACACS-ND=					
144	L-ISE-TACACS-ND=	Cisco ISE Device Admin Node License	$6,741.00	3	$20,223.00
				Total:	**$20,223.00**
SNS-3755-K9					
145	SNS-3755-K9	Medium Secure Network Server for ISE Applications	$28,348.83	3	$85,046.49
146	CON-SNT-SN3755K9	SNTC-8X5XNBD Medium Secure Network Server for ISE Ap	$4,604.30	3 for 12 mo(s)	$13,812.90
147	SNS-HD600G10K12NM6	600GB 12G SAS 10K RPM SFF HDD	$761.61	12	$9,139.32
148	SNS-CPU-I4316	Intel 4316 2.3GHz/150W 20C/30MB DDR4 2667MHz	$0.00	3	$0.00
149	SNS-MR-X16G1RW	16GB RDIMM SRx4 3200 (8Gb)	$0.00	18	$0.00
150	SNS-TPM-002C	TPM 2.0, TCG, FIPS140-2, CC EAL4+ Certified, for M6 servers	$0.00	3	$0.00
151	SW-37X5-ISE-K9	Cisco ISE Software Load on SNS-36x5-K9 appliance	$0.00	3	$0.00
152	SNS-RAID-220M6	Cisco 12G SAS RAID Controller w/4GB FBWC (16 Drv) w/1U Brkt	$0.00	3	$0.00
153	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	$0.00	6	$0.00
154	SNS-PCIE-IQ10GF	Intel X710 quad-port 10G SFP+ NIC	$0.00	3	$0.00
155	SNS-PSU1-1200W	1200W Titanium power supply for C-Series Servers	$0.00	6	$0.00
				Total:	**$107,998.71**

	Sub Total:	**$10,855,885.99**
	Grand Total:	**$10,855,885.99**

Quote valid for 30 days. Payment of invoices are due within 30 days from date of invoice unless other terms are issued. Late payments are subject to interest charges of the lesser of 1½% per month or the maximum amount allowed by law. All prices subject to change without notice. Supply subject to availability. This Quote is subject to Presidio's Standard Terms and Conditions below. Any changes to the following Terms and Conditions must be accepted in writing by Presidio, otherwise, CLIENT agrees to be bound by the following Terms and Conditions and pricing contained herein:

Pricing

• Quoted prices exclude applicable taxes. Invoicing will include applicable taxes unless a valid tax exempt certificate is provided. If you are entitled to a tax exemption please upload your tax exemption certificate(s) to https://app.certexpress.com/?c=32682b7046535333686f332f4362453d

• The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.

• Prices exclude freight, handling or insurance (unless itemized in the quote).

Invoicing
• CLIENT is invoiced for hardware (“goods”) upon shipment from the manufacturer and shall accept and pay for partial shipments. Software is invoiced upon shipment of media or when download capability is provided. OEM services are billed per the OEM SOW. Presidio services are billed per the Presidio SOW.
• Usage-Based Services Terms and Conditions. For Usage-Based Services purchased by CLIENT, Presidio shall invoice CLIENT once a month. Notwithstanding the amounts included on the applicable purchase order, the invoice for Usage-Based Services will vary from month to month based upon CLIENT’s usage and CLIENT shall be obligated to pay all charges for the Usage-Based Services used by CLIENT in the previous month. If CLIENT is delinquent in its payment obligations for the Usage-Based Services, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO’S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the Usage-Based Services due to CLIENT’s delinquent or non-payment.
• Enterprise Software, Licensing and Subscription Services (“Enterprise Agreement”). For Third-Party-provided, enterprise-based software licensing and services, Presidio shall invoice CLIENT according to the terms of the Enterprise Agreement between CLIENT and the Third Party. If CLIENT is delinquent in its payment obligations hereunder, then, upon reasonable, prior notice, Presidio reserves the right to suspend or discontinue such services at its sole discretion. CLIENT acknowledges and agrees that such discontinuation or suspension by PRESIDIO will not constitute a breach of PRESIDIO’S obligations to CLIENT. CLIENT agrees to indemnify and hold harmless PRESIDIO for any resulting damages due to the suspension or discontinuation of the services due to CLIENT’s delinquent or non-payment.

Freight, Handling, Shipping
• CLIENT will be billed for Presidio’s and/or the manufacturer’s freight charges for shipment of goods.
• Title/Risk of loss passes to CLIENT Freight on Board (FOB) origin unless otherwise agreed to in writing by Presidio. Orders shipped from a manufacturer to Presidio at CLIENT request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to CLIENT.
• Presidio accepts no responsibility / liability in connection with the shipment.
• Goods held in a Presidio warehouse either a) at the CLIENT’s request or b) in the event CLIENT refuses to accept delivery, may be subject to warehousing fees. Client may be asked to execute a Presidio “Warehousing Agreement”. CLIENT must provide primary insurance coverage for CLIENT equipment held in a Presidio warehouse.
• International delivery services include (i) Consolidated billing in USD for all international deliveries (ii) Consolidated contracting with one entity, namely Presidio (iii) Single point of contact (iv) Freight forwarding including exportation permits, application of tariff headings, customs clearance (including import permits, licenses, certificates) (v) Asset Management, Tracking & Reporting.

Warranty and Limitation of Liability
• Product is warranted by the Manufacturer, not by Presidio. Please consult Manufacturer for warranty terms. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO’S ENTIRE LIABILITY AND CLIENT’S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR PRODUCTS HEREUNDER.

Return Policy
• CLIENTS return rights are subject to the return policies (& fees including restocking) of the applicable manufacturer
• A Presidio-issued Return Material Authorization (RMA) is required & needs to accompany returned items before any credit is issued to a CLIENT. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.
• CLIENTS have 15 calendar days from original ship date to request a RMA (unless shorter period is required by manufacturer)
• Items returned must be in original shipping cartons, unopened, unused, undamaged and unaltered failing which Presidio is entitled to reject acceptance of items or charge further fees
• The CLIENT is responsible for shipping fees to the destination highlighted in the RMA
• Opened software cannot be returned

Cancellation Policy
• CLIENT’s cancellation of purchase order rights are subject to the cancellation policies (& fees) of the applicable manufacturer

Leases
• In the event Presidio does not receive payment for leased goods purchased on the CLIENT’s behalf from the applicable third-party financing entity, CLIENT is obligated to pay Presidio for all such goods as indicated in the applicable Presidio invoice.

Software terms
• Software is subject to the license terms that accompany it.
• License terms are established between the CLIENT & owner of the software
• Unless Presidio is the owner or licensor, Presidio makes no representations and/or warranties relating to its operation, ownership or use.
• Delivery of software licenses are agreed to be accepted in electronic form from the third party software company. Otherwise, you agree to self-accrue any applicable sales tax at the rate in effect for the jurisdiction.

Term and Termination of Orders: Usage-Based Services, Enterprise Agreements and Multi-Year Orders
• The terms of use for Usage-Based Services (i.e. Cisco-provided WebEx or Software as a Service (Saas)) are established by the applicable third-party provider of such services either at the applicable third-party provider website or via the separate agreement between CLIENT and third-party provider.
• The “Initial Term” of an order for Usage-Based Services and/or and Enterprise Agreement (“Order”) starts on the date the Usage-Based Services and/or Enterprise Agreement are available for use by CLIENT and lasts for the time period stated in the Order. After the Initial Term, unless prohibited by applicable law, there will be an automatic “Renewal Term” of the same length of time unless CLIENT notifies Presidio in writing that CLIENT does not want to renew at least sixty (60) days before the end of the then current Initial Term or Renewal Term. If the fees will change for the Renewal Term, Presidio will notify CLIENT reasonably in advance of the Renewal and in time for CLIENT to accept or reject renewing the Usage-Based Services and/or Enterprise Agreement. If CLIENT agrees with the fee changes, CLIENT may do nothing and the new fees will apply for the upcoming Renewal Term.
• Either party may terminate an Order by providing the other party written notice of termination at least sixty (60) days before the end of such Initial or Renewal Term. The termination will be effective on the last day of the Initial or Renewal Term and CLIENT will pay for the Usage-Based Services and/or Enterprise Agreement until the end of the current Initial or Renewal Term regardless of when CLIENT provided notice. Notwithstanding the foregoing, Usage-Based Services and Enterprise Agreements ordered are strictly non-cancelable during the Initial Term or Renewal Term except as otherwise provided in the applicable Service Terms and/or otherwise agreed upon in writing by Presidio. CLIENT will not be entitled to any refund for terminated Usage-Based Services or Enterprise Agreements during the Initial Term or Renewal Term except as agreed upon in writing by Provider and/or Presidio

Multi-Year Agreements
• For multi-year agreements, CLIENT expressly agrees to enter into a binding, non-cancelable agreement per the billing schedule set forth in the quote. THE CLIENT ACKNOWLEDGES AND AGREES THAT THE CLIENT’S AGREEMENT AND PAYMENTS FOR A MULTI-YEAR TRANSACTION ARE ESSENTIAL ELEMENTS OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES FOR MULTI-YEAR AGREEMENTS, SUCH THAT PRESIDIO WOULD NOT HAVE ENTERED INTO A MULTI-YEAR TRANSACTION WITHOUT SUCH AGREEMENT.

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Price Proposal

Respondent: **Cloudflare, Inc.**

Solution Proposed: **Email Security**

Service Category: **Service Category 5**

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit	Cloudflare Quote #'s
1,000 to 3,000 Users	$25.35 per user / year	Users	Q376564
3,0001 to 10,000 Users	$19,66 per user / year	Users	Q376373
10,0001 + Users	$11.41 per user / year	Users	Q376571
Implementation	Custom SKU as quoted	Custom Scope	

Respondent: **Cloudflare, Inc.**

Solution Proposed: **Content Delivery Network**

Service Category: **Service Category 6**

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit	Cloudflare Quote #'s
0 to 25,000 Population	$21,015 per year	Population Size	Q376560
25,001 to 150,000 Population	$52,965 per year	Population Size	Q376554
150,001 to 750,000 Population	$106,595 per year	Population Size	Q376504
750,001+ Population	$260,385 per year	Population Size	Q379125
Implementation	Custom SKU as quoted	Custom Scope	

Tiered, not to exceed pricing for **renewal** term:

Tier	Price	Unit
0 to 25,000 Population	$21,645 per year	Population Size
25,001 to 150,000 Population	$54,553 per year	Population Size
150,001 to 750,000 Population	$109,793 per year	Population Size
750,001+ Population	$268,196 per year	Population Size

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Respondent: **Cloudflare, Inc.**

Solution Proposed: **Security Operations Platform**

Service Category: **Service Category 7**

***Cloudflare Security Operations Platform is included with any solution**

Respondent: **Cloudflare, Inc.**

Solution Proposed: **Secure Access Service Edge (SASE)**

Service Category: **Service Category 10**

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit	Cloudflare Quote #'s
1,000 to 3,000 Users	$68.50 per user / year	Users	Q376511
3,0001 to 10,000 Users	$57.90 per user / year	Users	Q376577
10,001 + Users	$47.38 per user / year	Users	Q376580
Implementation	Custom SKU as quoted	Custom Scope	

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Price Proposal

Respondent: Presidio

Solution Proposed: CrowdStrike

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
0-10,000,000	$211.43 USD	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	$2,375.00 USD	1

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CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	$37.15 USD	1
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles,	$46.84 USD	1

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	dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer — delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

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Price Proposal

Respondent: Presidio

Solution Proposed: Fortinet FortiClient/EMS FortiNAC

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
100 Endpoints	$ 1,940.40	FortiNAC Endpoint Pack
1000 Endpoints	$ 12,523.50	FortiNAC Endpoint Pack
10000 Endpoints	$ 63,360.00	FortiNAC Endpoint Pack
50000 Endpoints	$ 250,272.00	FortiNAC Endpoint Pack
VM	$ 3,049.20	Per FortiNAC Instance
VM Support	$ 609.84	Per FortiNAC Instance
25-pack	$ 1,283.40	FortiClient Endpoint Pack
500-pack	$ 13,230.00	FortiClient Endpoint Pack
2000-pack	$ 44,550.00	FortiClient Endpoint Pack
10000-pack	$ 181,440.00	FortiClient Endpoint Pack
25-999 Endpoints	$ 2,700.00	FortiClient Endpoint Pack
1000-9999 Endpoints	$ 5,400.00	FortiClient Endpoint Pack
10000+ Endpoints	$ 10,800.00	FortiClient Endpoint Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	$3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	$609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	$2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiNAC Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet	$2,610.00	Per Student

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	- Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$270.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$270.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$360.00	Per Student

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$1,440.00	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet	$855.00	Per Student

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	- Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$63.00	Per Student
FortiManager-VM Subscription License with Support Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	$363.17	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	$2,905.11	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	$25,411.84	Per Instance

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Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiManager Administrator Training - 2 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimanager_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiManager Administrator Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$99.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

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Price Proposal

Respondent: Presidio

Solution Proposed: Fortinet FortiNAC

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
100 Endpoints	$ 1,940.40	FortiNAC Endpoint Pack
1000 Endpoints	$ 12,523.50	FortiNAC Endpoint Pack
10000 Endpoints	$ 63,360.00	FortiNAC Endpoint Pack
50000 Endpoints	$ 250,272.00	FortiNAC Endpoint Pack
VM	$ 3,049.20	Per Instance
VM Support	$ 609.84	Per Instance

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	$ 3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	$ 609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiNAC Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide.	$ 270.00	Per Student

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	Study guide, exam voucher and instructor facilitation not included		
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance

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FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student

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Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 63.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	$ 594.00	Per Day
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: Presidio

Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
25-pack	$ 1,800.00	Endpoint Pack
500-pack	$ 24,750.00	Endpoint Pack
2,000-pack	$ 84,600.00	Endpoint Pack
10,000-pack	$ 270,000.00	Endpoint Pack
Up to 500 endpoints	$ 2,925.00	Endpoint Pack
501 to 1,000 endpoints	$ 5,850.00	Endpoint Pack
1,001 to 3,000 endpoints	$ 10,350.00	Endpoint Pack
3,001 to 10,000 endpoints	$ 18,900.00	Endpoint Pack
10,001 to 30,000 endpoints	$ 27,000.00	Endpoint Pack
30,001 or more endpoints	$ 1,755.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	$ 2,587.50	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	$ 40,500.00	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	$ 147,600.00	Endpoint Pack

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	$ 585,000.00	Endpoint Pack
FortiEDR Repository Storage FortiEDR addon for EDR suite - additional 512GB data retention storage	FortiEDR Repository Storage 1 Year FortiEDR addon for EDR suite - additional 512GB data retention storage	$ 4,698.00	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
FortiEDR professional services day	FortiEDR professional services day FortiEDR professional services day offers customized enhanced platform settings and training to augment the generic mandatory EDR deployment/jump-start services. Requires SOW.	$ 1,755.00	Per Day
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	$ 5,850.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	$ 10,350.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	$ 18,900.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	$ 27,000.00	Endpoint Pack
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 63.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: Presidio

Solution Proposed: Fortinet FortiRECON

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Up to 500	$ 41,400.00	Monitored Asset Pack
Up to 1000	$ 51,750.00	Monitored Asset Pack
Up to 2000	$ 74,520.00	Monitored Asset Pack
Up to 10 000	$ 207,000.00	Monitored Asset Pack
Up to 50 000	$ 595,125.00	Monitored Asset Pack
Up to 100 000	$ 724,500.00	Monitored Asset Pack
Up to 250 000	$ 1,035,000.00	Monitored Asset Pack
Up to 500 000	$ 1,345,500.00	Monitored Asset Pack
Up to 750 000	$ 1,552,500.00	Monitored Asset Pack
Up to 1 000 000	$ 1,966,500.00	Monitored Asset Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiRecon Takedown Service FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	FortiRecon Takedown Service FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	$ 1,485.00	Takedown Pack
FortiRecon Takedown Service FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	$ 2,700.00	Takedown Pack
FortiRecon Takedown Service FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	$ 11,250.00	Takedown Pack

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: _____

Solution Proposed: Fortinet FortiMail/FortiSandbox

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
25 to 100 Mailboxes	$ 34.02	FortiMail SAsS Per Mailbox
101 to 1000 Mailboxes	$ 27.41	FortiMail SAsS Per Mailbox
1001 to 5000 Mailboxes	$ 24.57	FortiMail SAsS Per Mailbox
5001 to 10000 Mailboxes	$ 19.85	FortiMail SAsS Per Mailbox
10000+ Mailboxes	$ 17.96	FortiMail SAsS Per Mailbox
Up to 400 Mailboxes	$ 7,760.43	VM FortiMail Mailbox Pack
Up to 1500 Mailboxes	$ 18,834.93	VM FortiMail Mailbox Pack
Up to 2000 Mailboxes	$ 27,684.18	VM FortiMail Mailbox Pack
Up to 3000 Mailboxes	$ 36,533.43	VM FortiMail Mailbox Pack
Up to 3000 Mailboxes	$ 55,370.43	VM FortiMail Mailbox Pack
VM count up to max 8 Local and 200 Cloud	$ 1,488.78	Sandbox VM - Per Instance
VM 8 count Expansion	$ 5,103.00	Sandbox Expansion Pack
VM count up to max 8 Local and 200 Cloud	$ 1,488.78	Sandbox VM - Per Instance
VM 8 count Expansion	$ 5,103.00	Sandbox Expansion Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiMail Cloud Email Continuity Service Email Continuity for FortiMail Cloud (per mailbox, all users require license)	FortiMail Cloud Email Continuity Service 1 Year Email Continuity for FortiMail Cloud (per mailbox, all users require license)	$ 6.30	Per Mailbox
FortiMail Cloud Content Analysis Service FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	FortiMail Cloud Content Analysis Service 1 Year FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	$ 1.80	Per Mailbox
Subscription license with Bundle for FortiMail-VM (2 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	$ 2,024.10	Per Instance

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Subscription license with Bundle for FortiMail-VM (4 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	$ 14,444.10	Per Instance
Subscription license with Bundle for FortiMail-VM (2 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	$ 2,024.10	Per Instance
Subscription license with Bundle for FortiMail-VM (4 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	$ 14,444.10	Per Instance
FortiMail Cloud Deployment QuickStart Service	FortiMail Cloud Deployment QuickStart Service Advanced Deployment Service for FortiMail Cloud	$ 1,665.00	Per Day

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiMail Administrator Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimail_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiMail Administrator Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 175.50	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 63.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit
Sandbox VM Expansion 1-pack	Expands FSA-VM00 licenses of Microsoft Windows 10 by 1. Expands FSA-VM00 clone Windows/Linux/Android VM capacity by 1.	$ 1,275.75	Sandbox Cloud VM OS Expansion

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Sandbox VM Expansion 1-pack	Expands FSA license of Windows 10 for FSA VM Appliance. Allows 1 VM clone on Local (including Custom) and Cloud.	$ 1,275.75	Sandbox Cloud VM OS Expansion
Sandbox VM Expansion 1-pack	Expands FSA license of Windows 11 for FSA VM Appliance. Allows 1 VM clone on Local (including Custom) and Cloud.	$ 1,275.75	Sandbox Cloud VM OS Expansion
MS Office Sandbox License	Expands FSA (Appliance/VM) licenses of Microsoft Office 2021 by 1.	$ 2,339.28	Sandbox MS Office Add-on

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Attachment B
Price Proposal

Respondent shall provide a Price Proposal for each Solution proposed for a given Service Category. Pricing proposed shall be used by the Department to evaluate the Respondent's Solution. Provide Price Proposals in a PDF file. **Provision of a Price Proposal is a mandatory responsiveness requirement**.

Mandatory Requirements. On each Price Proposal submitted, Respondent shall, at a minimum: (1) state the applicable Service Category, (2) provide the name of the Solution proposed, and (3) provide pricing information for the proposed Solution for both the initial and renewal term. If no renewal pricing is proposed, Respondent affirms its submitted pricing for the initial term shall be applicable to any renewal terms.

The Department prefers that Respondent's pricing:

1) Provides not-to-exceed pricing for initial term and renewal term of the Solution; and

2) Provides Tiered Pricing, where greater numbers of units purchased provide discounted pricing.

Provision of not-to-exceed pricing and tiered pricing is not a mandatory requirement, but will result in the Respondent receiving a higher Price Proposal score, as further explained in Attachment C, Evaluation Criteria.

Add-On Services (**OPTIONAL**): Respondent may include the names, descriptions, and prices for Add-On services for the proposed Solution in its Price Proposal. If the Solution has separate charges for implementation, integration, or other start-up costs, these must be included in the Add-On Services portion of the Respondent's Price Proposal. For each Add-On Service proposed, Respondent shall describe the Add-On Service. Descriptions for each Add-On Service should be a maximum of 250 words. Failure to enter a name, description, and price for each proposed Add-On Service may result in that Add-On Service not being made available on the Term Contract, if awarded. If the Renewal Term Add-On Services is not provided, Respondent affirms pricing for the Initial Term shall be applicable to any renewal terms.

The Department reserves the right to seek clarification where necessary regarding all submitted Price Proposals.

A sample Price Proposal is provided on the following page. Respondents are encouraged to utilize the sample to ensure that the requirements specified above are provided, but may utilize an alternative format that contains the required information.

