

## Exhibit B

**Price Proposal**

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Singularity Complete, Vigilance MDR + DFIR, Vulnerability Management, and Singularity Platform

Service Category: Service Category 1 – Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

**\*NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		<b>0-999 Endpoints</b>	<b>1000 + Endpoints</b>
<b>Product Name</b>	<b>SKU</b>	<b>Not to exceed</b>	<b>Not to exceed</b>
Singularity Platform	PF-PLT-FF-T[1-9]-F	\$2,132.00	\$1,820.00
Complete Protection Platform and Enterprise Support (Per Workstation)	S1ES-CMP-EN-T[1-9]-F	\$53.82	\$45.95
Complete Cloud Workload Security and Enterprise Support (Per Server)	S1ES-CMP-CW-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (per Pod or Task)	S1ES-CMP-CAAS-T[1-9]-F	\$109.69	\$93.64
Complete Cloud Workload Security and Enterprise Support (Per Container Host)	S1ES-CMP-CT-T[1-9]-F	\$219.39	\$187.29
Singularity Vulnerability Management (Per Endpoint)	SP-RGI-ND-T[1-9]-F	\$39.66	\$33.85
Vigilance MDR + DFIR (Per Endpoint)	SS-VRP-ND-T[1-9]-F	\$30.72	\$26.22

Add-On Services (OPTIONAL) for initial term:

**\*NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

Add On Services - Optional			
		0-999 Endpoints	1000+ Endpoints
RemoteOps Forensics (Per Endpoint)	SP-FOR-ND-T[1-9]-F	\$16.61	\$14.18
Threat Detection for NetApp (Per Agent)	S1-STSNA-NA-T[1-9]-F	\$10,148.32	\$8,663.20
Cloud Funnel Data Export (Per Endpoint)	PM-CFL-ND-T[1-9]-F	\$11.15	\$9.52
SentinelOne University Premium training (Per Named User)	TR-S1U-NU-T[1-9]-F	\$533.00	\$455.00
WatchTower Pro (Per Endpoint)	SS-WTP-ND-T[1-9]-F	\$15.06	\$12.85
Purple AI Assistant (Per Endpoint)	PR-AIAST-ND-T[1-9]-F	\$29.32	\$25.03
Singularity Threat Intelligence (Per Endpoint)	PM-TI-ND-T[1-9]-F	\$29.32	\$25.03
Cloud Native Security Foundations (Per Workloads)	S1-FNSF-WL-T[1-9]-F	\$257.97	\$220.22
Cloud Native Security Pro (Per Workloads)	S1-FNSP-WL-T[1-9]-F	\$369.37	\$315.32
WatchTower Pro (Per Endpoint - 500 unit min)	SS-WTP-ND-T[1-9]-F	\$14.00	\$13.00

Implementation Services - Highly Recommended for New Deployments			
Mobile Guided Onboarding (per Mobile Endpoint)	PS-GOM-ND-T[1-9]-F	\$59.86	\$51.10
Guided Onboarding (Per Endpoint)	PS-GO-ND-T[1-9]-F	\$5.39	\$4.60

Add On Services Descriptions:

**Remote Op Forensics-**

RemoteOps Forensics is a digital forensics and incident response solution that automates forensic evidence collection and speeds up deep investigations. It offers customized data collection to reduce complexity and costs.

**Threat Detection for Netapp-**

An AI-powered cloud data security solution that protects NetApp arrays from malware. It offers high-performance, low-latency inline scans that provide verdicts in milliseconds, ensuring seamless protection without impacting performance

**Cloud Funnel Data Export-**

A required license for exporting EDR data from the Platform to be ingested into other sources like S3, Azure, and other MDR services like Secureworks.

**SentinelOne University-**

One year of access for one user to the online training platform. Includes videos, articles, live training, and self paced courses.

**WatchTower Pro-**

24/7/365 threat hunting service that continuously scans customers' environments for new known threats and IoCs. Includes access to a threat advisor to do custom hunts.

**PurpleAI-**

Generate AI LLM that can search and analyze EDR and SDL data to find threats, summarize findings, create searches, and answer questions about the environment or support needs.

**Threat Intelligence-**

An external threat feed that includes threat actors' motives, targets, and attack behaviors to help make informed decisions about protection from future threats and detecting IoCs and enrich incident-related context.

**Cloud Native Security Foundations -**

Agentless (CNAPP) that secures cloud infrastructure. It includes an Offensive Security Engine to identify exploitable vulnerabilities, a Secrets Scanning Engine for detecting hardcoded secrets, and fix cloud misconfigurations.

**Cloud Native Security Pro-**

Upgrading to Cloud Native Security Pro adds Cloud Detection and Response, Singularity Data Lake integration, and auto-remediation with integrations with webhooks.

**Mobile Guided Onboarding-**

A 3 month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers, and answers questions about the Mobile Threat Defense solution during an implementation.

**Guided Onboarding-**

A 3 month engagement with an onboarding specialist who develops a deployment plan, meets regularly with customers, and answers questions about any of the products from SentinelOne (excluding Mobile) being implemented.

**WatchTower Pro-**

Provides comprehensive threat intelligence and behavioral threat hunting for APT groups, emerging cybercrime, and novel attacker techniques. Additionally, it includes compromise assessments and detailed threat reporting in a managed service.

