

Exhibit B

Price ProposalRespondent: Mainline Information Systems, LLCSolution Proposed: CrowdStrike

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$211.43 USD	Per Device

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	Per Student
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	Per Week
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on their endpoints that is always current.	\$37.15 USD	1

CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Elastic

Service Category: **Service Category 1: Endpoint-Based Asset Discovery**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Extra Small - 200 Endpoints	\$31,000	\$150.00/Endpoint
Small - 1000 Endpoints	\$49,000	\$35.00/Endpoint
Medium - 5,000 Endpoints	\$134,000	\$16.60/Endpoint
Large - 10,000 Endpoints	\$211,000	\$14.00/Endpoint
*Assumptions = 30 Days Retention, 60/40 Windows/Linux Split		

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Elastic Flex Consulting Services	Consulting Services: Flex Consulting (1 Consulting Day - minimum quantity of 4)	\$13,200	\$3,300/Day
Elastic Basic Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Basic Annual Training Subscription	\$3,950	\$3,950/year/per named user
Elastic Standard Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Standard Annual Training Subscription	\$5,000	\$5,000/year/per named user

Elastic Professional Annual Training Subscription	Individual seat for one (1)named user to consume one (1) year of Professional Annual Training Subscription	\$6,150	\$6,150/year/per named user
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiClient/EMS FortiNAC

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	Endpoint Pack
1000 Endpoints	\$ 12,523.50	Endpoint Pack
10000 Endpoints	\$ 63,360.00	Endpoint Pack
50000 Endpoints	\$ 250,272.00	Endpoint Pack
VM	\$ 3,049.20	Per Instance
VM Support	\$ 609.84	Per Instance
25-pack	\$ 1,283.40	Endpoint Pack
500-pack	\$ 13,230.00	Endpoint Pack
2000-pack	\$ 44,550.00	Endpoint Pack
10000-pack	\$ 181,440.00	Endpoint Pack
25-999 Endpoints	\$ 2,700.00	Endpoint Pack
1000-9999 Endpoints	\$ 5,400.00	Endpoint Pack
10000+ Endpoints	\$ 10,800.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$2,970.00	Per Day

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiNAC Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$270.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$270.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$360.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$1,440.00	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet 	\$855.00	Per Student

	<ul style="list-style-type: none"> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <p>- Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet</p> <p>- Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$63.00	Per Student
FortiManager-VM Subscription License with Support Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 10 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$363.17	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 100 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$2,905.11	Per Instance
FortiManager-VM Subscription License with Support Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	FortiManager-VM Subscription License with Support 1 Year Subscription license for 1000 devices/vdoms managed by FortiManager VM S-series, including FortiCare Premium.	\$25,411.84	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiManager Administrator Training - 2 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimanager_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$1,710.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiManager Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimanager-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$99.00	Per Student

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Omnissa Workspace ONE

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1 - 2,999 Licenses	\$5.37	Per Device
3,000 – 5,000 Licenses	\$5.37	Per Device
5,000 – 8,000 Licenses	\$5.27	Per Device
8,000 – 10,000 Licenses	\$4.74	Per Device
10,000 +	\$4.21	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Workspace One Advanced Deployment	Typically used for small scale deployments	\$18,960	One Time Cost
Workspace One Deploy & Consume - Mobile + Modern Management	Typically used for Mid-Sized Deployments	\$125,000	One Time Cost
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$52,187.50	4 Consecutive Weeks (Up to 40 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$26,093.75	4 Consecutive Weeks (Up to 20 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$10,722.22	4 Consecutive Weeks (Up to 8 hrs/week)
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$10,148.91	1 Day/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$20,297.82	2 Days/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$30,446.73	3 Days/Week for 4 Consecutive Weeks

Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$40,595.64	4 Days/Week for 4 Consecutive Weeks
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Tanium Core, Asset, Discover, Patch, Deploy, Comply

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases. For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
List Price	\$63.75	Per Endpoint
Minimum of 2,000 EPS per Transaction	\$63.11	Per Endpoint
2,000 to 4,999	\$63.11	Per Endpoint
5,000 to 24,999	\$62.48	Per Endpoint
25,000 to 49,000	\$61.84	Per Endpoint
50,000+	\$61.20	Per Endpoint

Add-On Services (**OPTIONAL**) for initial term:

Tanium SKUs

TANIUM PRICING, RFP No.: 24-4323000-RFP-2 St of FL DMS Request for Proposals (RFP) Digital Security Solutions		For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases						Add-On Services (OPTIONAL) for Initial AND Renewal term Tanium Pricing is firm for the duration of the contract
Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed \$	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	\$26.75	\$26.48	\$26.22	\$25.95	\$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT Infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Deploy is a software deployment & management tool enables install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	\$10.00	\$9.90	\$9.80	\$9.70	\$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	\$21.00	\$20.79	\$20.58	\$20.37	\$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	\$7.25	\$7.18	\$7.11	\$7.03	\$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	\$7.75	\$7.67	\$7.60	\$7.52	\$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	\$6.00	\$5.94	\$5.88	\$5.82	\$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.
SS-RMT	ScreenMeet - Remote Screen Share	\$1,500.00	\$1,485.00	\$1,470.00	\$1,455.00	\$1,440.00		ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.
TAN-TS-W-D	Tanium Training Services - Weekly	\$10,000.00	\$9,900.00	\$9,800.00	\$9,700.00	\$9,600.00		Tanium Training Services - Weekly

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	\$46.00	\$45.54	\$45.08	\$44.62	\$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce compute policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	\$54.00	\$53.46	\$52.92	\$52.38	\$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	\$119.00	\$117.81	\$116.62	\$115.43	\$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	\$86.00	\$85.14	\$84.28	\$83.42	\$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	\$12.25	\$12.13	\$12.01	\$11.88	\$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	\$16.50	\$16.34	\$16.17	\$16.01	\$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on-premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	\$15.00	\$14.85	\$14.70	\$14.55	\$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	\$14.00	\$13.86	\$13.72	\$13.58	\$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. It allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
TAM SUPPORT	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	\$57.00	\$56.43	\$55.86	\$55.29	\$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
	TAN-PREM-SUM	Tanium Premium Support	\$300,000.00	\$297,000.00	\$294,000.00	\$291,000.00	\$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	\$105,000.00	\$103,950.00	\$102,900.00	\$101,850.00	\$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM local time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator (ADMIN) WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	\$19,950.00	\$19,750.50	\$19,551.00	\$19,351.50	\$19,152.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response.
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response.
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	\$2,500.00	\$2,475.00	\$2,450.00	\$2,425.00	\$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	\$3,000.00	\$2,970.00	\$2,940.00	\$2,910.00	\$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUs will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control.
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	\$22,500.00	\$22,275.00	\$22,050.00	\$21,825.00	\$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	\$550,000.00	\$544,500.00	\$539,000.00	\$533,500.00	\$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	\$132,000.00	\$130,680.00	\$129,360.00	\$128,040.00	\$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	\$50,000.00	\$49,500.00	\$49,000.00	\$48,500.00	\$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	\$2.00	\$1.98	\$1.96	\$1.94	\$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference In-Person Base Ticket	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference Government In-Person Base Ticket	\$295.00	\$292.05	\$289.10	\$286.15	\$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference In-Person Labs Ticket	\$495.00	\$490.05	\$485.10	\$480.15	\$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference Government In Person Labs Ticket	\$395.00	\$391.05	\$387.10	\$383.15	\$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference Virtual Self-Service Labs Ticket	\$199.00	\$197.01	\$195.02	\$193.03	\$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Akamai Technologies

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Endpoints/IOT - Yearly		
Endpoint/VDI Visibility & Enforcement 1-1000 (Yearly)	\$ 37.05	Per Endpoint
Endpoint/VDI Visibility & Enforcement 1001-5000 (Yearly)	\$ 34.20	Per Endpoint
Endpoint/VDI Visibility & Enforcement 5001-10000 (Yearly)	\$ 28.50	Per Endpoint
Endpoint/VDI Visibility & Enforcement 10001-999,999,999 (Yearly)	\$ 23.75	Per Endpoint

Tier	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Server - Yearly		
Workload Visibility & Enforcement 1-50 (Yearly)	\$ 570.00	Per Workload
Workload Visibility & Enforcement 51-100 (Yearly)	\$ 475.00	Per Workload
Workload Visibility & Enforcement 101-150 (Yearly)	\$ 427.50	Per Workload
Workload Visibility & Enforcement 151-200 (Yearly)	\$ 370.50	Per Workload
Workload Visibility & Enforcement 201-500 (Yearly)	\$ 342.00	Per Workload
Workload Visibility & Enforcement 501-1000 (Yearly)	\$ 275.50	Per Workload
Workload Visibility & Enforcement 1001-2000 (Yearly)	\$ 247.00	Per Workload
Workload Visibility & Enforcement 2001-5000 (Yearly)	\$ 228.00	Per Workload
Workload Visibility & Enforcement 5001-10000 (Yearly)	\$ 202.35	Per Workload
Workload Visibility & Enforcement 10001-20000 (Yearly)	\$ 190.00	Per Workload
Workload Visibility & Enforcement 20001-30000 (Yearly)	\$ 154.85	Per Workload
Workload Visibility & Enforcement 30001-40000 workloads	\$ 131.10	Per Workload

Workload Visibility & Enforcement 40001-50000 workloads	\$ 113.05	Per Workload
Workload Visibility & Enforcement 50001-99999999 workloads	\$ 95.00	Per Workload

Tier	Price	Unit
Workload Visibility 1-200 (Yearly)	\$ 185.25	Per Workload
Workload Visibility 201-500 (Yearly)	\$ 171.00	Per Workload
Workload Visibility 501-1000 (Yearly)	\$ 137.75	Per Workload
Workload Visibility 1001-2000 (Yearly)	\$ 123.50	Per Workload
Workload Visibility 2001-5000 (Yearly)	\$ 114.00	Per Workload
Workload Visibility 5001-10000 (Yearly)	\$ 101.80	Per Workload
Workload Visibility 10001-20000 (Yearly)	\$ 95.00	Per Workload
Workload Visibility 20001-30000 (Yearly)	\$ 77.43	Per Workload
Workload Visibility 30001-40000 (Yearly)	\$ 65.56	Per Workload
Workload Visibility 40001-50000 (Yearly)	\$ 56.53	Per Workload
Workload Visibility 50001-999,999,999 (Yearly)	\$ 47.50	Per Workload

Tier	Price	Unit
Device Segmentation Visibility & Enforcement - Commitment - Workload 1-1000-Workload	\$ 28.50	Per Workload
Device Segmentation Visibility & Enforcement - Commitment - Workload 1001-10000-Workload	\$ 14.25	Per Workload
Device Segmentation Visibility & Enforcement - Commitment - Workload 10001-9999999-Workload	\$ 9.50	Per Workload

Tier	Price	Unit
Insight Workload Add On 1-1000 (Yearly)	\$ 19.00	Per Workload
Insight Workload Add On 1001-5000 (Yearly)	\$ 15.20	Per Workload
Insight Workload Add On 5001-10000 (Yearly)	\$ 13.30	Per Workload
Insight Workload Add On 10001-999,999,999 (Yearly)	\$ 11.40	Per Workload

Tier	Price	Unit
Deception Workload Add On 1-1000 (Yearly)	\$ 28.50	Per Workload
Deception Workload Add On 1001-5000 (Yearly)	\$ 25.65	Per Workload
Deception Workload Add On 5001-10000 (Yearly)	\$ 22.80	Per Workload
Deception Workload Add On 10001-999,999,999 (Yearly)	\$ 19.95	Per Workload

Tier	Price	Unit
Management On-premise 1-500 (Yearly)	\$ 23,750.00	Per Workload
Management On-premise 501-1000 (Yearly)	\$ 47,500.00	Per Workload
Management On-premise 1001-2000 (Yearly)	\$ 71,250.00	Per Workload
Management On-premise 2001-5000 (Yearly)	\$ 95,000.00	Per Workload

Management On-premise 5001-10000 (Yearly)	\$ 118,750.00	Per Workload
Management On-premise 10001-20000 (Yearly)	\$ 142,500.00	Per Workload
Management On-premise 20001-30000 (Yearly)	\$ 166,250.00	Per Workload
Management On-premise 30001-40000 (Yearly)	\$ 190,000.00	Per Workload
Management On-premise 40001-50000 (Yearly)	\$ 213,750.00	Per Workload
Management On-premise 50001-999,999,999 (Yearly)	\$ 237,500.00	Per Workload

Tier	Price	Unit
Container Host 1-100 (Yearly)	\$ 3,325.00	Per Host
Container Host 101-250 (Yearly)	\$ 2,850.00	Per Host
Container Host 251-500 (Yearly)	\$ 2,736.00	Per Host
Container Host 501-1000 (Yearly)	\$ 2,499.00	Per Host
Container Host 1001-2000 (Yearly)	\$ 2,137.50	Per Host
Container Host 2001-5000 (Yearly)	\$ 1,900.00	Per Host

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Managed Integration EAA Zero Trust Network Access			
Enterprise Application Access Enterprise: Standard Integration, For First App, One Time		\$ 2,640.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Medium - Up to 5,000 Users, 5 Apps		\$ 16,450.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Large - Up to 10,000 Users, 10 Apps		\$ 37,800.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Extra Large - > 10,000 Users, 20 Apps		\$ 78,050.00	Per Package
Enterprise - custom SOW (per hour)		\$ 242.00	Per Hour

Name	Description	Price	Unit
Managed Integration ZTNA - Akamai Guardicore Network Segmentation			
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 501-1000-Workload & 3 Use Cases		\$ 82,875.00	Per Package
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 1001-2000-Workload & 3 Use Cases		\$ 121,875.00	Per Package

eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 2001-5000-Workload & 3 Use Cases	\$ 175,500.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1-500-Workload & 3 Use Cases	\$ 53,625.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 501-1000-Workload & 3 Use Cases	\$ 68,250.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1001-2000-Workload & 3 Use Cases	\$ 102,375.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 2001-5000-Workload & 3 Use Cases	\$ 146,250.00	Per Package
JumpStart PS engagement - Commitment - Workload 1-500-Workload & 1 Use Case	\$ 34,125.00	Per Package
JumpStart PS engagement - Commitment - Workload 501-1000-Workload	\$ 43,875.00	Per Package
JumpStart PS engagement - Commitment - Workload 1001-2000-Workload & 1 Use Case	\$ 68,250.00	Per Package
JumpStart PS engagement - Commitment - Workload 2001-5000-Workload & 1 Use Case	\$ 97,500.00	Per Package

Name	Description	Price	Unit
Managed Integration Network Access Control - Akamai Packetfence			
PacketFence Deployment Assistance - Single Server Enforcement - VPN with Akamai MFA - Flat Fee - Each		\$ 8,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Enforcement - WiFi Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Enforcement - Wired Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Visibility Only - Asset Inventory - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Firewall SSO - Flat Fee - Each		\$ 4,000.00	Per Integration

PacketFence Google Workspace Integration - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence JAMF MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Kandji MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Microsoft Active Directory Certificate Services or Microsoft Intune PKI - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence Microsoft Intune MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Onboarding Provisioners - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence SentinelOne EDR - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Syslog Integration - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L2 - Flat Fee - Each		\$ 20,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - high-latency - Flat Fee - Each		\$ 50,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - low-latency - Flat Fee - Each		\$ 30,000.00	Per Integration
PacketFence PacketFence PKI - Flat Fee - Each		\$ 7,000.00	Per Integration

Name	Description	Price	Unit
Training and Enablement			
Global Classroom Training - Additional Seats - Commitment - Seats		\$ 1,613.00	Per Seat
Shared Services- Akamai University		\$ 1,524.00	Per Seat
Guardicore Certified Segmentation Engineer		\$ 1,210.00	Per Seat
Guardicore Certified Segmentation Admin.		\$ 1,613.00	Per Seat
Guardicore Certified Segmentation Admin. Private Training • 3 Days Course • Including Exam		\$ 12,100.00	Per Package
Guardicore Certified Segmentation Engineer, Private Training • 2 Days Course • Including Exam		\$ 8,066.00	Per Package

PS Security Specialist Hours		\$ 282.00	Per Hour
PacketFence Basic Training - Flat Fee - Each		\$ 4,000.00	Per Package

Name	Description	Price	Unit
Managed Services			
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Additional Technical Support Alignment - Commitment - Unit		\$ 5,808.00	Per Package
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security		\$ 653.00	Per Entitlement

Service 3.0-Commitment-SOCC Scaling-Monthly			
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Business Assessments		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Configs		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0 - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform MSS 3.0 with Advanced::Advanced Service and		\$ 290.00	Per Configuration

Support-Commitment- (Removing Configurations Max =2)			
Protect & Perform MSS 3.0 with Advanced::Advanced Service and Support-Commitment-Monthly Fee for Additional Configurations included under Health Check		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Advanced - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Plus-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform::Managed Security Service 3.0-Overage-Technical Advisory Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Add Health Check Configurations)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package

Protect & Perform SOA with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal Hour - Max 15)		\$ 88.00	Per Hour
Protect & Perform::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform::Plus Service and Support- Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform SOA with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 72)		\$ 88.00	Per Hour
Protect & Perform::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Package
Protect & Perform SOA with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours Max 22)		\$ 88.00	Per Hour
Protect & Perform::Advanced Service and Support-Commitment-(Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 3)		\$ 88.00	Per Hour
Protect & Perform RRS with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform RRS with Plus::Plus Service and Support-Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform RRS with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 18)		\$ 88.00	Per Hour
Protect & Perform RRS with Advanced::Advanced Service and Support-Commitment- (Removing Configurations Max =2)		\$ 290.00	Per Configuration

Protect & Perform RRS with Advanced::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 60)		\$ 88.00	Per Hour
Protect & Perform RRS with Premium::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Configuration
Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 605.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 549.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Adding Assessments		\$ 549.00	Per Assessment
Premium Service and Support 3.0 - Included Units - Remove PS Hour (Consumption Frequency - Quarterly)		\$ 69.00	Per Hour
Protect & Perform Premium Service and Support 3.0 - Commitment - Health Checks and Proactive Monitoring - Monthly fee for Addition		\$ 290.00	Per Health Check
Plus Service and Support - Health Check Configurations - Commitment - Configurations (For Removal of Configurations)		\$ 323.00	Per Configuration
Plus Service and Support - PS Hour - Commitment - Hour (Removal Hour - Max 3)		\$ 69.00	Per Hour
Plus Service and Support - PS Hour - Included Units - Hour (Consumption Frequency - Quarterly)		\$ 282.00	Per Hour
Plus Service and Support - Commitment - Training Seats		\$ 101.00	Per Seat
PS Security Specialist Hours		\$ 282.00	Per Hour
Professional Services - Security (per hour)		\$ 282.00	Per Hour
Advanced Service and Support: Flat Fee, Per Month		\$ 9,672.00	Per Package

Advanced Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 30 - 999,999,999		\$ 81.00	Per Hour
Advanced Service and Support: Health Check Configurations, 1 - 10, Commitment		\$ 323.00	Per Configuration
Advanced Service and Support: Advanced Project Management, Each, Per Month		\$ 2,820.00	Per Project
Protect & Perform SOA with Plus: Base Fee, Monthly		\$ 5,040.00	Per Package
Protect & Perform SOA with Advanced-Flat Fee-Per Month-Monthly		\$ 11,520.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Plus: Base Fee, Monthly		\$ 9,360.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Advanced: Base Fee, Monthly		\$ 15,840.00	Per Package
Protect & Perform Ongoing Support: Managed Security Service with Advanced: Base Fee, Monthly		\$ 26,400.00	Per Package
Protect & Perform SOA with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 280.00	Per Configuration
Protect & Perform SOA with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Plus: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours,		\$ 94.00	Per Configuration

Commitment, Monthly, 1 - 999,999,999			
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform SOA with Advanced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 48		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour

Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48		\$ 80.00	Per Hour
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium-Flat Fee-Per Month-Monthly		\$ 24,480.00	Per Package
Protect & Perform SOA with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 288.00	Per Configuration
Protect & Perform SOA with Premium: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Premium: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
Protect & Perform SOA with Premium: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform SOA with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Premium: Enterprise Security		\$ 360.00	Per Review

Coverage, Reviews, Monthly, 1 - 999,999,999			
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Protect & Perform RSS with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 86.00	Per Hour
Protect & Perform RSS with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform RSS with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Plus: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: PS Hours (Additional		\$ 87.00	Per Hour

Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999			
Protect & Perform RSS with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform RSS with Advnaced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Advnaced: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Advnaced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Advnaced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48		\$ 80.00	Per Hour

Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RRS with Premium-Flat Fee-Per Month-Monthly		\$ 28,800.00	Per Package
Protect & Perform RSS with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 87.00	Per Hour
Protect & Perform RSS with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 288.00	Per Configuration
Protect & Perform RSS with Premium: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
Protect & Perform RSS with Premium: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Premium: SOCC Scaling, (Additional SOCC Cases), Monthly, 1 - 999,999,999		\$ 648.00	Per SOCC Case
Protect & Perform RSS with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform RSS with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Premium: Enterprise Security		\$ 360.00	Per Review

Coverage, Reviews, Monthly, 1 - 999,999,999			
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Security Optimization Assistance 2.0 (3 reviews/year, 24 hours/quarter) - Flat Fee - Per Month - Monthly		\$ 3,200.00	Per Package
SOA 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
SOA 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
SOA 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review
SOA 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
SOA 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
SOA 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
SOA 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Base Fee, Monthly		\$ 8,000.00	Per Package
R & R 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: SOCC Scaling (Additional SOCC Casess), Monthly, 1 - 999,999,999		\$ 720.00	Per SOCC Case

R & R 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
R & R 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Base Fee, Monthly		\$ 24,000.00	Per Package
PS&S 3.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
PS&S 3.0: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: Business Assessments (Additional Assessments), Monthly, 1 - 6		\$ 600.00	Per Assessment
PS&S 3.0: Akamai University (Custom Training Days Onsite), Monthly, 1 - 10		\$ 240.00	Per Hour
PS&S 3.0: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 320.00	Per Configuration
PS&S 3.0: Additional Technical Support Alignment, Monthly		\$ 6,400.00	Per Package
Plus Service and Support: Flat Fee, Per Month		\$ 2,400.00	Per Package
Plus Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 18 - 999,999,999		\$ 80.00	Per Hour
Plus Service and Support: Health Check Configurations, 3 - 10, Commitment		\$ 320.00	Per Configuration
Protect & Perform MSS 3.0 with Plus-Flat Fee-Per Month-Monthly		\$ 19,920.00	Per Package

Protect & Perform MSS 3.0 with Premium 3.0-Flat Fee-Per Month		\$ 39,360.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Flat Fee-Per Month-Monthly		\$ 26,400.00	Per Package
Security Optimization Assistance 2.0 (1 review/year, 6 hours/quarter) - Flat Fee - Per Month - Monthly - for AAP/AAP+ASM Customers ONLY		\$ 880.00	Per Package
SOCC Premium - Flat Fee - Per Month		\$ 40,156.00	Per Package
Managed Security Service 3.0 - Flat Fee - Per Month - Monthly		\$ 19,757.00	Per Package
Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) (Addition/Removal) - Monthly Billing - Period Consumption		\$ 964.00	Per Endpoint
Managed Security Service 3.0 - Commitment - SOCC Scaling - Monthly Billing - Annual Consumption		\$ 723.00	Per SOCC Case
Managed Security Service 3.0 - Commitment - Managed WebApp Policies (Addition/Removal) - Monthly Billing - Period Consumption		\$ 402.00	Per Policy
Managed Security Service 3.0 - Commitment - Reviews (Addition/Removal) - Monthly Billing - Annual Consumption		\$ 402.00	Per Review
Managed Security Service 3.0 - Commitment - Managed PI Configurations (Addition/Removal) - Monthly Billing - Period Consumption		\$ 320.00	Per Configuration
Managed Security Service 3.0 - Included Units - Hour - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Managed Security Service 3.0 - Included Units - Technical Advisory Hours - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Protect & Perform MSS 3.0 with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 145.00	Per Hour

Managed Security Service 3.0 - Commitment - Hour (Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Managed Security Service 3.0 - Commitment - Technical Advisory Hours(Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 94.00	Per Hour
Protect & Perform::Managed Security Service 3.0 - Commitment - Technical Advisory Hours- Monthly		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 74)		\$ 87.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hour - Max 24)		\$ 87.00	Per Hour
Managed Security Service 3.0 - Commitment - Support Advocacy Hours - Monthly Billing - Quarterly Consumption		\$ 80.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared Support Advocacy Hours-Monthly Fee for Quarterly Hours		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 - Commitment - Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 with Plus – Commitment Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 323.00	Per Configuration

Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 290.00	Per Configuration
Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations - (Removal Max 2)		\$ 290.00	Per Configuration
Advanced Service and Support - PS Hours - Overage - Hour 30-9999999-Hour		\$ 282.00	Per Hour
Advanced Service and Support - PS Hours - Commitment - Hours - (Removal Max 10) 20-30-Hour		\$ 69.00	Per Hour

Name	Description	Price	Unit
Advanced Bot Detection and Management for Sophisticated Automated Threats			
Security Optimization Assistance for Bot Manager: Base Fee, Monthly		\$ 3,627.00	Per Package
Security Optimization Assistance for Bot Manager - Hours per Quarter		\$ 97.00	Per Hour

Name	Description	Price	Unit
Advanced API Security			
Security Optimization Assistance (Monthly)		\$ 1,400.00	Per Package
Security Optimization Assistance (Hourly Overage)		\$ 350.00	Per Hour

Name	Description	Price	Unit
Akamai TrafficPeak			
Professional Services-Security - Additional Hours		\$ 282.00	Per Hour

Name	Description	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Yearly			
Elite Support - Commitment - Workload 1-2000-Workload		\$ 63,375.00	Per Package
Elite Support - Commitment - Workload 2001-5000-Workload		\$ 117,000.00	Per Package
Elite Support - Commitment - Workload 5001-9999999-Workload		\$ 175,500.00	Per Package
Guardicore Hunt for Endpoints/VDI 0-500 (Yearly)		\$ 23.80	Per Endpoint
Guardicore Hunt for Endpoints/VDI 501-100 (Yearly)		\$ 19.95	Per Endpoint
Guardicore Hunt for Endpoints/VDI 1001-2000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 2001-5000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 5001-10000 (Yearly)		\$ 16.15	Per Endpoint
Guardicore Hunt for Endpoints/VDI 10001-20000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 20001-30000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 30001-40000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 40001-50000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 50001-999,999,999 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Workloads 1-500 (Yearly)		\$ 94.00	Per Workload
Guardicore Hunt for Workloads 501-1000 (Yearly)		\$ 60.80	Per Workload
Guardicore Hunt for Workloads 1001-2000 (Yearly)		\$ 55.10	Per Workload
Guardicore Hunt for Workloads 2001-5000 (Yearly)		\$ 52.25	Per Workload
Guardicore Hunt for Workloads 5001-10000 (Yearly)		\$ 49.40	Per Workload
Guardicore Hunt for Workloads 10001-20000 (Yearly)		\$ 46.55	Per Workload

Guardicore Hunt for Workloads 20001-30000 (Yearly)		\$ 38.00	Per Workload
Guardicore Hunt for Workloads 30001-40000 (Yearly)		\$ 32.30	Per Workload
Guardicore Hunt for Workloads 40001-50000 (Yearly)		\$ 28.50	Per Workload
Guardicore Hunt for Workloads 50001-999,999,999 (Yearly)		\$ 23.75	Per Workload

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Armis Centrix Asset Management*

*Armis for Asset Management consolidates asset data into one complete, de-duplicated and authoritative asset map. Creates a complete asset inventory of all asset types from the ground to the cloud ensuring the entire attack surface is both defended and managed in real time. Complete visibility into assets behaviors and risk management based on business context, threat and vulnerability insights and the collective intelligence of billions of assets monitored by the Armis Asset Intelligence Engine. Asset minimum 2000 per tenant. Network ports also known as collectors.

- Tier 1 - includes up to 2 network ports
- Tier 2 - includes up to 4 network ports
- Tier 3 - includes up to 8 network ports
- Tier 4 - includes up to 16 network ports
- Tier 5 - includes up to 32 network ports
- Tier 6 - includes up to 64 network ports
- Tier 7 - includes up to 64 network ports

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Tier 1: [500] - [10,000]	\$26.58	Per Asset
Tier 2: [10,001] - [25,000]	\$17.72	Per Asset
Tier 3: [25,001] - [100,000]	\$11.81	Per Asset
Tier 4: [100,001] - [500,000]	\$7.88	Per Asset
Tier 5: [500,001] - [1,000,000]	\$5.52	Per Asset
Tier 6: [1,000,001] - [1,300,000]	\$3.50	Per Asset
Tier 7: [1,300,001] - +	\$2.80	Per Asset

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed	\$370.00	Hourly

	Services – To be scoped with a SOW.		
Network Ports - 1-50 Tier	Additional Network Ports (collectors) to supplement the customers requirement	\$3,150.00	Per Network Port Tier
Network Ports - 51-100 Tier	Additional Network Ports (collectors) to supplement the customers requirement	\$2,970.00	Per Network Port Tier
Network Ports - 100+ Tier	Additional Network Ports (collectors) to supplement the customers requirement	\$2,790.00	Per Network Port Tier
Armis OT/IOT - XS Site-1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted	\$3,150.00	Per Site Tier
Armis OT/IOT - XS Site-51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical	\$2,970.00	Per Site Tier

	infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted		
Armis OT/IOT - XS Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted	\$2,790.00	Per Site Tier
Armis OT/IOT - Small Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	\$6,750.00	Per Site Tier

Armis OT/IOT - Small Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	\$6,390.00	Per Site Tier
Armis OT/IOT - Small Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	\$6,030.00	Per Site Tier
Armis OT/IOT - Med Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility	\$22,500.00	Per Site Tier

	across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted		
Armis OT/IOT - Med Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted	\$21,420.00	Per Site Tier
Armis OT/IOT - Med Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical	\$20,340.00	Per Site Tier

	infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted		
Armis OT/IOT - Large Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	\$51,300.00	Per Site Tier
Armis OT/IOT - Large Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	\$48,780.00	Per Site Tier

Armis OT/IOT - Large Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	\$46,350.00	Per Site Tier
Armis OT/IOT - XL Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted	\$68,400.00	Per Site Tier
Armis OT/IOT - XL Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility	\$64,980.00	Per Site Tier

	across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted		
Armis OT/IOT - XL Site-101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted	\$61,740.00	Per Site Tier
Armis MDS - X-Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2	\$9,000.00	Per Site Tier

	properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.		
Armis MDS - X-Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	\$8,550.00	Per Site Tier
Armis MDS - X-Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	\$8,100.00	Per Site Tier

Armis MDS - Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	\$25,650.00	Per Site Tier
Armis MDS - Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	\$24,390.00	Per Site Tier
Armis MDS - Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient	\$23,130.00	Per Site Tier

	care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.		
Armis MDS - Medium Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.	\$38,250.00	Per Site Tier
Armis MDS - Medium Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2	\$36,360.00	Per Site Tier

	properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.		
Armis MDS - Medium Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.	\$34,560.00	Per Site Tier
Armis MDS - Large Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	\$58,500.00	Per Site Tier

Armis MDS - Large Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	\$55,620.00	Per Site Tier
Armis MDS - Large Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	\$52,830.00	Per Site Tier
Armis MDS - X-Large Facilities	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient	Custom	Per Site Tier

	care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Network Ports included and asset cap to be defined		
On-Site Resident Engineer/Architect	<p>1-Year full-time onsite Armis Resident Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform.</p> <p>As per customer needs, this resource will fit either an Architect or Engineer profile at Customer's discretion.</p> <p>Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the Armis platform as well as relevant customer technologies (networking, security, and other relevant domains).</p> <p>Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis</p>	\$517,500.00	Per Resource

	platform in complex accounts.		
Remote Resident Engineer/Architect	<p>1-Year full-time remote Armis Resident Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform.</p> <p>As per customer needs, this resource will fit either an Architect or Engineer profile at Customer's discretion. Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the Armis platform as well as relevant customer technologies (networking, security, and other relevant domains).</p> <p>Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis platform in complex accounts.</p>	\$432,000.00	Per Resource
Platinum Support	Armis Platinum Services delivers advanced services capabilities for scaled deployments. Services include: Designated Technical Account Manager (TAM), Private / Dedicated Training Classes, Implementation Design & Optimization,	\$0.00	Per Subscription

	Periodical Policies Tuning Assistance, Product Management Roadmap Visibility, Quarterly Executive Reviews (QBRs), Priority Exec Escalation Path, Proactive Emergency Notifications, Proactive Technical Health Monitoring and Tuning		
Premium Support	24x7x365 access to Armis Enterprise Technical Support, Onboarding & Deployment Assistance. Access to Armis University with on demand and public remote instructor led training.	\$0.00	Per Subscription
Armis Data Retention	Armis Data Retention beyond standard contractual period of retention (per Megabyte)	\$900.00	Per Request
Armis Tenant Basic	Additional Basic tenant with customized name for customized customer use, on top of existing customer tenant.	\$225,000.00	Per Tenant
Armis Tenant Mid-Enterprise	Additional Mid-Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	\$450,000.00	Per Tenant
Armis Tenant Large Enterprise	Additional Large Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	\$675,000.00	Per Tenant
Actionable Threat Intelligence for 500-1499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows	\$72,000.00	Per Asset Band

	incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 1500-2499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$81,000.00	Per Asset Band
Actionable Threat Intelligence for 2500-9999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$90,000.00	Per Asset Band
Actionable Threat Intelligence for 10000-14999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$103,500.00	Per Asset Band
Actionable Threat Intelligence for 15000-24999 Assets	Actionable Threat Intelligence product provides the CVE's that	\$117,000.00	Per Asset Band

	are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 25000-49999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$144,000.00	Per Asset Band
Actionable Threat Intelligence for 50000-99999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$180,000.00	Per Asset Band
Actionable Threat Intelligence for 100000-199999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows	\$225,000.00	Per Asset Band

	incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 200000-399999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$270,000.00	Per Asset Band
Actionable Threat Intelligence for 400000-699999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$360,000.00	Per Asset Band
Actionable Threat Intelligence for 700000-999999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$450,000.00	Per Asset Band
Actionable Threat Intelligence for	Actionable Threat Intelligence product provides the CVE's that	\$540,000.00	Per Asset Band

1000000-1299999 Assets	are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 1300000+ Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	Custom	Per Asset Band
Actionable Threat Intelligence Pro for 500-1499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$144,000.00	Per Asset Band

Actionable Threat Intelligence Pro for 1500-2499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$162,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 2500-9999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$180,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 10000-14999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being	\$207,000.00	Per Asset Band

	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 15000-24999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$234,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 25000-49999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$288,000.00	Per Asset Band

	database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 50000-99999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$360,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 100000-199999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	\$450,000.00	Per Asset Band

	teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 200000-399999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$540,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 400000-699999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as	\$720,000.00	Per Asset Band

	well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 700000-999999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$900,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 1000000-1299999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly	\$1,080,000.00	Per Asset Band

	used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 1300000+ Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	Custom	Per Asset Band
Actionable Threat Intelligence Center for 500-1499 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$54,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1500-2499 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises	\$60,750.00	Per Asset Band

	<p>you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.</p>		
Actionable Threat Intelligence Center for 2500-9999 Assets	<p>Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.</p>	\$67,500.00	Per Asset Band
Actionable Threat Intelligence Center for 10000-14999 Assets	<p>Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.</p>	\$77,625.00	Per Asset Band

Actionable Threat Intelligence Center for 15000-24999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$87,750.00	Per Asset Band
Actionable Threat Intelligence Center for 25000-49999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$108,000.00	Per Asset Band
Actionable Threat Intelligence Center for 50000-99999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on	\$135,000.00	Per Asset Band

	asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 100000-199999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$168,750.00	Per Asset Band
Actionable Threat Intelligence Center for 200000-399999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$202,500.00	Per Asset Band
Actionable Threat Intelligence Center for 400000-699999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine	\$270,000.00	Per Asset Band

	which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 700000-999999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$337,500.00	Per Asset Band
Actionable Threat Intelligence Center for 1000000-1299999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$405,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1300000+ Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they	Custom	Per Asset Band

	impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
ARM-VIPR-AB-1499-491	Armis Vulnerability Prioritization and Remediation for 500 - 1499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, mana	\$23,465.00	Per Asset Band
ARM-VIPR-AB-2499-491	Armis Vulnerability Prioritization and Remediation for 1500 - 2499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	\$31,587.50	Per Asset Band
ARM-VIPR-AB-9999-491	Armis Vulnerability Prioritization and Remediation for 2500 - 9999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	\$45,125.00	Per Asset Band

ARM-VIPR-AB-14999-491	Armis Vulnerability Prioritization and Remediation for 10000 - 14999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$83,932.50	Per Asset Band
ARM-VIPR-AB-24999-491	Armis Vulnerability Prioritization and Remediation for 15000 - 24999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$114,166.25	Per Asset Band
ARM-VIPR-AB-49999-491	Armis Vulnerability Prioritization and Remediation for 25000 - 49999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$153,425.00	Per Asset Band
ARM-VIPR-AB-99999-491	Armis Vulnerability Prioritization and Remediation for 50000 - 99999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$230,137.50	Per Asset Band

ARM-VIPR-AB-199999-491	Armis Vulnerability Prioritization and Remediation for 100000 - 199999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	\$342,950.00	Per Asset Band
ARM-VIPR-AB-399999-491	Armis Vulnerability Prioritization and Remediation for 200000 - 399999 Assets, Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	\$532,475.00	Per Asset Band
ARM-VIPR-AB-699999-491	Armis Vulnerability Prioritization and Remediation for 400000 - 699999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	\$762,612.50	Per Asset Band
ARM-VIPR-AB-999999-491	Armis Vulnerability Prioritization and Remediation for 700000 - 999999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	\$947,625.00	Per Asset Band

ARM-VIPR-AB-1299999-491	Armis Vulnerability Prioritization and Remediation for 1000000 - 1299999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk	\$1,064,950.00	Per Asset Band
ARM-VIPR-AB-1300000-491	Armis Vulnerability Prioritization and Remediation for 1300000+ Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, manage	Custom	Per Asset Band

Respondent: Mainline Information Systems, LLC

Solution Proposed: ExtraHop RevealX 360

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Band 1: Up to 2,500 Devices	\$152,201.09	1
Band 2: Up to 5,000 Devices	\$320,730.43	1
Band 3: Up to 22,500 Devices	\$1,017,528.26	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Remote Professional Services	20 service credits: This SKU is to be used to book a specific number of credits aligned to professional services work a customer wishes to complete in a one-off fashion. Credits are paid for up front and expire after one (1) year.	\$6,865.00	1
Remote Professional Services	The goal of the 60 service credits starter pack is to enable the customer to operationalize the two most popular use-cases, receive training, and implement a base number of integrations - while providing the flexibility to mix and match according to customer's specific need	\$20,594.97	1
Remote Professional Services	The Credit Standard 100 pack is intended for customers who intend to operationalize the ExtraHop platform	\$22,385.84	1

	<p>beyond the basic capabilities - including advanced training, integrations, and use-case implementations. The flexibility of credits allows customers to pick which components they want to take advantage of based on specific needs.</p>	
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiNAC

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
100 Endpoints	\$ 1,940.40	Endpoint Pack
1000 Endpoints	\$ 12,523.50	Endpoint Pack
10000 Endpoints	\$ 63,360.00	Endpoint Pack
50000 Endpoints	\$ 250,272.00	Endpoint Pack
VM	\$ 3,049.20	Per Instance
VM Support	\$ 609.84	Per Instance

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiNAC Manager Extended VM	FortiNAC Manager Extended VM FortiNAC Manager next-gen VM Server (Vmware or Hyper-V)	\$ 3,049.20	Per Instance
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$ 609.84	Per Instance
FortiNAC Resource Service	FortiNAC Resource Service Per Day Charge for FortiNAC PS Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILTFCP - FortiNAC Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortinac&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	Per Student

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiNAC Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortinac - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fpx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance

Outbreak Detection Service.			
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 855.00	Per Student

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day

Add-On Services (**OPTIONAL**) for **renewal** term:

Name	Description	Price	Unit
FortiNAC Manager Extended VM FortiCare Premium Support	FortiNAC Manager Extended VM 1 Year FortiCare Premium Support	\$ 609.84	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50	\$ 7,969.50	Per Instance

with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.		
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Infoblox NIOS , X6 Hardware , Network Insight

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Small – NIOS Software subscription License – Premium Support	\$6,956.64	Per License
Medium – NIOS Software subscription License– Premium Support	\$42,709.65	Per License
Large – NIOS Software subscription License – Premium Support	\$84,739.71	Per License
Extra Large– NIOS Software subscription License – Premium Support	\$184,088.04	Per License
Small – NIOS Software subscription License – Elite Support	\$7,553.09	Per License
Medium – NIOS Software subscription License– Elite Support	\$46,377.96	Per License
Large – NIOS Software subscription License – Elite Support	\$92,017.97	Per License
Extra Large– NIOS Software subscription License – Elite Support	\$199,899.28	Per License
Small Network Automation – Premium Support	\$2,077.92	Per License
Medium Network Automation – Premium Support	\$6,435.39	Per License
Large Network Automation – Premium Support	\$12,939.08	Per License
Extra Large Network Automation – Premium Support	\$51,094.54	Per License
Small Network Automation – Elite Support	\$2,256.39	Per License
Medium Network Automation – Elite Support	\$6,988.13	Per License
Large Network Automation – Elite Support	\$14,050.41	Per License
Extra Large Network Automation – Elite Support	\$55,483.03	Per License

Small Network Discovery – Premium Support	\$11,085.52	Per License
Medium Network Discovery – Premium Support	\$23,670.13	Per License
Large Network Discovery – Premium Support	\$54,302.46	Per License
Extra Large Network Discovery – Premium Support	\$104,907.60	Per License
Small Network Discovery – Elite Support	\$12,037.64	Per License
Medium Network Discovery – Elite Support	\$25,703.15	Per License
Large Network Discovery – Elite Support	\$58,966.48	Per License
Extra Large Network Discovery – Elite Support	\$113,918.08	Per License
Small Hardware Appliance	\$9,206.23	Per appliance
Medium Hardware Appliance	\$24,860.88	Per appliance
Large Hardware Appliance	\$38,342.95	Per appliance
Extra Large Hardware Appliance	\$52,499.84	Per appliance
Small Hardware Appliance – Premium support	\$1,196.81	Per appliance
Medium Hardware Appliance – Premium support	\$4,474.95	Per appliance
Large Hardware Appliance – Premium support	\$6,901.73	Per appliance
Extra Large Hardware Appliance – Premium support	\$9,449.97	Per appliance
Small Hardware Appliance – Elite support	\$1,611.66	Per appliance
Medium Hardware Appliance – Elite support	\$5,469.39	Per appliance
Large Hardware Appliance – Elite support	\$8,435.44	Per appliance
Extra Large Hardware Appliance – Elite support	\$11,549.96	Per appliance

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Installation Services	Implementation and configuration services-SOW required	\$383.15	Per Hour Scoped
Training	Infoblox Education Instructor-led Training and On-Demand	\$7755.25	Per user

	Annual Subscription User License per user		
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Netskope

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Netskope SASE		
Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL	Per user per Year	\$ 236.00
Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL	Per user per Year	\$ 209.00
Security Service Edge (SSE) Private Access SkopeAI package	Per user per Year	\$ 325.00
Netskope Security Service Edge (SSE) Skope AI package.	Per user per Year	\$ 157.00
Next Gen Secure Web Gateway SkopeAI	Per user per Year	\$ 133.00
Endpoint SkopeAI DLP	Per user per Year	\$ 36.00
Netskope Inline/Network Packages		
Next Gen Secure Web Gateway Enterprise	Per user per Year	\$ 156.00
Next Gen Secure Web Gateway Professional	Per user per Year	\$ 99.00
Next Gen Secure Web Gateway Standard	Per user per Year	\$ 55.39
Netskope Next Gen SWG All Apps ENTERPRISE	Per user per Year	\$ 406.00
Netskope Next Gen SWG All Apps PROFESSIONAL	Per user per Year	\$ 289.00
Netskope Next Gen SWG 5 Apps ENTERPRISE	Per user per Year	\$ 302.00
Netskope Next Gen SWG 3 Apps ENTERPRISE	Per user per Year	\$ 264.00
Netskope Next Gen SWG 5 Apps PROFESSIONAL	Per user per Year	\$ 200.00
Netskope Next Gen SWG 3 Apps PROFESSIONAL	Per user per Year	\$ 173.00

Netskope Cloud Firewall Plus	Per user per Year	\$ 20.00
Cloud Firewall	Per user per Year	\$ 16.47
Netskope 1Gb IPSEC Tunnel	Per user per Year	\$ 10,800.00
Transaction Event Streaming	Per user per Year	\$ 9.00
Netskope Targeted RBI for Next Gen SWG	Per user per Year	\$ 48.24
Netskope Extended RBI for Next Gen SWG	Per user per Year	\$ 80.00
Netskope Proactive Digital Experience Management (DEM) Professional	Per user per Year	\$ 30.00
SSL/TLS Inspection	Per tenant per Year	\$ 16,000.00
Dedicated Egress IP	Per user per Year	\$ 20.00
Regional Dedicated Egress IP	Per user per Year	\$ 10.00
DNS Security	Per user per Year	\$ 20.00
Netskope DNS Security Upgrade for Machine Traffic	Per GB per Year	\$ 2.00
Netskope Bandwidth Control	Per user per Year	\$ 15.00
Netskope Cloud Protection Packages		
Cloud Inline Enterprise	Per user per Year	\$ 136.35
Cloud Inline Professional	Per user per Year	\$ 94.00
Cloud Inline Standard	Per user per Year	\$ 55.22
Netskope CASB Inline and API All Apps ENTERPRISE	Per user per Year	\$ 386.00
Netskope CASB Inline and API All Apps PROFESSIONAL	Per user per Year	\$ 284.00
Netskope CASB Inline and API 5 Apps ENTERPRISE	Per user per Year	\$ 282.00
Netskope CASB Inline and API 3 Apps ENTERPRISE	Per user per Year	\$ 244.00

Netskope CASB Inline and API 5 Apps PROFESSIONAL	Per user per Year	\$ 195.00
Netskope CASB Inline and API 3 Apps PROFESSIONAL	Per user per Year	\$ 168.00
CASB API Protection Enterprise ALL APPS Package	Per user per Year	\$ 250.00
CASB API Protection Professional ALL APPS Package	Per user per Year	\$ 190.00
CASB API Protection Enterprise 5 APP	Per user per Year	\$ 146.00
CASB API Protection Enterprise 3 APP	Per user per Year	\$ 108.00
CASB API Protection Professional 5 APP	Per user per Year	\$ 101.00
CASB API Protection Professional 3 APP	Per user per Year	\$ 74.00
CASB API Protection Enterprise Microsoft Teams Package	Per user per Year	\$ 60.00
CASB API Protection Professional Microsoft Teams Package	Per user per Year	\$ 50.00
CASB API Protection Enterprise Salesforce Package	Per user per Year	\$ 45.00
CASB API Protection Professional Salesforce Package	Per user per Year	\$ 31.00
SaaS Security Posture Management STANDARD ALL APPS Package	Per user per Year	\$ 45.00
SaaS Security Posture Management STANDARD 5 APPS Package	Per user per Year	\$ 32.00
SaaS Security Posture Management STANDARD 3 APPS Package	Per user per Year	\$ 25.00
Netskope Storage Scan		
IaaS Storage Scan Enterprise	Per GB	\$ 4.00
IaaS Storage Scan Professional	Per GB	\$ 2.00
Zero Trust Network Access Next		
ZTNA Next Enterprise	Per user per Year	\$ 200.00
ZTNA Next Professional	Per user per Year	\$ 120.00
ZTNA Next Standard	Per user per Year	\$ 60.00

ZTNA Next 360 Enterprise	Per user per Year	\$ 256.00
ZTNA Next 360 Professional	Per user per Year	\$ 192.00
ZTNA Next 360 Standard	Per user per Year	\$ 144.00
ZTNA Next L3E	Per user per Year	\$ 120.00
SASE Enterprise with Next Gen SWG Enterprise and Endpoint SD-WAN Enterprise	Per user per Year	\$ 605.00
SASE SkopeAI with NG SWG SkopeAI and Endpoint SD-WAN Enterprise	Per user per Year	\$ 586.00
SASE Professional with NG SWG Professional and Endpoint SD-WAN Enterprise	Per user per Year	\$ 559.00
SASE Standard with SWG Standard and Endpoint SD-WAN Enterprise	Per user per Year	\$ 524.00
Data Loss Prevention		
Endpoint DLP Standard	Per user per Year	\$ 28.00
Endpoint DLP Advanced	Per user per Year	\$ 42.00
Netskope Advanced Analytics		
Advanced Analytics Base	Per user per Year	\$ 10.59
Advanced Analytics 3 -Month Extended Data Retention	Per user per Year	\$ 24.00
Advanced Analytics 6 -Month Extended Data Retention	Per user per Year	\$ 46.00
Advanced Analytics 13 -Month Extended Data Retention	Per user per Year	\$ 95.00
Advanced Analytics CFW 3 -Month Extended Data Retention	Per user per Year	\$ 24.71
Advanced Analytics CFW 6 -Month Extended Data Retention	Per user per Year	\$ 50.59
Advanced Analytics CFW 13 -Month Extended Data Retention	Per user per Year	\$ 114.12
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 3 Months	Per user per Year	\$ 31.00
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 6 Months	Per user per Year	\$ 60.00

Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 13 Months	Per user per Year	\$ 136.00
Standard Reporting	Per user per Year	\$ 20.00
Netskope Machine Traffic & Guest WiFi		
Next Gen SWG ENTERPRISE for Machine Traffic	Per GB	\$ 40.00
Next Gen SWG PROFESSIONAL for Machine Traffic	Per GB	\$ 30.00
Next Gen SWG STANDARD for Machine Traffic	Per GB	\$ 20.00
Standard SWG for Guest WiFi	Per GB	\$ 20.00
Netskope IoT Security		
IoT Software Bundle	Per user per Year	\$ 90.00
IoT Security Base	Per user per Year	\$ 60.00
IoT Security Asset Management	Per user per Year	\$ 10.00
IoT Security Device Risk	Per user per Year	\$ 10.00
IoT Security Access Control	Per user per Year	\$ 10.00
IoT Security Appliance	Per Device	\$ 25,000.00
IoT Security Appliance Support	Per Device per Year	\$ 5,000.00
Netskope Borderless WAN		
Endpoint SD-WAN - 1Y Enterprise Edition	Per user per Year	\$ 600.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 50Mbps	Subscription / 3Y	\$ 4,650.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 100Mbps	Subscription / 3Y	\$ 5,150.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 250Mbps	Subscription / 3Y	\$ 5,800.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 500Mbps	Subscription / 3Y	\$ 14,000.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 1Gbps	Subscription / 3Y	\$ 16,000.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 2Gbps	Subscription / 3Y	\$ 18,000.00

Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 5Gbps	Subscription / 3Y	\$ 35,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 50Mbps	Subscription / 5Y	\$ 7,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 100Mbps	Subscription / 5Y	\$ 7,750.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 250Mbps	Subscription / 5Y	\$ 12,750.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 500Mbps	Subscription / 5Y	\$ 21,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 1Gbps	Subscription / 5Y	\$ 24,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 2Gbps	Subscription / 5Y	\$ 27,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 5Gbps	Subscription / 5Y	\$ 52,500.00
Borderless WAN hardware - NSG-100 with WiFi	Per Device	\$ 440.00
Borderless WAN hardware - NSG-101 with WiFi and LTE	Per Device	\$ 960.00
Borderless WAN hardware - NSG-1500 with WiFi	Per Device	\$ 2,000.00
Borderless WAN hardware - NSG-2000	Per Device	\$ 3,600.00
Borderless WAN hardware - NSG-3000	Per Device	\$ 10,800.00
Hardware Support for NSG-100	Subscription / 3Y	\$ 110.00
Hardware Support for NSG-101	Subscription / 3Y	\$ 240.00
Hardware Support for NSG-1500	Subscription / 3Y	\$ 500.00
Hardware Support for NSG-2000	Subscription / 3Y	\$ 900.00
Hardware Support for NSG-3000	Subscription / 3Y	\$ 2,700.00
Hardware Support for NSG-100, 5Y	Subscription / 5Y	\$ 170.00
Hardware Support for NSG-101, 5Y	Subscription / 5Y	\$ 360.00
Hardware Support for NSG-1500, 5Y	Subscription / 5Y	\$ 750.00
Hardware Support for NSG-2000, 5Y	Subscription / 5Y	\$ 1,350.00

Hardware Support for NSG-3000, 5Y	Subscription / 5Y	\$ 4,050.00
Borderless WAN software - 3Y Enterprise Edition, 50Mbps	Subscription / 3Y	\$ 4,650.00
Borderless WAN software - 3Y Enterprise Edition, 100Mbps	Subscription / 3Y	\$ 5,150.00
Borderless WAN software - 3Y Enterprise Edition, 250Mbps	Subscription / 3Y	\$ 8,500.00
Borderless WAN software - 3Y Enterprise Edition, 500Mbps	Subscription / 3Y	\$ 14,000.00
Borderless WAN software - 3Y Enterprise Edition, 1Gbps	Subscription / 3Y	\$ 16,000.00
Borderless WAN software - 3Y Enterprise Edition, 2Gbps	Subscription / 3Y	\$ 18,000.00
Borderless WAN software - 3Y Enterprise Edition, 5Gbps	Subscription / 3Y	\$ 35,000.00
Borderless WAN software - 5Y Enterprise Edition, 50Mbps	Subscription / 5Y	\$ 7,000.00
Borderless WAN software - 5Y Enterprise Edition, 100Mbps	Subscription / 5Y	\$ 7,750.00
Borderless WAN software - 5Y Enterprise Edition, 250Mbps	Subscription / 5Y	\$ 12,750.00
Borderless WAN software - 5Y Enterprise Edition, 500Mbps	Subscription / 5Y	\$ 21,000.00
Borderless WAN software - 5Y Enterprise Edition, 1Gbps	Subscription / 5Y	\$ 24,000.00
Borderless WAN software - 5Y Enterprise Edition, 2Gbps	Subscription / 5Y	\$ 27,000.00
Borderless WAN software - 5Y Enterprise Edition, 5Gbps	Subscription / 5Y	\$ 52,500.00
Borderless WAN SIM - 1Y subscription	Subscription / 1Y	\$ 500.00
Borderless WAN Pooled 100GB Cellular Data Plan - 1Y subscription.	Subscription / 1Y	\$ 25,000.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-50 M-3Y and NK-NSGVENT50M-3Y	Subscription / 3Y	\$ 900.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-100 M-3Y and NK-NSGVENT100M-3Y	Subscription / 3Y	\$ 1,100.00

Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-250 M-3Y and NK-NSGVENT250M-3Y	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-500 M-3Y and NK-NSGVENT500M-3Y	Subscription / 3Y	\$ 2,800.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-1G-3Y and NK-NSGV-ENT1G3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-2G-3Y and NK-NSGV-ENT2G3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-5G-3Y and NK-NSGV-ENT5G3Y	Subscription / 3Y	\$ 7,000.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-250M-3Y.	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-500M-3Y.	Subscription / 3Y	\$ 2,800.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-1G-3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-2G-3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-5G-3Y.	Subscription / 3Y	\$ 7,000.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-50 M-3Y and NKNSGV-ENT-50M-3Y.	Subscription / 3Y	\$ 900.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-100 M-3Y and NKNSGV-ENT-100M-3Y.	Subscription / 3Y	\$ 1,100.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-250 M-3Y and NKNSGV-ENT-250M-3Y.	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-500 M-3Y and NKNSGV-ENT-500M-3Y.	Subscription / 3Y	\$ 2,800.00

Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-1G-3Y and NKNSGVENT-1G-3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-2G-3Y and NKNSGVENT-2G-3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-5G-3Y and NKNSGVENT-5G-3Y.	Subscription / 3Y	\$ 7,000.00

Palo Alto Networks, Cat 2 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks IoT Subscriptions

Service Category: Service Category 2: Network-Based Asset Discovery

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small NGFW IoT Subscription	\$319	1.7 Gbps throughput
Medium NGFW IoT Subscription	\$10,685	14 Gbps throughput
Large NGFW IoT Subscription	\$27,795	53.7 Gbps throughput

Note: IOT Subscriptions must be associated with NGFW or Prisma Access Subscription

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Tenable Vulnerability Management

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$35.00	0.00	35.00
Tier 2	1,001	5,000	\$35,000 + [(Qty-1,000) x \$17.00]	35,000.00	17.00
Tier 3	5,001	10,000	\$103,000 + [(Qty-5,000) x \$10.00]	103,000.00	10.00
Tier 4	10,001	20,000	\$153,000 + [(Qty-10,000) x \$5.50]	153,000.00	5.50
Tier 5	20,001	50,000	\$208,000 + [(Qty-20,000) x \$3.75]	208,000.00	3.75
Tier 6	50,001	100,000	\$320,500 + [(Qty-50,000) x \$3.25]	320,500.00	3.25
Tier 7	100,001	9,999,999,999	\$483,000 + [(Qty-100,000) x \$3.00]	483,000.00	3.00

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year
Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$3,000	Per customer
Quick Start Deploy Remote for Tenable Vulnerability Management	Quick Start Deploy Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$6000	Per customer
Quick Start Adopt Remote for Tenable Vulnerability Management	Quick Start Adopt Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person

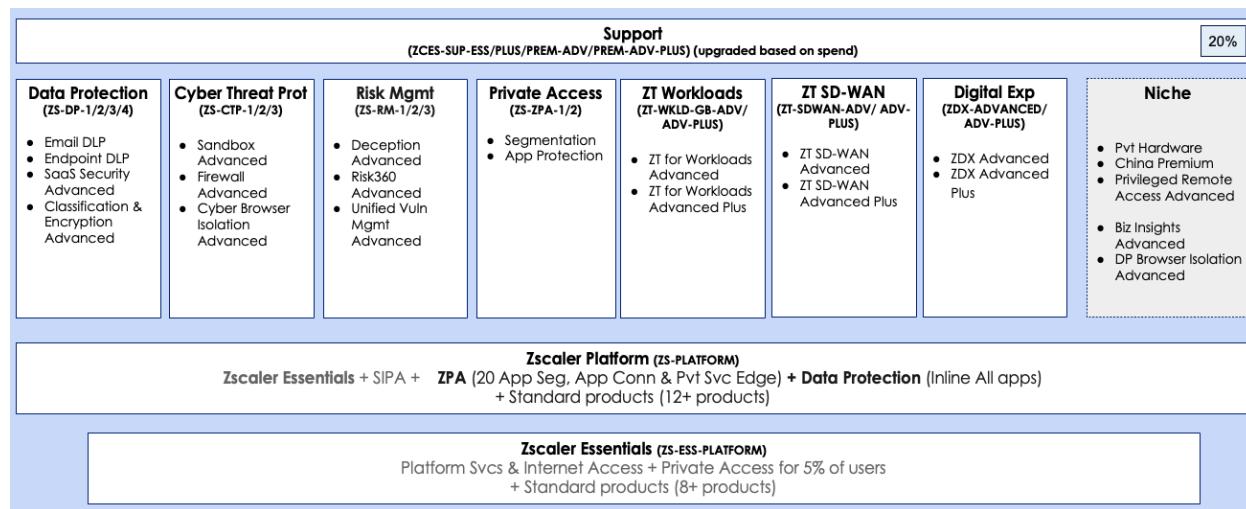
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person
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Respondent: Mainline Information Systems, LLC

Solution Proposed: Zscaler Zero Trust Device Segmentation

Service Category: Service Category 2: Network-Based Asset Discovery

FY25 Zscaler Packaging: Overview



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zero Trust Device Segmentation	\$108,000.00	Per Site Per Year
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Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$50.00	\$45.00
ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$95.00	\$85.50
ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$135.00	\$121.50
ZS-RM-UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	\$50.00	\$45.00
ZT-WKLD-GB-STD	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) (Per Year / Per GB of monthly traffic)	\$6.00	\$5.40
ZT-WKLD-GB-ADV	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Cloud Connector (where available) supporting Internet Access, Private Access, Data Protection, Cyber Protection. (Per Year / Per GB of monthly traffic)	\$25.00	\$22.50

ZT-WKLD-GB-ADV-PLUS	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced Plus: Zero Trust Cloud/DC Advanced, Data Protection inline, Advanced classification, Firewall Advanced, and Sandbox Advanced (Per Year Per / GB of monthly traffic)	\$37.50	\$33.75
ZT-SDWAN-ADV	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site. (Per Site / Per Year)	\$4,000.00	\$3,600.00
ZT-SDWAN-ADV-PLUS-UPGRADE	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features. (Per Site / Per Year)	\$2,000.00	\$1,800.00
ZT-SDWAN-400	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for upto 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$4,800.00	\$4,320.00
ZT-SDWAN-600	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly data transfer per site.(Devices and Data Transfer are aggregated across all sites).	\$7,200.00	\$6,480.00
ZT-SDWAN-800	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and and 400 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$12,000.00	\$10,800.00
ZT-SDWAN-400-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs	\$800.00	\$720.00
ZT-SDWAN-600-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device	\$3,200.00	\$2,880.00

		coverage per site; has to be ordered with ZT SD-WAN 600 SKUs		
ZT-SDWAN-800-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs	\$8,000.00	\$7,200.00
ZT-SDWAN-DEV	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device)	\$100.00	\$90.00
ZT-SDWAN-GB	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer	\$20.00	\$18.00
ZS-ZPA-1	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes one of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$50.00	\$45.00
ZS-ZPA-2	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes all of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$95.00	\$85.50
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00

ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00
ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

[SAMPLE] Price ProposalRespondent: Mainline Information Systems, LLCSolution Proposed: CrowdStrike

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$626.18 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Endpoint Privilege Manager Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Cyber Ark Endpoint Privilege Manager (EPM)

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

For SKU's- EPM-Target-SVR-SAAS and EPM-Target- WRK- SAAS

Tier	Price	Unit
There is no Tiered Pricing	\$37.74 per year	Rate per workstation- EPM-Target-WRK-SaaS
There is no Tiered Pricing	\$93.80 per year	Rate per server- EPM- Target-SVR-SaaS

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
EPM-JS	Jumpstart Services for EPM	\$15,250	N/A
PS-DESIGN-ADDON	Additional Service for Implementation (if needed)	\$3,350	N/A
PS-DEPLOY-ADDON	Additional Service for Implementation (If needed)	\$2,600	N/A
PS-Training	Additional Training for Users (if needed)	\$950	N/A

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Elastic

Service Category: **Service Category 3: Endpoint Detection and Response**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Extra Small - 200 Endpoints	\$31,000	\$150.00/Endpoint
Small - 1000 Endpoints	\$49,000	\$35.00/Endpoint
Medium - 5,000 Endpoints	\$134,000	\$16.60/Endpoint
Large - 10,000 Endpoints	\$211,000	\$14.00/Endpoint

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Elastic Flex Consulting Services	Consulting Services: Flex Consulting (1 Consulting Day - minimum quantity of 4)	\$13,200	\$3,300/Day
Elastic Basic Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Basic Annual Training Subscription	\$3,950	\$3,950/year/per named user
Elastic Standard Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Standard Annual Training Subscription	\$5,000	\$5,000/year/per named user

Elastic Professional Annual Training Subscription	Individual seat for one (1)named user to consume one (1) year of Professional Annual Training Subscription	\$6,150	\$6,150/year/per named user
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
25-pack	\$ 1,800.00	Endpoint Pack
500-pack	\$ 24,750.00	Endpoint Pack
2,000-pack	\$ 84,600.00	Endpoint Pack
10,000-pack	\$ 270,000.00	Endpoint Pack
Up to 500 endpoints	\$ 2,925.00	Endpoint Pack
501 to 1,000 endpoints	\$ 5,850.00	Endpoint Pack
1,001 to 3,000 endpoints	\$ 10,350.00	Endpoint Pack
3,001 to 10,000 endpoints	\$ 18,900.00	Endpoint Pack
10,001 to 30,000 endpoints	\$ 27,000.00	Endpoint Pack
30,001 or more endpoints	\$ 1,755.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 25 endpoints	\$ 2,587.50	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 500 endpoints	\$ 40,500.00	Endpoint Pack

FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 2,000 endpoints	\$ 147,600.00	Endpoint Pack
FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	FortiEDR Discover, Protect & Respond and Standard MDR (100 seats MOQ) 1 Year FortiEDR Discover, Protect & Respond and Standard MDR Cloud Subscription and FortiCare Premium for 10,000 endpoints	\$ 585,000.00	Endpoint Pack
FortiEDR Repository Storage FortiEDR addon for EDR suite - additional 512GB data retention storage	FortiEDR Repository Storage 1 Year FortiEDR addon for EDR suite - additional 512GB data retention storage	\$ 4,698.00	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
FortiEDR professional services day	FortiEDR professional services day FortiEDR professional services day offers customized enhanced platform settings and training to augment the generic mandatory EDR deployment/jump-start services. Requires SOW.	\$ 1,755.00	Per Day
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 1K endpoints	\$ 5,850.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 3K endpoints	\$ 10,350.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 10K endpoints	\$ 18,900.00	Endpoint Pack
FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	FortiEDR JumpStart Remote FortiEDR jumpstart support service - up to 30K endpoints	\$ 27,000.00	Endpoint Pack
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day

FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyser-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Palo Alto Networks, Cat 3 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks Cortex XDR

Service Category: Service Category 3: Endpoint Detection and Response

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Cortex XDR Pro Small	\$10,115	200 endpoints
Cortex XDR Pro Medium	\$178,500	5,000 endpoints
Cortex XDR Pro Large	\$654,500	20,000 endpoints

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$2,618	200
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$39,270	5000
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$143,990	20000

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Identity Threat Defense Platform Bundle (PFPT ITD - Spotlight + PFPT ITD - Shadow)

Service Category: Service Category 3: Endpoint Detection and Response

**Minimum purchase of \$60,000 required

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$100.51	PPU
2501-5000	\$83.30	PPU
5001-10000	\$70.78	PPU
10001-20000	\$60.18	PPU
20001-50000	\$51.13	PPU
50001-100000	\$43.48	PPU
100001-200000	\$36.95	PPU
200001-999999999	\$31.42	PPU

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: SentinelOne Singularity Complete, Vigilance MDR + DFIR, Vulnerability Management, and Singularity Platform

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-999 Endpoints	1000 + Endpoints
Product Name	SKU	Not to exceed	Not to exceed
Singularity Platform	PF-PLT-FF-T[1-9]-F	\$2,132.00	\$1,820.00
Complete Protection Platform and Enterprise Support (Per Workstation)	S1ES-CMP-EN-T[1-9]-F	\$53.82	\$45.95
Complete Cloud Workload Security and Enterprise Support (Per Server)	S1ES-CMP-CW-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (per Pod or Task)	S1ES-CMP-CAAS-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (Per Container Host)	S1ES-CMP-CT-T[1-9]-F	\$219.39	\$187.29
Singularity Vulnerability Management (Per Endpoint)	SP-RGI-ND-T[1-9]-F	\$39.66	\$33.85
Vigilance MDR + DFIR (Per Endpoint)	SS-VRP-ND-T[1-9]-F	\$30.72	\$26.22

Add-On Services (**OPTIONAL**) for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

Add On Services - Optional

		0-999 Endpoints	1000+ Endpoints
Mainline Implementation/Managed Services – SOW Required		\$370.00 per Hour	\$370 per Hour
RemoteOps Forensics (Per Endpoint)	SP-FOR-ND-T[1-9]-F	\$16.61	\$14.18
Threat Detection for NetApp (Per Agent)	S1-STSNA-NA-T[1-9]-F	\$10,148.32	\$8,663.20
Cloud Funnel Data Export (Per Endpoint)	PM-CFL-ND-T[1-9]-F	\$11.15	\$9.52
SentinelOne University Premium training (Per Named User)	TR-S1U-NU-T[1-9]-F	\$533.00	\$455.00
WatchTower Pro (Per Endpoint)	SS-WTP-ND-T[1-9]-F	\$15.06	\$12.85
Purple AI Assistant (Per Endpoint)	PR-AIAST-ND-T[1-9]-F	\$29.32	\$25.03
Singularity Threat Intelligence (Per Endpoint)	PM-TI-ND-T[1-9]-F	\$29.32	\$25.03
Cloud Native Security Foundations (Per Workloads)	S1-FNSF-WL-T[1-9]-F	\$257.97	\$220.22
Cloud Native Security Pro (Per Workloads)	S1-FNSP-WL-T[1-9]-F	\$369.37	\$315.32

Implementation Services - Highly Recommended for New Deployments			
Mobile Guided Onboarding (per Mobile Endpoint)	PS-GOM-ND-T[1-9]-F	\$59.86	\$51.10
Guided Onboarding (Per Endpoint)	PS-GO-ND-T[1-9]-F	\$5.39	\$4.60

Respondent: Mainline Information Systems, LLC

Solution Proposed: ExtraHop RevealX 360

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Band 1: Up to 2,500 Devices	\$152,201.09	1
Band 2: Up to 5,000 Devices	\$320,730.43	1
Band 3: Up to 22,500 Devices	\$1,017,528.26	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Remote Professional Services	20 service credits: This SKU is to be used to book a specific number of credits aligned to professional services work a customer wishes to complete in a one-off fashion. Credits are paid for up front and expire after one (1) year.	\$6,865.00	1
Remote Professional Services	The goal of the 60 service credits starter pack is to enable the customer to operationalize the two most popular use-cases, receive training, and implement a base number of integrations - while providing the flexibility to mix and match according to customer's specific need	\$20,594.97	1
Remote Professional Services	The Credit Standard 100 pack is intended for customers who intend to operationalize the ExtraHop platform	\$22,385.84	1

	<p>beyond the basic capabilities - including advanced training, integrations, and use-case implementations. The flexibility of credits allows customers to pick which components they want to take advantage of based on specific needs.</p>	
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiRECON

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Up to 500	\$ 41,400.00	Monitored Asset Pack
Up to 1000	\$ 51,750.00	Monitored Asset Pack
Up to 2000	\$ 74,520.00	Monitored Asset Pack
Up to 10 000	\$ 207,000.00	Monitored Asset Pack
Up to 50 000	\$ 595,125.00	Monitored Asset Pack
Up to 100 000	\$ 724,500.00	Monitored Asset Pack
Up to 250 000	\$ 1,035,000.00	Monitored Asset Pack
Up to 500 000	\$ 1,345,500.00	Monitored Asset Pack
Up to 750 000	\$ 1,552,500.00	Monitored Asset Pack
Up to 1 000 000	\$ 1,966,500.00	Monitored Asset Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 5 Takedowns. License must be activated within one year of purchase. Unused Takedown credits expire three years after the date of activation.	\$ 1,485.00	Takedown Pack
FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service Credits - 10 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 2,700.00	Takedown Pack

FortiRecon Takedown Service FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	FortiRecon Takedown Service FortiRecon Takedown Service Credits - 50 Takedowns. License must be activated within one year of purchase. Unused Takedowns credits expire three years after the date of activation.	\$ 11,250.00	Takedown Pack
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day

Palo Alto Networks, Cat 4 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks Cortex Xpanse

Service Category: Service Category 4: External-Facing Asset Discovery

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$67,000	1000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$203,500	25000
Assets Under Management (AUM). Assets to be monitored by the Expander platform. This item is priced annually.	\$431,000	100000

Note: Xpanse is priced per Asset Under Management (AUM). AUM are calculated as the sum of (1) number of distinct IP addresses, (2) number of distinct SSL signing certificates, (3) number of distinct fully qualified domain names, (4) number of distinct open services directly attributable to customers, and (5) number of distinct cloud resources. Quotes are also rounded up to the nearest hundred AUM.

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Customer Success Small	Domain expert providing post-sales engagement and guidance for PANW products	\$14,740	Annual
Customer Success Medium	Domain expert providing post-sales engagement and guidance for PANW products	\$44,770	Annual
Customer Success Large	Domain expert providing post-sales engagement and guidance for PANW products	\$94,820	Annual

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Recorded Future

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1	\$71,788.00	ASI-COM
2	\$143,577.00	ASI-ENT
3	\$239,295.00	ASI-COMPANY

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Custom Integration	Hosted access to the Connect API for use with only (1) product in conjunction with customer settings pre-approved by Recorded Future	\$95,718.00	Int-Cust
ASI Inventory API for Commercial	Access to Attack Surface Intelligence Inventory API for 20,00 API Calls/Mo Can only be purchased as an add-on to ASI-COM	\$9,572.00	ASI-API-COM
ASI Inventory API for Enterprise	Access to Attack Surface Intelligence Inventory API for 20,00 API Calls/Mo Can only be purchased as an add-on to ASI-ENT	\$19,144.00	ASI-API-ENT

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Tenable Attack Surface Management

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Fortnight Frequency

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$19.80	0.00	19.80
Tier 2	1,001	5,000	\$19,800 + [(Qty-1,000) x \$9.60]	19,800.00	9.60
Tier 3	5,001	10,000	\$58,200 + [(Qty-5,000) x \$5.64]	58,200.00	5.64
Tier 4	10,001	20,000	\$86,400 + [(Qty-10,000) x \$3.10]	86,400.00	3.10
Tier 5	20,001	50,000	\$117,400 + [(Qty-20,000) x \$2.14]	117,400.00	2.14
Tier 6	50,001	100,000	\$181,600 + [(Qty-50,000) x \$1.85]	181,600.00	1.85
Tier 7	100,001	9,999,999,999	\$274,100 + [(Qty-100,000) x \$1.69]	274,100.00	1.69

Daily Frequency

Tier	Lower Bound	Upper Bound	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$28.25	0.00	28.25
Tier 2	1,001	5,000	\$28,250 + [(Qty-1,000) x \$13.71]	28,250.00	13.71
Tier 3	5,001	10,000	\$83,090 + [(Qty-5,000) x \$8.06]	83,090.00	8.06
Tier 4	10,001	20,000	\$123,390 + [(Qty-10,000) x \$4.44]	123,390.00	4.44
Tier 5	20,001	50,000	\$167,790 + [(Qty-20,000) x \$3.02]	167,790.00	3.02
Tier 6	50,001	100,000	\$258,390 + [(Qty-50,000) x \$2.62]	258,390.00	2.62
Tier 7	100,001	9,999,999,999	\$389,390 + [(Qty-100,000) x \$2.42]	389,390.00	2.42

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Wiz Advanced

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
<i>Wiz Essential 0-199 Workloads</i>	\$ 240.00	Per Workload
<i>Wiz Essential 200-499 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz Essential 500-999 Workloads</i>	\$ 210.00	Per Workload
<i>Wiz Essential 1000-1999 Workloads</i>	\$ 195.00	Per Workload
<i>Wiz Essential 2000-3999 Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Essential 4000-7999 Workloads</i>	\$ 165.00	Per Workload
<i>Wiz Essential 8000-19,999 Workloads</i>	\$ 150.00	Per Workload
<i>Wiz Essential 20,000-39,999 Workloads</i>	\$ 135.00	Per Workload
<i>Wiz Essential 40,000+ Workloads</i>	\$ 120.00	Per Workload
<i>Wiz Advanced 0-199 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz Advanced 200-499 Workloads</i>	\$ 355.00	Per Workload
<i>Wiz Advanced 500-999 Workloads</i>	\$ 330.00	Per Workload
<i>Wiz Advanced 1000-1999 Workloads</i>	\$ 305.00	Per Workload
<i>Wiz Advanced 2000-3999 Workloads</i>	\$ 280.00	Per Workload
<i>Wiz Advanced 4000-7999 Workloads</i>	\$ 255.00	Per Workload
<i>Wiz Advanced 8000-19,999 Workloads</i>	\$ 230.00	Per Workload
<i>Wiz Advanced 20,000-39,999 Workloads</i>	\$ 205.00	Per Workload
<i>Wiz Advanced 40,000+ Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Code 0-99 Active Developers</i>	\$ 600.00	Per Active Developer
<i>Wiz Code 100-249 Active Developers</i>	\$ 585.00	Per Active Developer
<i>Wiz Code 250-499 Active Developers</i>	\$ 560.00	Per Active Developer
<i>Wiz Code 500-999 Active Developers</i>	\$ 530.00	Per Active Developer
<i>Wiz Code 1000- 2,999 Active Developers</i>	\$ 490.00	Per Active Developer
<i>Wiz Code 3000 Active Developers</i>	\$ 450.00	Per Active Developer
<i>Wiz Sensor 0-99 Units</i>	\$ 240.00	Per Sensor Unit
<i>Wiz Sensor 100-499 Units</i>	\$ 225.00	Per Sensor Unit
<i>Wiz Sensor 500 – 999 Units</i>	\$ 210.00	Per Sensor Unit
<i>Wiz Sensor 1000 – 4999 Units</i>	\$ 195.00	Per Sensor Unit
<i>Wiz Sensor 5000 Units</i>	\$ 180.00	Per Sensor Unit
<i>Wiz for Gov Essential 0-199 Workloads</i>	\$ 276.00	Per Workload
<i>Wiz for Gov Essential 200-499 Workloads</i>	\$ 259.00	Per Workload

<i>Wiz for Gov Essential 500-999 Workloads</i>	\$ 242.00	Per Workload
<i>Wiz for Gov Essential 1000-1999 Workloads</i>	\$ 224.00	Per Workload
<i>Wiz for Gov Essential 2000-3999 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz for Gov Essential 4000-7999 Workloads</i>	\$ 206.00	Per Workload
<i>Wiz for Gov Essential 8000-19,999 Workloads</i>	\$ 188.00	Per Workload
<i>Wiz for Gov Essential 20,000-39,999 Workloads</i>	\$ 182.00	Per Workload
<i>Wiz for Gov Essential 40,000+ Workloads</i>	\$ 162.00	Per Workload
<i>Wiz for Gov Advanced 0-199 Workloads</i>	\$ 437.00	Per Workload
<i>Wiz for Gov Advanced 200-499 Workloads</i>	\$ 408.00	Per Workload
<i>Wiz for Gov Advanced 500-999 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz for Gov Advanced 1000-1999 Workloads</i>	\$ 351.00	Per Workload
<i>Wiz for Gov Advanced 2000-3999 Workloads</i>	\$ 350.00	Per Workload
<i>Wiz for Gov Advanced 4000-7999 Workloads</i>	\$ 319.00	Per Workload
<i>Wiz for Gov Advanced 8000-19,999 Workloads</i>	\$ 288.00	Per Workload
<i>Wiz for Gov Advanced 20,000-39,999 Workloads</i>	\$ 277.00	Per Workload
<i>Wiz for Gov Advanced 40,000+ Workloads</i>	\$ 243.00	Per Workload
<i>Wiz Code for Gov 0-99 Active Developers</i>	\$ 750.00	Per Active Developer
<i>Wiz Code for Gov 100-249 Active Developers</i>	\$ 731.00	Per Active Developer
<i>Wiz Code for Gov 250-499 Active Developers</i>	\$ 728.00	Per Active Developer
<i>Wiz Code for Gov 500-999 Active Developers</i>	\$ 689.00	Per Active Developer
<i>Wiz Code for Gov 1000- 2,999 Active Developers</i>	\$ 662.00	Per Active Developer
<i>Wiz Code for Gov 3000 Active Developers</i>	\$ 608.00	Per Active Developer
<i>Wiz Sensor for Gov 0-99 Units</i>	\$ 380.00	Per Sensor Unit
<i>Wiz Sensor for Gov 100-499 Units</i>	\$ 355.00	Per Sensor Unit
<i>Wiz Sensor for Gov 500 – 999 Units</i>	\$ 330.00	Per Sensor Unit
<i>Wiz Sensor for Gov 1000 – 4999 Units</i>	\$ 305.00	Per Sensor Unit
<i>Wiz Sensor for Gov 5000 Units</i>	\$ 280.00	Per Sensor Unit
<i>Wiz Premium Support 1YR License - 17.5% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License
<i>Wiz for Gov Premium Support 1YR License - 23% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Abnormal Security Inbound Email Security (IES)

Service Category: **Email Security- Service Category 5**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Order Quantity 150-2999	\$36.66	IES per Mailbox
Order Quantity 3000-9999	\$23.80	IES per Mailbox
Order Quantity 10000-99999	\$15.93	IES per Mailbox
Order Quantity 100,0000+	\$11.60	IES per Mailbox

*Minimum initial Inbound Email Security (IES) order per customer is \$25,0000

Please note that Abnormal Security does not charge for initial implementation services

Add-On Services (OPTIONAL) for **initial** term:

Name	Description	Price	Unit
Email Account Takeover Protection	Detects compromised accounts across email and identity platforms like Google Workspace, Microsoft 365 and its 85+ associated apps, Entra ID, and Okta—observing end-user behavior for activity that deviates from their known normal, including login patterns, MFA methods, too-fast-to-travel locations, mail rule changes, identity events ingested through Abnormal's CrowdStrike integration, and more.	\$10.82	Order Quantity 150-2999
Email Account Takeover Protection	Same As Above	\$7.02	Order Quantity 3000-9999
Email Account Takeover Protection	Same As Above	\$4.54	Order Quantity 10000-99999

Email Account Takeover Protection	Same As Above	\$3.26	Order Quantity 100,0000+
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Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Email Account Takeover Protection	Detects compromised accounts across email and identity platforms like Google Workspace, Microsoft 365 and its 85+ associated apps, Entra ID, and Okta—observing end-user behavior for activity that deviates from their known normal, including login patterns, MFA methods, too-fast-to-travel locations, mail rule changes, identity events ingested through Abnormal's CrowdStrike integration, and more.	\$11.36	Order Quantity 150-2999
Email Account Takeover Protection	Same As Above	\$7.72	Order Quantity 3000-9999
Email Account Takeover Protection	Same As Above	\$5.00	Order Quantity 10000-99999
Email Account Takeover Protection	Same As Above	\$3.59	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Core Security Posture Management	Human behavior AI monitors for configuration drift, alerting you to risky administrator role changes, conditional access policy exceptions, and other potentially high-risk events. Provides ongoing insight into applications integrated	\$10.82	Order Quantity 150-2999

	into Microsoft 365 including information about app permissions and data access. Detects changes to user privileges and administrative role assignments to help identify and minimize the risk surface area. Provides a simple workflow to acknowledge and address configuration changes.		
Core Security Posture Management	Same As Above	\$7.02	Order Quantity 3000-9999
Core Security Posture Management	Same As Above	\$4.54	Order Quantity 10000-99999
Core Security Posture Management	Same As Above	\$3.26	Order Quantity 100,0000+

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Cloudflare Email Security

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1,000 to 3,000 Users	\$25.35 per user / year	Users
3,0001 to 10,000 Users	\$19.66 per user / year	Users
10,0001 + Users	\$11.41 per user / year	Users
Implementation	Custom SKU as quoted	Custom Scope

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiMail

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
25 to 100 Mailboxes	\$ 34.02	Per Mailbox
101 to 1000 Mailboxes	\$ 27.41	Per Mailbox
1001 to 5000 Mailboxes	\$ 24.57	Per Mailbox
5001 to 10000 Mailboxes	\$ 19.85	Per Mailbox
10000+ Mailboxes	\$ 17.96	Per Mailbox
Up to 400 Mailboxes	\$ 7,760.43	Mailbox Pack
Up to 1500 Mailboxes	\$ 18,834.93	Mailbox Pack
Up to 2000 Mailboxes	\$ 27,684.18	Mailbox Pack
Up to 3000 Mailboxes	\$ 36,533.43	Mailbox Pack
Up to 3000 Mailboxes	\$ 55,370.43	Mailbox Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiMail Cloud Email Continuity Service Email Continuity for FortiMail Cloud (per mailbox, all users require license)	FortiMail Cloud Email Continuity Service 1 Year Email Continuity for FortiMail Cloud (per mailbox, all users require license)	\$ 6.30	Per Mailbox
FortiMail Cloud Content Analysis Service FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	FortiMail Cloud Content Analysis Service 1 Year FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	\$ 1.80	Per Mailbox
Subscription license with Bundle for FortiMail-VM (2 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 2,024.10	Per Instance

Subscription license with Bundle for FortiMail-VM (4 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 14,444.10	Per Instance
Subscription license with Bundle for FortiMail-VM (2 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 2,024.10	Per Instance
Subscription license with Bundle for FortiMail-VM (4 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 14,444.10	Per Instance
FortiMail Cloud Deployment QuickStart Service	FortiMail Cloud Deployment QuickStart Service Advanced Deployment Service for FortiMail Cloud	\$ 1,665.00	Per Day

	<p>Classroom, Virtual ILT FCP - FortiMail Administrator Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortimail_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiMail Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortimail-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 175.50	Per Student
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student

Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$ 180.00	Per Student
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$ 1,440.00	Per Student

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
FortiMail Cloud Email Continuity Service Email Continuity for FortiMail Cloud (per mailbox, all users require license)	FortiMail Cloud Email Continuity Service 1 Year Email Continuity for FortiMail Cloud (per mailbox, all users require license)	\$ 6.30	Per Mailbox
FortiMail Cloud Content Analysis Service FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	FortiMail Cloud Content Analysis Service 1 Year FortiGuard Content Analysis Service for FortiMail Cloud (per mailbox)	\$ 1.80	Per Mailbox
Subscription license with Bundle for FortiMail-VM (2 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 2,024.10	Per Instance
Subscription license with Bundle for FortiMail-VM (4 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 7,221.60	Per Instance

Subscription license with Bundle for FortiMail-VM (16 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Cloud Email API connector service (Microsoft 365, Exchange on-premises and Google Gmail) for FortiMail subscription license.	\$ 14,444.10	Per Instance
Subscription license with Bundle for FortiMail-VM (2 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (2 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 2,024.10	Per Instance
Subscription license with Bundle for FortiMail-VM (4 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (4 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 4,913.10	Per Instance
Subscription license with Bundle for FortiMail-VM (8 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (8 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 7,221.60	Per Instance
Subscription license with Bundle for FortiMail-VM (16 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (16 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 9,530.10	Per Instance
Subscription license with Bundle for FortiMail-VM (32 CPU) Email Continuity service add-on license. For FortiMail subscription license only.	Subscription license with Bundle for FortiMail-VM (32 CPU) 1 Year Email Continuity service add-on license. For FortiMail subscription license only.	\$ 14,444.10	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
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Respondent: Mainline Information Systems, LLC

Solution Proposed: Mimecast Secured Email Gateway (SEG) and Integrated Cloud Email Security (ICES)

Service Category: Service Category 5: Email Security

Solution Name: CLOUD GATEWAY (SEG)

Initial Term Pricing	
Description:	Rate Per SELECT APPLICABLE UNIT
Software Year Initial Software Year One year of SEG software Solution, bundle known as 365 Protect with Advanced BEC. To include: <ul style="list-style-type: none"> • Implementation • Initial training • Initial Integration • Integration maintenance • Support services 	Tier 1: 0 – 249 \$53.99 Tier 2: 250 – 999 \$35.99 Tier 3: 1,000 - 4,999 \$26.99 Tier 4: 5,000+ \$22.49/user
Subsequent Software Year One year of SEG software Solution, bundle known as 365 Protect with Advanced BEC. To include: To include: <ul style="list-style-type: none"> • Ongoing training • Integration maintenance • Support services 	Tier 1: 0 – 249 \$56.69 Tier 2: 250 – 999 \$37.79 Tier 3: 1,000 – 4,999 \$28.79 Tier 4: 5,000+ \$23.63/user

Initial Term Add-On Services (add additional rows as needed)		
Name	Description	Cost
Privacy Pack	Email DLP Dictionary	\$0
Secure Messaging	Email Encryption	\$1/user
DMARC Analyzer – T3	Visibility into all email senders using your domain	\$7,500
DMARC Analyzer – Managed Service – T3	Service to help customer develop and complete plan for complex DMARC deployment	\$5,000
DMARC Analyzer – SPF Delegation	SPF delegation to manage SPF records and overcome lookup limit	\$0
DMARC Analyzer - Implementation	Setup users and domain as well as training	\$0
Engage Cloud Gateway	Awareness Training and Phish Testing	\$4/user

Solution Name: **CLOUD INTEGRATED (ICES)**

Initial Term Pricing		
Description:	Rate Per SELECT APPLICABLE UNIT	
Software Year Initial Software Year One year of ICES software Solution as described in the RFQ per user. To include: <ul style="list-style-type: none"> • Implementation • Initial training • Initial Integration • Integration maintenance • Support services 	Tier 1: 0 – 249 \$35.99 Tier 2: 250 – 999 \$24.08 Tier 3: 1,000 - 4,999 \$20.25 Tier 4: 5,000+ \$17.99/user	
Subsequent Software Year One year of ICES software Solution as described in the RFQ per user. To include: <ul style="list-style-type: none"> • Ongoing training • Integration maintenance • Support services 	Tier 1: 0 – 249 \$42.29 Tier 2: 250 – 999 \$29.78 Tier 3: 1,000 - 4,999 \$25.78 Tier 4: 5,000+ \$23.39/user	
Initial Term Add-On Services (add additional rows as needed)		
Name	Description	Cost
DMARC Analyzer Cloud Integrated – T3	Visibility into all email senders using your domain	\$7,500
DMARC Analyzer – Managed Service Cloud Integrated – T3	Service to help customer develop and complete plan for complex DMARC deployment	\$5,000

DMARC Analyzer Cloud Integrated – SPF Delegation	SPF delegation to manage SPF records and overcome lookup limit	\$0
DMARC Analyzer Cloud Integrated Implementation	Setup users and domain as well as training	\$0
Engage Cloud Integrated	Awareness Training and Phish Testing	\$4/user

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Omnissa Workspace ONE

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1 - 2,999 Licenses	\$6.98	Per Device
3,000 – 5,000 Licenses	\$6.98	Per Device
5,000 – 8,000 Licenses	\$6.85	Per Device
8,000 – 10,000 Licenses	\$5.76	Per Device
10,000 +	\$5.48	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Workspace One Advanced Deployment	Typically used for small scale deployments	\$18,960	One Time Cost
Workspace One Deploy & Consume - Mobile + Modern Management	Typically used for Mid-Sized Deployments	\$125,000	One Time Cost
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$52,187.50	4 Consecutive Weeks (Up to 40 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$26,093.75	4 Consecutive Weeks (Up to 20 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$10,722.22	4 Consecutive Weeks (Up to 8 hrs/week)
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$10,148.91	1 Day/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$20,297.82	2 Days/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$30,446.73	3 Days/Week for 4 Consecutive Weeks

Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$40,595.64	4 Days/Week for 4 Consecutive Weeks
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Email Security

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Proofpoint Enterprise P0 - F-Secure-SaaS

Tier	Price	Unit
1-500	\$ 48,524.43	Fixed Price for Tier
501-750	\$ 67,379.86	Fixed Price for Tier
751-1000	\$ 86,580.69	Fixed Price for Tier
1001-2500	\$ 73.65	PPU
2501-5000	\$ 58.92	PPU
5001-10000	\$ 49.33	PPU
10001-20000	\$ 43.40	PPU
20001-50000	\$ 39.11	PPU
50001-100000	\$ 33.74	PPU
100001-200000	\$ 28.33	PPU
200001-999999999	\$ 25.26	PPU

Proofpoint Enterprise P0 - F-Secure-Virtual

Tier	Price	Unit
1-500	\$ 41,587.83	Fixed Price for Tier
501-750	\$ 57,638.39	Fixed Price for Tier
751-1000	\$ 74,073.04	Fixed Price for Tier
1001-2500	\$ 70.76	PPU
2501-5000	\$ 56.61	PPU
5001-10000	\$ 47.95	PPU
10001-20000	\$ 41.17	PPU
20001-50000	\$ 36.38	PPU
50001-100000	\$ 30.94	PPU
100001-200000	\$ 26.39	PPU
200001-999999999	\$ 23.42	PPU

Proofpoint Enterprise P0 - McAfee-SaaS

Tier	Price	Unit
1-500	\$ 48,524.43	Fixed Price for Tier
501-750	\$ 67,379.86	Fixed Price for Tier
751-1000	\$ 86,580.69	Fixed Price for Tier
1001-2500	\$ 73.65	PPU
2501-5000	\$ 58.92	PPU

5001-10000	\$ 49.33	PPU
10001-20000	\$ 43.40	PPU
20001-50000	\$ 39.11	PPU
50001-100000	\$ 33.74	PPU
100001-200000	\$ 28.33	PPU
200001-999999999	\$ 25.26	PPU

Proofpoint Enterprise P0 – McAfee Virtual

Tier	Price	Unit
1-500	\$ 48,036.75	Fixed Price for Tier
501-750	\$ 61,154.06	Fixed Price for Tier
751-1000	\$ 78,148.43	Fixed Price for Tier
1001-2500	\$ 70.76	PPU
2501-5000	\$ 56.61	PPU
5001-10000	\$ 47.95	PPU
10001-20000	\$ 41.17	PPU
20001-50000	\$ 36.38	PPU
50001-100000	\$ 30.94	PPU
100001-200000	\$ 26.39	PPU
200001-999999999	\$ 23.42	PPU

Implementation and Training

Tier	Price	Unit
1-999999999	\$0.01	10% of base subscription
1-1000000	\$0.01	10% of base subscription
1	\$ 2,328.00	Per Student – 3 days
1	\$ 2,064.00	Per Student – 2 days

Add-On Services (OPTIONAL) for initial term:

Proofpoint Email Fraud Defense

Tier	Price	Unit
1-1000	\$ 54,696.27	Fixed Price for Tier
1001-2500	\$ 62,510.03	Fixed Price for Tier
2501-5000	\$ 25.41	PPU
5001-10000	\$ 21.50	PPU
10001-20000	\$ 18.57	PPU
20001-50000	\$ 16.61	PPU
50001-100000	\$ 14.66	PPU
100001-200000	\$ 12.71	PPU
200001-1000000	\$ 10.75	PPU

Proofpoint Email Fraud Defense – Initial Configuration

Tier	Price	Unit
1-5000	\$ 977.33	Fixed Price for Tier
5001-10000	\$ 977.33	Fixed Price for Tier
10001-1000000	\$ 1,954.66	Fixed Price for Tier

PFPT Recurring Consultative Services (16 hours per month)

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Engagement to onboard Customer into People Centric Managed Services (PCMS)

Tier	Price	Unit
1-999999999	\$0.00	PPU

Proofpoint Enterprise DLP New Customer Training Package

Tier	Price	Unit
1-999999999	\$9,700.00	Fixed Price for Tier

Secure Email Relay DLP (up to 250GB throughput per year)

Tier	Price	Unit
1-999999999	\$ 17,591.94	Fixed Price for Tier

PFPT Virtual Takedown Service (up to 50 takedown requests)

Tier	Price	Unit
1-2500	\$ 18,324.94	PPU

Respondent: Proofpoint, Inc.

PFPT TAP Account Takeover (US-Only Deployment)

Tier	Price	Unit
1-500	\$ 32.39	PPU
501-750	\$ 22.90	PPU
751-1000	\$ 21.22	PPU
1001-2500	\$ 17.87	PPU
2501-5000	\$ 15.08	PPU
5001-10000	\$ 12.28	PPU
10001-20000	\$ 11.73	PPU
20001-50000	\$ 10.61	PPU
50001-100000	\$ 10.06	PPU
100001-200000	\$ 8.37	PPU
200001-999999999	\$ 8.37	PPU

PFPT Managed Security Awareness - Gold

Tier	Price	Unit
1-999999999	\$ 24,250.00	PPU

PSAT - Enterprise vr.2

Tier	Price	Unit
1-250	\$ 61.33	PPU
251-500	\$ 61.33	PPU
501-750	\$ 50.18	PPU
751-1000	\$ 48.58	PPU
1001-2000	\$ 37.96	PPU
2001-2500	\$ 34.17	PPU
2501-5000	\$ 30.37	PPU
5001-10000	\$ 25.41	PPU
10001-20000	\$ 22.39	PPU
20001-50000	\$ 20.15	PPU
50001-100000	\$ 17.42	PPU
100001-200000	\$ 14.60	PPU
200001-999999999	\$ 13.04	PPU

PFPT Misdirected Email Protection - S - Regular Users

Tier	Price	Unit
1-500	\$ 215.01	PPU
501-750	\$ 162.45	PPU
751-1000	\$ 129.01	PPU
1001-2500	\$ 90.77	PPU
2501-5000	\$ 59.73	PPU
5001-10000	\$ 41.61	PPU
10001-20000	\$ 34.21	PPU

20001-50000	\$ 34.21	PPU
50001-100000	\$ 34.21	PPU
100001-200000	\$ 34.21	PPU
200001-999999999	\$ 34.21	PPU

PFPT Email Exfiltration Protection - S - Regular Users

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU
200001-999999999	\$ 29.64	PPU

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-1000	\$ 54,696.27	Fixed Price for Tier
1001-2500	\$ 62,510.03	Fixed Price for Tier
2501-5000	\$ 25.41	PPU
5001-10000	\$ 21.50	PPU
10001-20000	\$ 18.57	PPU
20001-50000	\$ 16.61	PPU
50001-100000	\$ 14.66	PPU
100001-200000	\$ 12.71	PPU
200001-1000000	\$ 10.75	PPU

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Email Fraud Defense – Initial Configuration

Description: Initial Configuration

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-5000	\$ 977.33	Fixed Price for Tier
5001-10000	\$ 977.33	Fixed Price for Tier
10001-1000000	\$ 1,954.66	Fixed Price for Tier

Solution Proposed: Proofpoint Recurring Consultative Services (16 hours per month)

Description: Proofpoint Recurring Consultative Services (16 hours per month) - Tier 1 - 999999999 - Term 12 Months

Service Category: Service Category 5: Email Security

Service Category: Service Category 3: Endpoint Detection and Response

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Solution Proposed: Secure Email Relay DLP (up to 250GB throughput per year)

Description: Secure Email Relay DLP subscription that provides total annual throughput up to 250GB

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 17,591.94	Fixed Price for Tier

Solution Proposed: Proofpoint Virtual Takedown Service (up to 50 takedown requests)

Description: Virtual Takedown for up to 50 takedown requests annually. Features include actioning of virtual takedown requests for sites hosting phishing, malware, counterfeit goods, or criminal activity sites, to facilitate block listing and restrict site accesses.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$ 18,324.94	PPU

Solution Proposed: Proofpoint TAP Account Takeover (US-Only Deployment)

Description: Proofpoint TAP Account Takeover (up to 1,000 monthly user activities) (US-Only Deployment)

**Minimum purchase amount of \$6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 32.39	PPU
501-750	\$ 22.90	PPU
751-1000	\$ 21.22	PPU
1001-2500	\$ 17.87	PPU
2501-5000	\$ 15.08	PPU
5001-10000	\$ 12.28	PPU
10001-20000	\$ 11.73	PPU
20001-50000	\$ 10.61	PPU
50001-100000	\$ 10.06	PPU
100001-200000	\$ 8.37	PPU
200001-999999999	\$ 8.37	PPU

Solution Proposed: Proofpoint Managed Security Awareness - Gold

Description: This service is available for customers with 2,500 or fewer PSAT licenses. It will implement an annual schedule of PSAT activities that will be conducted quarterly and includes monthly meetings.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 24,250.00	PPU

Solution Proposed: PSAT - Enterprise vr.2

Description: PSAT - Enterprise vr.2 CyberStrength, ThreatSim, ThreatSim USB Simulation (Self Service), Security Awareness Materials, All training content available at time of purchase and access to newly released content throughout the license term.

**Minimum purchase of \$3,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-250	\$ 61.33	PPU
251-500	\$ 61.33	PPU
501-750	\$ 50.18	PPU
751-1000	\$ 48.58	PPU
1001-2000	\$ 37.96	PPU
2001-2500	\$ 34.17	PPU
2501-5000	\$ 30.37	PPU
5001-10000	\$ 25.41	PPU
10001-20000	\$ 22.39	PPU
20001-50000	\$ 20.15	PPU
50001-100000	\$ 17.42	PPU
100001-200000	\$ 14.60	PPU
200001-999999999	\$ 13.04	PPU

Solution Proposed: Proofpoint Misdirected Email Protection - S - Regular Users

Description: Proofpoint Misdirected Email Protection automatically prevents accidental data loss from misdirected emails and miss attached files, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users

**Minimum purchase of \$6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	\$ 215.01	PPU
501-750	\$ 162.45	PPU
751-1000	\$ 129.01	PPU
1001-2500	\$ 90.77	PPU
2501-5000	\$ 59.73	PPU
5001-10000	\$ 41.61	PPU
10001-20000	\$ 34.21	PPU
20001-50000	\$ 34.21	PPU
50001-100000	\$ 34.21	PPU
100001-200000	\$ 34.21	PPU
200001-999999999	\$ 34.21	PPU

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Email Exfiltration Protection - S - Regular Users

Description: Proofpoint Email Exfiltration Protection prevents data exfiltration via email to employee personal, unauthorized and non-business accounts, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users

**Minimum purchase of \$6,000.00 required

Service Category: Service Category 5: Email Security

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU
200001-999999999	\$ 29.64	PPU

Add-On Services (**OPTIONAL**) for renewal term:

Name	Description	Price	Unit

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Email Security - Tessian

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

****Minimum purchase of \$6,000 required****

Tier	Price	Unit
1-500	\$ 409.34	PPU
501-750	\$ 340.20	PPU
751-1000	\$ 268.90	PPU
1001-2500	\$ 197.63	PPU
2501-5000	\$ 143.86	PPU
5001-10000	\$ 100.80	PPU
10001-20000	\$ 81.59	PPU
20001-50000	\$ 81.59	PPU
50001-100000	\$ 81.59	PPU
100001-200000	\$ 81.59	PPU
200001-999999999	\$ 81.59	PPU

Implementation and Training

Tier	Price	Unit
1-999999999	\$0.01	10% of base subscription
1-1000000	\$0.01	10% of base subscription
1	\$ 2,328.00	Per Student – 3 days
1	\$ 2,064.00	Per Student – 2 days

Add-On Services (**OPTIONAL**) for initial term:

Proofpoint Email Fraud Defense

Tier	Price	Unit
1-1000	\$ 54,696.27	Fixed Price for Tier
1001-2500	\$ 62,510.03	Fixed Price for Tier
2501-5000	\$ 25.41	PPU
5001-10000	\$ 21.50	PPU
10001-20000	\$ 18.57	PPU
20001-50000	\$ 16.61	PPU
50001-100000	\$ 14.66	PPU
100001-200000	\$ 12.71	PPU
200001-1000000	\$ 10.75	PPU

Proofpoint Email Fraud Defense – Initial Configuration

Tier	Price	Unit
1-5000	\$ 977.33	Fixed Price for Tier
5001-10000	\$ 977.33	Fixed Price for Tier
10001-1000000	\$ 1,954.66	Fixed Price for Tier

PFPT Recurring Consultative Services (16 hours per month)

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Engagement to onboard Customer into People Centric Managed Services (PCMS)

Tier	Price	Unit
1-999999999	\$0.00	PPU

Proofpoint Enterprise DLP New Customer Training Package

Tier	Price	Unit
1-999999999	\$9,700.00	Fixed Price for Tier

Secure Email Relay DLP (up to 250GB throughput per year)

Tier	Price	Unit
1-999999999	\$ 17,591.94	Fixed Price for Tier

PFPT Virtual Takedown Service (up to 50 takedown requests)

Tier	Price	Unit
1-2500	\$ 18,324.94	PPU

Respondent: Proofpoint, Inc.