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: _____

Solution Proposed: Fortinet FortiWEB Cloud

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
20 Mbps	$ 9,000.00	Throughput
50 Mbps	$ 19,800.00	Throughput
100 Mbps	$ 36,000.00	Throughput
500 Mbps	$ 108,000.00	Throughput
10 Mbps	$ 5,571.90	Throughput
50 Mbps	$ 11,150.10	Throughput
250 Mbps	$ 25,911.90	Throughput
1 Gbps	$ 47,810.70	Throughput
3 Gbps	$ 78,936.30	Throughput

Tiered, not to exceed pricing for **renewal** term:

Tier	Price	Unit
20 Mbps	$ 9,000.00	Throughput
50 Mbps	$ 19,800.00	Throughput
100 Mbps	$ 36,000.00	Throughput
500 Mbps	$ 108,000.00	Throughput
10 Mbps	$ 5,571.90	Throughput
50 Mbps	$ 11,150.10	Throughput
250 Mbps	$ 25,911.90	Throughput
1 Gbps	$ 47,810.70	Throughput
3 Gbps	$ 78,936.30	Throughput

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	$ 540.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	$ 2,160.00	Per Website

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FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	$ 7,200.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	$ 27,000.00	Per Website
FortiWeb Cloud Vulnerability Scanning Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	FortiWeb Cloud Vulnerability Scanning 1 Year Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	$ 675.00	Per Website
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiWeb Administrator Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortiweb_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiWeb Administrator Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 117.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC,	$ 1,138.50	Per Instance

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Automation Service and FortiGuard Outbreak Detection Service.	Security Automation Service and FortiGuard Outbreak Detection Service.		
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst	$ 63.00	Per Student

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	- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included		
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day

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Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

Add-On Services (**OPTIONAL**) for **renewal** term:

Name	Description	Price	Unit
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	$ 540.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	$ 2,160.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	$ 7,200.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	$ 27,000.00	Per Website
FortiWeb Cloud Vulnerability Scanning Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	FortiWeb Cloud Vulnerability Scanning 1 Year Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	$ 675.00	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance

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FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance

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Price Proposal

Respondent: _____

Solution Proposed: Fortinet FortiANALYZER/FortiSIEM/FortiSOC

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1GB Logs per day (40GB - 99GB)	$ 360.00	Per GB
1GB Logs per day (100GB - 249GB)	$ 315.00	Per GB
1GB Logs per day (250GB - 499GB)	$ 289.80	Per GB
1GB Logs per day (500GB - 999GB)	$ 267.30	Per GB
1GB Logs per day (1000GB - 1999GB)	$ 245.70	Per GB
1GB Logs per day (2000GB+)	$ 225.90	Per GB
10 FortiSIEM Compute Units (FCU)	$ 25,200.00	FCU Pack
Additional 500GB online storage	$ 6,750.00	Per Instance
Archive 500GB storage	$ 1,530.00	Per Instance
50 Device Minimum	$ 156.97	Per Device
150 Device Minimum	$ 126.97	Per Device
300 Device Minimum	$ 111.08	Per Device
500 Device Minimum	$ 100.65	Per Device
1000 Device Minimum	$ 88.05	Per Device
2000 Device Minimum	$ 77.02	Per Device
4000 Device Minimum	$ 67.37	Per Device
50 Endpoint Minimum	$ 78.49	Per Device
150 Endpoint Minimum	$ 63.49	Per Device
300 Endpoint Minimum	$ 55.54	Per Device
500 Endpoint Minimum	$ 50.33	Per Device
1000 Endpoint Minimum	$ 44.03	Per Device
2000 Endpoint Minimum	$ 38.51	Per Device
4000 Endpoint Minimum	$ 33.69	Per Device
5000 Endpoint Minimum	$ 32.27	Per Device
50 Agents Minimum	$ 48.35	Per Device
100 Agents Minimum	$ 43.86	Per Device
200 Agents Minimum	$ 37.93	Per Device
500 Agents Minimum	$ 33.44	Per Device
1000 Agents Minimum	$ 28.95	Per Device
25 UEBA Agent Telemetry	$ 34.20	Per Device
500 UEBA Agent Telemetry	$ 32.40	Per Device
10000 UEBA Agent Telemetry	$ 29.70	Per Device
Additional EPS	$ 5.40	Per Instance

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit

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FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	$ 9.90	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	$ 9.00	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	$ 8.10	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	$ 15.30	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	$ 9.90	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	$ 9.00	Per Device
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	$ 3,267.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	$ 5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	$ 8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	$ 12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	$ 15,726.60	Per Instance

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FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	$ 16,546.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	$ 21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	$ 27,414.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	$ 49,347.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	$ 65,146.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	$ 80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	$ 89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	$ 97,118.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	$ 101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	$ 104,887.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	$ 106,199.10	Per Instance

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FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	$ 110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	$ 146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	$ 175,865.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	$ 197,848.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	$ 247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	$ 4,500.00	Per Instance
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 7,997.62	Per Instance
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 9,662.11	Per Instance
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 12,077.64	Per Instance

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IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 21,131.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 36,970.56	Per Instance
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 48,509.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	$ 80,848.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 2,690.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 4,708.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 8,236.80	Per Instance

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Agents - UEBA Telemetry" equals 1 point.			
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 11,424.96	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 14,410.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 17,254.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 30,187.44	Per Instance

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FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 52,814.16	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 73,258.56	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 101,616.48	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	$ 3,107.70	Per Instance

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FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	$ 6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	$ 10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	$ 13,195.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	$ 17,595.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	$ 19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	$ 29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	$ 33,810.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	$ 50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	$ 59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	$ 88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	$ 106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 4500 Points) FortiSIEM High Availability Cluster Subscription	$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	$ 120,060.90	Per Instance

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FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	$ 120,060.90	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 2,690.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 4,708.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 8,236.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 11,424.96	Per Instance

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FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 14,410.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 17,254.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 23,932.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 30,187.44	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 41,872.32	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 52,814.16	Per Instance

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FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 73,258.56	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 92,402.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 101,616.48	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	$ 110,634.48	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticp	$ 405.00	Per Student

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	age/view.php?page=library_fortisiem - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included		
Classroom, Virtual ILT	Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 270.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance

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Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 63.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student

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Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

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Price Proposal

Respondent: _____

Solution Proposed: Fortinet FortiAUTHENTICATOR

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
50-499	$ 108.00	Endpoint Pack
500-1999	$ 94.50	Endpoint Pack
2000-9999	$ 74.70	Endpoint Pack
10000+	$ 61.20	Endpoint Pack
Up to 999	$ 5,850.00	Endpoint Pack
1000-9999	$ 9,000.00	Endpoint Pack
10000+	$ 22,500.00	Endpoint Pack
1 CPU	$ 191.70	Per Instance
2 CPU	$ 386.10	Per Instance
4 CPU	$ 779.40	Per Instance
8 CPU	$ 1,589.40	Per Instance
16 CPU	$ 3,302.10	Per Instance
32 CPU	$ 7,092.90	Per Instance
Unlimited CPU	$ 16,141.50	Per Instance
1 CPU	$ 519.30	Per Instance
2 CPU	$ 1,043.10	Per Instance
4 CPU	$ 2,106.90	Per Instance
8 CPU	$ 4,296.60	Per Instance
16 CPU	$ 8,923.50	Per Instance
32 CPU	$ 19,169.10	Per Instance
Unlimited CPU	$ 43,625.70	Per Instance

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	$ 108.00	Per Endpoint
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	$ 94.50	Per Endpoint
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	$ 74.70	Per Endpoint
Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	$ 61.20	Per Endpoint

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Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material	$ 855.00	Per Student

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	(Lab and Study guides). Exam voucher not included		
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 63.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student

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Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: _____

Solution Proposed: Fortinet FortiGATE/FortiSASE/FortiCLIENT

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
50 - 499 Users	$ 315.90	Per User
500-1,999 Users	$ 280.80	Per User
2,000-9,999 Users	$ 217.80	Per User
10,000+ Users	$ 147.60	Per User
50 - 499 Users	$ 105.30	Per User
500-1,999 Users	$ 93.60	Per User
2,000-9,999 Users	$ 72.54	Per User
10,000+ Users	$ 49.14	Per User

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) 1 Year FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	$ 900.00	Throughput
FortiSASE Dedicated IP FortiSASE yearly subscription for 4 dedicated IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 4 dedicated IPs	$ 4,500.00	Per Instance
FortiSASE Dedicated IP FortiSASE yearly subscription for 32 public IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 32 public IPs	$ 16,650.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Fortinet Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Fortinet Locations	$ 9,000.00	Per Instance

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FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	$ 27,000.00	Per Instance
FortiSASE SD-WAN On-Ramp FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	FortiSASE SD-WAN On-Ramp 1 Year FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	$ 36,000.00	Per Instance
FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	$ 450.00	Per Instance
FortiSASE SD-WAN On-Ramp Connection FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On-Ramp Connection 1 Year FortiSASE SD-WAN On-Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	$ 1,350.00	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCSS - FortiSASE Administrator Training - 2 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisase-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisase_administrator&provider=fortinet - Price includes lab access and course material (Lab	$ 1,710.00	Per Student

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	and Study guides). Exam voucher not included		
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description:	$ 855.00	Per Student

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	https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 63.00	Per Student

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day

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After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

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Price Proposal

Respondent: _____

Solution Proposed: Fortinet FortiSCANNER Cloud/FortiCLIENT EMS

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
500 Assets	$ 3,150.00	Endpoint Pack
1000 Assets	$ 5,985.00	Endpoint Pack
5000 Assets	$ 24,750.00	Endpoint Pack
25-pack	$ 1,283.40	Endpoint Pack
500-pack	$ 13,230.00	Endpoint Pack
2000-pack	$ 44,550.00	Endpoint Pack
10000-pack	$ 181,440.00	Endpoint Pack
25-999 Endpoints	$ 2,700.00	Endpoint Pack
1000-9999 Endpoints	$ 5,400.00	Endpoint Pack
10000+ Endpoints	$ 10,800.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 1,710.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Price includes lab access and lab guide. Study guide, exam voucher	$ 270.00	Per Student

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	and instructor facilitation not included		
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator	$ 855.00	Per Student

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	- Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	$ 63.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	$ 360.00	Per Student
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in	$ 180.00	Per Student

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	Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet		
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	$ 1,440.00	Per Student
Onsite Resource Service (FortiCare Contract)	Per Day Charge for Remote Service (Forticare Contract)	$3,300.00	Per Day
After Business Hours/ Weekend Service Surcharge	Per Day Surcharge for Service Delivered/After-Hours and Weekend in addition to daily charge	$660	Per Day
Professional Services Travel Expenses	Custom Travel and Expense for Professional Services	$1	Per Custom Unit

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Product Name	SKU	Unit	List Price	Description	Service Category
Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL	NK-P-SSEAPI-5-PRF	Per user per Year	$236	Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and	9,10,15
Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL	NK-P-SSEAPI-3-PRF	Per user per Year	$209	Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, Transaction Events Streaming, Cloud Firewall, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and	9,10,15
Security Service Edge (SSE) Private Access SkopeAI package.	NK-P-SSEPA-SAI	Per user per Year	$325.00	Netskope Security Service Edge (SSE) Private Access SkopeAI package includes ZTNA Next L7 Professional, Next Gen SWG SkopeAI with SkopeAI for GenAI, SkopeAI DLP, Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log retention.	9,10,15
Netskope Security Service Edge (SSE) SkopeAI package.	NK-P-SSE-SAI	Per user per Year	$157.00	Netskope Security Service Edge (SSE) SkopeAI package includes Next Gen SWG Professional with SkopeAI for GenAI, SkopeAI DLP, Standard Threat Protection, Standard DLP, and Standard UEBA, plus Cloud Firewall (CFW) for users and offices, proxy transaction event log streaming, and Advanced Analytics BASE with 7-day log	9,10,15
Next Gen Secure Web Gateway SkopeAI	NK-P-NGSWG-SAI	Per user per Year	$133.00	Netskope Next Gen Secure Web Gateway SkopeAI for web traffic and inline protection of apps and cloud services. Package includes SkopeAI for GenAI, SkopeAI DLP, Standard DLP, Standard Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per	9,10,15
Endpoint SkopeAI DLP	NK-EP-DLP-SAI	Per user per Year	$36.00	Netskope Endpoint SkopeAI DLP for managed devices with Netskope Client. Licensed per user per year	
UPGRADE for SSE-PA SkopeAI to ENTERPRISE package.	NK-U-SSEPA-SAIENT	Per user per Year	$47.00	UPGRADE from Secure Service Edge (SSE) Private Access SkopeAI to ENTERPRISE package. Licensed per user per year.	9,10,15
UPGRADE for SSE SkopeAI to ENTERPRISE package	NK-U-SSE-SAIENT	Per user per Year	$15.00	UPGRADE from Secure Service Edge (SSE) SkopeAI to ENTERPRISE package. Licensed	9,10,15
UPGRADE for NG SWG SkopeAI to ENTERPRISE package.	NK-U-NGSWG-SAIENT	Per user per Year	$23.00	UPGRADE from Next Gen Secure Web Gateway (NG SWG) SkopeAI to ENTERPRISE package. Licensed per user	9,10,15
UPGRADE for Cloud Inline SkopeAI to ENTERPRISE package.	NK-U-CLDIN-SAIENT	Per user per Year	$17.00	UPGRADE from Cloud Inline SkopeAI to ENTERPRISE package. Licensed per user per year.	9,10,15
Netskope Inline/Network Packages					
Product Name	**SKU**	**Unit**	**List Price**	**Description**	
Next Gen Secure Web Gateway Enterprise	NK-P-NGSWG-ENT	Per user per Year	$156.00	Netskope Next Gen Secure Web Gateway SkopeAI ENTERPRISE for web traffic and inline protection of apps and cloud services. Package includes SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, Advanced Threat Protection, and Advanced UEBA. Licensing is per user per	9,10,15
Next Gen Secure Web Gateway Professional	NK-P-NGSWG-PRF	Per user per Year	$99.00	Netskope Next Gen Secure Web Gateway PROFESSIONAL for web traffic and inline	9,10,15
Next Gen Secure Web Gateway Standard	NK-P-SWG-STD	Per user per Year	$55.39	Netskope Secure Web Gateway STANDARD with URL filtering and Standard Threat Protection for web traffic only. Licensing is per user per	9,10,15
ENTERPRISE Netskope Next Gen SWG All Apps	NK-P-NGSWGAPI-ALL-ENT	Per user per Year	$406.00	Netskope Next Gen SWG All Apps ENTERPRISE includes CASB API Enterprise, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft	9,10,15
Netskope Next Gen SWG All Apps PROFESSIONAL	NK-P-NGSWGAPI-ALL-PRF	Per user per Year	$289.00	Netskope Next Gen SWG All Apps PROFESSIONAL includes CASB API Professional, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft	9,10,15
Netskope Next Gen SWG 5 Apps ENTERPRISE	NK-P-NGSWGAPI-5-ENT	Per user per Year	$302.00	Netskope Next Gen SWG 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics Licensing is per user per year for 5 apps excluding Salesforce and Microsoft	9,10,15
ENTERPRISE Netskope Next Gen SWG 3 Apps	NK-P-NGSWGAPI-3-ENT	Per user per Year	$264.00	Netskope Next Gen SWG 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, Next Gen SWG Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics Licensing is per user per year for 3 apps excluding Salesforce and Microsoft	9,10,15
Netskope Next Gen SWG 5 Apps PROFESSIONAL	NK-P-NGSWGAPI-5-PRF	Per user per Year	$200.00	Netskope Next Gen SWG 5 Apps PROFESSIONAL includes CASB API Professional for 5 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for 5 apps excluding Salesforce and Microsoft	9,10,15
Netskope Next Gen SWG 3 Apps PROFESSIONAL	NK-P-NGSWGAPI-3-PRF	Per user per Year	$173.00	Netskope Next Gen SWG 3 Apps PROFESSIONAL includes CASB API Professional for 3 Apps, Next Gen SWG Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for 3 apps excluding Salesforce and Microsoft	9,10,15
Netskope Cloud Firewall Plus	NK-CFW-PLUS	Per user per Year	$20.00	Netskope Cloud Firewall (CFW) Plus provides network security on outbound traffic across all ports and protocols for users and offices.This includes standard CFW and non -web IPS capabilities. Licensed per user per year.	9,10,15
Cloud Firewall	NK-CFW	Per user per Year	$16.47	Netskope Cloud Firewall (CFW) provides network security on outbound traffic across all ports and protocols for users and offices. Licensed per user per year	9,10,15
Upgrade for CFW Plus	NK-U-CFWP	Per user per Year	$4.00	UPGRADE from CFW to CFW Plus	
Netskope 1Gb IPSEC Tunnel	NK-IPSEC-TUN-1GB	Per Tunnel per Year	$10,800.00	Netskope IPSEC 1Gb tunnel SKU entitles customers to use 1Gbps IPsec Tunnel. 1Gbps tunnel speed is aggregated throughput of upload + download traffic. This SKU covers deployment of 1 Active and 1 Standby 1Gbps tunnel. Post purchase, please work with your sales to	9,10,15
Transaction Event Streaming	NK-TXN-STR	Per user per Year	$9.00	Netskope Transaction Event Streaming for NG SWG or Standard SWG	9,10,15
Netskope Targeted RBI for Next Gen SWG	NK-NG-SWG-RBI	Per user per Year	$48.24	Netskope Targeted Remote Browser Isolation (RBI) for Next Gen SWG PROFESSIONAL or ENTERPRISE. Licensed per user per year and limited to 5% of all	9,10,15
Netskope Extended RBI for Next Gen SWG	NK-NG-SWG-RBI-EXT	Per user per Year	$80.00	Netskope Extended RBI for Next Gen SWG. Licensed per user per year. Up to 25% of web traffic, for supported web categories and unmanaged web apps, plus by app risk (CCI rating), app tag, or destination country, and limited to 1.5GB isolated traffic per user per month.	9,10,15
Netskope Proactive Digital Experience Management (DEM) Professional	NK-PDEM-PRF	Per user per Year	$30.00	Netskope Proactive Digital Experience Management (DEM) Professional is	9,10,15
Gen SWG Netskope Extended RBI Upgrade for Next	NK-U-NG-SWG-RBI-EXT	Per user per Year	$32.00	Extended RBI Upgrade for Next Gen SWG. Licensed per user per year. Up to 25% of web traffic, for supported web categories and unmanaged web apps, plus by app risk (CCI rating), app tag, or destination country, and limited to 1.5GB isolated traffic per user per month.	9,10,15
Upgrade for NG SWG Advanced Data Protection (DLP)	NK-U-NGSWG-DLPA	Per user per Year	$40.24	UPGRADE from Standard DLP to Advanced DLP for Netskope NG SWG PROFESSIONAL	9,10,15
Upgrade for NG SWG Advanced Threat Protection	NK-U-NGSWG-TPA	Per user per Year	$38.82	PROFESSIONAL UPGRADE from Standard Threat Protection to Advanced Threat Protection	9,10,15
Upgrade to Advanced UEBA	NK-U-UEBAA	Per user per Year	$15.00	UPGRADE from Standard UEBA to Advanced UEBA for NG SWG PROFESSIONAL, Cloud Inline PROFESSIONAL or Cloud Inline STANDARD packages. Licensed per user per year.	9,10,15
SSL/TLS Inspection	NK-SSLI	Per tenant per Year	$16,000.00	Netskope SSL/TLS Inspection with a Customer Signed Certificate. Licensed per tenant per year.	9,10,15
Dedicated Egress IP	NK-EGRESS-DIP	Per user per Year	$20.00	Netskope Dedicated Egress IP Address provides range of dedicated egress IP's from the Netskope Security Cloud. Licensing is per user per year.	9,10,15
Regional Dedicated Egress IP	NK-EGRESS-DIP-REG	Per user per Year	$10.00	Netskope Dedicated Egress Regional IP Address within a Regional NewEdge Traffic Management Zone. Licensing is per user per year, cannot be used with the Global NewEdge Traffic Management Zone, and data centers in China are	9,10,15
DNS Security	NK-DNS	Per user per Year	$20.00	DNS Based Security inspects DNS traffic to block connections going to malicious destinations and prevents attacks that use DNS traffic. Netskope Cloud Firewall is a prerequisite for this solution.	9,10,15
Netskope DNS Security Upgrade for Machine Traffic	NK-U-DNS-MACH	Per GB per Year	$2	Netskope DNS Security Upgrade for Machine Traffic provides egress FWaaS	9,10,15
Netskope Bandwidth Control	NK-BW-CNTL	Per user per Year	$15.00	Netskope Bandwidth Control for applications, categories, and	9,10,15
Netskope Cloud Protection Packages					
Product Name	SKU		List Price	Description	9,10,15
Cloud Inline Enterprise	NK-P-CLDINL-ENT	Unit Per user per Year	$136.35	Netskope Cloud Inline SkopeAI ENTERPRISE protection of managed and unmanaged SaaS apps, including IaaS/PaaS user traffic. Package includes SkopeAI for GenAI, SkopeAI DLP, Advanced DLP, Advanced Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is	9,10,15
Cloud Inline Professional	NK-P-CLDINL-PRF	Per user per Year	$94.00	Netskope Cloud Inline PROFESSIONAL protection of managed and unmanaged SaaS apps including IaaS/PaaS user traffic. Package includes Standard DLP, Standard Threat Protection, and Standard UEBA. Licensing is per user per year.	9,10,15
Cloud Inline Standard	NK-P-CLDINL-STD	Per user per Year	$55.22	Netskope Cloud Inline STANDARD protection of managed and unmanaged SaaS apps including IaaS/PaaS user traffic. Package includes Standard DLP and Standard UEBA. Licensing is per user	9,10,15
ENTERPRISE Netskope CASB Inline and API All Apps	NK-P-CASB-ALL-ENT	Per user per Year	$386.00	Netskope CASB Inline and API All Apps ENTERPRISE includes CASB API Enterprise, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft	9,10,15
PROFESSIONAL Netskope CASB Inline and API All Apps	NK-P-CASB-ALL-PRF	Per user per Year	$284.00	Netskope CASB Inline and API All Apps PROFESSIONAL includes CASB API Professional, CASB Inline Professional, Standard Data and Threat Protection, Standard UEBA, and Advanced Analytics BASE. Licensing is per user per year for all apps excluding Salesforce and Microsoft	9,10,15
ENTERPRISE Netskope CASB Inline and API 5 Apps	NK-P-CASB-5-ENT	Per user per Year	$282.00	Netskope CASB Inline and API 5 Apps ENTERPRISE includes CASB API Enterprise for 5 Apps, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics Licensing is per user per year for 5 apps excluding Salesforce and Microsoft	9,10,15
ENTERPRISE Netskope CASB Inline and API 3 Apps	NK-P-CASB-3-ENT	Per user per Year	$244.00	Netskope CASB Inline and API 3 Apps ENTERPRISE includes CASB API Enterprise for 3 Apps, CASB Inline Enterprise, Advanced Data and Threat Protection, Advanced UEBA, and Advanced Analytics	9,10,15

1,2,9,10,15

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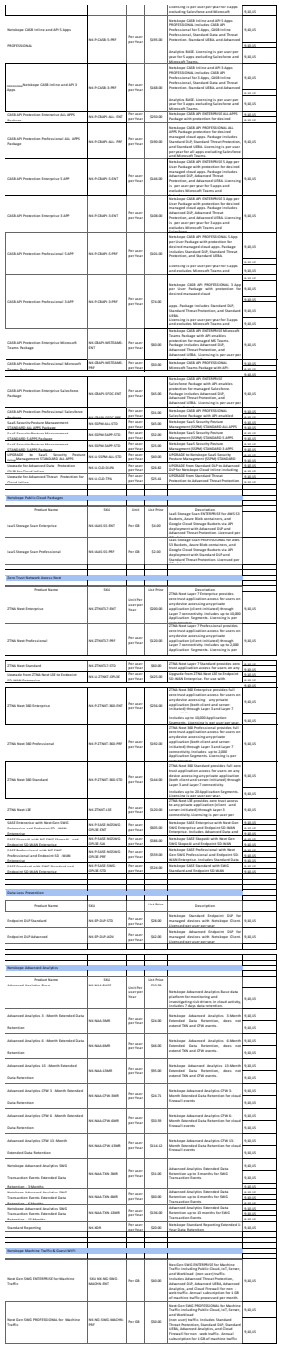

