

## DAMINI DAS

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Navi Mumbai, Maharashtra



### Objective

An MBA graduate in Finance, looking for entry-level opportunity at an esteemed organisation to utilize my knowledge and skills and gain professional experience.



### Education

#### Alkesh Dinesh Mody Institute for Financial and Management Studies

2020 - 2022

Masters in Management Studies.(MMS - Finance)

9.63

#### Sterling College of Arts, Commerce & Science

2016 - 2019

Bachelor of Accounting and Finance (BAF)

6.83

#### Sterling College of Arts, Commerce & Science

2014 - 2016

Commerce, (HSC).

65.54%

#### Kumud Vidyamandir English School

2014

SSC

67%



### Experience

#### AIM India PVT LTD.

03-05-2021 - 03-07-2021

Intern

- Learnt to Build relationships virtually by using the communication methods
- Gained Knowledge about Taxation in Life Insurance sector.
- Fundamental analysis of HDFC life Insurance.

#### Finlatics

05-05-2021 - 08-07-2021

Equity Markets Analyst (Live Project)

- 2-month equity trading, research, and analysis-based project.
- Created, managed and maintained a virtual portfolio linked to real time stock market prices.
- Engaged in sector-wise and company-specific research.
- Used the financial ratios for Initial Screening
- Invested in the company which is best among its PEERS

## Phillip capital

04 July 2022 -

Relationship manager

- Scheduled, arranged and attended meetings with customers to maintain trusting and long-lasting relationships
- Contacted existing customers and informed them of new product offerings.
- Cold calling and following up on leads.



## Courses

- Introduction to Finance, Accounting, Modeling and Valuation.
- Python for Finance: Investment Fundamentals & Data Analytics (pursuing)
- Analyzing Data with Excel
- Advance excel



## Skills

- Time Management
- Leadership
- Problem Solving
- Interpersonal Skills



## Projects

- Led a Group Project at Institutional Level on Types of Production System
- Did the group Project at Institutional Level on Queuing Theory
- Research Project on Customer Satisfaction in Birla Sun Life Insurance



## Achievements & Awards

- NISM-Series-VIII: Equity Derivatives Certification
- Intermediate Grade Drawing Examination ( 2012 )
- Secured 1st rank in girls Chess competition ( 2014 -2015, 2016 - 2017, 2018 - 2019)
- Secured 1st in Carrom competition (2017-2018)



## Languages

- English
- Hindi
- Marathi
- Odiya