Cyber Ark Price Proposal

Respondent: Presidio

Solution Proposed: Cyber Ark Identity Access Management and Privilege Access Management

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for **initial** term:
PAM Self Hosted:

Product Code	USD	Product Name
EXT-VENDOR-PKG-L-SUBS	$26,700.00	Self-hosted PAM Remote Vendor Users with Advanced
EXT-VENDOR-PKG-M-SUBS	$14,200.00	Self-hosted PAM Remote Vendor Users with Advanced
EXT-VENDOR-PKG-S-SUBS	$7,940.00	Self-hosted PAM Remote Vendor Users with Advanced
EXT-VENDOR-PKG-XL-SUBS	$61,900.00	Self-hosted PAM Remote Vendor Users with Advanced
EXT-VENDOR-PKG-XS-SUBS	$3,280.00	Self-hosted PAM Remote Vendor Users with Advanced
EXT-VENDOR-USER-SUBS	$40.00	PAM Remote Vendor User with Advanced Remote Acc
PRIV-BASIC-USER-GOV-SUBS	$73.00	Government Privileged Basic User Subscription
PRIV-BASIC-USER-SUBS	$51.00	Privileged Basic User Subscription
PRIV-ENTERPRISE-USER-SUBS	$126.00	Privileged Enterprise User Subscription
PRIV-ENTERPRISE-USER-SUBS-CONVERTED	$75.00	Privileged Enterprise User Subscription (converted)
PRIV-STANDARD-USER-GOV-SUBS	$137.00	Government Privileged Standard User Subscription
PRIV-STANDARD-USER-LITE-SUBS	$57.00	Privileged Standard User Subscription - Lite
PRIV-STANDARD-USER-SUBS	$97.00	Privileged Standard User Subscription
PRIV-STANDARD-USER-SUBS-CONVERTED	$57.00	Privileged User Subscription (converted)
BASIC-INIT-INFRA-INCL-SUBS	$2,060.00	Basic initial included infrastructure
EPV-BASIC-PKG-10-SUBS	$647.00	Basic EPV 10 Users Package
EPV-BASIC-USER-SUBS	$20.00	EPV basic user
EPV-TARGET-SUBS	$2.40	EPV target
OPM-TARGET-UNIX-SUBS	$21.00	Server protection and least privilege management for
PAS-INF-CPM-SUBS	$454.00	CPM module
PAS-INF-PTA-SUBS	$227.00	PTA infrastructure
PAS-INF-VAULT-DR-SUBS	$557.00	Disaster Recovery Vault
PAS-INF-VAULT-HA-SUBS	$557.00	High Availability Vault
PAS-INF-VAULT-SHARED-T1-SUBS	$1,400.00	Shared Vault - Tier 1
PAS-INF-VAULT-SHARED-T2-SUBS	$2,780.00	Shared Vault - Tier 2
PAS-INF-VAULT-SHARED-T3-SUBS	$4,620.00	Shared Vault - Tier 3
PAS-INF-VAULT-SUBS	$692.00	Vault server
PAS-INF-VAULT-TEST-SUBS	$931.00	Test Vault
PAS-USER-EXT-SUBS	$23.00	PAM Remote Vendor User
PAS-USER-SUBS	$91.00	Named user licenses. Including Credential Protection,
PSM-CN-5-SUBS	$557.00	5 PSM concurrent session licenses
PSM-TARGET-SUBS	$10.30	PSM Target System
PTA-TARGET-SUBS	$9.20	PTA Target System
SSH-TARGET-SUBS	$5.70	SSH Target System
BASIC-INIT-INFRA-INCL-PERP	$66,600.00	Basic initial included infrastructure
EPV-BASIC-PKG-10-PERP	$21,100.00	Basic EPV 10 Users Package
EPV-BASIC-USER-PERP	$630.00	EPV basic user
PAS-INF-CPM-PERP	$14,800.00	CPM module
PAS-INF-PTA-PERP	$7,100.00	PTA infrastructure
PAS-INF-VAULT-DR-PERP	$18,200.00	Disaster Recovery Vault
PAS-INF-VAULT-HA-PERP	$18,200.00	High Availability Vault
PAS-INF-VAULT-PERP	$22,500.00	Vault server
PAS-INF-VAULT-SHARED-T1-PERP	$44,800.00	Shared Vault - Tier 1
PAS-INF-VAULT-SHARED-T2-PERP	$89,400.00	Shared Vault - Tier 2
PAS-INF-VAULT-SHARED-T3-PERP	$149,000.00	Shared Vault - Tier 3
PAS-INF-VAULT-TEST-PERP	$30,100.00	Test Vault
PAS-TARGET-WRK-SUP50-PERP	$9.90	Server/Target Credential Protection, Session Isolation
PAS-USER-EXT-PERP	$709.00	PAM Remote Vendor User
PAS-USER-PERP	$3,120.00	Named user licenses. Including Credential Protection,
PAS-USER-PSMW-UPG	$1,740.00	Upgrade EPV user to include PSM for Web
PSM-CN-5-PERP	$18,200.00	5 PSM concurrent session licenses
PSM-TARGET-PERP	$284.00	PSM Target System
PTA-PSM-TARGET-PERP	$432.00	PTA-PSM Target System
PTA-TARGET-PERP	$260.00	PTA Target System