PFPT TAP Account Takeover (US-Only Deployment)

Tier	Price	Unit
1-500	\$ 32.39	PPU
501-750	\$ 22.90	PPU
751-1000	\$ 21.22	PPU
1001-2500	\$ 17.87	PPU
2501-5000	\$ 15.08	PPU
5001-10000	\$ 12.28	PPU
10001-20000	\$ 11.73	PPU
20001-50000	\$ 10.61	PPU
50001-100000	\$ 10.06	PPU
100001-200000	\$ 8.37	PPU
200001-999999999	\$ 8.37	PPU

PFPT Managed Security Awareness - Gold

Tier	Price	Unit
1-999999999	\$ 24,250.00	PPU

PSAT - Enterprise vr.2

Tier	Price	Unit
1-250	\$ 61.33	PPU
251-500	\$ 61.33	PPU
501-750	\$ 50.18	PPU
751-1000	\$ 48.58	PPU
1001-2000	\$ 37.96	PPU
2001-2500	\$ 34.17	PPU
2501-5000	\$ 30.37	PPU
5001-10000	\$ 25.41	PPU
10001-20000	\$ 22.39	PPU
20001-50000	\$ 20.15	PPU
50001-100000	\$ 17.42	PPU
100001-200000	\$ 14.60	PPU
200001-999999999	\$ 13.04	PPU

PFPT Misdirected Email Protection - S - Regular Users

Tier	Price	Unit
1-500	\$ 215.01	PPU
501-750	\$ 162.45	PPU
751-1000	\$ 129.01	PPU
1001-2500	\$ 90.77	PPU
2501-5000	\$ 59.73	PPU
5001-10000	\$ 41.61	PPU

10001-20000	\$ 34.21	PPU
20001-50000	\$ 34.21	PPU
50001-100000	\$ 34.21	PPU
100001-200000	\$ 34.21	PPU
200001-999999999	\$ 34.21	PPU

PFPT Email Exfiltration Protection - S - Regular Users

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU
200001-999999999	\$ 29.64	PPU

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-1000	\$ 54,696.27	Fixed Price for Tier
1001-2500	\$ 62,510.03	Fixed Price for Tier
2501-5000	\$ 25.41	PPU
5001-10000	\$ 21.50	PPU
10001-20000	\$ 18.57	PPU
20001-50000	\$ 16.61	PPU
50001-100000	\$ 14.66	PPU
100001-200000	\$ 12.71	PPU
200001-1000000	\$ 10.75	PPU

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Email Fraud Defense – Initial Configuration

Description: Initial Configuration

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-5000	\$ 977.33	Fixed Price for Tier
5001-10000	\$ 977.33	Fixed Price for Tier
10001-1000000	\$ 1,954.66	Fixed Price for Tier

Solution Proposed: Proofpoint Recurring Consultative Services (16 hours per month)

Description: Proofpoint Recurring Consultative Services (16 hours per month) - Tier 1 - 999999999 - Term 12 Months

Service Category: Service Category 5: Email Security

Service Category: Service Category 3: Endpoint Detection and Response

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Solution Proposed: Secure Email Relay DLP (up to 250GB throughput per year)

Description: Secure Email Relay DLP subscription that provides total annual throughput up to 250GB

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 17,591.94	Fixed Price for Tier

Solution Proposed: Proofpoint Virtual Takedown Service (up to 50 takedown requests)

Description: Virtual Takedown for up to 50 takedown requests annually. Features include actioning of virtual takedown requests for sites hosting phishing, malware, counterfeit goods, or criminal activity sites, to facilitate block listing and restrict site accesses.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$ 18,324.94	PPU

Solution Proposed: Proofpoint TAP Account Takeover (US-Only Deployment)

Description: Proofpoint TAP Account Takeover (up to 1,000 monthly user activities) (US-Only Deployment)

**Minimum purchase amount of \$6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 32.39	PPU
501-750	\$ 22.90	PPU
751-1000	\$ 21.22	PPU
1001-2500	\$ 17.87	PPU
2501-5000	\$ 15.08	PPU
5001-10000	\$ 12.28	PPU
10001-20000	\$ 11.73	PPU
20001-50000	\$ 10.61	PPU
50001-100000	\$ 10.06	PPU
100001-200000	\$ 8.37	PPU
200001-999999999	\$ 8.37	PPU

Solution Proposed: Proofpoint Managed Security Awareness - Gold

Description: This service is available for customers with 2,500 or fewer PSAT licenses. It will implement an annual schedule of PSAT activities that will be conducted quarterly and includes monthly meetings.

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-999999999	\$ 24,250.00	PPU

Solution Proposed: PSAT - Enterprise vr.2

Description: PSAT - Enterprise vr.2 CyberStrength, ThreatSim, ThreatSim USB Simulation (Self Service), Security Awareness Materials, All training content available at time of purchase and access to newly released content throughout the license term.

**Minimum purchase of \$3,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-250	\$ 61.33	PPU
251-500	\$ 61.33	PPU
501-750	\$ 50.18	PPU
751-1000	\$ 48.58	PPU
1001-2000	\$ 37.96	PPU
2001-2500	\$ 34.17	PPU
2501-5000	\$ 30.37	PPU
5001-10000	\$ 25.41	PPU
10001-20000	\$ 22.39	PPU
20001-50000	\$ 20.15	PPU
50001-100000	\$ 17.42	PPU
100001-200000	\$ 14.60	PPU
200001-999999999	\$ 13.04	PPU

Solution Proposed: Proofpoint Misdirected Email Protection - S - Regular Users

Description: Proofpoint Misdirected Email Protection automatically prevents accidental data loss from misdirected emails and miss attached files, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users

**Minimum purchase of \$6,000.00 required

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1-500	\$ 215.01	PPU
501-750	\$ 162.45	PPU
751-1000	\$ 129.01	PPU
1001-2500	\$ 90.77	PPU
2501-5000	\$ 59.73	PPU
5001-10000	\$ 41.61	PPU
10001-20000	\$ 34.21	PPU
20001-50000	\$ 34.21	PPU
50001-100000	\$ 34.21	PPU
100001-200000	\$ 34.21	PPU
200001-999999999	\$ 34.21	PPU

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Email Exfiltration Protection - S - Regular Users

Description: Proofpoint Email Exfiltration Protection prevents data exfiltration via email to employee personal, unauthorized and non-business accounts, utilizing combined artificial intelligence and behavioral understanding - SaaS - Regular Users

**Minimum purchase of \$6,000.00 required

Service Category: Service Category 5: Email Security

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU
200001-999999999	\$ 29.64	PPU

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Akamai Technologies

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
App & API Protector with Delivery - Monthly		
App & API Protector - Included delivery - Quantity Based Commit - Up to 1000-GB	\$ 19,970.61	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 2000-GB	\$ 21,987.11	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 5000-GB	\$ 28,034.99	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 10000-GB	\$ 36,340.55	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 20000-GB	\$ 51,178.77	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 30000-GB	\$ 62,467.94	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 40000-GB	\$ 70,209.69	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 50000-GB	\$ 74,403.20	Per Tier
App & API Protector - Included delivery - Quantity Based Commit -Up to 1000000-GB	\$ 313,634.31	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - Up to 2000000-GB	\$ 405,026.12	Per Tier
App & API Protector - Included delivery - Quantity Based Commit - GB 1000-9999999-GB Overage	\$ 2.02	Per GB
App & API Protector with Advanced Security Management & Delivery - Monthly		
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 1000-GB	\$ 25,820.87	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 2000-GB	\$ 30,121.67	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 5000-GB	\$ 43,024.04	Per Tier

App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 10000-GB	\$ 60,442.57	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 20000-GB	\$ 91,192.58	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 30000-GB	\$ 113,771.73	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 40000-GB	\$ 128,180.03	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 200000-GB	\$ 290,319.53	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 500000-GB	\$ 403,215.30	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Up to 1000000-GB	\$ 532,239.04	Per Tier
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - GB 1000-9999999-GB Overage	\$ 4.29	Per GB

Tier	Price	Unit
App & API Protector with Advanced Security Management - Included delivery - Commitment - Additional Security Configurations 0-9999999	\$ 11,292.40	Per Configuration
Site Shield - Additional Commitment - Maps	\$ 1,524.47	Per Configuration
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Additional Domains Up to 1-Domains	\$ 1,129.24	Per Domain
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Additional Domains Up to 10-Domains	\$ 5,404.22	Per Package
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Additional Domains Up to 100-Domains	\$ 37,668.22	Per Package
App & API Protector with Advanced Security Management - Included delivery - Quantity based Commit - Additional Domains Up to 1000-Domains	\$ 188,744.40	Per Package

Tier	Price	Unit
App & API Protector - Included delivery - SSL Network Access - Third-party - SNI - Commitment - Unit 1-25-Unit	\$ 403.30	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - Third-party - SNI - Commitment - Unit 25-100-Unit	\$ 403.30	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - DV SAN - SNI - Commitment - Unit 1-25-Unit	\$ 403.30	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - DV SAN - SNI - Commitment - Unit 25-100-Unit	\$ 403.30	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - OV Wildcard SAN - SNI - Commitment - Unit 1-50-Unit	\$ 1,774.52	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - OV SAN - SNI - Commitment - Unit 1-25-Unit	\$ 403.30	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - OV SAN - SNI - Commitment - Unit 25-100-Unit	\$ 403.30	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - OV Wildcard - SNI - Commitment - Unit 1-25-Unit	\$ 403.30	Per SAN-SNI
App & API Protector - Included delivery - SSL Network Access - OV Wildcard - SNI - Commitment - Unit 25-100-Unit	\$ 403.30	Per SAN-SNI

Tier	Price	Unit
Edge DNS / DNSSEC - Monthly		
Edge DNS - Quantity Based Commit - Up to 1-Zones	\$ 293.60	Per Tier
Edge DNS - Quantity Based Commit - Up to 3-Zones	\$ 483.96	Per Tier
Edge DNS - Quantity Based Commit - Up to 10-Zones	\$ 967.92	Per Tier
Edge DNS - Quantity Based Commit - Up to 25-Zones	\$ 1,559.69	Per Tier
Edge DNS - Quantity Based Commit - Up to 50-Zones	\$ 2,419.80	Per Tier
Edge DNS - Quantity Based Commit - Up to 100-Zones	\$ 3,387.72	Per Tier
Edge DNS - Quantity Based Commit - Up to 250-Zones	\$ 4,473.94	Per Tier

Edge DNS - Quantity Based Commit - Up to 500-Zones	\$ 6,286.09	Per Tier
Edge DNS - Quantity Based Commit - Up to 1000-Zones	\$ 8,818.82	Per Tier
Edge DNS - Quantity Based Commit - Up to 1500-Zones	\$ 11,244.00	Per Tier
Edge DNS - Quantity Based Commit - Up to 2500-Zones	\$ 15,002.76	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 1 Zones	\$ 367.00	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 3 Zones	\$ 604.95	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 10 Zones	\$ 1,209.90	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 25 Zones	\$ 1,949.55	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 50 Zones	\$ 3,024.75	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 100 Zones	\$ 4,234.65	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 250 Zones	\$ 5,593.77	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 500 Zones	\$ 7,857.89	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 1000 Zones	\$ 11,018.96	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 1500 Zones	\$ 14,057.42	Per Tier
Edge DNS - Security Option - Quantity based Commit - Zones 2500 Zones	\$ 18,750.22	Per Tier

Tier	Price	Unit
Global Traffic Manager - Monthly		
Global Traffic Management Protect & Perform - Monthly - Properties 0-1-Properties Usage	\$ 290.37	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 2-3-Properties Usage	\$ 205.68	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 4-10-Properties Usage	\$ 90.50	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 11-25-Properties Usage	\$ 58.74	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 26-50-Properties Usage	\$ 45.50	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 51-100-Properties Usage	\$ 35.99	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 101-250-Properties Usage	\$ 22.06	Per Property

Global Traffic Management Protect & Perform - Monthly - Properties 251-500-Properties Usage	\$ 15.50	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 501-1000-Properties Usage	\$ 11.85	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 1001-1500-Properties Usage	\$ 10.55	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 1501-2500-Properties Usage	\$ 9.41	Per Property
Global Traffic Management Protect & Perform - Monthly - Properties 2501-5000-Properties Usage	\$ 7.53	Per Property

Tier	Price	Unit
DNS Firewall - Secure Internet Access - Monthly		
SIA Enterprise Essentials - Commitment - Usage Users 1-99-Users	\$ 4.19	Per User
SIA Enterprise Essentials - Commitment - Usage Users 100-499-Users	\$ 3.15	Per User
SIA Enterprise Essentials - Commitment - Usage Users 500-999-Users	\$ 1.57	Per User
SIA Enterprise Essentials - Commitment - Usage Users 1000-2499-Users	\$ 1.18	Per User
SIA Enterprise Essentials - Commitment - Usage Users 2500-4999-Users	\$ 1.00	Per User
SIA Enterprise Essentials - Commitment - Usage Users 5000-7499-Users	\$ 0.92	Per User
SIA Enterprise Essentials - Commitment - Usage Users 7500-9999-Users	\$ 0.84	Per User
SIA Enterprise Essentials - Commitment - Usage Users 10000-24999-Users	\$ 0.73	Per User
SIA Enterprise Essentials - Commitment - Usage Users 25000-49999-Users	\$ 0.60	Per User
SIA Enterprise Essentials - Commitment - Usage Users 50000-9999999-Users	\$ 0.52	Per User

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Cloudflare Content Delivery Network (CDN)

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0 to 25,000 Users	\$21,015 per year	User Tier
25,001 to 150,000 Users	\$52,965 per year	User Tier
150,001 to 750,000 Users	\$106,595 per year	User Tier
750,001+ Users	\$260,385 per year	User Tier
Implementation	Custom SKU as quoted	Custom Scope

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiWEB Cloud

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
20 Mbps	\$ 9,000.00	Throughput
50 Mbps	\$ 19,800.00	Throughput
100 Mbps	\$ 36,000.00	Throughput
500 Mbps	\$ 108,000.00	Throughput
10 Mbps	\$ 5,571.90	Throughput
50 Mbps	\$ 11,150.10	Throughput
250 Mbps	\$ 25,911.90	Throughput
1 Gbps	\$ 47,810.70	Throughput
3 Gbps	\$ 78,936.30	Throughput

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 1 web site - Annual Subscription. FortiCare Premium Support included.	\$ 540.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 5 web sites - Annual Subscription. FortiCare Premium Support included.	\$ 2,160.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 25 web site - Annual Subscription. FortiCare Premium Support included.	\$ 7,200.00	Per Website
FortiWeb-Cloud-WAF-as-a-Service FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	FortiWeb-Cloud-WAF-as-a-Service 1 Year FortiWeb Cloud WAF-as-a-Service - Additional 100 web site - Annual Subscription. FortiCare Premium Support included.	\$ 27,000.00	Per Website

FortiWeb Cloud Vulnerability Scanning Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	FortiWeb Cloud Vulnerability Scanning 1 Year Vulnerability scanning subscription service for 5 domains for detection of critical vulnerabilities in web applications, including those in the OWASP top 10	\$ 675.00	Per Website
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiWeb Administrator Training - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortiweb_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiWeb Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortiweb-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 117.00	Per Student
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcc_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Cloudflare Security Operations Platform

Service Category: Service Category 7: Security Operations Platform

****Cloudflare Security Operations Platform is included with any of the other solutions when purchased. The other categories are 5, 6, or 10.**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Arctic Wolf

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Product Code	Product Name	Product Description	MSRP>List Price	NTE Price	Unit
AW-CORE-SERVER-GOLD	Arctic Wolf Core Server License - Gold	Arctic Wolf Core Server License - Gold	\$218.00	\$207.10	Per Server
AW-CORE-SERVER-PLATINUM	Arctic Wolf Core Server License - Platinum	Arctic Wolf Core Server License - Platinum	\$257.00	\$244.15	Per Server
AW-CORE-SERVER-SILVER	Arctic Wolf Core Server License - Silver	Arctic Wolf Core Server License - Silver	\$192.00	\$182.40	Per Server
AW-CORE-USER-GOLD	Arctic Wolf Core User License - Gold	Arctic Wolf Core User License - Gold	\$218.00	\$207.10	Per User
AW-CORE-USER-PLATINUM	Arctic Wolf Core User License - Platinum	Arctic Wolf Core User License - Platinum	\$257.00	\$244.15	Per User
AW-CORE-USER-SILVER	Arctic Wolf Core User License - Silver	Arctic Wolf Core User License - Silver	\$192.00	\$182.40	Per User
AW-IR-JSR	Arctic Wolf IR JumpStart Retainer	Arctic Wolf IR JumpStart Retainer	\$5,000.00	\$4,750.00	Per organization
AW-MDR-10XX-S-10GC	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GF	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$12,000.00	\$11,400.00	Per Location
AW-MDR-10XX-S-10GFNB	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GT	Arctic Wolf 1000 Series Sensor - 4 x	Arctic Wolf 1000 Series Sensor - 4	\$10,000.00	\$9,500.00	Per Location

	10G SFP+ with Twinax Connectors	x 10G SFP+ with Twinax Connectors			
AW-MDR-1XX-S-1GC	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-1XX-S-40GFNB	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	\$22,000.00	\$20,900.00	Per Location
AW-MDR-1XX-S-40GT	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	\$22,000.00	\$20,900.00	Per Location
AW-MDR-1XX-VS	Arctic Wolf Virtual 1000 Series Sensor	Arctic Wolf Virtual 1000 Series Sensor	\$6,250.00	\$5,937.50	Per Location
AW-MDR-10YR	Arctic Wolf MDR Log Retention - 10 year	Arctic Wolf MDR Log Retention - 10 year	\$46.80	\$44.46	Per Asset
AW-MDR-13MO	Arctic Wolf MDR Log Retention - 13 months	Arctic Wolf MDR Log Retention - 13 months	\$14.70	\$13.97	Per Asset
AW-MDR-1XX-S	Arctic Wolf 100 Series Sensor	Arctic Wolf 100 Series Sensor	\$1,500.00	\$1,425.00	Per Location
AW-MDR-1XX-VS	Arctic Wolf Virtual 100 Series Sensor	Arctic Wolf Virtual 100 Series Sensor	\$1,250.00	\$1,187.50	Per Location
AW-MDR-1YR	Arctic Wolf MDR Log Retention - 1 year	Arctic Wolf MDR Log Retention - 1 year	\$14.40	\$13.68	Per Asset
AW-MDR-2XX-S	Arctic Wolf 200 Series Sensor	Arctic Wolf 200 Series Sensor	\$3,000.00	\$2,850.00	Per Location
AW-MDR-2XX-S-10G	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GC	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GT	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-4-10GF	Arctic Wolf 200 Series Sensor - 4 x	Arctic Wolf 200 Series Sensor - 4	\$8,250.00	\$7,837.50	Per Asset

	10G Multi-mode fiber SFP+ modules with LC connector	x 10G Multi-mode fiber SFP+ modules with LC connector			
AW-MDR-2XX-VS	Arctic Wolf Virtual 200 Series Sensor	Arctic Wolf Virtual 200 Series Sensor	\$2,500.00	\$2,375.00	Per Location
AW-MDR-2YR	Arctic Wolf MDR Log Retention - 2 year	Arctic Wolf MDR Log Retention - 2 year	\$18.00	\$17.10	Per Asset
AW-MDR-3XX-S-10GC	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with RJ45 Connector	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GF	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$7,500.00	\$7,125.00	Per Location
AW-MDR-3XX-S-10GFNB	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GT	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Twinax Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with Twinax Connectors	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-1GC	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	\$4,500.00	\$4,275.00	Per Location
AW-MDR-3YR	Arctic Wolf MDR Log Retention - 3 year	Arctic Wolf MDR Log Retention - 3 year	\$21.60	\$20.52	Per Asset
AW-MDR-4YR	Arctic Wolf MDR Log Retention - 4 year	Arctic Wolf MDR Log Retention - 4 year	\$25.20	\$23.94	Per Asset
AW-MDR-5YR	Arctic Wolf MDR Log Retention - 5 year	Arctic Wolf MDR Log Retention - 5 year	\$28.80	\$27.36	Per Asset
AW-MDR-6MO	Arctic Wolf MDR Log Retention - 6 months	Arctic Wolf MDR Log Retention - 6 months	\$8.64	\$8.21	Per Asset
AW-MDR-6YR	Arctic Wolf MDR Log Retention - 6 year	Arctic Wolf MDR Log Retention - 6 year	\$32.40	\$30.78	Per Asset

AW-MDR-7YR	Arctic Wolf MDR Log Retention - 7 year	Arctic Wolf MDR Log Retention - 7 year	\$36.00	\$34.20	
AW-MDR-8YR	Arctic Wolf MDR Log Retention - 8 year	Arctic Wolf MDR Log Retention - 8 year	\$39.60	\$37.62	
AW-MDR-9YR	Arctic Wolf MDR Log Retention - 9 year	Arctic Wolf MDR Log Retention - 9 year	\$43.20	\$41.04	
AW-MDR-AWS	Arctic Wolf MDR AWS server license	Arctic Wolf MDR AWS server license	\$200.00	\$190.00	
AW-MDR-AZS	Arctic Wolf MDR Azure server license	Arctic Wolf MDR Azure server license	\$200.00	\$190.00	
AW-MDR-BOX	Arctic Wolf MDR Box user license	Arctic Wolf MDR Box user license	\$22.50	\$21.38	Per User
AW-MDR-EXPLR	Arctic Wolf MDR Data Explorer	Arctic Wolf MDR Data Explorer	\$30.00	\$28.50	Per User
AW-MDR-GCP	Arctic Wolf MDR GCP server license	Arctic Wolf MDR GCP server license	\$200.00	\$190.00	
AW-MDR-GSU	Arctic Wolf MDR Google Workspace user license	Arctic Wolf MDR Google Workspace user license	\$22.50	\$21.38	Per User
AW-MDR-IAS	Arctic Wolf MDR Internet Application Server License	Arctic Wolf MDR Internet Application Server License	\$600.00	\$570.00	
AW-MDR-IMANAGE	Arctic Wolf MDR iManage Threat Manager User License	Arctic Wolf MDR iManage Threat Manager User License	\$60.00	\$57.00	Per User
AW-MDR-LS	Arctic Wolf MDR Log Search	Arctic Wolf MDR Log Search	\$14.40	\$13.68	Per Asset
AW-MDR-LTDUSER	Arctic Wolf MDR limited user license	Arctic Wolf MDR limited user license	\$20.00	\$19.00	Per User
AW-MDR-O365	Arctic Wolf MDR Office 365 user license	Arctic Wolf MDR Office 365 user license	\$22.50	\$21.38	Per User
AW-MDR-OB	Arctic Wolf MDR Onboarding	Arctic Wolf MDR Onboarding	\$500,000.00	\$475,000.00	Per organization
AW-MDR-SE	Arctic Wolf MDR server license	Arctic Wolf MDR server license	\$200.00	\$190.00	Per Server
AW-MDR-SFDC	Arctic Wolf MDR Salesforce user license	Arctic Wolf MDR Salesforce user license	\$22.50	\$21.38	Per User
AW-MDR-STUDENT	Arctic Wolf MDR Student User License	Arctic Wolf MDR Student User License	\$20.00	\$19.00	Per User

AW-MDR-USER	Arctic Wolf MDR user license	Arctic Wolf MDR user license	\$200.00	\$190.00	Per User
AW-MR-2XX-S	Arctic Wolf 200 Series Managed Risk Scanner	Arctic Wolf 200 Series Managed Risk Scanner	\$3,000.00	\$2,850.00	Per Scanner
AW-MR-AWS	Arctic Wolf Managed Risk AWS license	Arctic Wolf Managed Risk AWS license	\$100.00	\$95.00	Per User
AW-MR-AWS-CSPM	Arctic Wolf Managed Risk CSPM AWS license	Arctic Wolf Managed Risk CSPM AWS license	\$15.00	\$14.25	Per User
AW-MR-AZR	Arctic Wolf Managed Risk Azure server license	Arctic Wolf Managed Risk Azure server license	\$100.00	\$95.00	Per Server
AW-MR-AZR-CSPM	Arctic Wolf Managed Risk CSPM Azure license	Arctic Wolf Managed Risk CSPM Azure license	\$15.00	\$14.25	Per User
AW-MR-GCP	Arctic Wolf Managed Risk GCP server license	Arctic Wolf Managed Risk GCP server license	\$100.00	\$95.00	Per Server
AW-MR-GCP-CSPM	Arctic Wolf Managed Risk CSPM GCP license	Arctic Wolf Managed Risk CSPM GCP license	\$15.00	\$14.25	Per User
AW-MR-OB	Arctic Wolf Managed Risk Onboarding	Arctic Wolf Managed Risk Onboarding	\$500,000.00	\$475,000.00	Per organization
AW-MR-SE	Arctic Wolf Managed Risk server license	Arctic Wolf Managed Risk server license	\$100.00	\$95.00	Per Server
AW-MR-USER	Arctic Wolf Managed Risk user license	Arctic Wolf Managed Risk user license	\$100.00	\$95.00	Per User
AW-MSAT-CCP	Arctic Wolf Compliance Content Pack	Arctic Wolf Compliance Content Pack	\$12.00	\$11.40	Per User
AW-MSAT-MA	Arctic Wolf Managed Security Awareness Service	Arctic Wolf Managed Security Awareness Service	\$30.00	\$28.50	Per User
AW-MSAT-MAP	Arctic Wolf Managed Security Awareness Plus	Arctic Wolf Managed Security Awareness Plus	\$42.00	\$39.90	Per User
AW-OB	Arctic Wolf Onboarding	Arctic Wolf Onboarding	\$500,000.00	\$475,000.00	Per organization
AW-PLATFORM	Arctic Wolf Platform - Users and Servers	Arctic Wolf Platform - Users and Servers	\$15.00	\$14.25	Per User

AW-PLATFORM-BASE	Arctic Wolf Platform - Base Platform	Arctic Wolf Platform - Base Platform	\$15,000.00	\$14,250.00	
AW-TOTAL-SERVER-GOLD	Arctic Wolf Total Server License - Gold	Arctic Wolf Total Server License - Gold	\$321.00	\$304.95	Per Server
AW-TOTAL-SERVER-PLATINUM	Arctic Wolf Total Server License - Platinum	Arctic Wolf Total Server License - Platinum	\$360.00	\$342.00	Per Server
AW-TOTAL-SERVER-SILVER	Arctic Wolf Total Server License - Silver	Arctic Wolf Total Server License - Silver	\$295.00	\$280.25	Per Server
AW-TOTAL-USER-GOLD	Arctic Wolf Total User License - Gold	Arctic Wolf Total User License - Gold	\$351.00	\$333.45	Per User
AW-TOTAL-USER-PLATINUM	Arctic Wolf Total User License - Platinum	Arctic Wolf Total User License - Platinum	\$390.00	\$370.50	Per User
AW-TOTAL-USER-SILVER	Arctic Wolf Total User License - Silver	Arctic Wolf Total User License - Silver	\$325.00	\$308.75	Per User
AW-NONRET-10XX-S	Arctic Wolf Non-Return 10XX Series	Arctic Wolf Non-Return 10XX Series	\$5,575.00	\$5,296.25	Per Asset
AW-NONRET-1XX-S	Arctic Wolf Non-Return 1XX Series	Arctic Wolf Non-Return 1XX Series	\$850.00	\$807.50	Per Asset
AW-NONRET-2XX-S	Arctic Wolf Non-Return 2XX Series	Arctic Wolf Non-Return 2XX Series	\$1,587.50	\$1,508.13	Per Asset
AW-NONRET-3XX-S	Arctic Wolf Non-Return 3XX Series	Arctic Wolf Non-Return 3XX Series	\$1,862.50	\$1,769.38	Per Asset

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$730.14 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Elastic

Service Category: **Service Category 7: Security Operations Platform**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Extra Small - 50GB/Day	\$23,000	\$800.00/GB
Small - 250GB/Day	\$45,000	\$748.00/GB
Medium - 500GB/Day	\$73,000	\$580.00/GB
Large - 1.5TB/Day	\$146,000	\$430.67/GB
*Assumptions = 30 Days Retention, 60/40 Windows/Linux Split		

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Elastic Flex Consulting Services	Consulting Services: Flex Consulting (1 Consulting Day - minimum quantity of 4)	\$13,200	\$3,300/Day
Elastic Basic Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Basic Annual Training Subscription	\$3,950	\$3,950/year/per named user
Elastic Standard Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Standard Annual Training Subscription	\$5,000	\$5,000/year/per named user

Elastic Professional Annual Training Subscription	Individual seat for one (1)named user to consume one (1) year of Professional Annual Training Subscription	\$6,150	\$6,150/year/per named user
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Respondent: Mainline Information Systems, LLC

Solution Proposed: ExtraHop RevealX 360

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Band 1: Up to 2,500 Devices	\$152,201.09	1
Band 2: Up to 5,000 Devices	\$320,730.43	1
Band 3: Up to 22,500 Devices	\$1,017,528.26	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Remote Professional Services	20 service credits: This SKU is to be used to book a specific number of credits aligned to professional services work a customer wishes to complete in a one-off fashion. Credits are paid for up front and expire after one (1) year.	\$6,865.00	1
Remote Professional Services	The goal of the 60 service credits starter pack is to enable the customer to operationalize the two most popular use-cases, receive training, and implement a base number of integrations - while providing the flexibility to mix and match according to customer's specific need	\$20,594.97	1
Remote Professional Services	<u>The Credit Standard 100 pack</u> is intended for customers who intend to operationalize the ExtraHop platform beyond the basic	\$22,385.84	1

	<p>capabilities - including advanced training, integrations, and use-case implementations. The flexibility of credits allows customers to pick which components they want to take advantage of based on specific needs.</p>	
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiANALYZER/FortiSIEM/FortiSOC

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1GB Logs per day (40GB - 99GB)	\$ 360.00	Per GB
1GB Logs per day (100GB - 249GB)	\$ 315.00	Per GB
1GB Logs per day (250GB - 499GB)	\$ 289.80	Per GB
1GB Logs per day (500GB - 999GB)	\$ 267.30	Per GB
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	Per GB
1GB Logs per day (2000GB+)	\$ 225.90	Per GB
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	FCU Pack
Additional 500GB online storage	\$ 6,750.00	Per Instance
Archive 500GB storage	\$ 1,530.00	Per Instance
50 Device Minimum	\$ 156.97	Per Device
150 Device Minimum	\$ 126.97	Per Device
300 Device Minimum	\$ 111.08	Per Device
500 Device Minimum	\$ 100.65	Per Device
1000 Device Minimum	\$ 88.05	Per Device
2000 Device Minimum	\$ 77.02	Per Device
4000 Device Minimum	\$ 67.37	Per Device
50 Endpoint Minimum	\$ 78.49	Per Device
150 Endpoint Minimum	\$ 63.49	Per Device
300 Endpoint Minimum	\$ 55.54	Per Device
500 Endpoint Minimum	\$ 50.33	Per Device
1000 Endpoint Minimum	\$ 44.03	Per Device
2000 Endpoint Minimum	\$ 38.51	Per Device
4000 Endpoint Minimum	\$ 33.69	Per Device
5000 Endpoint Minimum	\$ 32.27	Per Device
50 Agents Minimum	\$ 48.35	Per Device
100 Agents Minimum	\$ 43.86	Per Device
200 Agents Minimum	\$ 37.93	Per Device
500 Agents Minimum	\$ 33.44	Per Device
1000 Agents Minimum	\$ 28.95	Per Device
25 UEBA Agent Telemetry	\$ 34.20	Per Device
500 UEBA Agent Telemetry	\$ 32.40	Per Device
10000 UEBA Agent Telemetry	\$ 29.70	Per Device
Additional EPS	\$ 5.40	Per Instance

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit

Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$ 9.90	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$ 9.00	Per Device
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 15.30	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	Per Device
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	Per Device
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	Per Instance

Compromise (IOC) Service (for 1 - 400GB/Day of Logs)			
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	Per Instance

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	Per Instance
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	Per Instance
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	Per Instance
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	Per Instance
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	Per Instance
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	Per Instance
IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	Per Instance
IOC Service for FortiSIEM deployments (1 - 400 Points)	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	Per Instance

FortiSIEM Indicators of Compromise (IOC) Service			
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	Per Instance
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	Per Instance
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	Per Instance
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	Per Instance
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	Per Instance
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	Per Instance
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$ 3,107.70	Per Instance

FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$ 6,216.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$ 10,056.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$ 13,195.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$ 17,595.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	Per Instance
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	Per Instance
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	Per Instance
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	Per Instance
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	Per Instance
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	Per Instance
FortiSIEM High Availability - Subscription (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance

FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 17,254.08	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 23,932.80	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 30,187.44	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 41,872.32	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 52,814.16	Per Instance

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 73,258.56	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 92,402.64	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 101,616.48	Per Instance
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 110,634.48	Per Instance
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticcp	\$ 405.00	Per Student

	<p>age/view.php?page=library_fortisiem</p> <ul style="list-style-type: none"> - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 2,610.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	Per Student
After Business Hours/ Weekend Service Surcharge	<p>After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge</p>	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</p> <p>- To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</p>	\$ 1,440.00	Per Student

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Infoblox Threat Defense

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Threat Defense 500-1250	\$27.41	Per user
Threat Defense 1251-2500	\$24.18	Per user
Threat Defense 2501-5000	\$20.96	Per user
Threat Defense 5001-10000	\$17.73	Per user
Threat Defense 10,001+	\$14.51	Per user
Soc Insights 500-1250	\$8.24	Per user
Soc Insights 1251-2500	\$7.76	Per user
Soc Insights 2501-5000	\$7.27	Per user
Soc Insights 5001-10,000	\$6.79	Per user
Soc Insights 10,0001+	\$6.30	Per user

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Installation Services	Implementation and configuration services-SOW required	\$383.15	Per Hour Scoped
Training	Infoblox Education Instructor-led Training and On-Demand Annual Subscription User License per user	\$7755.25	Per user
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Palo Alto Networks, Cat 7 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 7: Security Operations Platform

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Semperis Identity Threat Detection & Response

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price (Additional Discount from FLDS Pricing below)	Unit
2,001 - 5,000	10%	Per Identity
5,001 - 10,000	15%	Per Identity
10,001 - 15,000	20%	Per Identity
15,001 - 25,000	25%	Per Identity
25,001 - 35,000	37%	Per Identity
35,001 - 50,000	45%	Per Identity
50,001 - 75,000	50%	Per Identity
75,001 +	55%	Per Identity

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
ADFR	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Government	ADFR-GOV	\$15	10.00%	\$ 13.60
ADFR - ADD	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Government	ADFR-ADD-GOV	\$15	10.00%	\$ 13.60
ADFR - NC	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Non-core user (citizen, student, contractor, etc)	ADFR-NC-GOV	\$4	10.00%	\$ 3.40
Azure AD Cloud	Disaster Recovery for Entra ID	SaaS	SaaS backup & recovery of Entra ID objects and policies	AADCLD-RECOVERY-GOV	\$8	10.00%	\$ 7.25
Azure AD Cloud	Disaster Recovery for Entra ID	SaaS	Staging environment for testing Disaster Recovery for Entra ID Tenant	AADCLD-RECOVERYSTAGING-GOV	\$1	10.00%	\$ 0.91

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
DSP-Advanced	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD	DSP-ADVANCED-GOV	\$14	10.00%	\$ 12.69
DSP- Advanced - ADD	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD	DSP-ADVANCED-ADD-GOV	\$14	10.00%	\$ 12.69
DSP- Advanced - NC	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD (Non-core license)	DSP-ADVANCED-NC-GOV	\$5	10.00%	\$ 4.08
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD	DSP-ESSENTIAL-GOV	\$6	10.00%	\$ 5.44
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD	DSP-ESSENTIAL-ADD-GOV	\$6	10.00%	\$ 5.44
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD (Non-Core license)	DSP-ESSENTIAL-NC-GOV	\$5	10.00%	\$ 4.08
DSP - IRP	DSP-Lightning Runtime Protection	Software	Provides ML-based attack patterns, Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-IRP-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-INTELLIGENCE-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE-ADD	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-INTELLIGENCE-ADD-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE-NC	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD (None-core license)	DSP-INTELLIGENCE-NC-GOV	\$5	10.00%	\$ 4.08
DSP Azure AD	DSPAAD-INTELLIGENCE	Software	Provides Security Indicators for Entra ID in DSP	DSPAAD-INTELLIGENCE-GOV	\$2	10.00%	\$ 1.81
DSP Azure AD	DSPAAD-SECURITY	Software	Provides change tracking for Entra ID in DSP	DSPAAD-SECURITY-GOV	\$4	10.00%	\$ 3.63

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
Migration	MIGRATION-MIGRATOR	Software	workstation migration	MIGRATION-MIGRATOR-GOV	\$20	10.00%	\$ 18.14
Migration	MIGRATION-DIRECTORYSYNC	Software	Provides migration of AD objects only	MIGRATION-DIRECTORYSYNC-GOV	\$8	10.00%	\$ 7.25

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Forest Implementation	Software Implementation – One time	\$5000	Per Forest (not optional)
Migration	Services – Time & Materials	\$350	Per hour
Service	Identity Security and recovery Services as needed.	\$400	Per Hour
Support	Standard Support – MF local 8am – 5pm	Included	Per Contract year
Support Premium	Prioritized 24X7 technical support	20,000	Per forest per contract year
Purple Knight	AD Forest Security Posture Scan	\$0	Free tool
Forest Druid	Tier Zero attack path analysis.	\$0	Free tool

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Splunk Security Operations Platform

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Splunk Cloud's licensing model is based on the daily volume of data ingested, measured in gigabytes or terabytes, and operates on a subscription basis with annual or multi-year commitments. Splunk Cloud can only be purchased by increments of 50GB, with 50GB being the minimum. Pricing below is not to exceed pricing for Splunk Cloud w/ encryption at rest. Additional flavors of Splunk cloud are available (commercial cloud, FedRamp or compliance (HIPPA/PCI). In addition to Splunk Cloud, Splunk can also be deployed on-prem.

Tier	Price	Unit
50-99GB	\$3480	1GB
100-199GB	\$2184.21	1GB
200GB-499GB	\$1534.73	1GB
500-999GB	\$1404.21	1GB
1000-1999GB	\$1356.84	1GB
2000-4999GB	\$1333.68	1GB
5000-10000GB	\$1323.16	1GB

Add-On Services (**OPTIONAL**) for initial term:

Professional services - are billed on a per-day basis. Splunk PS has created Implementation Packages aligned to our products. Depending on the scope of a customer's license and environment, the amount of professional services required will vary. Cost for professional services will be billed as they are used. Each customer will be scoped according to their products, data sources, data size, users, dashboards, reports and SOAR playbooks. These services will be delivered remotely. If the customer requires on-site resources, travel and expense costs will be incurred.

Training Units - also known as "education credits" or "training credits", are Splunk Education-specific currency that can be used on any paid Splunk training offering.

Name	Description	Price	Unit
Professional Services	1 day of implementation services	\$2104.12	1
EDU credits	Educational training credits	\$9.09	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Tanium Core, Asset, Discover, Patch, Deploy, Investigate, Comply, Threat

Service Category: Service Category 7: Security Operations Platform

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases. For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
List Price	\$92.75	Per Endpoint
Minimum of 2,000 EPS per Transaction	\$91.82	Per Endpoint
2,000 to 4,999	\$91.82	Per Endpoint
5,000 to 24,999	\$90.90	Per Endpoint
25,000 to 49,000	\$89.97	Per Endpoint
50,000+	\$89.04	Per Endpoint

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Tanium SKUs

TANIM PRICING, RFP No.: 24-4323000-RFP-2 St of FL DMS Request for Proposals (RFP) Digital Security Solutions		For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases						Add-On Services (OPTIONAL) for Initial AND Renewal term Tanium Pricing is firm for the duration of the contract			
Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed \$	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description			
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	\$26.75	\$26.48	\$26.22	\$25.95	\$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes.			
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets.			
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices.			
	TAN-PATCH2-TAAS	Tanium Patch 2 - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT Infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks.			
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Deploy is a software deployment & management tool enables install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints.			
	TAN-COMPLIPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	\$10.00	\$9.90	\$9.80	\$9.70	\$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client.			
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform.			
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration.			
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users.			
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	\$21.00	\$20.79	\$20.58	\$20.37	\$20.16	Tanium Threat Response is a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Incident response and remediation, & Integration with SIEM and other security tools.			
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	\$7.25	\$7.18	\$7.11	\$7.03	\$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based.			
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats.			
	TAN-REVEAL-TAAS	Tanium Reveal - Tanium Cloud	\$7.75	\$7.67	\$7.60	\$7.52	\$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data.			
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	\$6.00	\$5.94	\$5.88	\$5.82	\$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance.			
	TAN-IIMPACT-TAAS	Tanium Impact - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks.			
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply.			
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy.			
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate.			
SS-RMT	ScreenMeet - Remote Screen Share	\$1,500.00	\$1,485.00	\$1,470.00	\$1,455.00	\$1,440.00	ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User.				
TAN-TS-W-D	Tanium Training Services - Weekly	\$10,000.00	\$9,900.00	\$9,800.00	\$9,700.00	\$9,600.00	Tanium Training Services - Weekly				

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	\$46.00	\$45.54	\$45.08	\$44.62	\$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce compute policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	\$54.00	\$53.46	\$52.92	\$52.38	\$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	\$119.00	\$117.81	\$116.62	\$115.43	\$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	\$86.00	\$85.14	\$84.28	\$83.42	\$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	\$12.25	\$12.13	\$12.01	\$11.88	\$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	\$16.50	\$16.34	\$16.17	\$16.01	\$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on-premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	\$15.00	\$14.85	\$14.70	\$14.55	\$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	\$14.00	\$13.86	\$13.72	\$13.58	\$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. It allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
TAM SUPPORT	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	\$57.00	\$56.43	\$55.86	\$55.29	\$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
	TAN-PREM-SUM	Tanium Premium Support	\$300,000.00	\$297,000.00	\$294,000.00	\$291,000.00	\$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	\$105,000.00	\$103,950.00	\$102,900.00	\$101,850.00	\$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM local time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator (ADMIN) WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	\$19,950.00	\$19,750.50	\$19,551.00	\$19,351.50	\$19,152.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response.
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response.
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	\$2,500.00	\$2,475.00	\$2,450.00	\$2,425.00	\$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	\$3,000.00	\$2,970.00	\$2,940.00	\$2,910.00	\$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUs will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control.
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	\$22,500.00	\$22,275.00	\$22,050.00	\$21,825.00	\$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	\$550,000.00	\$544,500.00	\$539,000.00	\$533,500.00	\$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	\$132,000.00	\$130,680.00	\$129,360.00	\$128,040.00	\$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	\$50,000.00	\$49,500.00	\$49,000.00	\$48,500.00	\$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	\$2.00	\$1.98	\$1.96	\$1.94	\$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference In-Person Base Ticket	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference Government In-Person Base Ticket	\$295.00	\$292.05	\$289.10	\$286.15	\$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference In-Person Labs Ticket	\$495.00	\$490.05	\$485.10	\$480.15	\$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference Government In Person Labs Ticket	\$395.00	\$391.05	\$387.10	\$383.15	\$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference Virtual Self-Service Labs Ticket	\$199.00	\$197.01	\$195.02	\$193.03	\$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Tenable One

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$55.00	0.00	55.00
Tier 2	1,001	5,000	\$55,000 + [(Qty-1,000) x \$27.20]	55,000.00	27.20
Tier 3	5,001	10,000	\$163,800 + [(Qty-5,000) x \$16.00]	163,800.00	16.00
Tier 4	10,001	20,000	\$243,800 + [(Qty-10,000) x \$8.80]	243,800.00	8.80
Tier 5	20,001	50,000	\$331,800 + [(Qty-20,000) x \$6.00]	331,800.00	6.00
Tier 6	50,001	100,000	\$511,800 + [(Qty-50,000) x \$5.20]	511,800.00	5.20
Tier 7	100,001	9,999,999,999	\$771,800 + [(Qty-100,000) x \$4.80]	771,800.00	4.80

Add-On Services (OPTIONAL) for **initial** term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year
Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$,3000	Per customer
Quick Start Deploy Remote for Tenable	Quick Start Deploy Remote for Tenable Vulnerability	\$6000	Per customer

Vulnerability Management	Management (formerly Tenable.io).		
Quick Start Adopt Remote for Tenable Vulnerability Management	Quick Start Adopt Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: SailPoint Identity Security

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

SaaS SKU Pricing

Tier	Price	Unit
SaaS Identity Security software	MSRP of SaaS SKUs below.	Qty 0-100
SaaS Identity Security software	15% off MSRP Price of SaaS SKUs below.	Qty 101+

SaaS SKUs

SKU	SKU Desc	Annualized List (USD)
SAAS-IDSEC-STD-IU	SailPoint Identity Security Cloud Standard - Price per Identity	\$108.00
SAAS-IDSEC-STD-LU	SailPoint Identity Security Cloud Standard - Price per Lite Identity	\$48.60
SAAS-IDSEC-BIZ-IU	SailPoint Identity Security Cloud Business - Price per Identity	\$168.00
SAAS-IDSEC-BIZ-LU	SailPoint Identity Security Cloud Business - Price per Lite Identity	\$75.60
SAAS-IDSEC-BIZP-IU	SailPoint Identity Security Cloud BusinessPlus - Price per Identity	\$213.00
SAAS-IDSEC-BIZP-LU	SailPoint Identity Security Cloud BusinessPlus - Price per Lite Identity	\$95.85
FR-SAAS-IDSEC-BIZ-IU	FedRAMP SailPoint Identity Security Cloud Business - Price per Identity	\$168.00
FR-SAAS-IDSEC-BIZ-LU	FedRAMP SailPoint Identity Security Cloud Business - Price per Lite Identity	\$75.60
FR-SAAS-IDSEC-BIZP-IU	FedRAMP SailPoint Identity Security Cloud BusinessPlus - Price per Identity	\$213.00
FR-SAAS-IDSEC-BIZP-LU	FedRAMP SailPoint Identity Security Cloud BusinessPlus - Price per Lite Identity	\$95.85
IDN-PM	IdentityNow Password Manager - Price per Identity	\$30.00
IDN-PM-LU	IdentityNow Password Manager - Price per Lite Identity	\$13.50
IDN-ALUM	IdentityNow Alumni User	\$60,000.00
IDN-INACT	IdentityNow Inactive User	\$6,000.00
SAAS-PREPROM-STD	SAAS Pre-Production Instance – Up to 5K identities	\$30,000.00
SAAS-PREPROM-MED	SAAS Pre-Production Instance – Up to 15K identities	\$40,000.00
SAAS-PREPROM-LRG	SAAS Pre-Production Instance – Up to 30K identities	\$50,000.00

SAAS-PREPROM-CUST	SAAS Pre-Production Instance – 100K identities	\$100,000.00
SAAS-PROD-STD	SAAS Production Instance – Up to 5K identities	\$30,000.00
SAAS-PROD-MED	SAAS Production Instance – Up to 15K identities	\$40,000.00
SAAS-PROD-LRG	SAAS Production Instance – Up to 30K identities	\$50,000.00
SAAS-PROD-CUST	SAAS Production Instance – 100K identities	\$100,000.00
FR-SAAS	FedRAMP SailPoint SaaS Environment	30%
SAAS-NE	SailPoint Non-Employee Risk Management - Price per Identity	\$72.00
SAAS-MIS	SailPoint Machine Identity Security - Per Machine	\$65.00
SAAS-CIEM-IU	SailPoint Cloud Infrastructure Entitlement Management - Price per Identity	\$12.00
SAAS-CIEM-LU	SailPoint Cloud Infrastructure Entitlement Management - Price per Lite Identity	\$5.40
SAAS-DAS-IU	SaaS Data Access Security - Price per Identity	\$90.00
SAAS-DAS-LU	SaaS Data Access Security - Price per Lite Identity	\$40.50
IDN-SCIM-SVM-IU	IdentityNow for ServiceNow Service Catalog - Price per Identity	\$7.60
IDN-SCIM-SVM-LU	IdentityNow for ServiceNow Service Catalog - Price per Lite Identity	\$3.42
IDN-SDIM-SVM-IU	IdentityNow for ServiceNow Service Desk - Price per Identity	\$3.80
IDN-SDIM-SVM-LU	IdentityNow for ServiceNow Service Desk - Price per Lite Identity	\$1.71
SAAS-SDS-AWS-STD	SAAS Secure Data Share AWS - Up to 200K identities	\$50,000.00
SAAS-SDS-AWS-MED	SAAS Secure Data Share AWS - Up to 800K identities	\$75,000.00
SAAS-SDS-AWS-LRG	SAAS Secure Data Share AWS - Above 800K identities	\$100,000.00
IDN-PAM-BYNDTRST-IU	IdentityNow for BeyondTrust Password Safe - Price per Identity	\$15.60
IDN-PAM-CYBRARK-IU	IdentityNow for CyberArk Privileged Access Manager - Price per Identity	\$19.00
IDN-PAM-DELINEA-IU	IdentityNow for Delinea Secret Server - Price per Identity	\$15.60
IDN-CPI-AWS-IU	IdentityNow Credentials Provider for AWS Secrets Vault - Price per Identity	\$5.00
IDN-CPI-HASHI-IU	IdentityNow Credentials Provider for HashiCorp Vault - Price per Identity	\$5.00
IDN-ERP-COPS-IU	IdentityNow for Cloud Oracle ERP - Price per Identity	\$5.76
IDN-ERP-COPS-LU	IdentityNow for Cloud Oracle ERP - Price per Lite Identity	\$2.59
IDN-ERP-OEPM-IU	IdentityNow for Oracle EPM - Price per Identity	\$4.56
IDN-ERP-OEPM-LU	IdentityNow for Oracle EPM - Price per Lite Identity	\$2.05
IDN-ERP-GUIDW-IU	IdentityNow for Guidewire ERP - Price per Identity	\$5.00
IDN-ERP-GUIDW-LU	IdentityNow for Guidewire ERP - Price per Lite Identity	\$2.25
IDN-HC-C-IU	IdentityNow for Cerner Healthcare - Price per Identity	\$4.80
IDN-HC-C-LU	IdentityNow for Cerner Healthcare - Price per Lite Identity	\$2.16
IDN-HC-E-IU	IdentityNow for Epic EMP Healthcare Price per Identity	\$4.80
IDN-HC-E-LU	IdentityNow for Epic EMP Healthcare Price per Lite Identity	\$2.16
IDN-HC-E-SER-IU	IdentityNow for Epic SER Healthcare - Price per Identity	\$4.80
IDN-HC-E-SER-LU	IdentityNow for Epic SER Healthcare - Price per Lite Identity	\$2.16
IDN-HC-MED-IU	IdentityNow for Meditech Healthcare - Price per Identity	\$4.80
IDN-HC-MED-LU	IdentityNow for Meditech Healthcare - Price per Lite Identity	\$2.16
IDN-HRM-UKG-IU	IdentityNow for UKG PRO - Price per Identity	\$2.52

IDN-HRM-UKG-LU	IdentityNow for UKG PRO - Price per Lite Identity	\$1.13
IDN-IAM-OKTA	IdentityNow for Okta - Price per Identity	\$4.80
IDN-IAM-OKTA-LU	IdentityNow for Okta - Price per Lite Identity	\$2.16
IDN-P2P-COUPA-IU	IdentityNow for Coupa - Price per Identity	\$4.80
IDN-P2P-COUPA-LU	IdentityNow for Coupa - Price per Lite Identity	\$2.16
IDN-SDIM-CHER-IU	IdentityNow for Ivanti Cherwell Service Management - Price per Identity	\$5.76
IDN-SDIM-CHER-LU	IdentityNow for Ivanti Cherwell Service Management - Price per Lite Identity	\$2.59
IDN-SDIM-CJSM-IU	IdentityNow for Cloud Jira Service Management - Price per Identity	\$5.76
IDN-SDIM-CJSM-LU	IdentityNow for Cloud Jira Service Management - Price per Lite Identity	\$2.59
IDN-SDIM-HLX-IU	IdentityNow for BMC Helix Service Management - Price per Identity	\$5.76
IDN-SDIM-HLX-LU	IdentityNow for BMC Helix Service Management - Price per Lite Identity	\$2.59
IDN-SDIM-RMFC-IU	IdentityNow for BMC Helix RemedyForce - Price per Identity	\$5.76
IDN-SDIM-RMFC-LU	IdentityNow for BMC Helix RemedyForce - Price per Lite Identity	\$2.59
IDN-SDIM-SJSM-IU	IdentityNow for Data Center Jira Service Management - Price per Identity	\$4.56
IDN-SDIM-SJSM-LU	IdentityNow for Data Center Jira Service Management - Price per Lite Identity	\$2.05
IDN-SDIM-ZEND-IU	IdentityNow for Zendesk Service Management - Price per Identity	\$5.76
IDN-SDIM-ZEND-LU	IdentityNow for Zendesk Service Management - Price per Lite Identity	\$2.59
ISC-SAPB-IU	SailPoint Identity Security for SAP Basic - Price per Identity	\$12.00
ISC-SAPB-LU	SailPoint Identity Security for SAP Core - Price per Lite Identity	\$5.40
ISC-SAPC-IU	SailPoint Identity Security for SAP Core - Price per Identity	\$48.00
ISC-SAPC-LU	SailPoint Identity Security for SAP Core - Price per Lite Identity	\$12.00
ISC-SAPA-IU	SailPoint Identity Security for SAP Advanced - Price per Identity	\$68.00
ISC-SAPA-LU	SailPoint Identity Security for SAP Advanced - Price per Lite Identity	\$30.60
AI-IIQ-IU	SailPoint IIQ AI - Price per Identity	\$61.00
AI-IIQ-LU	SailPoint IIQ AI - Price per Lite Identity	\$27.45
SAAS-IIQ-NE	SailPoint Non-Employee Risk Management for IIQ - Price per Identity	\$96.00
IDN-PAM-HASHI-IU	IdentityNow for HashiCorp Vault - Price per Identity	\$19.80

Term SKU Pricing

Tier	Price	Unit
On-Premises Identity Security software	MSRP of Term SKUs below.	Qty 0-100
On-Premises Identity Security software	15% off MSRP Price of Term SKUs below.	Qty 101+

SKU	SKU Desc	Cadence	Annualized List (USD)

TERM-IIQ-IDSEC-IU	IdentityIQ Identity Security - Term Price per Identity	Per Year	\$50.00
TERM-IIQ-IDSEC-LU	IdentityIQ Identity Security - Term Price per Lite Identity	Per Year	\$22.50
TERM-IIQ-CLOUD-IU	IdentityIQ Cloud Governance - Term Price per Identity	Per Year	\$15.00
TERM-IIQ-CLOUD-LU	IdentityIQ Cloud Governance - Term Price per Lite Identity	Per Year	\$6.75
TERM-IIQ-FAMS-IU	IdentityIQ File Access Manager - Term Price per Identity	Per year	\$40.00
TERM-IIQ-FAMS-LU	IdentityIQ File Access Manager - Term Price per Lite Identity	Per year	\$18.00
TERM-IIQ-SCIM-SVM-IU	IdentityIQ for ServiceNow Service Catalog - Price per Identity	Per Year	\$7.60
TERM-IIQ-SCIM-SVM-LU	IdentityIQ for ServiceNow Service Catalog - Price per Lite Identity	Per Year	\$3.42
TERM-IIQ-SDIM-SVM-IU	IdentityIQ for ServiceNow Service Desk - Price per Identity	Per Year	\$3.80
TERM-IIQ-SDIM-SVM-LU	IdentityIQ for ServiceNow Service Desk - Price per Lite Identity	Per Year	\$1.71
TERM-IIQ-PAM	IdentityIQ for Privileged Account Management - Term Price - Tier 1	Per Year	\$46,000.00
TERM-IIQ-PAM-G2	IdentityIQ for Privileged Account Management - Term Price - Tier 2	Per Year	\$46,000.00
TERM-IIQ-PAM-G3	IdentityIQ for Privileged Account Management - Term Price - Tier 3	Per Year	\$69,000.00
TERM-IIQ-PAM-G4	IdentityIQ for Privileged Account Management - Term Price - Tier 4	Per Year	\$92,000.00
TERM-IIQ-PAM-G5	IdentityIQ for Privileged Account Management - Term Price - Tier 5	Per Year	\$115,000.00
TERM-IIQ-EMM-AIRW-IU	IdentityIQ for AirWatch EMM - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-EMM-AIRW-LU	IdentityIQ for AirWatch EMM - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-ERP-COPS-IU	IdentityIQ for Cloud Oracle ERP - Term Price per Identity	Per Year	\$3.32
TERM-IIQ-ERP-COPS-LU	IdentityIQ for Cloud Oracle ERP - Term Price per Lite Identity	Per Year	\$1.49
TERM-IIQ-ERP-D365-IU	IdentityIQ for Cloud MS Dynamic 365 - Term Price per Identity	Per Year	\$3.32
TERM-IIQ-ERP-D365-LU	IdentityIQ for Cloud MS Dynamic 365 - Term Price per Lite Identity	Per Year	\$1.49
TERM-IIQ-ERP-NTS-IU	IdentityIQ for NetSuite ERP - Term Price per Identity	Per Year	\$2.76

TERM-IIQ-ERP-NTS-LU	IdentityIQ for NetSuite ERP - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-ERP-OEPM-IU	IdentityIQ for Oracle EPM - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-ERP-OEPM-LU	IdentityIQ for Oracle EPM - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-ERP-OPS-IU	IdentityIQ for Oracle ERP - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-ERP-OPS-LU	IdentityIQ for Oracle ERP - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-ERP-GUIDW-IU	IdentityIQ for Guidewire ERP - Term Price per Identity	Per Year	\$2.88
TERM-IIQ-ERP-GUIDW-LU	IdentityIQ for Guidewire ERP - Term Price per Lite Identity	Per Year	\$1.29
TERM-IIQ-HC-C-IU	IdentityIQ for Cerner Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-C-LU	IdentityIQ for Cerner Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HC-E-IU	IdentityIQ for Epic EMP Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-E-LU	IdentityIQ for Epic EMP Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HC-E-SER-IU	IdentityIQ for Epic SER Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-E-SER-LU	IdentityIQ for Epic SER Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HC-MED-IU	IdentityIQ for Meditech Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-MED-LU	IdentityIQ for Meditech Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HRM-UKG-IU	IdentityIQ for UKG PRO - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-HRM-UKG-LU	IdentityIQ for UKG PRO - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-IAM-OKTA-IU	IdentityIQ for Okta - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-IAM-OKTA-LU	IdentityIQ for Okta - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-MF-A2-IU	IdentityIQ for ACF2 Mainframe - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-MF-A2-LU	IdentityIQ for ACF2 Mainframe - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-MF-RF-IU	IdentityIQ for RACF Mainframe - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-MF-RF-LU	IdentityIQ for RACF Mainframe - Term Price per Lite Identity	Per Year	\$1.24

TERM-IIQ-MF-TS-IU	IdentityIQ for TopSecret Mainframe - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-MF-TS-LU	IdentityIQ for TopSecret Mainframe - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-P2P-COUPA-IU	IdentityIQ for Coupa - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-P2P-COUPA-LU	IdentityIQ for Coupa - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-SIEM-ARC-IU	IdentityIQ for ArcSight IT Security - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-SIEM-ARC-LU	IdentityIQ for ArcSight IT Security - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-PIM-OIM-IU	IdentityIQ for Oracle Identity Manager - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-PIM-OIM-LU	IdentityIQ for Oracle Identity Manager - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-PIM-TIM-IU	IdentityIQ for IBM Security Identity Manager - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-PIM-TIM-LU	IdentityIQ for IBM Security Identity Manager - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-CHER-IU	IdentityIQ for Ivanti Cherwell Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-CHER-LU	IdentityIQ for Ivanti Cherwell Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SDIM-CJSM-IU	IdentityIQ for Cloud Jira Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-CJSM-LU	IdentityIQ for Cloud Jira Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SDIM-HLX-IU	IdentityIQ for BMC Helix Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-HLX-LU	IdentityIQ for BMC Helix Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SDIM-HPSM-IU	IdentityIQ for MicroFocus Service Manager Service Desk - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-SDIM-HPSM-LU	IdentityIQ for MicroFocus Service Manager Service Desk - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-REM-IU	IdentityIQ for BMC Remedy Service Desk - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-SDIM-REM-LU	IdentityIQ for BMC Remedy Service Desk - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-RMFC-IU	IdentityIQ for BMC Helix RemedyForce - Term Price per Identity	Per Year	\$2.21

TERM-IIQ-SDIM-RMFC-LU	IdentityIQ for BMC Helix RemedyForce - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SDIM-SJSM-IU	IdentityIQ for Data Center Jira Service Management - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-SDIM-SJSM-LU	IdentityIQ for Data Center Jira Service Management - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-ZEND-IU	IdentityIQ for Zendesk Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-ZEND-LU	IdentityIQ for Zendesk Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SAPB-IU	SailPoint Identity Security for SAP Basic - Term Price per Identity	Per Year	\$12.00
TERM-IIQ-SAPB-LU	SailPoint Identity Security for SAP Basic - Term Price per Lite Identity	Per Year	\$5.40
TERM-IIQ-SAPC-IU	SailPoint Identity Security for SAP Core - Term Price per Identity	Per Year	\$48.00
TERM-IIQ-SAPC-LU	SailPoint Identity Security for SAP Core - Term Price per Lite Identity	Per Year	\$12.00
TERM-IIQ-SAPA-IU	SailPoint Identity Security for SAP Advanced - Term Price per Identity	Per Year	\$68.00
TERM-IIQ-SAPA-LU	SailPoint Identity Security for SAP Advanced - Term Price per Lite Identity	Per Year	\$30.60
TERM-IIQ-PAM-HASHI-IU	IdentityIQ for HashiCorp Vault - Price per Identity	Per Year	\$11.50

Add-On Services (OPTIONAL) for initial term:

Professional Services

Name	Description	Price	Unit
SailPoint Services	Implementation, training, additional support, etc.	3% off MSRP SKUs Below	all

Professional Services SKUs

SKU	SKU Desc	Cadence	Annualized List (USD)
CIEM-SETUP	Cloud Infrastructure Entitlement Management Setup	Per Event	\$10,000.00

IDN-IAI-SETUP	IdentityAI for Identity Security Cloud Setup Fee	Per Event	\$20,000.00
PS-IDN-DAS-SETUP	Data Access Security Setup	Per Event	\$20,000.00
PS-IIQ-AXI-SETUP	Access Insights for IdentityIQ Setup Fee	Per Event	\$20,000.00
PS-IIQ-AXM-SETUP	Access Modeling for IdentityIQ Setup Fee	Per Event	\$15,000.00
PS-IIQ-REC-SETUP	Recommendation Engine for IdentityIQ Setup Fee	Per Event	\$10,000.00
PS-SAPIDN-ARM-LITE-PP	ARM Lite Setup Services for Identity Security Cloud	Per Event	\$5,000.00
PS-SAPIIQ-ARM-PP	ARM Setup Services for IdentityIQ	Per Event	\$10,000.00
PS-ISC-AS-SM	Monthly Advisory Services Subscription Small	Per Month	\$60,000.00
PS-ISC-AS-MED	Monthly Advisory Services Subscription Medium	Per Month	\$90,000.00
PS-ISC-AS-LG	Monthly Advisory Services Subscription Large	Per Month	\$150,000.00
PS-STAFF-AUG-SM	Monthly staff augmentation subscription 20 hrs/month	Per Month	\$60,000.00
PS-STAFF-AUG-MED	Monthly staff augmentation subscription 80 hrs/month	Per Month	\$240,000.00
PS-STAFF-AUG-LG	Monthly staff augmentation subscription 160 hrs/month	Per Month	\$480,000.00
PS-BIZCLOUD-QS-S	Business Cloud Quick Start - Small	Per Event	\$75,000.00
PS-BIZCLOUD-QS-M	Business Cloud Quick Start - Medium	Per Event	\$125,000.00
PS-NERM-QS	Non-Employee Risk Management QuickStart	Per Event	\$60,000.00
PS-DA-IDN-PP-12	Identity Security Cloud Delivery Assurance	Per Event	\$12,000.00
PS-LCCFD-STD-BUNDLE	Lifecycle & Compliance Foundation Deployment for Standard Success Bundle	Per Event	\$100,000.00
PS-IDN-ES 40HR BLK	Identity Security Cloud 40 Hour Expert Services Package	Per Event	\$12,000.00
PS-IDN-ES 80HR BLK	Identity Security Cloud 80 Hour Expert Services Package	Per Event	\$24,000.00
PS-ES 40HR BLK	IdentityIQ 40 Hour Expert Services Package	Per Event	\$12,000.00
PS-ES 80HR BLK	IdentityIQ 80 Hour Expert Services Package	Per Event	\$24,000.00

PS-ES 160HR BLK	IdentityIQ 160 Hour Expert Services Package	Per Event	\$48,000.00
PS-HC-IDN2-PP	Identity Security Cloud CheckUp	Per Event	\$15,000.00
PS-HC PP	IdentityIQ Identity CheckUp	Per Event	\$30,000.00
PS-CSS SAAS HR	Cloud Deployment Engineer - Hourly	Per Hour	\$250.00
PS-IMP ENG HR	IdentityIQ Implementation Engineer - Hourly	Per Hour	\$250.00
PS-PROJ MGR HR	IdentityIQ Project Manager - Hourly	Per Hour	\$250.00
PS-SOL ARCH HR	IdentityIQ Solutions Architect - Hourly	Per Hour	\$275.00
PS-SOL ARCH SAAS HR	Cloud Solution Architect - Hourly	Per Hour	\$275.00
PS-PROJ LD HR	IdentityIQ Project Lead - Hourly	Per Hour	\$300.00
PS-PROJ LD SAAS HR	Cloud Project Lead - Hourly	Per Hour	\$300.00
PS-TECH LD/DEV HR	IdentityIQ Technical Lead - Hourly	Per Hour	\$300.00
IDN SPT-ADDL SUP NZ	Premium Cloud-based IGA Support to an additional time zone	Per Year	\$18,000.00
IIQ SPT-ADL SUP NZ	Additional Support Instance	Per Year	\$35,000.00
SPT-IIQ-RNWL	IIQ Renewal Annual Support	Per Year	\$20,000.00
SPT-PLATINUMPLUS	PlatinumPlus Annual Support	Per Year	\$170,000.00
CSD-SP-SILVER	CSD Success Portfolio - Silver Bundle	Per Year	\$35,000.00
CSD-SP-GOLD	CSD Success Portfolio - Gold Bundle	Per Year	\$70,000.00
CSD-SP-PLATINUM	CSD Success Portfolio - Platinum Bundle	Per Year	\$150,000.00
PS-TRNG-SUB-0	eLearning Subscription - 1 Student	Per Year	\$5,000.00
PS-TRNG-SUB-1	eLearning Subscription - 2 Student	Per Year	\$10,000.00
PS-TRNG-SUB-3	eLearning Subscription - 6 Student	Per Year	\$20,000.00
PS-TRNG-CREDIT	Training Unit	Per Hour	\$100.00
PS-TRNG-IIQ-ENG-PATH	IIQ Engineer on-demand training path + Associate Certification Exam	Per Year	\$4,000.00
PS-TRNG-IIQ-ENG-ILT-PATH	IIQ Engineer on-demand training path + Advanced Provisioning ILT + Associate Certification Exam	Per Year	\$5,000.00

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Akamai Technologies

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Enterprise Application Access: Zero Trust Network Access - Monthly		
Enterprise Application Access Enterprise: Platform Fee, Monthly	\$ 800.00	Per Platform
Enterprise Application Access Enterprise: 1 to 99 Users Commitment, Monthly	\$ 9.60	Per User
Enterprise Application Access Enterprise: 100 to 499 Users Commitment, Monthly	\$ 7.20	Per User
Enterprise Application Access Enterprise: 500 to 999 Users Commitment, Monthly	\$ 5.60	Per User
Enterprise Application Access Enterprise: 1000 to 2499 Users Commitment, Monthly	\$ 5.20	Per User
Enterprise Application Access Enterprise: 2500 to 4999 Users Commitment, Monthly	\$ 4.80	Per User
Enterprise Application Access Enterprise: 5000 to 7499 Users Commitment, Monthly	\$ 4.40	Per User
Enterprise Application Access Enterprise: 7500 to 9999 Users Commitment, Monthly	\$ 4.20	Per User
Enterprise Application Access Enterprise: 10000 to 99999999 Users Commitment, Monthly	\$ 4.00	Per User

Tier	Price	Unit
Akamai Multi-factor Authentication - Monthly		
Multi-Factor Authentication: Commitment, Monthly, 100 - 499	\$ 1.81	Per User
Multi-Factor Authentication: Commitment, Monthly, 500 - 999	\$ 1.77	Per User
Multi-Factor Authentication: Commitment, Monthly, 1000 - 2499	\$ 1.74	Per User
Multi-Factor Authentication: Commitment, Monthly, 2500 - 4999	\$ 1.72	Per User
Multi-Factor Authentication: Commitment, Monthly, 5000 - 7499	\$ 1.69	Per User
Multi-Factor Authentication: Commitment, Monthly, 7500 - 9999	\$ 1.66	Per User
Multi-Factor Authentication: Commitment, Monthly, 10000 - 24999	\$ 1.52	Per User

Multi-Factor Authentication: Commitment, Monthly, 25000 - 49999	\$ 1.32	Per User
Multi-Factor Authentication: Commitment, Monthly, 50000 - 99999	\$ 1.00	Per User
Multi-Factor Authentication: Commitment, Monthly, 100000 - 999999999	\$ 0.60	Per User

Tier	Price	Unit
DNS Firewall - Secure Internet Access - Monthly		
SIA Enterprise Essentials - Commitment - Usage Users 1-99-Users	\$ 4.19	Per User
SIA Enterprise Essentials - Commitment - Usage Users 100-499-Users	\$ 3.15	Per User
SIA Enterprise Essentials - Commitment - Usage Users 500-999-Users	\$ 1.57	Per User
SIA Enterprise Essentials - Commitment - Usage Users 1000-2499-Users	\$ 1.18	Per User
SIA Enterprise Essentials - Commitment - Usage Users 2500-4999-Users	\$ 1.00	Per User
SIA Enterprise Essentials - Commitment - Usage Users 5000-7499-Users	\$ 0.92	Per User
SIA Enterprise Essentials - Commitment - Usage Users 7500-9999-Users	\$ 0.84	Per User
SIA Enterprise Essentials - Commitment - Usage Users 10000-24999-Users	\$ 0.73	Per User
SIA Enterprise Essentials - Commitment - Usage Users 25000-49999-Users	\$ 0.60	Per User
SIA Enterprise Essentials - Commitment - Usage Users 50000-999999-Users	\$ 0.52	Per User

Tier	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Yearly		
Endpoint/VDI Visibility & Enforcement 1-1000 (Yearly)	\$ 37.05	Per Endpoint
Endpoint/VDI Visibility & Enforcement 1001-5000 (Yearly)	\$ 34.20	Per Endpoint
Endpoint/VDI Visibility & Enforcement 5001-10000 (Yearly)	\$ 28.50	Per Endpoint
Endpoint/VDI Visibility & Enforcement 10001-999,999,999 (Yearly)	\$ 23.75	Per Endpoint
Workload Visibility & Enforcement 1-50 (Yearly)	\$ 570.00	Per Workload
Workload Visibility & Enforcement 51-100 (Yearly)	\$ 475.00	Per Workload
Workload Visibility & Enforcement 101-150 (Yearly)	\$ 427.50	Per Workload
Workload Visibility & Enforcement 151-200 (Yearly)	\$ 370.50	Per Workload

Workload Visibility & Enforcement 201-500 (Yearly)	\$ 342.00	Per Workload
Workload Visibility & Enforcement 501-1000 (Yearly)	\$ 275.50	Per Workload
Workload Visibility & Enforcement 1001-2000 (Yearly)	\$ 247.00	Per Workload
Workload Visibility & Enforcement 2001-5000 (Yearly)	\$ 228.00	Per Workload
Workload Visibility & Enforcement 5001-10000 (Yearly)	\$ 202.35	Per Workload
Workload Visibility & Enforcement 10001-20000 (Yearly)	\$ 190.00	Per Workload
Workload Visibility & Enforcement 20001-30000 (Yearly)	\$ 154.85	Per Workload
Workload Visibility & Enforcement 30001-40000 workloads	\$ 131.10	Per Workload
Workload Visibility & Enforcement 40001-50000 workloads	\$ 113.05	Per Workload
Workload Visibility & Enforcement 50001-999999999 workloads	\$ 95.00	Per Workload

Tier	Price	Unit
Workload Visibility 1-200 (Yearly)	\$ 185.25	Per Workload
Workload Visibility 201-500 (Yearly)	\$ 171.00	Per Workload
Workload Visibility 501-1000 (Yearly)	\$ 137.75	Per Workload
Workload Visibility 1001-2000 (Yearly)	\$ 123.50	Per Workload
Workload Visibility 2001-5000 (Yearly)	\$ 114.00	Per Workload
Workload Visibility 5001-10000 (Yearly)	\$ 101.80	Per Workload
Workload Visibility 10001-20000 (Yearly)	\$ 95.00	Per Workload
Workload Visibility 20001-30000 (Yearly)	\$ 77.43	Per Workload
Workload Visibility 30001-40000 (Yearly)	\$ 65.56	Per Workload
Workload Visibility 40001-50000 (Yearly)	\$ 56.53	Per Workload
Workload Visibility 50001-999,999,999 (Yearly)	\$ 47.50	Per Workload

Tier	Price	Unit
Device Segmentation Visibility & Enforcement - Commitment - Workload 1-1000-Workload	\$ 28.50	Per Workload
Device Segmentation Visibility & Enforcement - Commitment - Workload 1001-10000-Workload	\$ 14.25	Per Workload
Device Segmentation Visibility & Enforcement - Commitment - Workload 10001-9999999-Workload	\$ 9.50	Per Workload

Tier	Price	Unit
Insight Workload Add On 1-1000 (Yearly)	\$ 19.00	Per Workload
Insight Workload Add On 1001-5000 (Yearly)	\$ 15.20	Per Workload

Insight Workload Add On 5001-10000 (Yearly)	\$ 13.30	Per Workload
Insight Workload Add On 10001-999,999,999 (Yearly)	\$ 11.40	Per Workload

Tier	Price	Unit
Deception Workload Add On 1-1000 (Yearly)	\$ 28.50	Per Workload
Deception Workload Add On 1001-5000 (Yearly)	\$ 25.65	Per Workload
Deception Workload Add On 5001-10000 (Yearly)	\$ 22.80	Per Workload
Deception Workload Add On 10001-999,999,999 (Yearly)	\$ 19.95	Per Workload

Tier	Price	Unit
Management On-premise 1-500 (Yearly)	\$ 23,750.00	Per Workload
Management On-premise 501-1000 (Yearly)	\$ 47,500.00	Per Workload
Management On-premise 1001-2000 (Yearly)	\$ 71,250.00	Per Workload
Management On-premise 2001-5000 (Yearly)	\$ 95,000.00	Per Workload
Management On-premise 5001-10000 (Yearly)	\$ 118,750.00	Per Workload
Management On-premise 10001-20000 (Yearly)	\$ 142,500.00	Per Workload
Management On-premise 20001-30000 (Yearly)	\$ 166,250.00	Per Workload
Management On-premise 30001-40000 (Yearly)	\$ 190,000.00	Per Workload
Management On-premise 40001-50000 (Yearly)	\$ 213,750.00	Per Workload
Management On-premise 50001-999,999,999 (Yearly)	\$ 237,500.00	Per Workload

Tier	Price	Unit
Container Host 1-100 (Yearly)	\$ 3,325.00	Per Host
Container Host 101-250 (Yearly)	\$ 2,850.00	Per Host
Container Host 251-500 (Yearly)	\$ 2,736.00	Per Host
Container Host 501-1000 (Yearly)	\$ 2,499.00	Per Host
Container Host 1001-2000 (Yearly)	\$ 2,137.50	Per Host
Container Host 2001-5000 (Yearly)	\$ 1,900.00	Per Host

Tier	Price	Unit
Managed Integration Network Access Control - Akamai Packetfence		
PacketFence Unlimited Support - Commitment - Servers (Yearly)	\$ 10,000.00	Each

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Managed Integration EAA Zero Trust Network Access			
Enterprise Application Access			
Enterprise: Standard Integration, For First App, One Time		\$ 2,640.00	Per Package
Enterprise Application Access - Enterprise - Security Integration -		\$ 16,450.00	Per Package

Managed Medium - Up to 5,000 Users, 5 Apps			
Enterprise Application Access - Enterprise - Security Integration - Managed Large - Up to 10,000 Users, 10 Apps		\$ 37,800.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Extra Large - > 10,000 Users, 20 Apps		\$ 78,050.00	Per Package
Enterprise - custom SOW (per hour)		\$ 242.00	Per Hour

Name	Description	Price	Unit
Managed Integration ZTNA - Akamai Guardicore Network Segmentation			
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 501-1000-Workload & 3 Use Cases		\$ 82,875.00	Per Package
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 1001-2000-Workload & 3 Use Cases		\$ 121,875.00	Per Package
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 2001-5000-Workload & 3 Use Cases		\$ 175,500.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1-500-Workload & 3 Use Cases		\$ 53,625.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 501-1000-Workload & 3 Use Cases		\$ 68,250.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1001-2000-Workload & 3 Use Cases		\$ 102,375.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 2001-5000-Workload & 3 Use Cases		\$ 146,250.00	Per Package
JumpStart PS engagement - Commitment - Workload 1-500-Workload & 1 Use Case		\$ 34,125.00	Per Package
JumpStart PS engagement - Commitment - Workload 501-1000-Workload		\$ 43,875.00	Per Package
JumpStart PS engagement - Commitment - Workload 1001-2000-Workload & 1 Use Case		\$ 68,250.00	Per Package

JumpStart PS engagement - Commitment - Workload 2001-5000- Workload & 1 Use Case		\$ 97,500.00	Per Package
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Name	Description	Price	Unit
Managed Integration Network Access Control - Akamai Packetfence			
PacketFence Deployment Assistance - Single Server Enforcement - VPN with Akamai MFA - Flat Fee - Each		\$ 8,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Enforcement - WiFi Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Enforcement - Wired Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Visibility Only - Asset Inventory - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Firewall SSO - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Google Workspace Integration - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence JAMF MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Kandji MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Microsoft Active Directory Certificate Services or Microsoft Intune PKI - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence Microsoft Intune MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Onboarding Provisioners - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence SentinelOne EDR - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Syslog Integration - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L2 - Flat Fee - Each		\$ 20,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - high-latency - Flat Fee - Each		\$ 50,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - low-latency - Flat Fee - Each		\$ 30,000.00	Per Integration

PacketFence PacketFence PKI - Flat Fee - Each		\$ 7,000.00	Per Integration
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Name	Description	Price	Unit
Training and Enablement			
Global Classroom Training - Additional Seats - Commitment - Seats		\$ 1,613.00	Per Seat
Shared Services- Akamai University		\$ 1,524.00	Per Seat
Guardicore Certified Segmentation Engineer		\$ 1,210.00	Per Seat
Guardicore Certified Segmentation Admin.		\$ 1,613.00	Per Seat
Guardicore Certified Segmentation Admin. Private Training • 3 Days Course • Including Exam		\$ 12,100.00	Per Package
Guardicore Certified Segmentation Engineer, Private Training • 2 Days Course • Including Exam		\$ 8,066.00	Per Package
PS Security Specialist Hours		\$ 282.00	Per Hour
PacketFence Basic Training - Flat Fee - Each		\$ 4,000.00	Per Package

Name	Description	Price	Unit
Managed Services			
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Additional Technical Support Alignment - Commitment - Unit		\$ 5,808.00	Per Package
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security		\$ 363.00	Per Policy

Service 3.0-Commitment-Managed WebApp Policies-Monthly			
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Business Assessments		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Configs		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0 - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour

Protect & Perform MSS 3.0 with Advanced-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform MSS 3.0 with Advanced::Advanced Service and Support-Commitment- (Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Advanced::Advanced Service and Support-Commitment-Monthly Fee for Additional Configurations included under Health Check		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Advanced - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Plus-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint

Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform::Managed Security Service 3.0-Overage-Technical Advisory Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Add Health Check Configurations)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform SOA with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal Hour - Max 15)		\$ 88.00	Per Hour
Protect & Perform::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform::Plus Service and Support- Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform SOA with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 72)		\$ 88.00	Per Hour
Protect & Perform::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Package
Protect & Perform SOA with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours Max 22)		\$ 88.00	Per Hour
Protect & Perform::Advanced Service and Support-Commitment-(Removing Configurations Max =2)		\$ 290.00	Per Configuration

Protect & Perform::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 3)		\$ 88.00	Per Hour
Protect & Perform RRS with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform RRS with Plus::Plus Service and Support-Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform RRS with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 18)		\$ 88.00	Per Hour
Protect & Perform RRS with Advanced::Advanced Service and Support-Commitment- (Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform RRS with Advanced::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 60)		\$ 88.00	Per Hour
Protect & Perform RRS with Premium::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Configuration
Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 605.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 549.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Adding Assessments		\$ 549.00	Per Assessment
Premium Service and Support 3.0 - Included Units - Remove PS Hour (Consumption Frequency - Quarterly)		\$ 69.00	Per Hour

Protect & Perform Premium Service and Support 3.0 - Commitment - Health Checks and Proactive Monitoring - Monthly fee for Addition		\$ 290.00	Per Health Check
Plus Service and Support - Health Check Configurations - Commitment - Configurations (For Removal of Configurations)		\$ 323.00	Per Configuration
Plus Service and Support - PS Hour - Commitment - Hour (Removal Hour - Max 3)		\$ 69.00	Per Hour
Plus Service and Support - PS Hour - Included Units - Hour (Consumption Frequency - Quarterly)		\$ 282.00	Per Hour
Plus Service and Support - Commitment - Training Seats		\$ 101.00	Per Seat
PS Security Specialist Hours		\$ 282.00	Per Hour
Professional Services - Security (per hour)		\$ 282.00	Per Hour
Advanced Service and Support: Flat Fee, Per Month		\$ 9,672.00	Per Package
Advanced Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 30 - 999,999,999		\$ 81.00	Per Hour
Advanced Service and Support: Health Check Configurations, 1 - 10, Commitment		\$ 323.00	Per Configuration
Advanced Service and Support: Advanced Project Management, Each, Per Month		\$ 2,820.00	Per Project
Protect & Perform SOA with Plus: Base Fee, Monthly		\$ 5,040.00	Per Package
Protect & Perform SOA with Advanced-Flat Fee-Per Month-Monthly		\$ 11,520.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Plus: Base Fee, Monthly		\$ 9,360.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Advanced: Base Fee, Monthly		\$ 15,840.00	Per Package
Protect & Perform Ongoing Support: Managed Security Service with Advanced: Base Fee, Monthly		\$ 26,400.00	Per Package

Protect & Perform SOA with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 280.00	Per Configuration
Protect & Perform SOA with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Plus: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Configuration
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform SOA with Advanced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 48		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour

Protect & Perform SOA with Advanced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48		\$ 80.00	Per Hour
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium-Flat Fee-Per Month-Monthly		\$ 24,480.00	Per Package
Protect & Perform SOA with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 288.00	Per Configuration
Protect & Perform SOA with Premium: Technical Advisory Hours		\$ 94.00	Per Hour

(Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999			
Protect & Perform SOA with Premium: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
Protect & Perform SOA with Premium: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform SOA with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Premium: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Protect & Perform RSS with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 86.00	Per Hour
Protect & Perform RSS with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration

Protect & Perform RSS with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Plus: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 87.00	Per Hour
Protect & Perform RSS with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform RSS with Advnaced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Advnaced: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Advnaced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Advnaced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour

Protect & Perform RSS with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48		\$ 80.00	Per Hour
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RRS with Premium-Flat Fee-Per Month-Monthly		\$ 28,800.00	Per Package
Protect & Perform RSS with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 87.00	Per Hour
Protect & Perform RSS with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 288.00	Per Configuration
Protect & Perform RSS with Premium: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Technical Advisory Hours,		\$ 280.00	Per Hour

Overage, As Incurred Quarterly, 1 - 999,999,999			
Protect & Perform RSS with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
Protect & Perform RSS with Premium: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Premium: SOCC Scaling, (Additional SOCC Cases), Monthly, 1 - 999,999,999		\$ 648.00	Per SOCC Case
Protect & Perform RSS with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform RSS with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Premium: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Security Optimization Assistance 2.0 (3 reviews/year, 24 hours/quarter) - Flat Fee - Per Month - Monthly		\$ 3,200.00	Per Package
SOA 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
SOA 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
SOA 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review

SOA 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
SOA 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
SOA 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
SOA 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Base Fee, Monthly		\$ 8,000.00	Per Package
R & R 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: SOCC Scaling (Additional SOCC Casess), Monthly, 1 - 999,999,999		\$ 720.00	Per SOCC Case
R & R 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
R & R 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Base Fee, Monthly		\$ 24,000.00	Per Package
PS&S 3.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
PS&S 3.0: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour

PS&S 3.0: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: Business Assessments (Additional Assessments), Monthly, 1 - 6		\$ 600.00	Per Assessment
PS&S 3.0: Akamai University (Custom Training Days Onsite), Monthly, 1 - 10		\$ 240.00	Per Hour
PS&S 3.0: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 320.00	Per Configuration
PS&S 3.0: Additional Technical Support Alignment, Monthly		\$ 6,400.00	Per Package
Plus Service and Support: Flat Fee, Per Month		\$ 2,400.00	Per Package
Plus Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 18 - 999,999,999		\$ 80.00	Per Hour
Plus Service and Support: Health Check Configurations, 3 - 10, Commitment		\$ 320.00	Per Configuration
Protect & Perform MSS 3.0 with Plus-Flat Fee-Per Month-Monthly		\$ 19,920.00	Per Package
Protect & Perform MSS 3.0 with Premium 3.0-Flat Fee-Per Month		\$ 39,360.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Flat Fee-Per Month-Monthly		\$ 26,400.00	Per Package
Security Optimization Assistance 2.0 (1 review/year, 6 hours/quarter) - Flat Fee - Per Month - Monthly - for AAP/AAP+ASM Customers ONLY		\$ 880.00	Per Package
SOCC Premium - Flat Fee - Per Month		\$ 40,156.00	Per Package
Managed Secuirty Service 3.0 - Flat Fee - Per Month - Monthly		\$ 19,757.00	Per Package
Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) (Addition/Removal) - Monthly Billing - Period Consumption		\$ 964.00	Per Endpoint
Managed Security Service 3.0 - Commitment - SOCC Scaling - Monthly Billing - Annual Consumption		\$ 723.00	Per SOCC Case

Managed Security Service 3.0 - Commitment - Managed WebApp Policies (Addition/Removal) - Monthly Billing - Period Consumption		\$ 402.00	Per Policy
Managed Security Service 3.0 - Commitment - Reviews (Addition/Removal) - Monthly Billing - Annual Consumption		\$ 402.00	Per Review
Managed Security Service 3.0 - Commitment - Managed PI Configurations (Addition/Removal) - Monthly Billing - Period Consumption		\$ 320.00	Per Configuration
Managed Security Service 3.0 - Included Units - Hour - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Managed Security Service 3.0 - Included Units - Technical Advisory Hours - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Protect & Perform MSS 3.0 with Plus-Commitment-Shared PS Hours- Monthly Fee for Quarterly Hours (Add hours)		\$ 145.00	Per Hour
Managed Security Service 3.0 - Commitment - Hour (Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Managed Security Service 3.0 - Commitment - Technical Advisory Hours(Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 94.00	Per Hour
Protect & Perform::Managed Security Service 3.0 - Commitment - Technical Advisory Hours- Monthly		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared		\$ 87.00	Per Hour

PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 74)			
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hour - Max 24)		\$ 87.00	Per Hour
Managed Security Service 3.0 - Commitment - Support Advocacy Hours - Monthly Billing - Quarterly Consumption		\$ 80.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared Support Advocacy Hours-Monthly Fee for Quarterly Hours		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 - Commitment - Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 with Plus – Commitment Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 323.00	Per Configuration
Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 290.00	Per Configuration
Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations - (Removal Max 2)		\$ 290.00	Per Configuration
Advanced Service and Support - PS Hours - Overage - Hour 30-9999999-Hour		\$ 282.00	Per Hour
Advanced Service and Support - PS Hours - Commitment - Hours - (Removal Max 10) 20-30-Hour		\$ 69.00	Per Hour

Name	Description	Price	Unit
Advanced Bot Detection and Management for Sophisticated Automated Threats			
Security Optimization Assistance for Bot Manager: Base Fee, Monthly		\$ 3,627.00	Per Package
Security Optimization Assistance for Bot Manager - Hours per Quarter		\$ 97.00	Per Hour

Name	Description	Price	Unit
Advanced API Security			
Security Optimization Assistance (Monthly)		\$ 1,400.00	Per Package
Security Optimization Assistance (Hourly Overage)		\$ 350.00	Per Hour

Name	Description	Price	Unit
Akamai TrafficPeak			
Professional Services-Security - Additional Hours		\$ 282.00	Per Hour

Name	Description	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Yearly			
Elite Support - Commitment - Workload 1-2000-Workload		\$ 63,375.00	Per Package
Elite Support - Commitment - Workload 2001-5000-Workload		\$ 117,000.00	Per Package
Elite Support - Commitment - Workload 5001-9999999-Workload		\$ 175,500.00	Per Package
Guardicore Hunt for Endpoints/VDI 0-500 (Yearly)		\$ 23.80	Per Endpoint
Guardicore Hunt for Endpoints/VDI 501-100 (Yearly)		\$ 19.95	Per Endpoint
Guardicore Hunt for Endpoints/VDI 1001-2000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 2001-5000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 5001-10000 (Yearly)		\$ 16.15	Per Endpoint
Guardicore Hunt for Endpoints/VDI 10001-20000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 20001-30000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 30001-40000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 40001-50000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 50001-999,999,999 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Workloads 1-500 (Yearly)		\$ 94.00	Per Workload
Guardicore Hunt for Workloads 501-1000 (Yearly)		\$ 60.80	Per Workload
Guardicore Hunt for Workloads 1001-2000 (Yearly)		\$ 55.10	Per Workload
Guardicore Hunt for Workloads 2001-5000 (Yearly)		\$ 52.25	Per Workload
Guardicore Hunt for Workloads 5001-10000 (Yearly)		\$ 49.40	Per Workload
Guardicore Hunt for Workloads 10001-20000 (Yearly)		\$ 46.55	Per Workload

Guardicore Hunt for Workloads 20001-30000 (Yearly)		\$ 38.00	Per Workload
Guardicore Hunt for Workloads 30001-40000 (Yearly)		\$ 32.30	Per Workload
Guardicore Hunt for Workloads 40001-50000 (Yearly)		\$ 28.50	Per Workload
Guardicore Hunt for Workloads 50001-999,999,999 (Yearly)		\$ 23.75	Per Workload

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$87.35 USD	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Cyber Ark Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: CyberArk Identity Access Management and Privilege Access Management

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Please see price book for IAM and PAM SKU's	The cost in the price book is priced per month	There is no tiered pricing for PAM and IAM

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
PS-PRIV-SH-JS-T1	Jumpstart Implementation for Self Hosted PAM	\$39,000	One Time Cost
PS-WPM-JS	Workforce Password Manager Jumpstart	\$13,000	One Time Cost
PS-Workforce-Standard-User-SAAS-JS	Secure workforce users Jump Start Standard for Identity	\$25,000	One Time Cost
PS-Design-AddOn	Additional Service for Implementation (if needed)	\$3,350	One Time Cost
PS-IT-Standard-User-SAAS-SO-JS	SaaS PAM Jumpstart (Up to 200 Users)	\$26,000	One Time Cost
PS-Deploy-AddOn	Additional Service for Implementation (if needed)	\$2,600	N/A

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiAUTHENTICATOR

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-499	\$ 108.00	Endpoint Pack
500-1999	\$ 94.50	Endpoint Pack
2000-9999	\$ 74.70	Endpoint Pack
10000+	\$ 61.20	Endpoint Pack
Up to 999	\$ 5,850.00	Endpoint Pack
1000-9999	\$ 9,000.00	Endpoint Pack
10000+	\$ 22,500.00	Endpoint Pack
1 CPU	\$ 191.70	Per Instance
2 CPU	\$ 386.10	Per Instance
4 CPU	\$ 779.40	Per Instance
8 CPU	\$ 1,589.40	Per Instance
16 CPU	\$ 3,302.10	Per Instance
32 CPU	\$ 7,092.90	Per Instance
Unlimited CPU	\$ 16,141.50	Per Instance
1 CPU	\$ 519.30	Per Instance
2 CPU	\$ 1,043.10	Per Instance
4 CPU	\$ 2,106.90	Per Instance
8 CPU	\$ 4,296.60	Per Instance
16 CPU	\$ 8,923.50	Per Instance
32 CPU	\$ 19,169.10	Per Instance
Unlimited CPU	\$ 43,625.70	Per Instance

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	Per Endpoint
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	Per Endpoint
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	Per Endpoint

Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	Per Endpoint
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$ 855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: 	\$ 855.00	Per Student

	<p>https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet</p> <ul style="list-style-type: none"> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fpx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: IBM Verify Suite

Service Category: 8, Identity and Access Management

Not to exceed pricing for **initial** term:

Part Description	Part Number	Not to Exceed Price – Per License
IBM Security Verify Access Virtual Enterprise Edition: On-Prem - Perpetual	D1L2MLL	\$78.55 / per license
IBM Security Verify SaaS Resource Unit	D0231ZX	\$178.21 / per license
IBM Security Verify Privilege Vault SaaS for Privileged Users	D021CZX	\$21,240.00 / per 10 users license
IBM Security Verify Privilege Vault SaaS for Business Users	D021BZX	\$1,555.02 / per 50 users license
IBM Security Verify Governance Enterprise On-Prem - Perpetual	D1K1GLL	\$122.77 / per license
IBM Security Verify Access Virtual Enterprise Edition for IBM Z – Perpetual	D1L2PLL	\$ 78.55 / per license
IBM Security Verify Access Virtual Edition per User Value Unit for IBM Z	D1GV8LL	\$ 41.20 / per license

Add-On Services (optional) for **initial** term:

Part Description	Part Number	Not to Exceed Price – Per Engagement

IBM Expert Labs Install Verify - Non-SaaS Engagement	D03WUZX	\$17,266.00 / per engagement
IBM Expert Labs Build Verify - Non-SaaS Engagement	D03WWZX	\$69,064.00 / per engagement
IBM Expert Labs Assess Verify - Non-SaaS Engagement	D05WWZX	\$3,880.00 / per engagement
IBM Expert Labs Plan Verify Solution - Non-SaaS Engagement	D0GECZX	\$17,266.00 / per engagement
IBM Expert Labs Migrate Verify - SaaS Engagement	D0GEBZX	\$17,266.00 / per engagement
IBM Expert Labs Plan Verify Solution - SaaS Engagement	D0GEDZX	\$17,266.00 / per engagement

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Okta

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Description	Manufacturer Part Number	NTE Price	Unit
Customer Identity- Directory Integration. 1.1M aMAUs	GCIS-147-1100K	\$544,500.00	Per User
Customer Identity- Directory Integration. 1.3M aMAUs	GCIS-147-1300K	\$643,500.00	Per User
Customer Identity- Directory Integration. 1.6M aMAUs	GCIS-147-1600K	\$792,000.00	Per User
Customer Identity- Directory Integration. 100k aMAUs	GCIS-147-100K	\$49,500.00	Per User
Customer Identity- Directory Integration. 100M aMAUs	GCIS-147-100M	\$49,500,000.00	Per User
Customer Identity- Directory Integration. 11M aMAUs	GCIS-147-11M	\$5,445,000.00	Per User
Customer Identity- Directory Integration. 13M aMAUs	GCIS-147-13M	\$6,435,000.00	Per User
Customer Identity- Directory Integration. 16M aMAUs	GCIS-147-16M	\$7,920,000.00	Per User
Customer Identity- Directory Integration. 19M aMAUs	GCIS-147-19M	\$9,405,000.00	Per User
Customer Identity- Directory Integration. 2.5M aMAUs	GCIS-147-2500K	\$1,237,500.00	Per User
Customer Identity- Directory Integration. 200k aMAUs	GCIS-147-200K	\$99,000.00	Per User
Customer Identity- Directory Integration. 23M aMAUs	GCIS-147-23M	\$11,385,000.00	Per User
Customer Identity- Directory Integration. 28M aMAUs	GCIS-147-28M	\$13,860,000.00	Per User
Customer Identity- Directory Integration. 2M aMAUs	GCIS-147-2000K	\$990,000.00	Per User
Customer Identity- Directory Integration. 3.5M aMAUs	GCIS-147-3500K	\$1,732,500.00	Per User

Customer Identity- Directory Integration. 300k aMAUs	GCIS-147-300K	\$148,500.00	Per User
Customer Identity- Directory Integration. 34M aMAUs	GCIS-147-34M	\$16,830,000.00	Per User
Customer Identity- Directory Integration. 3M aMAUs	GCIS-147-3000K	\$1,485,000.00	Per User
Customer Identity- Directory Integration. 41M aMAUs	GCIS-147-41M	\$20,295,000.00	Per User
Customer Identity- Directory Integration. 4M aMAUs	GCIS-147-4000K	\$1,980,000.00	Per User
Customer Identity- Directory Integration. 500k aMAUs	GCIS-147-500K	\$247,500.00	Per User
Customer Identity- Directory Integration. 50M aMAUs	GCIS-147-50M	\$24,750,000.00	Per User
Customer Identity- Directory Integration. 5M aMAUs	GCIS-147-5000K	\$2,475,000.00	Per User
Customer Identity- Directory Integration. 600k aMAUs	GCIS-147-600K	\$297,000.00	Per User
Customer Identity- Directory Integration. 60M aMAUs	GCIS-147-60M	\$29,700,000.00	Per User
Customer Identity- Directory Integration. 6M aMAUs	GCIS-147-6000K	\$2,970,000.00	Per User
Customer Identity- Directory Integration. 7.5M aMAUs	GCIS-147-7500K	\$3,712,500.00	Per User
Customer Identity- Directory Integration. 720k aMAUs	GCIS-147-720K	\$356,400.00	Per User
Customer Identity- Directory Integration. 75M aMAUs	GCIS-147-75M	\$37,125,000.00	Per User
Customer Identity- Directory Integration. 900k aMAUs	GCIS-147-900K	\$445,500.00	Per User
Customer Identity- Directory Integration. 9M aMAUs	GCIS-147-9000K	\$4,455,000.00	Per User
Customer Identity- Enterprise. 1.1M aMAUs	GCIS-379-1100K	\$1,089,000.00	Per User
Customer Identity- Enterprise. 1.3M aMAUs	GCIS-379-1300K	\$1,287,000.00	Per User
Customer Identity- Enterprise. 1.6M aMAUs	GCIS-379-1600K	\$1,584,000.00	Per User
Customer Identity- Enterprise. 100k aMAUs	GCIS-379-100K	\$99,000.00	Per User
Customer Identity- Enterprise. 100M aMAUs	GCIS-379-100M	\$99,000,000.00	Per User
Customer Identity- Enterprise. 11M aMAUs	GCIS-379-11M	\$10,890,000.00	Per User
Customer Identity- Enterprise. 13M aMAUs	GCIS-379-13M	\$12,870,000.00	Per User

Customer Identity- Enterprise. 16M aMAUs	GCIS-379-16M	\$15,840,000.00	Per User
Customer Identity- Enterprise. 19M aMAUs	GCIS-379-19M	\$18,810,000.00	Per User
Customer Identity- Enterprise. 2.5M aMAUs	GCIS-379-2500K	\$2,475,000.00	Per User
Customer Identity- Enterprise. 200k aMAUs	GCIS-379-200K	\$198,000.00	Per User
Customer Identity- Enterprise. 23M aMAUs	GCIS-379-23M	\$22,770,000.00	Per User
Customer Identity- Enterprise. 28M aMAUs	GCIS-379-28M	\$27,720,000.00	Per User
Customer Identity- Enterprise. 2M aMAUs	GCIS-379-2000K	\$1,980,000.00	Per User
Customer Identity- Enterprise. 3.5M aMAUs	GCIS-379-3500K	\$3,465,000.00	Per User
Customer Identity- Enterprise. 300k aMAUs	GCIS-379-300K	\$297,000.00	Per User
Customer Identity- Enterprise. 34M aMAUs	GCIS-379-34M	\$33,660,000.00	Per User
Customer Identity- Enterprise. 3M aMAUs	GCIS-379-3000K	\$2,970,000.00	Per User
Customer Identity- Enterprise. 41M aMAUs	GCIS-379-41M	\$40,590,000.00	Per User
Customer Identity- Enterprise. 4M aMAUs	GCIS-379-4000K	\$3,960,000.00	Per User
Customer Identity- Enterprise. 500k aMAUs	GCIS-379-500K	\$495,000.00	Per User
Customer Identity- Enterprise. 50M aMAUs	GCIS-379-50M	\$49,500,000.00	Per User
Customer Identity- Enterprise. 5M aMAUs	GCIS-379-5000K	\$4,950,000.00	Per User
Customer Identity- Enterprise. 600k aMAUs	GCIS-379-600K	\$594,000.00	Per User
Customer Identity- Enterprise. 60M aMAUs	GCIS-379-60M	\$59,400,000.00	Per User
Customer Identity- Enterprise. 6M aMAUs	GCIS-379-6000K	\$5,940,000.00	Per User
Customer Identity- Enterprise. 7.5M aMAUs	GCIS-379-7500K	\$7,425,000.00	Per User
Customer Identity- Enterprise. 720k aMAUs	GCIS-379-720K	\$712,800.00	Per User
Customer Identity- Enterprise. 75M aMAUs	GCIS-379-75M	\$74,250,000.00	Per User
Customer Identity- Enterprise. 900k aMAUs	GCIS-379-900K	\$891,000.00	Per User
Customer Identity- Enterprise. 9M aMAUs	GCIS-379-9000K	\$8,910,000.00	Per User
Customer Identity- Inbound Federation. 1.1M aMAUs	GCIS-148-1100K	\$217,800.00	Per User
Customer Identity- Inbound Federation. 1.3M aMAUs	GCIS-148-1300K	\$257,400.00	Per User
Customer Identity- Inbound Federation. 1.6M aMAUs	GCIS-148-1600K	\$316,800.00	Per User
Customer Identity- Inbound Federation. 100k aMAUs	GCIS-148-100K	\$19,800.00	Per User
Customer Identity- Inbound Federation. 100M aMAUs	GCIS-148-100M	\$19,800,000.00	Per User
Customer Identity- Inbound Federation. 11M aMAUs	GCIS-148-11M	\$2,178,000.00	Per User
Customer Identity- Inbound Federation. 13M aMAUs	GCIS-148-13M	\$2,574,000.00	Per User

