Exhibit B

SERVICE CATEGORY 1- ENDPOINT-BASED ASSET DISCOVERY

Respondent: TelaForce, LLC.

Solution Proposed: ServiceNow Discovery, SecOps, ITAM, and ITOM

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
SecOps Standard Security Incident Response v5	$2.50 / Unrestricted Unit (UU) per month	1
SecOps Professional Security Incident Response v2	$4.00 / Unrestricted Unit (UU) per month	1
SecOps Enterprise Security Incident Response	$6.00 / Unrestricted Unit (UU) per month	1
SecOps Standard Vulnerability Response v2	$1.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$2.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$3.00 / Device per month	1
ITOM Operator Professional v2	$24.00 / Subscription Unit per month	1
ITOM AIOps Enterprise v2	$38.00 / Subscription Unit per month	1
Software Asset Management Professional	$8.00 / Subscription Unit per month	1
Software Asset Management Enterprise v2	$12.00 / Subscription Unit per month	1
Hardware Asset Management Professional v6	$6.00 / Subscription Unit per month	1

<u>Add-On Services (**OPTIONAL**) for **initial** term</u>:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1
Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1
System Security Specialist	Labor. 6840: System Security Specialist	$95.41 per hour	1
Internet/Web Engineer	Labor. 2620: Internet/Web Engineer (C. Advanced)	$120.72 per hour	1

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SERVICE CATEGORY 2- NETWORK-BASED ASSET DISCOVERY

Respondent: TelaForce, LLC.

Solution Proposed: ServiceNow Discovery and SecOps

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
SecOps Standard Security Incident Response v5	$2.50 / Unrestricted Unit (UU) per month	1
SecOps Professional Security Incident Response v2	$4.00 / Unrestricted Unit (UU) per month	1
SecOps Enterprise Security Incident Response	$6.00 / Unrestricted Unit (UU) per month	1
SecOps Standard Vulnerability Response v2	$1.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$2.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$3.00 / Device per month	1
ITOM Operator Professional v2	$24.00 / Subscription Unit per month	1
ITOM AIOps Enterprise v2	$38.00 / Subscription Unit per month	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1

Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1
System Security Specialist	Labor. 6840: System Security Specialist	$95.41 per hour	1
Internet/Web Engineer	Labor. 2620: Internet/Web Engineer (C. Advanced)	$120.72 per hour	1

SERVICE CATEGORY 3- ENDPOINT DETECTION AND RESPONSE

Respondent: TelaForce, LLC.

Solution Proposed: SecOps, TISC, Orchestration, 3rd Party EDR tool

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
M365 G5	75.24 Per User/Month	1
SecOps Standard Security Incident Response v5	$2.50 / Unrestricted Unit (UU) per month	1
SecOps Professional Security Incident Response v2	$4.00 / Unrestricted Unit (UU) per month	1
SecOps Enterprise Security Incident Response	$6.00 / Unrestricted Unit (UU) per month	1
SecOps Standard Vulnerability Response v2	$1.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$2.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$3.00 / Device per month	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1
Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1

| System Security Specialist | Labor. 6840: System Security Specialist | $95.41 per hour | 1 |
| Internet/Web Engineer | Labor. 2620: Internet/Web Engineer (C. Advanced) | $120.72 per hour | 1 |

SERVICE CATEGORY 5- EMAIL SECURITY

Respondent: TelaForce, LLC.

Solution Proposed: SecOps, M365 Defender, 365 Purview, Orchestration

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
M365 G5	75.24 Per User/Month	1
SecOps Standard Security Incident Response v5	$2.50 / Unrestricted Unit (UU) per month	1
SecOps Professional Security Incident Response v2	$4.00 / Unrestricted Unit (UU) per month	1
SecOps Enterprise Security Incident Response	$6.00 / Unrestricted Unit (UU) per month	1
SecOps Standard Vulnerability Response v2	$1.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$2.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$3.00 / Device per month	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1
Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1

| System Security Specialist | Labor. 6840: System Security Specialist | $95.41 per hour | 1 |
| Internet/Web Engineer | Labor. 2620: Internet/Web Engineer (C. Advanced) | $120.72 per hour | 1 |

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SERVICE CATEGORY 7- SECURITY OPERATIONS PLATFORM

Respondent: TelaForce, LLC.