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Cisco Identity Services Engine

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Cisco ISE Premier for 50-999 Endpoints	\$14.38	Per Endpoint per 12 months
Cisco ISE Premier for 1,000-2,499 Endpoints	\$12.73	Per Endpoint per 12 months
Cisco ISE Premier for 2,500-4,999 Endpoints	\$12.16	Per Endpoint per 12 months
Cisco ISE Premier for 5,000-9,999 Endpoints	\$8.71	Per Endpoint per 12 months
Cisco ISE Premier for 10,000-24,999 Endpoints	\$8.18	Per Endpoint per 12 months
Cisco ISE Premier for 25,000-49,999 Endpoints	\$7.58	Per Endpoint per 12 months
Cisco ISE Premier for 50,000+ Endpoints	\$6.55	Per Endpoint per 12 months

Required Hardware/Software Options: Minimum of one ISE Appliance is required (two are recommended for redundancy)

Description	Price	Unit
Virtual ISE Appliance (VM)	\$5,328.60	Each Virtual Server
Small ISE Appliance (Supports up to 25,000 Devices)	\$15,497.20	Each Physical Appliance
Medium ISE Appliance (Supports up to 50,000 Devices)	\$37,445.45	Each Physical Appliance

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
TACACS	L-ISE-TACACS-ND	\$6,955.00	Per Device Admin Node
Managed Services T1	Managed Services for Cisco ISE (100 to 599 Devices)	\$216	Per Endpoint per 12 months
Managed Services T2	Managed Services for Cisco ISE (600 to 2,499 Devices)	\$84	Per Endpoint per 12 months
Managed Services T3	Managed Services for Cisco ISE (2500+ Devices)	\$39	Per Endpoint per 12 months
Implementation	Professional Services for Implementation of Identity Services Engine	\$60,000	Plan, Design, Implement Services

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Cisco Secure Endpoint

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Secure Endpoint Advantage for 100 to 499 users	\$64.40	Per endpoint per 12 months
Secure Endpoint Advantage for 500 to 999 users	\$53.07	Per endpoint per 12 months
Secure Endpoint Advantage for 1,000 to 4,999 users	\$50.45	Per endpoint per 12 months
Secure Endpoint Advantage for 5,000 to 9,999 users	\$46.33	Per endpoint per 12 months
Secure Endpoint Advantage for over 10,000 users	\$36.86	Per endpoint per 12 months

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Secure MDR for 500 to 999 Endpoints	Managed Detection and Response for Endpoints	\$80.52	Per Endpoint per 12 months
Secure MDR for 1,000 to 4,999 Endpoints	Managed Detection and Response for Endpoints	\$64.32	Per Endpoint per 12 months
Secure MDR for 5,000 to 9,999 Endpoints	Managed Detection and Response for Endpoints	\$61.08	Per Endpoint per 12 months
Secure MDR for over 10,000 Endpoints	Managed Detection and Response for Endpoints	\$58.08	Per Endpoint per 12 months

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Singularity Complete, Vigilance MDR + DFIR, Vulnerability Management, and Singularity Platform

Service Category: Service Category 3 - Endpoint Detection and Response

Tiered, not to exceed pricing for initial term:

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		<b>0-999 Endpoints</b>	<b>1000 + Endpoints</b>
		<b>Not to exceed</b>	<b>Not to exceed</b>
<b>Product Name</b>	<b>SKU</b>	<b>Not to exceed</b>	<b>Not to exceed</b>
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Tiered, not to exceed pricing for renewal term:

Renewal Term Increase = 5%

Add-On Services (OPTIONAL) for initial term:

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## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Abnormal Security Inbound Email Security (IES)

Service Category: Email Security- Service Category 5

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Order Quantity 150-2999	\$40.48	IES per Mailbox
Order Quantity 3000-9999	\$26.28	IES per Mailbox
Order Quantity 10000-99999	\$17.59	IES per Mailbox
Order Quantity 100,0000+	\$12.80	IES per Mailbox

\*Minimum initial Inbound Email Security (IES) order per customer is \$30,000

Please note that Abnormal Security does not charge for initial implementation services

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
Email Account Takeover Protection	Detects compromised accounts across email and identity platforms like Google Workspace, Microsoft 365 and its 85+ associated apps, Entra ID, and Okta—observing end-user behavior for activity that deviates from their known normal, including login patterns, MFA methods, too-fast-to-travel locations, mail rule changes, identity events ingested through Abnormal's CrowdStrike integration, and more.	\$11.94	Order Quantity 150-2999
Email Account Takeover Protection	Same As Above	\$7.75	Order Quantity 3000-9999
Email Account Takeover Protection	Same As Above	\$5.02	Order Quantity 10000-99999

Email Account Takeover Protection	Same As Above	\$3.60	Order Quantity 100,0000+
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Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Core Security Posture Management	Human behavior AI monitors for configuration drift, alerting you to risky administrator role changes, conditional access policy exceptions, and other potentially high-risk events. Provides ongoing insight into applications integrated into Microsoft 365 including information about app permissions and data access. Detects changes to user privileges and administrative role assignments to help identify and minimize the risk surface area. Provides a simple workflow to acknowledge and address configuration changes.	\$11.94	Order Quantity 150-2999
Core Security Posture Management	Same As Above	\$7.75	Order Quantity 3000-9999
Core Security Posture Management	Same As Above	\$5.02	Order Quantity 10000-99999
Core Security Posture Management	Same As Above	\$3.60	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Abuse Mailbox/AI Security Mailbox	<p>Provides 24/7 AI triage to autonomously inspect and judge user-reported emails as malicious, spam, safe, or a phishing simulation. If an email is found to be malicious or spam, AI Security Mailbox intelligently locates and removes other unreported emails within the same phishing campaign instantly.</p> <p>Responds to every reported email with AI-powered explanations that provide detailed explanations.</p> <p>Employees can also ask follow-up or other security related questions, offering them a delightful and helpful experience. Organizes all user-reported emails in one place and provides full visibility into each submission.</p> <p>Administrators can see the full attack context for each campaign and every email. Integrates with existing end-user phishing reporting buttons, SIEM/SOAR solutions, and ticketing system workflows to enable centralized alerts for SOC analysts.</p>	\$11.94	Order Quantity 150-2999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$7.75	Order Quantity 3000-9999