Next Gen SWG STANDARD for Machine Traffic	NK-NG-SWG-MACHN-STD	Per GB	$20.00	Standard SWG for Machine Traffic including Public Cloud, IoT, Server, and Workload (non user) traffic. Includes Standard Threat Protection. Annual subscription for 1 GB of machine traffic processed per month.	9,10,15 9,10,15
Standard SWG for Guest WiFi	NK-NGSWG-WIFI-STD	Per GB	$20.00	Standard SWG for Guest WiFi (non standard user) traffic. Annual subscription. Includes Standard Threat Protection. Each unit includes traffic volume up to 1 GB per month with Web	9,10,15
Netskope IoT Security					
IoT Software Bundle	NK-IOT-SEC-PRF	Per user per Year	$90.00	The IoT Security Professional package includes device discovery, asset management, device risk and access control. Licensing is per user per year	1,2,10
IoT Security Base	NK-IOT-SEC-STD	Per user per Year	$60.00	The IoT Security Standard package includes complete discovery, context and risk categorization for IPconnected managed and unmanaged IoT devices with base remediation capabilities. Licensing is per user per year.	1,2,10
IoT Security Asset Management	NK-IOT-SEC-ASTMGT	Per user per Year	$10.00	The Asset Management Add-on for IoT Security package includes centralized management of IPconnected IoT devices. Licensing is per user per year.	1,2,10
IoT Security Device Risk	NK-IOT-SEC-DVCRISK	Per user per Year	$10.00	The Device Risk Add-on for IoT Security package includes device risk assessment with drill-down capabilities and continuous monitoring for threats and 3rd party actions. Licensing is per user	1,2,10
IoT Security Access Control	NK-IOT-SEC-ACCNTRL	Per user per Year	$10.00	The Access Control Add-on for IoT Security package includes contextual access control policies, device segmentation and full remediation support with 3rd party systems. Licensing	1,2,10
IoT Security Appliance	NK-IOT-APPLIANCE	Per Device	$25,000.00	A Hardware Appliance for passive collection and sharing of meta information of devices and their activities to the cloud service. The appliance also communicates with in network enforcement agents like NACs and firewalls to perform remediations like blocking, access restrictions and microsegmentation	1,2,10 1,2,10 1,2,10
IoT Security Appliance Support	NK-IOT-HWSUPPORT-NBD	Per Device per Year	$5,000.00	IOT Appliance support with Next Business Day Ship	1,2,10
Netskope Borderless WAN					
Product Name	SKU	Unit	List Price	Description	
Endpoint SD-WAN - 1Y Enterprise Edition	NK-EP-BWAN-ENT	Per user per Year	$600.00	Netskope Endpoint SD-WAN including 1Y Enterprise software edition. Supported OS: Windows	1,2,9,10,15
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 50Mbps	NK-NSGV-ENT-50M-3Y	Subscription / 3 Year	$4,650.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 50Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 100Mbps	NK-NSGV-ENT-100M-3Y	Subscription / 3 Year	$5,150.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 100Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 250Mbps	NK-NSGV-ENT-250M-3Y	Subscription / 3 Year	$8,500.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 250Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 500Mbps	NK-NSGV-ENT-500M-3Y	Subscription / 3 Year	$14,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 500Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 1Gbps	NK-NSGV-ENT-1G-3Y	Subscription / 3 Year	$16,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 1Gbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 2Gbps	NK-NSGV-ENT-2G-3Y	Subscription / 3 Year	$18,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 2Gbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 5Gbps	NK-NSGV-ENT-5G-3Y	Subscription / 3 Year	$35,000.00	Netskope Borderless WAN Virtual Appliance including 3Y Enterprise software edition and 5Gbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 50Mbps	NK-NSGV-ENT-50M-5Y	Subscription / 5 Year	$7,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 50Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 100Mbps	NK-NSGV-ENT-100M-5Y	Subscription / 5 Year	$7,750.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 100Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 250Mbps	NK-NSGV-ENT-250M-5Y	Subscription / 5 Year	$12,750.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 250Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 500Mbps	NK-NSGV-ENT-500M-5Y	Subscription / 5 Year	$21,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 500Mbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 1Gbps	NK-NSGV-ENT-1G-5Y	Subscription / 5 Year	$24,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 1Gbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 2Gbps	NK-NSGV-ENT-2G-5Y	Subscription / 5 Year	$27,000.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 2Gbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 5Gbps	NK-NSGV-ENT-5G-5Y	Subscription / 5 Year	$52,500.00	Netskope Borderless WAN Virtual Appliance including 5Y Enterprise software edition and 5Gbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN hardware - NSG-100 with WiFi	NK-NSG-100-HW	Per Device	$440.00	Netskope Borderless WAN hardware including NSG-100 appliance with dual band 2.4GHz/5GHz WiFi.	1,2,9,10,15 1,2,9,10,15
Borderless WAN hardware - NSG-101 with WiFi and LTE	NK-NSG-101-HW	Per Device	$960.00	Netskope Borderless WAN hardware including NSG -101 appliance with dual band 2.4GHz/5GHz WiFi and CAT4 LTE.	1,2,9,10,15 1,2,9,10,15
					1,2,9,10,15
Borderless WAN hardware - NSG-1500 with WiFi	NK-NSG-1500-HW	Per Device	$2,000.00	Netskope Borderless WAN hardware including NSG-1500 appliance with WiFi 6.	1,2,9,10,15 1,2,9,10,15
Borderless WAN hardware - NSG-2000	NK-NSG-2000-HW	Per Device	$3,600.00	Netskope Borderless WAN hardware including NSG-2000 appliance.	1,2,9,10,15
					1,2,9,10,15
Borderless WAN hardware - NSG-3000	NK-NSG-3000-HW	Per Device	$10,800.00	Netskope Borderless WAN hardware including NSG-3000 appliance.	1,2,9,10,15
Hardware Support for NSG-100	NK-NSG-100-NBD-3Y	Subscription / 3 Year	$110.00	Advanced replacement NSG-100, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3 Year term	1,2,9,10,15
Hardware Support for NSG-101	NK-NSG-101-NBD-3Y	Subscription / 3 Year	$240.00	Advanced replacement NSG-101, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3 Year term	1,2,9,10,15
Hardware Support for NSG-1500	NK-NSG-1500-NBD-3Y	Subscription / 3 Year	$500.00	Advanced replacement NSG-1500, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3	1,2,9,10,15 1,2,9,10,15
Hardware Support for NSG-2000	NK-NSG-2000-NBD-3Y	Subscription / 3 Year	$900.00	Advanced replacement NSG-2000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3	1,2,9,10,15 1,2,9,10,15
Hardware Support for NSG-3000	NK-NSG-3000-NBD-3Y	Subscription / 3 Year	$2,700.00	Advanced replacement NSG-3000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 3	1,2,9,10,15 1,2,9,10,15
Hardware Support for NSG-100, 5Y	NK-NSG-100-NBD-5Y	Subscription / 5 Year	$170.00	Advanced replacement NSG-100, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5 Year term	1,2,9,10,15
Hardware Support for NSG-101, 5Y	NK-NSG-101-NBD-5Y	Subscription / 5 Year	$360.00	Advanced replacement NSG-101, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5 Year term	1,2,9,10,15
Hardware Support for NSG-1500, 5Y	NK-NSG-1500-NBD-5Y	Subscription / 5 Year	$750.00	Advanced replacement NSG-1500, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5	1,2,9,10,15 1,2,9,10,15
Hardware Support for NSG-2000, 5Y	NK-NSG-2000-NBD-5Y	Subscription / 5 Year	$1,350.00	Advanced replacement NSG-2000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5	1,2,9,10,15 1,2,9,10,15
Hardware Support for NSG-3000, 5Y	NK-NSG-3000-NBD-5Y	Subscription / 5 Year	$4,050.00	Advanced replacement NSG-3000, Next Business Day Ship provided RMA is received by 11am PST. RMA received after 11am PST will be shipped the following business day. 5	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 3Y Enterprise Edition, 50Mbps	NK-ENT-50M-3Y	Subscription / 3	$4,650.00	Netskope Borderless WAN software including 3Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 3Y Enterprise Edition, 100Mbps	NK-ENT-100M-3Y	Subscription /	$5,150.00	Netskope Borderless WAN software including 3Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 3Y Enterprise Edition, 250Mbps	NK-ENT-250M-3Y	Subscription /	$8,500.00	Netskope Borderless WAN software including 3Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 3Y Enterprise Edition, 500Mbps	NK-ENT-500M-3Y	Subscription / 3	$14,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 3Y Enterprise Edition, 1Gbps	NK-ENT-1G-3Y	Subscription /	$16,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 3Y Enterprise Edition, 2Gbps	NK-ENT-2G-3Y	Subscription /	$18,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 3Y Enterprise Edition, 5Gbps	NK-ENT-5G-3Y	Subscription / 3	$35,000.00	Netskope Borderless WAN software including 3Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 5Y Enterprise Edition, 50Mbps	NK-ENT-50M-5Y	Subscription /	$7,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 5Y Enterprise Edition, 100Mbps	NK-ENT-100M-5Y	Subscription /	$7,750.00	Netskope Borderless WAN software including 5Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 5Y Enterprise Edition, 250Mbps	NK-ENT-250M-5Y	Subscription /	$12,750.00	Netskope Borderless WAN software including 5Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 5Y Enterprise Edition, 500Mbps	NK-ENT-500M-5Y	Subscription /	$21,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 5Y Enterprise Edition, 1Gbps	NK-ENT-1G-5Y	Subscription / 5 Year	$24,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition and 1Gbps throughput.	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 5Y Enterprise Edition, 2Gbps	NK-ENT-2G-5Y	Subscription /	$27,000.00	Netskope Borderless WAN software including 5Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
Borderless WAN software - 5Y Enterprise Edition, 5Gbps	NK-ENT-5G-5Y	Subscription /	$52,500.00	Netskope Borderless WAN software including 5Y Enterprise software edition	1,2,9,10,15 1,2,9,10,15
US plug Power Adapter for NSG100/iXEdge-100	NK-NSG-100-PWR-US	Per Device	$30.00	US plug Power Adapter for NSG-100/iXEdge-100 appliance	1,2,9,10,15 1,2,9,10,15
Power Adapter for NSG-101/iXEdge-101	NK-NSG-101-PWR-GLB	Per Device	$90.00	Power adapter with regional adapter kit for NSG-101/iXEdge-101 appliance	1,2,9,10,15
Power Adapter for NSG -1000, NSG-1500 and NSG-2000	NK-NSG-1500-2000-PWR-ADP	Per Device	$80.00	Power Adapter for NSG-1000, NSG-1500 and NSG-2000 appliance	1,2,9,10,15

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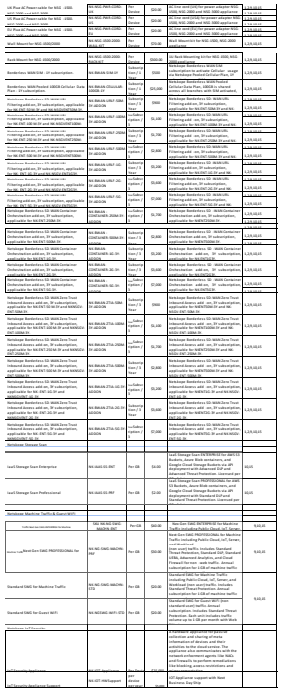

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Okta Price Proposal

Respondent: Okta

Solution Proposed: Identity Access Management (IAM) & Privileged Access Management (PAM)

Service Category: Choose an item.

Tiered, not to exceed pricing for **initial** term: IAM - User/Month & PAM - Server/Month

1. **Okta Software Licenses/Subscription** - 20% off List
2. **Okta Professional Services** - 5% off List
3. **Okta Training** - 5% off List
4. **Okta Sandbox** - 20% off List

Tier	Price	Unit
IAM - 01-2499	20% off List Price	Users
IAM - 2500-4999	25% off List Price	Users
IAM - 5000+	30% off List Price	Users
PAM - 01-49	20% off List Price	Servers
PAM - 50-249	25% off List Price	Servers
PAM - 250+	30% off List Price	Servers

Vendor	Description	List Price
Okta, Inc.	IT Products - Adaptive MFA	$72.00
Okta, Inc.	IT Products - Adaptive MFA - Transitional SKU for API Product to IT Product Migration	$72.00
Okta, Inc.	IT Products - Adaptive Single Sign-On	$60.00
Okta, Inc.	IT Products - Adaptive Single Sign-On - Transitional SKU for API Product to IT Product Migration	$60.00
Okta, Inc.	IT Products - MFA	$36.00
Okta, Inc.	IT Products - MFA - Transitional SKU for API Product to IT Product Migration	$36.00
Okta, Inc.	IT Products - Okta Privileged Access - Resource Units Per Month	$168.00
Okta, Inc.	IT Products - Single Sign-On	$24.00
Okta, Inc.	IT Products - Single Sign-On - Transitional SKU for API Product to IT Product Migration	$24.00
Okta, Inc.	IT Products - Single Sign-On (10 app limit)	$18.00
Okta, Inc.	IT Products - Single Sign-On (10 app limit) - Transitional SKU for API Product to IT Product Migration	$18.00
Okta, Inc.	IT Products - Single Sign-On (5 app limit)	$12.00
Okta, Inc.	IT Products - Single Sign-On (5 app limit) - Transitional SKU for API Product to IT Product Migration	$12.00

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Okta, Inc.	IT Products - Universal Directory	$24.00
Okta, Inc.	IT Products - Universal Directory - Transitional SKU for API Product to IT Product Migration	$24.00
Okta, Inc.	IT Products - Advanced Lifecycle Management	$72.00
Okta, Inc.	IT Products - Identity Threat Protection	$48.00

Add-On Services (**OPTIONAL**) for **initial** term: User/Month

Name	Description		Unit
Identity Governance	https://www.okta.com/pricing/		Users
Workflow	https://www.okta.com/pricing/		Users
Lifecycle Management	https://www.okta.com/pricing/		Users
Device Access	https://www.okta.com/pricing/		Users
Access Gateway	https://www.okta.com/pricing/		Users
Identity Threat Protection	https://www.okta.com/pricing/		Users
Identity Security Posture Management	https://www.okta.com/pricing/		Users

Vendor	Description	List Price
Okta, Inc.	IT Products - Advanced Lifecycle Management - Transitional SKU for API Product to IT Product Migration	$72.00
Okta, Inc.	IT Products - Advanced Server Access, annual	$180.00
Okta, Inc.	IT Products - Advanced Server Access, annual - Transitional SKU for API Product to IT Product Migration	$180.00

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Okta, Inc.	IT Products - API Access Management	$24.00
Okta, Inc.	IT Products - API Access Management - Transitional SKU for API Product to IT Product Migration	$24.00
Okta, Inc.	IT Products - Desktop Access	$24.00
Okta, Inc.	IT Products - Device Access	$48.00
Okta, Inc.	IT Products - Lifecycle Management	$48.00
Okta, Inc.	IT Products - Lifecycle Management - Transitional SKU for API Product to IT Product Migration	$48.00
Okta, Inc.	IT Products - Lifecycle Management, 1 OIN App	$12.00
Okta, Inc.	IT Products - Lifecycle Management, 1 OIN App - Transitional SKU for API Product to IT Product Migration	$12.00
Okta, Inc.	IT Products - Lifecycle Management, Advanced Sourcing	$24.00
Okta, Inc.	IT Products - Lifecycle Management, Advanced Sourcing - Transitional SKU for API Product to IT Product Migration	$24.00
Okta, Inc.	IT Products - Okta Access Gateway, annual	$36.00
Okta, Inc.	IT Products - Okta Access Gateway, annual - Transitional SKU for API Product to IT Product Migration	$36.00
Okta, Inc.	IT Products - Okta Identity Governance - (150 workflows)	$120.00
Okta, Inc.	IT Products - Okta Identity Governance - (150 workflows) - Transitional SKU for API Product to IT Product Migration	$120.00
Okta, Inc.	IT Products - Okta Identity Governance - (50 workflows)	$108.00
Okta, Inc.	IT Products - Okta Identity Governance - (50 workflows) - Transitional SKU for API Product to IT Product Migration	$108.00
Okta, Inc.	IT Products - Okta Identity Governance - (unlimited workflows)	$132.00
Okta, Inc.	IT Products - Okta Identity Governance - (unlimited workflows) - Transitional SKU for API Product to IT Product Migration	$132.00
Okta, Inc.	WF-Light Workforce Identity Workflows (50 flows) - Transitional SKU for API Product to IT Product Migration	$48.00
Okta, Inc.	WF-Medium Workforce Identity Workflows (150 flows) - Transitional SKU for API Product to IT Product Migration	$60.00
Okta, Inc.	WF-Unlimited Workforce Identity Workflows (Unlimited flows) - Transitional SKU for API Product to IT Product Migration	$72.00

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Additional Okta Solutions

Identity Governance
Okta Identity Governance streamlines user access oversight by automating reviews, certifications, and approval processes. It ensures compliance with regulations and reduces risks by giving organizations full visibility and control over access policies.

Workflow
Okta Workflow is a no-code automation platform that connects identity events to IT and business processes. It enables organizations to create custom workflows for user provisioning, deprovisioning, and notifications without writing code, enhancing efficiency and reducing errors.

Lifecycle Management (LCM)
Okta LCM automates the onboarding and offboarding of users across all systems, ensuring the right access is provisioned or revoked. It integrates seamlessly with HR systems, reducing manual efforts and improving security.

Device Access
Okta Device Access secures access to enterprise resources by enforcing policies on enrolled devices. It ensures only trusted devices can access sensitive data, bolstering endpoint security in zero-trust environments.

Access Gateway
Okta Access Gateway extends modern identity capabilities to on-premise applications. It integrates legacy systems with Okta's cloud-based authentication, enabling a hybrid approach to identity management.

Identity Threat Protection (ITP)
Okta ITP safeguards against identity-based attacks by detecting and mitigating threats like phishing and credential stuffing. It leverages contextual signals, adaptive policies, and advanced threat intelligence.

Identity Security Posture Management (ISPM)
Okta ISPM provides continuous monitoring and assessment of identity configurations. It identifies and addresses vulnerabilities to maintain a secure identity environment and align with zero-trust principles.

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: __OneTrust (OT Technology, Inc.)_____

Solution Proposed: ___Tech Risk and Compliance Suite, Third Party Risk Management and Implementation Services._____

Service Category: Choose an item.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Tech Risk and Compliance	$74,500	10 Users, 250 Assets
Third-Party Risk Management Suite	$84,000	10 Users, 250 Vendors
Third-Party Risk Management Suite	$246,000	30 Users, 5,000 Vendors
Third-Party Risk Management Suite	$440, 000	100 Users, 10,000 Vendors

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
OneTrust Professional Services	Implementation Services	TBD – Custom Scoping Needed	TBD – Custom Scoping Needed

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Palo Alto Networks, Cat 2 Price Proposal

Respondent:
_Presidio_____Presidio_____

Solution Proposed: _Palo Alto Networks IoT Subscriptions_____

Service Category: Service Category 2: Network-Based Asset Discovery

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Small NGFW IoT Subscription	$319	1.7 Gbps throughput
Medium NGFW IoT Subscription	$10,685	14 Gbps throughput
Large NGFW IoT Subscription	$27,795	53.7 Gbps throughput

Note: IOT Subscriptions must be associated with NGFW or Prisma Access Subscription

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Palo Alto Networks, Cat 4 Price Proposal

Respondent: _Presidio

Solution Proposed: __ Palo Alto Networks Cortex Xpanse

Service Category: Service Category 4: External-Facing Asset Discovery

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	$67,000	1000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	$203,500	25000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	$431,000	100000

Note: Xpanse is priced per Asset Under Management (AUM). AUM are calculated as the sum of (1) number of distinct IP addresses, (2) number of distinct SSL signing certificates, (3) number of distinct fully qualified domain names, (4) number of distinct open services directly attributable to customers, and (5) number of distinct cloud resources. Quotes are also rounded up to the nearest hundred AUM.

Table 1. Volume Discount Tiers

	# AUM Purchased		% Vol. Discount
	Low AUM	High AUM	
Tier 1	1,000	20,000	0%
Tier 2	20,001	40,000	18%
Tier 3	40,001	65,000	34%
Tier 4	65,001	100,000	47%
Tier 5	100,001	150,000	58%
Tier 6	150,001	250,000	68%
Tier 7	250,001	400,000	76%
Tier 8	400,001	650,000	82%
Tier 9	650,001	1,000,000	87%

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Tier 10	1,000,001	-	91%

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Customer Success Small	Domain expert providing post-sales engagement and guidance for PANW products	$14,740	Annual
Customer Success Medium	Domain expert providing post-sales engagement and guidance for PANW products	$44,770	Annual
Customer Success Large	Domain expert providing post-sales engagement and guidance for PANW products	$94,820	Annual

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Palo Alto Networks, Cat 7 Price Proposal

Respondent: _ Palo Alto Networks Public Sector, LLC _

Solution Proposed: __ Palo Alto Networks Cortex XSIAM _____

Service Category: Service Category 7: Security Operations Platform

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Small	$171,201 annually	1000 knowledge workers - 100 GB
Medium	$764,901 annually	5000 knowledge workers - 500 GB
Large	$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Palo Alto Networks, Cat 10 Price Proposal

Respondent: _ Palo Alto Networks Public Sector, LLC _

Solution Proposed: _ Palo Alto Networks Prisma Access _

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	$78,010	200 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	$239,710	1,000 users
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	$725,730	5,000 users

Number of Units Purchased	% Volume Discount
200-499	0
500-999	10
1,000-2,499	25
2,500-4,999	35
5,000-9,999	40
10,000-24,999	45
25,000+	50

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Palo Alto Networks, Cat 11 Price Proposal

Respondent: _ Palo Alto Networks Public Sector, LLC __

Solution Proposed: _ Palo Alto Networks Prisma Cloud _

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	$162,000	1000 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	$351,000	2500 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Palo Alto Networks, Cat 13 Price Proposal

Respondent: __ Palo Alto Networks Public Sector, LLC _

Solution Proposed: _ Palo Alto Networks Cortex XSIAM __

Service Category: Service Category 13: Vulnerability Assessment and Management

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Small	$171,201 annually	1000 knowledge workers - 100 GB
Medium	$764,901 annually	5000 knowledge workers - 500 GB
Large	$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

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Initial Fees		
Initial Security Assessment	Included	Included
Setup and Implementation	$16,116	Included
Monthly Recurring Charges		
Large Institutions	$24,500 Per Month $294,000 Per Year**	
Small Institutions	$12,608 Per Month $151,296 Per Year	
Additional Services		
Advanced Threat Detection	Included	Included
Incident Response Retainer and Forensics	$52,250 Includes 100 Hours Per Year 4 Hour Response Time	
Compliance and Reporting	Reports are available in the system. Includes 150 flex service credits that can be used for a variety of Cybersecurity Services.	
Vulnerability Management	$2,043 Per Month $24,516 Per Year Up to 500 assets	
Custom Add-Ons		
Security Awareness Training	Pricing provided upon down selection.	
Managed Detection Response (MDR Endpoint)	Pricing provided upon down selection.	
24/7 Support	Included	Included
Other		
SIEM	Included	
Phishing Analyzer	Pricing provided upon down selection.	
Digital Risk Protection	Pricing provided upon down selection.	