Customer Identity- Inbound Federation. 16M aMAUs	GCIS-148-16M	\$3,168,000.00	Per User
Customer Identity- Inbound Federation. 19M aMAUs	GCIS-148-19M	\$3,762,000.00	Per User
Customer Identity- Inbound Federation. 2.5M aMAUs	GCIS-148-2500K	\$495,000.00	Per User
Customer Identity- Inbound Federation. 200k aMAUs	GCIS-148-200K	\$39,600.00	Per User
Customer Identity- Inbound Federation. 23M aMAUs	GCIS-148-23M	\$4,554,000.00	Per User
Customer Identity- Inbound Federation. 28M aMAUs	GCIS-148-28M	\$5,544,000.00	Per User
Customer Identity- Inbound Federation. 2M aMAUs	GCIS-148-2000K	\$396,000.00	Per User
Customer Identity- Inbound Federation. 3.5M aMAUs	GCIS-148-3500K	\$693,000.00	Per User
Customer Identity- Inbound Federation. 300k aMAUs	GCIS-148-300K	\$59,400.00	Per User
Customer Identity- Inbound Federation. 34M aMAUs	GCIS-148-34M	\$6,732,000.00	Per User
Customer Identity- Inbound Federation. 3M aMAUs	GCIS-148-3000K	\$594,000.00	Per User
Customer Identity- Inbound Federation. 41M aMAUs	GCIS-148-41M	\$8,118,000.00	Per User
Customer Identity- Inbound Federation. 4M aMAUs	GCIS-148-4000K	\$792,000.00	Per User
Customer Identity- Inbound Federation. 500k aMAUs	GCIS-148-500K	\$99,000.00	Per User
Customer Identity- Inbound Federation. 50M aMAUs	GCIS-148-50M	\$9,900,000.00	Per User
Customer Identity- Inbound Federation. 5M aMAUs	GCIS-148-5000K	\$990,000.00	Per User
Customer Identity- Inbound Federation. 600k aMAUs	GCIS-148-600K	\$118,800.00	Per User
Customer Identity- Inbound Federation. 60M aMAUs	GCIS-148-60M	\$11,880,000.00	Per User
Customer Identity- Inbound Federation. 6M aMAUs	GCIS-148-6000K	\$1,188,000.00	Per User

Customer Identity- Inbound Federation. 7.5M aMAUs	GCIS-148-7500K	\$1,485,000.00	Per User
Customer Identity- Inbound Federation. 720k aMAUs	GCIS-148-720K	\$142,560.00	Per User
Customer Identity- Inbound Federation. 75M aMAUs	GCIS-148-75M	\$14,850,000.00	Per User
Customer Identity- Inbound Federation. 900k aMAUs	GCIS-148-900K	\$178,200.00	Per User
Customer Identity- Inbound Federation. 9M aMAUs	GCIS-148-9000K	\$1,782,000.00	Per User
Customer Identity- MFA. 1.1M aMAUs	GCIS-135-1100K	\$217,800.00	Per User
Customer Identity- MFA. 1.3M aMAUs	GCIS-135-1300K	\$257,400.00	Per User
Customer Identity- MFA. 1.6M aMAUs	GCIS-135-1600K	\$316,800.00	Per User
Customer Identity- MFA. 100k aMAUs	GCIS-135-100K	\$19,800.00	Per User
Customer Identity- MFA. 100M aMAUs	GCIS-135-100M	\$19,800,000.00	Per User
Customer Identity- MFA. 11M aMAUs	GCIS-135-11M	\$2,178,000.00	Per User
Customer Identity- MFA. 13M aMAUs	GCIS-135-13M	\$2,574,000.00	Per User
Customer Identity- MFA. 16M aMAUs	GCIS-135-16M	\$3,168,000.00	Per User
Customer Identity- MFA. 19M aMAUs	GCIS-135-19M	\$3,762,000.00	Per User
Customer Identity- MFA. 2.5M aMAUs	GCIS-135-2500K	\$495,000.00	Per User
Customer Identity- MFA. 200k aMAUs	GCIS-135-200K	\$39,600.00	Per User
Customer Identity- MFA. 23M aMAUs	GCIS-135-23M	\$4,554,000.00	Per User
Customer Identity- MFA. 28M aMAUs	GCIS-135-28M	\$5,544,000.00	Per User
Customer Identity- MFA. 2M aMAUs	GCIS-135-2000K	\$396,000.00	Per User
Customer Identity- MFA. 3.5M aMAUs	GCIS-135-3500K	\$693,000.00	Per User
Customer Identity- MFA. 300k aMAUs	GCIS-135-300K	\$59,400.00	Per User
Customer Identity- MFA. 34M aMAUs	GCIS-135-34M	\$6,732,000.00	Per User
Customer Identity- MFA. 3M aMAUs	GCIS-135-3000K	\$594,000.00	Per User
Customer Identity- MFA. 41M aMAUs	GCIS-135-41M	\$8,118,000.00	Per User
Customer Identity- MFA. 4M aMAUs	GCIS-135-4000K	\$792,000.00	Per User
Customer Identity- MFA. 500k aMAUs	GCIS-135-500K	\$99,000.00	Per User
Customer Identity- MFA. 50M aMAUs	GCIS-135-50M	\$9,900,000.00	Per User
Customer Identity- MFA. 5M aMAUs	GCIS-135-5000K	\$990,000.00	Per User
Customer Identity- MFA. 600k aMAUs	GCIS-135-600K	\$118,800.00	Per User
Customer Identity- MFA. 60M aMAUs	GCIS-135-60M	\$11,880,000.00	Per User
Customer Identity- MFA. 6M aMAUs	GCIS-135-6000K	\$1,188,000.00	Per User
Customer Identity- MFA. 7.5M aMAUs	GCIS-135-7500K	\$1,485,000.00	Per User
Customer Identity- MFA. 720k aMAUs	GCIS-135-720K	\$142,560.00	Per User
Customer Identity- MFA. 75M aMAUs	GCIS-135-75M	\$14,850,000.00	Per User

Customer Identity- MFA. 900k aMAUs	GCIS-135-900K	\$178,200.00	Per User
Customer Identity- MFA. 9M aMAUs	GCIS-135-9000K	\$1,782,000.00	Per User
Customer Identity- Okta Access Gateway. 1.1M aMAUs, annual	GCIS-527-1100K	\$217,800.00	Per User
Customer Identity- Okta Access Gateway. 1.3M aMAUs, annual	GCIS-527-1300K	\$257,400.00	Per User
Customer Identity- Okta Access Gateway. 1.6M aMAUs, annual	GCIS-527-1600K	\$316,800.00	Per User
Customer Identity- Okta Access Gateway. 100k aMAUs, annual	GCIS-527-100K	\$19,800.00	Per User
Customer Identity- Okta Access Gateway. 100M aMAUs, annual	GCIS-527-100M	\$19,800,000.00	Per User
Customer Identity- Okta Access Gateway. 11M aMAUs, annual	GCIS-527-11M	\$2,178,000.00	Per User
Customer Identity- Okta Access Gateway. 13M aMAUs, annual	GCIS-527-13M	\$2,574,000.00	Per User
Customer Identity- Okta Access Gateway. 16M aMAUs, annual	GCIS-527-16M	\$3,168,000.00	Per User
Customer Identity- Okta Access Gateway. 19M aMAUs, annual	GCIS-527-19M	\$3,762,000.00	Per User
Customer Identity- Okta Access Gateway. 2.5M aMAUs, annual	GCIS-527-2500K	\$495,000.00	Per User
Customer Identity- Okta Access Gateway. 200k aMAUs, annual	GCIS-527-200K	\$39,600.00	Per User
Customer Identity- Okta Access Gateway. 23M aMAUs, annual	GCIS-527-23M	\$4,554,000.00	Per User
Customer Identity- Okta Access Gateway. 28M aMAUs, annual	GCIS-527-28M	\$5,544,000.00	Per User
Customer Identity- Okta Access Gateway. 2M aMAUs, annual	GCIS-527-2000K	\$396,000.00	Per User
Customer Identity- Okta Access Gateway. 3.5M aMAUs, annual	GCIS-527-3500K	\$693,000.00	Per User
Customer Identity- Okta Access Gateway. 300k aMAUs, annual	GCIS-527-300K	\$59,400.00	Per User
Customer Identity- Okta Access Gateway. 34M aMAUs, annual	GCIS-527-34M	\$6,732,000.00	Per User
Customer Identity- Okta Access Gateway. 3M aMAUs, annual	GCIS-527-3000K	\$594,000.00	Per User

Customer Identity- Okta Access Gateway. 41M aMAUs, annual	GCIS-527-41M	\$8,118,000.00	Per User
Customer Identity- Okta Access Gateway. 4M aMAUs, annual	GCIS-527-4000K	\$792,000.00	Per User
Customer Identity- Okta Access Gateway. 500k aMAUs, annual	GCIS-527-500K	\$99,000.00	Per User
Customer Identity- Okta Access Gateway. 50M aMAUs, annual	GCIS-527-50M	\$9,900,000.00	Per User
Customer Identity- Okta Access Gateway. 5M aMAUs, annual	GCIS-527-5000K	\$990,000.00	Per User
Customer Identity- Okta Access Gateway. 600k aMAUs, annual	GCIS-527-600K	\$118,800.00	Per User
Customer Identity- Okta Access Gateway. 60M aMAUs, annual	GCIS-527-60M	\$11,880,000.00	Per User
Customer Identity- Okta Access Gateway. 6M aMAUs, annual	GCIS-527-6000K	\$1,188,000.00	Per User
Customer Identity- Okta Access Gateway. 7.5M aMAUs, annual	GCIS-527-7500K	\$1,485,000.00	Per User
Customer Identity- Okta Access Gateway. 720k aMAUs, annual	GCIS-527-720K	\$142,560.00	Per User
Customer Identity- Okta Access Gateway. 75M aMAUs, annual	GCIS-527-75M	\$14,850,000.00	Per User
Customer Identity- Okta Access Gateway. 900k aMAUs, annual	GCIS-527-900K	\$178,200.00	Per User
Customer Identity- Okta Access Gateway. 9M aMAUs, annual	GCIS-527-9000K	\$1,782,000.00	Per User
Customer Identity- Adaptive MFA. 1.1M aMAUs	GCIS-380-1100K	\$435,600.00	Per User
Customer Identity- Adaptive MFA. 1.3M aMAUs	GCIS-380-1300K	\$514,800.00	Per User
Customer Identity- Adaptive MFA. 1.6M aMAUs	GCIS-380-1600K	\$633,600.00	Per User
Customer Identity- Adaptive MFA. 100k aMAUs	GCIS-380-100K	\$39,600.00	Per User
Customer Identity- Adaptive MFA. 100M aMAUs	GCIS-380-100M	\$39,600,000.00	Per User
Customer Identity- Adaptive MFA. 11M aMAUs	GCIS-380-11M	\$4,356,000.00	Per User
Customer Identity- Adaptive MFA. 13M aMAUs	GCIS-380-13M	\$5,148,000.00	Per User
Customer Identity- Adaptive MFA. 16M aMAUs	GCIS-380-16M	\$6,336,000.00	Per User
Customer Identity- Adaptive MFA. 19M aMAUs	GCIS-380-19M	\$7,524,000.00	Per User
Customer Identity- Adaptive MFA. 2.5M aMAUs	GCIS-380-2500K	\$990,000.00	Per User
Customer Identity- Adaptive MFA. 200k aMAUs	GCIS-380-200K	\$79,200.00	Per User
Customer Identity- Adaptive MFA. 23M aMAUs	GCIS-380-23M	\$9,108,000.00	Per User
Customer Identity- Adaptive MFA. 28M aMAUs	GCIS-380-28M	\$11,088,000.00	Per User

Customer Identity- Adaptive MFA. 2M aMAUs	GCIS-380-2000K	\$792,000.00	Per User
Customer Identity- Adaptive MFA. 3.5M aMAUs	GCIS-380-3500K	\$1,386,000.00	Per User
Customer Identity- Adaptive MFA. 300k aMAUs	GCIS-380-300K	\$118,800.00	Per User
Customer Identity- Adaptive MFA. 34M aMAUs	GCIS-380-34M	\$13,464,000.00	Per User
Customer Identity- Adaptive MFA. 3M aMAUs	GCIS-380-3000K	\$1,188,000.00	Per User
Customer Identity- Adaptive MFA. 41M aMAUs	GCIS-380-41M	\$16,236,000.00	Per User
Customer Identity- Adaptive MFA. 4M aMAUs	GCIS-380-4000K	\$1,584,000.00	Per User
Customer Identity- Adaptive MFA. 500k aMAUs	GCIS-380-500K	\$198,000.00	Per User
Customer Identity- Adaptive MFA. 50M aMAUs	GCIS-380-50M	\$19,800,000.00	Per User
Customer Identity- Adaptive MFA. 5M aMAUs	GCIS-380-5000K	\$1,980,000.00	Per User
Customer Identity- Adaptive MFA. 600k aMAUs	GCIS-380-600K	\$237,600.00	Per User
Customer Identity- Adaptive MFA. 60M aMAUs	GCIS-380-60M	\$23,760,000.00	Per User
Customer Identity- Adaptive MFA. 6M aMAUs	GCIS-380-6000K	\$2,376,000.00	Per User
Customer Identity- Adaptive MFA. 7.5M aMAUs	GCIS-380-7500K	\$2,970,000.00	Per User
Customer Identity- Adaptive MFA. 720k aMAUs	GCIS-380-720K	\$285,120.00	Per User
Customer Identity- Adaptive MFA. 75M aMAUs	GCIS-380-75M	\$29,700,000.00	Per User
Customer Identity- Adaptive MFA. 900k aMAUs	GCIS-380-900K	\$356,400.00	Per User
Customer Identity- Adaptive MFA. 9M aMAUs	GCIS-380-9000K	\$3,564,000.00	Per User

Add-On Services (OPTIONAL) for initial term:

Description	Manufacturer Part Number	NTE Price
Mainline Installation/Managed Services – SOW Required		\$370.00 Per Hour
Professional Services - Business Architect- hourly	G1042	\$316.80
Auth0 - Advanced Extensibility - 2M MAUs	GCIC-1139-2M	\$342,523.17
Auth0 - Advanced Extensibility - 600k MAUs	GCIC-1139-600k	\$166,265.55
Auth0 - Advanced Extensibility - 1.5M	GCIC-1139-1500k	\$294,551.73
Auth0 - Advanced Extensibility - 100k MAUs	GCIC-1139-100k	\$51,480.00

Professional Services - Project Administrator, hourly	G505	\$123.75
API Bundle for 900K Annual Monthly Active Users includes: Enterprise (SSO and UD), API Access Management, Lifecycle Management w/ 10 OIN Apps & Unlimited Custom Apps, Adaptive MFA, Directory Integration, Sandbox, FedRAMP Cell, Premier Plus	DEAPIBUN900K	\$1,427,995.80
API Products - API Access Management. 20k aMAUs	G150-20K	\$7,920.00
API Products - API Access Management. 50k aMAUs	G150-50K	\$9,900.00
API Products - Directory Integration. 20k aMAUs	G147-20K	\$20,790.00
API Products - Directory Integration. 50k aMAUs	G147-50K	\$24,750.00
API Products - Enterprise. 20k aMAUs	G379-20K	\$41,580.00
API Products - Enterprise. 50k aMAUs	G379-50K	\$49,500.00
API Products - Inbound Federation. 20k aMAUs	G148-20K	\$7,920.00
API Products - Inbound Federation. 50k aMAUs	G148-50K	\$9,900.00
API Products - Lifecycle Management with 1 OIN App. 20k aMAUs	G139-20K	\$9,900.00
API Products - Lifecycle Management with 1 OIN App. 50k aMAUs	G139-50K	\$11,880.00

API Products - Lifecycle Management with 10 OIN Apps. 20k aMAUs	G142-20K	\$19,800.00
API Products - Lifecycle Management with 10 OIN Apps. 50k aMAUs	G142-50K	\$23,760.00
API Products - Lifecycle Management with 2 OIN Apps. 20k aMAUs	G140-20K	\$12,870.00
API Products - Lifecycle Management with 2 OIN Apps. 50k aMAUs	G140-50K	\$14,850.00
API Products - Lifecycle Management with 5 OIN Apps. 20k aMAUs	G141-20K	\$14,850.00
API Products - Lifecycle Management with 5 OIN Apps. 50k aMAUs	G141-50K	\$17,820.00
API Products - Lifecycle Management with Unlimited OIN Apps. 20k aMAUs	G138-20K	\$39,600.00
API Products - Lifecycle Management with Unlimited OIN Apps. 50k aMAUs	G138-50K	\$47,520.00
API Products - Machine to Machine Token. 1000K Tokens	G401-100K	\$8,910.00
API Products - Machine to Machine Token. 100M Tokens	G401-100M	\$801,900.00
API Products - Machine to Machine Token. 11M Tokens	G401-1100K	\$34,650.00
API Products - Machine to Machine Token. 1250M Tokens	G401-125M	\$960,300.00

API Products - Machine to Machine Token. 13M Tokens	G401-1300K	\$38,610.00
API Products - Machine to Machine Token. 1500M Tokens	G401-150M	\$1,079,100.00
API Products - Machine to Machine Token. 16M Tokens	G401-1600K	\$41,580.00
API Products - Machine to Machine Token. 190M Tokens	G401-19M	\$210,870.00
API Products - Machine to Machine Token. 200K Tokens	G401-20K	\$4,950.00
API Products - Machine to Machine Token. 230M Tokens	G401-23M	\$242,550.00
API Products - Machine to Machine Token. 25M Tokens	G401-2500K	\$54,450.00
API Products - Machine to Machine Token. 280M Tokens	G401-28M	\$287,100.00
API Products - Machine to Machine Token. 3000K Tokens	G401-300K	\$17,820.00
API Products - Machine to Machine Token. 340M Tokens	G401-34M	\$346,500.00
API Products - Machine to Machine Token. 35M Tokens	G401-3500K	\$67,320.00
API Products - Machine to Machine Token. 40MTokens	G401-4000K	\$72,270.00
API Products - Machine to Machine Token. 410M Tokens	G401-41M	\$415,800.00

API Products - Machine to Machine Token. 500k Tokens	G401-50K	\$5,940.00
API Products - Machine to Machine Token. 6000K Tokens	G401-600K	\$24,750.00
API Products - Machine to Machine Token. 7200K Tokens	G401-720K	\$27,720.00
API Products - Machine to Machine Token. 75M Tokens	G401-7500K	\$113,850.00
API Products - Machine to Machine Token. 9000K Tokens	G401-900K	\$31,680.00
API Products - MFA. 20k aMAUs	G135-20K	\$7,920.00
API Products - MFA. 50k aMAUs	G135-50K	\$9,900.00
API Products - Okta Access Gateway. 20k aMAUs, annual	G527-20K	\$7,920.00
API Products - Okta Access Gateway. 50k aMAUs, annual	G527-50K	\$9,900.00
API Products - One App. 20k aMAUs	G378-20K	\$16,830.00
API Products - One App. 50k aMAUs	G378-50K	\$19,800.00
API Products - Adaptive MFA. 20k aMAUs	G380-20K	\$15,840.00
API Products - Adaptive MFA. 50k aMAUs	G380-50K	\$19,800.00
API Products - Device Access- 1000M aMAUs	G1108-1000M	\$47,795,220.00
API Products - Device Access- 100k aMAUs	G1108-100k	\$79,200.00
API Products - Device Access- 100M aMAUs	G1108-100M	\$8,415,000.00

API Products - Device Access-10B aMAUs	G1108-10B	\$256,962,420.00
API Products - Device Access-10k aMAUs	G1108-10k	\$32,670.00
API Products - Device Access-1100k aMAUs	G1108-1100k	\$326,700.00
API Products - Device Access-11M aMAUs	G1108-11M	\$1,361,250.00
API Products - Device Access-125M aMAUs	G1108-125M	\$10,518,750.00
API Products - Device Access-1300k aMAUs	G1108-1300k	\$360,360.00
API Products - Device Access-13M aMAUs	G1108-13M	\$1,544,400.00
API Products - Device Access-1500M aMAUs	G1108-1500M	\$65,525,130.00
API Products - Device Access-150M aMAUs	G1108-150M	\$12,622,500.00
API Products - Device Access-1600k aMAUs	G1108-1600k	\$396,000.00
API Products - Device Access-16M aMAUs	G1108-16M	\$1,742,400.00
API Products - Device Access-19M aMAUs	G1108-19M	\$1,881,000.00
API Products - Device Access-2000k aMAUs	G1108-2000k	\$495,000.00
API Products - Device Access-2000M aMAUs	G1108-2000M	\$82,228,410.00
API Products - Device Access-200k aMAUs	G1108-200k	\$138,600.00
API Products - Device Access-200M aMAUs	G1108-200M	\$14,260,950.00
API Products - Device Access-20k aMAUs	G1108-20k	\$39,600.00
API Products - Device Access-23M aMAUs	G1108-23M	\$2,049,300.00
API Products - Device Access-2500k aMAUs	G1108-2500k	\$519,750.00

API Products - Device Access-28M aMAUs	G1108-28M	\$2,356,200.00
API Products - Device Access-3000k aMAUs	G1108-3000k	\$594,000.00
API Products - Device Access-3000M aMAUs	G1108-3000M	\$113,062,950.00
API Products - Device Access-300k aMAUs	G1108-300k	\$178,200.00
API Products - Device Access-300M aMAUs	G1108-300M	\$19,014,930.00
API Products - Device Access-34M aMAUs	G1108-34M	\$2,861,100.00
API Products - Device Access-3500k aMAUs	G1108-3500k	\$676,170.00
API Products - Device Access-4000k aMAUs	G1108-4000k	\$712,800.00
API Products - Device Access-4000M aMAUs	G1108-4000M	\$141,329,430.00
API Products - Device Access-400M aMAUs	G1108-400M	\$23,640,210.00
API Products - Device Access-41M aMAUs	G1108-41M	\$3,450,150.00
API Products - Device Access-5000k aMAUs	G1108-5000k	\$742,500.00
API Products - Device Access-5000M aMAUs	G1108-5000M	\$167,025,870.00
API Products - Device Access-500k aMAUs	G1108-500k	\$247,500.00
API Products - Device Access-500M aMAUs	G1108-500M	\$28,009,080.00
API Products - Device Access-50k aMAUs	G1108-50k	\$47,520.00
API Products - Device Access-50M aMAUs	G1108-50M	\$4,207,500.00
API Products - Device Access-6000k aMAUs	G1108-6000k	\$831,600.00
API Products - Device Access-600k aMAUs	G1108-600k	\$267,300.00

API Products - Device Access-60M aMAUs	G1108-60M	\$5,049,000.00
API Products - Device Access-720k aMAUs	G1108-720k	\$285,120.00
API Products - Device Access-7500k aMAUs	G1108-7500k	\$1,002,870.00
API Products - Device Access-7500M aMAUs	G1108-7500M	\$218,417,760.00
API Products - Device Access-750M aMAUs	G1108-750M	\$38,158,560.00
API Products - Device Access-75M aMAUs	G1108-75M	\$6,311,250.00
API Products - Device Access-9000k aMAUs	G1108-9000k	\$1,158,300.00
API Products - Device Access-900k aMAUs	G1108-900k	\$311,850.00
API Products - Directory Integration. 10k aMAUs	G147-10K	\$16,830.00
API Products - Identity Threat Protection-1000M aMAUs	G-1114-1000M	\$47,795,220.00
API Products - Identity Threat Protection-100k aMAUs	G-1114-100k	\$79,200.00
API Products - Identity Threat Protection-100M aMAUs	G-1114-100M	\$8,415,000.00
API Products - Identity Threat Protection-10B aMAUs	G-1114-10B	\$256,962,420.00
API Products - Identity Threat Protection-10k aMAUs	G-1114-10k	\$32,670.00
API Products - Identity Threat Protection-1100k aMAUs	G-1114-1100k	\$326,700.00
API Products - Identity Threat Protection-11M aMAUs	G-1114-11M	\$1,361,250.00

API Products - Identity Threat Protection-125M aMAUs	G-1114-125M	\$10,518,750.00
API Products - Identity Threat Protection-1300k aMAUs	G-1114-1300k	\$360,360.00
API Products - Identity Threat Protection-13M aMAUs	G-1114-13M	\$1,544,400.00
API Products - Identity Threat Protection-1500M aMAUs	G-1114-1500M	\$65,525,130.00
API Products - Identity Threat Protection-150M aMAUs	G-1114-150M	\$12,622,500.00
API Products - Identity Threat Protection-1600k aMAUs	G-1114-1600k	\$396,000.00
API Products - Identity Threat Protection-16M aMAUs	G-1114-16M	\$1,742,400.00
API Products - Identity Threat Protection-19M aMAUs	G-1114-19M	\$1,881,000.00
API Products - Identity Threat Protection-2000k aMAUs	G-1114-2000k	\$495,000.00
API Products - Identity Threat Protection-2000M aMAUs	G-1114-2000M	\$82,228,410.00
API Products - Identity Threat Protection-200k aMAUs	G-1114-200k	\$138,600.00
API Products - Identity Threat Protection-200M aMAUs	G-1114-200M	\$14,260,950.00
API Products - Identity Threat Protection-20k aMAUs	G-1114-20k	\$39,600.00

API Products - Identity Threat Protection-23M aMAUs	G-1114-23M	\$2,049,300.00
API Products - Identity Threat Protection-2500k aMAUs	G-1114-2500k	\$519,750.00
API Products - Identity Threat Protection-28M aMAUs	G-1114-28M	\$2,356,200.00
API Products - Identity Threat Protection-3000k aMAUs	G-1114-3000k	\$594,000.00
API Products - Identity Threat Protection-3000M aMAUs	G-1114-3000M	\$113,062,950.00
API Products - Identity Threat Protection-300k aMAUs	G-1114-300k	\$178,200.00
API Products - Identity Threat Protection-300M aMAUs	G-1114-300M	\$19,014,930.00
API Products - Identity Threat Protection-34M aMAUs	G-1114-34M	\$2,861,100.00
API Products - Identity Threat Protection-3500k aMAUs	G-1114-3500k	\$676,170.00
API Products - Identity Threat Protection-4000k aMAUs	G-1114-4000k	\$712,800.00
API Products - Identity Threat Protection-4000M aMAUs	G-1114-4000M	\$141,329,430.00
API Products - Identity Threat Protection-400M aMAUs	G-1114-400M	\$23,640,210.00
API Products - Identity Threat Protection-41M aMAUs	G-1114-41M	\$3,450,150.00

API Products - Identity Threat Protection-5000k aMAUs	G-1114-5000k	\$742,500.00
API Products - Identity Threat Protection-5000M aMAUs	G-1114-5000M	\$167,025,870.00
API Products - Identity Threat Protection-500k aMAUs	G-1114-500k	\$247,500.00
API Products - Identity Threat Protection-500M aMAUs	G-1114-500M	\$28,009,080.00
API Products - Identity Threat Protection-50k aMAUs	G-1114-50k	\$47,520.00
API Products - Identity Threat Protection-50M aMAUs	G-1114-50M	\$4,207,500.00
API Products - Identity Threat Protection-6000k aMAUs	G-1114-6000k	\$831,600.00
API Products - Identity Threat Protection-600k aMAUs	G-1114-600k	\$267,300.00
API Products - Identity Threat Protection-60M aMAUs	G-1114-60M	\$5,049,000.00
API Products - Identity Threat Protection-720k aMAUs	G-1114-720k	\$285,120.00
API Products - Identity Threat Protection-7500k aMAUs	G-1114-7500k	\$1,002,870.00
API Products - Identity Threat Protection-7500M aMAUs	G-1114-7500M	\$218,417,760.00
API Products - Identity Threat Protection-750M aMAUs	G-1114-750M	\$38,158,560.00

API Products - Identity Threat Protection-75M aMAUs	G-1114-75M	\$6,311,250.00
API Products - Identity Threat Protection-9000k aMAUs	G-1114-9000k	\$1,158,300.00
API Products - Identity Threat Protection-900k aMAUs	G-1114-900k	\$311,850.00
API Products - Inbound Federation. 10k aMAUs	G148-10K	\$6,930.00
API Products-aMFA-10k aMAUs	G380-10K	\$13,365.00
API Products-API Access Management-10k aMAUs	G150-10K	\$6,930.00
API Products-B2B Integration-10k aMAUs	G551-10K	\$23,760.00
API Products-B2B Integration-20k aMAUs	G551-20K	\$28,710.00
API Products-B2B Integration-50k aMAUs	G551-50K	\$34,650.00
API Products-DynamicScale-250x	G536-250x	\$4,950,000.00
API Products-DynamicScale-25x	G536-25x	\$594,000.00
API Products-DynamicScale-500x	G536-500x	\$9,900,000.00
API Products-DynamicScale-50x	G536-50x	\$990,000.00
API Products-Enterprise-10k aMAUs	G379-10K	\$35,640.00
API Products-LCM 1 APP-10k aMAUs	G139-10k	\$7,920.00
API Products-LCM 10 APP -10k aMAUs	G142-10K	\$16,830.00
API Products-LCM 2 APP-10k aMAUs	G140-10K	\$10,890.00
API Products-LCM 5 APP -10k aMAUs	G141-10K	\$12,375.00

API Products-LCM UNLIMITED - 10k aMAUs	G138-10K	\$32,670.00
API Products-M2M Tokens- 11000000	G401-11M	\$140,580.00
API Products-M2M Tokens- 13000000	G401-13M	\$160,380.00
API Products-M2M Tokens- 16000000	G401-16M	\$188,100.00
API Products-M2M Tokens- 200000	G401-200K	\$13,860.00
API Products-M2M Tokens- 2000000	G401-2000K	\$46,530.00
API Products-M2M Tokens- 3000000	G401-3000K	\$61,380.00
API Products-M2M Tokens- 500000	G401-500K	\$23,760.00
API Products-M2M Tokens- 5000000	G401-5000K	\$82,170.00
API Products-M2M Tokens- 50000000	G401-50M	\$495,000.00
API Products-M2M Tokens- 6000000	G401-6000K	\$95,040.00
API Products-M2M Tokens- 60000000	G401-60M	\$564,300.00
API Products-M2M Tokens- 75000000	G401-75M	\$653,400.00
API Products-M2M Tokens- 9000000	G401-9000K	\$131,670.00
API Products-MFA-10k aMAUs	G135-10K	\$6,930.00
API Products-OAG -10k aMAUs	G527-10K	\$6,930.00
API Products-One App-10k aMAUs	G378-10K	\$13,860.00
API Products-SSO OIN 10 APP - 10k aMAUs	G145-10K	\$2,970.00
API Products-SSO OIN 5 APP- 10k aMAUs	G144-10K	\$1,485.00

API Products-SSO OIN UNLIMITED -10k aMAUs	G146-10K	\$6,930.00
API Products-WORKFLOWS - 10k aMAUs	G562-10K	\$16,830.00
API Products-WORKFLOWS - 20k aMAUs	G562-20K	\$19,800.00
API Products-WORKFLOWS - 900k aMAUs	G562-900K	\$156,420.00
Auth0 - Premier Success Plan - Gold. 25% of total annual license cost.	G1047	\$0.01
Auth0 - Premier Success Plan - Silver. 15% of total annual license cost.	G1049	\$0.01
Cell Add-On - FedRAMP Compliant Cell. 35% of total annual license cost	G002	\$0.01
Cell Add-on Okta for Government High. 40% of total annual license cost. Annual.	G730	\$0.01
Cell Add-on Okta for Government Moderate - 25% of net subscription fees. Annual.	G577	\$0.01
Cell Add-on Okta for US Military. 40% of total annual license cost. Annual.	G1039	\$0.01
CIC 5 Day API Burst	G777	\$4,950.00
CIC Adaptive MFA (minimum order and tier quantities apply)	G749	\$10.19
CIC Adaptive MFA Security Package (minimum order and tier quantities apply)	G751	\$16.01

CIC Additional Enterprise Connections (minimum order and tier quantities apply)	G745	\$2,182.95
CIC Advanced Services Package	G781	\$74,002.50
CIC Attack Protection Package (minimum order and tier quantities apply)	G747	\$5.82
CIC Basic Services Package	G771	\$13,662.00
CIC CIS Services Offering	G776	\$2,732.40
CIC Discovery workshop	G773	\$5,920.20
CIC Enterprise (minimum order and tier quantities apply)	G741	\$23.91
CIC Enterprise Basic (minimum order and tier quantities apply)	G740	\$20.79
CIC Enterprise MFA (minimum order and tier quantities apply)	G748	\$6.65
CIC Enterprise MFA Low Usage (minimum order and tier quantities apply)	G779	\$3.33
CIC Enterprise MFA Low Usage Package (minimum order and tier quantities apply)	G874	\$9.15
CIC Enterprise Premium (minimum order and tier quantities apply)	G742	\$27.03
CIC Healthcheck Services Offering (1 Day Remote)	G778	\$2,732.40
CIC HIPAA	G753	\$9,108.00
CIC International Deployments: Public Cloud	G780	\$7,425.00

CIC M2M Tokens (minimum order and tier quantities apply)	G744	\$0.05
CIC MFA Security Package (minimum order and tier quantities apply)	G750	\$12.47
CIC PCI Compliance	G754	\$14,850.00
CIC Premier Support 15% of total annual license cost. The published \$0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Commercial List Price that is 15.0% of the price you paid for the software lic	G769	\$0.01
CIC Private Basic AWS	G758	\$55,440.00
CIC Private Basic AWS International	G782	\$72,072.00
CIC Private Basic Azure	G763	\$65,340.00
CIC Private Basic Azure International	G787	\$84,942.00
CIC Private Cloud Development Environment	G768	\$17,325.00
CIC Private Performance AWS	G759	\$108,900.00
CIC Private Performance AWS International	G783	\$141,570.00
CIC Private Performance Azure	G764	\$123,750.00
CIC Private Performance Azure International	G788	\$160,875.00
CIC Private Performance Geo HA AWS	G761	\$80,190.00

CIC Private Performance Geo HA AWS International	G785	\$104,247.00
CIC Private Performance Geo HA Azure	G766	\$93,060.00
CIC Private Performance Geo HA Azure International	G790	\$120,978.00
CIC Private Performance Plus AWS	G760	\$183,150.00
CIC Private Performance Plus AWS International	G784	\$238,095.00
CIC Private Performance Plus Azure	G765	\$202,950.00
CIC Private Performance Plus Azure International	G789	\$263,835.00
CIC Private Performance Plus Geo HA AWS	G762	\$160,380.00
CIC Private Performance Plus Geo HA AWS International	G786	\$208,494.00
CIC Private Performance Plus Geo HA Azure	G767	\$178,200.00
CIC Private Performance Plus Geo HA Azure International	G791	\$231,660.00
CIC PS Hours	G770	\$341.55
CIC Standard Services Package	G772	\$36,432.00
CI-Light Cust ID Workflows (50 flows) -10k aMAUs	G721-10K	\$5,940.00
CI-Light Cust ID Workflows (50 flows) -20k aMAUs	G721-20K	\$6,930.00
CI-Light Cust ID Workflows (50 flows) -50k aMAUs	G721-50K	\$7,920.00

CI-Medium Cust ID Workflows (150 flows) -10k aMAUs	G722-10K	\$7,920.00
CI-Medium Cust ID Workflows (150 flows) -20k aMAUs	G722-20K	\$8,910.00
CI-Medium Cust ID Workflows (150 flows) -50k aMAUs	G722-50K	\$10,890.00
CI-Unlimited Cust ID Workflows (Unlimited) -10k aMAUs	G723-10K	\$9,900.00
CI-Unlimited Cust ID Workflows (Unlimited) -20k aMAUs	G723-20K	\$11,880.00
CI-Unlimited Cust ID Workflows (Unlimited) -50k aMAUs	G723-50K	\$13,860.00
Dynamic Scale - Production, 10X RLM, Annual	G536-10X	\$2,376,000.00
Dynamic Scale - Production, 5X RLM, Annual	G536-5X	\$1,188,000.00
Federal Community Cloud, 35% of net subscription fees	G538	\$0.01
IT Products - Adaptive MFA	G020	\$71.28
IT Products - Adaptive MFA - Transitional SKU for API Product to IT Product Migration	G020-T	\$71.28
IT Products - Adaptive Single Sign-On	G377	\$59.40
IT Products - Adaptive Single Sign-On - Transitional SKU for API Product to IT Product Migration	G377-T	\$59.40

IT Products - Advanced Lifecycle Management	G403	\$71.28
IT Products - Advanced Lifecycle Management - Transitional SKU for API Product to IT Product Migration	G403-T	\$71.28
IT Products - Advanced Server Access, annual	G412	\$178.20
IT Products - Advanced Server Access, annual - Transitional SKU for API Product to IT Product Migration	G412-T	\$178.20
IT Products - API Access Management	G021	\$23.76
IT Products - API Access Management - Transitional SKU for API Product to IT Product Migration	G021-T	\$23.76
IT Products - Device Access	G1109	\$47.52
IT Products - Lifecycle Management	G402	\$47.52
IT Products - Lifecycle Management - Transitional SKU for API Product to IT Product Migration	G402-T	\$47.52
IT Products - Lifecycle Management, 1 OIN App	G024	\$11.88
IT Products - Lifecycle Management, 1 OIN App - Transitional SKU for API Product to IT Product Migration	G024-T	\$11.88
IT Products - Lifecycle Management, Advanced Sourcing	G028	\$23.76

IT Products - Lifecycle Management, Advanced Sourcing - Transitional SKU for API Product to IT Product Migration	G028-T	\$23.76
IT Products - MFA	G131	\$35.64
IT Products - MFA - Transitional SKU for API Product to IT Product Migration	G131-T	\$35.64
IT Products - Okta Access Gateway, annual	G525	\$35.64
IT Products - Okta Access Gateway, annual - Transitional SKU for API Product to IT Product Migration	G525-T	\$35.64
IT Products - Okta Identity Governance - (150 workflows)	G732-150	\$118.80
IT Products - Okta Identity Governance - (150 workflows) - Transitional SKU for API Product to IT Product Migration	G732-150-T	\$118.80
IT Products - Okta Identity Governance - (50 workflows)	G732-50	\$106.92
IT Products - Okta Identity Governance - (50 workflows) - Transitional SKU for API Product to IT Product Migration	G732-50-T	\$106.92
IT Products - Okta Identity Governance - (unlimited workflows)	G732-U	\$130.68

IT Products - Okta Identity Governance - (unlimited workflows) - Transitional SKU for API Product to IT Product Migration	G732-U-T	\$130.68
IT Products - Okta Privileged Access - Resource Units Per Month	G1063	\$166.32
IT Products - Single Sign-On	G052	\$23.76
IT Products - Single Sign-On - Transitional SKU for API Product to IT Product Migration	G052-T	\$23.76
IT Products - Single Sign-On (10 app limit)	G053	\$17.82
IT Products - Single Sign-On (10 app limit) - Transitional SKU for API Product to IT Product Migration	G053-T	\$17.82
IT Products - Single Sign-On (5 app limit)	G054	\$11.88
IT Products - Single Sign-On (5 app limit) - Transitional SKU for API Product to IT Product Migration	G054-T	\$11.88
IT Products - Universal Directory	G055	\$23.76
IT Products - Universal Directory - Transitional SKU for API Product to IT Product Migration	G055-T	\$23.76
Misc/Add-On - SMS/Text Message MFA - Actual - Billed monthly in arrears as incurred	G077	\$0.10

Misc/Add-On - SMS/Text Message MFA-Country Code - Billed monthly in arrears as incurred in accordance with the country code	G385	\$0.10
Misc/Add-On - SMS/Text Message MFA-Prepaid - Billed upfront	G078	\$0.08
Misc/Add-On - SMS/Voice, SMS / Phone Calls per Year (minimum 10k)	G1074	\$0.03
Misc/Add-On - Voice MFA - Actual - Billed monthly in arrears as incurred	G079	\$0.20
Okta - Premier Success Plan - Gold. 25% of total annual license cost.	G1046	\$0.01
Okta - Premier Success Plan - Silver. 15% of total annual license cost.	G1048	\$0.01
Okta Certified Developer Exam Registration	P000543	\$247.50
Okta Certified Technical Architect Exam Registration	P001043	\$4,950.00
Okta Consultant Premier Practice Exam Registration	P000555	\$74.25
Okta Customer Identity Solution Adaptive MFA (minimum order and tier quantities apply)	G380-CIS	\$1.34
Okta Customer Identity Solution API Access Management (minimum order and tier quantities apply)	G150-CIS	\$0.69

Okta Customer Identity Solution Cust ID Workflows (Unlimited) (minimum order and tier quantities apply)	G723-CIS	\$0.99
Okta Customer Identity Solution Directory Integration (minimum order and tier quantities apply)	G147-CIS	\$1.68
Okta Customer Identity Solution Enterprise (minimum order and tier quantities apply)	G379-CIS	\$3.56
Okta Customer Identity Solution Inbound Federation (minimum order and tier quantities apply)	G148-CIS	\$0.69
Okta Customer Identity Solution LCM 1 APP (minimum order and tier quantities apply)	G139-CIS	\$0.79
Okta Customer Identity Solution LCM 10 APP (minimum order and tier quantities apply)	G142-CIS	\$1.68
Okta Customer Identity Solution LCM 2 APP (minimum order and tier quantities apply)	G140-CIS	\$1.09
Okta Customer Identity Solution LCM 5 APP (minimum order and tier quantities apply)	G141-CIS	\$1.24
Okta Customer Identity Solution LCM Unlimited (minimum order and tier quantities apply)	G138-CIS	\$3.27

Okta Customer Identity Solution Light Cust ID Workflows (50 flows) (minimum order and tier quantities apply)	G721-CIS	\$0.59
Okta Customer Identity Solution Machine to Machine Token (minimum order and tier quantities apply)	G401-CIS	\$0.03
Okta Customer Identity Solution Medium Cust ID Workflows (150 flows) (minimum order and tier quantities apply)	G722-CIS	\$0.79
Okta Customer Identity Solution MFA (minimum order and tier quantities apply)	G135-CIS	\$0.69
Okta Customer Identity Solution OAG (minimum order and tier quantities apply)	G527-CIS	\$0.69
Okta Customer Identity Solution SSO OIN 10 APP (minimum order and tier quantities apply)	G145-CIS	\$0.30
Okta Customer Identity Solution SSO OIN 5 APP (minimum order and tier quantities apply)	G144-CIS	\$0.15
Okta Customer Identity Solution SSO OIN UNLIMITED (minimum order and tier quantities apply)	G146-CIS	\$0.69
Okta Developer Premier Practice Exam Registration	P000556	\$74.25

Okta Essentials	G085	\$2,747.25
Okta Premier Learning Pass - Prepaid	G561	\$2,475.00
Okta Premier Learning Pass Plus	G560	\$7,425.00
Okta Workflows for Workforce Identity	G978	\$1,831.50
Premier Access Success Package for Proof of Concept, annual	G9912	\$29,700.00
Premier Plus Success Package for Proof of Concept, annual	G9913	\$59,400.00
Premier Success Package for Proof of Concept, annual	G9903	\$3,465.00
Professional Services - Cloud Enterprise Architect, Hourly	G004	\$349.47
Professional Services - SmartStart - Gold - Prepaid	P000100	\$12,375.00
Professional Services - SmartStart - Silver - Prepaid	P000102	\$4,950.00
Professional Services - Technical Consultant, hourly	G006	\$310.86
Professional Services - Technical Project Manager, hourly	G008	\$321.75
Sandbox - Preview Sandbox. 15% of total annual license cost	G009	\$0.01
Support - Premier Plus Success Package	P000013	\$0.01
Support - Premier Plus Success Package. 25% of total annual license cost.	G013	\$0.01

Support - Premier Success Package	P000103	\$0.01
Support - Premier Success Package. 15% of total annual license cost	G103	\$0.01
Training - Advanced Security: Protect the Modern Perimeter with Okta	G414	\$1,980.00
Training - Implement Advanced Server Access (ASA)	G573	\$1,980.00
Training - Implement Okta Access Gateway - Prepaid	G544	\$1,831.50
Training - Okta Administrator Premier Practice Exam - Prepaid	P000524	\$74.25
Training - Okta Certified Administrator Exam	G356	\$247.50
Training - Okta Certified Administrator Exam - Prepaid	P000356	\$247.50
Training - Okta Certified Administrator Maintenance Exam - Prepaid	P000409	\$99.00
Training - Okta Certified Consultant Exam	G357	\$297.00
Training - Okta Certified Consultant Exam - Prepaid	P000357	\$297.00
Training - Okta Certified Consultant Maintenance Exam - Prepaid	P000410	\$99.00
Training - Okta Certified Professional Exam	G355	\$247.50
Training - Okta Certified Professional Exam - Prepaid	P000355	\$247.50

Training - Okta Certified Professional Maintenance Exam - Prepaid	P000408	\$99.00
Training - Okta Customer Identity for Developers - Prepaid	G088	\$2,747.25
Training - Okta Developer Certification Exam - Prepaid	G543	\$247.50
Training - Okta Essentials - Prepaid	P000085	\$2,376.00
Training - Okta Professional Premier Practice Exam - Prepaid	P000523	\$74.25
Training - Platform for Developers - Prepaid	P000088	\$2,376.00
Training - Private Class - Additional Attendee - Prepaid	G232	\$495.00
Training - Private Class - Additional Attendee - Prepaid	P000232	\$495.00
Training - Private Class - Technical - Prepaid (Per Day)	P000090	\$5,940.00
Training - Private Class - Technical - Remote	G090	\$7,029.00
WF-Light Workforce Identity Workflows (50 flows)	G724	\$47.52
WF-Light Workforce Identity Workflows (50 flows) - Transitional SKU for API Product to IT Product Migration	G724-T	\$47.52
WF-Medium Workforce Identity Workflows (150 flows)	G725	\$59.40

WF-Medium Workforce Identity Workflows (150 flows) - Transitional SKU for API Product to IT Product Migration	G725-T	\$59.40
WF-Unlimited Workforce Identity Workflows (Unlimited flows)	G726	\$71.28
WF-Unlimited Workforce Identity Workflows (Unlimited flows) - Transitional SKU for API Product to IT Product Migration	G726-T	\$71.28
Workforce Bundle for 21,000 Users Per Month includes: Adaptive MFA, Advanced Lifecycle Management and Advanced Mastering, SSO, Universal Directory, API Access Management, Sandbox, FedRamp Cell, Premier + Support, Professional Services & Tr	DEITBUN21K	\$4,114,737.00
CI-Light Cust ID Workflows (50 flows) -1.1M aMAUs	GCIS-721-1100K	\$174,240.00
CI-Light Cust ID Workflows (50 flows) -1.3M aMAUs	GCIS-721-1300K	\$205,920.00
CI-Light Cust ID Workflows (50 flows) -1.6m aMAUs	GCIS-721-1600K	\$2,059,200.00
CI-Light Cust ID Workflows (50 flows) -100k aMAUs	GCIS-721-100K	\$15,840.00

CI-Light Cust ID Workflows (50 flows) -100M aMAUs	GCIS-721-100M	\$15,840,000.00
CI-Light Cust ID Workflows (50 flows) -11M aMAUs	GCIS-721-11M	\$1,425,600.00
CI-Light Cust ID Workflows (50 flows) -13M aMAUs	GCIS-721-13M	\$1,742,400.00
CI-Light Cust ID Workflows (50 flows) -16M aMAUs	GCIS-721-16M	\$2,534,400.00
CI-Light Cust ID Workflows (50 flows) -19M aMAUs	GCIS-721-19M	\$3,009,600.00
CI-Light Cust ID Workflows (50 flows) -2.5M aMAUs	GCIS-721-2500K	\$316,800.00
CI-Light Cust ID Workflows (50 flows) -200k aMAUs	GCIS-721-200K	\$31,680.00
CI-Light Cust ID Workflows (50 flows) -23M aMAUs	GCIS-721-23M	\$3,643,200.00
CI-Light Cust ID Workflows (50 flows) -28M aMAUs	GCIS-721-28M	\$4,435,200.00
CI-Light Cust ID Workflows (50 flows) -2M aMAUs	GCIS-721-2000K	\$253,440.00
CI-Light Cust ID Workflows (50 flows) -3.5M aMAUs	GCIS-721-3500K	\$475,200.00
CI-Light Cust ID Workflows (50 flows) -300k aMAUs	GCIS-721-300K	\$47,520.00
CI-Light Cust ID Workflows (50 flows) -34M aMAUs	GCIS-721-34M	\$5,385,600.00

CI-Light Cust ID Workflows (50 flows) -3M aMAUs	GCIS-721-3000K	\$396,000.00
CI-Light Cust ID Workflows (50 flows) -41M aMAUs	GCIS-721-41M	\$6,494,400.00
CI-Light Cust ID Workflows (50 flows) -4M aMAUs	GCIS-721-4000K	\$554,400.00
CI-Light Cust ID Workflows (50 flows) -500k aMAUs	GCIS-721-500K	\$79,200.00
CI-Light Cust ID Workflows (50 flows) -50M aMAUs	GCIS-721-50M	\$7,920,000.00
CI-Light Cust ID Workflows (50 flows) -5M aMAUs	GCIS-721-5000K	\$633,600.00
CI-Light Cust ID Workflows (50 flows) -600k aMAUs	GCIS-721-600K	\$95,040.00
CI-Light Cust ID Workflows (50 flows) -60M aMAUs	GCIS-721-60M	\$9,504,000.00
CI-Light Cust ID Workflows (50 flows) -6M aMAUs	GCIS-721-6000K	\$792,000.00
CI-Light Cust ID Workflows (50 flows) -7.5M aMAUs	GCIS-721-7500K	\$950,400.00
CI-Light Cust ID Workflows (50 flows) -720k aMAUs	GCIS-721-720K	\$114,048.00
CI-Light Cust ID Workflows (50 flows) -75M aMAUs	GCIS-721-75M	\$11,880,000.00
CI-Light Cust ID Workflows (50 flows) -900k aMAUs	GCIS-721-900K	\$142,560.00

CI-Light Cust ID Workflows (50 flows) -9M aMAUs	GCIS-721-9000K	\$1,188,000.00
CI-Medium Cust ID Workflows (150 flows) -1.1M aMAUs	GCIS-722-1100K	\$239,580.00
CI-Medium Cust ID Workflows (150 flows) -1.3M aMAUs	GCIS-722-1300K	\$283,140.00
CI-Medium Cust ID Workflows (150 flows) -1.6m aMAUs	GCIS-722-1600K	\$348,480.00
CI-Medium Cust ID Workflows (150 flows) -100k aMAUs	GCIS-722-100K	\$21,780.00
CI-Medium Cust ID Workflows (150 flows) -100M aMAUs	GCIS-722-100M	\$21,780,000.00
CI-Medium Cust ID Workflows (150 flows) -11M aMAUs	GCIS-722-11M	\$2,395,800.00
CI-Medium Cust ID Workflows (150 flows) -13M aMAUs	GCIS-722-13M	\$2,831,400.00
CI-Medium Cust ID Workflows (150 flows) -16M aMAUs	GCIS-722-16M	\$3,484,800.00
CI-Medium Cust ID Workflows (150 flows) -19M aMAUs	GCIS-722-19M	\$4,138,200.00
CI-Medium Cust ID Workflows (150 flows) -2.5M aMAUs	GCIS-722-2500K	\$544,500.00
CI-Medium Cust ID Workflows (150 flows) -200k aMAUs	GCIS-722-200K	\$43,560.00
CI-Medium Cust ID Workflows (150 flows) -23M aMAUs	GCIS-722-23M	\$5,009,400.00

CI-Medium Cust ID Workflows (150 flows) -28M aMAUs	GCIS-722-28M	\$6,098,400.00
CI-Medium Cust ID Workflows (150 flows) -2M aMAUs	GCIS-722-2000K	\$435,600.00
CI-Medium Cust ID Workflows (150 flows) -3.5M aMAUs	GCIS-722-3500K	\$762,300.00
CI-Medium Cust ID Workflows (150 flows) -300k aMAUs	GCIS-722-300K	\$65,340.00
CI-Medium Cust ID Workflows (150 flows) -34M aMAUs	GCIS-722-34M	\$7,405,200.00
CI-Medium Cust ID Workflows (150 flows) -3M aMAUs	GCIS-722-3000K	\$653,400.00
CI-Medium Cust ID Workflows (150 flows) -41M aMAUs	GCIS-722-41M	\$8,929,800.00
CI-Medium Cust ID Workflows (150 flows) -4M aMAUs	GCIS-722-4000K	\$871,200.00
CI-Medium Cust ID Workflows (150 flows) -500k aMAUs	GCIS-722-500K	\$108,900.00
CI-Medium Cust ID Workflows (150 flows) -50M aMAUs	GCIS-722-50M	\$10,890,000.00
CI-Medium Cust ID Workflows (150 flows) -5M aMAUs	GCIS-722-5000K	\$1,089,000.00
CI-Medium Cust ID Workflows (150 flows) -600k aMAUs	GCIS-722-600K	\$130,680.00
CI-Medium Cust ID Workflows (150 flows) -60M aMAUs	GCIS-722-60M	\$13,068,000.00

CI-Medium Cust ID Workflows (150 flows) -6M aMAUs	GCIS-722-6000K	\$1,306,800.00
CI-Medium Cust ID Workflows (150 flows) -7.5M aMAUs	GCIS-722-7500K	\$1,633,500.00
CI-Medium Cust ID Workflows (150 flows) -720k aMAUs	GCIS-722-720K	\$156,816.00
CI-Medium Cust ID Workflows (150 flows) -75M aMAUs	GCIS-722-75M	\$16,335,000.00
CI-Medium Cust ID Workflows (150 flows) -900k aMAUs	GCIS-722-900K	\$196,020.00
CI-Medium Cust ID Workflows (150 flows) -9M aMAUs	GCIS-722-9000K	\$1,960,200.00
CI-Unlimited Cust ID Workflows (Unlimited) -1.1M aMAUs	GCIS-723-1100K	\$304,920.00
CI-Unlimited Cust ID Workflows (Unlimited) -1.3M aMAUs	GCIS-723-1300K	\$360,360.00
CI-Unlimited Cust ID Workflows (Unlimited) -1.6m aMAUs	GCIS-723-1600K	\$443,520.00
CI-Unlimited Cust ID Workflows (Unlimited) -100k aMAUs	GCIS-723-100K	\$27,720.00
CI-Unlimited Cust ID Workflows (Unlimited) -100M aMAUs	GCIS-723-100M	\$27,720,000.00
CI-Unlimited Cust ID Workflows (Unlimited) -11M aMAUs	GCIS-723-11M	\$3,049,200.00
CI-Unlimited Cust ID Workflows (Unlimited) -13M aMAUs	GCIS-723-13M	\$3,603,600.00

CI-Unlimited Cust ID Workflows (Unlimited) -16M aMAUs	GCIS-723-16M	\$4,435,200.00
CI-Unlimited Cust ID Workflows (Unlimited) -19M aMAUs	GCIS-723-19M	\$5,266,800.00
CI-Unlimited Cust ID Workflows (Unlimited) -2.5M aMAUs	GCIS-723-2500K	\$693,000.00
CI-Unlimited Cust ID Workflows (Unlimited) -200k aMAUs	GCIS-723-200K	\$55,440.00
CI-Unlimited Cust ID Workflows (Unlimited) -23M aMAUs	GCIS-723-23M	\$6,375,600.00
CI-Unlimited Cust ID Workflows (Unlimited) -28M aMAUs	GCIS-723-28M	\$7,761,600.00
CI-Unlimited Cust ID Workflows (Unlimited) -2M aMAUs	GCIS-723-2000K	\$554,400.00
CI-Unlimited Cust ID Workflows (Unlimited) -3.5M aMAUs	GCIS-723-3500K	\$970,200.00
CI-Unlimited Cust ID Workflows (Unlimited) -300k aMAUs	GCIS-723-300K	\$83,160.00
CI-Unlimited Cust ID Workflows (Unlimited) -34M aMAUs	GCIS-723-34M	\$9,424,800.00
CI-Unlimited Cust ID Workflows (Unlimited) -3M aMAUs	GCIS-723-3000K	\$831,600.00
CI-Unlimited Cust ID Workflows (Unlimited) -41M aMAUs	GCIS-723-41M	\$11,365,200.00
CI-Unlimited Cust ID Workflows (Unlimited) -4M aMAUs	GCIS-723-4000K	\$1,108,800.00

CI-Unlimited Cust ID Workflows (Unlimited) -500k aMAUs	GCIS-723-500K	\$138,600.00
CI-Unlimited Cust ID Workflows (Unlimited) -50M aMAUs	GCIS-723-50M	\$13,860,000.00
CI-Unlimited Cust ID Workflows (Unlimited) -5M aMAUs	GCIS-723-5000K	\$1,386,000.00
CI-Unlimited Cust ID Workflows (Unlimited) -600k aMAUs	GCIS-723-600K	\$166,320.00
CI-Unlimited Cust ID Workflows (Unlimited) -60M aMAUs	GCIS-723-60M	\$16,632,000.00
CI-Unlimited Cust ID Workflows (Unlimited) -6M aMAUs	GCIS-723-6000K	\$1,663,200.00
CI-Unlimited Cust ID Workflows (Unlimited) -7.5M aMAUs	GCIS-723-7500K	\$2,079,000.00
CI-Unlimited Cust ID Workflows (Unlimited) -720k aMAUs	GCIS-723-720K	\$199,584.00
CI-Unlimited Cust ID Workflows (Unlimited) -75M aMAUs	GCIS-723-75M	\$20,790,000.00
CI-Unlimited Cust ID Workflows (Unlimited) -900k aMAUs	GCIS-723-900K	\$249,480.00
CI-Unlimited Cust ID Workflows (Unlimited) -9M aMAUs	GCIS-723-9000K	\$2,494,800.00
Customer Identity- API Access Management. 1.1M aMAUs	GCIS-150-1100K	\$217,800.00
Customer Identity- API Access Management. 1.3M aMAUs	GCIS-150-1300K	\$257,400.00

Customer Identity- API Access Management. 1.6M aMAUs	GCIS-150-1600K	\$316,800.00
Customer Identity- API Access Management. 100k aMAUs	GCIS-150-100K	\$19,800.00
Customer Identity- API Access Management. 100M aMAUs	GCIS-150-100M	\$19,800,000.00
Customer Identity- API Access Management. 11M aMAUs	GCIS-150-11M	\$2,178,000.00
Customer Identity- API Access Management. 13M aMAUs	GCIS-150-13M	\$2,574,000.00
Customer Identity- API Access Management. 16M aMAUs	GCIS-150-16M	\$3,168,000.00
Customer Identity- API Access Management. 19M aMAUs	GCIS-150-19M	\$3,762,000.00
Customer Identity- API Access Management. 2.5M aMAUs	GCIS-150-2500K	\$495,000.00
Customer Identity- API Access Management. 200k aMAUs	GCIS-150-200K	\$39,600.00
Customer Identity- API Access Management. 23M aMAUs	GCIS-150-23M	\$4,554,000.00
Customer Identity- API Access Management. 28M aMAUs	GCIS-150-28M	\$5,544,000.00
Customer Identity- API Access Management. 2M aMAUs	GCIS-150-2000K	\$396,000.00
Customer Identity- API Access Management. 3.5M aMAUs	GCIS-150-3500K	\$693,000.00

Customer Identity- API Access Management. 300k aMAUs	GCIS-150-300K	\$59,400.00
Customer Identity- API Access Management. 34M aMAUs	GCIS-150-34M	\$6,732,000.00
Customer Identity- API Access Management. 3M aMAUs	GCIS-150-3000K	\$594,000.00
Customer Identity- API Access Management. 41M aMAUs	GCIS-150-41M	\$8,118,000.00
Customer Identity- API Access Management. 4M aMAUs	GCIS-150-4000K	\$792,000.00
Customer Identity- API Access Management. 500k aMAUs	GCIS-150-500K	\$99,000.00
Customer Identity- API Access Management. 50M aMAUs	GCIS-150-50M	\$9,900,000.00
Customer Identity- API Access Management. 5M aMAUs	GCIS-150-5000K	\$990,000.00
Customer Identity- API Access Management. 600k aMAUs	GCIS-150-600K	\$118,800.00
Customer Identity- API Access Management. 60M aMAUs	GCIS-150-60M	\$11,880,000.00
Customer Identity- API Access Management. 6M aMAUs	GCIS-150-6000K	\$1,188,000.00
Customer Identity- API Access Management. 7.5M aMAUs	GCIS-150-7500K	\$1,485,000.00
Customer Identity- API Access Management. 720k aMAUs	GCIS-150-720K	\$142,560.00

Customer Identity- API Access Management. 75M aMAUs	GCIS-150-75M	\$14,850,000.00
Customer Identity- API Access Management. 900k aMAUs	GCIS-150-900K	\$178,200.00
Customer Identity- API Access Management. 9M aMAUs	GCIS-150-9000K	\$1,782,000.00
Customer Identity- LCM with 1 OIN App. 1.1M aMAUs	GCIS-139-1100K	\$261,360.00
Customer Identity- LCM with 1 OIN App. 1.3M aMAUs	GCIS-139-1300K	\$308,880.00
Customer Identity- LCM with 1 OIN App. 1.6M aMAUs	GCIS-139-1600K	\$380,160.00
Customer Identity- LCM with 1 OIN App. 100k aMAUs	GCIS-139-100K	\$23,760.00
Customer Identity- LCM with 1 OIN App. 100M aMAUs	GCIS-139-100M	\$23,760,000.00
Customer Identity- LCM with 1 OIN App. 11M aMAUs	GCIS-139-11M	\$2,613,600.00
Customer Identity- LCM with 1 OIN App. 13M aMAUs	GCIS-139-13M	\$3,088,800.00
Customer Identity- LCM with 1 OIN App. 16M aMAUs	GCIS-139-16M	\$3,801,600.00
Customer Identity- LCM with 1 OIN App. 19M aMAUs	GCIS-139-19M	\$4,514,400.00
Customer Identity- LCM with 1 OIN App. 2.5M aMAUs	GCIS-139-2500K	\$594,000.00

Customer Identity- LCM with 1 OIN App. 200k aMAUs	GCIS-139-200K	\$47,520.00
Customer Identity- LCM with 1 OIN App. 23M aMAUs	GCIS-139-23M	\$5,464,800.00
Customer Identity- LCM with 1 OIN App. 28M aMAUs	GCIS-139-28M	\$6,652,800.00
Customer Identity- LCM with 1 OIN App. 2M aMAUs	GCIS-139-2000K	\$475,200.00
Customer Identity- LCM with 1 OIN App. 3.5M aMAUs	GCIS-139-3500K	\$831,600.00
Customer Identity- LCM with 1 OIN App. 300k aMAUs	GCIS-139-300K	\$71,280.00
Customer Identity- LCM with 1 OIN App. 34M aMAUs	GCIS-139-34M	\$8,078,400.00
Customer Identity- LCM with 1 OIN App. 3M aMAUs	GCIS-139-3000K	\$712,800.00
Customer Identity- LCM with 1 OIN App. 41M aMAUs	GCIS-139-41M	\$9,741,600.00
Customer Identity- LCM with 1 OIN App. 4M aMAUs	GCIS-139-4000K	\$950,400.00
Customer Identity- LCM with 1 OIN App. 500k aMAUs	GCIS-139-500K	\$118,800.00
Customer Identity- LCM with 1 OIN App. 50M aMAUs	GCIS-139-50M	\$11,880,000.00
Customer Identity- LCM with 1 OIN App. 5M aMAUs	GCIS-139-5000K	\$1,188,000.00

Customer Identity- LCM with 1 OIN App. 600k aMAUs	GCIS-139-600K	\$142,560.00
Customer Identity- LCM with 1 OIN App. 60M aMAUs	GCIS-139-60M	\$14,256,000.00
Customer Identity- LCM with 1 OIN App. 6M aMAUs	GCIS-139-6000K	\$1,425,600.00
Customer Identity- LCM with 1 OIN App. 7.5M aMAUs	GCIS-139-7500K	\$1,782,000.00
Customer Identity- LCM with 1 OIN App. 720k aMAUs	GCIS-139-720K	\$171,072.00
Customer Identity- LCM with 1 OIN App. 75M aMAUs	GCIS-139-75M	\$17,820,000.00
Customer Identity- LCM with 1 OIN App. 900k aMAUs	GCIS-139-900K	\$213,840.00
Customer Identity- LCM with 1 OIN App. 9M aMAUs	GCIS-139-9000K	\$2,138,400.00
Customer Identity- LCM with 10 OIN Apps. 1.1M aMAUs	GCIS-142-1100K	\$522,720.00
Customer Identity- LCM with 10 OIN Apps. 1.3M aMAUs	GCIS-142-1300K	\$617,760.00
Customer Identity- LCM with 10 OIN Apps. 1.6M aMAUs	GCIS-142-1600K	\$760,320.00
Customer Identity- LCM with 10 OIN Apps. 100k aMAUs	GCIS-142-100K	\$47,520.00
Customer Identity- LCM with 10 OIN Apps. 100M aMAUs	GCIS-142-100M	\$47,520,000.00

Customer Identity- LCM with 10 OIN Apps. 11M aMAUs	GCIS-142-11M	\$5,227,200.00
Customer Identity- LCM with 10 OIN Apps. 13M aMAUs	GCIS-142-13M	\$6,177,600.00
Customer Identity- LCM with 10 OIN Apps. 16M aMAUs	GCIS-142-16M	\$7,603,200.00
Customer Identity- LCM with 10 OIN Apps. 19M aMAUs	GCIS-142-19M	\$9,028,800.00
Customer Identity- LCM with 10 OIN Apps. 2.5M aMAUs	GCIS-142-2500K	\$1,188,000.00
Customer Identity- LCM with 10 OIN Apps. 200k aMAUs	GCIS-142-200K	\$95,040.00
Customer Identity- LCM with 10 OIN Apps. 23M aMAUs	GCIS-142-23M	\$10,929,600.00
Customer Identity- LCM with 10 OIN Apps. 28M aMAUs	GCIS-142-28M	\$13,305,600.00
Customer Identity- LCM with 10 OIN Apps. 2M aMAUs	GCIS-142-2000K	\$950,400.00
Customer Identity- LCM with 10 OIN Apps. 3.5M aMAUs	GCIS-142-3500K	\$1,663,200.00
Customer Identity- LCM with 10 OIN Apps. 300k aMAUs	GCIS-142-300K	\$142,560.00
Customer Identity- LCM with 10 OIN Apps. 34M aMAUs	GCIS-142-34M	\$16,156,800.00
Customer Identity- LCM with 10 OIN Apps. 3M aMAUs	GCIS-142-3000K	\$1,425,600.00

Customer Identity- LCM with 10 OIN Apps. 41M aMAUs	GCIS-142-41M	\$19,483,200.00
Customer Identity- LCM with 10 OIN Apps. 4M aMAUs	GCIS-142-4000K	\$1,900,800.00
Customer Identity- LCM with 10 OIN Apps. 500k aMAUs	GCIS-142-500K	\$237,600.00
Customer Identity- LCM with 10 OIN Apps. 50M aMAUs	GCIS-142-50M	\$23,760,000.00
Customer Identity- LCM with 10 OIN Apps. 5M aMAUs	GCIS-142-5000K	\$2,376,000.00
Customer Identity- LCM with 10 OIN Apps. 600k aMAUs	GCIS-142-600K	\$285,120.00
Customer Identity- LCM with 10 OIN Apps. 60M aMAUs	GCIS-142-60M	\$28,512,000.00
Customer Identity- LCM with 10 OIN Apps. 6M aMAUs	GCIS-142-6000K	\$2,851,200.00
Customer Identity- LCM with 10 OIN Apps. 7.5M aMAUs	GCIS-142-7500K	\$3,564,000.00
Customer Identity- LCM with 10 OIN Apps. 720k aMAUs	GCIS-142-720K	\$342,144.00
Customer Identity- LCM with 10 OIN Apps. 75M aMAUs	GCIS-142-75M	\$35,640,000.00
Customer Identity- LCM with 10 OIN Apps. 900k aMAUs	GCIS-142-900K	\$427,680.00
Customer Identity- LCM with 10 OIN Apps. 9M aMAUs	GCIS-142-9000K	\$4,276,800.00

Customer Identity- LCM with 2 OIN Apps. 1.1M aMAUs	GCIS-140-1100K	\$326,700.00
Customer Identity- LCM with 2 OIN Apps. 1.3M aMAUs	GCIS-140-1300K	\$386,100.00
Customer Identity- LCM with 2 OIN Apps. 1.6M aMAUs	GCIS-140-1600K	\$475,200.00
Customer Identity- LCM with 2 OIN Apps. 100k aMAUs	GCIS-140-100K	\$29,700.00
Customer Identity- LCM with 2 OIN Apps. 100M aMAUs	GCIS-140-100M	\$29,700,000.00
Customer Identity- LCM with 2 OIN Apps. 11M aMAUs	GCIS-140-11M	\$3,267,000.00
Customer Identity- LCM with 2 OIN Apps. 13M aMAUs	GCIS-140-13M	\$3,861,000.00
Customer Identity- LCM with 2 OIN Apps. 16M aMAUs	GCIS-140-16M	\$4,752,000.00
Customer Identity- LCM with 2 OIN Apps. 19M aMAUs	GCIS-140-19M	\$5,643,000.00
Customer Identity- LCM with 2 OIN Apps. 2.5M aMAUs	GCIS-140-2500K	\$742,500.00
Customer Identity- LCM with 2 OIN Apps. 200k aMAUs	GCIS-140-200K	\$59,400.00
Customer Identity- LCM with 2 OIN Apps. 23M aMAUs	GCIS-140-23M	\$6,831,000.00
Customer Identity- LCM with 2 OIN Apps. 28M aMAUs	GCIS-140-28M	\$8,316,000.00

Customer Identity- LCM with 2 OIN Apps. 2M aMAUs	GCIS-140-2000K	\$594,000.00
Customer Identity- LCM with 2 OIN Apps. 3.5M aMAUs	GCIS-140-3500K	\$1,039,500.00
Customer Identity- LCM with 2 OIN Apps. 300k aMAUs	GCIS-140-300K	\$89,100.00
Customer Identity- LCM with 2 OIN Apps. 34M aMAUs	GCIS-140-34M	\$10,098,000.00
Customer Identity- LCM with 2 OIN Apps. 3M aMAUs	GCIS-140-3000K	\$891,000.00
Customer Identity- LCM with 2 OIN Apps. 41M aMAUs	GCIS-140-41M	\$12,177,000.00
Customer Identity- LCM with 2 OIN Apps. 4M aMAUs	GCIS-140-4000K	\$1,188,000.00
Customer Identity- LCM with 2 OIN Apps. 500k aMAUs	GCIS-140-500K	\$148,500.00
Customer Identity- LCM with 2 OIN Apps. 50M aMAUs	GCIS-140-50M	\$14,850,000.00
Customer Identity- LCM with 2 OIN Apps. 5M aMAUs	GCIS-140-5000K	\$1,485,000.00
Customer Identity- LCM with 2 OIN Apps. 600k aMAUs	GCIS-140-600K	\$178,200.00
Customer Identity- LCM with 2 OIN Apps. 60M aMAUs	GCIS-140-60M	\$17,820,000.00
Customer Identity- LCM with 2 OIN Apps. 6M aMAUs	GCIS-140-6000K	\$1,782,000.00

Customer Identity- LCM with 2 OIN Apps. 7.5M aMAUs	GCIS-140-7500K	\$2,227,500.00
Customer Identity- LCM with 2 OIN Apps. 720k aMAUs	GCIS-140-720K	\$213,840.00
Customer Identity- LCM with 2 OIN Apps. 75M aMAUs	GCIS-140-75M	\$22,275,000.00
Customer Identity- LCM with 2 OIN Apps. 900k aMAUs	GCIS-140-900K	\$267,300.00
Customer Identity- LCM with 2 OIN Apps. 9M aMAUs	GCIS-140-9000K	\$2,673,000.00
Customer Identity- LCM with 5 OIN Apps. 1.1M aMAUs	GCIS-141-1100K	\$392,040.00
Customer Identity- LCM with 5 OIN Apps. 1.3M aMAUs	GCIS-141-1300K	\$463,320.00
Customer Identity- LCM with 5 OIN Apps. 1.6M aMAUs	GCIS-141-1600K	\$570,240.00
Customer Identity- LCM with 5 OIN Apps. 100k aMAUs	GCIS-141-100K	\$35,640.00
Customer Identity- LCM with 5 OIN Apps. 100M aMAUs	GCIS-141-100M	\$35,640,000.00
Customer Identity- LCM with 5 OIN Apps. 11M aMAUs	GCIS-141-11M	\$3,920,400.00
Customer Identity- LCM with 5 OIN Apps. 13M aMAUs	GCIS-141-13M	\$4,633,200.00
Customer Identity- LCM with 5 OIN Apps. 16M aMAUs	GCIS-141-16M	\$5,702,400.00

Customer Identity- LCM with 5 OIN Apps. 19M aMAUs	GCIS-141-19M	\$6,771,600.00
Customer Identity- LCM with 5 OIN Apps. 2.5M aMAUs	GCIS-141-2500K	\$891,000.00
Customer Identity- LCM with 5 OIN Apps. 200k aMAUs	GCIS-141-200K	\$71,280.00
Customer Identity- LCM with 5 OIN Apps. 23M aMAUs	GCIS-141-23M	\$8,197,200.00
Customer Identity- LCM with 5 OIN Apps. 28M aMAUs	GCIS-141-28M	\$9,979,200.00
Customer Identity- LCM with 5 OIN Apps. 2M aMAUs	GCIS-141-2000K	\$712,800.00
Customer Identity- LCM with 5 OIN Apps. 3.5M aMAUs	GCIS-141-3500K	\$1,247,400.00
Customer Identity- LCM with 5 OIN Apps. 300k aMAUs	GCIS-141-300K	\$106,920.00
Customer Identity- LCM with 5 OIN Apps. 34M aMAUs	GCIS-141-34M	\$12,117,600.00
Customer Identity- LCM with 5 OIN Apps. 3M aMAUs	GCIS-141-3000K	\$1,069,200.00
Customer Identity- LCM with 5 OIN Apps. 41M aMAUs	GCIS-141-41M	\$14,612,400.00
Customer Identity- LCM with 5 OIN Apps. 4M aMAUs	GCIS-141-4000K	\$1,425,600.00
Customer Identity- LCM with 5 OIN Apps. 500k aMAUs	GCIS-141-500K	\$178,200.00

Customer Identity- LCM with 5 OIN Apps. 50M aMAUs	GCIS-141-50M	\$17,820,000.00
Customer Identity- LCM with 5 OIN Apps. 5M aMAUs	GCIS-141-5000K	\$1,782,000.00
Customer Identity- LCM with 5 OIN Apps. 600k aMAUs	GCIS-141-600K	\$213,840.00
Customer Identity- LCM with 5 OIN Apps. 60M aMAUs	GCIS-141-60M	\$21,384,000.00
Customer Identity- LCM with 5 OIN Apps. 6M aMAUs	GCIS-141-6000K	\$2,138,400.00
Customer Identity- LCM with 5 OIN Apps. 7.5M aMAUs	GCIS-141-7500K	\$2,673,000.00
Customer Identity- LCM with 5 OIN Apps. 720k aMAUs	GCIS-141-720K	\$256,608.00
Customer Identity- LCM with 5 OIN Apps. 75M aMAUs	GCIS-141-75M	\$26,730,000.00
Customer Identity- LCM with 5 OIN Apps. 900k aMAUs	GCIS-141-900K	\$320,760.00
Customer Identity- LCM with 5 OIN Apps. 9M aMAUs	GCIS-141-9000K	\$3,207,600.00
Customer Identity- LCM with Unlimited OIN Apps. 1.1M aMAUs	GCIS-138-1100K	\$1,045,440.00
Customer Identity- LCM with Unlimited OIN Apps. 1.3M aMAUs	GCIS-138-1300K	\$1,235,520.00
Customer Identity- LCM with Unlimited OIN Apps. 1.6M aMAUs	GCIS-138-1600K	\$1,520,640.00

Customer Identity- LCM with Unlimited OIN Apps. 100k aMAUs	GCIS-138-100K	\$95,040.00
Customer Identity- LCM with Unlimited OIN Apps. 100M aMAUs	GCIS-138-100M	\$95,040,000.00
Customer Identity- LCM with Unlimited OIN Apps. 11M aMAUs	GCIS-138-11M	\$10,454,400.00
Customer Identity- LCM with Unlimited OIN Apps. 13M aMAUs	GCIS-138-13M	\$12,355,200.00
Customer Identity- LCM with Unlimited OIN Apps. 16M aMAUs	GCIS-138-16M	\$15,206,400.00
Customer Identity- LCM with Unlimited OIN Apps. 19M aMAUs	GCIS-138-19M	\$18,057,600.00
Customer Identity- LCM with Unlimited OIN Apps. 2.5M aMAUs	GCIS-138-2500K	\$2,376,000.00
Customer Identity- LCM with Unlimited OIN Apps. 200k aMAUs	GCIS-138-200K	\$190,080.00
Customer Identity- LCM with Unlimited OIN Apps. 23M aMAUs	GCIS-138-23M	\$21,859,200.00
Customer Identity- LCM with Unlimited OIN Apps. 28M aMAUs	GCIS-138-28M	\$26,611,200.00
Customer Identity- LCM with Unlimited OIN Apps. 2M aMAUs	GCIS-138-2000K	\$1,900,800.00
Customer Identity- LCM with Unlimited OIN Apps. 3.5M aMAUs	GCIS-138-3500K	\$3,326,400.00
Customer Identity- LCM with Unlimited OIN Apps. 300k aMAUs	GCIS-138-300K	\$285,120.00

Customer Identity- LCM with Unlimited OIN Apps. 34M aMAUs	GCIS-138-34M	\$32,313,600.00
Customer Identity- LCM with Unlimited OIN Apps. 3M aMAUs	GCIS-138-3000K	\$2,851,200.00
Customer Identity- LCM with Unlimited OIN Apps. 41M aMAUs	GCIS-138-41M	\$38,966,400.00
Customer Identity- LCM with Unlimited OIN Apps. 4M aMAUs	GCIS-138-4000K	\$3,801,600.00
Customer Identity- LCM with Unlimited OIN Apps. 500k aMAUs	GCIS-138-500K	\$475,200.00
Customer Identity- LCM with Unlimited OIN Apps. 50M aMAUs	GCIS-138-50M	\$47,520,000.00
Customer Identity- LCM with Unlimited OIN Apps. 5M aMAUs	GCIS-138-5000K	\$4,752,000.00
Customer Identity- LCM with Unlimited OIN Apps. 600k aMAUs	GCIS-138-600K	\$570,240.00
Customer Identity- LCM with Unlimited OIN Apps. 60M aMAUs	GCIS-138-60M	\$57,024,000.00
Customer Identity- LCM with Unlimited OIN Apps. 6M aMAUs	GCIS-138-6000K	\$5,702,400.00
Customer Identity- LCM with Unlimited OIN Apps. 7.5M aMAUs	GCIS-138-7500K	\$7,128,000.00
Customer Identity- LCM with Unlimited OIN Apps. 720k aMAUs	GCIS-138-720K	\$684,288.00
Customer Identity- LCM with Unlimited OIN Apps. 75M aMAUs	GCIS-138-75M	\$71,280,000.00

Customer Identity- LCM with Unlimited OIN Apps. 900k aMAUs	GCIS-138-900K	\$855,360.00
Customer Identity- LCM with Unlimited OIN Apps. 9M aMAUs	GCIS-138-9000K	\$8,553,600.00
Customer Identity- Single Sign-On with 10 OIN Apps. 1.1M aMAUs	GCIS-145-1100K	\$108,900.00
Customer Identity- Single Sign-On with 10 OIN Apps. 1.3M aMAUs	GCIS-145-1300K	\$128,700.00
Customer Identity- Single Sign-On with 10 OIN Apps. 1.6M aMAUs	GCIS-145-1600K	\$158,400.00
Customer Identity- Single Sign-On with 10 OIN Apps. 100k aMAUs	GCIS-145-100K	\$9,900.00
Customer Identity- Single Sign-On with 10 OIN Apps. 100M aMAUs	GCIS-145-100M	\$9,900,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 11M aMAUs	GCIS-145-11M	\$1,089,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 13M aMAUs	GCIS-145-13M	\$1,287,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 16M aMAUs	GCIS-145-16M	\$1,584,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 19M aMAUs	GCIS-145-19M	\$1,881,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 2.5M aMAUs	GCIS-145-2500K	\$247,500.00
Customer Identity- Single Sign-On with 10 OIN Apps. 200k aMAUs	GCIS-145-200K	\$19,800.00

Customer Identity- Single Sign-On with 10 OIN Apps. 23M aMAUs	GCIS-145-23M	\$2,277,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 28M aMAUs	GCIS-145-28M	\$2,772,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 2M aMAUs	GCIS-145-2000K	\$198,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 3.5M aMAUs	GCIS-145-3500K	\$346,500.00
Customer Identity- Single Sign-On with 10 OIN Apps. 300k aMAUs	GCIS-145-300K	\$29,700.00
Customer Identity- Single Sign-On with 10 OIN Apps. 34M aMAUs	GCIS-145-34M	\$3,366,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 3M aMAUs	GCIS-145-3000K	\$297,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 41M aMAUs	GCIS-145-41M	\$4,059,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 4M aMAUs	GCIS-145-4000K	\$396,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 500k aMAUs	GCIS-145-500K	\$49,500.00
Customer Identity- Single Sign-On with 10 OIN Apps. 50M aMAUs	GCIS-145-50M	\$4,950,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 5M aMAUs	GCIS-145-5000K	\$495,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 600k aMAUs	GCIS-145-600K	\$59,400.00

Customer Identity- Single Sign-On with 10 OIN Apps. 60M aMAUs	GCIS-145-60M	\$5,940,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 6M aMAUs	GCIS-145-6000K	\$594,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 7.5M aMAUs	GCIS-145-7500K	\$742,500.00
Customer Identity- Single Sign-On with 10 OIN Apps. 720k aMAUs	GCIS-145-720K	\$71,280.00
Customer Identity- Single Sign-On with 10 OIN Apps. 75M aMAUs	GCIS-145-75M	\$7,425,000.00
Customer Identity- Single Sign-On with 10 OIN Apps. 900k aMAUs	GCIS-145-900K	\$89,100.00
Customer Identity- Single Sign-On with 10 OIN Apps. 9M aMAUs	GCIS-145-9000K	\$891,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 1.1M aMAUs	GCIS--144-1100K	\$54,450.00
Customer Identity- Single Sign-On with 5 OIN Apps. 1.3M aMAUs	GCIS--144-1300K	\$64,350.00
Customer Identity- Single Sign-On with 5 OIN Apps. 1.6M aMAUs	GCIS--144-1600K	\$79,200.00
Customer Identity- Single Sign-On with 5 OIN Apps. 100k aMAUs	GCIS--144-100K	\$4,950.00
Customer Identity- Single Sign-On with 5 OIN Apps. 100M aMAUs	GCIS--144-100M	\$4,950,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 11M aMAUs	GCIS--144-11M	\$544,500.00

Customer Identity- Single Sign-On with 5 OIN Apps. 13M aMAUs	GCIS--144-13M	\$643,500.00
Customer Identity- Single Sign-On with 5 OIN Apps. 16M aMAUs	GCIS--144-16M	\$792,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 19M aMAUs	GCIS--144-19M	\$940,500.00
Customer Identity- Single Sign-On with 5 OIN Apps. 2.5M aMAUs	GCIS--144-2500K	\$123,750.00
Customer Identity- Single Sign-On with 5 OIN Apps. 200k aMAUs	GCIS--144-200K	\$9,900.00
Customer Identity- Single Sign-On with 5 OIN Apps. 23M aMAUs	GCIS--144-23M	\$1,138,500.00
Customer Identity- Single Sign-On with 5 OIN Apps. 28M aMAUs	GCIS--144-28M	\$1,386,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 2M aMAUs	GCIS--144-2000K	\$99,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 3.5M aMAUs	GCIS--144-3500K	\$173,250.00
Customer Identity- Single Sign-On with 5 OIN Apps. 300k aMAUs	GCIS--144-300K	\$14,850.00
Customer Identity- Single Sign-On with 5 OIN Apps. 34M aMAUs	GCIS--144-34M	\$1,683,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 3M aMAUs	GCIS--144-3000K	\$148,500.00
Customer Identity- Single Sign-On with 5 OIN Apps. 41M aMAUs	GCIS--144-41M	\$2,029,500.00

Customer Identity- Single Sign-On with 5 OIN Apps. 4M aMAUs	GCIS--144-4000K	\$198,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 500k aMAUs	GCIS--144-500K	\$24,750.00
Customer Identity- Single Sign-On with 5 OIN Apps. 50M aMAUs	GCIS--144-50M	\$2,475,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 5M aMAUs	GCIS--144-5000K	\$247,500.00
Customer Identity- Single Sign-On with 5 OIN Apps. 600k aMAUs	GCIS--144-600K	\$29,700.00
Customer Identity- Single Sign-On with 5 OIN Apps. 60M aMAUs	GCIS--144-60M	\$2,970,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 6M aMAUs	GCIS--144-6000K	\$297,000.00
Customer Identity- Single Sign-On with 5 OIN Apps. 7.5M aMAUs	GCIS--144-7500K	\$371,250.00
Customer Identity- Single Sign-On with 5 OIN Apps. 720k aMAUs	GCIS--144-720K	\$35,640.00
Customer Identity- Single Sign-On with 5 OIN Apps. 75M aMAUs	GCIS--144-75M	\$3,712,500.00
Customer Identity- Single Sign-On with 5 OIN Apps. 900k aMAUs	GCIS--144-900K	\$44,550.00
Customer Identity- Single Sign-On with 5 OIN Apps. 9M aMAUs	GCIS--144-9000K	\$445,500.00
Customer Identity- Single Sign-On with Unlimited Apps. 1.1M aMAUs	GCIS-146-1100K	\$217,800.00

Customer Identity- Single Sign-On with Unlimited Apps. 1.3M aMAUs	GCIS-146-1300K	\$257,400.00
Customer Identity- Single Sign-On with Unlimited Apps. 1.6M aMAUs	GCIS-146-1600K	\$316,800.00
Customer Identity- Single Sign-On with Unlimited Apps. 100k aMAUs	GCIS-146-100K	\$19,800.00
Customer Identity- Single Sign-On with Unlimited Apps. 100M aMAUs	GCIS-146-100M	\$19,800,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 11M aMAUs	GCIS-146-11M	\$2,178,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 13M aMAUs	GCIS-146-13M	\$2,574,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 16M aMAUs	GCIS-146-16M	\$3,168,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 19M aMAUs	GCIS-146-19M	\$3,762,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 2.5M aMAUs	GCIS-146-2500K	\$495,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 200k aMAUs	GCIS-146-200K	\$39,600.00

Customer Identity- Single Sign-On with Unlimited Apps. 23M aMAUs	GCIS-146-23M	\$4,554,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 28M aMAUs	GCIS-146-28M	\$5,544,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 2M aMAUs	GCIS-146-2000K	\$396,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 3.5M aMAUs	GCIS-146-3500K	\$693,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 300k aMAUs	GCIS-146-300K	\$59,400.00
Customer Identity- Single Sign-On with Unlimited Apps. 34M aMAUs	GCIS-146-34M	\$6,732,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 3M aMAUs	GCIS-146-3000K	\$594,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 41M aMAUs	GCIS-146-41M	\$8,118,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 4M aMAUs	GCIS-146-4000K	\$792,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 500k aMAUs	GCIS-146-500K	\$99,000.00

Customer Identity- Single Sign-On with Unlimited Apps. 50M aMAUs	GCIS-146-50M	\$9,900,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 5M aMAUs	GCIS-146-5000K	\$990,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 600k aMAUs	GCIS-146-600K	\$118,800.00
Customer Identity- Single Sign-On with Unlimited Apps. 60M aMAUs	GCIS-146-60M	\$11,880,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 6M aMAUs	GCIS-146-6000K	\$1,188,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 7.5M aMAUs	GCIS-146-7500K	\$1,485,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 720k aMAUs	GCIS-146-720K	\$142,560.00
Customer Identity- Single Sign-On with Unlimited Apps. 75M aMAUs	GCIS-146-75M	\$14,850,000.00
Customer Identity- Single Sign-On with Unlimited Apps. 900k aMAUs	GCIS-146-900K	\$178,200.00
Customer Identity- Single Sign-On with Unlimited Apps. 9M aMAUs	GCIS-146-9000K	\$1,782,000.00

IT Products - Identity Threat Protection	G1113	\$47.52
Training - Customer Identity Cloud: Implement Authentication with Auth0	G1073	\$1,831.50
API Products - Single Sign-On with 10 OIN Apps. 20k aMAUs	G145-20K	\$3,960.00
API Products - Single Sign-On with 10 OIN Apps. 50k aMAUs	G145-50K	\$4,950.00
API Products - Single Sign-On with 5 OIN Apps. 100k aMAUs	G144-100K	\$4,455.00
API Products - Single Sign-On with 5 OIN Apps. 200k aMAUs	G144-200K	\$6,435.00
API Products - Single Sign-On with 5 OIN Apps. 20k aMAUs	G144-20K	\$1,980.00
API Products - Single Sign-On with 5 OIN Apps. 300k aMAUs	G144-300K	\$7,425.00
API Products - Single Sign-On with 5 OIN Apps. 500k aMAUs	G144-500K	\$11,880.00
API Products - Single Sign-On with 5 OIN Apps. 50k aMAUs	G144-50K	\$2,475.00
API Products - Single Sign-On with Unlimited Apps. 20k aMAUs	G146-20K	\$7,920.00
API Products - Single Sign-On with Unlimited Apps. 50k aMAUs	G146-50K	\$9,900.00

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$72.50 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: IBM MaaS360

Service Category: 9, Mobile Security and Threat Detection

Not to exceed pricing for **initial** term:

Part Description	Part Number	Not to Exceed Price – Per License
IBM MaaS360 Essentials Suite (SaaS) Managed Client Device	D1P3GLL	\$42.77 / per license
IBM MaaS360 Mobile Threat Management (SaaS) Managed Client Device	D1AJPLL	\$10.69 / per license

Add-On Services (optional) for **initial** term:

Part Description	Part Number	Not to Exceed Price – Per Engagement
IBM MaaS360 Customer Setup per Engagement	D1X6SLL	\$707.37 / per engagement

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Omnissa Workspace ONE

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1 - 2,999 Licenses	\$7.63	Per Device
3,000 – 5,000 Licenses	\$7.63	Per Device
5,000 – 8,000 Licenses	\$7.48	Per Device
8,000 – 10,000 Licenses	\$6.73	Per Device
10,000 +	\$5.98	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Workspace One Advanced Deployment	Typically used for small scale deployments	\$18,960	One Time Cost
Workspace One Deploy & Consume - Mobile + Modern Management	Typically used for Mid-Sized Deployments	\$125,000	One Time Cost
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$52,187.50	4 Consecutive Weeks (Up to 40 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$26,093.75	4 Consecutive Weeks (Up to 20 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$10,722.22	4 Consecutive Weeks (Up to 8 hrs/week)
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$10,148.91	1 Day/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$20,297.82	2 Days/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$30,446.73	3 Days/Week for 4 Consecutive Weeks

Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$40,595.64	4 Days/Week for 4 Consecutive Weeks
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Akamai Technologies

Service Category: Service Category 10: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Enterprise Application Access: Zero Trust Network Access - Monthly		
Enterprise Application Access Enterprise: Platform Fee, Monthly	\$ 800.00	Per Platform
Enterprise Application Access Enterprise: 1 to 99 Users Commitment, Monthly	\$ 9.60	Per User
Enterprise Application Access Enterprise: 100 to 499 Users Commitment, Monthly	\$ 7.20	Per User
Enterprise Application Access Enterprise: 500 to 999 Users Commitment, Monthly	\$ 5.60	Per User
Enterprise Application Access Enterprise: 1000 to 2499 Users Commitment, Monthly	\$ 5.20	Per User
Enterprise Application Access Enterprise: 2500 to 4999 Users Commitment, Monthly	\$ 4.80	Per User
Enterprise Application Access Enterprise: 5000 to 7499 Users Commitment, Monthly	\$ 4.40	Per User
Enterprise Application Access Enterprise: 7500 to 9999 Users Commitment, Monthly	\$ 4.20	Per User
Enterprise Application Access Enterprise: 10000 to 99999999 Users Commitment, Monthly	\$ 4.00	Per User

Tier	Price	Unit
Akamai Multi-factor Authentication - Monthly		
Multi-Factor Authentication: Commitment, Monthly, 100 - 499	\$ 1.81	Per User
Multi-Factor Authentication: Commitment, Monthly, 500 - 999	\$ 1.77	Per User
Multi-Factor Authentication: Commitment, Monthly, 1000 - 2499	\$ 1.74	Per User
Multi-Factor Authentication: Commitment, Monthly, 2500 - 4999	\$ 1.72	Per User
Multi-Factor Authentication: Commitment, Monthly, 5000 - 7499	\$ 1.69	Per User
Multi-Factor Authentication: Commitment, Monthly, 7500 - 9999	\$ 1.66	Per User

Multi-Factor Authentication: Commitment, Monthly, 10000 - 24999	\$ 1.52	Per User
Multi-Factor Authentication: Commitment, Monthly, 25000 - 49999	\$ 1.32	Per User
Multi-Factor Authentication: Commitment, Monthly, 50000 - 99999	\$ 1.00	Per User
Multi-Factor Authentication: Commitment, Monthly, 100000 - 999999999	\$ 0.60	Per User

Tier	Price	Unit
DNS Firewall - Secure Internet Access - Monthly		
SIA Enterprise Essentials - Commitment - Usage Users 1-99-Users	\$ 4.19	Per User
SIA Enterprise Essentials - Commitment - Usage Users 100-499-Users	\$ 3.15	Per User
SIA Enterprise Essentials - Commitment - Usage Users 500-999-Users	\$ 1.57	Per User
SIA Enterprise Essentials - Commitment - Usage Users 1000-2499-Users	\$ 1.18	Per User
SIA Enterprise Essentials - Commitment - Usage Users 2500-4999-Users	\$ 1.00	Per User
SIA Enterprise Essentials - Commitment - Usage Users 5000-7499-Users	\$ 0.92	Per User
SIA Enterprise Essentials - Commitment - Usage Users 7500-9999-Users	\$ 0.84	Per User
SIA Enterprise Essentials - Commitment - Usage Users 10000-24999-Users	\$ 0.73	Per User
SIA Enterprise Essentials - Commitment - Usage Users 25000-49999-Users	\$ 0.60	Per User
SIA Enterprise Essentials - Commitment - Usage Users 50000-999999-Users	\$ 0.52	Per User

Tier	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Yearly		
Endpoint/VDI Visibility & Enforcement 1-1000 (Yearly)	\$ 37.05	Per Endpoint
Endpoint/VDI Visibility & Enforcement 1001-5000 (Yearly)	\$ 34.20	Per Endpoint
Endpoint/VDI Visibility & Enforcement 5001-10000 (Yearly)	\$ 28.50	Per Endpoint
Endpoint/VDI Visibility & Enforcement 10001-999,999,999 (Yearly)	\$ 23.75	Per Endpoint
Workload Visibility & Enforcement 1-50 (Yearly)	\$ 570.00	Per Workload
Workload Visibility & Enforcement 51-100 (Yearly)	\$ 475.00	Per Workload
Workload Visibility & Enforcement 101-150 (Yearly)	\$ 427.50	Per Workload

Workload Visibility & Enforcement 151-200 (Yearly)	\$ 370.50	Per Workload
Workload Visibility & Enforcement 201-500 (Yearly)	\$ 342.00	Per Workload
Workload Visibility & Enforcement 501-1000 (Yearly)	\$ 275.50	Per Workload
Workload Visibility & Enforcement 1001-2000 (Yearly)	\$ 247.00	Per Workload
Workload Visibility & Enforcement 2001-5000 (Yearly)	\$ 228.00	Per Workload
Workload Visibility & Enforcement 5001-10000 (Yearly)	\$ 202.35	Per Workload
Workload Visibility & Enforcement 10001-20000 (Yearly)	\$ 190.00	Per Workload
Workload Visibility & Enforcement 20001-30000 (Yearly)	\$ 154.85	Per Workload
Workload Visibility & Enforcement 30001-40000 workloads	\$ 131.10	Per Workload
Workload Visibility & Enforcement 40001-50000 workloads	\$ 113.05	Per Workload
Workload Visibility & Enforcement 50001-999999999 workloads	\$ 95.00	Per Workload

Tier	Price	Unit
Workload Visibility 1-200 (Yearly)	\$ 185.25	Per Workload
Workload Visibility 201-500 (Yearly)	\$ 171.00	Per Workload
Workload Visibility 501-1000 (Yearly)	\$ 137.75	Per Workload
Workload Visibility 1001-2000 (Yearly)	\$ 123.50	Per Workload
Workload Visibility 2001-5000 (Yearly)	\$ 114.00	Per Workload
Workload Visibility 5001-10000 (Yearly)	\$ 101.80	Per Workload
Workload Visibility 10001-20000 (Yearly)	\$ 95.00	Per Workload
Workload Visibility 20001-30000 (Yearly)	\$ 77.43	Per Workload
Workload Visibility 30001-40000 (Yearly)	\$ 65.56	Per Workload
Workload Visibility 40001-50000 (Yearly)	\$ 56.53	Per Workload
Workload Visibility 50001-999,999,999 (Yearly)	\$ 47.50	Per Workload

Tier	Price	Unit
Device Segmentation Visibility & Enforcement - Commitment - Workload 1-1000-Workload	\$ 28.50	Per Workload
Device Segmentation Visibility & Enforcement - Commitment - Workload 1001-10000-Workload	\$ 14.25	Per Workload
Device Segmentation Visibility & Enforcement - Commitment - Workload 10001-9999999-Workload	\$ 9.50	Per Workload

Tier	Price	Unit

Insight Workload Add On 1-1000 (Yearly)	\$ 19.00	Per Workload
Insight Workload Add On 1001-5000 (Yearly)	\$ 15.20	Per Workload
Insight Workload Add On 5001-10000 (Yearly)	\$ 13.30	Per Workload
Insight Workload Add On 10001-999,999,999 (Yearly)	\$ 11.40	Per Workload

Tier	Price	Unit
Deception Workload Add On 1-1000 (Yearly)	\$ 28.50	Per Workload
Deception Workload Add On 1001-5000 (Yearly)	\$ 25.65	Per Workload
Deception Workload Add On 5001-10000 (Yearly)	\$ 22.80	Per Workload
Deception Workload Add On 10001-999,999,999 (Yearly)	\$ 19.95	Per Workload

Tier	Price	Unit
Management On-premise 1-500 (Yearly)	\$ 23,750.00	Per Workload
Management On-premise 501-1000 (Yearly)	\$ 47,500.00	Per Workload
Management On-premise 1001-2000 (Yearly)	\$ 71,250.00	Per Workload
Management On-premise 2001-5000 (Yearly)	\$ 95,000.00	Per Workload
Management On-premise 5001-10000 (Yearly)	\$ 118,750.00	Per Workload
Management On-premise 10001-20000 (Yearly)	\$ 142,500.00	Per Workload
Management On-premise 20001-30000 (Yearly)	\$ 166,250.00	Per Workload
Management On-premise 30001-40000 (Yearly)	\$ 190,000.00	Per Workload
Management On-premise 40001-50000 (Yearly)	\$ 213,750.00	Per Workload
Management On-premise 50001-999,999,999 (Yearly)	\$ 237,500.00	Per Workload

Tier	Price	Unit
Container Host 1-100 (Yearly)	\$ 3,325.00	Per Host
Container Host 101-250 (Yearly)	\$ 2,850.00	Per Host
Container Host 251-500 (Yearly)	\$ 2,736.00	Per Host
Container Host 501-1000 (Yearly)	\$ 2,499.00	Per Host
Container Host 1001-2000 (Yearly)	\$ 2,137.50	Per Host
Container Host 2001-5000 (Yearly)	\$ 1,900.00	Per Host

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Managed Integration EAA Zero Trust Network Access			
Enterprise Application Access Enterprise: Standard Integration, For First App, One Time		\$ 2,640.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Medium - Up to 5,000 Users, 5 Apps		\$ 16,450.00	Per Package

Enterprise Application Access - Enterprise - Security Integration - Managed Large - Up to 10,000 Users, 10 Apps		\$ 37,800.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Extra Large - > 10,000 Users, 20 Apps		\$ 78,050.00	Per Package
Enterprise - custom SOW (per hour)		\$ 242.00	Per Hour

Name	Description	Price	Unit
Managed Integration ZTNA - Akamai Guardicore Network Segmentation			
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 501-1000-Workload & 3 Use Cases		\$ 82,875.00	Per Package
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 1001-2000-Workload & 3 Use Cases		\$ 121,875.00	Per Package
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 2001-5000-Workload & 3 Use Cases		\$ 175,500.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1-500-Workload & 3 Use Cases		\$ 53,625.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 501-1000-Workload & 3 Use Cases		\$ 68,250.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1001-2000-Workload & 3 Use Cases		\$ 102,375.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 2001-5000-Workload & 3 Use Cases		\$ 146,250.00	Per Package
JumpStart PS engagement - Commitment - Workload 1-500-Workload & 1 Use Case		\$ 34,125.00	Per Package
JumpStart PS engagement - Commitment - Workload 501-1000-Workload		\$ 43,875.00	Per Package
JumpStart PS engagement - Commitment - Workload 1001-2000-Workload & 1 Use Case		\$ 68,250.00	Per Package

JumpStart PS engagement - Commitment - Workload 2001-5000- Workload & 1 Use Case		\$ 97,500.00	Per Package
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Name	Description	Price	Unit
Managed Integration Network Access Control - Akamai Packetfence			
PacketFence Deployment Assistance - Single Server Enforcement - VPN with Akamai MFA - Flat Fee - Each		\$ 8,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Enforcement - WiFi Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Enforcement - Wired Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Visibility Only - Asset Inventory - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Firewall SSO - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Google Workspace Integration - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence JAMF MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Kandji MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Microsoft Active Directory Certificate Services or Microsoft Intune PKI - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence Microsoft Intune MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Onboarding Provisioners - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence SentinelOne EDR - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Syslog Integration - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L2 - Flat Fee - Each		\$ 20,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - high-latency - Flat Fee - Each		\$ 50,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - low-latency - Flat Fee - Each		\$ 30,000.00	Per Integration