Abuse Mailbox/AI Security Mailbox	Same As Above	\$5.02	Order Quantity 10000-99999
Abuse Mailbox/AI Security Mailbox	Same As Above	\$3.60	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Email Productivity	Applies the same advanced behavioral AI, NLP, and NLU that helps detect and remediate the most sophisticated email-borne attacks to the challenge of time-wasting email. Moves graymail out of inboxes and into a Promotions folder in Microsoft 365, removing the need for end-user quarantines or digest summaries. Utilizes an API-based approach to surface unique productivity insights on user engagement, open rates, folder movements, and the productivity and time impact of limiting graymail on the business. Self-learns each user's preference with adaptive graymail management based on how they engage with emails and move them from their inboxes to promotions folders.	\$11.94	Order Quantity 150-2999
Email Productivity	Same As Above	\$7.75	Order Quantity 3000-9999

Email Productivity	Same As Above	\$5.02	Order Quantity 10000-99999
Email Productivity	Same As Above	\$3.60	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Email-like Account Takeover Protection	Cloud-native API architecture centralizes cloud visibility by enabling a simple integration to any cloud app in under five minutes with only a few clicks. Human behavior AI automatically monitors authentication signals, communications, and notable activity, such as unusual locations, IPs, or VPNs or new MFA device registrations, across all integrated platforms—enhancing behavioral models without the need for rule or policy creation. Automatically identifies compromised identities, generating a contextual behavioral case timeline to enable investigation of notable events. Automates remediation, immediately terminating sessions and revoking account access across cloud entities once an account takeover is confirmed.	\$11.94	Order Quantity 150-2999
Email-like Account Takeover Protection	Same As Above	\$7.75	Order Quantity 3000-9999

Email-like Account Takeover Protection	Same As Above	\$5.02	Order Quantity 10000-99999
Email-like Account Takeover Protection	Same As Above	\$3.60	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
E-mail Like Security Posture Management	Monitor high-impact changes to user privileges across collaboration apps like Slack and Zoom. Abnormal Human Behavior AI builds a running inventory of privilege changes across Slack and Zoom, including timestamps and the humans involved—determining which changes may present a risk and need further investigation. Abnormal admins can drill into an individual change to gain a before-and-after view, giving insight into what the normal state looked like and how a given application has been affected. Abnormal also provides links to the PeopleBase profiles for each user involved and suggested next steps. Abnormal sends notifications so security teams can acknowledge changes, schedule email notifications, export to the SIEM, and follow suggested next steps if a privilege change indicates a serious risk.	\$11.94	Order Quantity 150-2999

	Changes associated with suspicious users are also surfaced and analyzed in Account Takeover Protection Case timelines to bolster investigation and detection confidence.		
E-mail Like Security Posture Management	Same As Above	\$7.75	Order Quantity 3000-9999
E-mail Like Security Posture Management	Same As Above	\$5.02	Order Quantity 10000-99999
E-mail Like Security Posture Management	Same As Above	\$3.60	Order Quantity 100,0000+

E-mail Like Security Posture Management	Same As Above	\$8.52	Order Quantity 3000-9999
E-mail Like Security Posture Management	Same As Above	\$5.52	Order Quantity 10000-99999
E-mail Like Security Posture Management	Same As Above	\$3.96	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
E-mail Like Messaging Security	Detect Malicious Messages Across Collaboration Apps. Inspects messages for suspicious URLs. Abnormal leverages autonomous AI, scanning for malicious links in message threads, groups, and chats. Combines email and collaboration app threats in one threat log. Abnormal understands the advanced attacks targeting the humans in your organization	\$11.94	Order Quantity 150-2999

	across all of your email tenants, as well as Slack, Microsoft Teams, and Zoom, and displays them in one Threat Log. Detects risky external content by scanning all of your internal and external messaging threads for malicious content to detect insider threats and reduce your risk of supply chain attacks.		
E-mail Like Messaging Security	Same As Above	\$7.75	Order Quantity 3000-9999
E-mail Like Messaging Security	Same As Above	\$5.02	Order Quantity 10000-99999
E-mail Like Messaging Security	Same As Above	\$3.60	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
E-mail Like Messaging Security	Detect Malicious Messages Across Collaboration Apps. Inspects messages for suspicious URLs. Abnormal leverages autonomous AI, scanning for malicious links in message threads, groups, and chats. Combines email and collaboration app threats in one threat log. Abnormal understands the advanced attacks targeting the humans in your organization across all of your email tenants, as well as Slack, Microsoft	\$12.54	Order Quantity 150-2999

	Teams, and Zoom, and displays them in one Threat Log. Detects risky external content by scanning all of your internal and external messaging threads for malicious content to detect insider threats and reduce your risk of supply chain attacks.		
Email-like Messaging Security	Same As Above	\$8.52	Order Quantity 3000-9999
Email-like Messaging Security	Same As Above	\$5.52	Order Quantity 10000-99999
Email-like Messaging Security	Same As Above	\$3.96	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
Cloud Account Takeover Protection	Prevent account takeovers in your cloud infrastructure platforms with autonomous AI. Cloud-native API architecture centralizes cloud visibility by enabling simple integration with only a few clicks. Security teams can integrate their major cloud apps—AWS, Microsoft Azure, and Google Cloud Platform—in minutes. Human behavior AI automatically analyzes authentication signals, communications, and suspicious applications, including logins from unusual locations, abnormal VPN usage, or new MFA registrations. Abnormal automatically identifies compromised identities, generating a contextual behavioral	\$11.94	Order Quantity 150-2999