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Proofpoint Price Proposal

Respondent: Presidio

Solution Proposed: Proofpoint PFPT Enterprise P0 - F-Secure- S (SaaS)

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 48,524.43	Fixed Price for Tier
501-750	$ 67,379.86	Fixed Price for Tier
751-1000	$ 86,580.69	Fixed Price for Tier
1001-2500	$ 73.65	PPU
2501-5000	$ 58.92	PPU
5001-10000	$ 49.33	PPU
10001-20000	$ 43.40	PPU
20001-50000	$ 39.11	PPU
50001-100000	$ 33.74	PPU
100001-200000	$ 28.33	PPU
200001-999999999	$ 25.26	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Enterprise P0 - F-Secure- V (Virtual)

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 41,587.83	Fixed Price for Tier
501-750	$ 57,638.39	Fixed Price for Tier
751-1000	$ 74,073.04	Fixed Price for Tier
1001-2500	$ 70.76	PPU
2501-5000	$ 56.61	PPU
5001-10000	$ 47.95	PPU
10001-20000	$ 41.17	PPU
20001-50000	$ 36.38	PPU
50001-100000	$ 30.94	PPU
100001-200000	$ 26.39	PPU
200001-999999999	$ 23.42	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Enterprise P0 - McAfee- S (SaaS)

Service Category: Service Category 5: Email Security

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 48,524.43	Fixed Price for Tier
501-750	$ 67,379.86	Fixed Price for Tier
751-1000	$ 86,580.69	Fixed Price for Tier
1001-2500	$ 73.65	PPU
2501-5000	$ 58.92	PPU
5001-10000	$ 49.33	PPU
10001-20000	$ 43.40	PPU
20001-50000	$ 39.11	PPU
50001-100000	$ 33.74	PPU
100001-200000	$ 28.33	PPU
200001-999999999	$ 25.26	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Enterprise P0 - McAfee- V

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 48,036.75	Fixed Price for Tier
501-750	$ 61,154.06	Fixed Price for Tier
751-1000	$ 78,148.43	Fixed Price for Tier
1001-2500	$ 70.76	PPU
2501-5000	$ 56.61	PPU
5001-10000	$ 47.95	PPU
10001-20000	$ 41.17	PPU
20001-50000	$ 36.38	PPU
50001-100000	$ 30.94	PPU
100001-200000	$ 26.39	PPU
200001-999999999	$ 23.42	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: Implementation and Training

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$0.01	10% of base subscription
1-1000000	$0.01	10% of base subscription

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1	$ 2,328.00	Per Student – 3 days
1	$ 2,064.00	Per Student – 2 days

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Enterprise DLP (US-Only Deployment) - S
** Minimum purchase of $30,000.00

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 185.69	PPU
501-750	$ 161.36	PPU
751-1000	$ 146.79	PPU
1001-2500	$ 130.08	PPU
2501-5000	$ 112.10	PPU
5001-10000	$ 103.99	PPU
10001-20000	$ 97.54	PPU
20001-50000	$ 91.09	PPU
50001-100000	$ 85.71	PPU
100001-200000	$ 81.02	PPU
200001-999999999	$ 77.11	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Identity Threat Defense Platform Bundle (PFPT ITD - Spotlight + PFPT ITD - Shadow)
**Minimum purchase of $60,000 required

Service Category: Service Category 15: Data Security
Service Category: Service Category 3: Endpoint Detection and Response
Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-2500	$100.51	PPU
2501-5000	$83.30	PPU
5001-10000	$70.78	PPU
10001-20000	$60.18	PPU
20001-50000	$51.13	PPU
50001-100000	$43.48	PPU
100001-200000	$36.95	PPU
200001-999999999	$31.42	PPU

Respondent: Proofpoint, Inc.

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Solution Proposed: PFPT Identity Threat Defense - Spotlight

Description: Proofpoint Spotlight continuously discovers and enables automatic remediation of identity and lateral movement risks and includes Identity Threat Defense Platform's central management platform. Sold per Endpoint.
**Minimum purchase amount of $60,000.00 required

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-2500	$55.85	PPU
2501-5000	$37.02	PPU
5001-10000	$31.47	PPU
10001-20000	$26.75	PPU
20001-50000	$22.72	PPU
50001-100000	$19.32	PPU
100001-200000	$16.42	PPU
200001-999999999	$14.68	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: Tessian Full Platform - S

Description: Tessian Full Platform includes Misdirected Email Protection, Email Exfiltration Protection, Defender, Investigate and Respond, and Abuse Mailbox Response - SaaS - 12 months
Minimum purchase of $6,000 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 409.34	PPU
501-750	$ 340.20	PPU
751-1000	$ 268.90	PPU
1001-2500	$ 197.63	PPU
2501-5000	$ 143.86	PPU
5001-10000	$ 100.80	PPU
10001-20000	$ 81.59	PPU
20001-50000	$ 81.59	PPU
50001-100000	$ 81.59	PPU
100001-200000	$ 81.59	PPU
200001-999999999	$ 81.59	PPU

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Add-On Services (**OPTIONAL**) for **initial** term:

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT ITM SaaS Metadata Feed in GB (100 GBs per 30 days)

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$ 3,909.32	Fixed Price for Tier

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Email DLP - S

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 20,523.93	Fixed Price for Tier
501-750	$ 25,192.63	Fixed Price for Tier
751-1000	$ 32,515.77	Fixed Price for Tier
1001-2500	$ 25.41	PPU
2501-5000	$ 20.33	PPU
5001-10000	$ 17.59	PPU
10001-20000	$ 15.64	PPU
20001-50000	$ 13.68	PPU
50001-100000	$ 11.73	PPU
100001-200000	$ 9.77	PPU
200001-999999999	$ 8.80	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: Proofpoint Email Fraud Defense

Description: DMARC deployment for up to 5 sending domains (and unlimited defensive registrations) and 5 lookalike seed domains. Understand and configure your email systems to defend against email fraud tactics used against your organization and partners, w/ MS

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-1000	$ 54,696.27	Fixed Price for Tier
1001-2500	$ 62,510.03	Fixed Price for Tier

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2501-5000	$ 25.41	PPU
5001-10000	$ 21.50	PPU
10001-20000	$ 18.57	PPU
20001-50000	$ 16.61	PPU
50001-100000	$ 14.66	PPU
100001-200000	$ 12.71	PPU
200001-1000000	$ 10.75	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: Proofpoint Email Fraud Defense – Initial Configuration

Description: Initial Configuration

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-5000	$ 977.33	Fixed Price for Tier
5001-10000	$ 977.33	Fixed Price for Tier
10001-1000000	$ 1,954.66	Fixed Price for Tier

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Recurring Consultative Services (16 hours per month)

Description: PFPT Recurring Consultative Services (16 hours per month) - Tier 1 - 999999999 - Term 12 Months

Service Category: Service Category 5: Email Security
Service Category: Service Category 3: Endpoint Detection and Response
Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$60,985.39	Fixed Price for Tier

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Managed Service for Enterprise DLP Bundle

Description: Managed Services for Enterprise DLP. This includes the full user count for Email DLP, Endpoint DLP, and CASB, as well as 3% of users for ITM SaaS. Proofpoint personnel will collaborate with customer resources during normal business hours.
**Minimum purchase of $132,000.00 required

Service Category: Service Category 15: Data Security

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Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-10000	$ 242.5	PPU
10001-30000	$160.28	PPU
30001 - 999999999	$106.53	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: Proofpoint Enterprise DLP New Customer Training Package

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$ 9,700.00	Fixed Price for Tier

Respondent: Proofpoint, Inc.

Solution Proposed: Proofpoint Centric Managed Services (PCMS) Setup Engagement

Description: Engagement to onboard Customer into People Centric Managed Services (PCMS)

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$0.00	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: Proofpoint Enterprise DLP New Customer Training Package

Description: Enterprise DLP New Customer Training Package includes private customer trainings for Sigma platform, Endpoint DLP, Email DLP, and CASB. Multiple sessions, up to 12 students

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$9,700.00	Fixed Price for Tier

Respondent: Proofpoint, Inc.

Solution Proposed: Secure Email Relay DLP (up to 250GB throughput per year)

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Description: Secure Email Relay DLP subscription that provides total annual throughput up to 250GB

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$ 17,591.94	Fixed Price for Tier

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Email DLP - S

Description: Regulatory Compliance, Digital Asset Security - SaaS

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 20,523.93	Fixed Price for Tier
501-750	$ 25,192.63	Fixed Price for Tier
751-1000	$ 32,515.77	Fixed Price for Tier
1001-2500	$ 25.41	PPU
2501-5000	$ 20.33	PPU
5001-10000	$ 17.59	PPU
10001-20000	$ 15.64	PPU
20001-50000	$ 13.68	PPU
50001-100000	$ 11.73	PPU
100001-200000	$ 9.77	PPU
200001-999999999	$ 8.80	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Cloud App Security Broker Data Retention Add-on (US-Only Deployment) - S

Description: PFPT Cloud App Security Broker (Add-on Data Retention for 186 days) (US-Only Deployment) - S

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 3,078.59	Fixed Price for Tier
501-750	$ 4,361.34	Fixed Price for Tier
751-1000	$ 5,536.57	Fixed Price for Tier

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

1001-2500	$ 5.26	PPU
2501-5000	$ 4.43	PPU
5001-10000	$ 4.36	PPU
10001-20000	$ 4.29	PPU
20001-50000	$ 4.15	PPU
50001-100000	$ 4.08	PPU
100001-200000	$ 4.02	PPU
200001-999999999	$ 3.88	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Endpoint DLP (30 days) (US-Only Deployment) - S

Description: Captures users DLP activity metadata across desktops and servers on supported platforms (US-Only Deployment) – SaaS
**Minimum purchase amount of $18,000.00 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 70.27	PPU
501-750	$ 58.54	PPU
751-1000	$ 50.14	PPU
1001-2500	$ 43.88	PPU
2501-5000	$ 39.00	PPU
5001-10000	$ 35.09	PPU
10001-20000	$ 31.96	PPU
20001-50000	$ 29.22	PPU
50001-100000	$ 26.97	PPU
100001-200000	$ 25.12	PPU
200001-999999999	$ 23.46	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Endpoint DLP (90 days) (US-Only Deployment) - S

Description: Captures users DLP activity metadata across desktops and servers on supported platforms (US-Only Deployment) - SaaS
**Minimum purchase amount of $18,000.00 required
Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	74.77	PPU
501-750	62.35	PPU
751-1000	53.46	PPU

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1001-2500	46.72	PPU
2501-5000	41.54	PPU
5001-10000	37.43	PPU
10001-20000	34.01	PPU
20001-50000	31.18	PPU
50001-100000	28.73	PPU
100001-200000	26.68	PPU
200001-999999999	24.92	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Virtual Takedown Service (up to 50 takedown requests)

Description: Virtual Takedown for up to 50 takedown requests annually. Features include actioning of virtual takedown requests for sites hosting phishing, malware, counterfeit goods, or criminal activity sites, to facilitate block listing and restrict site accesses.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-2500	$ 18,324.94	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT TAP Account Takeover (US-Only Deployment)

Description: PFPT TAP Account Takeover (up to 1,000 monthly user activities) (US-Only Deployment)
**Minimum purchase amount of $6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 32.39	PPU
501-750	$ 22.90	PPU
751-1000	$ 21.22	PPU
1001-2500	$ 17.87	PPU
2501-5000	$ 15.08	PPU
5001-10000	$ 12.28	PPU
10001-20000	$ 11.73	PPU
20001-50000	$ 10.61	PPU
50001-100000	$ 10.06	PPU
100001-200000	$ 8.37	PPU
200001-999999999	$ 8.37	PPU

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT ITM SaaS Metadata Capture (30 days) (US-Only Deployment)

Description: Captures users' activity (metadata) across desktops and servers on supported platforms (US-Only Deployment) – SaaS
**Minimum purchase of $18,000.00 required

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 331.42	PPU
501-750	$ 276.16	PPU
751-1000	$ 236.73	PPU
1001-2500	$ 207.14	PPU
2501-5000	$ 184.11	PPU
5001-10000	$ 165.72	PPU
10001-20000	$ 150.64	PPU
20001-50000	$ 138.08	PPU
50001-100000	$ 127.46	PPU
100001-200000	$ 118.34	PPU
200001-999999999	$ 110.48	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT ITM SaaS Additional Visual Capture (100-GB Pack) (US-Only Deployment)

Description: PFPT ITM Additional Visual Capture 100-GB Storage Pack. Can only be purchased if combined with Metadata + Visual Capture (US-Only Deployment).

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$ 1,358.00	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Additional Data Retention for ITM - Add-on (US-Only Deployment)

Description: Proofpoint Additional Data Retention for ITM increases the retention of the ITM data retained by 30 days (US-Only Deployment)

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

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Tier	Price	Unit
1-999999999	$ 10.78	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT ITM SaaS Metadata Feed in GB (100 GBs per 30 days) (US-Only Deployment)

Description: PFPT ITM SaaS Metadata Feed in GB (100 GBs per 30 days) (US-Only Deployment).

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$ 3,880.00	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Managed Security Awareness - Gold

Description: This service is available for customers with 2,500 or fewer PSAT licenses. It will implement an annual schedule of PSAT activities that will be conducted quarterly and includes monthly meetings.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-999999999	$ 24,250.00	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PSAT - Enterprise vr.2

Description: PSAT - Enterprise vr.2 CyberStrength, ThreatSim, ThreatSim USB Simulation (Self Service), Security Awareness Materials, All training content available at time of purchase and access to newly released content throughout the license term.
**Minimum purchase of $3,000.00 required
Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-250	$ 61.33	PPU
251-500	$ 61.33	PPU
501-750	$ 50.18	PPU
751-1000	$ 48.58	PPU
1001-2000	$ 37.96	PPU

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2001-2500	$ 34.17	PPU
2501-5000	$ 30.37	PPU
5001-10000	$ 25.41	PPU
10001-20000	$ 22.39	PPU
20001-50000	$ 20.15	PPU
50001-100000	$ 17.42	PPU
100001-200000	$ 14.60	PPU
200001-999999999	$ 13.04	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Misdirected Email Protection - S - Regular Users

Description: Proofpoint Misdirected Email Protection automatically prevents accidental data loss from misdirected emails and miss attached files, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users
**Minimum purchase of $6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	$ 215.01	PPU
501-750	$ 162.45	PPU
751-1000	$ 129.01	PPU
1001-2500	$ 90.77	PPU
2501-5000	$ 59.73	PPU
5001-10000	$ 41.61	PPU
10001-20000	$ 34.21	PPU
20001-50000	$ 34.21	PPU
50001-100000	$ 34.21	PPU
100001-200000	$ 34.21	PPU
200001-999999999	$ 34.21	PPU

Respondent: Proofpoint, Inc.

Solution Proposed: PFPT Email Exfiltration Protection - S - Regular Users
Description: PFPT Email Exfiltration Protection prevents data exfiltration via email to employee personal, unauthorized and non-business accounts, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users
**Minimum purchase of $6,000.00 required

Service Category: Service Category 5: Email Security
Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

1-500	$ 143.34	PPU
501-750	$ 121.83	PPU
751-1000	$ 90.77	PPU
1001-2500	$ 69.27	PPU
2501-5000	$ 52.55	PPU
5001-10000	$ 36.48	PPU
10001-20000	$ 29.64	PPU
20001-50000	$ 29.64	PPU
50001-100000	$ 29.64	PPU
100001-200000	$ 29.64	PPU
200001-999999999	$ 29.64	PPU

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Price Proposal

Respondent: __

Solution Proposed: L-4-4 Recorded Future

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1	$71,788.00	ASI-COM
2	$143,577.00	ASI-ENT
3	$239,295.00	ASI-COMPANY

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Custom Integration	Hosted access to the Connect API for use with only (1) product in conjunction with customer settings pre-approved by Recorded Future	$95,718.00	Int-Cust
ASI Inventory API for Commercial	Access to Attack Surface Intelligence Inventory API for 20,00 API Calls/Mo Can only be purchased as an add-on to ASI-COM	$9,572.00	ASI-API-COM
ASI Inventory API for Enterprise	Access to Attack Surface Intelligence Inventory API for 20,00 API Calls/Mo Can only be purchased as an add-on to ASI-ENT	$19,144.00	ASI-API-ENT

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: __World Wide Technology, LLC_____

Solution Proposed: _L-13-5 Recorded Future_____

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1	$43,073.00	VULN - MODULE
2	$62,217.00	VULN - TEAM
3	$124.800.00	VULN - COMPANY

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Price Proposal

Respondent: _Presidio

Solution Proposed: ServiceNow IT Service & Operations Management

Service Category: Service Category 12: IT Service Management (ITSM)

Tiered, not to exceed pricing for **initial** term:

NOTE – New Customers without an existing instance of ServiceNow have a minimum Annual Contract Value (ACV) of $55,000.

Tier	Price	Unit
IT Service Management – Standard - PROD17243	$114	QTY 1 - Fulfiller
IT Service Management – Professional. - PROD17256	$175	QTY 1 - Fulfiller
IT Service Management – Professional Plus - PROD21190	$103	QTY 1 - Fulfiller
Business Stakeholder - PROD17800	$40	QTY 1- Stakeholder
IT Operations Management - Visibility - PROD14997	$13.70	QTY 1- Subscription Unit
Public Sector Digital Services (PSDS) – Standard - PROD19288	$228	QTY 1 - Fulfiller
Public Sector Digital Services (PSDS) – Professional - PROD19290	$342	QTY 1 - Fulfiller
Public Sector Digital Services (PSDS) – Professional Plus - PROD21238	$205	QTY 1 - Fulfiller
Impact Guided – Public Sector PROD22567	10% of ACV (Annual Contract Value) Min $10K/Year	QTY 1
Impact Advanced – Public Sector PROD22568	20% of ACV (Annual Contract Value) Min $500K/Year	

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Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
CMDB as a Service	Managed Service supporting the care and feeding of the CMDB	Varies depending on number of CIs supported	
Discovery as a Service	Managed Service supporting the upkeep of ITOM Discovery	Varies depending on number of discovered devices	
Flex Managed Program	Continuous Improvement managed service	Varies depending on number of hours per month.	$215/Hr
Small Project	Not to exceed $250K	$250/Hr	Hour
Medium Project	Not to exceed $1M	$250/Hr	Hour
Large Project	$1M+	$250/Hr	Hour

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Price Proposal

Respondent: Splunk

Solution Proposed: Splunk Security Operations Platform

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Splunk Cloud's licensing model is based on the daily volume of data ingested, measured in gigabytes or terabytes, and operates on a subscription basis with annual or multi-year commitments. Splunk Cloud can only be purchased by increments of 50GB, with 50GB being the minimum. Pricing below is not to exceed pricing for Splunk Cloud w/ encryption at rest. Additional flavors of Splunk cloud are available (commercial cloud, FedRamp or compliance (HIPPA/PCI). In addition to Splunk Cloud, Splunk can also be deployed on-prem.

Tier	Price	Unit
50-99GB	$3480	1GB
100-199GB	$2184.21	1GB
200GB-499GB	$1534.73	1GB
500-999GB	$1404.21	1GB
1000-1999GB	$1356.84	1GB
2000-4999GB	$1333.68	1GB
5000-1000GB	$1323.16	1GB

Add-On Services (**OPTIONAL**) for **initial** term:

Professional services - are billed on a per-day basis. Splunk PS has created Implementation Packages aligned to our products. Depending on the scope of a customer's license and environment, the amount of professional services required will vary. Cost for professional services will be billed as they are used. Each customer will be scoped according to their products, data sources, data size, users, dashboards, reports and SOAR playbooks. These services will be delivered remotely. If the customer requires on-site resources, travel and expense costs will be incurred.

Training Units - also known as "education credits" or "training credits", are Splunk Education-specific currency that can be used on any paid Splunk training offering.

