CATEGORY 1 - ENDPOINT-BASED ASSET DISCOVERY

Respondent: SGS Technologie_____

Solution Proposed: Ivanti_____

Service Category: Service Category 1: Endpoint-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1	$200/Endpoint	1-100
2	$250//Endpoint	101-500
3	$300//Endpoint	501-1000
4	$350/Endpoint	1001 and above

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Agent deployment, Network access control, Data filtering, Scans	$200.00	Hour

CATEGORY 2 - NETWORK-BASED ASSET DISCOVERY

Respondent: SGS Technologie_____

Solution Proposed: SolarWinds_____

Service Category: Service Category 2: Network-Based Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Logs	$95.00	Per GB/Month
Digital Experience Observability - Synthetics	$150.00	10 uptime or 2 transaction checks
Infrastructure Observability	$240.00	Active Network
Network Observability	$240.00	Active Network
Application Observability	$370.00	Application instance
Database Observability	$1000.00	Database Instance

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Configure Credentials, Define Network Segments, Create Discovery Jobs, Review and Filter Results	$250.00	Hour

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CATEGORY 3 - ENDPOINT DETECTION AND RESPONSE

Respondent: SGS Technologie_____

Solution Proposed: CrowdStrike_____

Service Category: Service Category 3: Endpoint Detection and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Go	$100.00	Device/month
Pro	$150.00	Device/month
Enterprise	$250.00	Device/month
Complete MDR	$500.00	Device/month

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Configuration	$250.00	Hour

CATEGORY 4 - EXTERNAL FACING ASSET DISCOVERY

Respondent: SGS Technologie_____

Solution Proposed: CrowdStrike_____

Service Category: Service Category 4: External-Facing Asset Discovery

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Go	$100.00	Device/Year
Pro	$150.00	Device/Year
Enterprise	$250.00	Device/Year
Complete MDR	$500.00	Device/Year

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Configuration	$250.00	Hour

CATEGORY 5 - EMAIL SECURITY

Respondent: SGS Technologie_____

Solution Proposed: ProofPoint_____

Service Category: Service Category 5: Email Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Beginner	$3.00	Active users per month
Business	$6.03	Active users per month
Business +	$6.96	Active users per month
Advanced	$8.26	Active users per month
Advanced +	$10.26	Active users per month
Professional	$11.00	Active users per month
Professional +	$13.00	Active users per month

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Archive Data Import	Charge for all data imported	$8.00	GB
Imported Data Management	Monthly charge for imported data in excess of the 2 GB per user included with each import. Charged from the date of import until the	$2.00	GB per month
	expiration of the retention period.		

CATEGORY 6 - CONTENT DELIVERY NETWORK

Respondent: SGS Technologie_____

Solution Proposed: Akamai_____

Service Category: Service Category 6: Content Delivery Network

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1	$0.99	0-10 TB per month
2	$0.095	10-50 TB per month

CATEGORY 7 - SECURITY OPERATIONS PLATFORM

Respondent: SGS Technologie_____

Solution Proposed: **CrowdStrike**_____

Service Category: Service Category 7: Security Operations Platform

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Go	$100.00	Device/Year
Pro	$150.00	Device/Year
Enterprise	$250.00	Device/Year
Complete MDR	$500.00	Device/Year

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Configuration	$250.00	Hour

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CATEGORY 8 - SECURITY OPERATIONS PLATFORM

Respondent: SGS Technologie_____

Solution Proposed: CyberArk_____

Service Category: Service Category 8: Identity and Access Management (IAM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Workforce Identity Std.	$22,528.00	100 users/12 months
Workforce Password Mgmt	$26,400.00	200 users/12 months

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Needs Assessment, Architecture Design, Data Migration, Policy Configuration, User Training, Monitoring and Reporting	$250.00	Hour

CATEGORY 9 - MOBILE SECURITY AND THREAT DETECTION

Respondent: SGS Technologie_____

Solution Proposed: Checkpoint_____

Service Category: Service Category 9: Mobile Security and Threat Detection

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Basic	$42.00	1 Year/Device
Advanced	$76.00	1 Year/Device
Complete	$106.00	1 Year/Device
Elite	$250.00	1 Year/Device
Data	$64.00	1 Year/Device
Browse	$52.00	1 Year/Device
Mobile and Endpoint Bundle Complete	$170.00	1 Year/Device
Mobile and Endpoint Bundle Advanced	$146.00	1 Year/Device

CATEGORY 10 - SECURITY ACCESS SERVICE EDGE (SASE)

Respondent: SGS Technologie_____

Solution Proposed: Zscaler_____

Service Category: Service Category 10: Secure Access Service Edge (SASE)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1	$40.00	Per user/month

CATEGORY 11 - GOVERNANCE, RISK AND COMPLIANCE

Respondent: SGS Technologie_____

Solution Proposed: Archer_____

Service Category: Service Category 11: Governance, Risk, and Compliance (GRC)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
1	$70,056.99	Per user/month

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Solution Configuration	$200.00	Hour

CATEGORY 12 - IT SERVICE MANAGEMENT (ITSM)

Respondent: SGS Technologie_____

Solution Proposed: ServiceNow_____

Service Category: Service Category 12: IT Service Management (ITSM)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Standard	$124.00	Per user/month
Professional	$175.00	Per user/month

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Solution Configuration	$200.00	Hour

CATEGORY 13 - VULNERABILITY ASSESSMENT AND MANAGEMENT

Respondent: SGS Technologie_____

Solution Proposed: IBM - Guardium Vulnerability Assessment

Service Category: Service Category 13: Vulnerability Assessment and Management

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Guardium Data Security Center - Data Compliance Module	$52,000.00	Per year for 1,500 resource units and 5 data sources
Guardium Data Security Center - DDR Module	$24,000.00	500 resource units and 5 data sources
Guardium Data Security Center - Quantum Safe Module	$24,000.00	500 resource units and 2,500 scanned objects

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Assessment	Assessment & Reports	$200.00	Hour

CATEGORY 14 - CYBERSECURITY THREAT INTELLIGENCE

Respondent: SGS Technologie_____

Solution Proposed: IBM - QRadar

Service Category: Service Category 14: Cybersecurity Threat Intelligence (CTI)

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Usage Model	-	Based on Events per Second (EPS) and Flows per Minute (FPM). EPS is determined by the number of log events ingested per second, while FPM is determined by the network communications per minute.
Enterprise Model	$3,240.00	1000 Workstations or Employees, 100 Servers in the Environment

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Configuration	$200.00	Hour

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CATEGORY 15 - DATA SECURITY

Respondent: SGS Technologie_____

Solution Proposed: IBM - Guardium Data Protection

Service Category: Service Category 15: Data Security

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
IBM Security Guardium Data Protection	$15,696.00	1 Year

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Assessment	Assessment & Reports	$200.00	Hour

CATEGORY 16 - ENTERPRISE SECURITY LOG MANAGEMENT, ANALYTICS, AND RESPONSE

Respondent: SGS Technologie_____

Solution Proposed: IBM QRadar

Service Category: Service Category 16: Enterprise Security Log Management, Analytics, and Response

Tiered, not to exceed pricing for **initial** term:

Tier	Price	Unit
Usage Model	-	Based on Events per Second (EPS) and Flows per Minute (FPM). EPS is determined by the number of log events ingested per second, while FPM is determined by the network communications per minute.
Enterprise Model	$3,240.00	1000 Workstations or Employees, 100 Servers in the Environment

Add-On Services (**OPTIONAL**) for **initial** term:

Name	Description	Price	Unit
Implementation	Configuration	$200.00	Hour