	<p>Case timeline to enable investigation of notable events. This significantly reduces manual SOC effort and highlights threats that may have gone unnoticed.</p> <p>Account Takeover Protection automates remediation, immediately terminating sessions and revoking account access across cloud entities once an account takeover is confirmed—massively reducing the time spent responding to account takeover incidents.</p>		
Cloud Account Takeover Protection	Same As Above	\$7.75	Order Quantity 3000-9999
Cloud Account Takeover Protection	Same As Above	\$5.02	Order Quantity 10000-99999
Cloud Account Takeover Protection	Same As Above	\$3.60	Order Quantity 100,0000+

Add-On Services (OPTIONAL) for renewal term:

Name	Description	Price	Unit
Cloud Account Takeover Protection	<p>Prevent account takeovers in your cloud infrastructure platforms with autonomous AI. Cloud-native API architecture centralizes cloud visibility by enabling simple integration with only a few clicks. Security teams can integrate their major cloud apps—AWS, Microsoft Azure, and Google Cloud Platform—in minutes.</p> <p>Human behavior AI automatically analyzes authentication signals, communications, and suspicious applications, including logins from</p>	\$12.54	Order Quantity 150-2999

	<p>unusual locations, abnormal VPN usage, or new MFA registrations.</p> <p>Abnormal automatically identifies compromised identities, generating a contextual behavioral Case timeline to enable investigation of notable events. This significantly reduces manual SOC effort and highlights threats that may have gone unnoticed.</p> <p>Account Takeover Protection automates remediation, immediately terminating sessions and revoking account access across cloud entities once an account takeover is confirmed—massively reducing the time spent responding to account takeover incidents.</p>		
Cloud Account Takeover Protection	Same As Above	\$8.52	Order Quantity 3000-9999
Cloud Account Takeover Protection	Same As Above	\$5.52	Order Quantity 10000-99999
Cloud Account Takeover Protection	Same As Above	\$3.96	Order Quantity 100,0000+

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Cisco Secure Email

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Secure Email Cloud Advantage for 100 to 499 users	\$36.15	Per user per 12 months
Secure Email Cloud Advantage for 500 to 999 users	\$35.13	Per user per 12 months
Secure Email Cloud Advantage for 1,000 to 4,999 users	\$33.15	Per user per 12 months
Secure Email Cloud Advantage for 5,000 to 9,999 users	\$26.85	Per user per 12 months
Secure Email Cloud Advantage for over 10,000 users	\$25.03	Per user per 12 months

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Arctic Wolf

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Product Name	Description	Price	Unit
AW-CORE-SERVER-GOLD	Arctic Wolf Core Server License - Gold	\$207.10	Per Server
AW-CORE-SERVER-PLATINUM	Arctic Wolf Core Server License - Platinum	\$244.15	Per Server
AW-CORE-SERVER-SILVER	Arctic Wolf Core Server License - Silver	\$182.40	Per Server
AW-CORE-USER-GOLD	Arctic Wolf Core User License - Gold	\$207.10	Per User
AW-CORE-USER-PLATINUM	Arctic Wolf Core User License - Platinum	\$244.15	Per User
AW-CORE-USER-SILVER	Arctic Wolf Core User License - Silver	\$182.40	Per User
AW-IR-JSR	Arctic Wolf IRJumpStart Retainer	\$4,750.00	Per organization
AW-MDR-10XX-S-10GC	Arctic Wolf 1000 Series Sensor - 4x10G SFP+ with RJ45 Connectors	\$9,500.00	Per Location
AW-MDR-10XX-S-10GF	Arctic Wolf 1000 Series Sensor - 4x10G Multi-Mode Fiber LC Connectors with Bypass	\$11,400.00	Per Location
AW-MDR-10XX-S-10GFNB	Arctic Wolf 1000 Series Sensor - 4x10G Multi-Mode Fiber LC Connectors Non-Bypass	\$9,500.00	Per Location
AW-MDR-10XX-S-10GT	Arctic Wolf 1000 Series Sensor - 4x10G SFP+ with Twinax Connectors	\$9,500.00	Per Location
AW-MDR-10XX-S-1GC	Arctic Wolf 1000 Series Sensor - 8x1G with RJ45 Connectors	\$9,500.00	Per Location
AW-MDR-10XX-S-40GFNB	Arctic Wolf 1000 Series Sensor - 2x40G Multi-Mode Fiber LC Connectors Non-Bypass	\$20,900.00	Per Location
AW-MDR-10XX-S-40GT	Arctic Wolf 1000 Series Sensor - 2x40G SFP+ with Twinax Connectors	\$20,900.00	Per Location
AW-MDR-10XX-VS	Arctic Wolf Virtual 1000 Series Sensor	\$5,937.50	Per Location