Name	Description	Price	Unit
Professional Services	1 day of implementation services	$2104.12	1
EDU credits	Educational training credits	$9.09	1

Price Proposal

Respondent: __Tanium_____

Solution Proposed: Tanium Core, Asset, Discover, Patch, Deploy, Investigate, Comply, Performance

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Service Category: Service Category 13: Vulnerability Assessment and Management

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases

For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
List Price	$85.25	Endpoint
Minimum of 2,000 EPS per transaction	$84.40	Endpoint
2,000 to 4,999	$84.40	Endpoint
5,000 to 24,999	$83.55	Endpoint
25,000 to 49,999	$82.69	Endpoint
50,000+	$81.84	Endpoint

Tiered, not to exceed pricing for **renewal** term:

`	Price	Unit
List Price	$85.25	Endpoint
Minimum of 2,000 EPS per transaction	$84.40	Endpoint
2,000 to 4,999	$84.40	Endpoint
5,000 to 24,999	$83.55	Endpoint
25,000 to 49,999	$82.69	Endpoint
50,000+	$81.84	Endpoint

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Add-On Services (**OPTIONAL**) for **Initial** term and for Renewal Term:

TANIUM PRICING, RFP No.: 24-43230000-RFP-2 St of FL DMS Request for Proposals (RFP) Digital Security Solutions	For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases	Add-On Services (**OPTIONAL**) for **Initial AND Renewal** term **Tanium Pricing is firm for the duration of the contract**

Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed $	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	$26.75	$26.48	$26.22	$25.95	$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Deploy is a software deployment & management tool enables Install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	$10.00	$9.90	$9.80	$9.70	$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	$21.00	$20.79	$20.58	$20.37	$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	$7.25	$7.18	$7.11	$7.03	$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	$7.75	$7.67	$7.60	$7.52	$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	$6.00	$5.94	$5.88	$5.82	$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.
	SS-RMT	ScreenMeet - Remote Screen Share	$1,500.00	$1,485.00	$1,470.00	$1,455.00	$1,440.00	ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.
	TAN-TS-W-D	Tanium Training Services - Weekly	$10,000.00	$9,900.00	$9,800.00	$9,700.00	$9,600.00	Tanium Training Services - Weekly
Bundles	TAN-ASRT-CLOUD	Tanium Assortment - Tanium Cloud	$126.75	$125.48	$124.22	$122.95	$121.68	This SKU provides selected Tanium software components as enumerated in your contract and is designed to meet the specific needs of your organization to achieve comprehensive visibility, control and remediation at speed and scale. New software released during the contract term is not included in this package.
	TAN-ELA-CLOUD	Tanium ELA - Cloud	$126.75	$125.48	$124.22	$122.95	$121.68	ELA For Cloud
	TAN-CLDADDI-TAAS	Tanium Cloud - Additional Instance	$20,000.00	$19,800.00	$19,600.00	$19,400.00	$19,200.00	Applicable for customers who require multiple Tanium Cloud instances. Licensed per Instance.
	TAN-X1-TAAS	Tanium Core X1 - Tanium Cloud	$38.00	$37.62	$37.24	$36.86	$36.48	Tanium's Core X1 tier gives IT Operations and Security teams access to real-time and accurate data - empowering them to bring all the activities related to managing their IT risk into one platform, with one single source of truth, and with only one agent. The Core Platform comes with the fundamental functionality of gaining visibility of your IT

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	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	$46.00	$45.54	$45.08	$44.62	$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce computer policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	$54.00	$53.46	$52.92	$52.38	$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	$119.00	$117.81	$116.62	$115.43	$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	$86.00	$85.14	$84.28	$83.42	$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	$12.25	$12.13	$12.01	$11.88	$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	$16.50	$16.34	$16.17	$16.01	$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	$15.00	$14.85	$14.70	$14.55	$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	$14.00	$13.86	$13.72	$13.58	$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. IT allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	$57.00	$56.43	$55.86	$55.29	$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
TAM SUPPORT	TAN-PREM-SUM	Tanium Premium Support	$300,000.00	$297,000.00	$294,000.00	$291,000.00	$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	$105,000.00	$103,950.00	$102,900.00	$101,850.00	$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	$225.00	$222.75	$220.50	$218.25	$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	$225.00	$222.75	$220.50	$218.25	$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator (ADMIN)- WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor- WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	$19,950.00	$19,750.50	$19,551.00	$19,351.50	$19,152.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day.Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	$750.00	$742.50	$735.00	$727.50	$720.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	$0.00	$0.00	$0.00	$0.00	$0.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	$12,950.00	$12,820.50	$12,691.00	$12,561.50	$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	$2,500.00	$2,475.00	$2,450.00	$2,425.00	$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	$3,000.00	$2,970.00	$2,940.00	$2,910.00	$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUS will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	$22,500.00	$22,275.00	$22,050.00	$21,825.00	$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	$550,000.00	$544,500.00	$539,000.00	$533,500.00	$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	$132,000.00	$130,680.00	$129,360.00	$128,040.00	$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	$50,000.00	$49,500.00	$49,000.00	$48,500.00	$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	$2.00	$1.98	$1.96	$1.94	$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference - In-Person Base Ticket	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference - Government In-Person Base Ticket	$295.00	$292.05	$289.10	$286.15	$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference - In-Person Labs Ticket	$495.00	$490.05	$485.10	$480.15	$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference - Government In Person Labs Ticket	$395.00	$391.05	$387.10	$383.15	$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	$0.00	$0.00	$0.00	$0.00	$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference - Virtual Self-Service Labs Ticket	$199.00	$197.01	$195.02	$193.03	$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

External Use\General Business - Not Confidential

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Respondent: TANIUM

Solution Proposed: **Tanium Security Operations Platform**

Tanium Core, Asset, Discover, Patch, Deploy, Investigate, Comply, Threat

Service Category: **7**

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases
For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
List Price	$92.75	Endpoint
Minimum of 2,000 EPS per transaction	$91.82	Endpoint
2,000 to 4,999	$91.82	Endpoint
5,000 to 24,999	$90.90	Endpoint
25,000 to 49,999	$89.97	Endpoint
50,000+	$89.04	Endpoint

External Use\General Business - Not Confidential

TANIUM PRICING, RFP No.: 24-43230000-RFP-2

St of FL DMS Request for Proposals (RFP)

Digital Security Solutions

For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract

Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases

Add-On Services (**OPTIONAL**) for **Initial AND Renewal** term

Tanium Pricing is firm for the duration of the contract

Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed $	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	$26.75	$26.48	$26.22	$25.95	$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Deploy is a software deployment & management tool enables Install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	$10.00	$9.90	$9.80	$9.70	$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	$21.00	$20.79	$20.58	$20.37	$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	$7.25	$7.18	$7.11	$7.03	$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	$7.75	$7.67	$7.60	$7.52	$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	$6.00	$5.94	$5.88	$5.82	$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.
	SS-RMT	ScreenMeet - Remote Screen Share	$1,500.00	$1,485.00	$1,470.00	$1,455.00	$1,440.00	ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.
	TAN-TS-W-D	Tanium Training Services - Weekly	$10,000.00	$9,900.00	$9,800.00	$9,700.00	$9,600.00	Tanium Training Services - Weekly
RFP Quotes	**Service Category 1**	**Endpoint-Based Asset Discovery**	**$63.75**	**$63.11**	**$62.48**	**$61.84**	**$61.20**	**Tanium Core, Asset, Discover, Patch, Deploy, Comply**
	Service Category 7	**Security Operations Platform**	**$92.75**	**$91.82**	**$90.90**	**$89.97**	**$89.04**	**Core, Asset, Discover, Patch, Deploy, Comply, Investigate, Threat Response**
	Service Category 13	**Vulnerability Assessment and Management**	**$85.25**	**$84.40**	**$83.55**	**$82.69**	**$81.84**	**Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance**
	Service Category 14 (Partner)	**Cybersecurity Threat Intelligence (CTI)**	**$106.25**	**$105.19**	**$104.13**	**$103.06**	**$102.00**	**Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance, Threat**
Bundles	TAN-ASRT-CLOUD	Tanium Assortment - Tanium Cloud	$126.75	$125.48	$124.22	$122.95	$121.68	This SKU provides selected Tanium software components as enumerated in your contract and is designed to meet the specific needs of your organization to achieve comprehensive visibility, control and remediation at speed and scale. New software released during the contract term is not included in this package.
	TAN-ELA-CLOUD	Tanium ELA - Cloud	$126.75	$125.48	$124.22	$122.95	$121.68	ELA For Cloud
	TAN-CLDADDI-TAAS	Tanium Cloud - Additional Instance	$20,000.00	$19,800.00	$19,600.00	$19,400.00	$19,200.00	Applicable for customers who require multiple Tanium Cloud instances. Licensed per Instance.
	TAN-X1-TAAS	Tanium Core X1 - Tanium Cloud	$38.00	$37.62	$37.24	$36.86	$36.48	Tanium's Core X1 tier gives IT Operations and Security teams access to real-time and accurate data - empowering them to bring all the activities related to managing their IT risk into one platform, with one single source of truth, and with only one agent. The Core Platform comes with the fundamental functionality of gaining visibility of your IT

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	$46.00	$45.54	$45.08	$44.62	$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce computer policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	$54.00	$53.46	$52.92	$52.38	$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	$119.00	$117.81	$116.62	$115.43	$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	$86.00	$85.14	$84.28	$83.42	$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	$12.25	$12.13	$12.01	$11.88	$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	$16.50	$16.34	$16.17	$16.01	$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	$15.00	$14.85	$14.70	$14.55	$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	$14.00	$13.86	$13.72	$13.58	$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. IT allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	$57.00	$56.43	$55.86	$55.29	$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
TAM SUPPORT	TAN-PREM-SUM	Tanium Premium Support	$300,000.00	$297,000.00	$294,000.00	$291,000.00	$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	$105,000.00	$103,950.00	$102,900.00	$101,850.00	$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	$225.00	$222.75	$220.50	$218.25	$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	$225.00	$222.75	$220.50	$218.25	$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator (ADMIN)- WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor- WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	$19,950.00	$19,750.50	$19,551.00	$19,351.50	$19,152.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day.Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	$750.00	$742.50	$735.00	$727.50	$720.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	$0.00	$0.00	$0.00	$0.00	$0.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

TAN-TRN-ONSITE-WWTEM	Working With Tanium Endpoint Management - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTEM-AS	Working With Tanium Endpoint Management - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTERS	Working with Tanium Endpoint Risk & Security - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-ONSITE-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-PATCH-WBT	Working with Tanium Patch - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Patch Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PERFORMANCE-WBT	Working with Tanium Performance - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Performance Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PROVISION-WBT	Working With Tanium Provision - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web Based Training - The Tanium Provision course is intended for Tanium users who will function as Tanium Administrators deploying and maintaining Windows and Linux endpoints. Topics include TanOS Architecture; Deployment Options, TanOS Installation, Post Install Configuration, Tanium Client Deployment; as well as Pre-Deployment and
TAN-TRN-PUBLIC-VIRTUAL-ADMIN	Tanium Administrator - Virtual. Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Tanium Administration to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-E	Tanium Essentials - Virtual. Single Seat - Public Enrollment	$1,695.00	$1,678.05	$1,661.10	$1,644.15	$1,627.20	Virtual Training - Public Enrollment - Tanium Essentials to be delivered on 3 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTC	Working with Tanium Core - Virtual. Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Core to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTEM	Working with Tanium Endpoint Management - Virtual- Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-PUBLIC-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual- Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-REVEAL-WBT	Working with Tanium Reveal - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Reveal Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TANIUM-CLOUD-WBT	Tanium Cloud Deployment - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Cloud Deployment - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-THR-WBT	Working with Tanium Threat Response - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Threat Response Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TIER1BUNDLE	Tanium Customer Training Bundle - Under 5K Endpoints	$1,950.00	$1,930.50	$1,911.00	$1,891.50	$1,872.00	Tanium Customer Training Bundle for less than 5000 Endpoints. This includes 2 Tanium Essentials WBT and 2 TCO exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER2BUNDLE	Tanium Customer Training Bundle - Between 5K - 10K Endpoints	$5,200.00	$5,148.00	$5,096.00	$5,044.00	$4,992.00	Tanium Customer Training Bundle for a range of 5000 - 9999 Endpoints. This includes 5 Tanium Essentials WBT, 1 Administrator WBT, 2 TCO exam vouchers and 1 TCA exam voucher. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER3BUNDLE	Tanium Customer Training Bundle - Between 10K - 15K Endpoints	$24,375.00	$24,131.25	$23,887.50	$23,643.75	$23,400.00	Tanium Customer Training Bundle for a range of 10000 - 14999 Endpoints. This includes 5 Virtual Public ILT of Tanium Essentials, 4 Administrator WBT, 2 WWT Core WBT, 20 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER4BUNDLE	Tanium Customer Training Bundle - Between 15K - 25K Endpoints	$55,050.00	$54,499.50	$53,949.00	$53,398.50	$52,848.00	Tanium Customer Training Bundle for a range of 15000 - 24999 Endpoints. This includes 1 Tanium Essentials VILT for 10 students, 1 Administrator VILT for 10 students, 5 Tanium Essentials WBT, 5 Administrator WBT, 5 WWT Core WBT, 25 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to
TAN-TRN-TIER5BUNDLE	Tanium Customer Training Bundle - Over 25K Endpoints	$64,525.00	$63,879.75	$63,234.50	$62,589.25	$61,944.00	Tanium Customer Training Bundle for equal to or greater than 25000 Endpoints. This includes 1 Tanium Essentials VILT for 10, 1 Administrator VILT for 10, 10 Tanium Essentials WBT, 10 Administrator WBT, 7 WWT Core WBT, 25 WWT WBT module of choice, 5 TCO exam vouchers and 3 TCA exam vouchers. No substitutions. Access to
TAN-TRN-VIRTUAL-ADMIN	Tanium Administrator - Virtual	$12,950.00	$12,820.50	$12,691.00	$12,561.50	$12,432.00	Virtual Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-ADMIN-AS	Tanium Administrator - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E	Tanium Essentials - Virtual	$16,950.00	$16,780.50	$16,611.00	$16,441.50	$16,272.00	Virtual Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E-AS	Tanium Essentials - Virtual - Additional Student	$600.00	$594.00	$588.00	$582.00	$576.00	Virtual Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-LOCAL	Training Localization - Virtual	$0.00	$0.00	$0.00	$0.00	$0.00	Virtual Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
TAN-TRN-VIRTUAL-TANIUM-CLOUD	Tanium Cloud Deployment - Virtual	$7,950.00	$7,870.50	$7,791.00	$7,711.50	$7,632.00	Virtual Training - Virtual Training - Tanium Cloud Deployment to be delivered on 1 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-TANIUM-CLOUD-AS	Tanium Cloud Deployment - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Tanium Cloud Deployment - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC	Working With Tanium Core - Virtual	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Virtual Training - Working With Tanium Core to be delivered on 2 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC-AS	Working With Tanium Core - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Working With Tanium Core - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTEM	Working With Tanium Endpoint Management - Virtual	$12,950.00	$12,820.50	$12,691.00	$12,561.50	$12,432.00	Virtual Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-VIRTUAL-WWTEM-AS	Working With Tanium Endpoint Management - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	$12,950.00	$12,820.50	$12,691.00	$12,561.50	$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	$2,500.00	$2,475.00	$2,450.00	$2,425.00	$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	$3,000.00	$2,970.00	$2,940.00	$2,910.00	$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUS will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	$22,500.00	$22,275.00	$22,050.00	$21,825.00	$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	$550,000.00	$544,500.00	$539,000.00	$533,500.00	$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	$132,000.00	$130,680.00	$129,360.00	$128,040.00	$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	$50,000.00	$49,500.00	$49,000.00	$48,500.00	$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	$2.00	$1.98	$1.96	$1.94	$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference - In-Person Base Ticket	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference - Government In-Person Base Ticket	$295.00	$292.05	$289.10	$286.15	$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference - In-Person Labs Ticket	$495.00	$490.05	$485.10	$480.15	$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference - Government In Person Labs Ticket	$395.00	$391.05	$387.10	$383.15	$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	$0.00	$0.00	$0.00	$0.00	$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference - Virtual Self-Service Labs Ticket	$199.00	$197.01	$195.02	$193.03	$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Respondent: TANIUM

Solution Proposed: **Tanium Vulnerability Assessment and Management**

Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance

Service Category: 13

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases

For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
List Price	$85.25	Endpoint
Minimum of 2,000 EPS per transaction	$84.40	Endpoint
2,000 to 4,999	$84.40	Endpoint
5,000 to 24,999	$83.55	Endpoint
25,000 to 49,999	$82.69	Endpoint
50,000+	$81.84	Endpoint

TANIUM PRICING, RFP No.: 24-43230000-RFP-2

St of FL DMS Request for Proposals (RFP)

Digital Security Solutions

For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract

Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases

Add-On Services (**OPTIONAL**) for **Initial AND Renewal** term

Tanium Pricing is firm for the duration of the contract

Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed $	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	$26.75	$26.48	$26.22	$25.95	$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Deploy is a software deployment & management tool enables Install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	$10.00	$9.90	$9.80	$9.70	$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	$21.00	$20.79	$20.58	$20.37	$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	$7.25	$7.18	$7.11	$7.03	$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	$8.00	$7.92	$7.84	$7.76	$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	$7.75	$7.67	$7.60	$7.52	$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	$6.00	$5.94	$5.88	$5.82	$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	$5.50	$5.45	$5.39	$5.34	$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	$3.00	$2.97	$2.94	$2.91	$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.
	SS-RMT	ScreenMeet - Remote Screen Share	$1,500.00	$1,485.00	$1,470.00	$1,455.00	$1,440.00	ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.
	TAN-TS-W-D	Tanium Training Services - Weekly	$10,000.00	$9,900.00	$9,800.00	$9,700.00	$9,600.00	Tanium Training Services - Weekly
RFP Quotes	**Service Category 1**	**Endpoint-Based Asset Discovery**	**$63.75**	**$63.11**	**$62.48**	**$61.84**	**$61.20**	**Tanium Core, Asset, Discover, Patch, Deploy, Comply**
	Service Category 7	**Security Operations Platform**	**$92.75**	**$91.82**	**$90.90**	**$89.97**	**$89.04**	**Core, Asset, Discover, Patch, Deploy, Comply, Investigate, Threat Response**
	Service Category 13	**Vulnerability Assessment and Management**	**$85.25**	**$84.40**	**$83.55**	**$82.69**	**$81.84**	**Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance**
	Service Category 14 (Partner)	**Cybersecurity Threat Intelligence (CTI)**	**$106.25**	**$105.19**	**$104.13**	**$103.06**	**$102.00**	**Core, Asset, Discover, Patch, Deploy, Comply, Risk, Investigate, Performance, Threat**
Bundles	TAN-ASRT-CLOUD	Tanium Assortment - Tanium Cloud	$126.75	$125.48	$124.22	$122.95	$121.68	This SKU provides selected Tanium software components as enumerated in your contract and is designed to meet the specific needs of your organization to achieve comprehensive visibility, control and remediation at speed and scale. New software released during the contract term is not included in this package.
	TAN-ELA-CLOUD	Tanium ELA - Cloud	$126.75	$125.48	$124.22	$122.95	$121.68	ELA For Cloud
	TAN-CLDADDI-TAAS	Tanium Cloud - Additional Instance	$20,000.00	$19,800.00	$19,600.00	$19,400.00	$19,200.00	Applicable for customers who require multiple Tanium Cloud instances. Licensed per Instance.
	TAN-X1-TAAS	Tanium Core X1 - Tanium Cloud	$38.00	$37.62	$37.24	$36.86	$36.48	Tanium's Core X1 tier gives IT Operations and Security teams access to real-time and accurate data - empowering them to bring all the activities related to managing their IT risk into one platform, with one single source of truth, and with only one agent. The Core Platform comes with the fundamental functionality of gaining visibility of your IT

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	$46.00	$45.54	$45.08	$44.62	$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce computer policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	$54.00	$53.46	$52.92	$52.38	$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	$119.00	$117.81	$116.62	$115.43	$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	$86.00	$85.14	$84.28	$83.42	$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	$12.25	$12.13	$12.01	$11.88	$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	$16.50	$16.34	$16.17	$16.01	$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	$15.00	$14.85	$14.70	$14.55	$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	$14.00	$13.86	$13.72	$13.58	$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. IT allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	$57.00	$56.43	$55.86	$55.29	$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
TAM SUPPORT	TAN-PREM-SUM	Tanium Premium Support	$300,000.00	$297,000.00	$294,000.00	$291,000.00	$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	$105,000.00	$103,950.00	$102,900.00	$101,850.00	$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	$225.00	$222.75	$220.50	$218.25	$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	$250.00	$247.50	$245.00	$242.50	$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	$225.00	$222.75	$220.50	$218.25	$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator (ADMIN)- WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor- WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	$19,950.00	$19,750.50	$19,551.00	$19,351.50	$19,152.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day.Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	$750.00	$742.50	$735.00	$727.50	$720.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	$0.00	$0.00	$0.00	$0.00	$0.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

TAN-TRN-ONSITE-WWTEM	Working With Tanium Endpoint Management - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTEM-AS	Working With Tanium Endpoint Management - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-ONSITE-WWTERS	Working with Tanium Endpoint Risk & Security - Onsite	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Onsite Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-ONSITE-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Onsite - Additional Student	$500.00	$495.00	$490.00	$485.00	$480.00	Onsite Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-PATCH-WBT	Working with Tanium Patch - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Patch Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PERFORMANCE-WBT	Working with Tanium Performance - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Performance Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-PROVISION-WBT	Working With Tanium Provision - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web Based Training - The Tanium Provision course is intended for Tanium users who will function as Tanium Administrators deploying and maintaining Windows and Linux endpoints. Topics include TanOS Architecture; Deployment Options, TanOS Installation, Post Install Configuration, Tanium Client Deployment; as well as Pre-Deployment and
TAN-TRN-PUBLIC-VIRTUAL-ADMIN	Tanium Administrator - Virtual. Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Tanium Administration to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-E	Tanium Essentials - Virtual. Single Seat - Public Enrollment	$1,695.00	$1,678.05	$1,661.10	$1,644.15	$1,627.20	Virtual Training - Public Enrollment - Tanium Essentials to be delivered on 3 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTC	Working with Tanium Core - Virtual. Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Core to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.
TAN-TRN-PUBLIC-VIRTUAL-WWTEM	Working with Tanium Endpoint Management - Virtual- Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-PUBLIC-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual- Single Seat - Public Enrollment	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Virtual Training - Public Enrollment - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for a single student. Same attendee must attend all days. Expires 1 year from date of purchase.This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
TAN-TRN-REVEAL-WBT	Working with Tanium Reveal - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Reveal Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TANIUM-CLOUD-WBT	Tanium Cloud Deployment - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Tanium Cloud Deployment - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-THR-WBT	Working with Tanium Threat Response - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Threat Response Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
TAN-TRN-TIER1BUNDLE	Tanium Customer Training Bundle - Under 5K Endpoints	$1,950.00	$1,930.50	$1,911.00	$1,891.50	$1,872.00	Tanium Customer Training Bundle for less than 5000 Endpoints. This includes 2 Tanium Essentials WBT and 2 TCO exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER2BUNDLE	Tanium Customer Training Bundle - Between 5K - 10K Endpoints	$5,200.00	$5,148.00	$5,096.00	$5,044.00	$4,992.00	Tanium Customer Training Bundle for a range of 5000 - 9999 Endpoints. This includes 5 Tanium Essentials WBT, 1 Administrator WBT, 2 TCO exam vouchers and 1 TCA exam voucher. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER3BUNDLE	Tanium Customer Training Bundle - Between 10K - 15K Endpoints	$24,375.00	$24,131.25	$23,887.50	$23,643.75	$23,400.00	Tanium Customer Training Bundle for a range of 10000 - 14999 Endpoints. This includes 5 Virtual Public ILT of Tanium Essentials, 4 Administrator WBT, 2 WWT Core WBT, 20 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to bundle SKUs will be for one (1) year from the Order Date.
TAN-TRN-TIER4BUNDLE	Tanium Customer Training Bundle - Between 15K - 25K Endpoints	$55,050.00	$54,499.50	$53,949.00	$53,398.50	$52,848.00	Tanium Customer Training Bundle for a range of 15000 - 24999 Endpoints. This includes 1 Tanium Essentials VILT for 10 students, 1 Administrator VILT for 10 students, 5 Tanium Essentials WBT, 5 Administrator WBT, 5 WWT Core WBT, 25 WWT WBT module of choice, 4 TCO exam vouchers and 2 TCA exam vouchers. No substitutions. Access to
TAN-TRN-TIER5BUNDLE	Tanium Customer Training Bundle - Over 25K Endpoints	$64,525.00	$63,879.75	$63,234.50	$62,589.25	$61,944.00	Tanium Customer Training Bundle for equal to or greater than 25000 Endpoints. This includes 1 Tanium Essentials VILT for 10, 1 Administrator VILT for 10, 10 Tanium Essentials WBT, 10 Administrator WBT, 7 WWT Core WBT, 25 WWT WBT module of choice, 5 TCO exam vouchers and 3 TCA exam vouchers. No substitutions. Access to
TAN-TRN-VIRTUAL-ADMIN	Tanium Administrator - Virtual	$12,950.00	$12,820.50	$12,691.00	$12,561.50	$12,432.00	Virtual Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-ADMIN-AS	Tanium Administrator - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Tanium Administrator - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E	Tanium Essentials - Virtual	$16,950.00	$16,780.50	$16,611.00	$16,441.50	$16,272.00	Virtual Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-E-AS	Tanium Essentials - Virtual - Additional Student	$600.00	$594.00	$588.00	$582.00	$576.00	Virtual Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-LOCAL	Training Localization - Virtual	$0.00	$0.00	$0.00	$0.00	$0.00	Virtual Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
TAN-TRN-VIRTUAL-TANIUM-CLOUD	Tanium Cloud Deployment - Virtual	$7,950.00	$7,870.50	$7,791.00	$7,711.50	$7,632.00	Virtual Training - Virtual Training - Tanium Cloud Deployment to be delivered on 1 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-TANIUM-CLOUD-AS	Tanium Cloud Deployment - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Tanium Cloud Deployment - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC	Working With Tanium Core - Virtual	$14,950.00	$14,800.50	$14,651.00	$14,501.50	$14,352.00	Virtual Training - Working With Tanium Core to be delivered on 2 business day for no more than 10 individuals per day. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTC-AS	Working With Tanium Core - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Working With Tanium Core - Additional Student. Expires 1 year from date of purchase.
TAN-TRN-VIRTUAL-WWTEM	Working With Tanium Endpoint Management - Virtual	$12,950.00	$12,820.50	$12,691.00	$12,561.50	$12,432.00	Virtual Training - Working with Tanium Endpoint Management to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.
TAN-TRN-VIRTUAL-WWTEM-AS	Working With Tanium Endpoint Management - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Working with Tanium Endpoint Management - Additional Student. Expires 1 year from date of purchase. This course covers Asset, Deploy, Discover, Enforce, Patch and Performance.