PacketFence PacketFence PKI - Flat Fee - Each		\$ 7,000.00	Per Integration
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Name	Description	Price	Unit
Training and Enablement			
Global Classroom Training - Additional Seats - Commitment - Seats		\$ 1,613.00	Per Seat
Shared Services- Akamai University		\$ 1,524.00	Per Seat
Guardicore Certified Segmentation Engineer		\$ 1,210.00	Per Seat
Guardicore Certified Segmentation Admin.		\$ 1,613.00	Per Seat
Guardicore Certified Segmentation Admin. Private Training • 3 Days Course • Including Exam		\$ 12,100.00	Per Package
Guardicore Certified Segmentation Engineer, Private Training • 2 Days Course • Including Exam		\$ 8,066.00	Per Package
PS Security Specialist Hours		\$ 282.00	Per Hour
PacketFence Basic Training - Flat Fee - Each		\$ 4,000.00	Per Package

Name	Description	Price	Unit
Managed Services			
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Additional Technical Support Alignment - Commitment - Unit		\$ 5,808.00	Per Package
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security		\$ 363.00	Per Policy

Service 3.0-Commitment-Managed WebApp Policies-Monthly			
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Business Assessments		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Configs		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0 - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour

Protect & Perform MSS 3.0 with Advanced-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform MSS 3.0 with Advanced::Advanced Service and Support-Commitment- (Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Advanced::Advanced Service and Support-Commitment-Monthly Fee for Additional Configurations included under Health Check		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Advanced - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Plus-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint

Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform::Managed Security Service 3.0-Overage-Technical Advisory Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Add Health Check Configurations)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform SOA with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal Hour - Max 15)		\$ 88.00	Per Hour
Protect & Perform::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform::Plus Service and Support- Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform SOA with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 72)		\$ 88.00	Per Hour
Protect & Perform::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Package
Protect & Perform SOA with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours Max 22)		\$ 88.00	Per Hour
Protect & Perform::Advanced Service and Support-Commitment-(Removing Configurations Max =2)		\$ 290.00	Per Configuration

Protect & Perform::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 3)		\$ 88.00	Per Hour
Protect & Perform RRS with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform RRS with Plus::Plus Service and Support-Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform RRS with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 18)		\$ 88.00	Per Hour
Protect & Perform RRS with Advanced::Advanced Service and Support-Commitment- (Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform RRS with Advanced::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 60)		\$ 88.00	Per Hour
Protect & Perform RRS with Premium::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Configuration
Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 605.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 549.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Adding Assessments		\$ 549.00	Per Assessment
Premium Service and Support 3.0 - Included Units - Remove PS Hour (Consumption Frequency - Quarterly)		\$ 69.00	Per Hour

Protect & Perform Premium Service and Support 3.0 - Commitment - Health Checks and Proactive Monitoring - Monthly fee for Addition		\$ 290.00	Per Health Check
Plus Service and Support - Health Check Configurations - Commitment - Configurations (For Removal of Configurations)		\$ 323.00	Per Configuration
Plus Service and Support - PS Hour - Commitment - Hour (Removal Hour - Max 3)		\$ 69.00	Per Hour
Plus Service and Support - PS Hour - Included Units - Hour (Consumption Frequency - Quarterly)		\$ 282.00	Per Hour
Plus Service and Support - Commitment - Training Seats		\$ 101.00	Per Seat
PS Security Specialist Hours		\$ 282.00	Per Hour
Professional Services - Security (per hour)		\$ 282.00	Per Hour
Advanced Service and Support: Flat Fee, Per Month		\$ 9,672.00	Per Package
Advanced Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 30 - 999,999,999		\$ 81.00	Per Hour
Advanced Service and Support: Health Check Configurations, 1 - 10, Commitment		\$ 323.00	Per Configuration
Advanced Service and Support: Advanced Project Management, Each, Per Month		\$ 2,820.00	Per Project
Protect & Perform SOA with Plus: Base Fee, Monthly		\$ 5,040.00	Per Package
Protect & Perform SOA with Advanced-Flat Fee-Per Month-Monthly		\$ 11,520.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Plus: Base Fee, Monthly		\$ 9,360.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Advanced: Base Fee, Monthly		\$ 15,840.00	Per Package
Protect & Perform Ongoing Support: Managed Security Service with Advanced: Base Fee, Monthly		\$ 26,400.00	Per Package

Protect & Perform SOA with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 280.00	Per Configuration
Protect & Perform SOA with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Plus: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Configuration
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform SOA with Advanced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 48		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour

Protect & Perform SOA with Advanced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48		\$ 80.00	Per Hour
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium-Flat Fee-Per Month-Monthly		\$ 24,480.00	Per Package
Protect & Perform SOA with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 288.00	Per Configuration
Protect & Perform SOA with Premium: Technical Advisory Hours		\$ 94.00	Per Hour

(Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999			
Protect & Perform SOA with Premium: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
Protect & Perform SOA with Premium: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform SOA with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Premium: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Protect & Perform RSS with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 86.00	Per Hour
Protect & Perform RSS with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration

Protect & Perform RSS with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Plus: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 87.00	Per Hour
Protect & Perform RSS with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform RSS with Advnaced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Advnaced: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Advnaced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Advnaced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour

Protect & Perform RSS with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48		\$ 80.00	Per Hour
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RRS with Premium-Flat Fee-Per Month-Monthly		\$ 28,800.00	Per Package
Protect & Perform RSS with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 87.00	Per Hour
Protect & Perform RSS with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 288.00	Per Configuration
Protect & Perform RSS with Premium: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Technical Advisory Hours,		\$ 280.00	Per Hour

Overage, As Incurred Quarterly, 1 - 999,999,999			
Protect & Perform RSS with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
Protect & Perform RSS with Premium: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Premium: SOCC Scaling, (Additional SOCC Cases), Monthly, 1 - 999,999,999		\$ 648.00	Per SOCC Case
Protect & Perform RSS with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform RSS with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Premium: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Security Optimization Assistance 2.0 (3 reviews/year, 24 hours/quarter) - Flat Fee - Per Month - Monthly		\$ 3,200.00	Per Package
SOA 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
SOA 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
SOA 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review

SOA 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
SOA 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
SOA 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
SOA 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Base Fee, Monthly		\$ 8,000.00	Per Package
R & R 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: SOCC Scaling (Additional SOCC Casess), Monthly, 1 - 999,999,999		\$ 720.00	Per SOCC Case
R & R 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
R & R 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Base Fee, Monthly		\$ 24,000.00	Per Package
PS&S 3.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
PS&S 3.0: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour

PS&S 3.0: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: Business Assessments (Additional Assessments), Monthly, 1 - 6		\$ 600.00	Per Assessment
PS&S 3.0: Akamai University (Custom Training Days Onsite), Monthly, 1 - 10		\$ 240.00	Per Hour
PS&S 3.0: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 320.00	Per Configuration
PS&S 3.0: Additional Technical Support Alignment, Monthly		\$ 6,400.00	Per Package
Plus Service and Support: Flat Fee, Per Month		\$ 2,400.00	Per Package
Plus Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 18 - 999,999,999		\$ 80.00	Per Hour
Plus Service and Support: Health Check Configurations, 3 - 10, Commitment		\$ 320.00	Per Configuration
Protect & Perform MSS 3.0 with Plus-Flat Fee-Per Month-Monthly		\$ 19,920.00	Per Package
Protect & Perform MSS 3.0 with Premium 3.0-Flat Fee-Per Month		\$ 39,360.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Flat Fee-Per Month-Monthly		\$ 26,400.00	Per Package
Security Optimization Assistance 2.0 (1 review/year, 6 hours/quarter) - Flat Fee - Per Month - Monthly - for AAP/AAP+ASM Customers ONLY		\$ 880.00	Per Package
SOCC Premium - Flat Fee - Per Month		\$ 40,156.00	Per Package
Managed Secuirty Service 3.0 - Flat Fee - Per Month - Monthly		\$ 19,757.00	Per Package
Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) (Addition/Removal) - Monthly Billing - Period Consumption		\$ 964.00	Per Endpoint
Managed Security Service 3.0 - Commitment - SOCC Scaling - Monthly Billing - Annual Consumption		\$ 723.00	Per SOCC Case

Managed Security Service 3.0 - Commitment - Managed WebApp Policies (Addition/Removal) - Monthly Billing - Period Consumption		\$ 402.00	Per Policy
Managed Security Service 3.0 - Commitment - Reviews (Addition/Removal) - Monthly Billing - Annual Consumption		\$ 402.00	Per Review
Managed Security Service 3.0 - Commitment - Managed PI Configurations (Addition/Removal) - Monthly Billing - Period Consumption		\$ 320.00	Per Configuration
Managed Security Service 3.0 - Included Units - Hour - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Managed Security Service 3.0 - Included Units - Technical Advisory Hours - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Protect & Perform MSS 3.0 with Plus-Commitment-Shared PS Hours- Monthly Fee for Quarterly Hours (Add hours)		\$ 145.00	Per Hour
Managed Security Service 3.0 - Commitment - Hour (Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Managed Security Service 3.0 - Commitment - Technical Advisory Hours(Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 94.00	Per Hour
Protect & Perform::Managed Security Service 3.0 - Commitment - Technical Advisory Hours- Monthly		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared		\$ 87.00	Per Hour

PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 74)			
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hour - Max 24)		\$ 87.00	Per Hour
Managed Security Service 3.0 - Commitment - Support Advocacy Hours - Monthly Billing - Quarterly Consumption		\$ 80.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared Support Advocacy Hours-Monthly Fee for Quarterly Hours		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 - Commitment - Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 with Plus – Commitment Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 323.00	Per Configuration
Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 290.00	Per Configuration
Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations - (Removal Max 2)		\$ 290.00	Per Configuration
Advanced Service and Support - PS Hours - Overage - Hour 30-9999999-Hour		\$ 282.00	Per Hour
Advanced Service and Support - PS Hours - Commitment - Hours - (Removal Max 10) 20-30-Hour		\$ 69.00	Per Hour

Name	Description	Price	Unit
Advanced Bot Detection and Management for Sophisticated Automated Threats			
Security Optimization Assistance for Bot Manager: Base Fee, Monthly		\$ 3,627.00	Per Package
Security Optimization Assistance for Bot Manager - Hours per Quarter		\$ 97.00	Per Hour

Name	Description	Price	Unit
Advanced API Security			
Security Optimization Assistance (Monthly)		\$ 1,400.00	Per Package
Security Optimization Assistance (Hourly Overage)		\$ 350.00	Per Hour

Name	Description	Price	Unit
Akamai TrafficPeak			
Professional Services-Security - Additional Hours		\$ 282.00	Per Hour

Name	Description	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Yearly			
Elite Support - Commitment - Workload 1-2000-Workload		\$ 63,375.00	Per Package
Elite Support - Commitment - Workload 2001-5000-Workload		\$ 117,000.00	Per Package
Elite Support - Commitment - Workload 5001-9999999-Workload		\$ 175,500.00	Per Package
Guardicore Hunt for Endpoints/VDI 0-500 (Yearly)		\$ 23.80	Per Endpoint
Guardicore Hunt for Endpoints/VDI 501-100 (Yearly)		\$ 19.95	Per Endpoint
Guardicore Hunt for Endpoints/VDI 1001-2000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 2001-5000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 5001-10000 (Yearly)		\$ 16.15	Per Endpoint
Guardicore Hunt for Endpoints/VDI 10001-20000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 20001-30000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 30001-40000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 40001-50000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 50001-999,999,999 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Workloads 1-500 (Yearly)		\$ 94.00	Per Workload
Guardicore Hunt for Workloads 501-1000 (Yearly)		\$ 60.80	Per Workload
Guardicore Hunt for Workloads 1001-2000 (Yearly)		\$ 55.10	Per Workload
Guardicore Hunt for Workloads 2001-5000 (Yearly)		\$ 52.25	Per Workload
Guardicore Hunt for Workloads 5001-10000 (Yearly)		\$ 49.40	Per Workload
Guardicore Hunt for Workloads 10001-20000 (Yearly)		\$ 46.55	Per Workload

Guardicore Hunt for Workloads 20001-30000 (Yearly)		\$ 38.00	Per Workload
Guardicore Hunt for Workloads 30001-40000 (Yearly)		\$ 32.30	Per Workload
Guardicore Hunt for Workloads 40001-50000 (Yearly)		\$ 28.50	Per Workload
Guardicore Hunt for Workloads 50001-999,999,999 (Yearly)		\$ 23.75	Per Workload

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Cloudflare Secure Access Service Edge (SASE)

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1,000 to 3,000 Users	\$68.50 per user / year	Users
3,0001 to 10,000 Users	\$57.90 per user / year	Users
10,001 + Users	\$47.38 per user / year	Users
Implementation	Custom SKU as quoted	Custom Scope

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiGATE/FortiSASE/FortiCLIENT

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50 - 499 Users	\$ 315.90	Per Student
500-1,999 Users	\$ 280.80	Per Student
2,000-9,999 Users	\$ 217.80	Per Student
10,000+ Users	\$ 147.60	Per Student
50 - 499 Users	\$ 105.30	Per Student
500-1,999 Users	\$ 93.60	Per Student
2,000-9,999 Users	\$ 72.54	Per Student
10,000+ Users	\$ 49.14	Per Student

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	FortiSASE - Bandwidth Add-on for Remote Users & Thin Edge Locations (Account add-on) 1 Year FortiSASE bandwidth subscription 25 Mbps add-on (Account level)	\$ 900.00	Throughput
FortiSASE Dedicated IP FortiSASE yearly subscription for 4 dedicated IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 4 dedicated IPs	\$ 4,500.00	Per Instance
FortiSASE Dedicated IP FortiSASE yearly subscription for 32 public IPs	FortiSASE Dedicated IP 1 Year FortiSASE yearly subscription for 32 public IPs	\$ 16,650.00	Per Instance

FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Fortinet Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Fortinet Locations	\$ 9,000.00	Per Instance
FortiSASE Region Add-On FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	FortiSASE Region Add-On 1 Year FortiSASE Compute Region Add-on Subscription for Public Cloud Locations	\$ 27,000.00	Per Instance
FortiSASE SD-WAN On- Ramp FortiSASE SD-WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	FortiSASE SD-WAN On- Ramp 1 Year FortiSASE SD- WAN On-Ramp Location supporting 1 Gbps of shared bandwidth for up to 10 FortiGate or 3rd Party IPsec connections for Comprehensive tier (2-8 Locations)	\$ 36,000.00	Per Instance
FortiSASE SD-WAN On- Ramp Connection FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On- Ramp Connection 1 Year FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Advanced tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 450.00	Per Instance
FortiSASE SD-WAN On- Ramp Connection FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	FortiSASE SD-WAN On- Ramp Connection 1 Year FortiSASE SD-WAN On- Ramp Connection add-on for 1-16,000 FortiGate or 3rd party IPsec connections for Comprehensive tier (Account level). A maximum of 2,000 connections can be allocated to a single node.	\$ 1,350.00	Per Instance
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCSS - FortiSASE Administrator Training - 2 days</p> <p>- Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisase-administrator</p> <p>- Upcoming sessions: https://training.fortinet.co</p>	\$ 1,710.00	Per Student

	m/local/schedule/?course%5B0%5D=fortisase_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included		
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/Weekend Service Surcharge	After Business Hours/Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description:	\$ 855.00	Per Student

	<p>https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	855.00 Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$	63.00 Per Student

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$	360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$	180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <p>- FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity</p> <p>- To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</p>	\$	1,440.00	Per Student

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Netskope

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Netskope SASE		
Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL	Per user per Year	\$ 236.00
Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL	Per user per Year	\$ 209.00
Security Service Edge (SSE) Private Access SkopeAI package	Per user per Year	\$ 325.00
Netskope Security Service Edge (SSE) Skope AI package.	Per user per Year	\$ 157.00
Next Gen Secure Web Gateway SkopeAI	Per user per Year	\$ 133.00
Endpoint SkopeAI DLP	Per user per Year	\$ 36.00
Netskope Inline/Network Packages		
Next Gen Secure Web Gateway Enterprise	Per user per Year	\$ 156.00
Next Gen Secure Web Gateway Professional	Per user per Year	\$ 99.00
Next Gen Secure Web Gateway Standard	Per user per Year	\$ 55.39
Netskope Next Gen SWG All Apps ENTERPRISE	Per user per Year	\$ 406.00
Netskope Next Gen SWG All Apps PROFESSIONAL	Per user per Year	\$ 289.00
Netskope Next Gen SWG 5 Apps ENTERPRISE	Per user per Year	\$ 302.00
Netskope Next Gen SWG 3 Apps ENTERPRISE	Per user per Year	\$ 264.00
Netskope Next Gen SWG 5 Apps PROFESSIONAL	Per user per Year	\$ 200.00
Netskope Next Gen SWG 3 Apps PROFESSIONAL	Per user per Year	\$ 173.00

Netskope Cloud Firewall Plus	Per user per Year	\$ 20.00
Cloud Firewall	Per user per Year	\$ 16.47
Netskope 1Gb IPSEC Tunnel	Per user per Year	\$ 10,800.00
Transaction Event Streaming	Per user per Year	\$ 9.00
Netskope Targeted RBI for Next Gen SWG	Per user per Year	\$ 48.24
Netskope Extended RBI for Next Gen SWG	Per user per Year	\$ 80.00
Netskope Proactive Digital Experience Management (DEM) Professional	Per user per Year	\$ 30.00
SSL/TLS Inspection	Per tenant per Year	\$ 16,000.00
Dedicated Egress IP	Per user per Year	\$ 20.00
Regional Dedicated Egress IP	Per user per Year	\$ 10.00
DNS Security	Per user per Year	\$ 20.00
Netskope DNS Security Upgrade for Machine Traffic	Per GB per Year	\$ 2.00
Netskope Bandwidth Control	Per user per Year	\$ 15.00
Netskope Cloud Protection Packages		
Cloud Inline Enterprise	Per user per Year	\$ 136.35
Cloud Inline Professional	Per user per Year	\$ 94.00
Cloud Inline Standard	Per user per Year	\$ 55.22
Netskope CASB Inline and API All Apps ENTERPRISE	Per user per Year	\$ 386.00
Netskope CASB Inline and API All Apps PROFESSIONAL	Per user per Year	\$ 284.00
Netskope CASB Inline and API 5 Apps ENTERPRISE	Per user per Year	\$ 282.00
Netskope CASB Inline and API 3 Apps ENTERPRISE	Per user per Year	\$ 244.00

Netskope CASB Inline and API 5 Apps PROFESSIONAL	Per user per Year	\$ 195.00
Netskope CASB Inline and API 3 Apps PROFESSIONAL	Per user per Year	\$ 168.00
CASB API Protection Enterprise ALL APPS Package	Per user per Year	\$ 250.00
CASB API Protection Professional ALL APPS Package	Per user per Year	\$ 190.00
CASB API Protection Enterprise 5 APP	Per user per Year	\$ 146.00
CASB API Protection Enterprise 3 APP	Per user per Year	\$ 108.00
CASB API Protection Professional 5 APP	Per user per Year	\$ 101.00
CASB API Protection Professional 3 APP	Per user per Year	\$ 74.00
CASB API Protection Enterprise Microsoft Teams Package	Per user per Year	\$ 60.00
CASB API Protection Professional Microsoft Teams Package	Per user per Year	\$ 50.00
CASB API Protection Enterprise Salesforce Package	Per user per Year	\$ 45.00
CASB API Protection Professional Salesforce Package	Per user per Year	\$ 31.00
SaaS Security Posture Management STANDARD ALL APPS Package	Per user per Year	\$ 45.00
SaaS Security Posture Management STANDARD 5 APPS Package	Per user per Year	\$ 32.00
SaaS Security Posture Management STANDARD 3 APPS Package	Per user per Year	\$ 25.00
Netskope Storage Scan		
IaaS Storage Scan Enterprise	Per GB	\$ 4.00
IaaS Storage Scan Professional	Per GB	\$ 2.00
Zero Trust Network Access Next		
ZTNA Next Enterprise	Per user per Year	\$ 200.00
ZTNA Next Professional	Per user per Year	\$ 120.00
ZTNA Next Standard	Per user per Year	\$ 60.00

ZTNA Next 360 Enterprise	Per user per Year	\$ 256.00
ZTNA Next 360 Professional	Per user per Year	\$ 192.00
ZTNA Next 360 Standard	Per user per Year	\$ 144.00
ZTNA Next L3E	Per user per Year	\$ 120.00
SASE Enterprise with Next Gen SWG Enterprise and Endpoint SD-WAN Enterprise	Per user per Year	\$ 605.00
SASE SkopeAI with NG SWG SkopeAI and Endpoint SD-WAN Enterprise	Per user per Year	\$ 586.00
SASE Professional with NG SWG Professional and Endpoint SD-WAN Enterprise	Per user per Year	\$ 559.00
SASE Standard with SWG Standard and Endpoint SD-WAN Enterprise	Per user per Year	\$ 524.00
Data Loss Prevention		
Endpoint DLP Standard	Per user per Year	\$ 28.00
Endpoint DLP Advanced	Per user per Year	\$ 42.00
Netskope Advanced Analytics		
Advanced Analytics Base	Per user per Year	\$ 10.59
Advanced Analytics 3 -Month Extended Data Retention	Per user per Year	\$ 24.00
Advanced Analytics 6 -Month Extended Data Retention	Per user per Year	\$ 46.00
Advanced Analytics 13 -Month Extended Data Retention	Per user per Year	\$ 95.00
Advanced Analytics CFW 3 -Month Extended Data Retention	Per user per Year	\$ 24.71
Advanced Analytics CFW 6 -Month Extended Data Retention	Per user per Year	\$ 50.59
Advanced Analytics CFW 13 -Month Extended Data Retention	Per user per Year	\$ 114.12
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 3 Months	Per user per Year	\$ 31.00
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 6 Months	Per user per Year	\$ 60.00

Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 13 Months	Per user per Year	\$ 136.00
Standard Reporting	Per user per Year	\$ 20.00
Netskope Machine Traffic & Guest WiFi		
Next Gen SWG ENTERPRISE for Machine Traffic	Per GB	\$ 40.00
Next Gen SWG PROFESSIONAL for Machine Traffic	Per GB	\$ 30.00
Next Gen SWG STANDARD for Machine Traffic	Per GB	\$ 20.00
Standard SWG for Guest WiFi	Per GB	\$ 20.00
Netskope IoT Security		
IoT Software Bundle	Per user per Year	\$ 90.00
IoT Security Base	Per user per Year	\$ 60.00
IoT Security Asset Management	Per user per Year	\$ 10.00
IoT Security Device Risk	Per user per Year	\$ 10.00
IoT Security Access Control	Per user per Year	\$ 10.00
IoT Security Appliance	Per Device	\$ 25,000.00
IoT Security Appliance Support	Per Device per Year	\$ 5,000.00
Netskope Borderless WAN		
Endpoint SD-WAN - 1Y Enterprise Edition	Per user per Year	\$ 600.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 50Mbps	Subscription / 3Y	\$ 4,650.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 100Mbps	Subscription / 3Y	\$ 5,150.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 250Mbps	Subscription / 3Y	\$ 5,800.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 500Mbps	Subscription / 3Y	\$ 14,000.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 1Gbps	Subscription / 3Y	\$ 16,000.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 2Gbps	Subscription / 3Y	\$ 18,000.00

Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 5Gbps	Subscription / 3Y	\$ 35,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 50Mbps	Subscription / 5Y	\$ 7,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 100Mbps	Subscription / 5Y	\$ 7,750.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 250Mbps	Subscription / 5Y	\$ 12,750.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 500Mbps	Subscription / 5Y	\$ 21,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 1Gbps	Subscription / 5Y	\$ 24,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 2Gbps	Subscription / 5Y	\$ 27,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 5Gbps	Subscription / 5Y	\$ 52,500.00
Borderless WAN hardware - NSG-100 with WiFi	Per Device	\$ 440.00
Borderless WAN hardware - NSG-101 with WiFi and LTE	Per Device	\$ 960.00
Borderless WAN hardware - NSG-1500 with WiFi	Per Device	\$ 2,000.00
Borderless WAN hardware - NSG-2000	Per Device	\$ 3,600.00
Borderless WAN hardware - NSG-3000	Per Device	\$ 10,800.00
Hardware Support for NSG-100	Subscription / 3Y	\$ 110.00
Hardware Support for NSG-101	Subscription / 3Y	\$ 240.00
Hardware Support for NSG-1500	Subscription / 3Y	\$ 500.00
Hardware Support for NSG-2000	Subscription / 3Y	\$ 900.00
Hardware Support for NSG-3000	Subscription / 3Y	\$ 2,700.00
Hardware Support for NSG-100, 5Y	Subscription / 5Y	\$ 170.00
Hardware Support for NSG-101, 5Y	Subscription / 5Y	\$ 360.00
Hardware Support for NSG-1500, 5Y	Subscription / 5Y	\$ 750.00
Hardware Support for NSG-2000, 5Y	Subscription / 5Y	\$ 1,350.00

Hardware Support for NSG-3000, 5Y	Subscription / 5Y	\$ 4,050.00
Borderless WAN software - 3Y Enterprise Edition, 50Mbps	Subscription / 3Y	\$ 4,650.00
Borderless WAN software - 3Y Enterprise Edition, 100Mbps	Subscription / 3Y	\$ 5,150.00
Borderless WAN software - 3Y Enterprise Edition, 250Mbps	Subscription / 3Y	\$ 8,500.00
Borderless WAN software - 3Y Enterprise Edition, 500Mbps	Subscription / 3Y	\$ 14,000.00
Borderless WAN software - 3Y Enterprise Edition, 1Gbps	Subscription / 3Y	\$ 16,000.00
Borderless WAN software - 3Y Enterprise Edition, 2Gbps	Subscription / 3Y	\$ 18,000.00
Borderless WAN software - 3Y Enterprise Edition, 5Gbps	Subscription / 3Y	\$ 35,000.00
Borderless WAN software - 5Y Enterprise Edition, 50Mbps	Subscription / 5Y	\$ 7,000.00
Borderless WAN software - 5Y Enterprise Edition, 100Mbps	Subscription / 5Y	\$ 7,750.00
Borderless WAN software - 5Y Enterprise Edition, 250Mbps	Subscription / 5Y	\$ 12,750.00
Borderless WAN software - 5Y Enterprise Edition, 500Mbps	Subscription / 5Y	\$ 21,000.00
Borderless WAN software - 5Y Enterprise Edition, 1Gbps	Subscription / 5Y	\$ 24,000.00
Borderless WAN software - 5Y Enterprise Edition, 2Gbps	Subscription / 5Y	\$ 27,000.00
Borderless WAN software - 5Y Enterprise Edition, 5Gbps	Subscription / 5Y	\$ 52,500.00
Borderless WAN SIM - 1Y subscription	Subscription / 1Y	\$ 500.00
Borderless WAN Pooled 100GB Cellular Data Plan - 1Y subscription.	Subscription / 1Y	\$ 25,000.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-50 M-3Y and NK-NSGVENT50M-3Y	Subscription / 3Y	\$ 900.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-100 M-3Y and NK-NSGVENT100M-3Y	Subscription / 3Y	\$ 1,100.00

Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-250 M-3Y and NK-NSGVENT250M-3Y	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-500 M-3Y and NK-NSGVENT500M-3Y	Subscription / 3Y	\$ 2,800.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-1G-3Y and NK-NSGV-ENT1G3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-2G-3Y and NK-NSGV-ENT2G3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-5G-3Y and NK-NSGV-ENT5G3Y	Subscription / 3Y	\$ 7,000.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-250M-3Y.	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-500M-3Y.	Subscription / 3Y	\$ 2,800.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-1G-3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-2G-3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-5G-3Y.	Subscription / 3Y	\$ 7,000.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-50 M-3Y and NKNSGV-ENT-50M-3Y.	Subscription / 3Y	\$ 900.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-100 M-3Y and NKNSGV-ENT-100M-3Y.	Subscription / 3Y	\$ 1,100.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-250 M-3Y and NKNSGV-ENT-250M-3Y.	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-500 M-3Y and NKNSGV-ENT-500M-3Y.	Subscription / 3Y	\$ 2,800.00

Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-1G-3Y and NKNSGVENT-1G-3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-2G-3Y and NKNSGVENT-2G-3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-5G-3Y and NKNSGVENT-5G-3Y.	Subscription / 3Y	\$ 7,000.00

Palo Alto Networks, Cat 10 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks Prisma Access

Service Category: Service Category 10: Secure Access Service Edge (SASE)

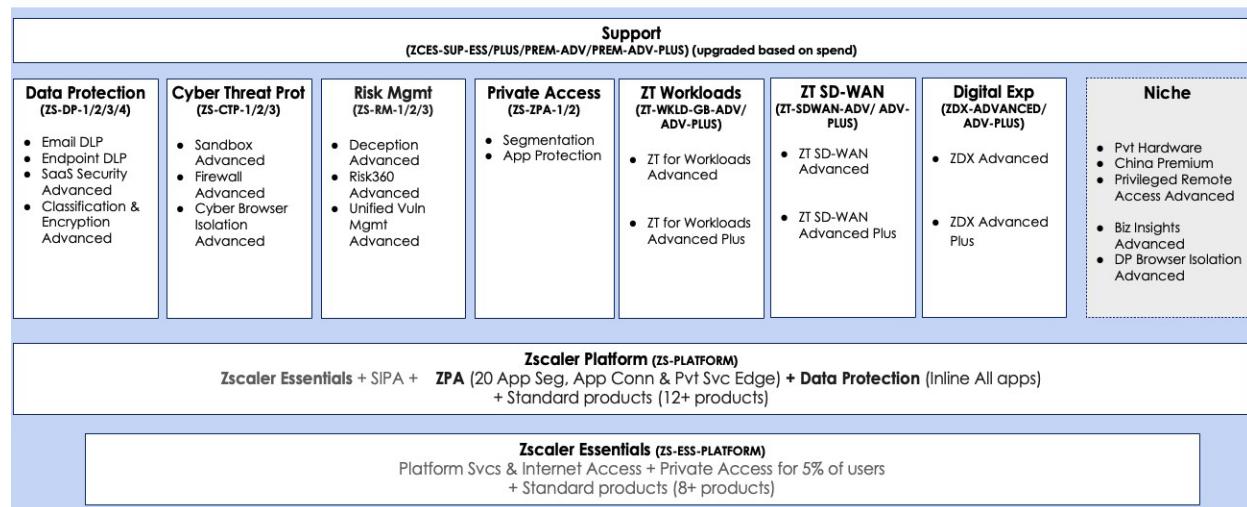
Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier		Price	Unit
	Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$78,010	200 users
	Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$239,710	1,000 users
	Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$725,730	5,000 users

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Respondent: Zscaler Government Solutions**Solution Proposed: Zscaler Zero Trust Exchange****Service Category: Service Category 10: Secure Access Service Edge (SASE)****FY25 Zscaler Packaging: Overview****Zscaler Commercial Cloud / Platform & Support Services (Required)**

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-DP-1	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes one of the following (Per User / Per Year) <ul style="list-style-type: none"> 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced 	\$50.00	\$45.00

ZS-DP-2	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes two of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$95.00	\$85.50
ZS-DP-3	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes three of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$135.00	\$121.50
ZS-DP-4	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes all of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$170.00	\$153.00
ZS-DP-INLINE-ALL-APPS	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) (Per User / Per Year)	\$50.00	\$45.00
ZS-DP-ISO-ADV	Per User / Per Year	Annual Subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases. (Per User / Per Year)	\$100.00	\$90.00
ZS-CTP-1	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$50.00	\$45.00

ZS-CTP-2	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$95.00	\$85.50
ZS-CTP-3	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes all of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$135.00	\$121.50
ZS-CTP-ISO-UNLTD	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk based and managed devices. (Per User / Per Year)	\$150.00	\$135.00
ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$50.00	\$45.00
ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$95.00	\$85.50
ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$135.00	\$121.50

ZS-RM-UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	\$50.00	\$45.00
ZT-WKLD-GB-STD	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) (Per Year / Per GB of monthly traffic)	\$6.00	\$5.40
ZT-WKLD-GB-ADV	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Cloud Connector (where available) supporting Internet Access, Private Access, Data Protection, Cyber Protection. (Per Year / Per GB of monthly traffic)	\$25.00	\$22.50
ZT-WKLD-GB-ADV-PLUS	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced Plus: Zero Trust Cloud/DC Advanced, Data Protection inline, Advanced classification, Firewall Advanced, and Sandbox Advanced (Per Year Per / GB of monthly traffic)	\$37.50	\$33.75
ZT-SDWAN-ADV	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site. (Per Site / Per Year)	\$4,000.00	\$3,600.00
ZT-SDWAN-ADV-PLUS-UPGRADE	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features. (Per Site / Per Year)	\$2,000.00	\$1,800.00
ZT-SDWAN-400	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for upto 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$4,800.00	\$4,320.00

ZT-SDWAN-600	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly data transfer per site.(Devices and Data Transfer are aggregated across all sites).	\$7,200.00	\$6,480.00
ZT-SDWAN-800	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and 400 GB of monthly data transfer per site. (Devices and Data Transfer are aggregated across all sites).	\$12,000.00	\$10,800.00
ZT-SDWAN-400-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs	\$800.00	\$720.00
ZT-SDWAN-600-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs	\$3,200.00	\$2,880.00
ZT-SDWAN-800-HA	Per Device / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs	\$8,000.00	\$7,200.00
ZT-SDWAN-DEV	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device)	\$100.00	\$90.00
ZT-SDWAN-GB	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer	\$20.00	\$18.00
ZS-ZPA-1	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes one of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$50.00	\$45.00
ZS-ZPA-2	Per User / Per Year	Annual Subscription to Zscaler Private Access that includes all of the following (Per User / Per Year) 1.) Private Access Segmentation 2.) Private Access App Protection	\$95.00	\$85.50

ZS-ZPA-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access. (Per User / Per Year)	\$100.00	\$90.00
ZS-PRA-ADV	Per User / Per Year	Annual Subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) (Per User / Per Year)	\$480.00	\$432.00
ZDX-ADVANCED	Per User / Per Year	Annual subscription to ZDX Advanced. Includes: 30 configurable user probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook intergrations.	\$75.00	\$67.50
ZDX-ADV-PLUS	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (max probes per user is 30), Software process monitoring and incident reporting, ZDX Co-pilot Essentials, ZDX Hosted Monitoring: (1 Hosted Monitoring Probe Location per 1,000 users)	\$125.00	\$112.50
ZS-BIZ-INSIGHTS-ADV	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis	\$60.00	\$54.00
ZS-SIPA	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level)	\$15.00	\$13.50
ZS-TEST-ENV	Per Tenant / Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users)	\$40,000.00	\$36,000.00
ZS-TEST-ENV-ESS	Per Tenant / Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements	\$20,000.00	\$18,000.00

		of the production environment. (Available for customers with fewer than 5000 users)		
ZSC-PRI-CAT	Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains	\$50,000.00	\$45,000.00
ZIA-SVC-EDGE-3	Per Device / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces. Requires separate approval.	\$25,000.00	\$22,500.00
ZIA-SVC-EDGE-5	Per Device / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces. Requires separate approval.	\$50,000.00	\$45,000.00
ZSC-PRIV-LB	Per Device / Per Year	Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee. Requires separate approvals.	\$25,000.00	\$22,500.00
EDU-ZIA-SVC-EDGE-ESS	Per User / Per Year	Annual subscription to Zscaler Internet Access Essentials for Education Features include SIP, file type controls, Inline AV/AS, reputation phishing and command & control blocks, Advanced Threat Protection, Web 2.0, SSL/TLS Inspection, Bandwidth Control, Web Access Control, NSS, Mobile controls & reporting (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$10.00	\$9.00
EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40

EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00
ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00

ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90

ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10

ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40
ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60

ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$88.00	\$79.20
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50
ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70
ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30
ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%

ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)

ZS-DP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$67.00	\$60.30
ZS-DP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$41.00	\$36.90
ZS-DP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$26.00	\$23.40
ZS-DP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$21.00	\$18.90
ZS-DP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$16.00	\$14.40

ZS-DP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$75.00	\$67.50
ZS-DP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$47.00	\$42.30
ZS-DP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$29.00	\$26.10
ZS-DP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$24.00	\$21.60
ZS-DP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$19.00	\$17.10

ZS-DP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$126.00	\$113.40
ZS-DP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$83.00	\$74.70
ZS-DP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$51.00	\$45.90
ZS-DP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$43.00	\$38.70
ZS-DP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$33.00	\$29.70

ZS-DP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$143.00	\$128.70
ZS-DP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$94.00	\$84.60
ZS-DP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$58.00	\$52.20
ZS-DP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$48.00	\$43.20
ZS-DP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$37.00	\$33.30

ZS-DP-INLINE-ALL-APPS-GCM-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-DP-INLINE-ALL-APPS-GCM-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
		management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCM-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$26.00	\$23.40
ZS-DP-INLINE-ALL-APPS-GCM-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$21.00	\$18.90
ZS-DP-INLINE-ALL-APPS-GCM-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$16.00	\$14.40
ZS-DP-INLINE-ALL-APPS-GCH-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50

ZS-DP-INLINE-ALL-APPS-GCH-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$47.00	\$42.30
ZS-DP-INLINE-ALL-APPS-GCH-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications	\$29.00	\$26.10
		and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud High. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCH-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$24.00	\$21.60
ZS-DP-INLINE-ALL-APPS-GCH-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud High. (Per User / Per Year)	\$19.00	\$17.10
ZS-DP-ISO-ADV-GCM-1	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-DP-ISO-ADV-GCM-1000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$83.00	\$74.70

ZS-DP-ISO-ADV-GCM-10000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud Moderate. (Per User/ Per Year)	\$51.00	\$45.90
ZS-DP-ISO-ADV-GCM-25000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud Moderate. (Per User/ Per Year)	\$43.00	\$38.70
ZS-DP-ISO-ADV-GCM-100000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$33.00	\$29.70
ZS-DP-ISO-ADV-GCH-1	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-DP-ISO-ADV-GCH-1000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$94.00	\$84.60
ZS-DP-ISO-ADV-GCH-10000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$58.00	\$52.20

ZS-DP-ISO-ADV-GCH-25000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$48.00	\$43.20
ZS-DP-ISO-ADV-GCH-100000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud High. (Per User / Per Year)	\$37.00	\$33.30
ZS-CTP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$67.00	\$60.30
ZS-CTP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$37.00	\$33.30
ZS-CTP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$23.00	\$20.70

ZS-CTP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$19.00	\$17.10
ZS-CTP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$15.00	\$13.50
ZS-CTP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$75.00	\$67.50
ZS-CTP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$42.00	\$37.80
ZS-CTP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$26.00	\$23.40

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$22.00	\$19.80
ZS-CTP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$17.00	\$15.30
ZS-CTP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$126.00	\$113.40
ZS-CTP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$74.00	\$66.60

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$47.00	\$42.30
ZS-CTP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$39.00	\$35.10
ZS-CTP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$30.00	\$27.00
ZS-CTP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$143.00	\$128.70

ZS-CTP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$83.00	\$74.70
ZS-CTP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$53.00	\$47.70
ZS-CTP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$43.00	\$38.70
ZS-CTP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$34.00	\$30.60
ZS-CTP-3-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$180.00	\$162.00

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$110.00	\$99.00
ZS-CTP-3-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$70.00	\$63.00
ZS-CTP-3-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$58.00	\$52.20
ZS-CTP-3-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$45.00	\$40.50

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$203.00	\$182.70
ZS-CTP-3-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$125.00	\$112.50
ZS-CTP-3-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$79.00	\$71.10
ZS-CTP-3-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$65.00	\$58.50

ZS-CTP-3-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$50.00	\$45.00
ZS-CTP-ISO-UNLTD-GCM-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$200.00	\$180.00
ZS-CTP-ISO-UNLTD-GCM-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$112.00	\$100.80
ZS-CTP-ISO-UNLTD-GCM-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-CTP-ISO-UNLTD-GCM-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$57.00	\$51.30
ZS-CTP-ISO-UNLTD-GCM-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk,	\$46.00	\$41.40

		managed devices for 100000+ users in GovCloud Moderate. (Per User / Per Year)		
ZS-CTP-ISO-UNLTD-GCH-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$225.00	\$202.50
ZS-CTP-ISO-UNLTD-GCH-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$126.00	\$113.40
ZS-CTP-ISO-UNLTD-GCH-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$76.00	\$68.40
ZS-CTP-ISO-UNLTD-GCH-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$65.00	\$58.50
ZS-CTP-ISO-UNLTD-GCH-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 100000+ users in GovCloud High. (Per User / Per Year)	\$52.00	\$46.80

ZS-RM-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-RM-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$31.00	\$27.90
ZS-RM-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$18.00	\$16.20
ZS-RM-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$16.00	\$14.40
ZS-RM-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$12.00	\$10.80
ZS-RM-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50

ZS-RM-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$35.00	\$31.50
ZS-RM-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$21.00	\$18.90
ZS-RM-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$18.00	\$16.20
ZS-RM-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Risk Management / Deception Advanced for 100000+ users in GovCloud High. (Per User / Per Year)	\$13.00	\$11.70
ZS-RM-UVM-GCM-1	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1 to 999 users in GovCloud Moderate. (Per Asset / Per Year)	\$67.00	\$60.30
ZS-RM-UVM-GCM-1000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1000 to 9999 users in GovCloud Moderate. (Per Asset / Per Year)	\$32.00	\$28.80

ZS-RM-UVM-GCM-10000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 10000 to 24999 users in GovCloud Moderate. (Per Asset / Per Year)	\$20.00	\$18.00
ZS-RM-UVM-GCM-25000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 25000 to 99999 users in GovCloud Moderate. (Per Asset / Per Year)	\$18.00	\$16.20
ZS-RM-UVM-GCM-100000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 100000+ users in GovCloud Moderate. (Per Asset / Per Year)	\$13.00	\$11.70
ZS-RM-UVM-GCH-1	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1 to 999 users in GovCloud High. (Per Asset / Per Year)	\$75.00	\$67.50
ZS-RM-UVM-GCH-1000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 1000 to 9999 users in GovCloud High. (Per Asset / Per Year)	\$36.00	\$32.40
ZS-RM-UVM-GCH-10000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 10000 to 24999	\$22.00	\$19.80

		users in GovCloud High. (Per Asset / Per Year)		
ZS-RM-UVM-GCH-25000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 25000 to 99999 users in GovCloud High. (Per Asset / Per Year)	\$20.00	\$18.00
ZS-RM-UVM-GCH-100000	Per User / Per Year	Annual subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings for 100000+ users in GovCloud High. (Per Asset / Per Year)	\$14.00	\$12.60
ZT-WKLD-GB-STD-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$8.00	\$7.20
ZT-WKLD-GB-STD-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$6.00	\$5.40
ZT-WKLD-GB-STD-GCM-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$5.00	\$4.50
ZT-WKLD-GB-STD-GCM-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud	\$4.00	\$3.60

		Connector (where available) for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)		
ZT-WKLD-GB-STD-GCM-100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$4.00	\$3.60
ZT-WKLD-GB-STD-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$9.00	\$8.10
ZT-WKLD-GB-STD-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$7.00	\$6.30
ZT-WKLD-GB-STD-GCH-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$5.00	\$4.50
ZT-WKLD-GB-STD-GCH-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes Stateful filtering & Cloud Connector (where available) for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$5.00	\$4.50
ZT-WKLD-GB-STD-GCH-100000	Per Year / Per GB of	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Standard: Includes	\$5.00	\$4.50

	monthly traffic	Stateful filtering & Cloud Connector (where available) for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)		
ZT-WKLD-GB-ADV-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$33.00	\$29.70
ZT-WKLD-GB-ADV-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$21.00	\$18.90
ZT-WKLD-GB-ADV-GCM-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-WKLD-GB-ADV-GCM-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$12.00	\$10.80
ZT-WKLD-GB-ADV-GCM-100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$12.00	\$10.80

ZT-WKLD-GB-ADV-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$38.00	\$34.20
ZT-WKLD-GB-ADV-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$24.00	\$21.60
ZT-WKLD-GB-ADV-GCH-10000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$17.00	\$15.30
ZT-WKLD-GB-ADV-GCH-25000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-WKLD-GB-ADV-GCH-100000	Per Year / Per GB of monthly traffic	Annual subscription to 1 GB of monthly traffic for Zero Trust for Workloads Advanced: Supporting Internet Access, Private Access, Data Protection, Cyber Protection 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-WKLD-GB-ADV-PLUS-GCM-1	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$50.00	\$45.00

ZT-WKLD-GB-ADV-PLUS-GCM-1000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$27.00	\$24.30
ZT-WKLD-GB-ADV-PLUS-GCM-10000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$18.00	\$16.20
ZT-WKLD-GB-ADV-PLUS-GCM-25000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$14.00	\$12.60
ZT-WKLD-GB-ADV-PLUS-GCM-100000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$14.00	\$12.60
ZT-WKLD-GB-ADV-PLUS-GCH-1	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$56.00	\$50.40
ZT-WKLD-GB-ADV-PLUS-GCH-1000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$31.00	\$27.90
ZT-WKLD-GB-ADV-PLUS-GCH-10000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$20.00	\$18.00
ZT-WKLD-GB-ADV-PLUS-GCH-25000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-WKLD-GB-ADV-PLUS-GCH-100000	Per Year / Per GB of monthly traffic	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50

ZT-SDWAN-ADV-GCM-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site in GovCloud Moderate. (Per Site / Per Year)	\$638.00	\$574.20
ZT-SDWAN-ADV-GCH-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced (Virtual appliance) for up to 50 devices (non-OT) per site and 100GB of monthly traffic per site in GovCloud High. (Per Site / Per Year)	\$720.00	\$648.00
ZT-SDWAN-ADV-PLUS-GCM-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features in GovCloud Moderate. (Per Site / Per Year)	\$2,660.00	\$2,394.00
ZT-SDWAN-ADV-PLUS-GCH-1	Per Site / Per Year	Annual subscription for ZT SD-WAN Advanced Plus (Virtual appliance) upgrade from ZT SD-WAN Advanced. Includes IoT/OT classification, tagging, IoT policy control, advanced firewall (IPS/IDS) features in GovCloud High. (Per Site / Per Year)	\$3,000.00	\$2,700.00
ZT-SDWAN-400-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for up to 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly aggregated data transfer per site in GovCloud Moderate. (Per Box / Per Year)	\$6,384.00	\$5,745.60
ZT-SDWAN-400-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for up to 200 Mbps of throughput for up to 50 devices (IoT/OT) per site and 100 GB of monthly aggregated data transfer per site in GovCloud High. (Per Box / Per Year)	\$7,200.00	\$6,480.00

ZT-SDWAN-600-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly aggregated data transfer per site in GovCloud Moderate. (Per Box / Per Year)	\$9,576.00	\$8,618.40
ZT-SDWAN-600-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for upto 500 Mbps of throughput for up to 100 devices (IoT/OT) per site and 200 GB of monthly aggregated data transfer per site in GovCloud High. (Per Box / Per Year)	\$10,800.00	\$9,720.00
ZT-SDWAN-800-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and 400 GB of monthly data transfer per site in GovCloud Moderate. (Per Box / Per Year)	\$15,960.00	\$14,364.00
ZT-SDWAN-800-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for upto 1 Gbps of throughput for up to 200 devices (IoT/OT) per site and 400 GB of monthly data transfer per site in GovCloud High. (Per Box / Per Year)	\$18,000.00	\$16,200.00
ZT-SDWAN-400-HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs in GovCloud Moderate. (Per Box / Per Year)	\$1,064.00	\$957.60
ZT-SDWAN-400-HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 400 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 400 SKUs in GovCloud High. (Per Box / Per Year)	\$1,200.00	\$1,080.00

ZT-SDWAN-600-HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs in GovCloud Moderate. (Per Box / Per Year)	\$4,256.00	\$3,830.40
ZT-SDWAN-600-HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 600 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 600 SKUs in GovCloud High. (Per Box / Per Year)	\$4,800.00	\$4,320.00
ZT-SDWAN-800-HA-GCM-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs in GovCloud Moderate. (Per Box / Per Year)	\$10,640.00	\$9,576.00
ZT-SDWAN-800-HA-GCH-1	Per Box / Per Year	Annual subscription for ZT SD-WAN 800 appliance for high availability; No additional data transfer or device coverage per site; has to be ordered with ZT SD-WAN 800 SKUs in GovCloud High. (Per Box / Per Year)	\$12,000.00	\$10,800.00
ZT-SDWAN-DEV-GCM-1	Per Device / Per Year	Annual subscription for Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device) in GovCloud Moderate. (Per Device / Per Year)	\$133.00	\$119.70
ZT-SDWAN-DEV-GCH-1	Per Device / Per Year	Annual subscription for ZT SD-WAN for additional devices (up to 2GB additional per device) in GovCloud High. (Per Device / Per Year)	\$150.00	\$135.00
ZT-SDWAN-GB-GCM-1	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$27.00	\$24.30

ZT-SDWAN-GB-GCM-1000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$21.00	\$18.90
ZT-SDWAN-GB-GCM-10000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-SDWAN-GB-GCM-25000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-SDWAN-GB-GCM-100000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud Moderate. (Price Per Year / Per GB of monthly traffic)	\$13.00	\$11.70
ZT-SDWAN-GB-GCH-1	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1 to 999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$30.00	\$27.00
ZT-SDWAN-GB-GCH-1000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 1000 to 9999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$24.00	\$21.60
ZT-SDWAN-GB-GCH-10000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 10000 to 24999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$17.00	\$15.30
ZT-SDWAN-GB-GCH-25000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 25000 to 99999 GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50
ZT-SDWAN-GB-GCH-100000	Per GB / Per Year	Annual subscription for ZT SD-WAN for 1 GB of additional data transfer for 100000+ GB in GovCloud High. (Price Per Year / Per GB of monthly traffic)	\$15.00	\$13.50

ZS-ZPA-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-ZPA-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$55.00	\$49.50
ZS-ZPA-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$31.00	\$27.90
ZS-ZPA-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$27.00	\$24.30
ZS-ZPA-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$22.00	\$19.80
ZS-ZPA-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50
ZS-ZPA-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$62.00	\$55.80
ZS-ZPA-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$35.00	\$31.50
ZS-ZPA-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$30.00	\$27.00

ZS-ZPA-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year)	\$25.00	\$22.50
ZS-ZPA-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$126.00	\$113.40
ZS-ZPA-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$111.00	\$99.90
ZS-ZPA-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$62.00	\$55.80
ZS-ZPA-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$53.00	\$47.70
ZS-ZPA-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$45.00	\$40.50
ZS-ZPA-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$143.00	\$128.70
ZS-ZPA-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$125.00	\$112.50
ZS-ZPA-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$70.00	\$63.00

ZS-ZPA-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$60.00	\$54.00
ZS-ZPA-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Private Access that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year)	\$50.00	\$45.00
ZS-ZPA-PLATFORM-GCM-1	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ZPA-PLATFORM-GCM-1000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$84.00	\$75.60
ZS-ZPA-PLATFORM-GCM-10000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$55.00	\$49.50
ZS-ZPA-PLATFORM-GCM-25000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$47.00	\$42.30

ZS-ZPA-PLATFORM-GCM-100000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$36.00	\$32.40
ZS-ZPA-PLATFORM-GCH-1	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ZPA-PLATFORM-GCH-1000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$95.00	\$85.50
ZS-ZPA-PLATFORM-GCH-10000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$62.00	\$55.80
ZS-ZPA-PLATFORM-GCH-25000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs, Source IP Anchoring, ZDX Standard, Browser-based access for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$53.00	\$47.70
ZS-ZPA-PLATFORM-GCH-100000	Per User / Per Year	Annual Subscription to Zscaler Private Access Advanced up to 20 App Segments, unlimited App Connectors and ZPA Virtual SEs,	\$41.00	\$36.90

		Source IP Anchoring, ZDX Standard, Browser-based access for 100000+ users in GovCloud High. (Per User / Per Year)		
ZS-PRA-ADV-GCM-1	Per User / Per Year	Annual subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) users in GovCloud Moderate. (Per System / Per Year)	\$638.00	\$574.20
ZS-PRA-ADV-GCH-1	Per User / Per Year	Annual subscription to Zscaler Privileged Remote Access Advanced for SSH, RDP and VNC system, Clipboard / File Transfer, Credential Mapping, Session Recording (10 hrs monthly) in GovCloud High. (Per System / Per Year)	\$720.00	\$648.00
ZDX-ADVANCED-GCM-1	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$100.00	\$90.00
ZDX-ADVANCED-GCM-1000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZDX-ADVANCED-GCM-10000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$45.00	\$40.50
ZDX-ADVANCED-GCM-25000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing	\$38.00	\$34.20

		(25 sessions); 5 mins Polling interval; 25 alertrules; 14 days of data retention; 10 webhookint. for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)		
ZDX-ADVANCED-GCM-100000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhookint. for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZDX-ADVANCED-GCH-1	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhookint. for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$113.00	\$101.70
ZDX-ADVANCED-GCH-1000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhookint. for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$76.00	\$68.40
ZDX-ADVANCED-GCH-10000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alertrules; 14 days of data retention; 10 webhookint. for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$50.00	\$45.00
ZDX-ADVANCED-GCH-25000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alertrules; 14 days of data retention; 10 webhookint. for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$42.00	\$37.80

ZDX-ADVANCED-GCH-100000	Per User / Per Year	Annual subscription to ZDX Advanced includes: 30 probes, UCaaS monitoring, Deep tracing (25 sessions); 5 mins Polling interval; 25 alert rules; 14 days of data retention; 10 webhook int. for 100000+ users in GovCloud High. (Per User / Per Year)	\$33.00	\$29.70
ZDX-ADVANCED-PLUS-GCM-1	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$166.00	\$149.40
ZDX-ADVANCED-PLUS-GCM-1000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$130.00	\$117.00
ZDX-ADVANCED-PLUS-GCM-10000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$93.00	\$83.70
ZDX-ADVANCED-PLUS-GCM-25000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$77.00	\$69.30
ZDX-ADVANCED-PLUS-GCM-100000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user),	\$60.00	\$54.00

		Software process monitoring and reporting, ZDX Co-pilot Essentials for 100000+ users in GovCloud Moderate. (Per User / Per Year)		
ZDX-ADVANCED-PLUS-GCH-1	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$188.00	\$169.20
ZDX-ADVANCED-PLUS-GCH-1000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$147.00	\$132.30
ZDX-ADVANCED-PLUS-GCH-10000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$105.00	\$94.50
ZDX-ADVANCED-PLUS-GCH-25000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$87.00	\$78.30
ZDX-ADVANCED-PLUS-GCH-100000	Per User / Per Year	Annual subscription to ZDX Advanced Plus including ZDX Advanced as well as: Total 100 probes (30 probes / per user), Software process monitoring and reporting, ZDX Co-pilot Essentials for 100000+ users in GovCloud High. (Per User / Per Year)	\$68.00	\$61.20

ZS-BIZ- INSIGHTS-ADV- GCM-1	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$80.00	\$72.00
ZS-BIZ- INSIGHTS-ADV- GCM-1000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$31.00	\$27.90
ZS-BIZ- INSIGHTS-ADV- GCM-10000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$22.00	\$19.80
ZS-BIZ- INSIGHTS-ADV- GCM-25000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$19.00	\$17.10
ZS-BIZ- INSIGHTS-ADV- GCM-100000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$15.00	\$13.50
ZS-BIZ- INSIGHTS-ADV- GCH-1	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$90.00	\$81.00

ZS-BIZ- INSIGHTS-ADV- GCH-1000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$35.00	\$31.50
ZS-BIZ- INSIGHTS-ADV- GCH-10000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$25.00	\$22.50
ZS-BIZ- INSIGHTS-ADV- GCH-25000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$21.00	\$18.90
ZS-BIZ- INSIGHTS-ADV- GCH-100000	Per User / Per Year	Annual subscription to Business Insights Advanced for SaaS, Infrastructure and Workforce insights for license cost savings and real estate utilization analysis for 100000+ users in GovCloud High. (Per User / Per Year)	\$16.00	\$14.40
ZS-SIPA-GCM-1	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$20.00	\$18.00
ZS-SIPA-GCM- 1000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$14.00	\$12.60

ZS-SIPA-GCM-10000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$8.00	\$7.20
ZS-SIPA-GCM-25000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$7.00	\$6.30
ZS-SIPA-GCM-100000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$4.00	\$3.60
ZS-SIPA-GCH-1	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$23.00	\$20.70
ZS-SIPA-GCH-1000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$15.00	\$13.50
ZS-SIPA-GCH-10000	Per User / Per Year	Annual subscription to to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 10000 to 24999	\$10.00	\$9.00

		users in GovCloud High. (Per User / Per Year)		
ZS-SIPA-GCH-25000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$8.00	\$7.20
ZS-SIPA-GCH-100000	Per User / Per Year	Annual subscription to Source IP Anchoring to Selectively steer application traffic which needs source IP whitelisting up to 200MB per user per month (measured at a tenant level) for 100000+ users in GovCloud High. (Per User / Per Year)	\$5.00	\$4.50
ZS-TEST-ENV-GCM-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users) in GovCloud Moderate. (Per Year)	\$53,200.00	\$47,880.00
ZS-TEST-ENV-GCH-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment (Available for customers with more than 5000 users) in GovCloud High. (Per Year)	\$60,000.00	\$54,000.00
ZS-TEST-ENV-ESS-GCM-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment. (Available for customers with fewer than 5000 users) in GovCloud Moderate. (Per Year)	\$26,600.00	\$23,940.00
ZS-TEST-ENV-ESS-GCH-1	Per Year	Annual subscription to a Zscaler test environment (1 tenant) for up to 50 users that replicates the entitlements of the production environment. (Available for	\$30,000.00	\$27,000.00

		customers with fewer than 5000 users) in GovCloud High. (Per Year)		
ZSC-PRI-CAT-GCM-1	Per Unit / Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains in GovCloud Moderate. (Per Unit / Per Year)	\$66,500.00	\$59,850.00
ZSC-PRI-CAT-GCH-1	Per Unit / Per Year	Annual subscription to daily (business day) URL categorization for customer's top 100 unknown domains in GovCloud High. (Per Unit / Per Year)	\$75,000.00	\$67,500.00
ZIA-SVC-EDGE-3-GCM-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces in GovCloud Moderate. (Per Unit / Per Year) Requires separate approval	\$33,250.00	\$29,925.00
ZIA-SVC-EDGE-3-GCH-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 3 software instances, integrated load balancer and 1 GigE interfaces in GovCloud High. (Per Unit / Per Year) Requires separate approval	\$37,500.00	\$33,750.00
ZIA-SVC-EDGE-5-GCM-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces in GovCloud Moderate. (Per Unit / Per Year) Requires separate approval	\$66,500.00	\$59,850.00
ZIA-SVC-EDGE-5-GCH-1	Per Unit / Per Year	Annual subscription to ZIA Private Service Edge hardware with 5 software instances, integrated load balancer and 10 GigE interfaces in GovCloud High. (Per Unit / Per Year) Requires separate approval	\$75,000.00	\$67,500.00
ZSC-PRIV-LB-GCM-1	Per Unit / Per Year	Annual subscription to Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee in GovCloud	\$33,250.00	\$29,925.00

		Moderate. (Per Unit / Per Year) Requires separate approval		
ZSC-PRIV-LB-GCH-1	Per Unit / Per Year	Annual subscription to Zscaler Dedicated Load Balancer Hardware to load balance multiple Private Service Edge Hardware - 1 Year Mgmt Fee in GovCloud High. (Per Unit / Per Year) Requires separate approval	\$37,500.00	\$33,750.00
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours).</i>	\$183,000.00	\$164,700.00

		<i>Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>		
ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	<i>Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.</i>	\$300.00	\$270.00

ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00

ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: NVISIONx

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for initial term:

SKU	Tier	Price	Cost per TB
DSPM-JumpStart-PaaS-P	Up to 50TB	\$147,000	\$2,940
DSPM-Small-PaaS-P	Up to 250TB	\$343,000	\$1,372
DSPM-Medium-PaaS-P	Up to 500TB	\$441,000	\$882
DSPM-Large-PaaS-P	Up to 1PB	\$637,000	\$637
DSPM-Ent1-PaaS-P	Up to 5PB	\$1,470,000	\$294
DSPM-Ent2-PaaS-P	Up to 10PB	\$2,450,000	\$245
DSPM-Ent3-PaaS-P	Up to 25PB	\$5,880,000	\$235.20

SKU	Tier	Price	Cost per TB
DSPM-Jump Start-SaaS-P	Up to 50TB	\$176,400	\$3,724
DSPM-Small-SaaS-P	Up to 250TB	\$384,160	\$1,536.64
DSPM-Medium-SaaS-P	Up to 500TB	\$499,800	\$999.60
DSPM-Large-SaaS-P	Up to 1PB	\$725,200	\$725.20
DSPM-Ent1-SaaS-P	Up to 5PB	\$1,705,200	\$341.04
DSPM-Ent2-SaaS-P	Up to 10PB	\$2,920,000	\$292
DSPM-Ent3-SaaS-P	Up to 25PB	\$6,526,800	\$261.07

SKU	Tier	Price	Cost per TB
DG-Jump Start-SaaS	Up to 50TB	\$147,000	\$2,940
DG-Small-SaaS	Up to 250TB	\$303,800	\$1,215.20
DG-Medium-SaaS	Up to 500TB	\$411,600	\$823.20
DG-Large-SaaS	Up to 1PB	\$563,500	\$563.50
DG-Ent1-SaaS	Up to 5PB	\$1,421,000	\$284.20
DG-Ent2-SaaS	Up to 10PB	\$2,548,000	\$254.80
DG-Ent3-SaaS	Up to 25PB	\$5,439,000	\$217.56

SKU	Tier	Price	Cost per TB
DG-Jump Start-PaaS	Up to 50TB	\$122,500	\$2,450
DG-Small-PaaS	Up to 250TB	\$245,000	\$980
DG-Medium-PaaS	Up to 500TB	\$343,000	\$686
DG-Large-PaaS	Up to 1PB	\$490,000	\$490
DG-Ent1-PaaS	Up to 5PB	\$1,225,000	\$245
DG-Ent2-PaaS	Up to 10PB	\$2,205,000	\$220.50
DG-Ent3-PaaS	Up to 25PB	\$4,900,000	\$196

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Consulting Services	Rapid Response Consulting. Service will leverage platform to ingest data to review and report on.	\$3,750	Daily

Palo Alto Networks, Cat 11 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: _ Palo Alto Networks Prisma Cloud _

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$162,000	1000 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$351,000	2500 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: SailPoint Identity Security

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for initial term:

SaaS SKU Pricing

Tier	Price	Unit
SaaS Identity Security software	MSRP of SaaS SKUs below.	Qty 0-100
SaaS Identity Security software	15% off MSRP Price of SaaS SKUs below.	Qty 101+

SaaS SKUs

SKU	SKU Desc	Annualized List (USD)
SAAS-IDSEC-STD-IU	SailPoint Identity Security Cloud Standard - Price per Identity	\$108.00
SAAS-IDSEC-STD-LU	SailPoint Identity Security Cloud Standard - Price per Lite Identity	\$48.60
SAAS-IDSEC-BIZ-IU	SailPoint Identity Security Cloud Business - Price per Identity	\$168.00
SAAS-IDSEC-BIZ-LU	SailPoint Identity Security Cloud Business - Price per Lite Identity	\$75.60
SAAS-IDSEC-BIZP-IU	SailPoint Identity Security Cloud BusinessPlus - Price per Identity	\$213.00
SAAS-IDSEC-BIZP-LU	SailPoint Identity Security Cloud BusinessPlus - Price per Lite Identity	\$95.85
FR-SAAS-IDSEC-BIZ-IU	FedRAMP SailPoint Identity Security Cloud Business - Price per Identity	\$168.00
FR-SAAS-IDSEC-BIZ-LU	FedRAMP SailPoint Identity Security Cloud Business - Price per Lite Identity	\$75.60
FR-SAAS-IDSEC-BIZP-IU	FedRAMP SailPoint Identity Security Cloud BusinessPlus - Price per Identity	\$213.00
FR-SAAS-IDSEC-BIZP-LU	FedRAMP SailPoint Identity Security Cloud BusinessPlus - Price per Lite Identity	\$95.85
IDN-PM	IdentityNow Password Manager - Price per Identity	\$30.00
IDN-PM-LU	IdentityNow Password Manager - Price per Lite Identity	\$13.50
IDN-ALUM	IdentityNow Alumni User	\$60,000.00
IDN-INACT	IdentityNow Inactive User	\$6,000.00
SAAS-PREPROM-STD	SAAS Pre-Production Instance – Up to 5K identities	\$30,000.00
SAAS-PREPROM-MED	SAAS Pre-Production Instance – Up to 15K identities	\$40,000.00
SAAS-PREPROM-LRG	SAAS Pre-Production Instance – Up to 30K identities	\$50,000.00
SAAS-PREPROM-CUST	SAAS Pre-Production Instance – 100K identities	\$100,000.00

SAAS-PROD-STD	SAAS Production Instance – Up to 5K identities	\$30,000.00
SAAS-PROD-MED	SAAS Production Instance – Up to 15K identities	\$40,000.00
SAAS-PROD-LRG	SAAS Production Instance – Up to 30K identities	\$50,000.00
SAAS-PROD-CUST	SAAS Production Instance – 100K identities	\$100,000.00
FR-SAAS	FedRAMP SailPoint SaaS Environment	30%
SAAS-NE	SailPoint Non-Employee Risk Management - Price per Identity	\$72.00
SAAS-MIS	SailPoint Machine Identity Security - Per Machine	\$65.00
SAAS-CIEM-IU	SailPoint Cloud Infrastructure Entitlement Management - Price per Identity	\$12.00
SAAS-CIEM-LU	SailPoint Cloud Infrastructure Entitlement Management - Price per Lite Identity	\$5.40
SAAS-DAS-IU	SaaS Data Access Security - Price per Identity	\$90.00
SAAS-DAS-LU	SaaS Data Access Security - Price per Lite Identity	\$40.50
IDN-SCIM-SVM-IU	IdentityNow for ServiceNow Service Catalog - Price per Identity	\$7.60
IDN-SCIM-SVM-LU	IdentityNow for ServiceNow Service Catalog - Price per Lite Identity	\$3.42
IDN-SDIM-SVM-IU	IdentityNow for ServiceNow Service Desk - Price per Identity	\$3.80
IDN-SDIM-SVM-LU	IdentityNow for ServiceNow Service Desk - Price per Lite Identity	\$1.71
SAAS-SDS-AWS-STD	SAAS Secure Data Share AWS - Up to 200K identities	\$50,000.00
SAAS-SDS-AWS-MED	SAAS Secure Data Share AWS - Up to 800K identities	\$75,000.00
SAAS-SDS-AWS-LRG	SAAS Secure Data Share AWS - Above 800K identities	\$100,000.00
IDN-PAM-BYNDTRST-IU	IdentityNow for BeyondTrust Password Safe - Price per Identity	\$15.60
IDN-PAM-CYBRARK-IU	IdentityNow for CyberArk Privileged Access Manager - Price per Identity	\$19.00
IDN-PAM-DELINEA-IU	IdentityNow for Delinea Secret Server - Price per Identity	\$15.60
IDN-CPI-AWS-IU	IdentityNow Credentials Provider for AWS Secrets Vault - Price per Identity	\$5.00
IDN-CPI-HASHI-IU	IdentityNow Credentials Provider for HashiCorp Vault - Price per Identity	\$5.00
IDN-ERP-COPS-IU	IdentityNow for Cloud Oracle ERP - Price per Identity	\$5.76
IDN-ERP-COPS-LU	IdentityNow for Cloud Oracle ERP - Price per Lite Identity	\$2.59
IDN-ERP-OEPM-IU	IdentityNow for Oracle EPM - Price per Identity	\$4.56
IDN-ERP-OEPM-LU	IdentityNow for Oracle EPM - Price per Lite Identity	\$2.05
IDN-ERP-GUIDW-IU	IdentityNow for Guidewire ERP - Price per Identity	\$5.00
IDN-ERP-GUIDW-LU	IdentityNow for Guidewire ERP - Price per Lite Identity	\$2.25
IDN-HC-C-IU	IdentityNow for Cerner Healthcare - Price per Identity	\$4.80
IDN-HC-C-LU	IdentityNow for Cerner Healthcare - Price per Lite Identity	\$2.16
IDN-HC-E-IU	IdentityNow for Epic EMP Healthcare Price per Identity	\$4.80
IDN-HC-E-LU	IdentityNow for Epic EMP Healthcare Price per Lite Identity	\$2.16
IDN-HC-E-SER-IU	IdentityNow for Epic SER Healthcare - Price per Identity	\$4.80
IDN-HC-E-SER-LU	IdentityNow for Epic SER Healthcare - Price per Lite Identity	\$2.16
IDN-HC-MED-IU	IdentityNow for Meditech Healthcare - Price per Identity	\$4.80
IDN-HC-MED-LU	IdentityNow for Meditech Healthcare - Price per Lite Identity	\$2.16
IDN-HRM-UKG-IU	IdentityNow for UKG PRO - Price per Identity	\$2.52
IDN-HRM-UKG-LU	IdentityNow for UKG PRO - Price per Lite Identity	\$1.13
IDN-IAM-OKTA	IdentityNow for Okta - Price per Identity	\$4.80

IDN-IAM-OKTA-LU	IdentityNow for Okta - Price per Lite Identity	\$2.16
IDN-P2P-COUPA-IU	IdentityNow for Coupa - Price per Identity	\$4.80
IDN-P2P-COUPA-LU	IdentityNow for Coupa - Price per Lite Identity	\$2.16
IDN-SDIM-CHER-IU	IdentityNow for Ivanti Cherwell Service Management - Price per Identity	\$5.76
IDN-SDIM-CHER-LU	IdentityNow for Ivanti Cherwell Service Management - Price per Lite Identity	\$2.59
IDN-SDIM-CJSM-IU	IdentityNow for Cloud Jira Service Management - Price per Identity	\$5.76
IDN-SDIM-CJSM-LU	IdentityNow for Cloud Jira Service Management - Price per Lite Identity	\$2.59
IDN-SDIM-HLX-IU	IdentityNow for BMC Helix Service Management - Price per Identity	\$5.76
IDN-SDIM-HLX-LU	IdentityNow for BMC Helix Service Management - Price per Lite Identity	\$2.59
IDN-SDIM-RMFC-IU	IdentityNow for BMC Helix RemedyForce - Price per Identity	\$5.76
IDN-SDIM-RMFC-LU	IdentityNow for BMC Helix RemedyForce - Price per Lite Identity	\$2.59
IDN-SDIM-SJSM-IU	IdentityNow for Data Center Jira Service Management - Price per Identity	\$4.56
IDN-SDIM-SJSM-LU	IdentityNow for Data Center Jira Service Management - Price per Lite Identity	\$2.05
IDN-SDIM-ZEND-IU	IdentityNow for Zendesk Service Management - Price per Identity	\$5.76
IDN-SDIM-ZEND-LU	IdentityNow for Zendesk Service Management - Price per Lite Identity	\$2.59
ISC-SAPB-IU	SailPoint Identity Security for SAP Basic - Price per Identity	\$12.00
ISC-SAPB-LU	SailPoint Identity Security for SAP Core - Price per Lite Identity	\$5.40
ISC-SAPC-IU	SailPoint Identity Security for SAP Core - Price per Identity	\$48.00
ISC-SAPC-LU	SailPoint Identity Security for SAP Core - Price per Lite Identity	\$12.00
ISC-SAPA-IU	SailPoint Identity Security for SAP Advanced - Price per Identity	\$68.00
ISC-SAPA-LU	SailPoint Identity Security for SAP Advanced - Price per Lite Identity	\$30.60
AI-IIQ-IU	SailPoint IIQ AI - Price per Identity	\$61.00
AI-IIQ-LU	SailPoint IIQ AI - Price per Lite Identity	\$27.45
SAAS-IIQ-NE	SailPoint Non-Employee Risk Management for IIQ - Price per Identity	\$96.00
IDN-PAM-HASHI-IU	IdentityNow for HashiCorp Vault - Price per Identity	\$19.80

Term SKU Pricing

Tier	Price	Unit
On-Premises Identity Security software	MSRP of Term SKUs below.	Qty 0-100
On-Premises Identity Security software	15% off MSRP Price of Term SKUs below.	Qty 101+

SKU	SKU Desc	Cadence	Annualized List (USD)
TERM-IIQ-IDSEC-IU	IdentityIQ Identity Security - Term Price per Identity	Per Year	\$50.00

TERM-IIQ-IDSEC-LU	IdentityIQ Identity Security - Term Price per Lite Identity	Per Year	\$22.50
TERM-IIQ-CLOUD-IU	IdentityIQ Cloud Governance - Term Price per Identity	Per Year	\$15.00
TERM-IIQ-CLOUD-LU	IdentityIQ Cloud Governance - Term Price per Lite Identity	Per Year	\$6.75
TERM-IIQ-FAMS-IU	IdentityIQ File Access Manager - Term Price per Identity	Per year	\$40.00
TERM-IIQ-FAMS-LU	IdentityIQ File Access Manager - Term Price per Lite Identity	Per year	\$18.00
TERM-IIQ-SCIM-SVM-IU	IdentityIQ for ServiceNow Service Catalog - Price per Identity	Per Year	\$7.60
TERM-IIQ-SCIM-SVM-LU	IdentityIQ for ServiceNow Service Catalog - Price per Lite Identity	Per Year	\$3.42
TERM-IIQ-SDIM-SVM-IU	IdentityIQ for ServiceNow Service Desk - Price per Identity	Per Year	\$3.80
TERM-IIQ-SDIM-SVM-LU	IdentityIQ for ServiceNow Service Desk - Price per Lite Identity	Per Year	\$1.71
TERM-IIQ-PAM	IdentityIQ for Privileged Account Management - Term Price - Tier 1	Per Year	\$46,000.00
TERM-IIQ-PAM-G2	IdentityIQ for Privileged Account Management - Term Price - Tier 2	Per Year	\$46,000.00
TERM-IIQ-PAM-G3	IdentityIQ for Privileged Account Management - Term Price - Tier 3	Per Year	\$69,000.00
TERM-IIQ-PAM-G4	IdentityIQ for Privileged Account Management - Term Price - Tier 4	Per Year	\$92,000.00
TERM-IIQ-PAM-G5	IdentityIQ for Privileged Account Management - Term Price - Tier 5	Per Year	\$115,000.00
TERM-IIQ-EMM-AIRW-IU	IdentityIQ for AirWatch EMM - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-EMM-AIRW-LU	IdentityIQ for AirWatch EMM - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-ERP-COPS-IU	IdentityIQ for Cloud Oracle ERP - Term Price per Identity	Per Year	\$3.32
TERM-IIQ-ERP-COPS-LU	IdentityIQ for Cloud Oracle ERP - Term Price per Lite Identity	Per Year	\$1.49
TERM-IIQ-ERP-D365-IU	IdentityIQ for Cloud MS Dynamic 365 - Term Price per Identity	Per Year	\$3.32
TERM-IIQ-ERP-D365-LU	IdentityIQ for Cloud MS Dynamic 365 - Term Price per Lite Identity	Per Year	\$1.49
TERM-IIQ-ERP-NTS-IU	IdentityIQ for NetSuite ERP - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-ERP-NTS-LU	IdentityIQ for NetSuite ERP - Term Price per Lite Identity	Per Year	\$1.24

TERM-IIQ-ERP-OEPM-IU	IdentityIQ for Oracle EPM - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-ERP-OEPM-LU	IdentityIQ for Oracle EPM - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-ERP-OPS-IU	IdentityIQ for Oracle ERP - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-ERP-OPS-LU	IdentityIQ for Oracle ERP - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-ERP-GUIDW-IU	IdentityIQ for Guidewire ERP - Term Price per Identity	Per Year	\$2.88
TERM-IIQ-ERP-GUIDW-LU	IdentityIQ for Guidewire ERP - Term Price per Lite Identity	Per Year	\$1.29
TERM-IIQ-HC-C-IU	IdentityIQ for Cerner Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-C-LU	IdentityIQ for Cerner Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HC-E-IU	IdentityIQ for Epic EMP Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-E-LU	IdentityIQ for Epic EMP Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HC-E-SER-IU	IdentityIQ for Epic SER Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-E-SER-LU	IdentityIQ for Epic SER Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HC-MED-IU	IdentityIQ for Meditech Healthcare - Term Price per Identity	Per Year	\$4.80
TERM-IIQ-HC-MED-LU	IdentityIQ for Meditech Healthcare - Term Price per Lite Identity	Per Year	\$2.16
TERM-IIQ-HRM-UKG-IU	IdentityIQ for UKG PRO - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-HRM-UKG-LU	IdentityIQ for UKG PRO - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-IAM-OKTA-IU	IdentityIQ for Okta - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-IAM-OKTA-LU	IdentityIQ for Okta - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-MF-A2-IU	IdentityIQ for ACF2 Mainframe - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-MF-A2-LU	IdentityIQ for ACF2 Mainframe - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-MF-RF-IU	IdentityIQ for RACF Mainframe - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-MF-RF-LU	IdentityIQ for RACF Mainframe - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-MF-TS-IU	IdentityIQ for TopSecret Mainframe - Term Price per Identity	Per Year	\$2.76

TERM-IIQ-MF-TS-LU	IdentityIQ for TopSecret Mainframe - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-P2P-COUPA-IU	IdentityIQ for Coupa - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-P2P-COUPA-LU	IdentityIQ for Coupa - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-SIEM-ARC-IU	IdentityIQ for ArcSight IT Security - Term Price per Identity	Per Year	\$2.76
TERM-IIQ-SIEM-ARC-LU	IdentityIQ for ArcSight IT Security - Term Price per Lite Identity	Per Year	\$1.24
TERM-IIQ-PIM-OIM-IU	IdentityIQ for Oracle Identity Manager - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-PIM-OIM-LU	IdentityIQ for Oracle Identity Manager - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-PIM-TIM-IU	IdentityIQ for IBM Security Identity Manager - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-PIM-TIM-LU	IdentityIQ for IBM Security Identity Manager - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-CHER-IU	IdentityIQ for Ivanti Cherwell Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-CHER-LU	IdentityIQ for Ivanti Cherwell Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SDIM-CJSM-IU	IdentityIQ for Cloud Jira Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-CJSM-LU	IdentityIQ for Cloud Jira Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SDIM-HLX-IU	IdentityIQ for BMC Helix Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-HLX-LU	IdentityIQ for BMC Helix Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SDIM-HPSM-IU	IdentityIQ for MicroFocus Service Manager Service Desk - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-SDIM-HPSM-LU	IdentityIQ for MicroFocus Service Manager Service Desk - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-REM-IU	IdentityIQ for BMC Remedy Service Desk - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-SDIM-REM-LU	IdentityIQ for BMC Remedy Service Desk - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-RMFC-IU	IdentityIQ for BMC Helix RemedyForce - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-RMFC-LU	IdentityIQ for BMC Helix RemedyForce - Term Price per Lite Identity	Per Year	\$1.00

TERM-IIQ-SDIM-SJSM-IU	IdentityIQ for Data Center Jira Service Management - Term Price per Identity	Per Year	\$1.84
TERM-IIQ-SDIM-SJSM-LU	IdentityIQ for Data Center Jira Service Management - Term Price per Lite Identity	Per Year	\$0.83
TERM-IIQ-SDIM-ZEND-IU	IdentityIQ for Zendesk Service Management - Term Price per Identity	Per Year	\$2.21
TERM-IIQ-SDIM-ZEND-LU	IdentityIQ for Zendesk Service Management - Term Price per Lite Identity	Per Year	\$1.00
TERM-IIQ-SAPB-IU	SailPoint Identity Security for SAP Basic - Term Price per Identity	Per Year	\$12.00
TERM-IIQ-SAPB-LU	SailPoint Identity Security for SAP Basic - Term Price per Lite Identity	Per Year	\$5.40
TERM-IIQ-SAPC-IU	SailPoint Identity Security for SAP Core - Term Price per Identity	Per Year	\$48.00
TERM-IIQ-SAPC-LU	SailPoint Identity Security for SAP Core - Term Price per Lite Identity	Per Year	\$12.00
TERM-IIQ-SAPA-IU	SailPoint Identity Security for SAP Advanced - Term Price per Identity	Per Year	\$68.00
TERM-IIQ-SAPA-LU	SailPoint Identity Security for SAP Advanced - Term Price per Lite Identity	Per Year	\$30.60
TERM-IIQ-PAM-HASHI-IU	IdentityIQ for HashiCorp Vault - Price per Identity	Per Year	\$11.50

Add-On Services (**OPTIONAL**) for **initial** term:

Professional Services

Name	Description	Price	Unit
SailPoint Services	Implementation, training, additional support, etc.	3% off MSRP SKUs Below	all

Professional Services SKUs

SKU	SKU Desc	Cadence	Annualized List (USD)
CIEM-SETUP	Cloud Infrastructure Entitlement Management Setup	Per Event	\$10,000.00
IDN-IAI-SETUP	IdentityAI for Identity Security Cloud Setup Fee	Per Event	\$20,000.00
PS-IDN-DAS-SETUP	Data Access Security Setup	Per Event	\$20,000.00
PS-IIQ-AXI-SETUP	Access Insights for IdentityIQ Setup Fee	Per Event	\$20,000.00

PS-IIQ-AXM-SETUP	Access Modeling for IdentityIQ Setup Fee	Per Event	\$15,000.00
PS-IIQ-REC-SETUP	Recommendation Engine for IdentityIQ Setup Fee	Per Event	\$10,000.00
PS-SAPIDN-ARM-LITE-PP	ARM Lite Setup Services for Identity Security Cloud	Per Event	\$5,000.00
PS-SAPIQ-ARM-PP	ARM Setup Services for IdentityIQ	Per Event	\$10,000.00
PS-ISC-AS-SM	Monthly Advisory Services Subscription Small	Per Month	\$60,000.00
PS-ISC-AS-MED	Monthly Advisory Services Subscription Medium	Per Month	\$90,000.00
PS-ISC-AS-LG	Monthly Advisory Services Subscription Large	Per Month	\$150,000.00
PS-STAFF-AUG-SM	Monthly staff augmentation subscription 20 hrs/month	Per Month	\$60,000.00
PS-STAFF-AUG-MED	Monthly staff augmentation subscription 80 hrs/month	Per Month	\$240,000.00
PS-STAFF-AUG-LG	Monthly staff augmentation subscription 160 hrs/month	Per Month	\$480,000.00
PS-BIZCLOUD-QS-S	Business Cloud Quick Start - Small	Per Event	\$75,000.00
PS-BIZCLOUD-QS-M	Business Cloud Quick Start - Medium	Per Event	\$125,000.00
PS-NERM-QS	Non-Employee Risk Management QuickStart	Per Event	\$60,000.00
PS-DA-IDN-PP-12	Identity Security Cloud Delivery Assurance	Per Event	\$12,000.00
PS-LCCFD-STD-BUNDLE	Lifecycle & Compliance Foundation Deployment for Standard Success Bundle	Per Event	\$100,000.00
PS-IDN-ES 40HR BLK	Identity Security Cloud 40 Hour Expert Services Package	Per Event	\$12,000.00
PS-IDN-ES 80HR BLK	Identity Security Cloud 80 Hour Expert Services Package	Per Event	\$24,000.00
PS-ES 40HR BLK	IdentityIQ 40 Hour Expert Services Package	Per Event	\$12,000.00
PS-ES 80HR BLK	IdentityIQ 80 Hour Expert Services Package	Per Event	\$24,000.00
PS-ES 160HR BLK	IdentityIQ 160 Hour Expert Services Package	Per Event	\$48,000.00
PS-HC-IDN2-PP	Identity Security Cloud CheckUp	Per Event	\$15,000.00
PS-HC PP	IdentityIQ Identity CheckUp	Per Event	\$30,000.00

PS-CSS SAAS HR	Cloud Deployment Engineer - Hourly	Per Hour	\$250.00
PS-IMP ENG HR	IdentityIQ Implementation Engineer - Hourly	Per Hour	\$250.00
PS-PROJ MGR HR	IdentityIQ Project Manager - Hourly	Per Hour	\$250.00
PS-SOL ARCH HR	IdentityIQ Solutions Architect - Hourly	Per Hour	\$275.00
PS-SOL ARCH SAAS HR	Cloud Solution Architect - Hourly	Per Hour	\$275.00
PS-PROJ LD HR	IdentityIQ Project Lead - Hourly	Per Hour	\$300.00
PS-PROJ LD SAAS HR	Cloud Project Lead - Hourly	Per Hour	\$300.00
PS-TECH LD/DEV HR	IdentityIQ Technical Lead - Hourly	Per Hour	\$300.00
IDN SPT-ADDL SUP NZ	Premium Cloud-based IGA Support to an additional time zone	Per Year	\$18,000.00
IIQ SPT-ADL SUP NZ	Additional Support Instance	Per Year	\$35,000.00
SPT-IIQ-RNWL	IIQ Renewal Annual Support	Per Year	\$20,000.00
SPT-PLATINUMPLUS	PlatinumPlus Annual Support	Per Year	\$170,000.00
CSD-SP-SILVER	CSD Success Portfolio - Silver Bundle	Per Year	\$35,000.00
CSD-SP-GOLD	CSD Success Portfolio - Gold Bundle	Per Year	\$70,000.00
CSD-SP-PLATINUM	CSD Success Portfolio - Platinum Bundle	Per Year	\$150,000.00
PS-TRNG-SUB-0	eLearning Subscription - 1 Student	Per Year	\$5,000.00
PS-TRNG-SUB-1	eLearning Subscription - 2 Student	Per Year	\$10,000.00
PS-TRNG-SUB-3	eLearning Subscription - 6 Student	Per Year	\$20,000.00
PS-TRNG-CREDIT	Training Unit	Per Hour	\$100.00
PS-TRNG-IIQ-ENG-PATH	IIQ Engineer on-demand training path + Associate Certification Exam	Per Year	\$4,000.00
PS-TRNG-IIQ-ENG-ILT-PATH	IIQ Engineer on-demand training path + Advanced Provisioning ILT + Associate Certification Exam	Per Year	\$5,000.00

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Semperis Identity Threat Detection &

Response Service Category: Service Category 13: Vulnerability

Assessment and Management

Total, not to exceed pricing for Initial Additional Discount from FLDS Pricing below)	Unit
2,001 - 5,000	10% Per Identity
5,001 - 10,000	15% Per Identity
10,001 - 15,000	20% Per Identity
15,001 - 25,000	25% Per Identity
25,001 - 35,000	37% Per Identity
35,001 - 50,000	45% Per Identity
50,001 - 75,000	50% Per Identity
75,001 +	55% Per Identity

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
ADFR	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Government	ADFR-GOV	\$15	10.00%	\$ 13.60
	Active Directory Forest Backup & recovery	Software		ADFR-ADD-GOV	\$15	10.00%	\$ 13.60
ADFR - NC	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Non-core user (citizen, student, contractor, etc)	ADFR-NC-GOV	\$4	10.00%	\$ 3.40
	Disaster Recovery for Entra ID	SaaS			\$8	10.00%	\$ 7.25
Azure AD Cloud	Disaster Recovery for Entra ID	SaaS	SaaS backup & recovery of Entra ID objects and policies	AADCLD-RECOVERY-GOV	\$1	10.00%	\$ 0.91
Azure AD Cloud	Disaster Recovery for Entra ID	SaaS	Staging environment for testing Disaster Recovery for Entra ID Tenant	AADCLD-RECOVERYSTAGING-GOV			

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
DSP-Advanced	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD	DSP-ADVANCED-GOV	\$14	10.00%	\$ 12.69
DSP- Advanced - ADD	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD	DSP-ADVANCED-ADD-GOV	\$14	10.00%	\$ 12.69
DSP- Advanced - NC	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD (Non-core license)	DSP-ADVANCED-NC-GOV	\$5	10.00%	\$ 4.08
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD	DSP-ESSENTIAL-GOV	\$6	10.00%	\$ 5.44
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD	DSP-ESSENTIAL-ADD-GOV	\$6	10.00%	\$ 5.44
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD (Non-Core license)	DSP-ESSENTIAL-NC-GOV	\$5	10.00%	\$ 4.08
DSP - IRP	DSP-Lightning Runtime Protection	Software	Provides ML-based attack patterns, Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-IRP-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-INTELLIGENCE-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE-ADD	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-INTELLIGENCE-ADD-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE-NC	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD (None-core license)	DSP-INTELLIGENCE-NC-GOV	\$5	10.00%	\$ 4.08
DSP Azure AD	DSPAAD-INTELLIGENCE	Software	Provides Security Indicators for Entra ID in DSP	DSPAAD-INTELLIGENCE-GOV	\$2	10.00%	\$ 1.81
DSP Azure AD	DSPAAD-SECURITY	Software	Provides change tracking for Entra ID in DSP	DSPAAD-SECURITY-GOV	\$4	10.00%	\$ 3.63

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
Migration	MIGRATION-MIGRATOR	Software	workstation migration	MIGRATION-MIGRATOR-GOV	\$20	10.00%	\$ 18.14
Migration	MIGRATION-DIRECTORYSYNC	Software	Provides migration of AD objects only	MIGRATION-DIRECTORYSYNC-GOV	\$8	10.00%	\$ 7.25

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Forest Implementation	Software Implementation – One time	\$5000	Per Forest (not optional)
Migration	Services – Time & Materials	\$350	Per hour
Service	Identity Security and recovery Services as needed.	\$400	Per Hour
Support	Standard Support – MF local 8am – 5pm	Included	Per Contract year
Support Premium	Prioritized 24X7 technical support	20,000	Per forest per contract year
Purple Knight	AD Forest Security Posture Scan	\$0	Free tool
Forest Druid	Tier Zero attack path analysis.	\$0	Free tool

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Armis VIPR Pro*

*VIPR Pro empowers enterprises with a unified platform for technology risk prioritization and resolution lifecycle management. VIPR Professional automates risk prioritization and orientation through consolidation and contextualization of detection tool findings, through asset intelligence and configurable risk assessment. It then automates ticketing and task routing across multiple instances of the same workflow tools. Asset minimum 2000 per tenant.