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PAM SaaS:

Product Code	USD	Product Name
EXT-VENDOR-PKG-L-SAAS	$32,900.00	Privilege Cloud Remote Vendor Users with Advanced F
EXT-VENDOR-PKG-M-SAAS	$17,600.00	Privilege Cloud Remote Vendor Users with Advanced F
EXT-VENDOR-PKG-S-SAAS	$9,640.00	Privilege Cloud Remote Vendor Users with Advanced F
EXT-VENDOR-PKG-XL-SAAS	$76,600.00	Privilege Cloud Remote Vendor Users with Advanced F
EXT-VENDOR-PKG-XS-SAAS	$4,000.00	Privilege Cloud Remote Vendor Users with Advanced F
EXT-VENDOR-USER-SAAS	$46.00	Privilege Cloud Remote Vendor User with Advanced R
IT-BASIC-USER-SAAS	$63.00	Secure IT & Ops Users - Basic Edition
IT-ENTERPRISE-USER-SAAS	$152.00	Secure IT & Ops Users - Enterprise Edition
IT-ENTERPRISE-USER-TLO-SAAS	$132.00	Secure IT & Ops Users - Enterprise Edition for new cust
IT-STANDARD-USER-SAAS	$132.00	Secure IT & Ops Users - Standard Edition
IT-STANDARD-USER-TLO-SAAS	$115.00	Secure IT & Ops Users - Standard Edition for new custo
PAM-TEST-SAAS	$1,820.00	PAM SaaS Test Environment
PRIV-BASIC-USER-SAAS	$63.00	Privileged Basic User SaaS
PRIV-ENTERPRISE-USER-SAAS	$153.00	Privileged Enterprise User SaaS
PRIV-STANDARD-USER-LITE-SAAS	$80.00	Privileged Standard User SaaS - Lite
PRIV-STANDARD-USER-SAAS	$132.00	Privileged Standard User SaaS
PAM-INSTANCE-ADDON-SAAS	$1,940.00	Add On Privilege Cloud MSP Instance
PRIV-DPA-USER-ADDON-SAAS	$46.00	Privileged Dynamic Access user add-on SaaS

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
PS-PRIV-SH-JS-T1	Jumpstart Implementation for Self Hosted PAM	$39,000	One Time Cost
PS-WPM-JS	Workforce Password Manager Jumpstart	$13,000	One Time Cost
PS-Workforce-Standard-User-SAAS-JS	Secure workforce users Jump Start Standard for Identity	$25,000	One Time Cost
PS-Design-AddOn	Additional Service for Implementation (if needed)	$3,350	One Time Cost
PS-IT-Standard-User-SAAS-SO-JS	SaaS PAM Jumpstart (Up to 200 Users)	$26,000	One Time Cost
PS-Deploy-AddOn	Additional Service for Implementation (if needed)	$2,600	N/A