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	$12,950.00	$12,820.50	$12,691.00	$12,561.50	$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	$300.00	$297.00	$294.00	$291.00	$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	$750.00	$742.50	$735.00	$727.50	$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	$2,500.00	$2,475.00	$2,450.00	$2,425.00	$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	$3,000.00	$2,970.00	$2,940.00	$2,910.00	$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	$500.00	$495.00	$490.00	$485.00	$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUS will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	$22,500.00	$22,275.00	$22,050.00	$21,825.00	$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	$550,000.00	$544,500.00	$539,000.00	$533,500.00	$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	$132,000.00	$130,680.00	$129,360.00	$128,040.00	$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	$12,500.00	$12,375.00	$12,250.00	$12,125.00	$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	$50,000.00	$49,500.00	$49,000.00	$48,500.00	$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	$2.00	$1.98	$1.96	$1.94	$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference - In-Person Base Ticket	$1,295.00	$1,282.05	$1,269.10	$1,256.15	$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference - Government In-Person Base Ticket	$295.00	$292.05	$289.10	$286.15	$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference - In-Person Labs Ticket	$495.00	$490.05	$485.10	$480.15	$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference - Government In Person Labs Ticket	$395.00	$391.05	$387.10	$383.15	$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	$0.00	$0.00	$0.00	$0.00	$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference - Virtual Self-Service Labs Ticket	$199.00	$197.01	$195.02	$193.03	$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: Presidio_____

Solution Proposed: Tenable Vulnerability Management_____

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x $35.00	0.00	35.00
Tier 2	1,001	5,000	$35,000 + [(Qty-1,000) x $17.00]	35,000.00	17.00
Tier 3	5,001	10,000	$103,000 + [(Qty-5,000) x $10.00]	103,000.00	10.00
Tier 4	10,001	20,000	$153,000 + [(Qty-10,000) x $5.50]	153,000.00	5.50
Tier 5	20,001	50,000	$208,000 + [(Qty-20,000) x $3.75]	208,000.00	3.75
Tier 6	50,001	100,000	$320,500 + [(Qty-50,000) x $3.25]	320,500.00	3.25
Tier 7	100,001	9,999,999,999	$483,000 + [(Qty-100,000) x $3.00]	483,000.00	3.00

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of $60,000	1 year
Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	$,3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Quick Start Deploy Remote for Tenable Vulnerability Management (formerly Tenable.io).	$6000	Per customer
Quick Start Adopt Remote for Tenable	Quick Start Adopt Remote for Tenable Vulnerability	$12,000	Per customer

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Vulnerability Management	Management (formerly Tenable.io).		
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	$2,200	Per person

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Price Proposal

Respondent: _____

Solution Proposed: Tenable Attack Surface Management_____

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:
Fortnight Frequency

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	65	1,000	Qty x $19.80	0.00	19.80
Tier 2	1,001	5,000	$19,800 + [(Qty-1,000) x $9.60]	19,800.00	9.60
Tier 3	5,001	10,000	$58,200 + [(Qty-5,000) x $5.64]	58,200.00	5.64
Tier 4	10,001	20,000	$86,400 + [(Qty-10,000) x $3.10]	86,400.00	3.10
Tier 5	20,001	50,000	$117,400 + [(Qty-20,000) x $2.14]	117,400.00	2.14
Tier 6	50,001	100,000	$181,600 + [(Qty-50,000) x $1.85]	181,600.00	1.85
Tier 7	100,001	9,999,999,999	$274,100 + [(Qty-100,000) x $1.69]	274,100.00	1.69

Daily Frequency

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	65	1,000	Qty x $28.25	0.00	28.25
Tier 2	1,001	5,000	$28,250 + [(Qty-1,000) x $13.71]	28,250.00	13.71
Tier 3	5,001	10,000	$83,090 + [(Qty-5,000) x $8.06]	83,090.00	8.06
Tier 4	10,001	20,000	$123,390 + [(Qty-10,000) x $4.44]	123,390.00	4.44
Tier 5	20,001	50,000	$167,790 + [(Qty-20,000) x $3.02]	167,790.00	3.02
Tier 6	50,001	100,000	$258,390 + [(Qty-50,000) x $2.62]	258,390.00	2.62
Tier 7	100,001	9,999,999,999	$389,390 + [(Qty-100,000) x $2.42]	389,390.00	2.42

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of $60,000	1 year

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Price Proposal

Respondent: _____

Solution Proposed: Tenable One

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	300	1,000	Qty x $55.00	0.00	55.00
Tier 2	1,001	5,000	$55,000 + [(Qty-1,000) x $27.20]	55,000.00	27.20
Tier 3	5,001	10,000	$163,800 + [(Qty-5,000) x $16.00]	163,800.00	16.00
Tier 4	10,001	20,000	$243,800 + [(Qty-10,000) x $8.80]	243,800.00	8.80
Tier 5	20,001	50,000	$331,800 + [(Qty-20,000) x $6.00]	331,800.00	6.00
Tier 6	50,001	100,000	$511,800 + [(Qty-50,000) x $5.20]	511,800.00	5.20
Tier 7	100,001	9,999,999,999	$771,800 + [(Qty-100,000) x $4.80]	771,800.00	4.80

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of $60,000	1 year
Remote Design & Architecture Workshop for Tenable One	A technical support and consultation service that helps customers agree on a solution design for Tenable One	$9,600	Per Customer
Quick Start Onboard Remote for Tenable Vulnerability Management	Onboard remote for Vulnerability Management within Tenable One	$,3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Deploy remote for Vulnerability Management within Tenable One	$6000	Per customer

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Quick Start Adopt Remote for Tenable Vulnerability Management	Adopt remote for Vulnerability Management within Tenable One.	$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Optimize remote for Vulnerability Management within Tenable One	$24,000	Per customer
Quick Start Deploy Remote Implementation for Tenable Identity Exposure	Deploy remote for Identity Exposure within Tenable One	$6,000	Per customer
Quick Start Remote Implementation for Web App Scanning	Deploy remote for Web Application Scanning within Tenable One	$6,000	Per customer
Quick Start Remote for Tenable Cloud Security	Deploy remote for Cloud Security within Tenable One	$6,000	Per customer
Quick Start Remote Implementation for Tenable OT Security	Deploy Remote for OT Security within Tenable One	$15,600	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	$2,200	Per person

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2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	$2,200	Per person
2 Day Seat - Tenable Identity Exposure Specialist Course	Introduction Training	$2,200	Per person
2 Day Seat – Tenable Cloud Security Specialist Course	Introduction Training	$2,200	Per person
2 Day Seat - Tenable OT Security Specialist Course	Introduction Training	$2,200	Per person

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Price Proposal

Respondent: _____

Solution Proposed: Tenable Vulnerability Management_____

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x $35.00	0.00	35.00
Tier 2	1,001	5,000	$35,000 + [(Qty-1,000) x $17.00]	35,000.00	17.00
Tier 3	5,001	10,000	$103,000 + [(Qty-5,000) x $10.00]	103,000.00	10.00
Tier 4	10,001	20,000	$153,000 + [(Qty-10,000) x $5.50]	153,000.00	5.50
Tier 5	20,001	50,000	$208,000 + [(Qty-20,000) x $3.75]	208,000.00	3.75
Tier 6	50,001	100,000	$320,500 + [(Qty-50,000) x $3.25]	320,500.00	3.25
Tier 7	100,001	9,999,999,999	$483,000 + [(Qty-100,000) x $3.00]	483,000.00	3.00

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Premier Support	Premier Support for Tenable Enterprise Customers	$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of $60,000	1 year
Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	$,3000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Quick Start Deploy Remote for Tenable Vulnerability Management (formerly Tenable.io).	$6000	Per customer
Quick Start Adopt Remote for Tenable	Quick Start Adopt Remote for Tenable Vulnerability	$12,000	Per customer

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Vulnerability Management	Management (formerly Tenable.io).		
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	$2,200	Per person

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Price Proposal

Respondent: _____Wiz_____

Solution Proposed: _____Wiz Advanced_____

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Wiz Essential 0-199 Workloads	$ 240.00	Per Workload
Wiz Essential 200-499 Workloads	$ 225.00	Per Workload
Wiz Essential 500-999 Workloads	$ 210.00	Per Workload
Wiz Essential 1000-1999 Workloads	$ 195.00	Per Workload
Wiz Essential 2000-3999 Workloads	$ 180.00	Per Workload
Wiz Essential 4000-7999 Workloads	$ 165.00	Per Workload
Wiz Essential 8000-19,999 Workloads	$ 150.00	Per Workload
Wiz Essential 20,000-39,999 Workloads	$ 135.00	Per Workload
Wiz Essential 40,000+ Workloads	$ 120.00	Per Workload
Wiz Advanced 0-199 Workloads	$ 380.00	Per Workload
Wiz Advanced 200-499 Workloads	$ 355.00	Per Workload
Wiz Advanced 500-999 Workloads	$ 330.00	Per Workload
Wiz Advanced 1000-1999 Workloads	$ 305.00	Per Workload
Wiz Advanced 2000-3999 Workloads	$ 280.00	Per Workload
Wiz Advanced 4000-7999 Workloads	$ 255.00	Per Workload
Wiz Advanced 8000-19,999 Workloads	$ 230.00	Per Workload
Wiz Advanced 20,000-39,999 Workloads	$ 205.00	Per Workload
Wiz Advanced 40,000+ Workloads	$ 180.00	Per Workload
Wiz Code 0-99 Active Developers	$ 600.00	Per Active Developer
Wiz Code 100-249 Active Developers	$ 585.00	Per Active Developer
Wiz Code 250-499 Active Developers	$ 560.00	Per Active Developer
Wiz Code 500-999 Active Developers	$ 530.00	Per Active Developer
Wiz Code 1000- 2,999 Active Developers	$ 490.00	Per Active Developer
Wiz Code 3000 Active Developers	$ 450.00	Per Active Developer
Wiz Sensor 0-99 Units	$ 240.00	Per Sensor Unit
Wiz Sensor 100-499 Units	$ 225.00	Per Sensor Unit
Wiz Sensor 500 – 999 Units	$ 210.00	Per Sensor Unit
Wiz Sensor 1000 – 4999 Units	$ 195.00	Per Sensor Unit
Wiz Sensor 5000 Units	$ 180.00	Per Sensor Unit
Wiz for Gov Essential 0-199 Workloads	$ 276.00	Per Workload
Wiz for Gov Essential 200-499 Workloads	$ 259.00	Per Workload

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Wiz for Gov Essential 500-999 Workloads	$ 242.00	Per Workload
Wiz for Gov Essential 1000-1999 Workloads	$ 224.00	Per Workload
Wiz for Gov Essential 2000-3999 Workloads	$ 225.00	Per Workload
Wiz for Gov Essential 4000-7999 Workloads	$ 206.00	Per Workload
Wiz for Gov Essential 8000-19,999 Workloads	$ 188.00	Per Workload
Wiz for Gov Essential 20,000-39,999 Workloads	$ 182.00	Per Workload
Wiz for Gov Essential 40,000+ Workloads	$ 162.00	Per Workload
Wiz for Gov Advanced 0-199 Workloads	$ 437.00	Per Workload
Wiz for Gov Advanced 200-499 Workloads	$ 408.00	Per Workload
Wiz for Gov Advanced 500-999 Workloads	$ 380.00	Per Workload
Wiz for Gov Advanced 1000-1999 Workloads	$ 351.00	Per Workload
Wiz for Gov Advanced 2000-3999 Workloads	$ 350.00	Per Workload
Wiz for Gov Advanced 4000-7999 Workloads	$ 319.00	Per Workload
Wiz for Gov Advanced 8000-19,999 Workloads	$ 288.00	Per Workload
Wiz for Gov Advanced 20,000-39,999 Workloads	$ 277.00	Per Workload
Wiz for Gov Advanced 40,000+ Workloads	$ 243.00	Per Workload
Wiz Code for Gov 0-99 Active Developers	$ 750.00	Per Active Developer
Wiz Code for Gov 100-249 Active Developers	$ 731.00	Per Active Developer
Wiz Code for Gov 250-499 Active Developers	$ 728.00	Per Active Developer
Wiz Code for Gov 500-999 Active Developers	$ 689.00	Per Active Developer
Wiz Code for Gov 1000- 2,999 Active Developers	$ 662.00	Per Active Developer
Wiz Code for Gov 3000 Active Developers	$ 608.00	Per Active Developer
Wiz Sensor for Gov 0-99 Units	$ 380.00	Per Sensor Unit
Wiz Sensor for Gov 100-499 Units	$ 355.00	Per Sensor Unit
Wiz Sensor for Gov 500 – 999 Units	$ 330.00	Per Sensor Unit
Wiz Sensor for Gov 1000 – 4999 Units	$ 305.00	Per Sensor Unit
Wiz Sensor for Gov 5000 Units	$ 280.00	Per Sensor Unit
Wiz Premium Support 1YR License - 17.5% of Annual Contract Value – Minimum $26,315.79	$ 0	1 Annual License
Wiz for Gov Premium Support 1YR License - 23% of Annual Contract Value – Minimum $26,315.79	$ 0	1 Annual License

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Price Proposal

Respondent: _____Wiz_____

Solution Proposed: _____Wiz Advanced_____

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Wiz Essential 0-199 Workloads	$ 240.00	Per Workload
Wiz Essential 200-499 Workloads	$ 225.00	Per Workload
Wiz Essential 500-999 Workloads	$ 210.00	Per Workload
Wiz Essential 1000-1999 Workloads	$ 195.00	Per Workload
Wiz Essential 2000-3999 Workloads	$ 180.00	Per Workload
Wiz Essential 4000-7999 Workloads	$ 165.00	Per Workload
Wiz Essential 8000-19,999 Workloads	$ 150.00	Per Workload
Wiz Essential 20,000-39,999 Workloads	$ 135.00	Per Workload
Wiz Essential 40,000+ Workloads	$ 120.00	Per Workload
Wiz Advanced 0-199 Workloads	$ 380.00	Per Workload
Wiz Advanced 200-499 Workloads	$ 355.00	Per Workload
Wiz Advanced 500-999 Workloads	$ 330.00	Per Workload
Wiz Advanced 1000-1999 Workloads	$ 305.00	Per Workload
Wiz Advanced 2000-3999 Workloads	$ 280.00	Per Workload
Wiz Advanced 4000-7999 Workloads	$ 255.00	Per Workload
Wiz Advanced 8000-19,999 Workloads	$ 230.00	Per Workload
Wiz Advanced 20,000-39,999 Workloads	$ 205.00	Per Workload
Wiz Advanced 40,000+ Workloads	$ 180.00	Per Workload
Wiz Code 0-99 Active Developers	$ 600.00	Per Active Developer
Wiz Code 100-249 Active Developers	$ 585.00	Per Active Developer
Wiz Code 250-499 Active Developers	$ 560.00	Per Active Developer
Wiz Code 500-999 Active Developers	$ 530.00	Per Active Developer
Wiz Code 1000- 2,999 Active Developers	$ 490.00	Per Active Developer
Wiz Code 3000 Active Developers	$ 450.00	Per Active Developer
Wiz Sensor 0-99 Units	$ 240.00	Per Sensor Unit
Wiz Sensor 100-499 Units	$ 225.00	Per Sensor Unit
Wiz Sensor 500 – 999 Units	$ 210.00	Per Sensor Unit
Wiz Sensor 1000 – 4999 Units	$ 195.00	Per Sensor Unit
Wiz Sensor 5000 Units	$ 180.00	Per Sensor Unit
Wiz for Gov Essential 0-199 Workloads	$ 276.00	Per Workload
Wiz for Gov Essential 200-499 Workloads	$ 259.00	Per Workload

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Wiz for Gov Essential 500-999 Workloads	$ 242.00	Per Workload
Wiz for Gov Essential 1000-1999 Workloads	$ 224.00	Per Workload
Wiz for Gov Essential 2000-3999 Workloads	$ 225.00	Per Workload
Wiz for Gov Essential 4000-7999 Workloads	$ 206.00	Per Workload
Wiz for Gov Essential 8000-19,999 Workloads	$ 188.00	Per Workload
Wiz for Gov Essential 20,000-39,999 Workloads	$ 182.00	Per Workload
Wiz for Gov Essential 40,000+ Workloads	$ 162.00	Per Workload
Wiz for Gov Advanced 0-199 Workloads	$ 437.00	Per Workload
Wiz for Gov Advanced 200-499 Workloads	$ 408.00	Per Workload
Wiz for Gov Advanced 500-999 Workloads	$ 380.00	Per Workload
Wiz for Gov Advanced 1000-1999 Workloads	$ 351.00	Per Workload
Wiz for Gov Advanced 2000-3999 Workloads	$ 350.00	Per Workload
Wiz for Gov Advanced 4000-7999 Workloads	$ 319.00	Per Workload
Wiz for Gov Advanced 8000-19,999 Workloads	$ 288.00	Per Workload
Wiz for Gov Advanced 20,000-39,999 Workloads	$ 277.00	Per Workload
Wiz for Gov Advanced 40,000+ Workloads	$ 243.00	Per Workload
Wiz Code for Gov 0-99 Active Developers	$ 750.00	Per Active Developer
Wiz Code for Gov 100-249 Active Developers	$ 731.00	Per Active Developer
Wiz Code for Gov 250-499 Active Developers	$ 728.00	Per Active Developer
Wiz Code for Gov 500-999 Active Developers	$ 689.00	Per Active Developer
Wiz Code for Gov 1000- 2,999 Active Developers	$ 662.00	Per Active Developer
Wiz Code for Gov 3000 Active Developers	$ 608.00	Per Active Developer
Wiz Sensor for Gov 0-99 Units	$ 380.00	Per Sensor Unit
Wiz Sensor for Gov 100-499 Units	$ 355.00	Per Sensor Unit
Wiz Sensor for Gov 500 – 999 Units	$ 330.00	Per Sensor Unit
Wiz Sensor for Gov 1000 – 4999 Units	$ 305.00	Per Sensor Unit
Wiz Sensor for Gov 5000 Units	$ 280.00	Per Sensor Unit
Wiz Premium Support 1YR License - 17.5% of Annual Contract Value – Minimum $26,315.79	$ 0	1 Annual License
Wiz for Gov Premium Support 1YR License - 23% of Annual Contract Value – Minimum $26,315.79	$ 0	1 Annual License

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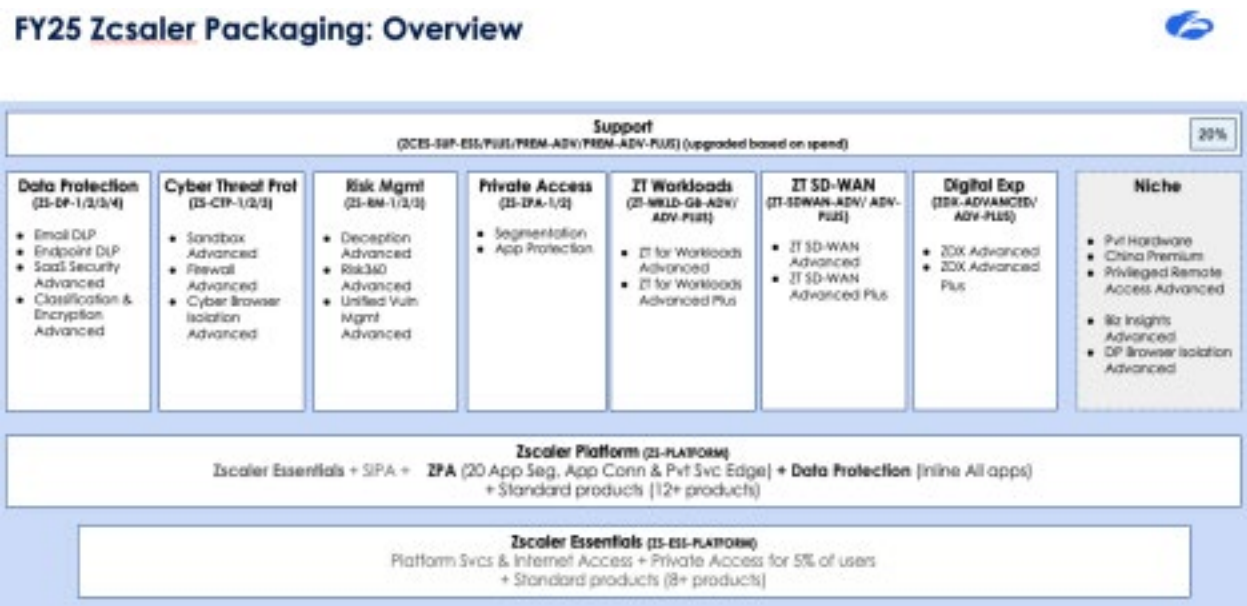
Respondent: Presidio

Solution Proposed: Zscaler Zero Trust Device Segmentation

Service Category: Service Category 10: Secure Access Service Edge (SASE)



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	$100.00	$90.00
ZS PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private	$200.00	$180.00

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		Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)		
ZCES-SUP ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP PREM ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP PREM-IN CTRY ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zero Trust Device Segmentation	$108,000.00	Per Site Per Year

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Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$50.00	$45.00
ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$95.00	$85.50
ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$135.00	$121.50
ZS-RM UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	$50.00	$45.00
ZT-WKLD GB STD	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) (Per Year / Per GB of monthly traffic)	$6.00	$5.40

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ZT-WKLD GB ADV	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Cloud Connector (where available) supporting Internet Access, Private	$25.00	$22.50

		Access, Data Protection, Cyber Protection. (Per Year / Per GB of monthly traffic)		
ZT-WKLD GB ADV-PLUS	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced Plus: Zero Trust Cloud/DC Advanced, Data Protection inline, Advanced classification, Firewall Advanced, and Sandbox Advanced (Per Year Per / GB of monthly traffic)	$37.50	$33.75
ZT SDWAN ADV	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site. (Per Site / Per Year)	$4,000.00	$3,600.00
ZT SDWAN ADV-PLUS UPGRADE	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features. (Per Site / Per Year)	$2,000.00	$1,800.00
ZT SDWAN 400	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for upto 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	$4,800.00	$4,320.00

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ZT SDWAN 600	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly data transfer per site.(Devices and Data Transfer are aggregated across all sites).	$7,200.00	$6,480.00
ZT SDWAN 800	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and and 400 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	$12,000.00	$10,800.00
ZT SDWAN 400-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs	$800.00	$720.00

ZT SDWAN 600-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs	$3,200.00	$2,880.00
ZT SDWAN 800-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs	$8,000.00	$7,200.00
ZT SDWAN DEV	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device)	$100.00	$90.00
ZT SDWAN-GB	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer	$20.00	$18.00

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

ZS-ZPA-1	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes one of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	$50.00	$45.00
ZS-ZPA-2	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes all of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	$95.00	$85.50
ZCES-DEP ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	$8,000.00	$7,200.00
ZCES-DEP ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	$16,000.00	$14,400.00
ZCES-DEP ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units.	$32,000.00	$28,800.00

		Targeted for customers with 40,000 users or more.		