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Tier 1: [500] - [10,000]	\$26.58	Per Asset
Tier 2: [10,001] - [25,000]	\$17.72	Per Asset
Tier 3: [25,001] - [100,000]	\$11.81	Per Asset
Tier 4: [100,001] - [500,000]	\$7.88	Per Asset
Tier 5: [500,001] - [1,000,000]	\$5.52	Per Asset
Tier 6: [1,000,001] - [1,300,000]	\$3.50	Per Asset
Tier 7: [1,300,001] - +	\$2.80	Per Asset

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Network Ports - 1-50 Tier	Additional Network Ports (collectors) to supplement the customers requirement	\$3,150.00	Per Network Port Tier
Network Ports - 51-100 Tier	Additional Network Ports (collectors) to supplement the customers requirement	\$2,970.00	Per Network Port Tier
Network Ports - 100+ Tier	Additional Network Ports (collectors) to supplement the customers requirement	\$2,790.00	Per Network Port Tier
Armis OT/IOT - XS Site-1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility	\$3,150.00	Per Site Tier

	across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted		
Armis OT/IOT - XS Site-51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted	\$2,970.00	Per Site Tier
Armis OT/IOT - XS Site-101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical	\$2,790.00	Per Site Tier

	infrastructure using the industry's most advanced cyber exposure platform. Up to 1 Network Port included and asset cap of 100 assets unless otherwise noted		
Armis OT/IOT - Small Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	\$6,750.00	Per Site Tier
Armis OT/IOT - Small Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	\$6,390.00	Per Site Tier

Armis OT/IOT - Small Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 2 Network Ports included and asset cap of 500 assets unless otherwise noted	\$6,030.00	Per Site Tier
Armis OT/IOT - Med Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted	\$22,500.00	Per Site Tier
Armis OT/IOT - Med Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility	\$21,420.00	Per Site Tier

	across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted		
Armis OT/IOT - Med Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 5 Network Ports included and asset cap of 2,625 assets unless otherwise noted	\$20,340.00	Per Site Tier
Armis OT/IOT - Large Site- 1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical	\$51,300.00	Per Site Tier

	infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted		
Armis OT/IOT - Large Site- 51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	\$48,780.00	Per Site Tier
Armis OT/IOT - Large Site- 101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 12 Network Ports included and asset cap of 42,500 assets unless otherwise noted	\$46,350.00	Per Site Tier

Armis OT/IOT - XL Site-1-50 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted	\$68,400.00	Per Site Tier
Armis OT/IOT - XL Site-51-100 Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted	\$64,980.00	Per Site Tier
Armis OT/IOT - XL Site-101+ Site Tier	See and secure IOT/OT environments, stay ahead of risks and build an effective and comprehensive security strategy. Secure cyber-physical assets by achieving full visibility	\$61,740.00	Per Site Tier

	across OT, IoT and BMS assets while bridging the IT/OT gap. Control, monitor and protect critical OT assets such as industrial controls, BMS and critical infrastructure using the industry's most advanced cyber exposure platform. Up to 16 Network Ports included and asset cap of 140,000 assets unless otherwise noted.		
Armis MDS - X-Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	\$9,000.00	Per Site Tier
Armis MDS - X-Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2	\$8,550.00	Per Site Tier

	properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.		
Armis MDS - X-Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 1 Network Port included and asset cap of 780 assets unless otherwise noted.	\$8,100.00	Per Site Tier
Armis MDS - Small Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	\$25,650.00	Per Site Tier

Armis MDS - Small Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	\$24,390.00	Per Site Tier
Armis MDS - Small Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 3 Network Ports included and asset cap of 3,000 assets unless otherwise noted.	\$23,130.00	Per Site Tier
Armis MDS - Medium Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient	\$38,250.00	Per Site Tier

	care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.		
Armis MDS - Medium Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.	\$36,360.00	Per Site Tier
Armis MDS - Medium Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.	\$34,560.00	Per Site Tier

	properties and FDA compliance, protect patient safety and ensure privacy. Up to 5 Network Ports included and asset cap of 15,000 assets unless otherwise noted.		
Armis MDS - Large Facility, Up to 50 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	\$58,500.00	Per Site Tier
Armis MDS - Large Facility, 51 - 100 Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	\$55,620.00	Per Site Tier

Armis MDS - Large Facility - 101+ Facilities Tier	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Up to 8 Network Ports included and asset cap of 30,000 assets unless otherwise noted.	\$52,830.00	Per Site Tier
Armis MDS - X-Large Facilities	Complete visibility and maximize security across all medical devices, clinical assets and the entire healthcare device ecosystem - with zero disruption to patient care. Includes complete visibility and security across all medical and clinical assets, analysis of the network for smart segmentation, monitor asset behavior and assess device MDS2 properties and FDA compliance, protect patient safety and ensure privacy. Network Ports included and asset cap to be defined	Custom	Per Site Tier
On-Site Resident Engineer/Architect	1-Year full-time onsite Armis Resident Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform. As per customer needs,	\$517,500.00	Per Resource

	<p>this resource will fit either an Architect or Engineer profile at Customer's discretion. Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the Armis platform as well as relevant customer technologies (networking, security, and other relevant domains). Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis platform in complex accounts.</p>		
Remote Resident Engineer/Architect	<p>1-Year full-time remote Armis Resident Engineer or Resident Architect. Services may commence up to 6 months after an initial purchase of the Armis platform.</p> <p>As per customer needs, this resource will fit either an Architect or Engineer profile at Customer's discretion. Resident Engineer will augment the customer engineering team in complex environments to successfully deploy, operate and maintain the Armis platform by providing knowledge and hands-on capabilities of both the</p>	\$432,000.00	Per Resource

	Armis platform as well as relevant customer technologies (networking, security, and other relevant domains). Resident Architect will apply a combination of leadership skill, operational vision, understanding of unique customer needs, as well as deep knowledge of Armis technologies and capabilities towards the end-goal of accelerating adoption of the Armis platform in complex accounts.		
Platinum Support	Armis Platinum Services delivers advanced services capabilities for scaled deployments. Services include: Designated Technical Account Manager (TAM), Private / Dedicated Training Classes, Implementation Design & Optimization, Periodical Policies Tuning Assistance, Product Management Roadmap Visibility, Quarterly Executive Reviews (QBRs), Priority Exec Escalation Path, Proactive Emergency Notifications, Proactive Technical Health Monitoring and Tuning	\$0.00	Per Subscription
Premium Support	24x7x365 access to Armis Enterprise Technical Support, Onboarding & Deployment Assistance. Access to Armis University with on demand and public remote instructor led training.	\$0.00	Per Subscription
Armis Data Retention	Armis Data Retention beyond standard contractual period of	\$900.00	Per Request

	retention (per Megabyte)		
Armis Tenant Basic	Additional Basic tenant with customized name for customized customer use, on top of existing customer tenant.	\$225,000.00	Per Tenant
Armis Tenant Mid-Enterprise	Additional Mid-Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	\$450,000.00	Per Tenant
Armis Tenant Large Enterprise	Additional Large Enterprise tenant with customized name for customized customer use, on top of existing customer tenant.	\$675,000.00	Per Tenant
Actionable Threat Intelligence for 500-1499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$72,000.00	Per Asset Band
Actionable Threat Intelligence for 1500-2499 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$81,000.00	Per Asset Band
Actionable Threat Intelligence for 2500-9999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being	\$90,000.00	Per Asset Band

	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 10000-14999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$103,500.00	Per Asset Band
Actionable Threat Intelligence for 15000-24999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$117,000.00	Per Asset Band
Actionable Threat Intelligence for 25000-49999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	\$144,000.00	Per Asset Band

	teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 50000-99999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$180,000.00	Per Asset Band
Actionable Threat Intelligence for 100000-199999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$225,000.00	Per Asset Band
Actionable Threat Intelligence for 200000-399999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$270,000.00	Per Asset Band
Actionable Threat Intelligence for 400000-699999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being	\$360,000.00	Per Asset Band

	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence for 700000-999999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$450,000.00	Per Asset Band
Actionable Threat for 1000000-1299999 Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment.	\$540,000.00	Per Asset Band
Actionable Threat for 1300000+ Assets	Actionable Threat Intelligence product provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	Custom	Per Asset Band

	teams to trace what an IP address was doing maliciously at any particular moment.		
Actionable Threat Intelligence Pro for 500-1499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$144,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 1500-2499 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$162,000.00	Per Asset Band

Actionable Threat Intelligence Pro for 2500-9999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$180,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 10000-14999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$207,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 15000-24999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being	\$234,000.00	Per Asset Band

	exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 25000-49999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$288,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 50000-99999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$360,000.00	Per Asset Band

	database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 100000-199999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$450,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 200000-399999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response	\$540,000.00	Per Asset Band

	teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 400000-699999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$720,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 700000-999999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as	\$900,000.00	Per Asset Band

	well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Pro for 1000000-1299999 Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.	\$1,080,000.00	Per Asset Band
Actionable Threat Intelligence Pro for 1300000+ Assets	Actionable Threat Intelligence Pro provides the CVE's that are currently being exploited and/or weaponized before they are widely known. Includes a historical database of hundreds of feeds cumulated over time which allows incident response teams to trace what an IP address was doing maliciously at any particular moment. as well as, an AI-driven real time threat hunting service across the tenant, most commonly	Custom	Per Asset Band

	used TTPs from threat actors and custom honeypots for more advanced detection of threats for a specific tenant.		
Actionable Threat Intelligence Center for 500-1499 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$54,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1500-2499 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$60,750.00	Per Asset Band
Actionable Threat Intelligence Center for 2500-9999 Assets	Actionable Threat Intelligence Center: Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced	\$67,500.00	Per Asset Band

	by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 10000-14999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$77,625.00	Per Asset Band
Actionable Threat Intelligence Center for 15000-24999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$87,750.00	Per Asset Band
Actionable Threat Intelligence Center for 25000-49999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation	\$108,000.00	Per Asset Band

	stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 50000-99999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$135,000.00	Per Asset Band
Actionable Threat Intelligence Center for 100000-199999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$168,750.00	Per Asset Band

Actionable Threat Intelligence Center for 200000-399999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$202,500.00	Per Asset Band
Actionable Threat Intelligence Center for 400000-699999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$270,000.00	Per Asset Band
Actionable Threat Intelligence Center for 700000-999999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on	\$337,500.00	Per Asset Band

	asset behavior and also appends missing information on the asset.		
Actionable Threat Intelligence Center for 1000000-1299999 Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	\$405,000.00	Per Asset Band
Actionable Threat Intelligence Center for 1300000+ Assets	Actionable Threat Intelligence Center. Includes early warning insights which advises you to attacks that are still in the formulation stage and enables you to stop them before they impact your organization enhanced by the Asset Intelligence engine which consists of a 4 billion plus asset data lake which provides detailed profiles on asset behavior and also appends missing information on the asset.	Custom	Per Asset Band
ARM-VIPR-AB-1499-491	Armis Vulnerability Prioritization and Remediation for 500 - 1499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality	\$23,465.00	Per Asset Band

	and business risk, mana		
ARM-VIPR-AB-2499-491	Armis Vulnerability Prioritization and Remediation for 1500 - 2499 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	\$31,587.50	Per Asset Band
ARM-VIPR-AB-9999-491	Armis Vulnerability Prioritization and Remediation for 2500 - 9999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, man	\$45,125.00	Per Asset Band
ARM-VIPR-AB-14999-491	Armis Vulnerability Prioritization and Remediation for 10000 - 14999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$83,932.50	Per Asset Band

ARM-VIPR-AB-24999-491	Armis Vulnerability Prioritization and Remediation for 15000 - 24999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$114,166.25	Per Asset Band
ARM-VIPR-AB-49999-491	Armis Vulnerability Prioritization and Remediation for 25000 - 49999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$153,425.00	Per Asset Band
ARM-VIPR-AB-99999-491	Armis Vulnerability Prioritization and Remediation for 50000 - 99999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$230,137.50	Per Asset Band
ARM-VIPR-AB-199999-491	Armis Vulnerability Prioritization and Remediation for 100000 - 199999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, m	\$342,950.00	Per Asset Band

ARM-VIPR-AB-399999-491	Armis Vulnerability Prioritization and Remediation for 200000 - 399999 Assets, Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	\$532,475.00	Per Asset Band
ARM-VIPR-AB-699999-491	Armis Vulnerability Prioritization and Remediation for 400000 - 699999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	\$762,612.50	Per Asset Band
ARM-VIPR-AB-999999-491	Armis Vulnerability Prioritization and Remediation for 700000 - 999999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk,	\$947,625.00	Per Asset Band
ARM-VIPR-AB-1299999-491	Armis Vulnerability Prioritization and Remediation for 1000000 - 1299999 Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business ris	\$1,064,950.00	Per Asset Band

ARM-VIPR-AB-1300000-491	Armis Vulnerability Prioritization and Remediation for 1300000+ Assets., Armis VIPR enables vulnerability managers to consolidate all vulnerabilities, prioritize based on business and technical context, vulnerability criticality and business risk, manage	Custom	Per Asset Band
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$349.62 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiSCANNER Cloud/FortiCLIENT EMS

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
500 Assets	\$ 3,150.00	Endpoint Pack
1000 Assets	\$ 5,985.00	Endpoint Pack
5000 Assets	\$ 24,750.00	Endpoint Pack
25-pack	\$ 1,283.40	Endpoint Pack
500-pack	\$ 13,230.00	Endpoint Pack
2000-pack	\$ 44,550.00	Endpoint Pack
10000-pack	\$ 181,440.00	Endpoint Pack
25-999 Endpoints	\$ 2,700.00	Endpoint Pack
1000-9999 Endpoints	\$ 5,400.00	Endpoint Pack
10000+ Endpoints	\$ 10,800.00	Endpoint Pack

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiClient EMS Administrator Training - 2 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=forticlient_ems_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$ 1,710.00	Per Student

Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiClient EMS Administrator Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_forticlient-ems-administrator - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 270.00	Per Student
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance

Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). <u>Exam voucher not included</u></p>	\$	855.00	Per Student
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). <u>Exam voucher not included</u></p>	\$	855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$	63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: 	\$	360.00	Per Student

	https://home.pearsonvue.com/fortinet		
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Omnissa Workspace ONE

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1 - 2,999 Licenses	\$7.63	Per Device
3,000 – 5,000 Licenses	\$7.63	Per Device
5,000 – 8,000 Licenses	\$7.48	Per Device
8,000 – 10,000 Licenses	\$6.73	Per Device
10,000 +	\$5.98	Per Device

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Workspace One Advanced Deployment	Typically used for small scale deployments	\$18,960	One Time Cost
Workspace One Deploy & Consume - Mobile + Modern Management	Typically used for Mid-Sized Deployments	\$125,000	One Time Cost
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$52,187.50	4 Consecutive Weeks (Up to 40 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$26,093.75	4 Consecutive Weeks (Up to 20 hrs/week)
Remote Professional Services Resource Block	Used for Departmental roll-outs – Purchased as needed throughout the year (Day 0-1) - Purchased in monthly increments	\$10,722.22	4 Consecutive Weeks (Up to 8 hrs/week)
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$10,148.91	1 Day/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$20,297.82	2 Days/Week for 4 Consecutive Weeks
Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$30,446.73	3 Days/Week for 4 Consecutive Weeks

Resident Delivery Specialist	Day 2 Operations - Purchased in monthly increments	\$40,595.64	4 Days/Week for 4 Consecutive Weeks
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Palo Alto Networks, Cat 13 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 13: Vulnerability Assessment and Management

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Rapid7 InsightVM

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
N/A	\$26.25/asset	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Surface Command	Surface Command Subscription	\$6.50/asset	1
Exposure Command	Exposure Command Subscription	\$23.00/asset	1
Exposure Command Advanced	Exposure Command Advanced Subscription	\$49.07/asset	1
InsightVM Managed Services	Managed Vulnerability Management Service - Monthly Scanning (Scope as defined in Scope of Service at https://docs.rapid7.com/services/mvm-scope-of-service unless the parties have an applicable fully executed Scope of Service which governs this purchase ? only applicable to initial purchase)	\$127.66/asset	1
InsightVM Certified Administrator - Product Training	2-Day Training Class for one (1) student Delivered remotely using Rapid7's Virtual Training Lab	\$2,200.00	1
2 Day VM Deployment QuickStart	2 Day - Vulnerability Management Deployment QuickStart Setup and Analytics Platform Overview Designed for InsightVM Clients	\$5,830.00	1
3 Day Vulnerability Mgmt Rapid Deployment	3 Day - Vulnerability Management Deployment Basic Package - Setup and Quick Product Feature Overview - Scope defined in Service Brief	\$8,745.00	1
5 Day Vulnerability Mgmt Deployment Package	5 Day - Vulnerability Management Deployment Standard Package - Automated Scanning and Technical Reporting for Larger Environments - Scope defined in Service Brief	\$14,575.00	1
10 Day Vulnerability Mgmt Deployment Package	10 Day - Vulnerability Management Deployment Enhanced Package - Using VM for Enterprise Scanning - Scope defined in Service Brief	\$29,150.00	1
InsightVM External Scanning Service	External Scanning Service	\$5,250.00	1
Metasploit Pro User License - Subscription	Metasploit Pro User Subscription - Licensed per user. Each user may login simultaneously to a single Metasploit install.	\$12,600.00	1

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Surface Command	Surface Command Subscription	\$6.50/asset	1
Exposure Command	Exposure Command Subscription	\$23.00/asset	1
Exposure Command Advanced	Exposure Command Advanced Subscription	\$49.07/asset	1
InsightVM Managed Services	Managed Vulnerability Management Service - Monthly Scanning (Scope as defined in Scope of Service at https://docs.rapid7.com/services/mvm-scope-of-service unless the parties have an applicable fully executed Scope of Service which governs this purchase ? only applicable to initial purchase)	\$127.66/asset	1
InsightVM External Scanning Service	External Scanning Service	\$5,250.00	1
Metasploit Pro User License - Subscription	Metasploit Pro User Subscription - Licensed per user. Each user may login simultaneously to a single Metasploit install.	\$12,600.00	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Semperis Identity Threat Detection & Response

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price (Additional Discount from FLDS Pricing below)	Unit
2,001 - 5,000	10%	Per Identity
5,001 - 10,000	15%	Per Identity
10,001 - 15,000	20%	Per Identity
15,001 - 25,000	25%	Per Identity
25,001 - 35,000	37%	Per Identity
35,001 - 50,000	45%	Per Identity
50,001 - 75,000	50%	Per Identity
75,001 +	55%	Per Identity

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
ADFR	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Government	ADFR-GOV	\$15	10.00%	\$ 13.60
ADFR - ADD	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Government	ADFR-ADD-GOV	\$15	10.00%	\$ 13.60
ADFR - NC	Active Directory Forest Backup & recovery	Software	Forest Recovery for AD - Non-core user (citizen, student, contractor, etc)	ADFR-NC-GOV	\$4	10.00%	\$ 3.40
Azure AD Cloud	Disaster Recovery for Entra ID	SaaS	SaaS backup & recovery of Entra ID objects and policies	AADCLD-RECOVERY-GOV	\$8	10.00%	\$ 7.25
Azure AD Cloud	Disaster Recovery for Entra ID	SaaS	Staging environment for testing Disaster Recovery for Entra ID Tenant	AADCLD-RECOVERYSTAGING-GOV	\$1	10.00%	\$ 0.91

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
DSP-Advanced	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD	DSP-ADVANCED-GOV	\$14	10.00%	\$ 12.69
DSP- Advanced - ADD	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD	DSP-ADVANCED-ADD-GOV	\$14	10.00%	\$ 12.69
DSP- Advanced - NC	Directory Services Protector Advanced	Software	Provides change tracking and rollback, alerting, auto-remediation and reporting for AD (Non-core license)	DSP-ADVANCED-NC-GOV	\$5	10.00%	\$ 4.08
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD	DSP-ESSENTIAL-GOV	\$6	10.00%	\$ 5.44
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD	DSP-ESSENTIAL-ADD-GOV	\$6	10.00%	\$ 5.44
DSP-Essential	Directory Services Protector Essential	Software	Basic change tracking and rollback for AD (Non-Core license)	DSP-ESSENTIAL-NC-GOV	\$5	10.00%	\$ 4.08
DSP - IRP	DSP-Lightning Runtime Protection	Software	Provides ML-based attack patterns, Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-IRP-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-INTELLIGENCE-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE-ADD	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD	DSP-INTELLIGENCE-ADD-GOV	\$18	10.00%	\$ 16.32
DSP - Intelligence	DSP-INTELLIGENCE-NC	Software	Provides Security Indicators, change tracking, rollback, alerting, auto-remediation and reporting for AD (None-core license)	DSP-INTELLIGENCE-NC-GOV	\$5	10.00%	\$ 4.08
DSP Azure AD	DSPAAD-INTELLIGENCE	Software	Provides Security Indicators for Entra ID in DSP	DSPAAD-INTELLIGENCE-GOV	\$2	10.00%	\$ 1.81
DSP Azure AD	DSPAAD-SECURITY	Software	Provides change tracking for Entra ID in DSP	DSPAAD-SECURITY-GOV	\$4	10.00%	\$ 3.63

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	Customer Discount % off MSRP	Customer Price*
State & Local Government Price Schedule							
Migration	MIGRATION-MIGRATOR	Software	workstation migration	MIGRATION-MIGRATOR-GOV	\$20	10.00%	\$ 18.14
Migration	MIGRATION-DIRECTORYSYNC	Software	Provides migration of AD objects only	MIGRATION-DIRECTORYSYNC-GOV	\$8	10.00%	\$ 7.25

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Forest Implementation	Software Implementation – One time	\$5000	Per Forest (not optional)
Migration	Services – Time & Materials	\$350	Per hour
Service	Identity Security and recovery Services as needed.	\$400	Per Hour
Support	Standard Support – MF local 8am – 5pm	Included	Per Contract year
Support Premium	Prioritized 24X7 technical support	20,000	Per forest per contract year
Purple Knight	AD Forest Security Posture Scan	\$0	Free tool
Forest Druid	Tier Zero attack path analysis.	\$0	Free tool

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Tanium Core, Asset, Discover, Patch, Deploy, Investigate, Comply, Performance

Service Category: Service Category 13: Vulnerability Assessment and Management

Pricing discount tiers are for individual order per Government Entity, not based on cumulative purchases. For all Tanium products, a 2,000 Endpoint minimum purchase required for each acquisition per Government entity, not cumulative quantities against this DMS Term contract.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
List Price	\$85.25	Per Endpoint
Minimum of 2,000 EPS per Transaction	\$84.40	Per Endpoint
2,000 to 4,999	\$84.40	Per Endpoint
5,000 to 24,999	\$83.55	Per Endpoint
25,000 to 49,000	\$82.69	Per Endpoint
50,000+	\$81.84	Per Endpoint

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Tanium SKUs

TANIUM PRICING, RFP No.: 24-4323000-RFP-2 St of FL DMS Request for Proposals (RFP)		For all Tanium products, a 2,000 Endpoint minimum purchase required for original acquisition per Government entity, not cumulative against this DMS Term contract						Add-On Services (OPTIONAL) for Initial AND Renewal term	
Digital Security Solutions		Pricing discount tiers are for individual order per Govt Entity, not based on cumulative purchases						Tanium Pricing is firm for the duration of the contract	
Category ↑	Product Code	Product Name	Minimum Order 2,000 EPS List Price	2K Endpoints Min., 1% Discount, Not to Exceed \$	5,000 Endpoints (2% Discount)	25,000 Endpoints (3% Discount)	50,000 Endpoints (4% Discount)	Product Description	
Core Platform	TAN-CORE-TAAS	Tanium Core Platform - Tanium Cloud	\$26.75	\$26.48	\$26.22	\$25.95	\$25.68	Tanium Core Platform is a powerful endpoint management and security solution that provides real-time visibility, control, and remediation capabilities for organizations of all sizes	
Modules	TAN-ASSET-TAAS	Tanium Asset - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Asset, delivered through Tanium Cloud, offers real-time visibility and control over your IT assets, regardless of their location. It provides a comprehensive inventory of hardware and software assets	
	TAN-DISC-TAAS	Tanium Discover - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Discover - Tanium Cloud is a powerful tool that enables organizations to gain comprehensive visibility into their IT infrastructure. It provides a detailed inventory of hardware, software, and network devices	
	TAN-PTCH2-TAAS	Tanium Patch 2 - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Patch is designed to streamline & automate the process of patch management across your entire IT Infrastructure. Keeps systems up-to-date with the latest security patches and software updates, reducing risk of vulnerabilities & cyberattacks	
	TAN-DEPLOY-TAAS	Tanium Deploy - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Deploy is a software deployment & management tool enables install, update, or remove software across a large number of endpoints quickly & efficiently. Software can be deployed to specific groups of endpoints or to all endpoints	
	TAN-COMPPLUS-TAAS	Tanium Comply Plus - Tanium Cloud	\$10.00	\$9.90	\$9.80	\$9.70	\$9.60	Tanium Comply Plus enables organizations to evaluate their environment for current known vulnerabilities and industry security configuration standards across endpoints with and without the Tanium client	
	TAN-RISK-TAAS	Tanium Benchmark - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Benchmark enables organizations to get insights on posture compared to industry peers and measure progress, prioritize remediating your biggest risks, and pivot to action – all from a single platform	
	TAN-INV-TAAS	Tanium Investigate - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Investigate helps reduce mean time to resolution through root cause analysis and incident recovery by providing comprehensive and converged visibility, remote management, and collaboration	
	TAN-PERFORMANCE-TAAS	Tanium Performance - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Performance focuses on monitoring, investigating, & remediating endpoint performance issues. Provides real-time visibility into health and performance of your endpoints, helping you identify & resolve problems before they impact end-users	
	TAN-TR-TAAS	Tanium Threat Response - Tanium Cloud	\$21.00	\$20.79	\$20.58	\$20.37	\$20.16	Tanium Threat Response a security tool designed to help organizations detect, respond to, and recover from cyber threats. It offers, Real-time endpoint monitoring, Real-time alerting, Customizable threat detection, Incident response and remediation, & Integration with SIEM and other security tools	
	TAN-ENFORCE-TAAS	Tanium Enforce - Tanium Cloud	\$7.25	\$7.18	\$7.11	\$7.03	\$6.96	Tanium Enforce enables Unified Endpoint Management and Security by providing centralized policy management across Operating System, Application, and Security for Windows and macOS environments that are on premises, remote, or cloud based	
	TAN-IM-TAAS	Tanium Integrity Monitor - Tanium Cloud	\$8.00	\$7.92	\$7.84	\$7.76	\$7.68	Tanium Integrity Monitor ensures the security and integrity of your endpoint devices. It provides real-time monitoring of file & registry changes, allowing you to quickly detect unauthorized modifications & potential security threats	
	TAN-REVAL-TAAS	Tanium Reveal - Tanium Cloud	\$7.75	\$7.67	\$7.60	\$7.52	\$7.44	Tanium Reveal is a powerful tool designed to help organizations identify, locate, and manage sensitive data across their endpoints. It offers real-time visibility into sensitive data	
	TAN-ENG-TAAS	Tanium Engage - Tanium Cloud	\$6.00	\$5.94	\$5.88	\$5.82	\$5.76	Tanium Engage surfaces self-service remediation to end users and collects qualitative feedback. Engage requires Tanium Performance	
	TAN-IMPACT-TAAS	Tanium Impact - Tanium Cloud	\$5.50	\$5.45	\$5.39	\$5.34	\$5.28	Tanium Impact allows organizations to visualize, contextualize, prioritize, and remediate overly permissive administrative rights and lateral movement risks	
	TAN-SBOM-TAAS	Tanium SBOM - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Software Bill of Materials (SBOM) identifies software application 3rd party libraries and their components at run-time in addition to identifying and remediating CVEs embedded in software application 3rd party libraries. SBOM requires Tanium Asset or Tanium Comply	
	TAN-PRV-TAAS	Tanium Provision - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Provision enables bare metal provisioning and refresh imaging use cases for Windows and Linux endpoints. Provision requires Tanium Deploy	
	TAN-CERTMAN-TAAS	Tanium Certificate Manager - Tanium Cloud	\$3.00	\$2.97	\$2.94	\$2.91	\$2.88	Tanium Certificate Manager provides modernized visibility into your digital certificates across your endpoint estate	
SS-RMT	ScreenMeet - Remote Screen Share	\$1,500.00	\$1,485.00	\$1,470.00	\$1,455.00	\$1,440.00		ScreenMeet remote screen share provides a cloud-native modern remote screen share solution and is licensed by 30-day Active User	
TAN-TS-W-D	Tanium Training Services - Weekly	\$10,000.00	\$9,900.00	\$9,800.00	\$9,700.00	\$9,600.00		Tanium Training Services - Weekly	

	TAN-X2-TAAS	Tanium Core X2 - Tanium Cloud	\$46.00	\$45.54	\$45.08	\$44.62	\$44.16	Tanium's Core X2 tier gives users all of the capabilities of Core X1, plus the ability to build a comprehensive Software Bill of Materials (SBOM) at runtime and enforce compute policy configurations across their organization. Administrators are then further empowered to see and control their environment from a single platform and
	TAN-X3-TAAS	Tanium Core X3 - Tanium Cloud	\$54.00	\$53.46	\$52.92	\$52.38	\$51.84	Tanium's Core X3 tier gives users the ability to build upon Core X2 capabilities by automatically tracking and analyzing the integrity of digital certificates across their environment. Administrators can then help mitigate risk and stop IT outages from lost and expiring certificates.
	TAN-ENT-CLOUD	Tanium Enterprise Solution - Tanium Cloud	\$119.00	\$117.81	\$116.62	\$115.43	\$114.24	In addition to capabilities included with the Professional tier, Tanium Enterprise includes real-time investigation and remediation tools that compliment and enhances other endpoint security and operational tools. Tanium Enterprise enables tracking and protection of sensitive data within the environment while providing intelligent
	TAN-PRO-CLOUD	Tanium Professional Solution - Tanium Cloud	\$86.00	\$85.14	\$84.28	\$83.42	\$82.56	In addition to capabilities included with Standard tier, Tanium Professional enables management and enforcement of policies, as well as endpoint lifecycle management. Tanium Professional also helps to improve operational efficiency, mitigate software supply chain risks, and provide an optimal digital end-user experience.
SOLUTIONS	TAN-DEX-X-TAAS	Tanium Digital Employee Experience Solution - Tanium Cloud	\$12.25	\$12.13	\$12.01	\$11.88	\$11.76	Tanium's Digital Employee Experience (DEX) capabilities enable IT to deliver improved digital work experiences. It helps maximize employee productivity and satisfaction by enabling IT to monitor and maintain healthy and performant work experiences using automated self-service workflows. Additionally, it helps IT take actions to improve the
	TAN-EPMGMT-X-TAAS	Tanium Endpoint Management Solution - Tanium Cloud	\$16.50	\$16.34	\$16.17	\$16.01	\$15.84	Tanium's Endpoint Management solution is designed to provide cross platform lifecycle management from a single console by providing visibility and control over endpoint assets whether on-premises or in the cloud. The solution begins with provisioning new endpoints and continues through the lifecycle of patch management and third-party
	TAN-IR-X-TAAS	Tanium Incident Response Solution - Tanium Cloud	\$15.00	\$14.85	\$14.70	\$14.55	\$14.40	The Tanium Incident Response solution provides organizations the ability to take them from the moment of incident detection to complete remediation all within a single integrated tool. This solution augments and extends the capabilities of your primary SIEM and EDR tools.
	TAN-RC-X-TAAS	Tanium Risk & Compliance Solution - Tanium Cloud	\$14.00	\$13.86	\$13.72	\$13.58	\$13.44	Tanium's Risk & Compliance solution offers an instant and comprehensive overview of your organization's risk status across all endpoints. It allows CISOs and their teams to effectively manage risk at scale from large global environments to regional entities. Tanium collects real-time risk data from millions of assets and unifies risk assessment
TAM SUPPORT	TAN-STND-CLOUD	Tanium Standard Solution - Tanium Cloud	\$57.00	\$56.43	\$55.86	\$55.29	\$54.72	Tanium Standard provides visibility and control across the endpoint estate through a single pane of glass. Tanium Standard enables proactive risk mitigation and measurement of progress internally and against industry peers.
	TAN-PREM-SUM	Tanium Premium Support	\$300,000.00	\$297,000.00	\$294,000.00	\$291,000.00	\$288,000.00	Tanium Premium Support
	TAN-TAM-SUM	Tanium TAM Enhanced Support	\$105,000.00	\$103,950.00	\$102,900.00	\$101,850.00	\$100,800.00	Tanium Technical Account Manager support Monday - Friday from 7:00 AM - 7:00 PM local time.
Training	TAN-EXAM-TCA	Tanium Certified Admin - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Admin (TCA) Exam Voucher
	TAN-EXAM-TCO	Tanium Certified Operator - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Operator (TCO) Exam Voucher
	TAN-EXAM-TCPEM	Tanium Certified Professional Endpoint Management - Exam	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Endpoint Management (TCPEM) Exam Voucher
	TAN-EXAM-TCPRS	Tanium Certified Professional Risk and Security	\$250.00	\$247.50	\$245.00	\$242.50	\$240.00	Tanium Certified Professional Risk and Security Exam Voucher
	TAN-EXAM-TCSCD	Tanium Certified Specialist Cloud Deployment - Exam	\$225.00	\$222.75	\$220.50	\$218.25	\$216.00	Tanium Certified Specialist Cloud Deployment (TCSCD) Exam Voucher
	TAN-TRN-ADMIN-WBT	Tanium Administrator (ADMIN) WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Administration - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ASSET-WBT	Working with Tanium Asset - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Asset Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-COMPLY-WBT	Working with Tanium Comply - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Comply Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DEPLOY-WBT	Working with Tanium Deploy - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Deploy Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-DISCOVER-WBT	Working with Tanium Discover - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Discover Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ENFORCE-WBT	Working with Tanium Enforce - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Enforce Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-E-WBT	Tanium Essentials (TANE) - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-FED-E-WBT	Tanium Essentials - Federal WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Tanium Essentials - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-IM-WBT	Working with Tanium Integrity Monitor - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Integrity Monitor Module - Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-ONSITE-ADMIN	Tanium Administrator - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Tanium Administrator to be delivered on 2 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-ADMIN-AS	Tanium Administrator - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Tanium Essentials to be delivered on 3 consecutive business days for no more than 10 individuals per day. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E	Tanium Essentials - Onsite	\$19,950.00	\$19,750.50	\$19,551.00	\$19,351.50	\$19,152.00	Onsite Training - Tanium Essentials - Additional Student. Expires 1 year from date of purchase.
	TAN-TRN-ONSITE-E-AS	Tanium Essentials - Onsite - Additional Student	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Onsite Training - Add-on, restricted SKU that is coupled with the Training the customer has already purchased. Specifically, Tanium will provide a translator for free for other country quotes.
	TAN-TRN-ONSITE-LOCAL	Training Localization - Onsite	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Onsite Training - Working with Tanium Core to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC	Working with Tanium Core - Onsite	\$14,950.00	\$14,800.50	\$14,651.00	\$14,501.50	\$14,352.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase
	TAN-TRN-ONSITE-WWTC-AS	Working with Tanium Core - Onsite - Additional Student	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Onsite Training - Working With Tanium Core. Additional Student. Expires 1 year from date of purchase

	TAN-TRN-VIRTUAL-WWTERS	Working with Tanium Endpoint Risk & Security - Virtual	\$12,950.00	\$12,820.50	\$12,691.00	\$12,561.50	\$12,432.00	Virtual Training - Working with Tanium Endpoint Risk & Security to be delivered on 2 consecutive business days for no more than 10 students. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response.
	TAN-TRN-VIRTUAL-WWTERS-AS	Working with Tanium Endpoint Risk & Security - Virtual - Additional Student	\$300.00	\$297.00	\$294.00	\$291.00	\$288.00	Virtual Training - Working with Tanium Endpoint Risk & Security - Additional Student. Expires 1 year from date of purchase. This course covers Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response.
	TAN-TRN-WWTC2-WBT	Working With Tanium Core - WBT Training	\$750.00	\$742.50	\$735.00	\$727.50	\$720.00	Web-based Training - Working with Tanium Core - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTEM-WBT	Working with Tanium Endpoint Management - WBT Training	\$2,500.00	\$2,475.00	\$2,450.00	\$2,425.00	\$2,400.00	Web-based Training - Working with Tanium Endpoint Management bundle. Bundle includes Working with Tanium series for the following modules: Asset, Deploy, Discover, Enforce, Patch & Performance. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTERS-WBT	Working with Tanium Endpoint Risk & Security- WBT Training	\$3,000.00	\$2,970.00	\$2,940.00	\$2,910.00	\$2,880.00	Web-based Training - Working with Tanium Endpoint Risk & Security bundle. Bundle includes Working with Tanium series for the following modules: Benchmark, Comply, Enforce, Impact, Integrity Monitor, Reveal and Threat Response. Access to web-based training SKUs will be for one (1) year from the Effective Date or Order Date, whichever occurs first.
	TAN-TRN-WWTI-WBT	Working with Tanium Impact - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Impact - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTR-WBT	Working with Tanium Benchmark - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-based Training - Working with Tanium Benchmark - Access to web-based training SKUs will be for one (1) year from the Order Date.
	TAN-TRN-WWTXBUNDLE-WBT	Working With Tanium Generic - WBT Training	\$500.00	\$495.00	\$490.00	\$485.00	\$480.00	Web-Based Training - New Customer Acceleration Bundle only. Customer must decide with 90 days desired Modules from all available Working with Tanium Modules (excluding Core). Access to web-based training SKUs will be for (1) year from the Effective Date or Order Date, whichever occurs first.
Support	TAN-ESR-DEPLMT-1W	Tanium ESR Deployment Supplemental Support - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Deployment support of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of purchased Tanium modules/solutions, and provide an Enterprise Support Resource to perform core platform baseline configuration including Role-Based Access Control.
	TAN-ESR-DEPLMT-EE	Tanium ESR Deployment Services - Emerging Enterprise	\$22,500.00	\$22,275.00	\$22,050.00	\$21,825.00	\$21,600.00	Deployment of the Tanium platform to include, configuration of Identity Provider and core authentication, Tanium Client Deployment, activation/installation of Tanium modules/solutions and provide an expert to perform core platform baseline configuration including Role-Based Access Control (RBAC) configuration.
	TAN-MIGR-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Tanium migration services - 1 week
	TAN-MIGR-CLOUD-1W	Tanium Cloud Migration Services - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	ESO Tanium Cloud Migration is a 1-week SKU to facilitate the migration of On-Prem Tanium to Tanium Cloud. The number of weeks is dependent on scope of migration.
	TAN-PREM-ESR	Tanium Enterprise Services Resource - Annual	\$550,000.00	\$544,500.00	\$539,000.00	\$533,500.00	\$528,000.00	Primary Tanium console operator providing staff augmentation services - Annual
	TAN-PREM-ESR-1D/W	Tanium Enterprise Services Resource - 1 Day a Week	\$132,000.00	\$130,680.00	\$129,360.00	\$128,040.00	\$126,720.00	Primary Tanium console operator providing staff augmentation services - 1 day a week (Annual)
	TAN-PREM-ESR-1W	Tanium Enterprise Services Resource - 1 week	\$12,500.00	\$12,375.00	\$12,250.00	\$12,125.00	\$12,000.00	Primary Tanium console operator providing staff augmentation services - 1 week
	TAN-PREM-ESR-MONTHLY	Tanium Enterprise Services Resource - Monthly	\$50,000.00	\$49,500.00	\$49,000.00	\$48,500.00	\$48,000.00	Primary Tanium console operator providing staff augmentation services - 1 month.
	TAN-SUPP-EXTENDED24x7	Tanium Support Extended to 24x7	\$2.00	\$1.98	\$1.96	\$1.94	\$1.92	Tanium's Support extends Severity Cases 1 & 2 support to 24x7 (7:00 PM - 7:00 AM Local Time). Severity Cases 3 & 4 will continue to be responded to Monday - Friday from 7:00 AM - 7:00 PM Local Time.
Conferences	TAN-CONVERGE-INPERSON	Tanium Converge User Conference In-Person Base Ticket	\$1,295.00	\$1,282.05	\$1,269.10	\$1,256.15	\$1,243.20	Tanium Converge User Conference In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-G	Tanium Converge User Conference Government In-Person Base Ticket	\$295.00	\$292.05	\$289.10	\$286.15	\$283.20	Tanium Converge User Conference Government In-Person Base Ticket.
	TAN-CONVERGE-INPERSON-LABS	Tanium Converge User Conference In-Person Labs Ticket	\$495.00	\$490.05	\$485.10	\$480.15	\$475.20	Tanium Converge User Conference In-Person Labs Ticket.
	TAN-CONVERGE-INPERSON-LABS-G	Tanium Converge User Conference Government In Person Labs Ticket	\$395.00	\$391.05	\$387.10	\$383.15	\$379.20	Tanium Converge User Conference Government In Person Labs Ticket.
	TAN-CONVERGE-VIRTUAL	Tanium Converge User Conference - Virtual Ticket	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	Tanium Converge User Conference Virtual Ticket.
	TAN-CONVERGE-VIRTUAL-LABS	Tanium Converge User Conference Virtual Self-Service Labs Ticket	\$199.00	\$197.01	\$195.02	\$193.03	\$191.04	Tanium Converge User Conference Virtual Self-Service Labs Ticket.

Add-On Services (OPTIONAL) for renewal term:

There can be a 5% increase each year for the optional add-ons.

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Tenable Vulnerability Management

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Lower Bound	Upper Bond	Pricing Rule	Tier Base Price	Unit Price
Tier 1	100	1,000	Qty x \$35.00	0.00	35.00
Tier 2	1,001	5,000	\$35,000 + [(Qty-1,000) x \$17.00]	35,000.00	17.00
Tier 3	5,001	10,000	\$103,000 + [(Qty-5,000) x \$10.00]	103,000.00	10.00
Tier 4	10,001	20,000	\$153,000 + [(Qty-10,000) x \$5.50]	153,000.00	5.50
Tier 5	20,001	50,000	\$208,000 + [(Qty-20,000) x \$3.75]	208,000.00	3.75
Tier 6	50,001	100,000	\$320,500 + [(Qty-50,000) x \$3.25]	320,500.00	3.25
Tier 7	100,001	9,999,999,999	\$483,000 + [(Qty-100,000) x \$3.00]	483,000.00	3.00

Add-On Services (OPTIONAL) for **initial** term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Premier Support	Premier Support for Tenable Enterprise Customers	\$40,000	1 year
Elite Support	Elite Support for Tenable Enterprise Customers	20% of entire Enterprise Footprint value, or minimum of \$60,000	1 year
Quick Start Onboard Remote for Tenable Vulnerability Management	Quick Start Onboard Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$,3000	Per customer
Quick Start Deploy Remote for Tenable	Quick Start Deploy Remote for Tenable Vulnerability	\$6000	Per customer

Vulnerability Management	Management (formerly Tenable.io).		
Quick Start Adopt Remote for Tenable Vulnerability Management	Quick Start Adopt Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$12,000	Per customer
Quick Start Optimize Remote for Tenable Vulnerability Management	Quick Start Optimize Remote for Tenable Vulnerability Management (formerly Tenable.io).	\$24,000	Per customer
2 Day Seat - Tenable Vulnerability Management Specialist Course	Introduction Training	\$2,200	Per person
2 Day Seat - Tenable Vulnerability Management Expert	Expert Training	\$2,200	Per person

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Wiz Advanced

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
<i>Wiz Essential 0-199 Workloads</i>	\$ 240.00	Per Workload
<i>Wiz Essential 200-499 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz Essential 500-999 Workloads</i>	\$ 210.00	Per Workload
<i>Wiz Essential 1000-1999 Workloads</i>	\$ 195.00	Per Workload
<i>Wiz Essential 2000-3999 Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Essential 4000-7999 Workloads</i>	\$ 165.00	Per Workload
<i>Wiz Essential 8000-19,999 Workloads</i>	\$ 150.00	Per Workload
<i>Wiz Essential 20,000-39,999 Workloads</i>	\$ 135.00	Per Workload
<i>Wiz Essential 40,000+ Workloads</i>	\$ 120.00	Per Workload
<i>Wiz Advanced 0-199 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz Advanced 200-499 Workloads</i>	\$ 355.00	Per Workload
<i>Wiz Advanced 500-999 Workloads</i>	\$ 330.00	Per Workload
<i>Wiz Advanced 1000-1999 Workloads</i>	\$ 305.00	Per Workload
<i>Wiz Advanced 2000-3999 Workloads</i>	\$ 280.00	Per Workload
<i>Wiz Advanced 4000-7999 Workloads</i>	\$ 255.00	Per Workload
<i>Wiz Advanced 8000-19,999 Workloads</i>	\$ 230.00	Per Workload
<i>Wiz Advanced 20,000-39,999 Workloads</i>	\$ 205.00	Per Workload
<i>Wiz Advanced 40,000+ Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Code 0-99 Active Developers</i>	\$ 600.00	Per Active Developer
<i>Wiz Code 100-249 Active Developers</i>	\$ 585.00	Per Active Developer
<i>Wiz Code 250-499 Active Developers</i>	\$ 560.00	Per Active Developer
<i>Wiz Code 500-999 Active Developers</i>	\$ 530.00	Per Active Developer
<i>Wiz Code 1000- 2,999 Active Developers</i>	\$ 490.00	Per Active Developer
<i>Wiz Code 3000 Active Developers</i>	\$ 450.00	Per Active Developer
<i>Wiz Sensor 0-99 Units</i>	\$ 240.00	Per Sensor Unit
<i>Wiz Sensor 100-499 Units</i>	\$ 225.00	Per Sensor Unit
<i>Wiz Sensor 500 – 999 Units</i>	\$ 210.00	Per Sensor Unit
<i>Wiz Sensor 1000 – 4999 Units</i>	\$ 195.00	Per Sensor Unit
<i>Wiz Sensor 5000 Units</i>	\$ 180.00	Per Sensor Unit
<i>Wiz for Gov Essential 0-199 Workloads</i>	\$ 276.00	Per Workload
<i>Wiz for Gov Essential 200-499 Workloads</i>	\$ 259.00	Per Workload

<i>Wiz for Gov Essential 500-999 Workloads</i>	\$ 242.00	Per Workload
<i>Wiz for Gov Essential 1000-1999 Workloads</i>	\$ 224.00	Per Workload
<i>Wiz for Gov Essential 2000-3999 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz for Gov Essential 4000-7999 Workloads</i>	\$ 206.00	Per Workload
<i>Wiz for Gov Essential 8000-19,999 Workloads</i>	\$ 188.00	Per Workload
<i>Wiz for Gov Essential 20,000-39,999 Workloads</i>	\$ 182.00	Per Workload
<i>Wiz for Gov Essential 40,000+ Workloads</i>	\$ 162.00	Per Workload
<i>Wiz for Gov Advanced 0-199 Workloads</i>	\$ 437.00	Per Workload
<i>Wiz for Gov Advanced 200-499 Workloads</i>	\$ 408.00	Per Workload
<i>Wiz for Gov Advanced 500-999 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz for Gov Advanced 1000-1999 Workloads</i>	\$ 351.00	Per Workload
<i>Wiz for Gov Advanced 2000-3999 Workloads</i>	\$ 350.00	Per Workload
<i>Wiz for Gov Advanced 4000-7999 Workloads</i>	\$ 319.00	Per Workload
<i>Wiz for Gov Advanced 8000-19,999 Workloads</i>	\$ 288.00	Per Workload
<i>Wiz for Gov Advanced 20,000-39,999 Workloads</i>	\$ 277.00	Per Workload
<i>Wiz for Gov Advanced 40,000+ Workloads</i>	\$ 243.00	Per Workload
<i>Wiz Code for Gov 0-99 Active Developers</i>	\$ 750.00	Per Active Developer
<i>Wiz Code for Gov 100-249 Active Developers</i>	\$ 731.00	Per Active Developer
<i>Wiz Code for Gov 250-499 Active Developers</i>	\$ 728.00	Per Active Developer
<i>Wiz Code for Gov 500-999 Active Developers</i>	\$ 689.00	Per Active Developer
<i>Wiz Code for Gov 1000- 2,999 Active Developers</i>	\$ 662.00	Per Active Developer
<i>Wiz Code for Gov 3000 Active Developers</i>	\$ 608.00	Per Active Developer
<i>Wiz Sensor for Gov 0-99 Units</i>	\$ 380.00	Per Sensor Unit
<i>Wiz Sensor for Gov 100-499 Units</i>	\$ 355.00	Per Sensor Unit
<i>Wiz Sensor for Gov 500 – 999 Units</i>	\$ 330.00	Per Sensor Unit
<i>Wiz Sensor for Gov 1000 – 4999 Units</i>	\$ 305.00	Per Sensor Unit
<i>Wiz Sensor for Gov 5000 Units</i>	\$ 280.00	Per Sensor Unit
<i>Wiz Premium Support 1YR License - 17.5% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License
<i>Wiz for Gov Premium Support 1YR License - 23% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License

Respondent: Mainline Information Systems, LLC

Solution Proposed: Zscaler Zero Trust Exchange

Service Category: Service Category 13: Vulnerability Assessment and Management

FY25 Zscaler Packaging: Overview



Support (ZCES-SUP-ESS/PLUS/PREM-ADV/PREM-ADV-PLUS) (upgraded based on spend)							
Data Protection (ZS-DP-1/2/3/4)	Cyber Threat Prot (ZS-CTP-1/2/3)	Risk Mgmt (ZS-RM-1/2/3)	Private Access (ZS-ZPA-1/2)	ZT Workloads (ZT-WKLD-GB-ADV/ADV-PLUS)	ZT SD-WAN (ZT-SDWAN-ADV/ADV-PLUS)	Digital Exp (ZDX-ADVANCED/ADV-PLUS)	Niche
<ul style="list-style-type: none"> Email DLP Endpoint DLP SaaS Security Advanced Classification & Encryption Advanced 	<ul style="list-style-type: none"> Sandbox Advanced Firewall Advanced Cyber Brower Isolation Advanced 	<ul style="list-style-type: none"> Deception Advanced Risk360 Advanced Unified Vuln Mgmt Advanced 	<ul style="list-style-type: none"> Segmentation App Protection 	<ul style="list-style-type: none"> ZT for Workloads Advanced ZT for Workloads Advanced Plus 	<ul style="list-style-type: none"> ZT SD-WAN Advanced ZT SD-WAN Advanced Plus 	<ul style="list-style-type: none"> ZDX Advanced ZDX Advanced Plus 	<ul style="list-style-type: none"> Pvt Hardware China Premium Privileged Remote Access Advanced Biz Insights Advanced DP Browser Isolation Advanced
Zscaler Platform (ZS-PLATFORM) Zscaler Essentials + SIPA + ZPA (20 App Seg, App Conn & Pvt Svc Edge) + Data Protection (Inline All apps) + Standard products (12+ products)							
Zscaler Essentials (ZS-ESS-PLATFORM) Platform Svcs & Internet Access + Private Access for 5% of users + Standard products (8+ products)							

Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)

ZS-RM-1	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes one of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$50.00	\$45.00
ZS-RM-2	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes two of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$95.00	\$85.50
ZS-RM-3	Per User / Per Year	Annual Subscription to Zscaler Risk Management that includes all of the following (Per User / Per Year) 1.) Deception Advanced 2.) Unified Vulnerability Management Advanced 3.) Risk360 Advanced	\$135.00	\$121.50
ZS-RM-UVM	Per User / Per Year	Annual Subscription to 1 Asset of Unified Vulnerability Management Advanced. Includes: De-duplication, contextualization, mitigating controls and correlation of findings. (Per Asset / Per Year)	\$50.00	\$45.00
EDU-ZIA-SVC-EDGE-ESS	Per User / Per Year	Annual subscription to Zscaler Internet Access Essentials for Education Features include SIP, file type controls, Inline AV/AS, reputation phishing and command & control blocks, Advanced Threat Protection, Web 2.0, SSL/TLS Inspection, Bandwidth Control, Web Access Control, NSS, Mobile controls & reporting (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$10.00	\$9.00

EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40
EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00

ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30

ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40

ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40

ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60
ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$88.00	\$79.20
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50
ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70
ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30

ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$95,000.00	\$85,500.00

ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00

ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00

ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00

ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Centripetal Clean Internet

Service Category: 14 Cybersecurity Threat Intelligence (CTI)

Not to exceed pricing for initial term:

Name	Description	Price	Unit
CleanInternet CI-2400-HC-1Y	CleanINTERNET Service - High CapacityCleanINTERNET® Service. Protect Service Level. 40Gb Single Link RuleGate® , Analytics Portal Access, Operational Reporting, Executive Reporting, Custom Enterprise Configuration, Professional Analytical Support. Term: 1 Year.	\$ 94,276.00	1 year subscription
CleanInternet CI-2200-DC-1Y	CleanINTERNET Service - Data CenterCleanINTERNET® Service. Protect Service Level. 10Gb Dual Link RuleGate® , Analytics Portal Access, Operational Reporting, Executive Reporting, Custom Enterprise Configuration, Professional Analytical Support. Term: 1 Year.	\$ 66,836.00	1 year subscription
CleanInternet CI-2000-E-1Y	CleanINTERNET Service - EnterpriseCleanINTERNET® Service. Protect Service Level. 1Gb Dual Link RuleGate® , Analytics Portal Access, Operational Reporting, Executive Reporting, Custom Enterprise Configuration, Professional Analytical Support. Term: 1 Year.	\$ 51,156.00	1 year subscription
CleanInternet CI-100-ED-1Y	CleanINTERNET Service - EdgeCleanINTERNET® Service. Protect Service Level. 300Mb Dual Link RuleGate® Edge , Analytics Portal Access, Operational Reporting, Executive Reporting, Custom Enterprise Configuration, Professional Analytical Support. Term: 1 Year.	\$ 26,656.00	1 year subscription
CleanInternet Cloud CI-2000-EL-1Y-V	CleanINTERNET Service - Enterprise Cloud Large 1YR. Throughput: Up to 10G . Intelligence Powered Protection, Analytics Portal Access, Operational Reporting, Executive Reporting, Custom Enterprise Configuration, Professional Analytical Support. Term: CleanINTERNET Protect Service. 1 Year billed annually.	\$ 47,373.20	1 year subscription

CleanInternet Cloud CI-2000- EM-1Y-V	CleanINTERNET Service - Enterprise Cloud Medium 1YR Throughput: Up to 1G. Intelligence Powered Protection, Analytics Portal Access, Operational Reporting, Executive Reporting, Custom Enterprise Configuration, Professional Analytical Support. Term: CleanINTERNET Protect Service. 1 Year billed annually.	\$ 34,731.20	1 year subscription
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$105.65	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time assessment of vulnerability exposure on	\$37.15 USD	1

	their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability intelligence for a smarter, faster defense.	\$46.84 USD	1

CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Fortinet FortiEDR

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
8 CPU	\$ 21,600.00	Per Instance
16 CPU	\$ 43,560.00	Per Instance
32 CPU	\$ 68,607.00	Per Instance
1 Gb per Day	\$ 64,800.00	Per Instance
1000 EPS	\$ 54,000.00	Per Instance
1GB Logs per day (40GB - 99GB)	\$ 360.00	Per Instance
1GB Logs per day (100GB - 249GB)	\$ 315.00	Per Instance
1GB Logs per day (250GB - 499GB)	\$ 289.80	Per Instance
1GB Logs per day (500GB - 999GB)	\$ 267.30	Per Instance
1GB Logs per day (1000GB - 1999GB)	\$ 245.70	Per Instance
1GB Logs per day (2000GB+)	\$ 225.90	Per Instance
10 FortiSIEM Compute Units (FCU)	\$ 25,200.00	Per Instance
Additional 500GB online storage	\$ 6,750.00	Per Instance
Archive 500GB storage	\$ 1,530.00	Per Instance
50 Device Minimum	\$ 156.97	Endpoint Pack
150 Device Minimum	\$ 126.97	Endpoint Pack
300 Device Minimum	\$ 111.08	Endpoint Pack
500 Device Minimum	\$ 100.65	Endpoint Pack
1000 Device Minimum	\$ 88.05	Endpoint Pack
2000 Device Minimum	\$ 77.02	Endpoint Pack
4000 Device Minimum	\$ 67.37	Endpoint Pack
50 Endpoint Minimum	\$ 78.49	Endpoint Pack
150 Endpoint Minimum	\$ 63.49	Endpoint Pack
300 Endpoint Minimum	\$ 55.54	Endpoint Pack
500 Endpoint Minimum	\$ 50.33	Endpoint Pack
1000 Endpoint Minimum	\$ 44.03	Endpoint Pack
2000 Endpoint Minimum	\$ 38.51	Endpoint Pack
4000 Endpoint Minimum	\$ 33.69	Endpoint Pack
5000 Endpoint Minimum	\$ 32.27	Endpoint Pack
50 Agents Minimum	\$ 48.35	Endpoint Pack
100 Agents Minimum	\$ 43.86	Endpoint Pack
200 Agents Minimum	\$ 37.93	Endpoint Pack
500 Agents Minimum	\$ 33.44	Endpoint Pack
1000 Agents Minimum	\$ 28.95	Endpoint Pack
25 UEBA Agent Telemetry	\$ 34.20	Endpoint Pack
500 UEBA Agent Telemetry	\$ 32.40	Endpoint Pack
10000 UEBA Agent Telemetry	\$ 29.70	Endpoint Pack
Additional EPS	\$ 5.40	Endpoint Pack

add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
FortiNDR-VM Central Management Subscription FortiNDR Central Management VM Subscription License, managed up to 10 FortiNDR on-premise sensor(s) deployment, includes FortiCare premium	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management VM Subscription License, managed up to 10 FortiNDR on-premise sensor(s) deployment, includes FortiCare premium	\$ 990.00	FC1-10-AIVMC-757-02-12
FortiNDR-VM Central Management Subscription FortiNDR Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	FortiNDR-VM Central Management Subscription 1 Year FortiNDR Central Management Subscription License, managed up to unlimited number of FortiNDR on-premise sensor(s) deployment, includes FortiCare premium.	\$ 4,500.00	FC5-10-AIVMC-757-02-12
FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	FortiNDR Cloud-SAAS Services Throughput True-up SKU for traffic overages in FortiNDR Cloud for 1 Gbps of metered usage	\$ 6,300.00	NDRC-TRUE-UP-1MTH
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	FP-10-PS001-801-01-01
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	FC2-10-AZVMS-465-01-12

FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/library/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/library/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	855.00	FT-FAZ-ADM
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <ul style="list-style-type: none"> - Course description: https://training.fortinet.com/library/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/library/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/library/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$	63.00	FT-FAZ-ANS-LAB

Exam Voucher	Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$	360.00	NSE-EX-FTE4
Exam Voucher	Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet	\$	180.00	NSE-EX-FTE2
Exam Session	Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139	\$	1,440.00	NSE-EX-PRL8
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 25 - 499 Agents	\$	9.90	FC1-10-SMGS1-334-02-12
FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 500-999 Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 500-999 Agents	\$	9.00	FC2-10-SMGS1-334-02-12

FortiSIEM GB UEBA Subscription License Per UEBA Agent based telemetry Subscription License for 1000+ Agents	FortiSIEM GB UEBA Subscription License 1 Year Per UEBA Agent based telemetry Subscription License for 1000+ Agents	\$ 8.10	FC3-10-SMGS1-334-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 25 - 499 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 15.30	FC1-10-SMGS1-182-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 500 - 999 Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.90	FC2-10-SMGS1-182-02-12
FortiSIEM GB Advanced Agent Subscription License Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	FortiSIEM GB Advanced Agent Subscription License 1 Year Per Agent Subscription License for 1000+ Agents. Providing File Integrity Monitoring (Windows, Linux), log & performance monitoring	\$ 9.00	FC3-10-SMGS1-182-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 50GB/Day of Logs)	\$ 3,267.00	FC1-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 100GB/Day of Logs)	\$ 5,940.00	FC2-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 200GB/Day of Logs)	\$ 8,583.30	FC3-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 300GB/Day of Logs)	\$ 12,820.50	FC4-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 400GB/Day of Logs)	\$ 15,726.60	FC5-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 500GB/Day of Logs)	\$ 16,546.50	FC6-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 700GB/Day of Logs)	\$ 21,322.80	FC7-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 1000GB/Day of Logs)	\$ 27,414.90	FC8-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 2000GB/Day of Logs)	\$ 49,347.00	FC9-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 3000GB/Day of Logs)	\$ 65,146.50	FCA-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 4000GB/Day of Logs)	\$ 80,820.90	FCB-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 5000GB/Day of Logs)	\$ 89,924.40	FCC-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 6000GB/Day of Logs)	\$ 97,118.10	FCD-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 7000GB/Day of Logs)	\$ 101,974.50	FCE-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 8000GB/Day of Logs)	\$ 104,887.80	FCF-10-SMGS1-149-02-12

FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 9000GB/Day of Logs)	\$ 106,199.10	FCG-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 10000GB/Day of Logs)	\$ 110,970.90	FCH-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 15000GB/Day of Logs)	\$ 146,554.20	FCI-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 20000GB/Day of Logs)	\$ 175,865.40	FCJ-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - 25000GB/Day of Logs)	\$ 197,848.80	FCK-10-SMGS1-149-02-12
FortiSIEM GB Indicators of Compromise (IOC) Service FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	FortiSIEM GB Indicators of Compromise (IOC) Service 1 Year FortiGuard Indicators of Compromise (IOC) Service (for 1 - Unlimited GB/Day of Logs)	\$ 247,311.00	FCL-10-SMGS1-149-02-12
FortiSIEM Manager Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	FortiSIEM Manager 1 Year Subscription license for FortiSIEM Manager providing centralised incident, management and status of independent FortiSIEM instances. Requires a Minimum Qty. of 5 to monitor 5 separate FortiSIEM Instances, max of 50 Instances. Includes Maintenance & Support.	\$ 4,500.00	FC1-10-SMMGR-574-02-12
IOC Service for FortiSIEM deployments (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 50 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 1,883.63	FC1-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 100 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 3,047.33	FC2-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 200 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 5,331.74	FC3-10-FSM98-149-02-12

IOC Service for FortiSIEM deployments (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 300 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 7,997.62	FC4-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 400 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 9,662.11	FC5-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 12,077.64	FC6-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 750 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 15,848.46	FC7-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 21,131.28	FC8-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 1500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 27,727.92	FC9-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 2000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 36,970.56	FCA-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 3000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 48,509.28	FCB-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 64,679.04	FCC-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 4500 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 72,763.92	FCD-10-FSM98-149-02-12
IOC Service for FortiSIEM deployments (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	IOC Service for FortiSIEM deployments 1 Year (1 - 5000 Points) FortiSIEM Indicators of Compromise (IOC) Service	\$ 80,848.80	FCE-10-FSM98-149-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 50 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 2,690.64	FC1-10-FSM97-248-02-12

- UEBA Telemetry" equals 1 point.			
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 100 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 4,708.08	FC2-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 200 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 8,236.80	FC3-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 300 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 11,424.96	FC4-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 400 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$ 14,410.80	FC5-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	17,254.08	FC6-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 750 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	23,932.80	FC7-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	30,187.44	FC8-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 1500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	41,872.32	FC9-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 2,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	52,814.16	FCA-10-FSM97-248-02-12

FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 3,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	73,258.56	FCB-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	92,402.64	FCC-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 4500 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	101,616.48	FCD-10-FSM97-248-02-12
FortiCare Support for Software based FortiSIEM deployments FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Software based FortiSIEM deployments 1 Year FortiCare Premium Support (1 - 5,000 points) for FortiSIEM Software deployments. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	110,634.48	FCE-10-FSM97-248-02-12
FortiSIEM High Availability - Subscription (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50 Points) FortiSIEM High Availability Cluster Subscription	\$	3,107.70	FC1-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 100 Points) FortiSIEM High Availability Cluster Subscription	\$	6,216.30	FC2-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 200 Points) FortiSIEM High Availability Cluster Subscription	\$	10,056.60	FC3-10-FSM98-593-02-12

FortiSIEM High Availability - Subscription (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 300 Points) FortiSIEM High Availability Cluster Subscription	\$ 13,195.80	FC4-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 400 Points) FortiSIEM High Availability Cluster Subscription	\$ 17,595.00	FC5-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 500 Points) FortiSIEM High Availability Cluster Subscription	\$ 19,927.80	FC6-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 750 Points) FortiSIEM High Availability Cluster Subscription	\$ 29,892.60	FC7-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 1000 Points) FortiSIEM High Availability Cluster Subscription	\$ 33,810.30	FC8-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 1500 Points) FortiSIEM High Availability Cluster Subscription.	\$ 50,715.00	FC9-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 2000 Points) FortiSIEM High Availability Cluster Subscription	\$ 59,152.50	FCA-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 3000 Points) FortiSIEM High Availability Cluster Subscription	\$ 88,729.20	FCB-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4000 Points) FortiSIEM High Availability Cluster Subscription	\$ 106,720.20	FCC-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 4500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCD-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	FortiSIEM High Availability - Subscription 1 Year (1 - 5000 Points) FortiSIEM High Availability Cluster Subscription.	\$ 120,060.90	FCE-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 7500 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCF-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 10000 Points) FortiSIEM High Availability Cluster Subscription	\$ 120,060.90	FCG-10-FSM98-593-02-12

FortiSIEM High Availability - Subscription (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 20000 Points) FortiSIEM High Availability Cluster Subscription	\$	120,060.90	FCK-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1 - 50000 Points) FortiSIEM High Availability Cluster Subscription	\$	120,060.90	FCP-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (1- 100000 Points) FortiSIEM High Availability Cluster Subscription	\$	120,060.90	FCU-10-FSM98-593-02-12
FortiSIEM High Availability - Subscription (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	FortiSIEM High Availability - Subscription 1 Year (Above 100000 Points) FortiSIEM High Availability Cluster Subscription	\$	120,060.90	FCY-10-FSM98-593-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 50 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	2,690.64	FC1-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 100 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	4,708.08	FC2-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 200 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	8,236.80	FC3-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 300 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	11,424.96	FC4-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 400 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	14,410.80	FC5-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	17,254.08	FC6-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 750 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	23,932.80	FC7-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support (1 - 1,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	30,187.44	FC8-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 1500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	41,872.32	FC9-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 2,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	52,814.16	FCA-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 3,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	73,258.56	FCB-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	92,402.64	FCC-10-FSM99-240-02-12
FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 4500 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	101,616.48	FCD-10-FSM99-240-02-12

FortiCare Support for Hardware based FortiSIEM deployments FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	FortiCare Support for Hardware based FortiSIEM deployments 1 Year FortiCare Premium License Support Contract (1 - 5,000 points) for FortiSIEM hardware appliance. 1 "Device" or 2 "End points" or 3 "Advanced Agents - Log & FIM" or 10 "Advanced Agents - UEBA Telemetry" equals 1 point.	\$	110,634.48	FCE-10-FSM99-240-02-12
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$	2,970.00	FP-10-PS001-801-01-01
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiSIEM Training - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortisiem&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included	\$	2,610.00	FT-FSM
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FCP - FortiSIEM Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$	405.00	FT-FSM-LAB
Classroom, Virtual ILT	Classroom, Virtual ILT FCSS - Advanced Analytics Training (FortiSIEM Advanced - MSSP) - 3 days - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_advanced-analytics - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=advanced_analytics&provider=fortinet - Price includes lab access and course material (Lab and Study	\$	2,610.00	FT-ADA

	guides). Exam voucher not included			
Lab Access - Standard Training Lab Environment	Lab Access - Standard Training Lab Environment FortiSIEM Parser Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortisiem-parser - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included	\$	270.00	FT-FSM-PSR-LAB
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$	594.00	FP-PS001-AH
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	1,138.50	FC1-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	7,969.50	FC2-10-AZVMS-465-01-12
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$	39,847.50	FC3-10-AZVMS-465-01-12
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local	\$	855.00	FT-FAZ-ADM

	<p>/schedule/?course%5B0%5D=fortianalyzer_administrator&provider=fortinet</p> <ul style="list-style-type: none"> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 			
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day</p> <p>-Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <ul style="list-style-type: none"> - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 	\$	855.00	FT-FAZ-ANS
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <p>- One-time on-demand lab access within self-paced course.</p> <p>- Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst</p> <p>- Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$	63.00	FT-FAZ-ANS-LAB
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <p>- Certification information: https://www.fortinet.com/training-certification</p> <p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$	360.00	NSE-EX-FTE4

Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$	180.00	NSE-EX-FTE2
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$	1,440.00	NSE-EX-PRL8

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Infoblox Threat Defense , Security Feeds

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Threat Defense 500-1250	\$27.41	Per user
Threat Defense 1251-2500	\$24.18	Per user
Threat Defense 2501-5000	\$20.96	Per user
Threat Defense 5001-10000	\$17.73	Per user
Threat Defense 10,001+	\$14.51	Per user
Soc Insights 500-1250	\$8.24	Per user
Soc Insights 1251-2500	\$7.76	Per user
Soc Insights 2501-5000	\$7.27	Per user
Soc Insights 5001-10,000	\$6.79	Per user
Soc Insights 10,0001+	\$6.30	Per user
Newly Observed Domains Feed 1-1999	\$6,038.00	License per total agency employee count
Newly Observed Domains Feed 2,000-9,999	\$18,124.45	License per total agency employee count
Newly Observed Domains Feed 10,000-50,000	\$48,339.95	License per total agency employee count
Newly Observed Domains Feed 50,001 +	\$90,651.35	License per total agency employee count

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Installation Services	Implementation and configuration services-SOW required	\$383.15	Per Hour Scoped
Training	Infoblox Education Instructor-led Training and On-Demand Annual Subscription User License per user	\$7755.25	Per user

Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
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Palo Alto Networks, Cat 14 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks Cortex XSOAR

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
XSOAR starter (XSOAR only without TIM, 2 named users) for Enterprise.	\$106,250	Platform based cost - no tiers

Note: Cortex XSOAR is priced based on a platform cost therefore there is no volume based discounting for the scenarios above.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Customer Success	Domain expert providing post-sales engagement and guidance for PANW products	\$23,375	Per Agency

Rapid7 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Rapid7 Threat Command

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
N/A	\$297.50/asset	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Threat Intelligence Platform	Threat Intelligence Platform Subscription	\$78,750.00	1
Research & Investigation	Research & Investigation TI	\$52,500.00	1
IOC Management	IOC Management Subscription	\$42,000.00	1
Threat Intelligence Vulnerability Risk Analyzer	Vulnerability Risk Analyzer Subscription	\$36,750.00	1
Threat Library	Threat Library Subscription	\$31,500.00	1
Investigation Module	Investigation Module Subscription	\$31,500.00	1
IntelliFind	IntelliFind Subscription	\$31,500.00	1
Threat Intelligence Extend	Threat Intelligence Extend Subscription	\$21,000.00	1
Threat Intelligence Phishing Beacon	Threat Intelligence Phishing Beacon Subscription	\$21,000.00	1
Threat Command Integration	Integrations	\$7,875.00	1
Phishing Beacons (additional domain)	Phishing Beacons (additional domain) Subscription	\$1,575.00	1
Threat Intelligence Remediation (recurring)	Remediations for Threat Command Subscription	\$1,050.00	1
Threat Intelligence Third Party	Threat Third Party Offering Subscription	\$525.00	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Recorded Future

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1	\$72,000.00	THREAT - MODULE
2	\$144,000.00	THREAT - TEAM
3	\$432,000.00	THREAT - COMPANY
1	\$62,400.00	BRAND - MODULE
2	\$81,000.00	BRAND - TEAM
3	\$144,000.00	BRAND - COMPANY

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Take Down Services	Total of 25 Take Down Credits. Must be purchased as an add on to Brand. All credits expire after 1 year of contract start date.	\$12,000.00	TKD - 25
Take Down Services	Total of 250 Take Down Credits. Must be purchased as an add on to Brand. All credits expire after 1 year of contract start date.		TKD - 250

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Splunk Threat Intelligence Platform

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Splunk Cloud's licensing model is based on the daily volume of data ingested, measured in gigabytes or terabytes, and operates on a subscription basis with annual or multi-year commitments. Splunk Cloud can only be purchased by increments of 50GB, with 50GB being the minimum. Pricing below is not to exceed pricing for Splunk Cloud w/ encryption at rest. Additional flavors of Splunk cloud are available (commercial cloud, FedRamp or compliance (HIPPA/PCI). In addition to Splunk Cloud, Splunk can also be deployed on-prem.

Tier	Price	Unit
50-99GB	\$2018.95	1GB
100-199GB	\$1453.68	1GB
200GB-499GB	\$1291.58	1GB
500-999GB	\$1104.21	1GB
1000-1999GB	\$1065	1GB
2000-4999GB	\$1030.53	1GB
5000-1000GB	\$972.63	1GB

Add-On Services (OPTIONAL) for initial term:

Professional services - are billed on a per-day basis. Splunk PS has created Implementation Packages aligned to our products. Depending on the scope of a customer's license and environment, the amount of professional services required will vary. Cost for professional services will be billed as they are used. Each customer will be scoped according to their products, data sources, data size, users, dashboards, reports and SOAR playbooks. These services will be delivered remotely. If the customer requires on-site resources, travel and expense costs will be incurred.

Training Units - also known as "education credits" or "training credits", are Splunk Education-specific currency that can be used on any paid Splunk training offering.

Name	Description	Price	Unit
Professional Services	1 day of implementation services	\$2104.12	1
EDU credits	Educational training credits	\$9.09	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Wiz Advanced

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
<i>Wiz Essential 0-199 Workloads</i>	\$ 240.00	Per Workload
<i>Wiz Essential 200-499 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz Essential 500-999 Workloads</i>	\$ 210.00	Per Workload
<i>Wiz Essential 1000-1999 Workloads</i>	\$ 195.00	Per Workload
<i>Wiz Essential 2000-3999 Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Essential 4000-7999 Workloads</i>	\$ 165.00	Per Workload
<i>Wiz Essential 8000-19,999 Workloads</i>	\$ 150.00	Per Workload
<i>Wiz Essential 20,000-39,999 Workloads</i>	\$ 135.00	Per Workload
<i>Wiz Essential 40,000+ Workloads</i>	\$ 120.00	Per Workload
<i>Wiz Advanced 0-199 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz Advanced 200-499 Workloads</i>	\$ 355.00	Per Workload
<i>Wiz Advanced 500-999 Workloads</i>	\$ 330.00	Per Workload
<i>Wiz Advanced 1000-1999 Workloads</i>	\$ 305.00	Per Workload
<i>Wiz Advanced 2000-3999 Workloads</i>	\$ 280.00	Per Workload
<i>Wiz Advanced 4000-7999 Workloads</i>	\$ 255.00	Per Workload
<i>Wiz Advanced 8000-19,999 Workloads</i>	\$ 230.00	Per Workload
<i>Wiz Advanced 20,000-39,999 Workloads</i>	\$ 205.00	Per Workload
<i>Wiz Advanced 40,000+ Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Code 0-99 Active Developers</i>	\$ 600.00	Per Active Developer
<i>Wiz Code 100-249 Active Developers</i>	\$ 585.00	Per Active Developer
<i>Wiz Code 250-499 Active Developers</i>	\$ 560.00	Per Active Developer
<i>Wiz Code 500-999 Active Developers</i>	\$ 530.00	Per Active Developer
<i>Wiz Code 1000- 2,999 Active Developers</i>	\$ 490.00	Per Active Developer
<i>Wiz Code 3000 Active Developers</i>	\$ 450.00	Per Active Developer
<i>Wiz Sensor 0-99 Units</i>	\$ 240.00	Per Sensor Unit
<i>Wiz Sensor 100-499 Units</i>	\$ 225.00	Per Sensor Unit
<i>Wiz Sensor 500 – 999 Units</i>	\$ 210.00	Per Sensor Unit
<i>Wiz Sensor 1000 – 4999 Units</i>	\$ 195.00	Per Sensor Unit
<i>Wiz Sensor 5000 Units</i>	\$ 180.00	Per Sensor Unit
<i>Wiz for Gov Essential 0-199 Workloads</i>	\$ 276.00	Per Workload
<i>Wiz for Gov Essential 200-499 Workloads</i>	\$ 259.00	Per Workload

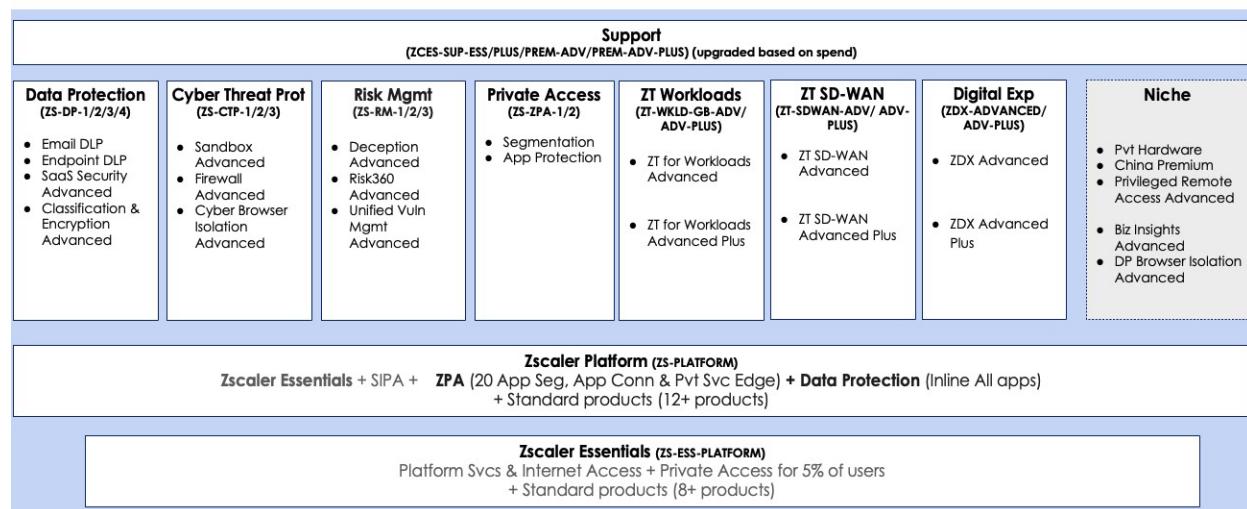
<i>Wiz for Gov Essential 500-999 Workloads</i>	\$ 242.00	Per Workload
<i>Wiz for Gov Essential 1000-1999 Workloads</i>	\$ 224.00	Per Workload
<i>Wiz for Gov Essential 2000-3999 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz for Gov Essential 4000-7999 Workloads</i>	\$ 206.00	Per Workload
<i>Wiz for Gov Essential 8000-19,999 Workloads</i>	\$ 188.00	Per Workload
<i>Wiz for Gov Essential 20,000-39,999 Workloads</i>	\$ 182.00	Per Workload
<i>Wiz for Gov Essential 40,000+ Workloads</i>	\$ 162.00	Per Workload
<i>Wiz for Gov Advanced 0-199 Workloads</i>	\$ 437.00	Per Workload
<i>Wiz for Gov Advanced 200-499 Workloads</i>	\$ 408.00	Per Workload
<i>Wiz for Gov Advanced 500-999 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz for Gov Advanced 1000-1999 Workloads</i>	\$ 351.00	Per Workload
<i>Wiz for Gov Advanced 2000-3999 Workloads</i>	\$ 350.00	Per Workload
<i>Wiz for Gov Advanced 4000-7999 Workloads</i>	\$ 319.00	Per Workload
<i>Wiz for Gov Advanced 8000-19,999 Workloads</i>	\$ 288.00	Per Workload
<i>Wiz for Gov Advanced 20,000-39,999 Workloads</i>	\$ 277.00	Per Workload
<i>Wiz for Gov Advanced 40,000+ Workloads</i>	\$ 243.00	Per Workload
<i>Wiz Code for Gov 0-99 Active Developers</i>	\$ 750.00	Per Active Developer
<i>Wiz Code for Gov 100-249 Active Developers</i>	\$ 731.00	Per Active Developer
<i>Wiz Code for Gov 250-499 Active Developers</i>	\$ 728.00	Per Active Developer
<i>Wiz Code for Gov 500-999 Active Developers</i>	\$ 689.00	Per Active Developer
<i>Wiz Code for Gov 1000- 2,999 Active Developers</i>	\$ 662.00	Per Active Developer
<i>Wiz Code for Gov 3000 Active Developers</i>	\$ 608.00	Per Active Developer
<i>Wiz Sensor for Gov 0-99 Units</i>	\$ 380.00	Per Sensor Unit
<i>Wiz Sensor for Gov 100-499 Units</i>	\$ 355.00	Per Sensor Unit
<i>Wiz Sensor for Gov 500 – 999 Units</i>	\$ 330.00	Per Sensor Unit
<i>Wiz Sensor for Gov 1000 – 4999 Units</i>	\$ 305.00	Per Sensor Unit
<i>Wiz Sensor for Gov 5000 Units</i>	\$ 280.00	Per Sensor Unit
<i>Wiz Premium Support 1YR License - 17.5% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License
<i>Wiz for Gov Premium Support 1YR License - 23% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License

Respondent: Mainline Information Systems, LLC

Solution Proposed: Zscaler Zero Trust Exchange

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

FY25 Zscaler Packaging: Overview



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)

ZS-CTP-1	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$50.00	\$45.00
ZS-CTP-2	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$95.00	\$85.50
ZS-CTP-3	Per User / Per Year	Annual Subscription to Zscaler Inline Cyber Threat Protection that includes all of the following (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$135.00	\$121.50
ZS-CTP-ISO-UNLTD	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk based and managed devices. (Per User / Per Year)	\$150.00	\$135.00
EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40
EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70

ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00
ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00

ZCES-EDU- ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
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Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler	\$98.00	\$88.20

		standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)		
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00

ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40
ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60
ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$88.00	\$79.20
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50

ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70
ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30
ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%

Zscaler GovCloud / Additional Services (Optional)

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-CTP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$67.00	\$60.30

ZS-CTP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$37.00	\$33.30
ZS-CTP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$23.00	\$20.70
ZS-CTP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$19.00	\$17.10
ZS-CTP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$15.00	\$13.50

ZS-CTP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$75.00	\$67.50
ZS-CTP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$42.00	\$37.80
		3.) Cyber Browser Isolation Advanced		
ZS-CTP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$26.00	\$23.40
ZS-CTP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$22.00	\$19.80

ZS-CTP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$17.00	\$15.30
ZS-CTP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$126.00	\$113.40
ZS-CTP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$74.00	\$66.60
ZS-CTP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$47.00	\$42.30

ZS-CTP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$39.00	\$35.10
ZS-CTP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$30.00	\$27.00

ZS-CTP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$143.00	\$128.70
ZS-CTP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$83.00	\$74.70
ZS-CTP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$53.00	\$47.70
ZS-CTP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$43.00	\$38.70
ZS-CTP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$34.00	\$30.60

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCM-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$180.00	\$162.00
ZS-CTP-3-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$110.00	\$99.00
ZS-CTP-3-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$70.00	\$63.00
ZS-CTP-3-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following (for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced	\$58.00	\$52.20

		3.) Cyber Browser Isolation Advanced		
ZS-CTP-3-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$45.00	\$40.50
ZS-CTP-3-GCH-1	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$203.00	\$182.70
ZS-CTP-3-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$125.00	\$112.50
ZS-CTP-3-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$79.00	\$71.10

ZS-CTP-3-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$65.00	\$58.50
ZS-CTP-3-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Inline Cyber Threat Protection that includes three of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Sandbox Advanced 2.) Firewall Advanced 3.) Cyber Browser Isolation Advanced	\$50.00	\$45.00
ZS-CTP-ISO-UNLTD-GCM-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$200.00	\$180.00
ZS-CTP-ISO-UNLTD-GCM-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$112.00	\$100.80
ZS-CTP-ISO-UNLTD-GCM-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-CTP-ISO-UNLTD-GCM-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet	\$57.00	\$51.30

		bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)		
ZS-CTP-ISO-UNLTD-GCM-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$46.00	\$41.40
ZS-CTP-ISO-UNLTD-GCH-1	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$225.00	\$202.50
ZS-CTP-ISO-UNLTD-GCH-1000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$126.00	\$113.40
ZS-CTP-ISO-UNLTD-GCH-10000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$76.00	\$68.40
ZS-CTP-ISO-UNLTD-GCH-25000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$65.00	\$58.50

ZS-CTP-ISO-UNLTD-GCH-100000	Per User / Per Year	Annual subscription to Annual subscription to Cyber Browser Isolation Unlimited for internet bound traffic. Includes URL, Cloud App control, user-risk, device-risk, managed devices for 100000+ users in GovCloud High. (Per User / Per Year)	\$52.00	\$46.80
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00

ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00
ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00
ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00

ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: FortinetDLP

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
50-499	\$ 108.00	Per Endpoint
500-1999	\$ 94.50	Per Endpoint
2000-9999	\$ 74.70	Per Endpoint
10000+	\$ 61.20	Per Endpoint
Up to 999	\$ 5,850.00	Install Service
1000-9999	\$ 9,000.00	Install Service
10000+	\$ 22,500.00	Install Service
1 CPU	\$ 191.70	Per Instance
2 CPU	\$ 386.10	Per Instance
4 CPU	\$ 779.40	Per Instance
8 CPU	\$ 1,589.40	Per Instance
16 CPU	\$ 3,302.10	Per Instance
32 CPU	\$ 7,092.90	Per Instance
Unlimited CPU	\$ 16,141.50	Per Instance
1 CPU	\$ 519.30	Per Instance
2 CPU	\$ 1,043.10	Per Instance
4 CPU	\$ 2,106.90	Per Instance
8 CPU	\$ 4,296.60	Per Instance
16 CPU	\$ 8,923.50	Per Instance
32 CPU	\$ 19,169.10	Per Instance
Unlimited CPU	\$ 43,625.70	Per Instance

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Managed – Enterprise DLP license with managed service	50-499 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 108.00	Per Endpoint
Managed – Enterprise DLP license with managed service	500-1999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 94.50	Per Endpoint
Managed – Enterprise DLP license with managed service	2000-9999 Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 74.70	Per Endpoint

Managed – Enterprise DLP license with managed service	10000+ Includes managed cloud-native Enterprise DLP, Insider Risk, and SaaS integration with FortiCare Premium	\$ 61.20	Per Endpoint
Remote Resource Service (FortiCare Contract)	Remote Resource Service (FortiCare Contract) Per Day Charge for Remote Resource Service (FortiCare Contract)	\$ 2,970.00	Per Day
After Business Hours/ Weekend Service Surcharge	After Business Hours/ Weekend Service Surcharge Per Day Surcharge for Service Delivered After-Hours/ Weekend in addition to the Daily Charge	\$ 594.00	Per Day
FortiAnalyzer-VM Subscription License with Support Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 5 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 1,138.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 50 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 7,969.50	Per Instance
FortiAnalyzer-VM Subscription License with Support Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	FortiAnalyzer-VM Subscription License with Support 1 Year Subscription license for 500 GB/Day Central Logging & Analytics. Include FortiCare Premium support, IOC, Security Automation Service and FortiGuard Outbreak Detection Service.	\$ 39,847.50	Per Instance
Classroom, Virtual ILT	Classroom, Virtual ILT FCP - FortiAnalyzer Administrator Training - 1 day - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-administrator - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_administra	\$ 855.00	Per Student

	<p>tor&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>		
Classroom, Virtual ILT	<p>Classroom, Virtual ILT FCP - FortiAnalyzer Analyst Training - 1 day -Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Upcoming sessions: https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet - Price includes lab access and course material (Lab and Study guides). Exam voucher not included</p>	\$ 855.00	Per Student
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included</p>	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security) - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge) - Certification information: https://www.fortinet.com/training-certification</p>	\$ 180.00	Per Student

	<p>- To schedule the certification exam: https://home.pearsonvue.com/fortinet</p>		
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fcx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139</p>	\$ 1,440.00	Per Student

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Commvault Cloud, powered by Metallic AI

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Metallic Volume Discounts

SKU	Description	Minimum Quantity for Volume Discount	NTE Price
MTL-AD-USR	Commvault Cloud Backup & Recovery SaaS for Active Directory, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	10,000	\$ 0.44
MTL-BKRC-VM10	Commvault Cloud Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$ 59.96
MTL-CAS-INS	Commvault Cloud Rewind SaaS, Per Instance, List Price is Monthly Rate, Utility - 1 Month, Non Commit	500	\$ 20.48
MTL-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$ 2.11
MTL-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$ 52.65
MTL-DR-VM10	Commvault Cloud Auto Recovery SaaS, Per VM 10 Pack, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	50	\$ 46.02

MTL-EPED-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints with Compliance, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	5.47
MTL-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	4.39
MTL-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$	34.22
MTL-FOBTS-FT	Commvault Cloud Threat Scan SaaS for File & Object, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$	40.37
MTL-G-AD-USR	Commvault Cloud for Government Backup & Recovery SaaS for Active Directory hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	10,000	\$	0.66
MTL-G-BKRC-VM10	Commvault Cloud for Government Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	50	\$	89.94
MTL-G-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365 hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	3.16

MTL-G-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$	78.98
MTL-G-DR-VM10	Commvault Cloud for Government Auto Recovery SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$	69.03
MTL-G-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	6.58
MTL-G-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$	51.33
MTL-G-GWSEED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	2,500	\$	3.95
MTL-G-GWSE-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	2,500	\$	3.16

MTL-G-GWSS-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	2,500	\$	1.49
MTL-G-GWSUED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	6.58
MTL-G-GWSU-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	2,500	\$	5.27
MTL-G-KUB-FT	Commvault Cloud for Government Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	50	\$	78.98
MTL-G-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	3.95
MTL-G-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	3.16

MTL-G-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard with 5GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	1.49
MTL-G-M365UED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	6.58
MTL-G-M365U-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	5.27
MTL-G-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	3.16
MTL-G-STREXP-TB	Commvault Cloud Storage for SaaS Apps ZRS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Terabyte, Prepaid Subscription - 1 Year, Monthly Rate	50	\$	35.94
MTL-G-TW-SN10	Commvault Cloud Threatwise SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per 10 Sensors, Subscription - 1 Year, Monthly Rate, Upfront Payment	10	\$	307.13

MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	2.63
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	2.63
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	2.11
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	2.11
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	0.99
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	0.99
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	4.39

MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	4.39
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	3.51
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	2,500	\$	3.51
MTL-KUB-FT	Commvault Cloud Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$	52.65
MTL-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	2.63
MTL-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	2.11
MTL-M365RSK-USR	Commvault Cloud Risk Analysis SaaS for Microsoft 365, Per User, List price is monthly rate Upfront Payment, Subscription - 1 Year	2,500	\$	1.00

MTL-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	0.99
MTL-M365UED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage with Compliance, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	2,500	\$	4.39
MTL-M365U-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	3.51
MTL-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	2,500	\$	2.11
MTL-STREXP-TB	Commvault Cloud Storage for SaaS Apps, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	50	\$	23.96
MTL-TW-SN10	Commvault Cloud ThreatWise SaaS, Per 10 Sensors, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	20	\$	204.75

Core Volume Discounts

Description	Unit Monthly Ceiling Price	Minimum Quantity for Volume Discount
Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 0.49	10,000.00
Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 0.46	10,000.00
Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 0.40	10,000.00
Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 97.28	500.00

Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 91.56	500.00
Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 80.11	500.00
Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 63.70	100.00
Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 57.64	100.00
Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 51.56	100.00
Commvault Cloud Clean Room Recovery, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1,033.50	
Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 145.92	500.00
Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 137.34	500.00
Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 120.17	500.00
Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 172.13	500.00
Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 162.01	500.00
Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 141.75	500.00
Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 112.71	100.00
Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 101.98	100.00
Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 91.24	100.00
Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 95.55	100.00

Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 86.45	100.00
Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 77.35	100.00
Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 85.12	500.00
Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 80.11	500.00
Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 70.10	500.00
Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 55.74	100.00
Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 50.43	100.00
Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 45.12	100.00
Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 56.15	500.00
Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 52.85	500.00
Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 46.24	500.00
Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 23.93	100.00
Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 21.65	100.00
Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 19.37	100.00
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 601.40	50.00
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 544.12	50.00

Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 486.85	50.00
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 472.53	50.00
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 458.20	50.00
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 1,203.61	50.00
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 1,088.98	50.00
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 974.35	50.00
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 945.70	50.00
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 917.04	50.00
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 301.11	50.00
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 272.43	50.00
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 243.75	50.00
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment Subscription - 4 Year	\$ 236.58	50.00
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 229.41	50.00

Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 779.34	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 756.42	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 733.50	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 2,338.04	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 2,269.27	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 2,200.50	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription- 3 Year	\$ 1,559.36	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription- 4 Year	\$ 1,513.49	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription- 5 Year	\$ 1,467.63	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription- 3 Year	\$ 4,678.06	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription- 4 Year	\$ 4,540.47	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription- 5 Year	\$ 4,402.88	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription- 3 Year	\$ 389.36	50.00

Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 377.90	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 366.45	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,168.06	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,133.70	50.00
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,099.35	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 779.34	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 756.42	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 733.50	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 2,338.04	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 2,269.27	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 2,200.50	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,559.36	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,513.49	50.00

Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,467.63	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 4,678.06	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 4,540.47	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 4,402.88	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 389.36	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 377.90	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 366.45	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,168.06	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,133.70	50.00
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,099.35	50.00
Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 42.25	500.00
Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 39.77	500.00
Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 34.79	500.00
Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 27.66	100.00

Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 25.03	100.00
Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 22.40	100.00
Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 50.80	500.00
Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 47.81	500.00
Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 41.83	500.00
Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 33.26	100.00
Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 30.10	100.00
Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 26.92	100.00
Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 21.25	500.00
Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 20.00	500.00
Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 17.50	500.00
Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 13.92	100.00
Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 12.59	100.00
Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 11.26	100.00
Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment	\$ 52.88	500.00

Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment	\$ 49.77	500.00
Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment	\$ 43.55	500.00
Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 79.33	500.00
Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 74.66	500.00
Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 65.33	500.00
Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 93.57	500.00
Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 88.08	500.00
Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 77.06	500.00

Add-On Services (OPTIONAL) for initial term:Metallic

SKU	ShortDescription	NTE Pricing
MTL-AD-USR	Commvault Cloud Backup & Recovery SaaS for Active Directory, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 0.53
MTL-BKRC-VM10	Commvault Cloud Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 71.74
MTL-CAS-INS	Commvault Cloud Rewind SaaS, Per Instance, List Price is Monthly Rate, Utility - 1 Month, Non Commit	\$ 24.50
MTL-CLNRM-10TB	Commvault Cloud Clean Room Recovery SaaS, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1,113.00

MTL-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 2.52
MTL-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 63.00
MTL-DR-VM10	Commvault Cloud Auto Recovery SaaS, Per VM 10 Pack, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 55.07
MTL-EPED-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints with Compliance, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.55
MTL-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 5.25
MTL-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 40.95
MTL-FOBTS-FT	Commvault Cloud Threat Scan SaaS for File & Object, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 48.30
MTL-G-AD-USR	Commvault Cloud for Government Backup & Recovery SaaS for Active Directory hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 0.79
MTL-G-BKRC-VM10	Commvault Cloud for Government Backup & Recovery SaaS for VM, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 107.62
MTL-G-CLNRM-10TB	Commvault Cloud for Government Clean Room Recovery SaaS, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1,669.50
MTL-G-D365-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft Dynamics 365 hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.78
MTL-G-DBB-FT	Commvault Cloud Backup & Recovery SaaS for Databases hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 94.50
MTL-G-DR-VM10	Commvault Cloud for Government Auto Recovery SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per VM 10 Pack, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 82.60

MTL-G-EP-USR	Commvault Cloud Backup & Recovery SaaS for Endpoints hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 7.88
MTL-G-FOB-FT	Commvault Cloud Backup & Recovery SaaS for Files & Objects hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 61.43
MTL-G-GWSEED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 4.73
MTL-G-GWSE-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 3.78
MTL-G-GWSS-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 1.79
MTL-G-GWSUED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 7.88
MTL-G-GWSU-USR	Commvault Cloud for Government Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment : Subscription - 1 Year	\$ 6.30
MTL-G-KUB-FT	Commvault Cloud for Government Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 94.50
MTL-G-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 4.73
MTL-G-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.78
MTL-G-M365S-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard with 5GB storage hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1.79

MTL-G-M365UED-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 7.88
MTL-G-M365U-USR	Commvault Cloud for Government Backup & Recovery SaaS for Microsoft 365 Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 6.30
MTL-G-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.78
MTL-G-STREXP-TB	Commvault Cloud Storage for SaaS Apps ZRS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per Terabyte, Prepaid Subscription - 1 Year, Monthly Rate	\$ 43.00
MTL-G-TW-SN10	Commvault Cloud Threatwise SaaS hosted on Microsoft Azure Government Cloud with FedRAMP High Ready, Per 10 Sensors, Subscription - 1 Year, Monthly Rate, Upfront Payment	\$ 367.50
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.15
MTL-GWSEED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 3.15
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 2.52
MTL-GWSE-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Incl. 50GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 2.52
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.19
MTL-GWSS-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 1.19
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 5.25
MTL-GWSUED-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise with Compliance (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 5.25

MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.20
MTL-GWSU-USR	Commvault Cloud Backup & Recovery SaaS for Google Workspace Enterprise (Unlimited Storage), Per User, List Price is Monthly Rate, Upfront Payment Payment : Subscription - 0 Year, Tier	\$ 4.20
MTL-KUB-FT	Commvault Cloud Backup & Recovery SaaS for Kubernetes, Per Front End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 63.00
MTL-M365BSI-TB	Commvault Cloud Integration with Microsoft 365 Backup Storage, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 157.70
MTL-M365EED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with Compliance with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 3.15
MTL-M365E-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Enterprise with 50GB storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 2.52
MTL-M365RSK-USR	Commvault Cloud Risk Analysis SaaS for Microsoft 365, Per User, List price is monthly rate Upfront Payment, Subscription - 1 Year	\$ 1.20
MTL-M365SS-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Standard (Incl. 5GB), Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1.19
MTL-M365UED-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage with Compliance, Per User, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 5.25
MTL-M365U-USR	Commvault Cloud Backup & Recovery SaaS for Microsoft 365 Unlimited Storage, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 4.20
MTL-MCS-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.34
MTL-MCS-AH-TB	Commvault Cloud Air Gap Protect, US & Canada, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 66.60
MTL-MCS-EC-TB	Commvault Cloud Air Gap Protect, EMEA, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.34
MTL-MCS-EH-TB	Commvault Cloud Air Gap Protect, EMEA, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 66.60
MTL-MCS-GC-TB	Commvault Cloud Air Gap Protect, Government Cloud, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 27.50

MTL-MCS-GH-TB	Commvault Cloud Air Gap Protect, Government Cloud, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 99.91
MTL-MCS-PC-TB	Commvault Cloud Air Gap Protect, APJ, Azure Cool Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 24.56
MTL-MCS-PH-TB	Commvault Cloud Air Gap Protect, APJ, Azure Hot Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 75.86
MTL-RRO-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.34
MTL-RRO-AC-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.34
MTL-RRO-AH-TB	Commvault Cloud Air Gap Protect, US & Canada, OCI Standard Tier, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 66.60
MTL-RRO-EC-TB	Commvault Cloud Air Gap Protect, EMEA, OCI Infrequent Access Tier, Subscription, per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.34
MTL-RRO-EH-TB	Commvault Cloud Air Gap Protect, EMEA, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 66.60
MTL-RRO-PC-TB	Commvault Cloud Air Gap Protect, APJ, OCI Infrequent Access Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 24.56
MTL-RRO-PH-TB	Commvault Cloud Air Gap Protect, APJ, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 75.86
MTL-RRO-SC-TB	Commvault Cloud Air Gap Protect, South America, OCI Infrequent Access Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 29.29
MTL-RRO-SH-TB	Commvault Cloud Air Gap Protect, South America, OCI Standard Tier, Subscription, Per TB, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 119.22
MTL-SF-USR	Commvault Cloud Backup & Recovery SaaS for Salesforce, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 2.52
MTL-STREXP-TB	Commvault Cloud Storage for SaaS Apps, Per Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 28.67
MTL-TW-SN10	Commvault Cloud ThreatWise SaaS, Per 10 Sensors, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 245.00

Description	Unit Monthly Ceiling Price
Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 0.53
Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 0.49
Commvault Cloud Backup & Recovery Software for Active Directory Standard, Per User, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 0.43
Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 104.76
Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 98.60
Commvault Cloud Backup & Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 86.28
Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 68.60
Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 62.07
Commvault Cloud Backup & Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 55.53
Commvault Cloud Clean Room Recovery, Includes Control Plane Recovery and Entitlement to use Recovery Group functionality, Per 10TB Increments, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 1,113.00
Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 157.14
Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 147.90
Commvault Cloud Autonomous Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 129.42
Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 185.37
Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 174.47
Commvault Cloud Cyber Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 152.66
Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 121.38

Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 109.82
Commvault Cloud Cyber Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 98.26
Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 102.90
Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 93.10
Commvault Cloud Autonomous Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 83.30
Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 91.67
Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 86.28
Commvault Cloud Auto Recovery Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 75.50
Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 60.03
Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 54.31
Commvault Cloud Auto Recovery Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 48.59
Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 60.47
Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 56.91
Commvault Cloud Compliance Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 49.80
Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 25.77
Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 23.32
Commvault Cloud Compliance Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 20.86
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 647.66

Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 585.98
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 524.30
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 508.88
Commvault Cloud Hyperscale X Reference Architecture 12-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 493.45
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment.	\$ 1,296.20
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment.	\$ 1,172.75
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment.	\$ 1,049.30
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 4 - Year, Upfront Payment.	\$ 1,018.44
Commvault Cloud Hyperscale X Reference Architecture 24-Drive Node, Per Node, List Price is Monthly Rate, Subscription 5 - Year, Upfront Payment.	\$ 987.58
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 324.27
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 293.38
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 262.50
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 254.78
Commvault Cloud HyperScale X Reference Architecture Software 4-Drive Node, Per Node, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 247.06
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 839.29
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 814.61
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 789.92

Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 2,517.89
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 2,443.83
Commvault Cloud HyperScale X Appliance Software for Arrow Dell, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate Upfront Payment, Subscription - 1 Year	\$ 2,369.77
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,679.31
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,629.92
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,580.52
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 5,037.91
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 4,889.74
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 4,741.56
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 419.31
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 406.97
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 394.64
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,257.91
Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,220.91

Commvault Cloud Hyperscale X Appliance Software for Arrow Dell, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,183.92
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 839.29
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 814.61
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 789.92
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 2,517.89
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 2,443.83
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 12-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 2,369.77
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,679.31
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,629.92
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,580.52
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 5,037.91
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 4,889.74
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 24-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 4,741.56
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 419.31

Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 406.97
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per Node with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 394.64
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 1,257.91
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 4 Year	\$ 1,220.91
Commvault Cloud HyperScale X Appliance Software for Arrow HPE, 4-Drive Node, Per 3 Nodes with Remote Installation and Premium Support, List Price is Monthly Rate, Upfront Payment, Subscription - 5 Year	\$ 1,183.92
Commvault Cloud Air Gap Protect for Commvault Cloud, US & Canada, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.34
Commvault Cloud Air Gap Protect for Commvault Cloud, US & Canada, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 66.60
Commvault Cloud Air Gap Protect for Commvault Cloud, EMEA, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 18.34
Commvault Cloud Air Gap Protect for Commvault Cloud, EMEA, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 66.60
Commvault Cloud for Government Air Gap Protect for Commvault Cloud, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 27.50
Commvault Cloud for Government Air Gap Protect for Commvault Cloud, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 99.91
Commvault Cloud Air Gap Protect for Commvault Cloud, APJ, Azure Cool Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 24.56
Commvault Cloud Air Gap Protect for Commvault Cloud, APJ, Azure Hot Tier, Per TB, Per Month, Upfront Payment, Subscription - 1 Year	\$ 75.86
Commvault Cloud Air Gap Protect, US & Canada, OCI Infrequent Access Tier, Per TB, Per Month, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.34
Commvault Cloud Air Gap Protect, EMEA, OCI Infrequent Access Tier, Per TB, Per Month, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 18.34
Commvault Cloud Air Gap Protect, APJ, OCI Infrequent Access Tier, Subscription, Per TB, Per Month, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 24.56
Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 45.50

Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 42.83
Commvault Cloud Risk Analysis Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 37.47
Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 29.79
Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 26.96
Commvault Cloud Risk Analysis Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 24.12
Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 54.71
Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 51.49
Commvault Cloud Security Software Bundle, Per Front-End Terabyte, Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 45.05
Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 35.82
Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 32.41
Commvault Cloud Security Software Bundle for Virtual Machines, Per VM (10-Pack), Requires Backup & Recovery as a pre-requisite, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 28.99
Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 22.88
Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 21.54
Commvault Cloud Threat Scan Software, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 18.84
Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 14.99
Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 13.56
Commvault Cloud Threat Scan Software for Virtual Machines, Per VM (10-Pack), List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 12.13

Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 1 - Year, Upfront Payment	\$ 56.95
Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 2 - Year, Upfront Payment	\$ 53.60
Commvault Cloud Backup & Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Subscription 3 - Year, Upfront Payment	\$ 46.90
Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 85.43
Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 80.40
Commvault Cloud Autonomous Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 70.35
Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 1 Year	\$ 100.77
Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 2 Year	\$ 94.85
Commvault Cloud Cyber Recovery Software for Unstructured Data, Per Front-End Terabyte, List Price is Monthly Rate, Upfront Payment, Subscription - 3 Year	\$ 82.99

Appliance Pricing

SKU	ShortDescription	Unit Monthly Ceiling Price
CN-1200-EXT-11	Commvault Cloud Remote Appliance Model 1200 Extension 1-Year - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 583.33
CN-1200-EXT-21	Commvault Cloud Remote Appliance Model 1200 Extension 2-Year - 14.5 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 583.33
CN-1200-GOLD-31	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 8.76

CN-1200-GOLD-41	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 15.30
CN-1200-GOLD-51	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 14.45
CN-1200-GOLD-EXT-11	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 41.41
CN-1200-GOLD-EXT-21	Commvault Cloud Remote Office Appliance Model 1200 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 38.49
CN-1200-MHDR-31	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 6.34
CN-1200-MHDR-41	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 6.78
CN-1200-MHDR-51	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 6.49
CN-1200-MHDR-EXT-11	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 10.66
CN-1200-MHDR-EXT-21	Commvault Cloud Remote Office Appliance Model 1200 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 8.81
CN-23168-GOLD-31	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 35.03
CN-23168-GOLD-41	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 61.68
CN-23168-GOLD-51	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 57.87
CN-23168-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 166.60
CN-23168-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 154.70

CN-23168-MHDR-31	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 25.35
CN-23168-MHDR-41	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 27.18
CN-23168-MHDR-51	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 26.06
CN-23168-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option(Extension): 1-Year. List price is a monthly rate.	\$ 42.89
CN-23168-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 Media Hard Drive Retention Option(Extension): 2-Years. List price is a monthly rate.	\$ 35.70
CN-2348-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 32.25
CN-2348-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 56.58
CN-2348-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 53.41
CN-2348-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 153.31
CN-2348-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 142.34
CN-2348-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 23.34
CN-2348-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 24.98
CN-2348-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 24.02
CN-2348-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option(Extension): 1-Year. List price is a monthly rate.	\$ 39.41

CN-2348-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 Media Hard Drive Retention Option(Extension): 2-Years. List price is a monthly rate.	\$ 32.92
CN-2396-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 32.76
CN-2396-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 57.80
CN-2396-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 55.62
CN-2396-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 156.09
CN-2396-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 144.96
CN-2396-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 23.72
CN-2396-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 25.44
CN-2396-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 24.43
CN-2396-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option(Extension): 1-Year. List price is a monthly rate.	\$ 40.10
CN-2396-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 Media Hard Drive Retention Option(Extension): 2-Years. List price is a monthly rate.	\$ 33.49
CN-43288-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 72.74
CN-43288-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 91.15
CN-43288-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 96.82

CN-43288-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 343.09
CN-43288-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 318.51
CN-43288-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 62.05
CN-43288-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 66.53
CN-43288-MHDR-51	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 63.84
CN-43288-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 104.78
CN-43288-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 87.40
CN-43504-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 92.32
CN-43504-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 162.28
CN-43504-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 152.83
CN-43504-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 439.21
CN-43504-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 407.85
CN-43504-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 66.84
CN-43504-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 71.63

CN-43504-MHDR-51	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 68.76
CN-43504-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 112.90
CN-43504-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 94.12
CN-CV-E-23168-31	Commvault Cloud HyperScale X Appliance - 88 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,512.04
CN-CV-E-23168-41	Commvault Cloud HyperScale X Appliance - 88 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,906.33
CN-CV-E-23168-51	Commvault Cloud HyperScale X Appliance - 88 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,517.28
CN-CV-E-2348-31	Commvault Cloud HyperScale X Appliance - 25 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,135.70
CN-CV-E-2348-41	Commvault Cloud HyperScale X Appliance - 25 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,928.54

CN-CV-E-2348-51	Commvault Cloud HyperScale X Appliance - 25 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,773.49
CN-CV-E-2396-31	Commvault Cloud HyperScale X Appliance - 50 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,373.00
CN-CV-E-2396-41	Commvault Cloud HyperScale X Appliance - 50 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,052.06
CN-CV-E-2396-51	Commvault Cloud HyperScale X Appliance - 50 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,833.85
CN-CV-E-43288-31	Commvault Cloud HyperScale X Appliance - 151 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 6,407.10
CN-CV-E-43288-41	Commvault Cloud HyperScale X Appliance - 151 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 5,574.18
CN-CV-E-43288-51	Commvault Cloud HyperScale X Appliance - 151 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 5,074.43

CN-CV-E-43504-31	Commvault Cloud HyperScale X Appliance - 264 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 9,610.65
CN-CV-E-43504-41	Commvault Cloud HyperScale X Appliance - 264 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 7,976.84
CN-CV-E-43504-51	Commvault Cloud HyperScale X Appliance - 264 TB Usable - Per 3 Node Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 6,996.56
CN-CV-R-1200-31	Commvault Cloud Remote Office Appliance – 14.5TB Usable - Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. Includes 9x5 NBD Support. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 747.50
CN-CV-R-1200-41	Commvault Cloud Remote Office Appliance – 14.5TB Usable - Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. Includes 9x5 NBD Support. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 564.21
CN-CV-R-1200-51	Commvault Cloud Remote Office Appliance – 14.5TB Usable - Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. Includes 9x5 NBD Support. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 453.62
CN-CVS-10G-STGN	Commvault Cloud Remote Appliance X 10GbE Network Interface SFP+: Per Card.	\$ 2,080.92
CN-CVS-10G-STGS	Commvault Cloud Remote Appliance X 10GbE RJ-45 Network Interface Copper Card (OCP Add-on): Per Card.	\$ 1,317.33
CN-CVS-12G-SAS3	Commvault Cloud HyperScale X Appliance SAS HBA Card: (Add-on) Per Card	\$ 1,251.81
CN-CVS-16G-FCC	Commvault Cloud HyperScale X Appliance Fiber Channel HBA Card: (Add-On) Per Card	\$ 6,171.00

CN-CV-S-23168-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 23168. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 29.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,170.68
CN-CV-S-23168-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 23168. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 29.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 968.78
CN-CV-S-23168-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 23168. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 29.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 839.09
CN-CV-S-2348-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2348. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 8.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 711.90
CN-CV-S-2348-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2348. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 8.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 642.85
CN-CV-S-2348-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2348. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 8.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 591.16

CN-CV-S-2396-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2396. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 16.7 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 791.00
CN-CV-S-2396-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2396. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 16.7 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 684.03
CN-CV-S-2396-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 2396. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 16.7 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 611.28
CN-CV-S-43288-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43288. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 50.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,135.70
CN-CV-S-43288-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43288. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 50.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,858.06
CN-CV-S-43288-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43288. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 50.3 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 1,691.47

CN-CV-S-43504-31	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43504. Per Unit, Monthly Rate, Subscription - 3 Year, Upfront Payment. 88 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 3,203.55
CN-CV-S-43504-41	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43504. Per Unit, Monthly Rate, Subscription - 4 Year, Upfront Payment. 88 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,658.95
CN-CV-S-43504-51	Commvault Cloud HyperScale X Appliance Single Node for Expansion of Model 43504. Per Unit, Monthly Rate, Subscription - 5 Year, Upfront Payment. 88 TB Usable Capacity. Includes HyperScale Platform, 9x5 NBD Support and Remote Installation Assistance. Best effort support SLA based on location applies in Hawaii with corresponding spares kit secured onsite by the customer.	\$ 2,332.18
CN-E-23168-EXT-11	Commvault Cloud HyperScale X Appliance Model E23168 Extension 1-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,990.32
CN-E-23168-EXT-21	Commvault Cloud HyperScale X Appliance Model E23168 Extension 2-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,990.32
CN-E-2348-EXT-11	Commvault Cloud HyperScale X Appliance Model E2348 Extension 1-Year - 25 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 933.33
CN-E-2348-EXT-21	Commvault Cloud HyperScale X Appliance Model E2348 Extension 2-Year - 25 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 933.33
CN-E-2396-EXT-11	Commvault Cloud HyperScale X Appliance Model E2396 Extension 1-Year - 50 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,341.73

CN-E-2396-EXT-21	Commvault Cloud HyperScale X Appliance Model E2396 Extension 2-Year - 50 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 1,341.73
CN-E-43288-EXT-11	Commvault Cloud HyperScale X Appliance Model E43288 Extension 1-Year - 151 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 3,616.42
CN-E-43288-EXT-21	Commvault Cloud HyperScale X Appliance Model E43288 Extension 2-Year- 151 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 3,616.42
CN-E-43504-EXT-11	Commvault Cloud HyperScale X Appliance Model E43504 Extension 1-Year - 264 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 5,400.11
CN-E-43504-EXT-21	Commvault Cloud HyperScale X Appliance Model E43504 Extension 2-Year - 264 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment. Includes 9x5 NBD Support.	\$ 5,400.11
CN-S-23168-EXT-11	Commvault Cloud HyperScale X Appliance Model E23168SN Extension 1-Year - 29.3 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 661.89
CN-S-23168-EXT-21	Commvault Cloud HyperScale X Appliance Model E23168SN Extension 2-Year- 29.3 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 661.89
CN-S-23168-GOLD-31	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service -04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 5.82
CN-S-23168-GOLD-41	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service -04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 9.66
CN-S-23168-GOLD-51	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service -04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 11.35
CN-S-23168-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service -04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 27.82
CN-S-23168-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 Single Node On-Site Service -04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 25.81

CN-S-23168-MHDR-31	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 5.62
CN-S-23168-MHDR-41	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 6.03
CN-S-23168-MHDR-51	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 5.78
CN-S-23168-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 9.58
CN-S-23168-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 7.96
CN-S-2348-EXT-11	Commvault Cloud HyperScale X Appliance Model E2348SN Extension 1-Year - 8.3 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 306.25
CN-S-2348-EXT-21	Commvault Cloud HyperScale X Appliance Model E2348SN Extension 2-Year - 8.3 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 306.25
CN-S-2348-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 5.36
CN-S-2348-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 8.88
CN-S-2348-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 10.45
CN-S-2348-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 25.50
CN-S-2348-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 23.72
CN-S-2348-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 5.20
CN-S-2348-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 5.57

CN-S-2348-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 5.35
CN-S-2348-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 8.81
CN-S-2348-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2348 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 7.34
CN-S-2396-EXT-11	Commvault Cloud HyperScale X Appliance Model E2396SN Extension 1-Year - 16.7 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 447.22
CN-S-2396-EXT-21	Commvault Cloud HyperScale X Appliance Model E2396SN Extension 2-Year - 16.7 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 447.22
CN-S-2396-GOLD-31	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 5.46
CN-S-2396-GOLD-41	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 9.04
CN-S-2396-GOLD-51	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 10.63
CN-S-2396-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 25.97
CN-S-2396-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 24.18
CN-S-2396-MHDR-31	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 5.25
CN-S-2396-MHDR-41	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 5.64
CN-S-2396-MHDR-51	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 5.44
CN-S-2396-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 8.97