AW-MDR-10YR	Arctic Wolf MDR Log Retention - 10 year	\$44.46	Per Asset
AW-MDR-13MO	Arctic Wolf MDR Log Retention - 13 months	\$13.97	Per Asset
AW-MDR-1XX-S	Arctic Wolf 100 Series Sensor	\$1,425.00	Per Location
AW-MDR-1XX-VS	Arctic Wolf Virtual 100 Series Sensor	\$1,187.50	Per Location
AW-MDR-1YR	Arctic Wolf MDR Log Retention - 1 year	\$13.68	Per Asset
AW-MDR-2XX-S	Arctic Wolf 200 Series Sensor	\$2,850.00	Per Location
AW-MDR-2XX-S-10G	Arctic Wolf 200 Series Sensor - 2 x 10G Multi- mode fiber SFP+ modules with LC connector	\$4,275.00	Per Location
AW-MDR-2XX-S-10GC	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	\$4,275.00	Per Location
AW-MDR-2XX-S-10GT	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	\$4,275.00	Per Location
AW-MDR-2XX-S-4-10GF	Arctic Wolf 200 Series Sensor - 4 x 10G Multi- mode fiber SFP+ modules with LC connector	\$7,837.50	Per Asset
AW-MDR-2XX-VS	Arctic Wolf Virtual 200 Series Sensor	\$2,375.00	Per Location
AW-MDR-2YR	Arctic Wolf MDR Log Retention - 2 year	\$17.10	Per Asset
AW-MDR-3XX-S-10GC	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with RJ45 Connectors	\$5,700.00	Per Location
AW-MDR-3XX-S-10GF	Arctic Wolf 300 Series Sensor - 4 x 10G Multi- Mode Fiber LC Connectors with Bypass	\$7,125.00	Per Location
AW-MDR-3XX-S-10GFNB	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	\$5,700.00	Per Location
AW-MDR-3XX-S-10GT	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Twinax Connectors	\$5,700.00	Per Location
AW-MDR-3XX-S-1GC	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	\$4,275.00	Per Location
AW-MDR-3YR	Arctic Wolf MDR Log Retention - 3 year	\$20.52	Per Asset

AW-MDR-4YR	Arctic Wolf MDR Log Retention - 4 year	\$23.94	Per Asset
AW-MDR-5YR	Arctic Wolf MDR Log Retention - 5 year	\$27.36	Per Asset
AW-MDR-6MO	Arctic Wolf MDR Log Retention - 6 months	\$8.21	Per Asset
AW-MDR-6YR	Arctic Wolf MDR Log Retention - 6 year	\$30.78	Per Asset
AW-MDR-7YR	Arctic Wolf MDR Log Retention - 7 year	\$34.20	Per Asset
AW-MDR-8YR	Arctic Wolf MDR Log Retention - 8 year	\$37.62	Per Asset
AW-MDR-9YR	Arctic Wolf MDR Log Retention - 9 year	\$41.04	Per Asset
AW-MDR-AWS	Arctic Wolf MDRAWS server license	\$190.00	Per Server
AW-MDR-AZS	Arctic Wolf MDR Azure server license	\$190.00	Per Server
AW-MDR-BOX	Arctic Wolf MDR Box user license	\$21.38	Per User
AW-MDR-EXPLR	Arctic Wolf MDR Data Explorer	\$28.50	Per User
AW-MDR-GCP	Arctic Wolf MDR GCP server license	\$190.00	Per Server
AW-MDR-GSU	Arctic Wolf MDR Google Workspace user license	\$21.38	Per User
AW-MDR-IAS	Arctic Wolf MDR Internet Application Server License	\$570.00	Per Server
AW-MDR-IMANAGE	Arctic Wolf MDR iManage Threat Manager User License	\$57.00	Per User
AW-MDR-LS	Arctic Wolf MDR Log Search	\$13.68	Per Asset
AW-MDR-LTDUSER	Arctic Wolf MDR limited user license	\$19.00	Per User
AW-MDR-O365	Arctic Wolf MDR Office 365 user license	\$21.38	Per User
AW-MDR-OB	Arctic Wolf MDR Onboarding	\$475,000.00	Per organization
AW-MDR-SE	Arctic Wolf MDR server license	\$190.00	Per Server
AW-MDR-Sfdc	Arctic Wolf MDR Salesforce user license	\$21.38	Per User
AW-MDR-STUDENT	Arctic Wolf MDR Student User License	\$19.00	Per User
AW-MDR-USER	Arctic Wolf MDR user license	\$190.00	Per User
AW-OB	Arctic Wolf Onboarding	\$475,000.00	Per organization
AW-PLATFORM	Arctic Wolf Platform - Users and Servers	\$14.25	Per User

AW-PLATFORM-BASE	Arctic Wolf Platform - Base Platform	\$14,250.00	Per User
AW-TOTAL-SERVER-GOLD	Arctic Wolf Total Server License - Gold	\$304.95	Per Server
AW-TOTAL-SERVER-PLATINUM	Arctic Wolf Total Server License - Platinum	\$342.00	Per Server
AW-TOTAL-SERVER-SILVER	Arctic Wolf Total Server License - Silver	\$280.25	Per Server
AW-TOTAL-USER-GOLD	Arctic Wolf Total User License - Gold	\$333.45	Per User
AW-TOTAL-USER-PLATINUM	Arctic Wolf Total User License - Platinum	\$370.50	Per User
AW-TOTAL-USER-SILVER	Arctic Wolf Total User License - Silver	\$308.75	Per User
AW-NONRET-10XX-S	Arctic Wolf Non-Return 10XX Series	\$5,296.25	Per Asset
AW-NONRET-1XX-S	Arctic Wolf Non-Return 1XX Series	\$807.50	Per Asset
AW-NONRET-2XX-S	Arctic Wolf Non-Return 2XX Series	\$1,508.13	Per Asset
AW-NONRET-3XX-S	Arctic Wolf Non-Return 3XX Series	\$1,769.38	Per Asset

