

## Exhibit B

### **Price Proposal**

Respondent: Divergent Solution, LLC

Solution Proposed: Divergent Endpoint Asset Discovery

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term of 24 months:

Tier	Price	Unit
Base Setup	\$ 60,026.79	1
1: 1-100 Endpoints	\$ 633.62/device	1
2: 101-500 Endpoints	\$ 276.86/device	1
3: 501-1000 Endpoints	\$ 235.21/device	1
4: 1001-5000 Endpoints	\$ 159.67/device	1
5: 5000-10000 Endpoints	\$ 156.75/device	1
6: 10001-25000 Endpoints	\$ 155.00/device	1
7: 25000+	\$ 154.66/device	1

**Add-On Services (OPTIONAL) for initial term:**

Name	Description	Price	Unit
Breach and Attack Simulation	Breach and Attack Simulation (BAS) tests an organization's defenses by simulating real-world cyberattacks in a safe, automated environment. BAS mimics tactics like ransomware and phishing to identify vulnerabilities, validate security controls, and provide actionable remediation insights. By replicating modern threats, BAS empowers organizations to strengthen their security posture and reduce risk effectively.	\$ 20,357.14	1
Ransomware Defense Validation	Ransomware Defense Validation is a service designed to test and assess an organization's ability to detect, respond to, and prevent ransomware attacks. It identifies vulnerabilities, evaluates the effectiveness of security controls, and provides actionable recommendations to strengthen defenses, ensuring the organization is prepared to mitigate the risk of ransomware incidents.	\$ 18,728.57	1

## Price Proposal

Respondent: Divergent Solution, LLC

Solution Proposed: Divergent Network-Based Asset Discovery

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term of 24 months:

Tier	Price	Unit
Base Setup	\$ 60,026.79	1
1: 1-100 Endpoints	\$ 633.62/device	1
2: 101-500 Endpoints	\$ 276.86/device	1
3: 501-1000 Endpoints	\$ 235.21/device	1
4: 1001-5000 Endpoints	\$ 159.67/device	1
5: 5000-10000 Endpoints	\$ 156.75/device	1
6: 10001-25000 Endpoints	\$ 155.00/device	1
7: 25000+	\$ 154.66/device	1

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Breach and Attack Simulation	Breach and Attack Simulation (BAS) tests an organization's defenses by simulating real-world cyberattacks in a safe, automated environment. BAS mimics tactics like ransomware and phishing to identify vulnerabilities, validate security controls, and provide actionable remediation insights. By replicating modern threats, BAS empowers organizations to strengthen their security posture and reduce risk effectively.	\$ 20,357.14	1
Ransomware Defense Validation	Ransomware Defense Validation is a service designed to test and assess an organization's ability to detect, respond to, and prevent ransomware attacks. It identifies vulnerabilities, evaluates the effectiveness of security controls, and provides actionable recommendations to strengthen defenses, ensuring the organization is prepared to mitigate the risk of ransomware incidents.	\$ 18,728.57	1

## Price Proposal

Respondent: Divergent Solution, LLC

Solution Proposed: Divergent External-Facing Asset Discovery

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term of 24 months:

Tier	Price	Unit
Base Setup	\$ 47,169.64	1
1: 1-100 External IPs	\$ 497.91/device	1
2: 101-500 External IPs	\$ 180.16/device	1
3: 501-1000 External IPs	\$ 142.24/device	1
4: 1001+	\$ 129.95/device	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Breach and Attack Simulation	Breach and Attack Simulation (BAS) tests an organization's defenses by simulating real-world cyberattacks in a safe, automated environment. BAS mimics tactics like ransomware and phishing to identify vulnerabilities, validate security controls, and provide actionable remediation insights. By replicating modern threats, BAS empowers organizations to strengthen their security posture and reduce risk effectively.	\$ 20,357.14	1
Ransomware Defense Validation	Ransomware Defense Validation is a service designed to test and assess an organization's ability to detect, respond to, and prevent ransomware attacks. It identifies vulnerabilities, evaluates the effectiveness of security controls, and provides actionable recommendations to strengthen defenses, ensuring the organization is prepared to mitigate the risk of ransomware incidents.	\$ 18,728.57	1

## Price Proposal

Respondent: Divergent Solution, LLC

Solution Proposed: Divergent Vulnerability Assessment and Management

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term of 24 months:

Tier	Price	Unit
Base Setup	\$ 60,026.79	1
1: 1-100 Endpoints	\$ 633.62/device	1
2: 101-500 Endpoints	\$ 276.86/device	1
3: 501-1000 Endpoints	\$ 235.21/device	1
4: 1001-5000 Endpoints	\$ 159.67/device	1
5: 5000-10000 Endpoints	\$ 156.75/device	1
6: 10001-25000 Endpoints	\$ 155.00/device	1
7: 25000+	\$ 154.66/device	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Breach and Attack Simulation	Breach and Attack Simulation (BAS) tests an organization's defenses by simulating real-world cyberattacks in a safe, automated environment. BAS mimics tactics like ransomware and phishing to identify vulnerabilities, validate security controls, and provide actionable remediation insights. By replicating modern threats, BAS empowers organizations to strengthen their security posture and reduce risk effectively.	\$ 20,357.14	1
Ransomware Defense Validation	Ransomware Defense Validation is a service designed to test and assess an organization's ability to detect, respond to, and prevent ransomware attacks. It identifies vulnerabilities, evaluates the effectiveness of security controls, and provides actionable recommendations to strengthen defenses, ensuring the organization is prepared to mitigate the risk of ransomware incidents.	\$ 18,728.57	1