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

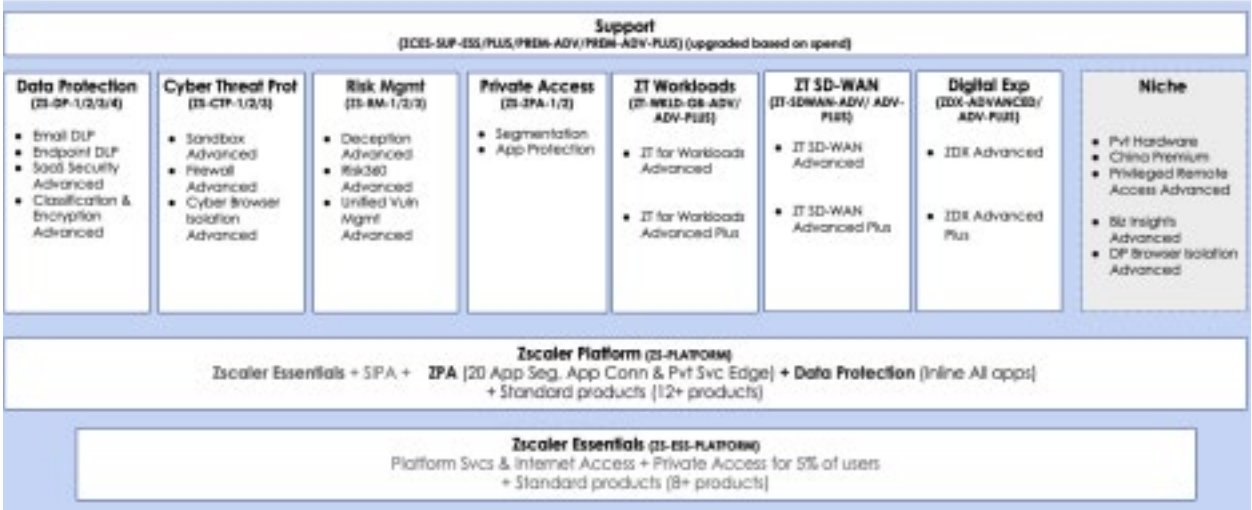
ZCES-DEP ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$72,000.00	$64,800.00
ZCES-DEP ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$136,000.00	$122,400.00
ZCES-PRO CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	$300.00	$270.00
ZCES-EDU CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$300.00	$270.00
ZCES-EDU ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$7,250.00	$6,525.00

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

Solution Proposed: Zscaler Zero Trust Exchange

Service Category: Service Category 10: Secure Access Service Edge (SASE)

FY25 Zscaler Packaging: Overview



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	$100.00	$90.00
ZS PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	$200.00	$180.00

ZCES-SUP ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%

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ZCES-SUP PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP PREM ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP PREM-IN CTRY ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-DP-1	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes one of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	$50.00	$45.00

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ZS-DP-2	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes two of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	$95.00	$85.50
ZS-DP-3	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes three of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	$135.00	$121.50
ZS-DP-4	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes all of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	$170.00	$153.00
ZS-DP INLINE ALL-APPS	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) (Per User / Per Year)	$50.00	$45.00
ZS-DP-ISO ADV	Per User / Per Year	Annual Subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases. (Per User / Per Year)	$100.00	$90.00
ZS-CTP-1	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$50.00	$45.00

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ZS-CTP-2	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$95.00	$85.50
ZS-CTP-3	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes all of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$135.00	$121.50
ZS-CTP ISO-UNLTD	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk based and managed devices. (Per User / Per Year)	$150.00	$135.00
ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$50.00	$45.00
ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$95.00	$85.50

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ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$135.00	$121.50

ZS-RM UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	$50.00	$45.00
ZT-WKLD GB STD	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) (Per Year / Per GB of monthly traffic)	$6.00	$5.40
ZT-WKLD GB ADV	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Cloud Connector (where available) supporting Internet Access, Private Access, Data Protection, Cyber Protection. (Per Year / Per GB of monthly traffic)	$25.00	$22.50
ZT-WKLD GB ADV-PLUS	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced Plus: Zero Trust Cloud/DC Advanced, Data Protection inline, Advanced classification, Firewall Advanced, and Sandbox Advanced (Per Year Per / GB of monthly traffic)	$37.50	$33.75
ZT SDWAN ADV	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site. (Per Site / Per Year)	$4,000.00	$3,600.00

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

ZT SDWAN ADV-PLUS UPGRADE	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features. (Per Site / Per Year)	$2,000.00	$1,800.00
ZT SDWAN 400	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for upto 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	$4,800.00	$4,320.00

ZT SDWAN 600	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly data transfer per site.(Devices and Data Transfer are aggregated across all sites).	$7,200.00	$6,480.00
ZT SDWAN 800	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and and 400 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	$12,000.00	$10,800.00
ZT SDWAN 400-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs	$800.00	$720.00
ZT SDWAN 600-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs	$3,200.00	$2,880.00
ZT SDWAN 800-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs	$8,000.00	$7,200.00

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ZT SDWAN DEV	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device)	$100.00	$90.00
ZT SDWAN-GB	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer	$20.00	$18.00
ZS-ZPA-1	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes one of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	$50.00	$45.00
ZS-ZPA-2	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes all of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	$95.00	$85.50

ZS-ZPA PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access. (Per User / Per Year)	$100.00	$90.00
ZS-PRA ADV	Per User / Per Year	Annual Subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) (Per User / Per Year)	$480.00	$432.00
ZDX ADVANCED	Per User / Per Year	Annual subscription to ZDX Advanced. Includes: 30 configurable user probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook intergrations.	$75.00	$67.50

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ZDX-ADV PLUS	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (max probes per user is 30), Software process monitoring and incident reporting, ZDX Co-pilot Essentials, ZDX Hosted Monitoring: (1 Hosted Monitoring Probe Location per 1,000 users)	$125.00	$112.50
ZS-BIZ INSIGHTS -ADV	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis	$60.00	$54.00
ZS-SIPA	Per User / Per Year	Annaul subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level)	$15.00	$13.50
ZS-TEST ENV	Per Tenant / Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users)	$40,000.00	$36,000.00
ZS-TEST ENV-ESS	Per Tenant / Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements	$20,000.00	$18,000.00

		of the production environment. (Available for customers with fewer than 5000 users)		
ZSC-PRI CAT	Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains	$50,000.00	$45,000.00
ZIA-SVC EDGE-3	Per Device / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces. Requires separate approval.	$25,000.00	$22,500.00

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ZIA-SVC EDGE-5	Per Device / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces. Requires separate approval.	$50,000.00	$45,000.00
ZSC-PRIV LB	Per Device / Per Year	Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee. Requires separate approvals.	$25,000.00	$22,500.00
EDU-ZIA SVC-EDGE ESS	Per User / Per Year	Annual subscription to Zscaler Internet Access Essentials for Education Features include SIP, file type controls, Inline AV/AS, reputation phishing and command & control blocks, Advanced Threat Protection, Web 2.0, SSL/TLS Inspection, Bandwidth Control, Web Access Control, NSS, Mobile controls & reporting (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	$10.00	$9.00
EDU-ZIA SVC-EDGE ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	$16.00	$14.40

EDU-ZIA SVC-EDGE DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	$3.00	$2.70

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ZCES-DEP ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	$8,000.00	$7,200.00
ZCES-DEP ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	$16,000.00	$14,400.00
ZCES-DEP ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	$32,000.00	$28,800.00
ZCES-DEP ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$72,000.00	$64,800.00
ZCES-DEP ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$136,000.00	$122,400.00
ZCES-PRO CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	$300.00	$270.00

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

ZCES-EDU CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$300.00	$270.00
ZCES-EDU ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$7,250.00	$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS PLATFORM GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$133.00	$119.70
ZS-ESS PLATFORM GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$87.00	$78.30
ZS-ESS PLATFORM GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$49.00	$44.10
ZS-ESS PLATFORM GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$41.00	$36.90

Docusign Envelope ID: 0EB12AD6-31B0-49C3-BA21-D11EB2B2577C

ZS-ESS PLATFORM GCM 100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$29.00	$26.10
ZS-ESS PLATFORM GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	$150.00	$135.00
ZS-ESS PLATFORM GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$98.00	$88.20
ZS-ESS PLATFORM GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$55.00	$49.50
ZS-ESS PLATFORM GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$46.00	$41.40
ZS-ESS PLATFORM GCH 100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	$32.00	$28.80
ZS-ESS PLATFORM GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$133.00	$119.70

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ZS-ESS PLATFORM GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$87.00	$78.30
ZS-ESS PLATFORM GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$49.00	$44.10

ZS-ESS PLATFORM GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$41.00	$36.90
ZS-ESS PLATFORM GCM 100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$29.00	$26.10
ZS-ESS PLATFORM GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	$150.00	$135.00
ZS-ESS PLATFORM GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$98.00	$88.20
ZS-ESS PLATFORM GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$55.00	$49.50
ZS-ESS PLATFORM GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$46.00	$41.40
ZS-ESS PLATFORM GCH 100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	$32.00	$28.80

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ZS PLATFORM GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$266.00	$239.40
ZS PLATFORM GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$171.00	$153.90
ZS PLATFORM GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$104.00	$93.60

ZS PLATFORM GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$88.00	$79.20
ZS PLATFORM GCM 100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$65.00	$58.50
ZS PLATFORM GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	$300.00	$270.00

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ZS PLATFORM GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$193.00	$173.70
ZS PLATFORM GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$117.00	$105.30
ZS PLATFORM GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$99.00	$89.10
ZS PLATFORM GCH 100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	$73.00	$65.70
ZCES-SUP FED-ESS GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%

ZCES-SUP FED-PLUS GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP FED-PREM ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

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ZCES-SUP FED-ESS GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP FED-PLUS GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP FED-PREM ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-DP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$67.00	$60.30

ZS-DP-1-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$41.00	$36.90

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ZS-DP-1-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$26.00	$23.40
ZS-DP-1-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$21.00	$18.90
ZS-DP-1-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$16.00	$14.40
ZS-DP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$75.00	$67.50

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ZS-DP-1-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$47.00	$42.30
ZS-DP-1-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$29.00	$26.10
ZS-DP-1-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$24.00	$21.60
ZS-DP-1-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$19.00	$17.10
ZS-DP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$126.00	$113.40

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ZS-DP-2-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$83.00	$74.70
ZS-DP-2-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$51.00	$45.90
ZS-DP-2-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$43.00	$38.70
ZS-DP-2-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$33.00	$29.70

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ZS-DP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$143.00	$128.70

ZS-DP-2-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$94.00	$84.60
ZS-DP-2-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$58.00	$52.20
ZS-DP-2-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$48.00	$43.20

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ZS-DP-2-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	$37.00	$33.30
ZS-DP-INLINE ALL-APPS GCM-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$67.00	$60.30
ZS-DP-INLINE ALL-APPS GCM-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident	$41.00	$36.90

		management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)		
ZS-DP-INLINE ALL-APPS GCM-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$26.00	$23.40

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ZS-DP-INLINE ALL-APPS GCM-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$21.00	$18.90
ZS-DP-INLINE ALL-APPS GCM-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$16.00	$14.40
ZS-DP-INLINE ALL-APPS GCH-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud High. (Per User / Per Year)	$75.00	$67.50
ZS-DP-INLINE ALL-APPS GCH-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$47.00	$42.30
ZS-DP-INLINE ALL-APPS GCH-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications	$29.00	$26.10

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		and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud High. (Per User / Per Year)		
ZS-DP-INLINE ALL-APPS GCH-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$24.00	$21.60
ZS-DP-INLINE ALL-APPS GCH-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud High. (Per User / Per Year)	$19.00	$17.10
ZS-DP-ISO ADV-GCM-1	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$133.00	$119.70
ZS-DP-ISO ADV-GCM-1000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$83.00	$74.70

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ZS-DP-ISO ADV-GCM 10000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$51.00	$45.90

ZS-DP-ISO ADV-GCM 25000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$43.00	$38.70
ZS-DP-ISO ADV-GCM 100000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$33.00	$29.70
ZS-DP-ISO ADV-GCH-1	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud High. (Per User / Per Year)	$150.00	$135.00
ZS-DP-ISO ADV-GCH-1000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$94.00	$84.60

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ZS-DP-ISO ADV-GCH 10000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$58.00	$52.20
ZS-DP-ISO ADV-GCH 25000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in	$48.00	$43.20

		GovCloud High. (Per User / Per Year)		
ZS-DP-ISO ADV-GCH 100000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud High. (Per User / Per Year)	$37.00	$33.30
ZS-CTP-1-GCM 1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$67.00	$60.30

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ZS-CTP-1-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$37.00	$33.30
ZS-CTP-1-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$23.00	$20.70

ZS-CTP-1-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$19.00	$17.10
ZS-CTP-1-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$15.00	$13.50

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ZS-CTP-1-GCH 1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$75.00	$67.50
ZS-CTP-1-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$42.00	$37.80
ZS-CTP-1-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	$26.00	$23.40

		3.) Cyber Browser Isolation Advanced		

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ZS-CTP-1-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$22.00	$19.80
ZS-CTP-1-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$17.00	$15.30
ZS-CTP-2-GCM 1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$126.00	$113.40
ZS-CTP-2-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	$74.00	$66.60

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		3.) Cyber Browser Isolation Advanced		
ZS-CTP-2-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$47.00	$42.30
ZS-CTP-2-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$39.00	$35.10
ZS-CTP-2-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$30.00	$27.00

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ZS-CTP-2-GCH 1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$143.00	$128.70

ZS-CTP-2-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$83.00	$74.70
ZS-CTP-2-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$53.00	$47.70
ZS-CTP-2-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$43.00	$38.70

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ZS-CTP-2-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$34.00	$30.60
ZS-CTP-3-GCM 1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year 1.) Sandbox Advanced 2.) Firewall Advanced	$180.00	$162.00

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$110.00	$99.00

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ZS-CTP-3-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$70.00	$63.00
ZS-CTP-3-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$58.00	$52.20
ZS-CTP-3-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	$45.00	$40.50

		3.) Cyber Browser Isolation Advanced		

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ZS-CTP-3-GCH 1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$203.00	$182.70
ZS-CTP-3-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$125.00	$112.50
ZS-CTP-3-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$79.00	$71.10
ZS-CTP-3-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$65.00	$58.50

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ZS-CTP-3-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	$50.00	$45.00
ZS-CTP-ISO UNLTD-GCM-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$200.00	$180.00
ZS-CTP-ISO UNLTD-GCM 1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$112.00	$100.80
ZS-CTP-ISO UNLTD-GCM 10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$67.00	$60.30
ZS-CTP-ISO UNLTD-GCM 25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$57.00	$51.30

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ZS-CTP-ISO UNLTD-GCM 100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk,	$46.00	$41.40

		managed devices for 100000+ users in GovCloud Moderate. (Per User / Per Year)		
ZS-CTP-ISO UNLTD-GCH-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud High. (Per User / Per Year)	$225.00	$202.50
ZS-CTP-ISO UNLTD-GCH 1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$126.00	$113.40
ZS-CTP-ISO UNLTD-GCH 10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$76.00	$68.40
ZS-CTP-ISO UNLTD-GCH 25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud High. (Per User / Per	$65.00	$58.50

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		Year)		
ZS-CTP-ISO UNLTD-GCH 100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 100000+ users in GovCloud High. (Per User / Per Year)	$52.00	$46.80

ZS-RM-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$67.00	$60.30
ZS-RM-1-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$31.00	$27.90
ZS-RM-1-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$18.00	$16.20

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ZS-RM-1-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$16.00	$14.40
ZS-RM-1-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$12.00	$10.80
ZS-RM-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1 to 999 users in GovCloud High. (Per User / Per Year)	$75.00	$67.50

ZS-RM-1-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$35.00	$31.50
ZS-RM-1-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$21.00	$18.90

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ZS-RM-1-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$18.00	$16.20
ZS-RM-1-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 100000+ users in GovCloud High. (Per User / Per Year)	$13.00	$11.70
ZS-RM-UVM GCM-1	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 1 to 999 users in GovCloud Moderate. (Per Asset / Per Year)	$67.00	$60.30
ZS-RM-UVM GCM-1000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 1000 to 9999 users in GovCloud Moderate. (Per Asset / Per Year)	$32.00	$28.80

ZS-RM-UVM GCM-10000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 10000 to 24999 users in GovCloud Moderate. (Per Asset / Per Year)	$20.00	$18.00

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ZS-RM-UVM GCM-25000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 25000 to 99999 users in GovCloud Moderate. (Per Asset / Per Year)	$18.00	$16.20
ZS-RM-UVM GCM-100000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 100000+ users in GovCloud Moderate. (Per Asset / Per Year)	$13.00	$11.70
ZS-RM-UVM GCH-1	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 1 to 999 users in GovCloud High. (Per Asset / Per Year)	$75.00	$67.50
ZS-RM-UVM GCH-1000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 1000 to 9999 users in GovCloud High. (Per Asset / Per Year)	$36.00	$32.40
ZS-RM-UVM GCH-10000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 10000 to 24999	$22.00	$19.80

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		users in GovCloud High. (Per Asset / Per Year)		
ZS-RM-UVM GCH-25000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 25000 to 99999 users in GovCloud High. (Per Asset / Per Year)	$20.00	$18.00
ZS-RM-UVM GCH-100000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De duplication, contextualization, mitigating controls and correlation of findings for 100000+ users in GovCloud High. (Per Asset / Per Year)	$14.00	$12.60
ZT-WKLD-GB STD-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$8.00	$7.20
ZT-WKLD-GB STD-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$6.00	$5.40

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ZT-WKLD-GB STD-GCM 10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$5.00	$4.50
ZT-WKLD-GB STD-GCM 25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud	$4.00	$3.60

		Connector (where available) for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)		
ZT-WKLD-GB STD-GCM 100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$4.00	$3.60
ZT-WKLD-GB STD-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$9.00	$8.10

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ZT-WKLD-GB STD-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$7.00	$6.30
ZT-WKLD-GB STD-GCH 10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$5.00	$4.50
ZT-WKLD-GB STD-GCH 25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$5.00	$4.50
ZT-WKLD-GB STD-GCH 100000	Per Year / Per GB of	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes	$5.00	$4.50

	monthly traffic	Stateful filtering & Cloud Connector (where available) for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)		

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ZT-WKLD-GB ADV-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$33.00	$29.70
ZT-WKLD-GB ADV-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$21.00	$18.90
ZT-WKLD-GB ADV-GCM 10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$15.00	$13.50
ZT-WKLD-GB ADV-GCM 25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$12.00	$10.80
ZT-WKLD-GB ADV-GCM 100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$12.00	$10.80

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ZT-WKLD-GB ADV-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$38.00	$34.20
ZT-WKLD-GB ADV-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$24.00	$21.60
ZT-WKLD-GB ADV-GCH 10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$17.00	$15.30
ZT-WKLD-GB ADV-GCH 25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$13.00	$11.70
ZT-WKLD-GB ADV-GCH 100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$13.00	$11.70
ZT-WKLD-GB ADV-PLUS GCM-1	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly	$50.00	$45.00

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		traffic)		

ZT-WKLD-GB ADV-PLUS GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$27.00	$24.30
ZT-WKLD-GB ADV-PLUS GCM-10000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$18.00	$16.20
ZT-WKLD-GB ADV-PLUS GCM-25000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$14.00	$12.60
ZT-WKLD-GB ADV-PLUS GCM-100000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$14.00	$12.60
ZT-WKLD-GB ADV-PLUS GCH-1	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$56.00	$50.40
ZT-WKLD-GB ADV-PLUS GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$31.00	$27.90