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
AW-MR-2XX-S	Arctic Wolf 200 Series Managed Risk Scanner	\$2,850.00	Per Scanner
AW-MR-AWS	Arctic Wolf Managed Risk AWS license	\$95.00	Per User
AW-MR-AWS-CSPM	Arctic Wolf Managed Risk CSPM AWS license	\$14.25	Per User
AW-MR-AZR	Arctic Wolf Managed Risk Azure server license	\$95.00	Per Server
AW-MR-AZR-CSPM	Arctic Wolf Managed Risk CSPM Azure license	\$14.25	Per User
AW-MR-GCP	Arctic Wolf Managed Risk GCP server license	\$95.00	Per Server
AW-MR-GCP-CSPM	Arctic Wolf Managed Risk CSPM GCP license	\$14.25	Per User
AW-MR-OB	Arctic Wolf Managed Risk Onboarding	\$475,000.00	Per organization
AW-MR-SE	Arctic Wolf Managed Risk server license	\$95.00	Per Server
AW-MR-USER	Arctic Wolf Managed Risk user license	\$95.00	Per User
AW-MSAT-CCP	Arctic Wolf Compliance Content Pack	\$11.40	Per User
AW-MSAT-MA	Arctic Wolf Managed Security Awareness Service	\$28.50	Per User

AW-MSAT-MAP	Arctic Wolf Managed Security Awareness Plus	\$39.90	Per User
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## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Cisco XDR

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
XDR Advantage with Enhanced Support for 100 to 999 users	\$112.40	Per user per 12 months
XDR Advantage with Enhanced Support for 1,000 to 9,999 users	\$101.26	Per user per 12 months
XDR Advantage with Enhanced Support for more than 10,000 users	\$93.83	Per user per 12 months
XDR Premier with Enhanced Support for 100 to 999 users	\$289.50	Per user per 12 months
XDR Premier with Enhanced Support for 1,000 to 9,999 users	\$259.79	Per user per 12 months
XDR Premier with Enhanced Support for more than 10,000 users	\$240.94	Per user per 12 months

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
XDR Data Ingest 1GB Per User/Month	Additional monthly data ingest capacity per user over included 2GB	\$29.85	Per GB per user per year
XDR 365 Days Data Retention	Raise retention period from 90 days to 365 days	\$5.73	Per GB per user per year (minimum of 2GB)

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Cisco Identity Services Engine

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Cisco ISE Premier for 50-999 Endpoints	\$14.38	Per Endpoint per 12 months
Cisco ISE Premier for 1,000-2,499 Endpoints	\$12.73	Per Endpoint per 12 months
Cisco ISE Premier for 2,500-4,999 Endpoints	\$12.16	Per Endpoint per 12 months
Cisco ISE Premier for 5,000-9,999 Endpoints	\$8.71	Per Endpoint per 12 months
Cisco ISE Premier for 10,000-24,999 Endpoints	\$8.18	Per Endpoint per 12 months
Cisco ISE Premier for 25,000-49,999 Endpoints	\$7.58	Per Endpoint per 12 months
Cisco ISE Premier for 50,000+ Endpoints	\$6.55	Per Endpoint per 12 months

Required Hardware/Software Options: Minimum of one ISE Appliance is required (two are recommended for redundancy)

Description	Price	Unit
Virtual ISE Appliance (VM)	\$5,328.60	Each Virtual Server
Small ISE Appliance (Supports up to 25,000 Devices)	\$15,497.20	Each Physical Appliance
Medium ISE Appliance (Supports up to 50,000 Devices)	\$37,445.45	Each Physical Appliance

Add-On Services (**OPTIONAL**) for initial term:

Name	Description	Price	Unit
TACACS	L-ISE-TACACS-ND	\$6,955.00	Per Device Admin Node
Managed Services T1	Managed Services for Cisco ISE (100 to 599 Devices)	\$216	Per Endpoint per 12 months
Managed Services T2	Managed Services for Cisco ISE (600 to 2,499 Devices)	\$84	Per Endpoint per 12 months
Managed Services T3	Managed Services for Cisco ISE (2500+ Devices)	\$39	Per Endpoint per 12 months
Implementation	Professional Services for Implementation of Identity Services Engine	\$60,000	Plan, Design, Implement Services

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Mobile Threat Defense

Service Category: Service Category 9: Mobile Security and Threat Detection

**\*NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-999 Endpoints	1000+ Endpoints
Mobile Defense with Deep Inspection and Enterprise Support (Per Mobile Endpoint)	S1ES-MDI-MO-T[1-9]-F	\$96.71	\$82.56

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Cisco Secure Access

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for initial term:

Tier	Price	Unit
Secure Internet Access and Private Access Advantage with Enhanced Support for 100 to 499 users	\$264.83	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for 500 to 999 users	\$216.91	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for 1,000 to 4,999 users	\$201.92	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for 5,000 to 9,999 users	\$173.37	Per user per 12 months
Secure Internet Access and Private Access Advantage with Enhanced Support for more than 10,000 users	\$160.72	Per user per 12 months

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Drata MSSP

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for initial term:

Tier	Foundation Price	Advanced Price	Unit
Seed (1-10)	\$ 10,800.00	\$ 16,200.00	Active Personnel
Emerging (11-50)	\$ 16,200.00	\$ 24,300.00	Active Personnel
Startup (51-100)	\$ 21,600.00	\$ 32,400.00	Active Personnel
Commercial (101-250)	\$ 27,000.00	\$ 40,500.00	Active Personnel
Mid Market (251-750)	\$ 45,000.00	\$ 67,500.00	Active Personnel
Enterprise (751-2,000)	\$ 67,500.00	\$ 112,500.00	Active Personnel
Strategic (2,001+)	\$ 112,500.00	\$ 180,000.00	Active Personnel