CN-S-2396-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 2396 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 7.42
CN-S-43288-EXT-11	Commvault Cloud HyperScale X Appliance Model E43288SN Extension 1-Year - 50.3 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 1,207.50
CN-S-43288-EXT-21	Commvault Cloud HyperScale X Appliance Model E43288SN Extension 2-Year - 50.3 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 1,207.50
CN-S-43288-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 6.08
CN-S-43288-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 15.42
CN-S-43288-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 19.81
CN-S-43288-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 57.18
CN-S-43288-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 53.08
CN-S-43288-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 13.80
CN-S-43288-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 14.80
CN-S-43288-MHDR-51	Commvault Cloud HyperScale X Appliance Model 23168 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 14.19
CN-S-43288-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 23.33
CN-S-43288-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43288 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 19.40
CN-S-43504-EXT-11	Commvault Cloud HyperScale X Appliance Model E43504SN Extension 1-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 1 Year, Upfront Payment.	\$ 1,811.25

CN-S-43504-EXT-21	Commvault Cloud HyperScale X Appliance Model E43504SN Extension 2-Year - 88 TB Usable - Per Unit, Monthly Rate, Subscription - 2 Year, Upfront Payment.	\$ 1,811.25
CN-S-43504-GOLD-31	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 3-Years. List price is a monthly rate.	\$ 15.40
CN-S-43504-GOLD-41	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 4-Years. List price is a monthly rate.	\$ 25.46
CN-S-43504-GOLD-51	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Add-on): 5-Years. List price is a monthly rate.	\$ 29.92
CN-S-43504-GOLD-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 1-Year. List price is a monthly rate.	\$ 73.25
CN-S-43504-GOLD-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 Single Node On-Site Service - 04 hours response time, 24x7 (Extension): 2-Years. List price is a monthly rate.	\$ 68.00
CN-S-43504-MHDR-31	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Add-on): 3-Year. List price is a monthly rate.	\$ 14.83
CN-S-43504-MHDR-41	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Add-on): 4-Year. List price is a monthly rate.	\$ 15.92
CN-S-43504-MHDR-51	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Add-on): 5-Year. List price is a monthly rate.	\$ 15.27
CN-S-43504-MHDR-EXT-11	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Extension): 1-Year. List price is a monthly rate.	\$ 25.03
CN-S-43504-MHDR-EXT-21	Commvault Cloud HyperScale X Appliance Model 43504 Single Node Media Hard Drive Retention Option (Extension): 2-Years. List price is a monthly rate.	\$ 20.94
CN-XS-STD-RS	Commvault Cloud HyperScale X Appliance Rack and Stack Service for Single Node or Remote Office (Add-on)	\$ 664.06
CN-XS-STD-RS-2U	Commvault Cloud HyperScale X Appliance Rack and Stack Service for Single Node Models 43288 and 43504 (Add-on)	\$ 916.30
CN-X-STD-RS	Commvault Cloud HyperScale X Appliance Rack and Stack Service (Add-on)	\$ 1,062.50
CN-X-STD-RS-2U	Commvault Cloud HyperScale X Appliance Rack and Stack Service for Models 43288 and 43504 (Add-on)	\$ 1,427.74

Professional Services

SKU	ShortName	Var Price
BC-RSE-120	CVLT Resident Support Engineer- 120 Day	\$ 131,346.59
BC-RSE-20	CVLT Resident Support Engineer- 20 Day	\$ 24,599.49
BC-RSE-240	CVLT Resident Support Engineer- 240 Day	\$ 242,026.39
BC-RSE-60	CVLT Resident Support Engineer- 60 Day	\$ 70,098.70
ED-TR-UNIT	CVLT Training Unit	\$ 223.96
ESP-ADDITIONAL-GEO	Enterprise Success Additional Region Coverage	\$ 49,140.00
ESP-ADDITIONAL-GEO-M	Enterprise Success Additional Region Coverage per Month	\$ 4,095.00
ESP-ELITEPLUS	Enterprise Success Elite Success Plus	\$ 159,120.00
ESP-ELITEPLUS-M	Enterprise Success Elite Success Plus per Month	\$ 13,260.31
ESP-ELITEPLUS-PS	Enterprise Success Elite Success Plus	\$ 187,200.00
ESP-ELITEPLUS-PS-M	Enterprise Success Elite Success Plus per Month	\$ 15,600.31
ESP-ELITESUCCESS	Enterprise Success Elite Success	\$ 70,200.00
ESP-ELITESUCCESS-M	Enterprise Success Elite Success per Month	\$ 5,850.00
ESP-ELITESUCCESS-PS	Enterprise Success Elite Success	\$ 93,600.00
ESP-ELITESUCCESS-PS-M	Enterprise Success Elite Success per Month	\$ 7,800.00
ESP-ESSENTIALSUCCESS	Enterprise Success Essential Success	\$ 28,080.00
ESP-ESSENTIALSUCCESS-M	Enterprise Success Essential Success per Month	\$ 2,340.00
FXTRVL-CONS	CVLT Fixed Price Travel Expenses	\$ 492.71
FXTRVL-OCONUS	CVLT Fixed Price Travel Expenses - OCONUS	\$ 985.41
IC-CONSDEP	CVLT Consulting Services	\$ 2,562.07
IC-CONSDEPUP	CVLT uplift for out of business hours	\$ 1,030.20
IC-CONSMIG	CVLT Migration Service	\$ 2,911.45

IC-CONS-PERS	CVLT Remote Personalization Services	\$ 2,562.07
IC-CONSPM	CVLT Project Manager	\$ 232.92
IC-CRS-ASSESS	Customer Readiness Assess	\$ 21,150.55
PS-AD-BASEHLD	Architecture Design Base/HLD	\$ 16,492.23
PS-AD-STD	Architecture Design Standard	\$ 32,984.46
PS-AD-STDPLUS	Architecture Design Standard Plus	\$ 49,476.69
PS-AGENT-LARGE	Implementation - Large Agent Pack	\$ 30,243.22
PS-AGENT-MEDIUM	Implementation - Medium Agent Pack	\$ 18,149.52
PS-AGENT-SMALL	Implementation - Small Agent Pack	\$ 12,102.66
PS-CRS-ASMT	Cyber Resilience Assessment Service - Non-Commvault Cloud Customers	\$ 19,349.93
PS-CRS-ASMT-CV	Cyber Resilience Assessment Service - Existing Customer	\$ 23,291.58
PS-CRS-GRD-PRO	Cyber Resilience Guardian - Protection - 1 Year	\$ 27,125.73
PS-CRS-GRD-PRO-M	Cyber Resilience Guardian - Protection - 1 Month	\$ 2,260.47
PS-CRS-GRD-RESP	Cyber Resilience Guardian Response	\$ 17,343.27
PS-DI-CLEANROOM	Design & Implementation for Cleanroom	\$ 6,055.81
PS-DI-NON-SA-ADV	Design & Implementation for Non-SaaS Apps - Advanced	\$ 29,347.39
PS-DI-NON-SA-STD	Design & Implementation for Non-SaaS Apps - Standard	\$ 20,030.76
PS-DI-SA-ADV	Design & Implementation for SaaS Apps - Advanced	\$ 28,881.56
PS-DI-SA-STD	Design & Implementation for SaaS Apps - Standard	\$ 19,099.10
PS-HA-LARGE	Architecture Health Assessment Large	\$ 32,142.38
PS-HA-MEDIUM	Architecture Health Assessment Medium	\$ 26,650.94
PS-HA-SMALL	Architecture Health Assessment Small	\$ 21,150.55
PS-HV-MIG-L1	Hypervisor Migration - Large	\$ 60,558.11
PS-HV-MIG-M1	Hypervisor Migration - Medium	\$ 45,418.58

PS-HV-MIG-S1	Hypervisor Migration - Small	\$ 30,279.05
PS-IMP-BASE	Implementation - Base	\$ 23,963.45
PS-IMPL-BLOCK-10	PS Implementation Block - 10 days	\$ 30,279.05
PS-IMPL-BLOCK-15	PS Implementation Block - 15 days	\$ 45,418.58
PS-IMPL-BLOCK-5	PS Implementation Block - 5 days	\$ 15,139.53
PS-IMP-RUNBOOK	Implementation - Runbook	\$ 17,447.19
PS-IMP-STD	Implementation - Standard	\$ 36,299.03
PS-IMP-STDPLUS	Implementation - Standard Plus	\$ 54,439.59
PS-M365-MONITOR	SaaS Apps Add-on: M365 Monitoring	\$ 9,674.96
PS-MTL-DATABOX	Metallic Offline Data Seeding	\$ 8,286.43
PS-NON-SA-AGT-ADV	Non-SaaS Apps Add-on: Advanced Agent Pack	\$ 13,276.20
PS-NON-SA-AGT-STD	Non-SaaS Apps Add-on: Standard Agent Pack	\$ 13,276.20
PS-SA-AGT-STD	SaaS Apps - Add-on: Standard Agent Pack	\$ 12,810.37
PS-TEST-CLEANROOM	Testing Service for Cleanroom	\$ 6,055.81
PS-THREATWISE-ADV	ThreatWise Design & Install - Advanced Package	\$ 30,279.05
PS-THREATWISE-ENT	ThreatWise Design & Install - Enterprise Package	\$ 45,418.58
PS-THREATWISE-STD	ThreatWise Design & Install - Standard Package	\$ 12,111.62
PS-THREATWISE-STR	ThreatWise Design & Install - Starter Package	\$ 9,083.72

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: IBM Guardium Suite

Service Category: 15, Data Security

Not to exceed pricing for initial term:

Part Description	Part Number	Not to Exceed Price – Per License
IBM Guardium Data Security Center Software Per 100 Resource Units for IBM Z – Perpetual	D0R8CZX	\$4,453.80 / per package
IBM Guardium Data Security Center Software Per 100 Resource Units – Perpetual	D0R85ZX	\$4,453.80 / per package
IBM Guardium Data Security Center 100 Resource Units – SaaS	D0R6KZX	\$1,200.00 / per package
IBM Security Guardium Package (Software) per 100 Resource Units – Perpetual	D0A2GZX	\$1,816.32 / per package
IBM Security Guardium Package (Software) per 100 Resource Units for IBM Z – Perpetual	D0A2NZX	\$3,830.27 / per package
IBM Security Discover and Classify for Unstructured Data per Resource Value Unit (TB) for IBM Z – Perpetual	D0R22ZX	\$1,180.58 / per license
IBM Security Discover and Classify for Structured Data per Resource Value Unit (MVS) for IBM Z – Perpetual	D0R1XZX	\$2,361.15 / per license
IBM Security Discover and Classify for Unstructured Data per Resource Value Unit (TB) – Perpetual	D0CF5ZX	\$1,180.58 / per license
IBM Security Discover and Classify for Structured Data per Resource Value Unit (MVS) – Perpetual	D0CEVZX	\$2,361.15 / per license
IBM Security Guardium for Tokenization per Resource Value Unit – Perpetual	D1V89LL	\$20,079 / per license
IBM Security Guardium for File and Database Encryption Resource Value Unit – Perpetual	D1Q2ELL	\$15,353.19 / per license

IBM Security Guardium Key Lifecycle Manager Basic Edition Install for zEnterprise BladeCenter Extension License – Perpetual	D0NSTLL	\$2,923.02 / per license
IBM Security Guardium Key Lifecycle Manager Basic Edition Install License – Perpetual	D0887LL	\$2,923.02 / per license
IBM Security Guardium Key Lifecycle Manager for Usable Petabyte Storage for IBM Z Resource Value Unit – Perpetual	D20K6LL	\$23,974.06 / per license
IBM Security Guardium Key Lifecycle Manager for Usable Petabyte Storage Resource Value Unit – Perpetual	D20K2LL	\$23,974.06 / per license
IBM Security Guardium Key Lifecycle Manager for Raw Petabyte Storage for IBM Z Resource Value Unit – Perpetual	D20JDLL	\$19,577.08 / per license
IBM Security Guardium Key Lifecycle Manager for Raw Petabyte Storage Resource Value Unit – Perpetual	D20JBLL	\$19,577.08 / per license

Add-On Services (optional) for initial term:

Part Description	Part Number	Not to Exceed Price – Per Engagement
IBM Expert Labs Configure and Assist Guardium Services Engagement – SaaS	D0R6TZX	\$3,400.00 / per engagement
IBM Expert Labs Plan Guardium Solution – Non-SaaS Services Engagement	D054BZX	\$17,800.00 / per engagement
IBM Expert Labs Assess Guardium – Non-SaaS Services Engagement	D054CZX	\$42,900.00 / per engagement
IBM Expert Labs Install & Build Guardium – Non-SaaS Services Engagement	D054DZX	\$71,200.00 / per engagement
IBM Expert Labs Migrate Guardium – Non-SaaS Services Engagement	D0GE6ZX	\$17,800.00 / per engagement
IBM Expert Labs Migrate Guardium – SaaS Services Engagement	D0GE7ZX	\$17,800.00 / per engagement

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Netskope

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Netskope SASE		
Netskope Security Service Edge (SSE) 5 Apps PROFESSIONAL	Per user per Year	\$ 236.00
Netskope Security Service Edge (SSE) 3 Apps PROFESSIONAL	Per user per Year	\$ 209.00
Security Service Edge (SSE) Private Access SkopeAI package	Per user per Year	\$ 325.00
Netskope Security Service Edge (SSE) Skope AI package.	Per user per Year	\$ 157.00
Next Gen Secure Web Gateway SkopeAI	Per user per Year	\$ 133.00
Endpoint SkopeAI DLP	Per user per Year	\$ 36.00
Netskope Inline/Network Packages		
Next Gen Secure Web Gateway Enterprise	Per user per Year	\$ 156.00
Next Gen Secure Web Gateway Professional	Per user per Year	\$ 99.00
Next Gen Secure Web Gateway Standard	Per user per Year	\$ 55.39
Netskope Next Gen SWG All Apps ENTERPRISE	Per user per Year	\$ 406.00
Netskope Next Gen SWG All Apps PROFESSIONAL	Per user per Year	\$ 289.00
Netskope Next Gen SWG 5 Apps ENTERPRISE	Per user per Year	\$ 302.00
Netskope Next Gen SWG 3 Apps ENTERPRISE	Per user per Year	\$ 264.00
Netskope Next Gen SWG 5 Apps PROFESSIONAL	Per user per Year	\$ 200.00
Netskope Next Gen SWG 3 Apps PROFESSIONAL	Per user per Year	\$ 173.00

Netskope Cloud Firewall Plus	Per user per Year	\$ 20.00
Cloud Firewall	Per user per Year	\$ 16.47
Netskope 1Gb IPSEC Tunnel	Per user per Year	\$ 10,800.00
Transaction Event Streaming	Per user per Year	\$ 9.00
Netskope Targeted RBI for Next Gen SWG	Per user per Year	\$ 48.24
Netskope Extended RBI for Next Gen SWG	Per user per Year	\$ 80.00
Netskope Proactive Digital Experience Management (DEM) Professional	Per user per Year	\$ 30.00
SSL/TLS Inspection	Per tenant per Year	\$ 16,000.00
Dedicated Egress IP	Per user per Year	\$ 20.00
Regional Dedicated Egress IP	Per user per Year	\$ 10.00
DNS Security	Per user per Year	\$ 20.00
Netskope DNS Security Upgrade for Machine Traffic	Per GB per Year	\$ 2.00
Netskope Bandwidth Control	Per user per Year	\$ 15.00
Netskope Cloud Protection Packages		
Cloud Inline Enterprise	Per user per Year	\$ 136.35
Cloud Inline Professional	Per user per Year	\$ 94.00
Cloud Inline Standard	Per user per Year	\$ 55.22
Netskope CASB Inline and API All Apps ENTERPRISE	Per user per Year	\$ 386.00
Netskope CASB Inline and API All Apps PROFESSIONAL	Per user per Year	\$ 284.00
Netskope CASB Inline and API 5 Apps ENTERPRISE	Per user per Year	\$ 282.00
Netskope CASB Inline and API 3 Apps ENTERPRISE	Per user per Year	\$ 244.00

Netskope CASB Inline and API 5 Apps PROFESSIONAL	Per user per Year	\$ 195.00
Netskope CASB Inline and API 3 Apps PROFESSIONAL	Per user per Year	\$ 168.00
CASB API Protection Enterprise ALL APPS Package	Per user per Year	\$ 250.00
CASB API Protection Professional ALL APPS Package	Per user per Year	\$ 190.00
CASB API Protection Enterprise 5 APP	Per user per Year	\$ 146.00
CASB API Protection Enterprise 3 APP	Per user per Year	\$ 108.00
CASB API Protection Professional 5 APP	Per user per Year	\$ 101.00
CASB API Protection Professional 3 APP	Per user per Year	\$ 74.00
CASB API Protection Enterprise Microsoft Teams Package	Per user per Year	\$ 60.00
CASB API Protection Professional Microsoft Teams Package	Per user per Year	\$ 50.00
CASB API Protection Enterprise Salesforce Package	Per user per Year	\$ 45.00
CASB API Protection Professional Salesforce Package	Per user per Year	\$ 31.00
SaaS Security Posture Management STANDARD ALL APPS Package	Per user per Year	\$ 45.00
SaaS Security Posture Management STANDARD 5 APPS Package	Per user per Year	\$ 32.00
SaaS Security Posture Management STANDARD 3 APPS Package	Per user per Year	\$ 25.00
Netskope Storage Scan		
IaaS Storage Scan Enterprise	Per GB	\$ 4.00
IaaS Storage Scan Professional	Per GB	\$ 2.00
Zero Trust Network Access Next		
ZTNA Next Enterprise	Per user per Year	\$ 200.00
ZTNA Next Professional	Per user per Year	\$ 120.00
ZTNA Next Standard	Per user per Year	\$ 60.00

ZTNA Next 360 Enterprise	Per user per Year	\$ 256.00
ZTNA Next 360 Professional	Per user per Year	\$ 192.00
ZTNA Next 360 Standard	Per user per Year	\$ 144.00
ZTNA Next L3E	Per user per Year	\$ 120.00
SASE Enterprise with Next Gen SWG Enterprise and Endpoint SD-WAN Enterprise	Per user per Year	\$ 605.00
SASE SkopeAI with NG SWG SkopeAI and Endpoint SD-WAN Enterprise	Per user per Year	\$ 586.00
SASE Professional with NG SWG Professional and Endpoint SD-WAN Enterprise	Per user per Year	\$ 559.00
SASE Standard with SWG Standard and Endpoint SD-WAN Enterprise	Per user per Year	\$ 524.00
Data Loss Prevention		
Endpoint DLP Standard	Per user per Year	\$ 28.00
Endpoint DLP Advanced	Per user per Year	\$ 42.00
Netskope Advanced Analytics		
Advanced Analytics Base	Per user per Year	\$ 10.59
Advanced Analytics 3 -Month Extended Data Retention	Per user per Year	\$ 24.00
Advanced Analytics 6 -Month Extended Data Retention	Per user per Year	\$ 46.00
Advanced Analytics 13 -Month Extended Data Retention	Per user per Year	\$ 95.00
Advanced Analytics CFW 3 -Month Extended Data Retention	Per user per Year	\$ 24.71
Advanced Analytics CFW 6 -Month Extended Data Retention	Per user per Year	\$ 50.59
Advanced Analytics CFW 13 -Month Extended Data Retention	Per user per Year	\$ 114.12
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 3 Months	Per user per Year	\$ 31.00
Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 6 Months	Per user per Year	\$ 60.00

Netskope Advanced Analytics SWG Transaction Events Extended Data Retention - 13 Months	Per user per Year	\$ 136.00
Standard Reporting	Per user per Year	\$ 20.00
Netskope Machine Traffic & Guest WiFi		
Next Gen SWG ENTERPRISE for Machine Traffic	Per GB	\$ 40.00
Next Gen SWG PROFESSIONAL for Machine Traffic	Per GB	\$ 30.00
Next Gen SWG STANDARD for Machine Traffic	Per GB	\$ 20.00
Standard SWG for Guest WiFi	Per GB	\$ 20.00
Netskope IoT Security		
IoT Software Bundle	Per user per Year	\$ 90.00
IoT Security Base	Per user per Year	\$ 60.00
IoT Security Asset Management	Per user per Year	\$ 10.00
IoT Security Device Risk	Per user per Year	\$ 10.00
IoT Security Access Control	Per user per Year	\$ 10.00
IoT Security Appliance	Per Device	\$ 25,000.00
IoT Security Appliance Support	Per Device per Year	\$ 5,000.00
Netskope Borderless WAN		
Endpoint SD-WAN - 1Y Enterprise Edition	Per user per Year	\$ 600.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 50Mbps	Subscription / 3Y	\$ 4,650.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 100Mbps	Subscription / 3Y	\$ 5,150.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 250Mbps	Subscription / 3Y	\$ 5,800.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 500Mbps	Subscription / 3Y	\$ 14,000.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 1Gbps	Subscription / 3Y	\$ 16,000.00
Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 2Gbps	Subscription / 3Y	\$ 18,000.00

Borderless WAN Virtual Appliance - 3Y Enterprise Edition, 5Gbps	Subscription / 3Y	\$ 35,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 50Mbps	Subscription / 5Y	\$ 7,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 100Mbps	Subscription / 5Y	\$ 7,750.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 250Mbps	Subscription / 5Y	\$ 12,750.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 500Mbps	Subscription / 5Y	\$ 21,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 1Gbps	Subscription / 5Y	\$ 24,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 2Gbps	Subscription / 5Y	\$ 27,000.00
Borderless WAN Virtual Appliance - 5Y Enterprise Edition, 5Gbps	Subscription / 5Y	\$ 52,500.00
Borderless WAN hardware - NSG-100 with WiFi	Per Device	\$ 440.00
Borderless WAN hardware - NSG-101 with WiFi and LTE	Per Device	\$ 960.00
Borderless WAN hardware - NSG-1500 with WiFi	Per Device	\$ 2,000.00
Borderless WAN hardware - NSG-2000	Per Device	\$ 3,600.00
Borderless WAN hardware - NSG-3000	Per Device	\$ 10,800.00
Hardware Support for NSG-100	Subscription / 3Y	\$ 110.00
Hardware Support for NSG-101	Subscription / 3Y	\$ 240.00
Hardware Support for NSG-1500	Subscription / 3Y	\$ 500.00
Hardware Support for NSG-2000	Subscription / 3Y	\$ 900.00
Hardware Support for NSG-3000	Subscription / 3Y	\$ 2,700.00
Hardware Support for NSG-100, 5Y	Subscription / 5Y	\$ 170.00
Hardware Support for NSG-101, 5Y	Subscription / 5Y	\$ 360.00
Hardware Support for NSG-1500, 5Y	Subscription / 5Y	\$ 750.00
Hardware Support for NSG-2000, 5Y	Subscription / 5Y	\$ 1,350.00

Hardware Support for NSG-3000, 5Y	Subscription / 5Y	\$ 4,050.00
Borderless WAN software - 3Y Enterprise Edition, 50Mbps	Subscription / 3Y	\$ 4,650.00
Borderless WAN software - 3Y Enterprise Edition, 100Mbps	Subscription / 3Y	\$ 5,150.00
Borderless WAN software - 3Y Enterprise Edition, 250Mbps	Subscription / 3Y	\$ 8,500.00
Borderless WAN software - 3Y Enterprise Edition, 500Mbps	Subscription / 3Y	\$ 14,000.00
Borderless WAN software - 3Y Enterprise Edition, 1Gbps	Subscription / 3Y	\$ 16,000.00
Borderless WAN software - 3Y Enterprise Edition, 2Gbps	Subscription / 3Y	\$ 18,000.00
Borderless WAN software - 3Y Enterprise Edition, 5Gbps	Subscription / 3Y	\$ 35,000.00
Borderless WAN software - 5Y Enterprise Edition, 50Mbps	Subscription / 5Y	\$ 7,000.00
Borderless WAN software - 5Y Enterprise Edition, 100Mbps	Subscription / 5Y	\$ 7,750.00
Borderless WAN software - 5Y Enterprise Edition, 250Mbps	Subscription / 5Y	\$ 12,750.00
Borderless WAN software - 5Y Enterprise Edition, 500Mbps	Subscription / 5Y	\$ 21,000.00
Borderless WAN software - 5Y Enterprise Edition, 1Gbps	Subscription / 5Y	\$ 24,000.00
Borderless WAN software - 5Y Enterprise Edition, 2Gbps	Subscription / 5Y	\$ 27,000.00
Borderless WAN software - 5Y Enterprise Edition, 5Gbps	Subscription / 5Y	\$ 52,500.00
Borderless WAN SIM - 1Y subscription	Subscription / 1Y	\$ 500.00
Borderless WAN Pooled 100GB Cellular Data Plan - 1Y subscription.	Subscription / 1Y	\$ 25,000.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-50 M-3Y and NK-NSGVENT50M-3Y	Subscription / 3Y	\$ 900.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-100 M-3Y and NK-NSGVENT100M-3Y	Subscription / 3Y	\$ 1,100.00

Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-250 M-3Y and NK-NSGVENT250M-3Y	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK-ENT-500 M-3Y and NK-NSGVENT500M-3Y	Subscription / 3Y	\$ 2,800.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-1G-3Y and NK-NSGV-ENT1G3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-2G-3Y and NK-NSGV-ENT2G3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN URL Filtering add-on, 3Y subscription, applicable for NK- ENT-5G-3Y and NK-NSGV-ENT5G3Y	Subscription / 3Y	\$ 7,000.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-250M-3Y.	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-500M-3Y.	Subscription / 3Y	\$ 2,800.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-1G-3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-2G-3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN Container Orchestration add-on, 3Y subscription, applicable for NK-ENT-5G-3Y.	Subscription / 3Y	\$ 7,000.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-50 M-3Y and NKNSGV-ENT-50M-3Y.	Subscription / 3Y	\$ 900.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-100 M-3Y and NKNSGV-ENT-100M-3Y.	Subscription / 3Y	\$ 1,100.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-250 M-3Y and NKNSGV-ENT-250M-3Y.	Subscription / 3Y	\$ 1,700.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK-ENT-500 M-3Y and NKNSGV-ENT-500M-3Y.	Subscription / 3Y	\$ 2,800.00

Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-1G-3Y and NKNSGVENT-1G-3Y.	Subscription / 3Y	\$ 3,200.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-2G-3Y and NKNSGVENT-2G-3Y.	Subscription / 3Y	\$ 3,600.00
Netskope Borderless SD-WAN Zero Trust Inbound Access add-on, 3Y subscription, applicable for NK -ENT-5G-3Y and NKNSGVENT-5G-3Y.	Subscription / 3Y	\$ 7,000.00

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: NVISIONx

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

SKU	Tier	Price	Cost per TB
DSPM-JumpStart-PaaS-P	Up to 50TB	\$147,000	\$2,940
DSPM-Small-PaaS-P	Up to 250TB	\$343,000	\$1,372
DSPM-Medium-PaaS-P	Up to 500TB	\$441,000	\$882
DSPM-Large-PaaS-P	Up to 1PB	\$637,000	\$637
DSPM-Ent1-PaaS-P	Up to 5PB	\$1,470,000	\$294
DSPM-Ent2-PaaS-P	Up to 10PB	\$2,450,000	\$245
DSPM-Ent3-PaaS-P	Up to 25PB	\$5,880,000	\$235.20

SKU	Tier	Price	Cost per TB
DSPM-Jump Start-SaaS-P	Up to 50TB	\$176,400	\$3,724
DSPM-Small-SaaS-P	Up to 250TB	\$384,160	\$1,536.64
DSPM-Medium-SaaS-P	Up to 500TB	\$499,800	\$999.60
DSPM-Large-SaaS-P	Up to 1PB	\$725,200	\$725.20
DSPM-Ent1-SaaS-P	Up to 5PB	\$1,705,200	\$341.04
DSPM-Ent2-SaaS-P	Up to 10PB	\$2,920,000	\$292
DSPM-Ent3-SaaS-P	Up to 25PB	\$6,526,800	\$261.07

SKU	Tier	Price	Cost per TB
DG-Jump Start-SaaS	Up to 50TB	\$147,000	\$2,940
DG-Small-SaaS	Up to 250TB	\$303,800	\$1,215.20
DG-Medium-SaaS	Up to 500TB	\$411,600	\$823.20
DG-Large-SaaS	Up to 1PB	\$563,500	\$563.50
DG-Ent1-SaaS	Up to 5PB	\$1,421,000	\$284.20
DG-Ent2-SaaS	Up to 10PB	\$2,548,000	\$254.80
DG-Ent3-SaaS	Up to 25PB	\$5,439,000	\$217.56

SKU	Tier	Price	Cost per TB
DG-Jump Start-PaaS	Up to 50TB	\$122,500	\$2,450
DG-Small-PaaS	Up to 250TB	\$245,000	\$980
DG-Medium-PaaS	Up to 500TB	\$343,000	\$686
DG-Large-PaaS	Up to 1PB	\$490,000	\$490
DG-Ent1-PaaS	Up to 5PB	\$1,225,000	\$245
DG-Ent2-PaaS	Up to 10PB	\$2,205,000	\$220,50
DG-Ent3-PaaS	Up to 25PB	\$4,900,000	\$196

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
Consulting Services	Rapid Response Consulting. Service will leverage platform to ingest data to review and report on.	\$3,750	Daily

Palo Alto Networks, Cat 15 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Prisma SASE / Strata Data Loss Prevention / Cortex XDR / Prisma Cloud

Service Category: Service Category 15: Data Security

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Prisma Access Enterprise Edition includes private app access and outbound internet security for mobile users and network, premium security subscription, worldwide service locations, 5 service connections, and standard success per unit per year	\$84,250	200 users
Cortex XDR Pro Small	\$10,115	200 endpoints
Prisma Cloud Enterprise Edition includes the complete Cloud Native Application Protection Platform (CNAPP) solution including Cloud Code Security, CSPM, CWPP, CNS, CIEM, Data Security & Web App/API Security. It also includes Prisma Cloud Standard Success.	\$29,400	100 Credits. Prisma Cloud Credits are applied toward cloud security plans and standalone modules. Once the Prisma Cloud Credits are loaded into your account, they can be used to enable Prisma Cloud plans and/or individual product modules from within the Prisma Cloud console.
DLP in Motion	\$263.50	Up to 1.7 Gbps throughput

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Identity Threat Defense Platform Bundle (PFPT ITD - Spotlight + PFPT ITD - Shadow)

Service Category: Service Category 15: Data Security

**Minimum purchase of \$60,000 required

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$100.51	PPU
2501-5000	\$83.30	PPU
5001-10000	\$70.78	PPU
10001-20000	\$60.18	PPU
20001-50000	\$51.13	PPU
50001-100000	\$43.48	PPU
100001-200000	\$36.95	PPU
200001-999999999	\$31.42	PPU

Add-On Services (**OPTIONAL**) for initial term:

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Proofpoint Managed Services

Tier	Price	Unit
1-10000	\$ 242.5	PPU
10001-30000	\$160.28	PPU
30001 - 999999999	\$106.53	PPU

New User Training

Tier	Price	Unit
1-999999999	\$ 9,700.00	Fixed Price for Tier

Proofpoint ITM SaaS Metadata Feed in GB (100 GBs per 30 days)

Tier	Price	Unit
1-999999999	\$ 3,909.32	Fixed Price for Tier

Proofpoint Email DLP - S

Tier	Price	Unit
1-500	\$ 20,523.93	Fixed Price for Tier
501-750	\$ 25,192.63	Fixed Price for Tier
751-1000	\$ 32,515.77	Fixed Price for Tier
1001-2500	\$ 25.41	PPU

2501-5000	\$ 20.33	PPU
5001-10000	\$ 17.59	PPU
10001-20000	\$ 15.64	PPU
20001-50000	\$ 13.68	PPU
50001-100000	\$ 11.73	PPU
100001-200000	\$ 9.77	PPU
200001-999999999	\$ 8.80	PPU

Proofpoint Recurring Consultative Services (16 hours per month)

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Proofpoint Managed Service for Enterprise DLP Bundle

**Minimum purchase of \$132,000.00 required

Tier	Price	Unit
1-10000	\$ 242.5	PPU
10001-30000	\$160.28	PPU
30001 - 999999999	\$106.53	PPU

Proofpoint Enterprise DLP New Customer Training Package

Tier	Price	Unit
1-999999999	\$ 9,700.00	Fixed Price for Tier

Proofpoint Email DLP - S

Tier	Price	Unit
1-500	\$ 20,523.93	Fixed Price for Tier
501-750	\$ 25,192.63	Fixed Price for Tier
751-1000	\$ 32,515.77	Fixed Price for Tier
1001-2500	\$ 25.41	PPU
2501-5000	\$ 20.33	PPU
5001-10000	\$ 17.59	PPU
10001-20000	\$ 15.64	PPU
20001-50000	\$ 13.68	PPU
50001-100000	\$ 11.73	PPU
100001-200000	\$ 9.77	PPU
200001-999999999	\$ 8.80	PPU

PFPT Cloud App Security Broker (Add-on Data Retention for 186 days) (US-Only Deployment) - S

Tier	Price	Unit
1-500	\$ 3,078.59	Fixed Price for Tier
501-750	\$ 4,361.34	Fixed Price for Tier

751-1000	\$ 5,536.57	Fixed Price for Tier
1001-2500	\$ 5.26	PPU
2501-5000	\$ 4.43	PPU
5001-10000	\$ 4.36	PPU
10001-20000	\$ 4.29	PPU
20001-50000	\$ 4.15	PPU
50001-100000	\$ 4.08	PPU
100001-200000	\$ 4.02	PPU
200001-999999999	\$ 3.88	PPU

Proofpoint Endpoint DLP (30 days) (US-Only Deployment) - S

**Minimum purchase amount of \$18,000.00 required

Tier	Price	Unit
1-500	\$ 70.27	PPU
501-750	\$ 58.54	PPU
751-1000	\$ 50.14	PPU
1001-2500	\$ 43.88	PPU
2501-5000	\$ 39.00	PPU
5001-10000	\$ 35.09	PPU
10001-20000	\$ 31.96	PPU
20001-50000	\$ 29.22	PPU
50001-100000	\$ 26.97	PPU
100001-200000	\$ 25.12	PPU
200001-999999999	\$ 23.46	PPU

Proofpoint Endpoint DLP (90 days) (US-Only Deployment) - S

**Minimum purchase amount of \$18,000.00 required

Tier	Price	Unit
1-500	74.77	PPU
501-750	62.35	PPU
751-1000	53.46	PPU
1001-2500	46.72	PPU
2501-5000	41.54	PPU
5001-10000	37.43	PPU
10001-20000	34.01	PPU
20001-50000	31.18	PPU
50001-100000	28.73	PPU
100001-200000	26.68	PPU
200001-999999999	24.92	PPU

Proofpoint ITM SaaS Metadata Capture (30 days) (US-Only Deployment)

****Minimum purchase of \$18,000.00 required**

Tier	Price	Unit
1-500	\$ 331.42	PPU
501-750	\$ 276.16	PPU
751-1000	\$ 236.73	PPU
1001-2500	\$ 207.14	PPU
2501-5000	\$ 184.11	PPU
5001-10000	\$ 165.72	PPU
10001-20000	\$ 150.64	PPU
20001-50000	\$ 138.08	PPU
50001-100000	\$ 127.46	PPU
100001-200000	\$ 118.34	PPU
200001-999999999	\$ 110.48	PPU

Proofpoint ITM SaaS Additional Visual Capture (100-GB Pack) (US-Only Deployment)

Tier	Price	Unit
1-999999999	\$ 1,358.00	PPU

Proofpoint Additional Data Retention for ITM - Add-on (US-Only Deployment)

Tier	Price	Unit
1-999999999	\$ 10.78	PPU

Proofpoint ITM SaaS Metadata Feed in GB (100 GBs per 30 days) (US-Only Deployment)

Tier	Price	Unit
1-999999999	\$ 3,880.00	PPU

Proofpoint Email Exfiltration Protection - S - Regular Users

****Minimum purchase of \$6,000.00 required**

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU

200001-999999999	\$ 29.64	PPU
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Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Proofpoint Enterprise DLP (US-Only Deployment) - Shadow

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
1-2500	\$100.51	PPU
2501-5000	\$83.30	PPU
5001-10000	\$70.78	PPU
10001-20000	\$60.18	PPU
20001-50000	\$51.13	PPU
50001-100000	\$43.48	PPU
100001-200000	\$36.95	PPU
200001-999999999	\$31.42	PPU

Add-On Services (**OPTIONAL**) for initial term:

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Proofpoint Managed Services

Tier	Price	Unit
1-10000	\$ 242.5	PPU
10001-30000	\$160.28	PPU
30001 - 999999999	\$106.53	PPU

New User Training

Tier	Price	Unit
1-999999999	\$ 9,700.00	Fixed Price for Tier

Proofpoint ITM SaaS Metadata Feed in GB (100 GBs per 30 days)

Tier	Price	Unit
1-999999999	\$ 3,909.32	Fixed Price for Tier

Proofpoint Email DLP - S

Tier	Price	Unit
1-500	\$ 20,523.93	Fixed Price for Tier
501-750	\$ 25,192.63	Fixed Price for Tier
751-1000	\$ 32,515.77	Fixed Price for Tier
1001-2500	\$ 25.41	PPU
2501-5000	\$ 20.33	PPU

5001-10000	\$ 17.59	PPU
10001-20000	\$ 15.64	PPU
20001-50000	\$ 13.68	PPU
50001-100000	\$ 11.73	PPU
100001-200000	\$ 9.77	PPU
200001-999999999	\$ 8.80	PPU

Proofpoint Recurring Consultative Services (16 hours per month)

Tier	Price	Unit
1-999999999	\$60,985.39	Fixed Price for Tier

Proofpoint Managed Service for Enterprise DLP Bundle

**Minimum purchase of \$132,000.00 required

Tier	Price	Unit
1-10000	\$ 242.5	PPU
10001-30000	\$160.28	PPU
30001 - 999999999	\$106.53	PPU

Proofpoint Enterprise DLP New Customer Training Package

Tier	Price	Unit
1-999999999	\$ 9,700.00	Fixed Price for Tier

Proofpoint Email DLP - S

Tier	Price	Unit
1-500	\$ 20,523.93	Fixed Price for Tier
501-750	\$ 25,192.63	Fixed Price for Tier
751-1000	\$ 32,515.77	Fixed Price for Tier
1001-2500	\$ 25.41	PPU
2501-5000	\$ 20.33	PPU
5001-10000	\$ 17.59	PPU
10001-20000	\$ 15.64	PPU
20001-50000	\$ 13.68	PPU
50001-100000	\$ 11.73	PPU
100001-200000	\$ 9.77	PPU
200001-999999999	\$ 8.80	PPU

PFPT Cloud App Security Broker (Add-on Data Retention for 186 days) (US-Only Deployment)-S

Tier	Price	Unit
1-500	\$ 3,078.59	Fixed Price for Tier
501-750	\$ 4,361.34	Fixed Price for Tier
751-1000	\$ 5,536.57	Fixed Price for Tier

1001-2500	\$ 5.26	PPU
2501-5000	\$ 4.43	PPU
5001-10000	\$ 4.36	PPU
10001-20000	\$ 4.29	PPU
20001-50000	\$ 4.15	PPU
50001-100000	\$ 4.08	PPU
100001-200000	\$ 4.02	PPU
200001-999999999	\$ 3.88	PPU

Proofpoint Endpoint DLP (30 days) (US-Only Deployment) - S

**Minimum purchase amount of \$18,000.00 required

Tier	Price	Unit
1-500	\$ 70.27	PPU
501-750	\$ 58.54	PPU
751-1000	\$ 50.14	PPU
1001-2500	\$ 43.88	PPU
2501-5000	\$ 39.00	PPU
5001-10000	\$ 35.09	PPU
10001-20000	\$ 31.96	PPU
20001-50000	\$ 29.22	PPU
50001-100000	\$ 26.97	PPU
100001-200000	\$ 25.12	PPU
200001-999999999	\$ 23.46	PPU

Proofpoint Endpoint DLP (90 days) (US-Only Deployment) - S

**Minimum purchase amount of \$18,000.00 required

Tier	Price	Unit
1-500	74.77	PPU
501-750	62.35	PPU
751-1000	53.46	PPU
1001-2500	46.72	PPU
2501-5000	41.54	PPU
5001-10000	37.43	PPU
10001-20000	34.01	PPU
20001-50000	31.18	PPU
50001-100000	28.73	PPU
100001-200000	26.68	PPU
200001-999999999	24.92	PPU

Proofpoint ITM SaaS Metadata Capture (30 days) (US-Only Deployment)

**Minimum purchase of \$18,000.00 required

Tier	Price	Unit
1-500	\$ 331.42	PPU
501-750	\$ 276.16	PPU
751-1000	\$ 236.73	PPU
1001-2500	\$ 207.14	PPU
2501-5000	\$ 184.11	PPU
5001-10000	\$ 165.72	PPU
10001-20000	\$ 150.64	PPU
20001-50000	\$ 138.08	PPU
50001-100000	\$ 127.46	PPU
100001-200000	\$ 118.34	PPU
200001-999999999	\$ 110.48	PPU

Proofpoint ITM SaaS Additional Visual Capture (100-GB Pack) (US-Only Deployment)

Tier	Price	Unit
1-999999999	\$ 1,358.00	PPU

Proofpoint Additional Data Retention for ITM - Add-on (US-Only Deployment)

Tier	Price	Unit
1-999999999	\$ 10.78	PPU

Proofpoint ITM SaaS Metadata Feed in GB (100 GBs per 30 days) (US-Only Deployment)

Tier	Price	Unit
1-999999999	\$ 3,880.00	PPU

Proofpoint Email Exfiltration Protection - S - Regular Users

****Minimum purchase of \$6,000.00 required**

Tier	Price	Unit
1-500	\$ 143.34	PPU
501-750	\$ 121.83	PPU
751-1000	\$ 90.77	PPU
1001-2500	\$ 69.27	PPU
2501-5000	\$ 52.55	PPU
5001-10000	\$ 36.48	PPU
10001-20000	\$ 29.64	PPU
20001-50000	\$ 29.64	PPU
50001-100000	\$ 29.64	PPU
100001-200000	\$ 29.64	PPU
200001-999999999	\$ 29.64	PPU

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Rubrik

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	SKU Name	Description	List Price	Unit of Measure
1	RC-10E-BASET-01	10 GbE Dual 10GBase-T NIC	\$5,000.00	Each
1	RC-10E-SFP-01	10 GbE Dual SFP+ NIC	\$3,200.00	Each
1	RC-25E-SFP	Spare, r6000 Series, 25GbE Dual SFP+	\$5,332.00	Each
1	RC-6K-HW-01	Spare, r6000 Series, 2-port 10/25GbE optical + 2-port 1 GbE copper, NIC - per node	\$440.00	Per Node
1	RC-6K-HW-02	Spare, r6000 Series, 4-port 10GbE 10GBASE-T, NIC - per node	\$470.00	Per Node
1	RC-DDR4-16	Spare, e1000 Series, 16GB-DDR4 DIMM	\$3,675.00	Each
1	RC-DDR4-32	Spare, r6000 Series, 32GB DDR4 DIMM	\$6,759.00	Each
1	RC-E1K-CHASSIS	Spare, e1000 Series, Chassis, with fans, no PSU	\$42,755.00	Each
1	RC-E1K-PSU	Spare, e1000 Series PSU	\$3,315.00	Each
1	RC-F10000-NODE-01	Spare, F10000 All Flash Node, 25GbE dual port SFP+ NIC, 192GB DIMM	\$138,805.00	Each
1	RC-F10K-CHASSIS	Spare, f10000 Series, Chassis with fans, no PSU	\$25,870.00	Each
1	RC-F10K-DDR4-32	Spare, f10000 Series, 32GB-DDR4 DIMM	\$6,759.00	Each
1	RC-F10K-PSU	Spare, f10000 Series, PSU	\$11,071.00	Each
1	RC-F3M-CBL-01	Fiber Optic OM3 LC/LC Cable, 3M, pack of 4	\$500.00	Each
1	RC-HDD-10TB-01	10TB SATA HDD, 3.5"	\$6,000.00	Each
1	RC-HDD-10TB-B	Spare, r6000 Series, 10TB HDD, 3.5"	\$6,000.00	Each
1	RC-HDD-12TB	e1000 Series, 12TB SATA HDD, 3.5"	\$6,645.00	Each
1	RC-HDD-12TB-B	Spare, r6000 Series, 12TB HDD, 3.5"	\$6,300.00	Each
1	RC-HDD-16TB-B	Spare, r6000 Series, 16TB HDD, 3.5	\$8,500.00	Each
1	RC-HDD-20TB-B	Spare, r6000 Series, 20TB HDD, 3.5	\$12,672.00	Each
1	RC-HDD-4TB	Spare, e1000 Series, 4TB HDD, 3.5"	\$3,495.00	Each
1	RC-HDD-4TB-01	4TB SATA HDD, 3.5"	\$2,400.00	Each
1	RC-HDD-4TB-B	Spare, r6000 Series, 4TB HDD, 3.5"	\$2,400.00	Each
1	RC-HDD-8TB	Spare, e1000 Series, 8TB HDD, 3.5"	\$5,300.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RC-HDD-8TB-01	8TB SATA HDD, 3.5"	\$4,800.00	Each
1	RC-HDD-8TB-B	Spare, r6000 Series, 8TB HDD, 3.5"	\$4,800.00	Each
1	RC-HDD-FIPS-16TB-B	Spare, r6000 Series, 16TB FIPS HDD, 3.5"	\$8,500.00	Each
1	RC-HDD-FIPS-8TB-01	8TB SAS HDD, FIPS, 3.5"	\$5,600.00	Each
1	RC-HDD-FIPS-8TB-B	Spare, r6000 Series, 8TB FIPS HDD, 3.5"	\$5,600.00	Each
1	RC-R6K-64-N-01	Spare, r6304s/r6404s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$86,825.00	Each
1	RC-R6K-64-N-02	Spare, r6304s/r6404s Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$86,825.00	Each
1	RC-R6K-96-N-01	Spare, r6000s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$107,813.00	Each
1	RC-R6K-96-N-02	Spare, r6000s Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$107,813.00	Each
1	RC-R6K-C96-ND-01	Spare, r6408 Node, 25GbE dual port SFP+ NIC, 400GB SSD, 96GB DIMM, Non-Encrypted	\$121,875.00	Each
1	RC-R6K-C96-ND-02	Spare, r6408 Node, 10GbE dual port BaseT NIC, 400GB SSD, 96GB DIMM, Non-Encrypted	\$121,875.00	Each
1	RC-R6K-CHASSIS	r6000 Series, Chassis, with fans, no PSU	\$17,916.00	Each
1	RC-R6K-PSU	r6000 Series, PSU, 2200W	\$6,809.00	Each
1	RC-R6KF-96-N-01	r6408f Node, 25GbE Dual SFP+ NIC, 400GB SSD/SAS FIPS, 96GB DIMM	\$121,875.00	Each
1	RC-R6KF-96-N-02	r6408f Node, Dual 10GBASE-T NIC, 400GB SSD/SAS FIPS, 96GB DIMM	\$121,875.00	Each
1	RC-R6KF-C96-ND-01	r6000f Node, 25GbE Dual SFP+ NIC, 480GB SSD/SAS FIPS, CL, 96GB DIMMs	\$121,875.00	Each
1	RC-R6KF-C96-ND-02	r6000f Node, Dual 10GBASE-T NIC, 480GB SSD/SAS FIPS, CL, 96GB DIMMs	\$121,875.00	Each
1	RC-R6KS-96-AZ-N-01	r6408S Azure Node, 25GbE Dual SFP+ NIC, 400GB SSD/SATA, 96GB DIMM	\$107,813.00	Each
1	RC-R6KS-96-AZ-N-02	r6408S Azure Node, Dual 10GBASE-T NIC, 400GB SSD/SATA, 96GB DIMM	\$107,813.00	Each
1	RC-R6KSE-64-N-01	Spare, r6304se/r6404se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$94,638.00	Each
1	RC-R6KSE-64-N-02	Spare, r6304se/r6404se Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$94,638.00	Each
1	RC-R6KSE-96-N-01	Spare, r6000se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$115,626.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RC-R6KSE-96-N-02	Spare, r6000se Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$115,626.00	Each
1	RC-SFP-TSR-01	10G/1G Dual Rate SFP+ Transceiver, pack of 4	\$3,450.00	Each
1	RC-SFP28-TSR-01	25GBase-SR SFP28 Transceiver, pack of 4	\$11,025.00	Each
1	RC-SSD-384T	Spare, f10000 Series, 3.84TB NVMe SSD	\$20,000.00	Each
1	RC-SSD-384T-B	Spare, r6000se Series, 3.8TB SSD	\$18,900.00	Each
1	RC-SSD-400	Spare, e1000 Series, 400GB SSD	\$5,135.30	Each
1	RC-SSD-400-B	Spare, r6000 Series, 400GB SSD	\$6,152.00	Each
1	RC-SSD-768T	Spare, f10000 Series, 7.68TB NVMe SSD	\$40,000.00	Each
1	RC-SSD-FIPS-400-B	Spare, r6000 Series, 400GB SSD, FIPS	\$9,270.00	Each
1	RCA-DDR4-16	Spare, e1000 Series, 16GB-DDR4 DIMM	\$279.30	Each
1	RCA-DDR4-32	Spare, r6000 Series, 32GB DDR4 DIMM	\$431.52	Each
1	RCA-E1K-CHASSIS	Spare, e1000 Series, Chassis, with fans, no PSU	\$4,711.79	Each
1	RCA-E1K-PSU	Spare, e1000 Series PSU	\$407.78	Each
1	RCA-F3M-CBL-01	Fiber Optic OM3 LC/LC Cable, 3M, pack of 4	\$74.01	Each
1	RCA-HDD-10TB-B	Spare, r6000 Series, 10TB HDD, 3.5"	\$337.95	Each
1	RCA-HDD-12TB	e1000 Series, 12TB SATA HDD, 3.5"	\$344.94	Each
1	RCA-HDD-12TB-B	Spare, r6000 Series, 12TB HDD, 3.5"	\$427.33	Each
1	RCA-HDD-16TB-B	Spare, r6000 Series, 16TB HDD, 3.5"	\$555.81	Each
1	RCA-HDD-20TB-B	Spare, r6000 Series, 20TB HDD, 3.5	\$613.06	Each
1	RCA-HDD-4TB	Spare, e1000 Series, 4TB HDD, 3.5"	\$680.10	Each
1	RCA-HDD-4TB-B	Spare, r6000 Series, 4TB HDD, 3.5"	\$685.68	Each
1	RCA-HDD-8TB	Spare, e1000 Series, 8TB HDD, 3.5"	\$744.33	Each
1	RCA-HDD-8TB-B	Spare, r6000 Series, 8TB HDD, 3.5"	\$1,196.80	Each
1	RCA-HDD-FIPS-16TB-B	Spare, r6000 Series, 16TB FIPS HDD, 3.5"	\$713.61	Each
1	RCA-HDD-FIPS-8TB-B	Spare, r6000 Series, 8TB FIPS HDD, 3.5"	\$983.14	Each
1	RCA-R6K-64-N-01	Spare, r6304s/r6404s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$5,073.48	Each
1	RCA-R6K-64-N-02	Spare, r6304s/r6404s Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$5,108.40	Each
1	RCA-R6K-96-N-01	Spare, r6000s Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$5,257.82	Each
1	RCA-R6K-96-N-02	Spare, r6000s Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$5,289.94	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RCA-R6K-CHASSIS	Spare, r6000 Series, Chassis, with fans, no PSU	\$1,738.64	Each
1	RCA-R6K-PSU	Spare, r6000 Series, PSU	\$667.53	Each
1	RCA-R6KF-C96-ND-01	Spare, r6000f Node, 25GbE Dual SFP+ NIC, 480GB SSD FIPS, 96GB DIMM	\$6,011.93	Each
1	RCA-R6KF-C96-ND-02	Spare, r6000f Node, Dual 10GBASE-T NIC, 480GB SSD FIPS, 96GB DIMM	\$6,041.26	Each
1	RCA-R6KSE-64-N-01	Spare, r6304se/r6404se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 64GB DIMM	\$7,363.74	Each
1	RCA-R6KSE-64-N-02	Spare, r6304se/r6404se Node, Dual 10GBASE-T NIC, 400GB SSD, 64GB DIMM	\$7,398.66	Each
1	RCA-R6KSE-96-N-01	Spare, r6000se Node, 25GbE Dual SFP+ NIC, 400GB SSD, 96GB DIMM	\$7,877.66	Each
1	RCA-R6KSE-96-N-02	Spare, r6000se Node, Dual 10GBASE-T NIC, 400GB SSD, 96GB DIMM	\$7,915.36	Each
1	RCA-SFP-TSR-01	10G/1G Dual Rate SFP+ Transceiver, pack of 4	\$909.12	Each
1	RCA-SFP28-TSR-01	25GBase-SR SFP28 Transceiver, pack of 4	\$463.64	Each
1	RCA-SSD-384T-B	Spare, r6000se Series, 3.8TB SSD	\$1,916.00	Each
1	RCA-SSD-400	e1000 Series, 400GB SSD, SAS	\$621.44	Each
1	RCA-SSD-400-B	Spare, r6000s Series, 400GB SSD	\$540.45	Each
1	RCA-SSD-FIPS-400-B	Spare, r6000 Series, 400GB SSD, FIPS	\$1,082.29	Each
1	RH-6304S-01	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, SFP+ NIC	\$14,214.00	Each
1	RH-6304S-02	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, 10GBase-T NIC	\$14,214.00	Each
1	RH-6304SE-01	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, SFP+ NIC	\$39,214.00	Each
1	RH-6304SE-02	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, 10GBase-T NIC	\$39,214.00	Each
1	RH-6404S-01	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, SFP+ NIC	\$18,761.00	Each
1	RH-6404S-02	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$18,761.00	Each
1	RH-6404SE-01	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, SFP+ NIC	\$43,761.00	Each
1	RH-6404SE-02	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$43,761.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-6408-01	r6408 Appliance, 4-nodes, 96TB raw HDD, 1.6TB SSD, dual port SFP+ NIC, Non-Encrypted	\$23,409.00	Each
1	RH-6408-02	r6408 Appliance, 4-nodes, 96TB raw HDD, 1.6TB SSD, dual port 10GBaseT NIC, Non-Encrypted	\$23,409.00	Each
1	RH-6408F-01	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$44,260.00	Each
1	RH-6408F-02	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$44,260.00	Each
1	RH-6408S-01	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, SFP+ NIC	\$23,409.00	Each
1	RH-6408S-02	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$23,409.00	Each
1	RH-6408SE-01	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, SFP+ NIC	\$48,409.00	Each
1	RH-6408SE-02	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$48,409.00	Each
1	RH-6410S-01	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, SFP+ NIC	\$24,504.00	Each
1	RH-6410S-02	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$24,504.00	Each
1	RH-6410SE-01	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, SFP+ NIC	\$49,504.00	Each
1	RH-6410SE-02	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$49,504.00	Each
1	RH-6412S-01	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, SFP+ NIC	\$27,769.00	Each
1	RH-6412S-02	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$27,769.00	Each
1	RH-6412SE-01	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, SFP+ NIC	\$52,769.00	Each
1	RH-6412SE-02	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$52,769.00	Each
1	RH-6416F-01	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$48,686.00	Each
1	RH-6416F-02	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$48,686.00	Each
1	RH-6416S-01	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, SFP+ NIC	\$32,727.00	Each
1	RH-6416S-02	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$32,727.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-6416SE-01	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, SFP+ NIC	\$57,727.00	Each
1	RH-6416SE-02	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$57,727.00	Each
1	RH-6420S-01	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, SFP+ NIC	\$38,688.00	Each
1	RH-6420S-02	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$38,688.00	Each
1	RH-6420SE-01	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, SFP+ NIC	\$64,818.00	Each
1	RH-6420SE-02	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$64,818.00	Each
1	RH-E1104S	e1104s Appliance, 1-node, 8TB raw HDD, 0.4TB SSD, 1GbE NIC	\$5,111.00	Each
1	RH-E1108S	e1108s Appliance, 1-node, 16TB raw HDD, 0.4TB SSD, 1GbE NIC	\$5,360.00	Each
1	RH-E1112S	e1112s Appliance, 1-node, 24TB raw HDD, 0.4TB SSD, 1GbE NIC	\$5,730.00	Each
1	RH-F10404-01	f10404 All Flash Appliance, 4-node, 76.8TB raw SSD, SFP+ NIC	\$57,500.00	Each
1	RH-F10404-02	f10404 All Flash Appliance, 4-node, 76.8TB raw SSD, 10GBase-T NIC	\$57,500.00	Each
1	RH-F10404-HW-N-01	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port SFP+ NIC with chassis	\$17,968.00	Each
1	RH-F10404-HW-N-02	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port 10GBase-T NIC with chassis	\$17,968.00	Each
1	RH-F10404-NA-01	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port SFP+ NIC without chassis	\$17,968.00	Each
1	RH-F10404-NA-02	Add-On Node, F10404, 22TB raw, SSD NVMe, dual-port 10GBase-T NIC without chassis	\$17,968.00	Each
1	RH-F10408-01	f10408 All Flash Appliance, 4-node, 153.6TB raw SSD, SFP+ NIC	\$93,751.00	Each
1	RH-F10408-02	f10408 All Flash Appliance, 4-node, 153.6TB raw SSD, 10GBase-T NIC	\$93,751.00	Each
1	RH-F10408-HW-N-01	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port SFP+ NIC with chassis	\$29,296.00	Each
1	RH-F10408-HW-N-02	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port 10GBase-T NIC with chassis	\$29,296.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-F10408-NA-01	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port SFP+ NIC without chassis	\$29,296.00	Each
1	RH-F10408-NA-02	Add-On Node, F10408, 44TB raw, SSD NVMe, dual-port 10GBase-T NIC without chassis	\$29,296.00	Each
1	RH-R6304S-HW-N-01	r6304s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$4,547.00	Each
1	RH-R6304S-HW-N-02	r6304s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$4,547.00	Each
1	RH-R6304S-HW-NB-01	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, dual-port SFP+ NIC without chassis	\$4,547.00	Each
1	RH-R6304S-HW-NB-02	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, 10GBase-T NIC without chassis	\$4,547.00	Each
1	RH-R6304S-NB-02	Add-On Node, r6304s, 10GBase-T NIC Without chassis	\$86,825.00	Each
1	RH-R6304SE-HW-N-02	r6304se, 12TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$13,675.00	Each
1	RH-R6304SE-HW-NB-01	Add-On Node, r6304se, 12TB raw HDD, SFP+NIC 3.8TB SSD, without chassis	\$13,675.00	Each
1	RH-R6304SE-HW-NB-02	Add-On Node, r6304se, 12TB raw HDD, 3.8TB SSD, 10GBase-T NIC without chassis	\$13,675.00	Each
1	RH-R6404S-HW-N-01	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$5,863.00	Each
1	RH-R6404S-HW-N-02	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$5,863.00	Each
1	RH-R6404S-NA-01	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$5,863.00	Each
1	RH-R6404S-NA-02	r6404s, 12TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$5,863.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6404SE-HW-N-02	r6404se, 12TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$13,675.00	Each
1	RH-R6408F-HW-N-01	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$13,831.00	Each
1	RH-R6408F-HW-N-02	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$13,831.00	Each
1	RH-R6408F-NA-01	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$13,831.00	Each
1	RH-R6408F-NA-02	r6408f, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$13,831.00	Each
1	RH-R6408S-HW-N-01	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$7,315.00	Each
1	RH-R6408S-HW-N-02	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$7,315.00	Each
1	RH-R6408S-NA-01	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$7,315.00	Each
1	RH-R6408S-NA-02	r6408s, 24TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$7,315.00	Each
1	RH-R6408SE-HW-N-02	r6408se, 24TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$15,128.00	Each
1	RH-R6408SE-NA-01	r6408se, 24TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$15,128.00	Each
1	RH-R6410S-HW-N-01	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$7,658.00	Each
1	RH-R6410S-HW-N-02	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$7,658.00	Each
1	RH-R6410S-NA-01	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$7,658.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6410S-NA-02	r6410s, 30TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$7,658.00	Each
1	RH-R6410SE-HW-N-01	r6410se, 30TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$15,470.00	Each
1	RH-R6410SE-HW-N-02	r6410se, 30TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$15,470.00	Each
1	RH-R6410SE-NA-01	r6410se, 30TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$15,470.00	Each
1	RH-R6412S-HW-N-01	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$8,678.00	Each
1	RH-R6412S-HW-N-02	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$8,678.00	Each
1	RH-R6412S-NA-01	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$8,678.00	Each
1	RH-R6412S-NA-02	r6412s, 36TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$8,678.00	Each
1	RH-R6412SE-HW-N-01	r6412se, 36TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$16,490.00	Each
1	RH-R6412SE-HW-N-02	r6412se, 36TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$16,490.00	Each
1	RH-R6412SE-NA-01	r6412se, 36TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$16,490.00	Each
1	RH-R6416F-HW-N-01	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$15,215.00	Each
1	RH-R6416F-HW-N-02	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$15,215.00	Each
1	RH-R6416F-NA-01	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$15,215.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6416F-NA-02	r6416f, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$15,215.00	Each
1	RH-R6416S-HW-N-01	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$10,227.00	Each
1	RH-R6416S-HW-N-02	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$10,227.00	Each
1	RH-R6416S-NA-01	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$10,227.00	Each
1	RH-R6416S-NA-02	r6416s, 48TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$10,227.00	Each
1	RH-R6416SE-HW-N-01	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$18,040.00	Each
1	RH-R6416SE-HW-N-02	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$18,040.00	Each
1	RH-R6416SE-NA-01	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$18,040.00	Each
1	RH-R6416SE-NA-02	r6416se, 48TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$18,040.00	Each
1	RH-R6420S-HW-N-01	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$12,090.00	Each
1	RH-R6420S-HW-N-02	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port, 10GBase-T NIC with chassis	\$12,090.00	Each
1	RH-R6420S-NA-01	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$12,090.00	Each
1	RH-R6420S-NA-02	r6420s, 60TB raw HDD, 0.4TB SSD, single-node upgrade, dual-port, 10GBase-T NIC without chassis	\$12,090.00	Each
1	RH-R6420SE-HW-N-01	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC with chassis	\$20,256.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RH-R6420SE-HW-N-02	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC with chassis	\$20,256.00	Each
1	RH-R6420SE-NA-01	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port SFP+ NIC without chassis	\$20,256.00	Each
1	RH-R6420SE-NA-02	r6420se, 60TB raw HDD, 3.8TB SSD, single-node upgrade, dual-port 10GBase-T NIC without chassis	\$20,256.00	Each
1	RHA-6304S-01	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, SFP+ NIC	\$17,837.17	Each
1	RHA-6304S-02	r6304s Appliance, 3-node, 36TB raw HDD, 1.2TB SSD, 10GBase-T NIC	\$16,376.76	Each
1	RHA-6304SE-01	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, SFP+ NIC	\$20,774.33	Each
1	RHA-6304SE-02	r6304se Appliance, 4-node, 36TB raw HDD, 11.4TB SSD, 10GBase-T NIC	\$20,901.42	Each
1	RHA-6404S-01	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, SFP+ NIC	\$22,440.48	Each
1	RHA-6404S-02	r6404s Appliance, 4-node, 48TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$20,536.93	Each
1	RHA-6404SE-01	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, SFP+ NIC	\$25,812.91	Each
1	RHA-6404SE-02	r6404se Appliance, 4-node, 48TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$25,960.94	Each
1	RHA-6408F-01	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$35,034.00	Each
1	RHA-6408F-02	r6408f Appliance, 4-node, 96TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$35,307.71	Each
1	RHA-6408S-01	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, SFP+ NIC	\$26,597.54	Each
1	RHA-6408S-02	r6408s Appliance, 4-node, 96TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$24,801.84	Each
1	RHA-6408SE-01	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, SFP+ NIC	\$29,784.55	Each
1	RHA-6408SE-02	r6408se Appliance, 4-node, 96TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$29,925.60	Each
1	RHA-6410S-01	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, SFP+ NIC	\$28,276.50	Each
1	RHA-6410S-02	r6410s Appliance, 4-node, 120TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$26,227.67	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RHA-6410SE-01	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, SFP+ NIC	\$31,384.94	Each
1	RHA-6410SE-02	r6410se Appliance, 4-node, 120TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$31,534.37	Each
1	RHA-6412S-01	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, SFP+ NIC	\$29,868.44	Each
1	RHA-6412S-02	r6412s Appliance, 4-node, 144TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$28,027.76	Each
1	RHA-6412SE-01	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, SFP+ NIC	\$35,423.62	Each
1	RHA-6412SE-02	r6412se Appliance, 4-node, 144TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$35,571.65	Each
1	RHA-6416F-01	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, SFP+ NIC	\$38,118.86	Each
1	RHA-6416F-02	r6416f Appliance, 4-node, 192TB raw HDD, 1.6TB SSD FIPS, 10GBase-T NIC	\$38,118.86	Each
1	RHA-6416S-01	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, SFP+ NIC	\$30,612.19	Each
1	RHA-6416S-02	r6416 Appliance, 4-node, 192TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$28,527.70	Each
1	RHA-6416SE-01	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, SFP+ NIC	\$37,148.30	Each
1	RHA-6416SE-02	r6416se Appliance, 4-node, 192TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$37,299.12	Each
1	RHA-6420S-01	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, SFP+ NIC	\$32,803.85	Each
1	RHA-6420S-02	r6420 Appliance, 4-node, 240TB raw HDD, 1.6TB SSD, 10GBase-T NIC	\$30,565.20	Each
1	RHA-6420SE-01	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, SFP+ NIC	\$39,238.86	Each
1	RHA-6420SE-02	r6420se Appliance, 4-node, 240TB raw HDD, 15.2TB SSD, 10GBase-T NIC	\$39,339.41	Each
1	RHA-E1104S	e1104s Appliance, 1-node, 8TB raw HDD, 0.4TB SSD, 1GbE NIC	\$6,009.14	Each
1	RHA-E1108S	e1108s Appliance, 1-node, 16TB raw HDD, 0.4TB SSD, 1GbE NIC	\$6,301.01	Each
1	RHA-E1112S	e1112s Appliance, 1-node, 24TB raw HDD, 0.4TB SSD, 1GbE NIC	\$6,855.42	Each
1	RHA-R6304S-HW-NB-01	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, dual-port SFP+ NIC without chassis	\$5,073.48	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RHA-R6304S-HW-NB-02	Add-On Node, r6304s, 12TB raw HDD, 0.4TB SSD, 10GBase-T NIC without chassis	\$5,108.40	Each
1	RHA-R6304SE-HW-NB-01	Add-On Node, r6304se, 12TB raw HDD, 3.8TB SSD, dual-port SFP+ NIC without chassis	\$7,363.74	Each
1	RHA-R6304SE-HW-NB-02	Add-On Node, r6304se, 12TB raw HDD, 3.8TB SSD, 10GBase-T NIC without chassis	\$7,398.66	Each
1	RL-BT-RCDM	RCDM Software, Life of Device; per usable BETB	\$4,754.00	Per 1 Usable BETB
1	RL-BT-TPH-RCDM	RCDM Software - Third Party Hardware, Life of Device; per usable BETB	\$4,754.00	Per 1 Usable BETB
1	RL-TB-EDG-L3-PP	Rubrik Zero Trust Data Protection for Remote and Branch Office tied to life of device, per usable BETB, L3 Support, Prepay	\$117.00	Per 1 BETB Per Month
1	RL-TB-EDG-PE-PP	Rubrik Zero Trust Data Protection for Remote and Branch Office tied to life of device, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 BETB Per Month
1	RS-BE-ADN-L3-PP	Rubrik Business Add-On Edition; per usable BETB; L3 Support; prepay	\$42.00	Per 1 Usable BETB Per Month
1	RS-BE-ADN-PE-PA	Rubrik Business Add-On Edition; per usable BETB; Premium Support; pay annual	\$47.00	Per 1 Usable BETB Per Month
1	RS-BE-ADN-PE-PP	Rubrik Business Add-On Edition; per usable BETB; Premium Support; prepay	\$47.00	Per 1 Usable BETB Per Month
1	RS-BE-RSCP-ADN-L3-PP	Rubrik RSC-P Business Add-On Edition; per usable BETB; L3 Support; prepay	\$42.00	Per 1 Usable BETB Per Month
1	RS-BE-RSCP-ADN-PE-PA	Rubrik RSC-P Business Add-On Edition; per usable BETB; L3 Support; pay annual	\$47.00	Per 1 Usable BETB Per Month
1	RS-BE-RSCP-ADN-PE-PP	Rubrik RSC-P Business Add-On Edition; per usable BETB; Premium Support; prepay	\$47.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-BS-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; Basic support; prepay	\$64.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-APFL-L3-PA	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; L3 support; pay annual	\$72.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-L3-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; L3 support; prepay	\$72.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-LB-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; L3 Basic support; prepay	\$58.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-PE-PA	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; Premium support; pay annual	\$80.00	Per 1 Usable BETB Per Month
1	RS-BT-APFL-PE-PP	Rubrik Orchestrated Application Recovery, unlimited per appliance; per usable BETB; Premium support; prepay	\$80.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-L3-PA	Rubrik Business Edition; per usable BETB; L3 support; pay annual	\$147.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-L3-PP	Rubrik Business Edition; per usable BETB; L3 support; prepay	\$147.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-PE-PA	Rubrik Business Edition; per usable BETB; Premium support; pay annual	\$163.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-PE-PP	Rubrik Business Edition; per usable BETB; Premium support; prepay	\$163.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-RSCG-PE-PA	Rubrik Security Cloud - Government, Business Edition; per usable BETB; Premium support; pay annual	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCG-PE-PP	Rubrik Security Cloud - Government, Business Edition; per usable BETB; Premium support; prepay	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Business Edition; Third Party Hardware, per usable BETB; Premium support; pay annual	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Business Edition; Third Party Hardware, per usable BETB; Premium support; prepay	\$203.75	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-L3-PA	Rubrik Security Cloud - Private, Business Edition; per usable BETB; L3 support; pay annual	\$147.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-BE-RSCP-L3-PP	Rubrik Security Cloud - Private, Business Edition; per usable BETB; L3 support; prepay	\$147.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-PE-PA	Rubrik Security Cloud - Private, Business Edition; per usable BETB; Premium support; pay annual	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-PE-PP	Rubrik Security Cloud - Private, Business Edition; per usable BETB; Premium support; prepay	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-L3-PA	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; L3 Support; Pay annual	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-L3-PP	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; L3 Support; Prepay	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-PE-PA	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; Premium support; Pay annual	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-RSCP-TPH-PE-PP	Rubrik Security Cloud - Private, Business Edition; Third Party Hardware, per usable BETB; Premium support; Prepay	\$163.00	Per 1 Usable BETB per month
1	RS-BT-BE-SC-PE-PA	Rubrik Scale Business Edition; per usable BETB; Premium support; pay annual	\$163.00	Per BETB per month
1	RS-BT-BE-SC-PE-PP	Rubrik Scale Business Edition; per usable BETB; Premium support; prepay	\$163.00	Per BETB per month
1	RS-BT-BE-TPH-L3-PA	Rubrik Business Edition - Third Party Hardware; per usable BETB; L3 Support; pay annual	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-TPH-L3-PP	Rubrik Business Edition - Third Party Hardware; per usable BETB; L3 Support; prepay	\$146.70	Per 1 Usable BETB per month
1	RS-BT-BE-TPH-PE-PA	Rubrik Business Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$163.00	Per 1 Usable BETB Per Month
1	RS-BT-BE-TPH-PE-PP	Rubrik Business Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$163.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-BUE-L3-PA	Enterprise Edition Add-on for Business, L3 Support, Pay Annual	\$58.50	
1	RS-BT-BUE-L3-PP	Enterprise Edition Add-on for Business, L3 Support, Prepay	\$58.50	
1	RS-BT-BUE-PE-PA	Enterprise Edition Add-on for Business, Premium Support, Pay Annual	\$65.00	
1	RS-BT-BUE-PE-PP	Enterprise Edition Add-on for Business, Premium Support, Prepay	\$65.00	
1	RS-BT-BUE-RSCG-PE-PA	Rubrik Security Cloud - Government, Add-On from Business Edition to Enterprise Edition, Premium support; pay annual	\$81.25	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCG-PE-PP	Rubrik Security Cloud - Government, Add-On from Business Edition to Enterprise Edition, Premium support; prepay	\$81.25	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-L3-PA	Rubrik Security Cloud - Private, Add-On from Business Edition to Enterprise Edition	\$59.00	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-L3-PP	Rubrik Security Cloud - Private, Add-On from Business Edition to Enterprise Edition	\$59.00	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Business, Premium Support, Pay Annual	\$65.00	Per 1 Usable BETB per month
1	RS-BT-BUE-RSCP-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Business, Premium Support, Prepay	\$65.00	Per 1 Usable BETB per month
1	RS-BT-BUE-SC-PE-PA	Scale Enterprise Edition Add-on for Scale Business, Premium Support, Pay Annual	\$65.00	Per BETB per month
1	RS-BT-BUE-SC-PE-PP	Scale Enterprise Edition Add-on for Scale Business, Premium Support, Prepay	\$65.00	Per BETB per month
1	RS-BT-BUP-L3-PA	Enterprise Proactive Edition Add-on for Business, L3 Support, Pay Annual	\$150.30	Per 1 Usable BETB per month
1	RS-BT-BUP-L3-PP	Enterprise Proactive Edition Add-on for Business, L3 Support, Prepay	\$150.30	Per 1 Usable BETB per month
1	RS-BT-BUP-PE-PA	Enterprise Proactive Edition Add-on for Business, Premium Support, Pay Annual	\$167.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-BUP-PE-PP	Enterprise Proactive Edition Add-on for Business, Premium Support, Prepay	\$167.00	Per 1 Usable BETB per month
1	RS-BT-BUP-RSCG-PE-PA	Rubrik Security Cloud - Government, Upgrade from Business Edition to Enterprise Proactive Edition, Premium support; pay annual	\$283.75	Per 1 Usable BETB per month
1	RS-BT-BUP-RSCG-PE-PP	Rubrik Security Cloud - Government, Upgrade from Business Edition to Enterprise Proactive Edition, Premium support; prepay	\$283.75	Per 1 Usable BETB per month
1	RS-BT-CCE30-BS-PP	Add-On from Complete Edition to Complete Elite Edition, 30TB, Basic Support, Prepay	\$37.00	Per 1 Usable BETB per month
1	RS-BT-CCE30-LB-PP	Add-On from Complete Edition to Complete Elite Edition, 30TB, L3 Basic Support, Prepay	\$33.30	Per 1 Usable BETB per month
1	RS-BT-CCE60-BS-PP	Add-On from Complete Edition to Complete Elite Edition, 60TB, Basic Support, Prepay	\$26.00	Per 1 Usable BETB per month
1	RS-BT-CCE60-LB-PP	Add-On from Complete Edition to Complete Elite Edition, 60TB, L3 Basic Support, Prepay	\$23.40	Per 1 Usable BETB per month
1	RS-BT-CCP30-BS-PP	Add-On from Complete Edition to Complete Pro Edition, 30TB, Basic Support, Prepay	\$8.00	Per 1 Usable BETB per month
1	RS-BT-CCP30-LB-PP	Add-On from Complete Edition to Complete Pro Edition, L3 Basic Support	\$7.20	Per 1 Usable BETB per month
1	RS-BT-CCP60-BS-PP	Add-On from Complete Edition to Complete Pro Edition, 60TB, Basic Support, Prepay	\$7.00	Per 1 Usable BETB per month
1	RS-BT-CCP60-LB-PP	Add-On from Complete Edition to Complete Pro Edition, L3 Basic Support, Prepay	\$6.30	Per 1 Usable BETB per month
1	RS-BT-CE30-BS-PP	Rubrik Complete Edition, 30TB usable; per usable BETB; Basic support; prepay	\$30.00	Per 1 BETB Per Month
1	RS-BT-CE30-LB-PP	Rubrik Complete Edition, 30TB usable; per usable BETB; L3 Basic support; prepay	\$27.00	Per 1 BETB Per Month
1	RS-BT-CE60-BS-PP	Rubrik Complete Edition, 60TB usable; per usable BETB; Basic support; prepay	\$28.00	Per 1 BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-CE60-LB-PP	Rubrik Complete Edition, 60TB usable; per usable BETB; L3 Basic support; prepay	\$26.00	Per 1 BETB Per Month
1	RS-BT-CEL30-BS-PP	Rubrik Complete Elite Edition, 30TB usable; per usable BETB; Basic support; prepay	\$67.00	Per 1 Usable BETB Per Month
1	RS-BT-CEL30-LB-PP	Rubrik Complete Elite Edition, 30TB usable; per usable BETB; L3 Basic support; prepay	\$61.00	Per 1 Usable BETB Per Month
1	RS-BT-CEL60-BS-PP	Rubrik Complete Elite Edition, 60TB usable; per usable BETB; Basic support; prepay	\$54.00	Per 1 Usable BETB Per Month
1	RS-BT-CEL60-LB-PP	Rubrik Complete Elite Edition, 60TB usable; per usable BETB; L3 Basic support; prepay	\$49.00	Per 1 Usable BETB Per Month
1	RS-BT-CEP30-BS-PP	Rubrik Complete Pro Edition, 30TB usable; per usable BETB; Basic support; prepay	\$38.00	Per 1 BETB Per Month
1	RS-BT-CEP30-LB-PP	Rubrik Complete Pro Edition, 30TB usable; per usable BETB; L3 Basic support; prepay	\$34.00	Per 1 BETB Per Month
1	RS-BT-CEP60-BS-PP	Rubrik Complete Pro Edition, 60TB usable; per usable BETB; Basic support; prepay	\$35.00	Per 1 BETB Per Month
1	RS-BT-CEP60-LB-PP	Rubrik Complete Pro Edition, 60TB usable; per usable BETB; L3 Basic support; prepay	\$33.00	Per 1 BETB Per Month
1	RS-BT-CLE-BS-PP	Rubrik Cloud Edition; per BETB; Basic support; prepay	\$107.00	Per 1 BETB Per Month
1	RS-BT-CLE-L3-PA	Rubrik Cloud Edition; per BETB; L3 support; pay annual	\$120.00	Per 1 BETB Per Month
1	RS-BT-CLE-L3-PP	Rubrik Cloud Edition; per BETB; L3 support; prepay	\$120.00	Per 1 BETB Per Month
1	RS-BT-CLE-LB-PP	Rubrik Cloud Edition; per BETB; L3 Basic support; prepay	\$97.00	Per 1 BETB Per Month
1	RS-BT-CLE-PE-PA	Rubrik Cloud Edition; per BETB; Premium support; pay annual	\$130.00	Per 1 BETB Per Month
1	RS-BT-CLE-PE-PP	Rubrik Cloud Edition; per BETB; Premium support; prepay	\$130.00	Per 1 BETB Per Month
1	RS-BT-CPE30-BS-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 30TB, Basic Support, Prepay	\$29.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-CPE30-LB-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 30TB, L3 Basic Support, Prepay	\$26.10	Per 1 Usable BETB per month
1	RS-BT-CPE60-BS-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 60TB, Basic Support, Prepay	\$19.00	Per 1 Usable BETB per month
1	RS-BT-CPE60-LB-PP	Add-On from Complete Pro Edition to Complete Elite Edition, 60TB, L3 Basic Support, Prepay	\$17.10	Per 1 Usable BETB per month
1	RS-BT-CVA-BS-PP	Rubrik Cloud Vault - Archive; per BETB; Basic support; prepay	\$3.56	Per 1 BETB Per Month
1	RS-BT-CVA-L3-PA	Rubrik Cloud Vault - Archive; per BETB; L3 support; pay annual	\$3.68	Per 1 BETB Per Month
1	RS-BT-CVA-L3-PP	Rubrik Cloud Vault - Archive; per BETB; L3 support; prepay	\$3.68	Per 1 BETB Per Month
1	RS-BT-CVA-LB-PP	Rubrik Cloud Vault - Archive; per BETB; L3 Basic support; prepay	\$3.49	Per 1 BETB Per Month
1	RS-BT-CVA-PE-PA	Rubrik Cloud Vault - Archive; per BETB; Premium support; pay annual	\$3.75	Per 1 BETB Per Month
1	RS-BT-CVA-PE-PP	Rubrik Cloud Vault - Archive; per BETB; Premium support; prepay	\$3.75	Per 1 BETB Per Month
1	RS-BT-CVAG-PE-PA	Rubrik Cloud Vault - Archive - Government, per BETB, Premium Support, Pay Annual	\$4.40	Per 1 BETB Per Month
1	RS-BT-CVAG-PE-PP	Rubrik Cloud Vault - Archive - Government, per BETB, Premium Support, Prepay	\$4.40	Per 1 BETB Per Month
1	RS-BT-CVB-BS-PP	Rubrik Cloud Vault - Backup; per BETB; Basic support; prepay	\$15.20	Per 1 BETB Per Month
1	RS-BT-CVB-L3-PA	Rubrik Cloud Vault - Backup; per BETB; L3 support; pay annual	\$15.68	Per 1 BETB Per Month
1	RS-BT-CVB-L3-PP	Rubrik Cloud Vault - Backup; per BETB; L3 support; prepay	\$15.68	Per 1 BETB Per Month
1	RS-BT-CVB-LB-PP	Rubrik Cloud Vault - Backup; per BETB; L3 Basic support; prepay	\$14.90	Per 1 BETB Per Month
1	RS-BT-CVB-PE-PA	Rubrik Cloud Vault - Backup; per BETB; Premium support; pay annual	\$16.00	Per 1 BETB Per Month
1	RS-BT-CVB-PE-PP	Rubrik Cloud Vault - Backup; per BETB; Premium support; prepay	\$16.00	Per 1 BETB Per Month
1	RS-BT-CVBG-PE-PA	Rubrik Cloud Vault - Backup - Government, per BETB, Premium Support, Pay Annual	\$20.00	Per 1 BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-CVBG-PE-PP	Rubrik Cloud Vault - Backup - Government, per BETB, Premium Support, Prepay	\$20.00	Per 1 BETB Per Month
1	RS-BT-CVBGR-L3-PA	Rubrik Cloud Vault - Backup GRS; per BETB; L3 support; pay annual	\$66.64	Per 1 Usable BETB per month
1	RS-BT-CVBGR-L3-PP	Rubrik Cloud Vault - Backup GRS; per BETB; L3 support; prepay	\$66.64	Per 1 Usable BETB per month
1	RS-BT-CVBGR-PE-PA	Rubrik Cloud Vault - Backup GRS; per BETB; Premium support; pay annual	\$68.00	Per 1 Usable BETB per month
1	RS-BT-CVBGR-PE-PP	Rubrik Cloud Vault - Backup GRS; per BETB; Premium support; prepay	\$68.00	Per 1 Usable BETB per month
1	RS-BT-CVBZR-L3-PA	Rubrik Cloud Vault - Backup ZRS; per BETB; L3 support; pay annual	\$48.02	Per 1 Usable BETB per month
1	RS-BT-CVBZR-L3-PP	Rubrik Cloud Vault - Backup ZRS; per BETB; L3 support; prepay	\$48.02	Per 1 Usable BETB per month
1	RS-BT-CVBZR-PE-PA	Rubrik Cloud Vault - Backup ZRS; per BETB; Premium support; pay annual	\$49.00	Per 1 Usable BETB per month
1	RS-BT-CVBZR-PE-PP	Rubrik Cloud Vault - Backup ZRS; per BETB; Premium support; prepay	\$49.00	Per 1 Usable BETB per month
1	RS-BT-EDG-BS-PP	Rubrik Edge Foundation Edition; per usable BETB; Basic support; prepay	\$104.00	Per 1 BETB Per Month
1	RS-BT-EDG-L3-PA	Rubrik Edge Foundation Edition; per usable BETB; L3 support; pay annual	\$117.00	Per 1 BETB Per Month
1	RS-BT-EDG-L3-PP	Rubrik Edge Foundation Edition; per usable BETB; L3 support; prepay	\$117.00	Per 1 BETB Per Month
1	RS-BT-EDG-LB-PP	Rubrik Edge Foundation Edition; per usable BETB; L3 Basic support; prepay	\$94.00	Per 1 BETB Per Month
1	RS-BT-EDG-PE-PA	Rubrik Edge Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 BETB Per Month
1	RS-BT-EDG-PE-PP	Rubrik Edge Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 BETB Per Month
1	RS-BT-EE-L3-PA	Rubrik Enterprise Edition; per usable BETB; L3 support; pay annual	\$206.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-L3-PP	Rubrik Enterprise Edition; per usable BETB; L3 support; prepay	\$206.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-PE-PA	Rubrik Enterprise Edition; per usable BETB; Premium support; pay annual	\$228.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-PE-PP	Rubrik Enterprise Edition; per usable BETB; Premium support; prepay	\$228.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-EE-RSCG-PE-PA	Rubrik Security Cloud - Government, Enterprise Edition; per usable BETB; Premium support; pay annual	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCG-PE-PP	Rubrik Security Cloud - Government, Enterprise Edition; per usable BETB; Premium support; prepay	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; pay annual	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; prepay	\$285.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-L3-PA	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; L3 support; pay annual	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-L3-PP	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; L3 support; prepay	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; Premium support; pay annual	\$228.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition; per usable BETB; Premium support; prepay	\$228.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-L3-PA	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; L3 Support; Pay annual	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-L3-PP	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; L3 Support; Prepay	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; Pay annual	\$228.00	Per 1 Usable BETB per month
1	RS-BT-EE-RSCP-TPH-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition; Third Party Hardware, per usable BETB; Premium support; Prepay	\$228.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-EE-SC-PE-PA	Rubrik Scale Enterprise Edition; per usable BETB; Premium support; pay annual	\$228.00	Per BETB per month
1	RS-BT-EE-SC-PE-PP	Rubrik Scale Enterprise Edition; per usable BETB; Premium support; prepay	\$228.00	Per BETB per month
1	RS-BT-EE-TPH-L3-PA	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; L3 Support; pay annual	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-TPH-L3-PP	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; L3 Support; prepay	\$205.00	Per 1 Usable BETB per month
1	RS-BT-EE-TPH-PE-PA	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$228.00	Per 1 Usable BETB Per Month
1	RS-BT-EE-TPH-PE-PP	Rubrik Enterprise Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$228.00	Per 1 Usable BETB Per Month
1	RS-BT-EUP-L3-PA	Enterprise Proactive Edition Add-on for Enterprise Edition, L3 Support, Pay Annual	\$91.80	Per 1 Usable BETB per month
1	RS-BT-EUP-L3-PP	Enterprise Proactive Edition Add-on for Enterprise Edition, L3 Support, Prepay	\$91.80	Per 1 Usable BETB per month
1	RS-BT-EUP-PE-PA	Enterprise Proactive Edition Add-on for Enterprise Edition, Premium Support, Pay Annual	\$102.00	Per 1 Usable BETB per month
1	RS-BT-EUP-PE-PP	Enterprise Proactive Edition Add-on for Enterprise Edition, Premium Support, Prepay	\$102.00	Per 1 Usable BETB per month
1	RS-BT-EUP-RSCG-PE-PA	Rubrik Security Cloud - Government, Upgrade from Enterprise Edition to Enterprise Proactive Edition, Premium support; pay annual	\$202.50	Per 1 Usable BETB per month
1	RS-BT-EUP-RSCG-PE-PP	Rubrik Security Cloud - Government, Upgrade from Enterprise Edition to Enterprise Proactive Edition, Premium support; prepay	\$202.50	Per 1 Usable BETB per month
1	RS-BT-FE-E1K-PE-PA	Rubrik for Remote and Branch Office Appliance; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-E1K-PE-PP	Rubrik for Remote and Branch Office Appliance; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FE-L3-PA	Rubrik Foundation Edition; per usable BETB; L3 support; pay annual	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-L3-PP	Rubrik Foundation Edition; per usable BETB; L3 support; prepay	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-PE-PA	Rubrik Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-PE-PP	Rubrik Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-RSCG-PE-PA	Rubrik Security Cloud - Government, Foundation Edition, per usable BETB, Premium Support, Pay Annual	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCG-PE-PP	Rubrik Security Cloud - Government, Foundation Edition, per usable BETB, Premium Support, Prepay	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Pay Annual	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Prepay	\$162.50	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-L3-PA	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, L3 Support, Pay Annual	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-L3-PP	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, L3 Support, Prepay	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-PE-PA	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, Premium Support, Pay Annual	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-PE-PP	Rubrik Security Cloud - Private, Foundation Edition, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-TPH-L3-PA	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, L3 Support, Pay Annual	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-TPH-L3-PP	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, L3 Support, Prepay	\$117.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FE-RSCP-TPH-PE-PA	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Pay Annual	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-RSCP-TPH-PE-PP	Rubrik Security Cloud - Private, Foundation Edition, Third Party Hardware, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 Usable BETB per month
1	RS-BT-FE-SC-PE-PA	Rubrik Scale Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-SC-PE-PP	Rubrik Scale Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-TPH-L3-PA	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; L3 Support; pay annual	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-TPH-L3-PP	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; L3 Support; prepay	\$117.00	Per 1 Usable BETB per month
1	RS-BT-FE-TPH-PE-PA	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-TPH-PE-PP	Rubrik Foundation Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-FE-VC-PE-PA	Rubrik Virtual Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 BETB Per Month
1	RS-BT-FE-VC-PE-PP	Rubrik Virtual Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 BETB Per Month
1	RS-BT-FUB-L3-PA	Business Edition Add-on for Foundation, L3 Support, Pay Annual	\$29.70	
1	RS-BT-FUB-L3-PP	Business Edition Add-on for Foundation, L3 Support, Prepay	\$29.70	
1	RS-BT-FUB-PE-PA	Business Edition Add-on for Foundation, Premium Support, Pay Annual	\$33.00	
1	RS-BT-FUB-PE-PP	Business Edition Add-on for Foundation, Premium Support, Prepay	\$33.00	
1	RS-BT-FUB-RSCG-PE-PA	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Business Edition, Premium support; pay annual	\$41.25	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FUB-RSCG-PE-PP	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Business Edition, Premium support; prepay	\$41.25	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-L3-PA	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Business Edition	\$30.00	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-L3-PP	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Business Edition	\$30.00	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-PE-PA	Rubrik Security Cloud - Private, Business Edition Add-on for Foundation, Premium support, Pay Annual	\$33.00	Per 1 Usable BETB per month
1	RS-BT-FUB-RSCP-PE-PP	Rubrik Security Cloud - Private, Business Edition Add-on for Foundation, Premium support, Prepay	\$33.00	Per 1 Usable BETB per month
1	RS-BT-FUB-SC-PE-PA	Scale Business Edition Add-on for Scale Foundation, Premium Support, Pay Annual	\$33.00	Per BETB per month
1	RS-BT-FUB-SC-PE-PP	Scale Business Edition Add-on for Scale Foundation, Premium Support, Prepay	\$33.00	Per BETB per month
1	RS-BT-FUE-L3-PA	Enterprise Edition Add-on for Foundation, L3 Support, Pay Annual	\$88.20	
1	RS-BT-FUE-L3-PP	Enterprise Edition Add-on for Foundation, L3 Support, Prepay	\$88.20	
1	RS-BT-FUE-PE-PA	Enterprise Edition Add-on for Foundation, Premium Support, Pay Annual	\$98.00	
1	RS-BT-FUE-PE-PP	Enterprise Edition Add-on for Foundation, Premium Support, Prepay	\$98.00	
1	RS-BT-FUE-RSCG-PE-PA	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Enterprise Edition, Premium support; pay annual	\$122.50	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCG-PE-PP	Rubrik Security Cloud - Government, Add-On from Foundation Edition to Enterprise Edition, Premium support; prepay	\$122.50	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCP-L3-PA	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Enterprise Edition	\$88.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-FUE-RSCP-L3-PP	Rubrik Security Cloud - Private, Add-On from Foundation Edition to Enterprise Edition	\$88.00	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCP-PE-PA	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Foundation, Premium Support, Pay Annual	\$98.00	Per 1 Usable BETB per month
1	RS-BT-FUE-RSCP-PE-PP	Rubrik Security Cloud - Private, Enterprise Edition Add-on for Foundation, Premium Support, Prepay	\$98.00	Per 1 Usable BETB per month
1	RS-BT-FUE-SC-PE-PA	Scale Enterprise Edition Add-on for Scale Foundation, Premium Support, Pay Annual	\$98.00	Per BETB per month
1	RS-BT-FUE-SC-PE-PP	Scale Enterprise Edition Add-on for Scale Foundation, Premium Support, Prepay	\$98.00	Per BETB per month
1	RS-BT-FUP-L3-PA	Enterprise Proactive Edition Add-on for Foundation, L3 Support, Pay Annual	\$180.00	Per 1 Usable BETB per month
1	RS-BT-FUP-L3-PP	Enterprise Proactive Edition Add-on for Foundation, L3 Support, Prepay	\$180.00	Per 1 Usable BETB per month
1	RS-BT-FUP-PE-PA	Enterprise Proactive Edition Add-on for Foundation, Premium Support, Pay Annual	\$200.00	Per 1 Usable BETB per month
1	RS-BT-FUP-PE-PP	Enterprise Proactive Edition Add-on for Foundation, Premium Support, Prepay	\$200.00	Per 1 Usable BETB per month
1	RS-BT-FUP-RSCG-PE-PA	Rubrik Security Cloud - Government, Upgrade from Foundation Edition to Enterprise Proactive Edition, Premium support; pay annual	\$325.00	Per 1 Usable BETB per month
1	RS-BT-FUP-RSCG-PE-PP	Rubrik Security Cloud - Government, Upgrade from Foundation Edition to Enterprise Proactive Edition, Premium support; prepay	\$325.00	Per 1 Usable BETB per month
1	RS-BT-NDA-L3-PA	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; L3 support; pay annual	\$4,500.00	Per 1 Appliance
1	RS-BT-NDA-L3-PP	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; L3 support; prepay	\$4,500.00	Per 1 Appliance
1	RS-BT-NDA-PE-PA	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; Premium support; pay annual	\$5,000.00	Per 1 Appliance