Solution Proposed: SecOps, Threat Intelligence Orchestration

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
M365 G5	75.24 Per User/Month	1
SecOps Standard Security Incident Response v5	$2.50 / Unrestricted Unit (UU) per month	1
SecOps Professional Security Incident Response v2	$4.00 / Unrestricted Unit (UU) per month	1
SecOps Enterprise Security Incident Response	$6.00 / Unrestricted Unit (UU) per month	1
SecOps Standard Vulnerability Response v2	$1.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$2.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$3.00 / Device per month	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1
Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1
System Security	Labor. 6840: System	$95.41 per hour	1

Specialist	Security Specialist		
Internet/Web Engineer	Labor. 2620: Internet/Web Engineer (C. Advanced)	$120.72 per hour	1

SERVICE CATEGORY 11- GOVERNANCE, RISK, AND COMPLIANCE (GRC)

Respondent: TelaForce, LLC.

Solution Proposed: ServiceNow Governance, Risk, and Compliance

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Integrated Risk Management Standard v2	$125 / IRM Operator per month	1
Integrated Risk Management Professional v2	$250 / IRM Operator per month	1
Integrated Risk Management Enterprise v2	$375 / IRM Operator per month	1
Performance Analytics	20% of ACV	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1
Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1
System Security Specialist	Labor. 6840: System Security Specialist	$95.41 per hour	1
Internet/Web Engineer	Labor. 2620: Internet/Web Engineer (C. Advanced)	$120.72 per hour	1

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SERVICE CATEGORY 12- IT SERVICE MANAGEMENT

Respondent: TelaForce, LLC.

Solution Proposed: ServiceNow IT Service Management

Service Category: Service Category 12: IT Service Management (ITSM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
ITSM Standard v3	$100 / Fulfiller per month	1
ITSM Professional v3	$150 / Fulfiller per month	1
ITSM Enterprise v3	$225 / Fulfiller per month	1
Performance Analytics	20% of ACV	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1
Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1
System Security Specialist	Labor. 6840: System Security Specialist	$95.41 per hour	1
Internet/Web Engineer	Labor. 2620: Internet/Web Engineer (C. Advanced)	$120.72 per hour	1

SERVICE CATEGORY 13- VULNERABILITY ASSESSMENT AND MANAGEMENT

Respondent: TelaForce, LLC.

Solution Proposed: ServiceNow

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
ITSM Standard v3	$100 / Fulfiller per month	1
ITSM Professional v3	$150 / Fulfiller per month	1
ITSM Enterprise v3	$225 / Fulfiller per month	1
Integrated Risk Management Standard v2	$125 / IRM Operator per month	1
Integrated Risk Management Professional v2	$250 / IRM Operator per month	1
Integrated Risk Management Enterprise v2	$375 / IRM Operator per month	1
SecOps Standard Security Incident Response v5	$2.50 / Unrestricted Unit (UU) per month	1
SecOps Professional Security Incident Response v2	$4.00 / Unrestricted Unit (UU) per month	1
SecOps Enterprise Security Incident Response	$6.00 / Unrestricted Unit (UU) per month	1
SecOps Standard Vulnerability Response v2	$1.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$2.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$3.00 / Device per month	1
Performance Analytics	20% of ACV	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr.	$153.19 per hour	1

	Manager)		
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1
Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1
System Security Specialist	Labor. 6840: System Security Specialist	$95.41 per hour	1
Internet/Web Engineer	Labor. 2620: Internet/Web Engineer (C. Advanced)	$120.72 per hour	1

SERVICE CATEGORY 16- ENTERPRISE SECURITY LOG MANAGEMENT, ANALYTICS, AND RESPONSE

Respondent: TelaForce, LLC.

Solution Proposed: ServiceNow

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
SecOps Standard Security Incident Response v5	$2.50 / Unrestricted Unit (UU) per month	1
SecOps Professional Security Incident Response v2	$4.00 / Unrestricted Unit (UU) per month	1
SecOps Enterprise Security Incident Response	$6.00 / Unrestricted Unit (UU) per month	1
Performance Analytics	20% of ACV	1
SecOps Standard Vulnerability Response v2	$1.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$2.25 / Device per month	1
SecOps Standard Vulnerability Response v2	$3.00 / Device per month	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Program Manager	Labor. 8210: Program Manager (3. Sr. Manager)	$153.19 per hour	1
Enterprise Architect	Labor. 7610: Enterprise Architect	$156.25 per hour	1
Business Process Consultant	Labor. 7620: Business Process Consultant (C. Advanced)	$114.43 per hour	1
IT Business Consultant	Labor. 7630: IT Business Consultant (C. Advanced)	$100.58 per hour	1
Security Manager	Labor. 6800: Security Manager (3. Sr. Manager)	$159.16 per hour	1

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Network Security Specialist	Labor. 6830: Network Security Specialist	$132.77 per hour	1
System Security Specialist	Labor. 6840: System Security Specialist	$95.41 per hour	1
Internet/Web Engineer	Labor. 2620: Internet/Web Engineer (C. Advanced)	$120.72 per hour	1