## Price Proposal

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Arctic Wolf

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for initial term:

Product Name	Description	Price	Unit
AW-CORE-SERVER-GOLD	Arctic Wolf Core Server License - Gold	\$207.10	Per Server
AW-CORE-SERVER-PLATINUM	Arctic Wolf Core Server License - Platinum	\$244.15	Per Server
AW-CORE-SERVER-SILVER	Arctic Wolf Core Server License - Silver	\$182.40	Per Server
AW-CORE-USER-GOLD	Arctic Wolf Core User License - Gold	\$207.10	Per User
AW-CORE-USER-PLATINUM	Arctic Wolf Core User License - Platinum	\$244.15	Per User
AW-CORE-USER-SILVER	Arctic Wolf Core User License - Silver	\$182.40	Per User
AW-IR-JSR	Arctic Wolf IR JumpStart Retainer	\$4,750.00	Per organization
AW-MDR-10XX-S-10GC	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with RJ45 Connectors	\$9,500.00	Per Location
AW-MDR-10XX-S-10GF	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$11,400.00	Per Location
AW-MDR-10XX-S-10GFNB	Arctic Wolf 1000 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors Non-Bypass	\$9,500.00	Per Location
AW-MDR-10XX-S-10GT	Arctic Wolf 1000 Series Sensor - 4 x 10G SFP+ with Twinax Connectors	\$9,500.00	Per Location
AW-MDR-10XX-S-1GC	Arctic Wolf 1000 Series Sensor - 8 x 1G with RJ45 Connectors	\$9,500.00	Per Location
AW-MDR-10XX-S-40GFNB	Arctic Wolf 1000 Series Sensor - 2 x 40G Multi-Mode Fiber LC Connectors Non-Bypass	\$20,900.00	Per Location
AW-MDR-10XX-S-40GT	Arctic Wolf 1000 Series Sensor - 2 x 40G SFP+ with Twinax Connectors	\$20,900.00	Per Location

AW-MDR-10XX-VS	Arctic Wolf Virtual 1000 Series Sensor	\$5,937.50	Per Location
AW-MDR-10YR	Arctic Wolf MDR Log Retention - 10 year	\$44.46	Per Asset
AW-MDR-13MO	Arctic Wolf MDR Log Retention – 13 months	\$13.97	Per Asset
AW-MDR-1XX-S	Arctic Wolf 100 Series Sensor	\$1,425.00	Per Location
AW-MDR-1XX-VS	Arctic Wolf Virtual 100 Series Sensor	\$1,187.50	Per Location
AW-MDR-1YR	Arctic Wolf MDR Log Retention - 1 year	\$13.68	Per Asset
AW-MDR-2XX-S	Arctic Wolf 200 Series Sensor	\$2,850.00	Per Location
AW-MDR-2XX-S-10G	Arctic Wolf 200 Series Sensor - 2 x 10G Multi-mode fiber SFP+ modules with LC connector	\$4,275.00	Per Location
AW-MDR-2XX-S-10GC	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with RJ45 connectors	\$4,275.00	Per Location
AW-MDR-2XX-S-10GT	Arctic Wolf 200 Series Sensor - 2 x 10G SFP+ with Twinax	\$4,275.00	Per Location
AW-MDR-2XX-S-4-10GF	Arctic Wolf 200 Series Sensor - 4 x 10G Multi-mode fiber SFP+ modules with LC connector	\$7,837.50	Per Asset
AW-MDR-2XX-VS	Arctic Wolf Virtual 200 Series Sensor	\$2,375.00	Per Location
AW-MDR-2YR	Arctic Wolf MDR Log Retention - 2 year	\$17.10	Per Asset
AW-MDR-3XX-S-10GC	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with RJ45 Connectors	\$5,700.00	Per Location
AW-MDR-3XX-S-10GF	Arctic Wolf 300 Series Sensor - 4 x 10G Multi-Mode Fiber LC Connectors with Bypass	\$7,125.00	Per Location
AW-MDR-3XX-S-10GFNB	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Fiber LC Connectors Non-Bypass	\$5,700.00	Per Location
AW-MDR-3XX-S-10GT	Arctic Wolf 300 Series Sensor - 2 x 10G SFP+ with Twinax Connectors	\$5,700.00	Per Location
AW-MDR-3XX-S-1GC	Arctic Wolf 300 Series Sensor - 5 x 1G with RJ45 Connectors	\$4,275.00	Per Location