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-NDA-PE-PP	Rubrik NAS Direct Archive, unlimited per appliance; per appliance; Premium support; prepay	\$5,000.00	Per 1 Appliance
1	RS-BT-NDAG-PE-PA	Rubrik NAS Direct Archive - Government, unlimited per appliance; per appliance; Premium support; pay annual	\$6,250.00	Per appliance
1	RS-BT-NDAG-PE-PP	Rubrik NAS Direct Archive - Government, unlimited per appliance; per appliance; Premium support; prepay	\$6,250.00	Per appliance
1	RS-BT-PRE-L3-PA	Rubrik Enterprise Proactive Edition; per usable BETB; L3 support; pay annual	\$297.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-L3-PP	Rubrik Enterprise Proactive Edition; per usable BETB; L3 support; prepay	\$297.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-PE-PA	Rubrik Enterprise Proactive Edition; per usable BETB; Premium support; pay annual	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-PE-PP	Rubrik Enterprise Proactive Edition; per usable BETB; Premium support; prepay	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-RSCG-PE-PA	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; per usable BETB; Premium support; pay annual	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-RSCG-PE-PP	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; per usable BETB; Premium support; prepay	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-RSCGH-PE-PA	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; Third Party Hardware, per usable BETB; Premium support; pay annual	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-RSCGH-PE-PP	Rubrik Security Cloud - Government, Enterprise Proactive Edition Edition; Third Party Hardware, per usable BETB; Premium support; prepay	\$412.50	Per 1 Usable BETB per month
1	RS-BT-PRE-SC-PE-PA	Rubrik Scale Enterprise Proactive Edition; per usable BETB; Premium support; pay annual	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-SC-PE-PP	Rubrik Scale Enterprise Proactive Edition; per usable BETB; Premium support; prepay	\$330.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-PRE-TPH-PE-PA	Rubrik Enterprise Proactive Edition - Third Party Hardware; per usable BETB; Premium support; pay annual	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-PRE-TPH-PE-PP	Rubrik Enterprise Proactive Edition - Third Party Hardware; per usable BETB; Premium support; prepay	\$330.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-L3-PA	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; L3 support; pay annual	\$54.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-L3-PP	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; L3 support; prepay	\$54.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-PE-PA	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$60.00	Per 1 Usable BETB Per Month
1	RS-BT-RAD-PE-PP	Rubrik Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; prepay	\$60.00	Per 1 Usable BETB Per Month
1	RS-BT-RCDM-T	Rubrik Cloud Data Management Software, per usable BETB, Premium Support, Prepay	\$130.00	Per 1 Usable BETB per month
1	RS-BT-RDPMS-L3-PA	Rubrik Security Cloud - Private, Cluster Management; per appliance; L3 support; pay annual	\$376.00	Per 1 BETB Per Month
1	RS-BT-RDPMS-L3-PP	Rubrik Security Cloud - Private, Cluster Management; per appliance; L3 support; prepay	\$376.00	Per 1 BETB Per Month
1	RS-BT-RDPMS-PE-PA	Rubrik Security Cloud - Private, Cluster Management; per appliance; Premium support; pay annual	\$417.00	Per 1 BETB Per Month
1	RS-BT-RDPMS-PE-PP	Rubrik Security Cloud - Private, Cluster Management; per appliance; Premium support; prepay	\$417.00	Per 1 BETB Per Month
1	RS-BT-RSCP-EDG-BS-PP	Rubrik Security Cloud - Private, Rubrik Edge; per usable BETB; Basic support; prepay	\$104.00	Per 1 Usable BETB per month
1	RS-BT-RSCP-EDG-PE-PA	Rubrik Security Cloud - Private, Rubrik Edge Foundation Edition; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB per month
1	RS-BT-RSCP-EDG-PE-PP	Rubrik Security Cloud - Private, Rubrik Edge Foundation Edition; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-RZTDP-L3-PA	Rubrik Security Cloud; per usable BETB; L3 support; pay annual	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-RZTDP-L3-PP	Rubrik Security Cloud; per usable BETB; L3 support; prepay	\$117.00	Per 1 Usable BETB Per Month
1	RS-BT-RZTDP-PE-PA	Rubrik Security Cloud; per usable BETB; Premium support; pay annual	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-RZTDP-PE-PP	Rubrik Security Cloud; per usable BETB; Premium support; prepay	\$130.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-APFL-PE-PA	Rubrik Orchestrated Application Recovery; per usable BETB; Premium support; pay annual	\$80.00	Per 1 BETB Per Month
1	RS-BT-SC-APFL-PE-PP	Rubrik Orchestrated Application Recovery; per usable BETB; Premium support; prepay	\$80.00	Per 1 BETB Per Month
1	RS-BT-SC-RAD-PE-PA	Rubrik Scale Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$59.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-RAD-PE-PP	Rubrik Scale Ransomware Investigation, unlimited per appliance; per usable BETB; Premium support; prepay	\$59.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-SNR-PE-PA	Rubrik Scale Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$78.00	Per 1 Usable BETB Per Month
1	RS-BT-SC-SNR-PE-PP	Rubrik Scale Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; prepay	\$78.00	Per 1 Usable BETB Per Month
1	RS-BT-SNR-L3-PA	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; L3 support; pay annual	\$70.00	Per 1 BETB Per Month
1	RS-BT-SNR-L3-PP	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; L3 support; prepay	\$70.00	Per 1 BETB Per Month
1	RS-BT-SNR-PE-PA	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; pay annual	\$78.00	Per 1 BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-BT-SNR-PE-PP	Rubrik Sensitive Data Discovery and Remediation, unlimited per appliance; per usable BETB; Premium support; prepay	\$78.00	Per 1 BETB Per Month
1	RS-BT-SW-SVC-L3	Support for Life of Device RCDM Software; per usable BETB; L3 support	\$82.00	Per 1 BETB Per Month
1	RS-BT-SW-SVC-PE	Support for Life of Device RCDM Software; per usable BETB	\$91.00	Per 1 BETB Per Month
1	RS-EE-ADN-L3-PP	Rubrik Enterprise Add-On Edition; per usable BETB; L3 Support; prepay	\$126.00	Per 1 Usable BETB Per Month
1	RS-EE-ADN-PE-PA	Rubrik Enterprise Add-On Edition; per usable BETB; Premium Support; pay annual	\$140.00	Per 1 Usable BETB Per Month
1	RS-EE-ADN-PE-PP	Rubrik Enterprise Add-On Edition; per usable BETB; Premium Support; prepay	\$140.00	Per 1 Usable BETB Per Month
1	RS-EE-RSCP-ADN-L3-PP	Rubrik RSC-P Enterprise Add-On Edition; per usable BETB; L3 Support; prepay	\$126.00	Per 1 Usable BETB Per Month
1	RS-EE-RSCP-ADN-PE-PA	Rubrik RSC-P Enterprise Add-On Edition; per usable BETB; Premium Support; pay annual	\$140.00	Per 1 Usable BETB Per Month
1	RS-EE-RSCP-ADN-PE-PP	Rubrik RSC-P Enterprise Add-On Edition; per usable BETB; Premium Support; prepay	\$140.00	Per 1 Usable BETB Per Month
1	RS-FE-ADN-L3-PP	Rubrik Foundation Add-On Edition; per usable BETB; L3 Support; prepay	\$25.00	Per 1 Usable BETB Per Month
1	RS-FE-ADN-PE-PA	Rubrik Foundation Add-On Edition; per usable BETB; Premium support; pay annual	\$28.00	Per 1 Usable BETB Per Month
1	RS-FE-ADN-PE-PP	Rubrik Foundation Add-On Edition; per usable BETB; Premium Support; prepay	\$28.00	Per 1 Usable BETB Per Month
1	RS-FE-RSCP-ADN-L3-PP	Rubrik RSC-P Foundation Add-On Edition; per usable BETB; L3 Support; prepay	\$25.00	Per 1 Usable BETB Per Month
1	RS-FE-RSCP-ADN-PE-PA	Rubrik RSC-P Foundation Add-On Edition; per usable BETB; Premium Support; Pay Annual.	\$28.00	Per 1 Usable BETB Per Month
1	RS-FE-RSCP-ADN-PE-PP	Rubrik RSC-P Foundation Add-On Edition; per usable BETB; Premium support; Prepay.	\$28.00	Per 1 Usable BETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BE-CLU-L3-PA	Rubrik Cloud Unstructured Business Edition; per usable FETB; L3 support; pay annual	\$46.80	Per 1 Usable FETB per month
1	RS-FT-BE-CLU-L3-PP	Rubrik Cloud Unstructured Business Edition; per usable FETB; L3 support; prepay	46.80	Per 1 Usable FETB per month
1	RS-FT-BE-CLU-PE-PA	Rubrik Cloud Unstructured Business Edition; per usable FETB; Premium support; pay annual	52.00	Per 1 Usable FETB per month
1	RS-FT-BE-CLU-PE-PP	Rubrik Cloud Unstructured Business Edition; per usable FETB; Premium support; prepay	52.00	Per 1 Usable FETB per month
1	RS-FT-BE-NCD-L3-PA	Rubrik NAS Cloud Direct Business Edition; per FETB; L3 support; pay annual	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NCD-L3-PP	Rubrik NAS Cloud Direct Business Edition; per FETB; L3 support; prepay	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NCD-PE-PA	Rubrik NAS Cloud Direct Business Edition; per FETB; Premium support; pay annual	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NCD-PE-PP	Rubrik NAS Cloud Direct Business Edition; per FETB; Premium support; prepay	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDS-L3-PA	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; pay annual	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDS-L3-PP	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; prepay	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDS-PE-PA	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; pay annual	\$57.00	Per 1 FETB per month
1	RS-FT-BE-NDS-PE-PP	Rubrik Data Security as a Service Business Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; prepay	\$57.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BE-NDSB-L3-PA	Rubrik Data Security as a Service Business Edition for NAS; per FETB; L3 support; pay annual	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NDSB-L3-PP	Rubrik Data Security as a Service Business Edition for NAS; per FETB; L3 support; prepay	\$47.00	Per 1 FETB per month
1	RS-FT-BE-NDSB-PE-PA	Rubrik Data Security as a Service Business Edition for NAS; per FETB; Premium support; pay annual	\$52.00	Per 1 FETB per month
1	RS-FT-BE-NDSB-PE-PP	Rubrik Data Security as a Service Business Edition for NAS; per FETB; Premium support; prepay	\$52.00	Per 1 FETB per month
1	RS-FT-BE-UCL-L3-PA	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Pay annual	\$146.70	Per 1 Usable FETB per month
1	RS-FT-BE-UCL-L3-PP	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Prepay	\$146.70	Per 1 Usable FETB per month
1	RS-FT-BE-UCL-PE-PA	Rubrik Business Edition for Customer Hosted Universal Cloud License per FETB; Premium support; Pay annual	\$163.00	Per 1 Usable FETB per month
1	RS-FT-BE-UCL-PE-PP	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB; Premium support; Prepay	\$163.00	Per 1 Usable FETB per month
1	RS-FT-BE-UCLG-PE-PA	Rubrik Business Edition for Customer Hosted Universal Cloud License per FETB - Government; Premium support; Pay annual	\$203.75	Per 1 Usable FETB per month
1	RS-FT-BE-UCLG-PE-PP	Rubrik Business Edition for Customer Hosted Universal Cloud License; per FETB - Government; Premium support; Prepay	\$203.75	Per 1 Usable FETB per month
1	RS-FT-BE-UDS-L3-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Pay annual	\$203.00	Per FETB per month
1	RS-FT-BE-UDS-L3-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Prepay	\$203.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BE-UDS-PE-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Pay annual	\$225.00	Per FETB per month
1	RS-FT-BE-UDS-PE-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Prepay	\$225.00	Per FETB per month
1	RS-FT-BE-UDSB-L3-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; L3 support; Pay annual	\$147.00	Per 1 FETB per month
1	RS-FT-BE-UDSB-L3-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; L3 support; Prepay	\$147.00	Per 1 FETB per month
1	RS-FT-BE-UDSB-PE-PA	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; Premium support; Pay annual	\$163.00	Per 1 FETB per month
1	RS-FT-BE-UDSB-PE-PP	Rubrik Data Security as a Service Business Edition for Universal Cloud License; per FETB; Premium support; Prepay	\$163.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-L3-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$19.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-L3-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$19.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-PE-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$21.00	Per 1 FETB per month
1	RS-FT-BUE-NDS-PE-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$21.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BUE-UCL-L3-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; Pay annual	\$58.50	Per 1 Usable FETB per month
1	RS-FT-BUE-UCL-L3-PP	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; Prepay	\$58.50	Per 1 Usable FETB per month
1	RS-FT-BUE-UCL-PE-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; Pay annual	\$65.00	Per 1 Usable FETB per month
1	RS-FT-BUE-UCL-PE-PP	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; Prepay	\$65.00	Per 1 Usable FETB per month
1	RS-FT-BUE-UDS-L3-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Pay annual	\$59.00	Per FETB per month
1	RS-FT-BUE-UDS-L3-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Prepay	\$59.00	Per FETB per month
1	RS-FT-BUE-UDS-PE-PA	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Pay annual	\$65.00	Per FETB per month
1	RS-FT-BUE-UDS-PE-PP	Add-On from Business Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Prepay	\$65.00	Per FETB per month
1	RS-FT-BUP-UCL-L3-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Pay annual	\$150.30	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-BUP-UCL-L3-PP	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Prepay	\$150.30	Per 1 Usable FETB per month
1	RS-FT-BUP-UCL-PE-PA	Add-On from Customer Hosted UCL Business Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; Pay annual	\$167.00	Per 1 Usable FETB per month
1	RS-FT-DSP-L3-PA	Rubrik Data Security Posture Management; per usable FETB; L3 support; pay annual	\$74.70	Per 1 Usable FETB Per Month
1	RS-FT-DSP-L3-PP	Rubrik Data Security Posture Management; per usable FETB; L3 support; prepay	\$74.70	Per 1 Usable FETB Per Month
1	RS-FT-DSP-PE-PA	Rubrik Data Security Posture Management; per usable FETB; Premium support; pay annual	\$83.00	Per 1 Usable FETB Per Month
1	RS-FT-DSP-PE-PP	Rubrik Data Security Posture Management; per usable FETB; Premium support; prepay	\$83.00	Per 1 Usable FETB Per Month
1	RS-FT-DSPG-PE-PA	Rubrik Data Security Posture Management - Government; per usable FETB; Premium support; pay annual	\$103.75	Per 1 Usable FETB per month
1	RS-FT-DSPG-PE-PP	Rubrik Data Security Posture Management - Government; per usable FETB; Premium support; prepay	\$103.75	Per 1 Usable FETB per month
1	RS-FT-EE-NDS-L3-PA	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; pay annual	\$72.00	Per 1 FETB per month
1	RS-FT-EE-NDS-L3-PP	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; prepay	\$72.00	Per 1 FETB per month
1	RS-FT-EE-NDS-PE-PA	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; pay annual	\$80.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-EE-NDS-PE-PP	Rubrik Data Security as a Service Enterprise Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; prepay	\$80.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-L3-PA	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; L3 support; pay annual	\$66.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-L3-PP	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; L3 support; prepay	\$66.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-PE-PA	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; Premium support; pay annual	\$73.00	Per 1 FETB per month
1	RS-FT-EE-NDSB-PE-PP	Rubrik Data Security as a Service Enterprise Edition for NAS; per FETB; Premium support; prepay	\$73.00	Per 1 FETB per month
1	RS-FT-EE-UCL-L3-PA	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Pay annual	\$205.20	Per 1 Usable FETB per month
1	RS-FT-EE-UCL-L3-PP	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Prepay	\$205.20	Per 1 Usable FETB per month
1	RS-FT-EE-UCL-PE-PA	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License per FETB; Premium support; Pay annual	\$228.00	Per 1 Usable FETB per month
1	RS-FT-EE-UCL-PE-PP	Rubrik Enterprise Edition for Customer Hosted Universal Cloud License; per FETB; Premium support; Prepay	\$228.00	Per 1 Usable FETB per month
1	RS-FT-EE-UDS-L3-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Pay annual	\$315.00	Per FETB per month
1	RS-FT-EE-UDS-L3-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Prepay	\$315.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-EE-UDS-PE-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Pay annual	\$350.00	Per FETB per month
1	RS-FT-EE-UDS-PE-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Prepay	\$350.00	Per FETB per month
1	RS-FT-EE-UDSB-L3-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License; per FETB; L3 support; Pay annual	\$205.00	Per 1 FETB per month
1	RS-FT-EE-UDSB-L3-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License; per FETB; L3 support; Prepay	\$205.00	Per 1 FETB per month
1	RS-FT-EE-UDSB-PE-PA	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License per FETB; Premium support; Pay annual	\$228.00	Per 1 FETB per month
1	RS-FT-EE-UDSB-PE-PP	Rubrik Data Security as a Service Enterprise Edition for Universal Cloud License; per FETB; Premium support; Prepay	\$228.00	Per 1 FETB per month
1	RS-FT-EUP-UCL-L3-PA	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Pay annual	\$91.80	Per 1 Usable FETB per month
1	RS-FT-EUP-UCL-L3-PP	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; Prepay	\$91.80	Per 1 Usable FETB per month
1	RS-FT-EUP-UCL-PE-PA	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; Pay annual	\$102.00	Per 1 Usable FETB per month
1	RS-FT-EUP-UCL-PE-PP	Add-On from Customer Hosted UCL Enterprise Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; Prepay	\$102.00	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FE-CLU-L3-PA	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; L3 support; pay annual	\$38.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-CLU-L3-PP	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; L3 support; prepay	\$38.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-CLU-PE-PA	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; Premium support; pay annual	\$42.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-CLU-PE-PP	Rubrik Cloud Unstructured Foundation Edition; per usable FETB; Premium support; prepay	\$42.00	Per 1 Usable FETB Per Month
1	RS-FT-FE-NDS-L3-PA	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; pay annual	\$41.00	Per 1 FETB per month
1	RS-FT-FE-NDS-L3-PP	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; L3 support; prepay	\$41.00	Per 1 FETB per month
1	RS-FT-FE-NDS-PE-PA	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; pay annual	\$46.00	Per 1 FETB per month
1	RS-FT-FE-NDS-PE-PP	Rubrik Data Security as a Service Foundation Edition for NAS, including 3 BETB of Rubrik Cloud Vault (Archive Tier); per FETB; Premium support; prepay	\$46.00	Per 1 FETB per month
1	RS-FT-FE-UDS-L3-PA	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Pay annual	\$149.00	Per FETB per month
1	RS-FT-FE-UDS-L3-PP	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; L3 support; Prepay	\$149.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FE-UDS-PE-PA	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Pay annual	\$165.00	Per FETB per month
1	RS-FT-FE-UDS-PE-PP	Rubrik Data Security as a Service Foundation Edition for Universal Cloud License, including 12 BETB of Rubrik Cloud Vault (Backup Tier); per FETB; Premium support; Prepay	\$165.00	Per FETB per month
1	RS-FT-FUB-CLU-L3-PA	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; L3 support; Pay annual	\$9.00	Per 1 Usable FETB per month
1	RS-FT-FUB-CLU-L3-PP	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; L3 support; Prepay	\$9.00	Per 1 Usable FETB per month
1	RS-FT-FUB-CLU-PE-PA	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; Premium support; Pay annual	\$10.00	Per 1 Usable FETB per month
1	RS-FT-FUB-CLU-PE-PP	Add-On from Cloud Unstructured Foundation Edition to Cloud Unstructured Business Edition; per FETB; Premium support; Prepay	\$10.00	Per 1 Usable FETB per month
1	RS-FT-FUB-NCD-L3-PA	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; L3 support; pay annual	\$9.00	Per 1 FETB per month
1	RS-FT-FUB-NCD-L3-PP	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; L3 support; prepay	\$9.00	Per 1 FETB per month
1	RS-FT-FUB-NCD-PE-PA	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; Premium support; pay annual	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-NCD-PE-PP	Business Edition Add-On for Rubrik NAS Cloud Direct; per FETB; Premium support; prepay	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-NDS-L3-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$9.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUB-NDS-L3-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$9.00	Per 1 FETB per month
1	RS-FT-FUB-NDS-PE-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-NDS-PE-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$10.00	Per 1 FETB per month
1	RS-FT-FUB-UCL-L3-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; L3 support; Pay annual	\$29.70	Per 1 Usable FETB per month
1	RS-FT-FUB-UCL-L3-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; L3 support; Prepay	\$29.70	Per 1 Usable FETB per month
1	RS-FT-FUB-UCL-PE-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; Premium support; Pay annual	\$33.00	Per 1 Usable FETB per month
1	RS-FT-FUB-UCL-PE-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Business Edition; per FETB; Premium support; Prepay	\$33.00	Per 1 Usable FETB per month
1	RS-FT-FUB-UCLG-PE-PA	Add-On from FE to BE for Rubrik Customer Hosted Universal Cloud License - Government; per FETB; Premium support; Pay Annual	\$41.25	Per 1 Usable FETB per month
1	RS-FT-FUB-UCLG-PE-PP	Add-On from FE to BE for Rubrik Customer Hosted Universal Cloud License - Government; per FETB; Premium support; Prepay	\$41.25	Per 1 Usable FETB per month
1	RS-FT-FUB-UDS-L3-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Pay annual	\$30.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUB-UDS-L3-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Prepay	\$30.00	Per FETB per month
1	RS-FT-FUB-UDS-PE-PA	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Pay annual	\$33.00	Per FETB per month
1	RS-FT-FUB-UDS-PE-PP	Add-On from Foundation Edition to Business Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Prepay	\$33.00	Per FETB per month
1	RS-FT-FUE-NDS-L3-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$28.00	Per 1 FETB per month
1	RS-FT-FUE-NDS-L3-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$28.00	Per 1 FETB per month
1	RS-FT-FUE-NDS-PE-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$31.00	Per 1 FETB per month
1	RS-FT-FUE-NDS-PE-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$31.00	Per 1 FETB per month
1	RS-FT-FUE-UCL-L3-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; pay annual	\$88.20	Per 1 Usable FETB per month
1	RS-FT-FUE-UCL-L3-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; L3 support; prepay	\$88.20	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUE-UCL-PE-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; pay annual	\$98.00	Per 1 Usable FETB per month
1	RS-FT-FUE-UCL-PE-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Edition; per FETB; Premium support; prepay	\$98.00	Per 1 Usable FETB per month
1	RS-FT-FUE-UDS-L3-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Pay annual	\$88.00	Per FETB per month
1	RS-FT-FUE-UDS-L3-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; L3 support; Prepay	\$88.00	Per FETB per month
1	RS-FT-FUE-UDS-PE-PA	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Pay annual	\$98.00	Per FETB per month
1	RS-FT-FUE-UDS-PE-PP	Add-On from Foundation Edition to Enterprise Edition for Rubrik Data Security as a Service for Universal Cloud License; per FETB; Premium support; Prepay	\$98.00	Per FETB per month
1	RS-FT-FUP-UCL-L3-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; pay annual	\$180.00	Per 1 Usable FETB per month
1	RS-FT-FUP-UCL-L3-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; L3 support; prepay	\$180.00	Per 1 Usable FETB per month
1	RS-FT-FUP-UCL-PE-PA	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; pay annual	\$200.00	Per 1 Usable FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-FUP-UCL-PE-PP	Add-On from Customer Hosted UCL Foundation Edition to Customer Hosted UCL Enterprise Proactive Edition; per FETB; Premium support; prepay	\$200.00	Per 1 Usable FETB per month
1	RS-FT-LAM-PE-PA	Rubrik Laminar offering; per usable FETB; Premium support; Pay Annual	\$83.00	Per 1 Usable FETB Per Month
1	RS-FT-LAM-PE-PP	Rubrik Laminar offering; per usable FETB; Premium support; prepay	\$83.00	Per FETB per month
1	RS-FT-NCD-BS-PP	Rubrik NAS Cloud Direct; per FETB; Basic support; prepay	\$34.00	Per 1 FETB Per Month
1	RS-FT-NCD-L3-PA	Rubrik NAS Cloud Direct; per FETB; L3 support; pay annual	\$38.00	Per 1 FETB Per Month
1	RS-FT-NCD-L3-PP	Rubrik NAS Cloud Direct; per FETB; L3 support; prepay	\$38.00	Per 1 FETB Per Month
1	RS-FT-NCD-LB-PP	Rubrik NAS Cloud Direct; per FETB; L3 Basic support; prepay	\$31.00	Per 1 FETB Per Month
1	RS-FT-NCD-PE-PA	Rubrik NAS Cloud Direct; per FETB; Premium support; pay annual	\$42.00	Per 1 FETB Per Month
1	RS-FT-NCD-PE-PP	Rubrik NAS Cloud Direct; per FETB; Premium support; prepay	\$42.00	Per 1 FETB Per Month
1	RS-FT-NDA-BS-PP	Rubrik NAS Direct Archive; per FETB; Basic support; prepay	\$27.00	Per 1 FETB Per Month
1	RS-FT-NDA-L3-PA	Rubrik NAS Direct Archive; per FETB; L3 support; pay annual	\$30.00	Per 1 FETB Per Month
1	RS-FT-NDA-L3-PP	Rubrik NAS Direct Archive; per FETB; L3 support; prepay	\$30.00	Per 1 FETB Per Month
1	RS-FT-NDA-LB-PP	Rubrik NAS Direct Archive; per FETB; L3 Basic support; prepay	\$25.00	Per 1 FETB Per Month
1	RS-FT-NDA-PE-PA	Rubrik NAS Direct Archive; per FETB; Premium support; pay annual	\$33.00	Per 1 FETB Per Month
1	RS-FT-NDA-PE-PP	Rubrik NAS Direct Archive; per FETB; Premium support; prepay	\$33.00	Per 1 FETB Per Month
1	RS-FT-NDAG-PE-PA	Rubrik NAS Direct Archive - Government; per FETB; Premium support; pay annual	\$41.25	Per 1 FETB per month
1	RS-FT-NDAG-PE-PP	Rubrik NAS Direct Archive - Government; per FETB; Premium support; prepay	\$41.25	Per 1 FETB per month
1	RS-FT-NUB-NDS-L3-PA	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$14.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-NUB-NDS-L3-PP	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$14.00	Per 1 FETB per month
1	RS-FT-NUB-NDS-PE-PA	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$15.00	Per 1 FETB per month
1	RS-FT-NUB-NDS-PE-PP	Add-On from NAS to Business Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$15.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-L3-PA	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$34.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-L3-PP	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$34.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-PE-PA	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$38.00	Per 1 FETB per month
1	RS-FT-NUE-NDS-PE-PP	Add-On from NAS to Enterprise Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$38.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-L3-PA	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; pay annual	\$3.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-L3-PP	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; L3 support; prepay	\$3.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-PE-PA	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; pay annual	\$4.00	Per 1 FETB per month
1	RS-FT-NUF-NDS-PE-PP	Add-On from NAS to Foundation Edition for Rubrik Data Security as a Service for NAS; per FETB; Premium support; prepay	\$4.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-PRE-UCL-L3-PA	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Pay annual	\$297.00	Per 1 Usable FETB per month
1	RS-FT-PRE-UCL-L3-PP	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License; per FETB; L3 support; Prepay	\$297.00	Per 1 Usable FETB per month
1	RS-FT-PRE-UCL-PE-PA	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License per FETB; Premium support; Pay annual	\$330.00	Per 1 Usable FETB per month
1	RS-FT-PRE-UCL-PE-PP	Rubrik Enterprise Proactive Edition for Customer Hosted Universal Cloud License; per FETB; Premium support; Prepay	\$330.00	Per 1 Usable FETB per month
1	RS-FT-RAD-BS-PP	Rubrik Ransomware Investigation; per FETB; Basic support; prepay	\$48.00	Per 1 FETB Per Month
1	RS-FT-RAD-L3-PA	Rubrik Ransomware Investigation; per FETB; L3 support; pay annual	\$54.00	Per 1 FETB Per Month
1	RS-FT-RAD-L3-PP	Rubrik Ransomware Investigation; per FETB; L3 support; prepay	\$54.00	Per 1 FETB Per Month
1	RS-FT-RAD-LB-PP	Rubrik Ransomware Investigation; per FETB; L3 Basic support; prepay	\$44.00	Per 1 FETB Per Month
1	RS-FT-RAD-PE-PA	Rubrik Ransomware Investigation; per FETB; Premium support; pay annual	\$60.00	Per 1 FETB Per Month
1	RS-FT-RAD-PE-PP	Rubrik Ransomware Investigation; per FETB; Premium support; prepay	\$60.00	Per 1 FETB Per Month
1	RS-FT-RADF-PE-PP	Rubrik Security Cloud - Private, Ransomware Investigation; per FETB; Premium support; prepay	\$42.00	Per 1 FETB Per Month
1	RS-FT-SC-NCD-PE-PA	Rubrik Scale for NAS Cloud Direct; per FETB; Premium support; pay annual	\$42.00	Per 1 FETB Per Month
1	RS-FT-SC-NCD-PE-PP	Rubrik Scale for NAS Cloud Direct; per FETB; Premium support; prepay	\$42.00	Per 1 FETB Per Month
1	RS-FT-SC-NDA-PE-PA	Rubrik Scale for NAS Direct Archive; per FETB; Premium support; pay annual	\$33.00	Per 1 BETB Per Month
1	RS-FT-SC-NDA-PE-PP	Rubrik Scale for NAS Direct Archive; per FETB; Premium support; prepay	\$33.00	Per 1 BETB Per Month
1	RS-FT-SC-SPH-PE-PA	Rubrik Scale for SAP HANA - Cloud; per FETB; Premium support; pay annual	\$200.00	Per 1 FETB per month
1	RS-FT-SC-SPH-PE-PP	Rubrik Scale for SAP HANA - Cloud; per FETB; Premium support; prepay	\$200.00	Per 1 FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-SC-UCL-PE-PA	Rubrik Scale Universal Cloud License; per FETB; Premium support; pay annual	\$130.00	Per 1 FETB Per Month
1	RS-FT-SC-UCL-PE-PP	Rubrik Scale Universal Cloud License; per FETB; Premium support; prepay	\$130.00	Per 1 FETB Per Month
1	RS-FT-SNR-BS-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; Basic support; prepay	\$62.00	Per 1 FETB Per Month
1	RS-FT-SNR-L3-PA	Rubrik Sensitive Data Discovery and Remediation; per FETB; L3 support; pay annual	\$70.00	Per 1 FETB Per Month
1	RS-FT-SNR-L3-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; L3 support; prepay	\$70.00	Per 1 FETB Per Month
1	RS-FT-SNR-LB-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; L3 Basic support; prepay	\$56.00	Per 1 FETB Per Month
1	RS-FT-SNR-PE-PA	Rubrik Sensitive Data Discovery and Remediation; per FETB; Premium support; pay annual	\$78.00	Per 1 FETB Per Month
1	RS-FT-SNR-PE-PP	Rubrik Sensitive Data Discovery and Remediation; per FETB; Premium support; prepay	\$78.00	Per 1 FETB Per Month
1	RS-FT-SPH-L3-PA	Rubrik for SAP HANA - Cloud; per FETB; L3 support; pay annual	\$180.00	Per 1 FETB Per Month
1	RS-FT-SPH-L3-PP	Rubrik for SAP HANA - Cloud; per FETB; L3 support; prepay	\$180.00	Per 1 FETB Per Month
1	RS-FT-SPH-PE-PA	Rubrik for SAP HANA - Cloud; per FETB; Premium support; pay annual	\$200.00	Per 1 FETB Per Month
1	RS-FT-SPH-PE-PP	Rubrik for SAP HANA - Cloud; per FETB; Premium support; prepay	\$200.00	Per 1 FETB Per Month
1	RS-FT-UCL-BS-PP	Rubrik Universal Cloud License; per FETB; Basic support; prepay	\$104.00	Per 1 FETB Per Month
1	RS-FT-UCL-L3-PA	Rubrik Universal Cloud License; per FETB; L3 support; pay annual	\$117.00	Per 1 FETB Per Month
1	RS-FT-UCL-L3-PP	Rubrik Universal Cloud License; per FETB; L3 support; prepay	\$117.00	Per 1 FETB Per Month
1	RS-FT-UCL-LB-PP	Rubrik Universal Cloud License; per FETB; L3 Basic support; prepay	\$94.00	Per 1 FETB Per Month
1	RS-FT-UCL-PE-PA	Rubrik Universal Cloud License; per FETB; Premium support; pay annual	\$130.00	Per 1 FETB Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-UCL-PE-PP	Rubrik Universal Cloud License; per FETB; Premium support; prepay	\$130.00	Per 1 FETB Per Month
1	RS-FT-UCLF-PE-PA	Rubrik Security Cloud - Private, Universal Cloud License; per FETB; Premium support; pay annual	\$130.00	Per 1 FETB per month
1	RS-FT-UCLF-PE-PP	Rubrik Security Cloud - Private, Universal Cloud License; per FETB; Premium support; prepay	\$130.00	Per 1 FETB per month
1	RS-FT-UCLG-PE-PA	Rubrik Security Cloud - Government, Universal Cloud License; per FETB; Premium support; pay annual	\$162.50	Per 1 FETB per month
1	RS-FT-UCLG-PE-PP	Rubrik Security Cloud - Government, Universal Cloud License; per FETB; Premium support; prepay	\$162.50	Per 1 FETB per month
1	RS-FT-UUB-UDS-L3-PA	Add-On from UCL to UCL Business Edition; per FETB; L3 support; pay annual	\$86.00	Per FETB per month
1	RS-FT-UUB-UDS-L3-PP	Add-On from UCL to UCL Business Edition; per FETB; L3 support; prepay	\$86.00	Per FETB per month
1	RS-FT-UUB-UDS-PE-PA	Add-On from UCL to UCL Business Edition; per FETB; Premium support; pay annual	\$95.00	Per FETB per month
1	RS-FT-UUB-UDS-PE-PP	Add-On from UCL to UCL Business Edition; per FETB; Premium support; prepay	\$95.00	Per FETB per month
1	RS-FT-UUE-UDS-L3-PA	Add-On from UCL to UCL Enterprise Edition; per FETB; L3 support; pay annual	\$198.00	Per FETB per month
1	RS-FT-UUE-UDS-L3-PP	Add-On from UCL to UCL Enterprise Edition; per FETB; L3 support; prepay	\$198.00	Per FETB per month
1	RS-FT-UUE-UDS-PE-PA	Add-On from UCL to UCL Enterprise Edition; per FETB; Premium support; pay annual	\$220.00	Per FETB per month
1	RS-FT-UUE-UDS-PE-PP	Add-On from UCL to UCL Enterprise Edition; per FETB; Premium support; prepay	\$220.00	Per FETB per month
1	RS-FT-UUF-UDS-L3-PA	Add-On from UCL to UCL Foundation Edition; per FETB; L3 support; pay annual	\$32.00	Per FETB per month
1	RS-FT-UUF-UDS-L3-PP	Add-On from UCL to UCL Foundation Edition; per FETB; L3 support; prepay	\$32.00	Per FETB per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-FT-UUF-UDS-PE-PA	Add-On from UCL to UCL Foundation Edition; per FETB; Premium support; pay annual	\$35.00	Per FETB per month
1	RS-FT-UUF-UDS-PE-PP	Add-On from UCL to UCL Foundation Edition; per FETB; Premium support; prepay	\$35.00	Per FETB per month
1	RS-HW-SVC-BS-S2	Support for R6000S-2 hardware, prepay; Basic support	\$211.00	Per appliance per month
1	RS-HW-SVC-L3-E1	Support for Rubrik hardware, prepay; L3 support	\$60.00	Per appliance per month
1	RS-HW-SVC-L3-F1	L3 support for F10000-1 hardware, prepay	\$601.00	Per appliance per month
1	RS-HW-SVC-L3-S1	Support for R6000S-1 hardware, prepay; L3 support	\$138.00	Per appliance per month
1	RS-HW-SVC-L3-S2	Support for R6000S-2 hardware, prepay; L3 support	\$237.00	Per appliance per month
1	RS-HW-SVC-L3-S3	Support for R6000S-3 hardware, prepay; L3 support	\$310.00	Per appliance per month
1	RS-HW-SVC-L3-SE1	Support for R6000SE hardware, prepay; L3 support	\$435.00	Per appliance per month
1	RS-HW-SVC-LB-S2	Support for R6000S-2 hardware, prepay; L3 Basic support	\$190.00	Per appliance per month
1	RS-HW-SVC-PE-E1	Support for Rubrik hardware, prepay; Premium support	\$67.00	Per appliance per month
1	RS-HW-SVC-PE-F1	Premium Support for F10000 Tier 1 hardware, Prepay	\$667.00	Per appliance per month
1	RS-HW-SVC-PE-S1	Support for R6000S-1 hardware, prepay; Premium support	\$153.00	Per appliance per month
1	RS-HW-SVC-PE-S2	Support for R6000S-2 hardware, prepay; Premium support	\$263.00	Per appliance per month
1	RS-HW-SVC-PE-S3	Support for R6000S-3 hardware, prepay; Premium support	\$344.00	Per appliance per month
1	RS-HW-SVC-PE-SE1	Support for R6000SE hardware, prepay; Premium support	\$483.00	Per appliance per month
1	RS-MAILBOX-PA	License for mailbox; per mailbox; pay annual	\$0.60	Per 1 mailbox per month
1	RS-MAILBOX-PP	License for mailbox; per mailbox; prepay	\$0.60	Per 1 mailbox per month
1	RS-ND-NSL-L3-PA	Rubrik NoSQL Protection; per database node; L3 support; pay annual	\$376.00	Per 1 Database Node per Month
1	RS-ND-NSL-L3-PP	Rubrik NoSQL Protection; per database node; L3 support; prepay	\$376.00	Per 1 Database Node per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-ND-NSL-PE-PA	Rubrik NoSQL Protection; per database node; Premium support; pay annual	\$417.00	Per 1 Database Node per Month
1	RS-ND-NSL-PE-PP	Rubrik NoSQL Protection; per database node; Premium support; prepay	\$417.00	Per 1 Database Node per Month
1	RS-ND-SC-NSL-PE-PA	Rubrik Scale for NoSQL Protection; per database node; Premium support; pay annual	\$417.00	Per 1 Database Node per Month
1	RS-ND-SC-NSL-PE-PP	Rubrik Scale for NoSQL Protection; per database node; Premium support; prepay	\$417.00	Per 1 Database Node per Month
1	RS-NRD-E1K	Non-Returnable Disk Service for Rubrik e1000 Appliance	\$159.00	
1	RS-NRD-F10000	Non-Returnable Disk Service for Rubrik F10000 Appliance	\$1,667.00	
1	RS-NRD-R6000	Non-Returnable Disk Service for Rubrik r6000 Appliance	\$292.00	
1	RS-NRD-R6000F	Non-Returnable Disk Service for Rubrik r6000F Appliance	\$292.00	
1	RS-NRD-R6000S	Non-Returnable Disk Service for Rubrik r6000S Appliance	\$292.00	
1	RS-NRD-R6000SE	Non-Returnable Disk Service for Rubrik r6000SE Appliance	\$500.00	
1	RS-PB-EDG-L3-PP	Rubrik Edge Foundation Edition for Remote and Branch Office for MSP; per PB; L3 support; prepay	\$117,000.00	Per 1 PB Per Month
1	RS-PB-EDG-PE-PP	Rubrik Edge Foundation Edition for Remote and Branch Office for MSP; per PB; Premium support; prepay	\$130,000.00	Per 1 PB Per Month
1	RS-ST-AR-NCD-PE-PA	Rubrik NAS Cloud Direct Site License Archive; per Site License; Premium support; pay annual	\$33,333.00	Per Site License
1	RS-ST-AR-NCD-PE-PP	Rubrik NAS Cloud Direct Site License Archive; per Site License; Premium support; prepay	\$33,333.00	Per Site License
1	RS-ST-BE-NCD-PE-PA	Rubrik NAS Cloud Direct Site License Business Edition; per Site License; Premium support; pay annual	\$62,500.00	Per Site License
1	RS-ST-BE-NCD-PE-PP	Rubrik NAS Cloud Direct Site License Business Edition; per Site License; Premium support; prepay	\$62,500.00	Per Site License

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-ST-FE-NCD-PE-PA	Rubrik NAS Cloud Direct Site License Foundation Edition; per Site License; Premium support; pay annual	\$50,000.00	Per Site License
1	RS-ST-FE-NCD-PE-PP	Rubrik NAS Cloud Direct Site License Foundation Edition; per Site License; Premium support; prepay	\$50,000.00	Per Site License
1	RS-TB-FUP-RSV-PE	Enterprise Proactive Edition Add-on for Foundation, Premium Support, Pay Annual	\$200.00	Per 1 Usable BETB per month
1	RS-UR-EE-MD-BS-PP	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. Basic support, Prepay	\$6.80	Storage Tier
1	RS-UR-EE-MD-L3-PA	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. L3 support, Pay Annual	\$6.10	Storage Tier
1	RS-UR-EE-MD-L3-PP	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. L3 support, Prepay	\$6.10	Storage Tier
1	RS-UR-EE-MD-PE-PA	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. Premium support, Pay Annual	\$6.80	Storage Tier
1	RS-UR-EE-MD-PE-PP	One (1) month of Rubrik Data Security as a Service Enterprise Edition for M365 - incl. Premium support, Prepay	\$6.80	Storage Tier
1	RS-UR-EE-MDX-BS-PP	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Basic support, Prepay	\$4.50	Storage Tier
1	RS-UR-EE-MDX-L3-PA	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Pay Annual	\$4.10	Storage Tier
1	RS-UR-EE-MDX-L3-PP	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Prepay	\$4.10	Storage Tier
1	RS-UR-EE-MDX-PE-PA	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Pay Annual	\$4.50	Storage Tier

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-EE-MDX-PE-PP	One (1) month of Rubrik Enterprise Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Prepay	\$4.50	Storage Tier
1	RS-UR-FE-ATL-L3-PA	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. L3 support, Pay Annual	\$2.25	Per user per application
1	RS-UR-FE-ATL-L3-PP	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. L3 support, Prepay	\$2.25	Per user per application
1	RS-UR-FE-ATL-PE-PA	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. Premium support, Pay Annual	\$2.50	Per user per application
1	RS-UR-FE-ATL-PE-PP	One (1) month of Rubrik Foundation Edition for Atlassian - Per user, incl. Premium support, Prepay	\$2.50	Per user per application
1	RS-UR-FE-MD-BS-PP	One (1) month of Rubrik Foundation Edition for M365 - Basic support, Prepay	\$3.80	Storage Tier
1	RS-UR-FE-MD-L3-PA	One (1) month of Rubrik Foundation Edition for M365 - L3 support, Pay Annual	\$3.40	Storage Tier
1	RS-UR-FE-MD-L3-PP	One (1) month of Rubrik Foundation Edition for M365 - L3 support, Prepay	\$3.40	Storage Tier
1	RS-UR-FE-MD-PE-PA	One (1) month of Rubrik Foundation Edition for M365 - Premium support, Pay Annual	\$3.80	Storage Tier
1	RS-UR-FE-MD-PE-PP	One (1) month of Rubrik Foundation Edition for M365 - Premium support, Prepay	\$3.80	Storage Tier
1	RS-UR-FE-MDG-PE-PA	Rubrik Security Cloud - Government, M365 Protection - Foundation Edition; per user, incl. Premium support, Pay annual	\$4.75	Storage Tier
1	RS-UR-FE-MDG-PE-PP	Rubrik Security Cloud - Government, M365 Protection - Foundation Edition; per user, incl. Premium support, Prepay	\$4.75	Storage Tier
1	RS-UR-FE-MDX-BS-PP	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Basic support, Prepay	\$2.50	Storage Tier

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-FE-MDX-L3-PA	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Pay Annual	\$2.30	Storage Tier
1	RS-UR-FE-MDX-L3-PP	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Prepay	\$2.30	Storage Tier
1	RS-UR-FE-MDX-PE-PA	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Pay Annual	\$2.50	Storage Tier
1	RS-UR-FE-MDX-PE-PP	One (1) month of Rubrik Foundation Edition for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Prepay	\$2.50	Storage Tier
1	RS-UR-FE-SA-L3-AR	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay, Above Reserve	\$3.90	Per user per application
1	RS-UR-FE-SA-L3-PA	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Pay Annual	\$3.40	Per user per application
1	RS-UR-FE-SA-L3-PP	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay	\$3.40	Per user per application
1	RS-UR-FE-SA-L3-RSV	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay, Minimum Commitment	\$3.40	Per user per application
1	RS-UR-FE-SA-L3-SR	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. L3 support, Prepay, Sub-Reserve	\$3.40	Per user per application
1	RS-UR-FE-SA-PE-PA	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Pay Annual	\$3.80	Per user per application

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-FE-SA-PE-PP	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Prepay	\$3.80	Per user per application
1	RS-UR-FE-SA-PE-RSV	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Prepay, Minimum Commitment	\$3.80	Per user per application
1	RS-UR-FE-SA-PE-SR	One (1) month of Rubrik Foundation Edition for SaaS Applications - Per user per application, incl. Premium support, Prepay, Sub-Reserve	\$3.80	Per user per application
1	RS-UR-FE-SF-L3-PA	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. L3 support, Pay Annual	\$3.40	Per user per application
1	RS-UR-FE-SF-L3-PP	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. L3 support, Prepay	\$3.40	Per user per application
1	RS-UR-FE-SF-PE-PA	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. Premium support, Pay Annual	\$3.80	Per user per application
1	RS-UR-FE-SF-PE-PP	One (1) month of Rubrik Foundation Edition for Salesforce - Per user, incl. Premium support, Prepay	\$3.80	Per user per application
1	RS-UR-FUE-MD-BS-PP	Add-On from FE to EE for Rubrik for M365 - Basic support, Prepay	\$3.00	Storage Tier
1	RS-UR-FUE-MD-L3-PA	Add-On from FE to EE for Rubrik for M365 - L3 support, Pay Annual	\$2.70	Storage Tier
1	RS-UR-FUE-MD-L3-PP	Add-On from FE to EE for Rubrik for M365 - L3 support, Prepay	\$2.70	Storage Tier
1	RS-UR-FUE-MD-PE-PA	Add-On from FE to EE for Rubrik for M365 - Premium support, Pay Annual	\$3.00	Storage Tier
1	RS-UR-FUE-MD-PE-PP	Add-On from FE to EE for Rubrik for M365 - Premium support, Prepay	\$3.00	Storage Tier
1	RS-UR-FUE-MDX-BS-PP	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Basic support, Prepay	\$2.00	Storage Tier

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-FUE-MDX-L3-PA	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Pay Annual	\$1.80	Storage Tier
1	RS-UR-FUE-MDX-L3-PP	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. L3 support, Prepay	\$1.80	Storage Tier
1	RS-UR-FUE-MDX-PE-PA	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Pay Annual	\$2.00	Storage Tier
1	RS-UR-FUE-MDX-PE-PP	Add-On from FE to EE for Rubrik for M365 - 50GB for One (1) User and 5GB for Four (4) Users, incl. Premium support, Prepay	\$2.00	Storage Tier
1	RS-UR-ICR-L3-PA	Rubrik Cyber Recovery for Active Directory and EntralID per User; L3 support; Pay annual	\$2.10	Per 1 User per month
1	RS-UR-ICR-L3-PP	Rubrik Cyber Recovery for Active Directory and EntralID per User; L3 support; Prepay	\$2.10	Per 1 User per month
1	RS-UR-ICR-PE-PA	Rubrik Cyber Recovery for Active Directory and EntralID; per User; Premium support; Pay annual	\$2.33	Per 1 User per month
1	RS-UR-ICR-PE-PP	Rubrik Cyber Recovery for Active Directory and EntralID; per User; Premium support; Prepay	\$2.33	Per 1 User per month
1	RS-UR-M365-BS-PP	Rubrik for M365; per user; Basic support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-M365-L3-PA	Rubrik for M365; per user; L3 support; pay annual	\$1.90	Per 1 User Per Month
1	RS-UR-M365-L3-PP	Rubrik for M365; per user; L3 support; prepay	\$1.90	Per 1 User Per Month
1	RS-UR-M365-LB-PP	Rubrik for M365; per user; L3 Basic support; prepay	\$1.90	Per 1 User Per Month
1	RS-UR-M365-PE-PA	Rubrik for M365; per user; Premium support; pay annual	\$2.00	Per 1 User Per Month
1	RS-UR-M365-PE-PP	Rubrik for M365; per user; Premium support; prepay	\$2.00	Per 1 User Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-M365F-PE-PA	Rubrik Security Cloud - Private for Microsoft 365; per user; Premium support; pay annual	\$2.00	Per 1 User Per Month
1	RS-UR-M365F-PE-PP	Rubrik Security Cloud - Private for Microsoft 365; per user; Premium support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-M365G-PE-PA	Rubrik Security Cloud - Government, M365 Protection - Customer Hosted; per user, incl. Premium support, Pay annual	\$2.50	Per user per month
1	RS-UR-M365G-PE-PP	Rubrik Security Cloud - Government, M365 Protection - Customer Hosted; per user, incl. Premium support, Prepay	\$2.50	Per user per month
1	RS-UR-MH-BS-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; Basic support; prepay	\$6.00	Per 1 User Per Month
1	RS-UR-MH-L3-PA	Rubrik for M365, Managed, including unlimited FEGB per user; per user; L3 support; pay annual	\$5.40	Per 1 User Per Month
1	RS-UR-MH-L3-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; L3 support; prepay	\$5.40	Per 1 User Per Month
1	RS-UR-MH-LB-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; L3 Basic support; prepay	\$5.40	Per 1 User Per Month
1	RS-UR-MH-PE-PA	Rubrik for M365, Managed, including unlimited FEGB per user; per user; Premium support; pay annual	\$6.00	Per 1 User Per Month
1	RS-UR-MH-PE-PP	Rubrik for M365, Managed, including unlimited FEGB per user; per user; Premium support; prepay	\$6.00	Per 1 User Per Month
1	RS-UR-MH20G-BS-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; Basic support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-MH20G-L3-PA	Rubrik for M365, Managed, including 20 FEGB per user; per user; L3 support; pay annual	\$1.80	Per 1 User Per Month
1	RS-UR-MH20G-L3-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; L3 support; prepay	\$1.80	Per 1 User Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-MH20G-LB-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; L3 Basic support; prepay	\$1.80	Per 1 User Per Month
1	RS-UR-MH20G-PE-PA	Rubrik for M365, Managed, including 20 FEGB per user; per user; Premium support; pay annual	\$2.00	Per 1 User Per Month
1	RS-UR-MH20G-PE-PP	Rubrik for M365, Managed, including 20 FEGB per user; per user; Premium support; prepay	\$2.00	Per 1 User Per Month
1	RS-UR-MH50G-BS-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; Basic support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH50G-L3-PA	Rubrik for M365, Managed, including 50 FEGB per user; per user; L3 support; pay annual	\$3.60	Per 1 User Per Month
1	RS-UR-MH50G-L3-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; L3 support; prepay	\$3.60	Per 1 User Per Month
1	RS-UR-MH50G-LB-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; L3 Basic support; prepay	\$3.60	Per 1 User Per Month
1	RS-UR-MH50G-PE-PA	Rubrik for M365, Managed, including 50 FEGB per user; per user; Premium support; pay annual	\$4.00	Per 1 User Per Month
1	RS-UR-MH50G-PE-PP	Rubrik for M365, Managed, including 50 FEGB per user; per user; Premium support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH50X-BS-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; Basic support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH50X-L3-PA	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; L3 support; pay annual	\$3.60	Per 1 User Per Month
1	RS-UR-MH50X-L3-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; L3 support; prepay	\$3.60	Per 1 User Per Month
1	RS-UR-MH50X-LB-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; L3 Basic support; prepay	\$3.60	Per 1 User Per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-UR-MH50X-PE-PA	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; Premium support; pay annual	\$4.00	Per 1 User Per Month
1	RS-UR-MH50X-PE-PP	Rubrik for M365, Managed, including 1 user for 50 FEGB and 4 users for 5 FEGB; per faculty user; Premium support; prepay	\$4.00	Per 1 User Per Month
1	RS-UR-MH5G-BS-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; Basic support; prepay	\$1.50	Per 1 User Per Month
1	RS-UR-MH5G-L3-PA	Rubrik for M365, Managed, including 5 FEGB per user; per user; L3 support; pay annual	\$1.40	Per 1 User Per Month
1	RS-UR-MH5G-L3-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; L3 support; prepay	\$1.40	Per 1 User Per Month
1	RS-UR-MH5G-LB-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; L3 Basic support; prepay	\$1.40	Per 1 User Per Month
1	RS-UR-MH5G-PE-PA	Rubrik for M365, Managed, including 5 FEGB per user; per user; Premium support; pay annual	\$1.50	Per 1 User Per Month
1	RS-UR-MH5G-PE-PP	Rubrik for M365, Managed, including 5 FEGB per user; per user; Premium support; prepay	\$1.50	Per 1 User Per Month
1	RS-VM-APFL-BS-PP	Rubrik Orchestrated Application Recovery; per VM; Basic support; prepay	\$20.00	Per 1 VM per Month
1	RS-VM-APFL-L3-PA	Rubrik Orchestrated Application Recovery; per VM; L3 support; pay annual	\$23.00	Per 1 VM per Month
1	RS-VM-APFL-L3-PP	Rubrik Orchestrated Application Recovery; per VM; L3 support; prepay	\$23.00	Per 1 VM per Month
1	RS-VM-APFL-LB-PP	Rubrik Orchestrated Application Recovery; per VM; L3 Basic support; prepay	\$18.00	Per 1 VM per Month
1	RS-VM-APFL-PE-PA	Rubrik Orchestrated Application Recovery; per VM; Premium support; pay annual	\$25.00	Per 1 VM per Month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RS-VM-APFL-PE-PP	Rubrik Orchestrated Application Recovery; per VM; Premium support; prepay	\$25.00	Per 1 VM per Month
1	RS-VM-CLN-BS-PP	Rubrik Cloud Native Edition; per VM/instance; Basic support; prepay	\$9.00	Per 1 VM per Month
1	RS-VM-CLN-L3-PA	Rubrik Cloud Native Edition; per VM/instance; L3 support; pay annual	\$10.00	Per 1 VM per Month
1	RS-VM-CLN-L3-PP	Rubrik Cloud Native Edition; per VM/instance; L3 support; prepay	\$10.00	Per 1 VM per Month
1	RS-VM-CLN-LB-PP	Rubrik Cloud Native Edition; per VM/instance; L3 Basic support; prepay	\$9.00	Per 1 VM per Month
1	RS-VM-CLN-PE-PA	Rubrik Cloud Native Edition; per VM/instance; Premium support; pay annual	\$11.00	Per 1 VM per Month
1	RS-VM-CLN-PE-PP	Rubrik Cloud Native Edition; per VM/instance; Premium support; prepay	\$11.00	Per 1 VM per Month
1	RS-VM-DD-PE-PP	Rubrik DataDiscover time-based views and data visibility for NAS; per VM; Premium support; prepay	\$2,500.00	Per 1 VM per Month

Add-On Services (OPTIONAL) for initial term:

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-4HR-ONST	4-hour parts delivery w/ on-site Smart Hands Support, per appliance	\$1,170.00	Per appliance
1	RA-ASE-PA	Assigned Support Engineer Add-on Support Offering; per person; pay annual	\$10,417.00	Per person
1	RA-ASE-PP	Assigned Support Engineer Add-on Support Offering; per person; prepay	\$10,417.00	Per person
1	RA-CEM-PA	Customer Experience Manager Add-on Support Offering; per person; pay annual	\$10,417.00	Per person
1	RA-CEM-PP	Customer Experience Manager Add-on Support Offering; per person; prepay	\$10,417.00	Per person
1	RA-CES-PA	Customer Experience Specialist, pay annual	\$4,167.00	per month
1	RA-CES-PP	Customer Experience Specialist, prepay	\$4,167.00	per month

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-CXP-ONST-PP	Rubrik Premium Customer Experience bundle. Includes Customer Experience Manager (CEM), Assigned Support Engineer (ASE) and Dedicated Client Engineer (DCE) onsite services per month, prepay	\$48,667.00	Per Month
1	RA-CXP-RMOT-PP	Rubrik Premium Customer Experience bundle. Includes Customer Experience Manager (CEM), Assigned Support Engineer (ASE) and Dedicated Client Engineer (DCE) remote services per month, prepay	\$39,000.00	Per Month
1	RA-CXS-ONST-PP	Rubrik Standard Customer Experience bundle. Includes Customer Experience Manager (CEM) and Dedicated Client Engineer (DCE) onsite services per month, prepay	\$41,667.00	Per Month
1	RA-CXS-RMOT-PP	Rubrik Standard Customer Experience bundle. Includes Customer Experience Manager (CEM) and Dedicated Client Engineer (DCE) remote services per month, prepay	\$32,000.00	Per Month
1	RA-DATA-MIGRATION	Rubrik Data Migration Service Only, must be used within 1 year of purchase (up to 4 Rubrik appliances)	\$1,000.00	Each
1	RA-DG-SHIPPING	Domestic Ground Shipping	\$0.00	Each
1	RA-HW-CREDIT	Go Refresh promotional credit for new hardware	\$0.00	Each
1	RA-MAILBOX-PP	Additional Power Controls license for 1 mailboxes	\$1.70	Per mailbox
1	RA-PAC-PA	Premium-Plus Add-on Support Program, incl Customer Experience Manager and Assigned Support Engineer; per person; pay annual	\$17,500.00	Per Person
1	RA-PAC-PP	Premium-Plus Add-on Support Program, incl Customer Experience Manager and Assigned Support Engineer; per person; prepay	\$17,500.00	Per Person
1	RA-PS-CCA	Rubrik Professional Services, Cloud Cluster Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-PS-CNP	Rubrik Professional Services, Cloud Native Protection Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-COA	Rubrik Professional Services, CloudOn Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-CON-ONST	Rubrik Professional Services, Onsite Consulting services per day, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-CON-ONST-PD	Rubrik Professional Services, Onsite Consulting services per day, must be used within 12 months of purchase, pay upon delivery	\$2,800.00	Each
1	RA-PS-CON-RMOT	Rubrik Professional Services, Remote Consulting services per day, must be used within 6 months of purchase, prepay	\$2,800.00	Per Day
1	RA-PS-CON-RMOT-PD	Rubrik Professional Services, Remote Consulting services per day, must be used within 12 months of purchase, pay upon delivery	\$2,800.00	Per Day
1	RA-PS-EAS-RMOT	Rubrik Engineer as a Service bundle. Includes Designated Professional Services Field Consultant and Engagement Manager, remote delivery per month, prepay	\$19,500.00	Per Month
1	RA-PS-EEA	Rubrik Professional Services, Enterprise Edition Accelerator, must be used within 6 months of purchase, prepay	\$5,600.00	Each
1	RA-PS-HCA	Rubrik Professional Services, Health Check Accelerator, must be used within 12 months of purchase, prepay	\$8,400.00	Each
1	RA-PS-INST-ONST	Rubrik Professional Services, Onsite Installation and Configuration of up to 8 briks (32 nodes) per site, maximum of 1 cluster configured, must be used within 6 months of purchase, prepay	\$7,500.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-PS-INST-RMOT	Rubrik Professional Services, Remote Installation and Configuration of up to 8 briks (32 nodes) per site, maximum of 1 cluster configured, must be used within 6 months of purchase, prepay	\$5,000.00	Each
1	RA-PS-INT	Rubrik Professional Services, Installation and Configuration of up to 16 Nodes per site, must be used within 6 months of purchase, prepay	\$5,000.00	Each
1	RA-PS-INT-PD	Rubrik Professional Services, Installation and Configuration of up to 16 Nodes per site, must be used within 12 months of purchase, pay upon delivery	\$5,000.00	Each
1	RA-PS-NCD	Rubrik Professional Services, NAS Cloud Direct Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-ODA	Rubrik Professional Services, Oracle Deploy Accelerator, must be used within 6 months of purchase, prepay	\$16,800.00	Each
1	RA-PS-OEA	Rubrik Professional Services, Oracle Enablement Accelerator, must be used within 6 months of purchase, prepay	\$8,400.00	Each
1	RA-PS-PMA	Rubrik Professional Services, M365 Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-PS-RES	Rubrik Professional Services, Resident Engineer Consulting services per month, prepay	\$32,500.00	Per Month
1	RA-PS-RES-PD	Rubrik Professional Services, Resident Engineer Consulting services per month, pay upon delivery	\$32,500.00	Per Month
1	RA-PS-RINT	Rubrik Professional Services, Install of RCDM on 3rd party HW (per node), must be used within 6 months of purchase, prepay	\$575.00	Each
1	RA-PS-SHA	Rubrik Professional Services, Security Hardening Best Practices Accelerator, must be used within 6 months of purchase, prepay	\$5,600.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-PS-TRE	Rubrik Professional Services, Travel and Expenses associated with Consulting services, prepay	\$0.00	Each
1	RA-PS-TRE-PD	Rubrik Professional Services, Travel and Expenses associated with Consulting services, pay upon delivery	\$0.00	Each
1	RA-PS-VMA	Rubrik Professional Services, VMware/SQL/NAS Enablement Accelerator, must be used within 6 months of purchase, prepay	\$2,800.00	Each
1	RA-REINST-FEE-PP	Reinstatement fee per appliance per month, prepay	\$13,000.00	Per appliance per month
1	RA-RESTOCK-FEE	Hardware restocking fee	\$1.00	Each
1	RA-RRW	Rubrik Ransomware Recovery Warranty	\$0.00	Each
1	RA-SVC-CE-RMOT	Rubrik Remote Support services for Complete Edition configuration assistance for up to 2 briks, must be used within 6 months of purchase, prepay	\$1,500.00	Each
1	RA-SVC-NIC-SWAP	NIC card swap services for Rubrik Appliances - per appliance (up to 4x nodes)	\$1,200.00	Per appliance
1	RA-TRN	This public 1-Day Protecting Database Workloads with Rubrik Security Cloud Virtual Workshop is \$1,000 per person / per seat. We recommend purchasing the 4-day SKU RA-TRN-VTL. This 1-day is focused On-Premise Databases. NOT for SaaS/UCL exclusive customers. For questions contact rubriku@rubrik.com.	\$1,000.00	Each
1	RA-TRN-ONST	4-day Introduction to Rubrik CDM onsite public bootcamp.	\$4,000.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-TRN-PP	Public virtual workshops are sold per person / per workshop / pre-paid. Customers can redeem for one of the following virtual workshops: Protecting Database Workloads with Rubrik Security Cloud, Protecting Cloud Native Workloads with Rubrik Security Cloud, or Threat Detection & Incident Recovery with Rubrik Security Cloud. 12-month expiration from time of purchase. For questions contact rubriku@rubrik.com.	\$1,000.00	Per seat
1	RA-TRN-PVT	This private 4-Day Introduction to Rubrik Security Cloud Virtual Bootcamp is \$22,000 per private training event / 12 participants max. For customers with on-premise workloads like VMs, Filesets, Databases. NOT for SaaS/UCL exclusive customers. For questions contact rubriku@rubrik.com.	\$22,000.00	Per private training event
1	RA-TRN-PVT-PP	This private Rubrik Security Cloud Administration - 4 Day Bootcamp includes one virtual training event for 12 participants max / pre-paid. For customers with on-premise workloads like VMs, Filesets, Databases. For onsite delivery instead of virtual, quote with SKU RA-TRN-PVT-TE-PP. 12-month expiration from time of purchase. For questions contact rubriku@rubrik.com.	\$22,000.00	Per private training event
1	RA-TRN-PVT-TE	This \$2,200 T&E SKU pays to send a Rubrik Certified Instructor to the customer's site for the training event. For questions contact rubriku@rubrik.com.	\$2,200.00	Each

Tier	SKU Name	Description	List Price	Unit of Measure
1	RA-TRN-PVT-TE-PP	Uplifts RA-TRN-PVT-PP from virtual training to in-person. This T&E SKU pays to send a Rubrik Certified Instructor to the customer's site for the training event / pre-paid. 12-month expiration from time of purchase. For questions contact rubriku@rubrik.com.	\$2,200.00	Each
1	RA-TRN-VTL	This public 4-Day Introduction to Rubrik Security Cloud Virtual Bootcamp is \$3,000 per person / per seat. For customers with on-premise workloads like VMs, Filesets, Databases. NOT for SaaS/UCL exclusive customers. For questions contact rubriku@rubrik.com.	\$3,000.00	Each
1	RA-TRN-VTL-PP	Public Rubrik Security Cloud Administration - 4 Day Virtual Bootcamp is one person / per seat / pre-paid. For customers with on-premise workloads like VMs, Filesets, Databases. 12-month expiration from time of purchase. UCL/SaaS/Ransomware courses use SKU RA-TRN-PP. For questions contact rubriku@rubrik.com.	\$3,000.00	Per seat

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Varonis

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Cloud

SKU	User Band	Description	Unit Price
ACGD-101-250CS	101-250	DatAdvantage Cloud- Google Drive	\$305.75
ACGD-251-500CS	251-500	DatAdvantage Cloud- Google Drive	\$232.82
ACGD-501-750CS	501-750	DatAdvantage Cloud- Google Drive	\$187.94
ACGD-751-1000CS	751-1000	DatAdvantage Cloud- Google Drive	\$173.91
ACGD-1001-1500CS	1001-1500	DatAdvantage Cloud- Google Drive	\$159.89
ACGD-1501-2000CS	1501-2000	DatAdvantage Cloud- Google Drive	\$144.46
ACGD-2001-2500CS	2001-2500	DatAdvantage Cloud- Google Drive	\$134.64
ACGD-2501-4000CS	2501-4000	DatAdvantage Cloud- Google Drive	\$126.23
ACGD-4001-6000CS	4001-6000	DatAdvantage Cloud- Google Drive	\$117.81
ACGD-6001-8000CS	6001-8000	DatAdvantage Cloud- Google Drive	\$109.40
ACGD-8001-10KCS	8001-10K	DatAdvantage Cloud- Google Drive	\$103.79
ACGD-10K-20KCS	10-20K	DatAdvantage Cloud- Google Drive	\$98.18
ACGD-20K-35KCS	20-35K	DatAdvantage Cloud- Google Drive	\$92.57
ACGD-35K-50KCS	35-50K	DatAdvantage Cloud- Google Drive	\$89.76
ACGD-50K-100KCS	50-100K	DatAdvantage Cloud- Google Drive	\$86.96
ACGD-100K-150KCS	100-150K	DatAdvantage Cloud- Google Drive	\$84.15
ACGD-150K+CS	150K+	DatAdvantage Cloud- Google Drive	\$82.75
ACBX-101-250CS	101-250	DatAdvantage Cloud- Box	\$305.75
ACBX-251-500CS	251-500	DatAdvantage Cloud- Box	\$232.82
ACBX-501-750CS	501-750	DatAdvantage Cloud- Box	\$187.94
ACBX-751-1000CS	751-1000	DatAdvantage Cloud- Box	\$173.91
ACBX-1001-1500CS	1001-1500	DatAdvantage Cloud- Box	\$159.89
ACBX-1501-2000CS	1501-2000	DatAdvantage Cloud- Box	\$144.46
ACBX-2001-2500CS	2001-2500	DatAdvantage Cloud- Box	\$134.64
ACBX-2501-4000CS	2501-4000	DatAdvantage Cloud- Box	\$126.23
ACBX-4001-6000CS	4001-6000	DatAdvantage Cloud- Box	\$117.81
ACBX-6001-8000CS	6001-8000	DatAdvantage Cloud- Box	\$109.40
ACBX-8001-10KCS	8001-10K	DatAdvantage Cloud- Box	\$103.79
ACBX-10K-20KCS	10-20K	DatAdvantage Cloud- Box	\$98.18
ACBX-20K-35KCS	20-35K	DatAdvantage Cloud- Box	\$92.57

ACBX-35K-50KCS	35-50K	DatAdvantage Cloud- Box	\$89.76
ACBX-50K-100KCS	50-100K	DatAdvantage Cloud- Box	\$86.96
ACBX-100K-150KCS	100-150K	DatAdvantage Cloud- Box	\$84.15
ACBX-150K+CS	150K+	DatAdvantage Cloud- Box	\$82.75
ACSF-101-250CS	101-250	DatAdvantage Cloud- Salesforce	\$305.75
ACSF-251-500CS	251-500	DatAdvantage Cloud- Salesforce	\$232.82
ACSF-501-750CS	501-750	DatAdvantage Cloud- Salesforce	\$187.94
ACSF-751-1000CS	751-1000	DatAdvantage Cloud- Salesforce	\$173.91
ACSF-1001-1500CS	1001-1500	DatAdvantage Cloud- Salesforce	\$159.89
ACSF-1501-2000CS	1501-2000	DatAdvantage Cloud- Salesforce	\$144.46
ACSF-2001-2500CS	2001-2500	DatAdvantage Cloud- Salesforce	\$134.64
ACSF-2501-4000CS	2501-4000	DatAdvantage Cloud- Salesforce	\$126.23
ACSF-4001-6000CS	4001-6000	DatAdvantage Cloud- Salesforce	\$117.81
ACSF-6001-8000CS	6001-8000	DatAdvantage Cloud- Salesforce	\$109.40
ACSF-8001-10KCS	8001-10K	DatAdvantage Cloud- Salesforce	\$103.79
ACSF-10K-20KCS	10-20K	DatAdvantage Cloud- Salesforce	\$98.18
ACSF-20K-35KCS	20-35K	DatAdvantage Cloud- Salesforce	\$92.57
ACSF-35K-50KCS	35-50K	DatAdvantage Cloud- Salesforce	\$89.76
ACSF-50K-100KCS	50-100K	DatAdvantage Cloud- Salesforce	\$86.96
ACSF-100K-150KCS	100-150K	DatAdvantage Cloud- Salesforce	\$84.15
ACSF-150K+CS	150K+	DatAdvantage Cloud- Salesforce	\$82.75
ACGH-101-250CS	101-250	DatAdvantage Cloud- GitHub	\$183.45
ACGH-251-500CS	251-500	DatAdvantage Cloud- GitHub	\$139.69
ACGH-501-750CS	501-750	DatAdvantage Cloud- GitHub	\$112.76
ACGH-751-1000CS	751-1000	DatAdvantage Cloud- GitHub	\$104.35
ACGH-1001-1500CS	1001-1500	DatAdvantage Cloud- GitHub	\$95.93
ACGH-1501-2000CS	1501-2000	DatAdvantage Cloud- GitHub	\$86.67
ACGH-2001-2500CS	2001-2500	DatAdvantage Cloud- GitHub	\$80.78
ACGH-2501-4000CS	2501-4000	DatAdvantage Cloud- GitHub	\$75.74
ACGH-4001-6000CS	4001-6000	DatAdvantage Cloud- GitHub	\$70.69
ACGH-6001-8000CS	6001-8000	DatAdvantage Cloud- GitHub	\$65.64
ACGH-8001-10KCS	8001-10K	DatAdvantage Cloud- GitHub	\$62.27
ACGH-10K-20KCS	10-20K	DatAdvantage Cloud- GitHub	\$58.91
ACGH-20K-35KCS	20-35K	DatAdvantage Cloud- GitHub	\$55.54
ACGH-35K-50KCS	35-50K	DatAdvantage Cloud- GitHub	\$53.86
ACGH-50K-100KCS	50-100K	DatAdvantage Cloud- GitHub	\$52.17
ACGH-100K-150KCS	100-150K	DatAdvantage Cloud- GitHub	\$50.49
ACGH-150K+CS	150K+	DatAdvantage Cloud- GitHub	\$49.65
ACOK-101-250CS	101-250	DatAdvantage Cloud- Okta	\$183.45
ACOK-251-500CS	251-500	DatAdvantage Cloud- Okta	\$139.69
ACOK-501-750CS	501-750	DatAdvantage Cloud- Okta	\$112.76
ACOK-751-1000CS	751-1000	DatAdvantage Cloud- Okta	\$104.35
ACOK-1001-1500CS	1001-1500	DatAdvantage Cloud- Okta	\$95.93

ACOK-1501-2000CS	1501-2000	DatAdvantage Cloud- Okta	\$86.67
ACOK-2001-2500CS	2001-2500	DatAdvantage Cloud- Okta	\$80.78
ACOK-2501-4000CS	2501-4000	DatAdvantage Cloud- Okta	\$75.74
ACOK-4001-6000CS	4001-6000	DatAdvantage Cloud- Okta	\$70.69
ACOK-6001-8000CS	6001-8000	DatAdvantage Cloud- Okta	\$65.64
ACOK-8001-10KCS	8001-10K	DatAdvantage Cloud- Okta	\$62.27
ACOK-10K-20KCS	10-20K	DatAdvantage Cloud- Okta	\$58.91
ACOK-20K-35KCS	20-35K	DatAdvantage Cloud- Okta	\$55.54
ACOK-35K-50KCS	35-50K	DatAdvantage Cloud- Okta	\$53.86
ACOK-50K-100KCS	50-100K	DatAdvantage Cloud- Okta	\$52.17
ACOK-100K-150KCS	100-150K	DatAdvantage Cloud- Okta	\$50.49
ACOK-150K+CS	150K+	DatAdvantage Cloud- Okta	\$49.65
ACJR-101-250CS	101-250	DatAdvantage Cloud- Jira	\$183.45
ACJR-251-500CS	251-500	DatAdvantage Cloud- Jira	\$139.69
ACJR-501-750CS	501-750	DatAdvantage Cloud- Jira	\$112.76
ACJR-751-1000CS	751-1000	DatAdvantage Cloud- Jira	\$104.35
ACJR-1001-1500CS	1001-1500	DatAdvantage Cloud- Jira	\$95.93
ACJR-1501-2000CS	1501-2000	DatAdvantage Cloud- Jira	\$86.67
ACJR-2001-2500CS	2001-2500	DatAdvantage Cloud- Jira	\$80.78
ACJR-2501-4000CS	2501-4000	DatAdvantage Cloud- Jira	\$75.74
ACJR-4001-6000CS	4001-6000	DatAdvantage Cloud- Jira	\$70.69
ACJR-6001-8000CS	6001-8000	DatAdvantage Cloud- Jira	\$65.64
ACJR-8001-10KCS	8001-10K	DatAdvantage Cloud- Jira	\$62.27
ACJR-10K-20KCS	10-20K	DatAdvantage Cloud- Jira	\$58.91
ACJR-20K-35KCS	20-35K	DatAdvantage Cloud- Jira	\$55.54
ACJR-35K-50KCS	35-50K	DatAdvantage Cloud- Jira	\$53.86
ACJR-50K-100KCS	50-100K	DatAdvantage Cloud- Jira	\$52.17
ACJR-100K-150KCS	100-150K	DatAdvantage Cloud- Jira	\$50.49
ACJR-150K+CS	150K+	DatAdvantage Cloud- Jira	\$49.65
ACSL-101-250CS	101-250	DatAdvantage Cloud- Slack	\$183.45
ACSL-251-500CS	251-500	DatAdvantage Cloud- Slack	\$139.69
ACSL-501-750CS	501-750	DatAdvantage Cloud- Slack	\$112.76
ACSL-751-1000CS	751-1000	DatAdvantage Cloud- Slack	\$104.35
ACSL-1001-1500CS	1001-1500	DatAdvantage Cloud- Slack	\$95.93
ACSL-1501-2000CS	1501-2000	DatAdvantage Cloud- Slack	\$86.67
ACSL-2001-2500CS	2001-2500	DatAdvantage Cloud- Slack	\$80.78
ACSL-2501-4000CS	2501-4000	DatAdvantage Cloud- Slack	\$75.74
ACSL-4001-6000CS	4001-6000	DatAdvantage Cloud- Slack	\$70.69
ACSL-6001-8000CS	6001-8000	DatAdvantage Cloud- Slack	\$65.64
ACSL-8001-10KCS	8001-10K	DatAdvantage Cloud- Slack	\$62.27
ACSL-10K-20KCS	10-20K	DatAdvantage Cloud- Slack	\$58.91
ACSL-20K-35KCS	20-35K	DatAdvantage Cloud- Slack	\$55.54
ACSL-35K-50KCS	35-50K	DatAdvantage Cloud- Slack	\$53.86

ACSL-50K-100KCS	50-100K	DatAdvantage Cloud- Slack	\$52.17
ACSL-100K-150KCS	100-150K	DatAdvantage Cloud- Slack	\$50.49
ACSL-150K+CS	150K+	DatAdvantage Cloud- Slack	\$49.65
ACZM-101-250CS	101-250	DatAdvantage Cloud- Zoom	\$183.45
ACZM-251-500CS	251-500	DatAdvantage Cloud- Zoom	\$139.69
ACZM-501-750CS	501-750	DatAdvantage Cloud- Zoom	\$112.76
ACZM-751-1000CS	751-1000	DatAdvantage Cloud- Zoom	\$104.35
ACZM-1001-1500CS	1001-1500	DatAdvantage Cloud- Zoom	\$95.93
ACZM-1501-2000CS	1501-2000	DatAdvantage Cloud- Zoom	\$86.67
ACZM-2001-2500CS	2001-2500	DatAdvantage Cloud- Zoom	\$80.78
ACZM-2501-4000CS	2501-4000	DatAdvantage Cloud- Zoom	\$75.74
ACZM-4001-6000CS	4001-6000	DatAdvantage Cloud- Zoom	\$70.69
ACZM-6001-8000CS	6001-8000	DatAdvantage Cloud- Zoom	\$65.64
ACZM-8001-10KCS	8001-10K	DatAdvantage Cloud- Zoom	\$62.27
ACZM-10K-20KCS	10-20K	DatAdvantage Cloud- Zoom	\$58.91
ACZM-20K-35KCS	20-35K	DatAdvantage Cloud- Zoom	\$55.54
ACZM-35K-50KCS	35-50K	DatAdvantage Cloud- Zoom	\$53.86
ACZM-50K-100KCS	50-100K	DatAdvantage Cloud- Zoom	\$52.17
ACZM-100K-150KCS	100-150K	DatAdvantage Cloud- Zoom	\$50.49
ACZM-150K+CS	150K+	DatAdvantage Cloud- Zoom	\$49.65
DACF-101-250CS	101-250	DatAdvantage Cloud framework	\$305.75
DACF-251-500CS	251-500	DatAdvantage Cloud framework	\$232.82
DACF-501-750CS	501-750	DatAdvantage Cloud framework	\$187.94
DACF-751-1000CS	751-1000	DatAdvantage Cloud framework	\$173.91
DACF-1001-1500CS	1001-1500	DatAdvantage Cloud framework	\$159.89
DACF-1501-2000CS	1501-2000	DatAdvantage Cloud framework	\$144.46
DACF-2001-2500CS	2001-2500	DatAdvantage Cloud framework	\$134.64
DACF-2501-4000CS	2501-4000	DatAdvantage Cloud framework	\$126.23
DACF-4001-6000CS	4001-6000	DatAdvantage Cloud framework	\$117.81
DACF-6001-8000CS	6001-8000	DatAdvantage Cloud framework	\$109.40
DACF-8001-10KCS	8001-10K	DatAdvantage Cloud framework	\$103.79
DACF-10K-20KCS	10-20K	DatAdvantage Cloud framework	\$98.18
DACF-20K-35KCS	20-35K	DatAdvantage Cloud framework	\$92.57
DACF-35K-50KCS	35-50K	DatAdvantage Cloud framework	\$89.76
DACF-50K-100KCS	50-100K	DatAdvantage Cloud framework	\$86.96
DACF-100K-150KCS	100-150K	DatAdvantage Cloud framework	\$84.15
DACF-150K+CS	150K+	DatAdvantage Cloud framework	\$82.75
ECGD-101-250CS	101-250	Data Classification Engine Cloud GD	\$220.14
ECGD-251-500CS	251-500	Data Classification Engine Cloud GD	\$167.63
ECGD-501-750CS	501-750	Data Classification Engine Cloud GD	\$135.31
ECGD-751-1000CS	751-1000	Data Classification Engine Cloud GD	\$125.22
ECGD-1001-1500CS	1001-1500	Data Classification Engine Cloud GD	\$115.12
ECGD-1501-2000CS	1501-2000	Data Classification Engine Cloud GD	\$104.01

ECGD-2001-2500CS	2001-2500	Data Classification Engine Cloud GD	\$96.94
ECGD-2501-4000CS	2501-4000	Data Classification Engine Cloud GD	\$90.88
ECGD-4001-6000CS	4001-6000	Data Classification Engine Cloud GD	\$84.82
ECGD-6001-8000CS	6001-8000	Data Classification Engine Cloud GD	\$78.76
ECGD-8001-10KCS	8001-10K	Data Classification Engine Cloud GD	\$74.73
ECGD-10K-20KCS	10-20K	Data Classification Engine Cloud GD	\$70.69
ECGD-20K-35KCS	20-35K	Data Classification Engine Cloud GD	\$66.65
ECGD-35K-50KCS	35-50K	Data Classification Engine Cloud GD	\$64.63
ECGD-50K-100KCS	50-100K	Data Classification Engine Cloud GD	\$62.61
ECGD-100K-150KCS	100-150K	Data Classification Engine Cloud GD	\$60.59
ECGD-150K+CS	150K+	Data Classification Engine Cloud GD	\$59.58
ECBX-101-250CS	101-250	Data Classification Engine Cloud BOX	\$220.14
ECBX-251-500CS	251-500	Data Classification Engine Cloud BOX	\$167.63
ECBX-501-750CS	501-750	Data Classification Engine Cloud BOX	\$135.31
ECBX-751-1000CS	751-1000	Data Classification Engine Cloud BOX	\$125.22
ECBX-1001-1500CS	1001-1500	Data Classification Engine Cloud BOX	\$115.12
ECBX-1501-2000CS	1501-2000	Data Classification Engine Cloud BOX	\$104.01
ECBX-2001-2500CS	2001-2500	Data Classification Engine Cloud BOX	\$96.94
ECBX-2501-4000CS	2501-4000	Data Classification Engine Cloud BOX	\$90.88
ECBX-4001-6000CS	4001-6000	Data Classification Engine Cloud BOX	\$84.82
ECBX-6001-8000CS	6001-8000	Data Classification Engine Cloud BOX	\$78.76
ECBX-8001-10KCS	8001-10K	Data Classification Engine Cloud BOX	\$74.73
ECBX-10K-20KCS	10-20K	Data Classification Engine Cloud BOX	\$70.69
ECBX-20K-35KCS	20-35K	Data Classification Engine Cloud BOX	\$66.65
ECBX-35K-50KCS	35-50K	Data Classification Engine Cloud BOX	\$64.63
ECBX-50K-100KCS	50-100K	Data Classification Engine Cloud BOX	\$62.61
ECBX-100K-150KCS	100-150K	Data Classification Engine Cloud BOX	\$60.59
ECBX-150K+CS	150K+	Data Classification Engine Cloud BOX	\$59.58
PPC-101-250CS	101-250	Policy Pack Cloud	\$76.44
PPC-251-500CS	251-500	Policy Pack Cloud	\$58.20
PPC-501-750CS	501-750	Policy Pack Cloud	\$46.98
PPC-751-1000CS	751-1000	Policy Pack Cloud	\$43.48
PPC-1001-1500CS	1001-1500	Policy Pack Cloud	\$39.97
PPC-1501-2000CS	1501-2000	Policy Pack Cloud	\$36.11
PPC-2001-2500CS	2001-2500	Policy Pack Cloud	\$33.66
PPC-2501-4000CS	2501-4000	Policy Pack Cloud	\$31.56
PPC-4001-6000CS	4001-6000	Policy Pack Cloud	\$29.45
PPC-6001-8000CS	6001-8000	Policy Pack Cloud	\$27.35
PPC-8001-10KCS	8001-10K	Policy Pack Cloud	\$25.95
PPC-10K-20KCS	10-20K	Policy Pack Cloud	\$24.54
PPC-20K-35KCS	20-35K	Policy Pack Cloud	\$23.14
PPC-35K-50KCS	35-50K	Policy Pack Cloud	\$22.44
PPC-50K-100KCS	50-100K	Policy Pack Cloud	\$21.74

PPC-100K-150KCS	100-150K	Policy Pack Cloud	\$21.04
PPC-150K+CS	150K+	Policy Pack Cloud	\$20.69
ACWS-101-250CS	101-250	DatAdvantage Cloud for AWS	\$305.75
ACWS-251-500CS	251-500	DatAdvantage Cloud for AWS	\$232.82
ACWS-501-750CS	501-750	DatAdvantage Cloud for AWS	\$187.94
ACWS-751-1000CS	751-1000	DatAdvantage Cloud for AWS	\$173.91
ACWS-1001-1500CS	1001-1500	DatAdvantage Cloud for AWS	\$159.89
ACWS-1501-2000CS	1501-2000	DatAdvantage Cloud for AWS	\$144.46
ACWS-2001-2500CS	2001-2500	DatAdvantage Cloud for AWS	\$134.64
ACWS-2501-4000CS	2501-4000	DatAdvantage Cloud for AWS	\$126.23
ACWS-4001-6000CS	4001-6000	DatAdvantage Cloud for AWS	\$117.81
ACWS-6001-8000CS	6001-8000	DatAdvantage Cloud for AWS	\$109.40
ACWS-8001-10KCS	8001-10K	DatAdvantage Cloud for AWS	\$103.79
ACWS-10K-20KCS	10-20K	DatAdvantage Cloud for AWS	\$98.18
ACWS-20K-35KCS	20-35K	DatAdvantage Cloud for AWS	\$92.57
ACWS-35K-50KCS	35-50K	DatAdvantage Cloud for AWS	\$89.76
ACWS-50K-100KCS	50-100K	DatAdvantage Cloud for AWS	\$86.96
ACWS-100K-150KCS	100-150K	DatAdvantage Cloud for AWS	\$84.15
ACWS-150K+CS	150K+	DatAdvantage Cloud for AWS	\$82.75
ECSF-101-250CS	101-250	Data Classification Engine Cloud for Salesforce	\$220.14
ECSF-251-500CS	251-500	Data Classification Engine Cloud for Salesforce	\$167.63
ECSF-501-750CS	501-750	Data Classification Engine Cloud for Salesforce	\$135.31
ECSF-751-1000CS	751-1000	Data Classification Engine Cloud for Salesforce	\$125.22
ECSF-1001-1500CS	1001-1500	Data Classification Engine Cloud for Salesforce	\$115.12
ECSF-1501-2000CS	1501-2000	Data Classification Engine Cloud for Salesforce	\$104.01
ECSF-2001-2500CS	2001-2500	Data Classification Engine Cloud for Salesforce	\$96.94
ECSF-2501-4000CS	2501-4000	Data Classification Engine Cloud for Salesforce	\$90.88
ECSF-4001-6000CS	4001-6000	Data Classification Engine Cloud for Salesforce	\$84.82
ECSF-6001-8000CS	6001-8000	Data Classification Engine Cloud for Salesforce	\$78.76
ECSF-8001-10KCS	8001-10K	Data Classification Engine Cloud for Salesforce	\$74.73
ECSF-10K-20KCS	10-20K	Data Classification Engine Cloud for Salesforce	\$70.69
ECSF-20K-35KCS	20-35K	Data Classification Engine Cloud for Salesforce	\$66.65

ECSF-35K-50KCS	35-50K	Data Classification Engine Cloud for Salesforce	\$64.63
ECSF-50K-100KCS	50-100K	Data Classification Engine Cloud for Salesforce	\$62.61
ECSF-100K-150KCS	100-150K	Data Classification Engine Cloud for Salesforce	\$60.59
ECSF-150K+CS	150K+	Data Classification Engine Cloud for Salesforce	\$59.58
ACS3-101-250CS	101-250	DatAdvantage Cloud S3	\$305.75
ACS3-251-500CS	251-500	DatAdvantage Cloud S3	\$232.82
ACS3-501-750CS	501-750	DatAdvantage Cloud S3	\$187.94
ACS3-751-1000CS	751-1000	DatAdvantage Cloud S3	\$173.91
ACS3-1001-1500CS	1001-1500	DatAdvantage Cloud S3	\$159.89
ACS3-1501-2000CS	1501-2000	DatAdvantage Cloud S3	\$144.46
ACS3-2001-2500CS	2001-2500	DatAdvantage Cloud S3	\$134.64
ACS3-2501-4000CS	2501-4000	DatAdvantage Cloud S3	\$126.23
ACS3-4001-6000CS	4001-6000	DatAdvantage Cloud S3	\$117.81
ACS3-6001-8000CS	6001-8000	DatAdvantage Cloud S3	\$109.40
ACS3-8001-10KCS	8001-10K	DatAdvantage Cloud S3	\$103.79
ACS3-10K-20KCS	10-20K	DatAdvantage Cloud S3	\$98.18
ACS3-20K-35KCS	20-35K	DatAdvantage Cloud S3	\$92.57
ACS3-35K-50KCS	35-50K	DatAdvantage Cloud S3	\$89.76
ACS3-50K-100KCS	50-100K	DatAdvantage Cloud S3	\$86.96
ACS3-100K-150KCS	100-150K	DatAdvantage Cloud S3	\$84.15
ACS3-150K+CS	150K+	DatAdvantage Cloud S3	\$82.75
ECS3-101-250CS	101-250	Data Classification Cloud S3	\$771.24
ECS3-251-500CS	251-500	Data Classification Cloud S3	\$332.00
ECS3-501-750CS	501-750	Data Classification Cloud S3	\$184.72
ECS3-751-1000CS	751-1000	Data Classification Cloud S3	\$129.36
ECS3-1001-1500CS	1001-1500	Data Classification Cloud S3	\$184.82
ECS3-1501-2000CS	1501-2000	Data Classification Cloud S3	\$129.40
ECS3-2001-2500CS	2001-2500	Data Classification Cloud S3	\$149.76
ECS3-2501-4000CS	2501-4000	Data Classification Cloud S3	\$108.16
ECS3-4001-6000CS	4001-6000	Data Classification Cloud S3	\$92.46
ECS3-6001-8000CS	6001-8000	Data Classification Cloud S3	\$80.90
ECS3-8001-10KCS	8001-10K	Data Classification Cloud S3	\$74.90
ECS3-10K-20KCS	10-20K	Data Classification Cloud S3	\$66.58
ECS3-20K-35KCS	20-35K	Data Classification Cloud S3	\$61.02
ECS3-35K-50KCS	35-50K	Data Classification Cloud S3	\$53.90
ECS3-50K-100KCS	50-100K	Data Classification Cloud S3	\$66.58
ECS3-100K-150KCS	100-150K	Data Classification Cloud S3	\$55.48
ECS3-150K+CS	150K+	Data Classification Cloud S3	\$48.08
ACAB-101-250CS	101-250	DatAdvantage Cloud for Azure Blob	\$305.75
ACAB-251-500CS	251-500	DatAdvantage Cloud for Azure Blob	\$232.82

ACAB-501-750CS	501-750	DatAdvantage Cloud for Azure Blob	\$187.94
ACAB-751-1000CS	751-1000	DatAdvantage Cloud for Azure Blob	\$173.91
ACAB-1001-1500CS	1001-1500	DatAdvantage Cloud for Azure Blob	\$159.89
ACAB-1501-2000CS	1501-2000	DatAdvantage Cloud for Azure Blob	\$144.46
ACAB-2001-2500CS	2001-2500	DatAdvantage Cloud for Azure Blob	\$134.64
ACAB-2501-4000CS	2501-4000	DatAdvantage Cloud for Azure Blob	\$126.23
ACAB-4001-6000CS	4001-6000	DatAdvantage Cloud for Azure Blob	\$117.81
ACAB-6001-8000CS	6001-8000	DatAdvantage Cloud for Azure Blob	\$109.40
ACAB-8001-10KCS	8001-10K	DatAdvantage Cloud for Azure Blob	\$103.79
ACAB-10K-20KCS	10-20K	DatAdvantage Cloud for Azure Blob	\$98.18
ACAB-20K-35KCS	20-35K	DatAdvantage Cloud for Azure Blob	\$92.57
ACAB-35K-50KCS	35-50K	DatAdvantage Cloud for Azure Blob	\$89.76
ACAB-50K-100KCS	50-100K	DatAdvantage Cloud for Azure Blob	\$86.96
ACAB-100K-150KCS	100-150K	DatAdvantage Cloud for Azure Blob	\$84.15
ACAB-150K+CS	150K+	DatAdvantage Cloud for Azure Blob	\$82.75
		Data Classification Cloud for Azure Blob	
ECAB-101-250CS	101-250	Data Classification Cloud for Azure Blob	\$771.24
ECAB-251-500CS	251-500	Data Classification Cloud for Azure Blob	\$332.00
ECAB-501-750CS	501-750	Data Classification Cloud for Azure Blob	\$184.72
ECAB-751-1000CS	751-1000	Data Classification Cloud for Azure Blob	\$129.36
ECAB-1001-1500CS	1001-1500	Data Classification Cloud for Azure Blob	\$184.82
ECAB-1501-2000CS	1501-2000	Data Classification Cloud for Azure Blob	\$129.40
ECAB-2001-2500CS	2001-2500	Data Classification Cloud for Azure Blob	\$149.76
ECAB-2501-4000CS	2501-4000	Data Classification Cloud for Azure Blob	\$108.16
ECAB-4001-6000CS	4001-6000	Data Classification Cloud for Azure Blob	\$92.46
ECAB-6001-8000CS	6001-8000	Data Classification Cloud for Azure Blob	\$80.90
ECAB-8001-10KCS	8001-10K	Data Classification Cloud for Azure Blob	\$74.90
ECAB-10K-20KCS	10-20K	Data Classification Cloud for Azure Blob	\$66.58
ECAB-20K-35KCS	20-35K	Data Classification Cloud for Azure Blob	\$61.02
ECAB-35K-50KCS	35-50K	Data Classification Cloud for Azure Blob	\$53.90
ECAB-50K-100KCS	50-100K	Data Classification Cloud for Azure Blob	\$66.58

		Data Classification Cloud for Azure	
ECAB-100K-150KCS	100-150K	Blob	\$55.48
		Data Classification Cloud for Azure	
ECAB-150K+CS	150K+	Blob	\$48.08
ECGH-101-250CS	101-250	Data Classification Cloud- GitHub	\$132.08
ECGH-251-500CS	251-500	Data Classification Cloud- GitHub	\$100.58
ECGH-501-750CS	501-750	Data Classification Cloud- GitHub	\$81.19
ECGH-751-1000CS	751-1000	Data Classification Cloud- GitHub	\$75.13
ECGH-1001-1500CS	1001-1500	Data Classification Cloud- GitHub	\$69.07
ECGH-1501-2000CS	1501-2000	Data Classification Cloud- GitHub	\$62.41
ECGH-2001-2500CS	2001-2500	Data Classification Cloud- GitHub	\$58.16
ECGH-2501-4000CS	2501-4000	Data Classification Cloud- GitHub	\$54.53
ECGH-4001-6000CS	4001-6000	Data Classification Cloud- GitHub	\$50.89
ECGH-6001-8000CS	6001-8000	Data Classification Cloud- GitHub	\$47.26
ECGH-8001-10KCS	8001-10K	Data Classification Cloud- GitHub	\$44.84
ECGH-10K-20KCS	10-20K	Data Classification Cloud- GitHub	\$42.41
ECGH-20K-35KCS	20-35K	Data Classification Cloud- GitHub	\$39.99
ECGH-35K-50KCS	35-50K	Data Classification Cloud- GitHub	\$38.78
ECGH-50K-100KCS	50-100K	Data Classification Cloud- GitHub	\$37.56
ECGH-100K-150KCS	100-150K	Data Classification Cloud- GitHub	\$36.35
ECGH-150K+CS	150K+	Data Classification Cloud- GitHub	\$35.75
ACAA-101-250CS	101-250	DatAdvantage Cloud - Azure Apps	\$20.52
ACAA-251-500CS	251-500	DatAdvantage Cloud - Azure Apps	\$20.52
ACAA-501-750CS	501-750	DatAdvantage Cloud - Azure Apps	\$20.52
ACAA-751-1000CS	751-1000	DatAdvantage Cloud - Azure Apps	\$18.99
ACAA-1001-1500CS	1001-1500	DatAdvantage Cloud - Azure Apps	\$17.46
ACAA-1501-2000CS	1501-2000	DatAdvantage Cloud - Azure Apps	\$15.77
ACAA-2001-2500CS	2001-2500	DatAdvantage Cloud - Azure Apps	\$14.70
ACAA-2501-4000CS	2501-4000	DatAdvantage Cloud - Azure Apps	\$13.78
ACAA-4001-6000CS	4001-6000	DatAdvantage Cloud - Azure Apps	\$12.86
ACAA-6001-8000CS	6001-8000	DatAdvantage Cloud - Azure Apps	\$11.94
ACAA-8001-10KCS	8001-10K	DatAdvantage Cloud - Azure Apps	\$11.34
ACAA-10K-20KCS	10-20K	DatAdvantage Cloud - Azure Apps	\$10.72
ACAA-20K-35KCS	20-35K	DatAdvantage Cloud - Azure Apps	\$10.11
ACAA-35K-50KCS	35-50K	DatAdvantage Cloud - Azure Apps	\$9.80
ACAA-50K-100KCS	50-100K	DatAdvantage Cloud - Azure Apps	\$9.49
ACAA-100K-150KCS	100-150K	DatAdvantage Cloud - Azure Apps	\$9.19
ACAA-150K+CS	150K+	DatAdvantage Cloud - Azure Apps	\$9.03
VAWS-200-400CS	200-400	Varonis for AWS (IaaS)	\$1,500.00
VAWS-401-600CS	401-600	Varonis for AWS (IaaS)	\$880.00
VAWS-601-900CS	601-900	Varonis for AWS (IaaS)	\$828.00
VAWS-901-1300CS	901-1300	Varonis for AWS (IaaS)	\$810.00
VAWS-1301-2500CS	1301-2500	Varonis for AWS (IaaS)	\$798.00

VAWS-2500-5000CS	2501-5000	Varonis for AWS (IaaS)	\$784.00
VAWS-5001+CS	5001+	Varonis for AWS (IaaS)	\$772.00
VAZR-200-400CS	200-400	Varonis for Azure (IaaS)	\$1,500.00
VAZR-401-600CS	401-600	Varonis for Azure (IaaS)	\$880.00
VAZR-601-900CS	601-900	Varonis for Azure (IaaS)	\$828.00
VAZR-901-1300CS	901-1300	Varonis for Azure (IaaS)	\$810.00
VAZR-1301-2500CS	1301-2500	Varonis for Azure (IaaS)	\$798.00
VAZR-2500-5000CS	2501-5000	Varonis for Azure (IaaS)	\$784.00
VAZR-5001+CS	5001+	Varonis for Azure (IaaS)	\$772.00
VDAN-CS	1	Additional Data for AWS (IaaS)	\$56,468.00
VDAZ-CS	1	Additional Data for Azure (IaaS)	\$56,468.00
VIAV-CS	1	Additional VCUs for IaaS	\$75,718.00
VIAR-CS	1	Additional Resources for IaaS	\$70,584.00

VSaaS

SKU	User Band	Description	Unit Price
VWIN-150-250SA	150-250	Varonis for Windows/NAS (SaaS)	\$812.50
VWIN-251-500SA	251-500	Varonis for Windows/NAS (SaaS)	\$620.00
VWIN-501-750SA	501-750	Varonis for Windows/NAS (SaaS)	\$500.00
VWIN-751-1000SA	751-1000	Varonis for Windows/NAS (SaaS)	\$462.50
VWIN-1001-1500SA	1001-1500	Varonis for Windows/NAS (SaaS)	\$425.00
VWIN-1501-2000SA	1501-2000	Varonis for Windows/NAS (SaaS)	\$385.00
VWIN-2001-2500SA	2001-2500	Varonis for Windows/NAS (SaaS)	\$357.50
VWIN-2501-4000SA	2501-4000	Varonis for Windows/NAS (SaaS)	\$335.00
VWIN-4001-6000SA	4001-6000	Varonis for Windows/NAS (SaaS)	\$312.50
VWIN-6001-8000SA	6001-8000	Varonis for Windows/NAS (SaaS)	\$290.00
VWIN-8001-10KSA	8001-10K	Varonis for Windows/NAS (SaaS)	\$275.00
VWIN-10K-20KSA	10-20K	Varonis for Windows/NAS (SaaS)	\$260.00
VWIN-20K-35KSA	20-35K	Varonis for Windows/NAS (SaaS)	\$245.00
VWIN-35K-50KSA	35-50K	Varonis for Windows/NAS (SaaS)	\$237.50
VWIN-50K-100KSA	50-100K	Varonis for Windows/NAS (SaaS)	\$230.00
VWIN-100K-150KSA	100-150K	Varonis for Windows/NAS (SaaS)	\$222.50
VWIN-150K+SA	150K+	Varonis for Windows/NAS (SaaS)	\$220.00
V365-150-250SA	150-250	Varonis for Microsoft 365 (SaaS)	\$1,052.50
V365-251-500SA	251-500	Varonis for Microsoft 365 (SaaS)	\$800.00
V365-501-750SA	501-750	Varonis for Microsoft 365 (SaaS)	\$647.50
V365-751-1000SA	751-1000	Varonis for Microsoft 365 (SaaS)	\$597.50
V365-1001-1500SA	1001-1500	Varonis for Microsoft 365 (SaaS)	\$550.00
V365-1501-2000SA	1501-2000	Varonis for Microsoft 365 (SaaS)	\$497.50
V365-2001-2500SA	2001-2500	Varonis for Microsoft 365 (SaaS)	\$462.50
V365-2501-4000SA	2501-4000	Varonis for Microsoft 365 (SaaS)	\$435.00

V365-4001-6000SA	4001-6000	Varonis for Microsoft 365 (SaaS)	\$405.00
V365-6001-8000SA	6001-8000	Varonis for Microsoft 365 (SaaS)	\$375.00
V365-8001-10KSA	8001-10K	Varonis for Microsoft 365 (SaaS)	\$357.50
V365-10K-20KSA	10-20K	Varonis for Microsoft 365 (SaaS)	\$337.50
V365-20K-35KSA	20-35K	Varonis for Microsoft 365 (SaaS)	\$317.50
V365-35K-50KSA	35-50K	Varonis for Microsoft 365 (SaaS)	\$307.50
V365-50K-100KSA	50-100K	Varonis for Microsoft 365 (SaaS)	\$300.00
V365-100K-150KSA	100-150K	Varonis for Microsoft 365 (SaaS)	\$290.00
V365-150K+SA	150K+	Varonis for Microsoft 365 (SaaS)	\$285.00
VTWO-150-250SA	150-250	Varonis for Windows/NAS + M365 (SaaS)	\$1,582.50
VTWO-251-500SA	251-500	Varonis for Windows/NAS + M365 (SaaS)	\$1,205.00
VTWO-501-750SA	501-750	Varonis for Windows/NAS + M365 (SaaS)	\$972.50
VTWO-751-1000SA	751-1000	Varonis for Windows/NAS + M365 (SaaS)	\$900.00
VTWO-1001-1500SA	1001-1500	Varonis for Windows/NAS + M365 (SaaS)	\$827.50
VTWO-1501-2000SA	1501-2000	Varonis for Windows/NAS + M365 (SaaS)	\$747.50
VTWO-2001-2500SA	2001-2500	Varonis for Windows/NAS + M365 (SaaS)	\$697.50
VTWO-2501-4000SA	2501-4000	Varonis for Windows/NAS + M365 (SaaS)	\$652.50
VTWO-4001-6000SA	4001-6000	Varonis for Windows/NAS + M365 (SaaS)	\$610.00
VTWO-6001-8000SA	6001-8000	Varonis for Windows/NAS + M365 (SaaS)	\$567.50
VTWO-8001-10KSA	8001-10K	Varonis for Windows/NAS + M365 (SaaS)	\$537.50
VTWO-10K-20KSA	10-20K	Varonis for Windows/NAS + M365 (SaaS)	\$507.50
VTWO-20K-35KSA	20-35K	Varonis for Windows/NAS + M365 (SaaS)	\$480.00
VTWO-35K-50KSA	35-50K	Varonis for Windows/NAS + M365 (SaaS)	\$465.00
VTWO-50K-100KSA	50-100K	Varonis for Windows/NAS + M365 (SaaS)	\$450.00
VTWO-100K-150KSA	100-150K	Varonis for Windows/NAS + M365 (SaaS)	\$435.00
VTWO-150K+SA	150K+	Varonis for Windows/NAS + M365 (SaaS)	\$427.50
VAD-150-250SA	150-250	Varonis for Active Directory (SaaS)	\$202.50
VAD-251-500SA	251-500	Varonis for Active Directory (SaaS)	\$155.00
VAD-501-750SA	501-750	Varonis for Active Directory (SaaS)	\$125.00

VAD-751-1000SA	751-1000	Varonis for Active Directory (SaaS)	\$115.00
VAD-1001-1500SA	1001-1500	Varonis for Active Directory (SaaS)	\$105.00
VAD-1501-2000SA	1501-2000	Varonis for Active Directory (SaaS)	\$95.00
VAD-2001-2500SA	2001-2500	Varonis for Active Directory (SaaS)	\$90.00
VAD-2501-4000SA	2501-4000	Varonis for Active Directory (SaaS)	\$82.50
VAD-4001-6000SA	4001-6000	Varonis for Active Directory (SaaS)	\$77.50
VAD-6001-8000SA	6001-8000	Varonis for Active Directory (SaaS)	\$72.50
VAD-8001-10KSA	8001-10K	Varonis for Active Directory (SaaS)	\$67.50
VAD-10K-20KSA	10-20K	Varonis for Active Directory (SaaS)	\$65.00
VAD-20K-35KSA	20-35K	Varonis for Active Directory (SaaS)	\$60.00
VAD-35K-50KSA	35-50K	Varonis for Active Directory (SaaS)	\$60.00
VAD-50K-100KSA	50-100K	Varonis for Active Directory (SaaS)	\$57.50
VAD-100K-150KSA	100-150K	Varonis for Active Directory (SaaS)	\$55.00
VAD-150K+SA	150K+	Varonis for Active Directory (SaaS)	\$55.00
DAEO-150-250SA	150-250	Varonis for Exchange Online (SaaS)	\$202.50
DAEO-251-500SA	251-500	Varonis for Exchange Online (SaaS)	\$155.00
DAEO-501-750SA	501-750	Varonis for Exchange Online (SaaS)	\$125.00
DAEO-751-1000SA	751-1000	Varonis for Exchange Online (SaaS)	\$115.00
DAEO-1001-1500SA	1001-1500	Varonis for Exchange Online (SaaS)	\$105.00
DAEO-1501-2000SA	1501-2000	Varonis for Exchange Online (SaaS)	\$95.00
DAEO-2001-2500SA	2001-2500	Varonis for Exchange Online (SaaS)	\$90.00
DAEO-2501-4000SA	2501-4000	Varonis for Exchange Online (SaaS)	\$82.50
DAEO-4001-6000SA	4001-6000	Varonis for Exchange Online (SaaS)	\$77.50
DAEO-6001-8000SA	6001-8000	Varonis for Exchange Online (SaaS)	\$72.50
DAEO-8001-10KSA	8001-10K	Varonis for Exchange Online (SaaS)	\$67.50
DAEO-10K-20KSA	10-20K	Varonis for Exchange Online (SaaS)	\$65.00
DAEO-20K-35KSA	20-35K	Varonis for Exchange Online (SaaS)	\$60.00
DAEO-35K-50KSA	35-50K	Varonis for Exchange Online (SaaS)	\$60.00
DAEO-50K-100KSA	50-100K	Varonis for Exchange Online (SaaS)	\$57.50
DAEOK-100-150KSA	100-150K	Varonis for Exchange Online (SaaS)	\$55.00
DAEO-150K+SA	150K+	Varonis for Exchange Online (SaaS)	\$55.00
EDGE-150-250SA	150-250	Varonis for Edge Devices (SaaS)	\$132.50
EDGE-251-500SA	251-500	Varonis for Edge Devices (SaaS)	\$100.00
EDGE-501-750SA	501-750	Varonis for Edge Devices (SaaS)	\$82.50
EDGE-751-1000SA	751-1000	Varonis for Edge Devices (SaaS)	\$75.00
EDGE-1001-1500SA	1001-1500	Varonis for Edge Devices (SaaS)	\$67.50
EDGE-1501-2000SA	1501-2000	Varonis for Edge Devices (SaaS)	\$62.50
EDGE-2001-2500SA	2001-2500	Varonis for Edge Devices (SaaS)	\$57.50
EDGE-2501-4000SA	2501-4000	Varonis for Edge Devices (SaaS)	\$52.50
EDGE-4001-6000SA	4001-6000	Varonis for Edge Devices (SaaS)	\$50.00
EDGE-6001-8000SA	6001-8000	Varonis for Edge Devices (SaaS)	\$47.50
EDGE-8001-10KSA	8001-10K	Varonis for Edge Devices (SaaS)	\$45.00
EDGE-10K-20KSA	10-20K	Varonis for Edge Devices (SaaS)	\$42.50

EDGE-20K-35KSA	20-35K	Varonis for Edge Devices (SaaS)	\$40.00
EDGE-35K-50KSA	35-50K	Varonis for Edge Devices (SaaS)	\$40.00
EDGE-50K-100KSA	50-100K	Varonis for Edge Devices (SaaS)	\$37.50
EDGE-100K-150KSA	100-150K	Varonis for Edge Devices (SaaS)	\$35.00
EDGE-150K+SA	150K+	Varonis for Edge Devices (SaaS)	\$35.00
VSUL-150-250SA	150-250	Varonis for UNIX/Linux (SaaS)	\$347.50
VSUL-251-500SA	251-500	Varonis for UNIX/Linux (SaaS)	\$265.00
VSUL-501-750SA	501-750	Varonis for UNIX/Linux (SaaS)	\$215.00
VSUL-751-1000SA	751-1000	Varonis for UNIX/Linux (SaaS)	\$197.50
VSUL-1001-1500SA	1001-1500	Varonis for UNIX/Linux (SaaS)	\$182.50
VSUL-1501-2000SA	1501-2000	Varonis for UNIX/Linux (SaaS)	\$165.00
VSUL-2001-2500SA	2001-2500	Varonis for UNIX/Linux (SaaS)	\$152.50
VSUL-2501-4000SA	2501-4000	Varonis for UNIX/Linux (SaaS)	\$142.50
VSUL-4001-6000SA	4001-6000	Varonis for UNIX/Linux (SaaS)	\$135.00
VSUL-6001-8000SA	6001-8000	Varonis for UNIX/Linux (SaaS)	\$125.00
VSUL-8001-10KSA	8001-10K	Varonis for UNIX/Linux (SaaS)	\$117.50
VSUL-10K-20KSA	10-20K	Varonis for UNIX/Linux (SaaS)	\$112.50
VSUL-20K-35KSA	20-35K	Varonis for UNIX/Linux (SaaS)	\$105.00
VSUL-35K-50KSA	35-50K	Varonis for UNIX/Linux (SaaS)	\$102.50
VSUL-50K-100KSA	50-100K	Varonis for UNIX/Linux (SaaS)	\$100.00
VSUL-100K-150KSA	100-150K	Varonis for UNIX/Linux (SaaS)	\$95.00
VSUL-150K+SA	150K+	Varonis for UNIX/Linux (SaaS)	\$95.00
	1M		
VWRU-SA	Resources	Resource Usage for VWIN-SA (SaaS)	\$27,500.00
VWEU-SA	1M Events	Events Usage for VWIN-SA (SaaS)	\$750.00
	1M		
V3RU-SA	Resources	Resource Usage for V365-SA (SaaS)	\$182,500.00
V3EU-SA	1M Events	Events Usage for V365-SA (SaaS)	\$3,750.00
	1M	Resource Usage for VTWO-SA	
VTRU-SA	Resources	(SaaS)	\$47,500.00
VTEU-SA	1M Events	Events Usage for VTWO-SA (SaaS)	\$1,000.00
		Additional Tenant for Varonis	
VTEN-SA	N/A	(SaaS)	\$19,500.00
		Extended Event Retention - 1 Year	
VER1-1SA	1M Events	(SaaS)	\$2,187.50
		Extended Event Retention - 1 Year	
VER1-2SA	2M Events	(SaaS)	\$1,587.50
		Extended Event Retention - 1 Year	
VER1-3SA	3M Events	(SaaS)	\$1,387.50
		Extended Event Retention - 1 Year	
VER1-4SA	4M Events	(SaaS)	\$1,287.50
		Extended Event Retention - 1 Year	
VER1-5-9SA	5-9M Events	(SaaS)	\$1,225.00
	10-19M	Extended Event Retention - 1 Year	
VER1-10-19SA	Events	(SaaS)	\$1,100.00