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ZT-WKLD-GB ADV-PLUS GCH-10000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$20.00	$18.00
ZT-WKLD-GB ADV-PLUS GCH-25000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$15.00	$13.50
ZT-WKLD-GB ADV-PLUS GCH-100000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$15.00	$13.50

ZT-SDWAN ADV-GCM-1	Per Site / Per Year	Annual subscription for ZT SD WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site in GovCloud Moderate. (Per Site / Per Year)	$638.00	$574.20
ZT-SDWAN ADV-GCH-1	Per Site / Per Year	Annual subscription for ZT SD WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site in GovCloud High. (Per Site / Per Year)	$720.00	$648.00
ZT-SDWAN ADV-PLUS GCM-1	Per Site / Per Year	Annual subscription for ZT SD WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features in GovCloud Moderate. (Per Site / Per Year)	$2,660.00	$2,394.00

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ZT-SDWAN ADV-PLUS GCH-1	Per Site / Per Year	Annual subscription for ZT SD WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features in GovCloud High. (Per Site / Per Year)	$3,000.00	$2,700.00
ZT-SDWAN-400- GCM-1	Per Box / Per Year	Annual subscription for ZT SD WAN 400 appliance for up to 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly aggregated data transfer per site in GovCloud Moderate. (Per Box / Per Year)	$6,384.00	$5,745.60
ZT-SDWAN-400- GCH-1	Per Box / Per Year	Annual subscription for ZT SD WAN 400 appliance for up to 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly aggregated data transfer per site in GovCloud High. (Per Box / Per Year)	$7,200.00	$6,480.00

ZT-SDWAN-600- GCM-1	Per Box / Per Year	Annual subscription for ZT SD WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly aggregated data transfer per site in GovCloud Moderate. (Per Box / Per Year)	$9,576.00	$8,618.40
ZT-SDWAN-600- GCH-1	Per Box / Per Year	Annual subscription for ZT SD WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly aggregated data transfer per site in GovCloud High. (Per Box / Per Year)	$10,800.00	$9,720.00

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ZT-SDWAN-800- GCM-1	Per Box / Per Year	Annual subscription for ZT SD WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and and 400 GB of monthly data transfer per site in GovCloud Moderate. (Per Box / Per Year)	$15,960.00	$14,364.00
ZT-SDWAN-800- GCH-1	Per Box / Per Year	Annual subscription for ZT SD WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and and 400 GB of monthly data transfer per site in GovCloud High. (Per Box / Per Year)	$18,000.00	$16,200.00
ZT-SDWAN-400- HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs in GovCloud Moderate. (Per Box / Per Year)	$1,064.00	$957.60
ZT-SDWAN-400- HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs in GovCloud High. (Per Box / Per Year)	$1,200.00	$1,080.00

ZT-SDWAN-600- HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs in GovCloud Moderate. (Per Box / Per Year)	$4,256.00	$3,830.40

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ZT-SDWAN-600- HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs in GovCloud High. (Per Box / Per Year)	$4,800.00	$4,320.00
ZT-SDWAN-800- HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs in GovCloud Moderate. (Per Box / Per Year)	$10,640.00	$9,576.00
ZT-SDWAN-800- HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs in GovCloud High. (Per Box / Per Year)	$12,000.00	$10,800.00
ZT-SDWAN DEV-GCM-1	Per Device / Per Year	Annual subscription for Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device) in GovCloud Moderate. (Per Device / Per Year)	$133.00	$119.70
ZT-SDWAN DEV-GCH-1	Per Device / Per Year	Annual subscription for ZT SD WAN for additional devices (up to 2GB additional per device) in GovCloud High. (Per Device / Per Year)	$150.00	$135.00
ZT-SDWAN-GB GCM-1	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$27.00	$24.30

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ZT-SDWAN-GB GCM-1000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$21.00	$18.90
ZT-SDWAN-GB GCM-10000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$15.00	$13.50
ZT-SDWAN-GB GCM-25000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$13.00	$11.70
ZT-SDWAN-GB GCM-100000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	$13.00	$11.70
ZT-SDWAN-GB GCH-1	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$30.00	$27.00
ZT-SDWAN-GB GCH-1000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$24.00	$21.60
ZT-SDWAN-GB GCH-10000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$17.00	$15.30

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ZT-SDWAN-GB GCH-25000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$15.00	$13.50
ZT-SDWAN-GB GCH-100000	Per GB / Per Year	Annual subscription for ZT SD WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	$15.00	$13.50

ZS-ZPA-1-GCM 1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$67.00	$60.30
ZS-ZPA-1-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$55.00	$49.50
ZS-ZPA-1-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$31.00	$27.90
ZS-ZPA-1-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$27.00	$24.30
ZS-ZPA-1-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$22.00	$19.80
ZS-ZPA-1-GCH 1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year)	$75.00	$67.50

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ZS-ZPA-1-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$62.00	$55.80
ZS-ZPA-1-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$35.00	$31.50
ZS-ZPA-1-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$30.00	$27.00

ZS-ZPA-1-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year)	$25.00	$22.50
ZS-ZPA-2-GCM 1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$126.00	$113.40
ZS-ZPA-2-GCM 1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$111.00	$99.90
ZS-ZPA-2-GCM 10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$62.00	$55.80
ZS-ZPA-2-GCM 25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$53.00	$47.70

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ZS-ZPA-2-GCM 100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$45.00	$40.50
ZS-ZPA-2-GCH 1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year)	$143.00	$128.70
ZS-ZPA-2-GCH 1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$125.00	$112.50
ZS-ZPA-2-GCH 10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$70.00	$63.00

ZS-ZPA-2-GCH 25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$60.00	$54.00
ZS-ZPA-2-GCH 100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year)	$50.00	$45.00
ZS-ZPA PLATFORM GCM-1	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$133.00	$119.70

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ZS-ZPA PLATFORM GCM-1000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$84.00	$75.60
ZS-ZPA PLATFORM GCM-10000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$55.00	$49.50
ZS-ZPA PLATFORM GCM-25000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$47.00	$42.30

ZS-ZPA PLATFORM GCM-100000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$36.00	$32.40

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ZS-ZPA PLATFORM GCH-1	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1 to 999 users in GovCloud High. (Per User / Per Year)	$150.00	$135.00
ZS-ZPA PLATFORM GCH-1000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$95.00	$85.50
ZS-ZPA PLATFORM GCH-10000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$62.00	$55.80
ZS-ZPA PLATFORM GCH-25000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$53.00	$47.70
ZS-ZPA PLATFORM GCH-100000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs,	$41.00	$36.90

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		Source IP Anchoring, ZDX Standard, Browser-based access for 100000+ users in GovCloud High. (Per User / Per Year)		
ZS-PRA-ADV GCM-1	Per User / Per Year	Annual subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) users in GovCloud Moderate. (Per System / Per Year)	$638.00	$574.20
ZS-PRA-ADV GCH-1	Per User / Per Year	Annual subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) in GovCloud High. (Per System / Per Year)	$720.00	$648.00
ZDX ADVANCED GCM-1	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$100.00	$90.00
ZDX ADVANCED GCM-1000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$67.00	$60.30

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ZDX ADVANCED GCM-10000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$45.00	$40.50
ZDX ADVANCED GCM-25000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing	$38.00	$34.20

		(25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)		
ZDX ADVANCED GCM-100000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$29.00	$26.10
ZDX ADVANCED GCH-1	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 1 to 999 users in GovCloud High. (Per User / Per Year)	$113.00	$101.70
ZDX ADVANCED GCH-1000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 1000 to 9999 users in GovCloud High. (Per User / Per	$76.00	$68.40

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		Year)		
ZDX ADVANCED GCH-10000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$50.00	$45.00
ZDX ADVANCED GCH-25000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$42.00	$37.80

ZDX ADVANCED GCH-100000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webook int. for 100000+ users in GovCloud High. (Per User / Per Year)	$33.00	$29.70
ZDX ADVANCED PLUS-GCM-1	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$166.00	$149.40

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ZDX ADVANCED PLUS-GCM 1000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$130.00	$117.00
ZDX ADVANCED PLUS-GCM 10000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$93.00	$83.70
ZDX ADVANCED PLUS-GCM 25000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$77.00	$69.30
ZDX ADVANCED PLUS-GCM 100000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user),	$60.00	$54.00

		Software process monitoring and reporting, ZDX Co-pilot Essentials for 100000+ users in GovCloud Moderate. (Per User / Per Year)		

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ZDX ADVANCED PLUS-GCH-1	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1 to 999 users in GovCloud High. (Per User / Per Year)	$188.00	$169.20
ZDX ADVANCED PLUS-GCH 1000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$147.00	$132.30
ZDX ADVANCED PLUS-GCH 10000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$105.00	$94.50
ZDX ADVANCED PLUS-GCH 25000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$87.00	$78.30
ZDX ADVANCED PLUS-GCH 100000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 100000+ users in GovCloud High. (Per User / Per	$68.00	$61.20

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		Year)		

ZS-BIZ INSIGHTS-ADV GCM-1	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$80.00	$72.00
ZS-BIZ INSIGHTS-ADV GCM-1000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$31.00	$27.90
ZS-BIZ INSIGHTS-ADV GCM-10000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$22.00	$19.80

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ZS-BIZ INSIGHTS-ADV GCM-25000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$19.00	$17.10
ZS-BIZ INSIGHTS-ADV GCM-100000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$15.00	$13.50
ZS-BIZ INSIGHTS-ADV GCH-1	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1 to 999 users in GovCloud High. (Per User / Per Year)	$90.00	$81.00

ZS-BIZ INSIGHTS-ADV GCH-1000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$35.00	$31.50

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ZS-BIZ INSIGHTS-ADV GCH-10000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$25.00	$22.50
ZS-BIZ INSIGHTS-ADV GCH-25000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$21.00	$18.90
ZS-BIZ INSIGHTS-ADV GCH-100000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 100000+ users in GovCloud High. (Per User / Per Year)	$16.00	$14.40
ZS-SIPA-GCM-1	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$20.00	$18.00
ZS-SIPA-GCM 1000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$14.00	$12.60

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ZS-SIPA-GCM 10000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$8.00	$7.20
ZS-SIPA-GCM 25000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$7.00	$6.30
ZS-SIPA-GCM 100000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$4.00	$3.60
ZS-SIPA-GCH-1	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1 to 999 users in GovCloud High. (Per User / Per Year)	$23.00	$20.70
ZS-SIPA-GCH 1000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$15.00	$13.50

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ZS-SIPA-GCH 10000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 10000 to 24999	$10.00	$9.00

		users in GovCloud High. (Per User / Per Year)		
ZS-SIPA-GCH 25000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$8.00	$7.20
ZS-SIPA-GCH 100000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 100000+ users in GovCloud High. (Per User / Per Year)	$5.00	$4.50
ZS-TEST-ENV GCM-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users) in GovCloud Moderate. (Per Year)	$53,200.00	$47,880.00
ZS-TEST-ENV GCH-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users) in GovCloud High. (Per	$60,000.00	$54,000.00

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		Year)		
ZS-TEST-ENV ESS-GCM-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment. (Available for customers with fewer than 5000 users) in GovCloud Moderate. (Per Year)	$26,600.00	$23,940.00
ZS-TEST-ENV ESS-GCH-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment. (Available for	$30,000.00	$27,000.00

		customers with fewer than 5000 users) in GovCloud High. (Per Year)		
ZSC-PRI-CAT GCM-1	Per Unit / Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains in GovCloud Moderate. (Per Unit / Per Year)	$66,500.00	$59,850.00
ZSC-PRI-CAT GCH-1	Per Unit / Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains in GovCloud High. (Per Unit / Per Year)	$75,000.00	$67,500.00

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ZIA-SVC-EDGE 3-GCM-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces in GovCloud Moderate. (Per Unit / Per Year) Requires separate approval	$33,250.00	$29,925.00
ZIA-SVC-EDGE 3-GCH-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces in GovCloud High. (Per Unit / Per Year) Requires separate approval	$37,500.00	$33,750.00
ZIA-SVC-EDGE 5-GCM-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces in GovCloud Moderate. (Per Unit / Per Year) Requires separate approval	$66,500.00	$59,850.00
ZIA-SVC-EDGE 5-GCH-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces in GovCloud High. (Per Unit / Per Year) Requires separate approval	$75,000.00	$67,500.00
ZSC-PRIV-LB GCM-1	Per Unit / Per Year	Annual subscription to Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee in GovCloud	$33,250.00	$29,925.00

		Moderate. (Per Unit / Per Year) Requires separate approval		

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ZSC-PRIV-LB GCH-1	Per Unit / Per Year	Annual subscription to Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee in GovCloud High. (Per Unit / Per Year) Requires separate approval	$37,500.00	$33,750.00
ZCES-PRO SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	$430.00	$387.00
ZCES-PRO FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	$15,000.00	$13,500.00
ZCES-PRO FOUNDATIONS GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	$50,000.00	$45,000.00
ZCES-PRO ENTERPRISE GCM-1	Per Unit / Per Year	*Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)*	$95,000.00	$85,500.00
ZCES-PRO PREMIER-GCM 1	Per Unit / Per Year	*Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours).*	$183,000.00	$164,700.00

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		Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)		
ZCES-PRO ADVISORY GCM-1	Per Unit / Per Year	*Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)*	$280,000.00	$252,000.00
ZCES-PRO RES-12-GCM-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)*	$480,000.00	$432,000.00
ZCES-PRO RES-12-TEAM GCM-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)*	$480,000.00	$432,000.00
ZCES-PRO RES-12-SPECIAL ACCESS-GCM 1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)*	$525,000.00	$472,500.00

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ZCES-EDU CREDIT-FED GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$300.00	$270.00

ZCES-EDU ONSITE-FED GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$7,250.00	$6,525.00
ZCES-PRO SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	$430.00	$387.00
ZCES-PRO FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	$15,000.00	$13,500.00
ZCES-PRO FOUNDATIONS GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	$50,000.00	$45,000.00

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ZCES-PRO ENTERPRISE GCH-1	Per Unit / Per Year	*Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)*	$95,000.00	$85,500.00
ZCES-PRO PREMIER-GCH 1	Per Unit / Per Year	*Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)*	$183,000.00	$164,700.00

ZCES-PRO ADVISORY GCH-1	Per Unit / Per Year	*Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)*	$280,000.00	$252,000.00
ZCES-PRO RES-12-GCH-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)*	$480,000.00	$432,000.00
ZCES-PRO RES-12-TEAM GCH-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)*	$480,000.00	$432,000.00

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ZCES-PRO RES-12-SPECIAL ACCESS-GCH-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)*	$525,000.00	$472,500.00
ZCES-EDU CREDIT-FED GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$300.00	$270.00
ZCES-EDU ONSITE-FED GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$7,250.00	$6,525.00

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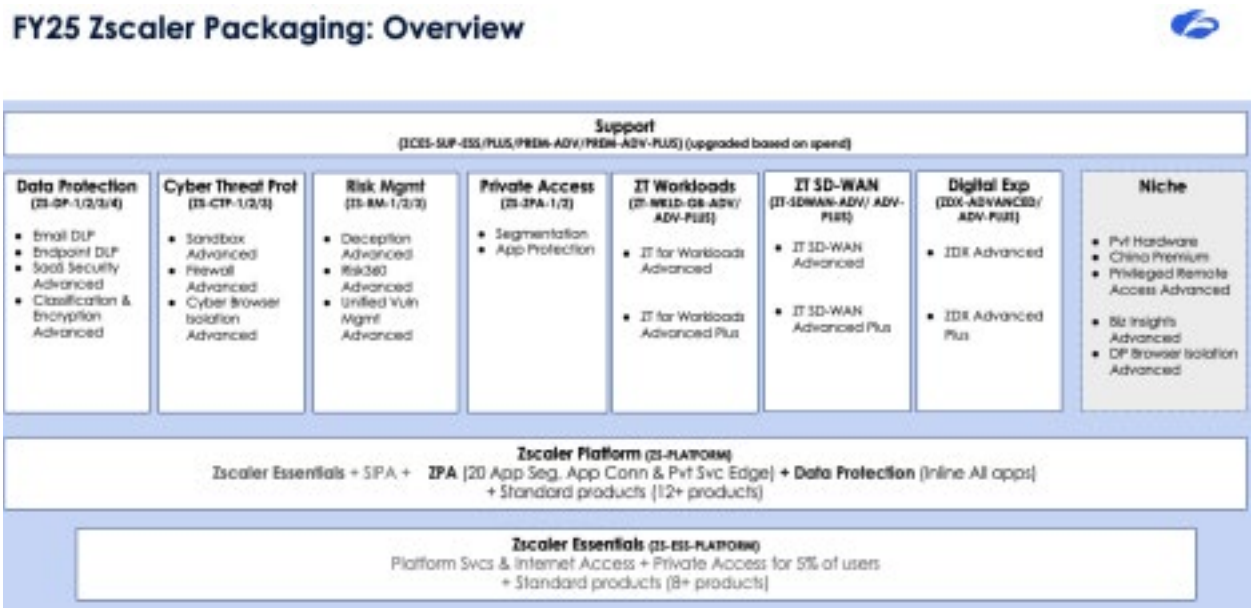
Respondent: Zscaler Government Solutions

Solution Proposed: Zscaler Zero Trust Exchange

Service Category: Service Category 13: Vulnerability Assessment and Management



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	$100.00	$90.00
ZS PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	$200.00	$180.00

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ZCES-SUP ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP PREM ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP PREM-IN CTRY ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)

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ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$50.00	$45.00

ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$95.00	$85.50
ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	$135.00	$121.50
ZS-RM UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	$50.00	$45.00

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EDU-ZIA SVC-EDGE ESS	Per User / Per Year	Annual subscription to Zscaler Internet Access Essentials for Education Features include SIP, file type controls, Inline AV/AS, reputation phishing and command & control blocks, Advanced Threat Protection, Web 2.0, SSL/TLS Inspection, Bandwidth Control, Web Access Control, NSS, Mobile controls & reporting (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	$10.00	$9.00
EDU-ZIA SVC-EDGE ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	$16.00	$14.40

EDU-ZIA SVC-EDGE DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	$3.00	$2.70
ZCES-DEP ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	$8,000.00	$7,200.00

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ZCES-DEP ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	$16,000.00	$14,400.00
ZCES-DEP ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	$32,000.00	$28,800.00
ZCES-DEP ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$72,000.00	$64,800.00
ZCES-DEP ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$136,000.00	$122,400.00
ZCES-PRO CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	$300.00	$270.00

ZCES-EDU CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$300.00	$270.00

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ZCES-EDU ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$7,250.00	$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS PLATFORM GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$133.00	$119.70
ZS-ESS PLATFORM GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$87.00	$78.30
ZS-ESS PLATFORM GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$49.00	$44.10
ZS-ESS PLATFORM GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$41.00	$36.90

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ZS-ESS PLATFORM GCM 100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$29.00	$26.10
ZS-ESS PLATFORM GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	$150.00	$135.00
ZS-ESS PLATFORM GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$98.00	$88.20
ZS-ESS PLATFORM GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$55.00	$49.50
ZS-ESS PLATFORM GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$46.00	$41.40
ZS-ESS PLATFORM GCH 100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	$32.00	$28.80
ZS-ESS PLATFORM GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$133.00	$119.70
ZS-ESS PLATFORM GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$87.00	$78.30

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ZS-ESS PLATFORM GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$49.00	$44.10

ZS-ESS PLATFORM GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$41.00	$36.90
ZS-ESS PLATFORM GCM 100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$29.00	$26.10
ZS-ESS PLATFORM GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	$150.00	$135.00
ZS-ESS PLATFORM GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$98.00	$88.20
ZS-ESS PLATFORM GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$55.00	$49.50
ZS-ESS PLATFORM GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$46.00	$41.40
ZS-ESS PLATFORM GCH 100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	$32.00	$28.80
ZS PLATFORM GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	$266.00	$239.40

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ZS PLATFORM GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	$171.00	$153.90
ZS PLATFORM GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	$104.00	$93.60

ZS PLATFORM GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	$88.00	$79.20
ZS PLATFORM GCM 100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	$65.00	$58.50
ZS PLATFORM GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	$300.00	$270.00
ZS PLATFORM GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	$193.00	$173.70

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ZS PLATFORM GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	$117.00	$105.30
ZS PLATFORM GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	$99.00	$89.10
ZS PLATFORM GCH 100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	$73.00	$65.70
ZCES-SUP FED-ESS GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%

ZCES-SUP FED-PLUS GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP FED-PREM ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP FED-ESS GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%

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ZCES-SUP FED-PLUS GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP FED-PREM ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZCES-PRO SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	$430.00	$387.00
ZCES-PRO FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365	$15,000.00	$13,500.00

		days of purchase. (US Citizen Required)		

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ZCES-PRO FOUNDATIONS GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	$50,000.00	$45,000.00
ZCES-PRO ENTERPRISE GCM-1	Per Unit / Per Year	*Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)*	$95,000.00	$85,500.00
ZCES-PRO PREMIER-GCM 1	Per Unit / Per Year	*Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)*	$183,000.00	$164,700.00
ZCES-PRO ADVISORY GCM-1	Per Unit / Per Year	*Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)*	$280,000.00	$252,000.00
ZCES-PRO RES-12-GCM-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)*	$480,000.00	$432,000.00

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ZCES-PRO RES-12-TEAM GCM-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)*	$480,000.00	$432,000.00
ZCES-PRO RES-12-SPECIAL ACCESS-GCM 1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)*	$525,000.00	$472,500.00
ZCES-EDU CREDIT-FED GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$300.00	$270.00
ZCES-EDU ONSITE-FED GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$7,250.00	$6,525.00
ZCES-PRO SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	$430.00	$387.00
ZCES-PRO FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	$15,000.00	$13,500.00

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ZCES-PRO FOUNDATIONS GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	$50,000.00	$45,000.00
ZCES-PRO ENTERPRISE GCH-1	Per Unit / Per Year	*Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)*	$95,000.00	$85,500.00
ZCES-PRO PREMIER-GCH 1	Per Unit / Per Year	*Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)*	$183,000.00	$164,700.00
ZCES-PRO ADVISORY GCH-1	Per Unit / Per Year	*Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)*	$280,000.00	$252,000.00
ZCES-PRO RES-12-GCH-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)*	$480,000.00	$432,000.00

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ZCES-PRO RES-12-TEAM GCH-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80*	$480,000.00	$432,000.00

		hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)		
ZCES-PRO RES-12-SPECIAL ACCESS-GCH-1	Per Unit / Per Year	*Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)*	$525,000.00	$472,500.00
ZCES-EDU CREDIT-FED GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	$300.00	$270.00
ZCES-EDU ONSITE-FED GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	$7,250.00	$6,525.00