AW-MDR-3YR	Arctic Wolf MDR Log Retention - 3 year	\$20.52	Per Asset
AW-MDR-4YR	Arctic Wolf MDR Log Retention - 4 year	\$23.94	Per Asset
AW-MDR-5YR	Arctic Wolf MDR Log Retention - 5 year	\$27.36	Per Asset
AW-MDR-6MO	Arctic Wolf MDR Log Retention - 6 months	\$8.21	Per Asset
AW-MDR-6YR	Arctic Wolf MDR Log Retention - 6 year	\$30.78	Per Asset
AW-MDR-7YR	Arctic Wolf MDR Log Retention - 7 year	\$34.20	Per Asset
AW-MDR-8YR	Arctic Wolf MDR Log Retention - 8 year	\$37.62	Per Asset
AW-MDR-9YR	Arctic Wolf MDR Log Retention - 9 year	\$41.04	Per Asset
AW-MDR-AWS	Arctic Wolf MDRAWS server license	\$190.00	Per Server
AW-MDR-AZS	Arctic Wolf MDR Azure server license	\$190.00	Per Server
AW-MDR-BOX	Arctic Wolf MDR Box user license	\$21.38	Per User
AW-MDR-EXPLR	Arctic Wolf MDR Data Explorer	\$28.50	Per User
AW-MDR-GCP	Arctic Wolf MDR GCP server license	\$190.00	Per Server
AW-MDR-GSU	Arctic Wolf MDR Google Workspace user license	\$21.38	Per User
AW-MDR-IAS	Arctic Wolf MDR Internet Application Server License	\$570.00	Per Server
AW-MDR-IMANAGE	Arctic Wolf MDR iManage Threat Manager User License	\$57.00	Per User
AW-MDR-LS	Arctic Wolf MDR Log Search	\$13.68	Per Asset
AW-MDR-LTDUSER	Arctic Wolf MDR limited user license	\$19.00	Per User
AW-MDR-O365	Arctic Wolf MDR Office 365 user license	\$21.38	Per User
AW-MDR-OB	Arctic Wolf MDR Onboarding	\$475,000.00	Per organization
AW-MDR-SE	Arctic Wolf MDR server license	\$190.00	Per Server
AW-MDR-SFDC	Arctic Wolf MDR Salesforce user license	\$21.38	Per User
AW-MDR-STUDENT	Arctic Wolf MDR Student User License	\$19.00	Per User
AW-MDR-USER	Arctic Wolf MDR user license	\$190.00	Per User
AW-OB	Arctic Wolf Onboarding	\$475,000.00	Per organization

AW-PLATFORM	Arctic Wolf Platform - Users and Servers	\$14.25	Per User
AW-PLATFORM-BASE	Arctic Wolf Platform - Base Platform	\$14,250.00	Per User
AW-TOTAL-SERVER-GOLD	Arctic Wolf Total Server License - Gold	\$304.95	Per Server
AW-TOTAL-SERVER-PLATINUM	Arctic Wolf Total Server License - Platinum	\$342.00	Per Server
AW-TOTAL-SERVER-SILVER	Arctic Wolf Total Server License - Silver	\$280.25	Per Server
AW-TOTAL-USER-GOLD	Arctic Wolf Total User License - Gold	\$333.45	Per User
AW-TOTAL-USER-PLATINUM	Arctic Wolf Total User License - Platinum	\$370.50	Per User
AW-TOTAL-USER-SILVER	Arctic Wolf Total User License - Silver	\$308.75	Per User
AW-NONRET-10XX-S	Arctic Wolf Non-Return 10XX Series	\$5,296.25	Per Asset
AW-NONRET-1XX-S	Arctic Wolf Non-Return 1XX Series	\$807.50	Per Asset
AW-NONRET-2XX-S	Arctic Wolf Non-Return 2XX Series	\$1,508.13	Per Asset
AW-NONRET-3XX-S	Arctic Wolf Non-Return 3XX Series	\$1,769.38	Per Asset

Add-On Services (OPTIONAL) for initial term:

Name	Description	Price	Unit
AW-MR-2XX-S	Arctic Wolf 200 Series Managed Risk Scanner	\$2,850.00	Per Scanner
AW-MR-AWS	Arctic Wolf Managed Risk AWS license	\$95.00	Per User
AW-MR-AWS-CSPM	Arctic Wolf Managed Risk CSPM AWS license	\$14.25	Per User
AW-MR-AZR	Arctic Wolf Managed Risk Azure server license	\$95.00	Per Server
AW-MR-AZR-CSPM	Arctic Wolf Managed Risk CSPM Azure license	\$14.25	Per User
AW-MR-GCP	Arctic Wolf Managed Risk GCP server license	\$95.00	Per Server
AW-MR-GCP-CSPM	Arctic Wolf Managed Risk CSPM GCP license	\$14.25	Per User
AW-MR-OB	Arctic Wolf Managed Risk Onboarding	\$475,000.00	Per organization
AW-MR-SE	Arctic Wolf Managed Risk server license	\$95.00	Per Server
AW-MR-USER	Arctic Wolf Managed Risk user license	\$95.00	Per User

AW-MSAT-CCP	Arctic Wolf Compliance Content Pack	\$11.40	Per User
AW-MSAT-MA	Arctic Wolf Managed Security Awareness Service	\$28.50	Per User
AW-MSAT-MAP	Arctic Wolf Managed Security Awareness Plus	\$39.90	Per User

Respondent: R2 Unified Technologies, LLC

Solution Proposed: Singularity Data Lake

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

**\*NOTE:** Each SKU ends with "T[1-9] - F" where the [1-9] may reflect a number between 1 and 9 upon quoting, showing as "-T1-F"

		0-150 Daily Avg GB	151 + Daily Avg GB
SDL Unified Data Lake 30d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT30-GB-T[1-9]-F	\$762.72	\$651.11
SDL Unified Data Lake 90d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT90-GB-T[1-9]-F	\$1,044.79	\$891.90
SDL Unified Data Lake 180d Retention with Unlimited Queries (Daily Avg GB)	PM-XIRT180-GB-T[1-9]-F	\$1,236.91	\$1,055.90
SDL 1Y Long-Range Retention (Per Avg Daily GB)	PM-X1Y-GB-T[1-9]-F	\$136.45	\$116.48
SDL 3Y Long-Range Retention (Per Avg Daily GB)	PM-X3Y-GB-T[1-9]-F	\$672.65	\$574.21
SDL 5Y Long-Range Retention (Per Avg Daily GB)	PM-X5Y-GB-T[1-9]-F	\$1,209.91	\$1,032.85