	20-49M	Extended Event Retention - 1 Year	
VER1-20-49SA	Events	(SaaS)	\$1,042.50
	50+M	Extended Event Retention - 1 Year	
VER1-50+SA	Events	(SaaS)	\$1,000.00
		Extended Event Retention - 2 Year	
VER2-1SA	1M Events	(SaaS)	\$3,162.50
		Extended Event Retention - 2 Year	
VER2-2SA	2M Events	(SaaS)	\$2,562.50
		Extended Event Retention - 2 Year	
VER2-3SA	3M Events	(SaaS)	\$2,362.50
		Extended Event Retention - 2 Year	
VER2-4SA	4M Events	(SaaS)	\$2,262.50
		Extended Event Retention - 2 Year	
VER2-5-9SA	5-9M Events	(SaaS)	\$2,200.00
	10-19M	Extended Event Retention - 2 Year	
VER2-10-19SA	Events	(SaaS)	\$2,087.50
	20-49M	Extended Event Retention - 2 Year	
VER2-20-49SA	Events	(SaaS)	\$2,025.00
	50+M	Extended Event Retention - 2 Year	
VER2-50+SA	Events	(SaaS)	\$1,987.50
		Extended Event Retention - 3 Year	
VER3-1SA	1M Events	(SaaS)	\$4,150.00
		Extended Event Retention - 3 Year	
VER3-2SA	2M Events	(SaaS)	\$3,550.00
		Extended Event Retention - 3 Year	
VER3-3SA	3M Events	(SaaS)	\$3,350.00
		Extended Event Retention - 3 Year	
VER3-4SA	4M Events	(SaaS)	\$3,250.00
		Extended Event Retention - 3 Year	
VER3-5-9SA	5-9M Events	(SaaS)	\$3,187.50
	10-19M	Extended Event Retention - 3 Year	
VER3-10-19SA	Events	(SaaS)	\$3,062.50
	20-49M	Extended Event Retention - 3 Year	
VER3-20-49SA	Events	(SaaS)	\$3,000.00
	50+M	Extended Event Retention - 3 Year	
VER3-50+SA	Events	(SaaS)	\$2,962.50
		Extended Event Retention - 4 Year	
VER4-1SA	1M Events	(SaaS)	\$5,125.00
		Extended Event Retention - 4 Year	
VER4-2SA	2M Events	(SaaS)	\$4,525.00
		Extended Event Retention - 4 Year	
VER4-3SA	3M Events	(SaaS)	\$4,325.00
		Extended Event Retention - 4 Year	
VER4-4SA	4M Events	(SaaS)	\$4,225.00
		Extended Event Retention - 4 Year	
VER4-5-9SA	5-9M Events	(SaaS)	\$4,125.00
	10-19M	Extended Event Retention - 4 Year	
VER4-10-19SA	Events	(SaaS)	\$4,050.00

VER4-20-49SA	20-49M Events	Extended Event Retention - 4 Year (SaaS)	\$3,987.50
VER4-50+SA	50+M Events	Extended Event Retention - 4 Year (SaaS)	\$3,950.00
VER5-1SA	1M Events	Extended Event Retention - 5 Year (SaaS)	\$6,125.00
VER5-2SA	2M Events	Extended Event Retention - 5 Year (SaaS)	\$5,512.50
VER5-3SA	3M Events	Extended Event Retention - 5 Year (SaaS)	\$5,312.50
VER5-4SA	4M Events	Extended Event Retention - 5 Year (SaaS)	\$5,212.50
VER5-5-9SA	5-9M Events	Extended Event Retention - 5 Year (SaaS)	\$5,150.00
VER5-10-19SA	10-19M Events	Extended Event Retention - 5 Year (SaaS)	\$5,037.50
VER5-20-49SA	20-49M Events	Extended Event Retention - 5 Year (SaaS)	\$5,000.00
VER5-50+SA	50+M Events	Extended Event Retention - 5 Year (SaaS)	\$4,937.50
VER6-1SA	1M Events	Extended Event Retention - 6 Year (SaaS)	\$7,100.00
VER6-2SA	2M Events	Extended Event Retention - 6 Year (SaaS)	\$6,500.00
VER6-3SA	3M Events	Extended Event Retention - 6 Year (SaaS)	\$6,300.00
VER6-4SA	4M Events	Extended Event Retention - 6 Year (SaaS)	\$6,200.00
VER6-5-9SA	5-9M Events	Extended Event Retention - 6 Year (SaaS)	\$6,137.50
VER6-10-19SA	10-19M Events	Extended Event Retention - 6 Year (SaaS)	\$6,012.50
VER6-20-49SA	20-49M Events	Extended Event Retention - 6 Year (SaaS)	\$5,962.50
VER6-50+SA	50+M Events	Extended Event Retention - 6 Year (SaaS)	\$5,925.00
VER7-1SA	1M Events	Extended Event Retention - 7 Year (SaaS)	\$8,075.00
VER7-2SA	2M Events	Extended Event Retention - 7 Year (SaaS)	\$7,475.00
VER7-3SA	3M Events	Extended Event Retention - 7 Year (SaaS)	\$7,275.00
VER7-4SA	4M Events	Extended Event Retention - 7 Year (SaaS)	\$7,175.00
VER7-5-9SA	5-9M Events	Extended Event Retention - 7 Year (SaaS)	\$7,125.00
VER7-10-19SA	10-19M Events	Extended Event Retention - 7 Year (SaaS)	\$7,000.00

VER7-20-49SA	20-49M Events	Extended Event Retention - 7 Year (SaaS)	\$6,937.50
VER7-50+SA	50+M Events	Extended Event Retention - 7 Year (SaaS)	\$6,900.00
VER8-1SA	1M Events	Extended Event Retention - 8 Year (SaaS)	\$9,062.50
VER8-2SA	2M Events	Extended Event Retention - 8 Year (SaaS)	\$8,462.50
VER8-3SA	3M Events	Extended Event Retention - 8 Year (SaaS)	\$8,262.50
VER8-4SA	4M Events	Extended Event Retention - 8 Year (SaaS)	\$8,162.50
VER8-5-9SA	5-9M Events	Extended Event Retention - 8 Year (SaaS)	\$8,100.00
VER8-10-19SA	10-19M Events	Extended Event Retention - 8 Year (SaaS)	\$7,987.50
VER8-20-49SA	20-49M Events	Extended Event Retention - 8 Year (SaaS)	\$7,925.00
VER8-50+SA	50+M Events	Extended Event Retention - 8 Year (SaaS)	\$7,887.50
VER9-1SA	1M Events	Extended Event Retention - 9 Year (SaaS)	\$10,050.00
VER9-2SA	2M Events	Extended Event Retention - 9 Year (SaaS)	\$9,450.00
VER9-3SA	3M Events	Extended Event Retention - 9 Year (SaaS)	\$9,250.00
VER9-4SA	4M Events	Extended Event Retention - 9 Year (SaaS)	\$9,150.00
VER9-5-9SA	5-9M Events	Extended Event Retention - 9 Year (SaaS)	\$9,087.50
VER9-10-19SA	10-19M Events	Extended Event Retention - 9 Year (SaaS)	\$8,962.50
VER9-20-49SA	20-49M Events	Extended Event Retention - 9 Year (SaaS)	\$8,900.00
VER9-50+SA	50+M Events	Extended Event Retention - 9 Year (SaaS)	\$8,862.50
VER10-1SA	1M Events	Extended Event Retention - 10 Year (SaaS)	\$11,025.00
VER10-2SA	2M Events	Extended Event Retention - 10 Year (SaaS)	\$10,425.00
VER10-3SA	3M Events	Extended Event Retention - 10 Year (SaaS)	\$10,225.00
VER10-4SA	4M Events	Extended Event Retention - 10 Year (SaaS)	\$10,125.00
VER10-5-9SA	5-9M Events	Extended Event Retention - 10 Year (SaaS)	\$10,062.50
VER10-10-19SA	10-19M Events	Extended Event Retention - 10 Year (SaaS)	\$9,950.00

VER10-20-49SA	20-49M	Extended Event Retention - 10 Year Events (SaaS)	\$9,887.50
VER10-50+SA	50+M	Extended Event Retention - 10 Year Events (SaaS)	\$9,850.00
VPAM-150-250SA	150-250	Privacy Automation for M365 (SaaS)	\$152.50
VPAM-251-500SA	251-500	Privacy Automation for M365 (SaaS)	\$115.00
VPAM-501-750SA	501-750	Privacy Automation for M365 (SaaS)	\$92.50
VPAM-751-1000SA	751-1000	Privacy Automation for M365 (SaaS)	\$87.50
VPAM-1001-1500SA	1001-1500	Privacy Automation for M365 (SaaS)	\$80.00
VPAM-1501-2000SA	1501-2000	Privacy Automation for M365 (SaaS)	\$72.50
VPAM-2001-2500SA	2001-2500	Privacy Automation for M365 (SaaS)	\$67.50
VPAM-2501-4000SA	2501-4000	Privacy Automation for M365 (SaaS)	\$62.50
VPAM-4001-6000SA	4001-6000	Privacy Automation for M365 (SaaS)	\$57.50
VPAM-6001-8000SA	6001-8000	Privacy Automation for M365 (SaaS)	\$55.00
VPAM-8001-10KSA	8001-10K	Privacy Automation for M365 (SaaS)	\$52.50
VPAM-10K-20KSA	10-20K	Privacy Automation for M365 (SaaS)	\$47.50
VPAM-20K-35KSA	20-35K	Privacy Automation for M365 (SaaS)	\$45.00
VPAM-35K-50KSA	35-50K	Privacy Automation for M365 (SaaS)	\$45.00
VPAM-50K-100KSA	50-100K	Privacy Automation for M365 (SaaS)	\$42.50
VPAM-100K-150KSA	100-150K	Privacy Automation for M365 (SaaS)	\$42.50
VPAM-150K+SA	150K+	Privacy Automation for M365 (SaaS)	\$40.00
VPAW-150-250SA	150-250	Privacy Automation for Windows/NAS (SaaS)	\$100.00
VPAW-251-500SA	251-500	Privacy Automation for Windows/NAS (SaaS)	\$77.50
VPAW-501-750SA	501-750	Privacy Automation for Windows/NAS (SaaS)	\$62.50
VPAW-751-1000SA	751-1000	Privacy Automation for Windows/NAS (SaaS)	\$57.50
VPAW-1001-1500SA	1001-1500	Privacy Automation for Windows/NAS (SaaS)	\$52.50

VPAW-1501-2000SA	1501-2000	Privacy Automation for Windows/NAS (SaaS)	\$47.50
VPAW-2001-2500SA	2001-2500	Privacy Automation for Windows/NAS (SaaS)	\$45.00
VPAW-2501-4000SA	2501-4000	Privacy Automation for Windows/NAS (SaaS)	\$42.50
VPAW-4001-6000SA	4001-6000	Privacy Automation for Windows/NAS (SaaS)	\$40.00
VPAW-6001-8000SA	6001-8000	Privacy Automation for Windows/NAS (SaaS)	\$35.00
VPAW-8001-10KSA	8001-10K	Privacy Automation for Windows/NAS (SaaS)	\$35.00
VPAW-10K-20KSA	10-20K	Privacy Automation for Windows/NAS (SaaS)	\$32.50
VPAW-20K-35KSA	20-35K	Privacy Automation for Windows/NAS (SaaS)	\$30.00
VPAW-35K-50KSA	35-50K	Privacy Automation for Windows/NAS (SaaS)	\$30.00
VPAW-50K-100KSA	50-100K	Privacy Automation for Windows/NAS (SaaS)	\$30.00
VPAW-100K-150KSA	100-150K	Privacy Automation for Windows/NAS (SaaS)	\$27.50
VPAW-150K+SA	150K+	Privacy Automation for Windows/NAS (SaaS)	\$27.50
VLAM-150-250SA	150-250	Data Lifecycle Automation for M365 (SaaS)	\$202.50
VLAM-251-500SA	251-500	Data Lifecycle Automation for M365 (SaaS)	\$155.00
VLAM-501-750SA	501-750	Data Lifecycle Automation for M365 (SaaS)	\$125.00
VLAM-751-1000SA	751-1000	Data Lifecycle Automation for M365 (SaaS)	\$115.00
VLAM-1001-1500SA	1001-1500	Data Lifecycle Automation for M365 (SaaS)	\$105.00
VLAM-1501-2000SA	1501-2000	Data Lifecycle Automation for M365 (SaaS)	\$95.00
VLAM-2001-2500SA	2001-2500	Data Lifecycle Automation for M365 (SaaS)	\$90.00
VLAM-2501-4000SA	2501-4000	Data Lifecycle Automation for M365 (SaaS)	\$82.50
VLAM-4001-6000SA	4001-6000	Data Lifecycle Automation for M365 (SaaS)	\$77.50
VLAM-6001-8000SA	6001-8000	Data Lifecycle Automation for M365 (SaaS)	\$72.50
VLAM-8001-10KSA	8001-10K	Data Lifecycle Automation for M365 (SaaS)	\$67.50
VLAM-10K-20KSA	10-20K	Data Lifecycle Automation for M365 (SaaS)	\$65.00

VLAM-20K-35KSA	20-35K	Data Lifecycle Automation for M365 (SaaS)	\$60.00
VLAM-35K-50KSA	35-50K	Data Lifecycle Automation for M365 (SaaS)	\$60.00
VLAM-50K-100KSA	50-100K	Data Lifecycle Automation for M365 (SaaS)	\$57.50
VLAM-100K-150KSA	100-150K	Data Lifecycle Automation for M365 (SaaS)	\$55.00
VLAM-150K+SA	150K+	Data Lifecycle Automation for M365 (SaaS)	\$55.00
VLAW-150-250SA	150-250	Data Lifecycle Automation for Windows/NAS (SaaS)	\$122.50
VLAW-251-500SA	251-500	Data Lifecycle Automation for Windows/NAS (SaaS)	\$92.50
VLAW-501-750SA	501-750	Data Lifecycle Automation for Windows/NAS (SaaS)	\$75.00
VLAW-751-1000SA	751-1000	Data Lifecycle Automation for Windows/NAS (SaaS)	\$70.00
VLAW-1001-1500SA	1001-1500	Data Lifecycle Automation for Windows/NAS (SaaS)	\$62.50
VLAW-1501-2000SA	1501-2000	Data Lifecycle Automation for Windows/NAS (SaaS)	\$57.50
VLAW-2001-2500SA	2001-2500	Data Lifecycle Automation for Windows/NAS (SaaS)	\$52.50
VLAW-2501-4000SA	2501-4000	Data Lifecycle Automation for Windows/NAS (SaaS)	\$50.00
VLAW-4001-6000SA	4001-6000	Data Lifecycle Automation for Windows/NAS (SaaS)	\$47.50
VLAW-6001-8000SA	6001-8000	Data Lifecycle Automation for Windows/NAS (SaaS)	\$42.50
VLAW-8001-10KSA	8001-10K	Data Lifecycle Automation for Windows/NAS (SaaS)	\$40.00
VLAW-10K-20KSA	10-20K	Data Lifecycle Automation for Windows/NAS (SaaS)	\$40.00
VLAW-20K-35KSA	20-35K	Data Lifecycle Automation for Windows/NAS (SaaS)	\$37.50
VLAW-35K-50KSA	35-50K	Data Lifecycle Automation for Windows/NAS (SaaS)	\$35.00
VLAW-50K-100KSA	50-100K	Data Lifecycle Automation for Windows/NAS (SaaS)	\$35.00
VLAW-100K-150KSA	100-150K	Data Lifecycle Automation for Windows/NAS (SaaS)	\$32.50
VLAW-150K+SA	150K+	Data Lifecycle Automation for Windows/NAS (SaaS)	\$32.50
VDAM-150-250SA	150-250	Data Access Governance for M365 (SaaS)	\$202.50
VDAM-251-500SA	251-500	Data Access Governance for M365 (SaaS)	\$155.00

VDAM-501-750SA	501-750	Data Access Governance for M365 (SaaS)	\$125.00
VDAM-751-1000SA	751-1000	Data Access Governance for M365 (SaaS)	\$115.00
VDAM-1001-1500SA	1001-1500	Data Access Governance for M365 (SaaS)	\$105.00
VDAM-1501-2000SA	1501-2000	Data Access Governance for M365 (SaaS)	\$95.00
VDAM-2001-2500SA	2001-2500	Data Access Governance for M365 (SaaS)	\$90.00
VDAM-2501-4000SA	2501-4000	Data Access Governance for M365 (SaaS)	\$82.50
VDAM-4001-6000SA	4001-6000	Data Access Governance for M365 (SaaS)	\$77.50
VDAM-6001-8000SA	6001-8000	Data Access Governance for M365 (SaaS)	\$72.50
VDAM-8001-10KSA	8001-10K	Data Access Governance for M365 (SaaS)	\$67.50
VDAM-10K-20KSA	10-20K	Data Access Governance for M365 (SaaS)	\$65.00
VDAM-20K-35KSA	20-35K	Data Access Governance for M365 (SaaS)	\$60.00
VDAM-35K-50KSA	35-50K	Data Access Governance for M365 (SaaS)	\$60.00
VDAM-50K-100KSA	50-100K	Data Access Governance for M365 (SaaS)	\$57.50
VDAM-100K-150KSA	100-150K	Data Access Governance for M365 (SaaS)	\$55.00
VDAM-150K+SA	150K+	Data Access Governance for (SaaS)	\$55.00
VDAW-150-250SA	150-250	Data Access Governance for Windows/NAS (SaaS)	\$132.50
VDAW-251-500SA	251-500	Data Access Governance for Windows/NAS (SaaS)	\$100.00
VDAW-501-750SA	501-750	Data Access Governance for Windows/NAS (SaaS)	\$80.00
VDAW-751-1000SA	751-1000	Data Access Governance for Windows/NAS (SaaS)	\$75.00
VDAW-1001-1500SA	1001-1500	Data Access Governance for Windows/NAS (SaaS)	\$67.50
VDAW-1501-2000SA	1501-2000	Data Access Governance for Windows/NAS (SaaS)	\$62.50
VDAW-2001-2500SA	2001-2500	Data Access Governance for Windows/NAS (SaaS)	\$57.50
VDAW-2501-4000SA	2501-4000	Data Access Governance for Windows/NAS (SaaS)	\$55.00
VDAW-4001-6000SA	4001-6000	Data Access Governance for Windows/NAS (SaaS)	\$50.00

VDAW-6001-8000SA	6001-8000	Data Access Governance for Windows/NAS (SaaS)	\$47.50
VDAW-8001-10KSA	8001-10K	Data Access Governance for Windows/NAS (SaaS)	\$45.00
VDAW-10K-20KSA	10-20K	Data Access Governance for Windows/NAS (SaaS)	\$42.50
VDAW-20K-35KSA	20-35K	Data Access Governance for Windows/NAS (SaaS)	\$40.00
VDAW-35K-50KSA	35-50K	Data Access Governance for Windows/NAS (SaaS)	\$37.50
VDAW-50K-100KSA	50-100K	Data Access Governance for Windows/NAS (SaaS)	\$37.50
VDAW-100K-150KSA	100-150K	Data Access Governance for Windows/NAS (SaaS)	\$35.00
VDAW-150K+SA	150K+	Data Access Governance for Windows/NAS (SaaS)	\$35.00
VMDR-150-250SA	150-250	Managed Data Detection and Response (SaaS)	\$1,212.50
VMDR-251-500SA	251-500	Managed Data Detection and Response (SaaS)	\$925.00
VMDR-501-750SA	501-750	Managed Data Detection and Response (SaaS)	\$745.00
VMDR-751-1000SA	751-1000	Managed Data Detection and Response (SaaS)	\$690.00
VMDR-1001-1500SA	1001-1500	Managed Data Detection and Response (SaaS)	\$635.00
VMDR-1501-2000SA	1501-2000	Managed Data Detection and Response (SaaS)	\$572.50
VMDR-2001-2500SA	2001-2500	Managed Data Detection and Response (SaaS)	\$535.00
VMDR-2501-4000SA	2501-4000	Managed Data Detection and Response (SaaS)	\$500.00
VMDR-4001-6000SA	4001-6000	Managed Data Detection and Response (SaaS)	\$467.50
VMDR-6001-8000SA	6001-8000	Managed Data Detection and Response (SaaS)	\$435.00
VMDR-8001-10KSA	8001-10K	Managed Data Detection and Response (SaaS)	\$412.50
VMDR-10K-20KSA	10-20K	Managed Data Detection and Response (SaaS)	\$390.00
VMDR-20K-35KSA	20-35K	Managed Data Detection and Response (SaaS)	\$367.50
VMDR-35K-50KSA	35-50K	Managed Data Detection and Response (SaaS)	\$355.00
VMDR-50K-100KSA	50-100K	Managed Data Detection and Response (SaaS)	\$345.00
VMDR-100K-150KSA	100-150K	Managed Data Detection and Response (SaaS)	\$335.00

VMDR-150K+SA	150K+	Managed Data Detection and Response (SaaS) Varonis Hybrid Complete + MDDR (SaaS)	\$327.50
VHCM-150-250SA	150-250	Varonis Hybrid Complete + MDDR (SaaS)	\$2,265.00
VHCM-251-500SA	251-500	Varonis Hybrid Complete + MDDR (SaaS)	\$1,725.00
VHCM-501-750SA	501-750	Varonis Hybrid Complete + MDDR (SaaS)	\$1,395.00
VHCM-751-1000SA	751-1000	Varonis Hybrid Complete + MDDR (SaaS)	\$1,287.50
VHCM-1001-1500SA	1001-1500	Varonis Hybrid Complete + MDDR (SaaS)	\$1,182.50
VHCM-1501-2000SA	1501-2000	Varonis Hybrid Complete + MDDR (SaaS)	\$1,070.00
VHCM-2001-2500SA	2001-2500	Varonis Hybrid Complete + MDDR (SaaS)	\$997.50
VHCM-2501-4000SA	2501-4000	Varonis Hybrid Complete + MDDR (SaaS)	\$930.00
VHCM-4001-6000SA	4001-6000	Varonis Hybrid Complete + MDDR (SaaS)	\$872.50
VHCM-6001-8000SA	6001-8000	Varonis Hybrid Complete + MDDR (SaaS)	\$812.50
VHCM-8001-10KSA	8001-10K	Varonis Hybrid Complete + MDDR (SaaS)	\$767.50
VHCM-10K-20KSA	10-20K	Varonis Hybrid Complete + MDDR (SaaS)	\$727.50
VHCM-20K-35KSA	20-35K	Varonis Hybrid Complete + MDDR (SaaS)	\$685.00
VHCM-35K-50KSA	35-50K	Varonis Hybrid Complete + MDDR (SaaS)	\$667.50
VHCM-50K-100KSA	50-100K	Varonis Hybrid Complete + MDDR (SaaS)	\$645.00
VHCM-100K-150KSA	100-150K	Varonis Hybrid Complete + MDDR (SaaS)	\$620.00
VHCM-150K+SA	150K+	Varonis WIN Complete + MDDR (SaaS)	\$612.50
VWCM-150-250SA	150-250	Varonis WIN Complete + MDDR (SaaS)	\$1,800.00
VWCM-251-500SA	251-500	Varonis WIN Complete + MDDR (SaaS)	\$1,372.50
VWCM-501-750SA	501-750	Varonis WIN Complete + MDDR (SaaS)	\$1,110.00
VWCM-751-1000SA	751-1000	Varonis WIN Complete + MDDR (SaaS)	\$1,022.50
VWCM-1001-1500SA	1001-1500	Varonis WIN Complete + MDDR (SaaS)	\$940.00
VWCM-1501-2000SA	1501-2000	Varonis WIN Complete + MDDR (SaaS)	\$852.50

VWCM-2001-2500SA	2001-2500	Varonis WIN Complete + MDDR (SaaS)	\$792.50
VWCM-2501-4000SA	2501-4000	Varonis WIN Complete + MDDR (SaaS)	\$737.50
VWCM-4001-6000SA	4001-6000	Varonis WIN Complete + MDDR (SaaS)	\$692.50
VWCM-6001-8000SA	6001-8000	Varonis WIN Complete + MDDR (SaaS)	\$645.00
VWCM-8001-10KSA	8001-10K	Varonis WIN Complete + MDDR (SaaS)	\$607.50
VWCM-10K-20KSA	10-20K	Varonis WIN Complete + MDDR (SaaS)	\$577.50
VWCM-20K-35KSA	20-35K	Varonis WIN Complete + MDDR (SaaS)	\$542.50
VWCM-35K-50KSA	35-50K	Varonis WIN Complete + MDDR (SaaS)	\$530.00
VWCM-50K-100KSA	50-100K	Varonis WIN Complete + MDDR (SaaS)	\$512.50
VWCM-100K-150KSA	100-150K	Varonis WIN Complete + MDDR (SaaS)	\$492.50
VWCM-150K+SA	150K+	Varonis WIN Complete + MDDR (SaaS)	\$487.50
VMCM-150-250SA	150-250	Varonis M365 Complete + MDDR (SaaS)	\$2,040.00
VMCM-251-500SA	251-500	Varonis M365 Complete + MDDR (SaaS)	\$1,552.50
VMCM-501-750SA	501-750	Varonis M365 Complete + MDDR (SaaS)	\$1,257.50
VMCM-751-1000SA	751-1000	Varonis M365 Complete + MDDR (SaaS)	\$1,157.50
VMCM-1001-1500SA	1001-1500	Varonis M365 Complete + MDDR (SaaS)	\$1,065.00
VMCM-1501-2000SA	1501-2000	Varonis M365 Complete + MDDR (SaaS)	\$965.00
VMCM-2001-2500SA	2001-2500	Varonis M365 Complete + MDDR (SaaS)	\$897.50
VMCM-2501-4000SA	2501-4000	Varonis M365 Complete + MDDR (SaaS)	\$837.50
VMCM-4001-6000SA	4001-6000	Varonis M365 Complete + MDDR (SaaS)	\$785.00
VMCM-6001-8000SA	6001-8000	Varonis M365 Complete + MDDR (SaaS)	\$730.00
VMCM-8001-10KSA	8001-10K	Varonis M365 Complete + MDDR (SaaS)	\$690.00
VMCM-10K-20KSA	10-20K	Varonis M365 Complete + MDDR (SaaS)	\$655.00
VMCM-20K-35KSA	20-35K	Varonis M365 Complete + MDDR (SaaS)	\$615.00

VMCM-35K-50KSA	35-50K	Varonis M365 Complete + MDDR (SaaS)	\$600.00
VMCM-50K-100KSA	50-100K	Varonis M365 Complete + MDDR (SaaS)	\$582.50
VMCM-100K-150KSA	100-150K	Varonis M365 Complete + MDDR (SaaS)	\$560.00
VMCM-150K+SA	150K+	Varonis M365 Complete + MDDR (SaaS)	\$552.50
VACP-150-250SA	150-250	Varonis Add-on Complete + MDDR (SaaS)	\$987.50
VACP-251-500SA	251-500	Varonis Add-on Complete + MDDR (SaaS)	\$752.50
VACP-501-750SA	501-750	Varonis Add-on Complete + MDDR (SaaS)	\$610.00
VACP-751-1000SA	751-1000	Varonis Add-on Complete + MDDR (SaaS)	\$560.00
VACP-1001-1500SA	1001-1500	Varonis Add-on Complete + MDDR (SaaS)	\$515.00
VACP-1501-2000SA	1501-2000	Varonis Add-on Complete + MDDR (SaaS)	\$467.50
VACP-2001-2500SA	2001-2500	Varonis Add-on Complete + MDDR (SaaS)	\$435.00
VACP-2501-4000SA	2501-4000	Varonis Add-on Complete + MDDR (SaaS)	\$402.50
VACP-4001-6000SA	4001-6000	Varonis Add-on Complete + MDDR (SaaS)	\$380.00
VACP-6001-8000SA	6001-8000	Varonis Add-on Complete + MDDR (SaaS)	\$355.00
VACP-8001-10KSA	8001-10K	Varonis Add-on Complete + MDDR (SaaS)	\$332.50
VACP-10K-20KSA	10-20K	Varonis Add-on Complete + MDDR (SaaS)	\$317.50
VACP-20K-35KSA	20-35K	Varonis Add-on Complete + MDDR (SaaS)	\$297.50
VACP-35K-50KSA	35-50K	Varonis Add-on Complete + MDDR (SaaS)	\$292.50
VACP-50K-100KSA	50-100K	Varonis Add-on Complete + MDDR (SaaS)	\$282.50
VACP-100K-150KSA	100-150K	Varonis Add-on Complete + MDDR (SaaS)	\$270.00
VACP-150K+SA	150K+	Varonis Add-on Complete + MDDR (SaaS)	\$267.50

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Wiz Advanced

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
<i>Wiz Essential 0-199 Workloads</i>	\$ 240.00	Per Workload
<i>Wiz Essential 200-499 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz Essential 500-999 Workloads</i>	\$ 210.00	Per Workload
<i>Wiz Essential 1000-1999 Workloads</i>	\$ 195.00	Per Workload
<i>Wiz Essential 2000-3999 Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Essential 4000-7999 Workloads</i>	\$ 165.00	Per Workload
<i>Wiz Essential 8000-19,999 Workloads</i>	\$ 150.00	Per Workload
<i>Wiz Essential 20,000-39,999 Workloads</i>	\$ 135.00	Per Workload
<i>Wiz Essential 40,000+ Workloads</i>	\$ 120.00	Per Workload
<i>Wiz Advanced 0-199 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz Advanced 200-499 Workloads</i>	\$ 355.00	Per Workload
<i>Wiz Advanced 500-999 Workloads</i>	\$ 330.00	Per Workload
<i>Wiz Advanced 1000-1999 Workloads</i>	\$ 305.00	Per Workload
<i>Wiz Advanced 2000-3999 Workloads</i>	\$ 280.00	Per Workload
<i>Wiz Advanced 4000-7999 Workloads</i>	\$ 255.00	Per Workload
<i>Wiz Advanced 8000-19,999 Workloads</i>	\$ 230.00	Per Workload
<i>Wiz Advanced 20,000-39,999 Workloads</i>	\$ 205.00	Per Workload
<i>Wiz Advanced 40,000+ Workloads</i>	\$ 180.00	Per Workload
<i>Wiz Code 0-99 Active Developers</i>	\$ 600.00	Per Active Developer
<i>Wiz Code 100-249 Active Developers</i>	\$ 585.00	Per Active Developer
<i>Wiz Code 250-499 Active Developers</i>	\$ 560.00	Per Active Developer
<i>Wiz Code 500-999 Active Developers</i>	\$ 530.00	Per Active Developer
<i>Wiz Code 1000- 2,999 Active Developers</i>	\$ 490.00	Per Active Developer
<i>Wiz Code 3000 Active Developers</i>	\$ 450.00	Per Active Developer
<i>Wiz Sensor 0-99 Units</i>	\$ 240.00	Per Sensor Unit
<i>Wiz Sensor 100-499 Units</i>	\$ 225.00	Per Sensor Unit
<i>Wiz Sensor 500 – 999 Units</i>	\$ 210.00	Per Sensor Unit
<i>Wiz Sensor 1000 – 4999 Units</i>	\$ 195.00	Per Sensor Unit
<i>Wiz Sensor 5000 Units</i>	\$ 180.00	Per Sensor Unit
<i>Wiz for Gov Essential 0-199 Workloads</i>	\$ 276.00	Per Workload
<i>Wiz for Gov Essential 200-499 Workloads</i>	\$ 259.00	Per Workload

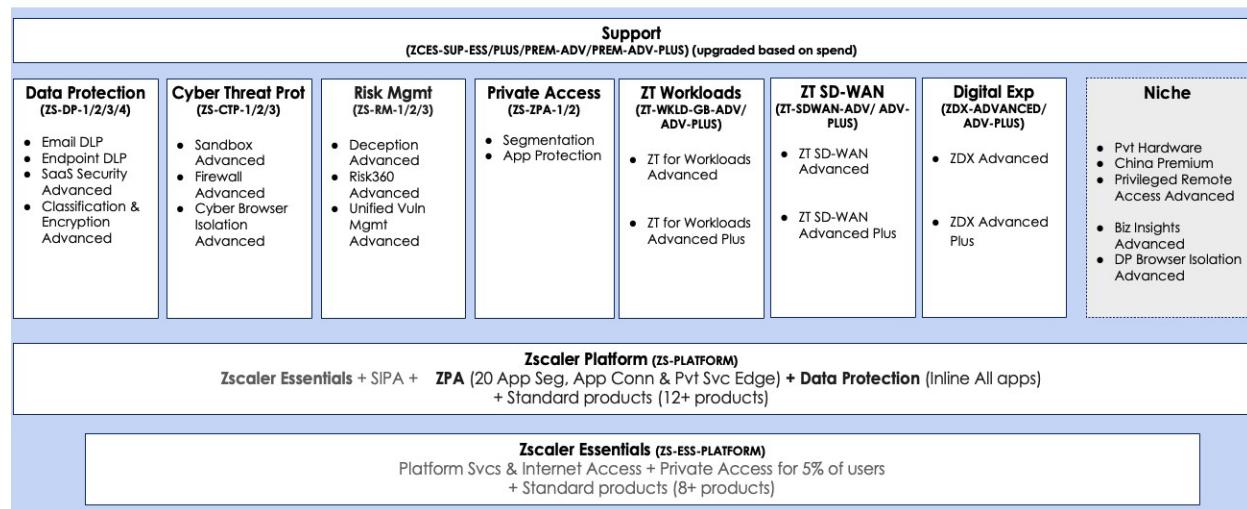
<i>Wiz for Gov Essential 500-999 Workloads</i>	\$ 242.00	Per Workload
<i>Wiz for Gov Essential 1000-1999 Workloads</i>	\$ 224.00	Per Workload
<i>Wiz for Gov Essential 2000-3999 Workloads</i>	\$ 225.00	Per Workload
<i>Wiz for Gov Essential 4000-7999 Workloads</i>	\$ 206.00	Per Workload
<i>Wiz for Gov Essential 8000-19,999 Workloads</i>	\$ 188.00	Per Workload
<i>Wiz for Gov Essential 20,000-39,999 Workloads</i>	\$ 182.00	Per Workload
<i>Wiz for Gov Essential 40,000+ Workloads</i>	\$ 162.00	Per Workload
<i>Wiz for Gov Advanced 0-199 Workloads</i>	\$ 437.00	Per Workload
<i>Wiz for Gov Advanced 200-499 Workloads</i>	\$ 408.00	Per Workload
<i>Wiz for Gov Advanced 500-999 Workloads</i>	\$ 380.00	Per Workload
<i>Wiz for Gov Advanced 1000-1999 Workloads</i>	\$ 351.00	Per Workload
<i>Wiz for Gov Advanced 2000-3999 Workloads</i>	\$ 350.00	Per Workload
<i>Wiz for Gov Advanced 4000-7999 Workloads</i>	\$ 319.00	Per Workload
<i>Wiz for Gov Advanced 8000-19,999 Workloads</i>	\$ 288.00	Per Workload
<i>Wiz for Gov Advanced 20,000-39,999 Workloads</i>	\$ 277.00	Per Workload
<i>Wiz for Gov Advanced 40,000+ Workloads</i>	\$ 243.00	Per Workload
<i>Wiz Code for Gov 0-99 Active Developers</i>	\$ 750.00	Per Active Developer
<i>Wiz Code for Gov 100-249 Active Developers</i>	\$ 731.00	Per Active Developer
<i>Wiz Code for Gov 250-499 Active Developers</i>	\$ 728.00	Per Active Developer
<i>Wiz Code for Gov 500-999 Active Developers</i>	\$ 689.00	Per Active Developer
<i>Wiz Code for Gov 1000- 2,999 Active Developers</i>	\$ 662.00	Per Active Developer
<i>Wiz Code for Gov 3000 Active Developers</i>	\$ 608.00	Per Active Developer
<i>Wiz Sensor for Gov 0-99 Units</i>	\$ 380.00	Per Sensor Unit
<i>Wiz Sensor for Gov 100-499 Units</i>	\$ 355.00	Per Sensor Unit
<i>Wiz Sensor for Gov 500 – 999 Units</i>	\$ 330.00	Per Sensor Unit
<i>Wiz Sensor for Gov 1000 – 4999 Units</i>	\$ 305.00	Per Sensor Unit
<i>Wiz Sensor for Gov 5000 Units</i>	\$ 280.00	Per Sensor Unit
<i>Wiz Premium Support 1YR License - 17.5% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License
<i>Wiz for Gov Premium Support 1YR License - 23% of Annual Contract Value – Minimum \$26,315.79</i>	\$ 0	1 Annual License

Respondent: Mainline Information Systems, LLC

Solution Proposed: Zscaler Zero Trust Exchange

Service Category: Service Category 15: Data Security

FY25 Zscaler Packaging: Overview



Zscaler Commercial Cloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Essentials Platform that includes: - Traffic Forwarding, Multiple IDP, Identity, API access, Authentication, Internet Access, and standard offerings from other Zscaler product lines. (Per User / Per Year)	\$100.00	\$90.00
ZS-PLATFORM	Per User / Per Year	Annual Subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines. (Per User / Per Year)	\$200.00	\$180.00

ZCES-SUP-ESS	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-PLUS	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-PREM-ADV	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-PREM-ADV-PLUS	% of List Price	Annual Premium Support Advanced Plus: (% of List Price) 24/7 Support; Product support (Weekly); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews, Focal Support, Customized Training Plans)	20%	20%
ZCES-SUP-PREM-IN-CTRY-ADD-ON	% of List Price	Remote Deployment Services – Essential (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 15 Education Units. Targeted for customers with fewer than 2,500 users.	5%	5%

Zscaler Commercial Cloud / Additional Services (Optional)

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Zscaler Part #	Unit	Zscaler Commercial Cloud Product Description	MSRP (2025)	Florida DSS (2025)

ZS-DP-1	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes one of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$50.00	\$45.00
ZS-DP-2	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes two of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$95.00	\$85.50
ZS-DP-3	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes three of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$135.00	\$121.50
ZS-DP-4	Per User / Per Year	Annual Subscription to Zscaler Data Protection that includes all of the following (Per User / Per Year) 1.) Email DLP 2.) Endpoint DLP 3.) SaaS Security 4.) Classification and Encryption Advanced	\$170.00	\$153.00
ZS-DP- INLINE- ALL-APPS	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) (Per User / Per Year)	\$50.00	\$45.00

EDU-ZIA-SVC-EDGE-ADV	Per User / Per Year	Annual subscription to Zscaler Internet Access Advanced for Education including Zscaler Internet Access Essentials for Education as well as: Firewall Advanced and Sandbox Advanced (No entitlement for unauthenticated traffic) For Education customers using private infrastructure based deployment exclusively	\$16.00	\$14.40
EDU-ZIA-SVC-EDGE-DLP	Per User / Per Year	Annual subscription to Inline Web Data Loss Prevention for Internet Access For Education customers using private infrastructure based deployment exclusively	\$3.00	\$2.70
ZCES-DEP-ESS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 30 Zscaler Education Units. Targeted for customers with 5,000 users to 10,000 users.	\$8,000.00	\$7,200.00
ZCES-DEP-ESSPLUS	Per Unit	Remote Deployment Services – Enterprise (Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 40 Education Units. Targeted for customers with 10,000 users and 40,000 users.	\$16,000.00	\$14,400.00
ZCES-DEP-ADV	Per Unit	Remote Deployment Services – Enterprise Plus (Advisory); 1 Professional Services Consultant and 1 Project Manager; One (1) onsite trip include (max 3 days onsite) Includes: 50 Education Units. Targeted for customers with 40,000 users or more.	\$32,000.00	\$28,800.00
ZCES-DEP-ENT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$72,000.00	\$64,800.00

ZCES-DEP-ENTPLUS	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$136,000.00	\$122,400.00
ZCES-PRO-CREDITS	Per Unit	Remote Deployment Services – Essential Plus (Hands-On & Advisory); 1 Professional Services Consultant and 1 Project Manager; Includes: 20 Education Units. Targeted for customers with 2,500 users to 5,000 users.	\$300.00	\$270.00
ZCES-EDU-CREDIT	Per Unit	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE	Per Unit	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Zscaler GovCloud / Platform & Support Services (Required)

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, Private, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30

ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40

ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Essentials Platform - Traffic Forwarding, Multiple IDP, ZIdentity, API access, Authentication, Internet Access, and other Zscaler standard offerings for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80
ZS-ESS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-ESS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$87.00	\$78.30
ZS-ESS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$49.00	\$44.10
ZS-ESS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
ZS-ESS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$29.00	\$26.10
ZS-ESS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to [Service] for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-ESS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to [Service] for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$98.00	\$88.20
ZS-ESS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to [Service] for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$55.00	\$49.50
ZS-ESS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to [Service] for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$46.00	\$41.40
ZS-ESS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to [Service] for 100000+ users in GovCloud High. (Per User / Per Year)	\$32.00	\$28.80

ZS-PLATFORM-GCM-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$266.00	\$239.40
ZS-PLATFORM-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$171.00	\$153.90
ZS-PLATFORM-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$104.00	\$93.60
ZS-PLATFORM-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$88.00	\$79.20
		users in GovCloud Moderate. (Per User / Per Year)		
ZS-PLATFORM-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$65.00	\$58.50
ZS-PLATFORM-GCH-1	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$300.00	\$270.00
ZS-PLATFORM-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$193.00	\$173.70

ZS-PLATFORM-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$117.00	\$105.30
ZS-PLATFORM-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$99.00	\$89.10
ZS-PLATFORM-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Platform that includes: Zscaler Essentials Platform, Data Protection, Private Access, and additional standard offerings from other Zscaler product lines for 100000+ users in GovCloud High. (Per User / Per Year)	\$73.00	\$65.70
ZCES-SUP-FED-ESS-GCM-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCM-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%
ZCES-SUP-FED-PREM-ADV-GCM-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
ZCES-SUP-FED-ESS-GCH-1	% of List Price	Annual Zscaler Support Essentials (% of List Price) 24/7 support	20%	20%
ZCES-SUP-FED-PLUS-GCH-1	% of List Price	Annual Zscaler Support Plus (% of List Price) 24/7 Support; Product support (Monthly support case review); Operational Support (Annual configuration recommendations, Annual Resilience & BCP audits)	20%	20%

ZCES-SUP-FED-PREM-ADV-GCH-1	% of List Price	Annual Premium Support Services (% of List Price) 24/7 Support; Product support (Weekly support case review, Major incident support); Operational Support (Quarterly), Strategic (Annual Security/Architecture reviews)	20%	20%
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Zscaler GovCloud / Additional Services (Optional)

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Zscaler Part #	Unit	Zscaler GovCloud Product Description	MSRP (2025)	Florida DSS (2025)
ZS-DP-1-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$67.00	\$60.30
ZS-DP-1-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$41.00	\$36.90
ZS-DP-1-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$26.00	\$23.40

ZS-DP-1-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$21.00	\$18.90
ZS-DP-1-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$16.00	\$14.40
ZS-DP-1-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$75.00	\$67.50
ZS-DP-1-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$47.00	\$42.30
ZS-DP-1-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$29.00	\$26.10

ZS-DP-1-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$24.00	\$21.60
ZS-DP-1-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes one of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$19.00	\$17.10
ZS-DP-2-GCM-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$126.00	\$113.40
ZS-DP-2-GCM-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$83.00	\$74.70
ZS-DP-2-GCM-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$51.00	\$45.90

ZS-DP-2-GCM-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$43.00	\$38.70
ZS-DP-2-GCM-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud Moderate. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$33.00	\$29.70
ZS-DP-2-GCH-1	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1 to 999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$143.00	\$128.70
ZS-DP-2-GCH-1000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 1000 to 9999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$94.00	\$84.60
ZS-DP-2-GCH-10000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 10000 to 24999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$58.00	\$52.20

ZS-DP-2-GCH-25000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 25000 to 99999 users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$48.00	\$43.20
ZS-DP-2-GCH-100000	Per User / Per Year	Annual subscription to Zscaler Data Protection that includes two of the following for 100000+ users in GovCloud High. (Per User / Per Year) 1.) Endpoint DLP 2.) Classification and Encryption Advanced	\$37.00	\$33.30
ZS-DP-INLINE-ALL-APPS-GCM-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$67.00	\$60.30
ZS-DP-INLINE-ALL-APPS-GCM-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$41.00	\$36.90
		management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCM-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud Moderate. (Per User / Per Year)	\$26.00	\$23.40

ZS-DP-INLINE-ALL-APPS-GCM-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud Moderate. (Per User / Per Year)	\$21.00	\$18.90
ZS-DP-INLINE-ALL-APPS-GCM-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$16.00	\$14.40
ZS-DP-INLINE-ALL-APPS-GCH-1	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$75.00	\$67.50
ZS-DP-INLINE-ALL-APPS-GCH-1000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$47.00	\$42.30
ZS-DP-INLINE-ALL-APPS-GCH-10000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications	\$29.00	\$26.10
		and Data Protection incident management including incident receiver (Virtual appliance) for 10000 to 24999 users in GovCloud High. (Per User / Per Year)		
ZS-DP-INLINE-ALL-APPS-GCH-25000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$24.00	\$21.60

ZS-DP-INLINE-ALL-APPS-GCH-100000	Per User / Per Year	Annual subscription to inline Data Loss Prevention Web for SaaS, Private and Gen AI applications and Data Protection incident management including incident receiver (Virtual appliance) for 100000+ users in GovCloud High. (Per User / Per Year)	\$19.00	\$17.10
ZS-DP-ISO-ADV-GCM-1	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud Moderate. (Per User / Per Year)	\$133.00	\$119.70
ZS-DP-ISO-ADV-GCM-1000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud Moderate. (Per User / Per Year)	\$83.00	\$74.70
ZS-DP-ISO-ADV-GCM-10000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud Moderate. (Per User/ Per Year)	\$51.00	\$45.90
ZS-DP-ISO-ADV-GCM-25000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud Moderate. (Per User/ Per Year)	\$43.00	\$38.70
ZS-DP-ISO-ADV-GCM-100000	Per User / Per Year	Annual subscription to to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud Moderate. (Per User / Per Year)	\$33.00	\$29.70

ZS-DP-ISO-ADV-GCH-1	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1 to 999 users in GovCloud High. (Per User / Per Year)	\$150.00	\$135.00
ZS-DP-ISO-ADV-GCH-1000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 1000 to 9999 users in GovCloud High. (Per User / Per Year)	\$94.00	\$84.60
ZS-DP-ISO-ADV-GCH-10000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 10000 to 24999 users in GovCloud High. (Per User / Per Year)	\$58.00	\$52.20
ZS-DP-ISO-ADV-GCH-25000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 25000 to 99999 users in GovCloud High. (Per User / Per Year)	\$48.00	\$43.20
		GovCloud High. (Per User / Per Year)		
ZS-DP-ISO-ADV-GCH-100000	Per User / Per Year	Annual subscription to Data Protection Browser Isolation for Pvt/SaaS applications. Applicable to BYOD, B2B, VDI replacement and other managed device use cases for 100000+ users in GovCloud High. (Per User / Per Year)	\$37.00	\$33.30
ZCES-PRO-SVC-H-GCM-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00

ZCES-PRO-FED40-GCM-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCM-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCM-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00

ZCES-PRO-RES-12-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCM-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCM-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCM-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00
ZCES-PRO-SVC-H-GCH-1	Per Unit / Per Year	Custom Services, per hour; minimum 40 hours; signatures required. SOW Required. T&E if on-site is required. (US Citizen Required)	\$430.00	\$387.00

ZCES-PRO-FED40-GCH-1	Per Unit / Per Year	Remote Professional Services by US Citizens for a block of 40 hours. Each block to be consumed within 90 days of activation. Each block can be activated anytime within 365 days of purchase. (US Citizen Required)	\$15,000.00	\$13,500.00
ZCES-PRO-FOUNDATIONS-GCH-1	Per Unit / Per Year	Remote Professional Services for less complex Zscaler deployments. One (1) Professional Services Engineer (<= 90 hours) and one (1) Project Manager (<= 40 hours). Includes: 20 Education Units (ZCES-EDU-UNIT). (US Citizen Required)	\$50,000.00	\$45,000.00
ZCES-PRO-ENTERPRISE-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for medium Zscaler deployments. One (1) Professional Services Engineer (<= 180 hours) and one (1) Project Manager (<= 80 hours). Includes: 40 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$95,000.00	\$85,500.00
ZCES-PRO-PREMIER-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for complex Zscaler deployments. One (1) Pro Services Engineer (<= 340 hours), one (1) Project Manager (<= 130 hours), & one (1) Architect (<= 40 hours). Includes: 50 Education Units (ZCES-EDU-UNIT). (US Citizen Required)</i>	\$183,000.00	\$164,700.00
ZCES-PRO-ADVISORY-GCH-1	Per Unit / Per Year	<i>Remote Professional Services to provide ongoing Advisory Services. One (1) Professional Services Engineer (<= 900 hours over 12 months). Up to one (1) CONUS onsite trip included (max 3 days onsite). (US Citizen Required)</i>	\$280,000.00	\$252,000.00

ZCES-PRO-RES-12-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Dedicated resource (Professional Services Engineer, <=1800 hours) Two (2) CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-TEAM-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Shared resources (Project Manager, <= 450 hours; Pro Services Engineer, <= 1350 hours; Architect, <= 80 hours) Two CONUS onsite trips included (max 3 days onsite). (US Citizen Required)</i>	\$480,000.00	\$432,000.00
ZCES-PRO-RES-12-SPECIAL-ACCESS-GCH-1	Per Unit / Per Year	<i>Remote Professional Services for Deployment of Zscaler products. Onsite personnel Dedicated Professional Services Engineer, (Monday - Friday; standard business hours, <= 1800 hours) for duration of engagement. (US Government clearances required)</i>	\$525,000.00	\$472,500.00
ZCES-EDU-CREDIT-FED-GCH-1	Per Unit / Per Year	Unit for either of the following - 1 Unit for (proctored) Certification Exams - 4 Units for 1 day (8 hour) virtual instructor-led training Standard eLearning included in product subscription.	\$300.00	\$270.00
ZCES-EDU-ONSITE-FED-GCH-1	Per Unit / Per Year	1 Day of Onsite (Customer Premise) Training for up to 12 students. Full price includes instructor travel expenses. 2 day minimum for onsite. Max 12 students.	\$7,250.00	\$6,525.00

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Adlumin

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Adlumin MDR Complete

Tier	Price	Unit
25-299	\$162.70	Per Device
300-399	\$143.63	Per Device
400-499	\$124.59	Per Device
500-599	\$116.80	Per Device
600-699	\$110.72	Per Device
700-999	\$99.87	Per Device
1000-2999	\$82.20	Per Device
3000-5999	\$76.61	Per Device
6000-8999	\$74.96	Per Device
9000+	\$74.01	Per Device

Adlumin MDR Base

Tier	Price	Unit
25-299	\$97.62	Per Device
300-399	\$86.18	Per Device
400-499	\$74.76	Per Device
500-599	\$70.08	Per Device
600-699	\$66.43	Per Device
700-999	\$59.92	Per Device
1000-2999	\$49.32	Per Device
3000-5999	\$45.97	Per Device
6000-8999	\$44.98	Per Device
9000+	\$44.40	Per Device

Adlumin XDR Complete

Tier	Price	Unit
25-299	\$71.41	Per Device

300-399	\$64.52	Per Device
400-499	\$57.65	Per Device
500-599	\$55.94	Per Device
600-699	\$50.09	Per Device
700-999	\$48.14	Per Device
1000-2999	\$36.99	Per Device
3000-5999	\$34.88	Per Device
6000-8999	\$33.96	Per Device
9000+	\$44.40	Per Device

Adlumin XDR Base

Tier	Price	Unit
25-299	\$42.85	Per Device
300-399	\$38.71	Per Device
400-499	\$34.59	Per Device
500-599	\$33.57	Per Device
600-699	\$30.05	Per Device
700-999	\$28.88	Per Device
1000-2999	\$22.19	Per Device
3000-5999	\$20.93	Per Device
6000-8999	\$20.38	Per Device
9000+	\$20.07	Per Device

Add-On Services (OPTIONAL) for initial term:

One Year Pre-Paid Cloud Storage for Log Retention

Name	Description	Price	Unit
25-299	Subscription Cloud Storage	\$13.08	Per Device
300-399	Subscription Cloud Storage	\$10.07	Per Device
400-499	Subscription Cloud Storage	\$9.86	Per Device
500-599	Subscription Cloud Storage	\$9.66	Per Device
600-699	Subscription Cloud Storage	\$9.39	Per Device
700-999	Subscription Cloud Storage	\$8.95	Per Device
1000-2999	Subscription Cloud Storage	\$7.13	Per Device
3000-5999	Subscription Cloud Storage	\$5.06	Per Device
6000-8999	Subscription Cloud Storage	\$2.90	Per Device
9000+	Subscription Cloud Storage	\$2.18	Per Device

One Year Pre-Paid Incident Response

Name	Description	Price	Unit
25-299	Incident Response Subscription	\$18.57	Per Device
300-399	Incident Response Subscription	\$16.77	Per Device
400-499	Incident Response Subscription	\$14.99	Per Device
500-599	Incident Response Subscription	\$14.55	Per Device
600-699	Incident Response Subscription	\$13.02	Per Device
700-999	Incident Response Subscription	\$12.52	Per Device
1000-2999	Incident Response Subscription	\$9.25	Per Device
3000-5999	Incident Response Subscription	\$8.72	Per Device
6000-8999	Incident Response Subscription	\$8.29	Per Device
9000+	Incident Response Subscription	\$7.87	Per Device

One Year Vulnerability Management

Name	Description	Price	Unit
1-99	Vulnerability Scanning	\$51.75	Per Device
100-249	Vulnerability Scanning	\$28.35	Per Device
250+	Vulnerability Scanning	\$20.25	Per Device
1-99	Patch Management	\$94.50	Per Device
100-249	Patch Management	\$67.50	Per Device
250-999	Patch Management	\$57.78	Per Device
1000+	Patch Management	\$43.74	Per Device
1-99	Vulnerability Management	\$138.94	Per Device
100-249	Vulnerability Management	\$91.06	Per Device
250-999	Vulnerability Management	\$74.13	Per Device
1000+	Vulnerability Management	\$60.80	Per Device

Security Awareness Training

Name	Description	Price	Unit
25-50	Security Awareness + Diamond License	\$76.78	Per Device

51-100	Security Awareness + Diamond License	\$69.23	Per Device
101-500	Security Awareness + Diamond License	\$58.91	Per Device
501-1000	Security Awareness + Diamond License	\$51.36	Per Device
1001-2000	Security Awareness + Diamond License	\$40.53	Per Device
2001-3000	Security Awareness + Diamond License	\$32.60	Per Device
3001-5000	Security Awareness + Diamond License	\$29.96	Per Device
5001-10000	Security Awareness + Diamond License	\$17.62	Per Device
10001-20000	Security Awareness + Diamond License	\$14.10	Per Device
20001-50000	Security Awareness + Diamond License	\$11.45	Per Device
50001-100000	Security Awareness + Diamond License	\$8.81	Per Device
100000+	Security Awareness + Diamond License	\$6.17	Per Device

Annual PEN Testing

Name	Description	Price	Unit
1-49	Pen Testing 1 Time Per Year	\$118.89	Per IP
50-99	Pen Testing 1 Time Per Year	\$116.57	Per IP
100-250	Pen Testing 1 Time Per Year	\$76.42	Per IP
251-400	Pen Testing 1 Time Per Year	\$53.50	Per IP
401-600	Pen Testing 1 Time Per Year	\$29.65	Per IP
601-800	Pen Testing 1 Time Per Year	\$24.02	Per IP
801-1000	Pen Testing 1 Time Per Year	\$22.26	Per IP
1001-2000	Pen Testing 1 Time Per Year	\$21.21	Per IP
2001-3000	Pen Testing 1 Time Per Year	\$12.74	Per IP
3001-5000	Pen Testing 1 Time Per Year	\$10.18	Per IP
5001-7500	Pen Testing 1 Time Per Year	\$7.47	Per IP
7501-10000	Pen Testing 1 Time Per Year	\$6.79	Per IP

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Akamai Technologies

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Akamai TrafficPeak: Enterprise Log Management - Monthly		
TrafficPeak Small - Akamai DataStream 150,000 Events	\$ 1,644.06	Per Tier (Events)
TrafficPeak Small - SIEM 150,000 Events	\$ 2,407.26	Per Tier (Events)
TrafficPeak Medium - Akamai DataStream 250,000 Events	\$ 1,688.58	Per Tier (Events)
TrafficPeak Medium - SIEM 250,000 Events	\$ 2,963.76	Per Tier (Events)
TrafficPeak Large - Akamai DataStream 500,000 Events	\$ 2,067.00	Per Tier (Events)
TrafficPeak Large - SIEM 500,000 Events	\$ 4,347.06	Per Tier (Events)
TrafficPeak Enterprise Tier 1 - Akamai DataStream 1B Events	\$ 2,782.50	Per Tier (Events)
TrafficPeak Enterprise Tier 1 - SIEM 1B Events	\$ 8,713.20	Per Tier (Events)
Custom - Above 1B Events		Per Tier (Events)

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Managed Integration EAA Zero Trust Network Access			
Enterprise Application Access Enterprise: Standard Integration, For First App, One Time		\$ 2,640.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Medium - Up to 5,000 Users, 5 Apps		\$ 16,450.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Large - Up to 10,000 Users, 10 Apps		\$ 37,800.00	Per Package
Enterprise Application Access - Enterprise - Security Integration - Managed Extra Large - > 10,000 Users, 20 Apps		\$ 78,050.00	Per Package
Enterprise - custom SOW (per hour)		\$ 242.00	Per Hour

Name	Description	Price	Unit
Managed Integration ZTNA - Akamai Guardicore Network Segmentation			
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 501-1000-Workload & 3 Use Cases		\$ 82,875.00	Per Package
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 1001-2000-Workload & 3 Use Cases		\$ 121,875.00	Per Package
eXtended Jump Start PS engagement No Remote Access - Commitment - Workload 2001-5000-Workload & 3 Use Cases		\$ 175,500.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1-500-Workload & 3 Use Cases		\$ 53,625.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 501-1000-Workload & 3 Use Cases		\$ 68,250.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 1001-2000-Workload & 3 Use Cases		\$ 102,375.00	Per Package
eXtended Jump Start PS engagement - Commitment - Workload 2001-5000-Workload & 3 Use Cases		\$ 146,250.00	Per Package
JumpStart PS engagement - Commitment - Workload 1-500-Workload & 1 Use Case		\$ 34,125.00	Per Package
JumpStart PS engagement - Commitment - Workload 501-1000-Workload		\$ 43,875.00	Per Package
JumpStart PS engagement - Commitment - Workload 1001-2000-Workload & 1 Use Case		\$ 68,250.00	Per Package
JumpStart PS engagement - Commitment - Workload 2001-5000-Workload & 1 Use Case		\$ 97,500.00	Per Package

Name	Description	Price	Unit
Managed Integration Network Access Control - Akamai Packetfence			
PacketFence Deployment Assistance - Single Server Enforcement - VPN with Akamai MFA - Flat Fee - Each		\$ 8,000.00	Per Integration

PacketFence Deployment Assistance - Single Server Enforcement - WiFi Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Enforcement - Wired Network - Flat Fee - Each		\$ 14,000.00	Per Integration
PacketFence Deployment Assistance - Single Server Visibility Only - Asset Inventory - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Firewall SSO - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Google Workspace Integration - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence JAMF MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Kandji MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Microsoft Active Directory Certificate Services or Microsoft Intune PKI - Flat Fee - Each		\$ 7,000.00	Per Integration
PacketFence Microsoft Intune MDM - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Onboarding Provisioners - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence SentinelOne EDR - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Syslog Integration - Flat Fee - Each		\$ 4,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L2 - Flat Fee - Each		\$ 20,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - high-latency - Flat Fee - Each		\$ 50,000.00	Per Integration
PacketFence Clustering - Per 3 Servers Clustering - L3 - low-latency - Flat Fee - Each		\$ 30,000.00	Per Integration
PacketFence PacketFence PKI - Flat Fee - Each		\$ 7,000.00	Per Integration

Name	Description	Price	Unit
Training and Enablement			
Global Classroom Training - Additional Seats - Commitment - Seats		\$ 1,613.00	Per Seat
Shared Services- Akamai University		\$ 1,524.00	Per Seat

Guardicore Certified Segmentation Engineer		\$ 1,210.00	Per Seat
Guardicore Certified Segmentation Admin.		\$ 1,613.00	Per Seat
Guardicore Certified Segmentation Admin. Private Training • 3 Days Course • Including Exam		\$ 12,100.00	Per Package
Guardicore Certified Segmentation Engineer, Private Training • 2 Days Course • Including Exam		\$ 8,066.00	Per Package
PS Security Specialist Hours		\$ 282.00	Per Hour
PacketFence Basic Training - Flat Fee - Each		\$ 4,000.00	Per Package

Name	Description	Price	Unit
Managed Services			
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Additional Technical Support Alignment - Commitment - Unit		\$ 5,808.00	Per Package
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security		\$ 363.00	Per Review

Service 3.0-Commitment-Reviews-Monthly			
Protect & Perform MSS 3.0 with Premium 3.0 -Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0 -Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Business Assessments		\$ 545.00	Per Assessment
Protect & Perform MSS 3.0 with Premium 3.0::Premium Service and Support 3.0-Commitment-Monthly Fee for Additional Configs		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Premium 3.0 - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 88.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Overage-Shared TAS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform::Managed Security Service 3.0 - Commitment -		\$ 871.00	Per Endpoint

Resource Purpose Names (Managed BMP Endpoints) - Monthly			
Protect & Perform::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform MSS 3.0 with Advanced::Advanced Service and Support-Commitment- (Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Advanced::Advanced Service and Support-Commitment-Monthly Fee for Additional Configurations included under Health Check		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Advanced - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform MSS 3.0 with Plus-Overage-Shared PS Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed PI Configurations-Monthly		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Managed WebApp Policies-Monthly		\$ 363.00	Per Policy
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) - Monthly		\$ 871.00	Per Endpoint
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-Reviews-Monthly		\$ 363.00	Per Review
Protect & Perform MSS 3.0 with Plus::Managed Security Service 3.0-Commitment-SOCC Scaling-Monthly		\$ 653.00	Per Entitlement
Protect & Perform::Managed Security Service 3.0-Overage- Technical Advisory Hours-Quarterly		\$ 282.00	Per Hour
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-		\$ 290.00	Per Configuration

Commitment-Configurations-Monthly (Removal Max =2)			
Protect & Perform MSS 3.0 with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Add Health Check Configurations)		\$ 290.00	Per Configuration
Protect & Perform MSS 3.0 with Plus - SOCC Premium - Flat Fee - Per Month		\$ 40,330.00	Per Package
Protect & Perform SOA with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal Hour - Max 15)		\$ 88.00	Per Hour
Protect & Perform::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration
Protect & Perform::Plus Service and Support- Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform SOA with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 72)		\$ 88.00	Per Hour
Protect & Perform::Premium Service and Support 3.0-Commitment-Assessments (Removal - Max 1))		\$ 545.00	Per Package
Protect & Perform SOA with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours Max 22)		\$ 88.00	Per Hour
Protect & Perform::Advanced Service and Support-Commitment-(Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Plus-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 3)		\$ 88.00	Per Hour
Protect & Perform RRS with Plus::Plus Service and Support-Commitment-Configurations-Monthly (Removal Max =2)		\$ 290.00	Per Configuration

Protect & Perform RRS with Plus::Plus Service and Support- Commitment -Training Seats		\$ 101.00	Per Seat
Protect & Perform RRS with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hours - Max 18)		\$ 88.00	Per Hour
Protect & Perform RRS with Advanced::Advanced Service and Support-Commitment- (Removing Configurations Max =2)		\$ 290.00	Per Configuration
Protect & Perform RRS with Advanced::Advanced Service and Support - Commitment - Training Seat		\$ 101.00	Per Seat
Protect & Perform RRS with Premium-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 60)		\$ 88.00	Per Hour
Protect & Perform RRS with Premium::Premium Service and Support 3.0-Commitment- Assessments (Removal - Max 1))		\$ 545.00	Per Configuration
Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 605.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Remove Assessments		\$ 549.00	Per Assessment
Protect & Perform Premium Service and Support 3.0 - Commitment - Adding Assessments		\$ 549.00	Per Assessment
Premium Service and Support 3.0 - Included Units - Remove PS Hour (Consumption Frequency - Quarterly)		\$ 69.00	Per Hour
Protect & Perform Premium Service and Support 3.0 - Commitment - Health Checks and Proactive Monitoring - Monthly fee for Addition		\$ 290.00	Per Health Check
Plus Service and Support - Health Check Configurations - Commitment - Configurations (For Removal of Configurations)		\$ 323.00	Per Configuration
Plus Service and Support - PS Hour - Commitment - Hour (Removal Hour - Max 3)		\$ 69.00	Per Hour

Plus Service and Support - PS Hour - Included Units - Hour (Consumption Frequency - Quarterly)		\$ 282.00	Per Hour
Plus Service and Support - Commitment - Training Seats		\$ 101.00	Per Seat
PS Security Specialist Hours		\$ 282.00	Per Hour
Professional Services - Security (per hour)		\$ 282.00	Per Hour
Advanced Service and Support: Flat Fee, Per Month		\$ 9,672.00	Per Package
Advanced Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 30 - 999,999,999		\$ 81.00	Per Hour
Advanced Service and Support: Health Check Configurations, 1 - 10, Commitment		\$ 323.00	Per Configuration
Advanced Service and Support: Advanced Project Management, Each, Per Month		\$ 2,820.00	Per Project
Protect & Perform SOA with Plus: Base Fee, Monthly		\$ 5,040.00	Per Package
Protect & Perform SOA with Advanced-Flat Fee-Per Month-Monthly		\$ 11,520.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Plus: Base Fee, Monthly		\$ 9,360.00	Per Package
Protect & Perform Ongoing Support: Readiness and Response Service with Advanced: Base Fee, Monthly		\$ 15,840.00	Per Package
Protect & Perform Ongoing Support: Managed Security Service with Advanced: Base Fee, Monthly		\$ 26,400.00	Per Package
Protect & Perform SOA with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 280.00	Per Configuration

Protect & Perform SOA with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Plus: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 363.00	Per Review
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Configuration
Protect & Perform SOA with Plus: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform SOA with Advanced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 48		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform SOA with Advanced: Enterprise Security		\$ 363.00	Per Review

Coverage, Review, Monthly, 1 - 999,999,999			
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48		\$ 80.00	Per Hour
Protect & Perform SOA with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium-Flat Fee-Per Month-Monthly		\$ 24,480.00	Per Package
Protect & Perform SOA with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 88.00	Per Hour
Protect & Perform SOA with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 288.00	Per Configuration
Protect & Perform SOA with Premium: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Premium: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
Protect & Perform SOA with Premium: Security Reviews		\$ 360.00	Per Review

(Additional Reviews), Monthly, 1 - 999,999,999			
Protect & Perform SOA with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform SOA with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform SOA with Premium: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform SOA with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform SOA with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Protect & Perform RSS with Plus: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 86.00	Per Hour
Protect & Perform RSS with Plus: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Plus: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform RSS with Plus: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Plus: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package

Protect & Perform RSS with Plus: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Plus: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 87.00	Per Hour
Protect & Perform RSS with Advanced: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 10		\$ 288.00	Per Configuration
Protect & Perform RSS with Advnaced: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Advnaced: SOCC Scaling, Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 648.00	Per Assessment
Protect & Perform RSS with Advnaced: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Advnaced: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Base Fee, Monthly		\$ 2,520.00	Per Package
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Review, Monthly, 1 - 999,999,999		\$ 360.00	Per Review

Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Commitment, Monthly, 1 - 999,999,999	\$ 94.00	Per Hour
Protect & Perform RSS with Advanced: Enterprise Security Coverage, Hours, Overage, Monthly, 1 - 999,999,999	\$ 280.00	Per Hour
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Commitment, Monthly, 1 - 48	\$ 80.00	Per Hour
Protect & Perform RSS with Advanced: Advanced Project Mgmt Option, Hours, Overage, Monthly, 1 - 999,999,999	\$ 280.00	Per Hour
Protect & Perform RRS with Premium-Flat Fee-Per Month- Monthly	\$ 28,800.00	Per Package
Protect & Perform RSS with Premium: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999	\$ 87.00	Per Hour
Protect & Perform RSS with Premium: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999	\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Proactive Monitoring Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999	\$ 288.00	Per Configuration
Protect & Perform RSS with Premium: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999	\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999	\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999	\$ 80.00	Per Hour
Protect & Perform RSS with Premium: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999	\$ 360.00	Per Review

Protect & Perform RSS with Premium: SOCC Scaling, (Additional SOCC Cases), Monthly, 1 - 999,999,999		\$ 648.00	Per SOCC Case
Protect & Perform RSS with Premium: Business Assessments (Additional Assessments), Monthly, 1 - 12		\$ 540.00	Per Assessment
Protect & Perform RSS with Premium: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,728.00	Per Package
Protect & Perform RSS with Premium: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 360.00	Per Review
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
Protect & Perform RSS with Premium: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
Protect & Perform RSS with Premium: Additional Technical Support Alignment, Monthly		\$ 5,760.00	Per Package
Security Optimization Assistance 2.0 (3 reviews/year, 24 hours/quarter) - Flat Fee - Per Month - Monthly		\$ 3,200.00	Per Package
SOA 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
SOA 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
SOA 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review
SOA 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
SOA 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
SOA 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour

SOA 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Base Fee, Monthly		\$ 8,000.00	Per Package
R & R 2.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
R & R 2.0: Security Reviews (Additional Reviews), Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: SOCC Scaling (Additional SOCC Casess), Monthly, 1 - 999,999,999		\$ 720.00	Per SOCC Case
R & R 2.0: Enterprise Security Coverage, Base Fee, Monthly		\$ 1,920.00	Per Package
R & R 2.0: Enterprise Security Coverage, Reviews, Monthly, 1 - 999,999,999		\$ 400.00	Per Review
R & R 2.0: Enterprise Security Coverage, Hours, Quarterly, 1 - 999,999,999		\$ 94.00	Per Hour
R & R 2.0: Enterprise Security Coverage, Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Base Fee, Monthly		\$ 24,000.00	Per Package
PS&S 3.0: PS Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: PS Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Technical Advisory Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 94.00	Per Hour
PS&S 3.0: Technical Advisory Hours, Overage, As Incurred Quarterly, 1 - 999,999,999		\$ 280.00	Per Hour
PS&S 3.0: Support Advocacy Hours (Additional Hours), Monthly Fee for Quarterly Hours, 1 - 999,999,999		\$ 80.00	Per Hour
PS&S 3.0: Business Assessments (Additional Assessments), Monthly, 1 - 6		\$ 600.00	Per Assessment
PS&S 3.0: Akamai University (Custom Training Days Onsite), Monthly, 1 - 10		\$ 240.00	Per Hour

PS&S 3.0: Health Check Configurations (Additional Configs per Check), Monthly, 1 - 999,999,999		\$ 320.00	Per Configuration
PS&S 3.0: Additional Technical Support Alignment, Monthly		\$ 6,400.00	Per Package
Plus Service and Support: Flat Fee, Per Month		\$ 2,400.00	Per Package
Plus Service and Support: PS Hours, Commitment, Monthly Fee for Quarterly Hours, 18 - 999,999,999		\$ 80.00	Per Hour
Plus Service and Support: Health Check Configurations, 3 - 10, Commitment		\$ 320.00	Per Configuration
Protect & Perform MSS 3.0 with Plus-Flat Fee-Per Month-Monthly		\$ 19,920.00	Per Package
Protect & Perform MSS 3.0 with Premium 3.0-Flat Fee-Per Month		\$ 39,360.00	Per Package
Protect & Perform MSS 3.0 with Advanced-Flat Fee-Per Month-Monthly		\$ 26,400.00	Per Package
Security Optimization Assistance 2.0 (1 review/year, 6 hours/quarter) - Flat Fee - Per Month - Monthly - for AAP/AAP+ASM Customers ONLY		\$ 880.00	Per Package
SOCC Premium - Flat Fee - Per Month		\$ 40,156.00	Per Package
Managed Security Service 3.0 - Flat Fee - Per Month - Monthly		\$ 19,757.00	Per Package
Managed Security Service 3.0 - Commitment - Resource Purpose Names (Managed BMP Endpoints) (Addition/Removal) - Monthly Billing - Period Consumption		\$ 964.00	Per Endpoint
Managed Security Service 3.0 - Commitment - SOCC Scaling - Monthly Billing - Annual Consumption		\$ 723.00	Per SOCC Case
Managed Security Service 3.0 - Commitment - Managed WebApp Policies (Addition/Removal) - Monthly Billing - Period Consumption		\$ 402.00	Per Policy
Managed Security Service 3.0 - Commitment - Reviews (Addition/Removal) - Monthly Billing - Annual Consumption		\$ 402.00	Per Review

Managed Security Service 3.0 - Commitment - Managed PI Configurations (Addition/Removal) - Monthly Billing - Period Consumption		\$ 320.00	Per Configuration
Managed Security Service 3.0 - Included Units - Hour - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Managed Security Service 3.0 - Included Units - Technical Advisory Hours - Monthly Billing - Quarterly Consumption		\$ 280.00	Per Hour
Protect & Perform MSS 3.0 with Plus-Commitment-Shared PS Hours- Monthly Fee for Quarterly Hours (Add hours)		\$ 145.00	Per Hour
Managed Security Service 3.0 - Commitment - Hour (Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Managed Security Service 3.0 - Commitment - Technical Advisory Hours(Addition/Removal) - Monthly Billing - Quarterly Consumption		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared TAS Hours-Monthly Fee for Quarterly Hours (Add hours)		\$ 94.00	Per Hour
Protect & Perform::Managed Security Service 3.0 - Commitment - Technical Advisory Hours- Monthly		\$ 94.00	Per Hour
Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Remove hours - Max 74)		\$ 87.00	Per Hour
Protect & Perform MSS 3.0 with Advanced-Commitment-Shared PS Hours-Monthly Fee for Quarterly Hours (Removal hour - Max 24)		\$ 87.00	Per Hour
Managed Security Service 3.0 - Commitment - Support Advocacy Hours - Monthly Billing - Quarterly Consumption		\$ 80.00	Per Hour

Protect & Perform MSS 3.0 with Premium 3.0-Commitment-Shared Support Advocacy Hours-Monthly Fee for Quarterly Hours		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 - Commitment - Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Protect & Perform: Managed Security Service 3.0 with Plus – Commitment Support Advocacy Hours- Monthly		\$ 80.00	Per Hour
Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 323.00	Per Configuration
Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations -Monthly Fee for Addition of Configurations		\$ 290.00	Per Configuration
Protect & Perform Advanced Service and Support - Commitment - Health Check Configurations - (Removal Max 2)		\$ 290.00	Per Configuration
Advanced Service and Support - PS Hours - Overage - Hour 30-9999999-Hour		\$ 282.00	Per Hour
Advanced Service and Support - PS Hours - Commitment - Hours - (Removal Max 10) 20-30-Hour		\$ 69.00	Per Hour

Name	Description	Price	Unit
Advanced Bot Detection and Management for Sophisticated Automated Threats			
Security Optimization Assistance for Bot Manager: Base Fee, Monthly		\$ 3,627.00	Per Package
Security Optimization Assistance for Bot Manager - Hours per Quarter		\$ 97.00	Per Hour

Name	Description	Price	Unit
Advanced API Security			
Security Optimization Assistance (Monthly)		\$ 1,400.00	Per Package
Security Optimization Assistance (Hourly Overage)		\$ 350.00	Per Hour

Name	Description	Price	Unit
Akamai TrafficPeak			
Professional Services-Security - Additional Hours		\$ 282.00	Per Hour

Name	Description	Price	Unit
ZTNA - Akamai Guardicore Network Segmentation - Yearly			
Elite Support - Commitment - Workload 1-2000-Workload		\$ 63,375.00	Per Package
Elite Support - Commitment - Workload 2001-5000-Workload		\$ 117,000.00	Per Package
Elite Support - Commitment - Workload 5001-9999999-Workload		\$ 175,500.00	Per Package
Guardicore Hunt for Endpoints/VDI 0-500 (Yearly)		\$ 23.80	Per Endpoint
Guardicore Hunt for Endpoints/VDI 501-100 (Yearly)		\$ 19.95	Per Endpoint
Guardicore Hunt for Endpoints/VDI 1001-2000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 2001-5000 (Yearly)		\$ 18.05	Per Endpoint
Guardicore Hunt for Endpoints/VDI 5001-10000 (Yearly)		\$ 16.15	Per Endpoint
Guardicore Hunt for Endpoints/VDI 10001-20000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 20001-30000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 30001-40000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 40001-50000 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Endpoints/VDI 50001-999,999,999 (Yearly)		\$ 13.30	Per Endpoint
Guardicore Hunt for Workloads 1-500 (Yearly)		\$ 94.00	Per Workload
Guardicore Hunt for Workloads 501-1000 (Yearly)		\$ 60.80	Per Workload
Guardicore Hunt for Workloads 1001-2000 (Yearly)		\$ 55.10	Per Workload
Guardicore Hunt for Workloads 2001-5000 (Yearly)		\$ 52.25	Per Workload
Guardicore Hunt for Workloads 5001-10000 (Yearly)		\$ 49.40	Per Workload
Guardicore Hunt for Workloads 10001-20000 (Yearly)		\$ 46.55	Per Workload

Guardicore Hunt for Workloads 20001-30000 (Yearly)		\$ 38.00	Per Workload
Guardicore Hunt for Workloads 30001-40000 (Yearly)		\$ 32.30	Per Workload
Guardicore Hunt for Workloads 40001-50000 (Yearly)		\$ 28.50	Per Workload
Guardicore Hunt for Workloads 50001-999,999,999 (Yearly)		\$ 23.75	Per Workload

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Arctic Wolf

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Product Code	Product Name	Product Description	MSRP/List Price	NTE Price	Unit
AW-CORE-SERVER-GOLD	Arctic Wolf Core Server License - Gold	Arctic Wolf Core Server License - Gold	\$218.00	\$207.10	Per Server
AW-CORE-SERVER-PLATINUM	Arctic Wolf Core Server License - Platinum	Arctic Wolf Core Server License - Platinum	\$257.00	\$244.15	Per Server
AW-CORE-SERVER-SILVER	Arctic Wolf Core Server License - Silver	Arctic Wolf Core Server License - Silver	\$192.00	\$182.40	Per Server
AW-CORE-USER-GOLD	Arctic Wolf Core User License - Gold	Arctic Wolf Core User License - Gold	\$218.00	\$207.10	Per User
AW-CORE-USER-PLATINUM	Arctic Wolf Core User License - Platinum	Arctic Wolf Core User License - Platinum	\$257.00	\$244.15	Per User
AW-CORE-USER-SILVER	Arctic Wolf Core User License - Silver	Arctic Wolf Core User License - Silver	\$192.00	\$182.40	Per User
AW-IR-JSR	Arctic Wolf IR JumpStart Retainer	Arctic Wolf IR JumpStart Retainer	\$5,000.00	\$4,750.00	Per organization
AW-MDR-10XX-S-10GC	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-10GF	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$12,000.00	\$11,400.00	Per Location
AW-MDR-10XX-S-10GFNB	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	\$10,000.00	\$9,500.00	Per Location

AW-MDR-10XX-S-10GT	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	\$10,000.00	\$9,500.00	
AW-MDR-10XX-S-1GC	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	\$10,000.00	\$9,500.00	Per Location
AW-MDR-10XX-S-40GFNB	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	\$22,000.00	\$20,900.00	
AW-MDR-10XX-S-40GT	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	\$22,000.00	\$20,900.00	Per Location
AW-MDR-10XX-VS	Arctic Wolf Virtual 1000 Series Sensor	Arctic Wolf Virtual 1000 Series Sensor	\$6,250.00	\$5,937.50	Per Location
AW-MDR-10YR	Arctic Wolf MDR Log Retention - 10 year	Arctic Wolf MDR Log Retention - 10 year	\$46.80	\$44.46	Per Asset
AW-MDR-13MO	Arctic Wolf MDR Log Retention - 13 months	Arctic Wolf MDR Log Retention - 13 months	\$14.70	\$13.97	Per Asset
AW-MDR-1XX-S	Arctic Wolf 100 Series Sensor	Arctic Wolf 100 Series Sensor	\$1,500.00	\$1,425.00	Per Location
AW-MDR-1XX-VS	Arctic Wolf Virtual 100 Series Sensor	Arctic Wolf Virtual 100 Series Sensor	\$1,250.00	\$1,187.50	Per Location
AW-MDR-1YR	Arctic Wolf MDR Log Retention - 1 year	Arctic Wolf MDR Log Retention - 1 year	\$14.40	\$13.68	Per Asset
AW-MDR-2XX-S	Arctic Wolf 200 Series Sensor	Arctic Wolf 200 Series Sensor	\$3,000.00	\$2,850.00	Per Location
AW-MDR-2XX-S-10G	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GC	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	\$4,500.00	\$4,275.00	Per Location
AW-MDR-2XX-S-10GT	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	\$4,500.00	\$4,275.00	Per Location

AW-MDR-2XX-S-4-10GF	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	\$8,250.00	\$7,837.50	
AW-MDR-2XX-VS	Arctic Wolf Virtual 200 Series Sensor	Arctic Wolf Virtual 200 Series Sensor	\$2,500.00	\$2,375.00	Per Location
AW-MDR-2YR	Arctic Wolf MDR Log Retention - 2 year	Arctic Wolf MDR Log Retention - 2 year	\$18.00	\$17.10	Per Asset
AW-MDR-3XX-S-10GC	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with RJ45 Connector	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GF	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$7,500.00	\$7,125.00	Per Location
AW-MDR-3XX-S-10GFNB	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-10GT	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Twinax Connectors	Arctic Wolf 300 Series Sensor - 4x 1G Port, 2 x 10G SFP+ Ports with Twinax Connectors	\$6,000.00	\$5,700.00	Per Location
AW-MDR-3XX-S-1GC	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	\$4,500.00	\$4,275.00	Per Location
AW-MDR-3YR	Arctic Wolf MDR Log Retention - 3 year	Arctic Wolf MDR Log Retention - 3 year	\$21.60	\$20.52	Per Asset
AW-MDR-4YR	Arctic Wolf MDR Log Retention - 4 year	Arctic Wolf MDR Log Retention - 4 year	\$25.20	\$23.94	Per Asset
AW-MDR-5YR	Arctic Wolf MDR Log Retention - 5 year	Arctic Wolf MDR Log Retention - 5 year	\$28.80	\$27.36	Per Asset
AW-MDR-6MO	Arctic Wolf MDR Log Retention - 6 months	Arctic Wolf MDR Log Retention - 6 months	\$8.64	\$8.21	Per Asset

AW-MDR-6YR	Arctic Wolf MDR Log Retention - 6 year	Arctic Wolf MDR Log Retention - 6 year	\$32.40	\$30.78	
AW-MDR-7YR	Arctic Wolf MDR Log Retention - 7 year	Arctic Wolf MDR Log Retention - 7 year	\$36.00	\$34.20	
AW-MDR-8YR	Arctic Wolf MDR Log Retention - 8 year	Arctic Wolf MDR Log Retention - 8 year	\$39.60	\$37.62	
AW-MDR-9YR	Arctic Wolf MDR Log Retention - 9 year	Arctic Wolf MDR Log Retention - 9 year	\$43.20	\$41.04	
AW-MDR-AWS	Arctic Wolf MDR AWS server license	Arctic Wolf MDR AWS server license	\$200.00	\$190.00	Per Server
AW-MDR-AZS	Arctic Wolf MDR Azure server license	Arctic Wolf MDR Azure server license	\$200.00	\$190.00	Per Server
AW-MDR-BOX	Arctic Wolf MDR Box user license	Arctic Wolf MDR Box user license	\$22.50	\$21.38	Per User
AW-MDR-EXPLR	Arctic Wolf MDR Data Explorer	Arctic Wolf MDR Data Explorer	\$30.00	\$28.50	Per User
AW-MDR-GCP	Arctic Wolf MDR GCP server license	Arctic Wolf MDR GCP server license	\$200.00	\$190.00	Per Server
AW-MDR-GSU	Arctic Wolf MDR Google Workspace user license	Arctic Wolf MDR Google Workspace user license	\$22.50	\$21.38	Per User
AW-MDR-IAS	Arctic Wolf MDR Internet Application Server License	Arctic Wolf MDR Internet Application Server License	\$600.00	\$570.00	Per Server
AW-MDR-IMANAGE	Arctic Wolf MDR iManage Threat Manager User License	Arctic Wolf MDR iManage Threat Manager User License	\$60.00	\$57.00	Per User
AW-MDR-LS	Arctic Wolf MDR Log Search	Arctic Wolf MDR Log Search	\$14.40	\$13.68	Per Asset
AW-MDR-LTDUSER	Arctic Wolf MDR limited user license	Arctic Wolf MDR limited user license	\$20.00	\$19.00	Per User
AW-MDR-O365	Arctic Wolf MDR Office 365 user license	Arctic Wolf MDR Office 365 user license	\$22.50	\$21.38	Per User
AW-MDR-OB	Arctic Wolf MDR Onboarding	Arctic Wolf MDR Onboarding	\$500,000.00	\$475,000.00	Per organization
AW-MDR-SE	Arctic Wolf MDR server license	Arctic Wolf MDR server license	\$200.00	\$190.00	Per Server
AW-MDR-SFDC	Arctic Wolf MDR Salesforce user license	Arctic Wolf MDR Salesforce user license	\$22.50	\$21.38	Per User

AW-MDR-STUDENT	Arctic Wolf MDR Student User License	Arctic Wolf MDR Student User License	\$20.00	\$19.00	
AW-MDR-USER	Arctic Wolf MDR user license	Arctic Wolf MDR user license	\$200.00	\$190.00	Per User
AW-MR-2XX-S	Arctic Wolf 200 Series Managed Risk Scanner	Arctic Wolf 200 Series Managed Risk Scanner	\$3,000.00	\$2,850.00	Per Scanner
AW-MR-AWS	Arctic Wolf Managed Risk AWS license	Arctic Wolf Managed Risk AWS license	\$100.00	\$95.00	Per User
AW-MR-AWS-CSPM	Arctic Wolf Managed Risk CSPM AWS license	Arctic Wolf Managed Risk CSPM AWS license	\$15.00	\$14.25	Per User
AW-MR-AZR	Arctic Wolf Managed Risk Azure server license	Arctic Wolf Managed Risk Azure server license	\$100.00	\$95.00	Per Server
AW-MR-AZR-CSPM	Arctic Wolf Managed Risk CSPM Azure license	Arctic Wolf Managed Risk CSPM Azure license	\$15.00	\$14.25	Per User
AW-MR-GCP	Arctic Wolf Managed Risk GCP server license	Arctic Wolf Managed Risk GCP server license	\$100.00	\$95.00	Per Server
AW-MR-GCP-CSPM	Arctic Wolf Managed Risk CSPM GCP license	Arctic Wolf Managed Risk CSPM GCP license	\$15.00	\$14.25	Per User
AW-MR-OB	Arctic Wolf Managed Risk Onboarding	Arctic Wolf Managed Risk Onboarding	\$500,000.00	\$475,000.00	Per organization
AW-MR-SE	Arctic Wolf Managed Risk server license	Arctic Wolf Managed Risk server license	\$100.00	\$95.00	Per Server
AW-MR-USER	Arctic Wolf Managed Risk user license	Arctic Wolf Managed Risk user license	\$100.00	\$95.00	Per User
AW-MSAT-CCP	Arctic Wolf Compliance Content Pack	Arctic Wolf Compliance Content Pack	\$12.00	\$11.40	Per User
AW-MSAT-MA	Arctic Wolf Managed Security Awareness Service	Arctic Wolf Managed Security Awareness Service	\$30.00	\$28.50	Per User
AW-MSAT-MAP	Arctic Wolf Managed Security Awareness Plus	Arctic Wolf Managed Security Awareness Plus	\$42.00	\$39.90	Per User
AW-OB	Arctic Wolf Onboarding	Arctic Wolf Onboarding	\$500,000.00	\$475,000.00	Per organization

AW-PLATFORM	Arctic Wolf Platform - Users and Servers	Arctic Wolf Platform - Users and Servers	\$15.00	\$14.25	
AW-PLATFORM-BASE	Arctic Wolf Platform - Base Platform	Arctic Wolf Platform - Base Platform	\$15,000.00	\$14,250.00	Per User
AW-TOTAL-SERVER-GOLD	Arctic Wolf Total Server License - Gold	Arctic Wolf Total Server License - Gold	\$321.00	\$304.95	Per Server
AW-TOTAL-SERVER-PLATINUM	Arctic Wolf Total Server License - Platinum	Arctic Wolf Total Server License - Platinum	\$360.00	\$342.00	Per Server
AW-TOTAL-SERVER-SILVER	Arctic Wolf Total Server License - Silver	Arctic Wolf Total Server License - Silver	\$295.00	\$280.25	Per Server
AW-TOTAL-USER-GOLD	Arctic Wolf Total User License - Gold	Arctic Wolf Total User License - Gold	\$351.00	\$333.45	Per User
AW-TOTAL-USER-PLATINUM	Arctic Wolf Total User License - Platinum	Arctic Wolf Total User License - Platinum	\$390.00	\$370.50	Per User
AW-TOTAL-USER-SILVER	Arctic Wolf Total User License - Silver	Arctic Wolf Total User License - Silver	\$325.00	\$308.75	Per User
AW-NONRET-10XX-S	Arctic Wolf Non-Return 10XX Series	Arctic Wolf Non-Return 10XX Series	\$5,575.00	\$5,296.25	Per Asset
AW-NONRET-1XX-S	Arctic Wolf Non-Return 1XX Series	Arctic Wolf Non-Return 1XX Series	\$850.00	\$807.50	Per Asset
AW-NONRET-2XX-S	Arctic Wolf Non-Return 2XX Series	Arctic Wolf Non-Return 2XX Series	\$1,587.50	\$1,508.13	Per Asset
AW-NONRET-3XX-S	Arctic Wolf Non-Return 3XX Series	Arctic Wolf Non-Return 3XX Series	\$1,862.50	\$1,769.38	Per Asset

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: CrowdStrike

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
0-10,000,000	\$1,955.00 USD	1

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly
CrowdStrike University Training	CrowdStrike University Training Credit (Training will be sized per case)	\$475.00 USD	1
CrowdStrike Operational Support	Fixed Price – Operational Support Per Week	\$14,250.00 USD	1
CrowdStrike Mobile Security	Falcon for Mobile Standard on Gov Cloud	\$26.64 USD	1
CrowdStrike CID	Falcon Complete: Additional CID	\$12,920	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$427.50 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$403.75 USD	1
CrowdStrike Professional Services	Retainer Fee	\$2,375.00	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$380.00 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Professional Services	Professional Services - Custom Retainer	\$375.25 USD	1
CrowdStrike Retainer	CrowdStrike Retainer Fee for Professional Services	\$2,375.00 USD	1
CrowdStrike Falcon Spotlight	CrowdStrike Falcon® Spotlight offers security teams a real-time	\$37.15 USD	1

	assessment of vulnerability exposure on their endpoints that is always current.		
CrowdStrike Falcon Discover	For IT and Security teams who need to identify and track computers and applications on their network, Falcon Discover is the CrowdStrike IT hygiene solution. Falcon Discover monitors and inventories systems, application usage and user account usage in real time.	\$13.46 USD	1
CrowdStrike Overwatch	Falcon Adversary OverWatch delivers the most complete threat hunting capability to rapidly detect advanced cross-domain threats. By leveraging unified visibility across clouds, identities, and endpoints, CrowdStrike effectively hunts threats everywhere and tracks lateral movement between cloud and endpoint.	\$17.95	1
CrowdStrike Identity Threat Protection (Accounts)	Nefarious actors are increasingly utilizing other means to breach environments. This tool is geared specifically to inspect authentication traffic, harden Active Directory, baseline user activity, surface identity-based incidents and provide response options to stop them. These actions can also leverage existing MFA and IDaaS (Entra/Okta) to take action as well as provide visibility.	\$44.33 USD	1
CrowdStrike Falcon Adversary Intelligence	Accurate and timely threat intelligence is at the heart of CrowdStrike. Get advanced threat intelligence that includes 245+ adversary profiles, dark web monitoring, context aware indicators, and vulnerability	\$46.84 USD	1

	intelligence for a smarter, faster defense.		
CrowdStrike Falcon Complete Service	CrowdStrike Falcon® Complete is the #1 managed detection and response (MDR) leader and pioneer—delivering 24/7 expert-led protection worldwide with investigation of every alert (low/medium/high/critical) and the industry's only active, hands-on remediation capability capable of carrying out the entire response for you, including full cleanup without costly reimaging or downtime.	Price is available depending on modules selected.	1
CrowdStrike Cloud Security	Falcon Cloud Security is the industry's only unified agent and agentless platform for complete code to cloud protection.	Price is available depending on modules selected.	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Elastic

Service Category: **Service Category 16: Enterprise Security Log Management, Analytics, and Response**

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Extra Small - 50GB/Day	\$23,000	\$800.00/GB
Small - 250GB/Day	\$45,000	\$748.00/GB
Medium - 500GB/Day	\$73,000	\$580.00/GB
Large - 1.5TB/Day	\$146,000	\$430.67/GB
*Assumption: 30 Days Retention		

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Elastic Flex Consulting Services	Consulting Services: Flex Consulting (1 Consulting Day - minimum quantity of 4)	\$13,200	\$3,300/Day
Elastic Basic Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Basic Annual Training Subscription	\$3,950	\$3,950/year/per named user
Elastic Standard Annual Training Subscription	Individual seat for one (1) named user to consume one (1) year of Standard Annual Training Subscription	\$5,000	\$5,000/year/per named user

Elastic Professional Annual Training Subscription	Individual seat for one (1)named user to consume one (1) year of Professional Annual Training Subscription	\$6,150	\$6,150/year/per named user
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Palo Alto Networks, Cat 16 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Palo Alto Networks Cortex XSIAM

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Note: Example of not to exceed pricing is below. The attached SKU list will be utilized in all responses to RFQ's from the agencies. Specific configurations requested from the agency will determine exact SKU and quantities needed. The attached file reflects not to exceed, although at the individual agency request, additional discounts are available. As new products or features are introduced, the file will reflect the changes.

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Small	\$171,201 annually	1000 knowledge workers - 100 GB
Medium	\$764,901 annually	5000 knowledge workers - 500 GB
Large	\$4,191,401 annually	20000 knowledge workers - 5000 GB

Note: The XSIAM Enterprise subscription is an Analytics subscription tier that must be bundled with the XSIAM Base Ingestion subscription.

- The subscription is licensed by the number of knowledge workers.
- It includes (1) Cortex XDR Pro endpoint agent per knowledge workers.
- It also includes automation, orchestration, data ingestion from any source, analytics detections for endpoint, network and identity data, and 30 days of data retention.

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Mainline Services	Implementation and/or Managed Services – To be scoped with a SOW.	\$370.00	Hourly

Rapid7 Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Rapid7 InsightIDR

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
N/A	\$99.48/asset	1

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
InsightIDR Certified Specialist Training (Virtual)	InsightIDR Certified Specialist Training 2-Day Training Class for one (1) student Delivered remotely using Rapid7's Virtual Training Lab	\$2,200.00	1
InsightIDR Quickstart (Up to 8 hours)	InsightIDR Quick Start (Up to 8 Hours of Implementation Services)	\$2,915.00	1
InsightIDR Quickstart (Up to 16 hours)	InsightIDR Quick Start (Up to 16 Hours of Implementation Services)	\$5,830.00	1
InsightIDR Quickstart (Up to 32 hours)	InsightIDR Quick Start (Up to 32 Hours of Implementation Services)	\$11,660.00	1
MDR Elite	Managed Detection and Response Service - Elite (Scope as defined in Scope of Service at https://www.rapid7.com/globalassets/docs/managedservices/mdr-scope-of-service-elite.pdf unless the parties have an applicable fully executed Scope of Service which governs this purchase). Includes 24X7 Monitoring, Compromise Assessment, Regular Threat Hunts, and Incident Response	\$173.25/asset	1
Managed Threat Complete Essential	Managed Threat Complete - Essential Subscription. See Scope of Service: https://www.rapid7.com/globalassets/docs/managedservices/mtc-scope-of-service-essential.pdf	\$243.33/asset	1
Managed Threat Complete Advanced	Managed Threat Complete - Advanced Subscription. See Scope of Service: https://www.rapid7.com/globalassets/docs/managedservices/mtc-scope-of-service-advanced.pdf	\$222.00/asset	1
Managed Threat Complete Ultimate	Managed Threat Complete - Ultimate Subscription. See Scope of Service: https://www.rapid7.com/globalassets/docs/managedservices/mtc-scope-of-service-ultimate.pdf	\$350.00/asset	1

Price Proposal

Respondent: Mainline Information Systems, LLC

Solution Proposed: Splunk SIEM

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Splunk Cloud's licensing model is based on the daily volume of data ingested, measured in gigabytes or terabytes, and operates on a subscription basis with annual or multi-year commitments. Splunk Cloud can only be purchased by increments of 50GB, with 50GB being the minimum. Pricing below is not to exceed pricing for Splunk Cloud w/ encryption at rest. Additional flavors of Splunk cloud are available (commercial cloud, FedRamp or compliance (HIPPA/PCI). In addition to Splunk Cloud, Splunk can also be deployed on-prem.

Tier	Price	Unit
50-99GB	\$3480	1GB
100-199GB	\$2184.21	1GB
200GB-499GB	\$1534.73	1GB
500-999GB	\$1404.21	1GB
1000-1999GB	\$1356.84	1GB
2000-4999GB	\$1333.68	1GB
5000-1000GB	\$1323.16	1GB

Add-On Services (OPTIONAL) for initial term:

Professional services - are billed on a per-day basis. Splunk PS has created Implementation Packages aligned to our products. Depending on the scope of a customer's license and environment, the amount of professional services required will vary. Cost for professional services will be billed as they are used. Each customer will be scoped according to their products, data sources, data size, users, dashboards, reports and SOAR playbooks. These services will be delivered remotely. If the customer requires on-site resources, travel and expense costs will be incurred.

Training Units - also known as "education credits" or "training credits", are Splunk Education-specific currency that can be used on any paid Splunk training offering.

Name	Description	Price	Unit
Professional Services	1 day of implementation services	\$2104.12	1
EDU credits	Educational training credits	\$9.09	1

	<p>https://training.fortinet.com/local/schedule/?course%5B0%5D=fortianalyzer_analyst&provider=fortinet</p> <ul style="list-style-type: none"> - Price includes lab access and course material (Lab and Study guides). Exam voucher not included 		
Lab Access - Standard Training Lab Environment	<p>Lab Access - Standard Training Lab Environment FCP - FortiAnalyzer Analyst Lab Access</p> <ul style="list-style-type: none"> - One-time on-demand lab access within self-paced course. - Course description: https://training.fortinet.com/local/staticpage/view.php?page=library_fortianalyzer-analyst - Price includes lab access and lab guide. Study guide, exam voucher and instructor facilitation not included 	\$ 63.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for FCX written exam, or any other Fortinet certification that requires one proctored exam (FCSS in Zero Trust Access, FCSS in Public Cloud Security, FCSS in Security Operations, FCSS in OT Security)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 360.00	Per Student
Exam Voucher	<p>Exam Voucher Single Pearson VUE voucher for any of the Fortinet certifications that require two proctored exams (FCP in Network Security, FCP in Public Cloud Security, FCP in Security Operations, FCSS in Network Security and FCSS in Secure Access Service Edge)</p> <ul style="list-style-type: none"> - Certification information: https://www.fortinet.com/training-certification - To schedule the certification exam: https://home.pearsonvue.com/fortinet 	\$ 180.00	Per Student
Exam Session	<p>Exam Session Single Proctor U voucher for FCX practical exam</p> <ul style="list-style-type: none"> - FCX practical exam information: https://training.fortinet.com/local/staticpage/view.php?page=fpx_cybersecurity - To schedule the FCX practical exam: https://helpdesk.training.fortinet.com/support/solutions/articles/73000524139 	\$ 1,440.00	Per Student

Price Proposal

Respondent: SentinelOne

Solution Proposed: Singularity Data Lake

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-150 Daily Avg GB	151 + Daily Avg GB
SDL Unified Data Lake 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T[1-9]-F	\$762.72	\$651.11
SDL Unified Data Lake 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T[1-9]-F	\$1,044.79	\$891.90
SDL Unified Data Lake 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T[1-9]-F	\$1,236.91	\$1,055.90
SDL 1Y Long-Range Retention (Per Avg Daily GB)	PM-X1Y-GB-T[1-9]-F	\$136.45	\$116.48
SDL 3Y Long-Range Retention (Per Avg Daily GB)	PM-X3Y-GB-T[1-9]-F	\$672.65	\$574.21
SDL 5Y Long-Range Retention (Per Avg Daily GB)	PM-X5Y-GB-T[1-9]-F	\$1,209.91	\$1,032.85

Add-On Services (OPTIONAL) for initial term:

***NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

Add On Services - Optional			
		0-999 Endpoints	1000+ Endpoints
Mainline Implementation/Managed Services – SOW Required		\$370.00 per Hour	\$370 per Hour
RemoteOps Forensics (Per Endpoint)	SP-FOR-ND-T[1-9]-F	\$16.61	\$14.18
Threat Detection for NetApp (Per Agent)	S1-STSNA-NA-T[1-9]-F	\$10,148.32	\$8,663.20
Cloud Funnel Data Export (Per Endpoint)	PM-CFL-ND-T[1-9]-F	\$11.15	\$9.52
SentinelOne University Premium training (Per Named User)	TR-S1U-NU-T[1-9]-F	\$533.00	\$455.00
WatchTower Pro (Per Endpoint)	SS-WTP-ND-T[1-9]-F	\$15.06	\$12.85
Purple AI Assistant (Per Endpoint)	PR-AIAST-ND-T[1-9]-F	\$29.32	\$25.03
Singularity Threat Intelligence (Per Endpoint)	PM-TI-ND-T[1-9]-F	\$29.32	\$25.03
Cloud Native Security Foundations (Per Workloads)	S1-FNSF-WL-T[1-9]-F	\$257.97	\$220.22
Cloud Native Security Pro (Per Workloads)	S1-FNSP-WL-T[1-9]-F	\$369.37	\$315.32

Implementation Services - Highly Recommended for New Deployments			
Mobile Guided Onboarding (per Mobile Endpoint)	PS-GOM-ND-T[1-9]-F	\$59.86	\$51.10
Guided Onboarding (Per Endpoint)	PS-GO-ND-T[1-9]-F	\$5.39	\$4.60